



Unilever



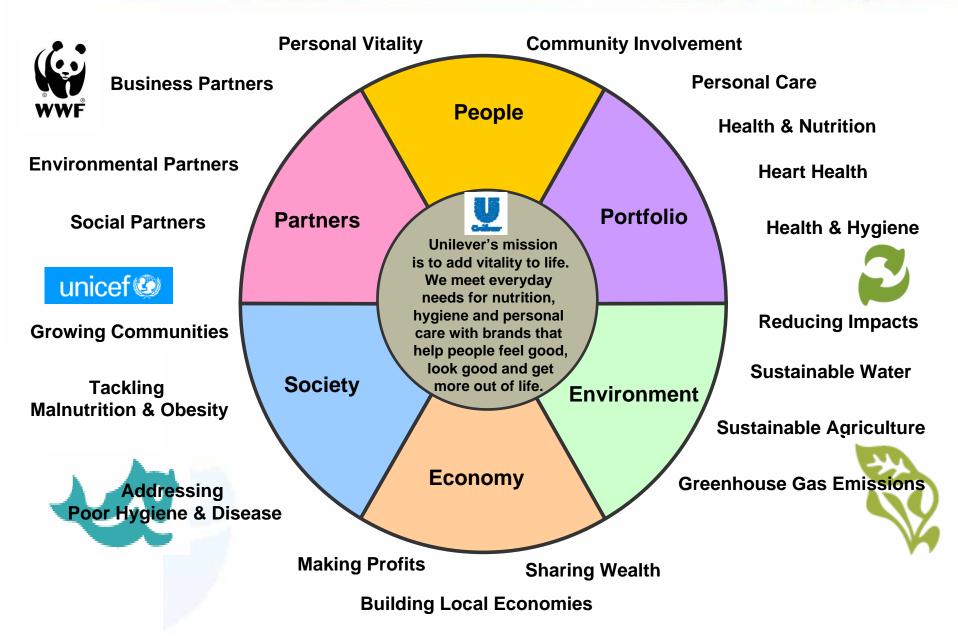
160 million times a day, someone somewhere is buying a Unilever brand

\$50 billion business



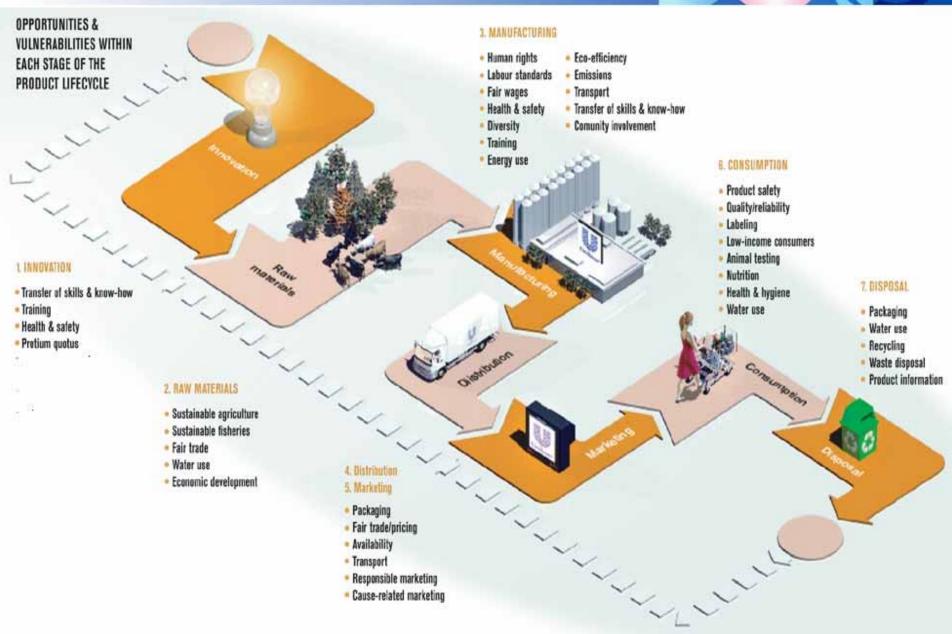
Unilever and Sustainability





Taking a Life Cycle Perspective







We have set global reduction targets for our own activities since 1995



Since then we have halved the water we use

reduced our energy use by 25%

and reduced total waste by over 50%



We've cut global CO₂ emissions by a third



We're ranked as an industry leader

We've developed HC and solar ice cream cabinets with Greenpeace, Coca-Cola

17% of our energy is from renewable sources



Our estimated carbon footprint



11%

Raw material / packaging sourcing

3%

Manufacturing and distribution

86%

Consumer use in washing, cooking and cleaning

GHG: Areas of Action



- 1. Eco Efficiency in Manufacturing
- 2. Product Eco Innovation
- 3. Partnerships/Collaboration in the Supply Chain

Eco Efficiency in Manufacturing

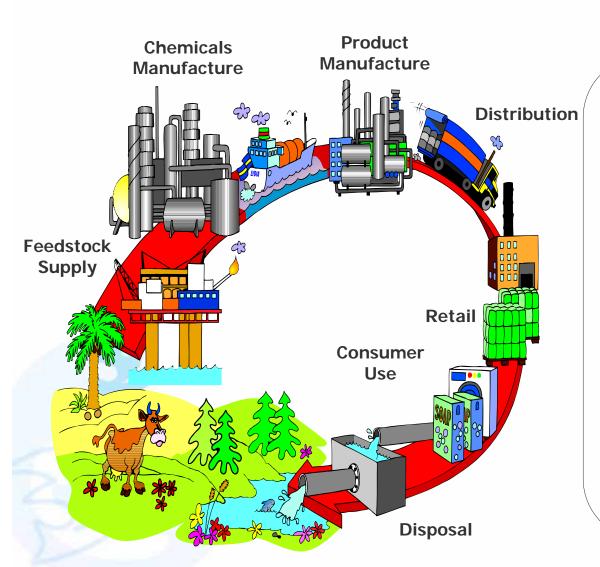


Goal: To reduce global CO_2 emissions (load/tonne) within our manufacturing environment 25% by 2012 (from 2004 levels).

- GHG Management
 - Implementation and audit of EMS
 - Site-by-Site Improvement Plans
 - Monthly Performance Reporting
 - Feasibility Studies on potential renewable energy options
- Employee Behaviour

Product Eco Innovation





A Life Cycle Perspective

Product Innovation

- Design & assessment of products
- Launch support for new products
- Assessment in actual use

Ingredient Choice

Analysis of alternative materials

Strategic Studies

- Assessment of global water imprint, GHG Imprint
- Brand Imprint
- Impact of parts of operation e.g. Transportation

Product Eco Innovation





Environmental	2006 Data for Single Customer
Gallons of Water Saved in Manufacture	2,281,819
Gallons of Diesel Saved	4,816
Plastic Resin Reduced (lbs.)	1,500
Sq. Feet of Corrugate Saved	3,595,348

Partnerships/Collaboration In Action

Suppliers

- Carbon Disclosure Project: Supply Chain Initiative
- Sustainable Agriculture: KPIs for energy, N-fertilizer use

Retail/Industry

- Wal Mart: GHG footprint of soap bar
- Tesco: Carbon Trust
- Refrigerants, Naturally!: Refrigeration Cabinets

Advocacy/Best Practice

- EPA: Climate Leaders
- Corporate Leaders Group on Climate Change

WM GHG Footprint Pilot

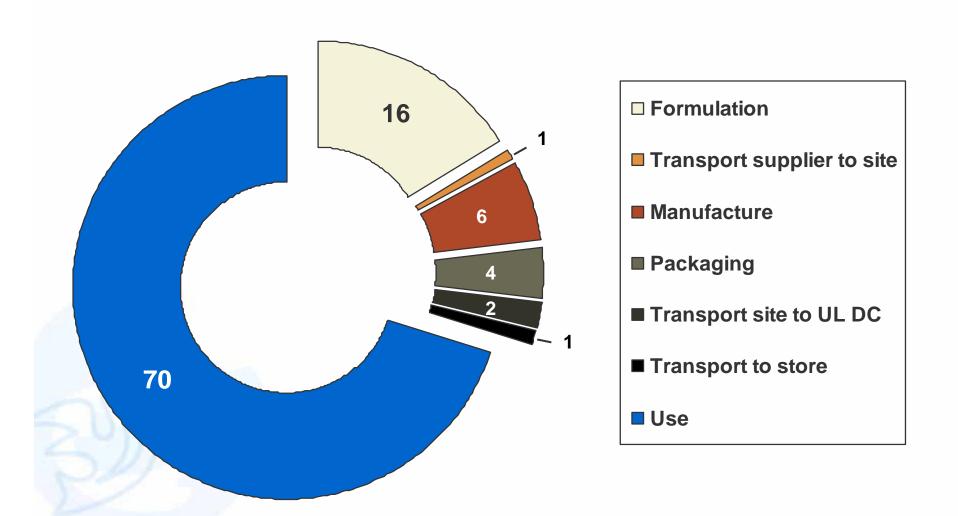


- Unilever has over 20 years of conducting LCAs.
- In-house expertise.
- Collaborative project to look at the GHG impact of soap
 - 8-bar pack produced and sold in the US.
 - Used a combination of in-house and industry average data.
 - Aggregated data reported via the Carbon Disclosure Project website.

GHG Profile of Soap Bar



USA: Handwash



Opportunities to Manage Climate Change



- Our points of influence for GHG emissions and climate change impacts
- Product design
- Supplier selection and raw material sourcing
- Our manufacturing strategy
- Distribution to customers
- Consumer habit changes
- Disposal and recycling

Conclusions



Challenges

- Methodological issues: linked to specificity and intended use of the data
- Need a common framework for industry
- Balance between measurement and action
 - Lack of relevant data
- Understanding the consumer's need for information
- Communication not just labelling or a number on a pack.

Key Take-Aways

- Climate change is not just about managing carbon/GHG but also the consequences
- Life cycle perspective is key