

# EXPORT-IMPORT BANK *of the* UNITED STATES

Ex-Im Bank helps U.S. companies sustain and create jobs by financing U.S. exports.

## **WE CAN INCREASE YOUR EXPORT SALES**

Enter a new foreign market. Increase your sales in an existing one. Provide buyer financing. Improve your cash flow. You can do it and we can assist. We're the Export-Import Bank of the U.S. (Ex-Im Bank) - a federal government agency, not a private bank, chartered by Congress to promote the sale of U.S. exports.

Our products are designed to provide financial support and risk reduction. Importantly, we assume credit and country risks that the private sector is unable or unwilling to accept.

We provide U.S. companies with **EXPORT CREDIT INSURANCE** that protects against buyer nonpayment and extends credit too.

### **BENEFITS:**

- Minimizes political and commercial risks of buyer nonpayment so exporters can enter new and riskier markets
- Extends credit terms, leading to increased sales with both new and existing customers
- Increases exporters' borrowing capacity and improves cash flow

We offer **TERM FINANCING** for international buyers of U.S. "capital" goods or services.

### **BENEFITS:**

- Eliminates political and commercial risks of buyer nonpayment so exporters can enter new and riskier markets
- Extends credit terms to customers at competitive rates
- Increases international competitiveness by offering financing support

We offer **WORKING CAPITAL GUARANTEES** enabling small- and medium-sized U.S. companies to obtain lender loans for the production of goods or services by exporters.

### **BENEFITS:**

- Makes funds available to fulfill export sales orders
- Turns exporters' inventory and accounts receivable into cash
- Offers expedited application turnaround

For more information, call 800.565.3946 [EXIM], fax 202.565.3723, e-mail [info@exim.gov](mailto:info@exim.gov), or visit our website at [www.exim.gov](http://www.exim.gov)

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