## Why You Want to Attend,

You will want to attend especially if you represent/own a small business in the areas of Construction, Architecture/Engineering, Maintenance, Real Estate, Facilities Support Services, and/or HVAC services, specifically if you are seeking training or government contracting networking opportunities.

## Some of the agenda highlights include:

- American Recovery and Reinvestment Act (the Stimulus Package) GSA has been allocated money for construction, repairs, and alterations of Federal buildings; planned projects will be discussed
- The Green Initiative GSA's energy saving efforts; the Green products and services contracted for / by the government
- Capital Projects Project Managers discuss the conception to completion of large Federal construction projects
- Small Projects Property Managers discuss the maintenance of Federal buildings; includes a discussion about marketing to Public Buildings Service (PBS)
- Socioeconomic Categories A discussion of the Small Business Administration (SBA) certification processes
- National Broker Contract A discussion of PBS' major real estate contract and related opportunities for small business concerns
- Subcontracting Opportunities A discussion led by GSA contract holders, particularly large firms looking for Small Business partners
- Facilities Maintenance Schedule Seminar Understanding the process of obtaining the usage of this schedule
- Submitting a Bid The "Do's and Don'ts" of responding to technical proposals; a discussion about bonding will be included
- Small Business Success Story The strategies employed and obstacles overcome
- Networking Session Matchmaking / one-on-one short meetings with government Contracting Officers,
  Project Managers, and current GSA contract holders

\*May 26 – Early Registration, Exhibitors Setup, Evening Reception / May 27 – Opening Ceremony/Training Sessions

Be sure to register today to take advantage of this exciting opportunity. Space is limited. On-line registration only.

Conference Contact

Daisy Gallagher, AMA, PMP Phone: (202) 465-0009. gsa@gallagher-gallagher.com

Register online at www.gsabuildingchange.us

GSA Contacts gwen.anderson@gsa.gov

liz.ivey@gsa.gov

janice.bracey@gsa.gov