

GSA FAS
Transition Summit
September 6-7, 2006
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TAKING TIME to TRANSFORM

Networx Transition Overview

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Transition is the movement of services from expiring FTS2001 contracts to Networx

Program Goals

- Service Continuity
- Highly Competitive Prices
- High Quality Service
- Full Service Providers
- Alternative Sources
- Operations Support
- Transition Assistance & Support
- Performance-Based Contracts

Networx Transition Goals

- Move all services from current contracts to Networx before they expire
- Expedite availability of enhanced service
- Ensure no loss of service
- Minimize transition expenses



Transition Management

- GSA
- Industry Partner(s)
- IMC Transition Working Group (TWG)
- Agencies

Transition Management--GSA

- **Transition Planning and Support**
- **Facilitate Agency-specific planning**
- **Track Program Status and Cost**
- **Manage Performance of Industry Partners**
- **Mediate Issue Resolution**
- **Report Status to Administrator, Congress, Agencies, OMB, GAO, etc**
- **Liaison Between Agencies and Industry Partners**

Transition Accomplishments

- **FTS2001 ‘Bridge’ Contracts**
- **Regional Services Transition Planning**
- **Transition Coordination Center**
- **Transition Strategy and Management Plan**
- **Transition Working Group**
- **Transition Managers**
- **Transition Website**
- **Transition Management Portal**
- **GAO & IG Audits**
- **Transition Baseline Inventory**
- **FTS2001 Contractor Transition Support**

FTS2001 Transition Baseline Inventory

- **GSA FTS Needs A Government-Wide FTS2001 Transition Baseline Inventory To Plan, Oversee, and Track Transition**
- **FTS2001 Transition Baseline Inventory**
 - Address all services to be transitioned
 - Be accurate
 - Be complete

Incumbent FTS2001 Contractor Transition Participation

- **A Successful Transition To Networx Will Require Incumbent FTS2001 Contractor Transition Participation**
- **The Areas In Which Participation Will Be Required Are:**
 - **FTS2001 Transition Baseline Inventory**
 - **Transition Coordination & Management**
 - **For “Coordinated” and “Managed” Cutovers**
 - **For Coordinated Traffic Management**
 - **To Avoid “Premature” Disconnects**
 - **Transition Interconnectivity (“Gateways”)**
 - **FTS2001 Disconnect Reporting**

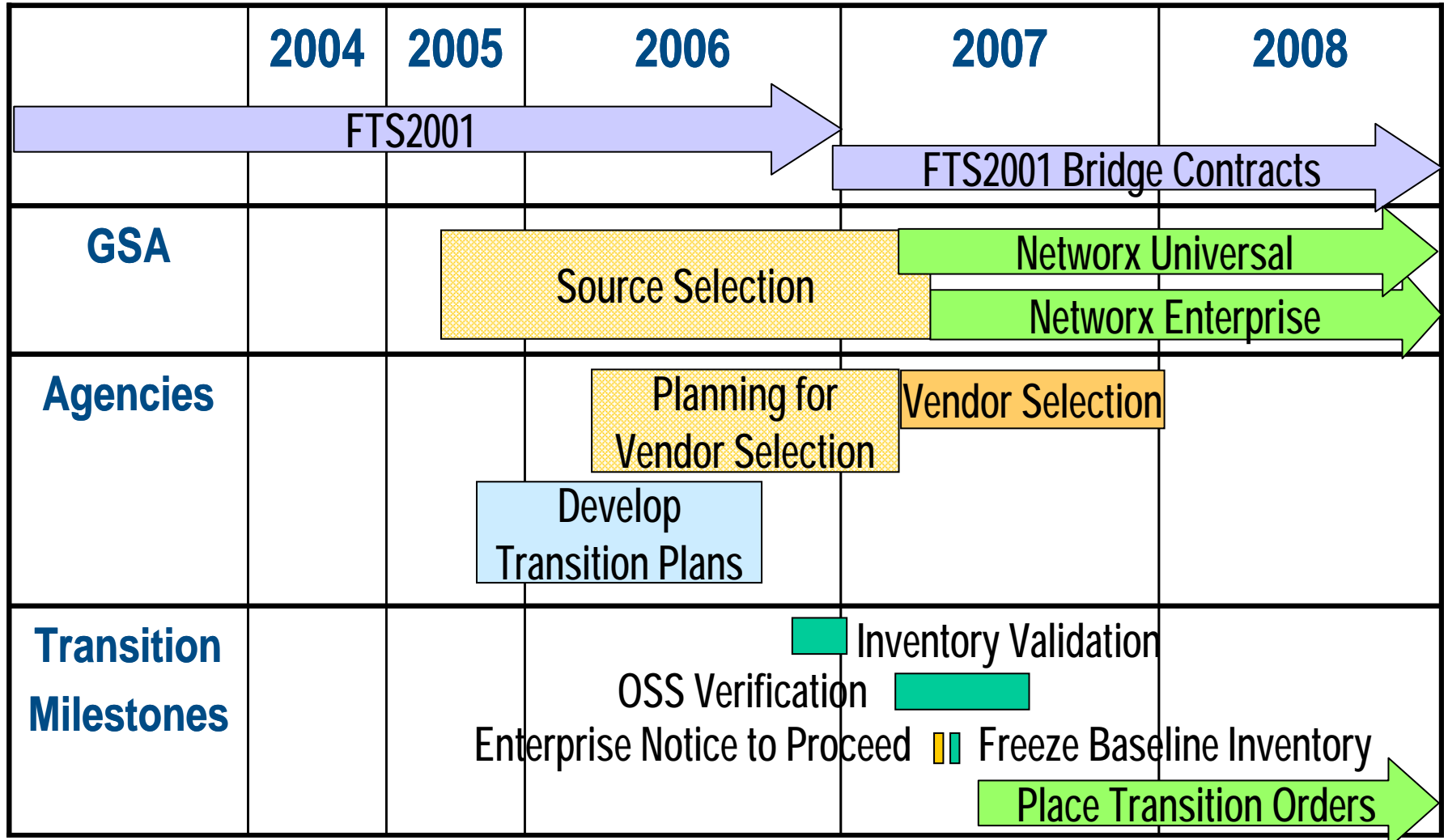
Transition Management -- Industry Partners

Network Contractor	Incumbent FTS Contractor
<ul style="list-style-type: none"> – Develop program-level transition plan – Deliver Agency-level transition plans – Assist Agencies with site- or service-specific plans – Conduct service cutovers – Provide training 	<ul style="list-style-type: none"> – Work with Agency to develop detailed schedule for disconnects – Complete service removals

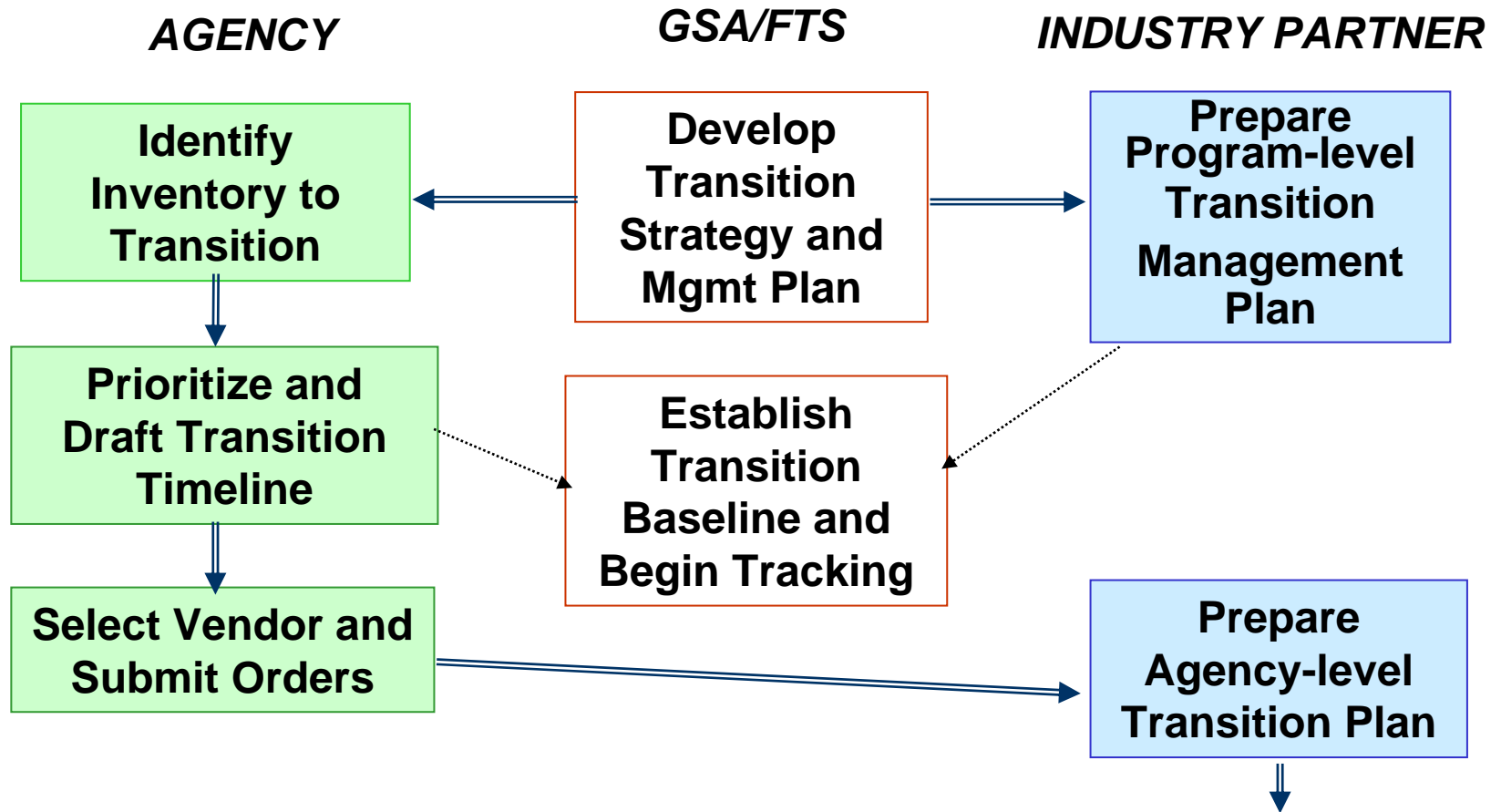
Transition Management -- IMC Transition Working Group (TWG)

- Agency participation, facilitated by GSA, through the Interagency Management Council (IMC)
- Advises on Government-wide transition issues relating to Network
 - **Inventory sub-committee**
 - **Operations Planning**
 - **Security sub-committee**
 - **Fair Opportunity sub-committee**
- Developed Lessons Learned, TWG Pre-Award Transition Guide, Taxonomy
- Developing Fair Opportunity Guidelines
- Incorporating GAO Guiding Principles
- Meets twice monthly

Transition Sequence of Events



Transition Approach

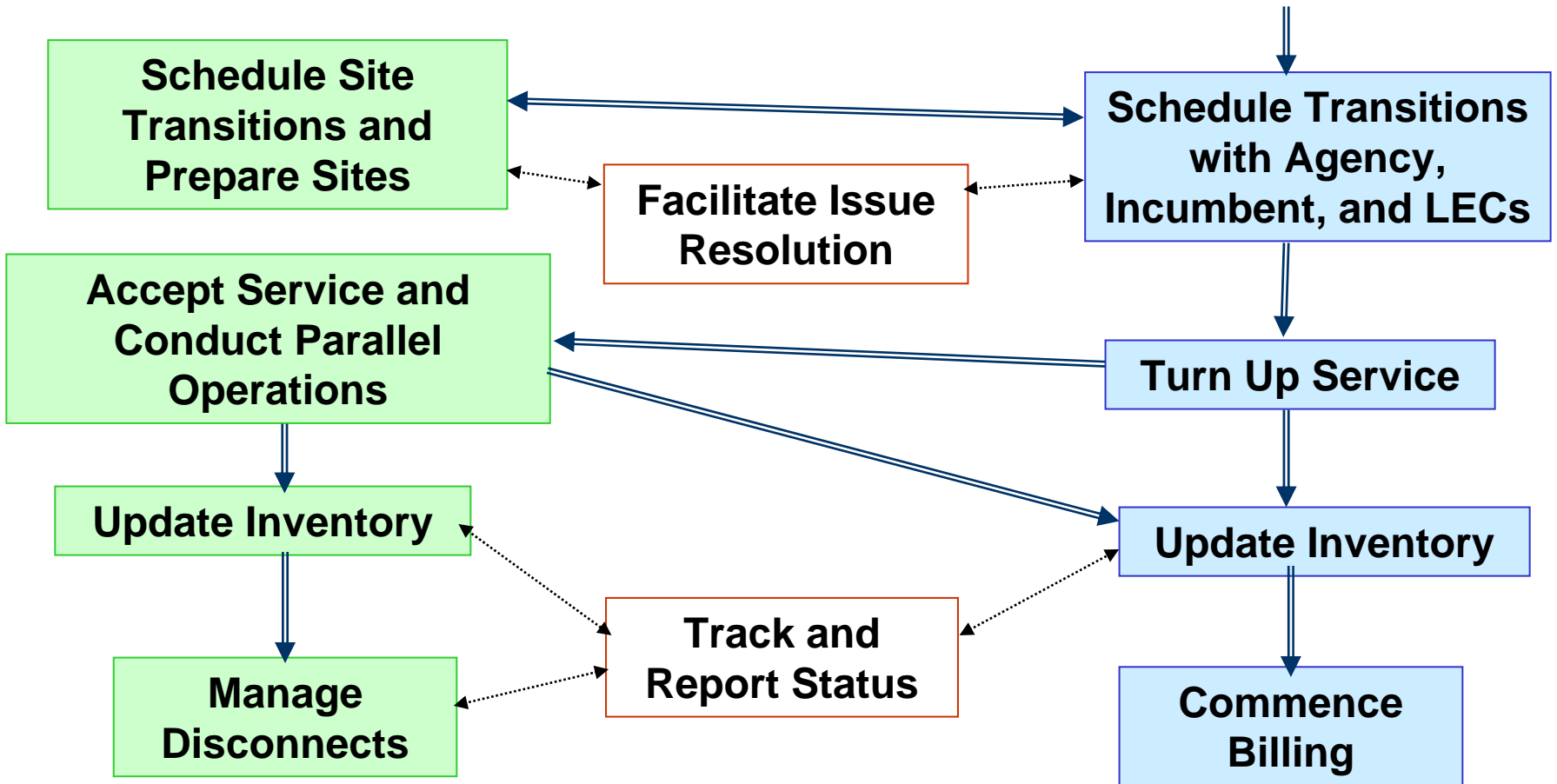


Transition Approach--concluded

AGENCY

GSA/FTS

INDUSTRY PARTNER



Agency Transition Activities

● Appoint Agency Transition Manager

- Agency focal points for transition
- Requested appointment thru CIO Council in Feb 05
- 90% Agencies/Sub-Agencies have identified TMs
- Kick-off meeting held April 2005

● TM meetings held at AIA building downtown with web conference available

Transition Activities

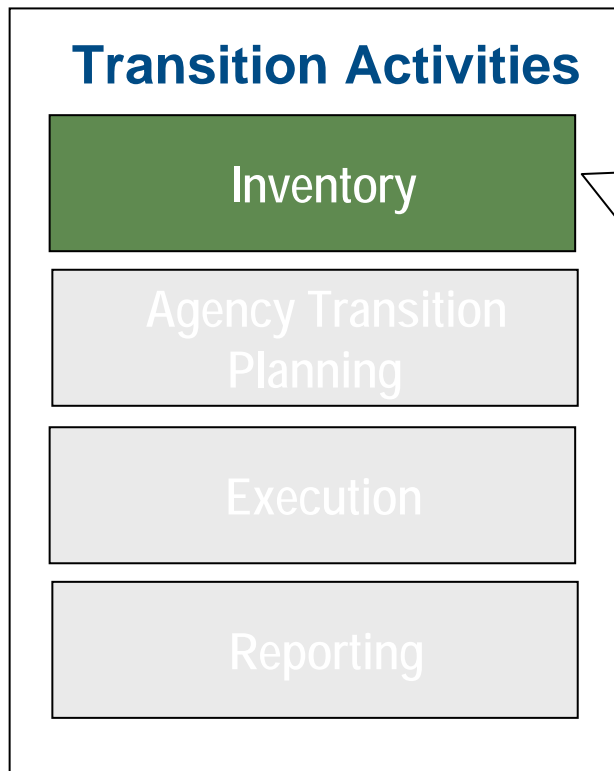
Inventory

Agency Transition
Planning

Execution

Reporting

Inventory



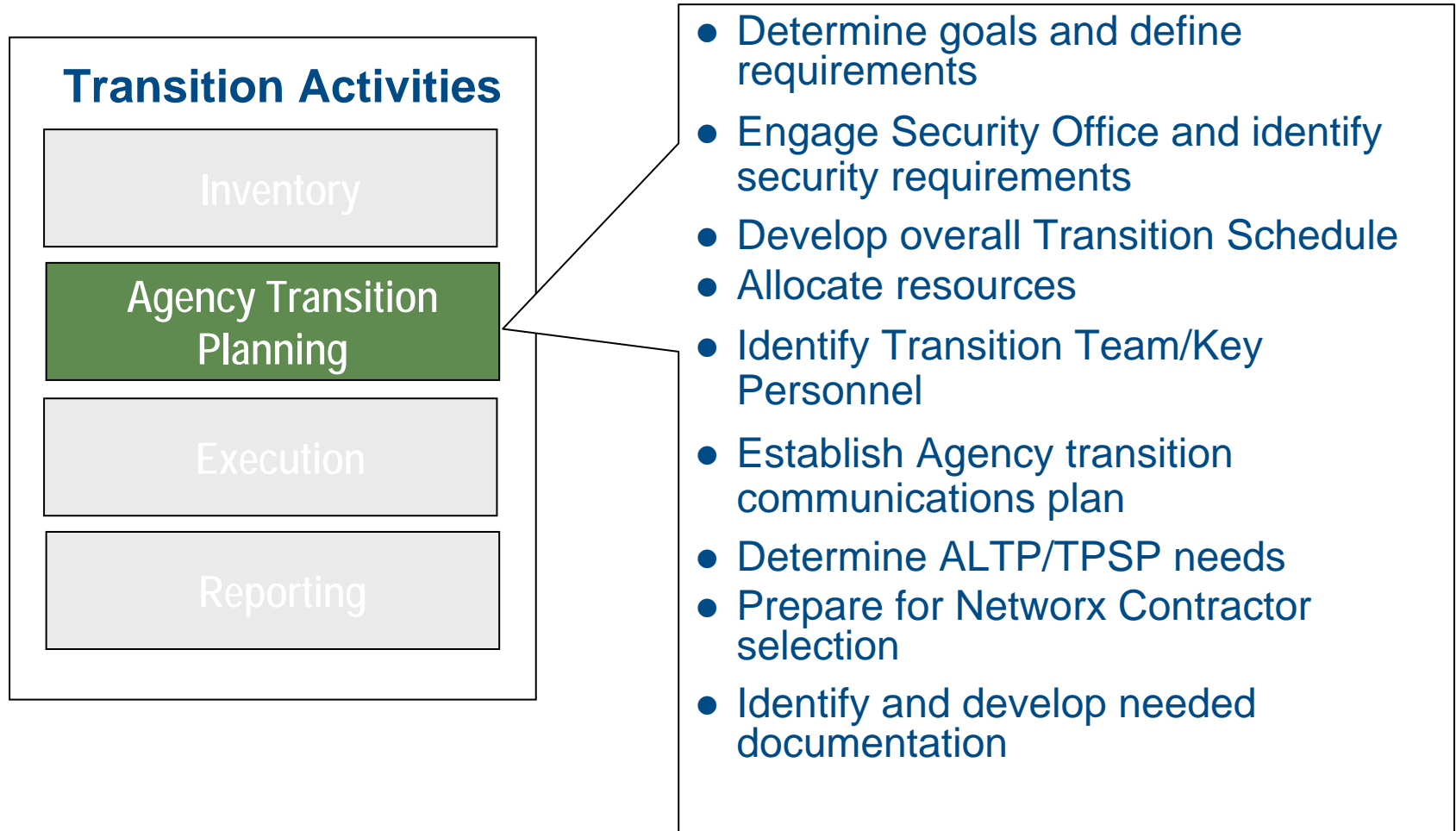
- Agency Inventory identified as key to transition success
- Agencies gather available inventory data
- GSA creates Transition Baseline Inventory
- Agencies Compare Agency inventory to TBI
- Validate TBI
- TBI becomes baseline for transition credits and status reporting
- Agencies maintain Network inventory

Agency Transition Planning - Analysis

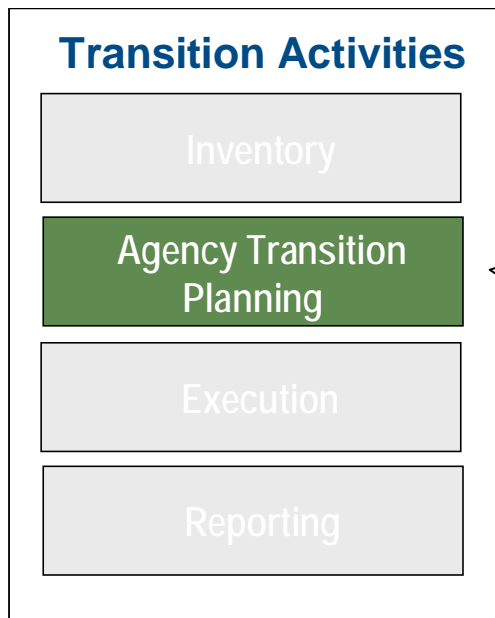


- **What do I plan to do with FTS2001 services?**
 - Does it need to transition?
 - Will it transition like-for-like, upgraded, or technology refreshed?
 - Do any services require customization?
 - Do I plan to group services?
- **Are there other services to be migrated from non-FTS contracts**
- **Who are the stakeholders?**
- **What are my operational constraints?**
 - Are all services equal, or is there a hierarchy stated or implied?
 - When can I transition?
 - What resources can I allocate?
- **At what level will transition decisions be made?**

Agency Transition Planning - Approach

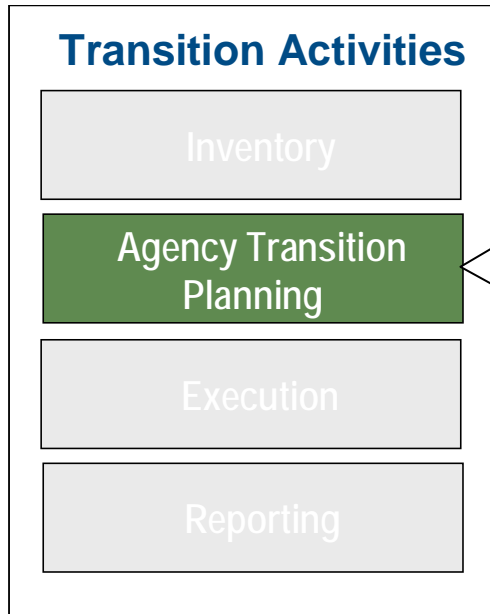


Agency Transition Planning – Detailed Planning



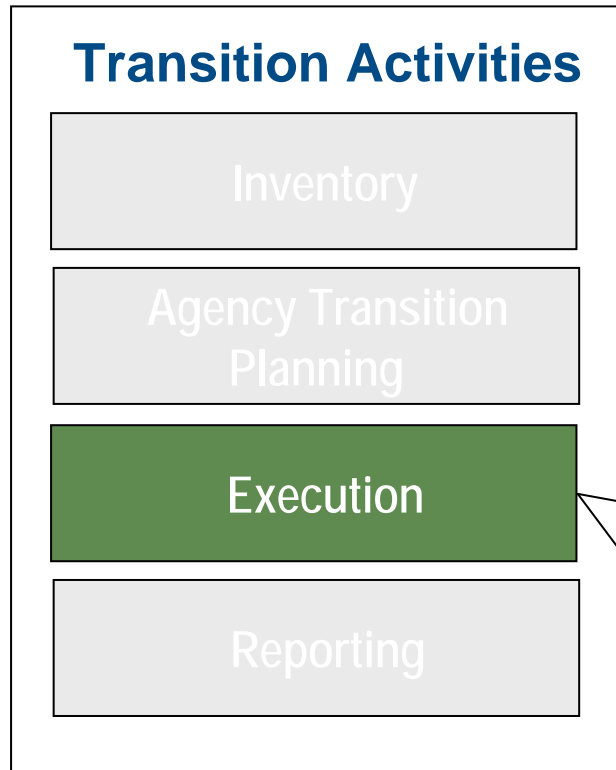
- Create Agency Hierarchy Codes
- Gateways for private networks
- CPE issues
- Cutover scheduling and test & acceptance
- Site Surveys, if needed (see detail next slide)
- Local Government contacts (LGCs)
- Site preparation
- Local access
- Parallel operations requirements
- Facility access and security
- Billing Verification
- Issue Resolution

Agency Transition Planning – Site Surveys



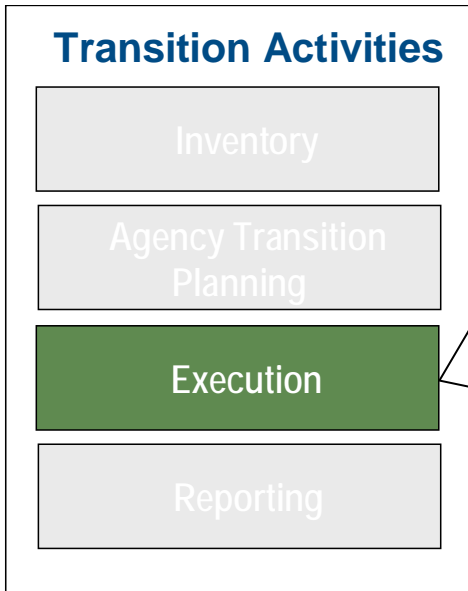
- **Location name**
- **Building name, lat/long, and CLLI code**
- **Street address, floor and room number**
- **Floor plan with location for new service installation**
- **Ckt identifier: vendor order number, circuit ID, phone number, IP address**
- **Physical plant and extended demarc requirements**
- **Site POC and alternate, by service type**
- **Agency CPE and POC for site contact and vendor**
- **Other site contacts**
- **Local Telco contact**
- **Security and access**

Execution

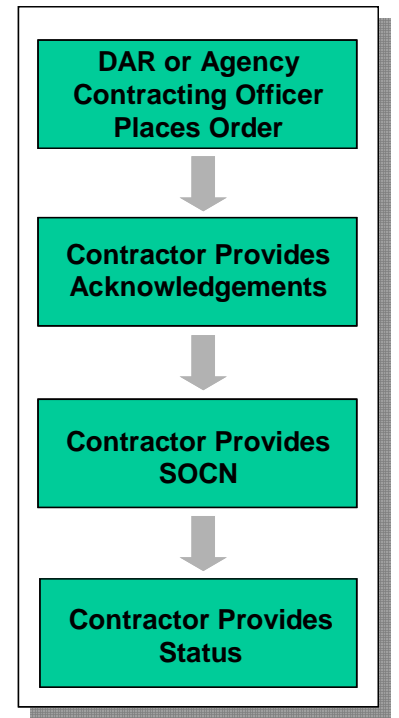


- Contractor Selection
 - FAR 16.505 requires Fair Opportunity when selecting Contractor
 - Done at Agency level;
 - Agencies must document Fair Opportunity decision

Execution - Ordering



- Authorized personnel within each Agency will place all orders directly with Networx contractors
 - Agency Contracting Officers
 - Designated Agency Representatives (DAR)
- Networx contractors will provide automated ordering capabilities
 - Contractor OSSs must pass verification testing prior to order placement
 - All orders must include Agency Hierarchy Code (AHC) and CLIN
- Networx contractors issue acknowledgements through automated system



Execution - Notices & Planning Report

Transition Activities

Inventory

Agency Transition
Planning

Execution

Reporting

Network RFP Section C.4 Transition

- Network Contractor provides Notices
 - **60 Day Notice**
 - **Go/No Go Notice**
- Network Contractor Provides Weekly Transition Planning Report
 - **Begins 1 week after first order accepted**
 - **Due 2nd business day after week ending on Sunday**
 - **Sent to GSA, Agency**
- Other Reporting required by ALTP/TPSP

Execution – Test & Acceptance

Transition Activities

Inventory

Agency Transition
Planning

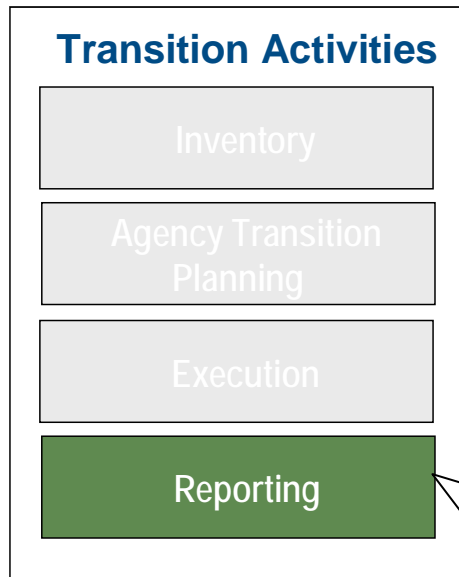
Execution

Reporting

Network RFP Section E (Test & Acceptance)

- Network Contractor responsible for conducting verification testing to assure that services conform to RFP Section C.2 technical requirements
 - **Network Services Verification Test Plan**
- Ordering Agency responsible for acceptance testing
 - **Trouble ticket must be opened within 72 hours**
 - **If subsequent failure, Government may request return to original service, request replacement service, or cancel the service without penalty**

Transition Reporting –



- **Implementation Tracking - RFP**
 - **Transition Execution Reports**
 - **Begin 1 week after first order accepted**
 - **Due 2nd business day after week ending on Sunday**
 - **Sent to GSA, Agency, Sub-Agency**
 - **Other reporting required by ATLP/TPSP**
 - **Disconnect tracking will be GSA's primary focus**
 - **Objective is to “zero-out” FTS2001**
 - **GSA provides Government wide status reporting**

Summary

- Inventory, Inventory, Inventory
- Start Planning Now!
 - Goals and Requirements
 - Network Contractor Selection
 - Allocate Resources
- RFP Familiarization
- Attend TM Meetings