



FINANCIAL & OPERATING STATEMENTS Accounting Period 12, PFY 2002 July 13 - August 9, 2002

Prepared by: Financial Reporting and Analysis

Highlights Accounting Period 12, FY 2002 (Millions)

			Ac	counting	g Pe	riod 12									Year-to-E	Date		
				Var. to											Var. to			
Actual		Budget	E	Budget	%	Budget		SPLY *	% SPLY			Actual	Budget		Budget	% Budget	SPLY *	% SPLY
\$ 5,054.2	\$	5,041.2	\$	13.0		0.3	\$	4,836.5	4.5	Total Revenue	\$	60,869.4	\$ 63,476.6	[\$	- 2,607.2]	[-4.1]	\$ 61,067.8	- 0.3
 5,123.9	_	5,337.5		- 213.6		- 4.0	_	5,164.2	- 0.8	Total Expense	_	61,740.8	64,288.7	_	- 2,547.9	- 4.0	 62,127.1	- 0.6
\$ (-69.7)	\$	(-296.3)	\$	226.6		-	\$	(-327.7)	-	Income/(Loss)	\$	(-871.4)	\$ (-812.1)	[\$	- 59.3]	-	\$ (- 1,059.3)	-
\$ 89.4	\$	39.3	[\$	50.1]	[127.5]	\$	44.0	103.2	Capital Commitments	\$	1,042.5	\$ 1,090.1	\$	- 47.6	- 4.4	\$ 880.6	18.4
113.4		118.1		- 4.6		- 3.9		119.6	- 5.2	Total Work Hours		1,416.2	1,446.5		- 30.2	- 2.1	1,487.9	- 4.8

[] = Unfavorable variance to budget

	Current	Last	
Actual Number Of:	Period	Period	SPLY
Post Offices	27,863	27,863	27,873
Active Postal Owned Vehicles			
Administrative	5,464	5,496	5,676
Operations	202,119	202,410	202,592
Possible City Deliveries (000)	84,160	84,138	83,696
City Delivery Routes	166,338	166,735	167,971
Rural Routes	69,423	69,472	68,923
Career Employees (Excludes Inspector General)	754,754	757,171	777,350
Casual Employees	20,101	21,878	31,366
Transitional Employees	12,708	12,590	13,644

^{*}SPLY data may differ from previous reports due to subsequent adjustments.

Statement of Income & Expense Accounting Period 12, FY 2002 (\$ Millions)

					Current P	eriod									Year-to-D	ate			
					Var. to										Var. to				
	Actual		Budget	E	Budget	% Budget	SPLY *	% SPLY			Actual		Budget		Budget	% B	udget	SPLY *	% SPLY
\$	5,049.4	\$	5,039.1	\$	10.3	0.2	\$ 4,834.2	4.5	Operating Revenue	\$	60,831.8	\$	63,449.6	[\$	- 2,617.8]	[- 4.1]	\$ 61,035.8	- 0.3
_	4,994.0	_	5,183.6	_	- 189.6	- 3.7	 5,019.2	- 0.5	Operating Expense	_	59,926.7		62,417.9		- 2,491.2		- 4.0	 60,308.1	- 0.6
\$	55.4	\$	(-144.5)	\$	199.9	-	\$ (- 185.0)	-	Income (Loss) From Operations	\$	905.1	\$	1,031.7	[\$	- 126.6]		-	\$ 727.7	-
	4.8		2.1		2.7	126.1	2.3	112.0	Investment Income		37.6		27.0		10.6		39.3	32.0	17.3
	- 28.8		- 27.8	[- 1.0]	[3.6]	- 21.1	36.2	Interest Expense		- 325.8		- 357.5		31.7		- 8.9	- 331.9	- 1.8
_	- 101.1		- 126.1	_	25.0	- 19.8	 - 123.9	- 18.4	Interest on Deferred Ret. Liabilities	_	- 1,488.3	_	- 1,513.3	_	25.0		<u>- 1.7</u>	 - 1,487.1	0.1
\$	(-69.7)	\$	(-296.3)	\$	226.6	-	\$ (-327.7)	-	Income/(Loss)	\$	(-871.4)	\$	(-812.1)	[\$	- 59.3]		-	\$ (- 1,059.3)	-

[]=Unfavorable variance to budget Note: Totals may not sum due to rounding.

^{*}SPLY data may differ from previous reports due to subsequent adjustments.

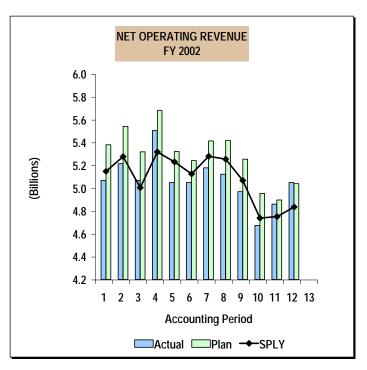
MAIL VOLUME - MAIL REVENUE (Data in Thousands)

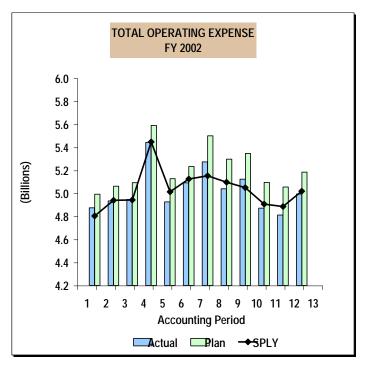
	ÇU	RRENT PERIO	OD (S	See Footnote B	Below)		_ \	/EAI	R-TO-DATE	
CATECODY		AP 12,	(AP 12,	,		AP 12,		AP 12,	
CATEGORY		FY 2002		FY 2001	% SPLY		FY 2002		FY 2001	% SPLY
FIRST-CLASS										
VOLUME		7,517,931		7,763,147	- 3.2		94,521,627		96,461,989	- 2.0
REVENUE	\$	2,826,554	\$	2,720,324	3.9	\$	33,397,248	\$,- :-, :	0.2
REV/PC.		0.3760		0.3504	7.3		0.3533		0.3454	2.3
PRIORITY-MAIL										
VOLUME		64,573		71,930	- 10.2		937,641		1,057,520	- 11.3
REVENUE	\$	329,529	\$	326,895	0.8	\$	4,387,091	\$	4,598,641	- 4.6
REV/PC.		5.1032		4.5446	12.3		4.6789		4.3485	7.6
EXPRESS MAIL										
VOLUME		4,467		5,032	- 11.2		57,229		64,578	- 11.4
REVENUE	\$	70,649	\$	72,997	- 3.2	\$	842,499	\$	924,138	- 8.8
REV/PC.		15.8158	·	14.5066	9.0		14.7215	·	14.3104	2.9
PERIODICALS										
VOLUME		642,727		725,626	- 11.4		8,869,775		9,364,503	- 5.3
REVENUE	\$	161,415	\$	160,042	0.9	\$	1,983,162	\$	2,037,378	- 2.7
REV/PC.	*	0.2511	٠	0.2206	13.9	۳	0.2236	۳	0.2176	2.8
		0.20		0.2200			0.2200		0.2.7.0	0
STANDARD MAIL VOLUME		6,349,236		6,214,233	2.2		79,845,588		83,570,612	- 4.5
	\$		•			4		\$		
REVENUE	\$	1,198,914	\$	1,110,581	8.0	\$	14,378,280	\$	14,488,272	- 0.8
REV/PC.		0.1888		0.1787	5.7		0.1801		0.1734	3.9
PACKAGE SERVICES										
VOLUME		88,200		82,967	6.3		967,295		998,453	- 3.1
REVENUE	\$	160,019	\$	144,425	10.8	\$	1,889,714	\$	1,822,102	3.7
REV/PC.		1.8143		1.7408	4.2		1.9536		1.8249	7.1
INTERNATIONAL										
VOLUME		53,567		61,219	- 12.5		817,306		1,029,688	- 20.6
REVENUE	\$	110,721	\$	113,211	- 2.2	\$	1,471,756	\$	1,624,473	- 9.4
REV/PC.		2.0670		1.8493	11.8		1.8007		1.5776	14.1
ALL OTHER										
VOLUME		35,700		32,986	8.2		456,103		399,257	14.2
REVENUE	\$	88	\$	92	- 3.9	\$	1,255	\$	1,250	0.5
	.	30	*	, -	5.,	_	.,250	7	.,250	3.0
ALL MAIL _1/		14 754 401		14 057 140	1.2		104 472 5/2		102 044 400	2.4
VOLUME REVENUE	\$	14,756,401 4,857,890	\$	14,957,140 4,648,568	- 1.3 4.5	\$	186,472,563 58,351,005	\$	192,946,600 58,813,234	- 3.4 - 0.8
REV/PC.	\$	4,857,890 0.3292	Þ	4,048,508 0.3108	4.5 5.9	Þ	0.3129	Þ	0.3048	- 0.8 2.7
KLV/FG.		0.3272		0.3100	5.9		0.3129		0.3040	2.1

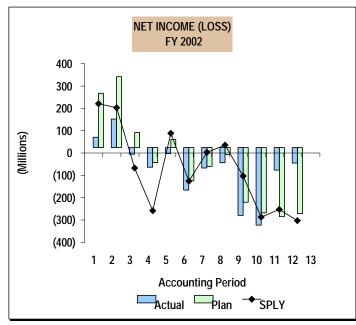
_ 1/ Totals may not sum due to rounding.

NOTE: "These estimates are PRELIMINARY estimates of revenue, pieces and weight by mail class. Limits on available data and statistical variations due to sampling warrant that AP estimates be used with caution. Because of their preliminary nature and potential for revision, decisions based on these AP data may be unwarranted and in error.

_2/ Numbers are preliminary and are subject to change.







*SPLY data may differ from previous reports due to subsequent adjustments.

REVENUE BY SOURCE Accounting Period 12, FY 2002 (\$ Millions)

	С	urre	nt Period				\\	/ear	-to-Date	
	Actual		SPLY	% SPLY			Actual		SPLY	% SPLY
\$	1,916.8	\$	1,864.1	2.8	Operating Revenue: Metered Postage	\$	22,945.7	\$	23,343.1	- 1.7
	894.1		810.2	10.4	Stamps and Stamped Paper		10,659.3		10,690.0	- 0.3
	1,139.7		1,065.5	7.0	Permit Imprint		13,545.3		13,592.9	- 0.4
	160.1		158.4	1.1	Periodicals & Standard		1,966.0		2,018.4	- 2.6
	68.7		96.8	- 29.0	Official Mail		813.3		794.5	2.4
	678.0		647.9	4.6	Presort First-Class & Package Svc./Permit Imprint		8,490.8		8,165.8	4.0
	57.8		56.4	2.5	Box Rents *		683.5		642.8	6.3
	15.0		15.7	- 4.5	Money Order Fees		186.8		173.1	7.9
	115.5		114.1	1.3	Other	_	1,496.1		1,553.8	- 3.7
\$	5,045.7	\$	4,829.1	4.5	Subtotal	\$	60,786.8	\$	60,974.4	- 0.3
	3.7		5.1	- 27.0	Government Appropriation: Revenue Forgone	_	45.0	_	61.4	- 26.8
\$	5,049.4	\$	4,834.2	4.5	Total Operating Revenue	\$	60,831.8	\$	61,035.8	- 0.3
	4.8		2.3	112.0	Investment Income	_	37.6		32.0	17.3
<u>\$</u>	5,054.2	<u>\$</u>	4,836.5	4.5	Total Revenue	9	60,869.4	<u>\$</u>	61,067.8	- 0.3

^{*}Beginning FY 2002, box rent revenue reporting has been modified.

REVENUE BY CATEGORY Accounting Period 12, FY 2002 (\$ Millions)

	(Curre	nt Period				Year-to-Date					
	Actual		Budget	% I	Budget			Actual		Budget	%	Budget
\$	2,011.1	\$	2,079.7	[3.3]	Commercial Revenue Permit Revenue	\$	24,521.2	\$	25,903.8	[5.3]
\$	1,732.9 3,744.0	\$	1,752.1 3,831.8	[[1.1] 2.2]	Other Commercial Accounts Revenue Total Commercial Revenue	\$	20,457.9 44,979.1	\$	21,768.1 47,671.9	[[6.0]
	1,022.6		963.1		6.2	Retail Revenue Retail Postage Revenue		12,752.7		12,654.3		0.8
	78.3		84.5	[7.3]	Retail Services Revenue		932.5		892.5		4.5
	9.4		9.1		2.8	Retail Products Revenue		115.7		113.6		1.8
	164.2		123.7		32.8	Other Retail Channels Revenue		1,618.4	_	1,607.4		0.7
<u>\$</u>	1,274.5	\$	1,180.4		7.9	Total Retail Revenue *	<u>\$</u>	15,419.3	\$	15,267.8		0.9
\$	5,018.5	\$	5,012.2		0.1	Total Commercial & Retail Revenue	\$	60,398.4	\$	62,939.7	[4.0]
	27.2		23.2		17.1	Other Income		388.4		464.9	[16.5]
_	3.7		3.7		0.0	Revenue Forgone		45.0	_	45.0		0.0
\$	5,049.4	\$	5,039.1		0.2	Total Operating Revenue	\$	60,831.8	\$	63,449.6	[4.1]
	4.8		2.1		126.1	Investment Income		37.6		27.0		39.3
<u>\$</u>	5,054.2	<u>\$</u>	5,041.2		0.3	Total Revenue	<u>\$</u>	60,869.4	<u>\$</u>	63,476.6	[4.1]

[]=Unfavorable variance to budget

^{*}Beginning FY 2002, box rent revenue reporting has been modified.

EXPENSE ANALYSIS Accounting Period 12, FY 2002 (\$ Millions)

			Current P	Period						Year-to-D	ate		
	Actual	Budget	Var. to Budget	% Budget	SPLY *	% SPLY		Actual	Budget	Var. to Budget	% Budget	SPLY *	% SPLY
\$	3,912.8	\$ 4,075.8	\$- 163.0	- 4.0	\$ 3,897.6	0.4	Personnel Compensation	\$ 47,415.9	\$ 48,772.6	\$- 1,356.7	- 2.8	\$ 47,434.2	(0.0)
Ф	3,712.0	\$ 4,075.0	φ- 103.0	- 4.0	φ 3,071.0	0.4	reisonnei Compensation	\$ 41,413.7	φ 40,112.0	φ- 1,330. <i>1</i>	- 2.0	\$ 41,434.Z	(0.0)
							Non-Personnel Expense:						
	379.6	389.6	- 10.0	- 2.6	364.0	4.3	Transportation	4,749.8	4,905.4	- 155.6	- 3.2	4,640.1	2.4
	192.3	208.8	- 16.5	- 7.9	282.1	- 31.8	Supplies & Services	2,261.1	3,018.9	- 757.8	- 25.1	2,760.8	- 18.1
_	509.3	509.4	- 0.1	- 0.0	475.5	7.1	Other	5,499.9	5,721.0	- 221.1	- 3.9	5,473.0	0.4
<u>\$</u>	1,081.2	<u>\$ 1,107.8</u>	\$ - 26.6	- 2.4	<u>\$ 1,121.6</u>	- 3.6	Subtotal	<u>\$ 12,510.8</u>	\$ 13,645.3	<u>\$- 1,134.5</u>	- 8.3	\$ 12,873.9	- 2.8
\$	4,994.0	\$ 5,183.6	\$- 189.6	- 3.7	\$ 5,019.2	- 0.5	Total Operating Expense	\$ 59,926.7	\$ 62,417.9	\$- 2,491.2	- 4.0	\$ 60,308.1	- 0.6
	28.8	27.8	[1.0]	[3.6]	21.1	36.2	Interest Expense	325.8	357.5	- 31.7	- 8.9	331.9	- 1.8
	101.1	126.1	- 25.0	- 19.8	123.9	- 18.4	Interest on Deferred Ret. Liabilities	1,488.3	1,513.3	- 25.0	- 1.7	1,487.1	0.1
\$	5,123.9	\$ 5,337.5	<u>\$- 213.6</u>	- 4.0	\$ 5,164.2	- 0.8	Total Expense	\$ 61,740.8	\$ 64,288.7	<u>\$- 2,547.9</u>	- 4.0	\$ 62,127.1	- 0.6

^{[]=}Unfavorable variance to budget

Note: Totals may not sum due to rounding.
*SPLY data may differ from previous reports due to subsequent adjustments.

ANALYSIS OF OPERATING EXPENSES Accounting Period 12, FY 2002 Personnel Compensation (\$ Millions)

		Current	Period							Year-to-Da	ate		
		Var. to								Var. to			
Actual	Budget	Budget	% Budget	SPLY *	% SPLY	Total Compensation **	Actual	Budget		Budget	% Budget	SPLY *	% SPLY
						Operations:							
\$ 26.3	\$ 28.6	\$ - 2.3	- 8.1	\$ 26.2	0.4	-Support	\$ 314.1	\$ 326.0	\$	- 11.9	- 3.6	\$ 317.8	- 1.1
801.5	825.5	- 24.0	- 2.9	821.7	- 2.5	-Mail Processing	10,229.2	10,285.9		- 56.7	- 0.6	10,537.2	- 2.9
329.1	335.6	- 6.6	- 2.0	320.0	2.8	-Rural Delivery	3,888.7	3,906.7		- 18.0	- 0.5	3,759.7	3.4
1,118.5	1,139.5	- 21.1	- 1.8	1,149.9	- 2.7	-Other Delivery	13,456.9	13,334.0	[122.9]	[0.9]	13,460.1	- 0.0
80.8	83.0	- 2.3	- 2.7	80.2	0.7	-Vehicles Services	975.4	991.9		- 16.5	- 1.7	956.2	2.0
199.0	207.6	- 8.6	- 4.1	194.8	2.2	-Plant & Equip Maint	2,394.5	2,470.9		- 76.4	- 3.1	2,339.1	2.4
547.3	554.5	- 7.2	- 1.3	558.6	- 2.0	-Customer Services	6,747.2	6,727.1	[20.1]	[0.3]	6,922.4	- 2.5
18.5	23.2	- 4.7	- 20.1	21.2	- 12.5	Finance	228.7	273.2		- 44.5	- 16.3	269.9	- 15.3
24.3	26.8	- 2.6	- 9.5	24.5	- 1.1	Human Resources	289.8	312.5		- 22.7	- 7.3	297.6	- 2.6
38.1	42.6	- 4.6	- 10.7	31.7	20.2	Customer Service & Sales	428.8	460.9		- 32.1	- 7.0	384.9	11.4
170.2	168.6	[1.6]	[1.0]	163.9	3.9	Administration	1,983.7	1,966.1	[17.6]	[0.9]	1,932.6	2.6
131.6	224.6	- 93.0	- 41.4	118.2	11.3	Other Salaries & Benefits	1,937.7	2,658.8		<u>- 721.0</u>	- 27.1	1,930.9	0.4
\$ 3,485.0	\$ 3,660.1	\$- 175.1	- 4.8	\$ 3,510.9	- 0.7	Total Salaries & Benefits	\$ 42,874.9	\$ 43,714.0	\$	- 839.1	- 1.9	\$ 43,108.3	- 0.5
162.3	78.5	[83.8]	[106.7]	76.6	111.8	Workers' Compensation	1,379.1	942.0	[437.1]	[46.4]	892.3	54.6
21.9	4.8	[17.1]	[355.8]	4.7	369.2	Unemployment Compensation	102.6	59.6	[43.0]	[72.2]	56.1	82.7
107.9	107.9	0.0	0.0	107.4	0.5	Deferred Retirement Cost	1,295.1	1,295.1		0.0	0.0	1,288.2	0.5
66.3	66.3	0.0	0.0	61.3	8.2	CSRS Annuitant COLA	804.2	804.2		0.0	0.0	735.1	9.4
74.5	80.5	- 6.0	- 7.5	66.3	12.4	Annuitant Health Benefits	923.4	966.4		- 43.0	- 4.4	795.7	16.0
- 5.2	77.6	- 82.8	- 106.7	70.4	- 107.3	Other Compensation	36.6	991.3	_	- 954.7	- 96.3	558.5	- 93.4
\$ 3,912.8	\$ 4,075.8	\$- 163.0	- 4.0	\$ 3,897.6	0.4	Total Personnel Compensation	\$ 47,415.9	\$ 48,772.6	\$	1,356.7	- 2.8	\$ 47,434.2	- 0.0

^{[]=}Unfavorable variance to budget

^{*}SPLY data may differ from previous reports due to subsequent adjustments.

^{**}Total Compensation - Field operating budgets have been adjusted to reflect lower workload. Accordingly, functional budgets have been adjusted. Corresponding offsets to these adjustments are reflected in Other Salaries & Benefits line. Also included in the Other Salaries & Benefits line are budget funds for some Headquarters units which will be re-allocated based on the new organization structure.

ANALYSIS OF NON-PERSONNEL EXPENSES Accounting Period 12, FY 2002 (\$ Millions)

			ırrent P	Period								Year-to-Da	ite			
Actual	Budget		ar. to udget	% Budget	SPLY *	% SPLY	<u>Description</u>		Actual	Budget		Var. to Budget	% Bu	dget	SPLY *	% SPLY
\$ 379.6	\$ 389.0	\$ -	- 10.0	- 2.6	\$ 364.0	4.3	Transportation	\$	4,749.8	\$ 4,905.4	\$	- 155.6	-	3.2	\$ 4,640.1	2.4
192.3	208.8	} .	- 16.5	- 7.9	282.1	- 31.8	Supplies & Services		2,261.1	3,018.9		- 757.8	- 2	25.1	2,760.8	- 18.1
199.0	184.3	} [14.7]	[8.0]	173.7	14.6	Depreciation		2,156.7	2,146.5	[10.2]	[0.5]	2,053.0	5.1
75.4	78.	'	- 3.3	- 4.1	73.3	2.9	Rent		835.8	861.9		- 26.1	-	3.0	794.6	5.2
45.3	48.		- 2.8	- 5.8	45.3	0.1	Fuel & Utilities		453.5	476.4		- 22.9	-	4.8	467.8	- 3.1
31.4	32.2)	- 0.8	- 2.6	32.1	- 2.4	Rural Carrier Equip Maint Allowance		361.1	369.3		- 8.3	-	2.2	362.0	- 0.3
31.9	32.		- 0.1	- 0.4	32.0	- 0.2	Vehicle Maintenance		369.8	389.2		- 19.3	-	5.0	397.3	- 6.9
33.0	39.2)	- 6.2	- 15.7	30.4	8.6	Information Technology		344.7	426.6		- 81.9	- 1	19.2	287.9	19.7
18.7	12.2	? [6.5]	[53.7]	10.7	74.6	uilding Projects Expensed 143.4		148.5		- 5.1	-	3.5	134.7	6.4	
5.6	5.3	} [0.3]	[4.9]	5.2	6.4	Contract Job Cleaners		67.1	64.6	[2.5]	[3.9]	64.0	4.8
10.3	11.)	- 1.2	- 10.5	10.3	0.1	Travel & Relocation		124.3	128.1		- 3.7	-	2.9	128.6	- 3.3
17.4	19.		- 1.8	- 9.2	10.7	61.8	Communications		191.8	197.2		- 5.5	-	2.8	179.5	6.8
5.4	6.		- 0.7	- 11.5	6.6	- 18.3	Contract Stations		65.6	68.5		- 2.9	-	4.2	66.5	- 1.3
2.9	3.0)	- 0.7	- 20.2	3.9	- 26.1	Printing		27.1	33.0		- 5.9	- 1	17.9	32.4	- 16.5
3.9	6.	'	- 2.8	- 41.7	5.7	- 31.0	Training		47.3	66.9		- 19.6	- 2	29.2	61.8	- 23.4
4.5	4.9)	- 0.4	- 8.2	3.5	29.5	Carfare & Tolls		53.5	57.4		- 3.9	-	6.7	55.1	- 2.9
1.4	2.0)	- 1.2	- 45.5	2.7	- 46.0	Vehicle Hire		28.1	35.1		- 7.0	- 1	19.9	41.1	- 31.5
3.4	5.1		- 1.8	- 34.2	3.6	- 6.0	Accident Cost		47.4	46.3	[1.1]	[2.3]	46.3	2.5
0.0	- 3.4	[3.4]	-	- 3.5	-	Capitalized Interest		- 24.7	- 41.0	[16.3]	[3	39.7]	- 49.2	- 49.7
19.7	21.		- 1.3	- 6.4	29.3	- 32.7	Miscellaneous	_	207.4	246.5	_	- 39.1	- 1	15.9	349.6	- 40.7
\$ 1,081.2	\$ 1,107.8	\$ -	26.6	- 2.4	\$ 1,121.6	- 3.6	Total Other Operating Expenses	\$	12,510.8	\$ 13,645.3	\$	5 - 1,134.5	-	8.3	\$ 12,873.9	- 2.8

^{[]=}Unfavorable variance to budget

^{*}SPLY data may differ from previous reports due to subsequent adjustments.

STATEMENT OF FINANCIAL POSITION Accounting Period 12, FY 2002 (\$ Millions)

Assets		ıgust 9, 2002		uly 12, 2002	ember 30, 001 *
Current Assets:					
Cash and cash equivalents _1/	\$	2,408	\$	745	\$ 999
U.S. Government securities, at amortized					
cost which approximates market		6		6	6
Receivables:					
Foreign countries		527		511	379
U.S. Government		107		110	133
Other		210		212	 206
		844		833	718
Less allowances		125		123	 110
		719		710	608
Supplies, advances and prepayments		311		308	 320
Total Current Assets		3,444		1,769	1,933
Other assets _2/		372		371	372
Property and equipment, at cost:					
Buildings		19,499		19,490	18,808
Equipment		16,392		16,484	15,456
Land		2,777	-	2,776	 2,684
		38,668		38,750	36,948
Less allowances for depreciation		16,142		16,053	 14,792
		22,526		22,697	22,156
Construction in progress		1,199		1,149	1,969
Leasehold improvements, net		623		630	 638
		24,348		24,476	24,763
Deferred Retirement Costs _3/		32,784		32,958	 32,023
Total Assets	<u>\$</u>	60,948	\$	59,574	\$ 59,091

_1/ Includes securities with maturities of 90 days or less in accordance with Statement of Financial Accounting Standards (SFAS) No. 95.
 _2/ Includes \$370 million as of September 30, 2001, July 12, 2002 and August 9, 2002 for appropriation receivable for revenue forgone.
 _3/ Represents the Postal Service's deferred retirement liability to OPM for increases in basic pay and annuitants' COLAs. Amounts applicable to future periods are capitalized as deferred retirement costs and amortized over 30 years for basic pay and 15 years for annuitants' COLAs.

^{*} Audited year-end data

STATEMENT OF FINANCIAL POSITION Accounting Period 12, FY 2002 (\$ Millions)

Liabilities and Equities	Αι	ugust 9, 2002	J	luly 12, 2002		ember 30, 2001 *
Current Liabilities:		2002		2002		2001
Compensation and employees' benefits	\$	6,289	\$	6,172	\$	5,810
Estimated prepaid postage	*	1,533	,	1,568	*	1,623
Payables and accrued expenses:		·		•		
Foreign countries		676		677		499
U.S. Government		237		199		151
Other		2,664		2,564		956
		3,577		3,440		1,606
Appropriation for free & reduced rate mail		7		11		0
Prepaid permit mail and box rentals		2,019		1,994		1,866
Outstanding postal money orders		897		855		988
Current portion of debt		1		1		5,564
Total Current Liabilities		14,323		14,041		17,457
Long-term debt, less current portion		7,950		6,951		5,751
Other Liabilities:						
Amounts payable for retirement benefits _3/		32,436		32,436		29,932
Workers' compensation claims		6,463		6,300		5,167
Employees' accumulated leave		1,925		1,932		2,124
Other		1,335		1,352		986
Total Other Liabilities		42,159		42,020		38,209
Capital Contributions of the US Government		3,034		3,034		3,034
Deficit Since Reorganization		- 6,518		- 6,472		- 5,360
Net Capital Deficiency		- 3,484		- 3,438		- 2,326
Total Liabilities and Equity	<u>\$</u>	60,948	<u>\$</u>	59,574	<u>\$</u>	<u>59,091</u>

_3/ Represents the Postal Service's deferred retirement liability to OPM for increases in basic pay and annuitants' COLAs. Amounts applicable to future periods are capitalized as deferred retirement costs and amortized over 30 years for basic pay and 15 years for annuitants' COLAs.

^{*} Audited year-end data

CAPITAL INVESTMENTS FY 2002 (\$ Millions)

	(COMMITMENT:	S	C	ASH OUTLAYS	
	A/I	P 12 Year-to-D	ate	A/F	12 Year-to-Da	nte
MAJOR CATEGORIES	ACTUAL	PLAN	SPLY	ACTUAL	PLAN	SPLY
CONSTRUCTION AND BUILDING PURCHASE	\$ 62.6	\$ 36.3	\$ 149.7	\$ 162.1	\$ 409.8	\$ 556.8
BUILDING IMPROVEMENTS	93.8	87.3	179.2	167.3	298.7	432.6
MAIL PROCESSING EQUIPMENT	718.4	772.4	269.7	834.6	735.7	837.3
VEHICLES	- 3.4	16.6	42.5	110.9	147.4	273.1
RETAIL EQUIPMENT	6.7	8.0	60.5	36.9	69.5	201.8
POSTAL SUPPORT EQUIPMENT	164.4	169.6	179.0	205.8	250.1	327.7
TOTAL COMMITMENTS/CASH OUTLAYS *	\$ 1,042.5	\$ 1,090.1	\$ 880.6	\$ 1,517.6	\$ 1,911.2	\$ 2,629.3

Note: Totals may not sum due to rounding.

RESOURCES ON ORDER

MAJOR CATEGORIES	August 9, 2002	September 30, 2001
CONSTRUCTION AND BUILDING PURCHASE BUILDING IMPROVEMENTS MAIL PROCESSING EQUIPMENT VEHICLES RETAIL EQUIPMENT POSTAL SUPPORT EQUIPMENT INVENTORIES RESEARCH AND DEVELOPMENT MISCELLANEOUS EXPENSE COMMITMENTS	\$ 121.6 105.5 981.9 15.4 41.5 77.1 291.1 41.5 4.099.2	\$ 245.8 194.1 1,115.2 137.5 71.8 120.5 308.4 36.2 3,359.1
TOTAL RESOURCES ON ORDER	\$ 5,774.7	\$ 5,588.7

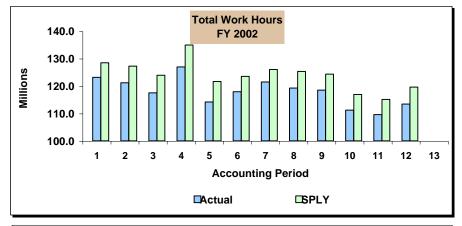
STATEMENT OF CASH FLOWS (\$ Millions) Fiscal Year 2002 For the Fiscal Year through August 9, 2002 Cash flows from operating activities: Net income/(loss) (Government Fiscal Year Basis) (1,158)Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities: Depreciation and amortization 1,983 Increase/(decrease) in other liabilities 349 Increase/(decrease) in employees' accumulated leave (199)Increase/(decrease) in non-current workers' compensation claims 1,296 Increase/(decrease) in retirement, net 1,743 Changes in current assets and liabilities: Increase/(decrease) in accrued compensation and benefits 479 Increase/(decrease) in deferred revenue 70 Increase/(decrease) in payables and accrued expenses 1,971 (Increase)/decrease in receivables (111)(Increase)/decrease in supplies, advances and prepayments 9 Increase/(decrease) in outstanding postal money orders (91)Net cash provided by operating activities 6,341 Cash flows from investing activities: Sale/(purchase) of U.S. Government securities, net Purchase and sale of property and equipment, net (1,568)Net cash used in investing activities (1,568)Cash flows from financing activities: Increase/(decrease) in debt (3,364)(Increase)/decrease in other non-current assets Net cash used in financing activities (3,364)Net (decrease)/increase in cash and cash equivalents 1,409 Cash and cash equivalents at beginning of period

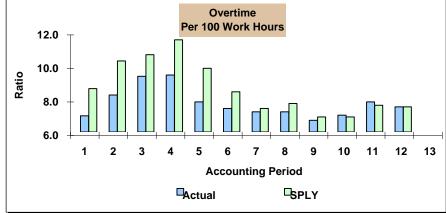
Cash and cash equivalents at end of period

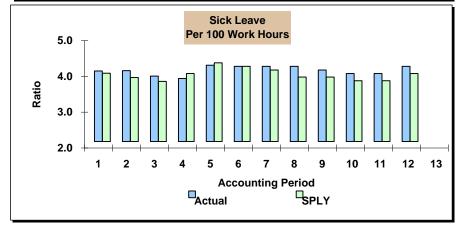
999

2,408

\$







WORK HOURS & OVERTIME/SICK LEAVE RATIOS Accounting Period 12, FY 2002 (Data in Thousands)

Current Period				Year-to-Date						
	Var. to						Var. to			
Actual	Budget*	% Budget	SPLY **	% SPLY	Total Work Hours	Actual	Budget	% Budget	SPLY *	% SPLY
					Operations:					
701	- 62	- 8.1	729	- 3.9	-Support	8,445	- 354	- 4.0	8,912	- 5.2
26,365	- 1,046	- 3.8	28,929	- 8.9	-Mail Processing	348,918	- 2,769	- 0.8	379,938	- 8.2
12,918	- 343	- 2.6	13,614	- 5.1	-Rural Delivery	157,518	- 1,062	- 0.7	159,437	- 1.2
35,885	- 265	- 0.7	36,927	- 2.8	-Other Delivery	435,056	[2,071]	[0.5]	451,225	- 3.6
2,477	- 64	- 2.5	2,530	- 2.1	-Vehicles Services	30,436	- 600	- 1.9	31,014	- 1.9
6,250	- 287	- 4.4	6,354	- 1.6	-Plant & Equip Maint	75,963	- 2,751	- 3.5	77,017	- 1.4
17,802	- 369	- 2.0	19,055	- 6.6	-Customer Services	223,537	- 539	- 0.2	240,032	- 6.9
538	- 136	- 20.2	644	- 16.5	Finance	6,691	- 1,317	- 16.4	8,292	- 19.3
666	- 72	- 9.7	701	- 4.9	Human Resources	8,013	- 663	- 7.6	8,637	- 7.2
1,138	- 107	- 8.5	1,012	12.5	Customer Service & Sales	13,081	- 871	- 6.2	12,458	5.0
5,253	[30]	[0.6]	5,241	0.2	Administration	61,710	[<u>481</u>]	[8.0	62,047	- 0.5
109,993	- 2,721	- 2.4	115,736	- 5.0	Sub-Total	1,369,368	- 8,374	- 0.6	1,439,009	- 4.8
3,443	<u>- 1,916</u>	- 35.8	3,886	- 11.4	Other	46,842	- 21,873	- 31.8	48,850	- 4.1
113,436	- 4,637	- 3.9	119,622	- 5.2	Total Work Hours	1,416,210	- 30,247	- 2.1	1,487,859	- 4.8

			Overtime			
Actual	Budget	SPLY		Actual	Budget	SPLY
7.5%	7.5% 7.6%		Overtime Ratio 7.5% Per 100 Work Hours		8.0%	8.6%
			Sick Leave			
Actual	Budget	SPLY		Actual	Budget	SPLY
4.1%		3.9%	Sick Leave Ratio Per 100 Work Hours	4.0%	<u></u>	3.9%

^{[]=}Unfavorable variance to budget

^{*}Budget - Field operating budgets have been adjusted to reflect lower workload. Accordingly, functional work hour budgets have been adjusted. Corresponding offsets to these adjustments are reflected in the other line.

^{**}SPLY data may differ from previous reports due to subsequent adjustments.