EC97TCF-MI

## **1997 Economic Census**

*Transportation*1997 Commodity Flow Survey









#### ACKNOWLEDGMENTS

This report was prepared in the Service Sector Statistics Division under the direction of Thomas E. Zabelsky, Assistant Chief for Current Service and Transportation Programs. Planning, implementation, and compiling of this report were under the supervision of John L. Fowler, Chief, Commodity Flow Survey Branch, assisted by Wanda Dougherty, Debra Corbett, Bruce Dembroski, Shirley Gray, Michael Jones, Stephanie Kelley, Mabel Ocasio, Bonnie Opalko, Joyce Price, Barbara Selinske, Eli Serrano, and Michael Sprung. Sample design and statistical methodology were developed under the general direction of **Howard** Hogan and Carl A. Konschnik, former Assistant Chiefs, and Ruth E. Detlefsen, current Assistant Chief, Research and Methodology. Sample design and estimation were under the supervision of Patrick Cantwell, former Chief, and Jock Black, current Chief, Program Research and Development Branch, assisted by William C. Davie Jr., David L. Kinyon, Jacklyn R. Jonas, and M. Cristina Cruz. Frame construction, sample control, imputation, and quality control procedures were developed under the supervision of **Carol King,** Chief, Statistical Methods Branch, assisted by James Hunt.

The processing system and computer programs were developed and implemented by the OAO programming group, led by Jacques Wilmore and assisted by Harold N. Bobbitt and Robert J. Jeffrey. Steve G. McCraith, Chief, Quinquennial Surveys Branch, Economic Statistical Methods and Programming Division and Joseph F. Keehan provided general support.

Coordination of data collection efforts was under the direction of **Judith N. Petty**, Chief, National Processing Center, assisted by **Matthew Aulbach**, **Linda Broadus**, **Grant Goodwin**, **Carlene Bottorff**, **Teresa Branstetter**, and **Jack Miller**.

The staff of the Administrative and Customer Services Division, **Walter C. Odom,** Chief, performed planning, design, composition, editorial review, and printing planning and procurement for the publications, Internet products, and report forms. **Margaret A. Smith** provided publication coordination and editing.

We also acknowledge the contributions of the following Department of Transportation (DOT) representatives in the overall planning and design of the survey: **Rolf Schmitt,** Associate Director for Transportation Studies, Bureau of Transportation Statistics, assisted by **Susan Lapham, Russ Capelle, Ronald J. Duych,** and **Felix Ammah-Tagoe.** 

The Oak Ridge National Laboratory's Center for Transportation Analysis, under the former and current direction of Mike

Bronzini and David Greene, respectively, provided all mileage data for this report, using its transportation network modeling system, under the supervision of Frank Southworth and assisted by Shih-Miao Chin, Bruce Peterson, Jane Rollow, and Angela Gibson.

Special acknowledgment is also due to the many businesses whose cooperation was essential to the publication of these data.

## Michigan

Issued December 1999

### 1997 Economic Census

**Transportation** 1997 Commodity Flow Survey







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## Introduction to the Economic Census

### **PURPOSES AND USES OF THE ECONOMIC CENSUS**

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

#### AVAILABILITY OF ADDITIONAL DATA

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are

published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

#### **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of longterm time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the Guide to the 1997 Economic Census and Related Statistics at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the History of the 1997 Economic Census at www.census.gov/econ/www/history.html.

## 1997 Commodity Flow Survey

#### GENERAL

The 1997 Commodity Flow Survey (CFS) is undertaken through a partnership between the Bureau of the Census, U.S. Department of Commerce, and the Bureau of Transportation Statistics, U.S. Department of Transportation. This survey produces data on the movement of goods in the United States. It provides information on commodities shipped, their value, weight, and mode of transportation, as well as the origin and destination of shipments of manufacturing, mining, wholesale, and selected retail establishments. The CFS was last conducted in 1993. See the Comparability With the 1993 Commodity Flow Survey table (Appendix A) for a comparison between the 1997 and 1993 surveys. The data from the CFS are used by public policy analysts and for transportation planning and decision-making to assess the demand for transportation facilities and services, energy use, and safety risk and environmental concerns.

This report presents data at the state level. Additional reports will include data for the United States, census regions, divisions, and selected metropolitan areas, as well as selected data on exports and hazardous material shipments.

#### **INDUSTRY COVERAGE**

The 1997 CFS covers business establishments in mining, manufacturing, wholesale trade, and selected retail industries. The survey also covers selected auxiliary establishments (e.g., warehouses) of in-scope multiunit and retail companies. The survey coverage excludes establishments classified as farms, forestry, fisheries, governments, construction, transportation, foreign establishments, services, and most establishments in retail.

The industries covered, as defined in the 1987 Standard Industrial Classification Manual (SIC), are listed in the following table:

SIC code	Title
10, ex. 108 12, ex. 124	Metal mining (excluding metal mining services) Coal mining (excluding coal mining services)
13	Oil and gas extraction <sup>1</sup>
14, ex. 148	Mining and quarrying of nonmetallic minerals, except fuels (excluding nonmetallic minerals services)
20	Food and kindred products
21	Tobacco products
22	Textile mill products
23	Apparel and other finished products made from fabrics and similar materials
24	Lumber and wood products, except furniture
25	Furniture and fixtures
26	Paper and allied products
27, ex. 279	Printing, publishing, and allied industries (excluding service industries for the printing trade)
28	Chemicals and allied products
29	Petroleum refining and related industries
30	Rubber and miscellaneous plastics products
31	Leather and leather products
32	Stone, clay, glass, and concrete products
33	Primary metal industries
34	Fabricated metal products, except machinery and transportation equipment
35	Industrial and commercial machinery and computer equipment
36	Electronic and other electrical equipment and components, except computer equipment
37	Transportation equipment
38	Measuring, analyzing, and controlling instruments; photographic, medical and optical goods; watches and clocks
39	Miscellaneous manufacturing industries
50	Wholesale trade—durable goods
51	Wholesale trade—nondurable goods
596	Catalog and mail-order houses

<sup>1</sup>We included establishments classified in SIC 13, Oil and Gas Extraction, in the initial coverage of the 1997 CFS. However, because of unresolved industry-wide reporting issues, we have removed shipments from these establishments from our 1997 CFS tabulations. The data collected from these establishments will be used as input to a special report at a later date.

Similarly, because establishments in SIC 13 are responsible for the overwhelming number of shipments classified in SCTG 16, Crude Petroleum, we have removed all shipments with SCTG 16 from the 1997 CFS publication results.

#### SHIPMENT COVERAGE

The CFS captures data on shipments originating from selected types of business establishments located in the 50 states and the District of Columbia. The data do not cover shipments originating from business establishments located in Puerto Rico and other U.S. possessions and territories. Shipments traversing the U.S. from a foreign location to another foreign location (e.g., from Canada to Mexico) are not included, nor are shipments from a foreign location to a U.S. location. Imported products are included in the CFS at the point that they left the importer's domestic location for shipment to another location. Shipments that are shipped through a foreign territory with both the origin and destination in the U.S. are included in the CFS data. The mileages calculated for these shipments exclude the international segments (e.g., shipments from New York to Michigan through Canada do not include any mileages for Canada). Export shipments are included, with the domestic destination defined as the port of exit from the U.S.

The "Industry Coverage" section of the text lists the SIC groups covered by the CFS. Other industry areas that are not covered, but may have significant shipping activity, include agriculture, government, and retail (other than warehouses and SIC 5961, Catalog and Mail-Order Houses). For agriculture specifically, this means that the CFS did not cover shipments of agricultural products from the farm site to the processing centers or terminal elevators (most likely short-distance local movements), but does cover the shipments of these products from the initial processing centers or terminal elevators onward.

### MILEAGE CALCULATIONS

To compute shipment mileages for the 1997 CFS, The Center for Transportation Analysis (CTA) at Oak Ridge National Laboratory (ORNL) developed an integrated, intermodal transportation network modeling system. A secure data site was setup at ORNL to process census-supplied files containing data elements for individual CFS shipment records. Each record contained the ZIP Code of shipment origin and destination, and the mode or mode sequence reported. Each record also contained information on the type of commodity moved, its weight, dollar value and whether containerized or a hazardous material. Export shipments were also identified on the records, along with data on U.S. port of exit and foreign destination city and country. Encrypted data files were transmitted and returned from ORNL after processing, with turnaround of most files on a week-by-week basis. In this manner many shipment-specific data problems encountered by ORNL in their routing procedures were reported back to census in a timely fashion, allowing census to call back some shippers and thereby confirm, correct, or recover missing or otherwise unusable data. The ORNL system computed mileages, by mode, for all single modes and for any reported

multimodal sequence. This was done for any origindestination pair of domestic ZIP Code locations, and for any internal ZIP Code of origin, via U.S. export port, to foreign (export) destination. Mileages between origindestination ZIP Code centroids were computed by finding the minimum impedance path over mathematical representations of the highway, rail, waterway, air, and pipeline networks and then summing the lengths of individual links on these paths. Impedance is computed as a weighted combination of distance, time, and cost factors.

The ORNL multimodal network database is composed of individual modal-specific networks representing each of the major transportation modes—highway, rail, waterway, air, and pipeline. The links of these specific modal networks are the representation of line-haul transportation facilities. The nodes represent intersections and interchanges, and the access points to the transportation network. To simulate local access, test links are created from each five-digit ZIP Code centroid to nearby nodes on the network. For the truck network, local access is assumed to exist everywhere. For the other modes this is not true. Before any test links are created for these modes, a search procedure is used to determine if and where such networks are most likely to provide access to the ZIP Code. For shipments involving more than one mode, such as truck-rail or rail-water shipments, intermodal transfer links are added to the network database for the purpose of connecting the individual modal networks together for routing purposes. An intermodal terminals database and a number of terminal transfer models were developed at ORNL to identify likely transfer points for different classes of freight. A measure of link impedance was calculated for each access, line-haul, and intermodal transfer link traversed by a shipment. These impedances were mode specific and are based on various link characteristics. For example, the set of link characteristics for the highway network included speed impacting factors, such as the presence of divided or undivided roadway, the degree of access control, rural or urban setting, type of pavement, number of lanes, degree of urban congestion, and length of the link. Link impedance measures are also assigned to the local access links. Intermodal transfer link impedances are estimated in terms of the time it takes to move goods through such a transfer. In the case of rail and air freight, intercarrier transfer penalties are also considered in order to obtain proper route selections. A minimum path algorithm is used to find the minimum impedance path between a shipment's origin ZIP Code centroid and destination ZIP Code centroid. The cumulative length of the local access plus line-haul links on this path provides the estimated shipment distance. When rail was involved these shipment distances may be averaged over more than one path between an origin-destination pair.

### **Mileage Data for Pipeline Shipments**

In the tables, we do not show ton-miles or average miles per shipment for pipeline shipments. For most of these shipments, the respondents reported the shipment destination as a pipeline facility on the main pipeline network. Therefore, for the majority of these shipments, the resulting mileage represented only the access distance through feeder pipelines to the main pipeline network, and not the actual distance through the main pipeline network. Pipeline shipments are included in the U.S. totals for ton-miles and average miles per shipment.

#### **DISCLOSURE RULES**

In accordance with Federal law governing Census Bureau reports, no data are published that would disclose the operations of an individual firm or establishment.

#### **EXPLANATION OF TERMS**

Average miles per shipment. For the 1993 CFS, we excluded shipments of STCC 27, Printed Matter, from our calculation of average miles per shipment. We made this decision after determining that respondents in the 1993 CFS shipping newspapers, magazines, catalogs, etc., had used widely varying definitions of the term "shipment."

For the 1997 CFS, we made numerous efforts throughout our data collection and editing to produce consistent results from establishments shipping SCTG 29, Printed Products. As a result, we have included printed products in the average miles per shipment calculations for the 1997 CFS.

**Commodity.** Products that an establishment produces, sells, or distributes. This does not include items that are considered as excess or byproducts of the establishment's operation. Respondents reported the description and the five-digit SCTG code for the major commodity contained in the shipment, defined as the commodity with the greatest weight in the total shipment.

**Distance shipped.** In some tables, shipment data are presented for various "distance shipped" intervals. Shipments were categorized into these "distance shipped" intervals based on the great circle distance between their origin and destination ZIP Code centroids. All other distance-related data in this and other tables (i.e., tonmiles and average miles per shipment) are based on the mileage calculations produced by Oak Ridge National Laboratories. (See the "Mileage Calculations" section for more details.)

**Great circle distance.** The shortest distance between two points on the earth's surface.

**Mode of transportation.** The type of transportation used for moving the shipment to its domestic destination. For exports, the domestic destination was the port of exit.

#### **Mode Definitions**

In the instructions to the respondent, we defined the possible modes as follows:

- 1. Parcel delivery/courier/U.S. Postal Service. Delivery services, parcels, packages, and other small shipments that typically weigh less than 100 pounds. Includes bus parcel delivery service.
- 2. **Private truck.** Trucks operated by a temporary or permanent employee of an establishment or the buyer/receiver of the shipment.
- 3. For-hire truck. Trucks that carry freight for a fee collected from the shipper, recipient of the shipment, or an arranger of the transportation.
- 4. **Railroad.** Any common carrier or private railroad.
- 5. Shallow draft vessels. Barges, ships, or ferries operating primarily on rivers and canals; in harbors, the Great Lakes, the Saint Lawrence Seaway; the Intracoastal Waterway, the Inside Passage to Alaska, major bays and inlets; or in the ocean close to the shoreline.
- 6. **Deep draft vessel.** Barges, ships, or ferries operating primarily in the open ocean. Shipping on the Great Lakes and the Saint Lawrence Seaway is classified with shallow draft vessels.
- 7. **Pipeline.** Movements of oil, petroleum, gas, slurry, etc., through pipelines that extend to other establishments or locations beyond the shipper's establishment. Aqueducts for the movement of water are not included.
- 8. Air. Commercial or private aircraft, and all air service for shipments that typically weigh more than 100 pounds. Includes air freight and air express.
- 9. Other mode. Any mode not listed above.
- 10. **Unknown.** The shipment was not carried by a parcel delivery/courier/U.S. Postal Service, and the respondent could not determine what mode of transportation was used.

In the tables, we have used additional terms for mode, which we define as follows:

- 1. Air (includes truck and air). Shipments that used air or a combination of truck and air.
- 2. **Single modes.** Shipments using only one of the above-listed modes, except parcel or other and unknown.
- 3. Multiple modes. Parcel, U.S. Postal Service or courier shipments or shipments for which two or more of the following modes of transportation were used:

Private truck For-hire truck Shallow draft vessel Deep draft vessel Pipeline

We did not allow for multiple modes in combination with "parcel, U.S. Postal Service or courier," "unknown," or "other." By their nature, these shipments may already include various kinds of multiplemode activity. For example, if the respondent reported a shipment's mode of transportation as parcel and air, we treated the shipment as parcel only.

- 4. **Other multiple modes.** Shipments using any other mode combinations not specifically listed in the tables.
- 5. Other and unknown modes. Shipments for which modes were not reported, or were reported by the respondent as "Other" or "Unknown."
- 6. **Truck.** Shipments using for-hire truck only, private truck only, or a combination of for-hire truck and private truck.
- 7. **Water.** Shipments using shallow draft vessel only. deep draft vessel only, or Great Lakes vessel only. Combinations of these modes, such as shallow draft vessel and Great Lakes vessel are included as "Other multiple modes."
- 8. **Great Lakes.** In the tables in this publication, "Great Lakes" appears as a single mode. ORNL's transportation network and mileage calculation system allowed for separate mileage calculations for Great Lakes between the origin and destination ZIP Codes (see the "Mileage Calculations" section for more details).

### Other Definitions and Terms

**Shipment.** A shipment (or delivery) is an individual movement of commodities from an establishment to a customer or to another location of the originating company (including a warehouse, distribution center, retail or wholesale outlet). A shipment uses one or more modes of transportation including parcel delivery, U.S. Postal Service, courier, private truck, for-hire truck, rail, water, pipeline, air, and other modes.

#### Standard Classification of Transported Goods

**(SCTG).** The commodities shown in this report are classified using the SCTG coding system. The SCTG coding system was developed jointly by agencies of the United States and Canadian governments based on the Harmonized System to address statistical needs in regard to products transported.

**Ton-miles.** The weight times the mileage for a shipment. The respondents reported shipment weight in pounds, as described below. Mileage was calculated as the distance between the shipment origin and destination ZIP Codes. For shipments by truck, rail, or shallow draft vessels, the mileage excludes international segments. For example, mileages from Alaska to the continental United States

exclude any mileages through Canada (see the "Mileage" Calculations" section for more details). Aggregated poundmiles were converted to ton-miles. The ton-miles data are displayed in millions.

**Tons shipped.** The total weight of the entire shipment. Respondents reported the weight in pounds. Aggregated pounds were converted to short-tons (2,000 pounds). The tons data are displayed in thousands.

**Total modal activity.** The overall activity (e.g., ton-miles) of a specific mode of transportation, whether used in a single-mode shipment, or as part of a multiple-mode shipment. For example, the total modal activity for private truck is the total ton-miles carried by private truck in single-mode shipments, combined with the total ton-miles carried by private truck in all multiple-mode shipments that include private truck (private truck and for-hire truck, private truck and rail, private truck and air, etc.)

Value of shipments. The dollar value of the entire shipment. This was defined as the net selling value, f.o.b. plant, exclusive of freight charges and excise taxes. The value data are displayed in millions of dollars.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the tables for this publication:

- D Denotes figures withheld to avoid disclosing data for individual companies.
- Represents zero or less than 1 unit of measure.
- S Data do not meet publication standards due to high sampling variability or other reasons.
- CFS Commodity Flow Survey.

lb Pounds.

Not elsewhere classified. n.e.c.

Not applicable. NA

Not otherwise specified. n.o.s.

#### OTHER TRANSPORTATION DATA

Users of transportation data may be especially interested in the following reports:

**Economic Census: Transportation Sector** covers establishments that provide passenger and freight transportation to the general public, government, or other busi-

Published data include kind of business, geographic location, total operating revenue, annual and first quarter payroll, and number of employees for pay period including March 12.

Vehicle Inventory and Use Survey covers state and U.S. level statistics on the physical and operational characteristics of the Nation's truck, van, minivan, and sport utility vehicle population. Some of the types of data collected

include number of vehicles, major use, body type, annual miles, model year, vehicle size, fuel type, operator classification, engine size, range of operation, weeks operated, products carried, and hazardous materials carried. This survey shows comparative statistics reflecting percent changes in number of vehicles between 1997 and 1992 for most characteristics.

Transportation Annual Survey covers firms with paid employees that provide commercial motor freight transportation and public warehousing services. Data collected include operating revenue and operating revenue by

source, total expenses and expenses percentage of motor carrier freight revenue by commodity type, size of shipments handled, length of haul, and vehicle fleet inventory.

All results of the 1997 Economic Census are available on the Census Bureau Internet site http://www.census.gov and on compact discs (CD-ROM).

For more information on any Census Bureau product, including a description of electronic and printed reports being issued, see the web site or call Customer Services at 301-457-4100.

### Shipment Characteristics by Mode of Transportation for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		To	ons	Ton-		
Mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
All modes	320 536	100.0	382 277	100.0	70 963	100.0	393
Single modes	268 337	83.7	355 111	92.9	59 202	83.4	132
Truck <sup>1</sup> For-hire truck Private truck	227 120 140 068 85 506	70.9 43.7 26.7	289 401 148 872 135 113	75.7 38.9 35.3	34 767 26 315 8 150	49.0 37.1 11.5	120 342 51
Rail	36 965	11.5	30 876	8.1	14 036	19.8	831
Water Shallow draft Great Lakes Deep draft	433 S 433 S	.1 S .1 S	29 979 S 29 979 S	7.8 S 7.8 S	9 779 S 9 779 S	13.8 S 13.8 S	307 4 314 1
Air (includes truck and air)	2 704 S	.8 S	290 S	_ S	204 S	.3 S	1 150 S
Multiple modes	33 468	10.4	16 816	4.4	10 084	14.2	672
Parcel, U.S. Postal Service or courier Truck and rail. Truck and water Rail and water Other multiple modes.	19 871 13 375 S S 25	6.2 4.2 S S	653 2 142 6 224 S 3 937	.2 .6 1.6 S 1.0	352 2 898 3 392 S 1 099	.5 4.1 4.8 S 1.5	669 1 468 4 280 S 504
Other and unknown modes	18 732	5.8	s	s	1 677	2.4	57

### Shipment Characteristics by Mode of Transportation for State of Origin: 1997 and Table 1b.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

		Value		Tons			Ton-miles			Average miles per shipment		
Mode of transportation	1997 (million dollars)	1993 (million dollars)	Percent change	1997 (thousands)	1993 (thousands)	Percent change	1997 (millions)	1993 (millions)	Percent change	1997	1993	Percent change
All modes	320 536	256 278	25.1	382 277	323 800	18.1	70 963	60 246	17.8	393	268	46.4
Single modes	268 337	217 148	23.6	355 111	306 711	15.8	59 202	49 893	18.7	132	138	-4.5
Truck <sup>1</sup>	227 120 140 068 85 506	197 142 119 058 77 881	15.2 17.6 9.8	289 401 148 872 135 113	249 899 90 512 159 215	15.8 64.5 –15.1	34 767 26 315 8 150	28 976 20 528 8 408	20.0 28.2 –3.1	120 342 51	110 387 43	9.1 -11.8 18.4
Rail	36 965	17 031	117.0	30 876	30 437	1.4	14 036	13 772	1.9	831	806	3.2
Water Shallow draft Great Lakes Deep draft	433 S 433 S	199 S 195 –	117.6 S 121.4 S	29 979 S 29 979 S	22 379 S 21 958	34.0 S 36.5 S	9 779 S 9 779 S	6 573 S 6 570	48.8 S 48.9 S	307 4 314 1	287 8 294 -	6.8 -46.9 6.7 S
Air (includes truck and air)	2 704 S	2 116 660	27.8 S	290 S	S 3 734	S S	204 S	S S	S S	1 150 S	1 162 S	-1.1 S
Multiple modes	33 468	28 622	16.9	16 816	12 509	34.4	10 084	9 042	11.5	672	458	46.9
Parcel, U.S. Postal Service or courier . Truck and rail . Truck and water . Rail and water . Other multiple modes .	19 871 13 375 S S S 25	14 224 14 113 39 S	39.7 -5.2 S S	653 2 142 6 224 S 3 937	539 2 172 2 968 S S	21.1 -1.4 109.7 S	352 2 898 3 392 S 1 099	290 2 830 S S S	21.6 2.4 S S S	669 1 468 4 280 S 504	448 1 324 2 670 597 3 281	49.3 10.8 60.3 S –84.6
Other and unknown modes	18 732	10 509	78.3	s	4 580	s	1 677	1 311	27.9	57	268	-78.8

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 

2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

### Shipment Characteristics by Mode of Transportation for State of Origin: Percent of **Total for 1997 and 1993**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation	Value (p	percent)	Tons (p	percent)	Ton-miles (percent)		
wode of transportation	1997	1993	1997	1993	1997	1993	
All modes	100.0	100.0	100.0	100.0	100.0	100.0	
Single modes	83.7	84.7	92.9	94.7	83.4	82.8	
Truck <sup>1</sup>	70.9 43.7 26.7	76.9 46.5 30.4	75.7 38.9 35.3	77.2 28.0 49.2	49.0 37.1 11.5	48.1 34.1 14.0	
Rail	11.5	6.6	8.1	9.4	19.8	22.9	
Water Shallow draft Great Lakes Deep draft	.1 S .1 S	-   S   -   -	7.8 S 7.8 S	6.9 S 6.8	13.8 S 13.8 S	10.9 S 10.9	
Air (includes truck and air)	.8 S	.8 .3	s	S 1.2	.3 S	S S	
Multiple modes	10.4	11.2	4.4	3.9	14.2	15.0	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	6.2 4.2 S S	5.6 5.5 - S S	.2 .6 1.6 S 1.0	.2 .7 .9 S	.5 4.1 4.8 S 1.5	.5 4.7 S S S	
Other and unknown modes	5.8	4.1	s	1.4	2.4	2.2	

### Table 2. Shipment Characteristics by Total Modal Activity for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Ton-		
Mode of transportation <sup>1</sup>	Number (millions)	Percent	Average miles per shipment
Total	70 963	100.0	391
Truck Rail Shallow draft Great Lakes Deep draft	35 326 17 352 181 14 938 S	49.8 24.5 .3 21.1 S	120 1 125 230 367 8 584
Air Parcel, U.S. Postal Service or courier Pipeline Other and unknown modes	177 352 S 1 677	.2 .5 S 2.4	1 032 669 S 57

<sup>1</sup>Data represent activity for a given mode across single and multiple mode shipments. For example, "Truck" ton-miles includes total ton-miles for shipments moving by truck only plus ton-miles for truck segments only of multiple mode shipments.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

Represents data cell equal to zero or less than 1 unit of measure.

D Denotes figures withheld to avoid disclosing data for individual companies.

S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

### Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

To explanation of terms and meaning of abbreviations and symbol		lue		ons	Ton-miles		
Mode of transportation and distance shipped (based on Great Circle Distance)	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
All modes	320 536	100.0	382 277	100.0	70 963	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	107 844 30 033 56 686 40 307 38 989	33.6 9.4 17.7 12.6 12.2	211 617 42 080 61 698 42 690 13 728	55.4 11.0 16.1 11.2 3.6	5 034 3 673 13 406 20 962 11 130	7.1 5.2 18.9 29.5 15.7	
750 to 999 miles	11 869 18 212 14 834 1 762	3.7 5.7 4.6 .5	3 717 3 450 2 934 364	1.0 .9 .8 .1	3 986 4 963 6 832 977	5.6 7.0 9.6 1.4	
Single modes	268 337	100.0	355 111	100.0	59 202	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	96 863 27 067 51 046 32 156 29 943	36.1 10.1 19.0 12.0 11.2	203 887 41 462 56 592 31 729 12 734	57.4 11.7 15.9 8.9 3.6	4 937 3 616 12 167 14 680 10 330	8.3 6.1 20.6 24.8 17.4	
750 to 999 miles	9 074 11 922 8 990 1 276	3.4 4.4 3.4 .5	3 354 2 873 2 178 301	.9 .8 .6 -	3 577 4 118 4 995 783	6.0 7.0 8.4 1.3	
Truck <sup>1</sup>	227 120	100.0	289 401	100.0	34 767	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	93 146 26 266 43 185 24 656 20 682	41.0 11.6 19.0 10.9 9.1	189 998 39 241 34 652 11 861 7 750	65.7 13.6 12.0 4.1 2.7	4 353 3 382 7 007 5 314 5 631	12.5 9.7 20.2 15.3 16.2	
750 to 999 miles . 1,000 to 1,499 miles . 1,500 to 1,999 miles . 2,000 miles or more .	5 720 7 302 5 559 603	2.5 3.2 2.4 .3	2 052 2 032 1 658 157	.7 .7 .6 -	2 105 2 903 3 696 376	6.1 8.4 10.6 1.1	
For-hire truck	140 068	100.0	148 872	100.0	26 315	100.0	
Less than 50 miles	38 650 14 573 31 090 20 341 18 065	27.6 10.4 22.2 14.5 12.9	78 028 26 584 22 624 9 701 6 666	52.4 17.9 15.2 6.5 4.5	1 955 2 228 4 795 4 357 4 831	7.4 8.5 18.2 16.6 18.4	
750 to 999 miles . 1,000 to 1,499 miles . 1,500 to 1,999 miles . 2,000 miles or more .	4 963 6 950 4 837 599	3.5 5.0 3.5 .4	1 743 1 903 1 468 154	1.2 1.3 1.0	1 788 2 726 3 269 367	6.8 10.4 12.4 1.4	
Private truck	85 506	100.0	135 113	100.0	8 150	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	53 983 11 652 11 638 3 993 2 487	63.1 13.6 13.6 4.7 2.9	107 417 12 302 11 707 2 017 1 054	79.5 9.1 8.7 1.5	2 288 1 122 2 155 899 777	28.1 13.8 26.4 11.0 9.5	
750 to 999 miles . 1,000 to 1,499 miles . 1,500 to 1,999 miles . 2,000 miles or more .	717 343 690 4	.8 .4 .8 -	300 127 185 S	.2 - .1 S	308 175 416 S	3.8 2.2 5.1 S	
Rail	36 965	100.0	30 876	100.0	14 036	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	3 179 473 6 675 6 737 8 737	8.6 1.3 18.1 18.2 23.6	11 018 734 7 393 4 196 4 959	35.7 2.4 23.9 13.6 16.1	557 98 2 084 2 535 4 675	4.0 .7 14.9 18.1 33.3	
750 to 999 miles	3 239 4 354 2 984 588	8.8 11.8 8.1 1.6	1 284 643 517 S	4.2 2.1 1.7 S	1 452 990 1 291 S	10.3 7.1 9.2 S	
Water	433	100.0	29 979	100.0	9 779	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	S S 203 S	\$ \$ 47.0 \$ -	S S 13 436 15 503 -	S S 44.8 51.7	\$ \$ 2 920 6 753	S S 29.9 69.1	
750 to 999 miles	- - -	- - -	- - -	- - -	- - - -	- - -	
Shallow draft	S	S	S	s	S	S	
Less than 50 miles	S	S	S - - -	S	\$ - - -	S - - -	
750 to 999 miles	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	

# Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation and distance shipped	Value		Tons	Tons		Ton-miles		
(based on Great Circle Distance)	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent		
Single modes—Con.								
Great Lakes	433	100.0	29 979	100.0	9 779	100.0		
Less than 50 miles	S	S S	S	S	S	9		
100 to 249 miles 250 to 499 miles	203 S	47.0 S	13 436 15 503	44.8 51.7	2 920 6 753	29.9 69.		
500 to 749 miles	-	-	15 505	51.7	6 755	-		
750 to 999 miles	-	-	_	_	_	-		
1,500 to 1,999 miles	=	=	=	=	=	-		
2,000 miles or more	s	s	s	s	s			
Less than 50 miles	s	s	s	s	s			
50 to 99 miles	-	_	- -	- -	_	-		
250 to 749 miles 500 to 749 miles	_	_	_	_	_	-		
750 to 999 miles	_	_	_	_	_	_		
1,000 to 1,499 miles 1,500 to 1,999 miles	_	_	_	_	_	-		
2,000 miles or more	-	-	-	-	-	-		
Air (includes truck and air)	2 704	100.0	290	100.0	204	100.0		
Less than 50 miles	127	4.7	_ S	_ S	_ 3	1.5		
100 to 249 miles	769 506	28.4 18.7	144 S	49.5 S	35 S	17.0		
500 to 749 miles	525	19.4	25	8.5	24	11.6		
750 to 999 miles	116 131	4.3 4.8	S S	S S	S 20	9.8		
1,500 to 1,999 miles 2,000 miles or more	447 S	16.5 S	4 S	1.3 S	8 S	4.0		
Pipeline <sup>2</sup>	s	s	s	s	s	9		
Less than 50 miles	s	s	s	s	s	5		
50 to 99 miles	S S	S S	\$ \$ \$ \$	S   S   S	S S	9		
250 to 499 miles	S -	S	S	S   -	S S			
750 to 999 miles	_	_	_	_	s			
1,000 to 1,499 miles	S -	S   -	S -	S   -	S S	99		
2,000 miles or more	_	-	_	-	S			
Multiple modes	33 468	100.0	16 816	100.0	10 084	100.0		
Less than 50 miles	4 271 1 706	12.8 5.1	184 84	1.1	7 9	-		
100 to 249 miles	4 722 5 995	14.1 17.9	4 088 10 627	24.3 63.2	1 052 6 118	10.4 60.7		
500 to 749 miles	7 067	21.1	635	3.8	538	5.0		
750 to 999 miles	1 797 3 358	5.4 10.0	260 293	1.5 1.7	301 441	3.0 4.4		
1,500 to 1,999 miles	4 122 430	12.3 1.3	603 43	3.6 .3	1 500 118	14.9 1.2		
Parcel, U.S. Postal Service or courier	19 871	100.0	653	100.0	352	100.0		
Less than 50 miles	3 847	19.4	121	18.6	3	.9		
50 to 99 miles	1 598 4 009	8.0 20.2	57 146	8.7 22.3	6 32	1.7 9.1		
250 to 499 miles	2 895 3 838	14.6 19.3	108 106	16.5 16.2	52 77	14.7 22.0		
750 to 999 miles	958	4.8	36	5.5	38	10.7		
1,000 to 1,499 miles	1 264 1 278	6.4 6.4	38 37	5.8 5.6	53 82	15.0 23.2		
2,000 miles or more	185	.9	4	.6	10	2.7		
Truck and rail	13 375	100.0	2 142	100.0	2 898	100.0		
Less than 50 miles	S S	S S	S 27	S   1.3	S 4	.1		
100 to 249 miles	698 2 898	5.2 21.7	87 362	4.1 16.9	23 231	3. 3.8		
500 to 749 miles	3 228	24.1	528	24.7	461	15.9		
750 to 999 miles	839 2 094	6.3 15.7	224 255	10.5 11.9	264 389	9.1 13.4		
1,500 to 1,999 miles 2,000 miles or more	2 844 242	21.3 1.8	566 39	26.4 1.8	1 418 106	48.9		
Truck and water	s	s	6 224	100.0	3 392	100.0		
Less than 50 miles	s	s	S	S	S			
50 to 99 miles	- S	- S	- S	- S	- S	-		
250 to 499 miles	S	S	5 599 S	89.9 S	3 174 S	93.6		
750 to 999 miles	_	_	_	_	_	-		
1,000 to 1,499 miles 1,500 to 1,999 miles	_	_	_	_	_	=		
2,000 miles or more	s	s	s	s	s	5		

### Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation and distance shipped	Va	lue	To	ons	Ton-miles		
(based on Great Circle Distance)	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
Multiple modes—Con.							
Rail and water	s	s	s	s	s	s	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	- - - S -	- - - s	- - - S	- - - S	- - - S -	- - - S	
750 to 999 miles	- - - S	- - S	- - - S	- - - S	- - - S	- - - S	
Other multiple modes	25	100.0	3 937	100.0	1 099	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	- 13 S S	- - 52.5 S S	- 3 238 S S	82.2 82.3 8	- 781 S S	71.0 S S	
750 to 999 miles	- - -	- - -	- - -	- - -	- - -	- - -	
Other and unknown modes	18 732	100.0	s	s	1 677	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	6 711 1 260 918 S S	35.8 6.7 4.9 S S	S 533 1 019 334 359	\$ 5.2 9.8 3.2 3.5	89 48 186 165 262	5.3 2.8 11.1 9.8 15.6	
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	\$ \$ \$ \$	9999	103 S S S	1.0 S S S	108 S S S	6.5 S S	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

# Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

i of explanation of terms and meaning of abbreviations and symbols, see introduct	Valu		Tons		Ton-miles		
Mode of transportation and shipment size	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
All modes	320 536	100.0	382 277	100.0	70 963	100.0	393
Less than 50 lb	20 108 7 375 20 442 6 872 5 403	6.3 2.3 6.4 2.1 1.7	681 447 2 756 1 331 1 173	.2 .1 .7 .3 .3	203 96 525 224 206	.3 .1 .7 .3 .3	474 212 184 168 177
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	73 520 126 417 42 835 17 564	22.9 39.4 13.4 5.5	25 979 109 248 103 333 137 329	6.8 28.6 27.0 35.9	6 049 24 350 8 628 30 681	8.5 34.3 12.2 43.2	223 209 88 126
Single modes	268 337	100.0	355 111	100.0	59 202	100.0	132
Less than 50 lb 50 to 99 lb 100 to 749 lb 50 to 799 lb 500 to 749 lb 500 to 799 lb 500 to 999 lb	7 067 3 903 15 871 6 299 5 041	2.6 1.5 5.9 2.3 1.9	356 292 2 423 1 255 1 127	.1 - .7 .4 .3	33 32 393 200 193	- - .7 .3 .3	99 108 149 158 172
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	63 561 116 442 32 927 17 228	23.7 43.4 12.3 6.4	24 202 105 369 100 816 119 272	6.8 29.7 28.4 33.6	5 173 21 967 7 703 23 508	8.7 37.1 13.0 39.7	206 195 79 125
Truck <sup>1</sup>	227 120	100.0	289 401	100.0	34 767	100.0	120
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	6 231 3 582 15 401 6 202 4 926	2.7 1.6 6.8 2.7 2.2	352 291 2 410 1 250 1 121	.1 .1 .8 .4 .4	28 31 380 197 190	- 1.1 .6 .5	82 103 145 156 170
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	59 052 104 101 21 871 5 754	26.0 45.8 9.6 2.5	23 785 103 050 98 203 58 940	8.2 35.6 33.9 20.4	4 731 19 943 5 564 3 704	13.6 57.4 16.0 10.7	197 182 57 57
For-hire truck	140 068	100.0	148 872	100.0	26 315	100.0	342
Less than 50 lb	1 131 770 6 974 3 073 2 990	.8 .5 5.0 2.2 2.1	58 43 549 321 317	- .4 .2 .2	14 18 281 145 144	- 1.1 .5 .5	267 408 499 448 458
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	37 356 71 372 11 780 4 621	26.7 51.0 8.4 3.3	9 590 57 132 52 077 28 786	6.4 38.4 35.0 19.3	3 684 16 104 3 491 2 434	14.0 61.2 13.3 9.3	427 276 66 75
Private truck	85 506	100.0	135 113	100.0	8 150	100.0	51
Less than 50 lb	4 950 2 525 8 328 3 098 1 916	5.8 3.0 9.7 3.6 2.2	290 240 1 855 925 801	.2 .2 1.4 .7 .6	11 10 98 52 45	.1 .1 1.2 .6	45 42 51 56 57
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	21 310 32 276 10 012 1 090	24.9 37.7 11.7 1.3	14 052 44 557 44 074 28 320	10.4 33.0 32.6 21.0	1 032 3 730 1 963 1 208	12.7 45.8 24.1 14.8	72 78 47 38
Rail	36 965	100.0	30 876	100.0	14 036	100.0	831
100 to 499 lb 500 to 749 lb 750 to 999 lb	5555	\$ \$ \$ \$ \$ \$ \$ \$	99999999999999999999999999999999999999	88888	\$ \$ \$ \$ \$	\$ \$ \$ \$ \$	29 S S 2 450 S
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	4 238 11 579 10 927 10 210	11.5 31.3 29.6 27.6	360 1 861 2 436 26 217	1.2 6.0 7.9 84.9	387 1 837 1 953 9 858	2.8 13.1 13.9 70.2	1 033 1 033 807 525
Water	433	100.0	29 979	100.0	9 779	100.0	307
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	- - - -	- - - -		- - - - -	- - - -	- - - - -	- - -
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	\$ \$ - 433	S S - 100.0	S S - 29 979	S S - 100.0	S S - 9 779	S S - 100.0	1 4 - 314
Shallow draft	s	s	s	s	s	s	4
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	- - - -	- - -		- - - -	- - - -	- - - - -	- - - -
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	- S - -	- S - -	- S - -	- S - -	- S - -	- S - -	- 4 - -

### Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for State of **Origin:** 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

[For explanation of terms and meaning of appreviations and symbols, see introduct	Value			ons	Ton-		
Mode of transportation and shipment size	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
Single modes—Con.							
Great Lakes	433	100.0	29 979	100.0	9 779	100.0	314
Less than 50 lb	_	_	-		_ _		
100 to 499 lb	-	_	_	_	-	_	-
750 to 999 lb	_	_	_	_	_	_	_
1,000 to 9,999 lb	-	_	-	_	-	_	-
10,000 to 49,999 lb			_				-
100,000 lb or more	433	100.0	29 979	100.0	9 779	100.0	314
Deep draft	S	S	s	S	S	S	1
Less than 50 lb			_				_
100 to 499 lb			_		_		_
750 to 999 lb	-	-	-	_	-	_	-
1,000 to 9,999 lb	S	S	S -	S -	S	S	1
50,000 to 99,999 lb	-	_	_	_	=	=	_
100,000 lb or more	0.704					100.0	1 150
Air (includes truck and air)	2 704	100.0	<b>290</b> 4	100.0	204	100.0	1 150
50 to 99 lb	836 320	30.9 11.8	1	1.5 .5	5 2	2.2	1 192 1 213
100 to 499 lb	470 97	17.4 3.6	13 S	4.5 S	13 S	6.5 S	1 002 642
750 to 999 lb	106	3.9	3	1.2	3	1.5	874
1,000 to 9,999 lb	248 615	9.2 22.8	28 221	9.6 76.2	20 143	9.7 70.1	789 952
50,000 to 99,999 lb	S _	S -	S -	S -	S -	S -	1 079
Pipeline <sup>2</sup>	s	s	s	s	s	s	s
Less than 50 lb	_	-	-	_	S	s	s
50 to 99 lb			-	-	S S	SS	S
500 to 749 lb		_	-		S S	S S	88888
1,000 to 9,999 lb	s	s		s		S	
10,000 to 49,999 lb 50,000 to 99,999 lb	S	S	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	S	S S S	S	SSS
100,000 lb or more	Š	Š	Š	S	Š	Š	Š
Multiple modes	33 468	100.0	16 816	100.0	10 084	100.0	672
Less than 50 lb	12 158 3 182	36.3 9.5	276 119	1.6	169 62	1.7	678 511
100 to 499 lb	4 056 451	12.1 1.3	220 35	1.3 .2	123 22	1.2	557 635
750 to 999 lb	241	.7	13	-	11	.1	805
1,000 to 9,999 lb	6 059	18.1	596	3.5	701	6.9	1 151
10,000 to 49,999 lb	5 353 S	16.0 S	1 158 S	6.9 S	1 785 S	17.7 S	1 532 799
100,000 lb or more	244	.7	14 099	83.8	6 964	69.1	859
Parcel, U.S. Postal Service or courier	19 871	100.0	653	100.0	352	100.0	669
Less than 50 lb	12 137 3 163	61.1 15.9	276 119	42.3 18.2	169 61	47.9 17.2	677 505
100 to 499 lb	3 953 441	19.9 2.2	212 31	32.5 4.7	104 12	29.5 3.4	506 382
750 to 999 lb	134	.7	11	1.7	6	1.6	484
1,000 to 9,999 lb	S	S	S	S -	S	S	409
50,000 to 99,999 lb 100,000 lb or more	=	_	_	=	_	=	=
Truck and rail	13 375	100.0	2 142	100.0	2 898	100.0	1 468
Less than 50 lb	S 575	100.0 S	2 142	100.0	2 090 S	S S	2 197
50 to 99 lb	18	.1	S	s	1	_	2 098
100 to 499 lb	S S	S	8 S S	.4 S	18 S	.6 S	2 384 2 436
750 to 999 lb	S	S		S	S	S	2 560
1,000 to 9,999 lb	6 015 5 353	45.0 40.0	593 1 158	27.7 54.0	699 1 785	24.1 61.6	1 166 1 532
50,000 to 99,999 lb	S S	S S	S S	S	S S	S	799 1 585
Truck and water	s	s	6 224	100.0	3 392	100.0	4 280
Less than 50 lb	_	_	_	_	_	_	_
50 to 99 lb	S	S	S	s	s	s	7 261
500 to 749 lb	s	S	S	S	S	S	5 799
1,000 to 9,999 lb	s	S	S	S	S	S	10 123
10,000 to 49,999 lb. 50,000 to 99,999 lb.	S -	S -	S -	S -	S -	S -	804
100,000 lb or more	l s	S	6 224	100.0	3 390	100.0	583

### Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		To	ns	Ton-		
Mode of transportation and shipment size	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
Multiple modes—Con.							
Rail and water	s	s	s	s	s	s	s
Less than 50 lb 50 to 99 lb		_ _	_ _				_ _
100 to 499 lb 500 to 749 lb 750 to 999 lb	_ _ _	- - -	_ _ _	_ _ _	_ _ _	_ _ _	- -
1,000 to 9,999 lb	S -	S -	S -	S -	S -	S -	5 297 —
50,000 to 99,999 lb. 100,000 lb or more	s	s	s	s	s	s	613
Other multiple modes	25	100.0	3 937	100.0	1 099	100.0	504
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	-   S   S   -   -	- 8 8 - -	- 8 8 - -	- 8 8 - -	- 8 8 - -	- 8 8 - -	_ 572 184 _ _
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	- - 25	- - - 97.8	- - - 3 937	- - 100.0	- - 1 099	- - 100.0	- - 265
Other and unknown modes	18 732	100.0	s	s	1 677	100.0	57
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	884 291 515 122 121	4.7 1.6 2.7 .7	49 35 113 41 33	.5 .3 1.1 .4 .3	2 2 9 2 2	- .1 .6 .1	38 S 79 57 65
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	3 901 4 622 S 92	20.8 24.7 S .5	1 181 2 721 S S	11.4 26.3 S S	176 598 S 209	10.5 35.6 S 12.5	149 214 399 S

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

## Table 5. Shipment Characteristics by Two-Digit Commodity for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG		Valu	ıe	То	ns	Ton-ı	miles	
code	Commodity description	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
	All commodities	320 536	100.0	382 277	100.0	70 963	100.0	393
01 02 03 04 05	Live animals and live fish Cereal grains Other agricultural products Animal feed and products of animal origin, n.e.c. Meat, fish, seafood, and their preparations	315 2 056 3 125 1 054 5 824	.1 .6 1.0 .3 1.8	282 5 226 3 935 3 081 2 185	1.4 1.0 .8 .6	61 2 762 1 235 517 1 009	3.9 1.7 .7 1.4	181 S 723 S 116
06 07 08 09 10	Milled grain products and preparations, and bakery products Other prepared foodstuffs and fats and oils Alcoholic beverages Tobacco products Monumental or building stone	3 403 11 108 1 679 441 3	1.1 3.5 .5 .1	2 189 12 522 1 322 S 447	.6 3.3 .3 S .1	786 2 902 133 S S	1.1 4.1 .2 S S	S 88 29 15 15
11 12 13 14 15	Natural sands Gravel and crushed stone Nonmetallic minerals n.e.c. Metallic ores and concentrates Coal	144 402 406 604 S	- .1 .1 .2 S	17 072 81 833 9 221 14 796 S	4.5 21.4 2.4 3.9 S	1 141 11 509 2 703 3 043 S	1.6 16.2 3.8 4.3 S	47 23 120 S 414
17 18 19 20 21	Gasoline and aviation turbine fuel Fuel oils	11 746 2 248 2 496 2 532 5 196	3.7 .7 .8 .8 1.6	37 670 10 140 11 644 3 953 265	9.9 2.7 3.0 1.0	1 370 438 2 327 590 106	1.9 .6 3.3 .8	35 22 147 S 273
22 23 24 25 26	Fertilizers Chemical products and preparations, n.e.c. Plastics and rubber Logs and other wood in the rough Wood products	325 7 922 9 923 259 2 984	.1 2.5 3.1 - .9	1 370 3 610 3 061 2 829 5 137	.4 .9 .8 .7 1.3	74 1 884 1 203 753 1 226	.1 2.7 1.7 1.1 1.7	42 267 230 147 145
27 28 29 30 31	Pulp, newsprint, paper, and paperboard Paper or paperboard articles Printed products Textiles, leather, and articles of textiles or leather Nonmetallic mineral products	4 955 2 293 5 037 4 988 3 120	1.5 .7 1.6 1.6 1.0	\$ 1 422 1 603 396 25 650	S .4 .4 .1 6.7	3 627 307 410 142 3 065	5.1 .4 .6 .2 4.3	267 172 183 702 125
32 33 34 35 36	Base metal in primary or semifinished forms and in finished basic shapes	20 816 13 101 29 303 15 518 105 816	6.5 4.1 9.1 4.8 33.0	47 436 5 206 4 635 1 025 24 348	12.4 1.4 1.2 .3 6.4	6 084 2 100 1 746 452 10 030	8.6 3.0 2.5 .6 14.1	154 301 309 263 246
37 38 39 40 41 43	Transportation equipment, n.e.c. Precision instruments and apparatus. Furniture, mattresses and mattress supports, lamps, lighting fittings, and illuminated signs Miscellaneous manufactured products Waste and scrap Mixed freight. Commodity unknown.	1 659 4 007 8 639 12 418 2 220 9 873 576	.5 1.2 2.7 3.9 .7 3.1 .2	80 61 1 713 2 540 10 464 5 136 534	- .4 .7 2.7 1.3	40 24 1 207 907 2 534 393 S	1.7 1.3 3.6 .6	791 536 444 470 203 107 423

Note: Data exclude shipments of SCTG 16, Crude Petroleum. See the section "Industry Coverage" for additional information.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons		Ton-mi	iles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
ALL COMMODITIES							
Total	320 536	100.0	382 277	100.0	70 963	100.0	393
Single modes	268 337	83.7	355 111	92.9	59 202	83.4	132
Truck <sup>1</sup> For-hire truck Private truck	227 120 140 068 85 506	70.9 43.7 26.7	289 401 148 872 135 113	75.7 38.9 35.3	34 767 26 315 8 150	49.0 37.1 11.5	120 342 51
Rail	36 965	11.5	30 876	8.1	14 036	19.8	831
Water	433 S 433 S	.1 S .1 S	29 979 S 29 979 S	7.8 S 7.8 S	9 779 S 9 779 S	13.8 S 13.8 S	307 4 314 1
Air (includes truck and air)	2 704 S	.8 S	290 S	- S	204 S	.3 S	1 150 S
Multiple modes	33 468	10.4	16 816	4.4	10 084	14.2	672
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	19 871 13 375 S S 25	6.2 4.2 S S	653 2 142 6 224 S 3 937	.2 .6 1.6 S 1.0	352 2 898 3 392 S 1 099	.5 4.1 4.8 S 1.5	669 1 468 4 280 S 504
Other and unknown modes	18 732	5.8	s	s	1 677	2.4	57
SCTG 01, LIVE ANIMALS AND LIVE FISH							
Total	315	100.0	282	100.0	61	100.0	181
Single modes	315	100.0	282	100.0	61	99.9	181
Truck <sup>1</sup> For-hire truck Private truck	315 259 56	100.0 82.2 17.7	282 236 46	100.0 83.6 16.3	61 54 7	99.9 88.4 11.5	181 219 90
Rail	-	-	-	-	-	-	-
Water Shallow draft Great Lakes Deep draft	=	- - - -	- - -	- - -	- - -	- - -	- - -
Air (includes truck and air)Pipeline <sup>2</sup>	<u>-</u>	-	_	_ _	_ S	_ S	- s
Multiple modes	-	-	-	-	-	-	-
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	= = = =
Other and unknown modes	S	s	s	s	s	s	505
SCTG 02, CEREAL GRAINS							
Total	2 056	100.0	5 226	100.0	2 762	100.0	s
Single modes	1 695	82.5	4 945	94.6	2 407	87.2	124
Truck¹ For-hire truck Private truck	1 253 1 116 137	60.9 54.3 6.7	2 900 1 795 1 105	55.5 34.3 21.1	338 273 65	12.2 9.9 2.4	S 262 28
Rail	442	21.5	2 045	39.1	2 069	74.9	865
Water Shallow draft Great Lakes Deep draft	- - -	_ _ _ _	- - -	- - -	- - -	- - -	- - -
Air (includes truck and air)Pipeline <sup>2</sup>		_	_	-	- s	- s	- s
Multiple modes	s	s	179	3.4	338	12.2	1 510
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	\$ \$ \$ -	S S S	\$ \$ \$ - -	\$ \$ \$ -	S S S	\$ \$ \$ -	789 1 511 3 056 -
,			[				

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value	е	То	ns	Ton-m	niles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 03, OTHER AGRICULTURAL PRODUCTS							
Total	3 125	100.0	3 935	100.0	1 235	100.0	723
Single modes	2 607	83.4	3 645	92.6	787	63.8	61
Truck¹ For-hire truck Private truck	2 469 471 1 946	79.0 15.1 62.3	3 281 1 230 1 996	83.4 31.3 50.7	518 366 124	42.0 29.6 10.1	56 S 49
Rail	108	3.4	359	9.1	265	21.5	906
Water Shallow draft Great Lakes Deep draft	- - -	- - -	- - - -	- - -	- - -	- - -	- - -
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	893 S
Multiple modes	s	s	s	s	s	s	753
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	\$ - \$ -	\$ - \$ -	S - S -	S - S -	S - S	S - S -	753 - 3 056 - -
Other and unknown modes	s	s	s	s	5	.4	s
SCTG 04, ANIMAL FEED AND PRODUCTS OF ANIMAL ORIGIN, N.E.C.							
Total	1 054	100.0	3 081	100.0	517	100.0	s
Single modes	1 039	98.6	3 041	98.7	516	99.9	77
Truck <sup>1</sup>	1 019 S 616	96.7 S 58.5	2 895 S 2 119	94.0 S 68.8	S S 97	S S 18.8	77 513 38
Rail	s	s	s	S	s	s	869
Water Shallow draft Great Lakes Deep draft	- - -	- - -	- - -	- - -	- - -	- - -	_ _ _
Air (includes truck and air)	_	-	_		_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	296
Parcel, U.S. Postal Service or courier Truck and rail. Truck and water Rail and water Other multiple modes	S - - -	S - - -	S - - -	S - - -	S - - -	S - - -	296 - - -
Other and unknown modes	s	s	s	s	s	s	19
SCTG 05, MEAT, FISH, SEAFOOD, AND THEIR PREPARATIONS							
Total	5 824	100.0	2 185	100.0	1 009	100.0	116
Single modes	5 737	98.5	2 158	98.8	986	97.7	117
Truck <sup>1</sup> For-hire truck Private truck	5 737 2 387 3 350	98.5 41.0 57.5	2 158 851 1 306	98.8 39.0 59.8	986 783 203	97.7 77.6 20.1	117 809 74
Rail	_	-	-	-	-	-	_
Water Shallow draft Great Lakes Deep draft	_ _ _ _	- - -	- - - -	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air)	_	_	_	_	_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	818
Parcel, U.S. Postal Service or courier	S - -	S - -	S	S - -	S - -	S - -	818 - -
Rail and water Other multiple modes	-	-	- -	_ _	-	-	- -
Other and unknown modes	87	1.5	27	1.2	s	s	s

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

0070	Value		Tons	6	Ton-mil	les	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 06, MILLED GRAIN PRODUCTS AND PREPARATIONS, AND BAKERY PRODUCTS							
Total	3 403	100.0	2 189	100.0	786	100.0	s
Single modes	3 374	99.1	2 181	99.7	777	98.8	s
Truck <sup>1</sup>	3 374	99.1	2 181	99.7	777	98.8	S
For-hire truck	1 681 1 693	49.4 49.8	892 1 289	40.8 58.9	656 121	83.4 15.4	771 47
Rail	-	-	-	-	-	-	-
Water	_	-	-	-	-	-	_
Shallow draft	_	-	_	-	-	-	_
Deep draft	-	-	-	-	-	-	_
Air (includes truck and air)Pipeline <sup>2</sup>		-	-	-	S	S	S
Multiple modes	s	s	5	.2	9	1.1	1 240
Parcel, U.S. Postal Service or courier	s	s	s	S .2	s	s	640
Truck and rail	S _	S -	5	.2	9	1.1	1 645
Rail and water	_	-	_	_	_	_	=
Other and unknown modes	s	s	2	.1	s	s	s
SCTG 07, OTHER PREPARED FOODSTUFFS AND FATS			-				
Total	11 108	100.0	12 522	100.0	2 902	100.0	88
	10 762	96.9	12 313	98.3	2 735	94.3	84
Single modes							
Truck <sup>1</sup> For-hire truck Private truck	10 588 3 996 6 517	95.3 36.0 58.7	12 078 3 699 8 312	96.4 29.5 66.4	2 455 1 625 821	84.6 56.0 28.3	83 379 58
Rail	167	1.5	235	1.9	280	9.6	1 287
Water Shallow draft Shallow draft	_	-	_	-	-	-	=
Great Lakes Deep draft	_ _ _	-	-		-	-	=
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	1 160 S
Multiple modes	165	1.5	100	.8	140	4.8	s
Parcel, U.S. Postal Service or courier	s	ş	s	S	S	s	S . 744
Truck and railTruck and water	81 -	.7	S -	S -	138	4.8	1 741 -
Rail and water	_	-	-	_	-	-	_
Other and unknown modes	181	1.6	109	.9	27	.9	s
SCTG 08, ALCOHOLIC BEVERAGES							
Total	1 679	100.0	1 322	100.0	133	100.0	29
Single modes	1 632	97.2	1 306	98.8	100	74.9	28
Truck <sup>1</sup> For-hire truck Private truck	1 632 S 1 547	97.2 S 92.1	1 306 S 1 266	98.8 S 95.8	100 S S	74.9 S S	28 155 28
Rail	_	-		-	_	-	_
Water	_	_	_	_	_	_	_
Shallow draft	_	-	-	-	-	-	_ _
Deep draft	_	-	-	_	-	-	_
Pipeline <sup>2</sup>	-	-	-	-	s	s	S
Multiple modes	S	S	S	S	S	s	2 555
Parcel, U.S. Postal Service or courier	S	s	S	S	S	s	2 555
Truck and water Rail and water Other which made	_	-	-	-	-	-	-
Other multiple modes	-	-	-	-	-	-	25
Other and unknown modes	s	s	s	s	s	s	

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Ton	s	Ton-	miles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 09, TOBACCO PRODUCTS			, ,				
Total	441	100.0	s	s	s	s	15
Single modes	417	94.6	s	s	s	s	15
Truck <sup>1</sup>	417	94.6	s	s	S	s	15
For-hire truck Private truck	417	94.6	S	S	Š	s	_ 15
Rail	_	-	-	-	-	_	-
Water Shallow draft	_	-	_	-	-	-	-
Great Lakes Deep draft		-	-	_	_	_ _	_ _
Air (includes truck and air)		-	_	_	- S	- S	- S
Multiple modes	s	s	s	s	s	s	184
Parcel, U.S. Postal Service or courier	S	S	S	S -	S _	S	184
Truck and water Rail and water	_	-	Ξ1	_	=		=
Other multiple modes	_	-	-	=	=	=	=
Other and unknown modes	S	s	s	s	s	s	12
SCTG 10, MONUMENTAL OR BUILDING STONE							
Total	3	100.0	447	100.0	s	s	15
Single modes	s	s	s	s	s	s	20
Truck <sup>1</sup>	S _	S -	S	S -	S -	S -	20
Private truck	S	S	S	S	S	s	20
Rail	-	-	-	-	-	-	-
Water	_	-	-	_	_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	_ _ _	- - -	- - -	=	_ _ _	- - -
Air (includes truck and air)	_	-	-	_	_ S	_ _ S	_ S
Multiple modes	_	-	_	_	-	_	-
Parcel, U.S. Postal Service or courier	_	_	_	_	_	_	_
Truck and rail	_	-	_	_	_ _		_ _
Rail and water Other multiple modes	_	-	_	_	_		_ _
Other and unknown modes	1	31.2	s	s	s	s	7
SCTG 11, NATURAL SANDS							
Total	144	100.0	17 072	100.0	1 141	100.0	47
Single modes	143	99.6	17 004	99.6	1 137	99.6	47
Truck¹ For-hire truck Private truck	128 92 34	89.0 63.6 23.3	15 827 9 825 4 928	92.7 57.6 28.9	686 485 191	60.1 42.5 16.8	40 46 38
Rail	15	10.6	1 177	6.9	451	39.5	395
Water	_	-	-	_	-	-	-
Shallow draft Great Lakes Deep draft	- - -	=	- - -	- - -	=======================================	- - -	- - -
Air (includes truck and air)		-	_	_	_ S	- S	- S
Multiple modes	_	-	-	-	-	_	-
Parcel, U.S. Postal Service or courier	_	_	-	-	_ _	-	_
Truck and vater Rail and water		-	-	_ _ _	_ _ _	_ _ _	_ 
Other multiple modes	_	-	-	=	=	=	=
Other and unknown modes	s	s	s	s	S	s	s

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tor	ns	Ton-r	niles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 12, GRAVEL AND CRUSHED STONE							
Total	402	100.0	81 833	100.0	11 509	100.0	23
Single modes	342	85.1	67 900	83.0	8 036	69.8	25
Truck¹ For-hire truck Private truck.	271 96 159	67.4 23.8 39.4	46 592 12 334 30 928	56.9 15.1 37.8	1 231 466 655	10.7 4.0 5.7	25 37 19
Rail	s	s	s	s	s	s	31
Water Shallow draft Great Lakes Deep draft	69 S 69 -	17.3 S 17.3	21 059 S 21 059	25.7 S 25.7 –	6 797 S 6 797	59.1 S 59.1 -	312 4 316 -
Air (includes truck and air)		_	_	_	- S	_ S	- S
Multiple modes	33	8.1	8 565	10.5	3 351	29.1	380
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	- 17 - 15	- 4.3 - 3.8	4 774 3 790	- 5.8 - 4.6	2 310 - 1 041	20.1 - 20.1 - 9.0	- 487 - 255
Other and unknown modes	s	s	s	s	s	s	s
SCTG 13, NONMETALLIC MINERALS N.E.C.							
Total	406	100.0	9 221	100.0	2 703	100.0	120
Single modes	340	83.8	7 861	85.2	2 142	79.2	104
Truck¹ For-hire truck Private truck	231 103 127	56.8 25.4 31.3	3 104 1 361 S	33.7 14.8 S	345 280 64	12.8 10.4 2.4	87 247 38
Rail	32	7.9	403	4.4	257	9.5	653
Water Shallow draft Great Lakes Deep draft	S - S -	S - S -	4 353 4 353 -	47.2 - 47.2 -	1 540 - 1 540 -	57.0 - 57.0 -	332 - 332 -
Air (includes truck and air)Pipeline <sup>2</sup>		_	_	_	_ S	_ S	_ S
Multiple modes	10	2.4	s	s	s	s	s
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	\$ 9 9 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ \$ \$ -	S S S - -	\$ \$ \$ -	9 9 9 1	\$ \$ \$ -	\$ 41 446 - -
Other and unknown modes	s	s	s	s	s	s	s
SCTG 14, METALLIC ORES AND CONCENTRATES							
Total	604	100.0	14 796	100.0	3 043	100.0	s
Single modes	465	77.0	10 922	73.8	695	22.8	211
Truck <sup>1</sup> For-hire truck Private truck	141 67 S	23.4 11.1 S	63 20 S	.4 .1 S	13 9 S	.4 .3 S	249 484 70
Rail	324	53.6	10 859	73.4	682	22.4	69
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - -	- - - -	- - -	- - - -
Air (includes truck and air)Pipeline <sup>2</sup>		_	_	_	s	s	- S
Multiple modes	s	s	s	s	s	s	736
Parcel, U.S. Postal Service or courier	S S	S - - S	S - - - S	S - - S	S - - S	S - - S	842 - - 613
Other multiple modes	-	-	-	-	-	-	-
Other and unknown modes	s	s	s	s	s	s	716

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons	S	Ton-	miles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 15, COAL							
Total	s	s	s	s	s	s	414
Single modes	s	s	s	s	s	s	83
Truck <sup>1</sup>	s	s	s	s	S	s	83
For-hire truck	S	s	S	S	S	s s	83
Rail	_	-	-	_	-	_	-
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes		-	=	_ _	_	=	_
Deep draft	-	-	-	_	_	-	_
Air (includes truck and air)		-	- -	_ _	s	s	S
Multiple modes	-	-	-	-	-	-	-
Parcel, U.S. Postal Service or courier	_	_	-	_ _	_	_	_
Truck and water Rail and water		-	-	_	_	_	_ _
Other multiple modes	-	-	-	_	-	-	-
Other and unknown modes	s	s	s	s	s	s	529
SCTG 17, GASOLINE AND AVIATION TURBINE FUEL							
Total	11 746	100.0	37 670	100.0	1 370	100.0	35
Single modes	11 712	99.7	37 579	99.8	1 369	99.9	38
Truck <sup>1</sup>	S 4 420	S 37.6	35 806 13 255	95.1 35.2	1 332 485	97.2 35.4	38 46
Private truck	S	S	22 551	59.9	847	61.8	33
Rail	_	-	-	-	_	-	-
Water	_	-	_	_	_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	-	- - -	_ _ _	_ _ _	_ _ _	- - -
Air (includes truck and air)	_ s	_ s	_ S	_ S	- s	_     S	_ S
Pipeline <sup>2</sup>	5	5	5	-	-	5	-
Parcel, U.S. Postal Service or courier							
Truck and rail Truck and water	_	-	-	_ _ _		_ [	=
Rail and water Other multiple modes	_	-	ΞΙ	_	Ξ	[ ]	Ξ
Other and unknown modes	s	s	s	s	s	s	7
SCTG 18, FUEL OILS							
Total	2 248	100.0	10 140	100.0	438	100.0	22
Single modes	2 227	99.1	10 053	99.1	436	99.7	22
Truck <sup>1</sup> For-hire truck Private truck	1 811 697 1 114	80.5 31.0 49.5	7 843 3 616 4 227	77.3 35.7 41.7	307 170 137	70.2 38.9 31.3	22 43 19
Rail	_	-	-	_	-	-	-
Water Shallow draft	_	-	-	_	_ _	-	_ _
Great Lakes Deep draft	_ _	_ _	-	_ _		-   -	- -
Air (includes truck and air)Pipeline <sup>2</sup>	- S	- S	- S	- S	s	- s	- S
Multiple modes	_	-	-	-	-	-	-
Parcel, U.S. Postal Service or courier	_	-	-	_	<u>-</u>	-	-
Truck and rail Truck and water Rail and water	_	-	-	_ _ _	_ _ _	- - -	=
Other multiple modes	-	-	-	-	_	-	_
Other and unknown modes	s	s	s	s	s	s	s

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Ton	ns	Ton-r	niles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 19, COAL AND PETROLEUM PRODUCTS, N.E.C.							
Total	2 496	100.0	11 644	100.0	2 327	100.0	147
Single modes	2 485	99.6	11 639	100.0	2 326	100.0	148
Truck <sup>1</sup>	1 875 1 349 524	75.1 54.1 21.0	9 482 S 2 828	81.4 S 24.3	1 328 1 101 227	57.1 47.3 9.7	135 226 34
Rail	263	10.5	1 030	8.8	661	28.4	647
Water Shallow draft Great Lakes Deep draft	S - S -	S - S -	S - S -	S - S -	S - S -	S - S -	146 - 146 -
Air (includes truck and air)	S S	S S	S	SS	S S	S S	2 438 S
Multiple modes	5	.2	s	s	-	-	274
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	5 - - - -	.2 - - - -	S - - -	S - - - -	- - -	- - -	274 - - - -
Other and unknown modes	6	.2	4	-	-	-	s
SCTG 20, BASIC CHEMICALS							
Total	2 532	100.0	3 953	100.0	590	100.0	s
Single modes	2 305	91.0	3 905	98.8	566	96.0	s
Truck <sup>1</sup> For-hire truck	2 217 1 275 942	87.6 50.4 37.2	3 694 1 114 2 575	93.5 28.2 65.1	470 324 146	79.7 54.9 24.7	S 426 S
Rail	s	s	S	S	95	16.2	955
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - -	_ _ _ _	- - -	- - -	- - - -
Air (includes truck and air)Pipeline <sup>2</sup>	S S	S S	S S	S	S S	S S	478 S
Multiple modes	207	8.2	s	s	s	s	450
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	132 S - - -	5.2 S - -	4 S - - -	.1 S - -	S S - -	\$ \$ - -	448 1 087 - - -
Other and unknown modes	20	.8	s	s	s	s	s
SCTG 21, PHARMACEUTICAL PRODUCTS							
Total	5 196	100.0	265	100.0	106	100.0	273
Single modes	4 407	84.8	233	88.1	96	90.6	144
Truck <sup>1</sup> For-hire truck	4 085 946 3 014	78.6 18.2 58.0	231 49 181	87.3 18.5 68.5	94 23 71	89.5 22.1 67.3	85 S 47
Rail	_	-	-	-	-	-	-
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - -	- - -	- - -	- - - -
Air (includes truck and air)	S -	S -	S -	S -	1 S	1.1 S	1 095 S
Multiple modes	721	13.9	30	11.3	9	8.6	392
Parcel, U.S. Postal Service or courier	672 S - -	12.9 S - -	28 S - -	10.6 S - -	9 S - -	8.2 S - -	392 184 - -
Other multiple modes	-	-	-	=	-	-	-
Other and unknown modes	s	s	s	s	s	s	s

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Ton	ıs	Ton-r	niles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 22, FERTILIZERS							
Total	325	100.0	1 370	100.0	74	100.0	42
Single modes	289	88.9	1 183	86.3	68	92.5	44
Truck <sup>1</sup>	280	86.2	1 159	84.5	58	78.3	43
For-hire truck Private truck	101 178	31.2 54.8	400 754	29.2 55.0	33 25	44.6 33.5	121 36
Rail	S	S	S	S	S	s	428
Water Shallow draft Shallow dr	- -	_	_	- - -	_ _	-	_ _
Great Lakes Deep draft	=	-	=	_	-	=	=
Air (includes truck and air)	- -	- -	- -	- -	- S	_ S	s
Multiple modes	-	-	-	-	-	-	s
Parcel, U.S. Postal Service or courier	_	-	-	_	-	-	S
Truck and water	_	-	=	_ _ _	=	-	_ _
Rail and water	_	-	-	=	-	=	=
Other and unknown modes	s	s	s	s	s	s	18
SCTG 23, CHEMICAL PRODUCTS AND PREPARATIONS, N.E.C.							
Total	7 922	100.0	3 610	100.0	1 884	100.0	267
Single modes	6 333	79.9	3 265	90.4	1 352	71.8	117
Truck¹	6 206 3 512	78.3 44.3	3 082 1 962	85.4 54.4	1 310 1 068	69.5 56.7	116 538
Private truck	2 675	33.8	1 107	30.7	241	12.8	39
Rail Water	126	1.6	S	S	S	S	S
Shallow draft Great Lakes	_ _ _	_	=	=	_ _ _	_ _	_ _
Deep draft	- S	-  s	-   S	- S	- S	- s	750
Air (includes truck and air)	-	-	-	-	S	S	758 S
Multiple modes	1 409	17.8	289	8.0	510	27.1	592
Parcel, U.S. Postal Service or courier	443 S	5.6 S	38 251	1.0 7.0	21 488	1.1 25.9	583 1 927
Truck and water Rail and water	S	S S -	S	S -	S	S   -	10 049 —
Other multiple modes	-	-	-	-	-	-	-
Other and unknown modes	180	2.3	56	1.6	22	1.2	s
SCTG 24, PLASTICS AND RUBBER							
Total	9 923	100.0	3 061	100.0	1 203	100.0	230
Single modes	8 981	90.5	2 937	96.0	1 098	91.3	178
Truck <sup>1</sup> For-hire truck Private truck	8 700 5 626 3 029	87.7 56.7 30.5	2 824 1 687 1 130	92.3 55.1 36.9	984 855 128	81.7 71.0 10.6	170 496 63
Rail	s	s	s	s	s	s	718
Water Shallow draft	_	-	-	-	-	- -	-
Grialiow draft Great Lakes Deep draft	- - -	- - -	- - -	- - -	- - -	- - -	- -
Air (includes truck and air)	44	.4	2 –	_	2 S	.2 S	1 132 S
Multiple modes	681	6.9	53	1.7	41	3.4	409
Parcel, U.S. Postal Service or courier	645	6.5	40	1.3	20	1.6	408
Truck and rail Truck and water Rail and water	36 S -	.4 S -	14 S -	.4 S -	21 S -	1.8 S -	1 617 10 212 -
Other multiple modes	-	-	-	_	-	-	_
Other and unknown modes	261	2.6	70	2.3	s	s	85

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To explanation of terms and meaning of abbreviations and symbols, st	Valu	-	То		Ton-ı	miles		
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment	
SCTG 25, LOGS AND OTHER WOOD IN THE ROUGH								
Total	259	100.0	2 829	100.0	753	100.0	147	
Single modes	240	92.8	2 754	97.3	624	82.8	133	
Truck <sup>1</sup> For-hire truck Private truck	240 87 69	92.8 33.6 26.5	2 754 S 1 402	97.3 S 49.6	624 302 S	82.8 40.1 S	133 S 160	
Rail	-	-	-	_	_	-	-	
Water Shallow draft Great Lakes Deep draft	_ _ _ _	- - -	- - -	- - - -	- - -	- - -	- - - -	
Air (includes truck and air)Pipeline <sup>2</sup>		_ _	=	_ _	- S	- S	- S	
Multiple modes	s	s	s	s	s	s	1 473	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	- S - - -	S       C	- S	- S	0     0	S   0	1 473 - - - -	
Other and unknown modes	S	S	S	S	S	s	717	
SCTG 26, WOOD PRODUCTS								
Total	2 984	100.0	5 137	100.0	1 226	100.0	145	
Single modes	2 842	95.2	5 014	97.6	1 139	93.0	127	
Truck <sup>1</sup> For-hire truck Private truck	2 798 995 1 801	93.8 33.4 60.3	4 884 2 089 2 793	95.1 40.7 54.4	972 703 268	79.3 57.3 21.9	125 491 58	
Rail	44	1.5	130	2.5	167	13.7	1 232	
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	_ _ _	- - - -	- - -	- - - -	- - -	
Air (includes truck and air)			=	_ _	- S	- S	- S	
Multiple modes	s	s	s	s	s	s	549	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	11 S S - -	.4 \$ \$ -	2 8 9 -	- SS - -	1 8 8 -	.1 S S -	514 2 007 804 —	
Other and unknown modes	90	3.0	86	1.7	s	s	106	
SCTG 27, PULP, NEWSPRINT, PAPER, AND PAPERBOARD								
Total	4 955	100.0	s	s	3 627	100.0	267	
Single modes	4 702	94.9	s	s	3 428	94.5	119	
Truck¹ For-hire truck Private truck	3 531 2 572 954	71.3 51.9 19.3	S S 770	S S 4.8	2 100 2 035 59	57.9 56.1 1.6	74 205 29	
Rail	1 151	23.2	1 611	9.9	1 326	36.6	855	
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - - -	- - -	- - - -	- - - -	
Air (includes truck and air)	S S	S S	S S	S	SS	SS	1 129 S	
Multiple modes	159	3.2	65	.4	98	2.7	771	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Parl and water	\$ \$ -	S S -	10 55 -	_ .3 _	S 95 -	S 2.6 -	749 1 510 —	
Rail and water Other multiple modes	_	_		=	_	_		
Other and unknown modes	s	s	s	s	s	s	347	

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value	e	То	ns	Ton-	miles		
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment	
SCTG 28, PAPER OR PAPERBOARD ARTICLES								
Total	2 293	100.0	1 422	100.0	307	100.0	172	
Single modes	2 080	90.7	1 398	98.3	296	96.4	80	
Truck¹ For-hire truck Private truck	2 079 867 1 179	90.7 37.8 51.4	1 398 611 752	98.3 43.0 52.9	296 246 48	96.3 80.2 15.7	79 429 50	
Rail	_	-	_	-	-	-	-	
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - -	- - - -	-	- - - -	- - - -	
Air (includes truck and air)	S _	S -	S -	S -	S S	S S	2 297 S	
Multiple modes	134	5.8	11	.8	5	1.6	476	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	134 - - - -	5.8 - - - -	11 - - - -	.8 - - -	5 - - -	1.6 - - - -	476 - - - -	
Other and unknown modes	s	s	s	s	s	s	250	
SCTG 29, PRINTED PRODUCTS								
Total	5 037	100.0	1 603	100.0	410	100.0	183	
Single modes	3 984	79.1	1 483	92.5	374	91.1	31	
Truck <sup>1</sup> For-hire truck Private truck	3 936 2 191 1 741	78.1 43.5 34.6	1 474 800 672	91.9 49.9 41.9	352 324 28	85.8 79.0 6.8	29 S 15	
Rail	s	s	S	S	S	s	2 621	
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - -	- - -	- - -	- - - -	
Air (includes truck and air)	S -	S -	1 -	Ξ	SS	SS	1 096 S	
Multiple modes	788	15.6	57	3.6	30	7.3	518	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	787 - S - -	15.6 - S - -	57 - S - -	3.6 - S - -	30 - S - -	7.3 - S - -	518 - 2 794 - -	
Other and unknown modes  SCTG 30, TEXTILES, LEATHER, AND ARTICLES OF	265	5.3	64	4.0	6	1.6	s	
TEXTILES OR LEATHER								
Total	4 988	100.0	396	100.0	142	100.0	702	
Single modes	2 684	53.8	281	70.9	80	56.3	392	
Truck <sup>1</sup> For-hire truck Private truck	2 673 863 1 436	53.6 17.3 28.8	281 133 136	70.8 33.5 34.4	79 57 16	55.5 40.2 11.6	392 652 241	
Rail	s	s	S	S	S	s	2 485	
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - - -	- - - -	- - -	- - - -	- - - -	
Air (includes truck and air)	S _	S -	S -	S -	SS	SS	1 496 S	
Multiple modes	1 970	39.5	81	20.4	s	s	840	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water	1 969 S -	39.5 S - -	81 S - -	20.3 S - -	S S -	S S -	840 2 629 - -	
Other multiple modes	_	=	=	=	_	=	=	
Other and unknown modes	s	s	S	s	s	s	s	

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons		Ton-mil	es	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 31, NONMETALLIC MINERAL PRODUCTS							
Total	3 120	100.0	25 650	100.0	3 065	100.0	125
Single modes	2 959	94.8	25 148	98.0	2 935	95.8	58
Truck¹ For-hire truck Private truck.	2 684 1 233 1 416	86.0 39.5 45.4	20 869 5 579 15 079	81.4 21.8 58.8	1 400 863 526	45.7 28.2 17.2	56 211 27
Rail	53	1.7	391	1.5	181	5.9	776
Water Shallow draft Great Lakes Deep draft	\$ - \$ -	\$ - \$ -	S - S -	\$ - \$	S - S -	\$ - \$ -	353 - 353 -
Air (includes truck and air)	S -	S -	S -	s -	S S	S S	927 S
Multiple modes	75	2.4	s	s	s	s	805
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes  Other and unknown modes	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	S S S - S	\$ \$ \$ - \$	\$ \$ 5 1.3	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ \$ \$ - \$	806 S 45 – 396
SCTG 32, BASE METAL IN PRIMARY OR SEMIFINISHED FORMS AND IN FINISHED BASIC SHAPES			5.2				
Total	20 816	100.0	47 436	100.0	6 084	100.0	154
Single modes	20 027	96.2	46 774	98.6	5 884	96.7	139
Truck <sup>1</sup> For-hire truck Private truck	18 903 12 228 6 648	90.8 58.7 31.9	44 501 35 514 8 960	93.8 74.9 18.9	5 008 4 012 994	82.3 66.0 16.3	136 219 68
Rail	996	4.8	2 162	4.6	833	13.7	407
Water Shallow draft Great Lakes Deep draft	- - -	- - -	- - -	- - -	- - -	- - -	- - - -
Air (includes truck and air)	S -	S -	s -	S -	S S	S	670 S
Multiple modes	367	1.8	s	s	s	s	300
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	192 S - - -	.9 S - -	13 S - - -	- S - -	4 S - - -	- S - -	296 798 - -
Other and unknown modes	422	2.0	545	1.1	119	2.0	s
SCTG 33, ARTICLES OF BASE METAL							
Total	13 101	100.0	5 206	100.0	2 100	100.0	301
Single modes	10 734	81.9	4 837	92.9	1 928	91.8	251
Truck <sup>1</sup>	10 631 7 182 3 425	81.1 54.8 26.1	4 823 3 225 1 524	92.6 61.9 29.3	1 901 1 669 221	90.5 79.5 10.5	241 536 59
Rail	S	s	S	s	s	s	2 136
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - -	- - - -	- - -	- - - -	- - - -
Air (includes truck and air)	69	.5	3 _	_	4 S	.2 S	1 096 S
Multiple modes	1 915	14.6	85	1.6	54	2.6	411
Parcel, U.S. Postal Service or courier Truck and rail. Truck and water Rail and water Other multiple modes	1 889 26 S -	14.4 .2 S - S	71 13 S -	1.4 .3 S -	30 S S - S	1.4 S S - S	410 1 593 10 002 - 184
Other multiple modes	453	3.5	284	5.5	118	5.6	71

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 34, MACHINERY							
Total	29 303	100.0	4 635	100.0	1 746	100.0	309
Single modes	24 990	85.3	4 446	95.9	1 611	92.3	236
Truck¹ For-hire truck Private truck	24 077 15 993 8 047	82.2 54.6 27.5	4 235 2 733 1 497	91.4 59.0 32.3	1 319 958 360	75.6 54.9 20.6	214 617 48
Rail	S	s	207	4.5	s	s	1 072
Water Shallow draft Great Lakes Deep draft	- - -	- - - -	- - -	- - - -	- - - -	- - - -	- - -
Air (includes truck and air)	280	1.0	4 –	_	4 S	.2 S	1 168 S
Multiple modes	3 571	12.2	92	2.0	87	5.0	402
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	3 406 164 S - -	11.6 .6 S -	54 S S - -	1.2 S S -	24 63 S - -	1.4 3.6 S -	400 1 499 9 943
Other and unknown modes	742	2.5	97	2.1	s	s	98
SCTG 35, ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND COMPONENTS AND OFFICE EQUIPMENT							
Total	15 518	100.0	1 025	100.0	452	100.0	263
Single modes	10 801	69.6	852	83.2	292	64.6	102
Truck <sup>1</sup> For-hire truck Private truck	10 347 7 181 3 046	66.7 46.3 19.6	827 536 288	80.7 52.3 28.1	266 222 43	58.8 49.1 9.6	85 465 46
Rail	s	S	S	S	S	S	1 177
Water Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -	- - -	- - -	- - -	- - - -
Air (includes truck and air)	150	1.0	3	.3	3 S	.7 S	1 240 S
Multiple modes	3 221	20.8	80	7.8	115	25.5	595
Parcel, U.S. Postal Service or courier Truck and rail Truck and water	2 790 S	18.0 S	39 S -	3.8 S	21 S -	4.7 S -	539 2 488
Rail and water Other multiple modes	_	-	-	_	-	-	_ _
Other and unknown modes	s	s	s	s	s	s	25
SCTG 36, MOTORIZED AND OTHER VEHICLES (INCLUDING PARTS)							
Total	105 816	100.0	24 348	100.0	10 030	100.0	246
Single modes	83 959	79.3	22 281	91.5	8 141	81.2	147
Truck¹ For-hire truck Private truck	52 044 45 585 6 023	49.2 43.1 5.7	15 770 14 037 1 578	64.8 57.6 6.5	3 384 3 117 238	33.7 31.1 2.4	117 405 26
Rail	31 301	29.6	6 373	26.2	4 674	46.6	939
Water Shallow draft Great Lakes Door draft	S - - S	S - - S	S - - S	S - - S	S - - S	S - - S	1 - - 1
Deep draft  Air (includes truck and air)  Pipeline <sup>2</sup>	614	.6 -	138	.6	83 S	.8 S	1 274 S
Multiple modes	11 282	10.7	1 092	4.5	1 193	11.9	653
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	858 10 424 S S	.8 9.9 S S	42 1 050 S S	.2 4.3 S S	25 1 168 S S	.2 11.6 S S	611 1 112 1 035 5 297
Other and unknown modes	10 574	10.0	976	4.0	s	s	s

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons		Ton-miles		
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 37, TRANSPORTATION EQUIPMENT, N.E.C.							
Total	1 659	100.0	80	100.0	40	100.0	791
Single modes	1 214	73.2	78	97.1	39	96.7	939
Truck <sup>1</sup> For-hire truck Private truck	609 523 85	36.7 31.5 5.1	73 44 28	90.4 55.3 35.1	37 27 S	91.3 67.5 S	587 784 175
Rail	S	s	s	s	s	s	289
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - - -	- - -	- - - -	- - - -
Air (includes truck and air)	564	34.0	1 -	.8	1 S	2.0 S	1 229 S
Multiple modes	396	23.9	1	.9	1	1.8	762
Parcel, U.S. Postal Service or courier Truck and rail. Truck and water Rail and water Other multiple modes	396 - - - -	23.9	1 - - -	.9 - - - -	1 - - -	1.8 - - -	762 - - - -
Other and unknown modes	50	3.0	S	S	S	s	S
SCTG 38, PRECISION INSTRUMENTS AND APPARATUS							
Total	4 007	100.0	61	100.0	24	100.0	536
Single modes	2 093	52.2	42	69.1	13	53.4	340
Truck <sup>1</sup> For-hire truck Private truck	2 031 S 709	50.7 S 17.7	42 30 12	68.4 49.3 19.1	13 12 1	51.8 48.8 3.0	266 595 59
Rail	-	-	-	-	_	-	-
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - - -	- - -	- - -	- - - -
Air (includes truck and air)	62	1.5	S -	S -	SS	s s	1 124 S
Multiple modes	1 820	45.4	18	29.8	11	46.5	630
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes  Other and unknown modes	1 820 - - - - - S	45.4 - - - - - S	18 - - - -	29.8 - - - - 1.1	11 - - -	46.5 - - - - - .1	630 - - - - - S
SCTG 39, FURNITURE, MATTRESSES AND MATTRESS SUPPORTS, LAMPS, LIGHTING FITTINGS, AND ILLUMINATED SIGNS							
Total	8 639	100.0	1 713	100.0	1 207	100.0	444
Single modes	8 297	96.0	1 664	97.2	1 150	95.3	418
Truck <sup>1</sup> For-hire truck Private truck.	8 153 5 727 2 425	94.4 66.3 28.1	1 641 1 060 582	95.8 61.9 34.0	1 083 990 93	89.7 82.0 7.7	391 814 79
Rail	s	s	S	s	S	s	1 489
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - - -	- - - -	  -  -	- - - -	- - - -
Air (includes truck and air)	S _	S -	S -	S -	S S	S S	1 278 S
Multiple modes	183	2.1	19	1.1	33	2.7	671
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water	97 S - -	1.1 S - -	5 14 - -	.3 .8 – –	3 29 - -	.3 2.4 - -	660 1 938 - -
Other multiple modes	450	-	-	-	_	-   e	-
Other and unknown modes	159	1.8	30	1.7	S	l s	S

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons		Ton-miles		
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 40, MISCELLANEOUS MANUFACTURED PRODUCTS							
Total	12 418	100.0	2 540	100.0	907	100.0	470
Single modes	8 943	72.0	2 381	93.7	770	84.9	281
Truck <sup>1</sup> For-hire truck Private truck	8 679 5 338 3 341	69.9 43.0 26.9	2 359 1 331 1 028	92.9 52.4 40.5	765 612 153	84.4 67.5 16.9	256 557 91
Rail	s	s	s	S	s	s	s
Water	_ _ _	- - -	- - -	- - - -	- - -	- - - -	- - -
Air (includes truck and air)	S	S	4	.2	4 S	.4 S	1 053 S
Multiple modes	3 107	25.0	112	4.4	105	11.6	615
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	2 900 207 S - S	23.4 1.7 S - S	84 27 S - S	3.3 1.1 S - S	54 52 S - S	5.9 5.7 S - S	614 2 152 10 051 - 572
Other and unknown modes	367	3.0	48	1.9	31	3.5	s
SCTG 41, WASTE AND SCRAP							
Total	2 220	100.0	10 464	100.0	2 534	100.0	203
Single modes	2 151	96.9	10 335	98.8	2 362	93.2	188
Truck¹ For-hire truck Private truck	1 652 1 119 530	74.4 50.4 23.9	7 458 4 561 2 877	71.3 43.6 27.5	973 745 225	38.4 29.4 8.9	151 212 76
Rail	499	22.5	2 877	27.5	1 389	54.8	476
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - -	- - -	- - - -	- - -
Air (includes truck and air)Pipeline <sup>2</sup>		-	_	_	_ S	- S	- s
Multiple modes	68	3.1	129	1.2	172	6.8	883
Parcel, U.S. Postal Service or courier Truck and rail. Truck and water Rail and water	S 68 - -	S 3.1 - -	S 129 - -	S 1.2 - -	S 172 - -	S 6.8 - -	15 1 422 - -
Other multiple modes	-	-	-	-	-	-	-
SCTG 43, MIXED FREIGHT				3	3	3	3
Total	9 873	100.0	5 136	100.0	393	100.0	107
Single modes	7 557	76.5	4 142	80.7	332	84.3	100
Truck <sup>1</sup>	7 555 139 7 416	76.5 1.4 75.1	4 142 S 4 090	80.7 S 79.6	331 12 320	84.2 3.0 81.2	99 S 99
Rail	_	_	=	=	_	=	-
Water	_	-	-	-	-	-	-
Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -	_ _ _	_ _ _	- - -	- - -
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	629 S
Multiple modes	60	.6	4	-	2	.5	332
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water	60 - - -	.6 - - -	4 - - -	- - -	2 - - -	.5 - - -	332 - - -
Other multiple modes	-	-	-	-	-	-	-
Other and unknown modes	s	s	989	19.3	60	15.3	s

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons		Ton-miles		
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
COMMODITY UNKNOWN							
Total	576	100.0	534	100.0	s	s	423
Single modes	467	81.2	482	90.2	s	s	601
Truck <sup>1</sup> For-hire truck Private truck	434 262 172	75.3 45.5 29.9	392 S 265	73.4 S 49.7	59 S S	51.8 S S	601 1 232 S
Rail	s	S	s	s	S	s	571
Water Shallow draft Great Lakes Deep draft	- - -	- - - -	- - - -	- - - -	- - -	- - - -	- - - -
Air (includes truck and air)	S -	S -	S -	S -	s s	S S	836 S
Multiple modes	82	14.3	s	s	s	s	365
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	71 S - - -	12.3 S - - -	2 S - -	.4 S - -	1 S - -	.7 S - - -	366 206 — — —
Other and unknown modes	s	s	s	s	s	s	96

Note: Data exclude shipments of SCTG 16, Crude Petroleum. See the section "Industry Coverage" for additional information.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 
2CFS data for pipeline exclude most shipments of crude oil. See "About the Data" section for details of CFS coverage.

## Table 7. Shipment Characteristics by State of Destination for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

e of expandition of terms and meaning of abbreviations and symbols, see that		lue		ons	Ton-miles		
State of destination	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
Total	320 536	100.0	382 277	100.0	70 963	100.0	
NEW ENGLAND STATES							
Connecticut Maine Massachusetts New Hampshire Rhode Island Vermont	1 099 364 2 598 251 135 182	.3 .1 .8 - -	537 116 477 151 30 55	.1 .1 - -	484 72 338 95 22 35	.7 .1 .5 .1 	
MIDDLE ATLANTIC STATES							
New Jersey New York Pennsylvania	6 613 5 575 6 422	2.1 1.7 2.0	1 647 1 986 4 452	.4 .5 1.2	1 220 853 2 227	1.7 1.2 3.1	
EAST NORTH CENTRAL STATES							
Illinois Indiana Michigan Ohio Wisconsin	12 554 10 685 149 271 25 870 5 298	3.9 3.3 46.6 8.1 1.7	11 005 16 227 278 128 28 835 7 119	2.9 4.2 72.8 7.5 1.9	3 775 4 234 16 439 7 309 2 318	5.3 6.0 23.2 10.3 3.3	
WEST NORTH CENTRAL STATES							
lowa Kansas Minnesota Missouri Nebraska North Dakota South Dakota	1 622 1 526 3 135 9 320 1 523 241 191	.5 .5 1.0 2.9 .5 –	771 516 4 125 2 430 238 58 80	.2 .1 1.1 .6 - -	440 410 2 359 1 586 182 61 65	.6 .6 3.3 2.2 .3 - -	
SOUTH ATLANTIC STATES							
Delaware District of Columbia Florida Georgia Maryland North Carolina South Carolina Virginia West Virginia	567 88 6 087 6 596 3 126 3 665 1 852 3 616 933	.2 1.9 2.1 1.0 1.1 .6 1.1	S 17 1 076 1 721 1 497 2 316 883 1 252 736	S - 3.5.4 6.6.2.2.3.2	S 10 1 369 1 455 1 485 2 203 780 1 033 299	\$ 1.9 2.0 2.1 3.1 1.1 1.5	
EAST SOUTH CENTRAL STATES							
Alabama Kentucky Mississippi Tennessee	1 258 4 532 705 4 348	.4 1.4 .2 1.4	1 093 1 892 303 1 444	.3 .5 - .4	910 813 265 935	1.3 1.1 .4 1.3	
WEST SOUTH CENTRAL STATES							
Arkansas Louisiana Oklahoma Texas	861 1 587 2 255 13 809	.3 .5 .7 4.3	482 382 1 101 2 793	.1 .1 .3 .7	423 416 1 129 3 856	.6 .6 1.6 5.4	
MOUNTAIN STATES							
Arizona . Colorado . Idaho . Montana . Nevada . New Mexico . Utah . Wyoming .	2 118 1 418 189 233 535 551 1 307	.7 .4 - .2 .2 .4 -	269 387 47 29 91 52 222 S	.1 - - - - - - S	558 485 93 51 200 84 367 S	.8 .7 .1 .3 .1 .5 S	
PACIFIC STATES							
Alaska. California Hawaii Oregon Washington	13 9 640 S 1 193 2 816	3.0 S .4 .9	1 1 972 S 304 605	.5 S - .2	2 4 677 S 732 1 460	6.6 S 1.0 2.1	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

# Table 8. Inbound Shipment Characteristics by State of Origin for State of Destination: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Val	ue	To	ins	Ton-miles		
State of origin	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
Total	331 821	100.0	388 841	100.0	88 342	100.0	
NEW ENGLAND STATES							
Connecticut Maine Massachusetts New Hampshire Rhode Island Vermont	1 464 295 2 024 997 225 250	.4 -6 .3 -	138 80 316 139 8 S	- - - - - S	96 44 215 98 5 S	.1 -2 .1 - S	
MIDDLE ATLANTIC STATES							
New Jersey New York Pennsylvania	5 760 7 298 5 830	1.7 2.2 1.8	1 043 1 816 4 613	.3 .5 1.2	699 677 2 064	.8 .8 2.3	
EAST NORTH CENTRAL STATES							
Illinois Indiana Michigan Ohio Wisconsin	17 887 20 052 149 271 33 840 9 447	5.4 6.0 45.0 10.2 2.8	11 340 10 730 278 128 21 089 5 984	2.9 2.8 71.5 5.4 1.5	3 117 2 396 16 439 3 954 1 973	3.5 2.7 18.6 4.5 2.2	
WEST NORTH CENTRAL STATES							
lowa Kansas Minnesota Missouri Nebraska North Dakota South Dakota	3 206 1 109 3 532 4 122 1 364 176 S	1.0 .3 1.1 1.2 .4 - S	1 800 371 S 1 031 688 258 390	.5 .1 .9 .2 - .1	970 331 S 665 554 253 456	1.1 .4 S .8 .6 .3 .5	
SOUTH ATLANTIC STATES							
Delaware District of Columbia Florida Georgia Maryland North Carolina South Carolina Virginia West Virginia	161 S 1 860 3 845 1 087 4 162 2 472 2 183 1 611	- S .6 1.2 .3 1.3 .7 .7 .5	78 S 818 2 062 361 1 133 711 1 484 6 669	- S .2 .5 - .3 .2 .4 1.7	57 S 1 147 1 780 236 821 628 957 3 586	- S 1.3 2.0 .3 .9 .7 1.1 4.1	
EAST SOUTH CENTRAL STATES							
Alabama Kentucky Mississippi Tennessee	2 472 7 829 1 263 5 194	.7 2.4 .4 1.6	1 348 3 836 760 1 844	.3 1.0 .2 .5	1 129 1 795 717 1 149	1.3 2.0 .8 1.3	
WEST SOUTH CENTRAL STATES							
Arkansas Louisiana Oklahoma Texas	1 201 1 639 749 10 301	.4 .5 .2 3.1	667 1 283 488 S	.2 .3 .1 S	597 1 551 509 S	.7 1.8 .6 S	
MOUNTAIN STATES							
Arizona Colorado Idaho. Montana Nevada New Mexico Utah Wyoming	792 1 360 450 117 147 206 578 165	.2 .4 .1 - - - .2	\$ 309 \$ 37 49 111 2 693	\$ \$ \$ - - - .7	S S 615 S 81 77 186 4 048	\$ 5 .7 \$ - - .2 4.6	
PACIFIC STATES							
Alaska. California Hawaii Oregon Washington	1 9 098 S 641 1 273	2.7 S .2 .4	S 1 667 S 411 403	S .4 S .1 .1	S 4 114 S 1 036 966	S 4.7 S 1.2 1.1	

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 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

# Appendix A. Comparability With the 1993 Commodity Flow Survey

The Commodity Flow Survey (CFS) restores a data program on commodity flows that the Census Bureau conducted as a part of its 5-year economic census program from 1963 through 1977. The CFS was first conducted in

1993. For the 1997 CFS, the Census Bureau incorporated improvements identified from the evaluation of previous surveys and additional research. The following table shows a comparison of the 1993 and 1997 surveys.

Item	1993	1997
1. Industry coverage	Manufacturers (minor exceptions)	Manufacturers (minor exceptions)
	Mining (except mining services and oil and gas extraction)	Mining (except mining services)
	All wholesale	All wholesale
	Video tape distributers	
	Catalog mail-order houses	Catalog mail-order houses
	Auxiliaries (e.g., warehouses)	Auxiliaries (e.g., warehouses)
Commodity classification system	Standard Transportation Commodity Classification (STCC), developed by the American Association of Railroads (AAR).	Standard Classification of Transported Goods (SCTG).
3. Sample size	Approximately 200,000 establishments were selected from a universe of about 800,000 in-scope establishments on the 1992 Standard Statistical Establishment List (SSEL).	Approximately 100,000 establishments were selected from a universe of about 800,000 in-scope establishments on the 1995 Standard Statistical Establishment List (SSEL).
4. Survey methodology	Respondents took a sample of their individual outbound shipments for a 2-week period during each of the four calendar quarters of 1993.	Respondents took a sample of their individual outbound shipments for a 1-week period during each of the four calendar quarters of 1997.
	Respondents reported key characteristics for each sampled shipment.	Respondents reported key characteristics for each sampled shipment.
5. Reported mode of transportation	Rail	Rail
·	For-hire truck	For-hire truck
	Private truck	Private truck
	Air	Air
	Inland water and/or Great Lakes	Shallow draft vessel
	Deep sea water	Deep draft vessel
	Pipeline	Pipeline
	Parcel, U.S. Postal Service, or courier	Parcel, U.S. Postal Service, or courier
	Other	Other
	Unknown	Unknown

Item	1993	1997
6. Data items requested on questionnaire	For <b>each</b> shipment:	For <b>each</b> shipment:
quodinina	Total value	Total value
	Total weight	Total weight
	Major commodity (STCC)	Major commodity (SCTG)
	All modes of transportation	All modes of transportation
	Multiple origins (respondents specifically requested to report all shipment origins for the sampled establishment and report the appropriate origin for each shipment; assumed to always be the mailing address if no other origins listed).	Single origin (assumed to be the mailing address unless the respondent provided a different physical location address).
	Destination	Destination
	Containerized (Y/N)	Containerized (Y/N)
	Hazardous material (Y/N)	Hazardous material (UN/NA codes)
	Export (Y/N)	Export (Y/N)
	If export, mode of export, foreign country, and city of destination.	If export, mode of export, foreign country, and city of destination.

# Appendix B. Reliability of the Estimates

An estimate based on a sample survey potentially contains two types of errors—sampling and nonsampling. Sampling error occurs because characteristics differ among sampling units and because only a subset of the entire population is measured in a sample survey. Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. The accuracy of a survey result may be affected by these two types of errors.

Sampling and nonsampling errors are often measured by the quantities, bias and variance. The bias of an estimator of an unknown population value is the difference, averaged over all possible samples of the same size and design, between the estimator and the unknown population value. Any systematic error, or inaccuracy that affects all samples of a specified design in a similar way, may bias the resulting estimates. Variance is the squared difference, averaged over all possible samples of the same size and design, between an estimator and its average value. Descriptions of sampling and nonsampling errors for the 1997 Commodity Flow Survey (CFS) are provided in the following sections.

#### **SAMPLING ERROR**

Because the estimates are based on a sample, exact agreement with the results that would be obtained from a complete enumeration of all the shipments made in 1997 from all establishments included on the CFS sampling frame is not expected. However, because probability sampling was used at each stage of selection, it is possible to estimate the sampling variability of the survey estimates. For CFS estimates, sampling variability arises from each of the three stages of sampling. (See Appendix C for a description of the sample design.)

The particular sample used in this survey is one of a large number of samples of the same size and design that could have been selected. If all possible samples had been surveyed, under the same conditions, an estimate of an unknown population value could have been obtained from each sample. The estimates obtained from these samples give rise to a distribution of estimates for the unknown population value. A statistical measure of the variability among these estimates is the standard error, which can be approximated from any one sample. The coefficient of variation (or relative standard error) of an estimate is the standard error of the estimate divided by the estimate. Measures of sampling variability, such as the standard error or coefficient of variation, are estimated from the

sample and are also subject to sampling variability. (Technically, we should refer to the estimated standard error or the estimated coefficient of variation of an estimator. However, we have omitted this detail for the sake of brevity.) It is important to note that the standard error and coefficient of variation only measure sampling variability. They do not measure any biases in the estimates. All coefficients of variation are expressed as percents. Standard errors for the corresponding percentage estimates are also provided.

An estimate of an unknown population value and its approximate standard error can be used to construct a confidence interval. A confidence interval is a range about a given estimator that has a specified probability, or confidence, of containing the unknown population value. If, for each possible sample, an estimate of an unknown population value and the estimate's approximate standard error were obtained, then:

- 1. For approximately 90 percent of the possible samples, the interval from 1.65 standard errors below to 1.65 standard errors above the estimate would include the unknown population value.
- 2. For approximately 95 percent of the possible samples, the interval from two standard errors below to two standard errors above the estimate would include the unknown population value.

#### **NONSAMPLING ERROR**

Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate and may also occur in censuses. It is often helpful to think of nonsampling error as arising from deficiencies or mistakes in the survey process. In the CFS, nonsampling error can be attributed to many sources: (1) nonresponse, (2) response errors, (3) differences in the interpretation of the questions, (4) mistakes in coding or keying the data obtained, and (5) other errors of collection, response, coverage, and processing. Although no direct measurement of the potential biases because of nonsampling error has been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize its influence.

A potentially large source of bias in the estimates is due to nonresponse. Nonresponse is defined as the inability to obtain all the intended measurements or responses from all the selected establishments. Four levels of nonresponse can occur in the CFS: item, shipment, quarter (reporting week), and establishment. Item nonresponse

occurs either when a question is unanswered or the response to the question fails computer or analyst edits. Item nonresponse is corrected by imputation. (Imputation is the procedure by which a missing value is replaced by a predicted value obtained from an appropriate model.) Shipment, quarter, and establishment nonresponse are used to describe the inability to obtain sufficient information about a sampled shipment, quarter, or establishment, respectively, that prevents it from contributing to tabulations. Shipment and quarter nonresponse are corrected during the estimation procedure by reweighting. Reweighting allocates characteristics to the nonrespondents in proportion to the characteristics observed for the respondents. The amount of bias introduced by this nonresponse adjustment procedure depends on the extent to which the nonrespondents differ, characteristically, from the respondents. Establishment nonresponse is corrected during the estimation procedure by the SIC-level adjustment weight. (See Appendix C for a description of the estimation procedure.) In most cases of establishment nonresponse, none of the four questionnaires have been

returned to the Census Bureau, after several attempts to elicit a response. Approximately 67 percent of the sampled establishments provided at least one quarter of data that contributed to tabulations.

Some possible sources of bias that are attributed to respondent-conducted sampling include misunderstanding the definition of a shipment, constructing an incomplete frame of shipments from which to sample, ordering the shipment sampling frame by selected shipment characteristics, and selecting shipment records by a method other than the one specified in the questionnaire's instructions. We often contacted respondents who reported shipments having atypically large value or weight when compared to the rest of their reported shipments. Upon contact, if we are able to collect information on all of a given respondent's large shipments made either for a particular reporting week or for the entire quarter, then we identify these large shipments as certainty shipments. (See Appendix C for a description of how certainty shipments are used in the estimation process.)

## Table B-1a. Measures of Reliability for Shipment Characteristics by Mode of Transportation for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Valı	ne	To	ns	Ton-	miles	
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
All modes	3.0	-	5.9	-	4.0	-	12.6
Single modes	4.1	1.9	6.5	1.3	4.8	2.5	6.9
Truck	3.2 3.5 5.5	1.3 1.3 1.0	6.1 11.1 12.4	1.9 3.6 3.4	5.3 6.9 7.5	2.4 2.4 .8	7.4 7.6 11.2
Rail	13.9	1.2	17.0	.9	9.2	1.9	5.0
Water Shallow draft Great Lakes Deep draft	28.7 S 28.7 S	- S - S	19.8 S 19.8 S	1.5 S 1.5 S	21.6 S 21.6 S	2.6 S 2.6 S	6.2 31.6 5.9 31.6
Air (includes truck and air)	13.8 S	.1 S	32.0 S	- S	28.5 S	- S	3.5 S
Multiple modes	9.9	1.1	21.3	1.0	19.1	2.4	6.3
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes.	4.5 23.0 S S S 39.9	.2 1.0 S S	7.1 19.5 31.3 S 42.7	- .1 .5 S .4	11.6 19.7 29.7 S 45.1	- .7 1.5 S .6	6.6 7.3 26.2 S 23.7
Other and unknown modes	32.6	1.9	s	s	32.4	.7	13.2

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Table B-1b. Measures of Reliability for Shipment Characteristics by Mode of Transportation for State of Origin: 1997 and 1993

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

		Value			Tons			Ton-miles		Average	miles per	shipment
Mode of transportation	Coefficient o	f variation of ober	Standard error of		of variation of Imber	Standard error of	Coefficient of num		Standard error of	Coefficient of variation		Standard error of
	1997	1993	percent change	1997	1993	percent change	1997	1993	percent change	1997	1993	percent change
All modes	3.0	3.4	5.7	5.9	7.7	11.5	4.0	8.1	10.6	12.6	8.4	22.2
Single modes	4.1	3.6	6.7	6.5	8.3	12.2	4.8	5.2	8.4	6.9	7.7	9.9
Truck For-hire truck Private truck	3.2 3.5 5.5	3.4 3.0 7.8	5.3 5.4 10.5	6.1 11.1 12.4	11.0 10.8 13.8	14.5 25.5 15.7	5.3 6.9 7.5	4.6 4.8 11.0	8.4 10.8 12.9	7.4 7.6 11.2	8.6 7.0 5.8	12.4 9.1 14.9
Rail	13.9	16.4	46.6	17.0	27.0	32.4	9.2	14.6	17.6	5.0	8.9	10.5
Water Shallow draft Great Lakes Deep draft	28.7 S 28.7 S	19.9 S 19.5	76.1 S 76.9 S	19.8 S 19.8 S	22.2 S 22.2 -	39.9 S 40.6 S	21.6 S 21.6 S	21.4 S 21.4	45.2 S 45.2 S	6.2 31.6 5.9 31.6	3.0 27.9 3.4 -	7.4 22.4 7.2 S
Air (includes truck and air)	13.8 S	13.3 42.0	24.5 S	32.0 S	S 41.9	S S	28.5 S	S S	S S	3.5 S	5.9 S	6.8 S
Multiple modes	9.9	13.2	19.3	21.3	33.7	53.6	19.1	34.8	44.3	6.3	10.0	17.3
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	4.5 23.0 S S 39.9	5.0 28.2 43.8 S S	9.3 34.5 S S	7.1 19.5 31.3 S 42.7	5.0 26.7 43.0 S S	10.5 32.6 111.5 S	11.6 19.7 29.7 S 45.1	5.4 30.8 S S	15.6 37.4 S S S	6.6 7.3 26.2 S 23.7	10.1 5.8 44.4 28.5 29.8	17.9 10.3 82.7 S 5.9
Other and unknown modes	32.6	16.1	64.8	s	19.9	s	32.4	18.6	47.8	13.2	37.7	8.5

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# Table B-1c. Standard Error of Percentage for Shipment Characteristics by Mode of Transportation for State of Origin: Percent of Total for 1997 and 1993

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation	Value ( <sub>I</sub>	percent)	Tons (p	percent)	Ton-miles (percent)	
wode of transportation	1997	1993	1997	1993	1997	1993
All modes	-	_	_	_	-	-
Single modes	1.9	1.2	1.3	1.3	2.5	3.1
Truck For-hire truck. Private truck	1.3 1.3 1.0	1.7 1.4 1.9	1.9 3.6 3.4	3.5 1.8 3.5	2.4 2.4 .8	3.4 2.6 1.6
Rail	1.2	.9	.9	3.0	1.9	2.1
Water Shallow draft Great Lakes Deep draft	- S - S	-   S   -   -	1.5 S 1.5 S	1.7 S 1.7	2.6 S 2.6 S	2.6 S 2.6
Air (includes truck and air) Pipeline	.1 S	.1 .1	s	S .5	_ S	S S
Multiple modes	1.1	1.3	1.0	1.3	2.4	3.5
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	.2 1.0 S S	.4 1.5 - S S	- .1 .5 S .4	- .2 .4 S S	- .7 1.5 S .6	1.2 S S S
Other and unknown modes	1.9	.6	s	.3	.7	.5

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

## Table B-2. Measures of Reliability for Shipment Characteristics by Total Modal Activity for the State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Ton-r	niles		
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
Total	4.0	-	12.7	
Truck Rail Shallow draft Great Lakes Deep draft	5.0 5.6 40.7 18.6 S	2.3 1.5 .1 3.2 S	7.3 4.7 30.5 6.4 27.7	
Air Parcel, U.S. Postal Service or courier Pipelline Other and unknown modes	30.9 11.6 S 32.4	- S .7	3.5 6.6 S 13.1	

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Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997

	Val	ue	Tor	ns	Ton-r	niles
Mode of transportation and distance shipped (based on Great Circle Distance)	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
All modes	3.0	-	5.9	-	4.0	_
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	5.7 6.3 7.2 4.1 4.2	1.2 .6 .9 .5	9.2 23.8 6.7 10.8 4.5	2.6 2.3 1.0 1.3	14.0 20.9 8.1 10.1 4.8	.9 1.1 1.1 2.1 .9
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	7.2 7.9 8.2 21.6	.2 .5 .4 .1	12.4 7.1 7.6 34.1	.2 - - -	12.0 6.5 7.6 32.6	.7 .5 .7 .4
Single modes	4.1	-	6.5	-	4.8	-
Less than 50 miles	6.3 5.6 7.9 4.7 4.6	1.2 .6 .9 .5 .7	10.3 24.0 6.3 10.7 5.2	3.0 2.7 .8 1.0 .3	14.5 21.0 8.0 9.9 5.6	.9 1.3 1.2 2.1 1.0
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	7.9 9.7 8.1 30.6	.2 .4 .3 .1	14.8 10.0 10.8 42.7	.2 - - -	14.6 9.4 10.9 42.3	.7 .7 .8 .5
Truck	3.2	-	6.1	-	5.3	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	6.7 6.0 5.0 3.6 5.0	1.6 .7 .9 .4	10.0 25.9 6.0 7.3 8.3	3.7 3.6 1.0 .2 .2	14.1 23.0 7.3 8.2 8.4	1.6 2.1 1.3 .9 1.0
750 to 999 miles	8.4 9.3 8.9 33.0	.2 .3 .2 -	7.9 10.0 14.1 32.3	- - - -	7.7 10.3 14.5 32.6	.4 .5 1.2 .3
For-hire truck	3.5	-	11.1	-	6.9	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	8.6 7.6 6.0 4.2 5.7	1.8 .9 1.0 .7 .5	17.1 38.5 8.3 9.2 7.8	4.9 5.2 1.9 .4 .4	19.2 35.0 9.4 9.9 7.9	1.1 2.6 1.5 .9 1.4
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	10.0 9.5 8.6 33.1	.3 .4 .3 .1	8.7 10.8 16.2 32.7	.1 .1 .1 -	8.5 11.0 16.6 33.0	.5 .7 1.4 .5
Private truck	5.5	-	12.4	-	7.5	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	6.6 12.7 8.0 14.3 10.5	1.7 1.2 1.0 .6 .4	15.4 9.1 10.5 20.8 17.6	3.0 1.5 1.2 .3 .2	17.5 8.5 10.7 20.7 18.0	4.0 .7 1.7 1.5 1.5
750 to 999 miles	18.9 22.6 29.1 43.9	.2 .1 .2 –	22.0 17.2 28.9 S	- - - S	21.3 15.6 30.0 S	.7 .3 1.6 S
Rail	13.9	-	17.0	-	9.2	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	47.2 44.5 47.3 16.6 13.5	3.6 .7 4.1 2.8 4.4	39.1 22.8 27.2 14.6 10.9	9.3 1.0 5.2 3.5 2.5	42.0 28.6 25.5 17.6 12.1	1.5 .2 3.2 1.8 4.1
750 to 999 miles	23.6 24.9 17.8 40.5	1.4 3.0 1.4 .6	36.4 16.8 15.1 S	1.8 .8 .6 S	33.9 17.3 15.4 S	2.2 1.5 1.6 S
Water	28.7	-	19.8	-	21.6	-
Less than 50 miles	\$ \$ 27.5 \$ -	S S 6.9 S	S S 20.0 24.1	S S 3.9 6.7	S S 20.8 23.2	S S 5.1 7.7 -
750 to 999 miles	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Shallow draft	s	s	s	s	s	s
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	S	S - - - -	S - - - -	S - - - -	S - - - -	\$ - - -
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	- - - -	- - - -	- - - -	- - - -	- - - -	- - -

Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997—Con.

[1 of explanation of terms and meaning of appreviations and symbols			Та		Ton	
Mode of transportation and distance shipped (based on Great Circle Distance)	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Ton-ı Coefficient of variation of number	Standard error of percentage
Single modes—Con.						
Great Lakes	28.7	_	19.8	_	21.6	_
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	\$ \$ 27.5 \$ -	S S S 6.9	\$ \$ 20.0 24.1 -	S S 3.9 6.7	S S 20.8 23.2 -	S S 5.1 7.7 -
750 to 999 miles . 1,000 to 1,499 miles . 1,500 to 1,999 miles . 2,000 miles or more .	- - -	- - - -	- - - -	- - - -	- - - -	- - - -
Deep draft	s	s	s	s	s	s
Less than 50 miles	S	S - - - -	\$ - - -	S - - - -	S - - - -	S - - - -
750 to 999 miles	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air)	13.8	_	32.0	_	28.5	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	27.4 30.9 35.2 21.5	1.2 6.0 4.6 3.6	38.9 S 22.9	9.3 S 5.3	45.5 35.9 S 24.0	.8 4.6 S 5.9
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	17.6 17.9 29.3 S	1.0 1.0 3.0 S	\$ \$ 19.3 \$	\$ \$ 1.7 \$	\$ 47.6 18.7 \$	\$ 4.2 3.5 \$
Pipeline  Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	<b>9</b> 99999	<b>s</b>	<b>9</b> 99999	<b>s</b>	<b>s</b> ssssss	<b>s</b> ssssss
750 to 999 miles	- S - -	- S - -	- S - -	- S - -	9999	\$ \$ \$ \$ \$ \$
Multiple modes	9.9	-	21.3	-	19.1	-
Less than 50 miles	10.3 13.1 8.0 20.0 8.7	1.1 .9 1.0 1.9 1.0	16.9 15.0 30.5 24.4 12.0	.4 .3 6.0 6.0 2.4	30.6 17.0 28.7 22.8 12.5	3.6 6.5 2.0
750 to 999 miles	17.4 21.1 13.6 34.9	.7 1.8 1.1 .4	18.4 18.2 24.2 31.8	.2 .7 1.5 –	18.5 18.5 24.3 32.0	.3 1.4 3.3 .2
Parcel, U.S. Postal Service or courier	4.5	-	7.1	_	11.6	-
Less than 50 miles	9.5 15.0 6.8 5.5 8.2	1.3 1.2 1.1 1.2 1.2	4.8 11.4 7.2 12.2 13.4	1.5 1.0 .8 1.3 1.0	6.0 15.6 7.2 13.7 14.4	.1 .3 .6 1.4 .7
750 to 999 miles	21.0 12.6 12.7 33.4	.8 .8 .6 .4	22.9 13.9 17.1 24.1	.8 .7 .6 .2	22.8 14.0 17.3 23.4	1.2 1.9 1.6 .8
Truck and rail	23.0	-	19.5	-	19.7	-
Less than 50 miles	\$ \$ 48.1 38.0 19.8	\$ 5 1.4 4.6 4.8	\$ 40.9 36.1 31.1 16.1	S .4 .9 3.4 3.7	\$ 39.5 31.5 33.1 16.2	\$ - .2 2.0 2.8
750 to 999 miles	37.1 29.5 20.1 41.2	1.4 6.6 5.0 .5	22.0 20.5 26.0 34.9	2.2 3.1 3.2 .4	21.9 20.7 25.9 34.7	1.6 2.9 4.0 .9
Truck and water	s	s	31.3	-	29.7	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	8   888	8 - 888	S - S 35.3 S	S - S 10.2 S	S - S 32.5 S	S - S 11.0 S
750 to 999 miles	- - - S	- - - S	- - - S	- - - S	- - - S	- - - S

# Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation and distance shipped	Val	ue	То	ns	Ton-	miles
(based on Great Circle Distance)	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
Multiple modes - Con.						
Rail and water	s	s	s	s	s	s
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	8 -	- - - S	- - - 8	- - - s	- - - S	- - - S
750 to 999 miles	- - - S	- - - S	- - - S	- - S	- - - S	- - - S
Other multiple modes	39.9	-	42.7	-	45.1	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	43.7 S S	11.7 S S	41.7 S S	- 12.8 S S	- 41.6 S S	- 12.1 S S
750 to 999 miles	- - -	- - -	-	- - -	- - - -	- - -
Other and unknown modes	32.6	-	s	s	32.4	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	18.9 27.1 31.3 S S	9.0 1.8 1.4 S S	S 21.5 49.8 30.0 23.2	S 2.6 4.6 1.5 2.3	49.0 22.4 44.2 33.3 26.2	.9 1.3 4.2 1.4 5.3
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	\$ \$ \$ \$	\$ \$ \$ \$	42.7 S S S	1.2 S S S	43.6 S S S	2.1 S S S

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 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductions are symbols.	Val	ue	To	ons	Ton-miles		
Mode of transportation and shipment size	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
All modes	3.0	_	5.9	-	4.0	-	12.6
Less than 50 lb	4.8 10.0 5.2 7.1 5.4	.3 .2 .3 .2 .1	9.9 11.9 5.6 4.6 5.6	- - - - -	18.6 17.1 10.6 8.7 4.7	- - - -	13.1 6.0 11.3 6.6 5.4
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	5.7 2.8 21.4 19.8	1.3 1.7 2.3 .9	7.6 8.9 15.9 12.8	.5 2.2 3.1 3.7	12.4 5.4 8.0 9.3	1.0 2.1 1.0 2.9	6.8 6.3 12.4 23.7
Single modes  Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	7.8 10.2 6.3 5.5 6.0	.3 .2 .5 .1	6.5 12.2 11.7 6.7 4.8 6.0	- - - - - -	4.8 18.1 20.7 11.6 7.3 5.7	- - - - - -	20.7 9.8 13.1 5.4 6.2
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	5.9 3.7 27.4 20.3	1.5 1.7 2.5 1.0	7.8 9.4 16.9 13.4	.6 2.4 3.3 3.8	13.4 6.8 10.8 10.9	1.0 2.6 1.3 3.6	7.1 6.7 7.0 23.7
Truck	3.2	_	6.1	-	5.3	-	7.4
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	8.7 10.3 6.5 5.6 5.8	.3 .2 .6 .1	12.4 11.8 6.7 4.8 6.0	- - - -	19.4 21.2 11.9 7.0 5.8	_ _ _ _	24.8 9.9 13.5 5.1 6.3
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	4.8 2.9 28.5 28.0	1.1 1.2 2.2 .7	7.7 9.6 17.2 19.7	.6 2.7 4.0 4.2	13.7 6.2 12.3 22.1	1.1 1.9 1.7 2.4	7.4 6.2 8.4 18.3
For-hire truck	3.5	-	11.1	-	6.9	-	7.6
Less than 50 lb 50 to 99 lb 50 to 749 lb 50 to 999 lb	8.9 11.9 10.9 3.6 7.5	- .6 .1	26.8 9.7 10.9 13.4 7.6	- - - - -	18.6 15.9 14.6 9.2 6.8	- - - -	27.0 15.7 6.8 6.4 5.6
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	7.4 3.5 22.2 34.8	1.8 1.7 1.6 1.0	18.0 14.3 16.1 38.2	.7 3.1 4.3 5.7	16.0 5.9 18.0 31.6	1.3 2.5 1.7 2.6	2.9 7.5 13.5 11.0
Private truck	5.5	-	12.4	-	7.5	-	11.2
Less than 50 lb	8.3 9.4 6.9 9.3 7.2	.6 .3 .9 .2 .2	13.1 11.8 9.9 6.8 9.0	- .2 - .1	24.6 16.2 12.4 9.8 12.8	- .2 .1 .1	22.4 5.9 10.3 7.5 5.6
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	1.8 9.3 37.6 12.0	1.2 2.3 3.1 .2	4.4 9.5 27.6 29.0	1.9 4.0 4.2 4.6	9.2 10.3 17.7 28.7	1.3 3.2 3.2 3.3	9.9 9.5 9.3 45.4
Rail	13.9	-	17.0	-	9.2	-	5.0
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	88888	S S S S S	\$ \$ \$ \$ \$	\$ \$ \$ \$ \$ \$ \$	99999	\$ \$ \$ \$ \$	31.6 S S 31.6 S
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	40.7 20.6 29.2 30.8	5.5 7.0 5.7 5.6	37.1 18.2 9.5 20.2	.5 1.8 1.9 3.1	35.5 18.6 12.9 12.8	.9 2.9 2.6 3.6	18.7 8.4 12.7 8.1
Water	28.7	_	19.8	_	21.6	_	6.2
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	- - - -	- - - -	- - - -	_ _ _ _	- - - -	- - - -	- - - -
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S S - 28.7	S S - -	S S - 19.8	S S -	S S - 21.6	S S - -	31.6 31.6 - 5.9
Shallow draft	s	s	s	s	s	s	31.6
Less than 50 lb			_ _		_ _		
100 to 499 lb 500 to 749 lb 750 to 999 lb	_ _ _	- - -	=======================================	_ _ _	_ _ _	_ _ _	- - -
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S  -  -	- S - -	- S - -	- S - -	- S - -	- S - -	31.6

Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997—Con.

[For explanation of terms and meaning of appreviations and symbols, see introduc	Val	ue	Тс	ons	Ton-	miles		
Mode of transportation and shipment size	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
Single modes—Con.								
Great Lakes	28.7	_	19.8	_	21.6	_	5.9	
Less than 50 lb	-	_	-	_	-	_	_	
50 to 99 lb	_		_		_	_	_	
500 to 749 lb	_	_	_	_	_	_		
1,000 to 9,999 lb	_	_	_	_	_	_	_	
10,000 to 49,999 lb 50,000 to 99,999 lb	-	_	-	_	_	_	_	
100,000 lb or more	28.7	=	19.8	_	21.6	=	5.9	
Deep draft	s	s	s	s	s	s	31.6	
Less than 50 lb	_	_	_	_	-	_	_	
50 to 99 lb	_				_	_	_	
500 to 749 lb	_		_		_	_		
1,000 to 9,999 lb	s	s	s	s	s	s	31.6	
10,000 to 49,999 lb. 50,000 to 99,999 lb.	_		_		_	_	_	
100,000 lb or more	-	_	-	_	_	_	_	
Air (includes truck and air)	13.8	-	32.0	-	28.5	-	3.5	
Less than 50 lb	30.3 27.0	5.0 4.9	22.0 11.9	1.9 .8	18.6 15.0	2.7 1.0	3.5 6.0	
100 to 499 lb	17.3	5.1	18.6	5.7	15.2	4.6	8.4	
500 to 749 lb	39.9 44.6	1.4 1.5	S 30.0	S .9	S 27.2	S 1.1	25.0 27.1	
1,000 to 9,999 lb	37.9	2.4	25.0	7.0	27.5	6.7	24.4	
10,000 to 49,999 lb. 50,000 to 99,999 lb. 100,000 lb or more	34.5 S -	6.7 S -	36.3 S -	13.2 S -	37.6 S -	12.9 S -	40.0 29.9 —	
Pipeline	s	s	s	s	s	s	s	
Less than 50 lb	_	_	_	_	s	s	S	
50 to 99 lb	_	_			88888	\$ \$ \$ \$ \$	9999	
500 to 749 lb	_	_	- -	_ _	S S	S S	S S	
1,000 to 9,999 lb	s	s	S	s	S	s	s	
10,000 to 49,999 lb	S S	S S	SSS	S S S S	\$ \$ \$ \$	S S S S	\$ \$ \$ \$	
100,000 lb or more	S	S	S	S	S	S		
Multiple modes	9.9	-	21.3	-	19.1	-	6.3	
Less than 50 lb	5.4 9.9	3.0 1.1	10.7 14.1	.7 .4	19.4 16.5	.6 .2	6.9 4.0	
100 to 499 lb	12.4 35.8	1.9 .6	6.2 33.2	.7 .1	11.9 32.6	.6	7.7 9.6	
750 to 999 lb	37.2	.3	20.1	_	37.2	_	13.6	
1,000 to 9,999 lb 10,000 to 49,999 lb	28.2 17.2	4.2 2.5	28.6 12.8	1.8 3.9	26.8 14.6	2.1 4.6	10.4 5.0	
50,000 to 99,999 lb 100,000 lb or more	S 33.1	S .2	S 24.0	S 7.3	S 22.5	S 6.3	23.4 24.7	
Parcel, U.S. Postal Service or courier	4.5	.2	7.1	7.5	11.6	0.5	6.6	
Less than 50 lb	5.3	1.7	10.7	2.0	19.4	3.7	6.9	
50 to 99 lb	9.8	.9	14.1	1.2	16.6	.9	4.4	
100 to 499 lb	11.4 36.2	1.9	6.0 30.8	2.2 1.4	9.0 24.5	3.7	6.9 20.2	
750 to 999 lb	17.3	.1	15.2	.2	18.4	.4	18.5	
1,000 to 9,999 lb	S -	S -	S -	S -	S -	S -	28.6	
50,000 to 99,999 lb	_		-		_			
Truck and rail	23.0	_	19.5	_	19.7	_	7.3	
Less than 50 lb	s	s	44.0	_	s	s	20.4	
50 to 99 lb	44.9 S	s s	S 39.3	S .2	46.8 41.5	- .3 S	23.0 17.3	
500 to 749 lb	S S	S S	S S	.2 S S	S S	SS	26.4 26.6	
1,000 to 9,999 lb	28.2	9.1	28.6	6.8	26.8	6.2	13.5	
10,000 to 49,999 lb 50,000 to 99,999 lb	17.2	10.4	12.8	6.8	14.6	6.5 S	5.0 23.4	
100,000 lb or more	S S	S S	S S	S S	S	S	28.1	
Truck and water	s	s	31.3	-	29.7	-	26.2	
Less than 50 lb	_ =		_	-	_			
100 to 499 lb	S -	S -	S -	S -	S -	S -	31.6	
750 to 999 lb	s	S	S	S	S	S	31.3	
1,000 to 9,999 lb	S S	S S	S S	S S	S S	S S	29.8 31.6	
50,000 to 99,999 lb 100,000 lb or more	- S	- S	31.3	10.5	29.7	10.5	_	
100,000 ID OF HIGH	, 5	, 5	31.3	10.5	29.7	10.5	49.4	

# Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Val	ue	To	ons	Ton-	miles	
Mode of transportation and shipment size	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
Multiple modes—Con.							
Rail and water	s	s	s	s	s	s	s
Less than 50 lb	_ _		<u>-</u> -		_ _		<del>-</del> -
500 to 749 lb 750 to 999 lb	_ _ _		_ _ _		=	=	_ _ _
1,000 to 9,999 lb	S -	S -	S -	S -	S -	S -	31.6
50,000 to 99,999 lb 100,000 lb or more	s	s	s	s	s	s	27.9
Other multiple modes	39.9	-	42.7	-	45.1	-	23.7
Less than 50 lb	S   S   -   -	1881	- S S -	S   S   -	- S S -	S   S   -	31.6 31.6 - -
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	- - 41.2	- - 10.3	- - - 42.7	- - 10.5	- - - 45.1	- - 10.5	- - 24.3
Other and unknown modes	32.6	-	s	s	32.4	-	13.2
Less than 50 lb	14.2 22.9 16.0 14.8 20.7	2.7 .6 1.5 .4	28.8 40.0 14.9 21.5 17.5	.2 - .5 .2	18.1 30.5 17.5 33.2 34.4	- .2 .1	27.5 S 22.7 36.7 48.8
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	25.0 29.4 S 35.3	8.5 5.6 S .5	22.2 24.6 S S	5.2 7.3 S S	18.3 18.5 S 40.6	6.0 9.1 S 5.0	32.5 29.7 25.8 S

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

# Table B-5. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

		Val	ne	To	ns	Ton-	miles	
SCTG code	Commodity description	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
	All commodities	3.0	-	5.9	-	4.0	-	12.6
01 02 03 04 05	Live animals and live fish . Cereal grains . Other agricultural products Animal feed and products of animal origin, n.e.c. Meat, fish, seafood, and their preparations .	22.6 38.7 16.5 26.0 19.6	- .3 .2 - .4	23.1 24.4 11.8 34.2 19.8	- .3 .2 .3 .1	24.8 22.1 33.5 41.6 33.6	- .8 .6 .3 .5	7.4 S 23.9 S 23.2
06 07 08 09 10	Milled grain products and preparations, and bakery products Other prepared foodstuffs and fats and oils Alcoholic beverages Tobacco products Monumental or building stone	13.9 5.7 13.9 42.5 47.6	.2 .2 - -	9.6 6.8 10.1 S 47.7	- .3 - S -	15.0 10.5 43.3 S	.2 .6 - S S	S 15.5 13.6 18.2 23.7
11 12 13 14 15	Natural sands Gravel and crushed stone Nonmetallic minerals n.e.c. Metallic ores and concentrates Coal	29.6 16.6 21.7 24.3 S		32.5 18.0 23.9 25.7 S	1.7 3.3 .7 .9 S	24.5 22.9 25.5 41.7 S	.4 3.4 1.0 1.7 S	36.3 11.0 20.0 S 31.1
17 18 19 20 21	Gasoline and aviation turbine fuel. Fuel oils. Coal and petroleum products, n.e.c. Basic chemicals Pharmaceutical products	48.4 25.1 31.9 15.4 18.7	1.4 .2 .3 .1	40.2 26.1 40.7 26.0 25.6	2.9 .9 1.4 .2	34.7 32.9 38.4 24.5 32.2	.6 .3 1.5 .2	20.9 31.5 20.3 S 18.7
22 23 24 25 26	Fertilizers	26.0 16.2 10.8 29.3 10.6	- .4 .2 - -	30.4 15.9 16.3 33.6 19.9	.1 .1 - .3 .2	31.8 23.1 30.0 37.2 23.2	- .5 .5 .4 .4	29.8 15.8 6.7 38.9 11.5
27 28 29 30 31	Pulp, newsprint, paper, and paperboard Paper or paperboard articles Printed products Textilles, leather, and articles of textiles or leather Nonmetallic mineral products	13.1 15.8 10.7 25.7 13.1	.2 .1 .2 .4 .1	\$ 16.4 15.5 20.1 23.6	S - - - 1.6	26.4 22.3 24.3 26.2 27.8	1.3 .1 .2 - 1.1	27.7 23.3 24.1 15.1 33.5
32 33 34 35	Base metal in primary or semifinished forms and in finished basic shapes. Articles of base metal Machinery Electronic and other electrical equipment and components and office equipment.	15.1 18.0 6.4 13.1	.9 .7 .7	36.6 27.5 13.3	3.8 .3 .2	17.7 44.0 18.5	1.4 1.2 .5	9.0 6.6 5.9 14.8
36	Motorized and other vehicles (including parts)	6.1	1.7	15.0 39.1	.9	12.0	1.6	23.6
37 38 39	Transportation equipment, n.e.c. Precision instruments and apparatus	17.2	.1 .2	16.5	_	35.9 19.8		12.0 11.4
40 41 43 	illuminated signs Miscellaneous manufactured products Waste and scrap Mixed freight Commodity unknown	7.8 7.5 9.2 22.7 19.0	.3 .3 - .7 -	15.7 17.5 5.7 28.3 38.1	.1 .2 .3	30.5 12.1 9.4 25.4 S	.5 .2 .4 .1 S	12.3 8.9 7.4 27.6 23.4

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997

To explanation of terms and meaning of abbreviations and symbols, see introduc-	Val	110	То	ons	Ton	miles	
SCTC code description and made of transportation				113		1111163	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation
ALL COMMODITIES							
Total	3.0	_	5.9	_	4.0	_	12.6
Single modes	4.1	1.9	6.5	1.3	4.8	2.5	6.9
Truck For-hire truck Private truck	3.2 3.5 5.5	1.3 1.3 1.0	6.1 11.1 12.4	1.9 3.6 3.4	5.3 6.9 7.5	2.4 2.4 .8	7.4 7.6 11.2
Rail	13.9	1.2	17.0	.9	9.2	1.9	5.0
Water	28.7	_	19.8	1.5	21.6	2.6	6.2
Shallow draft Great Lakes Deep draft	28.7 S	S - S	19.8 S	1.5 S	21.6 S	S 2.6 S	31.6 5.9 31.6
Air (includes truck and air)	13.8 S	.1 S	32.0 S	s	28.5 S	s	3.5 S
Multiple modes	9.9	1.1	21.3	1.0	19.1	2.4	6.3
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water	4.5 23.0 S	.2 1.0 S S	7.1 19.5 31.3	- .1 .5 S	11.6 19.7 29.7 S	- .7 1.5 S	6.6 7.3 26.2 S
Other multiple modes	39.9 <b>32.6</b>	1.9	42.7 <b>S</b>	.4 S	45.1 <b>32.4</b>	.6	23.7 <b>13.2</b>
SCTG 01, LIVE ANIMALS AND LIVE FISH							
Total	22.6	_	23.1	_	24.8	_	7.4
Single modes	22.6	_	23.1	_	24.9	_	7.4
Truck For-hire truck Private truck	22.6 23.9 24.3	- 4.4 4.4	23.1 24.2 23.6	- 4.0 4.0	24.9 23.7 38.8	2.5 2.5	7.4 5.0 24.2
Rail	_	_	_	-	-	_	_
Water	_	_	-	_	_	_	_
Shallow draft Great Lakes Deep draft		_ _ _	_ _ _	- - -	- - -	_ _ _	- - -
Air (includes truck and air)	_ _		_ _		- S	s	s
Multiple modes	-	-	_	-	-	-	_
Parcel, U.S. Postal Service or courier		_	-	_	_ _	_	
Truck and water Rail and water	-				_ _		_
Other multiple modes	_	_	_	_	_	_	_
Other and unknown modes	s	s	s	S	s	s	31.6
SCTG 02, CEREAL GRAINS							_
Total	38.7	4.4	24.4 25.9	2.2	22.1 25.9	5.7	\$ 49.2
Truck	41.9	9.0	31.1	9.4	32.8	12.5	43.2 S
For-hire truck Private truck	48.3 27.1	10.7 10.8	40.0 26.4	7.4 9.9	40.0 33.0	5.3 10.6	31.6 33.9
Rail	35.2	10.8	29.7	10.0	31.3	13.8	14.9
Water	_	_	_	_	_	_	_
Great Lakes Deep draft					_ _ _		-
Air (includes truck and air)		=			- S	s	S
Multiple modes	s	s	41.8	2.3	44.2	5.8	25.9
Parcel, U.S. Postal Service or courier	S S S	S S S	S S S	\$ \$ \$	\$ \$ \$	S S S	31.6 28.0 31.6
Other multiple modes	_	=	=	-	_	=	_
Other and unknown modes	s	s	s	s	s	s	s

Table B-6. **Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997**—Con.

To explanation of terms and meaning of abbreviations and symbols, see introduction	Val	110	To	ons	Ton	-miles	
	Vai	l I	10	1	1011	-mies	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation
SCTG 03, OTHER AGRICULTURAL PRODUCTS							
Total	16.5	_	11.8	_	33.5	_	23.9
Single modes	12.6	5.4	11.1	3.8	14.0	11.8	36.2
Truck For-hire truck Private truck	13.8 31.6 22.0	4.9 8.9 7.9	12.1 39.7 21.9	5.1 10.5 9.7	14.9 24.7 19.3	11.5 9.7 6.3	28.5 S 25.8
Rail	24.3	1.4	26.7	3.6	29.8	7.2	29.5
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -	- - -	- - -	- - -	- - -
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	28.0 S
Multiple modes	s	s	s	s	s	s	20.9
Parcel, U.S. Postal Service or courier	s	S	S	s	s	S	20.9
Truck and rail	s	s	S	S	S	S	31.6
Rail and water	Ξ.	_			_	=	
Other and unknown modes	s	s	s	s	48.4	.3	s
SCTG 04, ANIMAL FEED AND PRODUCTS OF ANIMAL ORIGIN, N.E.C.							
Total	26.0	_	34.2	_	41.6	_	s
Single modes	26.2	1.4	34.4	1.4	41.7	.4	44.6
Truck For-hire truck Private truck	26.9 S 32.3	1.7 S 9.6	36.7 S 49.3	4.1 S 8.8	S S 36.8	S S 11.7	44.9 20.7 36.7
Rail	s	s	s	s	s	s	26.2
Water Shallow draft	_	_	-	-	_	_	-
Great Lakes Deep draft							
Air (includes truck and air).					- S	- S	- S
Multiple modes	s	s	s	s	s	s	31.9
Parcel, U.S. Postal Service or courier	s	S	s	S	s	S	31.9
Truck and rail	Ξ		_		_	_	_
Rail and water Other multiple modes		_			_	_	
Other and unknown modes	s	s	s	s	s	s	29.2
SCTG 05, MEAT, FISH, SEAFOOD, AND THEIR PREPARATIONS							
Total	19.6	-	19.8	-	33.6	_	23.2
Single modes	19.8	.6	19.7	.5	34.2	1.5	22.7
Truck For-hire truck Private truck	19.8 34.3 12.5	.6 6.6 6.9	19.7 34.3 13.5	.5 5.7 5.8	34.2 39.9 17.4	1.5 4.8 4.9	22.7 12.9 14.3
Rail	_	_	_	_	_	_	_
Water Shallow draft	_					_	_
Great Lakes Deep draft	_ _ _				_ _		
Air (includes truck and air).					- S	_ S	s
Multiple modes	s	s	s	s	s	s	32.0
Parcel, U.S. Postal Service or courier	S -	S -	S -	S -	S	S	32.0
Truck and water Rail and water	_	_	_			_	_
Other multiple modes	_	_	=	_	_	_	_
Other and unknown modes	39.5	.6	47.9	.5	s	s	s

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

For explanation of terms and meaning of abbreviations and symbols, see introduct	Val	ue	To	ns	Ton-	miles	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
SCTG 06, MILLED GRAIN PRODUCTS AND PREPARATIONS, AND BAKERY PRODUCTS							
Total	13.9	-	9.6	-	15.0	-	s
Single modes	14.1	.5	9.7	.2	15.4	.8	S
Truck	14.1 17.8 20.0	.5 6.2 6.0	9.7 13.9 16.2	.2 5.7 5.7	15.4 17.9 23.6	.8 4.5 4.1	\$ 6.0 34.0
Rail	_	_	-	_	_	_	_
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	_ _ _	- - - -	_ _ _	- - -
Air (includes truck and air)	_ _	_ _	<u> </u>	_ _	_ S	_ S	- S
Multiple modes	s	s	48.2	.1	48.7	.8	28.6
Parcel, U.S. Postal Service or courier	S S -	S S -	\$ 48.3 -	S .1 -	\$ 48.7 -	S .8 -	30.0 27.5 —
Rail and water	=	-	-	_	_ _	_	
Other and unknown modes	s	s	43.5	-	s	s	s
SCTG 07, OTHER PREPARED FOODSTUFFS AND FATS AND OILS							
Total	5.7	_	6.8	_	10.5	_	15.5
Single modes	6.3	1.0	7.2	.5	10.8	1.8	22.7
Truck	6.5 12.8 8.3	1.3 4.0 4.1	7.7 12.3 9.5	1.3 3.5 4.4	11.9 16.8 14.8	3.7 6.3 5.9	23.1 16.2 8.5
Rail	34.5	.6	43.3	1.1	29.1	2.9	22.1
Water Shallow draft Great Lakes	- - -	- - - -	- - -	- - - -	- - - -	- - - -	- - -
Deep draft Air (includes truck and air)	S -	S -	S -	S -	S	S	26.1 S
Multiple modes	45.5	.7	48.9	.4	47.5	2.0	s
Parcel, U.S. Postal Service or courier	\$ 47.2 -	S .5 -	S S -	S S -	\$ 48.0 -	S 2.0 -	S 21.8 -
Rail and water			-		_	_	_
Other and unknown modes	42.3	.8	35.7	.4	47.3	.7	s
SCTG 08, ALCOHOLIC BEVERAGES							
Total	13.9	_	10.1	_	43.3	_	13.6
Single modes	13.2	1.6	9.9	.7	46.1	9.5	14.5
Truck For-hire truck Private truck	13.2 S 13.4	1.6 S 3.9	9.9 S 10.5	.7 S 2.5	46.1 S S	9.5 S S	14.5 38.5 15.0
Rail	-	_	-	-	_	_	_
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -		- - - -	_ _ _ _	_ _ _ _	- - -
Air (includes truck and air)	_ _ -		<u>-</u>	_ _	- S	- S	Š
Multiple modes	s	s	s	s	s	s	31.6
Parcel, U.S. Postal Service or courier	_ S _	- S -	- S -	- S -	- S -	- S -	31.6
Rail and water Other multiple modes	_	_	-		_	_	
Other and unknown modes	s	s	s	s	s	s	31.5

Table B-6. **Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997**—Con.

[1 of explanation of terms and meaning of abbreviations and symbols, see introduc-							
	Val	ue	To	ons	Ton-	miles	
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
SCTG 09, TOBACCO PRODUCTS							
Total	42.5	_	s	s	s	s	18.2
Single modes	41.9	3.7	s	s	s	s	18.6
Truck	41.9	3.7	S	S	s	S	18.6
For-hire truck Private truck	41.9	3.7	s s	s	s s	s	18.6
Rail	_	_	_	_	_	_	_
Water	-	-	-	_	-	-	_
Shallow draft Great Lakes Deep draft	_ _ _	_ _ _	_ _ _	- - -	- - -		_ _ _
Air (includes truck and air)	_ _				_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	31.6
Parcel, U.S. Postal Service or courier	s	S	S	S	s	s	31.6
Truck and rail	_	-	_	_	_	_	- 01.0
Truck and water	_	_	_	_	_	_	_
Other multiple modes	-	-	_	_	_	-	_
Other and unknown modes	s	s	s	s	s	s	26.9
SCTG 10, MONUMENTAL OR BUILDING STONE							
Total	47.6	-	47.7	-	s	s	23.7
Single modes	s	s	s	s	s	s	27.5
Truck For-hire truck Private truck	S - S	S - S	S - S	S - S	S - S	S - S	27.5 - 27.5
Rail	_	_	_	-	_	_	_
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	- - -	_ _ _	- - -	- - -	- - -	_ _ _
Air (includes truck and air)	_ _				_ S	- s	_ S
Multiple modes	_	_	_	_	_	_	_
Parcel, U.S. Postal Service or courier	_	_	_	_	_	_	_
Truck and rail	-	-	_		-	-	-
Truck and water	] =	_	_	_	_	_	_
Other multiple modes	_	_	_	_	_	_	_
Other and unknown modes	47.7	14.4	s	s	s	s	35.6
SCTG 11, NATURAL SANDS							
Total	29.6	-	32.5	_	24.5	-	36.3
Single modes	29.7	.2	32.6	.5	24.4	.2	36.2
Truck For-hire truck Private truck	31.7 35.6 42.3	4.6 9.9 9.9	34.5 37.9 42.9	4.7 9.3 10.0	28.3 36.2 34.5	7.6 8.2 9.8	30.7 35.7 26.2
Rail	30.1	4.6	25.3	4.5	30.2	7.6	16.8
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	_ 		_ 	_ _ _	_ _ _		_ _ _
Air (includes truck and air)	_	_	_	_	_	_	_
Pipeline	_		_	_	s -	S -	S -
Parcel, U.S. Postal Service or courier	] =	_	_	_	<u> </u>	] =	] =
Truck and water Rail and water	_	_	_	_		_	_
Other multiple modes	-	_	-	_	-	_	_
Other and unknown modes	s	s	s	s	s	s	s

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For expianation or terms and meaning or appreviations and symbols, see introduct	Val	ue	To	ons	Ton-	Ton-miles		
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
SCTG 12, GRAVEL AND CRUSHED STONE								
Total	16.6	-	18.0	-	22.9	_	11.0	
Single modes	18.9	5.3	20.2	5.0	25.4	8.5	8.7	
Truck For-hire truck Private truck	21.5 34.2 34.4	8.7 8.2 7.9	23.6 25.8 33.0	10.2 7.0 8.2	27.5 31.4 39.6	13.2 9.1 4.2	8.4 23.4 12.7	
Rail	s	s	s	s	s	s	31.6	
Water Shallow draft Great Lakes Deep draft	28.4 S 28.4	5.3 S 5.3	25.9 S 25.9	6.6 S 6.6	27.1 S 27.1	11.9 S 11.9	18.6 31.6 18.7	
Air (includes truck and air)	_ _	-	_ _	-	_ S	- S	- S	
Multiple modes	31.3	3.5	31.0	3.5	32.1	8.7	22.1	
Parcel, U.S. Postal Service or courier		-	_ _	-	_ _ _	_		
Truck and water Rail and water	38.7	1.5	37.5	2.0	40.4	8.5	23.9	
Other multiple modes	44.5	3.4	45.1	3.3	48.6	4.1	25.9	
Other and unknown modes	s	S	S	S	s	S	S	
SCTG 13, NONMETALLIC MINERALS N.E.C.								
Total	21.7	5.8	23.9	8.5	25.5 26.4	9.8	20.0	
Single modes	19.3	8.6	45.4	11.5	15.7	11.7	27.2	
For-hire truck Private truck	23.1 35.8	8.9 9.9	22.2 S	12.2 S	19.1 47.2	11.6 1.2	13.3 34.8	
Rail	39.5	3.9	29.2	4.5	28.9	5.8	17.3	
Water Shallow draft Great Lakes Deep draft	S - S -	S - S -	39.4 - 39.4 -	11.8 - 11.8 -	37.8 - 37.8 -	12.7 - 12.7 -	23.3 - 23.3 -	
Air (includes truck and air)	_ _				_ S	- S	- S	
Multiple modes	39.5	1.8	s	s	s	s	s	
Parcel, U.S. Postal Service or courier	S S	S S	S S S	S S S	S S	S S	S 31.6	
Truck and water Rail and water Other multiple modes	S -	S -	S -	S - -	S -	S -	29.8	
Other and unknown modes	s	s	s	s	s	s	s	
SCTG 14, METALLIC ORES AND CONCENTRATES								
Total	24.3	_	25.7	_	41.7	_	s	
Single modes	33.5	14.0	37.6	14.7	31.4	19.5	20.7	
Truck For-hire truck Private truck	38.0 39.6 S	11.2 11.7 S	41.5 49.2 S	14.3 13.7 S	39.1 31.6 S	13.6 13.6 S	25.7 35.1 26.1	
Rail	35.5	13.3	37.7	18.0	31.7	16.6	34.6	
Water Shallow draft Grapt laker	_ _	=	_ _ _	- - -	- - -	=	_ _	
Great Lakes Deep draft	_		_		_ _	=		
Air (includes truck and air)	_ _		_ _		- S	- S	- S	
Multiple modes	s	s	s	s	s	s	18.5	
Parcel, U.S. Postal Service or courier	S -	S -	S -	S -	S -	S -	23.6	
Truck and water Rail and water Other multiple modes	- S -	- S -	- S -	- S -	- S -	- S -	27.9 -	
Other and unknown modes	s	s	s	s	s	s	32.3	

Table B-6. **Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997**—Con.

i of explanation of terms and meaning of abbreviations and symbols, see introduct	Val	ue	To	ons	Ton-miles			
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
SCTG 15, COAL								
Total	s	s	s	s	s	s	31.1	
Single modes	s	s	s	s	s	s	31.6	
Truck	s	S	S	S	S	S	31.6	
For-hire truck Private truck	S	s	S	S	S	S	31.6	
Rail	_	_	-	_	-	_	_	
Water Shallow draft Shallow draft	_			_	_			
Great Lakes Deep draft	-		_ _	_	-		_ _	
Air (includes truck and air)		_	_ _	=	- S	- S	- S	
Multiple modes	_	-	_	-	-	-	-	
Parcel, U.S. Postal Service or courier	_	_	_	_	-	-	-	
Truck and rail	_	_	_ _	_	_	_		
Rail and water Other multiple modes	-	_	_ _		_			
Other and unknown modes	s	s	s	s	s	s	31.6	
SCTG 17, GASOLINE AND AVIATION TURBINE FUEL								
Total	48.4	_	40.2	-	34.7	_	20.9	
Single modes	48.6	.8	40.4	.6	34.8	.4	17.9	
Truck For-hire truck Private truck	S 46.7 S	\$ 7.0 \$	42.6 39.8 45.0	3.3 5.9 4.7	36.2 37.5 37.4	3.3 6.8 6.2	17.9 12.5 21.4	
Rail	_	-	_	_	-	_	_	
Water	-	_	_	-	-	-	-	
Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -	= =	-	_ _ _	_ _ _	
Air (includes truck and air)	_ S	- S	_ S	- S	_ S	_ S	- S	
Multiple modes	_	-	_	-	-	-	-	
Parcel, U.S. Postal Service or courier	_	_	_	-	_	_	-	
Truck and railTruck and water	-		_ _	_	-	_	_	
Rail and water Other multiple modes		_	_ _	_	-	_	_	
Other and unknown modes	s	s	s	s	s	s	30.8	
SCTG 18, FUEL OILS								
Total	25.1	-	26.1	-	32.9	-	31.5	
Single modes	25.6	1.8	26.6	1.7	33.1	1.2	30.4	
Truck	25.8 31.7 31.0	7.1 6.9 7.3	23.7 33.1 22.2	7.8 7.8 7.5	31.3 43.6 24.2	9.0 8.8 10.1	30.5 18.4 37.0	
Rail	_	-	_	-	-	-	_	
Water	_	_	_	_	_	_	_	
Shallow draft Great Lakes			_ _	_				
Deep draft	_	_	_	_	-	_	_	
Air (includes truck and air)	s	s	- S	s	Š	s	s	
Multiple modes	-	-	_	-	-	-	-	
Parcel, U.S. Postal Service or courier			_ _	_	_			
Truck and water Rail and water			_ _		_ _			
Other multiple modes	-	_	_	_	-	_	_	
Other and unknown modes	s	S	s	S	s	s	s	

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

For explanation of terms and meaning of abbreviations and symbols, see introduct	Val	ue	Тс	ons	Ton-miles		Avoraga miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
SCTG 19, COAL AND PETROLEUM PRODUCTS, N.E.C.							
Total	31.9	_	40.7	_	38.4	_	20.3
Single modes	32.0	.4	40.7	_	38.4	_	20.9
Truck For-hire truck Private truck	36.7 49.2 20.9	6.7 7.3 5.9	46.7 S 29.3	6.2 S 9.6	45.2 48.5 34.0	9.9 8.4 5.5	21.1 28.9 18.7
Rail	31.5	4.3	40.0	4.4	38.0	10.8	16.5
Water Shallow draft Great Lakes Deep draft	S - S -	S - S -	S - S -	S - S	S - S -	S - S -	29.2 - 29.2 -
Air (includes truck and air)	S S	S S	S S	S S	S S	S S	30.1 S
Multiple modes	47.4	.2	s	s	36.9	-	36.7
Parcel, U.S. Postal Service or courier	47.4	.2	S -	S _	36.9	_	36.7
Truck and water Rail and water	_ _	_	-			_	
Other multiple modes	-	_	40.7	_	40.0	_	-
Other and unknown modes	43.4	.2	42.7	_	40.2	_	S
SCTG 20, BASIC CHEMICALS  Total	15.4	_	26.0	_	24.5	_	s
Single modes	16.1	3.2	26.5	1.4	25.7	2.6	s
Truck For-hire truck	17.1 29.6	4.0 8.9	27.1 47.3	2.3 8.8	32.1 41.3	7.4 6.9	S 10.5
Private truck	20.4 S	7.6 S	35.3 S	9.0 S	28.7 42.9	4.8 7.6	S 31.5
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -	- - -	- - -	- - -	_ _ _
Air (includes truck and air)	S S	S S	S S	S S	S S	S S	30.2 S
Multiple modes	27.6	3.2	s	s	s	s	24.2
Parcel, U.S. Postal Service or courier	38.8 S	3.5 S	39.9 S	- S	S S	S	23.9 30.0
Truck and water Rail and water	_ _ _		_ _ _				
Other multiple modes	_	_	_	-	_	-	-
Other and unknown modes	42.3	.6	S	S	s	S	S
SCTG 21, PHARMACEUTICAL PRODUCTS	40.7		05.0				40.7
Total	18.7 20.9	5.6	25.6 26.5	2.9	32.2 34.4	4.2	18.7 36.2
Truck	22.0	6.4	26.6	3.1	34.8	4.7	16.3
For-hire truck Private truck	21.7 25.8	5.4 6.7	16.8 36.0	11.1 11.9	28.3 49.0	13.4 15.5	S 22.3
Rail	-	-	-	-	_	-	-
Water Shallow draft			_ _	_ _		_	
Great Lakes		_				_	
Air (includes truck and air)	S -	S -	S -	S -	44.3 S	.7 S	15.7 S
Multiple modes	20.5	5.7	27.0	2.7	27.6	4.1	14.9
Parcel, U.S. Postal Service or courier	21.2 S	5.8 S	28.8 S	2.8 S	28.7 S	4.2 S	14.9 31.6
Truck and water Rail and water	_ _ _		_ _ _	-			-
Other multiple modes	s	s	s	s	s	s	s
	•	•	•	•	•	•	•

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of abbreviations and symbols, see introduce			I _		_		
	Val	ue	To	ons	Ton-	miles	A
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
SCTG 22, FERTILIZERS							
Total	26.0	_	30.4	_	31.8	_	29.8
Single modes	25.0	3.6	28.6	3.9	31.6	2.3	27.5
Truck	25.6	3.8	29.4	4.0	30.7	5.8	27.1
For-hire truck Private truck	36.3 28.4	6.8 7.0	45.9 33.3	8.4 8.1	40.2 37.4	8.2 10.6	25.8 26.7
Rail	s	S	S	S	s	S	29.8
Water	-	_	-	-	_	-	-
Shallow draft	_				_	_	_
Deep draft	-	_	_	_	_	_	_
Air (includes truck and air)					_ S	_ S	_ S
Multiple modes	44.4	_	33.4	_	37.3	.1	s
Parcel, U.S. Postal Service or courier	44.4		22.4	_	27.2	1	s
Truck and rail	44.4	_	33.4	_	37.3	.1	-
Truck and water	_	_	_	_	_	_	_
Other multiple modes	-	_	_	_	_	-	_
Other and unknown modes	s	s	s	s	s	s	48.1
SCTG 23, CHEMICAL PRODUCTS AND PREPARATIONS, N.E.C.							
Total	16.2	_	15.9	_	23.1	_	15.8
Single modes	15.1	4.2	15.4	2.0	19.5	5.7	17.0
Truck	15.8 13.8	4.4 3.9	16.5 14.0	4.0 4.1	20.8 20.4	5.5 6.3	17.2 11.6
Private truck	19.6	3.1	25.6	4.7	29.8	2.1	11.7
Rail	43.7	1.2	S	S	S	S	S
Water Shallow draft	_	_	_		_	_	_
Great Lakes Deep draft			_ _	_ _	_ _		_ _
Air (includes truck and air)	s	S	S	S -	S	S	23.2 S
Multiple modes	37.5	4.0	35.1	1.9	38.0	6.2	12.9
·							
Parcel, U.S. Postal Service or courier	47.2 S	2.4 S	38.8 39.8	.4 2.0	44.3 39.6	.5 6.4	14.7 13.7
Truck and water Rail and water	S _	S	S	S	S	S	31.6
Other multiple modes	-	_	_	_	_	_	_
Other and unknown modes	33.0	.7	24.2	.3	44.7	1.0	s
SCTG 24, PLASTICS AND RUBBER							
Total	10.8	_	16.3	_	30.0	_	6.7
Single modes	11.6	1.7	16.7	.8	32.3	2.7	7.0
Truck	11.0	1.5	15.0	1.1	28.1	2.8	6.9
For-hire truck Private truck	14.8 7.9	3.1 3.1	20.6 12.9	3.9 4.1	30.7 28.8	3.4 2.7	6.0 9.8
Rail	s	s	s	s	s	s	28.1
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes	_		_			_	
Deep draft	_	_	_	_	_	_	_
Air (includes truck and air)	31.7	.1	19.5		28.2 S	_ S	11.1 S
Multiple modes	16.2	1.2	14.2	.3	15.2	1.4	11.2
Parcel, U.S. Postal Service or courier	16.7	1.2	22.8	.4	17.0	1.0	11.1
Truck and rail. Truck and water	25.2 S	.1 S	30.7 S	.2 S	31.3 S	.9 S	17.3 31.6
Rail and water	=	_	-	_	-	-	-
Other multiple modes					_	_	
Other and unknown modes	30.1	.8	20.8	.6	s	S	29.0

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For explanation of terms and meaning of appreviations and symbols, see introduct	Val	ue	Тс	ons	Ton-	-miles	A.como mo mollo o
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
SCTG 25, LOGS AND OTHER WOOD IN THE ROUGH							
Total	29.3	_	33.6	_	37.2	_	38.9
Single modes	29.1	3.1	33.0	1.5	38.2	7.1	44.2
Truck For-hire truck Private truck	29.1 49.4 29.8	3.1 9.6 13.6	33.0 S 42.1	1.5 S 13.3	38.2 48.5 S	7.1 11.8 S	44.2 S 36.7
Rail	_	-	-	-	_	-	_
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - - -	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air)					_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	30.4
Parcel, U.S. Postal Service or courier	_	_	_	_	_	_	-
Truck and rail Truck and water Rail and water	S -	S - -	S - -	S - -	S -	S -	30.4
Other multiple modes	_	_	_	_	_	=	_
Other and unknown modes	s	s	s	s	s	s	29.8
SCTG 26, WOOD PRODUCTS							
Total	10.6	-	19.9	-	23.2	-	11.5
Single modes	11.5	1.9	20.6	1.2	25.0	4.6	14.5
Truck For-hire truck Private truck	11.3 14.1 15.4	1.9 5.0 5.1	20.5 24.2 24.5	1.3 5.3 5.4	22.2 24.6 21.6	4.7 4.6 3.6	14.6 11.5 9.1
Rail	37.8	.4	36.5	.6	43.3	2.4	22.5
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	_ _ _ _	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air)					_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	14.5
Parcel, U.S. Postal Service or courier	31.3	.2	26.6	_	32.5	_	14.6
Truck and rail Truck and water Rail and water	S S	S S	S S	S S	S S	S S	31.6 31.6
Other multiple modes	-	-	-	-	-	-	-
Other and unknown modes	31.9	1.1	34.0	1.0	s	s	40.1
SCTG 27, PULP, NEWSPRINT, PAPER, AND PAPERBOARD							
Total	13.1	-	s	s	26.4	-	27.7
Single modes	14.0	2.1	S	S	<b>28.7</b> 42.0	4.6	28.8
Truck For-hire truck Private truck	13.9 19.1 23.4	4.1 4.9 3.9	S S 28.0	S S 4.6	43.2 28.8	7.6 7.5 .5	29.5 36.5 48.6
Rail	23.4	4.5	22.5	6.2	23.4	7.9	6.3
Water Shallow draft Great Lakes Deep draft	- - -	- - -	_ _ _ _	_ _ _ _	- - - -	_ _ _	- - -
Air (includes truck and air)	S	S	S	S	S	S	25.9 S
Multiple modes	36.8	1.0	29.6	.5	33.1	1.5	20.2
Parcel, U.S. Postal Service or courier	S S	S	41.9 36.6	.1	S 34.4	S 1.5	22.8 23.7
Truck and water Rail and water	- - -	-	36.6 - -	.5 - -	34.4 - -	1.5 - -	23.7
Other multiple modes	s	s	s	s	s	s	48.0

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

For explanation of terms and meaning of abbreviations and symbols, see introduct	Value		Tons		Ton-miles		
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
SCTG 28, PAPER OR PAPERBOARD ARTICLES							
Total	15.8	_	16.4	_	22.3	_	23.3
Single modes	17.0	3.1	16.7	.9	23.0	2.0	17.5
Truck	17.0 28.7 18.4	3.1 6.0 5.9	16.7 19.2 24.8	.9 6.1 6.0	23.0 26.5 21.4	2.1 7.7 7.0	16.7 17.6 14.3
Rail	_	_	_	_	_	_	-
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - - -	- - - -	- - - -	- - -	- - - -
Air (includes truck and air)	S -	S -	S -	S -	S S	S	29.6 S
Multiple modes	20.9	1.5	20.5	.3	26.0	.5	15.4
Parcel, U.S. Postal Service or courier	20.9	1.5	20.5	.3	26.0	.5	15.4
Truck and water Rail and water	=				_ _ _	_	
Other multiple modes	_	_	_	_	_	_	_
Other and unknown modes	S	S	S	S	S	S	29.5
SCTG 29, PRINTED PRODUCTS							
Total	10.7	-	15.5	-	24.3	-	24.1
Single modes	12.3	3.0	16.7	1.6	25.6	3.2	25.4
Truck For-hire truck Private truck	12.3 13.6 17.6	3.1 3.6 3.8	16.7 22.8 26.3	1.6 6.8 6.7	23.2 24.9 35.3	2.8 2.8 2.1	21.6 S 13.2
Rail	S	S	S	S	S	S	29.8
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - -	- - -	- - -	- - -
Air (includes truck and air)Pipeline	s -	S -	33.5	_ _	S S	S S	16.5 S
Multiple modes	19.7	3.1	16.9	1.4	24.0	2.8	8.5
Parcel, U.S. Postal Service or courier	19.8	3.1	16.9	1.4	24.4	2.8	8.5
Truck and water Rail and water Other multiple modes	S - -	S - -	S - -	S - -	S - -	S - -	31.6
Other and unknown modes	15.7	.9	18.8	.9	40.3	1.1	s
SCTG 30, TEXTILES, LEATHER, AND ARTICLES OF TEXTILES OR LEATHER							
Total	25.7	_	20.1	_	26.2	_	15.1
Single modes	22.7	5.8	20.3	5.9	20.4	8.4	23.2
Truck For-hire truck Private truck	22.9 13.5 23.5	5.9 3.4 6.1	20.4 20.9 34.9	5.9 4.4 7.1	21.1 23.2 32.3	8.9 8.0 3.3	23.5 17.9 34.0
Rail	s	S	s	s	s	s	27.9
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air).	S -	S -	S -	S -	S	S	28.0 S
Multiple modes	38.2	4.8	34.6	4.3	s	s	13.2
Parcel, U.S. Postal Service or courier	38.3 S	4.8 S	34.8 S	4.3 S	S	S	13.2 31.6
Truck and water Rail and water Other multiple modes	- - -	- - -	- - -	- - -	- - -	_ _ _	
Other and unknown modes	s	s	s	s	s	s	s

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of abbreviations and symbols, see introduction	Value		Tons		Ton-miles			
COTO and a description and made of transportation				113		1111163	Average miles	
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation	
SCTG 31, NONMETALLIC MINERAL PRODUCTS								
Total	13.1	_	23.6	_	27.8	_	33.5	
Single modes	13.5	1.2	24.2	1.1	28.3	2.1	25.9	
Truck For-hire truck Private truck	14.4 14.8 24.4	3.7 4.6 5.7	23.5 30.4 29.6	4.6 4.2 6.6	18.4 19.3 39.3	11.2 7.7 7.4	26.4 20.1 11.3	
Rail	29.9	.6	30.8	.7	30.0	2.9	32.7	
Water	s	S	S	S	S	S	26.1	
Shallow draft Great Lakes Deep draft	S -	- S -	- S -	- S -	- S -	- S -	26.1 -	
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	30.0 S	
Multiple modes	49.3	.9	s	s	s	s	13.7	
Parcel, U.S. Postal Service or courier	S S S	\$ \$ \$	S S S	S S S	S S S	S S S	13.6 S 31.6	
Rail and water	s	S	- S	S	S	S	31.6	
Other and unknown modes	20.7	.7	22.7	.9	39.0	1.6	s	
SCTG 32, BASE METAL IN PRIMARY OR SEMIFINISHED FORMS AND IN FINISHED BASIC SHAPES								
Total	15.1	_	36.6	-	17.7	_	9.0	
Single modes	15.2	1.1	37.0	.8	18.3	1.4	8.3	
Truck For-hire truck	15.8 14.3 23.3	2.2 3.8 3.9	38.8 43.6 26.3	2.8 5.4 4.6	21.5 20.8 30.3	4.8 4.7 3.4	8.3 16.1 9.8	
Rail	34.9	1.5	28.4	2.5	28.2	4.5	30.8	
Water Shallow draft	_	_	-		-	_	_	
Great Lakes Deep draft		_	=	_	_ _	=		
Air (includes truck and air).	S -	S -	S -	S -	S S	S S	23.5 S	
Multiple modes	48.2	.7	s	s	s	s	24.7	
Parcel, U.S. Postal Service or courier	44.5 S	.4 S	43.8 S	- S	20.5 S	_ S	25.1 36.0	
Truck and water Rail and water				-	-			
Other multiple modes	-	-	-	_	-	-	-	
Other and unknown modes	29.7	.9	23.9	.8	39.0	1.3	S	
SCTG 33, ARTICLES OF BASE METAL								
Total	18.0	-	27.5	- 27	44.0	-	6.6	
Single modes	20.7	2.3	28.8	2.7	46.2	4.8	13.4	
Truck For-hire truck Private truck	20.7 26.2 14.4	2.3 4.8 3.8	28.7 38.1 12.6	2.7 5.1 3.7	46.0 47.6 38.5	4.7 5.0 2.1	14.5 5.3 15.7	
Rail	s	S	S	S	S	S	30.0	
Water Shallow draft Great Lakes	_ _ _	- - -	- - -	- - -	- - -	- - -	_ _ _	
Deep draft	28.6	.2	35.2	-	40.0		9.9	
Pipėline	13.1	1.9	18.2	.5	28.5	2.0	7.3	
Parcel, U.S. Postal Service or courier	13.4	1.9	22.0	.4	21.2	.5 S	7.3	
Truck and rail. Truck and water	34.4 S	.1 S	46.2 S	.2 S	S S	S S	21.6 31.6	
Rail and water Other multiple modes	s	s	s	s	S	s	31.6	
Other and unknown modes	26.3	.8	37.8	2.8	48.3	4.6	29.8	

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

	Val	ue	To	ons	Ton-miles		
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
SCTG 34, MACHINERY							
Total	6.4	_	13.3	_	18.5	_	5.9
Single modes	7.6	1.8	13.9	1.4	20.0	3.1	21.4
Truck For-hire truck Private truck	7.1 11.6 10.7	1.7 4.1 3.3	12.9 21.8 13.2	1.9 5.0 4.9	11.4 12.1 33.9	5.2 6.7 4.3	24.6 9.2 23.8
Rail	s	S	47.0	1.6	S	S	27.0
Water	- - -	- - -	_ _ _	- - - -	_ _ _	_ _ _	- - -
Deep draft  Air (includes truck and air)	20.1	.2	28.8		26.2 S	.1 S	9.1 S
Multiple modes	12.5	1.8	29.3	.6	37.6	2.4	7.9
Parcel, U.S. Postal Service or courier	13.3	1.8	15.4	.3	17.4	.4	8.0
Truck and rail	35.5 S	.2 S	S	S	47.3 S	2.1 S	23.0 31.6
Rail and water Other multiple modes		_		_			
Other and unknown modes	30.5	.9	41.4	1.0	s	s	28.2
SCTG 35, ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND COMPONENTS AND OFFICE EQUIPMENT							
Total	13.1	_	12.7	_	16.4	_	14.8
Single modes	13.7	4.3	14.8	4.5	21.9	10.2	24.4
Truck	13.4 20.9 11.1	4.4 5.2 3.6	14.5 20.3 18.6	4.4 6.3 4.4	22.0 24.4 33.2	10.1 9.3 3.4	25.4 6.2 36.3
Rail	s	S	S	S	S	S	30.3
Water Shallow draft Great Lakes	- - -	- - -	_ _ _	- - - -	_ _ _	_ _ _	- - -
Deep draft  Air (includes truck and air)	33.2	.2	35.6	.1	31.9 S	.1 S	6.4 S
Multiple modes	15.2	2.5	27.0	2.6	44.2	8.9	7.7
Parcel, U.S. Postal Service or courier	13.9 S	2.2 S	15.4 S	.8 S	23.2 S	.9 S	9.2 21.8
Truck and water Rail and water	-	_	-	_	-	-	21.0
Other multiple modes	-	-	-	_	-	-	-
Other and unknown modes	s	S	s	S	s	S	20.1
SCTG 36, MOTORIZED AND OTHER VEHICLES (INCLUDING PARTS)							
Total	6.1	-	15.0	-	12.0	-	23.6
Single modes	9.1	4.5	16.9	2.3	16.8	4.5	32.7
Truck For-hire truck Private truck	9.2 10.6 12.7	2.6 2.7 .8	13.3 14.2 19.0	2.8 2.9 1.1	10.5 11.5 23.9	2.5 2.2 .7	36.7 11.5 36.2
Rail	15.2	3.7	30.2	3.5	22.7	5.1	7.4
Water Shallow draft Creat lydrage Creat lydr	S -	S -	S -	S -	S -	S -	31.6 -
Great Lakes Deep draft	S	S	S	S	S	S	31.6
Air (includes truck and air)	31.4 _	.2 –	41.1 -	.2 –	41.1 S	.3 S	7.3 S
Multiple modes	25.2	2.9	22.0	1.5	19.2	3.0	8.2
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	20.5 27.3 S S	.2 2.8 S S	25.3 23.1 S S	1.5 S S	34.8 19.9 S S	.1 3.0 S S	9.4 7.2 31.6 31.6
Other multiple modes	49.5	4.7	38.7	2.1	s	s	s

Table B-6. **Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997**—Con.

To explanation of terms and meaning of abbreviations and symbols, see introduc-	Value		Tons		Ton-miles		T	
				113		1111103	Average miles	
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation	
SCTG 37, TRANSPORTATION EQUIPMENT, N.E.C.								
Total	19.7	_	39.1	_	35.9	_	12.0	
Single modes	20.8	5.0	40.5	8.6	37.0	6.4	6.2	
Truck For-hire truck Private truck	31.3 34.8 36.6	6.9 7.0 2.2	42.6 42.8 49.7	12.6 10.7 8.9	38.6 42.6 S	13.0 11.6 S	20.6 17.4 44.4	
Rail	s	s	s	s	s	S	31.6	
Water	_	_	_	_	-	_	_	
Shallow draft Great Lakes Deep draft	= =	_ _ _	_ _ _	- - -	- - -	_ _ _	- - -	
Air (includes truck and air)	30.8	7.5	23.3	6.0	26.5 S	8.3 S	5.5 S	
Multiple modes	22.5	4.3	25.3	6.1	28.6	6.0	15.8	
Parcel, U.S. Postal Service or courier	22.5	4.3	25.3	6.1	28.6	6.0	15.8	
Truck and rail Truck and water	_	_	_	_	_	_	_	
Rail and water	_		_	 	_ _	_	_	
Other and unknown modes	49.3	2.1	s	s	s	s	s	
SCTG 38, PRECISION INSTRUMENTS AND APPARATUS								
Total	17.2	_	16.5	_	19.8	-	11.4	
Single modes	33.9	7.8	21.8	6.4	24.5	8.0	24.7	
Truck	34.1 S 31.0	7.5 S 5.3	22.0 31.1 35.5	6.3 9.3 6.4	25.1 26.7 43.8	7.9 8.7 1.3	25.3 23.2 37.3	
Rail	_	_	_	_	_	-	_	
Water	_	_	_	_	_	-	_	
Shallow draft Great Lakes Deep draft	= =	_ _ _	_ _ _	- - -	- - -	_ _ _	_ _ _	
Air (includes truck and air)	41.9	.6 _	S -	S -	S S	S S	15.2 S	
Multiple modes	16.3	7.6	24.1	6.3	25.2	8.0	10.6	
Parcel, U.S. Postal Service or courier	16.3	7.6	24.1	6.3	25.2	8.0	10.6	
Truck and water Rail and water	_	_	_	_	_ _	_	_	
Other multiple modes	-	_	_	-	_	-	_	
Other and unknown modes	s	S	44.5	.5	38.7	_	S	
SUPPORTS, LAMPS, LIGHTING FITTINGS, AND ILLUMINATED SIGNS								
Total	7.8	_	15.7	_	30.5	_	12.3	
Single modes	8.2	1.1	16.3	1.1	32.4	3.0	14.8	
Truck For-hire truck Private truck	8.3 12.2 17.7	1.6 5.1 5.4	16.4 15.5 26.2	1.5 5.4 5.6	33.3 35.7 36.0	3.4 5.0 3.4	14.2 6.3 40.5	
Rail	s	s	s	s	s	s	28.7	
Water Shallow draft					_	_		
Great Lakes	_					_		
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	29.5 S	
Multiple modes	28.1	.6	28.8	.4	39.0	2.6	10.4	
Parcel, U.S. Postal Service or courier	29.2 S	.3 S	22.0 41.5	.1 .4	32.0 45.0	.4 2.6	11.6 24.5	
Truck and water Rail and water	_	_	_	 		_		
Other multiple modes	05.0	-	-	-	_	_	_	
Other and unknown modes	35.3	.7	35.0	1.0	s	S	S	

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of abbreviations and symbols, see introduc-	Value		Tons		Ton-miles			
	Vai	l I	10	1	1011	Times	Average miles	
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation	
SCTG 40, MISCELLANEOUS MANUFACTURED PRODUCTS								
Total	7.5	_	17.5	_	12.1	_	8.9	
Single modes	8.9	2.4	18.2	1.3	10.7	2.2	10.2	
Truck	9.0	2.5	18.5	1.7	10.8	2.2	10.6	
For-hire truck Private truck	7.3 23.0	3.8 4.3	10.4 35.7	5.9 6.6	7.4 37.2	4.3 3.7	9.4 22.0	
Rail	s	s	s	s	s	s	s	
Water	_	_	_	_	_	_	-	
Shallow draft Great Lakes Deep draft	Ξ	_	_	_	_ _ _	_	_	
Air (includes truck and air).	S	S	32.2	_	40.7	.1	9.7	
Pipeline	_	-	-	_	\$ S	S	\$.7 S	
Multiple modes	11.0	2.2	17.8	.9	23.1	1.9	5.8	
Parcel, U.S. Postal Service or courier	12.0 41.9	2.4	16.6 38.6	.5 .6	19.3 36.4	.8 1.8	5.9 22.5	
Truck and water Rail and water	S -	S -	S	S -	S	S	31.6	
Other multiple modes	s	S	S	S	S	S	31.6	
Other and unknown modes	11.8	.4	18.7	.5	38.1	.9	s	
SCTG 41, WASTE AND SCRAP								
Total	9.2	_	5.7	_	9.4	_	7.4	
Single modes	9.8	1.4	5.9	.5	9.8	2.7	9.1	
Truck For-hire truck	6.3 9.9	5.2 4.5	8.1 9.2	5.1 3.5	13.4 14.9	7.9 6.0	11.5 11.2	
Private truck	8.7	3.2	14.4	4.1	20.5		18.1	
Rail	36.1	4.9	21.6	5.0	20.6	7.8	12.9	
Water Shallow draft Shallow draft	_		_			_		
Great Lakes			_		_ _	_	-	
Air (includes truck and air)	_	_	_	_	_	_	_	
Pipeline	-	_	_	_	S	S	S	
Multiple modes	34.7	1.4	37.0	.5	30.6	2.7	40.0	
Parcel, U.S. Postal Service or courier	S 34.7	S 1.4	S 37.0	S .5	S 30.6	S 2.7	31.6 25.4	
Truck and water	_				_	_		
Other multiple modes	-	-	-	-	-	-	_	
Other and unknown modes	s	S	S	S	s	S	31.6	
SCTG 43, MIXED FREIGHT								
Total	22.7	-	28.3	-	25.4	-	27.6	
Single modes	22.3	7.4	29.6	7.2	27.1	6.8	15.3	
Truck . For-hire truck	22.3 32.9 22.4	7.4 .9 7.3	29.6 S 29.5	7.2 S 7.0	27.1 46.1 27.0	6.8 .9 7.5	15.3 S 14.1	
Rail		-		-		-	-	
Water	_	_	_	_	_	_	_	
Shallow draft Great Lakes	_	_		_	_	_		
Deep draft	-	_	_	_	_	_	_	
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	29.9 S	
Multiple modes	29.2	.2	32.2	_	48.7	.2	31.5	
Parcel, U.S. Postal Service or courier	29.2	.2	32.2	-	48.7	.2	31.5	
Truck and rail. Truck and water	=		=	_	_	_ =	_	
Rail and water Other multiple modes	=	_	_		_	_ =	_	
Other and unknown modes	s	s	41.6	7.2	46.9	6.7	s	

# Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Value		Tons		Ton-miles			
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
COMMODITY UNKNOWN								
Total	19.0	-	38.1	-	s	s	23.4	
Single modes	18.7	4.7	39.6	7.0	s	s	26.7	
Truck For-hire truck Private truck	15.1 23.5 35.8	5.1 11.0 9.3	36.8 S 48.6	8.9 S 12.0	42.7 S S	11.4 S S	26.8 23.3 S	
Rail	s	S	S	S	S	S	31.6	
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - -	
Air (includes truck and air)	s -	S -	S -	S -	S	SS	31.6 S	
Multiple modes	37.1	4.3	s	s	s	s	34.6	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	42.4 S - - -	4.2 S - -	34.1 S - - -	.5 8 - -	37.5 S - - -	3.6 S - -	34.6 29.9 - - -	
Other and unknown modes	s	s	s	s	s	s	28.7	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Table B-7. Measures of Reliability for Shipment Characteristics by State of Destination for State of Origin: 1997

to expandition of terms and meaning of abbreviations and symbols	Value		То	ns	Ton-miles		
State of destination	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
Total	3.0	-	5.9	_	4.0	_	
NEW ENGLAND STATES							
Connecticut Maine Massachusetts New Hampshire Rhode Island Vermont	15.2 42.0 18.1 13.6 31.4 33.0	- .2 - -	40.9 34.2 10.3 28.0 38.7 37.4	- - - - -	43.3 24.5 10.4 25.2 41.1 39.8	.3  - - - -	
MIDDLE ATLANTIC STATES							
New Jersey	13.0 9.9 13.8	.3 .2 .3	7.4 21.8 12.6	- .1 .2	9.1 24.2 13.2	.2 .3 .4	
EAST NORTH CENTRAL STATES							
Illinois Indiana Michigan Ohio Wisconsin	9.7 8.5 4.1 13.4 6.6	.5 .2 1.0 .8 .1	16.4 16.5 7.0 11.1 21.0	.5 .5 1.4 .7 .4	17.3 20.1 8.2 14.7 21.3	1.0 1.1 1.4 1.2 .6	
WEST NORTH CENTRAL STATES							
lowa Kansas Minnesota Missouri Nebraska North Dakota South Dakota	18.6 17.2 11.9 10.1 45.4 30.5 32.9	- .1 .3 .2 - -	21.7 22.3 26.4 8.9 20.2 15.5 28.5	- .3 - - -	26.1 22.8 25.7 9.2 20.5 17.1 27.2	.2 .1 .9 .2 	
SOUTH ATLANTIC STATES							
Delaware District of Columbia Florida Georgia Maryland North Carolina South Carolina Virginia West Virginia	16.6 28.4 15.9 13.3 21.1 13.6 13.9 9.2 21.3	- .3 .3 .2 .1 .1	S 42.9 16.6 12.5 34.2 21.1 31.7 14.3 39.6	S - - - .1 .1 - -	\$ 43.2 17.0 14.4 43.9 25.7 33.5 15.6 34.6	S	
EAST SOUTH CENTRAL STATES							
Alabama Kentucky Mississippi Tennessee	17.4 8.0 15.2 9.9	- .1 .1	29.1 12.9 24.5 10.2	- - - -	29.8 14.9 24.2 9.7	.4 .2 _ .1	
WEST SOUTH CENTRAL STATES							
Arkansas Louisiana Oklahoma Texas	16.0 23.2 24.1 10.7	.1 .2 .4	15.2 13.4 43.7 7.2	_  .1	15.1 13.3 44.5 6.1	- - .7 .5	
MOUNTAIN STATES							
Arizona Colorado Idaho Montana Nevada New Mexico Utah Wyoming	18.0 22.5 43.2 38.1 30.1 36.4 48.2 39.1	.1 -1 - - - 2 2	13.2 23.3 22.9 37.5 22.3 31.9 25.9 S	- - - - - - - S	13.2 23.7 23.3 38.6 22.8 32.0 25.9	.1 .1 - - - .1 S	
PACIFIC STATES							
Alaska . California Hawaii . Oregon Washington .	44.6 13.7 S 13.6 16.8	- .4 S - .2	34.5 8.3 S 23.1 19.1	- - S - -	29.9 8.7 S 24.0 18.5	.5 S .3 .4	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Table B-8. Measures of Reliability for Inbound Shipment Characteristics by State of Origin for State of Destination: 1997

	Val	Value		ns	Ton-miles		
State of origin	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
Total	2.0	-	5.1	_	11.3	_	
NEW ENGLAND STATES							
Connecticut Maine Massachusetts New Hampshire Rhode Island Vermont	12.0 30.1 9.3 40.9 33.7 30.9	- - - - - -	7.7 21.7 19.5 21.1 20.9	- - - - S	8.6 31.5 18.1 22.4 20.3 S	- - - - - S	
MIDDLE ATLANTIC STATES							
New Jersey New York Pennsylvania	25.5 12.6 9.3	.4 .3 .2	19.9 13.3 17.8	- - .2	20.6 13.2 17.7	.2 .2 .5	
EAST NORTH CENTRAL STATES							
Illinois Indiana Michigan Ohio Wisconsin	6.9 11.7 4.1 7.6 16.1	.4 .7 1.5 .7 .4	22.4 9.8 7.0 10.5 19.9	.6 .3 2.0 .6 .3	17.8 9.5 8.2 11.8 10.4	1.1 .4 2.2 .7 .2	
WEST NORTH CENTRAL STATES							
lowa Kansas Minnesota Missouri Nebraska North Dakota South Dakota	7.2 7.5 8.3 13.7 10.9 20.6 S	- - 2 - - S	10.7 11.0 S 10.4 22.0 28.8 17.4	- S - - -	11.3 15.4 S 10.4 21.4 29.8 18.2	2 - S .1 .1 .1 .2	
SOUTH ATLANTIC STATES							
Delaware District of Columbia Florida Georgia Maryland North Carolina South Carolina Virginia West Virginia	28.8 S 10.4 9.8 25.1 5.4 14.1 16.7 24.5	.1 .1 .1 .1 .1	21.2 S 20.6 11.1 29.9 12.6 14.6 21.8 38.2	- - - - - - 7	18.7 S 22.5 10.4 33.0 12.3 19.9 25.1 36.3	- \$ .3 .3  .2 .1 .1 .2	
EAST SOUTH CENTRAL STATES							
Alabama . Kentucky Mississippi Tennessee	16.1 16.0 15.7 8.2	.1 .4 .1	13.7 27.2 24.8 10.8	.3 - -	13.2 29.9 26.0 10.5	.3 .8 .1 .2	
WEST SOUTH CENTRAL STATES							
Arkansas Louisiana Oklahoma Texas	9.7 17.4 8.3 45.1	- - 1.4	9.8 27.9 18.8 S	- - - S	9.5 27.5 19.3 S	.1 .3 .1 S	
MOUNTAIN STATES							
Arizona Colorado Idaho Montana Nevada New Mexico Utah Wyoming	25.1 31.4 30.9 29.2 27.1 25.7 31.9 28.5	.1 - - - - -	\$ 40.8 \$ 25.3 27.4 39.0 41.4	\$ \$ - \$ - - - 3	S S 41.6 S 25.2 27.9 38.9 41.1	\$ \$ - - - 1.6	
PACIFIC STATES							
Alaska. California Hawaii. Oregon Washington	46.1 11.7 S 12.3 19.6	.3 8 - -	S 11.2 S 28.9 19.9	\$ - \$ -	S 11.6 S 29.0 20.7	\$ .9 .5 .2	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

# Appendix C. Sample Design, Data Collection, and Estimation

#### INTRODUCTION

The primary goal for the 1997 Commodity Flow Survey (CFS) is to estimate shipping volumes (value, tons, and ton-miles) by commodity and mode of transportation at varying levels of geographic detail. A detailed description of the sample design for the 1997 CFS is provided below.

#### SAMPLE DESIGN

The sample for the 1997 CFS is selected using a stratified three-stage design in which the first-stage sampling units are establishments, the second-stage sampling units are groups of four 1-week periods (reporting weeks) within the survey year, and the third-stage sampling units are shipments.

#### First Stage

To create the first-stage sampling frame, we extracted a subset of establishment records from the 1995 Standard Statistical Establishment List (SSEL). The SSEL is a database, maintained by the Bureau of the Census, that contains a record for each establishment with employees. (An establishment is a single physical location where business transactions take place.) Establishments having nonzero payroll in 1994 and classified in the mining, manufacturing, wholesale, or selected retail industries, as defined by the 1987 Standard Industrial Classification (SIC) Manual, are included on the sampling frame. Auxiliary establishments (e.g. warehouses and central administrative offices) with shipping activity are also included. Auxiliary establishments are establishments that are primarily involved in rendering support services for other establishments within the same company, instead of for the public, government, or other business firms. All other establishments contained on the sampling frame are referred to as nonauxiliary establishments. For each establishment we extracted sales, payroll, number of employees, name and address information, as well as a primary identifier. We also computed a measure of size for each establishment. The measure of size for a particular establishment is designed to approximate the establishment's total value of shipments for 1994.

To reduce the amount of sampling variability and because estimates are desired for each commodity, we used a stratified design with a certainty component for each three-digit SIC. To accomplish this, each establishment on the sampling frame is classified into a three-digit

SIC grouping. For each group of establishments, a boundary (or cutoff) that divides the certainty establishments from the noncertainty establishments is determined using the Lavallee-Hidiroglou algorithm. If an establishment's measure of size is greater than the cutoff, the establishment is selected "with certainty". Establishments selected "with certainty" were assured of being selected and represented only themselves (i.e., have a selection probability of one and a sampling weight of one). No certainty cutoffs are set for auxiliary establishments because they only make up a small portion of the estimated total value of shipments for all establishments on the sampling frame.

Establishments not selected with certainty makeup the noncertainty universe. We stratify the noncertainty universe by SIC recode, National Transportation Analysis Region (NTAR), and a flag used to differentiate auxiliary establishments from nonauxiliary establishments. Each SIC recode is constructed from a group of related three-digit SIC codes. The NTARs, developed by the Department of Transportation as combinations of Bureau of Economic Analysis (BEA) Areas, collectively provide a mutually exclusive and exhaustive coverage of the United States. Finally, the auxiliary stratification came about because establishments with different types of operation may have different shipping practices. We refer to a particular SIC recode-NTAR-auxiliary flag combination as a primary stratum.

We further stratify the noncertainty establishments within each primary stratum using the measure of size previously described. We refer to these measure-of-size strata as substrata of the primary strata. The measure of size stratification increases the efficiency of the sample design. The Dalenius-Hodges cumulative rule is used to set the substratum boundaries. We then use Neyman allocation to determine the sample size required within each substratum to meet a coefficient of variation constraint on the primary stratum total measure of size. Within each substratum, a simple random sample of establishments is selected without replacement.

To arrive at the final sample size, we allocated additional establishments to some of the strata so that the probability of selecting any establishment is no less than 1 in 100. In total, the first-stage sample comprises 102,739 establishments.

#### **Second Stage**

The frame for the second stage of sampling consists of 52 one-week reporting periods (reporting weeks) during the interval from December 29, 1996, to December 26,

1997. Each establishment selected for the 1997 CFS was systematically assigned to report for a group of four reporting weeks throughout the survey year. The four reporting weeks in a given group are separated by 12 weeks. For example, an establishment might be requested to report data for the 5th, 18th, 31st, and 44th weeks of the survey year.

#### **Third Stage**

For each of the four reporting weeks in which an establishment is asked to report, we request the respondent to construct a sampling frame that consists of all shipments made by their establishment in each particular reporting week. For any particular reporting week, if an establishment makes 40 or fewer shipments during that week, we ask the respondent to provide information about all of their establishment's shipments from that week, i.e., no sampling is required. For establishments making more than 40 shipments in a given reporting week, we ask the respondent to select a systematic sample of these shipments and to provide us with information only about the selected shipments. The size of a particular respondent's sample for a given reporting week should be between 20 and 40 shipments, depending on the total number of shipments the establishment made during that reporting week.

#### **DATA COLLECTION**

Each establishment selected into the CFS sample is mailed a questionnaire for each of its four reporting weeks. For a given establishment, we request the respondent to provide the following information about their establishment's shipments: domestic destination or port of exit, commodity, value, weight, mode(s) of transportation, the date on which the shipment was made, and an indication of whether the shipment was an export, hazardous material, or containerized. For shipments that include more than one commodity, respondents are instructed to report the commodity that makes up the greatest percentage of the shipment's weight. For exports, we also ask the respondent to provide the mode of export and the foreign destination city and country.

We used two versions of the questionnaire to collect data from the sampled establishments—the CFS-1000 and the CFS-2000. Each establishment received the CFS-1000 in each of its first three reporting weeks. However, for the fourth reporting week, a subsample of approximately 25,000 establishments received the CFS-2000, while the remaining establishments received the CFS-1000. The CFS-2000 requests the respondent to provide additional information about their establishment's access to on-site and off-site shipping facilities, as well as transportation equipment. See Appendix E for a copy of each questionnaire.

#### **ESTIMATION**

Each shipment has associated with it a single tabulation weight, that is used in computing all estimates to which

the shipment contributes. The tabulation weight is a product of seven different weights. A description of each weight follows.

CFS respondents provide data for a sample of shipments made by their respective establishments in the survey year. For each establishment, we produce an estimate of that establishment's total value of shipments for the entire survey year. To do this, we use four different weights, the shipment weight, the shipment nonresponse weight, the quarter weight, and the quarter nonresponse weight.

Like establishments, we identify shipments as either certainty or noncertainty. (See the Nonsampling Error section in Appendix B for a description of how certainty shipments are identified.) For noncertainty shipments, the shipment weight is defined as the ratio of the total number of noncertainty shipments (as reported by the respondent) made by an establishment in a reporting week to the number of sampled noncertainty shipments for the same week. This weight uses the data from the sampled shipments to represent all the establishment's shipments made in the reporting week. However, some respondents fail to provide sufficient information about a sampled shipment. For example, a respondent may not be able to provide value, weight, or a destination ZIP Code for some of the sampled shipments. If these data items cannot be imputed, then these shipments would not contribute to tabulations and are deemed "unusable." (A usable shipment is one that has valid entries for value, weight, and origin and destination ZIP Codes.) To account for these "unusable" shipments, we apply the shipment nonresponse weight. For noncertainty shipments from a particular establishment's reporting week, this weight is equal to the ratio of the number of sampled shipments for the reporting week to the number of "usable" shipments for the same week. The shipment weight and shipment nonresponse weight for certainty shipments from a particular establishment's reporting week are both equal to one.

The quarter weight inflates an establishment's estimate for a particular reporting week to an estimate for the corresponding quarter. For noncertainty shipments, the quarter weight is equal to 13. The quarter weight for most certainty shipments is also equal to 13. However, if a respondent is able to provide information about all large (or certainty) shipments made in the quarter containing the reporting week, then the quarter weight for each of these shipments would be one. For each establishment, the quarterly estimates are added to produce an estimate of the establishment's value of shipments for the entire survey year. Whenever an establishment does not provide the Census Bureau with a response for each of its four reporting weeks, we compute a quarter nonresponse weight. The quarter nonresponse weight for a particular establishment is defined as the ratio of the number of

quarters for which the establishment was in business in the survey year to the total number of quarters (reporting weeks) for which we received usable shipment data from the establishment.

Using these four component weights, we compute an estimate of each establishment's value of shipments for the entire survey year. We then multiply this estimate by a weight that adjusts the estimate using value of shipments and sales data obtained from other Census Bureau surveys and preliminary results of the 1997 Economic Census. This weight, called the establishment-level adjustment weight, attempts to correct for any sampling or nonsampling errors that occur during the sampling of shipments by the respondent.

The adjusted value of shipments estimate for an establishment is then weighted by the establishment weight. This weight is equal to the inverse of the establishment's probability of being selected into the sample.

A final adjustment weight, called the SIC-level adjustment weight, uses preliminary results of the 1997 Economic Census to account for establishments from which we did not receive a response (including establishments from which we did not receive any usable shipment data) and for changes in the population of establishments between the time the first-stage sampling frame was constructed (1995) and the year in which the data were collected (1997). Separate SIC-level adjustment weights are determined for nonauxiliary and auxiliary establishments.

# Appendix D. Standard Classification of Transported Goods Code Information

The commodities shown in this report are classified using the Standard Classification of Transported Goods (SCTG) coding system. The SCTG coding system was created jointly by agencies of the United States and Canadian governments based on the Harmonized System (HS) of product classification which is used worldwide. The purpose of the SCTG coding system was to specifically address statistical needs in regard to products transported.

In the past, Commodity Flow Survey (CFS) data have been collected and reported using product classifications found in the Standard Transportation Commodity Classification (STCC) system. These classifications were developed in the early 1960s by the American Association of Railroads (AAR) to analyze commodity movements by rail. The original purpose of the STCC was for identification of commodities for purposes of assigning rates for Interstate Commerce Commission (ICC) regulated rail carriers. The STCC continues to be used by the AAR as a tariff mechanism.

At the time that the Commodity Transportation Survey (CTS) (the CTS—the predecessor of the CFS) was first conducted in 1963, STCC codes were still useful for analyzing most important aspects of the U.S. transportation system. Since then, many changes have taken place that have gradually made the STCC code less useful for tracking domestic product movements across all modes (although

it remains perfectly functional for tracking rail-only movements). These include the deregulation of trucking, the enactment of North American Free Trade Agreement (NAFTA), changes in logistics practices, the emergence of plastics and composite materials to replace metals and glass, the obsolescence of many categories of wood products, and the very rapid recent development of high-tech electronic goods. Because the CFS is a shipper survey, the CFS collects information about shipments moving on all modes. As a consequence, STCC classifications frequently provide inadequate detail for identifying products that are significant for modes, such as truck and air. It is for these reasons that the Bureau of Transportation Statistics (BTS) has sponsored the development of a new product code to collect and report CFS data.

In 1997 the CFS provided respondents with a listing of SCTG codes and descriptions at the five-digit level to use in assigning a commodity code for each shipment. For shipments of more than one commodity, we instructed respondents to use the five-digit code for the major commodity, defined as the commodity of greatest total weight in the shipment.

Additional information on the SCTG system can be found on the Internet through the BTS web page at http://www.bts.gov. Comments or questions on the SCTG should be directed to http://cfs@bts.gov.

# Appendix E. Sample Report Forms and Instructions

The sample report forms and instructions are shown on the following pages.

**Note:** The CFS-2000 was sent to a subsample of establishments to obtain additional information about the use of transportation equipment and facilities.

FORM **CFS-1000** (11-1-96)

**Reporting period:** 

# 1997 COMMODITY FLOW SURVEY CENSUS OF TRANSPORTATION

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

Please return by:	
BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville IN 47132-0001	
<u> </u>	(Please correct any error in name, address, and ZIP Code)
<b>BEFORE COMPLETING YOUR REPORT,</b> please read the accompanying instruction guide. If book figures are not available for requested data, please provide estimates. If you have any questions, please call 1–800–772–7851.	Is this establishment's physical location the same as the address shown in the label? (PO boxes or rural routes are not physical locations.)  1 Yes
Through this survey, we are requesting data on a	<sup>2</sup> □ No — Enter physical location below. <sub>▼</sub>
representative sample of your outbound shipments, to help us produce key statistics used by transportation planners	Number and street
and managers. We greatly appreciate your assistance in this program.	
	City, town, village, etc. State ZIP Code
Is the establishment name shown in the mailing address correct?	
₁	<b>NOTE</b> — The rest of this questionnaire requests information about shipments (or deliveries) from the establishment located at the address in the mailing label.
2 ☐ No — Enter correct name. ⊋	If you entered a different address in item C — Please complete the form for shipments originating from the location listed in item C.
	Please enter the <b>total number</b> of outbound shipments (or deliveries), including customer pick-up, for the one-week reporting period shown above. If book figures are not available, please provide your best estimate.
Mark (X) the <b>ONE</b> box which best describes this establishment during the one-week period shown above.	This number should reflect all shipments and deliveries leaving this location during the one-week reporting period. Please see Instruction Guide for a definition of
Temporarily or seasonally inactive  Cased operation — Give date	DO NOT PROCEED UNTIL YOU HAVE
3 ☐ Ceased operation — Give date ——→	COMPLETED ITEM D.
that receive this questionnaire to answer the questions	Inited States Code, requires businesses and other organizations and return the report to the Census Bureau. By the same law, be seen only by Census Bureau employees and may be used respondents' files are immune from legal process.

### Item E SAMPLING INSTRUCTIONS

Our goal in this section is to identify a sample of your shipments that you will provide data on. Through the use of a sample, we can avoid asking you for information on all of your shipments, while still obtaining statistically accurate information.

### **FINDING YOUR SELECTION RATE**

If you reported 40 or fewer shipments in item D, please enter "1" as your selection rate in the box below, then go directly to item F and enter the information for each of your shipments.

If you reported 41 or more shipments in item D, we will now ask you to select and report on a sample of your shipments. Following the steps below will result in a sample of 20 to 40 shipments to report on in item F.

In the table at right, identify the selection rate that corresponds to the number you entered in item D, and enter it in the box below.

Please enter your	
selection rate>	

Number of shipments entered in item D	Selection rate
1— 40	1
41— 80	2
81— 100	3
101— 200	5
201— 400	10
401— 800	20
801— 1600	40
1601— 3200	80
3201— 6400	160
6401—12800	320
More than 12800	Call Census at 1–800–772–7851

### **CONTINUE ON NEXT PAGE. -**

SHIPMENT CHARACTERISTICS Item F If a Shipment Shipment value hazardous Shipment date (excluding Commodity material, Shipment weight shipping costs) code from Commodity description enter the in pounds SCTG Manual Number in whole "UN" or (c) Line dollars "NA" Month number Da) (a) (b) (d) (e) (f) (h) (g) 123-5 4 26 4,235 140 3<sub>1</sub>5<sub>1</sub>1<sub>2</sub>0 Electrical transformers 402H 125,300 00 4 26 626,500 1 | 2 | 0 | 3 Gasoline 1 2 3 4 5 6 7 8 Mode of transport codes Parcel delivery, courier, or U.S. 2 — Private truck 4 - Railroad for columns (k) and (n) Postal Service 3 - For-hire truck Continued

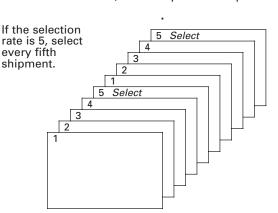
Page 2

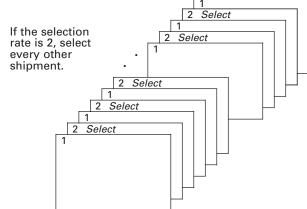
FORM CFS-1000 (11-1-96)

### **SELECTING YOUR SAMPLE OF SHIPMENTS**

- 1. Use the file or combination of files that best reflects your full range of outbound shipping activities.
- 2. Begin with the first shipment. Count the shipments until you reach your selection rate. Select this shipment to report on in item F.
- **3.** Continue counting with the next shipment. Count this shipment as 1 and continue until you reach the selection rate again. Select this shipment to report on in item F.
- **4.** Repeat step 3 until you reach the last shipment for the one-week period. If the last shipment is counted as the selection rate, select this shipment to report on in item F. If the last shipment is not counted as the selection rate, do not report this shipment.

In the following examples, each rectangle represents one shipment.





Once you have selected your sample of shipments, please proceed to item F and enter the requested information for each selected shipment. Examples of completed lines for two shipments are provided on lines "0" and "00" below.

If you have difficulties constructing a file of shipments or have questions about how to select the sample of your shipments, please call our toll-free number for assistance: 1–800–772–7851.

<u> </u>										Γ		_	_
Containerized? (Y/N)		U.S. destination (Complete for all shipments.)		Mode(s) of transport to U.S. destination Enter all that apply in order used. Use	Export? (Y/N)	Foreign destination (for export shipments only)  Note: In column (j) enter the U.S. port, airport, or border crossing of exit.  (m)			Line No.				
(i)	City	State	State ZIP Code		codes below. (k)	Ш (I)	City	Country	© Export mode	(0)			
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FORM CFS-1000 (11-1-96)

PLEASE CONTINUE ON PAGE 4.

Page :

lte	m F SHIP	MEN	т сн	ARACTERISTICS — Con	tinued			
Eine No.	Shipment ID Number	ID shipping costs)		Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA" number	
(a)	(d)			(d)	(e)	(f)	(g)	(h)
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34	Mode of tra	nenor	t cod	ae 1 — Parcel	delivery, courier, or U.S.	2 — Priv	rate truck <b>4</b> — Railro	ad
	for columns	. (k) ai	nd (n)		Service	<b>3</b> — For-	-hire truck Continued	

Page 4

FORM CFS-1000 (11-1-96)

)	U.S. destination (Complete for all shipments.)  (j)		ts.)	transport to U.S. destination Enter all that apply in order	Export? (Y/N)	(for export ship <b>Note:</b> In column (j) airport, or border cr	eign destination ort shipments only) umn (j) enter the U.S. port, order crossing of exit. (m)		
+	City	State	ZIP Code	apply in order used. Use codes below. (k)	⊜ Exp	City	Country	Export mode	(0
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FORM CFS-1000 (11-1-96)

PLEASE CONTINUE ON PAGE 6.

Page 5

lte	m F SHII	PMEN	т сн	ARACTERISTICS — Con	tinued					
Line No.	Shipment ID Number		ment ate c)	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Ş	Commodity code from SCTG Manual	Commodity description		If a hazardous material, enter the "UN" or "NA" number
(a)	(b)	Σ	ă	(d)	(e)	$\dashv$	(f)	(9	g)	(h)
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36							1 1 1 1			
37							1 1 1			
38										
39										
40										
Mc	L de of trans columns (k	port c	odes	1 — Parcel o	L delivery, courier, or U.S Service	S.		Private truck For-hire truck	<b>4</b> — Railroad <i>Continued</i> —	
	<b>2</b> . /	Are the room to separate of se	nents of this es	ords for outbound ships ords for outbound ships ocation maintained in a efiles (e.g., separate file nodity, or for each ships location?	ments number s for ping	ltem	one-wee should re establish An estim  Total val	e total value of ship k reporting period. epresent all product ment for the one-vate is acceptable. ue in whole dollars to three months did individual shipment of the ser \$2,000,000?	This figure cts leaving this week period.	
	<b>3.</b> \	Noul	d it be ionna ient s es	em G1 or item G2: e easier to receive a sepire for each file or each ite?			□No			
Ite	m J CER	TIFIC	ATIOI	N						
Na	me of perso	on to c	ontac	t regarding this report – <i>Pl</i> o	ease print	Telep	hone number	– Include area code	Date	
Sig	nature				-	Title				
/										,

Page 6 FORM CFS-1000 (11-1-96)

Containerized? (Y/N)	U.S. destina <b>(Complete for all s</b> (j)	tion <b>shipmen</b>	ts.)	Mode(s) of transport to U.S. destination Enter all that apply in order used. Use	Export? (Y/N)	Foreign destination (for export shipments only)  Note: In column (j) enter the U.S. port, airport, or border crossing of exit.			Line No.
(i)	City	State	ZIP Code	codes below.	(I)	City	Country	© Export mode	(0)
									35
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	<b>5</b> — Shallow draft vessel		7 — Pipeli	ino <b>9</b>	Otho	r mode			40
- - - -									
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		THA	ANK YOU FC	R COMPLETII	NG Y	OUR REPORT			

FORM CFS-1000 (11-1-96) Page 7

FORM (6-9-97) CFS-2000

Reporting period:

# 1997 COMMODITY FLOW SURVEY CENSUS OF TRANSPORTATION

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

Please return by:								
RETURN TO  BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville IN 47132-0001			0	lease correct	any error in name,	address and	l ZIP Coo	de)
BEFORE COMPLETING YOUR REPORT, paccompanying instruction guide. If book figure available for requested data, please provide have any questions, please call 1–800–772–7	ures are estimat 7851.	not	ie	Item C Is as rul	this establishmen the address show ral routes are not - Enter physical lo	nt's physica vn in the la physical lo	l location bel? (PC cations	on the same O boxes or
representative sample of your outbound shi us produce key statistics used by transporta and managers. We greatly appreciate your a program.  Item A Is the establishment name shown in	pments tion pla assistan	nners		Number an	nd street , village, etc.		State	ZIP Code
mailing address correct?  1 Yes 2 No — Enter correct name.				shipments address in If you enter	he rest of this que: (or deliveries) fron the mailing label. red a different addi ipments originatin	n the establi ress in item	shment C — <i>Ple</i>	ease complete the
				io) on	ease enter the <b>tota</b> r deliveries), include e-week reporting p e not available, ple	ling customo	er pick-u n above	up, for the e. If book figures
Mark (X) the <b>ONE</b> box which best de establishment during the one-week pabove.  1  In operation 2  Temporarily or seasonally inactive			Year			shipments this location reporting	and de on durin period. In Guide	uld reflect all eliveries leaving ng the one-week Please see for a definition of
3 ☐ Ceased operation — Give date →		,		£	DO NOT PROCE COMPL	EED UNTIL		HAVE
YOUR RESPONSE IS REQUIRED B that receive this questionnaire to ans YOUR CENSUS REPORT IS CONFI only for statistical purposes. Further,	wer the o	questi <b>\L.</b> It r	ons and	return the re	eport to the Census Census Bureau em	s Bureau. By iployees and	the san I may be	ne law,

### Item E SAMPLING INSTRUCTIONS

Our goal in this section is to identify a sample of your shipments that you will provide data on. Through the use of a sample, we can avoid asking you for information on all of your shipments, while still obtaining statistically accurate information.

### **FINDING YOUR SELECTION RATE**

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In the table at right, identify the selection rate that corresponds to the number you entered in item D, and enter it in the box below.

Please enter your	
selection rate	

Number of shipments entered in item D	Selection rate
1— 40	1
41— 80	2
81— 100	3
101— 200	5
201— 400	10
401— 800	20
801— 1600	40
1601— 3200	80
3201— 6400	160
6401—12800	320
More than 12800	Call Census at 1–800–772–7851

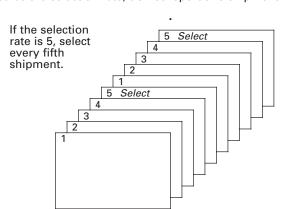
**CONTINUE ON NEXT PAGE.** –

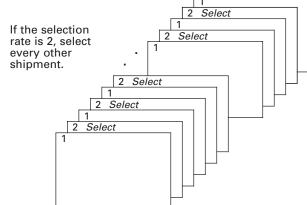
Iten	n F SHIPN	IENT	СНА	RACTERISTICS				
Line No.	Shipment ID Number	r (c) (excludin shipping co in whole dollars		Shipment value (excluding shipping costs) in whole dollars	ng Shipment weight on pounds in pounds		Commodity description	If a hazardous material, enter the "UN" or "NA" number
(a)	(b)			(d)	(e)	(f)	(g)	(h)
0	123-5	4	26	4,235	140	3   5   1   2   0	Electrical transformers	
00	402H	4	26	125,300	626,500	1,7,1,0,0	Gasoline	1,2,0,3
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	Mode of tra for columns	nspor (k) aı	t code nd (n)	es 1 — Parcel de Postal S	elivery, courier, or U.S. ervice		I vate truck 4 — Railroad -hire truck Continued ——	

### **SELECTING YOUR SAMPLE OF SHIPMENTS**

- 1. Use the file or combination of files that best reflects your full range of outbound shipping activities.
- 2. Begin with the first shipment. Count the shipments until you reach your selection rate. Select this shipment to report on in item F.
- **3.** Continue counting with the next shipment. Count this shipment as 1 and continue until you reach the selection rate again. Select this shipment to report on in item F.
- **4.** Repeat step 3 until you reach the last shipment for the one-week period. If the last shipment is counted as the selection rate, select this shipment to report on in item F. If the last shipment is not counted as the selection rate, do not report this shipment.

In the following examples, each rectangle represents one shipment.





Once you have selected your sample of shipments, please proceed to item F and enter the requested information for each selected shipment. Examples of completed lines for two shipments are provided on lines "0" and "00" below.

If you have difficulties constructing a file of shipments or have questions about how to select the sample of your shipments, please call our toll-free number for assistance: 1–800–772–7851.

© Containerized?	U.S. destination (Complete for all shipments.)  (j)  City  State    Mode(s) of transport to U.S. destination Enter all that apply in order used. Use codes below.  (k)  (k)		(Complete for all shipments.)			Foreign destination (for export shipments only)  Note: In column (j) enter the U.S. port, airport, or border crossing of exit.  (m)  City  Country		© Export mode	© Line No.				
N	Los Angeles	$C_{\mid}A$	9	0	) [	$0_{\parallel}4_{\parallel}$	0	2, 4, 3	N				0
N	New York	N <sub> </sub> Y	1	_0	)	$\mathbf{l}_{\parallel}5_{\parallel}$	4	5	Y	London	England	6	00
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				1	1	1 1							5
				1	1	1 1							6
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													8
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$\Box$	5 — Shallow draft vessel 6 — Deep draft vessel	1 1		7 – 8 –		ipelin Vir	ie	9 — C 0 — L			1		

FORM CFS-2000 (6-9-97)

PLEASE CONTINUE ON PAGE 4.

Page 3

Line No.	Shipment ID Number	(0	ite :)	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA"
<b>一</b> (a)	(b)	Month	Day	(d)	(e)	(f)	(g)	number (h)
10								
11								$\perp$
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33								+
34								
	Mode of tra	nspoi	t codes	1 — Parcel	delivery, courier, or U.S. Service	<b>2</b> — Priv <b>3</b> — For-	rate truck <b>4</b> — Railroa -hire truck <i>Continued</i> -	d

E-12 APPENDIX E

(N/N)	U.S. destinat ( <b>Complete for all s</b>	tion <b>hipment</b>	s.)	Mode(s) of transport to U.S. destination Enter all that apply in order	Export? (Y/N)	Foreign de (for export ship <b>Note:</b> In column (j) airport, or border c	stination oments only) enter the U.S. port, rossing of exit. m)	Export mode	Line No.
i)	City	State	ZIP Code	apply in order used. Use codes below. (k)	(i) Exp	City	Country		
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									3:
									3
	5 — Shallow draft vessel		<b>7</b> — Pipe	eline Q —	- Other	mode			3

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PLEASE CONTINUE ON PAGE 6.

lte	m F SHIF	PMEN	IT CH	ARACTERISTICS —	Continued			\
Line No.	Shipment ID Number	ID shipping costs)		(excluding shipping costs) in whole	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA" number
(a)	(b)	Σ	۵	(d)	(e)	(f)	(g)	(h)
35								
36								
37								
38								
39								
	de of trans columns (k				cel delivery, courier, or U.S.			Railroad
Iter	repri the d	esent one-v Il valu	all p veek p ue in v	orting period. This figroducts leaving this period. An estimate whole dollars	establishment for	\$2,000,00 □ Yes □ No	idual shipments with a value	e over
In exi	column (b	), che i <b>te</b> dı	ck "Y	es" or "No" for each 1997. For each "Ye		o indicate whetl	ner or not this type of facility olumn (c) to indicate whethe	/ er or
	Туре	e of s	hippi	ng facility	Was a shipping facili on your premises du		Did you <b>use</b> this facili premises for <b>outbou</b> during 1997?	
			(a)		(b)		(c)	
	<b>1.</b> Rail sid	ing			1 ☐ Yes —— 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>2.</b> Dock or	n the	Great	t Lakes	1 ☐ Yes ── 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>3.</b> Dock or	n inla	nd wa	ater	1 ☐ Yes —— 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>4.</b> Dock or	n dee	p sea	water	1 ☐ Yes —— 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>5.</b> Airport/ handlin	ʻlandi g you	ng st ır shi	rip capable of pments	1 ☐ Yes —— 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>6</b> Pineline	tern	ninal		1	<b>→</b>	1 ☐ Yes 2 ☐ No	

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Containerized? (Y/N)		estination or all shipment	ts.)	trans U desti Enter apply	e(s) of port to l.S. nation all that in order d. Use	Export? (Y/N)	airport, or border c	oments only) enter the U.S. port,	Export mode	Line No.	
(i)	City	State	ZIP Code	codes	codes below.		City	Country		(0)	
(1)					(K)	(1)			(n)		
										35	
										36	
										37	
										38	
										20	
										39	
										40	
	<ul><li>5 — Shallow draft vesse</li><li>6 — Deep draft vessel</li></ul>	el	<b>7</b> — Pipel <b>8</b> — Air	ine		Othe Unkn	r mode own				
Item	J USE OF OFF-SITE	SHIPPING FA	CILITIES								
faci	olumn (b), check "Yes" o lity of that type for <b>outb</b> umn (c), and the mode of	ound shipme	nts during 19	97. Fo	or each "	Yes",	enter the miles to that	t off-site facility in			
Ту	Type of shipping facility  Did you use this facility for outbo shipments during		utbound	off-site	Distance to the off-site facility of thi type that you used most in 1997 (Report in miles – estimates are acceptable)			to reach that faci	to reach that facility (Enter a code from the list below)		
	(a)		(b)				(c)	(d)			
<b>1.</b> F	ail siding	1 □ Y 2 □ N	′es <del>→</del> lo								
2. [	ock on the Great Lakes	1 □ Y 2 □ N	′es <del>→</del> lo								
3. [	Oock on inland water	1 □ Y 2 □ N	′es <del>→</del>								
4. 🗆	Oock on deep sea water	1 □ Y 2 □ N	′es →								
l c	Airport/landing strip apable of handling our shipments	1 □ Y 2 □ N	′es →								
1 ☐ Yes → 2 ☐ No  1 – Trailer on Flat Car (TOFC) 3 – For-Hire Tru 2 – Private Truck 4 – Rail											
			ıck			<b>5 –</b> Water <b>6 –</b> Pipeline	<b>7 –</b> Air <b>8 –</b> Other				
			PLEASE	CONT	INUE (	ON P	AGE 8.				

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### During 1997, did this location use any of the following types of equipment for outbound shipments? Please check "Yes" or "No." For rail cars reported in number 1 below, enter the approximate percentage of your total outbound rail shipments that used that type of rail car. These percentages should add to 100%. If you had no rail shipments, leave the percentages blank. Was this type of equipment Percentage of total Equipment used for outbound shipments rail shipments during 1993? (a) (b) (c) 1. Rail cars that: 1 ☐ Yes 2 No a. Your company owned/leased 1 ☐ Yes 2 No b. A common carrier owned/leased 1 ☐ Yes -2 ☐ No c. Another party owned/leased (e.g. receiver) 2. Trucks with 6 or more tires or 1 ☐ Yes truck-tractors that: 2 □ No a. Your company owned 1 ☐ Yes **b.** Your company leased, with driver 2 No 1 ☐ Yes 2 □ No c. Your company leased, without driver 1 ☐ Yes 2 □ No 3. Truck trailers that your company owned or leased 1 ☐ Yes 4. Aircraft that your company owned or leased 2 No 1 ☐ Yes 5. Barges that your company owned or leased 2 □ No 6. Other equipment that your company owned or leased – Specify ✓ 1 ☐ Yes 2 ☐ No Item L TRANSPORTATION DECISIONS During 1997, who generally decided on the mode of transportation for your outbound shipments? Check the appropriate box. 1 ☐ Your company 2 Receiver of shipment з 🗌 Other Remarks **CERTIFICATION** Item M Name of person to contact regarding this report - Please print Telephone number - Include area code Date

**USE AND AVAILABILITY OF TRANSPORTATION EQUIPMENT** 

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Title

Signature

Item K

# Instructions for Completing the Commodity Flow Survey

### TIPS FOR COMPLETING THE CFS QUESTIONNAIRE

Please read all instructions.

You may use estimates if book figures are not readily available.

If you have questions about completing the survey, a Census Bureau representative will be glad to assist you. You can call us at 1-800-772-7851.

Some instructions are included on the questionnaire itself. However, due to space limitations, most of the instructions and definitions are included in separate reference materials. These include this instruction guide, and a listing of commodity codes to be used for classifying individual shipments in this survey.

### **PART I – GENERAL INFORMATION**

# Frequently Asked Questions About the Commodity Flow Survey (CFS)

### Why are you conducting the CFS?

The CFS produces valuable measures of the demands on the nation's transportation system.

The results of the CFS are used by transportation policy makers to analyze future transportation needs.

### Who reports in the CFS?

The CFS covers a sample of establishments in the mining, manufacturing, wholesale, and selected retail industries.

### Why is my participation important?

Your establishment was selected as part of a sample designed to represent a wide range of industries and geographic regions.

Your report helps ensure quality results.

### Is this survey mandatory?

Yes. The CFS is mandatory under the authority of Title 13, United States Code (USC).

### Will my data be kept confidential?

Yes. The same law that requires your participation, Title 13, USC, also guarantees your data will be kept strictly confidential.

The reports you provide the Census Bureau cannot be used for purposes of taxation, regulation, or investigation.

Your report is used only to develop summary data that do not reveal the activities of individual firms or establishments.

### **How often must I report?**

You will be sent four questionnaires in all: one during each quarter of 1997.

The CFS will not be conducted again until 2002.

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### PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE

### Items A - C

Please enter the information requested on your establishment's name, operational status, and physical location.

### Item D

Enter in the space provided your total number of outbound shipments for the one week reporting period on the front of the questionnaire.

Please include in this count any materials picked up by the customer ("customer pick-up").

### What we mean by a "shipment":

For the purposes of this survey, a shipment is a single movement of goods, commodities, products, etc. from your location to a customer or to another location of your company.

"Commodities" refer to items that your location produces, sells, or distributes, *not* to items that are considered by-products of your location's operation.

### What we don't mean by a "shipment":

Do *not* include as shipments items such as inter-office memos, payroll checks, business correspondence, etc.

Do *not* include as shipments items such as refuse, scrap paper, waste, and recyclable materials **unless** your location is in the business of selling or providing these materials to others.

### A special note about "shipments":

A full, or partial, truckload should be counted as a single shipment only if all the commodities on the truck are destined for one location.

If a truck makes multiple deliveries on a route, please count each stop as one shipment.

### Item E: Sampling Instructions

If you reported 40 or fewer shipments in Item D, complete Item F (Shipment Characteristics) for all of your shipments covered by the one-week reporting period.

If you reported more than 40 shipments in Item D, follow the instructions in Item E in order to select a sample of shipments on which to report in Item F.

By asking you to select a sample of your shipments for the one-week reporting period, we avoid asking you for information on all your shipments, while still obtaining statistically accurate information.

Reminder: The files you are sampling from should reflect the full range of your location's shipping activities in terms of modes of transportation used, commodities shipped, and destinations.

**We're here to answer your questions!** If you have questions about the sampling process (or any part of the questionnaire) please call us at 1-800-772-7851.

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## PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

### Item F: Shipment Characteristics

- Shipment ID Number (column b) Enter the invoice number, shipment number, or some other unique identification number that your establishment could use to find this particular shipping document if questions arise regarding your report.
- **Shipment Date (column c)** Enter the month and day of the shipment. If shipment date is not available, use the invoice/shipping document date. Use numbers only.
- Shipment Value (column d) Enter the dollar value, in whole dollars, of the entire shipment. The value should not include freight charges or excise taxes (i.e., report the net selling value, f.o.b. plant). If the value is not readily available from your records, please estimate.
- **Shipment Weight (column e)** Enter the weight of the total shipment in whole pounds. If weight is not readily available from your records, please estimate.
- Commodity Code (column f) Please use the list of Standard Classification of Transported Goods (SCTG) Codes in the enclosed SCTG Manual to select the proper code. For shipments with more than one commodity, enter only the code for the commodity with the greatest weight.
- **Commodity Description (column g)** Enter a brief description of the commodity shipped. For shipments with more than one commodity, describe only the commodity with the greatest weight. Do not use trade names, catalog numbers, or other codes not familiar to persons outside your business.

	×	1		×		<b>\</b>	
le No.	Shipment ID Number	da (c	ment ate	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description
(a)	(b)	Month	Dау	(d)	(e)	(f)	(g)
0	123-5	4	26	4,235	140	3 <sub>1</sub> 6 <sub>1</sub> 1 <sub>1</sub> 2 <sub>1</sub> 0	Electrical transformers
00	123-6	4	26	125,300	626,500	1,7,1,0,0	Gasoline
1							
2							
3							
4							
	Mode of tra	anspoi s (k) a	rt code	es 1 — Parcel deli	very, courier, or U.S.	2 — Private true	

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### PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

Item F: Shipment Characteristics - Continued

- For Hazardous Materials (column h) If shipment is a hazardous material, enter the 4-digit United Nations or North American number.
- Containerized (column i) Indicate whether or not the shipment was containerized by entering "Y" or "N" (yes or no). Containerized means that the shipment left your establishment in an intermodal container or stackable tank without permanently attached wheels. These containers typically vary from 20 to 53 feet in length, and are carried on truck chassis, trains, and ships.
- U.S. Destination: City, State, and ZIP Code (column j) For domestic shipments, enter the city, state, and 5-digit ZIP Code of the buyer/receiver as it appears on the shipping document. Use the "ship to" address. Use the two letter state abbreviation shown in Part IV.

For **export shipments**, report the U.S. **port of exit** as the destination city. The port of exit is the port or airport from which the shipment left the country. In case of land shipments into Mexico or Canada, it is the border crossing.

● Mode(s) of Transport (column k) – Enter the code(s) for all modes of transport used for the shipment to its U.S. destination (i.e., the destination reported in column j). Codes are located on the bottom of pages 2, 3, 4, and 5 of the questionnaire. Enter in the sequence used, all that apply. See Part III for definitions of each mode.

**For Customer Pick-up:** Report the mode(s) of transportation used, if known. Otherwise, report mode as "0" (unknown).

**For Export Shipments:** List only the mode(s) of transport used to reach the port, airport, or border crossing of exit.

If a hazardous material, enter the "UN" or "NA"	Containerized? (Y/N)	U.S. destination	Mode(s) of transport to U.S. destination Enter all that apply using codes shown		
number (h)	(i)	City	State	ZIP Code	below. (k)
	N	Los Angeles	$C_{\mid}A$	9 0 0 4 0	2, 4, 3
	N	New York	$N_1Y$	1,0,4,5,4	5
			ı		

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### PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

Item F: Shipment Characteristics - Continued

- Export Shipment (column I) Indicate whether or not the shipment is intended for export outside of the United States, by entering a "Y" or "N" (yes or no). For purposes of this survey, shipments to Puerto Rico and U.S. territories and possessions are considered exports.
  - Foreign Destination: City and Country (column m) If the shipment is an export, enter the foreign city and country of destination. For U.S. Destination (column j), enter the U.S. port, airport, or border crossing of exit. In column (k), enter the mode of transport used to the U.S. destination.
  - **Export Mode (column n)** If the shipment is an export, enter the code for the mode of transport by which the shipment left the country. Codes are located at the bottom of pages 2, 3, 4, and 5 of the questionnaire.

			▼	•	
•	Export? (Y/N)	Foreign de: (for export ship <b>Note:</b> In column (j) airport, or border cı (n	Export mode	Line No.	
	(1)	City	Country	(n)	(o)
	N				0
	Y	London	England	6	00
					1
					2
					3
					4
					5

### Items G - I

Please enter the information requested.

### Item J: Certification

Please enter the name and telephone number of the person to contact in the event that we have a question about your report.

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### **PART III - MODE DEFINITIONS**

**Parcel delivery/Courier/U.S. Postal Service** – Delivery services that carry letters, parcels, packages, and other small shipments that typically weigh less than 100 pounds. Includes bus parcel delivery service.

**Private truck** – Trucks operated by a temporary or permanent employee of this establishment or the buyer/receiver of the shipment.

**For-hire truck** – Trucks that carry freight for a fee collected from the shipper, recipient of the shipment, or an arranger of the transportation.

Railroad - Any common carrier or private railroad.

**Shallow draft vessel** – Barges, ships, or ferries operating primarily on rivers and canals; in harbors, the Great Lakes, the Saint Lawrence Seaway; the Intracoastal Waterway, the Inside Passage to Alaska, major bays and inlets; or in the ocean close to the shoreline.

**Deep draft vessel** – Barges, ships, or ferries operating primarily in the open ocean. Shipping on the Great Lakes and the Saint Lawrence Seaway is classified with shallow draft vesels.

**Pipeline** – Movements of oil, petroleum, gas, slurry, etc. through pipelines that extend to other establishments or locations beyond the shipper's establishment. Aqueducts for the movement of water are not included.

**Air** – Commercial or private aircraft, and all air service for shipments that typically weigh more than 100 pounds. Includes air freight and air express.

Other mode - Any mode not listed above.

**Unknown** – The shipment was not carried by a parcel delivery/courier/U.S. Postal service, and you cannot determine what mode of transportation is used.

**Note:** Commodities that are "shipped" under their own power, such as boats, barges, ferries, ships, aircraft, trucks, and trains **should be classified with the appropriate mode above.** Commodities shipped under their own power for which an appropriate mode is not listed (e.g., buses, recreational vehicles) should be listed as "**other" mode.** 

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### **PART IV -- STATE ABBREVIATION LIST**

State	Abbrev.	State	Abbrev.
Alabama	AL	Montana	MT
Alaska	AK	Nebraska	NE
Arizona	AZ	Nevada	NV
Arkansas	AR	New Hampshire	NH
California	CA	New Jersey	NJ
Colorado	СО	New Mexico	NM
Connecticut	СТ	New York	NY
Delaware	DE	North Carolina	NC
Dist. of Col.	DC	North Dakota	ND
Florida	FL	Ohio	ОН
Georgia	GA	Oklahoma	OK
Hawaii	HI	Oregon	OR
ldaho	ID	Pennsylvania	PA
Illinois	IL	Rhode Island	RI
Indiana	IN	South Carolina	SC
lowa	IA	South Dakota	SD
Kansas	KS	Tennessee	TN
Kentucky	KY	Texas	TX
Louisiana	LA	Utah	UT
Maine	ME	Vermont	VT
Maryland	MD	Virginia	VA
Massachusetts	MA	Washington	WA
Michigan	MI	West Virginia	WV
Minnesota	MN	Wisconsin	WI
Mississippi	MS	Wyoming	WY
Missouri	MO		

NOTICE - We estimate that it will take an average of 2 hours to complete this form. This includes time to read instructions, assemble and review information, and record answers on the form. If you have any comments regarding this estimate or any other aspect of this survey, send them to the Associate Director for Administration, Attn: Paperwork Reduction Project 0607-0189, Room 3104, Federal Building 3, Bureau of the Census, Washington, DC 20233-0001. Respondents are not required to respond to any information collection unless it displays a valid approval number in the top right corner on the front of the questionnaire.

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