Angling Economics and A New Survey for 2006



Economist

Office of Science & Technology
Division of Statistics and Economics
National Marine Fisheries Service



Why We Collect Economic Data About Marine Angling?

- 11 million anglers took 93 million trips in the US during 2005
- Provides information necessary for public and private infrastructure and business development
- Policy makers mandated by law to examine economic benefits, costs and impacts of fisheries management decisions

Economic Importance

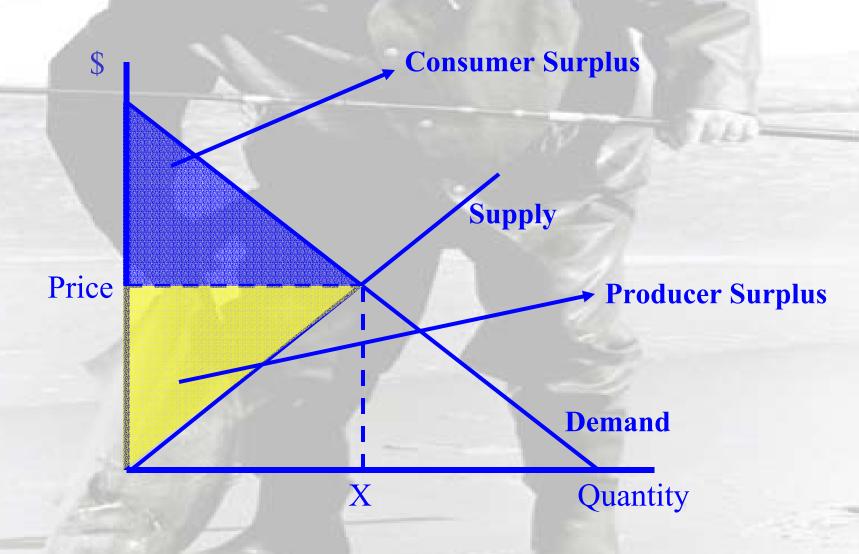
• Economic Value

- Monetizes the value people place on resources.
- Is society better or worse off as the result of a policy?

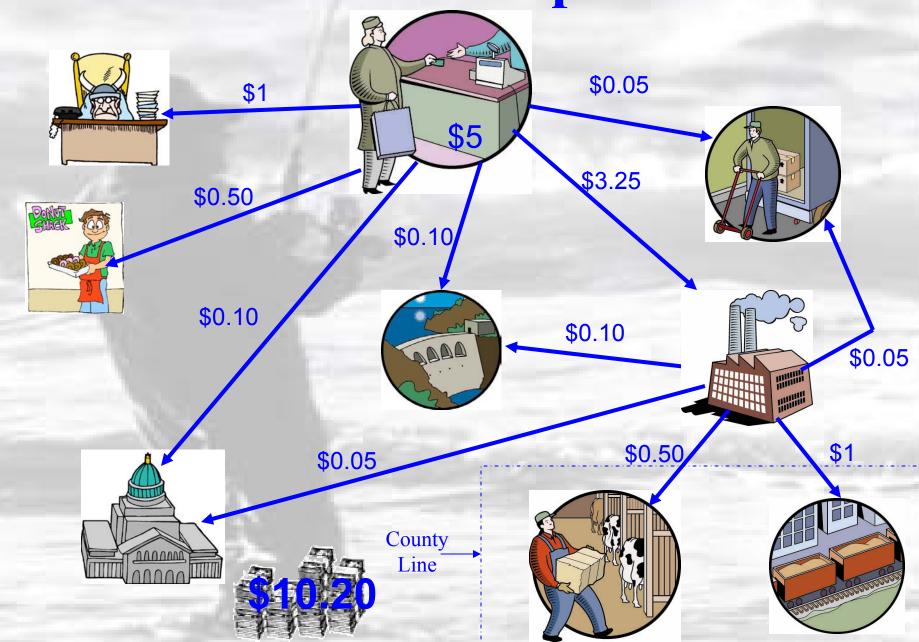
Economic Impacts

- Examines the flow of expenditures through a community.
- Who wins and who loses as a result of a policy?

Economic Value



Economic Impacts



Using Economics for Allocation

- Use net economic benefits not economic impacts
- Recreation side consumer + producer surplus
 - Anglers willingness to pay for that next fish
 - Charter and head boat profits
- Commercial side consumer + producer surplus
 - Consumer willingness to pay for fish at the market
 - Commercial harvester and processor profits
- Don't forget diminishing marginal returns

Total Value of Access and Catch: Some Selected Estimates

- Access in Alabama worth \$3.12 million.
- Catching an additional flat fish worth \$44.5 million.
- Access in Florida worth \$4.3 billion
- Catching and keeping an additional flat fish worth \$754 million

Applications – 50% Reduction in the Red Snapper Bag Limit

1 35	1	1: Reduction in Keep from 4 to 2 Fish		Changes in Expenditures	
Target Species	2003 Effort	Share Change	Effort Change	Average Trip Cost	Total Expenditure Change
Grouper	32,418	-1.05%	-340	\$67.20	-\$22,874
Red Snapper	18,891	-5.18%	-979	\$89.01	-\$87,101
King Mackerel	35,851	1.83%	656	\$69.09	\$45,328
Dolphin	17,556	2.51%	441	\$50.60	\$22,297
No Trip		1.90%	-359	\$68.98	-\$24,757
Net Loss		8 16 8	-581		-\$67,107
Welfare Effects		1 8	STATISTICS.		9.
CV per Trip		3.4	\$132.28		-21
Welfare Loss			\$2,498,901		19
Expenditures and					
Sales Impacts			-\$150,521.01		
Income Impacts			-\$51,052.45		
Job Losses			-1.74	1	

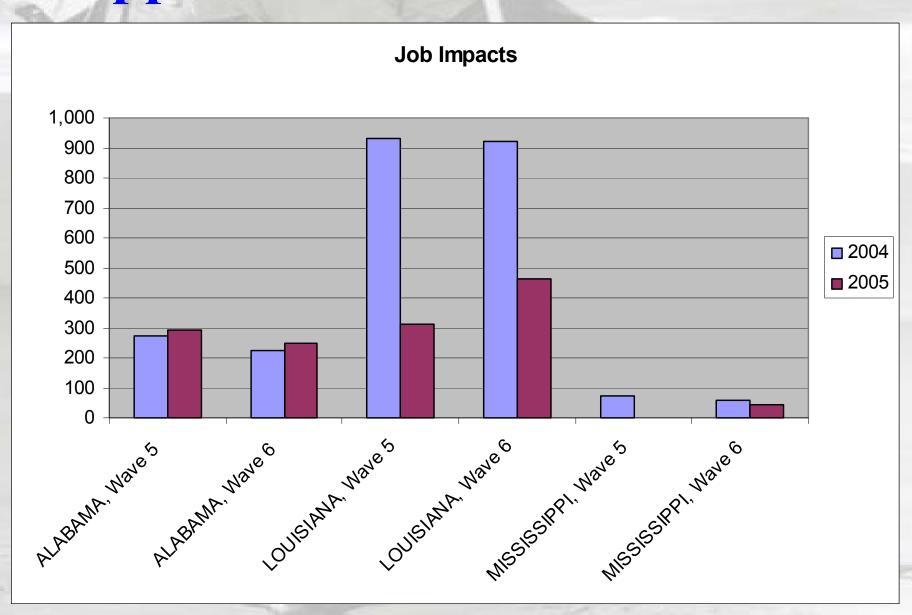
Angler Expenditures

- Total expenditures \$22.6 in 2000
 - Total trip expenditures \$3.5 billion
 - Total durable expenditures \$19.2 billion
- Top states:
 - Florida \$8.4 billion
 - California \$2.5 billion
 - North Carolina \$1.6 billion
 - Washington \$1.4 billion
 - Louisiana \$1.2billion

Economic Impacts

- Saltwater angling has a BIG impact nationally generating
 - \$30.6 billion in sales
 - \$12 billion in personal income
 - -350,000 jobs
- Florida Impacts
 - \$4.6 billion in sales
 - \$1.9 billion in personal income
 - 64,000 jobs

Applications - 2005 Hurricanes



How Will This Survey Work?

- Intercept survey states
 - Trip expenditures collected in the field using the MRFSS
 - Durable good expenditures collected via a mail follow-up
- West Coast, Alaska, and Texas
 - Mail survey
 - Uses angler license frame
- Highly Migratory Species anglers
 - Mail survey
 - Uses HMS permit database

This is your survey, and we are counting on your participation to make this a quality data collection.

Help Us Make This Survey a Success!

- Marine recreational fishing is very important to the US economy
- We need to include everyone in our estimates
- Texas, Alaska, Hawaii, and HMS anglers to be included for the first time
- Feel free to send me an email at brad.gentner@noaa.gov with any questions