

# Richard Phelps

## CEO

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# The Falmouth Institute

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# Topic

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## **Gaining Health Board Support for Quality Management Initiative**



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# 1. Organization needs support of Health Board

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## 2. Need to explain features and benefits

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# 3. Explain GPRA and PART in basic terms

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# 4. Provide example of performance measures

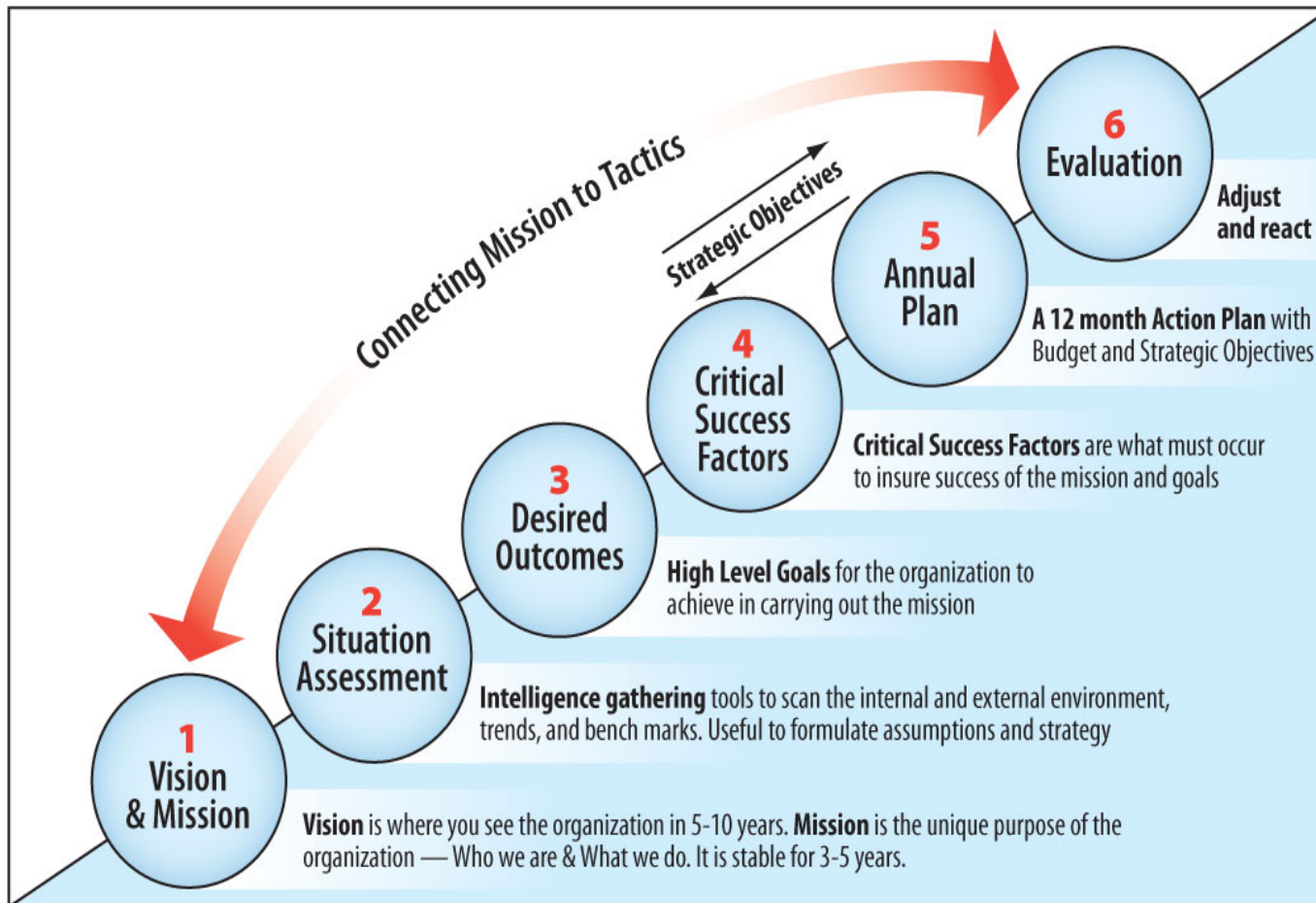
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- **Out put**
- **Out comes**



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# 5. Example Strategic Planning Model



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# 6. Explain role of clinic in providing data to IHS

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# 7. Relate the process to funding

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# 8. Create buy in for pay for performance

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# 9. Explain what funds are used

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- **Federal**
- **Third Party**
- **Other**



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# **10. Other incentives**

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# 11. Boards roles in authorizing pay for performance

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# 12. Overall benefits of this initiative

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- **Quality services**
- **Efficiency**
- **Increased chances of other funding**



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