

## AT-A-GLANCE

**GRANTS.GOV MARKS FIRST ANNIVERSARY** highlights the successes of Grants.gov's first year of operation.

**ONE TOWN + ONE WEBSITE = GRANT MANAGEMENT SUCCESS** features the link to learn more about the benefits the Town of Lexington, SC has seen since employing Grants.gov.

See what the Department of Education and other grant community members are saying about Grants.gov in **THE WORD ON THE STREET.** (Page 2)

**IN THE NEWS** features just a few of the recent news articles covering Grants.gov. (Page 2)

Keep track of where Grants.gov is making an appearance in **UPCOMING EVENTS.** (Page 2)

**GET INVOLVED** with Grants.gov today! Help shape the future of the Program. (Page 2)

## MANAGING PARTNER



Unifying Federal Grants

## GRANTS.GOV MARKS FIRST ANNIVERSARY

The Grants.gov team had a reason to celebrate this fall: the award-winning, secure website turned one year old. And with growing site usage – including grant opportunities, registered users, electronic grant application packages, site views, and email notifications – the celebration was well deserved.

Over the past year, more than...

- 1,250 electronic grant applications have been received
- 3,000 grant-seeking organizations have enrolled to apply for grants online
- 1,400 grant opportunity notices are currently posted daily
- 600,000 grant opportunity notices are emailed to interested parties each week
- 4 major awards have recognized the impact, technology, and innovation of the site

### It Has Been a Team Effort – Thank You to the Stakeholders

The success of Grants.gov Find and Apply features is centered on a team effort. We recognize that we owe this first year's momentum to the Stakeholder community at large. Grants.gov thanks the grant community researchers and applicants, the Federal grant-making agencies, cross-agency work groups and pioneering individuals championing Grants.gov and its adoption as the single website for finding and applying for Federal grants.

### The Firsts

It's not just big (and still growing) numbers that tell the story of Grants.gov first year successes. Whether making a working pilot available or receiving the first Application Package, the past year has been filled with a lot to of which to be proud.

"In just one year, Grants.gov has established itself to be a proven concept and an indisputable success," said HHS Secretary Tommy G. Thompson.

(Continued on page 2)

Grants.gov Firsts	
2003	
June	★ Working Pilot Launched
October	★ Find Policy Published
October 31	★ Grants.gov Kick-Off
October 31	★ 1 <sup>ST</sup> Application Package Published
December 9	★ 1 <sup>ST</sup> Application Submission Received
2004	
February	★ 100% Agencies on Find
April	★ Over 1 million Find Hits Weekly
May	★ 100 <sup>th</sup> Application Package Posted
July	★ 500,000+ Grant Opportunities Emailed Weekly
August	★ 1000 <sup>th</sup> Application Received
September	★ 25 Million Grants.gov Page Views To Date
October 31	★ Grants.gov 1 <sup>st</sup> Anniversary

## ONE TOWN + ONE WEBSITE = GRANT MANAGEMENT SUCCESS

Mary Louise Resch, Lexington, SC Grants Administrator, spent 1 to 1 ½ hours each day searching for grant opportunities in the same old places. She needed to find and apply for new grant opportunities in a more timely fashion in order to meet the needs of her growing community. She found a solution in Grants.gov.

"For a small municipality like ours with limited grants staffing, Grants.gov has been a wonderful time-saving tool. The Town of Lexington, SC cannot thank Grants.gov enough and emphasize how valuable it's been to us as end users!" said Resch.

From significantly reducing her grant research time, finding grant opportunities from agencies and in places she never would have thought to look, to applying electronically, Mary Louise shares her experience of finding, applying, and succeeding with Federal grants through Grants.gov.

Visit [www.grants.gov/SuccessStories](http://www.grants.gov/SuccessStories) to learn how the Town of Lexington, SC used Grants.gov to help manage their grants management process. Have your own Grants.gov success story to tell? Send us a note at [support@grants.gov](mailto:support@grants.gov).

## FIRST ANNIVERSARY (Continued)

### WHAT'S NEXT?

The Grants.gov team knows it has accomplished a lot, but more big things are on the way!

"While growth and momentum in usage and site features have been steady throughout our first year, it is about the future that we are most excited. As we enter our second year, we're ready for and excited by the challenge," Rebecca Spitzgo, Grants.gov Program Manager, said.

In the next year, users should look out for more electronic grant programs, along with new site features and functionality:

- Agency Ramp-up – The Grants are Coming! Aggressive agency participation goals are in place
- Individuals – joining the thousands of groups and organizations to apply directly on Grants.gov
- More electronic grant application features including data import and export capabilities
- Focus on utilization – outreach and marketing to the grant community.

Stay tuned and visit Grants.gov to ride the momentum.

## THE WORD ON THE STREET

"The Department of Education has been on board with Grants.gov since the beginning because we believe that our customers benefit greatly from having one place to find and apply for grants. Education posts 100% of its competitive grant opportunities on Grants.gov FIND, and plans to post grant application packages on APPLY for 50 competitions in the coming year. We are excited to be able to provide more applicants the opportunity to apply electronically using Grants.gov, which is really the future for electronic grant applications across the federal government."

*Mark Carney, Deputy Chief Financial Officer, U.S. Department of Education*

"As a proposal writer, Grants.gov has shown me the wide variety of departments that provide funding applicable for a project a client is planning. We've always paid close attention to when funding is available from certain departments, but now we are paying attention to others also -- and having the notices emailed straight to us is wonderful."

*Nora Palmatier, Program Planning and Proposal Writer*

"In an era of economic downturns, deficits and reductions in funding available through state budget dollars, resources such as Grants.gov become even more critical in helping our community to maintain our quality of life without having to raise taxes."

*Daniel P. Breazeale, Mayor Town of Lexington, SC*

And there are plenty more...visit the new Grants.gov [Testimonials](#) page at to see what other users, like you, have say about Grants.gov!

## GRANTS.GOV IN THE NEWS

Visit [www.grants.gov/News](http://www.grants.gov/News) for a full list of media coverage, newsletters, and news releases. Recent news stories about Grants.gov include:

11/8/04 [Documents get smart](#), ComputerWorld – XML enabled documents could change how people interact with business systems. As the middleman between granting agencies and applicants, Grants.gov supports the systems used by clients.

10/27/04 [Grants.gov marks first anniversary](#), Government Computer News – Grants.gov marked its first year of operations as one of the more successful of 25 Quicksilver E-government projects.

10/15/04 [HHS, other agencies collaborate to make Grants.gov pay off](#), Government Computer News – If it takes nimble cross-government collaboration to really make electronic government work, Grants.gov is well ahead of the pack.

10/11/04 [Project brings grants programs to light](#), Government Computer News – Grants.gov has helped shine light on more than 900 disparate grant programs tucked into cracks and crevices of the Federal government.

## UPCOMING EVENTS

Mark your calendar! Connect with Grants.gov representatives at the following upcoming events:

- |              |   |
|--------------|---|
| 11/30 – 12/3 | National League of Cities, Congress of Cities and Exposition – Indianapolis, IN |
| 12/2, 12/4   | Council for Research Development, Washington, DC                                |
| 12/17        | Foundation Center, Washington, DC   |

## GET INVOLVED

We want to hear from you!

- SPREAD THE WORD – Grants.gov outreach is in full swing. Watch for Grants.gov in print advertising and your mail. Help us reach those who would benefit from Grants.gov by spreading the word.
- PREPARE TO APPLY – Complete your registration with Grants.gov for complete access to tools and information at your fingertips.
- HELP US HELP YOU – Tell us what you think by participating in market research activities, including focus groups, interviews and surveys.