# SMALL BUSINESS ADMINISTRATION

The budget provides \$701 million in new budget authority for the Small Business Administration (SBA). When combined with anticipated carryover and decreased loan subsidy costs, this funding level allows SBA to continue to expand assistance to small businesses at a reduced cost to the Federal taxpayer.

In 1998, SBA proposes to continue to increase its reliance on its private sector partners. Three initiatives will allow SBA to complete its transition from physically servicing and liquidating its \$36 billion loan portfolio to overseeing its private sector partners. First, 7(a) General Business lenders will be required to service and liquidate all loans approved after FY 1997. Second, SBA will sell its \$10 billion portfolio of defaulted guarantees and direct loans beginning in FY 1998. Third, SBA requests \$18 million to improve its portfolio monitoring capabilities. These proposals will allow SBA to focus its limited resources on expanding assistance to small businesses while relying on its private sector partners for "backend" activities. The budget estimates that these proposals will lead to lower credit, administrative, and subsidy costs.

The budget proposes growth in programs to expand access to capital, assist disadvantaged small businesses, and provide education and training. As part of SBA's goal of stretching taxpayers' dollars, the budget also assumes that (1) Small Business Development Companies will charge counseling fees to substitute for a reduction in federal grants and proposes that (2) disaster loan borrowers pay an interest rate equal to the rate on Treasury securities of comparable maturity.

#### Federal Funds

# General and special funds:

# SALARIES AND EXPENSES

For necessary expenses, not otherwise provided for, of the Small Business Administration as authorized by Public Law 103-403, including hire of passenger motor vehicles as authorized by 31 U.S.C. 1343 and 1344, and not to exceed \$3,500 for official reception and representation expenses, [\$223,547,000, of which \$1,000,000 shall only be available for obligation and expenditure for projects jointly developed, implemented and administered with the Minority Business Development Agency of the Department of Commerce] \$246,100,000. Provided, That the Administrator is authorized to charge fees to cover the cost of publications developed by the Small Business Administration, and certain loan servicing activities: Provided further, That notwithstanding 31 U.S.C. 3302, revenues received from all such activities shall be credited to this account, to be available for carrying out these purposes without further appropriations: Provided further, That [\$75,500,000] \$57,500,000 shall be available to fund grants for performance in fiscal year [1997] 1998 or fiscal year [1998] 1999 as authorized by section 21 of the Small Business Act, as amended. [In addition, for expenses not otherwise provided for, of the Small Business Administration, \$11,500,000, of which: \$3,000,000 shall be available for a grant to continue the WVHTC Foundation outreach program to assist small business development; \$7,000,000 shall be available for a grant to the Center for Rural Development in Somerset, Kentucky, for small business and rural technology development assistance; \$1,000,000 shall be available for a grant to Indiana State University for the renovation and equipping of a training facility, to assist in creating small business and economic development opportunities; and \$500,000 shall be available for a continuation grant to the Center for Entrepreneurial Opportunity in Greensburg, Pennsylvania, to provide for small business consulting and assistance.] (Departments of Commerce, Justice, and State, the Judiciary, and Related Agencies Appropriations Act, 1997.)

| 00.01 Gov 00.02 Disc 00.03 Ecc 00.04 Ma 00.05 Exe 00.07 Cor 00.08 Her 00.07 Cor 00.12 Fie 00.13 Equ 00.13 Equ 00.14 Req 00.15 Chi 10.00  Budge 21.40 Un 22.00 Nev 22.22 Un 23.90 Un 23.95 Nev 24.40 Un  New t Cur 40.00 Per 68.00  Chang 72.40 Un 73.10 Nev 73.20 Tot 10.00  Chang 72.40 Un 73.10 Nev 73.20 Tot 37.31 Nev 40.00 Per 68.00 Un 86.90 Out 86. | ations by program activity: vernment Contracting and Minority Enterprise Development velopment assistance onomic development and administration coutive direction neral counsel ngressional and legislative affairs arrings and appeals mmunications and publications vocacy lid operations ual Employment Opportunity and civil rights compliance gional and district offices ief financial officer Total obligations etary resources available for obligation: obligated balance available, start of year: Uninvested balance w budget authority (gross) obligated balance expiring Total budgetary resources available for obligation w obligations obligated balance available, end of year: Uninvested balance w budget available for obligation w obligations obligated balance available, end of year: Uninvested balance uninvested balance obligated balance available, end of year: Uninvested balance obligated balance available, end of year: Uninvested balance soudget authority (gross), detail: rrent: Spending authority from offsetting collections: Offsetting collections (cash)  | 487<br>2<br>-5<br>488<br>-488   | 508  | 123<br>127<br>77<br>1<br>1<br>5<br>1<br>1<br>2<br>2<br>126<br>10<br>517  |
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| 00.02 Dis Section   00.04 Ma   00.05 Exe   00.06 Ger   00.07 Cor   00.08 Heg   00.09 Cor   00.11 Adv   00.12 Fie   00.13 Equ   00.14 Reg   00.15 Chi   10.00    8  | velopment  | 112<br>117<br>83<br>2<br>5<br>1<br>1<br>1<br>3<br>5<br>3<br>2<br>123<br>10<br>488<br>4<br>487<br>2<br>5<br>5<br>488<br>-488 | 126<br>132<br>75<br>1<br>1<br>5<br>1<br>1<br>2<br>5<br>4<br>2<br>123<br>9<br>507 | 517<br>—<br>517<br>—517  |
| 00.02 Dis  00.03 Ecc  00.03 Ecc  00.03 Ecc  00.04 Ma  00.05 Exe  00.06 Ger  00.07 Cor  00.08 Hez  00.11 Add  00.15 Fie  00.13 Equ  10.00    Budge  21.40 Uni  22.00 Nee  22.22 Unc  22.30 Unc  23.90 Sec  00.14 Res  00.14 Res  00.15 Chi  10.00    Budge  21.40 Uni  00.14 Res  00.15 Chi  10.00    Chang  70.00   Chang  72.40 Uni  73.10 Nee  73.20 Tot  73.40 Adj  74.40 Uni  00.14  86.90 Outlas  90 Outlas  | aster assistance  nomic development  nagement and administration  neral counsel  ngressional and legislative affairs  arings and appeals  mmunications and publications  vocacy  Id operations  ual Employment Opportunity and civil rights compliance  glional and district offices  ief financial officer  Total obligations  etary resources available for obligation:  obligated balance available, start of year:  Uninvested balance  w budget authority (gross)  obligated balance expiring  Total budgetary resources available for obligation  w obligated balance available, end of year:  Uninvested balance  w budget authority (gross), detail:  rrent:  Appropriation  manent:  Spending authority from offsetting collections: Off-   | 112<br>117<br>83<br>2<br>5<br>1<br>1<br>1<br>3<br>5<br>3<br>2<br>123<br>10<br>488<br>4<br>487<br>2<br>5<br>5<br>488<br>-488 | 126<br>132<br>75<br>1<br>1<br>5<br>1<br>1<br>2<br>5<br>4<br>2<br>123<br>9<br>507 | 123<br>127<br>77<br>1<br>1<br>1<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>1<br>5<br>1<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7  |
| 00.03   Ecc   00.04   Ma   00.05   Exe   00.06   Gere   00.07   Cor   00.08   Head   00.09   Cor   00.11   Adv   00.12   File   00.13   Equ   00.14   Rec   00.15   Chi   10.00      Budge   21.40   Und     Und     Und     Und     Und     Cut     Change     Change   | promic development and administration agreement and administration agreement and administration accuritive direction arrives and legislative affairs arrings and appeals arrives arrives and publications arrives arrives and publications arrives | 117<br>83<br>2<br>5<br>1<br>1<br>3<br>5<br>3<br>2<br>123<br>10<br>488<br>4<br>487<br>2<br>5<br>5<br>488<br>-488             | 132<br>75<br>1<br>5<br>1<br>1<br>2<br>5<br>4<br>2<br>123<br>9<br>507             | 127<br>77<br>1<br>1<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>2<br>1<br>1<br>2<br>1<br>1<br>5<br>1<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7   |
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| 00.14 Req<br>00.15 Chi<br>10.00 Budge<br>21.40 Un<br>22.00 Nev<br>22.22 Un<br>23.90 Un<br>23.95 Nev<br>24.40 Un<br>40.00 Per<br>68.00 Per<br>68.00 Chang<br>72.40 Un<br>73.10 Nev<br>73.20 Tot<br>73.40 Adj<br>74.40 Un<br>90.00 Outlay<br>86.90 Outlay<br>86.90 Outlay<br>86.90 Outlay<br>86.90 Outlay<br>86.90 Outlay  | pliance  | 123<br>10<br>488<br>4<br>487<br>2<br>-5<br>488<br>-488  | 508<br>-507  | 517<br>517<br>517<br>517   |
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| 00.15 Chi 10.00  Budge 21.40 Und 22.00 Nee 22.22 Und 23.90 23.95 Nee 24.40 Und 40.00 Per 68.00  Chang 72.40 Und 73.10 Nee 73.20 Tot 73.40 Adj 74.40 Und  | etary resources available for obligation: obligated balance available, start of year: Uninvested balance w budget authority (gross) obligated balance transferred from other accounts obligated balance expiring Total budgetary resources available for obligation w obligations obligated balance available, end of year: Uninvested balance uninvested balance budget authority (gross), detail: rrent: Appropriation manent: Spending authority from offsetting collections: Off-  | 488<br>4487<br>2<br>-5<br>488<br>-488   | 508<br>-507  | 517<br>517<br>517<br>517<br>-517   |
| 10.00    Budge   21.40   Und   22.00   New 22.22   Und   23.90   23.95   New 24.40   Und   40.00   Per 68.00     Chang 72.40   Und   773.10   New 73.20   Tot   73.40   Adj 74.40   Und   74.40   Und   86.90   Outlay 8 | etary resources available for obligation: obligated balance available, start of year: Uninvested balance   | 488<br>4 487<br>25<br>488<br>-488   | 507<br>508<br>508<br>-507  | 517<br>517<br>517<br>–517  |
| Budge   21.40  | etary resources available for obligation: obligated balance available, start of year: Uninvested balance   | 4<br>487<br>2<br>-5<br>-488<br>-488   | 508<br>-508<br>-507  | 517<br>–517  |
| 22.00 Nev 22.22 Und 22.23 Und 23.90 23.95 Nev 40.00 Per 68.00 Change 72.40 Und 73.10 Nev 73.20 Tot 73.40 Adj 74.40 Und 86.90 Outlay 96.90 Outlay 96. | obligated balance available, start of year: Uninvested balance we build balance start of year: who budget authority (gross)  | 487<br>2<br>-5<br>488<br>-488   | 508<br>-508<br>-507  | 517<br>-517  |
| 22.00 Net 22.22 Und 22.30 Und 22.30 Und 23.90 23.95 Net 24.40 Und 40.00 Per 68.00 Change 72.40 Und 73.10 Net 73.20 Tot 73.40 Adj 74.40 Und 74.40 Und 86.90 Outlay | w budget authority (gross)   | 487<br>2<br>-5<br>488<br>-488   | 508<br>-508<br>-507  | 517<br>-517  |
| 22.22 Unic 22.30 Unic 23.90 Unic 23.95 New £ Cur 40.00 Per 68.00 Chang 72.40 Unic 73.10 New 73.10 New 73.40 Adj 74.40 Unic 20.40 Uni | obligated balance transferred from other accounts obligated balance expiring   | 2<br>   | 508<br>-507  | 517<br>-517<br>-517  |
| 22.30 Und 23.90  | Total budgetary resources available for obligation wobligations obligated balance available, end of year: Uninvested balance available, end of year: Uninvested balance available.   |   | 508<br>-507  | 517<br>–517  |
| 23.90  | Total budgetary resources available for obligation wobligations  | 488<br>-488   | 508<br>-507  | 517<br>–517  |
| 23.95 New to Cur 40.00 Per 68.00 Chang 72.40 Uni 73.10 New 73.20 Tot 73.40 Adj 74.40 Uni 86.90 Outlas 86.90 Outlas 86.90 Outlas 86.90 Outlas 93.00 Outlas 93.00 Outlas 93.00 Outlas 94.90 O | w obligations  | -488  | <b>-</b> 507   | <b>–517</b>  |
| 23.95 New to Cur 40.00 Per 68.00 Chang 72.40 Uni 73.10 New 73.20 Tot 73.40 Adj 74.40 Uni 86.90 Outlas 86.90 Outlas 86.90 Outlas 86.90 Outlas 93.00 Outlas 93.00 Outlas 93.00 Outlas 94.90 O | w obligations  | -488  | <b>-</b> 507   |  |
| 24.40 Und    New t Cur   | obligated balance available, end of year: Uninvested balance   |   |  | 246  |
| New the Curl 40.00 Per 68.00 Per 68.00 Per 70.00 Per 72.40 Unj 73.10 New 73.20 Tot 73.40 Adj 74.40 Unj Per 74.40 Unj 86.90 Outlay 86.90 Outlay 86.93 Outlay 86.93 Outlay 86.93 Outlay 96.93 | oudget authority (gross), detail: rrent: Appropriation   |   |  | 246  |
| Cultay 40.00 Per 68.00 Chang 70.00 Chang 72.40 Unj 73.10 Nev 73.20 Tot 73.40 Adj 74.40 Unj 0utlay 86.90 Outlay 86.90 Outlay  | rrent: Appropriationmanent: Spending authority from offsetting collections: Off-   | 219   | 235  | 246  |
| 40.00 Per 68.00  70.00  Change 72.40 Unj 73.10 Neg 73.20 Tot 73.40 Adj 74.40 Unj 90.00 Mes.90 Outlas 86.90 Outlas 86.90 Outlas 96.90 Ou | Appropriationmanent: Spending authority from offsetting collections: Off-  | 219   | 235  | 246  |
| Per 68.00  Chance 72.40 Uni 73.10 New 73.20 Tot 73.40 Adj 74.40 Uni 90.00 Uni 86.90 Outlas 86.90 Outlas 86.90 Outlas 96.90 | rmanent:<br>Spending authority from offsetting collections: Off-   | 219   | 235  | 240  |
| 70.00  Chang 72.40 Un 73.10 Net 73.20 Tot 73.40 Adj 74.40 Un  Outlay 86.90 Outlay 86.90 Outlay   | Spending authority from offsetting collections: Off-   |   |  |  |
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| Change 72.40 Unj 73.10 Nev 73.20 Tot 73.40 Adj 74.40 Unj 0utlay 86.90 Outlay 86.90 Outlay 86.93 Outlay 74.40 Unj 0utlay 86.90 Outlay 86.93 Outlay 86 |  |   |  |  |
| 72.40 Unj 73.10 Nev 73.20 Tot 73.40 Adj 74.40 Unj  Outlay 86.90 Out 86.93 Out  | Total new budget authority (gross)   | 487   | 508  | 517  |
| 73.10 Nev<br>73.20 Tot<br>73.40 Adj<br>74.40 Unj<br>Outlay<br>86.90 Out<br>86.93 Out   | ge in unpaid obligations:  |   |  |  |
| 73.10 Nev<br>73.20 Tot<br>73.40 Adj<br>74.40 Unj<br>Outlay<br>86.90 Out<br>86.93 Out   | paid obligations, start of year: Obligated balance:  | 174   | 100  | 101  |
| 73.20 Tot<br>73.40 Adj<br>74.40 Unj<br>Outlay<br>86.90 Out<br>86.93 Out  | Appropriation  | 174   | 182  | 181  |
| 73.40 Adj<br>74.40 Unj<br>Outlay<br>86.90 Out<br>86.93 Out   | w obligations  | 488   | 507<br>-508  | 517  |
| 74.40 Unj<br>Outlay<br>86.90 Out<br>86.93 Out  | al outlays (gross)iustments in expired accounts  | -477<br>-3  |  | -514   |
| Outlay<br>86.90 Out<br>86.93 Out   | paid obligations, end of year: Obligated balance:  | -3  |  |  |
| 86.90 Out<br>86.93 Out   | Appropriation  | 182   | 181  | 184  |
| 86.90 Out<br>86.93 Out   | ( - ) 117  |   |  |  |
| 86.93 Out  | ys (gross), detail:  | 1/0   | 100  | 100  |
|  | tlays from new current authority   | 169   | 180  | 188  |
| 00.77 Ou   | tlays from current balancestlays from new permanent authority  | 40<br>268   | 55<br>273  | 55<br>271  |
|  |  |   |  |  |
| 87.00  | Total outlays (gross)  | 477   | 508  | 514  |
| Offset   |  |   |  |  |
| Aga  | ainst gross budget authority and outlays:<br>Offsetting collections (cash) from:<br>Federal sources:   |   |  |  |
| 88.00  | Payments from business loan program ac-  | 07  | OΕ   | 07   |
| 88.00  | count<br>Payments from disaster loan program account   | –97<br>–164   | –95<br>–127  | –97<br>–173  |
| 88.00  | Reprogramming of disaster loan subsidy   |   |  | -173   |
| 88.40  | Non-Federal sources  | -7  | -30<br>-1  | -1   |
|  | Ton Todordi Sodroso  |   |  |  |
| 88.90  | Tatal affauttan adla the control to  | -268  | -273   | -271   |
|  | Total, offsetting collections (cash)   |   |  |  |
|  | udget authority and outlays:   |   |  |  |
| 90.00 Out  |  | 219<br>209  | 235<br>235   | 246<br>243   |

#### General and special funds-Continued

#### SALARIES AND EXPENSES—Continued

# Summary of Budget Authority and Outlays

(in millions of dollars)

| Enacted/requested: Budget Authority     | 1996 actual<br>219 | 1997 est.<br>235 | 1998 est.<br>246 |
|---|--------------------|------------------|------------------|
| Outlays                                 | 209                | 235              | 243              |
| Legislative proposal, subject to PAYGO: |                    |                  |                  |
| Budget Authority                        |                    |                  | 1                |
| Outlays                                 |                    |                  | 1                |
|   |                    |                  |                  |
| Total:                                  |                    |                  |                  |
| Budget Authority                        | 219                | 235              | 247              |
| Outlays                                 | 209                | 235              | 244              |
|   |                    |                  |                  |

This appropriation funds salaries, other administrative expenses of the Small Business Administration (SBA), and business education and training programs. The SBA provides assistance to small businesses and to victims of natural disasters through these primary program areas:

Economic Development.—The Associate Deputy Administrator (ADA) for this function exercises direction over the following SBA program offices: Financial Assistance; Surety Bond Guarantees; Investment; International Trade; Women's Business Ownership; Small Business Development Centers; Veterans' Affairs; Native-American Affairs; and Business Initiatives, which includes the Service Corps of Retired Executives.

These offices are responsible for the administration of all SBA credit and business education training programs. In 1998, SBA plans to continue providing business management training and tools for the small business community through U.S. Export Assistance Centers, and Business Information Centers. In addition, through new programs such as LowDoc, FASTRAK, and the Export Working Capital Programs (EWCP), SBA has begun targeting financial assistance to segments of the population that have historically been under represented in SBA's credit programs. The SBA's efforts to reduce unnecessary paperwork and make the agency more customer-friendly have attracted new banks interested in establishing partnerships with SBA.

Government Contracting and Minority Enterprise Development.—The Associate Deputy Administrator for this function exercises direction over the following SBA program offices: Government Contracting; Minority Enterprise Development; Technology; and Size Standards. These offices are responsible for effectively advocating for small businesses in the area of government contracting. Government contracting activities are aimed at ensuring that small businesses receive a fair share of Federal procurement awards. The Minority Enterprise Development programs provide assistance to socially and economically disadvantaged small business concerns, primarily in the areas of business development and Federal procurement. Through this office, SBA assists firms that are owned by disadvantaged persons to help them develop into viable competitive businesses in a reasonable period of time.

Disaster Assistance.—The Associate Administrator for the Office of Disaster Assistance oversees the Disaster Loan Program which provides physical disaster loans to individuals and businesses of any size, and economic injury loans to small businesses unable to obtain credit elsewhere. In addition to Presidentially-declared disasters, the program provides loans when a declaration is made by the SBA Administrator. Program eligibility is based on financial criteria and interest rates are set according to statutory formulas. In recent years, the average interest rate on disaster loans has been about four percent. The budget proposes to reduce the cost of disaster loan subsidies by increasing the interest rate on disaster loans to the Treasury's cost of borrowing.

Advocacy.—The Chief Counsel for Advocacy is charged by law to be an independent voice for small business within

the government, and to: (1) examine the role of small business in the economy and its contribution to competition; (2) evaluate financial markets and the credit needs of small business; (3) measure the costs of regulation on small business; and, (4) monitor agency compliance with the Regulatory Flexibility Act (RFA), as amended by the Small Business Regulatory Enforcement Fairness Act (SBREFA).

# Program Performance

Small Business Development Centers (SBDCs).—The SBDCs provide long term counseling to small businesses at about 1,000 locations in 50 states. In FY 1996, nearly 600,000 customers were helped of which roughly 40 percent of the customers were women and 17 percent were minorities.

Service Corps of Retired Executives (SCORE).—Using oneon-one counseling and workshops SCORE reaches about 270,000 business owners annually using approximately 13,000 counselors through approximately 400 chapters located across the country. Counseling costs to the Government are less than \$3 per hour. For 1998, the budget proposes a funding level of \$3.5 million for this program.

Microloan Technical Assistance.—The Microloan Program helps support the Administration's initiative to put those on welfare to work by providing opportunities to start up small businesses using SBA-guaranteed microloans. Microloan Technical Assistance grants ensure that microloan borrowers are provided the necessary education and training needed for them to succeed. The budget provides \$16.5 million in Microloan grants.

Outreach Initiatives.—The SBA is actively involved in fostering the development of entrepreneurial skills and economic development opportunities involving veterans, women and businesses engaged in international trade. The budget proposes a 1998 funding level of approximately \$1 million to support veterans, women, and international trade outreach initiatives.

Women's Demonstration Program.—Through this program the SBA makes awards to private entities to deliver entrepreneurial training programs for women business owners or those interested in starting a business. In 1996, 54 demonstration sites, or business centers, were operating in 28 states and Washington, DC. Each offers financial, management, marketing and technical assistance to current and potential women business owners. This budget proposes \$4 million for this program in 1998 to establish 10 to 12 new sites, and to continue two initiatives begun in 1996: the Women's Business Intranet (which links all of the demonstration sites) and a virtual demonstration site on the Internet, which will allow women nationwide to have access to these services.

Business Information Centers (BIC).—These centers offer self-help hardware, software and reference materials, and onsite counseling provided by SCORE volunteers. Individuals who are in business or are interested in starting a business will find many resources specifically targeted at helping businesses grow or find new market niches. For 1998, the budget proposes \$500 thousand for this program.

Native American Affairs.—This program supports the economic development needs of reservation communities. In 1996, over 400 loans were made to Native Americans under the agency's 7(a) program, amounting to more than \$66 million in loans. The agency also opened 15 new Tribal Business Information Centers (TBICs) to deliver business education and training on reservations.

*Business Assistance Publications.*—The SBA provides publications on a self-funding basis and distributes an estimated 300,000 items to the public each year.

One Stop Capital Shops (OSCS).—One Stop Capital Shops are located in Empowerment Zone, Enterprise Community, and Rural Economic Area Partnership communities. The objectives of these programs are to stimulate and sustain eco-

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nomic development in these economically distressed and underserved areas. The OSCS is a delivery mechanism for existing SBA programs that emphasize the use of public/private relationships. The SBA serves as a catalyst by offering its business development and capital resources together in one location with other federal, state, local, and private sector resources in order to leverage and complement those resources and provide better customer service. Based on the performance of the 15 shops, the SBA plans to expand the number in 1998.

Other Services.—The SBA co-sponsors a variety of special activities with the for-profit, not-for-profit, and public sectors. Many co-sponsored events cost customers between \$35 and \$100, with comparable commercially-sponsored training costing \$300 to \$800. Among the most visible public/private cosponsorships undertaken is SBA Online, SBA's electronic bulletin board for small businesses. The SBA Online system has been principally underwritten by Sprint, which has paid the cost of all toll-free connections to the system. Between October, 1992, and January, 1996, more than one and a half million connections to SBA Online were logged, and more than 120,000 individuals used the system on a regular basis.

### Performance Measures

Program and Policy Goals under the GPRA.—President Clinton has made small business formation and growth an essential part of his national economic plan. He has asked the Small Business Administration to focus on five program and policy goals as part of the plan: (1) improve small businesses' access to capital; (2) reduce the regulatory and paperwork burden on small firms; (3) offer quality business education, information, and training; (4) serve as the President's eyes and ears, reporting back to him on the needs of small business, and function as an "advocate" for small businesses; and, (5) help disaster victims to rebuild so they can contribute again to the Nation's economy.

SBA Strategic Plan.—It is the mission of the SBA to serve America's small businesses in the most cost effective manner possible to help preserve free competition, to contribute to strengthening the Nation's economy, and to assist disaster-ravaged communities recover from their losses.

Performance Indicators.—In the long run, the Agency's performance goal is true economic development and the capacity to assess how SBA assistance contributes to helping small businesses succeed. A variety of credit and non-credit business output and outcome measures are included in the SBA strategic and annual performance plan to measure progress in the following areas: businesses created, maintained, and/or expanded; jobs created, and revenues generated; cost effective access to quality training, counseling and information; private capital leveraged more effectively; improved customer satisfaction; reduced paperwork, more understandable regulations, and increased compliance; increased use of resource partners and more flexible lending; small businesses receiving an increased share of Federal procurement and research; efficient delivery of disaster service and a greater satisfaction level; and, delivery of SBA programs that "work better and cost less.'

# 1998 Proposals

For agency operating expenses, the budget proposes to continue SBA's efforts to increase administrative efficiencies and enhance the delivery of its programs. Although the agency's programs have grown substantially in recent years, SBA's administrative budget has been able to decline gradually as efficiencies have been realized. Total employment at the agency, excluding disaster-funded positions which fluctuate with the incidence of natural disaster activity, has been reduced by more than 22 percent since the end of 1992.

Portfolio monitoring.—Over the past four years, SBA has aggressively increased access to capital, reduced staffing, and delegated authority to its private sector partners. In order to support these trends and to maintain a quality portfolio, the budget requests \$18 million for improving portfolio monitoring. This initiative, which is a key part of the 1998 7(a) General Business Loan Guaranty Program proposal, will allow SBA to: recruit expertise in lender oversight; develop the necessary in-house systems for lender monitoring; contract with a financial advisor on asset disposition; and establish performance standards for SBA lenders similar to those developed by other financial institutions such as Fannie Mae. The ADA for Economic Development will re-engineer portfolio management, incorporate the best practices of the other financial institutions with lender oversight, and develop lender performance goals. The Chief Information Officer will direct the design of a corporte database that provides timely information on portfolio performance, and the Chief Financial Officer will guide the collection of financial information, analysis and the reporting needed to support this enhanced oversight

SBDC counseling fees.—The budget requests \$57.5 million for the SBDC program, \$16 million below the 1997 level. The Administrator assumes that SBDCs will charge fees for counseling services to offset this reduction in Federal support.

Disadvantaged business development.—The budget includes additional resources that will enable SBA to assume increased responsibilities pursuant to the U.S. Department of Justice's Affirmative Action Review. The budget provides \$1.9 million to re-engineer business processes and improve SBA's ability to provide support for Small Disadvantaged Businesses. The budget also proposes to increase the 7(j) program to \$9.2 million in order to provide increased management and technical assistance and training for the development of firms owned by socially- and economically-disadvantaged individuals. Assistance to these 8(a) program participants will be tailored to the developmental needs of individual firms. The existing 7(j) Executive Education Program will be expanded to four additional sites to reach a geographically wider audience of new entrepreneurs.

PASS database.—The 1998 budget includes \$1.2 million for the Procurement Automated Source System (PASS). PASS is the cornerstone of SBA's system for posting the profiles of small businesses interested in procurement opportunities with the federal government or its large, prime contractors. The system also will accept data required to support the certification process as recommended by the Department of Justice's Affirmative Action Review and will be an important component of new efforts to ensure compliance with federal acquisition regulations.

Object Classification (in millions of dollars)

| Identific | cation code 73-0100-0-1-376                          | 1996 actual | 1997 est. | 1998 est. |
|-----------|--|-------------|-----------|-----------|
|           | Personnel compensation:                              |             |           |           |
| 11.1      | Full-time permanent                                  | 144         | 148       | 152       |
| 11.3      | Other than full-time permanent                       | 7           | 7         | 7         |
| 11.5      | Other personnel compensation                         | 4           | 4         | 4         |
| 11.9      | Total personnel compensation                         | 155         | 159       | 163       |
| 12.1      | Civilian personnel benefits                          | 39          | 40        | 41        |
| 21.0      | Travel and transportation of persons                 | 5           | 5         | 5         |
| 22.0      | Transportation of things                             | 1           |           |           |
| 23.1      | Rental payments to GSA                               | 26          | 25        | 27        |
| 23.3      | Communications, utilities, and miscellaneous charges | 12          | 12        | 13        |
| 24.0      | Printing and reproduction                            | 2           | 1         | 1         |
| 25.2      | Other services                                       | 35          | 31        | 54        |
| 26.0      | Supplies and materials                               | 2           | 1         | 1         |
| 31.0      | Equipment  | 3           | 1         | 1         |
| 41.0      | Grants, subsidies, and contributions                 | 96          | 106       | 88        |
| 92.0      | Undistributed (disaster loan making)                 | 93          | 104       | 102       |
| 92.0      | Undistributed (disaster loan servicing)              | 19          | 22        | 21        |

#### General and special funds—Continued

#### SALARIES AND EXPENSES—Continued

#### Object Classification (in millions of dollars)—Continued

| Identificat | ion code 73-0100-0-1-376 | 1996 actual | 1997 est. | 1998 est. |
|-------------|--------------------------|-------------|-----------|-----------|
| 99.9        | Total obligations        | 488         | 507       | 517       |

#### Personnel Summary

| Identification code 73–0100–0–1–376                                | 1996 actual | 1997 est. | 1998 est. |
|--|-------------|-----------|-----------|
| Total compensable workyears:  1001 Full-time equivalent employment | 4,640       | 4,450     | 4,522     |
|  | 300         | 290       | 300       |

Note.—The personnel summary includes regular (non-disaster) full-time equivalents (FTEs) of 3,023, 2,985, and 3,047 in 1996, 1997, and 1998, respectively.

# Salaries and Expenses (Legislative proposal, subject to PAYGO)

Program and Financing (in millions of dollars)

| Identific | ation code 73-0100-4-1-376                   | 1996 actual | 1997 est. | 1998 est. |
|-----------|--|-------------|-----------|-----------|
| 0         | bligations by program activity:              |             |           |           |
|           | Economic development                         |             |           | 1         |
| 10.00     | Total obligations (object class 25.2)        |             |           | 1         |
| В         | udgetary resources available for obligation: |             |           |           |
| 22.00     | New budget authority (gross)                 |             |           | 1         |
| 23.95     | New obligations                              |             |           | -1        |
| N         | ew budget authority (gross), detail:         |             |           |           |
|           | Transferred from other accounts              |             |           | 1         |
| С         | hange in unpaid obligations:                 |             |           |           |
| 73.10     | New obligations                              |             |           | 1         |
| 73.20     | New obligations                              |             |           | -1        |
| 0         | utlays (gross), detail:                      |             |           |           |
| 86.90     | Outlays from new current authority           |             |           | 1         |
| N         | et budget authority and outlays:             |             |           |           |
| 89.00     | Budget authority                             |             |           | 1         |
| 90.00     | Outlays                                      |             |           | 1         |

In 1998, the budget proposes that fees collected for SBIC examination and licensing be collected by the Salaries and Expenses Account to fund the costs of contracting out for SBIC examination and licensing.

# OFFICE OF INSPECTOR GENERAL

For necessary expenses of the Office of Inspector General in carrying out the provisions of the Inspector General Act of 1978, as amended (5 U.S.C. App. 1–11, as amended by Public Law 100–504), [\$9,000,000] \$10,600,000. (Departments of Commerce, Justice, and State, the Judiciary, and Related Agencies Appropriations Act, 1997.)

# Program and Financing (in millions of dollars)

| Identific | ation code 73–0200–0–1–376                    | 1996 actual | 1997 est. | 1998 est. |
|-----------|---|-------------|-----------|-----------|
| 0         | bligations by program activity:               |             |           |           |
| 00.01     | Management and counsel                        | 2           | 2         | 2         |
| 00.02     | Audit   | 3           | 3         | 3         |
| 00.03     | Investigations                                | 4           | 4         | 5         |
| 00.04     | Disaster                                      | 1           | 2         | 1         |
| 10.00     | Total obligations                             | 10          | 11        | 11        |
| В         | udgetary resources available for obligation:  |             |           |           |
| 21.40     | Unobligated balance available, start of year: |             |           |           |
|           | Uninvested balance                            | 2           | 1         |           |
| 22.00     | New budget authority (gross)                  | 9           | 9         | 11        |
|           |   |             |           |           |

| 22.22 | Unobligated balance transferred from other accounts   |     | 1   |     |
|-------|---|-----|-----|-----|
| 23.90 | Total budgetary resources available for obligation    | 11  | 11  | 11  |
| 23.95 | New obligations                                       | -10 | -11 | -11 |
| 24.40 | Unobligated balance available, end of year:           |     |     |     |
|       | Uninvested balance                                    | 1   |     |     |
| N     | ew budget authority (gross), detail:                  |     |     |     |
| 40.00 | Appropriation   | 9   | 9   | 11  |
| С     | hange in unpaid obligations:                          |     |     |     |
| 72.40 | Unpaid obligations, start of year: Obligated balance: |     |     |     |
|       | Appropriation   | 1   | 1   | 1   |
| 73.10 | New obligations                                       | 10  | 11  | 11  |
| 73.20 | Total outlays (gross)                                 | -10 | -10 | -11 |
| 74.40 | Unpaid obligations, end of year: Obligated balance:   |     |     |     |
|       | Appropriation   | 1   | 1   | 1   |
| 0     | utlays (gross), detail:                               |     |     |     |
| 86.90 | Outlays from new current authority                    | 8   | 8   | 10  |
| 86.93 | Outlays from current balances                         | 2   | 2   | 1   |
| 87.00 | Total outlays (gross)                                 | 10  | 10  | 11  |
| N     | et budget authority and outlays:                      |     |     |     |
| 89.00 | Budget authority                                      | 9   | 9   | 11  |
| 90.00 | Outlays   | 10  | 10  | 11  |

This appropriation provides funds for agency-wide audit, investigative, and inspection/evaluative functions to identify and recommend corrections of management or program deficiencies which may create conditions for fraud, waste, or abuse. The audit function provides internal audit, external audit, and inspection/evaluation oversight activities. Internal audits assess the general management and efficiency of SBA program operations. External audits review all program participants and their compliance with SBA regulations and procedural requirements. Inspection/evaluations address specific requirements of program management and effectiveness. The investigative function detects and investigates allegations of illegal and improper activities involving agency personnel, programs, and operations.

The 1998 budget requests \$10.6 million to support an increase in staff required for critical oversight of SBA's burgeoning business loan portfolio, the disaster assistance program, and other programs. The OIG oversight efforts and investigative activities: (1) enhance the SBA's efficiency and effectiveness; (2) serve to deter fraud and abuse in agency programs; and (3) consistently demonstrated a high rate of return on invested funds.

Object Classification (in millions of dollars)

| Idontifi | cation code 73-0200-0-1-376                                  | 1996 actual | 1997 est. | 1998 est. |
|----------|--|-------------|-----------|-----------|
| identini | Cattori code 75-0200-0-1-570                                 | 1770 actual | 1777 631. | 1770 CSL. |
| 11.1     | Personnel compensation: Full-time permanent                  | 7           | 8         | 8         |
| 12.1     | Civilian personnel benefits                                  | 1           | 2         | 2         |
| 92.0     | Undistributed  | 2           | 1         | 1         |
| 99.9     | Total obligations  | 10          | 11        | 11        |
|          | Personnel Summary  |             |           |           |
| Identifi | cation code 73-0200-0-1-376                                  | 1996 actual | 1997 est. | 1998 est. |
| 1001     | Total compensable workyears: Full-time equivalent employment | 109         | 110       | 112       |

## **Public enterprise funds:**

# SURETY BOND GUARANTEES REVOLVING FUND

For additional capital for the "Surety Bond Guarantees Revolving Fund", authorized by the Small Business Investment Act, as amended, [\$3,730,000] \$3,500,000, to remain available without fiscal year limitation as authorized by 15 U.S.C. 631 note. (Departments of Commerce, Justice, and State, the Judiciary, and Related Agencies Appropriations Act, 1997.)

|              | Program and Financing (in million                                      | ons of dollar | S)        |           |
|--------------|--|---------------|-----------|-----------|
| Identificati | on code 73-4156-0-3-376  | 1996 actual   | 1997 est. | 1998 est. |
|              | igations by program activity:<br>fotal obligations (object class 42.0) | 16            | 6 16      | 16        |
| Buo          | lgetary resources available for obligation:                            |               |           |           |
| 21.90 l      | Jnobligated balance available, start of year: Fund                     |               |           | ,         |
| 22.00        | balance<br>New budget authority (gross)                                | 2<br>16       | 1<br>22   | 6<br>21   |
| 23.90        | Total budgetary resources available for obligation                     | 18            | 23        | 27        |
|              | New obligations  | -16           | –16       | -16       |
|              | Jnobligated balance available, end of year: Fund                       |               |           |           |
|              | balance  | 1             | 6         | 11        |
|              | v budget authority (gross), detail:                                    |               |           |           |
|              | Current:   | 2             |           |           |
| 40.00        | Appropriation<br>Permanent:  | 3             | 4         | 4         |
| 68.00        | Spending authority from offsetting collections: Off-                   |               |           |           |
|              | setting collections (cash)   | 13            | 17        | 17        |
| 70.00        | Total new budget authority (gross)                                     | 16            | 21        | 21        |
| Cha          | inge in unpaid obligations:  |               |           |           |
|              | Ingaid obligations, start of year: Obligated balance:                  |               |           |           |
|              | Fund balance   | 40            | 41        | 39        |
| 73.10        | New obligations  | 16            | 16        | 16        |
|              | Total outlays (gross)  | -15           | -18       | -18       |
| 74.90 l      | Inpaid obligations, end of year: Obligated balance:                    | 4.1           | 20        | 07        |
|              | Fund balance   | 41            | 39        | 37        |
|              | lays (gross), detail:  |               |           |           |
|              | Outlays from new current authority                                     | 2             | 1         | 1         |
|              | Outlays from current balances<br>Outlays from new permanent authority  | 13            | 17        | 17        |
|              | Outlays from permanent balances  |               |           |           |
|              | ,  |               |           |           |
| 87.00        | Total outlays (gross)  | 15            | 18        | 18        |
|              | sets:  |               |           |           |
|              | Against gross budget authority and outlays:                            |               |           |           |
| 88.40        | Offsetting collections (cash) from: Non-Federal                        | 12            | 17        | 17        |
|              | sources  | -13           | _17       | _17<br>   |
| Net          | budget authority and outlays:  |               |           |           |
| 89.00 E      | Budget authority   | 3             | 5         | 4         |
| 90.00        | Outlays  | 2             | 1         | 1         |

Under this program, the Small Business Administration guarantees a portion of the losses sustained by a surety company as a result of the issuance of a bid, payment, and/or performance bond to a small business concern.

In 1998, the budget proposes a program level anticipated to accommodate expected demand from the preferred surety bond program authorized in P.L. 100–590. The SBA will continue to rely on both preferred and prior approval sureties to deliver this program, with SBA oversight.

# Statement of Operations (in millions of dollars)

| Identific                              | cation code 73-4156-0-3-376 | 1995 actual | 1996 actual | 1997 est. | 1998 est. |  |
|--|-----------------------------|-------------|-------------|-----------|-----------|--|
| 0101                                   | Revenue                     | 20<br>–18   | 16<br>-16   | 22<br>–16 | 21<br>–16 |  |
|  | Net loss                    |             |             |           | 5         |  |
| Balance Sheet (in millions of dollars) |                             |             |             |           |           |  |

|              |   |             | -           |           |           |
|--------------|---|-------------|-------------|-----------|-----------|
| Identificati | on code 73-4156-0-3-376                   | 1995 actual | 1996 actual | 1997 est. | 1998 est. |
| ASS          | ETS:                                      |             |             |           |           |
| 1101 F       | Federal assets: Fund balances with        |             |             |           |           |
|              | Treasury                                  | 40          | 43          | 43        | 43        |
| 1206 N       | Non-Federal assets: Receivables, net      | 2           |             | 2         | 2         |
| 1999         | Total assets                              | 42          | 43          | 45        | 45        |
| LIAE         | BILITIES:                                 |             |             |           |           |
| 2201 N       | Non-Federal liabilities: Accounts payable | 38          | 41          | 36        | 36        |
| 2999         | Total liabilities                         | 38          | 41          | 36        | 36        |

| 1    | NET POSITION:                      |      |      |      |      |
|------|------------------------------------|------|------|------|------|
| 3100 | Appropriated capital               | 319  | 321  | 326  | 326  |
| 3300 | Cumulative results of operations   | -315 | -320 | -317 | -317 |
| 3999 | Total net position                 | 4    | 1    | 9    | 9    |
| 4999 | Total liabilities and net position | 42   | 42   | 45   | 45   |

#### **Credit accounts:**

#### BUSINESS LOANS PROGRAM ACCOUNT

For [the cost of direct loans, \$1,691,000, and for] the cost of guaranteed loans, [\$182,017,000] \$173,235,000, as authorized by 15 U.S.C. 631 note, of which [\$2,317,000, to be available until expended, shall be for the Microloan Guarantee Program, and of which \$40,510,000] \$20,233,000 for the Small Business Investment Company Debentures Program and the Small Business Investment Company Participating Securities Program shall remain available until September 30, [1998] 1999: Provided, That such costs, including the cost of modifying such loans, shall be as defined in section 502 of the Congressional Budget Act of 1974: Provided further, That during fiscal year [1997] 1998, commitments to guarantee loans under section 503 of the Small Business Investment Act of 1958, as amended, shall not exceed [the amount of financings authorized under section 20(n)(2)(B) of the Small Business Act, as amended] \$2,300,000,000, and direct loan obligations and commitments to guarantee loans under section 7(m) of the Small Business Act of 1953, as amended, shall not exceed \$44,086,000.

In addition, for administrative expenses to carry out the direct and guaranteed loan programs, \$94,000,000, which may be transferred to and merged with the appropriations for Salaries and Expenses. (Departments of Commerce, Justice, and State, the Judiciary, and Related Agencies Appropriations Act, 1997.)

#### Unavailable Collections (in millions of dollars)

| Identification code 73–1154–0–1–376               | 1996 actual | 1997 est.  | 1998 est.  |
|---|-------------|------------|------------|
| Balance, start of year:                           |             |            |            |
| 01.99 Balance, start of year                      |             |            | 188        |
| Receipts:   |             |            |            |
| 02.01 Business loan program downward reestin sidy |             | 188        | 50         |
| 04.00 Total: Balances and collections             |             | 188<br>188 | 238<br>238 |

| Identific | ation code 73-1154-0-1-376                         | 1996 actual | 1997 est. | 1998 est. |
|-----------|--|-------------|-----------|-----------|
| 0         | Obligations by program activity:                   |             |           |           |
| 00.01     | Direct loan subsidy                                | 1           | 2         | 2         |
| 00.02     | Guaranteed loan subsidy                            | 117         | 226       | 180       |
| 00.07     | Reestimate of loan guarantee subsidy               | 245         | 183       |           |
| 80.00     | Interest on reestimates of loan guarantee subsidy  | 29          | 15        |           |
| 00.09     | Administrative expenses                            | 93          | 94        | 94        |
| 00.10     | Microloan grants (in S&E)                          | 4           | 1         | 3         |
| 10.00     | Total obligations                                  | 489         | 521       | 279       |
| В         | Budgetary resources available for obligation:      |             |           |           |
| 21.90     | Unobligated balance available, start of year: Fund |             |           |           |
|           | balance  | 41          | 77        | 33        |
| 22.00     | New budget authority (gross)                       | 527         | 478       | 267       |
| 22.21     | Unobligated balance transferred to other accounts  | -2          |           |           |
| 22.30     | Unobligated balance expiring                       |             |           | -23       |
| 23.90     | Total budgetary resources available for obligation | 565         | 555       | 277       |
| 23.95     | New obligations                                    | -489        | -521      | -279      |
| 24.90     | Unobligated balance available, end of year: Fund   |             |           |           |
|           | balance  | 77          | 33        |           |
| N         | lew budget authority (gross), detail:              |             |           |           |
|           | Current:   |             |           |           |
| 40.00     | Appropriation                                      | 253         | 279       | 267       |
|           | Permanent:   |             |           |           |
| 60.05     | Appropriation (indefinite)                         | 274         | 199       |           |
| 70.00     | Total new budget authority (gross)                 | 527         | 478       | 267       |

#### BUSINESS LOANS PROGRAM ACCOUNT—Continued

## Program and Financing (in millions of dollars)—Continued

| Identific | ation code 73-1154-0-1-376                            | 1996 actual | 1997 est. | 1998 est. |
|-----------|---|-------------|-----------|-----------|
| C         | hange in unpaid obligations:                          |             |           |           |
| 72.40     | Unpaid obligations, start of year: Obligated balance: |             |           |           |
|           | Appropriation   | 129         | 96        | 160       |
| 73.10     | New obligations                                       | 489         | 521       | 279       |
| 73.20     | Total outlays (gross)                                 | -522        | -458      | -272      |
| 74.40     | Unpaid obligations, end of year: Obligated balance:   |             |           |           |
|           | Appropriation   | 96          | 160       | 165       |
| 0         | utlays (gross), detail:                               |             |           |           |
| 86.90     | Outlays from new current authority                    | 119         | 176       | 168       |
| 86.93     | Outlays from current balances                         | 129         | 83        | 104       |
| 86.97     | Outlays from new permanent authority                  | 274         | 199       |           |
| 87.00     | Total outlays (gross)                                 | 522         | 458       | 272       |
| N         | et budget authority and outlays:                      |             |           |           |
| 89.00     | Budget authority                                      | 527         | 478       | 267       |
| 90.00     | Outlays   | 522         | 458       | 272       |

# Summary of Loan Levels, Subsidy Budget Authority and Outlays by Program (in millions of dollars)

| Identification code 73–1154–0–1–376                                       | 1996 actual | 1997 est. | 1998 est. |
|---|-------------|-----------|-----------|
| Direct loan levels supportable by subsidy budget authority:               |             |           |           |
| 1150 Micro loans  | 9           | 24        | 19        |
| 1159 Total direct loan levels   | 9           | 24        | 19        |
| 1320 Micro loans  | 15.69       | 8.86      | 10.28     |
| 1329 Weighted average subsidy rate  Direct loan subsidy budget authority: | 15.69       | 8.86      | 10.28     |
| 1330 Micro loans  | 1           | 2         | 2         |
| 1339 Total subsidy budget authority  Direct loan subsidy outlays:         | 1           | 2         | 2         |
| 1340 Micro loans  | 2           | 2         | 2         |
| 1349 Total subsidy outlays  | 2           | 2         | 2         |
| Guaranteed loan levels supportable by subsidy budget authority:           |             |           |           |
| 2150 General business—7(a)  | 7,328       | 7,815     | 6,595     |
| 2150 General business—7(a) DELTA  | 23          | 48        | 88        |
| 2150 Section 504  | 2,443       | 2,650     | 2,300     |
| 2150 Section 504 DELTA  | 10          | 50        | 139       |
| 2150 SBIC debentures  | 109         | 300       | 376       |
| 2150 SBIC participating securities  | 238         | 410       | 456       |
| 2150 Micro loan guarantees  | 2           | 19        | 25        |
| 2159 Total loan guarantee levels  | 10,153      | 11,292    | 9,979     |
| Guaranteed loan subsidy (in percent):                                     |             |           | ,         |
| 2320 General business—7(a)  | 1.06        | 2.54      | 2.32      |
| 2320 General business—7(a) DELTA  | 3.15        | 4.57      | 3.25      |
| 2320 Section 504  | 0.00        | 0.00      | 0.00      |
| 2320 Section 504 DELTA  | 0.57        | 1.01      | 0.72      |
| 2320 SBIC debentures  | 15.46       | 3.19      | 2.30      |
| 2320 SBIC participating securities  | 9.00        | 3.29      | 2.54      |
| 2320 Micro loan guarantees  | 11.95       | 8.21      | 8.12      |
| 2329 Weighted average subsidy rate  | 1.15        | 2.12      | 1.51      |
| 2330 General business—7(a)  | 78          | 199       | 153       |
| 2330 General business—7(a) DELTA  | 1           | 2         | 3         |
| 2330 Section 504  |             |           | 3         |
| 2330 Section 504 DELTA  |             | 1         | 1         |
| 2330 SBIC debentures  | 17          | 10        | 9         |
| 2330 SBIC participating securities  | 21          | 14        | 12        |
| 2330 Micro loan guarantees  |             | 2         | 2         |
| 2339 Total subsidy budget authority                                       | 117         | 228       | 180       |
| Guaranteed loan subsidy outlays:  | ,           |           | .00       |
| 2340 General business—7(a)  | 103         | 135       | 149       |
| 2340 General business—7(a) DELTA  |             | 1         | 2         |
| 2340 Section 504  | 5           | 1         |           |
| 2340 Section 504 DELTA  |             |           | 1         |
| 2340 SBIC debentures  | 17          | 10        | 9         |

| 2340<br>2340 | SBIC participating securities | 21  | 14  | 12  |
|--------------|-------------------------------|-----|-----|-----|
| 2349         | Total subsidy outlays         | 146 | 162 | 175 |

As required by the Federal Credit Reform Act of 1990, this account records, for this program, the subsidy costs associated with the direct loans obligated and loan guarantees committed in 1992 and beyond (including modifications of direct loans or loan guarantees that resulted from obligations or commitments in any year), as well as administrative expenses of this program. The subsidy amounts are estimated on a present value basis; the administrative expenses are estimated on a cash basis.

Budget authority is not requested for the section 504 and microloan programs in 1998. Instead, an appropriated loan level that currently reflects expected needs is requested.

General Business Assistance.—The Small Business Administration guarantees loans under its section 7(a) General Business Loan program to small businesses that are unable to obtain private financing. These loans must be of such value or so secured as to reasonably assure repayment. No loan may be made unless the financial assistance is not otherwise available on reasonable terms. Under the guarantee plan, the SBA agrees to purchase the guaranteed portion of the loan only upon default.

Investment Company Assistance.—A primary function of small business investment companies is to provide a source of equity capital or long-term loans to new or expanding small businesses. The Small Business Investment Act, as amended, authorizes the SBA to guarantee the timely payment of all principal and interest, as scheduled, on debentures issued by such companies. In addition, since 1994, the SBA has guaranteed the performance of participating securities issued by these companies.

Development Company Assistance.—Under the Small Business Investment Act, the SBA makes loans through State and local development companies to small businesses. Through these programs, the SBA promotes economic development and job creation and maintenance by stimulating the flow of long-term financing to small business concerns for projects involving fixed assets. These projects are designed to create or retain a meaningful number of jobs in the communities affected, with a special emphasis on distressed areas. Approximately 243,500 jobs were created or maintained through the \$2.4 billion in loans guaranteed under the Development Company programs in 1996.

#### **Program Performance**

Program performance and policy goals.—SBA has the following program performance and policy objectives to support its first GPRA goal of Improving Access to Capital: (1) focus lending on "traditionally under-served" small businesses; (2) offer specialized financing, such as venture capital, export financing, and bonding opportunities; (3) improve methods of providing credit assistance through electronic lending, less documentation, centralized functions, and one-stop capital access points; (4) reduce costs by maintaining high quality portfolio through an improved liquidation process; and, (5) effectively implement a loan asset sales program.

Performance Indicators.—During the past three years SBA has focused on quantitative, measureable lending goals for underserved segments of the small business market in each district, e.g., minorities, women, and small exporters. The SBA began this process in 1994 when it established internal performance agreements that contained two-year lending goals. Using goal monitoring, the agency is able to track, on a regular basis, the status of each district office's progress in meeting these goals.

Appropriate finance program effectiveness assessment involves the consideration of a number of indicators. First, effec-

tiveness can be assessed by loan-making activity levels—the number and dollar amount of loans guaranteed by SBA. Second, effectiveness can be measured by the health of the loan portfolio—its currency and default figures, and the agency's ultimate record on loan recovery. Beyond these very tangible indicators of success are the more difficult-to-measure indicators. These include such things as the economic benefits that accrue to the small business, its employees, and the community in which it is located.

The number and dollar volume of loans made under the section 7(a) loan program has increased dramatically in recent years. In 1991, SBA made or guaranteed approximately 9,000 loans totaling about \$4 billion. In 1996, those figures had risen to approximately 46,000 loans totaling about \$7.3 billion. The section 504 program has also shown impressive growth. In 1991, the SBA provided about 1,400 financings totaling nearly \$400 million. By 1996, those figures had increased to about 6,900 financings for \$2.4 billion. Performance measures to be used in 1998 to assess progress in achieving the above goals follow.

Outputs Outcomes

- Number and dollar value of squaranteed loans.
   Financial viability: higher percentages of business skill in
- Percentages of loans going to underserved markets.
- Client access to SBA services (customer satisfaction).
- Percentage of loans taken that are current.
- More flexible credit delivery instruments developed.
- Financial viability: higher percentages of business skill in business after five years, and higher percentage of borrowers who fully repay loans.
- Numbers of businesses created, expanded and/or maintained.
- Jobs created and revenue generated.

Section 7(a): Reflecting an improvement of the 7(a) loan portfolio and implementation of SBA's Liquidation Improvement Project, the baseline (current services) 7(a) subsidy rate declines from 2.54 percent to 2.32 percent. The budget proposes to reduce this rate to 1.80 percent through a threepart policy initiative. First, lenders will be required to service and liquidate all loans approved after 1997. This initiative builds on SBA's record of success in working with lenders under the LowDoc, Preferred Lender, and Fastrack programs, which are now serviced and liquidated by 7(a) lenders. This initiative will also allow SBA to focus its resources on expanding access to capital and portfolio monitoring, rather than physically servicing and liquidating defaulted loans. Second, SBA will establish a deferred purchase policy for all new loans, requiring lenders to liquidate all business chattel prior to SBA's default claim payment, reducing the Government's present value default costs. Third, SBA will invest \$18 million in portfolio monitoring improvements. This funding will be used to recruit expertise in lender oversight, establish financial performance goals for private sector partners, create a database for tracking lender and portfolio performance, and develop a management information system to provide timely and accurate information to agency management. In combination, these three proposals will lower the 7(a) subsidy rate from 2.32 percent to 1.80 percent, reducing the subsidy budget authority needed to fund the requested \$8.5 billion loan level by \$44.2 million. This reduction reflects the estimated improvement in defaults and an increase in recoveries resulting from improved monitoring of servicing and more efficient liquidation performed by SBA lenders. The lower rate also reflects the present value savings resulting from the deferred purchase.

Section 504: The 1998 subsidy rate reflects improved 504 loan performance. However, this improvement is more than offset by reductions in the estimate of recoveries on defaulted loans. Therefore, to maintain the baseline subsidy rate at zero, the budget increases the pass-through fee to the 1997 authorized level of .9375%.

Loan asset sales: As part of SBA's transition from loan servicing to lender oversight, the budget proposes the sale of all direct and defaulted business loans in FYs 1998 and 1999. (SBA disaster loans will be sold over a three-year period.) These sales will allow SBA to focus its limited resources on expanding access to capital rather than servicing and liquidating a growing portfolio. The budget estimates that SBA's business loan assets will be sold at a net gain to the Government.

*Microloan Program:* The Agency proposes to continue the Microloan direct and guarantee loan programs in 1998, using carryover funding remaining from 1997.

Object Classification (in millions of dollars)

| Identifi     | cation code 73–1154–0–1–376 | 1996 actual | 1997 est. | 1998 est. |
|--------------|-----------------------------|-------------|-----------|-----------|
| 25.2<br>41.0 | Other services              | 97<br>392   | 95<br>426 | 97<br>182 |
| 99.9         | Total obligations           | 489         | 521       | 279       |

# BUSINESS LOAN PROGRAM ACCOUNT (Legislative proposal, not subject to PAYGO)

Summary of Loan Levels, Subsidy Budget Authority and Outlays by Program (in millions of dollars)

| Identification code 73–1154–2–1–376                             | 1996 actual | 1997 est. | 1998 est. |
|---|-------------|-----------|-----------|
| Guaranteed loan levels supportable by subsidy budget authority: |             |           |           |
| 2150 General business—7(a)                                      |             |           | 1,905     |
| 2320 General business—7(a)                                      |             |           | -0.52     |

#### BUSINESS DIRECT LOAN FINANCING ACCOUNT

| Identific | ation code 73-4148-0-3-376                      | 1996 actual | 1997 est. | 1998 est. |
|-----------|---|-------------|-----------|-----------|
| 0         | bligations by program activity:                 |             |           |           |
| 00.01     | Direct loans                                    | 9           | 24        | 39        |
| 00.02     | Interest on Treasury borrowing                  | 7           | 8         | 10        |
| 10.00     | Total obligations                               | 16          | 32        | 49        |
| В         | udgetary resources available for obligation:    |             |           |           |
| 22.00     | New financing authority (gross)                 | 15          | 30        | 50        |
| 23.95     | New obligations                                 | -16         | -32       | -49       |
| N         | ew financing authority (gross), detail:         |             |           |           |
| 67.15     | Authority to borrow (indefinite)                | 13          | 24        | 41        |
|           | Spending authority from offsetting collections: |             |           |           |
| 68.00     | Offsetting collections (cash)                   | 32          | 19        | 46        |
| 68.10     | Change in receivables from program account      | -1          | -3        | 1         |
| 68.47     | Portion applied to debt reduction               | -29         |           |           |
| 68.90     | Spending authority from offsetting collections  |             |           |           |
|           | (total)   | 2           | 6         | 9         |
| 70.00     | Total new financing authority (gross)           | 15          | 30        | 50        |
| C         | hange in unpaid obligations:                    |             |           |           |
|           | Unpaid obligations, start of year:              |             |           |           |
| 72.90     | Obligated balance: Fund balance                 | 54          | 44        | 11        |
| 72.95     | Receivables from program account                | 5           | 4         | 1         |
| 72.99     | Total unpaid obligations, start of year         | 59          | 48        | 12        |
| 73.10     | New obligations                                 | 16          | 32        | 49        |
| 73.20     | Total financing disbursements (gross)           | -28         | -68       | -41       |
| 74.90     | Obligated balance: Fund balance                 | 44          | 11        | 17        |
| 74.95     | Receivables from program account                | 4           | 1         | 2         |
| 74.99     | Total unpaid obligations, end of year           | 48          | 12        | 19        |
| 87.00     | Total financing disbursements (gross)           | 28          | 68        | 41        |

1996 actual

1997 est.

1998 est.

## Credit accounts—Continued

## BUSINESS DIRECT LOAN FINANCING ACCOUNT—Continued

#### Program and Financing (in millions of dollars)—Continued

| Identific   | ation code 73-4148-0-3-376   | 1996 actual | 1997 est. | 1998 est. |
|-------------|--|-------------|-----------|-----------|
| 0           | ffsets:  |             |           |           |
|             | Against gross financing authority and financing dis-<br>bursements:      |             |           |           |
|             | Offsetting collections (cash) from:                                      |             |           |           |
| 88.00       | Federal sources: Payments from program ac-                               |             |           |           |
|             | count  | -12         | -2        | -4        |
|             | Non-Federal sources:   |             |           |           |
| 88.40       | Repayments of principal, net   | -14         | -8        | -11       |
| 88.40       | Interest received on loans   | -6          | -9        | _{        |
| 88.40       | Proceeds from loan asset sale  |             |           |           |
| 88.90       | Total, offsetting collections (cash)                                     | -32         | -19       | -46       |
| 88.95       | Change in receivables from program accounts                              | 1           | 3         | -1        |
| N           | lot financing authority and financing disbursements.                     |             |           |           |
| וו<br>89.00 | let financing authority and financing disbursements: Financing authority | -16         | 14        | 3         |
| 90.00       | Financing dutionly   | -10<br>-4   | 49        | -         |

# Status of Direct Loans (in millions of dollars)

| Identific | cation code 73-4148-0-3-376  | 1996 actual | 1997 est. | 1998 est. |
|-----------|--|-------------|-----------|-----------|
|           | Position with respect to appropriations act limitation on obligations: |             |           |           |
| 1111      | Limitation on direct loans   |             |           |           |
| 1131      | Direct loan obligations exempt from limitation                         | 9           | 24        | 19        |
| 1150      | Total direct loan obligations  | 9           | 24        | 19        |
|           | Cumulative balance of direct loans outstanding:                        |             |           |           |
| 1210      | Outstanding, start of year   | 167         | 161       | 155       |
| 1231      | Disbursements: Direct loan disbursements                               | 12          | 12        | 13        |
| 1251      | Repayments: Repayments and prepayments                                 | -14         | -14       | -28       |
| 1264      | Write-offs for default: Other adjustments, net                         |             |           |           |
| 1290      | Outstanding, end of year   | 161         | 155       | 132       |

As required by the Federal Credit Reform Act of 1990, this non-budgetary account records all cash flows to and from the Government resulting from direct loans obligated in 1992 and beyond (including modifications of direct loans that resulted from obligations in any year). The amounts in this account are a means of financing and are not included in the budget totals.

# Balance Sheet (in millions of dollars)

| Identific | cation code 73-4148-0-3-376   | 1995 actual | 1996 actual | 1997 est. | 1998 est. |
|-----------|---|-------------|-------------|-----------|-----------|
| P         | ASSETS:   |             |             |           |           |
|           | Investments in US securities:   |             |             |           |           |
| 1106      | Federal assets: Receivables, net<br>Net value of assets related to post—<br>1991 direct loans receivable: | 3           | 302         | 310       | 319       |
| 1401      | Direct loans receivable, gross  | 126         | 120         | 123       | 127       |
| 1405      | Allowance for subsidy cost (-)  |             | 53          |           |           |
| 1499      | Net present value of assets related to direct loans   | 118         | 67          | 69        | 71        |
| 1999<br>L | Total assetsIABILITIES:   | 121         | 369         | 379       | 390       |
| 2104      | Federal liabilities: Resources payable to Treasury  | 118         | 369         | 379       | 390       |
| 2999<br>N | Total liabilities   | 118         | 369         | 379       | 390       |
| 3100      | Appropriated capital  | 3           |             |           |           |
| 3999      | Total net position  | 3           |             |           |           |
| 4999      | Total liabilities and net position  | 121         | 369         | 379       | 390       |

# BUSINESS GUARANTEED LOAN FINANCING ACCOUNT

# Program and Financing (in millions of dollars)

Identification code 73-4149-0-3-376

| Identific      | ation code /3-4149-0-3-3/6   | 1996 actual   | 1997 est.       | 1998 est.      |
|----------------|--|---------------|-----------------|----------------|
|                | bligations by program activity:  | 200           | EEO             | 701            |
| 00.01<br>00.02 | Payment of downward reestimate to receipt account  | 399<br>16     | 552<br>188      | 701            |
| 00.03          | Payment to liquidation account<br>Negative subsidy from loan asset sales   |               |                 | 188<br>50      |
| 10.00          | Total obligations  | 415           | 740             | 939            |
|                |  |               |                 |                |
| 21.90          | udgetary resources available for obligation: Unobligated balance available, start of year: Fund                                |               |                 |                |
| 22.00          | balance New financing authority (gross)  | 1,076<br>716  | 1,376<br>826    | 1,461<br>1,017 |
| 23.90          | Total budgetary resources available for obligation   | 1,792         | 2,202           | 2,478          |
| 23.95<br>24.90 | New obligations  | -415          | <del>-740</del> | <b>-939</b>    |
| 24.70          | balancebalance available, end of year. Fund  | 1,376         | 1,461           | 1,539          |
| N              | lew financing authority (gross), detail:   |               |                 |                |
| 68.00          | Spending authority from offsetting collections: Offsetting collections (cash)  | 755           | 826             | 1,037          |
| 68.10          | Change in receivables from program account   | -39           |                 | -20            |
| 68.90          | Spending authority from offsetting collections   |               |                 |                |
|                | (total)  | 716           | 826             | 1,017          |
| 70.00          | Total new financing authority (gross)  | 716           | 826             | 1,017          |
|                | change in unpaid obligations:  |               |                 |                |
| 72.95          | Unpaid obligations, start of year: Receivables from program account  | 125           | 86              | 86             |
| 73.10          | New obligations  | 415<br>-455   | 740             | 939            |
| 73.20<br>74.95 | Total financing disbursements (gross)  | -455          | -741            | <b>-95</b> 9   |
| 87.00          | program account  | 86<br>455     | 86<br>741       | 66<br>959      |
|                | Against gross financing authority and financing dis-<br>bursements:<br>Offsetting collections (cash) from:<br>Federal sources: |               |                 |                |
| 88.00<br>88.00 | Payments from program account<br>Payment from program account—Reestimates  | –205<br>–274  | -225<br>-199    | -179           |
| 88.25          | Interest on uninvested funds   | -36           | -65             | -65            |
| 88.40          | Non-Federal sources: Fees  | -153          | -169            | -183           |
| 88.40          | Proceeds from loan asset sales   |               | 1/0             | -386           |
| 88.40          | Recoveries   |               |                 | -224           |
| 88.90<br>88.95 | Total, offsetting collections (cash)   | -755<br>39    | -826            | -1,037<br>20   |
| N              | let financing authority and financing disbursements:   |               |                 |                |
| 89.00<br>90.00 | Financing authority  | -299          | -85             | <br>–78        |
|                | Thanking dispulsements   | -277          | -00             | -70            |
|                | Status of Guaranteed Loans (in mil   | llions of dol | lars)           |                |
| Identific      | ation code 73-4149-0-3-376   | 1996 actual   | 1997 est.       | 1998 est.      |
|                | osition with respect to appropriations act limitation on commitments:  |               |                 |                |
| 2111           | Limitation on guaranteed loans made by private lenders   |               |                 |                |
| 2131           | Guaranteed loan commitments exempt from limitation   | 10,154        | 10,641          | 11,887         |
| 2150<br>———    | Total guaranteed loan commitments  | 10,154        | 10,641          | 11,887         |
| C<br>2210      | umulative balance of guaranteed loans outstanding: Outstanding, start of year  | 20,907        | 24,630          | 28,452         |
| 2231           | Disbursements of new guaranteed loans  | 6,773         | 6,955           | 7,143          |
| 2251<br>2261   | Repayments and prepayments   | -2,651        | -2,723          | -2,796         |
|                | loans receivable   | -399          | -410            | -421           |
|                | loans receivable   |               |                 |                |

-398

-500

-525

|      | emorandum: Guaranteed amount of guaranteed loans outstanding, end of year | 20,193 | 23,282 | 26,455 |
|------|---|--------|--------|--------|
| Ad   | dendum:   |        |        |        |
|      | Cumulative balance of defaulted guaranteed loans                          |        |        |        |
|      | that result in loans receivable:  |        |        |        |
| 2310 | Outstanding, start of year  | 393    | 628    | 870    |
| 2331 | Disbursements for guaranteed loan claims                                  | 399    | 410    | 421    |
| 2351 | Repayments of loans receivable  | -62    | -63    | -65    |
| 2361 | Write-offs of loans receivable  | -102   | -105   | -107   |
| 2364 | Other adjustments, net  |        |        | -512   |
|      | •   |        |        |        |
| 2390 | Outstanding, end of year  | 628    | 870    | 607    |

As required by the Federal Credit Reform Act of 1990, this non-budgetary account records all cash flows to and from the Government resulting from loan guarantees committed in 1992 and beyond (including modifications of loan guarantees that resulted from commitments in any year). The amounts in this account are a means of financing and are not included in the budget totals.

Balance Sheet (in millions of dollars)

| Identification code 73–4149–0–3–376           | 1995 actual | 1996 actual | 1997 est.  | 1998 est.        |
|---|-------------|-------------|------------|------------------|
| ASSETS:                                       |             |             |            |                  |
| Federal assets:                               |             |             |            |                  |
| 1101 Fund balances with Treasury              | 1,258       | 1,257       | 1,291      | 1,326            |
| 1106 Receivables, net                         | 55          | 164         | 168        | 173              |
| 1501 Defaulted guaranteed loans receiv-       | F07         | /20         | 070        | /0-              |
| able, gross                                   | 527<br>23   | 628<br>45   | 870        | 607<br>47        |
| 1502 Interest receivable                      | -331        | 45<br>-331  | 46<br>-340 | -34 <sup>9</sup> |
| 7 movance for subsidy cost ( )                |             |             |            |                  |
| 1599 Net present value of assets related      |             |             |            |                  |
| to defaulted guaranteed loans                 | 219         | 342         | 576        | 305              |
| 1999 Total assetsLIABILITIES:                 | 1,532       | 1,763       | 2,035      | 1,804            |
| 2204 Non-Federal liabilities: Liabilities for |             |             |            |                  |
| loan guarantees                               | 1,451       | 1,763       | 2,035      | 1,804            |
| 2999 Total liabilities                        | 1,451       | 1,763       | 2,035      | 1,804            |
| 3100 Appropriated capital                     | 81          |             |            |                  |
| 3999 Total net position                       | 81          |             |            |                  |
| 4999 Total liabilities and net position       | 1,532       | 1,763       | 2,035      | 1,804            |

# BUSINESS LOAN FUND LIQUIDATING ACCOUNT

## Program and Financing (in millions of dollars)

| Identification code 73–4154–0–3–376 |  | 1996 actual | 1997 est. | 1998 est. |
|-------------------------------------|--|-------------|-----------|-----------|
| 0                                   | bligations by program activity:                    |             |           |           |
|                                     | Capital expenses:                                  |             |           |           |
| 00.02                               | Defaults on guarantee loans—                       | 335         | 327       | 318       |
| 00.05                               | Other expenses                                     | 106         | 103       | 50        |
| 00.91                               | Total capital expenses                             | 441         | 430       | 368       |
| 01.01                               | Operating expenses: Interest expense to Treasury   | 84          | 70        | 30        |
| 10.00                               | Total obligations                                  | 525         | 500       | 398       |
| В                                   | udgetary resources available for obligation:       |             |           |           |
|                                     | Unobligated balance available, start of year:      |             |           |           |
|                                     | Fund balance:                                      |             |           |           |
| 21.90                               | Committed  | 1           | 1         | 1         |
| 21.90                               | Uncommitted  | 339         | 337       | 347       |
| 21.99                               | Total unobligated balance, start of year           | 340         | 338       | 348       |
| 22.00                               | New budget authority (gross)                       | 566         | 551       | 610       |
| 22.60                               | Redemption of debt                                 |             |           |           |
| 23.90                               | Total budgetary resources available for obligation | 863         | 847       | 917       |

| 23.73     | Unobligated balance available, end of year:   | -323          | -300        | -370        |
|-----------|---|---------------|-------------|-------------|
|           | Fund balance:   |               |             |             |
| 24.90     | Committed   | 1             | 1           | 1           |
| 24.90     | Uncommitted   | 337           | 347         | 518         |
| 24.99     | Total unobligated balance, end of year  | 338           | 348         | 519         |
| N         | lew budget authority (gross), detail:   |               |             |             |
| 68.00     | Spending authority from offsetting collections (gross): Offsetting collections (cash) | 566           | 551         | 610         |
| (         | Change in unpaid obligations:   |               |             |             |
| 72.90     | Unpaid obligations, start of year: Obligated balance:                                 |               |             |             |
|           | Fund balance  | 327           | 389         | 439         |
| 73.10     | New obligations   | 525           | 500         | 398         |
| 73.20     | Total outlays (gross)   | -463          | -450        | -348        |
| 74.90     | Unpaid obligations, end of year: Obligated balance:                                   |               |             |             |
|           | Fund balance  | 389           | 439         | 488         |
| (         | Outlays (gross), detail:  |               |             |             |
| 86.97     | Outlays from new permanent authority  | 463           | 450         | 348         |
|           | Offsets:  |               |             |             |
|           | Against gross budget authority and outlays:   |               |             |             |
|           | Offsetting collections (cash) from:   |               |             |             |
| 88.00     | Federal sources   |               |             | -188        |
| 00.00     | Non-Federal sources:  |               |             | -100        |
|           | Loan repayments:  |               |             |             |
| 88.40     |   | -175          | -171        | -153        |
| 88.40     | Financing programs  | -173<br>-38   | -171<br>-37 | -103<br>-28 |
|           | Investment programs   |               |             |             |
| 88.40     | SBIC obligations  | -6<br>27      |             |             |
| 88.40     | Section 503 development obligations Interest income:                                  | -27           | -27         | -26         |
| 88.40     | Financing programs  | -123          | -120        | -117        |
| 88.40     | Investment programs   | -50           | -48         | -23         |
| 88.40     | Other income  | -137          | -133        | -65         |
| 88.40     | Section 503 Prepayments   | -10           | -10         | -10         |
| 88.90     | Total, offsetting collections (cash)  | -566          | -551        | -610        |
|           | lot hudget authority and outlage.   |               |             |             |
| 89.00     | let budget authority and outlays:  Budget authority                                   |               |             |             |
| 90.00     | Outlays   |               | -101        | -262        |
| -         |   |               |             |             |
|           | Status of Direct Loans (in million  | ons of dollar | s)          |             |
| Identific | cation code 73-4154-0-3-376   | 1996 actual   | 1997 est.   | 1998 est.   |
|           | BUSINESS LOAN FUND, DIRECT LOANS  |               |             |             |
| -         | Cumulative balance of direct leans systemating.                                       |               |             |             |

23.95 New obligations .....

| (            | Cumulative balance of direct loans outstanding:                               |       |       |             |
|--------------|---|-------|-------|-------------|
| 1210         | Outstanding, start of year  | 1,675 | 1,352 | 1,050       |
| 1232         | Disbursements: Purchase of loans assets from the                              |       |       |             |
|              | public  | 152   | 117   | 90          |
| 1251         | Repayments: Repayments and prepayments  | -214  | -208  | -101        |
| 1262         | Adjustments: Discount on loan asset sales to the public or discounted         |       |       | -439        |
| 1263         | Write-offs for default: Direct loans  | -261  |       | -437<br>-82 |
| 1203         | write ons for default. Direct loans   |       |       |             |
| 1290         | Outstanding, end of year  | 1,352 | 1,050 | 518         |
|              | SMALL BUSINESS INVESTMENT COMPANY, DIRECT LOANS                               |       |       |             |
| (            | Cumulative balance of direct loans outstanding:                               |       |       |             |
| 1210         | Outstanding, start of year  | 6     |       |             |
| 1051         | Repayments:   | ,     |       |             |
| 1251<br>1252 | Repayments and prepayments<br>Proceeds from loan asset sales to the public or | -6    |       |             |
| 1232         | discounted  |       |       |             |
| 1290         | Outstanding, end of year  |       |       |             |
|              | SECTION 503 DEVELOPMENT COMPANY, DIRECT                                       |       |       |             |
| (            | Cumulative balance of direct loans outstanding:                               |       |       |             |
| 1210         | Outstanding, start of year  | 356   | 319   | 281         |
|              | Repayments:   |       |       |             |
| 1251         | Repayments and prepayments  | -22   | -23   | -20         |
| 1252         | Proceeds from loan asset sales to the public or discounted                    | -15   | -15   | -13         |
|              | aiscouittea   | -15   | -13   |             |
| 1290         | Outstanding, end of year  | 319   | 281   | 248         |
|              |   |       |       |             |

#### BUSINESS LOAN FUND LIQUIDATING ACCOUNT—Continued

#### Status of Guaranteed Loans (in millions of dollars)

| Identific | ation code 73-4154-0-3-376  | 1996 actual | 1997 est. | 1998 est. |
|-----------|---|-------------|-----------|-----------|
|           | BUSINESS LOAN FUND, LOAN GUARANTEES   |             |           |           |
| C         | fumulative balance of guaranteed loans outstanding:                               |             |           |           |
| 2210      | Outstanding, start of year  | 7,675       | 6,383     | 5,341     |
| 2231      | Disbursements of new guaranteed loans   | 1           | 1         | 1         |
| 2251      | Repayments and prepayments  | -1,078      | -896      | -750      |
| 2261      | Terminations for default that result in loans receiv-                             |             |           |           |
|           | able  | -201        | -135      | -91       |
| 2264      | Other adjustments, net  |             |           |           |
| 2290      | Outstanding, end of year  | 6,383       | 5,341     | 4,491     |
| N         | lemorandum:   |             |           |           |
| 2299      | Guaranteed amount of guaranteed loans outstanding, end of year                    | 5,495       | 4,598     | 3,866     |
| A         | ddendum:  |             |           |           |
|           | Cumulative balance of defaulted guaranteed loans that result in loans receivable: |             |           |           |
| 2310      | Outstanding, start of year  | 1.054       | 1.255     | 1.390     |
| 2331      | Disbursements for guaranteed loan claims  | 201         | 135       | 91        |
| 2390      | Outstanding, end of year  | 1,255       | 1,390     | 1,481     |

As required by the Federal Credit Reform Act of 1990, this account records, for this program, all cash flows to and from the Government resulting from direct loans obligated and loan guarantees committed prior to 1992. This account is shown on a cash basis. All new activity in this program in 1992 and beyond (including modifications of direct loans or loan guarantees that resulted from obligations or commitments in any year) is recorded in corresponding program and financing accounts.

# Statement of Operations (in millions of dollars)

| Identific    | cation code 73-4154-0-3-376 | 1995 actual | 1996 actual | 1997 est.  | 1998 est.  |
|--------------|-----------------------------|-------------|-------------|------------|------------|
| 0101<br>0102 | Revenue                     | 170<br>–185 | 189<br>149  | 210<br>165 | 234<br>184 |
| 0109         | Net loss                    | -15         | 338         | 375        | 418        |

### Balance Sheet (in millions of dollars)

| Identific    | cation code 73-4154-0-3-376  | 1995 actual | 1996 actual | 1997 est. | 1998 est. |
|--------------|--|-------------|-------------|-----------|-----------|
| A            | SSETS:   |             |             |           |           |
|              | Federal assets:  |             |             |           |           |
| 1101         | Fund balances with Treasury<br>Investments in US securities:   | 666         | 727         | 794       | 866       |
| 1104         | Agency securities, par   | 120         | 160         | 214       | 286       |
| 1107         | Advances and prepayments<br>Non-Federal assets:  | 12          | 9           | 7         | 5         |
| 1206         | Receivables, net   | 485         | 816         | 780       | 745       |
| 1207         | Advances and prepayments Net value of assets related to pre-1992 direct loans receivable and ac- quired defaulted guaranteed loans receivable: | 7           | 7           | 7         | 7         |
| 1601<br>1603 | Direct loans, gross  | 2,036       | 1,671       | 1,331     | 766       |
|              | loans and interest (-)   | -1,215      | -1,114      | -787      | -401      |
| 1699         | Value of assets related to direct  |             |             |           |           |
|              | loans  | 821         | 557         | 544       | 365       |
| 1901         | Other Federal assets: Other assets   | 99          | 61          | 37        | 23        |
| 1999<br>L    | Total assets   | 2,210       | 2,337       | 2,383     | 2,297     |
| 2101         | Accounts payable   | 1.445       | 1.667       | 1.670     | 1.610     |
| 2102         | Interest payable  Debt:  | 156         | 94          | 96        | 96        |
| 2103<br>2103 | Debt to the FFBSBIC and development company  | 361         | 318         | 325       | 327       |
| _100         | participation certificates   |             | 7           | 7         | 7         |

|      | Non-Federal liabilities:           |       |       |       |       |
|------|------------------------------------|-------|-------|-------|-------|
| 2201 | Accounts payable                   | 11    | 15    | 15    | 15    |
| 2204 | Liabilities for loan guarantees    | 200   | 71    | 72    | 73    |
|      | Other:                             |       |       |       |       |
| 2207 | Unearned revenue (advances)        | 37    |       |       |       |
| 2207 | Other Liabilities                  |       | 165   | 168   | 169   |
| 2999 | Total liabilities                  | 2,210 | 2,337 | 2,353 | 2,297 |
| 4999 | Total liabilities and net position | 2,210 | 2,337 | 2,353 | 2,297 |

#### Object Classification (in millions of dollars)

| Identifi             | cation code 73-4154-0-3-376   | 1996 actual      | 1997 est.        | 1998 est.        |
|----------------------|---|------------------|------------------|------------------|
| 33.0<br>43.0<br>99.0 | Investments and loans Interest and dividends Subtotal, reimbursable obligations | 441<br>84<br>525 | 430<br>70<br>500 | 368<br>30<br>398 |
| 99.9                 | Total obligations   | 525              | 500              | 398              |

# BUSINESS LOAN FUND LIQUIDATING ACCOUNT (Legislative proposal, subject to PAYGO)

## Program and Financing (in millions of dollars)

| Identific | ation code 73-4154-4-3-376                                | 1996 actual | 1997 est. | 1998 est. |
|-----------|---|-------------|-----------|-----------|
| В         | udgetary resources available for obligation:              |             |           |           |
| 21.90     | Unobligated balance available, start of year: Uncommitted |             |           |           |
|           | New obligations   |             |           |           |
|           | mitted  |             |           | -1        |
| N         | et budget authority and outlays:                          |             |           |           |
| 89.00     | Budget authority  |             |           |           |
| 90.00     | Outlays   |             |           |           |

#### DISASTER LOANS PROGRAM ACCOUNT

[For the cost of direct loans authorized by section 7(b) of the Small Business Act, as amended, \$105,432,000, to remain available until expended: *Provided*, That such costs, including the cost of modifying such loans, shall be as defined in section 502 of the Congressional Budget Act of 1974.]

[In addition, for] For administrative expenses to carry out the direct loan program, [\$86,500,000, including not to exceed \$500,000 for the Office of Inspector General of the Small Business Administration for audits and reviews of disaster loans and the disaster loan program] \$173,200,000, [and said sums] which may be transferred to and merged with appropriations for Salaries and Expenses [and Office of Inspector General]. (Departments of Commerce, Justice, and State, the Judiciary, and Related Agencies Appropriations Act, 1997.)

| Identific | ation code 73-1152-0-1-453                              | 1996 actual   | 1997 est. | 1998 est. |
|-----------|---|---------------|-----------|-----------|
| 0         | bligations by program activity:                         |               |           |           |
| 00.01     | Direct loan subsidy                                     | 243           | 150       | 90        |
| 00.09     | Administrative expenses                                 | 164           | 177       | 173       |
| 10.00     | Total obligations                                       | 407           | 327       | 263       |
| В         | sudgetary resources available for obligation:           |               |           |           |
| 21.40     | Unobligated balance available, start of year:           |               |           |           |
|           | Uninvested balance                                      | 92            | 83        | 83        |
| 22.00     | New budget authority (gross)                            | 331           | 327       | 173       |
| 22.10     | Resources available from recoveries of prior year obli- |               |           |           |
|           | gations   | 67            |           | 35        |
|           | ÿ   | $\overline{}$ |           |           |
| 23.90     | Total budgetary resources available for obligation      | 490           | 410       | 291       |
| 23.95     | New obligations   | -407          | -327      | -263      |
| 24.40     | Unobligated balance available, end of year:             |               |           |           |
|           | Uninvested balance                                      | 83            | 83        | 28        |
|           |   |               |           |           |
| N         | lew budget authority (gross), detail:                   |               |           |           |
| 40.00     | Appropriation   | 331           | 327       | 173       |

| С     | hange in unpaid obligations:                          |      |      |      |
|-------|---|------|------|------|
| 72.40 | Unpaid obligations, start of year: Obligated balance: |      |      |      |
|       | Appropriation   | 251  | 157  | 173  |
| 73.10 | New obligations                                       | 407  | 327  | 263  |
| 73.20 | Total outlays (gross)                                 | -434 | -311 | -263 |
| 73.45 | Adjustments in unexpired accounts                     | -67  |      | -35  |
| 74.40 | Unpaid obligations, end of year: Obligated balance:   |      |      |      |
|       | Appropriation   | 157  | 173  | 138  |
| 0     | utlays (gross), detail:                               |      |      |      |
| 86.90 | Outlays from new current authority                    | 228  | 232  | 133  |
| 86.93 | Outlays from current balances                         | 206  | 79   | 130  |
| 87.00 | Total outlays (gross)                                 | 434  | 311  | 263  |
| N     | et budget authority and outlays:                      |      |      |      |
| 89.00 | Budget authority                                      | 331  | 327  | 173  |
| 90.00 | Outlays   | 434  | 311  | 263  |

Summary of Loan Levels, Subsidy Budget Authority and Outlays by Program (in millions of dollars)

| Identification code 73–1152–0–1–453  | 1996 actual | 1997 est.  | 1998 est.  |
|--|-------------|------------|------------|
| Direct loan levels supportable by subsidy budget authority:                  |             |            |            |
| 1150 Direct Disaster Loans   | 867         | 747        | 785        |
| 1159 Total direct loan levels  | 867         | 747        | 785        |
| 1320 Disaster subsidy rate   | 0.00        | 0.00       | 0.00       |
| 1329 Weighted average subsidy rate   | 28.08       | 20.02      | 11.44      |
| Direct loan subsidy budget authority: 1330 Disaster subsidy budget authority | 243         | 150        | 90         |
| 1339 Total subsidy budget authority  | 243         | 150        | 90         |
| Direct Ioan subsidy outlays: 1340 Disaster subsidy outlays                   | 270         | 134        | 90         |
| 1349 Total subsidy outlays   | 270         | 134        | 90         |
| Administrative expense data:   |             |            |            |
| 3510 Budget authority  | 164<br>164  | 177<br>177 | 173<br>173 |

As required by the Federal Credit Reform Act of 1990, this account records, for loans made pursuant to section 7(b) of the Small Business Act, as amended, the subsidy costs associated with the direct loans obligated in 1992 and beyond (including modifications of direct loans or loan guarantees that resulted from obligations or commitments in any year), as well as administrative expenses of this program. The subsidy amounts are estimated on a present value basis; the administrative expenses are estimated on a cash basis.

Disaster loans made pursuant to Section 7(b) of the Small Business Act are the primary form of Federal assistance for non-farm, private sector disaster losses. For this reason, the program is the only form of SBA assistance not limited to small businesses. Through this program, SBA helps homeowners, renters, businesses of all sizes, and non-profit organizations pay for the cost of rebuilding. Pursuant to the Small Business Act, the government subsidizes borrowers who have incurred uninsured losses or economic injury as the result of a natural disaster. These loans are also a critical source of economic stimulation in disaster-ravaged communities, helping to spur employment and stabilize the local tax base. Eligibility is based on financial criteria. There are three loan programs: physical disaster loans to individuals, physical disaster loans to businesses of any size, and economic injury loans to small businesses without credit available elsewhere.

#### Program Performance

Over the 41 year history of the program, SBA has helped over 1.3 million disaster victims by providing more than \$24.1 billion in disaster assistance. Over 90 percent has been to borrowers that otherwise would not have been able to rebuild.

During 1996 alone, SBA approved nearly 38,000 disaster loans for an amount of almost \$1 billion.

Program Performance and Policy Goals.—The SBA program performance and policy goals are: 1) provide disaster assistance to victims in the most effective and cost efficient manner; 2) deliver an effective program that achieves its public policy objectives; 3) provide customer-focused assistance that satisfactorily accommodates the needs of all disaster victims; 4) simplify and streamline the loan-making process by re-engineering forms, procedures and processes; and, 5) effectively implement the proposed asset sales program.

Performance Indicators.—A true assessment of program effectivess is a long-term process, and there is much to learn about the true extent that the disaster loan program contributes to effective recovery. In the short term, SBA is committed to providing cost-effective delivery and high satisfaction levels to the customers who use its services. In the long run, the agency's goal is to facilitate true economic recovery and assess how the program's business recovery assistance contributes to the rebuilding of a local or regional economy. Performance measures to be used in 1998 to assess progress in achieving the above goals follow.

| Outputs  | Intermediate Outcomes  |
|--|--|
| Loan decision within 7 to 20 days—number, percent.   | Increased funds available at time of need                                      |
| Initial disbursement ordered 4 days after receipt of loan closing documents—number, percent. | Improved customer satisfaction due to simplified and less burdensome processes |
| Loans approved—number, dollar  | Reduced costs to Government  |
| amount.  |  |

# 1998 Proposals

Under current law, interest rates fluctuate according to statutory formulas: a lower rate, not to exceed four percent, is available to applicants without credit available elsewhere; a higher rate, not to exceed eight percent, is charged to borrowers who have credit available elsewhere. To reduce the subsidy in this program, the budget proposes to increase the interest rate for borrowers without credit available elsewhere to the cost to the U.S. Treasury for securities of comparable maturity. For borrowers with access to credit elsewhere, the interest rate would be pegged above the Treasury rate. This change would reduce the subsidy from 23.46 percent to 11.44 percent, enabling more loans to be made with the same amount of budget authority. Baseline loan levels would increase from \$383 million to \$785 million, a difference of \$402 million. In the schedules below, the effects of the legislative proposal should not be added to the regular budget schedules.

Historically, SBA has approved approximately \$785 million in loans for disaster relief annually, excluding the effect of the 1994 Northridge Earthquake. No appropriation of loan subsidy budget authority is requested for the Disaster Loans Program Account for 1998. The 1998 loan program will be fully funded from anticipated carryforward balances provided the recommended revisions to the disaster loan interest rates are enacted.

This budget requests \$5.8 billion in contingent funding for FY 1998, the 1991–1997 average emergency spending under the BEA. This fund will be available to this and other accounts as the need arises. Please see the Emergency Requirements for Natural Disasters account in the Funds Appropriated to the President Chapter for more detailed information. The requested amount for future years will be based on average emergency funding under the BEA.

The base programs will have access to the proposed contingency fund once all available appropriations in the affected account/accounts have been obligated, and a Presidential decision has been made to make additional funds available. The fund is meant to be flexible enough to respond to a variety of disasters and thus does not reserve or dedicate specific

#### DISASTER LOANS PROGRAM ACCOUNT—Continued

amounts within the total for the eligible programs. The flexibility of the fund is essential to meet the full range of disaster funding requirements.

## Object Classification (in millions of dollars)

| Identifi | cation code 73–1152–0–1–453                                  | 1996 actual | 1997 est. | 1998 est. |
|----------|--|-------------|-----------|-----------|
| 41.0     | Direct obligations: Grants, subsidies, and contributions     | 243         | 150       | 90        |
| 99.0     | Reimbursable obligations: Subtotal, reimbursable obligations | 164         | 177       | 173       |
| 99.9     | Total obligations  | 407         | 327       | 263       |

# DISASTER LOANS PROGRAM ACCOUNT (Legislative proposal, not subject to PAYGO)

# Summary of Loan Levels, Subsidy Budget Authority and Outlays by Program (in millions of dollars)

| Identific | cation code 73–1152–2–1–453                                 | 1996 actual | 1997 est. | 1998 est. |
|-----------|---|-------------|-----------|-----------|
| 0         | Direct loan levels supportable by subsidy budget authority: |             |           |           |
| 1150      | Direct Disaster Loans                                       |             |           | 402       |
| 1159      | Total direct loan levels                                    |             |           | 402       |

#### DISASTER DIRECT LOAN FINANCING ACCOUNT

#### Program and Financing (in millions of dollars)

| Identific | dentification code 73–4150–0–3–453              |        | 1997 est. | 1998 est. |
|-----------|---|--------|-----------|-----------|
|           | bligations by program activity:                 |        |           |           |
| 00.01     | Direct loans                                    | 867    | 747       | 785       |
| 00.02     | Interest on Treasury borrowing                  | 296    | 396       | 459       |
| 00.03     | Purchase of loans from liquidating              |        |           | 100       |
| 10.00     | Total obligations                               | 1,163  | 1,143     | 1,344     |
| В         | udgetary resources available for obligation:    |        |           |           |
| 22.00     | New financing authority (gross)                 | 1,163  | 1,143     | 1,345     |
| 23.95     | New obligations                                 | -1,163 | -1,143    | -1,344    |
| N         | ew financing authority (gross), detail:         |        |           |           |
| 67.15     | Authority to borrow (indefinite)                | 1,311  | 1,436     | 1,643     |
|           | Spending authority from offsetting collections: |        |           |           |
|           | Offsetting collections (cash):                  |        |           |           |
| 68.00     | Offsetting collections (cash)                   | 807    | 760       | 728       |
| 68.00     | Proceeds from loan asset sales (cash)           |        |           | 100       |
| 68.10     | Change in receivables from program account      | -86    | -47       | -29       |
| 68.47     | Portion applied to debt reduction (-)           | -869   | -1,006    | -1,097    |
| 68.90     | Spending authority from offsetting collections  |        |           |           |
|           | (total)   | -148   | -293      | -298      |
| 70.00     | Total new financing authority (gross)           | 1,163  | 1,143     | 1,345     |
| С         | hange in unpaid obligations:                    |        |           |           |
|           | Unpaid obligations, start of year:              |        |           |           |
| 72.90     | Obligated balance: Fund balance: Unpaid obliga- |        |           |           |
|           | tions   | 1,870  | 2,053     | 1,824     |
| 72.95     | Receivables from program account                | 207    | 121       | 74        |
| 72.99     | Total unpaid obligations, start of year         | 2,077  | 2,174     | 1,898     |
| 73.10     | New obligations                                 | 1,163  | 1,143     | 1,344     |
| 73.20     | Total financing disbursements (gross)           | -1,066 | -1,419    | -1,422    |
|           | Unpaid obligations, end of year:                |        |           |           |
| 74.90     | Obligated balance: Fund balance: Unpaid obliga- |        |           |           |
|           | tions   | 2,053  | 1,824     | 1,775     |
| 74.95     | Receivables from program account                | 121    | 74        | 45        |
|           |   |        |           | 1.000     |
| 74.99     | Total unpaid obligations, end of year           | 2,174  | 1,898     | 1,820     |

| Offsets: |       |           |           |     |           |    |
|----------|-------|-----------|-----------|-----|-----------|----|
| Against  | gross | financing | authority | and | financing | di |

|       | bursements:   |      |      |      |
|-------|---|------|------|------|
|       | Offsetting collections (cash) from:                 |      |      |      |
| 88.00 | Payments from program account                       | -243 | -150 | -90  |
|       | Non-Federal sources:                                |      |      |      |
| 88.40 | Repayments of principal, net                        |      |      | -100 |
| 88.40 | Repayments of principal, net                        | -88  | -120 | -154 |
| 88.40 | Interest received on loans                          | -476 | -490 | -484 |
|       |   |      |      |      |
| 88.90 | Total, offsetting collections (cash)                | -807 | -760 | -828 |
| 88.95 | Change in receivables from program accounts         | 86   | 47   | 29   |
| N     | et financing authority and financing disbursements: |      |      |      |
| 89.00 | Financing authority                                 | 442  | 430  | 546  |
| 90.00 | Financing disbursements                             | 259  | 659  | 594  |

#### Status of Direct Loans (in millions of dollars)

| Identification code 73–4150–0–3–453                                    | 1996 actual | 1997 est. | 1998 est. |
|--|-------------|-----------|-----------|
| Position with respect to appropriations act limitation on obligations: |             |           |           |
| 1111 Limitation on direct loans  |             |           |           |
| 1131 Direct loan obligations exempt from limitation                    | 867         | 747       | 785       |
| 1150 Total direct loan obligations                                     | 867         | 747       | 785       |
| Cumulative balance of direct loans outstanding:                        |             |           |           |
| 1210 Outstanding, start of year  | 6,748       | 7,227     | 7,391     |
| 1231 Disbursements: Direct loan disbursements                          | 946         | 874       | 638       |
| Repayments:  |             |           |           |
| 1251 Repayments and prepayments  | -408        | -610      | -638      |
| 1252 Proceeds from loan asset sales to the public or discounted        |             |           |           |
| 1264  Write-offs for default: Other adjustments, net                   |             |           |           |
| 1290 Outstanding, end of year  | 7,227       | 7,391     | 7,285     |

As required by the Federal Credit Reform Act of 1990, this non-budgetary account records all cash flows to and from the Government resulting from direct loans obligated in 1992 and beyond (including modifications of direct loans that resulted from obligations in any year). The amounts in this account are a means of financing and are not included in the budget totals.

#### Balance Sheet (in millions of dollars)

| Identifi  | cation code 73-4150-0-3-453  | 1995 actual | 1996 actual | 1997 est. | 1998 est. |
|-----------|--|-------------|-------------|-----------|-----------|
|           | ASSETS:  |             |             |           |           |
|           | Investments in US securities:  |             |             |           |           |
| 1106      | Federal assets: Program account<br>Net value of assets related to post—<br>1991 direct loans receivable: | 466         | 227         | 232       | 93        |
| 1401      | Direct loans receivable, gross   | 6,748       | 7,227       | 7,389     | 7,278     |
| 1405      | Allowance for subsidy cost (-)   | -414        | -248        | -308      |           |
| 1499      | Net present value of assets related to direct loans  | 6,334       | 6,979       | 7,081     | 7,136     |
| 1999<br>I | Total assetsLIABILITIES:   | 6,800       | 7,206       | 7,313     | 7,229     |
| 2104      | Federal liabilities: Resources payable to Treasury   | 6,334       | 6,979       | 7,170     | 7,135     |
| 2999<br>I | Total liabilities NET POSITION:  | 6,334       | 6,979       | 7,170     | 7,135     |
| 3100      | Appropriated capital   | 466         | 227         | 143       | 94        |
| 3999      | Total net position   | 466         | 227         | 143       | 94        |
| 4999      | Total liabilities and net position   | 6,800       | 7,206       | 7,313     | 7,229     |

# DISASTER LOANS DIRECT LOAN FINANCING ACCOUNT (Legislative proposal, not subject to PAYGO)

Program and Financing (in millions of dollars)

| 1996 actual                           | 1997 est. | 1998 est. |
|---------------------------------------|-----------|-----------|
|                                       |           |           |
|                                       |           | 402       |
|                                       |           | 1         |
|                                       |           | 403       |
|                                       |           |           |
|                                       |           | 403       |
|                                       |           | -403      |
|                                       |           |           |
|                                       |           | 403       |
|                                       |           |           |
|                                       |           | 17        |
| · · · · · · · · · · · · · · · · · · · |           |           |
| S                                     |           |           |
| ···                                   |           |           |
|                                       |           | 403       |
|                                       |           |           |
|                                       |           | 403       |
|                                       |           | -403      |
|                                       |           | 403       |
|                                       |           |           |
|                                       |           |           |
|                                       |           | -17       |
|                                       |           |           |
|                                       |           | 386       |
|                                       |           | 386       |
| lions of dolla                        | rs)       |           |
| 1996 actual                           | 1997 est. | 1998 est. |
| n                                     |           |           |
|                                       |           | 403       |
|                                       |           | 403       |
|                                       |           |           |
|                                       |           |           |
|                                       |           | 40        |
|                                       |           | -1        |
|                                       | s         | S         |

# DISASTER LOAN FUND LIQUIDATING ACCOUNT

-16

370

Write-offs for default: Other adjustments, net .....

Outstanding, end of year .....

1264 1290

Program and Financing (in millions of dollars)

| Identification code 73–4153–0–3–453           | 1996 actual | 1997 est. | 1998 est. |
|---|-------------|-----------|-----------|
| Obligations by program activity:              |             |           |           |
| 01.01 Interest expense to Treasury            | 78          | 70        | 63        |
| 01.03 Other expenses                          |             | 10        | 8         |
| 10.00 Total obligations                       | 91          | 80        | 71        |
| Budgetary resources available for obligation: |             |           |           |
| Unobligated balance available, start of year: |             |           |           |
| Fund balance:                                 |             |           |           |
| 21.90 Committed                               | 4           | 2         | 4         |

| 21.90 | Uncommitted  | 207  | 175  | 144  |
|-------|--|------|------|------|
| 21.99 | Total unobligated balance, start of year   | 211  | 177  | 148  |
| 22.00 | New budget authority (gross)   | 307  | 269  | 345  |
| 22.40 | Capital transfer to general fund   | -249 | -218 | -215 |
| 23.90 | Total budgetary resources available for obligation   | 269  | 228  | 278  |
| 23.95 | New obligations  | -91  | -80  | -71  |
|       | Unobligated balance available, end of year:  |      |      |      |
| 24.90 | Fund balance:<br>Committed   | 2    | 4    | 2    |
| 24.90 | Uncommitted  | 175  | 144  | 205  |
| 24.90 | Uncommitted  |      |      |      |
| 24.99 | Total unobligated balance, end of year   | 177  | 148  | 207  |
| N     | lew budget authority (gross), detail:  |      |      |      |
| 68.00 | Spending authority (gross); detail:  Spending authority from offsetting collections (gross): |      |      |      |
| 00.00 | Offsetting collections (cash)  | 307  | 269  | 345  |
|       |  |      |      |      |
| С     | hange in unpaid obligations:   |      |      |      |
| 72.90 | Unpaid obligations, start of year: Obligated balance:  |      |      |      |
|       | Fund balance   | 93   | 79   | 159  |
| 73.10 | New obligations  | 91   | 80   | 71   |
| 73.20 | Total outlays (gross)  | -105 |      |      |
| 74.90 | Unpaid obligations, end of year: Obligated balance: Fund balance                             | 79   | 159  | 230  |
|       | Turiu barance  | 17   | 137  | 230  |
| 0     | utlays (gross), detail:  |      |      |      |
| 86.97 | Outlays from new permanent authority   | 91   |      |      |
| 86.98 | Outlays from permanent balances  | 14   |      |      |
| 07.00 | Total authors (grees)  | 105  |      | -    |
| 87.00 | Total outlays (gross)  | 105  |      |      |
| 0     | iffsets:   |      |      |      |
| _     | Against gross budget authority and outlays:  |      |      |      |
|       | Offsetting collections (cash) from:  |      |      |      |
|       | Non-Federal sources:   |      |      |      |
| 88.40 | Loan repayments  | -213 | -200 | -186 |
| 88.40 | Interest income  | -80  | -60  | -52  |
| 88.40 | Other income   | -12  | -9   | -7   |
| 88.40 | Recovery on Loan Cancellations   | -2   |      |      |
| 88.40 | Proceeds from loan asset sales   |      |      |      |
| 88.90 | Total, offsetting collections (cash)   | -307 | -269 | -345 |
| N     | let budget authority and outlays:  |      |      |      |
| 89.00 | Budget authority   |      |      |      |
| 90.00 | Outlays  | -202 | -269 | -345 |
|       |  |      |      |      |

# Status of Direct Loans (in millions of dollars)

| Identific | ation code 73-4153-0-3-453  | 1996 actual | 1997 est. | 1998 est. |
|-----------|---|-------------|-----------|-----------|
| 1210      | Cumulative balance of direct loans outstanding:  Outstanding, start of year | 1,918       | 1,676     | 1,416     |
| 1231      | Disbursements: Direct loan disbursements                                    |             |           |           |
|           | Repayments:   |             |           |           |
| 1251      | Repayments and prepayments  | -213        | -220      | -186      |
| 1252      | Proceeds from loan asset sales to the public or                             |             |           |           |
|           | discounted  |             |           | -100      |
| 1263      | Write-offs for default: Direct loans  | -29         | -40       | -34       |
| 4000      |   |             |           | 4.00/     |
| 1290      | Outstanding, end of year  | 1,676       | 1,416     | 1,096     |

As required by the Federal Credit Reform Act of 1990, this account records, for this program, all cash flows to and from the Government resulting from direct loans obligated prior to 1992. This account is shown on a cash basis. All new activity in this program in 1992 and beyond (including modifications of direct loans or loan guarantees that resulted from obligations or commitments in any year) is recorded in corresponding program and financing accounts.

# Statement of Operations (in millions of dollars)

| Identific    | ation code 73–4153–0–3–453 | 1995 actual | 1996 actual | 1997 est. | 1998 est.  |
|--------------|----------------------------|-------------|-------------|-----------|------------|
| 0101<br>0102 | Revenue                    | 93<br>–102  | 93<br>–102  | 78<br>–83 | 103<br>-74 |
| 0109         | Net income or loss (–)     | -9          | -9          | -5        | 29         |

# DISASTER LOAN FUND LIQUIDATING ACCOUNT—Continued

#### Balance Sheet (in millions of dollars)

| dentific     | cation code 73-4153-0-3-453  | 1995 actual | 1996 actual | 1997 est. | 1998 est. |
|--------------|--|-------------|-------------|-----------|-----------|
| А            | SSETS:   |             |             |           |           |
| 1101         | Federal assets: Fund balances with<br>Treasury   | 304         | 256         | 269       | 255       |
| 1206         | Non-Federal assets: Receivables, net Net value of assets related to pre-1992 direct loans receivable and ac- quired defaulted guaranteed loans receivable: | 112         | 111         | 78        | 69        |
| 1601<br>1603 | Direct loans, gross  | 1,918       | 1,677       | 1,415     | 1,096     |
|              | loans and interest (-)   |             |             |           |           |
| 1699         | Value of assets related to direct loans  | 1,764       | 1,548       | 1,255     | 961       |
| 1801<br>1803 | Cash and other monetary assets<br>Property, plant and equipment, net   | 1<br>6      | 5           | 1         | 1         |
| 1999<br>L    | Total assetsIABILITIES:  | 2,187       | 1,920       | 1,603     | 1,286     |
| 2102<br>2104 | Federal liabilities: Interest payableResources payable to Treasury   | 89          | 78          | 70        | 63        |
| 2201         | Non-Federal liabilities: Accounts payable  | 2,098       | 1,842       | 1,533     | 1,322     |
| 2999         | Total liabilities  | 2,187       | 1,920       | 1,603     | 1,385     |
| 1999         | Total liabilities and net position   | 2,187       | 1,920       | 1,603     | 1,385     |

#### Object Classification (in millions of dollars)

| Identific | cation code 73-4153-0-3-453        | 1996 actual | 1997 est. | 1998 est. |
|-----------|------------------------------------|-------------|-----------|-----------|
| 33.0      | Investments and loans              | 13          | 10        | 8         |
| 43.0      | Interest and dividends             | 78          | 70        | 63        |
| 99.0      | Subtotal, reimbursable obligations | 91          | 80        | 71        |
| 99.9      | Total obligations                  | 91          | 80        | 71        |

# POLLUTION CONTROL EQUIPMENT FUND LIQUIDATING ACCOUNT

## Program and Financing (in millions of dollars)

| Identification code 73–4147–0–3–376 |   | 1996 actual | 1997 est. | 1998 est. |
|-------------------------------------|---|-------------|-----------|-----------|
| 0                                   | bligations by program activity:                             |             |           |           |
| 10.00                               | Total obligations (object class 42.0)                       | 1           | 3         |           |
| В                                   | sudgetary resources available for obligation:               |             |           |           |
|                                     | Unobligated balance available, start of year: Fund balance: |             |           |           |
| 21.90                               | Committed   | 11          | 14        |           |
| 21.90                               | Uncommitted   | 3           | -1        |           |
| 21.99                               | Total unobligated balance, start of year                    | 14          | 13        | 1         |
| 23.90                               | Total budgetary resources available for obligation          | 14          | 13        | 1         |
| 23.95                               | New obligations   | -1          | -3        | _         |
|                                     | Unobligated balance available, end of year: Fund balance:   |             |           |           |
| 24.90                               | Committed   | 14          | 9         |           |
| 24.90                               | Uncommitted   | -1          | 3         |           |
| 24.99                               | Total unobligated balance, end of year                      | 13          | 12        | 1         |
| С                                   | hange in unpaid obligations:                                |             |           |           |
| 73.10                               | New obligations   | 1           | 3         |           |
| 73.20                               | Total outlays (gross)                                       | -1          | -3        | -         |
| 0                                   | utlays (gross), detail:                                     |             |           |           |
| 86.98                               | Outlays from permanent balances                             | 1           | 3         |           |
| N                                   | let budget authority and outlays:                           |             |           |           |
| 89.00                               | Budget authority  |             |           |           |
| 90.00                               | Outlays   |             | 3         |           |

Status of Guaranteed Loans (in millions of dollars)

| 100 | 1997 est.<br>86 | 1998 est. |
|-----|-----------------|-----------|
|     |                 | 73        |
|     | _1              |           |
|     |                 | -1        |
| -14 |                 |           |
| 86  | 73              | 62        |
| 86  | 73              | 62        |
|     |                 |           |
| 46  | 47              | 43        |
| 1   | 1<br>-5         | 1<br>6    |
| 47  | 43              | 38        |
|     | 1               | 1 1<br>5  |

Public Law 94–305 established this fund to alleviate the adverse impact of pollution regulations on small businesses. As a result of the elimination of tax exempt financing associated with the Pollution Control Guaranteed program, no new activity is anticipated for this program.

During 1992, the Small Business Administration started the process of redeeming a large number of outstanding bonds on which it has taken over loan payments. Most of these targeted bonds are ten years old and voluntary redemption is now viable under the bond documents. Redemption of these obligations would preclude the SBA from paying excessive interest over the next ten years.

Balance Sheet (in millions of dollars)

| Identifi                            | cation code 73-4147-0-3-376  | 1995 actual | 1996 actual | 1997 est. | 1998 est. |
|-------------------------------------|--|-------------|-------------|-----------|-----------|
|                                     | ASSETS:  |             |             |           |           |
| 1101                                | Federal assets: Fund balances with<br>Treasury   | 14          | 13          | 12        | 10        |
| 1206<br>1701                        | Non-Federal assets: Receivables, net<br>Net value of assets related to pre–1992<br>direct loans receivable and acquired<br>defaulted guaranteed loans receiv-<br>able: Defaulted guaranteed loans, | 9           | 9           | 10        | 9         |
|                                     | gross  | 6           | 6           | 7         | 8         |
| 1999                                | Total assetsLIABILITIES:   | 29          | 28          | 29        | 27        |
| <ul><li>2104</li><li>2201</li></ul> | Federal liabilities: Resources payable to<br>Treasury<br>Non-Federal liabilities: Accounts payable   | 15          | 28          | 26        | 27        |
| 2999                                | Total liabilities NET POSITION:  | 15          | 28          | 26        | 27        |
| 3100<br>3300                        | Appropriated capitalCumulative results of operations   |             |             |           |           |
| 3600                                | Other  | 14          | 1           | 3         | 2         |
| 3999                                | Total net position   | 14          | 1           | 3         | 2         |
| 4999                                | Total liabilities and net position   | 29          | 29          | 29        | 29        |

#### ADMINISTRATIVE PROVISIONS—SMALL BUSINESS ADMINISTRATION

SEC. 504. Not to exceed 5 percent of any appropriation made available for the current fiscal year for the Small Business Administration in this Act may be transferred between such appropriations, but no such appropriation shall be increased by more than 10 percent by any such transfers: *Provided*, That any transfer pursuant to this section shall be treated as a reprogramming of funds under section 605 of this Act and shall not be available for obligation or expenditure except in compliance with the procedures set forth in that section. (*Departments of Commerce, Justice, and State, the Judiciary, and Related Agencies Appropriations Act, 1997.*)