



**FAI/DAU Industry Day
October 13, 2004
Arlington, VA
Meeting Minutes**



- I. Introductions
- II. Gloria Sochon's presentation on FAI's activities
 - a. Please see presentation
 - b. The goal of the partnership with DAU is to leverage resources and to promote common training making it easier for acquisition personnel to move among the civilian and defense sectors
- III. Lyle Eesley's presentation on DAU
 - a. Please see presentation
 - b. Goal of the partnership is to develop an agile workforce and develop a resource for federal acquisition personnel governmentwide
- IV. Question and Answer session
 - a. Please see questions and answers below

Questions were answered by Lyle Eesley (DAU) and Gloria Sochon (FAI)

1. Q: How would a small business service company with e-learning applications sell to you?

A: This is a time of education for us at DAU. CSC is our primary support contractor. DAU is striving to create a robust e-learning environment. For e-learning applications, contact Dr. Bob Ainsley at 703-805-4565. For FAI, e-mail information to Deb Kochubka at Deborah_Kochubka@sra.com *Note that FAI gets many requests for vendor meetings.

2. Q: Are FAI and DAU looking for separate e-learning platforms, or do they both want to use the same one?

A: FAI and DAU are looking at long term cost and performance strategy. They are looking at what is most efficient. DAU uses Atlas Pro.

3. Q: How does DAU plan to migrate equivalent training providers?

A: The objective is to share information. Anyone who wants to go through the equivalency program is welcome. The contact for DAU is Mike Lambert 703-805-3343. The student pilot for the classroom CON 120 is in November. By January the course should be available to all. Equivalent service providers have until the end of FY 2005 to update their courses. We are still accepting the old curriculum for people already in CON 101.

4. Q: FAI manages the AWTF- what else do they do with the funds?

A: DAU and FAI work together to develop and manage training. There could be a case where FAI develops a course using commercial sources or by transferring funds to DoD. We want to maximize providing training to the people.

5. Q: FAR interpretation is difficult. Are you building in tools to help interpret the FAR?

A: DAU and FAI are working with the Defense Acquisition Regulatory Council and Civilian Agency Acquisition Council to develop just-in-time training on FAR rule changes. The training will explain the rules to ensure appropriate interpretation. The extent of training will depend on the complexity of the changes.

6. Q: Can we have more clarification on how the CON course changes affect equivalency providers?

A: For students, if they are obtaining training for CON 101 with an equivalent provider, please continue. The information in CON 101 is not obsolete or outdated. Please refer to www.dau.mil to see DOD's equivalent providers.

7. Q: What is or is not mandatory to take so equivalency providers can know?

A: Currently there is no one standard among civilian agencies. FAI is moving toward a contract certification program that mirrors DAU's. Our interagency groups (i.e., CAOC Human Capital Working Group, IPCMC) are interested in knowing how people receive training that qualifies them to work across agencies. Right now civilian and DOD agencies don't have the same requirements. Civilian agencies may set their own training requirements.

8. Q: How can we evolve to get a single standard?

A: There needs to be a policy from OFPP. OFPP Policy Letter 97-01 is being rewritten. OFPP plans to adopt the DAU curriculum as the governmentwide standard. OFPP also plans to encourage agencies to have personnel certified. We recognize there will be a challenge in determining equivalency for the agency workforce, which had basic training in contracting ten or more years ago.

9. Q: Until you get warrant programs, it is confusing for providers to know who needs what class.

A: OFPP is working to create a standard curriculum. Then agency warrant programs will naturally tie to that.

10. Q: What contractor is responsible for the Performance Based Services Acquisition 3 Day workshops?

A: Acquisition Solutions; LMI, KS&G, and IVIS were the contractors chosen. The PBSA 3 day workshops are mostly internal to the government. The contractor's role is to teach.

11. Q: When and if the CSC contract ever ends, will DAU go to GoLearn?

A: We do not know.

12. Q: Will there be a move towards more project management training?

A: Any major acquisition needs project management. There is nothing in the current CON curriculum. Please e-mail Lyle at lyle.eesley@dau.mil for more information.

13. Q: Is project management ever going to be mandatory?

A: No, for certification in contracting. We do not focus on specific skill sets for the workforce. Perhaps as a Level 3 course.

14. Q: Who is developing Level 2 training?

A: DAU is. The content is internal. It is being reviewed by FAI and DCMA. Once developed, it is vetted with industry and customers.

15. Q: How is DAU getting industry more involved in the process?

A: CON 353 features guest speakers from industry. In CON 100, students use the Zodiac Game to illustrate cash flow and decisions. DAU can try to weave industry input into Level 2.