



Issue XX - Fall 2008  
Fleet Management Division  
Heartland Region

This Issue: GSA Fleet Vehicle Acquisition Season

## The Heartland Region Welcomes New Fleet Director

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FLEET FACTS

## Meet the New Director, Gary Scibona

The GSA Heartland Region would like to introduce Gary Scibona as the new Director of the Fleet Management Division.

Mr. Scibona has served in various capacities within the Federal community for the past 24 years. He served for four years as the Director of Acquisition Operations for the Heartland Region of GSA. Prior to his arrival at GSA, he was the Contracts Director for the National Oceanic and Atmospheric

Administration in Kansas City. He spent seventeen years in acquisition with the Department of Defense, serving as the Director of Contracting for both the Corp of Engineers and Fort Carson.

Mr. Scibona recently completed the Federal Executive Leadership program and the Commissioner's Acquisition Fellowship program. He looks forward to being able to help our customers complete their mission by providing safe, reliable, low-cost vehicles.



## Reducing the Federal Fleet's Consumption of Fuel



Our goal at GSA Fleet is to help our customers meet the guidelines and regulations that have been established to help reduce oil consumption and increase the efficiency of our federal vehicles. This is accomplished through ensuring that fleets are right sized to complete the mission while decreasing petroleum consumption. Please see the reminder included below.

### **Federal Management Regulation; (FMR) Motor Vehicle Management; Notice of GSA Bulletin FMR B-19.**

This bulletin provides guidance to Federal agencies on increasing fuel efficiency for the Federal motor vehicle fleets. Further detailed information can be found at [www.gsa.gov/fmrbulletin](http://www.gsa.gov/fmrbulletin).

Federal agencies are required to obtain fuel efficient vehicles in accordance with Subpart A of Federal Management Regulation part 102-34, Motor Vehicle Management. The Energy Policy Act requires agencies to acquire alternative fuel vehicles, and Executive Order 13423 (Strengthening Federal Environmental, Energy, and Transportation Management) requires agencies to decrease petroleum consumption and increase alternative fuel use. Also, the Energy Independence and Security Act of 2007 set forth efforts to enhance energy conservation and efficiency. Increasing fuel efficiency will help agencies save on fuel costs while also helping them to meet environmental mandates.



## New 2009 Vehicle Rates

As you know, fuel prices experienced a historic increase this past year. From the time we issued the FY 2008 rate schedule (which had no increases from FY 2007) until April 2008, fuel prices grew by 22%.

Therefore, we were required to impose a fuel surcharge in mid-April. Unfortunately, fuel costs increased even more from April through the summer (up an additional 23%).

Therefore, the fuel surcharge of mid-April is now permanent and incorporated in FY 2009 rates. In addition, vehicle prices have also increased from prior year levels. As a result of these price increases, along with the increased cost of fuel, FY 2009 rates will increase an additional 4.9% on average. Please be assured that we are working hard to find ways to reduce costs and maintain



our low rates at a 40% discount from commercial alternatives. We are also monitoring the recent drop in fuel prices. If this trend continues, we may be able to lower our rates. The full rate table is available on the GSA Fleet website at [www.gsa.gov/vehiclerates](http://www.gsa.gov/vehiclerates).

We will also be changing the method of calculating a vehicle's optional equipment rate. For FY 2009, the optional equipment rate will be calculated as the total cost of the vehicle (options included) less the cost of the low bid vehicle without any options (regardless of make and model) within that standard item number.

This change will enable us to recover the actual cost of supplying a vehicle with all the requested options.

## Vehicle Replacement Standards

For FY 2009 the vehicle replacement standards have changed. You ask how will this affect the vehicles you are leasing? Due to a lack of funds and the increased price of gas over the last year GSA, Fleet Management Division will not be able to replace as many of vehicles as in years past. Because of the changes you may be asked to keep your vehicle for one more year. As an example, the replacement criteria for passenger vehicles is now 3 years and 36,000 miles OR 4 years and 24,000 miles OR 5 years and any miles OR any year and 75,000 miles. The replacement criteria for a 4x2 non diesel light truck is 7 years or 65,000 miles. The complete replacement standards can be found at: [www.gsa.gov](http://www.gsa.gov) at the fleet services link.

If you have any questions concerning vehicle replacement please contact your local Fleet Service Representative.

## Find an AFV Fueling Station

Finding alternative fuel vehicle (AFV) fuel stations has never been easier!

Fleet Drive-thru now provides a link to the Department of Energy AFV fuel locator webpage. Just click on the "Find Fuel" link on the GSA Fleet Drive-thru homepage.

Users can locate and map directions to local alternative fuel stations that offer Biodiesel (B20 and above), Compressed Natural Gas (CNG), Electric, Ethanol (E85), Hydrogen, Liquefied Natural Gas (LNG), and Liquefied Petroleum Gas (Propane).

By selecting the advanced options, users can identify whether stations are public, private, or planned and search for stations that accept certain credit cards, such as our new Wright Express card. GSA Fleet's partnership with the Department of Energy will provide GSA Fleet customers with greater visibility of alternative fueling stations in their area. Visit <http://drivethru.fss.gsa.gov> today!



## Fleet Credit Credit Transition - Wright Express (WEX) Card Arrival

GSA Fleet is pleased to announce the award of its fleet card to Citibank/Wright Express (WEX). As in the past, these cards will be used to cover your fuel and maintenance needs for the GSA Fleet leased vehicles.

It is EXTREMELY important to get the new credit cards to your agency drivers so that they will be able to purchase fuel and maintenance during this transition. The current Voyager cards will be activated and functional through November 29th at 11:59PM. The new WEX cards will be activated November 30th at 12:00AM.

NOTE: The Voyager cards WILL be electronically turned off after 11/29 and the WEX cards WILL NOT be activated prior to 11/30. Failure to follow this protocol carefully could result in declined transactions during the transition.

DO NOT DESTROY the Voyager cards until after November 30th. If you destroy them prior to 11/30, you will have no means of purchasing fuel and/or maintenance!



IMPORTANT: The driver ID/PIN numbers have changed from four/ five digits to six digits. You will now need to enter the center six digits of the license plate number. As an example; for G12 1234A the driver ID would be 121234. For G63 54321 the driver ID would be 635432. While this new procedure needs to be widely disseminated to drivers we ask that you don't keep written instructions with the credit card to prevent fraudulent use.

Your prompt attention in this matter is greatly appreciated. GSA Fleet looks forward to continuing to fill your vehicle needs by providing quality vehicles, competitive leasing rates, and superior customer service.