

June 23, 2008

Good Day,

I am a product manager for the leading Enterprise Document Automation software solution, Dialogue. We are eagerly planning to implement XBRL support so our customers can both comply with the SEC and serve better physical documents to their customers.

This is a very large undertaking, and I would like to comment on the date. Our financial Services customers do not like frequent software implementations, so we release about every 15-18 months to give them fewer upgrades. With that said, the timeline between HP's implementation and market adoption exceeds the window between the current August 1st, 2008 deadline for comments and the June 1, 2009 requirement for implementation.

As a result, I would like to see a January 1, 2009 date at a minimum. This would allow the other software developers to comply. Like many of our other competitors, XBRL output is a part of a firm's larger communication and document strategy. It's a lot more work than "just putting XBRL" into our software application. We have to help the businesses incorporate their filings with their customer communications. We see the value in XBRL, but we see the value in also using it to generate better documents for their customers. Specifically, we have to develop XBRL output for the SEC and also XBRL input for designing customer documents.

Please register this comment on behalf of this HP software product.

Kind Regards,

Scott M Draeger, EDP  
Product Manager - Dialogue

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