other claims relating to the lands being considered for exchange; and

- (5) The deadline by which comments must be received, and the name, title, and address of the official to whom comments must be sent.
- (b) To be assured of consideration in the environmental analysis of the proposed exchange, all comments shall be made in writing to the authorized officer and postmarked or delivered within 45 days after the initial date of publication.
- (c) The authorized officer is not required to republish descriptions of any lands excluded from the final exchange transaction, provided such lands were identified in the notice of exchange proposal. In addition, minor corrections of land descriptions and other insignificant changes do not require republication.

§ 2201.3 Appraisals.

The Federal and non-Federal parties to an exchange shall comply with the appraisal standards set forth in §§ 2201.3–1 through 2201.3–4 of this part and, to the extent appropriate, with the Department of Justice "Uniform Appraisal Standards for Federal Land Acquisitions" when appraising the values of the Federal and non-Federal lands involved in an exchange.

\S 2201.3-1 Appraiser qualifications.

- (a) A qualified appraiser(s) shall provide to the authorized officer appraisals estimating the market value of Federal and non-Federal properties involved in an exchange. A qualified appraiser may be an employee or a contractor to the Federal or non-Federal exchange parties. At a minimum, a qualified appraiser shall be an individual, approved by the authorized officer, who is competent, reputable, impartial, and has training and experience in appraising property similar to the property involved in the appraisal assignment.
- (b) Qualified appraisers shall possess qualifications consistent with State regulatory requirements that meet the intent of title XI of the Financial Institutions Reform, Recovery and Enforcement Act of 1989 (FIRREA) (12 U.S.C. 3331). In the event a State does not have approved policies, practices and

procedures regulating the activities of appraisers, the Bureau of Land Management may establish appraisal qualification standards commensurate with those adopted by other States meeting the requirements of FIRREA.

§ 2201.3-2 Market value.

- (a) In estimating market value, the appraiser shall:
- (1) Determine the highest and best use of the property to be appraised;
- (2) Estimate the value of the lands and interests as if in private ownership and available for sale in the open market:
- (3) Include historic, wildlife, recreation, wilderness, scenic, cultural, or other resource values or amenities that are reflected in prices paid for similar properties in the competitive market;
- (4) Consider the contributory value of any interest in land such as minerals, water rights, or timber to the extent they are consistent with the highest and best use of the property; and
- (5) Estimate separately, if stipulated in the agreement to initiate in accordance with §2201.1 of this part, the value of each property optioned or acquired from multiple ownerships by the non-Federal party for purposes of exchange, pursuant to §2201.1-1 of this part. In this case, the appraiser shall estimate the value of the Federal and non-Federal properties in a similar manner.
- (b) In estimating market value, the appraiser may not independently add the separate values of the fractional interests to be conveyed, unless market evidence indicates the following:
- (1) The various interests contribute their full value (pro rata) to the value of the whole; and
- (2) The valuation is compatible with the highest and best use of the property.
- (c) In the absence of current market information reliably supporting value, the authorized officer may use other acceptable and commonly recognized methods to determine market value.

§ 2201.3-3 Appraisal report standards.

Appraisals prepared for exchange purposes shall contain, at a minimum, the following information:

(a) A summary of facts and conclusions:

§ 2201.3-4

- (b) The purpose and/or the function of the appraisal, a definition of the estate being appraised, and a statement of the assumptions and limiting conditions affecting the appraisal assignment, if any;
- (c) An explanation of the extent of the appraiser's research and actions taken to collect and confirm information relied upon in estimating value;
- (d) An adequate description of the physical characteristics of the lands being appraised; a statement of all encumbrances; title information, location, zoning, and present use; an analysis of highest and best use; and at least a 5-year sales history of the property;
- (e) A disclosure of any condition that is observed during the inspection of the property or becomes known to the appraiser through normal research that would lead the appraiser to believe that hazardous substances may be present on the property being appraised;
- (f) A comparative market analysis and, if more than one method of valuation is used, an analysis and reconciliation of the methods used to support the appraiser's estimate of value;
- (g) A description of comparable sales, including a description of all relevant physical, legal, and economic factors such as parties to the transaction, source and method of financing, effect of any favorable financing on sale price, and verification by a party involved in the transaction;
 - (h) An estimate of market value;
- (i) The effective date of valuation, date of appraisal, signature, and certification of the appraiser;
- (j) A certification by the appraiser signing the report to the following:
- (1) The appraiser personally contacted the property owner or designated representative and offered the owner an opportunity to be present during inspection of the property;
- (2) The appraiser personally examined the subject property and all comparable sale properties relied upon in the report:
- (3) The appraiser has no present or prospective interest in the appraised property; and
- (4) The appraiser has not, and will not, receive compensation that was

contingent on the analysis, opinions, or conclusions contained in the appraisal report; and

(k) Copies of relevant written reports, studies, or summary conclusions prepared by others in association with the appraisal assignment that were relied upon by the appraiser to estimate value, which may include but is not limited to current title reports, mineral reports, or timber cruises prepared by qualified specialists.

§ 2201.3-4 Appraisal review.

- (a) Appraisal reports shall be reviewed by a qualified review appraiser meeting the qualifications set forth in §2201.3–1 of this part. Statements of value prepared by agency appraisers are not subject to this review.
- (b) The review appraiser shall determine whether the appraisal report:
- (1) Is complete, logical, consistent, and supported by a market analysis;
- (2) Complies with the standards prescribed in §2201.3-3 of this part; and
- (3) Reasonably estimates the probable market value of the lands appraised.
- (c) The review appraiser shall prepare a written review report, containing at a minimum:
- (1) A description of the review process used;
- (2) An explanation of the adequacy, relevance, and reasonableness of the data and methods used by the appraiser to estimate value;
- (3) The reviewing appraiser's statement of conclusions regarding the appraiser's estimate of market value; and
- (4) A certification by the review appraiser to the following:
- (i) The review appraiser has no present or prospective interest in the property that is the subject of the review report; and
- (ii) The review appraiser has not, and will not, receive compensation that was contingent on the approval of the appraisal report.

§2201.4 Bargaining; arbitration.

(a) Unless the parties to an exchange agree in writing to suspend or modify the deadlines contained in paragraphs (a)(1) through (a)(4) of this section, the parties shall adhere to the following schedule: