

# FINANCIAL & OPERATING STATEMENTS Accounting Period 11, PFY 2002 June 15 - July 12, 2002

**Prepared by: Financial Reporting and Analysis** 

#### Highlights Accounting Period 11, FY 2002 (Millions)

		Ac	counting	l Pei	riod 11				Year-to-Date								
			Var. to										Var. to				
Actual	Budget	E	Budget	%	Budget	SPLY *	% SPLY	J	Actual		Budget		Budget	% Budget		SPLY *	% SPLY
\$ 4,862.9	\$ 4,898.0	[\$	- 35.1 ]	[	- 0.7 ]	\$ 4,752.9	2.3	Total Revenue	\$ 55,805.7	\$	58,435.4	[\$	- 2,629.7 ]	[ - 4.5]	\$	56,222.8	- 0.7
 4,964.0	 5,207.7		- 243.7		- 4.7	 5,030.0	- 1.3	Total Expense	 56,630.9	_	58,951.2	_	- 2,320.3	- 3.9		56,980.2	- 0.6
\$ (-101.1)	\$ (-309.7)	\$	208.6		-	\$ (-277.1)	-	Income/(Loss)	\$ (-825.2)	\$	( - 515.8 )	[\$	- 309.4 ]	-	\$	- 757.5	-
\$ 266.6	\$ 56.0	[\$	210.6]	[	376.1]	\$ 149.6	78.2	Capital Commitments	\$ 953.1	\$	1,050.8	\$	- 97.7	- 9.3	\$	836.6	13.9
109.6	113.4		- 3.9		- 3.4	115.1	- 4.8	Total Work Hours	1,302.6		1,328.9		- 26.3	- 2.0		1,368.2	- 4.8

[] = Unfavorable variance to budget

Note: Totals may not sum due to rounding.

\*SPLY data may differ from previous reports due to subsequent adjustments.

Actual Number Of:	Current Period	Last Period	SPLY
			-
Post Offices	27,863	27,862	27,873
Active Postal Owned Vehicles			
Administrative	5,496	5,533	5,726
Operations	202,410	202,845	202,493
Possible City Deliveries (000)	84,138	84,053	83,673
City Delivery Routes	166,735	167,444	168,609
Rural Routes	69,472	69,515	68,818
Career Employees (Excludes Inspector General)	757,171	759,560	779,110
Casual Employees	21,878	20,984	32,599
Transitional Employees	12,590	12,330	13,877

## Statement of Income & Expense Accounting Period 11, FY 2002 (\$ Millions)

				Current Pe	eriod							Y	ear-to-Date	;			
	Actual	Budget		Var. to Budget	% Bu	ıdget	SPLY *	% SPLY		Actual	Budget		Var. to Budget	% Budget		SPLY *	% SPLY
\$	4,859.5	\$ 4,895.9	[\$	- 36.4 ]	[	- 0.7 ]	\$ 4,750.6	2.3	Operating Revenue	\$ 55,772.9	\$ 58,410.5	[\$	- 2,637.6 ]	[ - 4.5]	\$	56,193.0	- 0.7
_	4,810.9	 5,055.2		- 244.3		- 4.8	 4,884.6	<u> </u>	Operating Expense	 54,946.7	 57,234.3		- 2,287.6	- 4.0		55,306.4	- 0.7
\$	48.6	\$ ( - 159.3 )	\$	207.9		-	\$ - 134.0	-	Income (Loss) From Operations	\$ 826.2	\$ 1,176.2	[\$	- 350.0 ]	-	\$	886.6	-
	3.4	2.1		1.3		61.1	2.3	49.6	Investment Income	32.8	24.9		7.9	31.9		29.8	10.1
	- 27.0	- 26.4		- 0.6		2.3	- 21.5	25.8	Interest Expense	- 297.0	- 329.7		-32.7	- 9.9		- 310.8	- 4.4
	- 126.1	 - 126.1		0.0		0.0	 - 123.9	1.8	Interest on Deferred Ret. Liabilities	 - 1,387.2	 - 1,387.2	_	0.0	0.0	_	- 1,363.1	1.8
\$	( - 101.1 )	\$ (-309.7)	\$	208.6		-	\$ (-277.1)	-	Income/(Loss)	\$ (- 825.2)	\$ (-515.8)	[\$	- 309.4 ]	-	\$	- 757.5	-

[]=Unfavorable variance to budget Note: Totals may not sum due to rounding. \*SPLY data may differ from previous reports due to subsequent adjustments.

#### MAIL VOLUME - MAIL REVENUE

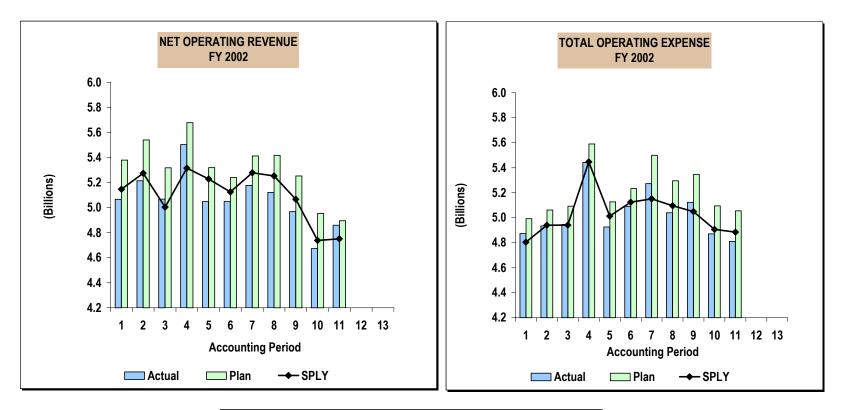
(Data in Thousands)

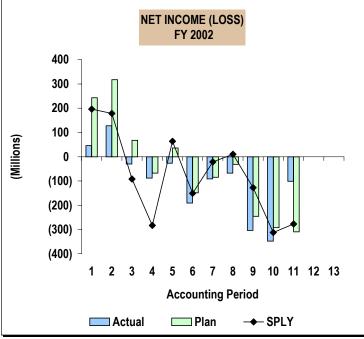
	CU	RRENT PERI	DD (S	See Footnote B	Below)		١	/EA	R-TO-DATE	
CATEGORY		AP 11,		AP 11,			AP 11,		AP 11,	
		FY 2002		FY 2001	% SPLY		FY 2002		FY 2001	% SPLY
FIRST-CLASS										
VOLUME		7,672,964		7,782,421	- 1.4		87,003,696		88,698,842	- 1.9
REVENUE	\$	2,764,079	\$	2,685,746	2.9	\$		\$		- 0.1
REV/PC.		0.3602		0.3451	4.4		0.3514		0.3449	1.9
PRIORITY-MAIL										
VOLUME		67,976		71,109	- 4.4		873,068		985,590	- 11.4
REVENUE	\$	323,519	\$	321,005	0.8	\$	4,057,563	\$	4,271,746	- 5.0
REV/PC.		4.7593		4.5143	5.4		4.6475		4.3342	7.2
EXPRESS MAIL										
VOLUME		4,383		5,008	- 12.5		52,762		59,546	- 11.4
REVENUE	\$	66,041	\$	71,811	- 8.0	\$	771,850	\$	851,140	- 9.3
REV/PC.		15.0675		14.3393	5.1		14.6289		14.2938	2.3
PERIODICALS										
VOLUME		651,755		743,932	- 12.4		8,227,048		8,638,877	- 4.8
REVENUE	\$	146,889	\$	159,993	- 8.2	\$	1,821,746	\$	1,877,336	- 3.0
REV/PC.		0.2254		0.2151	4.8		0.2214		0.2173	1.9
STANDARD MAIL										
VOLUME		6,068,784		6,065,896	0.0		73,496,352		77,356,379	- 5.0
REVENUE	\$	1,095,767	\$	1,072,810	2.1	\$	13,179,366	\$	13,377,691	- 1.5
REV/PC.		0.1806		0.1769	2.1		0.1793		0.1729	3.7
PACKAGE SERVICES										
VOLUME		71,398		84,159	- 15.2		879,094		915,486	- 4.0
REVENUE	\$	136,064	\$	139,913	- 2.8	\$	1,729,695	\$	1,677,677	3.1
REV/PC.		1.9057		1.6625	14.6		1.9676		1.8326	7.4
INTERNATIONAL										
VOLUME		54,445		66,213	- 17.8		763,739		968,470	- 21.1
REVENUE	\$	99,610	\$	111,695	- 10.8	\$	1,361,035	\$	1,511,262	- 9.9
REV/PC.		1.8296		1.6869	8.5		1.7821		1.5605	14.2
ALL OTHER										
VOLUME		35,892		31,408	14.3		420,402		366,271	14.8
REVENUE	\$	70	\$	105	- 33.2	\$	1,167	\$	1,158	0.8
ALL MAIL 1/										
VOLUME		14,627,597		14,850,146	- 1.5		171,716,162		177,989,461	- 3.5
REVENUE	\$	4,632,038	\$	4,563,078	1.5	\$	53,493,116	\$		- 1.2
REV/PC.		0.3167		0.3073	3.1		0.3115		0.3043	2.4

\_ 1/ Totals may not sum due to rounding.

\_2/ Numbers are preliminary and are subject to change.

NOTE: "These estimates are PRELIMINARY estimates of revenue, pieces and weight by mail class. Limits on available data and statistical variations due to sampling warrant that AP estimates be used with caution. Because of their preliminary nature and potential for revision, decisions based on these AP data may be unwarranted and in error.





\*SPLY data may differ from previous reports due to subsequent adjustments.

## REVENUE BY SOURCE Accounting Period 11, FY 2002 (\$ Millions)

	С	urre	nt Period				N	/ear	-to-Date	
	Actual		SPLY	% SPLY			Actual		SPLY	% SPLY
\$	1,848.3	\$	1,881.7	- 1.7	<b>Operating Revenue:</b> Metered Postage	\$	21,029.0	\$	21,479.0	- 2.1
	922.3		792.6	16.4	Stamps and Stamped Paper		9,765.2		9,879.8	- 1.2
	1,026.6		1,016.4	1.0	Permit Imprint		12,405.6		12,527.4	- 1.0
	145.9		158.2	- 7.8	Periodicals & Standard		1,805.8		1,859.9	- 2.9
	56.4		71.4	- 20.9	Official Mail		742.7		695.0	6.9
	651.8		638.3	2.1	Presort First-Class & Package Svc./Permit Imprint		7,812.8		7,517.9	3.9
	71.6		54.4	31.6	Box Rents *		625.6		586.4	6.6
	14.7		14.7	0.0	Money Order Fees		171.8		157.4	9.1
	118.3		117.8	0.4	Other		1,373.2		1,433.9	- 4.2
\$	4,855.8	\$	4,745.5	2.3	Subtotal	\$	55,731.7	\$	56,136.7	- 0.7
	3.7		5.1	- 27.0	Government Appropriation: Revenue Forgone	_	41.2		56.3	- 26.8
\$	4,859.5	\$	4,750.6	2.3	Total Operating Revenue	\$	55,772. <del>9</del>	\$	56,193.0	- 0.7
	3.4		2.3	49.6	Investment Income		32.8		29.8	10.1
<u>\$</u>	<u>4,862.9</u>	<u>\$</u>	4,752.9	2.3	Total Revenue	<u>\$</u>	<u>55,805.7</u>	<u>\$</u>	<u>56,222.8</u>	- 0.7

Note: Totals may not sum due to rounding.

\*Beginning FY 2002, box rent revenue reporting has been modified.

## REVENUE BY CATEGORY Accounting Period 11, FY 2002 (\$ Millions)

	(	Curre	nt Period						Year	r-to-Date		
	Actual		Budget	%	Budget			Actual		Budget	%	Budget
\$	1,860.6	\$	1,999.9	[	7.0]	Commercial Revenue Permit Revenue	\$	22,510.1	\$	23,824.1	[	5.5]
\$	1,672.8 <b>3,533.4</b>	\$	1,723.3 <b>3,723.2</b>	[ ]	2.9 ] <b>5.1 ]</b>	Other Commercial Accounts Revenue Total Commercial Revenue	\$	18,723.0 <b>41,233.1</b>	\$	20,016.0 <b>43,840.1</b>	] ]	6.5 ] <b>5.9 ]</b>
	1,043.7		931.1		12.1	Retail Revenue Retail Postage Revenue		11,730.0		11,691.2		0.3
	91.3		84.0		8.8	Retail Services Revenue		854.2		808.0		5.7
	9.4		9.8	[	4.9]	Retail Products Revenue		106.3		104.5		1.8
	145.6		119.5		21.8	Other Retail Channels Revenue		1,454.1		1,483.8	[	2.0]
<u>\$</u>	1,290.0	<u>\$</u>	<u>1,144.4</u>		12.7	Total Retail Revenue *	<u>\$</u>	14,144.6	<u>\$</u>	14,087.5		0.4
\$	4,823.4	\$	4,867.6	[	0.9]	Total Commercial & Retail Revenue	\$	55,377.7	\$	57,927.6	[	4.4]
	32.4		24.6		31.7	Other Income		354.0		441.7	[	19.9]
	3.7		3.7		0.0	Revenue Forgone	_	41.2		41.2		0.0
\$	4,859.5	\$	4,895.9	[	0.7]	Total Operating Revenue	\$	55,772.9	\$	58,410.5	[	4.5]
	3.4		2.1		61.1	Investment Income		32.8		24.9		31.9
<u>\$</u>	4,862.9	<u>\$</u>	<u>4,898.0</u>	[	0.7]	Total Revenue	<u>\$</u>	55,805.7	<u>\$</u>	<u>58,435.4</u>	[	4.5]

[]=Unfavorable variance to budget

Note: Totals may not sum due to rounding.

\*Beginning FY 2002, box rent revenue reporting has been modified.

#### EXPENSE ANALYSIS Accounting Period 11, FY 2002 (\$ Millions)

		Current F	Period						Year-to-D	ate		
0 atus	Dudaat	Var. to	0/ Dudact				Ashual	Durdmet	Var. to	0/ Dudaat		
Actua	Budget	Budget	% Budget	SPLY *	% SPLY		Actual	Budget	Budget	% Budget	SPLY *	% SPLY
\$ 3,79	1.6 \$ 3,926.3	\$- 131.7	- 3.4	\$ 3,799.7	- 0.1	Personnel Compensation	\$ 43,570.0	\$ 44,714.3	\$- 1,144.3	- 2.5	\$ 43,547.3	0.1
						Non-Personnel Expense:						
34	5.3 389.9	- 43.6	- 11.2	364.4	- 5.0	Transportation	4,384.4	4,518.4	- 134.0	- 3.0	4,287.3	2.3
17	3.4 239.1	- 60.7	- 25.4	238.9	- 25.3	Supplies & Services	2,072.2	2,774.2	- 702.0	- 25.3	2,478.8	- 16.4
49	1.6 499.9	- 8.3	- 1.7	481.6	2.1	Other	4,920.1	5,227.4	- 307.3	- 5.9	4,992.9	- 1.5
<u>\$ 1,01</u>	<u>5.3 \$ 1,128.9</u>	<u>\$- 112.6</u>	- 10.0	<u>\$ 1,084.9</u>	- 6.3	Subtotal	<u>\$ 11,376.7</u>	<u>\$ 12,520.0</u>	<u>\$- 1,143.3</u>	- 9.1	<u>\$ 11,759.0</u>	- 3.3
\$ 4,81	).9 \$ 5,055.2	\$- 244.3	- 4.8	\$ 4,884.6	- 1.5	Total Operating Expense	\$ 54,946.7	\$ 57,234.3	\$- 2,287.6	- 4.0	\$ 55,306.4	- 0.7
2	7.0 26.4	[ 0.6]	[ 2.4]	21.5	25.8	Interest Expense	297.0	329.7	- 32.7	- 9.9	310.8	- 4.4
12	<u>5.1 126.1</u>	0.0	0.0	123.9	1.8	Interest on Deferred Ret. Liabilities	1,387.2	1,387.2	0.0	0.0	1,363.1	1.8
<u>\$ 4,96</u>	l.0 <u>\$ 5,207.7</u>	<u>\$- 243.7</u>	- 4.7	<u>\$ 5,030.0</u>	- 1.3	Total Expense	<u>\$ 56,630.9</u>	<u>\$ 58,951.2</u>	<u>\$- 2,320.3</u>	- 3.9	<u>\$ 56,980.2</u>	- 0.6

[]=Unfavorable variance to budget

Note: Totals may not sum due to rounding.

\*SPLY data may differ from previous reports due to subsequent adjustments.

#### ANALYSIS OF OPERATING EXPENSES Accounting Period 11, FY 2002 Personnel Compensation (\$ Millions)

		Current	Period			]			Year	-to-Date		
		Var. to							Var. t			
Actual	Budget	Budget	% Budget	SPLY *	% SPLY	Total Compensation **	Actual	Budget	Budg	et % Budge	SPLY *	% SPLY
						Operations:						
\$ 24.9	\$ 26.6	\$ - 1.7	- 6.2	\$ 24.8	0.5	-Support	\$ 287.7	\$ 298.5		0.8 - 3.6	\$ 291.6	- 1.3
792.2	802.7	- 10.5	- 1.3	805.6	- 1.7	-Mail Processing	9,376.5	9,417.2		0.8 - 0.4	9,709.6	- 3.4
318.0	323.6	- 5.6	- 1.7	309.4	2.8	-Rural Delivery	3,559.7	3,572.4		2.6 - 0.4	3,439.7	3.5
1,087.9	1,071.5	[ 16.4]		1,078.8	0.8	-Other Delivery	12,336.2	12,192.7	[ 14	3.5] [ 1.2]		0.2
78.4	80.2	- 1.8	- 2.3	76.6	2.3	-Vehicles Services	894.8	909.2	- 1	4.4 - 1.6	875.9	2.2
191.8	200.2	- 8.4	- 4.2	186.6	2.8	-Plant & Equip Maint	2,194.8	2,266.0	- 7	1.2 - 3.1	2,144.3	2.4
536.4	534.2	[ 2.3]	[ 0.4]	539.9	- 0.6	-Customer Services	6,194.7	6,172.4	[ 2	2.3] [ 0.4]	6,363.6	- 2.7
17.8	22.5	- 4.7	- 20.8	20.7	- 14.2	Finance	210.2	250.8	- 4	0.6 - 16.2	248.7	- 15.5
23.4	25.8	- 2.5	- 9.6	23.3	0.1	Human Resources	267.0	285.7	- 1	8.7 - 6.5	273.0	- 2.2
36.8	41.1	- 4.3	- 10.5	30.3	21.5	Customer Service & Sales	390.7	419.5	- 2	8.8 - 6.9	353.2	10.6
163.6	163.4	[ 0.2]	[ 0.1]	157.9	3.6	Administration	1,813.2	1,797.6	[ 1	5.7][0.9]	1,768.8	2.5
119.9	223.7	- 103.8	- 46.4	160.4	- 25.3	Other Salaries & Benefits	1,772.9	2,435.1	- 66	<u>2.2</u> - 27.2	1,789.9	- 0.9
\$ 3,391.1	\$ 3,515.5	\$- 124.3	- 3.5	\$ 3,414.4	- 0.7	<b>Total Salaries &amp; Benefits</b>	\$ 39,298.4	\$ 40,017.0	\$ - 71	8.6 - 1.8	\$ 39,568.2	- 0.7
162.4	78.5	[ 83.9]	[ 106.9]	76.7	111.8	Workers' Compensation	1,216.8	863.5	[ 35	3.3 ] [ 40.9	815.6	49.2
21.9	4.8	[ 17.1]	[ 355.8]	4.7	367.7	Unemployment Compensation	80.6	54.8	[ 2	5.9] [ 47.3]	51.5	56.7
107.9	107.9	0.0	0.0	107.4	0.5	Deferred Retirement Cost	1,187.1	1,187.1		0.0	1,180.9	0.5
65.3	65.3	0.0	0.0	61.3	6.5	CSRS Annuitant COLA	738.0	738.0		0.0	673.8	9.5
74.5	80.5	- 6.0	- 7.5	66.3	12.4	Annuitant Health Benefits	848.9	885.9	- 3	7.0 - 4.2	729.4	16.4
- 28.6	73.8	- 102.4	- 138.8	68.9	- 141.6	Other Compensation	200.1	968.1	- 76	<u>8.0</u> - 79.3	527.9	- 62.1
\$ 3,794.6	\$ 3,926.3	\$- 131.7	- 3.4	\$ 3,799.7	- 0.1	<b>Total Personnel Compensation</b>	\$ 43,570.0	\$ 44,714.3	\$ - 1,14	4.3 - 2.6	\$ 43,547.3	0.1

Note: Totals may not sum due to rounding.

[]=Unfavorable variance to budget

\*SPLY data may differ from previous reports due to subsequent adjustments.

\*\*Total Compensation - Field operating budgets have been adjusted to reflect lower workload. Accordingly, functional budgets have been adjusted.

Corresponding offsets to these adjustments are reflected in Other Salaries & Benefits line. Also included in the Other Salaries & Benefits line

are budget funds for some Headquarters units which will be re-allocated based on the new organization structure.

#### ANALYSIS OF NON-PERSONNEL EXPENSES Accounting Period 11, FY 2002 (\$ Millions)

		Current I	Period							Year-to-Da	te		
Actual	Budget	Var. to Budget	% Budget	SPLY *	% SPLY	Description	Actual	Budget		Var. to Budget	% Budget	SPLY *	% SPLY
\$ 346.3	\$ 389.9	\$ - 43.6	- 11.2	\$ 364.4	- 5.0	Transportation	\$ 4,384.4	\$ 4,518.4	\$	- 134.0	- 3.0	\$ 4,287.3	2.3
178.4	239.1	- 60.7	- 25.4	238.9	- 25.3	Supplies & Services	2,072.2	2,774.2		- 702.0	- 25.3	2,478.8	- 16.4
186.3	185.4	[ 0.9]	[ 0.5]	199.3	- 6.5	Depreciation	1,957.6	1,962.1		- 4.5	- 0.2	1,879.3	4.2
73.8	78.2	- 4.4	- 5.6	71.8	2.8	Rent	759.5	788.5		- 29.0	- 3.7	720.6	5.4
37.1	38.9	- 1.8	- 4.7	35.6	4.2	Fuel & Utilities	408.2	424.5		- 16.3	- 3.8	422.5	- 3.4
29.3	30.7	- 1.4	- 4.5	30.4	- 3.4	Rural Carrier Equip Maint Allowance	329.7	338.4		- 8.7	- 2.6	329.9	- 0.1
29.6	30.3	- 0.6	- 2.1	31.1	- 4.7	Vehicle Maintenance	337.9	356.1		- 18.2	- 5.1	365.3	- 7.5
47.5	43.6	[ 3.9]	[ 9.0]	24.7	92.5	Information Technology	312.9	389.9		- 76.9	- 19.7	257.5	21.5
14.5	13.3	[ 1.2]	[ 8.9]	8.9	62.4	Building Projects Expensed	124.7	146.2		- 21.5	- 14.7	124.0	0.5
5.5	5.2	[ 0.2]	[ 4.3]	5.2	6.3	Contract Job Cleaners	61.5	59.5	[	2.1]	[ 3.5]	58.8	4.7
13.1	11.3	[ 1.8]	[ 16.0]	12.7	3.2	Travel & Relocation	114.0	118.2		- 4.1	- 3.5	118.3	- 3.6
18.0	16.7	[ 1.4]	[ 8.1]	12.8	40.7	Communications	174.4	178.9		- 4.5	- 2.5	168.7	3.3
5.7	6.1	- 0.4	- 7.1	5.9	- 3.1	Contract Stations	59.6	62.4		- 2.8	- 4.5	59.8	- 0.4
2.5	3.9	- 1.4	- 35.6	1.2	101.4	Printing	24.2	29.3		- 5.1	- 17.5	28.6	- 15.2
3.7	6.9	- 3.1	- 45.5	5.2	- 27.4	Training	43.4	61.3		- 17.8	- 29.1	56.2	- 22.7
4.1	4.2	- 0.2	- 4.3	4.6	- 11.4	Carfare & Tolls	48.9	52.5		- 3.6	- 6.8	51.6	- 5.2
1.7	2.5	- 0.8	- 30.9	2.7	- 36.3	Vehicle Hire	26.4	32.6		- 6.3	- 19.2	38.4	- 31.3
4.1	4.8	- 0.6	- 13.1	3.3	26.0	Accident Cost	44.1	41.7	[	2.4]	[ 5.6]	42.7	3.3
- 1.0	- 3.4	[ 2.4]	[ 69.4]	- 3.4	- 69.4	Capitalized Interest	- 25.2	- 37.6	[	12.4]	[ 32.9]	- 45.7	- 44.8
16.0	21.4	- 5.4	- 25.2	29.7	- 46.2	Miscellaneous	 118.4	223.1	_	- 104.7	- 46.9	316.5	- 62.6
\$ 1,016.3	\$ 1,128.9	\$- 112.6	- 10.0	\$ 1,084.9	- 6.3	Total Other Operating Expenses	\$ 11,376.7	\$ 12,520.0	\$	- 1,143.3	- 9.1	\$ 11,759.0	- 3.3

[ ]=Unfavorable variance to budget

Note: Totals may not sum due to rounding.

\*SPLY data may differ from previous reports due to subsequent adjustments.

	OF FINANCIAL ing Period 11, F (\$ Millions)		
Assets	July 12, 2002	June 14, 2002	September 30, 2001 *
Current Assets: Cash and cash equivalents _1/ U.S. Government securities, at amortized cost which approximates market Receivables: Foreign countries U.S. Government Other	\$ 745 6 511 110 <u>212</u> 833	842	\$ 999 6 379 133 <u>206</u> 718
Less allowances Supplies, advances and prepayments	<u>    123</u> 710 <u>    308</u>	720	<u>    110    608                          </u>
Total Current Assets Other assets _2/	<b>1,769</b> 371	<b>1,302</b> 372	<b>1,933</b> 372
Property and equipment, at cost: Buildings Equipment Land Less allowances for depreciation Construction in progress	19,490 16,484 <u>2,776</u> 38,750 <u>16,053</u> 22,697 1,149	38,507 <u>15,970</u> 22,537 1,405	18,808 15,456 <u>2,684</u> 36,948 <u>14,792</u> 22,156 1,969
Leasehold improvements, net Deferred Retirement Costs _3/	<u>630</u> 24,476 <u>32,958</u>	24,581 <u>33,132</u>	<u>638</u> 24,763 <u>32,023</u>
Total Assets	<u>\$                                    </u>	<u>\$ 59,387</u>	<u>\$                                    </u>

\_1/ Includes securities with maturities of 90 days or less in accordance with Statement of Financial Accounting Standards (SFAS) No. 95.
\_2/ Includes \$370 million as of September 30, 2001, June 14, 2002 and July 12, 2002 for appropriation receivable for revenue forgone.
\_3/ Represents the Postal Service's deferred retirement liability to OPM for increases in basic pay and annuitants' COLAs. Amounts applicable to future periods are capitalized as deferred retirement costs and amortized over 30 years for basic pay and 15 years for annuitants' COLAs.

\* Audited year-end data

		d 11, FY 20				
Liabilities and Equities		uly 12, 2002	J	une 14, 2002		tember 30, 2001 *
Current Liabilities:						
Compensation and employees' benefits	\$	6,172	\$	6,232	\$	5,810
Estimated prepaid postage		1,568		1,398		1,623
Payables and accrued expenses:						
Foreign countries		677		688		499
U.S. Government		199		153		151
Other		2,564		2,631		956
		3,440		3,472		1,606
Appropriation for free & reduced rate mail		11		14		0
Prepaid permit mail and box rentals		1,994		1,960		1,866
Outstanding postal money orders		855		840		988
Current portion of debt		1		1		5,564
Total Current Liabilities		14,041		13,917		17,457
Long-term debt, less current portion		6,951		6,951		5,751
Other Liabilities:						
Amounts payable for retirement benefits _3/		32,436		32,436		29,932
Workers' compensation claims		6,300		6,138		5,167
Employees' accumulated leave		1,932		2,042		2,124
Other	_	1,352		1,266		986
Total Other Liabilities		42,020		41,882		38,209
Capital Contributions of the US Government		3,034		3,034		3,034
Deficit Since Reorganization		- 6,472		- 6,397		- 5,360
Net Capital Deficiency		- 3,438		- 3,363		- 2,326
Total Liabilities and Equity	<u>\$</u>	<u>59,574</u>	<u>\$</u>	<u>59,387</u>	<u>\$</u>	<u>59,091</u>

\_3/ Represents the Postal Service's deferred retirement liability to OPM for increases in basic pay and annuitants' COLAs. Amounts applicable to future periods are capitalized as deferred retirement costs and amortized over 30 years for basic pay and 15 years for annuitants' COLAs.

\* Audited year-end data

CAPITAL INVESTMENTS	
FY 2002	
(\$ Millions)	

	COMMITMENTS					CASH OUTLAYS						
		A/P 11 Year-to-Date						A/F	A/P 11 Year-to-Date			
MAJOR CATEGORIES	AC	TUAL		PLAN		SPLY	A	CTUAL		PLAN	PLAN S	
CONSTRUCTION AND BUILDING PURCHASE	\$	28.7	\$	36.3	\$	146.5	\$	159.7	\$	374.5	\$	524.2
BUILDING IMPROVEMENTS		81.4		92.3		165.7		151.4		274.1		411.9
MAIL PROCESSING EQUIPMENT		685.7		729.5		256.3		810.9		674.4		691.8
VEHICLES		- 3.3		16.6		41.2		109.4		125.8		259.7
RETAIL EQUIPMENT		6.7		8.0		60.2		36.0		61.8		194.6
POSTAL SUPPORT EQUIPMENT		153.9		168.2		166.7		182.8		234.7		308.3
TOTAL COMMITMENTS/CASH OUTLAYS *	\$	953.1	\$	1,050.8	\$	836.6	\$	1,450.1	\$	1,745.3	\$	2,390.4

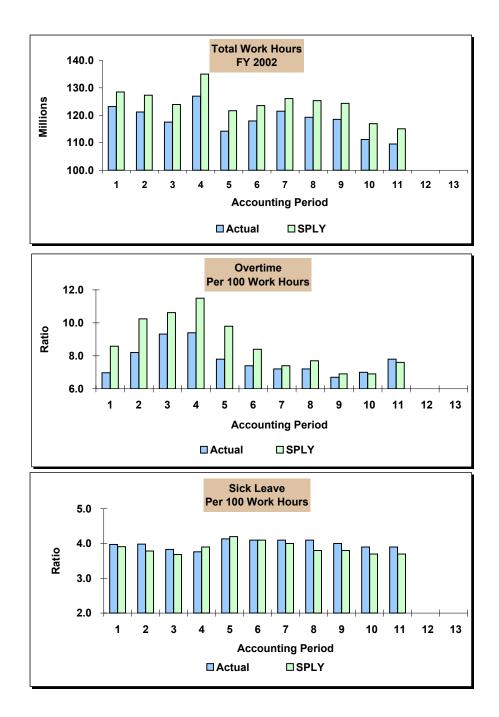
Note: Totals may not sum due to rounding.

#### **RESOURCES ON ORDER**

MAJOR CATEGORIES	July 12, 2002	September 30, 2001		
CONSTRUCTION AND BUILDING PURCHASE	\$ 90.4	\$ 245.8		
BUILDING IMPROVEMENTS	110.1	194.1		
MAIL PROCESSING EQUIPMENT	973.0	1,115.2		
VEHICLES	16.9	137.5		
RETAIL EQUIPMENT	42.5	71.8		
POSTAL SUPPORT EQUIPMENT	89.6	120.5		
INVENTORIES	289.9	308.4		
RESEARCH AND DEVELOPMENT MISCELLANEOUS EXPENSE COMMITMENTS	207.9 32.2 4,219.3	36.2 3,359.1		
TOTAL RESOURCES ON ORDER	\$ 5,863.9	\$ 5,588.7		

Note: Totals may not sum due to rounding.

STATEMENT OF CASH FLOWS (\$ Millions) Fiscal Year 2002	
For the Fiscal Year through July 12, 2002	
Cash flows from operating activities:	
Net income/(loss) (Government Fiscal Year Basis)	\$ (1,112)
Adjustments to reconcile net income/(loss) to net	
cash provided/(used) by operating activities:	
Depreciation and amortization	1,806
Increase/(decrease) in other liabilities	366
Increase/(decrease) in employees' accumulated leave	(192)
Increase/(decrease) in non-current workers'	
compensation claims	1,133
Increase/(decrease) in retirement, net	1,569
Changes in current assets and liabilities:	
Increase/(decrease) in accrued compensation and benefits	362
Increase/(decrease) in deferred revenue	84
Increase/(decrease) in payables and accrued expenses	1,834
(Increase)/decrease in receivables	(101)
(Increase)/decrease in supplies, advances and prepayments	12
Increase/(decrease) in outstanding postal money orders	 (133)
Net cash provided by operating activities	5,628
Cash flows from investing activities:	
Sale/(purchase) of U.S. Government securities, net	0
Purchase and sale of property and equipment, net	(1,519)
Net cash used in investing activities	 (1,519)
Cash flows from financing activities:	
Increase/(decrease) in debt	(4,363)
(Increase)/decrease in other non-current assets	(4,303)
Net cash used in financing activities	 (4,363)
Net (decrease)/increase in cash and cash equivalents	(254)
Cash and cash equivalents at beginning of period	999
Cash and cash equivalents at end of period	\$ 745



### WORK HOURS & OVERTIME/SICK LEAVE RATIOS Accounting Period 11, FY 2002 (Data in Thousands)

	Cı	urrent Period					Y	/ear-to-Date		
	Var. to						Var. to			
Actual	Budget*	% Budget	SPLY **	% SPLY	Total Work Hours	Actual	Budget	% Budget	SPLY *	% SPLY
					Operations:					
652	- 43	- 6.2	677	- 3.7	-Support	7,743	- 313	- 3.9	8,183	- 5.4
25,836	- 556	- 2.1	28,183	- 8.3	-Mail Processing	322,575	- 2,030	- 0.6	351,006	- 8.1
12,397	- 418	- 3.3	13,056	- 5.0	-Rural Delivery	144,618	- 960	- 0.7	145,823	- 0.8
34,587	[ 218]	[ 0.6]	35,514	- 2.6	-Other Delivery	399,154	[ 2,311]	[ 0.6]	414,296	- 3.7
2,377	- 74	- 3.0	2,434	- 2.3	-Vehicles Services	27,971	- 532	- 1.9	28,483	- 1.8
5,921	- 303	- 4.9	6,033	- 1.9	-Plant & Equip Maint	69,705	- 2,564	- 3.5	70,662	- 1.4
17,283	- 60	- 0.3	18,322	- 5.7	-Customer Services	205,682	- 314	- 0.2	220,976	- 6.9
504	- 136	- 21.2	620	- 18.8	Finance	6,156	- 1,199	- 16.3	7,648	- 19.5
629	- 67	- 9.6	654	- 3.8	Human Resources	7,409	- 526	- 6.6	7,937	- 6.6
1,080	- 100	- 8.4	957	12.9	Customer Service & Sales	11,942	- 789	- 6.2	11,446	4.3
4,980	- 4	- 0.1	4,985	- 0.1	Administration	56,432	[427]	[ 0.8]	56,805	- 0.7
106,246	- 1,543	- 1.4	111,435	- 4.7	Sub-Total	1,259,387	- 6,489	- 0.5	1,323,265	- 4.8
3,309	- 2,319	- 41.2	3,662	- 9.6	Other	43,244	<u>- 19,811</u>	- 31.4	44,965	- 3.8
109,555	- 3,862	- 3.4	115,097	- 4.8	<b>Total Work Hours</b>	1,302,631	- 26,300	- 2.0	1,368,230	- 4.8

			Overtime			
Actual	Budget	SPLY		Actual	Budget	SPLY
7.8%	7.2%	7.6%	Overtime Ratio Per 100 Work Hours	7.8%	8.0%	8.7%
			Sick Leave			
Actual	Budget	SPLY		Actual	Budget	SPLY
3.9%		3.7%	Sick Leave Ratio Per 100 Work Hours	4.0%		3.9%

[]=Unfavorable variance to budget

Note: Totals may not sum due to rounding.

\*Budget - Field operating budgets have been adjusted to reflect lower workload. Accordingly, functional work hour budgets have been adjusted. Corresponding offsets to these adjustments are reflected in the other line.

\*\*SPLY data may differ from previous reports due to subsequent adjustments.