

## SECTION 4 EVALUATION AND ACCEPTANCE

### 4-1. Evaluation.

#### 4-1.1. General.

Evaluation of a TSP's offer for transportation services will be based on the combination of the TSP's service performance and its offered charges. That combination will take the form of a Value Index (VI) as explained below.

#### 4-1.2. Performance Evaluation.

**4-1.2.1. DOMESTIC.** For the 2004-2005 Filing Cycle, evaluation of the TSP's service performance will be based on data collected from Traffic Managers for a twelve (12) month period and a Customer Satisfaction Index (CSI) measuring each individual TSP's performance against the average level of performance will be assigned. In those instances when there was no data furnished, the TSP will be considered "Unindexed" and its performance will not be a factor in the evaluation.

**4-1.2.2. INTERNATIONAL.** For the 2004-2005 Filing Cycle, evaluation of the TSP's service performance will be based on data collected from Traffic Managers for a twelve (12) month period and a Customer Satisfaction Index (CSI) measuring each individual TSP's performance against the average level of performance will be assigned. In those instances when there was no data furnished, the TSP will be considered "Unindexed" and its performance will not be a factor in the evaluation.

#### 4-1.3. Value Index (VI).

**4-1.3.1. Computation.** A TSP's VI is computed at the time each cost comparison is run. The computation uses the following steps:

- (1) A base total charges is computed for the cost comparison by adding together
  - Total Transportation Charges (line-haul, packing, and accessorial);
  - SIT Charges for 30 days (pickup/delivery, warehouse handling, storage);
  - The greatest vehicle price offered by all TSPs for that cost comparison, if applicable; and
  - The UAB Charge, if applicable (average of the weight breaks found in the base-line rate table in RFO Section 2-7).

This base total is absent any discounts or percentages.

- (2) The average charge by all TSPs on that route is calculated.
- (3) The average discount is calculated by subtracting the average charge from the base total charges (#1 and #2 above)
- (4) The charge for each individual TSP is calculated based on its offered discounts/percentages/rates.
- (5) Each individual TSP's discount is calculated by using the absolute value (abs) of the amount determined by subtracting the TSP's charge from the base total charges (abs (#1 and #4 above))
- (6) The Discount Index (DI) for each TSP is computed by dividing each TSP's discount by the average discount and multiplying the result by 100 (#5/#2, above)\*100).
- (7) The VI for each TSP is finally computed by summing 70% of the TSP's Customer Satisfaction Index (CSI) with 30% of the DI ((.7\*CSI)+(.3\*#6, above)).

*Example 1.* If a TSP's CSI is 105.37 and its DI is 91.55, its VI = 101.22

$$((105.37*.70) + (91.55*.30)).$$

*Example 2.* If a TSP has no CSI and its DI is 137.96, its VI = 41.39

$$((0*.70) + (137.96 * .30)).$$

## **4-2. Acceptance.**

### **4-2.1. Domestic.**

Accepted offers will be listed on the GSA Cost Comparisons for Federal Agency use based on the VI as computed in RFO [Section 4-1.3](#), and in accordance with provisions of RFO Section 4-3.

### **4-2.2. Agency Specific.**

Accepted offers will be listed on the GSA Cost Comparisons for Federal Agency use based on the VI, and in accordance with provisions of RFO Section 4-3.

### **4-2.3. International.**

Accepted offers will be listed on the GSA Cost Comparisons for Federal Agency use based on the VI as computed in RFO [Section 4-1.3](#), and in accordance with the provisions of RFO [Section 4-3](#).

## **4-3. Cost Comparison Listing.**

### **4-3.1. Definitions.**

**4-3.1.1. New TSP.** New TSP as used in this provision means a TSP approved to participate in the GSA's CHAMP after [February 1, 2004](#).

**4-3.1.2. Indexed TSP.** Indexed TSP as used in this provision means any TSP, except a new TSP, for which GSA can calculate a CSI.

**4-3.1.3. Unindexed TSP.** Unindexed TSP as used in this provision means any TSP, except a new TSP, for which GSA cannot calculate a CSI for this Filing Cycle.

**4-3.1.4. Filing Cycle.** Filing Cycle as used in this provision means the [period November 1, 2004 through October 31, 2005](#), unless such period is changed by the PMO in [Kansas City, Missouri](#).

### **4-3.2. TSP Categories.**

**4-3.2.1. Category 1.** Effective May 1, 1997, ALL new TSPs will be listed on the cost comparison in cost ascending order.

**4-3.2.2. Category 2.** Category 2 TSPs are those with VI of 100.0 or greater. All TSPs with a VI equal to or greater than 100.0 as computed in accordance with RFO [Section 4-1.3](#) will be listed in VI descending order. TSPs with a VI less than 100.0 will be listed in no order and be identified as Category 3 TSPs.

**4-3.2.2.1. Category 3.** Category 3 are all TSPs with a VI of 99.99 or less and all unindexed TSPs. These TSPs will be randomly selected and randomly sorted on each cost comparison requested by a Federal Agency.