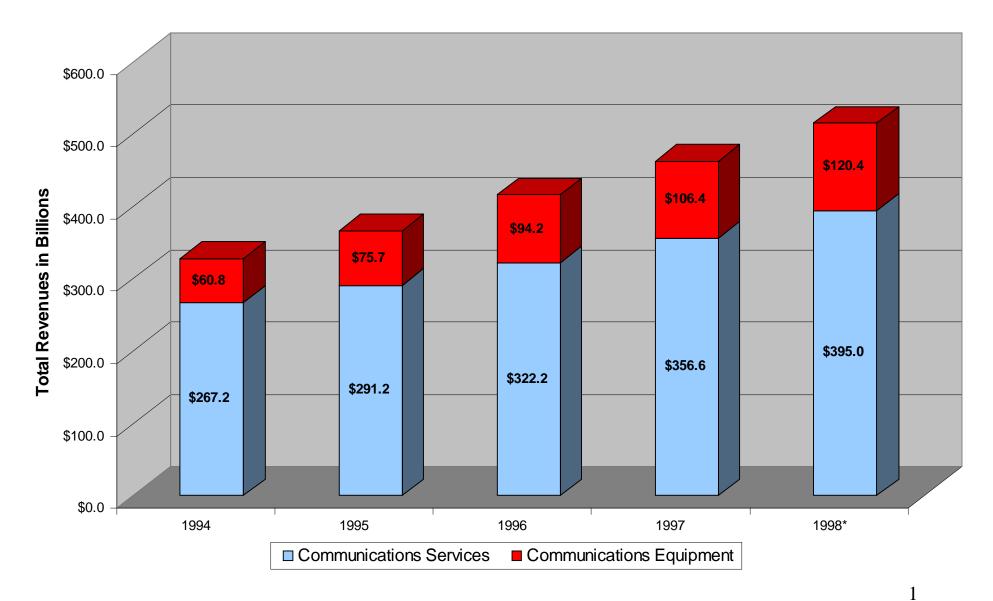
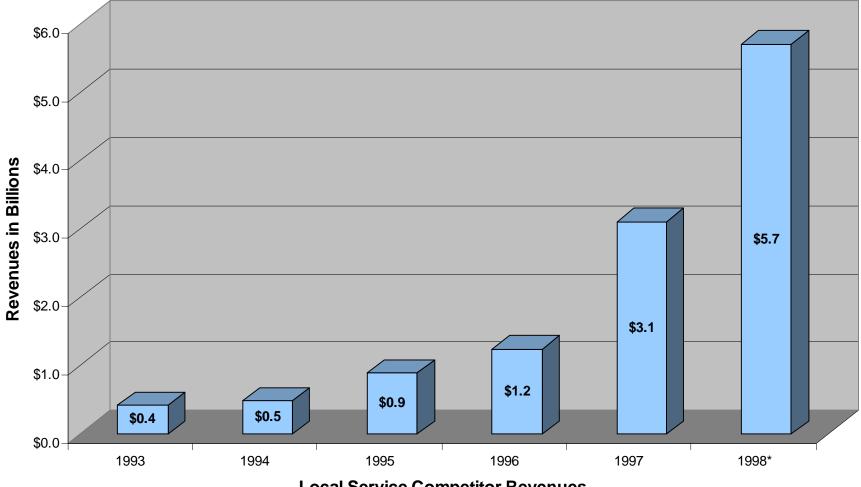
Communications Sector of the U.S. Economy



* 1998 figures are estimates from the the 1998 Multimedia Telecom Market Review and from IAD.

Sources: Census Bureau, Statistical Abstract of the U.S. and Annual Survey of Communications Services; 1998 Multimedia Telecom Market Review

Revenues of New Local Service Competitors

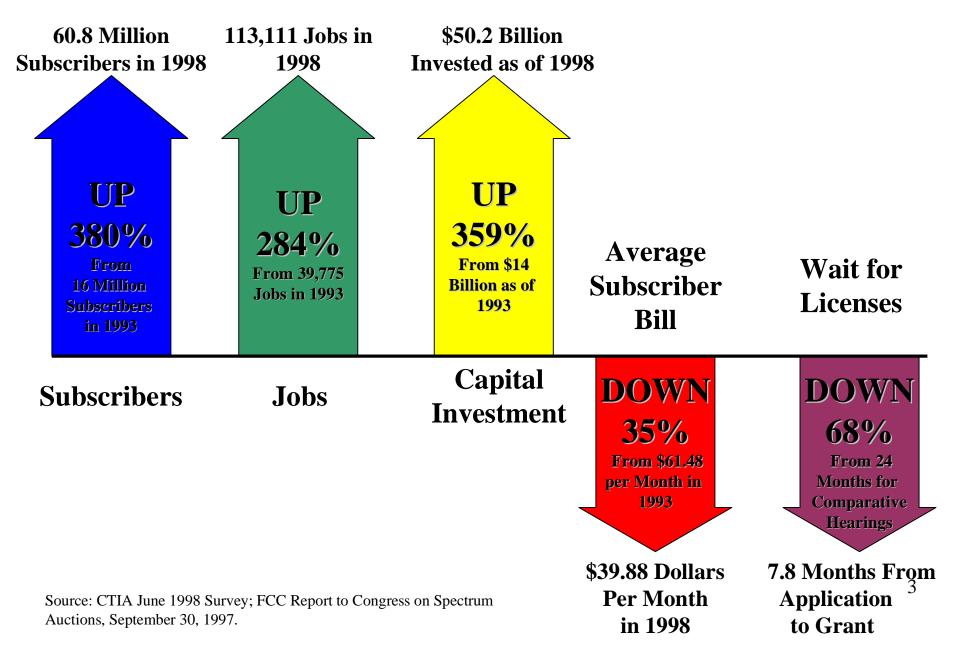


Local Service Competitor Revenues

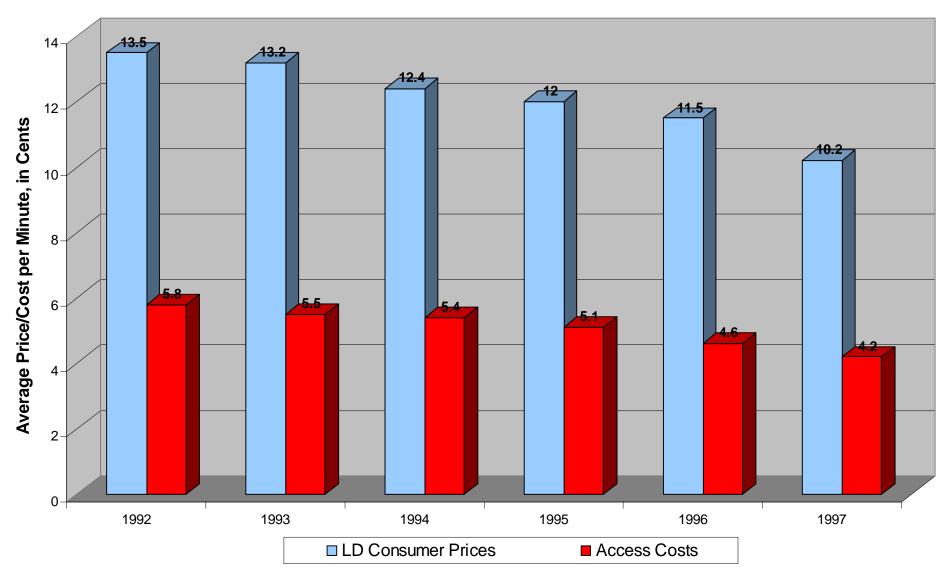
* 1998 figure is an ALTS estimate.

Source: IAD, Local Competition Report. Local service competitors refer those identifying themselves as CAPs and/or CLECs on their TRS Worksheets submitted to the FCC.

Charting the Growth in the Mobile Telephone Industry 1993 - 1998



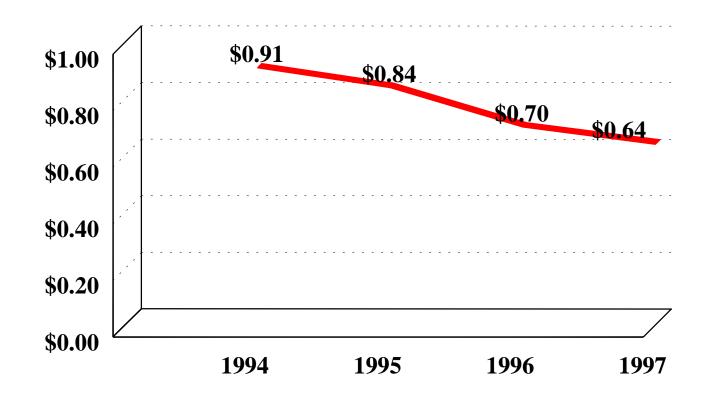
LD Consumer Prices and Access Costs are Falling*



* As measured in average cents per conversation minute. LD consumer prices are based on all interstate and international calls. Access 4 costs include all interstate and international access costs paid by IXCs to the LECs.

Source: IAD, Telecommunications Industry Revenue Report. Prices shown are per conversation minute. Year-end 1998 data is not avail.

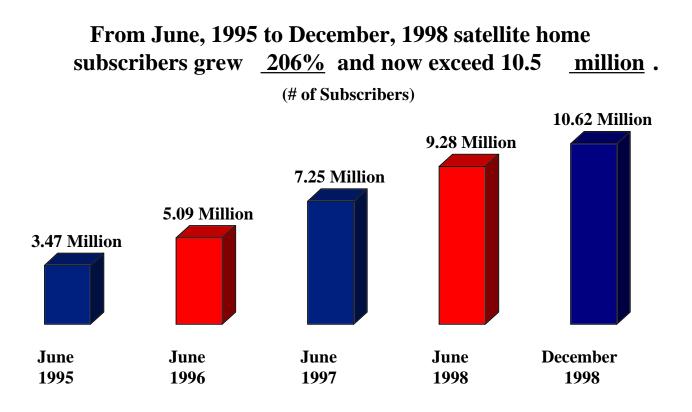
Average Rate per Minute* for an International Call 1994-1997



* Consumers can obtain even lower per minute rates under some rate plans

Source: FCC Section 43.61 data (excluding reorigination and country direct and beyond). Full-year 1998 data is not yet available.

DTH/DBS/C-Band GROWTH



Source: DBS Investor

DTV Build-Out Schedule

