



Maritime Administration  
Office of Cargo Preference

**Civilian Agencies**

**Program  
by Country**

**FY 2004**

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**FY 2004**

Metric Tons----->  
US m/tons Foreign m/tons Total Metric US Percent

Revenue ----->  
US Revenue. Foreign revenue Total revenue US Percent

**AID - Loans and Grants**

ANGOLA	8	43.0	66.0	109.0	39.45%	\$27,430	\$40,720	\$68,150	40.25%			
ARMENIA	6	132.0	57.0	189.0	69.84%	\$37,338	\$22,180	\$59,518	62.73%			
Bangladesh	16	24.0	212.0	236.0	10.17%	\$7,336	\$56,845	\$64,181	11.43%			
Belgium	2	0.0	37.0	37.0	0.00%	\$0	\$1,840	\$1,840	0.00%			
BOLIVIA	1	0.0	10.0	10.0	0.00%	\$0	\$3,970	\$3,970	0.00%			
BURUNDI	1	6.0	0.0	6.0	100.00%	\$2,998	\$0	\$2,998	100.00%			
CAMEROON	5	0.0	22.0	22.0	0.00%	\$0	\$23,080	\$23,080	0.00%			
Congo	11	41.0	69.0	110.0	37.27%	\$46,697	\$67,986	\$114,683	40.72%			
DOMINICAN REPUBLIC	1	16.0	0.0	16.0	100.00%	\$5,425	\$0	\$5,425	100.00%			
Ecuador	3	0.0	8.0	8.0	0.00%	\$0	\$5,434	\$5,434	0.00%			
Egypt	685	60,852.0	24,203.0	85,055.0	71.54%	\$5,286,651	\$1,984,843	\$7,271,495	72.70%			
El Salvador	2	0.0	11.0	11.0	0.00%	\$0	\$4,760	\$4,760	0.00%			
Eritria	2	0.0	21.0	21.0	0.00%	\$0	\$7,500	\$7,500	0.00%			
Ethiopia	7	217.0	29.0	246.0	88.21%	\$84,135	\$31,685	\$115,820	72.64%			
GEORGIA	1	21.0	0.0	21.0	100.00%	\$9,272	\$0	\$9,272	100.00%			
Ghana	6	0.0	62.0	62.0	0.00%	\$0	\$32,545	\$32,545	0.00%			
GUATEMALA	8	0.0	17.0	17.0	0.00%	\$0	\$11,585	\$11,585	0.00%			
GUINEA	3	24.0	0.0	24.0	100.00%	\$16,210	\$0	\$16,210	100.00%			
Hatti	5	3.0	70.0	73.0	4.11%	\$3,045	\$14,700	\$17,745	17.16%			
INDIA	9	18.0	108.0	126.0	14.29%	\$11,598	\$75,302	\$86,900	13.35%			
ITALY	4	97.0	25.0	122.0	79.51%	\$45,913	\$8,435	\$54,348	84.48%			
JAMAICA	10	26.0	1,410.0	1,436.0	1.81%	\$30,548	\$108,822	\$139,370	21.92%			
Japan	6	80.0	0.0	80.0	100.00%	\$61,915	\$0	\$61,915	100.00%			
KAZAKHSTAN	1	38.0	0.0	38.0	100.00%	\$11,824	\$0	\$11,824	100.00%			
KENYA	7	0.0	48.0	48.0	0.00%	\$0	\$60,211	\$60,211	0.00%			
Kuwait	1	0.0	24.0	24.0	0.00%	\$0	\$9,760	\$9,760	0.00%			
Liberia	3	13.0	13.0	26.0	50.00%	\$9,587	\$11,847	\$21,434	44.73%			
Madagascar	7	11.0	74.0	85.0	12.94%	\$13,190	\$67,110	\$80,300	16.43%			



**FY 2004**

Metric Tons----->  
US m/tons Foreign m/tons Total Metric US Percent

Revenue----->  
US Revenue. Foreign revenue Total revenue US Percent

**AID - Loans and Grants**

		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
MALAWI	10	53.0	71.0	124.0	42.74%	\$43,860	\$30,120	\$73,980	59.29%
MOZAMBIQUE	2	6.0	8.0	14.0	42.86%	\$4,220	\$6,445	\$10,665	39.57%
NEPAL	1	0.0	6.0	6.0	0.00%	\$0	\$4,943	\$4,943	0.00%
NICARAGUA	5	5.0	17.0	22.0	22.73%	\$1,679	\$11,040	\$12,719	13.20%
Niger	2	15.0	0.0	15.0	100.00%	\$11,320	\$0	\$11,320	100.00%
NIGERIA	4	40.0	18.0	58.0	68.97%	\$33,122	\$25,011	\$58,133	56.98%
PAKISTAN	2	73.0	0.0	73.0	100.00%	\$17,892	\$0	\$17,892	100.00%
PERU	5	4.0	35.0	39.0	10.26%	\$2,224	\$10,065	\$12,289	18.09%
Philippines	3	33.0	5.0	38.0	86.84%	\$12,544	\$3,580	\$16,124	77.80%
REP. OF GEORGIA	1	0.0	2.0	2.0	0.00%	\$0	\$14,000	\$14,000	0.00%
ROMANIA	2	21.0	0.0	21.0	100.00%	\$5,332	\$0	\$5,332	100.00%
SENEGAL	5	0.0	39.0	39.0	0.00%	\$0	\$30,154	\$30,154	0.00%
SIERRA LEONE	3	7.0	4.0	11.0	63.64%	\$8,040	\$4,281	\$12,321	65.26%
South Africa	2	0.0	6.0	6.0	0.00%	\$0	\$4,020	\$4,020	0.00%
TANZANIA	9	36.0	20.0	56.0	64.29%	\$31,132	\$10,684	\$41,816	74.45%
THAILAND	7	114.0	46.0	160.0	71.25%	\$31,950	\$63,694	\$95,644	33.41%
TOGO	3	0.0	27.0	27.0	0.00%	\$0	\$9,270	\$9,270	0.00%
UGANDA	6	8.0	37.0	45.0	17.78%	\$7,164	\$16,854	\$24,018	29.83%
UNITED ARAB EMIRATES	12	207.0	76.0	283.0	73.14%	\$122,374	\$20,045	\$142,419	85.93%
UZBEKISTAN	8	252.0	38.0	290.0	86.90%	\$124,160	\$11,924	\$136,084	91.24%
VIETNAM	2	30.0	0.0	30.0	100.00%	\$16,878	\$0	\$16,878	100.00%
WEST AFRICA	3	0.0	14.0	14.0	0.00%	\$0	\$11,066	\$11,066	0.00%
ZAMBIA	2	6.0	0.0	6.0	100.00%	\$11,510	\$0	\$11,510	100.00%
ZIMBABWE	15	99.0	144.0	243.0	40.74%	\$73,290	\$104,384	\$177,674	41.25%

**AID - Loans and Grants**

SubTotal	935	62,671.0	27,209.0	89,880.0	69.73%	\$6,269,802	\$3,042,740	\$9,312,542	67.33%
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**FY 2004**

Metric Tons----->  
US m/tons      Foreign m/tons      Total Metric      US Percent

Revenue ----->  
US Revenue.      Foreign revenue      Total revenue      US Percent

**Iraq Reconstruction**

		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
IRAQ	17	614.0	180.0	794.0	<b>77.33%</b>	\$549,611	\$93,373	\$642,984	<b>85.48%</b>
Kuwait	8	198.0	0.0	198.0	<b>100.00%</b>	\$138,034	\$0	\$138,034	<b>100.00%</b>

**Iraq Reconstruction**

<b>SubTotal</b>	25	<b>812.0</b>	<b>180.0</b>	<b>992.0</b>	<b>81.85%</b>	<b>\$687,644</b>	<b>\$93,373</b>	<b>\$781,018</b>	<b>88.04%</b>
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**FY 2004**

Metric Tons----->  
US m/tons      Foreign m/tons      Total Metric      US Percent

Revenue ----->  
US Revenue.      Foreign revenue      Total revenue      US Percent

**Foreign Military Sales**

		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
Egypt	30	17,715.0	0.0	17,715.0	<b>100.00%</b>	\$10,110,357	\$0	\$10,110,357	<b>100.00%</b>
El Salvador	52	896.0	0.0	896.0	<b>100.00%</b>	\$131,186	\$0	\$131,186	<b>100.00%</b>
Israel	71	158,986.0	10,444.0	169,430.0	<b>93.84%</b>	\$11,289,305	\$2,195,300	\$13,484,605	<b>83.72%</b>
THAILAND	1	0.0	876.0	876.0	<b>0.00%</b>	\$0	\$203,000	\$203,000	<b>0.00%</b>
Turkey	2	546.0	484.0	1,030.0	<b>53.01%</b>	\$190,142	\$92,864	\$283,006	<b>67.19%</b>

**Foreign Military Sales**

<b>SubTotal</b>	156	<b>178,143.0</b>	<b>11,804.0</b>	<b>189,947.0</b>	<b>93.79%</b>	<b>\$21,720,990</b>	<b>\$2,491,164</b>	<b>\$24,212,154</b>	<b>89.71%</b>
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**FY 2004**

Metric Tons----->  
US m/tons      Foreign m/tons      Total Metric      US Percent

Revenue ----->  
US Revenue.      Foreign revenue      Total revenue      US Percent

**USACE / Civilian**

		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
Israel	1	0.0	263.0	263.0	0.00%	\$0	\$34,001	\$34,001	0.00%
Japan	5	70.0	9.0	79.0	88.61%	\$17,077	\$2,100	\$19,177	89.05%
Kuwait	1	20.0	0.0	20.0	100.00%	\$1,500	\$0	\$1,500	100.00%
Palau	189	379.0	9,497.0	9,876.0	3.84%	\$97,085	\$1,846,742	\$1,943,827	4.99%

**USACE / Civilian**

<b>SubTotal</b>	196	<b>469.0</b>	<b>9,769.0</b>	<b>10,238.0</b>	<b>4.58%</b>	<b>\$115,662</b>	<b>\$1,882,843</b>	<b>\$1,998,505</b>	<b>5.79%</b>
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**FY 2004**

Metric Tons----->  
US m/tons      Foreign m/tons      Total Metric      US Percent

Revenue ----->  
US Revenue.      Foreign revenue      Total revenue      US Percent

**Western Area Power Admin**

		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
Belgium	1	0.0	273.0	273.0	0.00%	\$0	\$315,000	\$315,000	0.00%
Korea	2	15.0	44.0	59.0	25.42%	\$2,500	\$5,855	\$8,355	29.92%
Spain	1	14.0	0.0	14.0	100.00%	\$1,832	\$0	\$1,832	100.00%

**Western Area Power Admin**

<b>SubTotal</b>	4	<b>29.0</b>	<b>317.0</b>	<b>346.0</b>	<b>8.38%</b>	<b>\$4,332</b>	<b>\$320,855</b>	<b>\$325,187</b>	<b>1.33%</b>
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**FY 2004**

Metric Tons-----> Revenue ----->  
US m/tons Foreign m/tons Total Metric US Percent US Revenue. Foreign revenue Total revenue US Percent

**Federal Transit Administration**

		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
<b>BRAZIL</b>	32	1,925.0	340.0	2,265.0	<b>84.99%</b>	\$5,060,636	\$35,965	\$5,096,601	<b>99.29%</b>
<b>FRANCE</b>	4	172.0	0.0	172.0	<b>100.00%</b>	\$253,432	\$0	\$253,432	<b>100.00%</b>
<b>Geremany</b>	16	837.0	115.0	952.0	<b>87.92%</b>	\$601,662	\$54,824	\$656,486	<b>91.65%</b>
<b>Germany</b>	45	77,303.0	382.0	77,685.0	<b>99.51%</b>	\$1,224,946	\$192,336	\$1,417,282	<b>86.43%</b>
<b>Hungary</b>	65	2,050.0	509.0	2,559.0	<b>80.11%</b>	\$1,490,534	\$300,552	\$1,791,086	<b>83.22%</b>
<b>Japan</b>	24	675.0	649.0	1,324.0	<b>50.98%</b>	\$1,865,543	\$385,319	\$2,250,862	<b>82.88%</b>
<b>Spain</b>	34	889.0	859.0	1,748.0	<b>50.86%</b>	\$989,794	\$961,446	\$1,951,240	<b>50.73%</b>

**Federal Transit Administration**

<b>SubTotal</b>	220	<b>83,851.0</b>	<b>2,854.0</b>	<b>86,705.0</b>	<b>96.71%</b>	<b>\$11,486,547</b>	<b>\$1,930,442</b>	<b>\$13,416,989</b>	<b>85.61%</b>
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**FY 2004**

Metric Tons-----> Revenue ----->  
US m/tons Foreign m/tons Total Metric US Percent US Revenue. Foreign revenue Total revenue US Percent

**Title XI**

		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
ITALY	2	0.0	4.0	4.0	0.00%	\$0	\$938	\$938	0.00%
SPAIN	2	0.0	4.0	4.0	0.00%	\$0	\$389	\$389	0.00%

**Title XI**

<b>SubTotal</b>	4	0.0	8.0	8.0	0.00%	\$0	\$1,327	\$1,327	0.00%
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**FY 2004**

**Grain Side Letter**

Metric Tons-----> Revenue ----->  
US m/tons Foreign m/tons Total Metric US Percent US Revenue. Foreign revenue Total revenue US Percent

Israel	5	301,561.0	0.0	301,561.0	100.00%	\$7,539,025	\$0	\$7,539,025	100.00%
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**Grain Side Letter**

SubTotal	5	301,561.0	0.0	301,561.0	100.00%	\$7,539,025	\$0	\$7,539,025	100.00%
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**FY 2004**

Metric Tons-----> Revenue ----->  
US m/tons Foreign m/tons Total Metric US Percent US Revenue. Foreign revenue Total revenue US Percent

**Jet Fuel**

Israel	5	200,017.0	0.0	200,017.0	100.00%	\$8,500,000	\$0	\$8,500,000	100.00%
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**Jet Fuel**

SubTotal	5	200,017.0	0.0	200,017.0	100.00%	\$8,500,000	\$0	\$8,500,000	100.00%
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**FY 2004**

Metric Tons----->  
US m/tons      Foreign m/tons      Total Metric      US Percent

Revenue ----->  
US Revenue.      Foreign revenue      Total revenue      US Percent

**National Science Foundation**

Japan	2	0.0	30.0	30.0	0.00%	\$0	\$5,596	\$5,596	0.00%
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**National Science Foundation**

<b>SubTotal</b>	2	0.0	30.0	30.0	0.00%	\$0	\$5,596	\$5,596	0.00%
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FY 2004

Ex-Im Bank

Metric Tons-----> Revenue ----->  
US m/tons Foreign m/tons Total Metric US Percent US Revenue. Foreign revenue Total revenue US Percent

		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
Algeria	11	784.0	265.0	1,049.0	74.74%	\$2,241,609	\$199,000	\$2,440,609	91.85%
BRAZIL	15	679.0	6.0	685.0	99.12%	\$292,470	\$8,400	\$300,870	97.21%
BULGARIA	1	7.0	0.0	7.0	100.00%	\$10,590	\$0	\$10,590	100.00%
Croatia	3	114.0	0.0	114.0	100.00%	\$112,251	\$0	\$112,251	100.00%
Dominican Republic	96	35,079.0	20,165.0	55,244.0	63.50%	\$5,100,027	\$327,245	\$5,427,272	93.97%
EGYPT	1	35.0	0.0	35.0	100.00%	\$22,543	\$0	\$22,543	100.00%
HONG KONG	1	0.0	400.0	400.0	0.00%	\$0	\$485,000	\$485,000	0.00%
INDONESIA	6	245.0	0.0	245.0	100.00%	\$123,720	\$0	\$123,720	100.00%
JAMAICA	3	113.0	0.0	113.0	100.00%	\$142,752	\$0	\$142,752	100.00%
KAZAKHSTAN	1	1,613.0	0.0	1,613.0	100.00%	\$728,400	\$0	\$728,400	100.00%
NIGERIA	13	744.0	324.0	1,068.0	69.66%	\$1,210,207	\$381,000	\$1,591,207	76.06%
ROMANIA	14	310.0	0.0	310.0	100.00%	\$111,862	\$0	\$111,862	100.00%
RUSSIA	58	4,188.0	831.0	5,019.0	83.44%	\$953,662	\$213,613	\$1,167,275	81.70%
TURKEY	28	3,442.0	1,611.0	5,053.0	68.12%	\$2,829,082	\$1,178,596	\$4,007,678	70.59%
UZBEKISTAN	3	80.0	0.0	80.0	100.00%	\$54,732	\$0	\$54,732	100.00%
VENEZUELA	7	1,656.0	0.0	1,656.0	100.00%	\$931,141	\$0	\$931,141	100.00%

Ex-Im Bank

SubTotal	261	49,089.0	23,602.0	72,691.0	67.53%	\$14,865,047	\$2,792,855	\$17,657,902	84.18%
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**FY 2004**

Metric Tons----->  
US m/tons Foreign m/tons Total Metric US Percent

Revenue ----->  
US Revenue. Foreign revenue Total revenue US Percent

**Overseas Building Office**

ARMENIA	34	814.0	455.0	1,269.0	<b>64.14%</b>	\$279,976	\$132,182	\$412,158	<b>67.93%</b>
BULGARIA	32	705.0	969.0	1,674.0	<b>42.11%</b>	\$90,232	\$233,764	\$323,996	<b>27.85%</b>
GEORGIA	37	597.0	332.0	929.0	<b>64.26%</b>	\$140,253	\$67,155	\$207,408	<b>67.62%</b>
Germany	3	139.0	0.0	139.0	<b>100.00%</b>	\$12,884	\$0	\$12,884	<b>100.00%</b>
Ivory Coast	19	916.0	145.0	1,061.0	<b>86.33%</b>	\$185,206	\$38,440	\$223,646	<b>82.81%</b>
JAMAICA	3	0.0	46.0	46.0	<b>0.00%</b>	\$0	\$53,283	\$53,283	<b>0.00%</b>
Japan	8	146.0	0.0	146.0	<b>100.00%</b>	\$66,346	\$0	\$66,346	<b>100.00%</b>
KAZAKHSTAN	15	291.0	182.0	473.0	<b>61.52%</b>	\$92,793	\$43,007	\$135,800	<b>68.33%</b>
MACEDONIA	1	4.0	0.0	4.0	<b>100.00%</b>	\$1,868	\$0	\$1,868	<b>100.00%</b>
PAKISTAN	9	97.0	12.0	109.0	<b>88.99%</b>	\$31,928	\$10,173	\$42,101	<b>75.84%</b>
Russia	10	0.0	483.0	483.0	<b>0.00%</b>	\$0	\$58,500	\$58,500	<b>0.00%</b>
TAJKISTAN	31	2,641.0	2,983.0	5,624.0	<b>46.96%</b>	\$1,480,529	\$1,385,542	\$2,866,071	<b>51.66%</b>
Turkey	7	23.0	520.0	543.0	<b>4.24%</b>	\$4,636	\$88,870	\$93,506	<b>4.96%</b>
UNITED ARAB EMIRATES	4	109.0	0.0	109.0	<b>100.00%</b>	\$20,100	\$0	\$20,100	<b>100.00%</b>
UZBEKISTAN	42	1,039.0	353.0	1,392.0	<b>74.64%</b>	\$277,742	\$94,360	\$372,102	<b>74.64%</b>

**Overseas Building Office**

<b>SubTotal</b>	255	<b>7,521.0</b>	<b>6,480.0</b>	<b>14,001.0</b>	<b>53.72%</b>	<b>\$2,684,492</b>	<b>\$2,205,276</b>	<b>\$4,889,769</b>	<b>54.90%</b>
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**FY 2004**

**US Despatch**

Metric Tons----->  
US m/tons Foreign m/tons Total Metric US Percent

Revenue----->  
US Revenue. Foreign revenue Total revenue US Percent

		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
ALBANIA	2	2.0	0.0	2.0	100.00%	\$298	\$0	\$298	100.00%
ANGOLA	2	2.0	0.0	2.0	100.00%	\$1,044	\$0	\$1,044	100.00%
ARGENTINA	56	0.0	130.0	130.0	0.00%	\$0	\$97,697	\$97,697	0.00%
AUSTRALIA	12	11.0	9.0	20.0	55.00%	\$13,072	\$7,226	\$20,297	64.40%
AUSTRIA	12	34.0	2.0	36.0	94.44%	\$15,227	\$2,483	\$17,710	85.98%
AZORES	2	4.0	0.0	4.0	100.00%	\$3,500	\$0	\$3,500	100.00%
BAHAMAS	11	0.0	24.0	24.0	0.00%	\$0	\$13,618	\$13,618	0.00%
BAHRAIN	18	38.0	0.0	38.0	100.00%	\$56,874	\$0	\$56,874	100.00%
Bangladesh	33	75.0	26.0	101.0	74.26%	\$82,069	\$39,530	\$121,599	67.49%
BARBADOS	2	0.0	4.0	4.0	0.00%	\$0	\$3,212	\$3,212	0.00%
Belarus	11	41.0	1.0	42.0	97.62%	\$34,379	\$1,200	\$35,579	96.63%
Belgium	824	7,718.0	440.0	8,158.0	94.61%	\$2,944,670	\$266,752	\$3,211,423	91.69%
BENIN	15	13.0	6.0	19.0	68.42%	\$36,051	\$9,564	\$45,615	79.03%
BOLIVIA	34	0.0	98.0	98.0	0.00%	\$0	\$56,969	\$56,969	0.00%
BOSNIA-HERZEGOVINA	6	7.0	0.0	7.0	100.00%	\$2,377	\$0	\$2,377	100.00%
BOTSWANA	1	0.0	3.0	3.0	0.00%	\$0	\$3,456	\$3,456	0.00%
BRAZIL	82	0.0	257.0	257.0	0.00%	\$0	\$152,021	\$152,021	0.00%
BULGARIA	10	133.0	360.0	493.0	26.98%	\$42,203	\$120,846	\$163,049	25.88%
BURKINA FASO	2	2.0	0.0	2.0	100.00%	\$356	\$0	\$356	100.00%
Cambodia	32	45.0	32.0	77.0	58.44%	\$58,563	\$23,787	\$82,350	71.12%
CAMEROON	9	16.0	0.0	16.0	100.00%	\$28,615	\$0	\$28,615	100.00%
CHAD	6	8.0	3.0	11.0	72.73%	\$9,737	\$2,100	\$11,837	82.26%
CHILE	29	0.0	484.0	484.0	0.00%	\$0	\$48,599	\$48,599	0.00%
CHINA	88	134.0	52.0	186.0	72.04%	\$207,526	\$36,823	\$244,349	84.93%
COLOMBIA	4	0.0	46.0	46.0	0.00%	\$0	\$14,940	\$14,940	0.00%
Costa Rica	29	0.0	83.0	83.0	0.00%	\$0	\$50,977	\$50,977	0.00%
Cote d'Ivoire	3	1.0	2.0	3.0	33.33%	\$1,500	\$3,507	\$5,007	29.96%
CROATIA	2	4.0	0.0	4.0	100.00%	\$2,120	\$0	\$2,120	100.00%



**FY 2004**

**US Despatch**

Metric Tons----->  
US m/tons Foreign m/tons Total Metric US Percent

Revenue----->  
US Revenue. Foreign revenue Total revenue US Percent

		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
CUBA	1	0.0	1.0	1.0	0.00%	\$0	\$1,000	\$1,000	0.00%
CYPRUS	6	9.0	2.0	11.0	81.82%	\$9,686	\$1,390	\$11,076	87.45%
DENMARK	7	22.0	1.0	23.0	95.65%	\$16,804	\$1,748	\$18,552	90.58%
DOMINICAN REPUBLIC	37	0.0	228.0	228.0	0.00%	\$0	\$94,660	\$94,660	0.00%
Ecuador	31	0.0	115.0	115.0	0.00%	\$0	\$57,954	\$57,954	0.00%
Egypt	82	392.0	8.0	400.0	98.00%	\$312,655	\$8,628	\$321,283	97.31%
El Salvador	94	134.0	179.0	313.0	42.81%	\$105,251	\$114,131	\$219,382	47.98%
ENGLAND	1	15.0	0.0	15.0	100.00%	\$6,654	\$0	\$6,654	100.00%
Eritria	8	14.0	2.0	16.0	87.50%	\$17,413	\$820	\$18,233	95.50%
Estonia	11	23.0	2.0	25.0	92.00%	\$20,866	\$1,305	\$22,171	94.11%
Ethiopia	7	10.0	0.0	10.0	100.00%	\$10,616	\$0	\$10,616	100.00%
FIJI	1	0.0	1.0	1.0	0.00%	\$0	\$3,238	\$3,238	0.00%
FINLAND	22	32.0	2.0	34.0	94.12%	\$35,656	\$2,271	\$37,927	94.01%
FRANCE	21	37.0	0.0	37.0	100.00%	\$48,255	\$0	\$48,255	100.00%
Germany	72	257.0	14.0	271.0	94.83%	\$563,374	\$6,032	\$569,405	98.94%
Ghana	51	72.0	15.0	87.0	82.76%	\$111,940	\$26,186	\$138,125	81.04%
GRENADA	1	0.0	1.0	1.0	0.00%	\$0	\$2,381	\$2,381	0.00%
GUATEMALA	21	0.0	72.0	72.0	0.00%	\$0	\$37,833	\$37,833	0.00%
Hatti	40	0.0	152.0	152.0	0.00%	\$0	\$89,445	\$89,445	0.00%
Holland	1	3.0	0.0	3.0	100.00%	\$1,500	\$0	\$1,500	100.00%
HONDURAS	38	2.0	77.0	79.0	2.53%	\$1,500	\$50,771	\$52,271	2.87%
HONG KONG	10	21.0	6.0	27.0	77.78%	\$13,361	\$5,816	\$19,177	69.67%
Hungary	2	7.0	0.0	7.0	100.00%	\$3,182	\$0	\$3,182	100.00%
ICELAND	1	0.0	1.0	1.0	0.00%	\$0	\$1,158	\$1,158	0.00%
INDIA	91	277.0	56.0	333.0	83.18%	\$306,159	\$50,987	\$357,145	85.72%
Indonesia	23	28.0	7.0	35.0	80.00%	\$39,959	\$7,663	\$47,622	83.91%
IRELAND	15	19.0	12.0	31.0	61.29%	\$25,565	\$16,089	\$41,654	61.37%
Israel	67	154.0	21.0	175.0	88.00%	\$178,604	\$17,864	\$196,468	90.91%





**FY 2004**

**US Despatch**

Metric Tons----->  
US m/tons Foreign m/tons Total Metric US Percent

Revenue----->  
US Revenue. Foreign revenue Total revenue US Percent

		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
ITALY	38	50.0	7.0	57.0	87.72%	\$88,917	\$4,820	\$93,736	94.86%
Ivory Coast	23	103.0	6.0	109.0	94.50%	\$48,579	\$9,207	\$57,785	84.07%
JAMAICA	17	51.0	41.0	92.0	55.43%	\$20,000	\$21,852	\$41,852	47.79%
Japan	23	24.0	25.0	49.0	48.98%	\$37,540	\$12,732	\$50,272	74.67%
JORDAN	39	59.0	22.0	81.0	72.84%	\$92,297	\$26,887	\$119,184	77.44%
KAZAKHSTAN	3	5.0	0.0	5.0	100.00%	\$4,888	\$0	\$4,888	100.00%
KENYA	2	2.0	0.0	2.0	100.00%	\$130	\$0	\$130	100.00%
Korea	53	85.0	11.0	96.0	88.54%	\$118,202	\$6,522	\$124,724	94.77%
Kosovo	2	4.0	0.0	4.0	100.00%	\$1,014	\$0	\$1,014	100.00%
Kuwait	33	51.0	5.0	56.0	91.07%	\$74,981	\$5,528	\$80,509	93.13%
Kyrgyzstan	2	2.0	0.0	2.0	100.00%	\$794	\$0	\$794	100.00%
Laos	2	3.0	1.0	4.0	75.00%	\$3,522	\$1,125	\$4,647	75.79%
Latvia	15	12.0	9.0	21.0	57.14%	\$16,098	\$15,045	\$31,143	51.69%
Lebanon	5	0.0	8.0	8.0	0.00%	\$0	\$6,334	\$6,334	0.00%
Liberia	2	2.0	0.0	2.0	100.00%	\$489	\$0	\$489	100.00%
Lithuania	9	26.0	0.0	26.0	100.00%	\$27,167	\$0	\$27,167	100.00%
Madagascar	3	3.0	0.0	3.0	100.00%	\$1,422	\$0	\$1,422	100.00%
MALAWI	1	0.0	3.0	3.0	0.00%	\$0	\$9,190	\$9,190	0.00%
Malaysia	15	26.0	11.0	37.0	70.27%	\$36,872	\$9,577	\$46,449	79.38%
Mali	17	46.0	0.0	46.0	100.00%	\$94,008	\$0	\$94,008	100.00%
MALTA	4	7.0	2.0	9.0	77.78%	\$7,930	\$2,234	\$10,164	78.02%
MAURITANIA	3	4.0	0.0	4.0	100.00%	\$1,398	\$0	\$1,398	100.00%
MONGOLIA	3	4.0	1.0	5.0	80.00%	\$8,000	\$1,155	\$9,155	87.38%
MOZAMBIQUE	10	14.0	7.0	21.0	66.67%	\$12,210	\$9,695	\$21,905	55.74%
MYANMAR	18	20.0	10.0	30.0	66.67%	\$36,138	\$9,777	\$45,915	78.71%
NEPAL	2	0.0	2.0	2.0	0.00%	\$0	\$2,250	\$2,250	0.00%
NETHERLAND ANTILLES	24	73.0	18.0	91.0	80.22%	\$32,298	\$20,770	\$53,068	60.86%
NETHERLANDS	15	37.0	2.0	39.0	94.87%	\$36,313	\$1,729	\$38,042	95.45%



**FY 2004**

**US Despatch**

Metric Tons----->  
US m/tons Foreign m/tons Total Metric US Percent

Revenue----->  
US Revenue. Foreign revenue Total revenue US Percent

		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
NEW GUINEA	1	1.0	0.0	1.0	100.00%	\$400	\$0	\$400	100.00%
NEW ZEALAND	9	0.0	12.0	12.0	0.00%	\$0	\$18,808	\$18,808	0.00%
NICARAGUA	21	0.0	56.0	56.0	0.00%	\$0	\$33,869	\$33,869	0.00%
Niger	13	29.0	0.0	29.0	100.00%	\$60,144	\$0	\$60,144	100.00%
NIGERIA	9	23.0	3.0	26.0	88.46%	\$20,965	\$5,705	\$26,670	78.61%
NORWAY	20	42.0	0.0	42.0	100.00%	\$81,534	\$0	\$81,534	100.00%
OMAN	12	17.0	2.0	19.0	89.47%	\$29,535	\$2,990	\$32,525	90.81%
PAKISTAN	54	2,595.0	9.0	2,604.0	99.65%	\$270,649	\$27,655	\$298,304	90.73%
PANAMA	10	0.0	18.0	18.0	0.00%	\$0	\$8,036	\$8,036	0.00%
PAPUA-NEW GUINEA	1	1.0	0.0	1.0	100.00%	\$1,500	\$0	\$1,500	100.00%
PARAGUAY	13	0.0	38.0	38.0	0.00%	\$0	\$14,917	\$14,917	0.00%
PERU	63	0.0	257.0	257.0	0.00%	\$0	\$197,294	\$197,294	0.00%
Philippines	59	155.0	17.0	172.0	90.12%	\$161,438	\$13,266	\$174,704	92.41%
POLAND	18	30.0	0.0	30.0	100.00%	\$39,963	\$0	\$39,963	100.00%
PORTUGAL	19	36.0	3.0	39.0	92.31%	\$40,305	\$2,775	\$43,080	93.56%
QATAR	12	20.0	7.0	27.0	74.07%	\$27,961	\$4,714	\$32,675	85.57%
ROMANIA	4	467.0	0.0	467.0	100.00%	\$3,353	\$0	\$3,353	100.00%
Russia	20	47.0	0.0	47.0	100.00%	\$36,881	\$0	\$36,881	100.00%
RWANDA	2	2.0	0.0	2.0	100.00%	\$212	\$0	\$212	100.00%
SAUDI ARABIA	53	168.0	6.0	174.0	96.55%	\$189,010	\$4,845	\$193,855	97.50%
SCOTLAND	2	0.0	2.0	2.0	0.00%	\$0	\$1,478	\$1,478	0.00%
SENEGAL	28	48.0	6.0	54.0	88.89%	\$59,005	\$10,367	\$69,372	85.06%
SIERRA LEONE	9	11.0	2.0	13.0	84.62%	\$17,699	\$2,230	\$19,930	88.81%
Singapore	12	7.0	11.0	18.0	38.89%	\$15,874	\$4,892	\$20,766	76.44%
SKOPJE FYORM	2	2.0	0.0	2.0	100.00%	\$258	\$0	\$258	100.00%
South Africa	54	24.0	72.0	96.0	25.00%	\$31,480	\$79,990	\$111,470	28.24%
SOUTH KOREA	1	0.0	1.0	1.0	0.00%	\$0	\$505	\$505	0.00%
SPAIN	13	18.0	0.0	18.0	100.00%	\$31,312	\$0	\$31,312	100.00%



**FY 2004**

**US Despatch**

Metric Tons-----> Revenue ----->  
US m/tons Foreign m/tons Total Metric US Percent US Revenue. Foreign revenue Total revenue US Percent

		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
SRI LANKA	13	21.0	9.0	30.0	70.00%	\$24,879	\$6,414	\$31,293	79.50%
SURINAME	3	0.0	7.0	7.0	0.00%	\$0	\$9,000	\$9,000	0.00%
SWEDEN	20	42.0	9.0	51.0	82.35%	\$50,839	\$6,281	\$57,120	89.00%
SWITZERLAND	4	10.0	2.0	12.0	83.33%	\$5,869	\$819	\$6,688	87.75%
Syria	17	1.0	39.0	40.0	2.50%	\$2,655	\$27,356	\$30,011	8.85%
TAIWAN	31	43.0	13.0	56.0	76.79%	\$56,047	\$8,054	\$64,101	87.44%
TAJKISTAN	2	2.0	0.0	2.0	100.00%	\$212	\$0	\$212	100.00%
THAILAND	57	113.0	6.0	119.0	94.96%	\$150,087	\$8,307	\$158,394	94.76%
TIMOR	4	4.0	0.0	4.0	100.00%	\$7,000	\$0	\$7,000	100.00%
TOGO	13	14.0	5.0	19.0	73.68%	\$28,573	\$7,711	\$36,284	78.75%
TRINIDAD/TOBAGO	1	0.0	1.0	1.0	0.00%	\$0	\$279	\$279	0.00%
Tunisia	33	56.0	10.0	66.0	84.85%	\$69,805	\$7,616	\$77,421	90.16%
Turkey	42	70.0	234.0	304.0	23.03%	\$77,939	\$35,273	\$113,212	68.84%
TURKMENISTAN	2	2.0	0.0	2.0	100.00%	\$212	\$0	\$212	100.00%
UGANDA	2	2.0	0.0	2.0	100.00%	\$560	\$0	\$560	100.00%
UKRAINE	3	4.0	0.0	4.0	100.00%	\$1,948	\$0	\$1,948	100.00%
UNITED ARAB EMIRATES	21	113.0	0.0	113.0	100.00%	\$82,299	\$0	\$82,299	100.00%
United Kingdom	57	270.0	18.0	288.0	93.75%	\$152,717	\$14,248	\$166,965	91.47%
Uruguay	10	0.0	22.0	22.0	0.00%	\$0	\$17,038	\$17,038	0.00%
US	1	1.0	0.0	1.0	100.00%	\$2,930	\$0	\$2,930	100.00%
UZBEKISTAN	10	28.0	0.0	28.0	100.00%	\$10,614	\$0	\$10,614	100.00%
VENEZUELA	23	0.0	163.0	163.0	0.00%	\$0	\$58,316	\$58,316	0.00%
VIETNAM	23	24.0	16.0	40.0	60.00%	\$45,780	\$13,395	\$59,175	77.36%
YEMEN	8	10.0	0.0	10.0	100.00%	\$16,232	\$0	\$16,232	100.00%
YUGOSLAVIA	2	2.0	0.0	2.0	100.00%	\$130	\$0	\$130	100.00%
ZAIRE	5	5.0	3.0	8.0	62.50%	\$1,118	\$1,078	\$2,196	50.92%
ZAMBIA	2	2.0	0.0	2.0	100.00%	\$356	\$0	\$356	100.00%
ZIMBABWE	3	3.0	2.0	5.0	60.00%	\$1,290	\$2,380	\$3,670	35.15%



**FY 2004**

**US Despatch**

**US Despatch**

**SubTotal**

Metric Tons----->				Revenue ----->			
US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent

3,428	15,114.0	4,309.0	19,423.0	77.81%	\$8,079,953	\$2,389,004	\$10,468,957	77.18%
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**FY 2004**

**US Despatch**

Metric Tons----->				Revenue ----->			
US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent

**FY Totals**

		Metric Tons----->				Revenue ----->			
		US m/tons	Foreign m/tons	Total Metric	US Percent	US Revenue.	Foreign revenue	Total revenue	US Percent
<b>FY 2004</b>	5,496	<b>899,277.0</b>	<b>86,562.0</b>	<b>985,839.0</b>	<b>91.22%</b>	<b>\$81,953,495</b>	<b>\$17,155,475</b>	<b>\$99,108,970</b>	<b>82.69%</b>