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Opportunities for Competitive Grants & Contracts

- **Competitive Grants/Cooperative Agreements**
Posted at www.grants.gov

Competitive Contracts Posted at www.fbo.gov



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Unsolicited Proposals

- Guide to USAID's Assistance Application Process & Submitting Unsolicited Applications at <http://www.usaid.gov/policy/ads/300/30354s1.pdf>



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Existing Programs/Awards

- User Guides/Implementing Partners
- Global Health at http://www.usaid.gov/our_work/global_health/home/Resources/users_guide.html
- Democracy & Governance at http://www.usaid.gov/our_work/democracy_and_governance/technical_areas/dg_office/partners.html
- Others at <http://www.usaid.gov/index.html>



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Technical Evaluation Criteria

- Each Solicitation is Unique
- Common Criteria
 - Technical Merit (Capability/Approach)
 - Past Performance
 - Cost Effectiveness/Realism
 - Branding/Marketing Strategy
 - (Key Personnel/Personnel)



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Impacts/Results

- Specifically Address Criteria/Sub-Criteria
- Avoid Generality
- Avoid Boilerplate Responses