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GSA

U.S. General Services Administration

What a Package Deal!

Announcing a New Federal Strategic Sourcing Initiative
for Greater Savings on
Express & Ground Domestic Delivery Services



Package Savings and Achieving Goals Together!

The General Services Administration (GSA) and FedEx have teamed and created a new Blanket Purchase Agreement (BPA) that will both help you meet your strategic sourcing goals *and* save money!

Now you truly have the best possible value package deal — *to meet both your express and ground domestic delivery needs.*

You know the importance of increasing efficiency and economy in purchasing services and so do we. GSA developed the Federal Strategic Sourcing Initiative (FSSI) Express and Ground Domestic Delivery Services (ExGDDS) BPA with you in mind. Members from 12 agencies formed an interagency acquisition team to scope the requirements and award a BPA that meets the needs of many government agencies. Not only will it save significant taxpayer dollars, but this FSSI initiative also sets a perfect example of how federal agencies can work strategically with top-notch suppliers to carry out our missions.

This BPA procurement vehicle offers:

- Tiered discounts – so as the collective volume increases, so do the discounts
- Business intelligence – which enables you to make more informed business decisions
- Best practice solutions – for better program management

Features include:

- Domestic delivery for both air and ground shipments between Continental U.S., Alaska, Hawaii, and Puerto Rico
- Money-back guarantee on all express small and heavyweight packages, and all ground small packages
- Performance period of one base year plus two (2) one-year options
- Significant discounts off of FedEx's already reduced Multiple Award Schedule base pricing for express and ground shipments
- Waived fuel surcharges for all express and ground shipments



Take advantage of the following benefits by participating in the program:

- Meet your OMB goal for cross-government participation
- Receive more data to help you manage the program
- Re-engineer high-cost business processes
- Replicate cost-saving business processes
- Share lessons learned and best practices
- Enjoy quality service levels
- Drive additional discounts
- Identify adjustments for future FSSI acquisitions

Other value-added services that GSA provides as a part of this program:

- Annual benchmarking studies
- Annual high level spend analyses
- Dedicated customer support

Ready to come on board? Here are the easy steps to follow:

1. Agency submits participation letter to GSA listing participating locations, key points of contact and estimated annual spend
2. GSA issues task order to FedEx on agency's behalf
3. Agency funds task order
4. Agency obligates funding in Federal Procurement Data System by modifying BPA No. GS-33F-BQT03 and referencing Task Order No. QPN BQT06, as appropriate
5. FedEx performs agency account setup with FSSI pricing (new tier rates effective no later than 30 days after task order issuance)
6. Agency begins using FedEx BPA services and enjoys the benefits of strategic sourcing: agency completes air/ground bill of lading and makes arrangements with FedEx for pickup or drop off of packages

Need more information? Visit us online at www.gsa.gov/exgdds or contact us at (703) 605-5618.

For copies of GSA publications, visit the Centralized Mailing List Service at www.gsa.gov/cmls. For additional information or for customer assistance, please call the CMLS call center at (817) 334-5215 or send an email to cmls@gsa.gov.