



# United States African Development Foundation

Office of the President  
Knowledge, Learning, and Dissemination

Date Jan 25, 2008

# 2007 API and PART Metrics



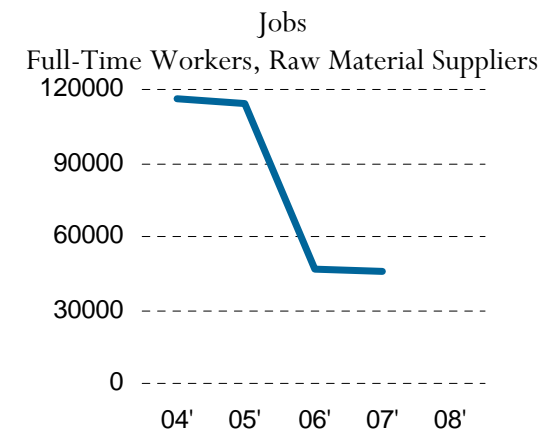
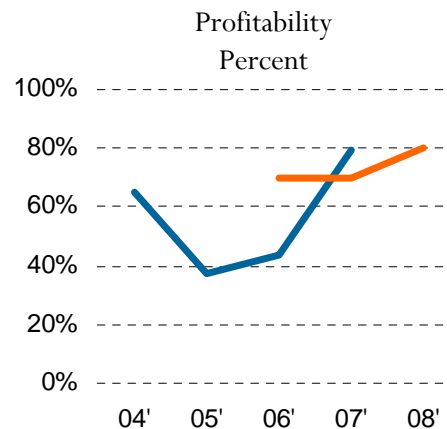
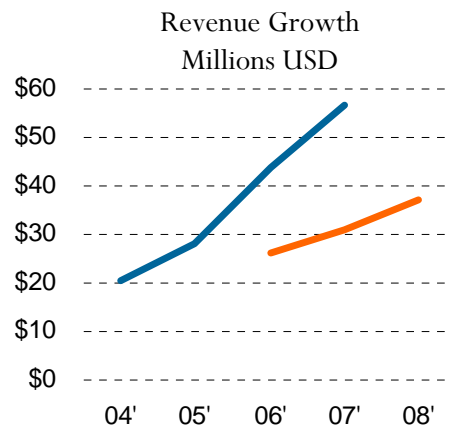
Key Performance Indicators	Actuals			Targets		
	FY05	FY06	FY07	FY05	FY06	FY07
<b>PART Indicator</b>						
1 Cumulative revenue growth (active + expired) <sup>1</sup>	\$28,060	\$43,582	\$56,910	\$23,000	\$26,000	\$31,000
2 Investment multiplier (active + expired) <sup>1</sup>	1.68	2.05	3.73	1.8	2	2.20
3 Profitability rate (active)	38%	44%	80%	65%	70%	70%
4 CRG compliance rate (active)	13%	39% #	31% <sup>2</sup>	20%	50%	70%
5 Sustainability rate (expired)	59%	62%	86%	0%	0%	75%
6 Strategic partnership funding as percent of total project funding	31%	32%	23%	28%	35%	40%
7 Cumulative follow-on financing (active + expired) <sup>1</sup>	\$ 9,501 <sup>3</sup>	\$29,610 <sup>3</sup>	\$36,051	TBD	TBD	TBD
8 External enterprise trust fund leveraging (annual)	-	-	-	1000	2000	\$2,000
9 Overhead rate (annual)	31%	32%	36%	25%	25%	25%
10 Median disbursement time in days (annual)	NA	NA	NA	45	26	NA
<b>API/Other</b>						
11 Number of projects (active EEG) <sup>4</sup>	177	177	210	USD in Thousands		
12 Current grant value (active EEG) <sup>4</sup>	\$33,947	\$29,063	\$26,695			
13 Proportion of current grant value for MSE & T&I EEG	70%	75%	75%			
14 Cumulative disbursements (active + expired MSE and T&I EEG) <sup>5</sup>	\$16,717	\$21,210	\$15,252			
15 New project obligations (EEG + OAG)	\$11,450	\$8,047	\$13,343			
16 Owners and full-time workers (active)	114,597	46,553	45,866			
17 Proportion of women owners and full-time workers	65%	46%	47%			
18 Proportion of revenue growth from active projects	97%	19%	17%			
19 Investment multiplier (active)	1.9	0.6	0.9	<sup>1</sup> Expired within past 3 years		
20 Investment multiplier (expired)	0.4 <sup>3</sup>	5.1 <sup>3</sup>	11.4	<sup>2</sup> Post revaluation		
21 Cumulative growth in value of loans disbursed (active)	\$6,302	\$3,940	\$ 4,970	<sup>3</sup> Incomplete data		
22 Cumulative growth in export sales (active + expired)	ND	ND	\$4,188	<sup>4</sup> Projects with cumulative disbursements > \$3,000		
23 Cumulative CRG contributions received (active)	\$599	\$202	\$942			
24 Cumulative CRG contributions expected (active) <sup>2</sup>	\$4,071	\$5,470	\$7,551	<sup>5</sup> With baseline sales data		

## Goal 1 Key Metrics



Invest in Businesses and Social Enterprises That Create Jobs, Generate Income, and Improve the Lives of the Poor.

- Revenue Growth
- Profitability (percent of portfolio profitable by the end of year 3)
- Jobs (in active portfolio)



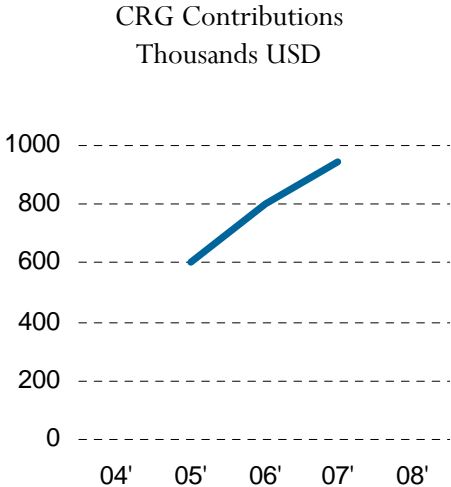
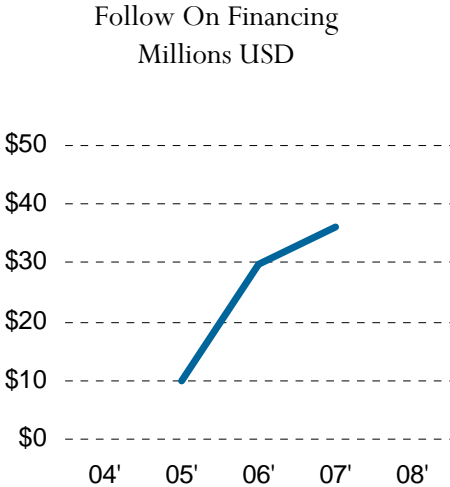
Actual ■ Target ■

# Goal 2 Key Metrics



Expand Institutional and Financial Capacities to Support Business and Social Enterprise Growth.

- Local Enterprise Funds
- Follow On Financing
- CRG Contributions (cumulative collections to date)



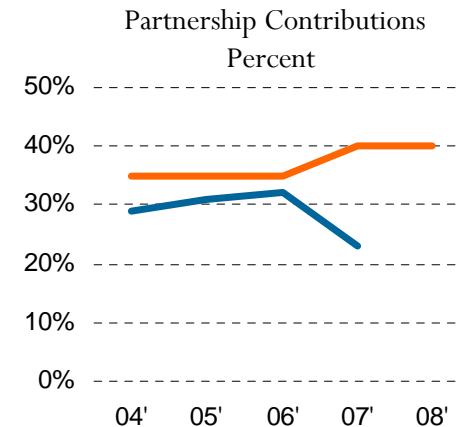
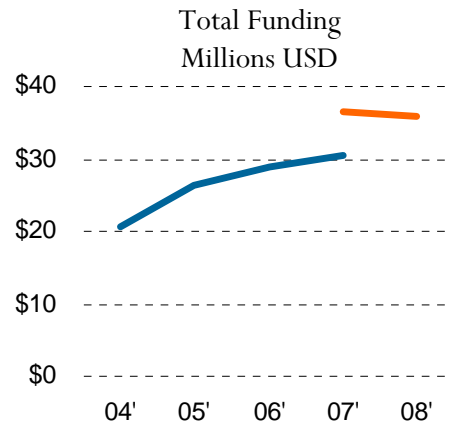
Actual ■ Target ■

## Goal 3 Key Metrics



Broaden USADF's resource base and provide efficient and effective services.

- Total Funding (USG and Partnerships)
- Strategic Partnerships (partner funds as % of total project funds)
- Disbursement Processing (available in FY2008)



Actual ■ Target ■

## Definitions



- **PART** Program Assessment Rating Tool (PART) used by the Office of Budget and Management to establish accountability for performance. PART strengthens and reinforces GPRA-mandated performance reporting.
- **API** Assessment of Performance Impacts

See Definitions Document for more details about each indicator.