# Memphis TN-AR-MS MSA (TN Part)

# 1997

Issued February 2000

EC97TCF-MA-TN(1)

# **1997 Economic Census**

*Transportation* 1997 Commodity Flow Survey

U.S. Department of Transportation BUREAU OF TRANSPORTATION STATISTICS U.S. Department of Commerce Economics and Statistics Administration U.S. CENSUS BUREAU



#### ACKNOWLEDGMENTS

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# Introduction to the Economic Census

#### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

#### AVAILABILITY OF ADDITIONAL DATA

#### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

#### **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of longterm time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

# 1997 Commodity Flow Survey

#### GENERAL

The 1997 Commodity Flow Survey (CFS) is undertaken through a partnership between the Bureau of the Census, U.S. Department of Commerce, and the Bureau of Transportation Statistics, U.S. Department of Transportation. This survey produces data on the movement of goods in the United States. It provides information on commodities shipped, their value, weight, and mode of transportation, as well as the origin and destination of shipments of manufacturing, mining, wholesale, and selected retail establishments. The CFS was last conducted in 1993. See the Comparability With the 1993 Commodity Flow Survey table (Appendix A) for a comparison between the 1997 and 1993 surveys. The data from the CFS are used by public policy analysts and for transportation planning and decision-making to assess the demand for transportation facilities and services, energy use, and safety risk and environmental concerns.

This report presents data on Metropolitan Area (MA) and Remainder of State (ROS) shipment characteristics. Additional reports include data for the United States, Census Regions, Divisions, states, hazardous material shipments, as well as selected data on exports.

#### **METROPOLITAN AREA AND REMAINDER OF STATE**

Data are provided for 86 selected Metropolitan Areas (MA) and Remainder of States (ROS). The Census Bureau and Bureau of Transportation Statistics (BTS) selected these MAs based on population counts from the 1996 Current Population Survey (CPS). For the purposes of the Commodity Flow Survey (CFS), these MAs are confined within state boundaries.

#### **Please note:**

This report presents data for selected major metropolitan areas (MAs) confined within state boundaries. Data are also presented for Remainder of State (ROS). ROS is defined as the portion of a state not included in any of the selected major MAs. A list of counties comprising each MA and ROS is provided on the CFS Internet site at: www.census.gov/econ/www/cfsmain.html.

#### **METROPOLITAN AREA DEFINITIONS**

The general concept of a MA is that of a core area containing a large population nucleus, together with adjacent communities that have a high degree of economic and social integration with that core. The Federal Office of Management and Budget (OMB), designates and defines MAs following a set of official standards. (The MA standards for the 1990s were published in the Federal Register on March 30, 1990 B Vol. 55, No. 62, pp. 12154-12160.) The MA classification is provided for use by Federal agencies in the production, analysis, and publication of data.

Included among MAs are metropolitan statistical areas (MSAs), consolidated metropolitan statistical areas (CMSAs), and primary metropolitan statistical areas (PMSAs). In additional, New England county metropolitan areas (NECMAs) are an alternative set of areas defined for the six New England states.

#### METROPOLITAN STATISTICAL AREAS

An MSA consists of one or more counties that contain a city of 50,000 or more inhabitants, or contain a Census Bureau defined urbanized area (UA) and have a total population of at least 100,000 (75,000 in New England). Counties containing the principal concentration of population the largest city and surrounding densely settled area are components of the MSA. Additional counties qualify to be included by meeting a specified level of commuting to the counties containing the population concentration and by meeting certain other requirements of metropolitan character, such as a specified minimum population density or percentage of the population that is urban. MSAs in New England are defined in terms of cities and towns, following rules concerning commuting and population density.

# CONSOLIDATED METROPOLITAN STATISTICAL AREAS

An area that meets the requirements to qualify as an MSA and also has a population of 1 million or more becomes a CMSA if component parts of the area are recognized as PMSAs.

#### PRIMARY METROPOLITAN STATISTICAL AREAS

Subareas may be defined within an area that meets the requirements to qualify as an MSA and also has a population of 1 million or more. The definition of these subareas called PMSAs requires meeting specified statistical criteria and have the support of local opinion. A PMSA consists of

a large urbanized county or a cluster of counties (cities and towns in New England) that demonstrate strong internal economic and social links in addition to close ties with the central core of the larger area. Upon the recognition of PMSAs, the entire area of which they are parts becomes a CMSA. All territory within a CMSA is also within some PMSA.

#### NEW ENGLAND COUNTY METROPOLITAN AREAS

NECMAs are county based alternatives to the city- and town-based MSAs and CMSAs in the six New England states. The county composition of a NECMA reflects the geographic extent of the corresponding MSAs or CMSAs. NECMAs are not defined for individual PMSAs.

#### MODES

Single modes for these reports are aggregated as follows:

Truck (includes shipments which went by private truck, for-hire truck only, or a combination of private truck and for-hire truck).

Rail.

All other single modes (includes water, air, and pipe-line).

# STANDARD CLASSIFICATION OF TRANSPORTED GOODS (SCTG) CODES

The SCTG codes for the Metropolitan Area and Remainder of State Reports are aggregated into nine commodity groupings. The following describes the two-digit SCTGs included in each commodity grouping:

SCTG group	SCTG title and two-digit codes	SCTG group	SCTG title and two-digit codes
01-05 01 02	Agricultural products and fish Live animals and live fish Cereal grains	22 23 24	Fertilizer and fertilizer materials Chemical products and preparations, n.e.c. Plastics and rubber
03 04 05	Agricultural products, except live animals, cereal grains and forage products Animal feed and feed ingredients, cereal, straw, and eggs and other products of animal origin, n.e.c. Meat, fish, seafood, and preparations	25-30 25 26 27 28	Wood products and textiles and leather Logs and other wood in the rough Wood products Pulp, newsprint, paper, and paperboard Paper or paperboard articles
06-09 06	Grains, alcohol, and tobacco products Milled grain products and preparations and bakery products	29 30	Printed products Textiles, leather, and articles
07 08 09	Prepared foodstuffs, n.e.c. and fats and oils Alcoholic beverages Tobacco products	31-34 31 32	Base metal and machinery Nonmetallic mineral products Base metal in primary or semifinished forms and in finished basic shapes
10-14 10	Stone, nonmetallic minerals, and metallic ores Monumental or building stone	33 34	Articles of base metal Machinery
11 12	Natural sands Gravel and crushed stone	35-38	Electronics, motorized vehicles, and precision instruments
13 14	Nonmetallic minerals, n.e.c. Metallic ores	35 36	Electronic and other electrical equipment and components, and office equipment Vehicles
15-20 15	Coal and petroleum products Coal	37 38	Transportation equipment, n.e.c. Precision instruments and apparatus
17 18	Gasoline and aviation turbine fuel	39-43	Furniture and miscellaneous manufactured products
19	Products of petroleum refining, n.e.c. and coal products	39	Furniture, mattresses and mattress supports, lamps, lighting fittings, and illuminated signs
20	Basic chemical	40 41	Miscellaneous manufactured products Waste and scrap
21-24 21	Pharmaceutical and chemical products Pharmaceutical products	43	Mixed freight

#### **INDUSTRY COVERAGE**

The 1997 CFS covers business establishments in mining, manufacturing, wholesale trade, and selected retail industries. The survey also covers selected auxiliary establishments (e.g., warehouses) of in-scope multiunit and retail companies. The survey coverage excludes establishments classified as farms, forestry, fisheries, governments, construction, transportation, foreign establishments, services, and most establishments in retail.

The industries covered, as defined in the 1987 Standard Industrial Classification Manual (SIC), are listed in the following table:

SIC code	Title
10, ex. 108	Metal mining (excluding metal mining services)
12, ex. 124	Coal mining (excluding coal mining services)
13	Oil and gas extraction <sup>1</sup>
14, ex. 148	Mining and quarrying of nonmetallic minerals, except fuels (excluding nonmetallic minerals services)
20	Food and kindred products
21	Tobacco products
22	Textile mill products
23	Apparel and other finished products made from fabrics and similar materials
24	Lumber and wood products, except furniture
25	Furniture and fixtures
26	Paper and allied products
27, ex. 279	Printing, publishing, and allied industries (excluding service industries for the printing trade)
28	Chemicals and allied products
29	Petroleum refining and related industries
30	Rubber and miscellaneous plastics products
31	Leather and leather products
32	Stone, clay, glass, and concrete products
33	Primary metal industries
34	Fabricated metal products, except machinery and transportation equipment
35	Industrial and commercial machinery and computer equipment
36	Electronic and other electrical equipment and components, except computer equipment
37	Transportation equipment
38	Measuring, analyzing, and controlling instruments; photographic, medical and optical goods; watches and clocks
39	Miscellaneous manufacturing industries
50	Wholesale trade-durable goods
51	Wholesale trade-nondurable goods
596	Catalog and mail-order houses

<sup>1</sup>We included establishments classified in SIC 13, Oil and Gas Extraction, in the initial coverage of the 1997 CFS. However, because of unresolved industry-wide reporting issues, we have removed shipments from these establishments from our 1997 CFS tabulations. The data collected from these establishments will be used as input to a special report at a later date.

Similarly, because establishments in SIC 13 are responsible for the overwhelming number of shipments classified in SCTG 16, Crude Petroleum, we have removed all shipments with SCTG 16 from the 1997 CFS publication results.

#### TRANSPORTATION—COMMODITY FLOW SURVEY

The CFS captures data on shipments originating from selected types of business establishments located in the 50 states and the District of Columbia. The data do not cover shipments originating from business establishments located in Puerto Rico and other U.S. possessions and territories. Shipments traversing the U.S. from a foreign location to another foreign location (e.g., from Canada to Mexico) are not included, nor are shipments from a foreign location to a U.S. location. Imported products are included in the CFS at the point that they left the importer's domestic location for shipment to another location. Shipments that are shipped through a foreign territory with both the origin and destination in the U.S. are included in the CFS data. The mileages calculated for these shipments exclude the international segments (e.g., shipments from New York to Michigan through Canada do not include any mileages for Canada). Export shipments are included, with the domestic destination defined as the port of exit from the U.S.

The "Industry Coverage" section of the text lists the SIC groups covered by the CFS. Other industry areas that are not covered, but may have significant shipping activity, include agriculture, government, and retail (other than warehouses and SIC 5961, Catalog and Mail-Order Houses). For agriculture specifically, this means that the CFS did not cover shipments of agricultural products from the farm site to the processing centers or terminal elevators (most likely short-distance local movements), but does cover the shipments of these products from the initial processing centers or terminal elevators.

#### MILEAGE CALCULATIONS

To compute shipment mileages for the 1997 CFS, The Center for Transportation Analysis (CTA) at Oak Ridge National Laboratory (ORNL) developed an integrated, intermodal transportation network modeling system. A secure data site was setup at ORNL to process census-supplied files containing data elements for individual CFS shipment records. Each record contained the ZIP Code of shipment origin and destination, and the mode or mode sequence reported. Each record also contained information on the type of commodity moved, its weight, dollar value and whether containerized or a hazardous material. Export shipments were also identified on the records, along with data on U.S. port of exit and foreign destination city and country. Encrypted data files were transmitted and returned from ORNL after processing, with turnaround of most files on a week-by-week basis. In this manner many shipment-specific data problems encountered by ORNL in their routing procedures were reported back to census in a timely fashion, allowing census to call back some shippers and thereby confirm, correct, or recover missing or otherwise unusable data. The ORNL system computed mileages, by mode, for all single modes and for any reported

multimodal sequence. This was done for any origindestination pair of domestic ZIP Code locations, and for any internal ZIP Code of origin, via U.S. export port, to foreign (export) destination. Mileages between origindestination ZIP Code centroids were computed by finding the minimum impedance path over mathematical representations of the highway, rail, waterway, air, and pipeline networks and then summing the lengths of individual links on these paths. Impedance is computed as a weighted combination of distance, time, and cost factors.

The ORNL multimodal network database is composed of individual modal-specific networks representing each of the major transportation modes—highway, rail, waterway, air, and pipeline. The links of these specific modal networks are the representation of line-haul transportation facilities. The nodes represent intersections and interchanges, and the access points to the transportation network. To simulate local access, test links are created from each five-digit ZIP Code centroid to nearby nodes on the network. For the truck network, local access is assumed to exist everywhere. For the other modes this is not true. Before any test links are created for these modes, a search procedure is used to determine if and where such networks are most likely to provide access to the ZIP Code. For shipments involving more than one mode, such as truck-rail or rail-water shipments, intermodal transfer links are added to the network database for the purpose of connecting the individual modal networks together for routing purposes. An intermodal terminals database and a number of terminal transfer models were developed at ORNL to identify likely transfer points for different classes of freight. A measure of link impedance was calculated for each access, line-haul, and intermodal transfer link traversed by a shipment. These impedances were mode specific and are based on various link characteristics. For example, the set of link characteristics for the highway network included speed impacting factors, such as the presence of divided or undivided roadway, the degree of access control, rural or urban setting, type of pavement, number of lanes, degree of urban congestion, and length of the link. Link impedance measures are also assigned to the local access links. Intermodal transfer link impedances are estimated in terms of the time it takes to move goods through such a transfer. In the case of rail and air freight, intercarrier transfer penalties are also considered in order to obtain proper route selections. A minimum path algorithm is used to find the minimum impedance path between a shipment's origin ZIP Code centroid and destination ZIP Code centroid. The cumulative length of the local access plus line-haul links on this path provides the estimated shipment distance. When rail was involved these shipment distances may be averaged over more than one path between an origin-destination pair.

#### **Mileage Data for Pipeline Shipments**

In the tables, we do not show ton-miles or average miles per shipment for pipeline shipments. For most of these shipments, the respondents reported the shipment destination as a pipeline facility on the main pipeline network. Therefore, for the majority of these shipments, the resulting mileage represented only the access distance through feeder pipelines to the main pipeline network, and not the actual distance through the main pipeline network. Pipeline shipments are included in the U.S. totals for ton-miles and average miles per shipment.

#### **DISCLOSURE RULES**

In accordance with Federal law governing Census Bureau reports, no data are published that would disclose the operations of an individual firm or establishment.

#### **EXPLANATION OF TERMS**

**Average miles per shipment.** For the 1993 CFS, we excluded shipments of STCC 27, Printed Matter, from our calculation of average miles per shipment. We made this decision after determining that respondents in the 1993 CFS shipping newspapers, magazines, catalogs, etc., had used widely varying definitions of the term "shipment."

For the 1997 CFS, we made numerous efforts throughout our data collection and editing to produce consistent results from establishments shipping SCTG 29, Printed Products. As a result, we have included printed products in the average miles per shipment calculations for the 1997 CFS.

**Commodity.** Products that an establishment produces, sells, or distributes. This does not include items that are considered as excess or byproducts of the establishment's operation. Respondents reported the description and the five-digit SCTG code for the major commodity contained in the shipment, defined as the commodity with the greatest weight in the total shipment.

**Distance shipped.** In some tables, shipment data are presented for various "distance shipped" intervals. Shipments were categorized into these "distance shipped" intervals based on the great circle distance between their origin and destination ZIP Code centroids. All other distance-related data in this and other tables (i.e., tonmiles and average miles per shipment) are based on the mileage calculations produced by Oak Ridge National Laboratories. (See the "Mileage Calculations" section for more details.)

**Great circle distance.** The shortest distance between two points on the earth's surface.

**Mode of transportation.** The type of transportation used for moving the shipment to its domestic destination. For exports, the domestic destination was the port of exit.

#### **Mode Definitions**

In the instructions to the respondent, we defined the possible modes as follows:

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- Parcel delivery/courier/U.S. Postal Service. Delivery services, parcels, packages, and other small shipments that typically weigh less than 100 pounds. Includes bus parcel delivery service.
- 2. **Private truck.** Trucks operated by a temporary or permanent employee of an establishment or the buyer/receiver of the shipment.
- 3. **For-hire truck.** Trucks that carry freight for a fee collected from the shipper, recipient of the shipment, or an arranger of the transportation.
- 4. Railroad. Any common carrier or private railroad.
- 5. **Shallow draft vessels.** Barges, ships, or ferries operating primarily on rivers and canals; in harbors, the Great Lakes, the Saint Lawrence Seaway; the Intracoastal Waterway, the Inside Passage to Alaska, major bays and inlets; or in the ocean close to the shoreline.
- 6. **Deep draft vessel.** Barges, ships, or ferries operating primarily in the open ocean. Shipping on the Great Lakes and the Saint Lawrence Seaway is classified with shallow draft vessels.
- 7. **Pipeline.** Movements of oil, petroleum, gas, slurry, etc., through pipelines that extend to other establishments or locations beyond the shipper's establishment. Aqueducts for the movement of water are not included.
- 8. **Air.** Commercial or private aircraft, and all air service for shipments that typically weigh more than 100 pounds. Includes air freight and air express.
- 9. Other mode. Any mode not listed above.
- 10. **Unknown.** The shipment was not carried by a parcel delivery/courier/U.S. Postal Service, and the respondent could not determine what mode of transportation was used.

In the tables, we have used additional terms for mode, which we define as follows:

- 1. Air (includes truck and air). Shipments that used air or a combination of truck and air.
- 2. **Single modes.** Shipments using only one of the above-listed modes, except parcel or other and unknown.
- 3. **Multiple modes.** Parcel, U.S. Postal Service or courier shipments or shipments for which two or more of the following modes of transportation were used:

Private truck For-hire truck Rail Shallow draft vessel Deep draft vessel Pipeline We did not allow for multiple modes in combination with "parcel, U.S. Postal Service or courier," "unknown," or "other." By their nature, these shipments may already include various kinds of multiplemode activity. For example, if the respondent reported a shipment's mode of transportation as parcel and air, we treated the shipment as parcel only.

- 4. **Other multiple modes.** Shipments using any other mode combinations not specifically listed in the tables.
- 5. **Other and unknown modes.** Shipments for which modes were not reported, or were reported by the respondent as "Other" or "Unknown."
- 6. **Truck.** Shipments using for-hire truck only, private truck only, or a combination of for-hire truck and private truck.
- 7. **Water.** Shipments using shallow draft vessel only, deep draft vessel only, or Great Lakes vessel only. Combinations of these modes, such as shallow draft vessel and Great Lakes vessel are included as "Other multiple modes."
- 8. **Great Lakes.** In the tables in this publication, "Great Lakes" appears as a single mode. ORNL's transportation network and mileage calculation system allowed for separate mileage calculations for Great Lakes between the origin and destination ZIP Codes (see the "Mileage Calculations" section for more details).

### **Other Definitions and Terms**

**Shipment.** A shipment (or delivery) is an individual movement of commodities from an establishment to a customer or to another location of the originating company (including a warehouse, distribution center, retail or wholesale outlet). A shipment uses one or more modes of transportation including parcel delivery, U.S. Postal Service, courier, private truck, for-hire truck, rail, water, pipeline, air, and other modes.

#### **Standard Classification of Transported Goods**

**(SCTG).** The commodities shown in this report are classified using the SCTG coding system. The SCTG coding system was developed jointly by agencies of the United States and Canadian governments based on the Harmonized System to address statistical needs in regard to products transported.

**Ton-miles.** The weight times the mileage for a shipment. The respondents reported shipment weight in pounds, as described below. Mileage was calculated as the distance between the shipment origin and destination ZIP Codes. For shipments by truck, rail, or shallow draft vessels, the mileage excludes international segments. For example, mileages from Alaska to the continental United States

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exclude any mileages through Canada (see the "Mileage Calculations" section for more details). Aggregated poundmiles were converted to ton-miles. The ton-miles data are displayed in millions.

**Tons shipped.** The total weight of the entire shipment. Respondents reported the weight in pounds. Aggregated pounds were converted to short-tons (2,000 pounds). The tons data are displayed in thousands.

**Total modal activity.** The overall activity (e.g., ton-miles) of a specific mode of transportation, whether used in a single-mode shipment, or as part of a multiple-mode shipment. For example, the total modal activity for private truck is the total ton-miles carried by private truck in single-mode shipments, combined with the total ton-miles carried by private truck in all multiple-mode shipments that include private truck (private truck and for-hire truck, private truck and rail, private truck and air, etc.)

**Value of shipments.** The dollar value of the entire shipment. This was defined as the net selling value, f.o.b. plant, exclusive of freight charges and excise taxes. The value data are displayed in millions of dollars.

#### **ABBREVIATIONS AND SYMBOLS**

The following abbreviations and symbols are used in the tables for this publication:

- D Denotes figures withheld to avoid disclosing data for individual companies.
- Represents zero or less than 1 unit of measure.
- S Data do not meet publication standards due to high sampling variability or other reasons.
- CFS Commodity Flow Survey.
- lb Pounds.
- n.e.c. Not elsewhere classified.
- NA Not applicable.
- n.o.s. Not otherwise specified.

#### **OTHER TRANSPORTATION DATA**

Users of transportation data may be especially interested in the following reports:

#### Economic Census: Transportation Sector covers

establishments that provide passenger and freight transportation to the general public, government, or other businesses.

Published data include kind of business, geographic location, total operating revenue, annual and first quarter payroll, and number of employees for pay period including March 12.

Vehicle Inventory and Use Survey covers state and U.S. level statistics on the physical and operational characteristics of the Nation's truck, van, minivan, and sport utility vehicle population. Some of the types of data collected include number of vehicles, major use, body type, annual miles, model year, vehicle size, fuel type, operator classification, engine size, range of operation, weeks operated, products carried, and hazardous materials carried. This survey shows comparative statistics reflecting percent changes in number of vehicles between 1997 and 1992 for most characteristics.

**Transportation Annual Survey** covers firms with paid employees that provide commercial motor freight transportation and public warehousing services. Data collected include operating revenue and operating revenue by source, total expenses and expenses percentage of motor carrier freight revenue by commodity type, size of shipments handled, length of haul, and vehicle fleet inventory.

All results of the 1997 Economic Census are available on the Census Bureau Internet site *http://www.census.gov* and on compact discs (CD-ROM).

For more information on any Census Bureau product, including a description of electronic and printed reports being issued, see the web site or call Customer Services at 301-457-4100.

# Table 1. Shipment Characteristics by Mode of Transportation for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Valı	Value		Tons		Ton-miles	
Mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
All modes	27 890	100.0	37 234	100.0	10 141	100.0	332
Single modes	22 317	80.0	33 663	90.4	8 465	83.5	189
Truck <sup>1</sup> Rail All other single modes	20 318 1 036 964	72.9 3.7 3.5	29 708 2 940 S	79.8 7.9 S	6 016 2 421 28	59.3 23.9 .3	135 1 239 1 108
Multiple modes	4 244	15.2	s	s	888	8.8	496
Parcel, U.S. Postal Service or courier All other multiple modes	3 471 773	12.4 2.8	128 S	.3 S	68 820	.7 8.1	495 921
Other and unknown modes	1 329	4.8	1 725	4.6	788	7.8	108

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

1"Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

### Table 2. Inbound Shipment Characteristics by Mode of Transportation for Metropolitan Area of Destination: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Valı	Value		Tons		Ton-miles	
Mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
All modes	35 847	100.0	45 702	100.0	16 731	100.0	463
Single modes	29 588	82.5	44 968	98.4	16 205	96.9	266
Truck <sup>1</sup> Rail All other single modes	24 975 1 968 2 645	69.7 5.5 7.4	23 833 8 039 13 096	52.1 17.6 28.7	4 238 S 5 294	25.3 S 31.6	197 746 1 019
Multiple modes	5 291	14.8	486	1.1	403	2.4	721
Parcel, U.S. Postal Service or courier All other multiple modes	4 729 562	13.2 1.6	104 382	.2 .8	69 334	.4 2.0	721 931
Other and unknown modes	968	2.7	248	.5	123	.7	S

Represents data cell equal to zero or less than 1 unit of measure.
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 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

1"Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

# Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

[For explanation of terms and meaning of abbreviations and symbols	Value	alali may not add to	To		Ton-miles		
Mode of transportation and distance shipped (based on Great Circle Distance)	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
All modes	27 890	100.0	37 234	100.0	10 141	100.0	
Less than 50 miles	6 162	22.1	18 093	48.6	313	3.1	
50 to 99 miles	1 918 3 497 6 858	6.9 12.5	4 097 4 071 5 418	11.0 10.9	378 817 2 463	3.7 8.1 24.3	
500 to 749 miles	4 042	24.6 14.5	5 418 3 110	14.6 8.4	2 403 2 429	24.3	
750 to 999 miles	2 776 960	10.0 3.4	1 405 210	3.8 .6	1 541 293	15.2 2.9	
1,500 to 1,999 miles	1 652 S	5.9 S	816 S	2.2 S	1 841 S	18.1 S	
Single modes	22 317	100.0	33 663	100.0	8 465	100.0	
Less than 50 miles	5 543 1 595	24.8 7.1	17 159 4 043	51.0 12.0	255 373	3.0 4.4	
100 to 249 miles	2 801 5 336	12.6 23.9	3 762 3 895	11.2 11.6	737 1 836	8.7 21.7	
500 to 749 miles	2 837	12.7	2 630	7.8	2 047	24.2	
750 to 999 miles . 1,000 to 1,499 miles .	2 143 770	9.6 3.4	1 301 194	3.9	1 421 270	16.8 3.2	
1,500 to 1,999 miles	1 286 S	5.8 S	679 S	2.0 S	1 526 S	18.0 S	
Truck <sup>1</sup>	20 318	100.0	29 708	100.0	6 016	100.0	
Less than 50 miles	5 304 1 574	26.1 7.7	16 076 3 967	54.1 13.4	245 S	4.1 S	
100 to 249 miles	2 709 4 742	13.3 23.3	3 379 2 621	11.4 8.8	630 1 175	10.5 19.5	
500 to 749 miles	2 492 1 804	12.3 8.9	2 233 897	7.5	S 939	S 15.6	
750 to 999 miles . 1,000 to 1,499 miles . 1,500 to 1,999 miles .	687 1 005	8.9 3.4 4.9	176 360	.6 1.2	939 243 704	4.0	
2,000 miles or more	S	S	S	Š	S	S	
Rail	1 036	100.0	2 940	100.0	2 421	100.0	
Less than 50 miles	S	SS	SS	SS	SS	S	
100 to 249 miles. 250 to 499 miles. 500 to 749 miles.	70 302 171	6.8 29.2 16.5	370 1 269 393	12.6 43.2 13.4	101 658 327	4.2 27.2 13.5	
750 to 999 miles	208	20.1	402	13.4	480	19.8	
1,000 to 1,499 miles 1,500 to 1,999 miles	16 S	1.5 S	17 S	.6 S	25 S	1.0 S	
2,000 miles or more	-	-	-	-	-	-	
All other single modes	964	100.0	s	s	28	100.0	
Less than 50 miles . 50 to 99 miles . 100 to 249 miles .	211 S 22	21.9 S 2.3	S S S	S S S	S S S	S S S	
250 to 499 miles. 500 to 749 miles.	292 174	30.3 18.0	4 S	.4 S	3	11.6 S	
750 to 999 miles	130	13.5	2	.2	2	6.4	
1,000 to 1,499 miles	66 50	6.9 5.2	1	.1	2	6.9 3.4	
2,000 miles or more	S 4 244	S 100.0	s s	s s	S 888	S 100.0	
Less than 50 miles	353	8.3	s	s	S	S	
50 to 99 miles 100 to 249 miles	254 609	6.0 14.4	15	.8 S	1 S	.1	
250 to 499 miles	981 928	23.1 21.9	S S S	S	S S	S S S	
750 to 999 miles	585 168	13.8 4.0	74 8	4.0 .4	88 13	9.9 1.5	
1,500 to 1,999 miles 2,000 miles or more	349 S	4.0 8.2 S	133 S		307 S	34.6 S	
Parcel, U.S. Postal Service or courier	3 471	100.0	128	100.0	68	100.0	
Less than 50 miles	345	9.9	20	15.4	-	.4	
50 to 99 miles	253 517	7.3 14.9	13 25	10.5 19.2	1 5	1.8 7.4	
250 to 499 miles . 500 to 749 miles .	829 621	23.9 17.9	25 19	19.4 14.8	11 14	16.7 20.7	
750 to 999 miles	520 161	15.0 4.7	16 4	12.6 3.0	16 5	24.2 7.6	
1,500 to 1,999 miles	209 S	6.0 S	6 S	4.7 S	12 S	17.4 S	
All other multiple modes	773	100.0	S	s	820	100.0	
Less than 50 miles	S	S S	S	S S	S S	S	
100 to 249 miles. 250 to 499 miles.	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	S S	S S S S	S S	S S	S S S S S S	
500 to 749 miles	š	S	S	S	S		
750 to 999 miles	66 S	8.5 S	58 S	3.4 S	72 S	8.8 S	
1,500 to 1,999 miles	140	18.1	127	7.4	295	36.0	

See footnotes at end of table.

# Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for Metropolitan Area of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Made of transportation and distance objected	Value		To	ons	Ton-miles		
Mode of transportation and distance shipped (based on Great Circle Distance)	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
Other and unknown modes	1 329	100.0	1 725	100.0	788	100.0	
Less than 50 miles	265 70 \$ 540 277	19.9 5.2 \$ 40.6 20.8	51 S S S S	3.0 S S S S	1 S S S S	- S S S S	
750 to 999 miles	48 S S S	3.6 S S S	31 S S S	1.8 S S S	32 S S S	4.0 S S S	

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 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

1"Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

# Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

[For explanation of terms and meaning of abbreviations and symbols, see introduct	ory text. Detail may		because of rounding] Tons Ton-miles				
Mode of transportation	Number		Number		Number		Average miles
All modes	(million dollars)	Percent	(thousands)	Percent	(millions)	Percent	per shipment
All modes Less than 50 lb	27 890 3 345 1 039 3 026 978 824	<b>100.0</b> 12.0 3.7 10.9 3.5 3.0	<b>37 234</b> 87 60 348 271 163	100.0 .2 .9 .7 .4	<b>10 141</b> 30 18 85 44 40	100.0 .3 .2 .8 .4 .4	332 372 299 256 165 240
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	5 681 10 262 1 048 1 687	20.4 36.8 3.8 6.0	2 239 16 577 S 7 332	6.0 44.5 S 19.7	525 4 543 967 3 891	5.2 44.8 9.5 38.4	239 255 86 643
Single modes	22 317	100.0	33 663	100.0	8 465	100.0	189
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	986 371 2 439 934 666	4.4 1.7 10.9 4.2 3.0	32 32 300 S 147	.1 .1 .9 S .4	6 5 63 41 32	- - .7 .5 .4	180 144 205 159 216
1,000 to 9,999 lb . 10,000 to 49,999 lb . 50,000 to 99,999 lb . 100,000 lb or more	5 248 9 390 883 1 400	23.5 42.1 4.0 6.3	2 140 15 629 S 5 202	6.4 46.4 S 15.5	470 3 747 824 3 279	5.6 44.3 9.7 38.7	223 227 77 644
Truck <sup>1</sup>	<b>20 318</b> 470	<b>100.0</b> 2.3	<b>29 708</b> 30	100.0	6 016 3	100.0	<b>135</b> 66
50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	277 2 347 934 663	1.4 11.6 4.6 3.3	31 298 S 146	.1 1.0 S .5	4 61 41 31	- 1.0 .7 .5	113 196 157 212
1.000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	5 213 8 946 853 615	25.7 44.0 4.2 3.0	2 127 14 760 S S	7.2 49.7 S S	462 2 987 S S	7.7 49.6 S S	221 197 73 801
Rail	1 036	100.0	2 940	100.0	2 421	100.0	1 239
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	S S S S S S S S S S	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	S S S S S S	<i>ស                                    </i>	S S S S S S S	770 1 426 1 214 1 509 1 464
1,000 to 9,999 lb. 10,000 to 49,999 lb. 50,000 to 99,999 lb. 100,000 lb or more	S 402 26 590	S 38.8 2.5 57.0	S S 83 2 481	S S 2.8 84.4	S S 61 1 604	S S 2.5 66.3	907 1 976 722 672
All other single modes	<b>964</b> 516	100.0	s	S	<b>28</b> 3	100.0	1 108
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	94 91 S	53.5 9.8 9.4 S S	3 1 2 S S	.3 .1 .2 S S	3 1 2 S S	11.0 3.3 7.7 S S	1 189 975 1 079 1 007 834
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S S S 195	S S 20.2	S S S 466	S S S 45.9	3 9 9 9 9 9 9	11.6 S S S	477 S 8 S
Multiple modes	<b>4 244</b> 2 168	<b>100.0</b> 51.1	<b>S</b> 47	<b>S</b> 2.5	<b>888</b> 24	<b>100.0</b> 2.7	<b>496</b> 489
Eess than 50 b 50 to 99 b 100 to 499 b 500 to 749 b 750 to 999 lb	580 527 34 149	13.7 12.4 .8 3.5	23 37 6 14	1.2 2.0 .3 .8	12 12 21 3 S	1.4 2.3 .3 S	535 599 450 508
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S 687 S S	S 16.2 S S	S 793 S S	S 42.9 S S	S 725 S S	S 81.7 S S	1 142 933 S 66
Parcel, U.S. Postal Service or courier	<b>3 471</b> 2 168	<b>100.0</b> 62.5	<b>128</b> 47	<b>100.0</b> 36.6	68	<b>100.0</b> 35.9	<b>495</b> 489
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	2 108 580 524 34 149	62.5 16.7 15.1 1.0 4.3	47 23 37 6 14	36.6 17.9 29.0 4.5 11.1	24 12 20 3 S	35.9 18.2 30.1 3.8 S	489 535 598 450 490
1,000 to 9,999 lb. 10,000 to 49,999 lb. 50,000 to 99,999 lb. 100,000 lb or more.	S - - -	S - -	S - -	S - -	S - -	S - - -	937 - - -
All other multiple modes	773	100.0	S	S	820	100.0	921
Less than 50 lb	S - S - S	S - S - S	s - s - s	S - S - S	s - s - s	S - S - S	1 293 915 2 476
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S 687 S S	S 88.9 S S	S 793 S S	S 46.1 S S	S 725 S S	S 88.5 S S	1 426 933 S 66

See footnotes at end of table.

# Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for Metropolitan Area of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons		Ton-miles		
Mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
Other and unknown modes	1 329	100.0	1 725	100.0	788	100.0	108
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	88 60	S 6.6 4.5 S .7	S 5 10 S 2	S .3 .6 S .1	S S 1 - S	S .1 .5	73 181 105 S 70
1,000 to 9,999 lb	367 S S S	27.6 S S S	94 S S S	5.5 S S S	49 70 S S	6.2 8.9 S S	517 514 582 995

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1"Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

# Table 5. Shipment Characteristics by Commodity Group for Metropolitan Area of Origin: 1997

SCTO	SCTG		Value		Tons		Ton-miles	
codes	Commodity code group description	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
	Total	27 890	100.0	37 234	100.0	10 141	100.0	332
01-05 06-09 10-14 15-20 21-24 25-30	Agricultural products and fish Grains, alcohol, and tobacco products Stone, Nonmetallic minerals, and metallic ores Coal and petroleum products Pharmaceutical and chemical products Wood products, and textiles and leather	S 1 116	9.2 17.7 S 4.0 14.5 14.9	4 847 5 980 S 2 736 1 723 2 512	13.0 16.1 S 7.3 4.6 6.7	2 375 3 335 S 371 943 917	23.4 32.9 S 3.7 9.3 9.0	S 155 S 532 337 342
31-34 35-38 39-43 -	Base metal and machinery Electronics, motorized vehicles, and precision instruments Furniture and miscellaneous manufactured products Commodity unknown		16.8 16.0 4.8 S	9 998 385 S S	26.9 1.0 S S	827 212 S S	8.2 2.1 S S	248 474 237 338

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

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 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Note: Data exclude shipments of SCTG 16, Crude Petroleum. See the section "Industry Coverage" for additional information.

# Table 6. Shipment Characteristics by Commodity Group and Mode of Transportation for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Commodity code group, description, and mode of transportation	Value		Tons		Ton-mile	>	Avere
commonly code group, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average mile per shipmer
ALL COMMODITIES							
All modes	27 890	100.0	37 234	100.0	10 141	100.0	33
Single modes	22 317	80.0	33 663	90.4	8 465	83.5	18
Truck <sup>1</sup> Rail All other single modes	20 318 1 036 964	72.9 3.7 3.5	29 708 2 940 S	79.8 7.9 S	6 016 2 421 28	59.3 23.9 .3	13 1 23 1 10
Multiple modes	4 244	15.2	s	s	888	8.8	49
Parcel, U.S. Postal Service or courier	3 471 773	12.4 2.8	128 S	.3 S	68 820	.7 8.1	49 92
Other and unknown modes	1 329	4.8	1 725	4.6	788	7.8	92 10
SCTG 01-05, AGRICULTURAL PRODUCTS AND FISH				-			
All modes	2 554	100.0	4 847	100.0	2 375	100.0	:
Single modes	2 256	88.3	s	s	s	s	\$
Truck <sup>1</sup>	2 147 109	84.0 4.3	s	S S	s	SS	78
All other single modes	-	4.5	-	-	-	-	
Multiple modes	S	s	s	S	S	S	51
Parcel, U.S. Postal Service or courier	S S	S S	S S	S S	S S	S S	76
Other and unknown modes	s	s	s	s	s	s	15
SCTG 06-09, GRAINS, ALCOHOL, AND TOBACCO PRODUCTS							
All modes	4 932	100.0	5 980	100.0	3 335	100.0	15
Single modes	4 601	93.3	5 477	91.6	2 973	89.1	13
Truck <sup>1</sup> Rail All other single modes	4 060 535 S	82.3 10.9 S	3 993 1 480 S	66.8 24.7 S	1 415 1 558 S	42.4 46.7 S	11 1 60 1 29
Multiple modes	s	s	s	s	s	s	68
Parcel, U.S. Postal Service or courier	8 S	.2 S	S S	S S	s	- s	64 78
Other and unknown modes	s	s	s	s	s	s	5
SCTG 10-14, STONE, NONMETALLIC MINERALS, AND METALLIC ORES							
All modes	s	s	s	s	s	s	5
Single modes	s	s	s	s	s	s	5
Truck <sup>1</sup>	S	s	s	S	s	s	5
Rail	S	ŝ	ŝ	S	s	s	14
Multiple modes	S	s	s	S	s	s	714
Parcel, U.S. Postal Service or courier	S -	S -	S -	S -	S -	S -	71
Other and unknown modes	s	s	s	s	s	s	78
SCTG 15-20, COAL AND PETROLEUM PRODUCTS							
All modes	1 116	100.0	2 736	100.0	371	100.0	53:
Single modes	833	74.6	2 698	98.6	358	96.4	12
Truck <sup>1</sup> Rail All other single modes	592 S 165	53.1 S 14.8	2 181 211 S	79.7 7.7 S	231 125 S	62.1 33.8 S	599 970
Multiple modes	s	s	s	s	s	s	79
Parcel, U.S. Postal Service or courier	S S	s s	s s	S S	S S	S S	799 1 189
Other and unknown modes	s	s	s	s	s	s	2

### TRANSPORTATION-CFS

# Table 6. Shipment Characteristics by Commodity Group and Mode of Transportation for Metropolitan Area of Origin: 1997–Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Commodity and aroun description and made of transportation	Value		Tons		Ton-mile	s	
Commodity code group, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average mile per shipmer
SCTG 21-24, PHARMACEUTICAL AND CHEMICAL PRODUCTS							
All modes	4 049	100.0	1 723	100.0	943	100.0	33
Single modes	3 297	81.4	1 618	93.9	870	92.2	24
Fruck <sup>1</sup>	3 102 143 S	76.6 3.5 S	1 326 290 S	76.9 16.8 S	675 193 S	71.6 20.5 S	23 77 1 19
Multiple modes	548	13.5	37	2.1	s	s	61
Parcel, U.S. Postal Service or courier	458 S	11.3 S	12 S	.7 S	6 S	.7 S	61 1 02
Other and unknown modes	s	s	s	s	s	s	
SCTG 25-30, WOOD PRODUCTS, AND TEXTILES AND LEATHER							
All modes	4 153	100.0	2 512	100.0	917	100.0	34
Single modes	3 228	77.7	2 320	92.4	740	80.7	25
Truck <sup>1</sup>	3 141 39	75.6 .9 S	2 192 30	87.3 1.2	S 42	S 4.6	20 1 88
All other single modes	S 878	5 21.1	S 177	S 7.1	S 175	S 19.1	1 19 37
Parcel, U.S. Postal Service or courier	722	17.4	38	1.5	21	2.3	37
All other multiple modes Other and unknown modes	156 <b>46</b>	3.8 1.1	S 15	S .6	S 2	S .3	1 27 7
SCTG 31-34, BASE METAL AND MACHINERY			-			-	
All modes	4 688	100.0	9 998	100.0	827	100.0	24
Single modes	3 703	79.0	9 735	97.4	679	82.1	15
Fruck <sup>1</sup>	3 562 S 76	76.0 S 1.6	9 487 S S	94.9 S S	647 S S	78.2 S S	73 1 11
Multiple modes	541	11.5	37	.4	20	2.4	36
Parcel, U.S. Postal Service or courier	536 S	11.4 S	33 S	.3 S	14 S	1.7 S	36 1 38
Other and unknown modes	443	9.5	s	s	s	s	28
SCTG 35-38, ELECTRONICS, MOTORIZED VEHICLES, AND PRECISION INSTRUMENTS							
All modes	4 451	100.0	385	100.0	212	100.0	47
Single modes	3 056	68.7	321	83.2	178	84.1	
Fruck <sup>1</sup>	2 469 _	55.5 -	317	82.2	174	82.0	
All other single modes	586	13.2	4	1.0	4	2.0	1 09
Multiple modes Parcel, U.S. Postal Service or courier	<b>1 215</b> 1 215	<b>27.3</b> 27.3	<b>24</b> 24	<b>6.1</b> 6.1	<b>13</b> 13	<b>6.3</b> 6.3	<b>72</b> 72
All other multiple modes Other and unknown modes	180	-	41	-	20	9.6	
	180	4.0	41	10.7	20	9.0	
SCTG 39-43, FURNITURE AND MISCELLANEOUS MANUFACTURED PRODUCTS							
All modes	1 349	100.0	s	s	s	s	23
Single modes	1 039	77.0	S	s	s	S	14
Fruck <sup>1</sup> Rail	956 S S	70.8 S S	380 S S	36.6 S S	142 S S	29.5 S S	9 76 1 61
Multiple modes	218	16.2	s	s	s	s	43
Parcel, U.S. Postal Service or courier	176 S	13.0 S	8 S	.8 S	4 S	.9 S	42 1 51
Other and unknown modes	s	s	s	s	s	s	

See footnotes at end of table.

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# Table 6. Shipment Characteristics by Commodity Group and Mode of Transportation for Metropolitan Area of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Va	Value		ons	Ton-		
Commodity code group, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
COMMODITY UNKNOWN							
All modes	s	s	s	s	s	s	338
Single modes	S	S	s	s	s	s	240
Truck <sup>1</sup>	S S S	S S S	S S S	S S S	S S S	S S S	175 873 953
Multiple modes	s	s	s	s	s	s	349
Parcel, U.S. Postal Service or courier All other multiple modes	S S	S S	S S	S S	S S	S S	296 861
Other and unknown modes	s	S	s	S	s	S	966

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

1"Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck.

Note: Data exclude shipments of SCTG 16, Crude Petroleum. See the section "Industry Coverage" for additional information.

## Table 7. Outbound Shipment Characteristics by Destination for Metropolitan Area: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding] Value Tons Ton-miles State, metropolitan area, and remainder of state destination Numbe Number Number (million dollars) (thousands) Percent Percent (millions) Percent Total ..... 27 890 100.0 37 234 100.0 10 141 100.0 Alabama ..... 815 2.9 879 2.4 248 2.4 s s 7 s s Alaska ..... s Arizona s 42 .1 61 .6 Phoenix-Mesa, AZ MSA 81 .3 S 26 S 30 .4 S Remainder of Arizona ..... s S Arkansas..... 1 648 5.9 3 801 10.2 340 3.4 California .... 222 486 1.3 .9 S 989 9.8 1 **4.4** 2.9 Los Angeles-Riverside-Orange County, CA CMSA.... Sacramento-Yolo, CA CMSA... San Diego, CA MSA.... San Francisco-Oakland-San Jose, CA CMSA.... 673 S 10 6.6 S 340 S 797 35 38 .2 .1 1.5 1.2 260 .9 .3 72 55 154 Remainder of California..... 92 118 **1.4** 1.2 .2 **230** 126 **.8** .5 .4 **123** 108 142 Colorado .3 .3 Denver-Boulder-Greeley, CO CMSA ..... 125 Remainder of Colorado ..... 104 15 17 Connecticut onnecticut Hartford, CT NECMA Remainder of Connecticut 66 .2 s S S S S S S S 43 .2 16 s s s s Delaware ..... -**District of Columbia** s S s s s s s s s S s S Washington, DC-MD-VA-WV PMSA (DC part) ..... Iorida Jacksonville, FL MSA Miami-Fort Lauderdale, FL CMSA Orlando, FL MSA Tampa-St Petersburg-Clearwater, FL MSA West Palm Beach-Boca Raton, FL MSA Benginder of Eloride **4.6** S 2.3 .5 S 793 500 1.3 S 470 Florida 2.8 .3 1.2 S 233 210 340 77 .6 .2 S 51 S 8 43 61 S 8 55 .3 .4 119 31 154 .1 .6 .4 .1 Remainder of Florida ..... 1 276 790 485 **4.6** 2.8 1.7 **590** 358 232 **2.7** 1.5 1.2 **1.6** 1.0 270 148 122 .6 s s s s s s Hawaii ..... s s s s s s Idaho ..... 089 3.9 2.8 S 1.1 **480** 374 **1.3** 1.0 **251** 209 **2.5** 2.1 Illinois 1 Chicago-Gary-Kenosha, IL-IN-WI CMSA (IL part) S Louis, MO-IL MSA (IL part) Remainder of Illinois 768 11 .4 .3 301 96 39 Indiana ..... 515 1.8 S 173 .5 .2 .2 86 .8 Gary, IN PMSA .3 .4 S 34 43 Gary, IN PMSA ......Indianapolis, IN MSA ..... 145 71 .5 1.2 Remainder of Indiana ..... 346 86 lowa ..... 163 .6 40 .1 24 .2 134 14 S .4 .2 .3 Kansas 121 .4 s s Kansas City, MO-KS MSA (KS part)...... Remainder of Kansas 46 75 7 S s s Kentucky. Louisville, KY-IN MSA (KY part) Remainder of Kentucky. .8 94 9 529 1.9 314 25 289 9 85 1.5 411 .8 .8 Louisiana ..... New Orleans, LA MSA.... Remainder of Louisiana .... **969** 707 262 **7.9** 6.9 1.0 1 024 **3.7** 2.6 **5.3** 4.6 804 704 100 309 1.1 Maine ..... 63 .2 15 23 .2 \_ 109 s s S s Marvland ... laryland . Baltimore, MD PMSA . Remainder of Maryland . 11 10 S .1 S 50 50 2 s s s Massachusetts s 61 .2 81 .8 Boston-Worcester-Lawrence-Lowell-Brockton, MA-NH NECMA (MA Part) Remainder of Massachusetts S S .2 35 S 46 .5 .3 s 35 61 Michigan ..... Detroit-Ann Arbor-Flint, MI CMSA ..... Grand Rapids-Muskegon-Holland, MI MSA ..... 152 87 28 499 **1.8** 1.1 .4 .2 111 1.1 297 78 .6 .2 .3 .3 .4 19 Remainder of Michigan ..... 1 27 125 36 **S** .2 **S** 23 Minnesota 291 1.0 s S s Minneapolis-St Paul, MN-WI MSA (MN part)..... Remainder of Minnesota 210 .8 .3 81 20 2 217 8.0 953 10.6 445 4.4 3 Mississippi ..... Missouri 421 1.5 .3 344 .9 78 .8 Kansas City, MO-KS MSA (MO part) St Louis, MO-IL MSA (MO part) Remainder of Missouri 48 24 .2 .1 119 .4 54 242 .1 17 6 207 37 s 5 s s s \_ Montana ..... Nebraska..... 49 .2 18 13 .1 s S S s S S s S s s s Nevada .... Las Vegas, NV-AZ MSA (NV part) Š S S s s Remainder of Nevada ..... 4 New Hampshire..... 88 .3 7 9

See footnotes at end of table.

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## Table 7. Outbound Shipment Characteristics by Destination for Metropolitan Area: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see intro	Value	,		Tons Ton-miles		
State, metropolitan area, and remainder of state destination	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent
New Jersey. New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NJ	739	2.6	444	1.2	509	5.0
part) Philadelphia, PA-NJ PMSA (NJ part) Remainder of New Jersey	672 56 S	2.4 .2 S	426 18 S	1.1 S	490 18 S	4.8 .2 S
New Mexico	26	-	8	-	9	-
New York Buffalo-Niagara Falls, NY MSA New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NY	<b>493</b> S	<b>1.8</b> S	<b>139</b> S	. <b>4</b> S	<b>154</b> S	<b>1.5</b> S
part) Rochester, NY MSA Remainder of New York	333 S 64	1.2 S .2	69 S 24	.2 S -	78 S 28	.8 S .3
North Carolina Charlotte-Gastonia-Rock Hill, NC-SC MSA (NC part)	<b>653</b> 231	<b>2.3</b> .8	<b>410</b> 173	1.1	<b>292</b> 113	<b>2.9</b> 1.1
Greensboro-Winston-Salem-High Point, NC MSA Raleigh-Durham-Chapel Hill, NC MSA	80 S	.3 S	S 16	.5 S -	S 12	S .1
Remainder of North Carolina	286	1.0	140	.4	107	1.1
North Dakota	S	S	S	S	S	S
Ohio Cincinnati-Hamilton, OH-KY-IN CMSA (OH part)	<b>771</b> 127	<b>2.8</b> .5	380 S	1.0 S	235 S	<b>2.3</b>
Cleveland-Akron, OH CMSA	139 209	.5 .7	83 46	.2 .1	59 28	S .6 .3
Dayton-Springfield, OH MSA	S 238	S .9	18 111	.3	10 79	.1 .8
OklahomaOklahoma City, OK MSA	<b>406</b> 57	<b>1.5</b> .2	<b>S</b> 17	s	<b>S</b> 8	s
Remainder of Oklahoma	S	ŝ	S	S	ŝ	S
Oregon Portland-Salem, OR-WA CMSA (OR part)	<b>156</b> 80	<b>.6</b> .3	<b>47</b> 31	.1	<b>109</b> 75	<b>1.1</b> .7
Remainder of Oregon	S	S	S	S	S	S
Pennsylvania Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA (PA part)	<b>607</b> 177	<b>2.2</b> .6	282 77	<b>.8</b> .2	<b>289</b> 84	<b>2.8</b> .8
Pittsburgh, PA MSA Remainder of Pennsylvania	62 369	.2 1.3	19 186	- .5	S 189	.8 S 1.9
Rhode Island	s	s	7	-	9	-
South Carolina	507	1.8	s	s	s	s
South Dakota	s	s	14	-	16	.2
Tennessee Memphis TN-AR-MS MSA (TN part) Nashville, TN MSA Remainder of Tennessee	6 945 5 138 637 1 170	<b>24.9</b> 18.4 2.3 4.2	<b>17 593</b> 14 911 369 2 313	<b>47.3</b> 40.0 1.0 6.2	<b>565</b> 187 79 299	<b>5.6</b> 1.8 .8 2.9
Texas Austin-San Marcos, TX MSA	1 449	<b>5.2</b> .2	803	2.2	455	<b>4.5</b> S
Dallas-Fort Worth, TX CMSA	50 478 191	1.7 .7	S 284 S	S .8 S	S 143 S	1.4 S
San Antonio, TX MSA Remainder of Texas.	72 658	.7 .3 2.4	16 345	9	12 205	.1 2.0
Utah	<b>48</b> 38	<b>.2</b> .1	<b>15</b> 4	-	<b>24</b> 7	.2
Remainder of Utah	11 8	-	s <b>s</b>	s <b>s</b>	s s	s s
Virginia	435	1.6	s	s	115	1.1
Norfolk-Virginia Beach-Newport News, VA-NC MSA (VA part) Washington, DC-MD-VA-WV PMSA (VA part) Remainder of Virginia	127 S 213	.5 S .8	S S S	\$ \$ \$ \$	S S S	S S
Washington	<b>S</b> S 24	<b>S</b> S -	<b>S</b> S	<b>s</b> s	<b>s</b> S S	<b>S</b>
West Virginia	84	.3	37	.1	23	.2
Wisconsin. Milwaukee-Racine, WI CMSA Remainder of Wisconsin	<b>274</b> 102 172	<b>1.0</b> .4 .6	<b>92</b> 18 75	<b>.2</b> 2	<b>64</b> 11 53	<b>.6</b> .1 .5
Wyoming	s	s	s	s	s	s

and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding [For explanation of te

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Note: Exports are included in the geographic destination containing the port of exit or border crossing (final domestic destination).

## Table 8. Inbound Shipment Characteristics by Origin for Metropolitan Area: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding] Value Ton-miles Tons State, metropolitan area, remainder of state of origin Numbe Number Number (million dollars) (thousands) Percent Percent (millions) Percent Total ..... 35 847 100.0 45 702 100.0 16 731 100.0 Alabama ..... 969 2.7 653 1.4 179 1.1 Alaska ..... \_ Arizona 384 1.1 s S S s S S Phoenix-Mesa, AZ MSA 359 1.0 S S S Remainder of Arizona ..... 25 Arkansas..... 1 412 3.9 2 664 5.8 306 1.8 California .... 1 718 **4.8** 2.3 S 177 351 114 2.1 .7 S .3 .7 .4 .1 Los Angeles-Riverside-Orange County, CA CMSA.... Sacramento-Yolo, CA CMSA... San Diego, CA MSA.... San Francisco-Oakland-San Jose, CA CMSA.... 63 S S 824 S S S 206 .6 .9 .2 25 319 53 .1 Remainder of California..... 7 59 120 **1.2** 1.0 .2 **430** 358 **661** 639 **1.4** 1.4 **4.9** 4.8 827 Colorado Denver-Boulder-Greeley, CO CMSA 803 Remainder of Colorado ..... 24 72 22 .1 1.1 S .6 Connecticut onnecticut Hartford, CT NECMA Remainder of Connecticut 395 s S S S S S S S 208 s s s s s s Delaware ..... **District of Columbia** s S s S s s s S s S s Washington, DC-MD-VA-WV PMSA (DC part) Š Iorida Jacksonville, FL MSA Miami-Fort Lauderdale, FL CMSA Orlando, FL MSA Tampa-St Petersburg-Clearwater, FL MSA West Palm Beach-Boca Raton, FL MSA Benginder of Eloride **754** 38 **S** 34 s **99** 24 .6 .1 Florida 2.1 .1 S 5 S 11 S S 55955 s s 179 .5 .2 .5 .3 85 s s s s S 110 Remainder of Florida ..... **637** 328 309 882 **5.2** 3.4 1.9 1.4 .7 .7 297 1.8 206 676 130 167 .8 1.0 s s s s s s Hawaii ..... 77 .2 s s s s Idaho ..... 659 **4.6** 2.3 **136** 293 **6.9** .6 467 **8.8** 1.0 Illinois . 1 3 1 Chicago-Gary-Kenosha, IL-IN-WI CMSA (IL part) S Louis, MO-IL MSA (IL part) Remainder of Illinois 812 169 37 40 S 13 S s s 809 2.3 1.4 S S .7 Indiana ..... 916 2.6 658 342 2.0 Gary, IN PMSA 2.0 S 1.1 Gary, IN PMSA ......Indianapolis, IN MSA ..... 320 S 341 Remainder of Indiana ..... 573 1.6 186 lowa ..... 225 .6 130 .3 80 .5 Kansas 260 .7 232 .5 151 .9 Kansas City, MO-KS MSA (KS part)...... Remainder of Kansas .3 .5 20 212 .5 .8 164 142 Kentucky. Louisville, KY-IN MSA (KY part) Remainder of Kentucky. 888 s s 2.5 s s 216 672 .6 1.9 46 S 18 S .1 S .1 S Louisiana ..... New Orleans, LA MSA.... Remainder of Louisiana .... **S** 109 S 1 252 3.5 s **S**.5 **S** 7 246 S 211 .6 S ŝ S Maine ..... 52 .1 s s s s 108 25 23 .1 Marvland ... .3 laryland . Baltimore, MD PMSA . Remainder of Maryland . 72 20 18 S .1 S ŝ s Š s 37 .3 Massachusetts 571 1.6 48 \_ Boston-Worcester-Lawrence-Lowell-Brockton, MA-NH NECMA (MA Part) Remainder of Massachusetts 41 S 545 1.5 S 31 S .2 S s S Michigan ..... Detroit-Ann Arbor-Flint, MI CMSA ..... Grand Rapids-Muskegon-Holland, MI MSA ..... 762 **144** 79 113 .7 2.1 .2 .2 S .4 S .2 552 82 1.5 65 .2 S 36 S Remainder of Michigan ..... 4 28 129 **s** S S **1.6** 1.2 Minnesota. 589 S S S S S S Minneapolis-St Paul, MN-WI MSA (MN part)..... Remainder of Minnesota 419 170 5 1 637 4.6 895 4.1 225 1.3 Mississippi ..... 1 1 577 Missouri 1 125 3.1 5 172 11.3 9.4 Issouri Kansas City, MO-KS MSA (MO part) St Louis, MO-IL MSA (MO part) Remainder of Missouri S 8.2 493 1.4 1.2 4 552 413 10.0 1 369 20 s s 20 .1 Montana ..... Nebraska..... 116 .3 42 30 .2 s s 11 s s s Nevada .... Las Vegas, NV-AZ MSA (NV part) S S S S s s S S Remainder of Nevada ..... 8 New Hampshire..... 150 .4 13 17 .1

See footnotes at end of table.

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## Table 8. Inbound Shipment Characteristics by Origin for Metropolitan Area: 1997-Con.

	Value	•	To	ns	Ton-	miles
State, metropolitan area, remainder of state of origin	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent
New Jersey. New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NJ	1 080	3.0	132	.3	140	.8
part) Philadelphia, PA-NJ PMSA (NJ part) Remainder of New Jersey	905 S S	2.5 S S	97 S S	.2 S S	105 S S	.6 S S
New Mexico	s	s	-	-	s	s
New York Buffalo-Niagara Falls, NY MSA New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NY	<b>845</b> S	<b>2.4</b> S	<b>99</b> 4	.2	<b>105</b> 4	.6 _
Part)	432 S 269	1.2 S .8	35 7 53	- - .1	38 7 55	.2 - .3
North Carolina	1 160	3.2	222	.5	152	.9
Charlotte-Gastonia-Rock Hill, NC-SC MSA (NC part) Greensboro-Winston-Salem-High Point, NC MSA	318 389	.9 1.1	63 55	.1	39 37	<b>.9</b> .2 .2
Raleigh-Durham-Chapel Hill, NČ MSA	63 390	.2 1.1	2 103	.2	2 75	.4
North Dakota	S	S	S	s	S	s
Ohio	1 493	4.2	707	1.5	497	3.0
Cincinnati-Hamilton, OH-KY-IN CMSA (OH part) Cleveland-Akron, OH CMSA	618 177	1.7 .5 .7	S 73	S .2	S 54	S .3 .2
Columbus, OH MSA Dayton-Springfield, OH MSA	236 S	S	62 7	.1	37 4	-
Remainder of Ohio	369	1.0	S	S	S	S
OklahomaOklahoma City, OK MSA	<b>191</b> 40	.5 .1	271 S	.6 S	138 S	<b>.8</b> S .7
Remainder of Oklahoma	151	.4	241	.5	124	.7
Oregon Portland-Salem, OR-WA CMSA (OR part)	<b>299</b> 251	.8 .7	S	S	S	<b>S</b> .2 S
Remainder of Oregon	48	.1	12 S	s	26 S	.2 S
Pennsylvania	820	2.3	289	.6	273	1.6
Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA (PA part)	121 S	.3 S	22 S	- S	22 S	.1
Pittsburgh, PA MSA Remainder of Pennsylvania	571	1.6	147	.3	139	S .8
Rhode Island	34	-	3	-	4	-
South Carolina	317	.9	144	.3	97	.6
South Dakota	56	.2	S	s	S	S
Tennessee Memphis TN-AR-MS MSA (TN part) Nashville, TN MSA Remainder of Tennessee	<b>7 327</b> 5 138 638 1 551	<b>20.4</b> 14.3 1.8 4.3	<b>15 855</b> 14 911 180 763	<b>34.7</b> 32.6 .4 1.7	<b>359</b> 187 37 135	<b>2.1</b> 1.1 .2 .8
Texas	1 754	4.9	894	2.0	558	3.3
Austin-San Marcos, TX MSA Dallas-Fort Worth, TX CMSA	S 470	S 1.3	15 99	2	10 47	.3
Houston-Galveston-Brazoria, TX CMSASan Antonio, TX MSA	383 S	1.1 S	209 6	.5	126	.8
Remainder of Texas.	658	1.8	565	1.2	371	2.2
Utah	<b>129</b> 93 S	.4 .3 S	<b>S</b> S	<b>s</b>	<b>S</b> <b>S</b>	<b>s</b> - s
Vermont	27	-	S	S	s	S
Virginia	643	1.8	s	s	s	s
Norfolk-Virginia Beach-Newport News, VA-NC MSA (VA part) Washington, DC-MD-VA-WV PMSA (VA part) Remainder of Virginia	S S 384	S S 1.1	S S 119	S S .3	S S 85	<b>S</b> S .5
Washington Seattle-Tacoma-Bremerton, WA CMSA Remainder of Washington	<b>81</b> 61 S	<b>.2</b> .2 S	<b>s</b> S	<b>s</b> s	<b>s</b> s	<b>s</b>
West Virginia	200	.6	s	s	S	S
Wisconsin. Milwaukee-Racine, WI CMSA Remainder of Wisconsin	<b>s</b> S 270	<b>S</b> .8	<b>306</b> 152 155	.7 .3 .3	<b>227</b> 103 124	<b>1.4</b> .6 .7
Wyoming	11	_	47	.1	70	.4

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Note: Exports are included in the geographic destination containing the port of exit or border crossing (final domestic destination).

# Appendix A. Comparability With the 1993 Commodity Flow Survey

The Commodity Flow Survey (CFS) restores a data program on commodity flows that the Census Bureau conducted as a part of its 5-year economic census program from 1963 through 1977. The CFS was first conducted in 1993. For the 1997 CFS, the Census Bureau incorporated improvements identified from the evaluation of previous surveys and additional research. The following table shows a comparison of the 1993 and 1997 surveys.

Item	1993	1997
1. Industry coverage	Manufacturers (minor exceptions)	Manufacturers (minor exceptions)
	Mining (except mining services and oil and gas extraction)	Mining (except mining services)
	All wholesale	All wholesale
	Video tape distributers	
	Catalog mail-order houses	Catalog mail-order houses
	Auxiliaries (e.g., warehouses)	Auxiliaries (e.g., warehouses)
2. Commodity classification system	Standard Transportation Commodity Classification (STCC), developed by the American Association of Railroads (AAR).	Standard Classification of Transported Goods (SCTG).
3. Sample size	Approximately 200,000 establishments were selected from a universe of about 800,000 in-scope establishments on the 1992 Standard Statistical Establishment List (SSEL).	Approximately 100,000 establishments were selected from a universe of about 800,000 in-scope establishments on the 1995 Standard Statistical Establishment List (SSEL).
4. Survey methodology	Respondents took a sample of their individual outbound shipments for a 2-week period during each of the four calendar quarters of 1993.	Respondents took a sample of their individual outbound shipments for a 1-week period during each of the four calendar quarters of 1997.
	Respondents reported key characteristics for each sampled shipment.	Respondents reported key characteristics for each sampled shipment.
5. Reported mode of transportation	Rail	Rail
·	For-hire truck	For-hire truck
	Private truck	Private truck
	Air	Air
	Inland water and/or Great Lakes	Shallow draft vessel
	Deep sea water	Deep draft vessel
	Pipeline	Pipeline
	Parcel, U.S. Postal Service, or courier	Parcel, U.S. Postal Service, or courier
	Other	Other
	Unknown	Unknown

Item	1993	1997
6. Data items requested on questionnaire	For <b>each</b> shipment:	For <b>each</b> shipment:
	Total value	Total value
	Total weight	Total weight
	Major commodity (STCC)	Major commodity (SCTG)
	All modes of transportation	All modes of transportation
	Multiple origins (respondents specifically requested to report all shipment origins for the sampled establishment and report the appropriate origin for each shipment; assumed to always be the mailing address if no other origins listed).	different physical location address).
	Destination	Destination
	Containerized (Y/N)	Containerized (Y/N)
	Hazardous material (Y/N)	Hazardous material (UN/NA codes)
	Export (Y/N)	Export (Y/N)
	If export, mode of export, foreign country, and city of destination.	If export, mode of export, foreign country, and city of destination.

# Appendix B. Reliability of the Estimates

An estimate based on a sample survey potentially contains two types of errors—sampling and nonsampling. Sampling error occurs because characteristics differ among sampling units and because only a subset of the entire population is measured in a sample survey. Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. The accuracy of a survey result may be affected by these two types of errors.

Sampling and nonsampling errors are often measured by the quantities, bias and variance. The bias of an estimator of an unknown population value is the difference, averaged over all possible samples of the same size and design, between the estimator and the unknown population value. Any systematic error, or inaccuracy that affects all samples of a specified design in a similar way, may bias the resulting estimates. Variance is the squared difference, averaged over all possible samples of the same size and design, between an estimator and its average value. Descriptions of sampling and nonsampling errors for the 1997 Commodity Flow Survey (CFS) are provided in the following sections.

#### SAMPLING ERROR

Because the estimates are based on a sample, exact agreement with the results that would be obtained from a complete enumeration of all the shipments made in 1997 from all establishments included on the CFS sampling frame is not expected. However, because probability sampling was used at each stage of selection, it is possible to estimate the sampling variability of the survey estimates. For CFS estimates, sampling variability arises from each of the three stages of sampling. (See Appendix C for a description of the sample design.)

The particular sample used in this survey is one of a large number of samples of the same size and design that could have been selected. If all possible samples had been surveyed, under the same conditions, an estimate of an unknown population value could have been obtained from each sample. The estimates obtained from these samples give rise to a distribution of estimates for the unknown population value. A statistical measure of the variability among these estimates is the standard error, which can be approximated from any one sample. The coefficient of variation (or relative standard error) of an estimate is the standard error of the estimate divided by the estimate. Measures of sampling variability, such as the standard error or coefficient of variation, are estimated from the sample and are also subject to sampling variability. (Technically, we should refer to the estimated standard error or the estimated coefficient of variation of an estimator. However, we have omitted this detail for the sake of brevity.) It is important to note that the standard error and coefficient of variation only measure sampling variability. They do not measure any biases in the estimates. All coefficients of variation are expressed as percents. Standard errors for the corresponding percentage estimates are also provided.

An estimate of an unknown population value and its approximate standard error can be used to construct a confidence interval. A confidence interval is a range about a given estimator that has a specified probability, or confidence, of containing the unknown population value. If, for each possible sample, an estimate of an unknown population value and the estimate's approximate standard error were obtained, then:

- 1. For approximately 90 percent of the possible samples, the interval from 1.65 standard errors below to 1.65 standard errors above the estimate would include the unknown population value.
- 2. For approximately 95 percent of the possible samples, the interval from two standard errors below to two standard errors above the estimate would include the unknown population value.

#### NONSAMPLING ERROR

Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate and may also occur in censuses. It is often helpful to think of nonsampling error as arising from deficiencies or mistakes in the survey process. In the CFS, nonsampling error can be attributed to many sources: (1) nonresponse, (2) response errors, (3) differences in the interpretation of the questions, (4) mistakes in coding or keying the data obtained, and (5) other errors of collection, response, coverage, and processing. Although no direct measurement of the potential biases because of nonsampling error has been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize its influence.

A potentially large source of bias in the estimates is due to nonresponse. Nonresponse is defined as the inability to obtain all the intended measurements or responses from all the selected establishments. Four levels of nonresponse can occur in the CFS: item, shipment, quarter (reporting week), and establishment. Item nonresponse occurs either when a question is unanswered or the response to the question fails computer or analyst edits. Item nonresponse is corrected by imputation. (Imputation is the procedure by which a missing value is replaced by a predicted value obtained from an appropriate model.) Shipment, quarter, and establishment nonresponse are used to describe the inability to obtain sufficient information about a sampled shipment, quarter, or establishment, respectively, that prevents it from contributing to tabulations. Shipment and quarter nonresponse are corrected during the estimation procedure by reweighting. Reweighting allocates characteristics to the nonrespondents in proportion to the characteristics observed for the respondents. The amount of bias introduced by this nonresponse adjustment procedure depends on the extent to which the nonrespondents differ, characteristically, from the respondents. Establishment nonresponse is corrected during the estimation procedure by the SIC-level adjustment weight. (See Appendix C for a description of the estimation procedure.) In most cases of establishment nonresponse, none of the four questionnaires have been

returned to the Census Bureau, after several attempts to elicit a response. Approximately 67 percent of the sampled establishments provided at least one quarter of data that contributed to tabulations.

Some possible sources of bias that are attributed to respondent-conducted sampling include misunderstanding the definition of a shipment, constructing an incomplete frame of shipments from which to sample, ordering the shipment sampling frame by selected shipment characteristics, and selecting shipment records by a method other than the one specified in the questionnaire's instructions. We often contacted respondents who reported shipments having atypically large value or weight when compared to the rest of their reported shipments. Upon contact, if we are able to collect information on all of a given respondent's large shipments made either for a particular reporting week or for the entire guarter, then we identify these large shipments as certainty shipments. (See Appendix C for a description of how certainty shipments are used in the estimation process.)

## Table B-1. Measures of Reliability for Shipment Characteristics by Mode of Transportation for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Value		Tons		Ton-miles		A	
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
All modes	3.8	-	21.7	-	20.0	-	9.1	
Single modes	4.5	1.9	21.8	3.1	18.9	2.9	14.5	
Truck Rail All other single modes	5.3 23.1 14.3	2.2 .8 .6	23.4 25.8 S	3.5 2.6 S	18.3 33.1 34.4	3.6 4.2 .1	12.2 12.5 6.7	
Multiple modes	10.3	1.7	s	s	27.6	1.3	10.7	
Parcel, U.S. Postal Service or courier All other multiple modes	10.7 29.9	1.5 .7	16.5 S	.1 S	15.4 30.6	.2 1.3	10.8 18.7	
Other and unknown modes	15.1	.6	43.5	1.7	38.6	2.4	39.9	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

# Table B-2. Measures of Reliability for Inbound Shipment Characteristics by Mode of Transportation for Metropolitan Area of Destination: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Value		Tons		Ton-miles		• "	
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
All modes	3.7	-	24.3	-	32.9	-	5.8	
Single modes	4.5	1.3	24.7	.5	33.9	1.1	8.4	
Truck Rail All other single modes	2.5 14.1 29.3	1.3 .7 1.8	17.0 36.8 37.6	4.4 3.3 4.8	4.0 S 40.5	6.6 S 5.6	6.2 5.3 7.9	
Multiple modes	10.3	1.4	29.4	.3	37.8	.9	5.7	
Parcel, U.S. Postal Service or courier All other multiple modes	9.0 37.7	1.2 .5	10.1 36.8	_ .3	7.3 45.0	.1 .9	5.7 10.5	
Other and unknown modes	20.5	.6	20.7	.2	33.8	.5	S	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

# Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

[For explanation of terms and meaning of abbreviations and symbol:	Valu	le	Tor	าร	Ton-miles		
Mode of transportation and distance shipped (based on Great Circle Distance)	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
All modes	3.8	-	21.7	-	20.0	_	
Less than 50 miles	7.8 8.7	1.7 .6	25.9 47.0	5.6 2.0	29.8 48.8	.7 .7	
100 to 249 miles	12.4	1.3	25.6	1.5 2.9	25.2	.8 2.7	
250 to 499 miles	8.6 9.1	1.6 1.1	24.5 37.3	2.9 2.3	23.4 38.8	4.3	
750 to 999 miles	11.1 29.5	1.1 1.1	19.6 17.3	1.0	19.5 16.5	2.2 1.1	
1,500 to 1,999 miles	13.3	.8	21.9	.2 .3 S	25.9	1.6	
2,000 miles or more	S 4.5	S	S 21.8	5	S 18.9	S	
Less than 50 miles	<b>4.3</b> 8.9	2.0	27.7	5.8	30.3	8	
50 to 99 miles	10.0 13.8	7 1.5	47.7 25.5	2.2 1.7	49.4 23.6	.9 .9	
250 to 499 miles	9.6	1.6	20.2	2.8	20.6	2.9	
500 to 749 miles	15.8	1.6	39.4	3.2	41.7	5.3	
750 to 999 miles . 1,000 to 1,499 miles .	13.3 32.4	1.2 1.2	21.4 18.3	.9 .2	21.3 17.5	2.2 1.3	
1,500 to 1,999 miles	15.7 S	1.0 S	28.2 S	.4 S	33.2 S	2.2 S	
Truck	5.3	-	23.4	-	18.3	-	
Less than 50 miles	8.8	2.2	29.4	5.7	31.5	1.0	
50 to 99 miles	10.1 14.4	.8 1.5	48.7 27.4	2.5 1.7	S 25.3	S 1.0	
250 to 499 miles	11.8 17.7	1.9 1.7	15.8 48.0	2.6 3.6	16.7 S	3.0 S	
750 to 999 miles	13.2	1.2	26.8	.5	27.1	2.3	
1,000 to 1,499 miles	32.8 21.1	1.2 1.1	18.0 19.8	.5 .3 .4	17.0 19.4	1.5	
2,000 miles or more	S	S	S	.4 S	S	2.6 S	
Rail	23.1	-	25.8	-	33.1	-	
Less than 50 miles	S	S	S S	S	S S	S S	
100 to 249 miles	33.1 21.9	2.8 4.7	30.0 36.6	3.5 7.7	32.5 36.4	1.6 5.1	
500 to 749 miles	27.9	3.9	24.5	6.8	24.1	7.1	
750 to 999 miles	47.7	4.4	24.7	2.6	25.4	4.4	
1,000 to 1,499 miles	47.2 S	10.4 S	48.8 S	10.5 S	48.9 S	10.5 S	
2,000 miles or more	- 14.3	_	S	- S	34.4	_	
Less than 50 miles	35.9	7.6			54.4 S	-	
50 to 99 miles . 100 to 249 miles .	53.9 S 27.6	7.0 S .7	S S S	S S S	SS	S S 5.2 S	
250 to 499 miles	28.5	8.8	34.8	9.1	37.0	5.2	
500 to 749 miles	26.5	5.3	S	S	S		
750 to 999 miles	39.1 46.6	3.1 1.9	40.2 46.0	1.9 2.6	39.8 43.3	2.2 5.9	
1,500 to 1,999 miles	27.2 S	1.1 S	41.1 S	1.2 S	41.8 S	2.6 S	
Multiple modes	10.3	-	s	s	27.6	-	
Less than 50 miles	29.2	2.4	S	S	S	s	
50 to 99 miles	38.4 22.8	1.8 2.5	30.7 S	1.2 S	30.4 S	.1 S S S	
250 to 499 miles	17.2 16.0	2.9 2.6	S S S	S S S	S S S	SS	
750 to 999 miles	13.0	2.1	21.1	5.3	22.6	4.5	
1,000 to 1,499 miles	26.2 21.4	.8 2.0	37.2 25.6	.6 6.0	39.6 25.7	4.5 .7 7.2 S	
2,000 miles or more	S	S	S	S	S	S	
Parcel, U.S. Postal Service or courier	10.7	-	16.5	-	15.4	-	
Less than 50 miles	29.7 38.5	2.7 2.4	39.4 34.5	4.3 2.3	26.3 34.5	.1 .6	
100 to 249 miles	26.3 14.7	3.1 2.6	21.5 18.6	2.5 2.2	21.0 18.8	1.9 2.6	
500 to 749 miles	13.6	2.9	24.9	1.9	25.7	2.8	
750 to 999 miles	14.2 27.7	1.8 .9	19.1 26.0	2.8 .9	19.6 24.6	3.2 1.6	
1,500 to 1,999 miles	26.3 S	1.4 S	27.0 S	.8 S	26.0 S	3.1 S	
All other multiple modes	29.9	_	s	s	30.6	_	
Less than 50 miles	s	S	s	S	s	S	
50 to 99 miles			S	00 K.	S	S	
500 to 749 miles . 500 to 749 miles .	\$ \$ \$ \$	S S S S	S S S S S	6 6 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	\$ \$ \$ \$ \$	S S S S S	
750 to 999 miles	30.0	4.7	27.4	5.7	28.3		
1,000 to 1,499 miles 1,500 to 1,999 miles	S 20.7	4.7 S 5.8	S 26.4	3.7 S 7.9	28.3 S 26.4	4.0 S 7.4	
2,000 miles or more		0.8 —	20.4	7.9 —	20.4		

See footnotes at end of table.

#### TRANSPORTATION-CFS

# Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for Metropolitan Area of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Made of transportation and distance shipped	Val	ue	То	ns	Ton-miles		
Mode of transportation and distance shipped (based on Great Circle Distance)	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
Other and unknown modes	15.1	-	43.5	-	38.6	-	
Less than 50 miles	39.9 S	7.5 2.4 S 8.7 7.2	27.1 S S S S	7.3 S S S S	28.9 S S S S	.3 S S S S	
750 to 999 miles	S	1.7 S S S	45.4 S S S	3.3 S S S	46.2 S S S	6.0 S S S	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

# Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

For explanation of terms and meaning of abbreviations and symbols, see introduct	Val	ue	Tons		Ton-miles		
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment – coefficient of variation
All modes	3.8	-	21.7	-	20.0	-	9.1
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 575 to 599 lb 	13.1 11.5 11.1 32.0 14.5	1.8 .5 1.3 1.0 .4	9.1 6.9 14.5 49.8 15.1	- - .3 .3 .1	12.4 15.8 8.9 33.8 14.0	.1 - .2 - .1	10.3 17.0 13.5 17.3 25.9
1,000 to 9,999 lb	10.9 10.0 16.9 19.8	1.9 3.1 .6 1.1	12.4 23.8 S 34.0	1.2 6.6 S 4.6	10.5 18.1 41.1 29.6	1.7 4.9 1.7 4.9	14.0 19.9 39.7 10.4
Single modes	4.5	-	21.8	-	18.9	-	14.5
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	15.7 12.0 11.0 33.7 18.8	.9 .3 1.2 1.2 .5	12.8 8.9 16.8 S 18.7	- .3 S .1	25.5 12.7 10.1 36.5 16.3	- .2 .1 .1	27.0 14.5 13.0 17.1 26.3
1,000 to 9,999 lb . 10,000 to 49,999 lb . 50,000 to 99,999 lb . 100,000 lb or more .	12.4 10.9 14.9 14.7	2.4 3.8 .6 .9	13.6 25.6 S 28.2	1.5 6.4 S 4.7	12.1 20.1 47.1 30.2	2.1 5.5 2.0 6.4	13.4 22.1 25.1 14.2
	5.3	-	23.4	-	18.3	-	12.2
Less than 50 lb	16.0 10.4 11.3 33.7 19.0	.5 .2 1.3 1.3 .6	13.9 9.0 17.0 S 18.8	4 S 2	17.9 9.7 10.7 36.7 17.0	- .2 .1	42.0 12.7 13.3 17.2 26.9
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	12.4 10.2 15.8 35.4	2.4 3.7 .7 1.1	13.7 26.2 S S	1.7 7.1 S S	12.2 10.2 S S	2.4 8.1 S S	13.5 21.2 21.4 19.5
Rail	23.1	-	25.8	-	33.1	-	12.5
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	ន ទ ទ ទ ទ ទ ទ ទ ទ ទ	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	ទ ទ ទ ទ ទ ទ	S S S S S S S	ទ ទ ទ ទ ទ ទ	ទ ទ ទ ទ ទ ទ	29.0 28.0 28.5 31.6 30.1
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S 42.9 35.2 22.7	S 10.4 1.9 10.1	S S 41.9 23.4	S S 1.8 4.5	S S 42.1 22.4	S S 3.3 8.3	29.6 17.5 25.8 11.8
All other single modes	14.3	-	S	S	34.4	-	6.7
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb 	22.8 41.7 38.2 S S	7.8 3.8 2.8 S S	37.6 38.2 35.7 S S	5.8 6.9 4.8 S S	40.1 41.1 37.7 S S	6.4 4.3 6.8 S S	3.0 11.4 16.3 26.4 33.3
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S S 37.5	S S S 7.2	S S S 40.3	S S S 15.8	47.8 S S S	5.2 S S S	28.0 S 31.0 S
Multiple modes	10.3	-	S	S	27.6	-	10.7
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	15.7 20.5 25.3 28.6 41.7	4.4 4.2 3.0 .3 1.3	15.0 15.4 23.9 27.8 41.1	4.1 1.5 3.0 .4 3.6	12.6 17.3 18.2 39.2 S	2.6 .9 2.2 .2 S	9.6 24.3 24.8 23.0 23.7
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S 26.5 S S	S 3.6 S S	S 40.3 S S	S 11.9 S S	S 26.9 S S	S 9.5 S	28.2 17.2 S 31.6
Parcel, U.S. Postal Service or courier	10.7	-	16.5	-	15.4	-	10.8
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	15.7 20.5 25.5 28.6 41.6	5.5 4.5 3.4 .4 1.5	15.0 15.4 24.0 27.8 41.4	2.4 2.2 3.2 1.4 3.4	12.6 17.3 18.5 39.2 S	4.0 3.5 2.1 1.8 S	9.6 24.3 24.9 23.0 25.0
1,000 to 9,999 lb	S - -	S - - -	S - - -	S - - -	S - - -	S - - -	29.8 
All other multiple modes	29.9	-	S	s	30.6	-	18.7
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	s - - - - -	S - S - S	s - s - s	S - S - S	s - s - s	s - s - s	31.6 31.6 31.0
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S 26.5 S S	S 4.2 S S	\$ 40.3 \$ \$	S 15.3 S S	S 26.9 S S	S 4.0 S S	28.5 17.2 S 31.6

See footnotes at end of table.

#### TRANSPORTATION-CFS

## Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for Metropolitan Area of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Value		Tons		Ton-	Averene miles	
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
Other and unknown modes	15.1	-	43.5	-	38.6	-	39.9
Less than 50 lb	S 46.2 29.5 S 42.8	S 3.8 2.5 S .3	S 34.4 26.2 S 46.4	S 1.5 2.9 S .2	S S 37.2 29.4 S	S S .4 S	47.3 31.6 48.7 S 26.2
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	32.2 S S S	7.8 S S S	23.7 S S S	10.0 S S S	28.9 46.3 S S	14.8 9.3 S S	20.7 21.1 29.4 28.1

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

# Table B-5. Measures of Reliability for Shipment Characteristics by Commodity Group for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

		Valı	he	Tons		Ton-miles		A
SCTG codes	Commodity code group description	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
	Total	3.8	-	21.7	-	20.0	-	9.1
01-05 06-09 10-14 15-20 21-24 25-30	Agricultural products and fish Grains, alcohol, and tobacco products Stone, Nonmetallic minerals, and metallic ores Coal and petroleum products Pharmaceutical and chemical products Wood products, and textiles and leather	38.4 18.9 S 39.0 17.6 12.1	3.3 3.3 5 1.6 2.5 1.7	49.5 20.0 S 34.9 22.7 26.7	4.9 3.6 S 4.5 1.6 2.5	47.3 29.1 S 36.2 20.7 40.0	6.4 4.3 S 2.4 3.9 3.7	S 23.2 S 23.7 18.5 20.5
31-34 35-38 39-43 -	Base metal and machinery	13.1 16.1 15.1 S	2.1 2.8 .8 S	37.3 15.6 S S	6.6 .4 S S	18.0 26.4 S S	1.5 1.2 S S	23.6 19.2 21.8 27.0

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

# Table B-6. Measures of Reliability for Shipment Characteristics by Commodity Group and Mode of Transportation for Metropolitan Area of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

_	Val	ue	To	ns	Ton-r	niles	Average mile
Commodity code group, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment- coefficient o variation
ALL COMMODITIES							
All modes	3.8	-	21.7	-	20.0	-	9.1
Single modes	4.5	1.9	21.8	3.1	18.9	2.9	14.
Truck <sup>1</sup> Rail All other single modes	5.3 23.1 14.3	2.2 .8 .6	23.4 25.8 S	3.5 2.6 S	18.3 33.1 34.4	3.6 4.2 .1	12. 12. 6.
Multiple modes	10.3	1.7	s	s	27.6	1.3	10.
Parcel, U.S. Postal Service or courier	10.7 29.9	1.5 .7	16.5 S	.1 S	15.4 30.6	.2 1.3	10. 18.
Other and unknown modes	15.1	.6	43.5	1.7	38.6	2.4	39.
SCTG 01-05, AGRICULTURAL PRODUCTS AND FISH							
All modes	38.4	-	49.5	-	47.3	-	s
Single modes	45.1	11.3	s	s	s	s	:
Truck <sup>1</sup> Rail All other single modes	46.0 49.6 –	13.6 9.7 –	s s -	S S –	S S -	s s -	31.
Multiple modes	s	s	s	s	s	s	49.
Parcel, U.S. Postal Service or courier	S S	S S	S S	S S	S S	S S	28.
Other and unknown modes	s	s	s	s	s	s	41.
SCTG 06-09, GRAINS, ALCOHOL, AND TOBACCO PRODUCTS							
All modes	18.9	-	20.0	-	29.1	-	23.2
Single modes	19.4	2.2	19.1	2.8	33.5	5.3	29.
Fruck <sup>1</sup>	19.2 29.3 S	2.6 2.4 S	21.2 30.0 S	5.7 6.4 S	32.4 37.4 S	8.0 9.8 S	24. 20. 29.
Multiple modes	s	s	s	s	s	s	27.
Parcel, U.S. Postal Service or courier	42.5 S	- S	s s	S S	45.2 S	s	23. 31.
Other and unknown modes	s	S	s	s	S	s	
SCTG 10-14, STONE, NONMETALLIC MINERALS, AND METALLIC ORES							
All modes	s	s	s	s	s	s	:
Single modes	s	S	s	s	S	s	38.
Гruck <sup>1</sup> Rail	S -	s -	s -	S -	s -	S -	37.
All other single modes	s <b>s</b>	s <b>s</b>	s <b>s</b>	s <b>s</b>	s <b>s</b>	s <b>s</b>	31. <b>31.</b>
Parcel, U.S. Postal Service or courier	S	s -	S	S	s _	S	31.
Other and unknown modes	s	s	s	s	s	s	31.
SCTG 15-20, COAL AND PETROLEUM PRODUCTS							
All modes	39.0	-	34.9	-	36.2	-	23.7
Single modes	34.3	7.5	34.8	.5	36.3	1.1	35.
Truck <sup>1</sup> Rail All other single modes	31.6 S 49.5	11.4 S 4.6	35.2 44.9 S	7.6 3.5 S	33.1 44.0 S	9.6 8.8 S	26. 31.
Multiple modes	s	s	s	s	s	s	23.
Parcel, U.S. Postal Service or courier	S S	s s	s s	S S	s s	S S	23. 31.
Other and unknown modes	s	s	s	s	s	s	41.0

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# Table B-6. Measures of Reliability for Shipment Characteristics by Commodity Group and Mode of Transportation for Metropolitan Area of Origin: 1997–Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

[For explanation of terms and meaning of abbreviations and symbols, see	Val	ue	То	ns	Ton-r	niles	
Commodity code group, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
SCTG 21-24, PHARMACEUTICAL AND CHEMICAL PRODUCTS							
All modes	17.6	-	22.7	-	20.7	-	18.5
Single modes	21.9	5.0	24.9	4.3	23.8	7.2	15.0
Truck <sup>1</sup> Rail All other single modes	23.2 43.3 S	5.6 1.9 S	25.5 48.1 S	7.1 7.0 S	28.1 46.2 S	9.6 8.1 S	13.4 31.3 27.9
Multiple modes	36.5	5.2	47.6	1.9	s	s	15.4
Parcel, U.S. Postal Service or courier	33.2 S	4.2 S	26.2 S	.3 S	28.4 S	.2 S	15.5 29.0
Other and unknown modes	s	S	S	S	s	S	5
SCTG 25-30, WOOD PRODUCTS, AND TEXTILES AND LEATHER							
All modes	12.1	-	26.7	-	40.0	-	20.5
Single modes	13.7	3.5	29.3	3.5	49.9	7.4	17.7
Truck <sup>1</sup>	14.0 29.2 S	3.5 .2 S	31.1 29.5 S	4.7 .5 S	S 28.5 S	S 2.2 S	22.7 21.4 17.7
Multiple modes	14.3	3.3	40.3	3.3	44.9	7.5	30.8
Parcel, U.S. Postal Service or courier	15.4 47.5	3.4 1.6	19.5 S	.9 S	15.1 S	1.2 S	30.9 20.8
Other and unknown modes	31.8	.3	37.2	.3	48.1	.7	20.3
SCTG 31-34, BASE METAL AND MACHINERY							
All modes	13.1	-	37.3	-	18.0	-	23.6
Single modes	17.4	5.4	38.7	3.7	20.6	7.5	43.9
Truck <sup>1</sup> Rail All other single modes	16.7 S 48.5	5.3 S .7	40.1 S S	4.9 S S	20.5 S S	7.2 S S	9 29.3 15.1
Multiple modes	34.3	3.7	20.5	.3	34.3	.7	22.4
Parcel, U.S. Postal Service or courier	34.6 S	3.8 S	22.9 S	.2 S	36.4 S	.8 S	22.5 31.5
Other and unknown modes	38.1	4.4	S	S	S	S	33.0
SCTG 35-38, ELECTRONICS, MOTORIZED VEHICLES, AND PRECISION INSTRUMENTS							
All modes	16.1	-	15.6	-	26.4	-	19.2
Single modes	13.2	3.5	16.8	4.4	26.9	5.0	S
Truck <sup>1</sup>	17.5	5.9	16.9 _	4.5	27.1	5.0	5
All other single modes	18.7	4.7	31.6	.4	31.8	.9	3.2
Multiple modes Parcel, U.S. Postal Service or courier	<b>30.2</b> 30.2	<b>3.8</b> 3.8	<b>27.6</b> 27.6	<b>1.3</b> 1.3	<b>35.1</b> 35.1	<b>.9</b> .9	11.0
All other multiple modes Other and unknown modes	- 23.1	1.0	32.9	3.5	47.8	4.4	S
SCTG 39-43, FURNITURE AND MISCELLANEOUS				0.0			
MANUFACTURED PRODUCTS							
All modes	15.1 17.1	- 5.3	s s	s s	s s	s s	21.6
Truck <sup>1</sup>	19.3	6.2	34.2	13.4	38.9	15.1	29.3
Rail All other single modes	S S	S S	S S	S S	S S	S S	24.2 24.6
Multiple modes	22.2	3.5	S	S	S	S	15.4
Parcel, U.S. Postal Service or courier	23.2 S	3.6 S	36.3 S	1.2 S	32.4 S	1.7 S	15.4 31.6
Other and unknown modes	s	S	S	S	S	S	S

See footnotes at end of table.

# Table B-6. Measures of Reliability for Shipment Characteristics by Commodity Group and Mode of Transportation for Metropolitan Area of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Va	lue	То	ns	Ton-i	Average miles	
Commodity code group, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	variation of Standard error		Coefficient of variation of Standard error number of percentage	
COMMODITY UNKNOWN							
All modes	s	s	s	s	S	S	27.0
Single modes	s	s	s	s	S	S	32.3
Truck <sup>1</sup> Rail All other single modes	S S S	S S S	S S S	S S S	S S S	S S S	38.0 31.6 29.9
Multiple modes	s	s	S	s	S	S	31.7
Parcel, U.S. Postal Service or courier All other multiple modes	S S	S S	s s	s s	s s	S S	30.9 31.6
Other and unknown modes	S	s	s	s	s	S	31.6

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

# Table B–7. Measures of Reliability for Outbound Shipment Characteristics by Destination for Metropolitan Area: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Val	ue	То	ns	Ton-	niles
State, metropolitan area, and remainder of state destination	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error o percentag
Total	3.8	-	21.7	-	20.0	-
Alabama	23.2	.6	32.3	.6	27.4	1
Alaska	47.2	-	S	S	s	S
Arizona Phoenix-Mesa, AZ MSA Remainder of Arizona	<b>s</b> 36.2 S	<b>S</b> .1 S	<b>39.9</b> 32.2 S	- - S	<b>39.2</b> 32.3 S	.5
Arkansas	13.3	.7	40.2	2.4	36.1	-
California	19.3	.9	19.5	.4	19.1	2.
Los Angeles-Riverside-Orange County, CA CMSA	23.7 31.2	.7	23.0 S	.3 S	23.0 S	1.
Sacramento-Yolo, CA CMSA San Diego, CA MSA San Francisco-Oakland-San Jose, CA CMSA Remainder of California	31.2 35.6 19.8 21.1		46.6 25.6 18.6		46.5 24.9 17.0	
colorado	29.9	.2	31.5	_	31.5	
Denver-Boulder-Greeley, CO CMSA	33.7 49.9	.2 .2	37.4 47.8	-	37.3 47.9	
Connecticut	<b>30.7</b> 41.9	-	<b>s</b>	<b>s</b> S	s S	\$
Remainder of Connecticut	41.9	-	S	S	S S	
elaware	32.4	-	s	s	s	5
District of Columbia	<b>s</b> S	<b>s</b> S	<b>s</b>	<b>s</b>	<b>s</b> S	
lorida	14.0	.4	20.6	.6	20.8	1.
Jacksonville, FL MSA Miami-Fort Lauderdale, FL CMSA	22.6 26.4	- .3	S 25.2	S .3	S 25.7	
Orlando, FL MSA Tampa-St Petersburg-Clearwater, FL MSA	36.2 26.4	.1 .1	46.9 S	.1 S	45.8 S	
West Palm Beach-Boca Raton, FL MSA	32.0	-	46.1	-	46.8	
Remainder of Florida	15.8	-	25.7	-	28.4	
eorgiaAtlanta, GA MSA	<b>8.4</b> 17.1	<b>.4</b> .5	<b>17.8</b> 27.1	.5 .4	<b>16.5</b> 27.8	
Remainder of Georgia	14.5	.3	17.5	.2	20.5	
awaii	s	s	S	S	S	
aho	s	s	S	S	S	
	21.6	.7	36.2	.6	38.6	1.
Chicago-Gary-Kenosha, IL-IN-WI CMSA (IL part) St Louis, MO-IL MSA (IL part) Remainder of Illinois	24.7 S 31.8	.6 S .3	46.4 28.6 29.8	.6 1	46.3 27.7 28.2	1
diana	40.6	.7	29.1	.3	29.3	
Gary, IN PMSA Indianapolis, IN MSA . Remainder of Indiana	S 40.6 45.4	S .2 .5	S 49.0 23.8	S .2 .1	S 49.0 25.5	
wa	20.6	.1	15.8	-	14.7	
ansas	19.4	.1	49.9	.3	s	
Kansas City, MO-KS MSA (KS part) Remainder of Kansas	36.7 18.9		41.4 S	s	41.2 S	
Louisville, KY-IN MSA (KY part)	20.6 S	.4 S	<b>22.7</b> 35.7	.4	<b>22.8</b> 36.2	-
Remainder of Kentucky	15.7	.2	24.5	.4	26.2	
ouisiana New Orleans, LA MSA	<b>21.9</b> 30.3	.7 .7	<b>40.9</b> 46.1	<b>1.8</b> 1.7	<b>39.3</b> 44.0	<b>2.</b> 2.
Remainder of Louisiana	15.8 <b>34.4</b>	.2	14.9 <b>36.0</b>	.2	18.0 <b>35.8</b>	.2
laryland	16.8	_	S	s	s	9
Baltimore, MD PMSA	18.6 27.1		37.2 S	- S	37.2 S	
lassachusetts	s	s	21.3	-	21.1	
Part)	S 45.8	S .1	23.6 S	- S	23.9 49.5	
lichigan	14.8	.3	24.0	.1	24.1	
Detroit-Ann Arbor-Flint, MI CMSA Grand Rapids-Muskegon-Holland, MI MSA	16.4 31.4	.2	23.8 23.4	-	23.8 23.8	
Remainder of Michigan	30.9	.1	48.4	-	47.4	
Innesota	<b>14.0</b> 26.8 30.3	.1 .2 .1	<b>S</b> 31.5	S S	<b>S</b> S 32.2	
lississippi	11.1	.7	41.8	1.7	39.9	
lissouri	11.3	.2	32.9		26.5	
Kansas City, MO-KS MSA (MO part) St Louis, MO-IL MSA (MO part) Remainder of Missouri.	25.9 18.6	- - .1	41.1 29.8 39.8	- - .2	42.7 30.3 30.6	
	15.4					
Aontana	S 40.7	S _	S 30.4	\$ _	48.2 31.4	-
levada	s	s	<u>e</u>	s	s	:
Las Vegas, NV-AZ MSA (NV part)	S	S	<b>s</b> S	ŝ	Š	

See footnotes at end of table.

# Table B-7. Measures of Reliability for Outbound Shipment Characteristics by Destination for Metropolitan Area: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Va	lue	To	ns	Ton-	miles
State, metropolitan area, and remainder of state destination	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error o percentage
New Hampshire	40.5	.1	35.9	-	36.4	-
New Jersey. New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NJ	17.9	.4	31.3	.3	30.5	1.1
part) Philadelphia, PA-NJ PMSA (NJ part) Remainder of New Jersey	17.7 45.0 S	.4 _ S	31.1 49.5 S	.3 - S	30.3 48.5 S	1.0
New Mexico	37.9	-	46.3	-	48.3	-
New York Buffalo-Niagara Falls, NY MSA	<b>20.2</b> S	.4 S	<b>23.3</b> S	.2 S	<b>22.5</b> S	
New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NY part) Rochester, NY MSA. Remainder of New York	25.6 S 15.0	.4 S	32.3 S 30.6	- S	32.1 S 32.2	
North Carolina	24.2	.6	22.5	.5	21.9	
Greensboro-Winston-Salem-High Point, NC MSA	42.7 36.2 S	.3 .1 S .3	37.4 S 35.6 27.3	.2 S - .2	36.0 S 35.9	
Remainder of North Carolina	26.5 <b>S</b>	.3 S	27.3 S	.2 S	28.4 S	 S
Ohio Cincinnati-Hamilton, OH-KY-IN CMSA (OH part)	17.7	.5	30.8	.4	28.9	3.
Cleveland-Akron, OH CMSA	27.2 29.0	.1 .1	S 42.0	S .1	S 42.1	<b>3</b> . 5 .1
Columbus, OH MSA Dayton-Springfield, OH MSA Remainder of Ohio	30.3 S 33.5	.2 S .3	32.8 42.9 34.1	- - .1	32.7 43.0 35.4	-
Oklahoma Oklahoma City, OK MSA Remainder of Oklahoma	<b>46.7</b> 35.1 S	.6 - S	<b>S</b> 35.7 S	<b>s</b> - s	<b>S</b> 36.2 S	<b>s</b>
Oregon Portland-Salem, OR-WA CMSA (OR part) Remainder of Oregon	<b>27.0</b> 18.1 S	.1 - S	<b>25.8</b> 33.2 S	- - S	<b>26.3</b> 33.4 S	.3 .2 .2
Pennsylvania. Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA (PA part) Pittsburgh, PA MSA. Remainder of Pennsylvania	<b>15.6</b> 43.9 43.7 16.1	<b>.3</b> .2 .1 .2	<b>13.7</b> 33.3 48.5 17.4	.2 .1 _ .1	<b>14.4</b> 33.8 S 18.3	.7. .2 S .5
Rhode Island	s	s	39.6	-	38.9	-
South Carolina	35.9	.6	s	s	s	5
South Dakota	s	s	41.6	-	41.6	.1
Tennessee Memphis TN-AR-MS MSA (TN part) Nashville, TN MSA Remainder of Tennessee	<b>7.3</b> 7.4 19.6 9.2	<b>1.8</b> 1.4 .4 .4	<b>27.4</b> 29.1 31.1 39.4	<b>6.2</b> 6.4 .3 .9	<b>26.4</b> 31.9 30.3 31.8	.9 .7 .2 .2
Texas Austin-San Marcos, TX MSA	<b>15.2</b> 42.4	.7	<b>20.0</b> S	.8 S	21.6 S	1.5 S
Dallas-Fort Worth, TX CMSA Houston-Galveston-Brazoria, TX CMSA San Antonio, TX MSA	10.1 25.0	.1 .2	19.8 S	.3 S	20.6 S	.2
San Antonio, TX MSA	35.1 26.8	_ .6	44.0 19.4	.4	43.9 18.8	- .e
Utah Salt Lake City-Ogden, UT MSA Remainder of Utah	<b>45.6</b> 46.0 45.6	- - -	<b>45.0</b> 42.1 S	- - S	<b>45.1</b> 41.8 S	.1 - S
Vermont	49.4	-	S	s	s	s
Virginia Norfolk-Virginia Beach-Newport News, VA-NC MSA (VA part) Washington, DC-MD-VA-WV PMSA (VA part) Remainder of Virginia	<b>20.4</b> 48.0 S 38.6	<b>.3</b> .2 S .3	<b>s</b> s s	<b>s</b> s s	<b>49.3</b> S S S	
Washington Seattle-Tacoma-Bremerton, WA CMSA Remainder of Washington	<b>S</b> 29.6	<b>s</b> -	<b>s</b> S	<b>s</b> S	<b>s</b> S	<b>G</b> 0,000
West Virginia	30.3	-	23.0	-	21.5	-
Wisconsin Milwaukee-Racine, WI CMSA Remainder of Wisconsin	<b>18.1</b> 25.2 20.7	.2 - .1	<b>23.0</b> 26.3 28.0	- - -	<b>24.2</b> 26.4 29.1	.1 - .1
Wyoming	s	s	s	s	s	s

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

# Table B–8. Measures of Reliability for Inbound Shipment Characteristics by Origin for Metropolitan Area: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Va	lue	То	ns	Ton-	miles
State, metropolitan area, remainder of state	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
Total	3.7	-	24.3	-	32.9	-
Alabama	11.9	.3	25.5	.5	26.0	.4
Alaska	-	-	-	-	-	-
Arizona Phoenix-Mesa, AZ MSA Remainder of Arizona	<b>42.2</b> 46.1 49.2	<b>.5</b> .5	<b>s</b> S	<b>s</b> S	<b>S</b> S	<b>s</b> S
Arkansas	13.1	.6	40.0	3.7	34.1	1.3
California	16.8	.6	21.5	.1	21.6	.6
Los Angeles-Riverside-Orange County, CA CMSASacramento-Yolo, CA CMSA	16.2 S	.4 S	30.6 S	_ S	30.3 S	
San Diego, CA MSA San Francisco-Oakland-San Jose, CA CMSA	28.5 14.6	.1 .1	S 24.9	Š	S 24.3	
Remainder of California	22.7	-	29.3	=	24.5	
Colorado Denver-Boulder-Greeley, CO CMSA Remainder of Colorado	<b>37.0</b> 42.3 29.8	<b>.4</b> .4	<b>40.9</b> 42.5 48.1	<b>.9</b> .9	<b>41.1</b> 42.5 48.4	<b>2</b> .7 2.8
Connecticut	29.0 36.3	_	40.1 S	s	40.4 S	
Hartford, CT NECMA	<b>36.3</b> S 45.1	.4 S .3	<b>9</b> S S	<b>3</b> S S	S S	
Delaware	S	s	S	S	s	5
District of Columbia	<b>s</b> S	<b>s</b> S	<b>s</b> S	<b>s</b> S	<b>S</b>	<b>9</b>
Florida Jacksonville, FL MSA	<b>31.5</b> 31.7	.8	<b>S</b> 49.4	S	<b>46.9</b> 49.3	.5
Miami-Fort Lauderdale, FL CMSA	S	S	27.9	-	27.9	-
Orlando, FL MSA Tampa-St Petersburg-Clearwater, FL MSA	38.4 29.0	.2	S 36.5	S –	S 39.0	5
West Palm Beach-Boca Raton, FL MSA	S 23.6	S _	S S	S S	S S	5
Georgia	23.4	1.2	17.6	.3	20.6	.4
Atlanta, GA MSA	38.2 23.6	1.3 .5	22.3 26.4	.2	22.1 30.6	.2
Hawaii	S	S	S	s	s	S
ldaho	46.9	_	s	s	s	s
Illinois	16.1	.7	50.0	1.3	46.0	1.7
Chicago-Gary-Kenosha, IL-IN-WI CMSA (IL part) St Louis, MO-IL MSA (IL part) Remainder of Illinois	13.0 29.8 25.0	.3 - .5	14.6 35.4 S	.1 - S	15.0 36.2 S	.5 - S
Indiana	10.1	.3	29.4	.4	27.3	
Gary, IN PMSA	S 39.7 15.7	S .4 .2	S S 21.2	S .3	S S 24.2	<b>3.</b> 9 9 7.
owa	22.6	.1	35.7	.2	36.7	.4
Kansas	22.1	.1	26.1	.2	28.5	.5
Kansas City, MO-KS MSA (KS part) Remainder of Kansas	24.4 35.4	_ .1	36.2 26.8	2	36.3 29.1	- .5
Kentucky Louisville, KY-IN MSA (KY part)	<b>19.5</b> 34.7	<b>.4</b> .2	<b>S</b> 46.1	S –	<b>S</b> 45.8	S
Remainder of Kentucky	23.5	.4	S	S	S	S
Louisiana New Orleans, LA MSA. Remainder of Louisiana	<b>46.6</b> 31.4 S	1.4 .2 S	<b>S</b> 24.4 S	<b>S</b> .2 S	<b>S</b> 24.3 S	.4 S
Maine	42.0	_	S	S	S	S
Maryland	36.1	.1	33.0	-	33.1	.1
Baltimore, MD PMSA	30.4 S	_ S	40.1 S	- S	40.2 S	-
Massachusetts	43.8	.6	25.8	-	26.1	.1
Boston-Worcester-Lawrence-Lowell-Brockton, MA-NH NECMA (MA part) Remainder of Massachusetts	46.5 S	.6 S	31.2 S	- S	31.5 S	.1 S
Michigan	27.1	.6	25.2	.1	24.1	.4
Detroit-Ann Arbor-Flint, MI CMSA Grand Rapids-Muskegon-Holland, MI MSA	35.1 41.4	.6 .1	22.1 S	- S	22.7 S	.2
Remainder of Michigan	30.4		33.7	-	33.7	-
Minnesota . Minneapolis-St Paul, MN-WI MSA (MN part) Remainder of Minnesota .	<b>15.0</b> 20.3 14.5	<b>.3</b> .2	<b>s</b> S	<b>S</b> S	<b>S</b> S	<b>9</b> 9
Mississippi	14.5	.4	16.2	1.2	12.0	.4
Missouri	12.4	.4	36.7	4.2	36.9	4.4
Kansas City, MO-KS MSA (MO part) St Louis, MO-IL MSA (MO part)	S 28.8	S .4	S S	S S	S S	5
Remainder of Missouri	14.0	.2	41.8	3.9	42.7	4.0
Montana	31.6	-	S	S	46.5	.1
Nebraska	39.7	.2	33.1	-	33.9	.1
Las Vegas, NV-AZ MSA (NV part)	<b>36.1</b> S	ŝ	<b>S</b> S	<b>s</b>	<b>S</b>	S
Remainder of Nevada	44.9	_	S	S	I SI	S

See footnotes at end of table.

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# Table B-8. Measures of Reliability for Inbound Shipment Characteristics by Origin for Metropolitan Area: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Va	lue	Το	ns	Ton-	miles
State, metropolitan area, remainder of state	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
New Hampshire	33.9	.1	41.0	-	41.3	-
New Jersey. New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA (NJ part).	<b>22.7</b> 29.8	.7	<b>29.3</b> 24.8	.1 - S	<b>28.7</b> 24.5	<b>.5</b> .3 S
Philadelphia, PA-NJ PMSA (NJ part) Remainder of New Jersey	S S	.8 S S	S S	S	S S	S
New Mexico	s	s	48.9	-	s	S
New York	<b>26.9</b> S	.5 S	<b>11.4</b> 25.4	-	<b>11.6</b> 28.4	.2
part) Rochester, NY MSA Remainder of New York	48.0 S 37.7	.5 S .3	23.7 23.4 16.9	-	23.7 24.1 16.7	- - .1
North Carolina . Charlotte-Gastonia-Rock Hill, NC-SC MSA (NC part) Greensboro-Winston-Salem-High Point, NC MSA Raleigh-Durham-Chapel Hill, NC MSA Remainder of North Carolina .	<b>22.5</b> 39.0 29.4 31.1 19.5	<b>.8</b> .4 .3 - .2	<b>23.2</b> 32.1 38.6 45.3 25.0	.3 - .1 - .1	<b>23.6</b> 32.0 38.5 46.0 25.9	.4 .1 .1 .2
North Dakota	s	s	s	s	S	s
Ohio Cincinnati-Hamilton, OH-KY-IN CMSA (OH part) Cleveland-Akron, OH CMSA Columbus, OH MSA Dayton-Springfield, OH MSA Remainder of Ohio	<b>19.6</b> 40.0 30.3 33.8 S 26.4	. <b>8</b> .7 .1 .2 S .3	<b>31.0</b> S 43.9 28.7 29.7 S	<b>9</b> 8 - - 8 8	<b>34.9</b> S 43.9 28.5 29.9 S	<b>1.8</b> S .1 .2 S
Oklahoma Oklahoma City, OK MSA Remainder of Oklahoma	<b>18.0</b> 49.2 14.4	.1 - -	<b>31.3</b> S 33.6	<b>.2</b> S .2	<b>34.3</b> S 37.8	<b>.5</b> .5
Oregon Portland-Salem, OR-WA CMSA (OR part) Remainder of Oregon	<b>27.0</b> 31.8 33.8	<b>.2</b> .2 –	<b>S</b> 27.5 S	<b>s</b> S	<b>S</b> 27.4 S	<b>s</b>
Pennsylvania Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA (PA part) Pittsburgh, PA MSA Remainder of Pennsylvania	<b>32.8</b> 38.4 S 46.8	.7 .1 S .7	<b>33.6</b> 22.5 S 33.0	.4 - S .2	<b>34.5</b> 22.7 S 33.0	<b>.8</b> – S .5
Rhode Island	31.5	-	43.0	-	43.0	-
South Carolina	24.1	.3	25.6	.1	28.3	.3
South Dakota	30.3	-	S	S	s	S
Tennessee Memphis TN-AR-MS MSA (TN part) Nashville, TN MSA Remainder of Tennessee	<b>5.3</b> 7.4 28.6 15.7	<b>1.4</b> 1.3 .5 .7	<b>27.7</b> 29.1 23.8 20.5	<b>5.5</b> 5.3 .1 .6	<b>20.7</b> 31.9 22.2 17.6	<b>1.0</b> .6 4
Texas Austin-San Marcos, TX MSA Dallas-Fort Worth, TX CMSA Houston-Galveston-Brazoria, TX CMSA San Antonio, TX MSA Remainder of Texas.	<b>10.9</b> S 23.2 29.8 S 16.5	<mark>.5</mark>	<b>25.8</b> 47.7 32.3 40.7 33.7 24.5	1.1 - .4 .7	<b>28.7</b> 47.5 32.1 41.0 33.7 28.9	1.7  .6  1.1
Utah Salt Lake City-Ogden, UT MSA Remainder of Utah	<b>46.1</b> 38.4 S	.1 - S	<b>S</b> 35.7 S	<b>s</b> - s	<b>S</b> 35.5 S	<b>s</b>
Vermont	40.8	-	s	s	s	S
Virginia Norfolk-Virginia Beach-Newport News, VA-NC MSA (VA part) Washington, DC-MD-VA-WV PMSA (VA part) Remainder of Virginia	<b>32.6</b> S S 30.0	.5 0 0 3	<b>S</b> S 30.3	<b>S</b> S S 2	<b>S</b> S 30.3	<b>s</b> S .3
Washington Seattle-Tacoma-Bremerton, WA CMSA Remainder of Washington	<b>29.4</b> 28.8 S	- - S	<b>s</b> S S	<b>s</b> ୭୭	<b>s</b> S	<b>s</b> S
West Virginia	29.6	.2	s	s	s	s
Wisconsin Milwaukee-Racine, WI CMSA Remainder of Wisconsin	<b>S</b> 16.8	<b>S</b> .1	<b>26.5</b> 47.7 22.8	<b>.3</b> .2 .2	<b>23.6</b> 44.6 22.7	<b>.6</b> .4 .3
Wyoming	43.4	_	48.2	-	49.8	.3

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

# Appendix C. Sample Design, Data Collection, and Estimation

#### INTRODUCTION

The primary goal for the 1997 Commodity Flow Survey (CFS) is to estimate shipping volumes (value, tons, and ton-miles) by commodity and mode of transportation at varying levels of geographic detail. A detailed description of the sample design for the 1997 CFS is provided below.

#### SAMPLE DESIGN

The sample for the 1997 CFS is selected using a stratified three-stage design in which the first-stage sampling units are establishments, the second-stage sampling units are groups of four 1-week periods (reporting weeks) within the survey year, and the third-stage sampling units are shipments.

#### **First Stage**

To create the first-stage sampling frame, we extracted a subset of establishment records from the 1995 Standard Statistical Establishment List (SSEL). The SSEL is a database, maintained by the Bureau of the Census, that contains a record for each establishment with employees. (An establishment is a single physical location where business transactions take place.) Establishments having nonzero payroll in 1994 and classified in the mining, manufacturing, wholesale, or selected retail industries, as defined by the 1987 Standard Industrial Classification (SIC) Manual, are included on the sampling frame. Auxiliary establishments (e.g. warehouses and central administrative offices) with shipping activity are also included. Auxiliary establishments are establishments that are primarily involved in rendering support services for other establishments within the same company, instead of for the public, government, or other business firms. All other establishments contained on the sampling frame are referred to as nonauxiliary establishments. For each establishment we extracted sales, payroll, number of employees, name and address information, as well as a primary identifier. We also computed a measure of size for each establishment. The measure of size for a particular establishment is designed to approximate the establishment's total value of shipments for 1994.

To reduce the amount of sampling variability and because estimates are desired for each commodity, we used a stratified design with a certainty component for each three-digit SIC. To accomplish this, each establishment on the sampling frame is classified into a three-digit SIC grouping. For each group of establishments, a boundary (or cutoff) that divides the certainty establishments from the noncertainty establishments is determined using the Lavallee-Hidiroglou algorithm. If an establishment's measure of size is greater than the cutoff, the establishment is selected "with certainty". Establishments selected "with certainty" were assured of being selected and represented only themselves (i.e., have a selection probability of one and a sampling weight of one). No certainty cutoffs are set for auxiliary establishments because they only make up a small portion of the estimated total value of shipments for all establishments on the sampling frame.

Establishments not selected with certainty makeup the noncertainty universe. We stratify the noncertainty universe by SIC recode, National Transportation Analysis Region (NTAR), and a flag used to differentiate auxiliary establishments from nonauxiliary establishments. Each SIC recode is constructed from a group of related three-digit SIC codes. The NTARs, developed by the Department of Transportation as combinations of Bureau of Economic Analysis (BEA) Areas, collectively provide a mutually exclusive and exhaustive coverage of the United States. Finally, the auxiliary stratification came about because establishments with different types of operation may have different shipping practices. We refer to a particular SIC recode-NTAR-auxiliary flag combination as a primary stratum.

We further stratify the noncertainty establishments within each primary stratum using the measure of size previously described. We refer to these measure-of-size strata as substrata of the primary strata. The measure of size stratification increases the efficiency of the sample design. The Dalenius-Hodges cumulative rule is used to set the substratum boundaries. We then use Neyman allocation to determine the sample size required within each substratum to meet a coefficient of variation constraint on the primary stratum total measure of size. Within each substratum, a simple random sample of establishments is selected without replacement.

To arrive at the final sample size, we allocated additional establishments to some of the strata so that the probability of selecting any establishment is no less than 1 in 100. In total, the first-stage sample comprises 102,739 establishments.

#### **Second Stage**

The frame for the second stage of sampling consists of 52 one-week reporting periods (reporting weeks) during the interval from December 29, 1996, to December 26,

1997. Each establishment selected for the 1997 CFS was systematically assigned to report for a group of four reporting weeks throughout the survey year. The four reporting weeks in a given group are separated by 12 weeks. For example, an establishment might be requested to report data for the 5th, 18th, 31st, and 44th weeks of the survey year.

#### Third Stage

For each of the four reporting weeks in which an establishment is asked to report, we request the respondent to construct a sampling frame that consists of all shipments made by their establishment in each particular reporting week. For any particular reporting week, if an establishment makes 40 or fewer shipments during that week, we ask the respondent to provide information about all of their establishment's shipments from that week, i.e., no sampling is required. For establishments making more than 40 shipments in a given reporting week, we ask the respondent to select a systematic sample of these shipments and to provide us with information only about the selected shipments. The size of a particular respondent's sample for a given reporting week should be between 20 and 40 shipments, depending on the total number of shipments the establishment made during that reporting week.

## DATA COLLECTION

Each establishment selected into the CFS sample is mailed a questionnaire for each of its four reporting weeks. For a given establishment, we request the respondent to provide the following information about their establishment's shipments: domestic destination or port of exit, commodity, value, weight, mode(s) of transportation, the date on which the shipment was made, and an indication of whether the shipment was an export, hazardous material, or containerized. For shipments that include more than one commodity, respondents are instructed to report the commodity that makes up the greatest percentage of the shipment's weight. For exports, we also ask the respondent to provide the mode of export and the foreign destination city and country.

We used two versions of the questionnaire to collect data from the sampled establishments—the CFS-1000 and the CFS-2000. Each establishment received the CFS-1000 in each of its first three reporting weeks. However, for the fourth reporting week, a subsample of approximately 25,000 establishments received the CFS-2000, while the remaining establishments received the CFS-1000. The CFS-2000 requests the respondent to provide additional information about their establishment's access to on-site and off-site shipping facilities, as well as transportation equipment. See Appendix E for a copy of each questionnaire.

#### **ESTIMATION**

Each shipment has associated with it a single tabulation weight, that is used in computing all estimates to which

the shipment contributes. The tabulation weight is a product of seven different weights. A description of each weight follows.

CFS respondents provide data for a sample of shipments made by their respective establishments in the survey year. For each establishment, we produce an estimate of that establishment's total value of shipments for the entire survey year. To do this, we use four different weights, the shipment weight, the shipment nonresponse weight, the quarter weight, and the quarter nonresponse weight.

Like establishments, we identify shipments as either certainty or noncertainty. (See the Nonsampling Error section in Appendix B for a description of how certainty shipments are identified.) For noncertainty shipments, the shipment weight is defined as the ratio of the total number of noncertainty shipments (as reported by the respondent) made by an establishment in a reporting week to the number of sampled noncertainty shipments for the same week. This weight uses the data from the sampled shipments to represent all the establishment's shipments made in the reporting week. However, some respondents fail to provide sufficient information about a sampled shipment. For example, a respondent may not be able to provide value, weight, or a destination ZIP Code for some of the sampled shipments. If these data items cannot be imputed, then these shipments would not contribute to tabulations and are deemed "unusable." (A usable shipment is one that has valid entries for value, weight, and origin and destination ZIP Codes.) To account for these "unusable" shipments, we apply the shipment nonresponse weight. For noncertainty shipments from a particular establishment's reporting week, this weight is equal to the ratio of the number of sampled shipments for the reporting week to the number of "usable" shipments for the same week. The shipment weight and shipment nonresponse weight for certainty shipments from a particular establishment's reporting week are both equal to one.

The guarter weight inflates an establishment's estimate for a particular reporting week to an estimate for the corresponding quarter. For noncertainty shipments, the quarter weight is equal to 13. The guarter weight for most certainty shipments is also equal to 13. However, if a respondent is able to provide information about all large (or certainty) shipments made in the quarter containing the reporting week, then the quarter weight for each of these shipments would be one. For each establishment, the quarterly estimates are added to produce an estimate of the establishment's value of shipments for the entire survey year. Whenever an establishment does not provide the Census Bureau with a response for each of its four reporting weeks, we compute a quarter nonresponse weight. The quarter nonresponse weight for a particular establishment is defined as the ratio of the number of

quarters for which the establishment was in business in the survey year to the total number of quarters (reporting weeks) for which we received usable shipment data from the establishment.

Using these four component weights, we compute an estimate of each establishment's value of shipments for the entire survey year. We then multiply this estimate by a weight that adjusts the estimate using value of shipments and sales data obtained from other Census Bureau surveys and preliminary results of the 1997 Economic Census. This weight, called the establishment-level adjustment weight, attempts to correct for any sampling or nonsampling errors that occur during the sampling of shipments by the respondent. The adjusted value of shipments estimate for an establishment is then weighted by the establishment weight. This weight is equal to the inverse of the establishment's probability of being selected into the sample.

A final adjustment weight, called the SIC-level adjustment weight, uses preliminary results of the 1997 Economic Census to account for establishments from which we did not receive a response (including establishments from which we did not receive any usable shipment data) and for changes in the population of establishments between the time the first-stage sampling frame was constructed (1995) and the year in which the data were collected (1997). Separate SIC-level adjustment weights are determined for nonauxiliary and auxiliary establishments.

# Appendix D. Standard Classification of Transported Goods Code Information

The commodities shown in this report are classified using the Standard Classification of Transported Goods (SCTG) coding system. The SCTG coding system was created jointly by agencies of the United States and Canadian governments based on the Harmonized System (HS) of product classification which is used worldwide. The purpose of the SCTG coding system was to specifically address statistical needs in regard to products transported.

In the past, Commodity Flow Survey (CFS) data have been collected and reported using product classifications found in the Standard Transportation Commodity Classification (STCC) system. These classifications were developed in the early 1960s by the American Association of Railroads (AAR) to analyze commodity movements by rail. The original purpose of the STCC was for identification of commodities for purposes of assigning rates for Interstate Commerce Commission (ICC) regulated rail carriers. The STCC continues to be used by the AAR as a tariff mechanism.

At the time that the Commodity Transportation Survey (CTS) (the CTS—the predecessor of the CFS) was first conducted in 1963, STCC codes were still useful for analyzing most important aspects of the U.S. transportation system. Since then, many changes have taken place that have gradually made the STCC code less useful for tracking domestic product movements across all modes (although it remains perfectly functional for tracking rail-only movements). These include the deregulation of trucking, the enactment of North American Free Trade Agreement (NAFTA), changes in logistics practices, the emergence of plastics and composite materials to replace metals and glass, the obsolescence of many categories of wood products, and the very rapid recent development of high-tech electronic goods. Because the CFS is a shipper survey, the CFS collects information about shipments moving on all modes. As a consequence, STCC classifications frequently provide inadequate detail for identifying products that are significant for modes, such as truck and air. It is for these reasons that the Bureau of Transportation Statistics (BTS) has sponsored the development of a new product code to collect and report CFS data.

In 1997 the CFS provided respondents with a listing of SCTG codes and descriptions at the five-digit level to use in assigning a commodity code for each shipment. For shipments of more than one commodity, we instructed respondents to use the five-digit code for the major commodity, defined as the commodity of greatest total weight in the shipment.

Additional information on the SCTG system can be found on the Internet through the BTS web page at *http://www.bts.gov.* Comments or questions on the SCTG should be directed to *http://cfs@bts.gov.* 

# Appendix E. Sample Report Forms and Instructions

The sample report forms and instructions are shown on the following pages.

**Note:** The CFS-2000 was sent to a subsample of establishments to obtain additional information about the use of transportation equipment and facilities.

## 1997 COMMODITY FLOW SURVEY CENSUS OF TRANSPORTATION

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

**Reporting period:** 

**Please return by:** 

**RETURN TO** 

#### BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville IN 47132-0001

	(Please correct any error in name, address, and ZIP Code)
<b>BEFORE COMPLETING YOUR REPORT,</b> please read the accompanying instruction guide. If book figures are not available for requested data, please provide estimates. If you have any questions, please call 1–800–772–7851. Through this survey, we are requesting data on a representative sample of your outbound shipments, to help us produce key statistics used by transportation planners and managers. We greatly appreciate your assistance in this program.	Item C Is this establishment's physical location the same as the address shown in the label? (PO boxes or rural routes are not physical locations.) 1 ☐ Yes 2 ☐ No — Enter physical location below. Number and street
Item A Is the establishment name shown in the mailing address correct?	City, town, village, etc. State ZIP Code
1 ☐ Yes 2 ☐ No — Enter correct name. ₹	<ul> <li>NOTE — The rest of this questionnaire requests information about shipments (or deliveries) from the establishment located at the address in the mailing label.</li> <li>If you entered a different address in item C — <i>Please complete the form for shipments originating from the location listed in item C</i>.</li> <li>Item D Please enter the total number of outbound shipments (or deliveries), including customer pick-up, for the one-week reporting period shown above. If book figures</li> </ul>
Item B       Mark (X) the ONE box which best describes this establishment during the one-week period shown above.         1       In operation         2       Temporarily or seasonally inactive	are not available, please provide your best estimate. This number should reflect all shipments and deliveries leaving this location during the one-week reporting period. Please see Instruction Guide for a definition of "shipment."
3 Ceased operation — <i>Give date</i> — >	DO NOT PROCEED UNTIL YOU HAVE COMPLETED ITEM D.
that receive this questionnaire to answer the questions ar	ited States Code, requires businesses and other organizations ad return the report to the Census Bureau. By the same law, a seen only by Census Bureau employees and may be used aspondents' files are immune from legal process.

#### Item E SAMPLING INSTRUCTIONS

Our goal in this section is to identify a sample of your shipments that you will provide data on. Through the use of a sample, we can avoid asking you for information on all of your shipments, while still obtaining statistically accurate information.

#### **FINDING YOUR SELECTION RATE**

If you reported 40 or fewer shipments in item D, please enter "1" as your selection rate in the box below, then go directly to item F and enter the information for each of your shipments.

If you reported 41 or more shipments in item D, we will now ask you to select and report on a sample of your shipments. Following the steps below will result in a sample of 20 to 40 shipments to report on in item F.

	ln t	he ta	ble at	right, identify	Number of shipments e in item D	ntered		Selection rate	
	the	selec	tion i	rate that to the number	1— 40			1	
	VOU	ı ente	ered i	n item D, and	41— 80			2	
	ent	er it i	n the	box below.	81— 100			3	
					101— 200			5	
					201— 400			10	
					401— 800			20	
	Please	onto	r vou	r	801— 1600			40	
	selectio				1601— 3200			80	
					3201— 6400			160	
					6401—12800			320	
					More than 12800	с	all C	ensus at 1–800–772–7851	
								CONTINUE ON NEXT PA	GE
ten	m F SHIP		CHA	RACTERISTICS	1			1	
Line No.	Shipment ID Number	ID Number (c) shipping costs) in whole dollars		Shipment weight in pounds	Commodity code from SCTG Manu		Commodity description	If a hazardous material, enter the "UN" or "NA" number	
a)	(b)	β	Day	(d)	(e)	(f)		(g)	(h)
0	123-5	4	26	4,235	140	3 5 1 2 0		Electrical transformers	
00	402H	4	26	125,300	626,500	  1 <sub> </sub> 7 <sub> </sub> 1 <sub> </sub> 0	0 <sub>1</sub> 0	Gasoline	1 <sub>1</sub> 2 <sub>1</sub> 0 <sub>1</sub> 3
1							I		
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5									+ + + + +
6									+
									+
7									
7 8									

#### **SELECTING YOUR SAMPLE OF SHIPMENTS**

- 1. Use the file or combination of files that best reflects your full range of outbound shipping activities.
- 2. Begin with the first shipment. Count the shipments until you reach your selection rate. Select this shipment to report on in item F.
- **3.** Continue counting with the next shipment. Count this shipment as 1 and continue until you reach the selection rate again. Select this shipment to report on in item F.
- **4.** Repeat step 3 until you reach the last shipment for the one-week period. If the last shipment is counted as the selection rate, select this shipment to report on in item F. If the last shipment is not counted as the selection rate, do not report this shipment. 1

exa eac rec rep one	Once you for each a	selected shipment.	Exam	ple of shipmer ples of comple g a file of ship	eted lines for tw ments or have	ra ev sl	the selection ate is 2, select very other ipment. 2 Select 1 2 Select 1 co item F and enter the ipments are provided of tions about how to sele 00–772–7851.	requested information on lines "0" and "00" be	n elow.	
Containerized? (XV) (i) (j)			ipmen		Mode(s) of transport to U.S. destination Enter all that apply in order used. Use codes below.	Export? (Y/N)	airport, or border c	oments only) enter the U.S. port, rossing of exit. n)	Export mode	Line No.
(i)		City	State	ZIP Code	(k)	(1)	City	Country	(n)	(o)
N	Los Angele	S	C <sub>I</sub> A	9 <sub>1</sub> 0 <sub>1</sub> 0 <sub>1</sub> 4 <sub>1</sub> 0	2, 4, 3	N				0
N	New York		N <sub>1</sub> Y	$1_{ }0_{ }4_{ }5_{ }4$	5	Y	London	England	6	00
										1
										2
										3
										4
										5
										6
										7
										8
										9
	<b>5</b> — Shallow <b>6</b> — Deep dra			<b>7</b> — Pipeline <b>8</b> — Air	9 — 0 0 — U					
FORM (	CFS-1000 (11-1-96)			P	LEASE CONTIN	UE O	N PAGE 4.		P	age 3

FORM CFS-1000 (11-1-96)

lte	m F SHI	PMEN	ІТ СН	ARACTERISTICS — Cont	inued			
Line No.	Shipment ID Number	da	ment ate c)	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA" number
(a)	(b)	Š	Day	(d)	(e)	(f)	(g)	(h)
10								
11								
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34								
	l Mode of tra for column	anspo s (k) a	rt code nd (n)	es 1 — Parcel o Postal S	delivery, courier, or U.S. Service	2 — P 3 — F	rivate truck <b>4</b> — Railroad or-hire truck <i>Continued</i> —	$\rightarrow$

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FORM CFS-1000 (11-1-96)

Containerized? (Y/N)	U.S. destination <b>(Complete for all shipn</b> (j)	nent	ts.)	Mode(s) of transport to U.S. destination Enter all that apply in order used. Use	Export? (Y/N)	Foreign des (for export ship <b>Note:</b> In column (j) airport, or border cru (m	nents only) enter the U.S. port, ossing of exit.	Export mode	Line No.
SC (i)		ate	ZIP Code	used. Use codes below. (k)	() Exp	City	Country	– <u>—</u> (n)	(o)
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$\vdash$	5 — Shallow draft vessel	1	<b>7</b> — Pipe	eline 9–		er mode			34
FORM	6 — Deep draft vessel CFS-1000 (11-1-96)		8 — Air	0 – PLEASE CONTIN	- Unkr			Pa	 age 5

lte	m F SHI	PMEN	тсн	ARACTERISTICS — Con	tinued					
Line No.	Shipment ID Number		ment ate c) Dav	Shipment value (excluding shipping costs) in whole dollars	Shipment weigh in pounds	t	Commodity code from SCTG Manual	Commodity de	scription	If a hazardous material, enter the "UN" or "NA" number
(a)	(b)	2		(d)	(e)		(f)	(g)		(h)
35										
36										
37										
38										
39										
40										
Mo for	de of trans columns (k	port c and	odes (n)	1 — Parcel o Postal S	lelivery, courier, or L Service	J.S.		Private truck For-hire truck	<b>4</b> — Railroad <i>Continued</i> —	
	<b>2.</b>	Are the form	to ite to ite diata be to ite	leave more than one sit physical location? ords for outbound ship ocation maintained in a files (e.g., separate file nodity, or for each shipp location? <i>m G1 or item G2:</i> e easier to receive a sep ire for each file or each ite?	ments number s for ving	Iten	should r establish An estim Total val	k reporting period. The present all products ment for the one-wee hate is acceptable. ue in whole dollars st three months did the rest of the months did the rest of the months did the rest of the	leaving this ek period. iis location	
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lter		TIFIC								
Nai	me of perso	on to c	ontact	t regarding this report – <i>Pl</i>	ease print	Tele	phone number	– Include area code	Date	
Sig	nature					Title	1			
$\overline{)}$										

FORM CFS-1000 (11-1-96)

Page 6

Containerized? (Y/N)	U.S. destinati <b>(Complete for all sh</b> (j)	on <b>iipmen</b> t	ts.)	Mode(s) of transport to U.S. destination Enter all that apply in order used. Use	Export? (Y/N)	Foreign des (for export ship <b>Note:</b> In column (j) airport, or border cr (m	ments only) enter the U.S. port, ossing of exit.	Export mode	Line No.
(i)	City	State	ZIP Code	codes below. (k)	ш (I)	City	Country	ш (n)	(o)
(1)					(17				
								_	35
									36
									37
									38
								1	
								-	39
					011-0				40
	<ul> <li>5 — Shallow draft vessel</li> <li>6 — Deep draft vessel</li> </ul>		<b>7</b> — Pipeli <b>8</b> — Air	ine 9— 0—	Unkn	r mode Iown			
		THA	ANK YOU FC	R COMPLETI	NG Y	OUR REPORT			
FORM (	FS-1000 (11-1-96)							P	age 7

FORM **CFS-2000** 

## 1997 COMMODITY FLOW SURVEY CENSUS OF TRANSPORTATION

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

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**Please return by:** 

RETURN TO

#### BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville IN 47132-0001

	(Please correct any error in name, address, and ZIP Code)
<b>BEFORE COMPLETING YOUR REPORT,</b> please read the accompanying instruction guide. If book figures are not available for requested data, please provide estimates. If you have any questions, please call 1–800–772–7851. Through this survey, we are requesting data on a representative sample of your outbound shipments, to help us produce key statistics used by transportation planners and managers. We greatly appreciate your assistance in this program.	Item C       Is this establishment's physical location the same as the address shown in the label? (PO boxes or rural routes are not physical locations.)         1 □ Yes       2 □ No — Enter physical location below. ✓         Number and street
Item A Is the establishment name shown in the mailing address correct?	City, town, village, etc. State ZIP Code
1 ☐ Yes 2 ☐ No — Enter correct name. ₹	<ul> <li>NOTE — The rest of this questionnaire requests information about shipments (or deliveries) from the establishment located at the address in the mailing label.</li> <li>If you entered a different address in item C — <i>Please complete the form for shipments originating from the location listed in item C</i>.</li> <li>Item D Please enter the total number of outbound shipments (or deliveries), including customer pick-up, for the</li> </ul>
	one-week reporting period shown above. If book figures are not available, please provide your best estimate.
Item B       Mark (X) the ONE box which best describes this establishment during the one-week period shown above.         1       In operation         2       Temporarily or seasonally inactive	This number should reflect all shipments and deliveries leaving this location during the one-week reporting period. <i>Please see</i> <i>Instruction Guide for a definition of</i> <i>"shipment."</i>
	DO NOT PROCEED UNTIL YOU HAVE COMPLETED ITEM D.
that receive this guestionnaire to answer the guestions a	nited States Code, requires businesses and other organizations nd return the report to the Census Bureau. By the same law, e seen only by Census Bureau employees and may be used espondents' files are immune from legal process.

#### Item E SAMPLING INSTRUCTIONS

Our goal in this section is to identify a sample of your shipments that you will provide data on. Through the use of a sample, we can avoid asking you for information on all of your shipments, while still obtaining statistically accurate information.

#### **FINDING YOUR SELECTION RATE**

If you reported 40 or fewer shipments in item D, please enter "1" as your selection rate in the box below, then go directly to item F and enter the information for each of your shipments.

If you reported 41 or more shipments in item D, we will now ask you to select and report on a sample of your shipments. Following the steps below will result in a sample of 20 to 40 shipments to report on in item F.

	ln t	he ta	ble at	right, identify	Number of shipments e in item D	ntered		Selection rate		
				rate that o the number	1— 40			1		
	γοι	u ente	ered i	n item D, and	41— 80			2		
	ent	er it i	n the	box below.	81— 100			3		
					101— 200			5		
					201— 400			10		
				·	401— 800			20		
	Please	ente	r vou	r	801— 1600			40		
	selectio	on ra	te. —	→	1601— 3200			80		
					3201— 6400			160		
					6401—12800			320		
					More than 12800	с	all Ce	ensus at 1–800–772–7851		
								CONTINUE C	ON NEXT PA	GE. —
lte	m F SHIPI	MENT	СНА	RACTERISTICS						
Line No.	Shipment ID Number	da (i	ment ate c)	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commoo code fro SCTG Ma	, m	Commodity des	cription	If a hazardou material, enter the "UN" or "NA" number
(a)	(b)	Month	Day	(d)	(e)	(f)		(g)		(h)
0	123-5	4	26	4,235	140	3 5 1 2	2 <sub> </sub> 0	Electrical transform	ers	
00	40911	4	26	125,300	626,500	1 <sub>1</sub> 7 <sub>1</sub> 1	0 <sub>1</sub> 0	Gasoline		1 <sub>1</sub> 2 <sub>1</sub> 0 <sub>1</sub>
	402H	<b>_</b>								
1	4021						1			
1 2	4021									
	4021									
2										
2 3										
2 3 4										
2 3 4 5										
2 3 4 5 6										
2 3 4 5 6 7										

## **SELECTING YOUR SAMPLE OF SHIPMENTS**

- 1. Use the file or combination of files that best reflects your full range of outbound shipping activities.
- 2. Begin with the first shipment. Count the shipments until you reach your selection rate. Select this shipment to report on in item F.
- **3.** Continue counting with the next shipment. Count this shipment as 1 and continue until you reach the selection rate again. Select this shipment to report on in item F.
- 4. Repeat step 3 until you reach the last shipment for the one-week period. If the last shipment is counted as the selection rate, select this shipment to report on in item F. If the last shipment is not counted as the selection rate, do not report this shipment. 1

exa eac rec rep one	Once you for each s	have selected you selected shipment.	Exam	ect	eted lines for tw ments or have	eed 1 ro sh ques	to item F and enter the ipments are provided of tions about how to select	requested informatio on lines "0" and "00" b	n elow.	
Containerized? (Y/N)	(C	U.S. destinatic <b>omplete for all shi</b> (j)		its.)	Mode(s) of transport to U.S. destination Enter all that apply in order used. Use	Export? (Y/N)	airport, or border c	oments only) enter the U.S. port,	Export mode	Line No.
(i)		City	State	ZIP Code	codes below. (k)	(I)	City	Country	(n)	(0)
N	Los Angeles	s	C	9,0,0,4,0	2, 4, 3	N				0
N	New York			1,0,4,5,4	5	Y	London	England	6	00
	New TOIR			10434	5	1	London			
										1
										2
										3
										4
										5
										6
										7
<u> </u>									-	
										8
	<b>5</b> — Shallow	droft voors		<b>7</b> — Pipeline		)+h =				9
$\overline{\ }$	6 — Deep dra			<b>8</b> — Air	9 — 0 0 — 0	Inkno	wn			

FORM CFS-2000 (6-9-97)

EASE CONTINUE ON PAGE 4.

lte	m F SHI	PMEN	тсн	ARACTERISTICS — Cont	inued			
Line No.	Shipment ID Number	da	ment ate	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA" number
(a)	(b)	Mo	Day	(d)	(e)	(f)	(g)	(h)
10								
11								
12								
13								
14								
15								
16								
17								
18								
19								
20								
21								
22								
23								
24								
25 26								
20								
28								
29								
30								
31								
32								
33								
34								
	Mode of tra for column	inspo s (k) a	rt code nd (n)	es 1 — Parcel o Postal S	delivery, courier, or U.S. Service	2 — Pi 3 — Fe	rivate truck <b>4</b> — Railroad or-hire truck <i>Continued</i> —	$\rightarrow$

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# TRANSPORTATION-COMMODITY FLOW SURVEY

FORM CFS-2000 (6-9-97)

Containerized?	U.S. destinat <b>(Complete for all sl</b> (j)	ion hipment	ts.)	Mode(s) of transport to U.S. destination Enter all that apply in order used. Use	Export? (Y/N)	Foreign des (for export shipr <b>Note:</b> In column (j) e airport, or border cro (m	nents only) enter the U.S. port, ossing of exit.	Export mode	Line No.
ය≿ ⑴	City	State	ZIP Code	codes below. (k)	Ш (I)	City	Country	ш (n)	(o)
									10
									11
									12
									13
									14
									15
									16
									17
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									24
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									26
									27
									28
									29
									30
									31
									32
									33
 	<b>5</b> — Shallow draft vessel		<b>7</b> — Pipe	eline <b>9</b> -		r mode			34
	6 — Deep draft vessel		<b>8</b> — Air		- Unkr	nown			

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#### PLEASE CONTINUE ON PAGE 6.

lte	m F SHI	MEN	тсн	ARACTERISTICS — Co	ontinued				
Line No.	Shipment ID Number		ate c)	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA" number	
(a)	(b)	Σ	Day	(d)	(e)	(f)	(g)	(h)	
35									
36									
37									
38									
39									
40									
	de of trans columns (k			1 — Parce Posta	el delivery, courier, or U.S. Il Service		Private truck <b>4</b> — Railroad For-hire truck <i>Continued</i> —	<b>&gt;</b>	
Iter In c exi	Tota	I valu ILAB	e in v BILITY ck "Y	es" or "No" for each t 1997. For each "Yes'	SITE SHIPPING FACILIT	indicate whet es" or "No" in c	her or not this type of facility column (c) to indicate whether or		
			hippi	ng facility	Was a shipping facility on your premises dur	y of this type	Did you <b>use</b> this facility on yo premises for <b>outbound ship</b> during 1997?	our ments	
			(a)		(b)		(c)		
	<b>1.</b> Rail sid	ing			1 □ Yes 2 □ No	*	1 □ Yes 2 □ No		
	<b>2.</b> Dock or	n the	Great	t Lakes	1 □ Yes 2 □ No	<b>→</b>	1 □ Yes 2 □ No		
	1 ☐ Yes     1 ☐ Yes       3. Dock on inland water     2 ☐ No								
	<b>4.</b> Dock or	n dee	p sea	water	1 □ Yes 2 □ No	<b>→</b>	1 □ Yes 2 □ No		
	<b>5.</b> Airport/ handlin	landi g you	ng sti ir shi	rip capable of pments	1 □ Yes 2 □ No	<b>→</b>	1		
$\sim$	<b>6.</b> Pipeline	e term	ninal		1 □ Yes 2 □ No	→	1		
Page	6						FORM C	FS-2000 (6-9-97)	

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$\left( \right)$										
Containerized? (Y/N)		estination <b>r all shipmen</b> (j)	ts.)	trans U desti <i>Enter</i> apply	e(s) of port to .S. nation all that in order I. Use	Export? (Y/N)	airport, or border c	oments only) enter the U.S. port,	Export mode	Line No.
(i)	City	State	ZIP Code		below. k)	ш (I)	City	Country	(n)	(o)
					,					35
										$\uparrow$
		1								36
										37
									_	38
										39
										40
	<b>5</b> — Shallow draft vesse <b>6</b> — Deep draft vessel	el	7 — Pipeli 8 — Air	ne		Othe Unkn	r mode		•	
ltem		-		0-	UTIKI	own				
faci colu	olumn (b), check "Yes" o lity of that type for <b>outb</b> umn (c), and the mode of pe of shipping facility	ound shipme f transport use Did you use facility for o	this type of o utbound during 1997?	997. Fo at facilit	y in colu Distand type th	Yes", umn ( ce to at yo t in n	enter the miles to tha d). The modes are liste the off-site facility of t ou used most in 1997 niles – estimates are	t off-site facility in ed below. his Mode of transpo to reach that fac <i>(Enter a code fro</i> <i>list below)</i>	ility	
	(a)		(b)				(c)	(d)		
<b>1.</b> F	ail siding	1 🗌 Y 2 🗌 N	Yes → No							
<b>2.</b> C	ock on the Great Lakes	1 🗌 \ 2 🗌 M	∕es —→ No							
<b>3.</b> D	ock on inland water	1 🗌 \ 2 🗌 M	∕es → No							
<b>4.</b> C	ock on deep sea water	1 🗌 Y 2 🗌 M	∕es —→ No							
c	hirport/landing strip apable of handling our shipments	1 🗌 Y 2 🗌 M	∕es → No							
<b>6.</b> P	ipeline terminal	1 🗌 \ 2 🗌 N	∕es —→ No							
	<b>1 –</b> Trailer on Flat Car (TC <b>2</b> – Private Truck		<b>3 –</b> For-Hire Tru <b>4 –</b> Rail	ıck			<b>5 –</b> Water <b>6 –</b> Pipeline	<b>7 –</b> Air <b>8 –</b> Other		
FORM	CFS-2000 (6-9-97)		PLEASE	CONT	INUE C	DN P	AGE 8.			Page

Item K USE AND AVAILABILITY OF TRANSPORTATION I	EQUIPMENT	
During 1997, did this location use any of the following types of equip rail cars reported in number 1 below, enter the approximate percenta rail car. These percentages should add to 100%. If you had no rail sh	ment for outbound shipments? Please che age of your total outbound rail shipments t ipments, leave the percentages blank.	ck "Yes" or "No." For hat used that type of
Equipment	Was this type of equipment used for outbound shipments during 1993?	Percentage of total rail shipments
(a)	(b)	(c)
1. Rail cars that:	1 □ Yes>	
a. Your company owned/leased	2 🗆 No	
<b>b.</b> A common carrier owned/leased	$1 \square Yes \longrightarrow$ $2 \square No$	
c. Another party owned/leased (e.g. receiver)	1 □ Yes	
<ul> <li>2. Trucks with 6 or more tires or truck-tractors that:</li> <li>a. Your company owned</li> </ul>	1 ☐ Yes 2 ☐ No	
		+/////
<b>b.</b> Your company leased, with driver	1 □ Yes 2 □ No	
<b>c.</b> Your company leased, without driver	1 □ Yes 2 □ No	
<b>3.</b> Truck trailers that your company owned or leased	1 □ Yes 2 □ No	
<b>4.</b> Aircraft that your company owned or leased	1 ☐ Yes 2 ☐ No	$\langle / / / / / / / / / / / / / / / / / / /$
5. Barges that your company owned or leased	1 □ Yes 2 □ No	$\mathbb{Z}^{1}$
<b>6.</b> Other equipment that your company owned or leased – <i>Specin</i>	fy <del>∠</del> 1 □ Yes 2 □ No	
Item L TRANSPORTATION DECISIONS	·	
During 1997, who generally decided on the mode of transporta	, , ,	k the appropriate box.
1 Your company 2 Receiver of shipr	nent 3 🗌 Other	
Remarks		
· · · · · · · · · · · · · · · · · · ·		
Item M CERTIFICATION		
Name of person to contact regarding this report – <i>Please print</i>	Telephone number – Include area code	Date
Signature	Title	

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# Instructions for Completing the Commodity Flow Survey

TIPS FOR COMPLETING THE CFS QUESTIONNAIRE

Please read all instructions.

You may use estimates if book figures are not readily available.

If you have questions about completing the survey, a Census Bureau representative will be glad to assist you. You can call us at 1-800-772-7851.

Some instructions are included on the questionnaire itself. However, due to space limitations, most of the instructions and definitions are included in separate reference materials. These include this instruction guide, and a listing of commodity codes to be used for classifying individual shipments in this survey.

# **PART I – GENERAL INFORMATION**

# Frequently Asked Questions About the Commodity Flow Survey (CFS)

# Why are you conducting the CFS?

The CFS produces valuable measures of the demands on the nation's transportation system.

The results of the CFS are used by transportation policy makers to analyze future transportation needs.

# Who reports in the CFS?

The CFS covers a sample of establishments in the mining, manufacturing, wholesale, and selected retail industries.

# Why is my participation important?

Your establishment was selected as part of a sample designed to represent a wide range of industries and geographic regions.

Your report helps ensure quality results.

# Is this survey mandatory?

Yes. The CFS is mandatory under the authority of Title 13, United States Code (USC).

# Will my data be kept confidential?

Yes. The same law that requires your participation, Title 13, USC, also guarantees your data will be kept strictly confidential.

The reports you provide the Census Bureau cannot be used for purposes of taxation, regulation, or investigation.

Your report is used only to develop summary data that do not reveal the activities of individual firms or establishments.

# How often must I report?

You will be sent four questionnaires in all: one during each quarter of 1997.

The CFS will not be conducted again until 2002.

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# **PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE**

## Items A – C

Please enter the information requested on your establishment's name, operational status, and physical location.

#### Item D

Enter in the space provided your total number of outbound shipments **for the one week reporting period** on the front of the questionnaire.

Please include in this count any materials picked up by the customer ("customer pick-up").

#### What we mean by a "shipment":

For the purposes of this survey, a shipment is a single movement of goods, commodities, products, etc. from your location to a customer or to another location of your company.

"Commodities" refer to items that your location produces, sells, or distributes, *not* to items that are considered by-products of your location's operation.

#### What we don't mean by a "shipment":

Do *not* include as shipments items such as inter-office memos, payroll checks, business correspondence, etc.

Do *not* include as shipments items such as refuse, scrap paper, waste, and recyclable materials **unless** your location is in the business of selling or providing these materials to others.

#### A special note about "shipments":

A full, or partial, truckload should be counted as a single shipment only if all the commodities on the truck are destined for one location.

If a truck makes multiple deliveries on a route, **please count each stop as one shipment.** 

#### Item E: Sampling Instructions

If you reported 40 or fewer shipments in Item D, complete Item F (Shipment Characteristics) for all of your shipments covered by the one-week reporting period.

If you reported more than 40 shipments in Item D, follow the instructions in Item E in order to select a sample of shipments on which to report in Item F.

#### By asking you to select a sample of your shipments for the one-week reporting period, we avoid asking you for information on all your shipments, while still obtaining statistically accurate information.

Reminder: The files you are sampling from should reflect the full range of your location's shipping activities in terms of modes of transportation used, commodities shipped, and destinations.

**We're here to answer your questions!** If you have questions about the sampling process (or any part of the questionnaire) please call us at 1-800-772-7851.

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# PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

#### Item F: Shipment Characteristics

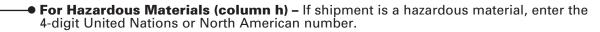
• Shipment ID Number (column b) – Enter the invoice number, shipment number, or some other unique identification number that your establishment could use to find this particular shipping document if questions arise regarding your report. • Shipment Date (column c) – Enter the month and day of the shipment. If shipment date is not available, use the invoice/shipping document date. Use numbers only. • Shipment Value (column d) – Enter the dollar value, in whole dollars, of the entire shipment. The value should not include freight charges or excise taxes (i.e., report the net selling value, f.o.b. plant). If the value is not readily available from your records, please estimate. • Shipment Weight (column e) – Enter the weight of the total shipment in whole pounds. If weight is not readily available from your records, please estimate. Commodity Code (column f) – Please use the list of Standard Classification of Transported Goods (SCTG) Codes in the enclosed SCTG Manual to select the proper code. For shipments with more than one commodity, enter only the code for the commodity with the greatest weight. • Commodity Description (column g) – Enter a brief description of the commodity shipped. For shipments with more than one commodity, describe only the commodity with the greatest weight. Do not use trade names, catalog numbers, or other codes not familiar to persons outside your business. SHIPMENT CHARACTERISTICS Item F Shipment Shipment value Shipment date . (excluding Commodity Shipment weight code from ID shipping costs) Commodity description e No. in pounds Number in whole SCTG Manual (c) dollar

Line		Month	Day	dollars			
(a)	(b)	2		(d)	(e)	(f)	(g)
0	123-5	4	26	4,235	140	3 <sub>1</sub> 6 <sub>1</sub> 1 <sub>2</sub> 0	Electrical transformers
00	123-6	4	26	125,300	626,500	1 <sub> </sub> 7 <sub> </sub> 1 <sub> </sub> 0 <sub> </sub> 0	Gasoline
1							
2							
3							
4							
	Mode of tra for columns	nspoi s (k) a	rt code nd (n)	es 1 — Parcel deli Postal Ser		<b>2</b> — Private tru <b>3</b> — For-hire tru	

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# PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

Item F: Shipment Characteristics - Continued



- Containerized (column i) Indicate whether or not the shipment was containerized by entering "Y" or "N" (yes or no). Containerized means that the shipment left your establishment in an intermodal container or stackable tank without permanently attached wheels. These containers typically vary from 20 to 53 feet in length, and are carried on truck chassis, trains, and ships.
- U.S. Destination: City, State, and ZIP Code (column j) For domestic shipments, enter the city, state, and 5-digit ZIP Code of the buyer/receiver as it appears on the shipping document. Use the "ship to" address. Use the two letter state abbreviation shown in Part IV.

For **export shipments**, report the U.S. **port of exit** as the destination city. The port of exit is the port or airport from which the shipment left the country. In case of land shipments into Mexico or Canada, it is the border crossing.

 Mode(s) of Transport (column k) – Enter the code(s) for all modes of transport used for the shipment to its U.S. destination (i.e., the destination reported in column j). Codes are located on the bottom of pages 2, 3, 4, and 5 of the questionnaire. Enter in the sequence used, all that apply. See Part III for definitions of each mode.

**For Customer Pick-up:** Report the mode(s) of transportation used, if known. Otherwise, report mode as "0" (unknown).

**For Export Shipments:** List only the mode(s) of transport used to reach the port, airport, or border crossing of exit.

$\overline{}$					~				
If a hazardous material, enter the "UN" or "NA"	Containerized? (Y/N)	U.S. destinati	U.S. destination						
(h) (i)		City	State ZIP Code		below. (k)				
	N	Los Angeles	C <sub> </sub> A	9 <sub>0</sub> 0 <sub>4</sub> 0	2, 4, 3				
	N	New York	NIY	1 <sub>1</sub> 0 <sub>1</sub> 4 <sub>1</sub> 5 <sub>1</sub> 4	5				

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# PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

Item F: Shipment Characteristics - Continued

• Export Shipment (column I) – Indicate whether or not the shipment is intended for export outside of the United States, by entering a "Y" or "N" (yes or no). For purposes of this survey, shipments to Puerto Rico and U.S. territories and possessions are considered exports. Foreign Destination: City and Country (column m) --- If the shipment is an export, enter the foreign city and country of destination. For U.S. Destination (column j), enter the U.S. port , airport, or border crossing of exit. In column (k), enter the mode of transport used to the U.S. destination. • Export Mode (column n) – If the shipment is an export, enter the code for the mode of transport by which the shipment left the country. Codes are located at the bottom of pages 2, 3, 4, and 5 of the questionnaire. Foreign destination  $(N/\lambda)$ (for export shipments only) Export mode Note: In column (j) enter the U.S. port, No. airport, or border crossing of exit. Export? Line (m) City Country (I) (n) (o) 0 Ν Y London England 6 00 1 2 3 4 5

# ltems G – I

Please enter the information requested.

#### Item J: Certification

Please enter the name and telephone number of the person to contact in the event that we have a question about your report.

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# PART III – MODE DEFINITIONS

**Parcel delivery/Courier/U.S. Postal Service** – Delivery services that carry letters, parcels, packages, and other small shipments that typically weigh less than 100 pounds. Includes bus parcel delivery service.

**Private truck** – Trucks operated by a temporary or permanent employee of this establishment or the buyer/receiver of the shipment.

**For-hire truck** – Trucks that carry freight for a fee collected from the shipper, recipient of the shipment, or an arranger of the transportation.

Railroad- Any common carrier or private railroad.

**Shallow draft vessel** – Barges, ships, or ferries operating primarily on rivers and canals; in harbors, the Great Lakes, the Saint Lawrence Seaway; the Intracoastal Waterway, the Inside Passage to Alaska, major bays and inlets; or in the ocean close to the shoreline.

**Deep draft vessel** – Barges, ships, or ferries operating primarily in the open ocean. Shipping on the Great Lakes and the Saint Lawrence Seaway is classified with shallow draft vesels.

**Pipeline** – Movements of oil, petroleum, gas, slurry, etc. through pipelines that extend to other establishments or locations beyond the shipper's establishment. Aqueducts for the movement of water are not included.

**Air** – Commercial or private aircraft, and all air service for shipments that typically weigh more than 100 pounds. Includes air freight and air express.

Other mode - Any mode not listed above.

**Unknown** – The shipment was not carried by a parcel delivery/courier/U.S. Postal service, and you cannot determine what mode of transportation is used.

**Note:** Commodities that are "shipped" under their own power, such as boats, barges, ferries, ships, aircraft, trucks, and trains **should be classified with the appropriate mode above.** Commodities shipped under their own power for which an appropriate mode is not listed (e.g., buses, recreational vehicles) should be listed as "**other**" mode.

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# **PART IV -- STATE ABBREVIATION LIST**

State	Abbrev.	State	Abbrev.
Alabama	AL	Montana	MT
Alaska	AK	Nebraska	NE
Arizona	AZ	Nevada	NV
Arkansas	AR	New Hampshire	NH
California	CA	New Jersey	NJ
Colorado	CO	New Mexico	NM
Connecticut	СТ	New York	NY
Delaware	DE	North Carolina	NC
Dist. of Col.	DC	North Dakota	ND
Florida	FL	Ohio	ОН
Georgia	GA	Oklahoma	ОК
Hawaii	HI	Oregon	OR
ldaho	ID	Pennsylvania	PA
Illinois	IL	Rhode Island	RI
Indiana	IN	South Carolina	SC
lowa	IA	South Dakota	SD
Kansas	KS	Tennessee	TN
Kentucky	KY	Texas	ТХ
Louisiana	LA	Utah	UT
Maine	ME	Vermont	VT
Maryland	MD	Virginia	VA
Massachusetts	MA	Washington	WA
Michigan	MI	West Virginia	WV
Minnesota	MN	Wisconsin	WI
Mississippi	MS	Wyoming	WY
Missouri	MO		

NOTICE - We estimate that it will take an average of 2 hours to complete this form. This includes time to read instructions, assemble and review information, and record answers on the form. If you have any comments regarding this estimate or any other aspect of this survey, send them to the Associate Director for Administration, Attn: Paperwork Reduction Project 0607-0189, Room 3104, Federal Building 3, Bureau of the Census, Washington, DC 20233-0001. Respondents are not required to respond to any information collection unless it displays a valid approval number in the top right corner on the front of the questionnaire.

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# TRANSPORTATION-COMMODITY FLOW SURVEY

FORM CFS-1100 (11-4-96)