## North American Cruise Statistical Snapshot, $4^{\text {th }}$ Quarter 2008



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# North American Cruise Statistical Snapshot, $4^{\text {th }}$ Quarter 2008 

Office of<br>Policy and Plans

Maritime Administration
U.S. Department of Transportation

# U.S. Department of Transportation 

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## Preface

This report contains cruise statistics for seventeen major cruise lines that offer North American cruises with a U.S. port of call. The statistics include passengers booked and capacities offered by the cruise lines. Capacities are based on two passengers per stateroom. The statistics are presented in terms of passengers and passenger nights.

## Notes and Sources

Destinations:

Alaska
Bahamas
Bermuda
Canada (CA)/New England
Eastern Caribbean
Hawaii
Mexico
Nowhere
Pacific Coast
South America
South Pacific/Far East
Southern Caribbean
Trans-Panama Canal
Transatlantic
Western Caribbean

## Cruise Lines:

Carnival
Celebrity
Costa
Crystal
Cunard
Disney
Holland America
MSC
Norwegian (NCL)
Oceania
Princess
Regent
Royal Caribbean
Seabourn
Seadream
Silversea
Windstar

## Destination Notes:

Eastern Caribbean - South of the Bahamas to St. Martin, as far west as Haiti.
Southern Caribbean - South of St. Martin to northern coast of South America as far as Aruba.
Western Caribbean - West of Haiti, includes ports in Mexico, Central America and Columbia.
Nowhere - Cruises that begin and end at the same port with no intervening calls.

## Sources:

Cruises, cruise passengers and departure ports are derived from the U.S. Customs and Border Patrol Vessel Entrance and Clearance documents. Destinations are derived from the Official Steamship Guide International and cruise line brochures.

## North American Cruise Statistics

## Highlights

During the fourth quarter of 2008, 16.1 million passenger nights were booked on North American cruises, down 4.4 percent from a year earlier (Figure 1 and Table 1). About 2.4 million passengers were carried on 1,023 cruises by the seventeen largest cruise lines.

## Figure 1. North American Cruises, Traffic and Capacity, 2004-2008



For the year, cruise capacities, and passengers booked were down significantly from the year before. The North America cruise market has been capacity driven; that is, cruise lines discount fares to fill ships. But, unlike land based resorts, cruise ships can be moved to markets that have higher yields. While the number of cruise ships offering North American cruises increased, the number of cruises (per ship) declined as the ships spent more time overseas where yields were higher.

The fact that capacities and bookings (passengers and passenger nights) are highly correlated explains the relative stability of occupancy rates. ${ }^{1}$ On an annual basis, there has been less than 1 percent year-to-year variation in occupancy rates over the last five years.

[^0]
## North American Cruise Statistics

Table 1. North American Cruises, Key Statistics, 2004-2008
(Capacity and Traffic in Millions)

|  | Vessels |  | Capacity^ |  |  | Traffic |  | Occupancy \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year/Qtr. | No. C | Cruises | Pass. | Pass. <br> Nights | Avg. Nights | Pass. | Pass. <br> Nights | Pass. | Pass. <br> Nights |
| 2004 | 112 | 4,465 | 8.66 | 57.61 | 6.65 | 9.42 | 61.63 | 109 | 107 |
| 1 | 99 | 1,173 | 2.17 | 14.80 | 6.82 | 2.31 | 15.41 | 106 | 104 |
| 2 | 95 | 1,068 | 2.11 | 13.72 | 6.50 | 2.32 | 14.83 | 110 | 108 |
| 3 | 87 | 1,097 | 2.17 | 13.83 | 6.37 | 2.44 | 15.31 | 112 | 111 |
| 4 | 107 | 1,127 | 2.20 | 15.27 | 6.94 | 2.36 | 16.07 | 107 | 105 |
| 2005 | 114 | 4,463 | 8.88 | 59.03 | 6.65 | 9.75 | 63.73 | 110 | 108 |
| 1 | 102 | 1,209 | 2.35 | 15.84 | 6.74 | 2.54 | 16.92 | 108 | 107 |
| 2 | 101 | 1,096 | 2.18 | 14.19 | 6.51 | 2.41 | 15.41 | 110 | 109 |
| 3 | 84 | 1,063 | 2.16 | 13.71 | 6.35 | 2.42 | 15.22 | 112 | 111 |
| 4 | 100 | 1,095 | 2.20 | 15.28 | 6.95 | 2.37 | 16.18 | 108 | 106 |
| 2006 | 110 | 4,435 | 9.09 | 60.21 | 6.62 | 9.97 | 65.03 | 110 | 108 |
| 1 | 99 | 1,118 | 2.25 | 15.10 | 6.71 | 2.42 | 16.01 | 108 | 106 |
| 2 | 99 | 1,065 | 2.18 | 14.32 | 6.57 | 2.44 | 15.70 | 112 | 110 |
| 3 | 82 | 1,091 | 2.26 | 14.39 | 6.37 | 2.53 | 15.94 | 112 | 111 |
| 4 | 103 | 1,161 | 2.40 | 16.40 | 6.83 | 2.59 | 17.38 | 108 | 106 |
| 2007 | 116 | 4,464 | 9.35 | 62.15 | 6.65 | 10.29 | 67.20 | 110 | 108 |
| 1 | 104 | 1,205 | 2.46 | 16.87 | 6.86 | 2.65 | 17.84 | 108 | 106 |
| 2 | 104 | 1,063 | 2.25 | 14.81 | 6.58 | 2.50 | 16.12 | 111 | 109 |
| 3 | 79 | 1,098 | 2.33 | 14.71 | 6.31 | 2.63 | 16.39 | 113 | 111 |
| 4 | 100 | 1,098 | 2.31 | 15.75 | 6.82 | 2.51 | 16.85 | 109 | 107 |
| 2008 | 118 | 4,211 | 8.98 | 58.99 | 6.57 | 9.91 | 64.01 | 110 | 109 |
| 1 | 98 | 1,180 | 2.48 | 16.49 | 6.65 | 2.70 | 17.73 | 109 | 108 |
| 2 | 90 | 993 | 2.13 | 13.63 | 6.40 | 2.38 | 14.99 | 112 | 110 |
| 3 | 76 | 1,016 | 2.16 | 13.57 | 6.28 | 2.45 | 15.15 | 113 | 112 |
| 4 | 100 | 1,023 | 2.21 | 15.29 | 6.92 | 2.39 | 16.14 | 108 | 106 |

Source: Maritime Administration.
$\wedge$ Capacity is based on 2 passengers per stateroom.

## Cruise Passengers and Cruise Lengths (Nights)

An increase in cruise lengths (average nights) is likely to increase passenger-nights, but suppress passengers. Passenger-nights measures supply/demand for cruises while passengers measures supply/demand for U.S. port services. An increase in supply/demand for cruises does not necessarily mean an increase in demand for port services, and vice versa.

## North American Cruise Statistics

The 5-year relation between cruise passengers, cruise capacity and cruise length is shown in the equation below. The coefficients are elasticities: \% change passengers/\% change capacity .... The equation explains about 97 percent $\left(\mathrm{R}^{2}\right)$ of the quarterly variation in cruise passengers. For the period, each 1 percent increase in cruise passenger capacity resulted in about a 1 percent increase in cruise passengers, while each 1 percent increase in cruise length resulted in about a 0.5 percent decline in cruise passengers. ${ }^{1}$

$$
\begin{align*}
\text { Passengers }= & 1.11+0.99 \text { (Capacity) }-0.53 \text { (CruiseNights) } \\
(11.32)(24.28) & (-9.67) \tag{-9.67}
\end{align*}
$$

$R^{2}=0.97 \quad D W=1.96$
Cruise lines tend to remove vessels from North America during the second and third quarters. The remaining vessels are deployed on shorter itineraries than the vessels that were removed, moderating the seasonal decline in cruise passengers. In 2008, the shortened itineraries increased North American cruise passengers by about 2-3 percent during the second and third quarters (Table 2).

Table 2. Impact of Cruise Lengths (Nights) on North American Cruise Passengers 2008
(Passengers in Millions)

| Exchange | 2008 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Cruise Length | 1 | 2 | 3 | 4 | Annual |
| Actual Lengths | 2.70 | 2.38 | 2.45 | 2.39 | 9.91 |
| 2008:1 Length | 2.70 | 2.33 | 2.37 | 2.42 | 9.82 |
| Difference | 0.00 | 0.05 | 0.08 | -0.03 | 0.09 |
| \% Difference | 0.0 | 2.1 | 3.3 | -1.2 | 0.9 |
| Sour |  |  |  |  |  |

Source: Maritime Administration.
${ }^{1}$ As a rule of thumb, if the $t$-statistics (numbers under the elasticities) are greater than 2 in absolute value, the elasticity is statistically significant.

## North American Cruise Statistics

## Destinations

Cruise passenger departures for Hawaii declined by 49 percent from 2007 to 2008 as NCL removed the PRIDE OF HAWAII and PRIDE OF ALOHA from the trade (Table 3). In addition to Hawaii, there were significant declines in departures for Western Caribbean destinations.

Table 3. North American Cruise Passengers by Destination, 2007-2008
(Passengers in Thousands)

|  | 2007 |  |  |  | Year |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
| Destination^ | 2 | 3 | 4 | 1 | 2 | 3 | 4 | 2007 |  |  |

Source: Maritime Administration.
$\wedge$ See Destination Notes.

## North American Cruise Statistics

## Concentration

The North American cruise market is highly concentrated with the top four firms (Carnival, Royal Caribbean, Norwegian and Disney) accounting for 99 percent of the 2008 passenger nights (Table 4). By itself, Carnival accounted for 6 brands and 55 percent of the passenger nights. NCL accounted for 11 percent of the passenger nights, down from 13 percent a year earlier.

Table 4. North American Cruise Passenger Nights by Cruise Line, 2007-2008
(Passenger Nights in Millions)

|  | 2007 |  |  |  | 2008 |  |  |  |  | Year |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Corp./Cruise Line | 2 | 3 | 4 | 1 | 2 | 3 | 4 | 2007 | 2008 |  |  |
| Carnival Corp. | 8.88 | 9.27 | 9.22 | 9.35 | 8.38 | 8.42 | 9.14 | 36.31 | 35.29 |  |  |
| Carnival | 4.82 | 5.11 | 4.93 | 5.08 | 4.89 | 4.72 | 5.01 | 19.51 | 19.71 |  |  |
| Costa | 0.20 | 0.00 | 0.28 | 0.44 | 0.10 | 0.00 | 0.06 | 0.88 | 0.59 |  |  |
| Cunard | 0.21 | 0.23 | 0.23 | 0.43 | 0.20 | 0.21 | 0.17 | 0.87 | 1.00 |  |  |
| Holland America | 1.23 | 1.41 | 1.38 | 1.28 | 1.16 | 1.28 | 1.66 | 5.36 | 5.38 |  |  |
| Princess | 2.43 | 2.52 | 2.39 | 2.10 | 2.03 | 2.21 | 2.23 | 9.65 | 8.57 |  |  |
| Seabourn | 0.00 | 0.00 | 0.02 | 0.02 | 0.00 | 0.00 | 0.01 | 0.04 | 0.04 |  |  |
| Royal Caribbean | 4.63 | 4.58 | 4.80 | 5.48 | 4.40 | 4.37 | 4.52 | 19.67 | 18.77 |  |  |
| Celebrity | 3.92 | 3.93 | 4.06 | 4.51 | 3.73 | 3.74 | 3.70 | 16.35 | 15.69 |  |  |
| Royal Caribbean | 0.71 | 0.65 | 0.74 | 0.97 | 0.67 | 0.63 | 0.82 | 3.32 | 3.08 |  |  |
| NCL | 2.05 | 2.09 | 2.05 | 2.00 | 1.63 | 1.82 | 1.72 | 8.44 | 7.17 |  |  |
| Disney Cruise | 0.36 | 0.37 | 0.47 | 0.48 | 0.48 | 0.43 | 0.46 | 1.66 | 1.85 |  |  |
| Other | 0.20 | 0.08 | 0.31 | 0.42 | 0.11 | 0.12 | 0.29 | 1.12 | 0.94 |  |  |
| Crystal | 0.00 | 0.03 | 0.11 | 0.08 | 0.00 | 0.03 | 0.07 | 0.22 | 0.19 |  |  |
| MSC | 0.11 | 0.00 | 0.08 | 0.16 | 0.00 | 0.00 | 0.13 | 0.47 | 0.28 |  |  |
| Oceania | 0.00 | 0.00 | 0.00 | 0.05 | 0.00 | 0.00 | 0.00 | 0.06 | 0.05 |  |  |
| Regent | 0.07 | 0.05 | 0.07 | 0.07 | 0.08 | 0.06 | 0.06 | 0.27 | 0.27 |  |  |
| Seadream | 0.00 | 0.00 | 0.01 | 0.02 | 0.00 | 0.00 | 0.01 | 0.02 | 0.03 |  |  |
| Silversea | 0.01 | 0.00 | 0.03 | 0.02 | 0.03 | 0.03 | 0.02 | 0.06 | 0.10 |  |  |
| Windstar | 0.00 | 0.00 | 0.01 | 0.01 | 0.00 | 0.00 | 0.01 | 0.02 | 0.02 |  |  |
| All Cruise Lines | 16.12 | 16.39 | 16.85 | 17.73 | 14.99 | 15.15 | 16.14 | 67.20 | 64.01 |  |  |

Source: Maritime Administration.

## North American Cruise Statistics

## Departure Ports

In 2008, 435 thousand cruise passengers departed from Seattle, up 12.7 percent from a year earlier (Table 5). For the first time in five years, departures from Seattle to Alaska exceeded those from Vancouver.

Table 5. North American Cruise Passengers by Departure Port, 2007-2008
(Passengers in Thousands)

|  | 2007 |  |  |  | 2008 |  | Year |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Departure Port | 2 | 3 | 4 | 1 | 2 | 3 | 4 | 2007 | 2008 |
| Miami | 437 | 383 | 506 | 632 | 459 | 456 | 552 | 1,890 | 2,099 |
| Port Canaveral | 323 | 311 | 316 | 311 | 307 | 300 | 309 | 1,298 | 1,226 |
| Seattle | 142 | 224 | 20 | 0 | 174 | 254 | 8 | 386 | 435 |
| Vancouver, CA | 181 | 279 | 3 | 0 | 154 | 252 | 0 | 462 | 406 |
| New York | 143 | 234 | 85 | 48 | 135 | 217 | 78 | 525 | 477 |
| Los Angeles | 126 | 125 | 191 | 188 | 150 | 124 | 146 | 626 | 607 |
| Long Beach | 94 | 99 | 88 | 92 | 92 | 98 | 83 | 367 | 365 |
| Tampa | 83 | 67 | 97 | 124 | 85 | 79 | 105 | 368 | 393 |
| Galveston | 140 | 115 | 96 | 132 | 102 | 73 | 96 | 529 | 403 |
| San Juan | 99 | 93 | 156 | 209 | 108 | 72 | 131 | 534 | 521 |
| Whittier | 40 | 73 |  | 0 | 39 | 66 | 0 | 113 | 104 |
| San Diego | 43 | 53 | 164 | 141 | 86 | 54 | 135 | 341 | 416 |
| Seward | 28 | 48 | 0 | 0 | 28 | 52 | 0 | 76 | 80 |
| Mobile | 32 | 34 | 32 | 29 | 32 | 52 | 33 | 130 | 146 |
| Fort Lauderdale | 230 | 142 | 417 | 557 | 167 | 50 | 414 | 1,289 | 1,187 |
| Cape Liberty | 24 | 51 | 39 | 31 | 46 | 47 | 40 | 115 | 163 |
| Boston | 21 | 30 | 2 | 0 | 18 | 36 | 16 | 52 | 69 |
| Honolulu | 98 | 97 | 88 | 61 | 43 | 30 | 31 | 382 | 166 |
| Norfolk | 22 | 5 | 3 | 0 | 13 | 22 | 6 | 31 | 41 |
| San Francisco | 35 | 19 | 0 | 3 | 27 | 22 | 21 | 74 | 72 |
| Baltimore | 17 | 28 | 16 | 0 | 18 | 19 | 10 | 62 | 46 |
| New Orleans | 58 | 46 | 61 | 73 | 46 | 13 | 53 | 258 | 185 |
| Houston | 3 | 0 | 0 | 0 | 0 | 10 | 0 | 27 | 10 |
| Philadelphia | 7 | 17 | 6 | 0 | 0 | 7 | 7 | 30 | 14 |
| Jacksonville | 34 | 33 | 33 | 32 | 5 | 6 | 43 | 130 | 87 |
| Charleston | 5 | 0 | 20 | 21 | 19 | 0 | 13 | 44 | 53 |
| Other Ports | 30 | 28 | 72 | 18 | 29 | 37 | 59 | 149 | 143 |
| All Ports | 2,496 | 2,634 | 2,510 | 2,699 | 2,380 | 2,448 | 2,387 | 10,289 | 9,915 |
| Sorce |  |  |  |  |  |  |  |  |  |

Source: Maritime Administration.


[^0]:    ${ }^{1}$ For the period 2004:1-2008:4, the correlation coefficient for passenger-nights offered and passenger-nights booked was 0.96. A coefficient can range from 0 to 1 with 0 being no correlation and 1 being perfect correlation.

