

**BEYOND TRANSLATION FORUM**

**GETTING DOWN TO BUSINESS**

**OCTOBER 12, 2007**

**FOLLOW THE MONEY**



## **FOLLOW THE MONEY**



**IDENTIFY THE FUNDING SOURCE**

**KNOW THE RULES, REGULATIONS, AND  
REQUIREMENTS THAT GOVERN THE  
MONEY**

**KNOW THE FUNDING CYCLE**

**KNOW HOW THE MONEY IS DISTRIBUTED**

# Follow the Money - Identify the Funding Source

WHAT IS THE MONEY SOURCE?

PUBLIC OR PRIVATE?



WHAT LEVEL?

FEDERAL, STATE, CITY,

COUNTY, ETC.

# Follow the Money - Identify the Funding Source

Public Entity – FEDERAL

Catalog of Federal Domestic Assistance –  
Identifies all Federal Programs Available –

[www.cfda.gov](http://www.cfda.gov)



Federal Grant Opportunities – Identify

Current Grants Available - [www.grants.gov](http://www.grants.gov)

Know the rules, regulations and requirements that govern the money

## Are you familiar with the following acronyms?

**CFR**

**Code of Federal Regulations (CFR):  
Codification of rules published in the  
Federal Register**

**40 CFR, Parts 30,  
31 and 35**

**Codification of EPA Rules published in  
the Federal Register. Contain the rules  
for administration and implementation  
of EPA grants and assistance  
agreements. <http://ecfr.gpoaccess.gov>**



**CFDA**

**Catalog of Federal Domestic  
Assistance (CFDA): Identifies all  
Federal Programs Available**

Know the rules, regulations and requirements that govern the money

**Are you familiar with the following acronyms?**



**FAR**

**Federal Acquisition Regulation (FAR):  
Applies to all executive-agency  
acquisitions, except where excluded**

**[www.ARNET.GOV/FAR](http://www.ARNET.GOV/FAR)**

**FAR 13**

**Simplified Acquisition Procedures  
(Acquisitions exceeding \$3000 but  
not exceeding \$100,000; \$5.5M  
commercial buy)**

**FAR 19**

**Small Business Programs**

# When the solicitations/Request for Quotes are issued



How the solicitations/Request for Quotes are posted (manual or internet)

Where the solicitations/Request for Quotes are posted

Follow the Money – Know How the Money Is Distributed

## Funding Opportunities - Direct Awards/Contracts

[www.grants.gov](http://www.grants.gov)

[www.fedbizopps.gov](http://www.fedbizopps.gov)

[www.epa.gov/region6/rfq](http://www.epa.gov/region6/rfq)

## Funding Opportunities - Indirect Subawards/Subcontracts



[www.epa.gov/ogd](http://www.epa.gov/ogd) - (Grant Awards)

[www.epa.gov/oam](http://www.epa.gov/oam) - (Contracts)



# DOING BUSINESS WITH EPA



## WHAT ARE THE AVENUES?

### Interagency Agreements-Subcontract

### Assistance Agreements-Code of Federal Regulations (CFR) Part 30 and Part 31

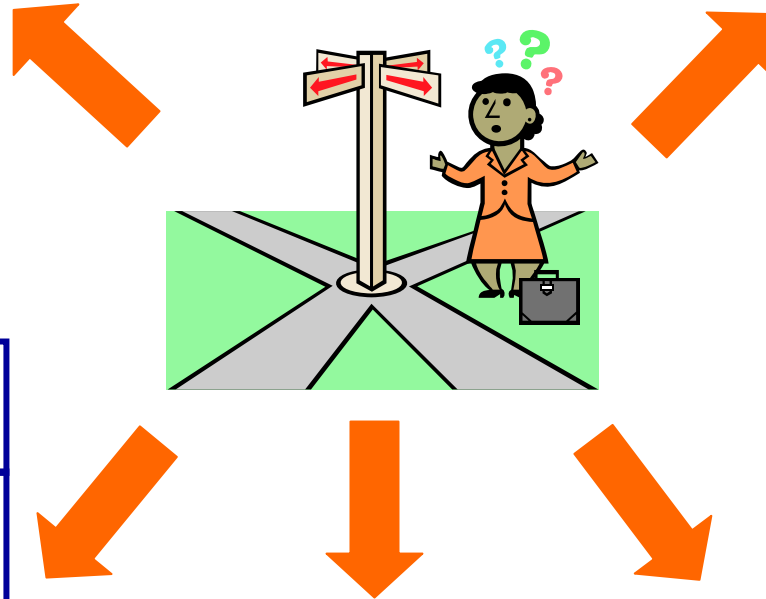
- Procurement Opportunities: Subcontracts
- Agreements: Grants and Cooperative Agreements (State Revolving Fund (SRF) for Clean Water, Drinking Water and Brownfield-Loan programs)
- CFR PART 30.44 and PART 31.36 (Minority and/or Women-owned, Small Business in Rural Areas)
- Self-Certification
- Federal Grant Opportunities ([www.grants.gov](http://www.grants.gov))
- Catalog of Federal Domestic Assistance ([www.cfda.gov](http://www.cfda.gov))

### Contracts/Acquisitions-Federal Acquisition Regulations (FAR)

- Procurement Opportunities: Contracts and Subcontracts (Registered in Commercial Contractor Registration (CCR) System-[www.ccr.gov](http://www.ccr.gov))
- Sources Sought – Set asides, unless specifically identified, any small business can respond
- Federal Certification for Small Disadvantaged Business, HubZone, 8(a)- Must be certified through Small Business Administration (SBA); (All other business type is self-certification)
- Micro Purchases – Not exceeding \$3000
- FAR 13 (Simplified Acquisition Procedures – Acquisitions exceeding \$3000 but not exceeding \$100,000; \$5.5M commercial buy)
- FAR 19 (Small Business Programs)
- Federal Business Opportunities ([www.fedbizopps.gov](http://www.fedbizopps.gov))

### Small Business Innovation Research (SBIR) Program - Grants

### EPA Mentor-Protégé Program-Subcontracts



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**Office of Small and Disadvantaged Business Utilization**

**(202) 566-2075 (office)**

**(202) 566-0266 (fax)**

**[www.epa.gov/osdbu](http://www.epa.gov/osdbu)**

