

FINANCIAL & OPERATING STATEMENTS







Accounting Period 3, PFY 2003 November 2 - November 29, 2002

> Prepared by: Financial Reporting and Analysis

Highlights Accounting Period 3, FY 2003 (Millions)

	Accounting Period 3]	Yea	ır-to	Date (Se	pten	nber 7, 20	02 - No	/em	ıber	29, 2002)	
Actual		Budget		Var. to Budget	% E	Budget		SPLY*	% SPLY]	Actual		Budget		Var. to Budget	% Bud	get		SPLY *	% SF
\$ 5,253.1	\$	5,506.1	[\$	- 253.0]	[- 4.6]	\$	5,075.2	3.5	Total Revenue	\$ 16,340.7	\$	16,652.2	[\$	- 311.5]	[-1	.9]	\$	15,393.9	6
 5,062.2		5,299.8		- 237.6		- 4.5		5,098.6	- 0.7	Total Expense	 15,330.6		15,842.8		- 512.2	- 3	.2		15,071.0	1
\$ 190.9	\$	206.3	[\$	- 15.4]		-	\$	(- 23.4)	-	Income/(Loss)	\$ 1,010.1	\$	809.4	\$	200.7		-	\$	322.9	
343.6		25.0	[\$	318.6]		NM		89.6	283.5	Capital Commitments	\$ 405.7	\$	450.4	\$	- 44.7	- 9	.9	\$	302.3	34
112.0		114.3		- 2.3		- 2.0		117.7	- 4.8	Total Work Hours	346.4		350.9		- 4.6	- '	.3		362.8	- 4

[] = Unfavorable variance to budget

Note: Totals may not sum due to rounding.

Note: Mail Volume numbers are preliminary numbers and are subject to change.

*SPLY data may differ from previous reports due to subsequent adjustments.

See accompanying Notes to the Financial and Operating Statements beginning on page 16.

Actual Number Of:	Current Period	Last Period	SPLY
	I CHOU	1 chou	
Post Offices	27,734	27,732	27,868
Active Postal Owned Vehicles			
Administrative	5,411	5,424	5,548
Operations	201,347	201,443	203,547
Possible Total Deliveries (000) **	139,948	139,775	138,090
City Delivery Routes	165,080	165,714	167,779
Rural Routes	69,406	69,360	69,358
Career Employees (Excludes Inspector General)	746,471	748,390	770,538
Casual Employees	21,505	18,471	33,313
Transitional Employees	15,148	13,590	15,265

** Beginning this accounting period, this line has been modified to include all deliveries: city, rural, post office box and contracted highway deliveries. See accompanying Notes to the Financial and Operating Statements beginning on page 16.

Statement of Income & Expense Accounting Period 3, FY 2003 (\$ Millions)

		Current P	eriod						Y	'ear-to-Date	9		
Actual	Budget	Var. to Budget	% Budget	SPLY*	% SPLY		Actual	Budget		Var. to Budget	% Budget	SPLY *	% SPLY
\$ 5,249.9	\$ 5,503.8	[\$ - 253.9]	[- 4.6]	\$ 5,073.0	3.5	Operating Revenue	\$ 16,329.0	\$ 16,641.9	[\$	- 312.9]	[-1.9]	\$ 15,385.9	6.1
 4,906.5	 5,143.1	- 236.6	- 4.6	 4,944.9	- 0.8	Operating Expense	 14,864.0	 15,371.8		- 507.8	- 3.3	 14,610.8	1.7
\$ 343.4	\$ 360.7	[\$ - 17.3]	-	\$ 128.1	-	Income (Loss) From Operations	\$ 1,465.0	\$ 1,270.1	\$	194.9	-	\$ 775.1	-
3.2	2.3	0.9	36.9	2.2	43.0	Investment Income	11.7	10.3		1.4	13.5	8.0	46.2
- 31.9	- 32.9	1.0	- 3.1	- 27.6	15.4	Interest Expense	- 95.1	- 99.5		4.4	- 4.5	- 81.9	16.0
 - 123.8	 - 123.8	0.0	0.0	 - 126.1	- 1.8	Interest on Deferred Ret. Liabilities	 - 371. <u>5</u>	 - 371. <u>5</u>		0.0	0.0	 - 378.3	- 1.8
\$ 190.9	\$ 206.3	[\$ - 15.4]	-	\$ (- 23.4)	-	Income/(Loss)	\$ 1,010.1	\$ 809.4	\$	200.7	-	\$ 322.9	-

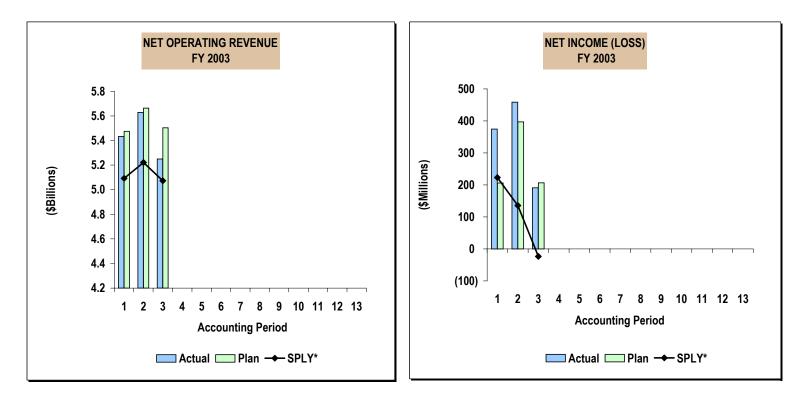
[]=Unfavorable variance to budget

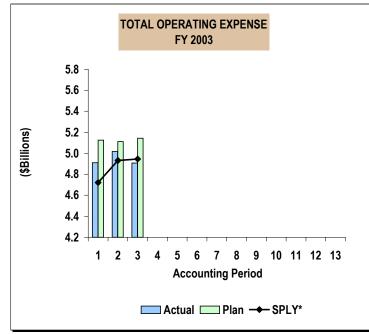
Note: Totals may not sum due to rounding. *SPLY data may differ from previous reports due to subsequent adjustments.

MAIL		ME - MAIL RE		NUE	
	(Data i	in Thousand	_		
CATEGORY		-	'EAF	R-TO-DATE	
CATEGORY		Qtr. 1 FY 2003		Qtr. 1 FY 2002	% SPLY
FIRST-CLASS		112005		112002	
VOLUME		22,695,089		23,323,995	- 2.7
REVENUE	\$	8,550,719	\$	8,187,412	4.4
REV/PC.		0.3768		0.3510	7.3
PRIORITY-MAIL					
VOLUME		198,181		228,419	- 13.2
REVENUE	\$	1,034,031	\$	1,048,600	- 1.4
REV/PC.		5.2176		4.5907	13.7
EXPRESS MAIL					
VOLUME		12,656		13,382	- 5.4
REVENUE	\$	201,648	\$	194,463	3.7
REV/PC.		15.9330		14.5317	9.6
PERIODICALS					
VOLUME		2,170,528		2,290,064	- 5.2
REVENUE	\$	545,103	\$	519,299	5.0
REV/PC.		0.2511		0.2268	10.7
STANDARD MAIL					
VOLUME		23,657,266		22,102,368	7.0
REVENUE	\$	4,490,151	\$	3,979,126	12.8
REV/PC.		0.1898		0.1800	5.4
PACKAGE SERVICES					
VOLUME		255,959		247,512	3.4
REVENUE	\$	522,610	\$	488,059	7.1
REV/PC.		2.0418		1.9719	3.5
NTERNATIONAL					
VOLUME		199,561		215,987	- 7.6
REVENUE	\$	363,841	\$	369,925	- 1.6
REV/PC.		1.8232		1.7127	6.5
ALL OTHER					
VOLUME		114,592	\$	140,062	- 18.2
REVENUE	\$	233	\$	426	- 45.5
ALL MAIL _1/		10 000 000		10 504 500	
VOLUME		49,303,830	•	48,561,789	1.5
REVENUE	\$	15,708,335	\$	14,787,311	6.2
REV/PC.		0.3186		0.3045	4.6

_ 1/ Totals may not sum due to rounding.

_2/ Numbers are preliminary and are subject to change.





*SPLY data may differ from previous reports due to subsequent adjustments. See accompanying Notes to the Financial and Operating Statements beginning on page 16.

REVENUE BY SOURCE Accounting Period 3, FY 2003 (\$ Millions)

	C	urre	nt Period				l l	(ear	-to-Date	
	Actual		SPLY*	% SPLY			Actual		SPLY*	% SPLY
\$	1,851.8	\$	1,799.3	2.9	Operating Revenue: Metered Postage	\$	5,842.3	\$	5,593.6	4.4
	940.4		915.1	2.8	Stamps and Stamped Paper		2,681.9		2,569.5	4.4
	1,292.7		1,197.4	8.0	Permit Imprint		4,232.6		3,755.6	12.7
	163.4		169.0	- 3.3	Periodicals & Standard		540.1		515.2	4.8
	57.0		51.6	10.5	Official Mail		192.5		187.1	2.9
	740.8		757.1	- 2.1	Presort First-Class & Package Svc./Permit Imprint		2,215.9		2,183.8	1.5
	46.6		43.2	7.9	Box Rents		154.2		141.9	8.6
	14.1		14.5	- 2.8	Money Order Fees		43.5		46.1	- 5.6
	140.6		122.1	15.2	Other	_	418.6		381.9	9.6
\$	5,247.4	\$	5,069.3	3.5	Subtotal	\$	16,321.6	\$	15,374.7	6.2
	2.5		3.7	- 34.3	Government Appropriation: Revenue Forgone	_	7.4	_	11.2	- 34.3
\$	5,249.9	\$	5,073.0	3.5	Total Operating Revenue	\$	16,329.0	\$	15,385.9	6.1
	3.2		2.2	43.0	Investment Income	_	11.7		8.0	46.2
<u>\$</u>	<u>5,253.1</u>	<u>\$</u>	<u>5,075.2</u>	3.5	Total Revenue	<u>\$</u>	<u> 16,340.7</u>	<u>\$</u>	<u> 15,393.9</u>	6.2

Note: Totals may not sum due to rounding.

See accompanying Notes to the Financial and Operating Statements beginning on page 16. *SPLY data may differ from previous reports due to subsequent adjustments.

REVENUE BY CATEGORY Accounting Period 3, FY 2003 (\$ Millions)

	C	urre	nt Period						Year	r-to-Date		
	Actual		Budget	%	Budget			Actual		Budget	%	Budget
\$	2,247.4	\$	2,323.2	[3.3]	Commercial Revenue Permit Revenue	\$	7,141.8	\$	7,121.8		0.3
\$	1,639.3 3,886.7	\$	1,826.2 4,149.4]]	10.2] 6.3]	Other Commercial Accounts Revenue Total Commercial Revenue	\$	5,238.0 12,379.8	\$	5,642.7 12,764.5]]	7.2] 3.0]
	1,104.9		1,095.0		0.9	Retail Revenue Retail Postage Revenue		3,191.6		3,119.6		2.3
	67.3		72.7	[7.4]	Retail Services Revenue		218.3		217.3		0.4
	11.4		8.6		33.4	Retail Products Revenue		33.1		24.3		36.4
\$	140.9 1,324.5	\$	142.1 1,318.4	[0.8] 0.4	Other Retail Channels Revenue Total Retail Revenue	\$	<u>395.2</u> 3,838.2	<u>\$</u>	411.1 3,772.3	[3.9] 1.7
\$	5,211.2	\$	5,467.8	[4.7]	Total Commercial & Retail Revenue	\$	16,218.0	\$	16,536.8	[1.9]
	36.2		33.6		7.7	Other Income		103.6		96.9		6.9
	2.5		2.4		3.5	Revenue Forgone		7.4		8.2	[10.2]
\$	5,249.9	\$	5,503.8	[4.6]	Total Operating Revenue	\$	16,329.0	\$	16,641.9	[1.9]
	3.2		2.3		36.9	Investment Income		11.7		10.3		13.5
<u>\$</u>	<u>5,253.1</u>	<u>\$</u>	<u>5,506.1</u>	[4.6]	Total Revenue	<u>\$</u>	<u> 16,340.7</u>	<u>\$</u>	16,652.2	[1.9]

[]=Unfavorable variance to budget

Note: Totals may not sum due to rounding.

EXPENSE ANALYSIS Accounting Period 3, FY 2003 (\$ Millions)

			Current I	Period						Year-to-	Date		
А	ctual	Budget	Var. to Budget	% Budget	SPLY*	% SPLY		Actual	Budget	Var. to Budget	% Budget	SPLY *	% SPLY
\$	3,923.2	\$ 3,994.1	\$ - 70.9	- 1.8	\$ 3,898.9	0.6	Personnel Compensation	\$ 11,973.8	\$ 12,106.0	\$ - 132.2	- 1.1	\$ 11,650.3	2.8
							Non-Personnel Expense:						
	379.4	391.9	- 12.5	- 3.2	391.0	- 3.0	Transportation	1,128.5	1,167.4	- 38.9	- 3.3	1,134.5	- 0.5
	163.1	253.6	- 90.5	- 35.7	208.7	- 21.9	Supplies & Services	443.3	613.5	- 170.2	- 27.7	454.1	- 2.4
	440.8	503.5	- 62.7	- 12.5	446.3	- 1.2	Other	1,318.4	1,484.9	- 166.5	- 11.2	1,371.9	- 3.9
<u>\$</u>	<u>983.3</u>	<u>\$ 1,149.0 </u>	<u>\$- 165.7</u>	- 14.4	<u>\$ 1,046.0</u>	- 6.0	Subtotal	<u>\$ 2,890.2</u>	<u>\$ 3,265.8</u>	<u>\$ - 375.6</u>	- 11.5	<u>\$ 2,960.5</u>	- 2.4
\$	4,906.5	\$ 5,143.1	\$- 236.6	- 4.6	\$ 4,944.9	- 0.8	Total Operating Expense	\$ 14,864.0	\$ 15,371.8	\$ - 507.8	- 3.3	\$ 14,610.8	1.7
	31.9	32.9	- 1.0	- 3.1	27.6	15.4	Interest Expense	95.1	99.5	- 4.4	- 4.5	81.9	16.0
	123.8	123.8	0.0	0.0	126.1	- 1.8	Interest on Deferred Ret. Liabilities	371.5	371.5	0.0	0.0	378.3	- 1.8
<u>\$</u>	<u>5,062.2</u>	<u>\$ 5,299.8 </u>	<u>\$- 237.6</u>	- 4.5	<u>\$ 5,098.6</u>	- 0.7	Total Expense	<u>\$ 15,330.6</u>	<u>\$ 15,842.8</u>	<u>\$ - 512.2</u>	- 3.2	<u>\$ 15,071.0</u>	1.7

[]=Unfavorable variance to budget

Note: Totals may not sum due to rounding.

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ANALYSIS OF OPERATING EXPENSES Accounting Period 3, FY 2003 Personnel Compensation (\$ Millions)

		Current	Period						Year-to-l	Date		
		Var. to							Var. to			
Actual	Budget	Budget	% Budget	SPLY *	% SPLY	Total Compensation	Actual	Budget	Budget	% Budget	SPLY *	% SPLY
						Operations:						
\$ 25.1	\$ 25.4	\$ -0.3	- 1.2	\$ 24.4	2.8	-Support	\$ 80.0	\$ 79.4	[\$ 0.6]			2.6
845.5	866.7	- 21.2	- 2.4	866.9	- 2.5	-Mail Processing	2,558.7	2,593.3	- 34.6	- 1.3	2,608.3	- 1.9
319.0	325.5	- 6.5	- 2.0	319.1	- 0.0	-Rural Delivery	982.3	1,000.8	- 18.5	- 1.9	967.8	1.5
1,136.4	1,126.1	[10.3]		1,119.4	1.5	-City Delivery**	3,461.9	3,416.1	[45.8]		3,243.6	6.7
80.0	79.5	[0.5]	[0.6]	78.4	2.0	-Vehicles Services	244.1	242.7	[1.4]	[0.6]	240.4	1.6
201.1	205.2	- 4.1	- 2.0	193.6	3.9	-Plant & Equip Maint	613.7	625.4	- 11.7	- 1.9	592.8	3.5
547.4	554.6	- 7.2	- 1.3	554.0	- 1.2	-Customer Services	1,679.5	1,686.6	- 7.1	- 0.4	1,692.7	- 0.8
17.3	20.4	- 3.1	- 15.1	18.7	- 7.3	Finance	54.7	63.6	- 8.9	- 14.0	59.1	- 7.4
23.0	24.5	- 1.4	- 5.8	22.9	0.7	Human Resources	72.8	75.8	- 2.9	- 3.9	72.2	0.8
37.0	40.4	- 3.4	- 8.3	30.5	21.5	Customer Service & Sales	116.3	124.7	- 8.4	- 6.7	95.4	21.9
161.4	158.2	[3.2]	[2.0]	149.4	8.0	Administration	502.5	492.5	[10.0]	[2.0]	468.0	7.4
125.0	150.1	- 25.1	- 16.7	158.1	- 21.0	Other Salaries & Benefits	395.8	477.0	<u> </u>	- 17.0	690.8	- 42.7
\$ 3,518.2	\$ 3,576.3	\$ - 58.1	- 1.6	\$ 3,535.3	- 0.5	Total Salaries & Benefits	\$ 10,762.5	\$ 10,878.0	\$ - 115.6	- 1.1	\$ 10,809.2	- 0.4
119.8	119.8	- 0.0	- 0.0	78.5	52.7	Workers' Compensation	359.2	359.5	- 0.3	- 0.1	235.3	52.6
7.7	7.7	[0.0]	[0.0]	6.8	12.8	Unemployment Compensation	23.1	23.1	[0.0]	[0.0]	18.5	25.0
107.9	107.9	0.0	0.0	107.9	0.0	Deferred Retirement Cost	323.6	323.6	0.0	0.0	323.8	- 0.1
69.3	69.3	0.0	0.0	69.3	0.0	CSRS Annuitant COLA	207.9	207.9	0.0	0.0	207.8	0.0
89.4	89.4	0.0	0.0	80.5	11.0	Annuitant Health Benefits	268.2	268.2	0.0	0.0	241.6	11.0
10.9	23.6	- 12.7	- 53.9	20.6	- 47.2	Other Compensation	29.3	45.7	- 16.3	- 35.8	- 185.9	- 115.8
\$ 3,923.2	\$ 3,994.1	\$ - 70.9	- 1.8	\$ 3,898.9	0.6	Total Personnel Compensation	\$ 11,973.8	\$ 12,106.0	\$ - 132.2	- 1.1	\$ 11,650.3	2.8

[]=Unfavorable variance to budget

Note: Totals may not sum due to rounding.

*SPLY data may differ from previous reports due to subsequent adjustments.

**The line formerly identified as Other Delivery has been changed to City Delivery to better reflect operations included here. No change was made in recording procedures. See accompanying Notes to the Financial and Operating Statements beginning on page 16.

ANALYSIS OF NON-PERSONNEL EXPENSES Accounting Period 3, FY 2003

(\$ Millions)

				Curre		eriod							Year-t		ate		
A	Actual	E	Budget	Var. Budç		% Budget	ę	SPLY *	% SPLY	Description	Actual	Budget	Var. Budg		% Budget	SPLY *	% SPLY
\$	379.4	\$	391.9	\$ - 12	2.6	- 3.2	\$	391.0	- 3.0	Transportation	\$ 1,128.5	\$ 1,167.4	\$-38	8.9	- 3.3	\$ 1,134.5	- 0.5
	163.1		253.6	- 90	0.5	- 35.7		208.7	- 21.9	Supplies & Services	443.3	613.5	- 170).2	- 27.7	454.1	- 2.4
	174.8		189.3	- 14	4.5	- 7.6		177.9	- 1.7	Depreciation	524.8	563.6	- 38	8.9	- 6.9	524.2	0.1
	75.0		79.7	- 4	4.7	- 6.0		75.6	- 0.8	Rent	226.2	233.8	- 7	7.7	- 3.3	227.0	- 0.4
	33.9		36.1	- 2	2.2	- 6.0		33.9	0.1	Fuel & Utilities	98.5	109.4	- 10).9	- 10.0	98.4	0.1
	28.9		30.0	- 1	1.1	- 3.6		28.7	0.9	Rural Carrier Equip Maint Allowance	90.6	93.9	- 3	3.3	- 3.5	90.8	- 0.2
	33.2		30.7	[2	2.5]	[8.2]		29.2	13.9	Vehicle Maintenance	94.9	93.3	[1	.6]	[1.7]	89.6	5.8
	23.9		49.9	- 20	6.1	- 52.2		37.3	- 36.1	Information Technology	65.5	146.0	- 80).4	- 55.1	77.9	- 15.9
	11.5		17.2	- !	5.6	- 32.7		13.8	- 16.3	Building Projects Expensed	30.4	38.3	- 7	' .9	- 20.5	38.2	- 20.5
	5.5		5.4	[(0.1]	[2.5]		5.3	3.9	Contract Job Cleaners	16.5	16.1	[0).4]	[2.7]	15.6	6.1
	9.7		10.3	- (0.5	- 5.3		9.4	3.2	Travel & Relocation	26.2	29.6	- 3	8.4	- 11.6	25.4	3.1
	12.9		16.0	- ;	3.1	- 19.2		12.6	2.8	Communications	32.8	39.3	- 6	6.6	- 16.7	27.5	19.4
	0.7		1.0	- (0.3	- 29.8		0.6	14.9	Contract Stations	12.5	13.5	- 0).9	- 6.8	13.4	- 6.3
	1.8		2.6	- (0.8	- 29.2		3.0	- 38.1	Printing	3.3	6.4	- 3	3.1	- 48.0	4.4	- 23.3
	3.2		6.0	- 2	2.8	- 46.2		3.8	- 15.1	Training	10.8	17.3	- 6	6.5	- 37.7	11.4	- 5.6
	3.9		4.5	- (0.5	- 12.2		4.4	- 11.2	Carfare & Tolls	12.3	13.5	- 1	.2	- 8.8	13.4	- 8.5
	1.6		2.2	- (0.6	- 28.4		2.4	- 34.3	Vehicle Hire	5.4	7.1	- 1	.7	- 23.7	8.4	- 35.3
	3.0		3.1	- (0.1	- 2.3		4.4	- 31.2	Accident Cost	9.5	9.1	[0).4]	[4.2]	9.8	- 3.5
	- 1.6		- 3.6	[1.9]	[54.6]		- 3.0	46.8	Capitalized Interest	- 5.9	- 10.7	[4	.8]	[44.8]	- 10.4	43.1
	18.7		23.1	4	4.4	- 19.0		7.2	-	Miscellaneous	 64.2	65.3	- 1	.1	- 1.8	107.0	- 40.0
\$	983.3	\$	1,149.0	\$- 16	5.7	- 14.4	\$	1,046.0	- 6.0	Total Other Operating Expenses	\$ 2,890.2	\$ 3,265.8	\$- 375	i.6	- 11.5	\$ 2,960.5	- 2.4

[]=Unfavorable variance to budget

*SPLY data may differ from previous reports due to subsequent adjustments.

STATEMEN Accoun		iod 3, FY 20				
Assets		ember 29, 2002		ember 1, 2002		ember 30, 2002 *
Current Assets:						
Cash and cash equivalents _1/	\$	706	\$	842	\$	1,150
U.S. Government securities, at amortized						
cost which approximates market		6		6		6
Receivables:						
Foreign countries		666		636		592
U.S. Government		102		85		125
Other		225		209		192
		993		930		909
Less allowances		<u>114</u> 879		<u>113</u> 817		<u>112</u> 797
		0/9		017		191
Supplies, advances and prepayments		324		321		327
Total Current Assets		1,915		1,986		2,280
Other assets _2/		369		369		368
Property and equipment, at cost:						
Buildings		19,538		19,535		19,513
Equipment		16,505		16,467		16,421
Land		2,777		2,777		2,776
		38,820		38,779		38,710
Less allowances for depreciation		16,704		16,558		16,401
		22,116		22,221		22,309
Construction in progress		1,230		1,221		1,223
Leasehold improvements, net		597		604		604
		23,943		24,046		24,136
Deferred Retirement Costs _3/		33,424		33,602		32,231
Total Assets	<u>\$</u>	<u>59.651</u>	<u>\$</u>	60,003	<u>\$</u>	<u>59,015</u>

_1/ Includes securities with maturities of 90 days or less in accordance with Statement of Financial Accounting Standards (SFAS) No. 95.

2/ Includes \$367 million as of September 30, 2002, November 1, 2002, and November 29, 2002 for appropriation receivable for revenue forgone.

_3/ Represents the Postal Service's deferred retirement liability to OPM for increases in basic pay and annuitants' COLAs. Amounts applicable to future periods are capitalized as deferred retirement costs and amortized over 30 years for basic pay and 15 years for annuitants' COLAs.

* Audited year-end data

STATEMENT OF FI Accounting Pe (\$ Mil			ON			
Liabilities and Equities	Nov	ember 29, 2002		vember 1, 2002		tember 30, 2002 *
**Current Liabilities:						
Compensation and employees' benefits	\$	4,722	\$	4,587	\$	5,113
Estimated prepaid postage		1,504		1,503		1,500
Payables and accrued expenses:						
Foreign countries		804		798		748
U.S. Government		208		294		246
Other - Including Emergency Preparedness Appropriations		2,247		2,264		1,167
		3,259		3,356		2,161
Appropriation for free & reduced rate mail		27		29		0
Prepaid permit mail and box rentals		2,082		2,077		2,011
Outstanding postal money orders		828		901		986
Current portion of debt		1,295		1,851		3,815
Total Current Liabilities		13,717		14,304		15,586
Long-term debt, less current portion		7,300		7,300		7,300
Other Liabilities:						
Amounts payable for retirement benefits _3/		31,495		31,495		30,046
Workers' compensation claims		6,107		5,987		5,815
Employees' accumulated leave		1,901		1,980		2,088
Other		1,450		1,454		1,182
Total Other Liabilities		40,953		40,916		39,131
Capital Contributions of the US Government		3,034		3,034		3,034
Deficit Since Reorganization		- 5,353		- 5,551		- 6,036
Equity/Capital Deficiency		- 2,319		- 2,517		- 3,002
Total Liabilities and Equity	<u>\$</u>	<u>59.651</u>	<u>\$</u>	60.003	<u>\$</u>	<u>59,015</u>

_3/ Represents the Postal Service's deferred retirement liability to OPM for increases in basic pay and annuitants' COLAs. Amounts applicable to future periods are capitalized as deferred retirement costs and amortized over 30 years for basic pay and 15 years for annuitants' COLAs.

* Audited year-end data

**Note: For reporting during the postal operating year (September 7, 2002 through September 5, 2003) certain salary and benefit impacts from the Compensation and employees' benefits line are shown in the Other Payables and accrued expenses line. For official end of the year reporting, this is reversed.

STATEMENT OF CASH FLOWS Fiscal Year 2003	
(\$ Millions)	
For the Fiscal Year through November 29, 2002	
Cash flows from operating activities:	
Net income/(loss) (Government Fiscal Year Basis)	\$ 683
Adjustments to reconcile net income/(loss) to net	
cash provided/(used) by operating activities:	
Depreciation and amortization	165
Increase/(decrease) in other liabilities	268
Increase/(decrease) in employees' accumulated leave	(187)
Increase/(decrease) in non-current workers'	
compensation claims	292
Increase/(decrease) in retirement, net	256
Changes in current assets and liabilities:	
Increase/(decrease) in accrued compensation and benefits	(391)
Increase/(decrease) in deferred revenue	102
Increase/(decrease) in payables and accrued expenses	1,098
(Increase)/decrease in receivables	(83)
(Increase)/decrease in supplies, advances and prepayments	3
Increase/(decrease) in outstanding postal money orders	 (158)
Net cash provided by operating activities	2,048
Cash flows from investing activities:	
Sale/(purchase) of U.S. Government securities, net	0
Purchase of property and equipment, net	28
Net cash used in investing activities	 28
Cook flows from financing activities:	
Cash flows from financing activities:	(0.500)
Increase/(decrease) in debt	(2,520)
(Increase)/decrease in other non-current assets	 0
Net cash used by financing activities	(2,520)
Net (decrease)/increase in cash and cash equivalents	(444)
Cash and cash equivalents at beginning of period	1,150
Cash and cash equivalents at end of period	\$ 706

CAPITAL INVESTMENTS FY 2003 (\$ Millions)

	COMMITMENTS					CASH OUTLAYS						
		A/P 3 Year-to-Date					A/P 3 Year-to-Date					
MAJOR CATEGORIES	Α	CTUAL		PLAN		SPLY	A	CTUAL	F	PLAN	9,	SPLY
CONSTRUCTION AND BUILDING PURCHASE	\$	8.7	\$	3.5	\$	6.8	\$	24.9	\$	37.8	\$	91.4
BUILDING IMPROVEMENTS		13.6		34.4		17.2		28.7		38.5		51.5
MAIL PROCESSING EQUIPMENT		337.3		320.1		205.5		132.1		122.4		288.2
VEHICLES]	- 3.4]		0.3		2.0		2.8		13.7		54.2
RETAIL EQUIPMENT	-	0.2		0.0		5.2		1.5		3.8		18.2
POSTAL SUPPORT EQUIPMENT		49.2		92.1		65.5		26.5		44.0		56.1
TOTAL COMMITMENTS/CASH OUTLAYS *	\$	405.7	\$	450.4	\$	302.3	\$	216.5	\$	260.2	\$	559.6

Note: Totals may not sum due to rounding.

RESOURCES ON ORDER (\$ Millions)							
MAJOR CATEGORIES	November 29, 2002	September 30, 2002					
CONSTRUCTION AND BUILDING PURCHASE BUILDING IMPROVEMENTS MAIL PROCESSING EQUIPMENT VEHICLES RETAIL EQUIPMENT POSTAL SUPPORT EQUIPMENT	\$ 113.8 125.6 1,169.7 139.6 39.7 	\$ 132.3 157.1 964.6 145.8 40.9 <u>95.2</u>					
TOTAL RESOURCES ON ORDER	\$ 1,706.0	\$ 1,536.0					

Note: Totals may not sum due to rounding.

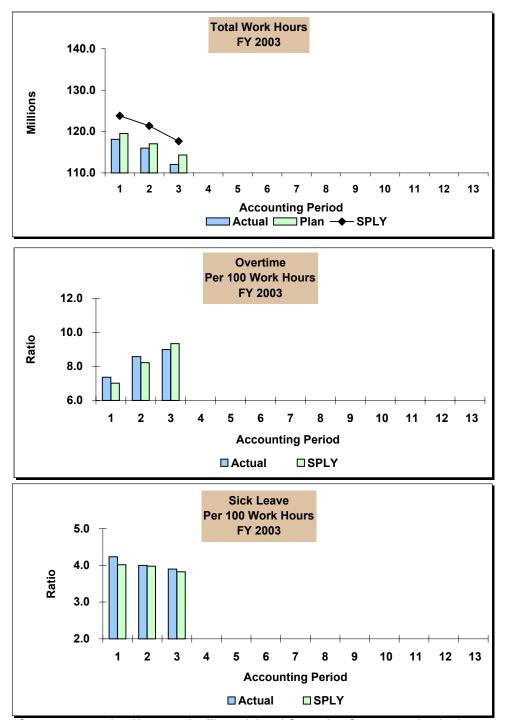
WORK HOURS & OVERTIME/SICK LEAVE RATIOS Accounting Period 3, FY 2003 (Data in Thousands)											
Current Period						Year-to-Date					
	Var. to						Var. to				
Actual	Budget	% Budget	SPLY *	% SPLY	Total Work Hours	Actual	Budget	% Budget	SPLY *	% SPLY	
					Operations:						
654	- 5	- 0.7	659	- 0.6	-Support	2,133	[27]	[1.3]	2,151	- 0.9	
27,879	- 1,077	- 3.7	30,193	- 7.7	-Mail Processing	84,350	- 2,571	- 3.0	90,966	- 7.3	
12,123	- 182	- 1.5	12,655	- 4.2	-Rural Delivery	37,818	- 559	- 1.5	39,520	- 4.3	
35,113	- 120	- 0.3	35,826	- 2.0	-City Delivery	108,601	[374]	[0.3]	110,398	- 1.6	
2,397	- 5	- 0.2	2,457	- 2.4	-Vehicles Services	7,431	- 18	- 0.2	7,636	- 2.7	
6,123	- 166	- 2.6	6,145	- 0.4	-Plant & Equip Maint	19,048	- 506	- 2.6	19,149	- 0.5	
17,497	- 375	- 2.1	18,459	- 5.2	-Customer Services	54,350	- 758	- 1.4	57,217	- 5.0	
492	- 83	- 14.4	545	- 9.7	Finance	1,580	- 259	- 14.1	1,764	- 10.4	
621	- 30	- 4.7	637	- 2.6	Human Resources	1,997	- 64	- 3.1	2,053	- 2.7	
1,080	- 89	- 7.6	945	14.4	Customer Service & Sales	3,470	- 208	- 5.6	3,020	14.9	
4,893	[71]	[1.5]	4,832	1.2	Administration	15,439	[280]	[1.8]	15,308	0.9	
3,158	- <u>- 222</u>	- 6.6	4,309	- 26.7	Other	10,157	- 296	- 2.8	13,647	- 25.6	
112,031	- 2,283	- 2.0	117,664	- 4.8	Total Work Hours	346,373	- 4,559	- 1.3	362,829	- 4.5	

			Overtime			
Actual	Budget	SPLY		Actual	Budget	SPLY
9.0%	9.4%	9.3%	Overtime Ratio Per 100 Work Hours	8.3%	8.5%	8.2%
			Sick Leave			
Actual	Budget	SPLY		Actual	Budget	SPLY
3.9%		3.8%	Sick Leave Ratio Per 100 Work Hours	4.1%		4.0%

[]=Unfavorable variance to budget

Note: Totals may not sum due to rounding.

*SPLY data may differ from previous reports due to subsequent adjustments.



See accompanying Notes to the Financial and Operating Statements beginning on page 16.

Accounting Period 3, FY 2003

Notes to the Financial and Operating Statements

Analysis of performance to same period last year (SPLY) may be skewed due to the events during this period last year. The aftermath of the events of September 11th and the anthrax incidents impacted virtually all aspects of Postal Service operations.

Revenue - Pages 1, 2, 3, 4, 5 and 6

Total Revenue was 4.6% or \$253 million under plan. Commercial Revenue was 6.3% or \$263 million under plan. The biggest drivers of the Commercial Revenue plan under run were Customer Meters at \$164 million below, and First-Class Permit Revenue at \$58 million below. Retail Revenue was 0.4% or \$6 million over plan. The biggest driver of the Retail Revenue plan over run was for postage at our retail outlets at \$9 million over. Total Revenue grew by 3.5% or \$178 million over SPLY. The bulk of the increase to SPLY for total revenue was reflected in Permit Revenue at \$76 million over.

Year-to-date (YTD), Total Revenue is \$312 million or 1.9% under plan. As compared to SPLY, total revenue has increased 6.2% fueled by a rate change on June 30, 2002. Most of the YTD plan under run, \$405 million, exists in Other Commercial Accounts. Of this amount, nearly \$361 million lies in Customer Meters. Compared to SPLY, YTD Total Revenue is 6.2% or \$947 million above. Metered Postage and Permit Imprint revenue combined are \$726 million above SPLY.

Expenses - Pages 1, 2, 4, 7, 8 and 9

Total Expenses were \$238 million, or 4.5%, under plan. Both personnel and non-personnel costs were below plan. The biggest drivers of the \$71 million underrun to plan in personnel costs was a continuation of cost containment activities. Work hours were 2.0% below plan (see page 15) in both operation and non-operational areas. The biggest drivers of the \$166 million underrun in non-personnel costs, excluding Capitalized Interest expense, were Information Technology and Supplies and Services, which were \$26 million and \$90 million below plan, respectively.

YTD, Total Expenses were \$512 million or 3.2% below plan. Most of the YTD plan under run lies in Supplies and Services, \$170 million below, Information Technology, \$80 million below, and Transportation, \$39 million below. Supply chain management, our Advanced Computing Environment and general belt tightening has assisted in this area. Transportation costs were also \$12 million below plan. City Delivery personnel compensation is \$45.8M above plan. This line includes expenses for uniform allowances. Volatility of employee uniform allowance payments by accounting period from one year to another has caused the increase over SPLY. The Compositional Forward Looking Delta, which reflects step pay increases, is another factor impacting City Delivery personnel compensation. This issue will be addressed in Accounting Period 4.

Accounting Period 3, FY 2003

Notes to the Financial and Operating Statements

Mail Volume and Revenue - Page 3

Total Mail Volume for Quarter I YTD, Fiscal Year (FY) 2003, covering the period September 7, 2002 through November 29, 2002, was 1.5% or 0.7 billion pieces above SPLY. Standard and Package Services were the only classes of mail, above their Quarter I, FY 2002, levels. Annual drives conducted by non-profit organizations resulted in a considerable increase in non-profit mailings above that recorded for the same period last year. However, in total, mail volume grew slower than expected in the FY 2003 Integrated Financial Plan. This primarily reflects the slower economic activity than forecasted.

The total mail revenue reported for Quarter I YTD, FY 2003, was 6.2% above that reported during the same period last year (SPLY). Last year's performance was unfavorably impacted by the events of September 11th. Also, contributing to this performance was the new postage rate structure implemented on June 30, 2002, which provided a 7.7% revenue increase across all mail categories.

Capital Commitments - Pages 1 and 13

AP 3, FY 2003 YTD capital commitments are \$45 million lower than planned. The single largest commitment made thus far in FY 2003 was \$314 million for the Automated Package Processing Systems project which has a projected return in investment of 24.4%.

Work Hours - Pages 1, 14 and 15

Total work hours for the accounting period were 2.3 million hours below plan and 5.6 million hours below same period last year. A major contributor to the under run to same period last year was Mail Processing, which was 2.3 million hours. This reduction is across all mail processing functions, including automated mechanized and manual distribution; remote barcoding operations; platform and indirect operations; and supervision. These reductions are a direct result of cost containment and efficiency improvement activities contained in the Transformation Plan, as well as capturing work hours as a result of decreasing workload.

Additionally, Other Work Hours, relating to Limited Duty, Rehabilitation and Headquarters General Management hours, played a major role. It should be noted that Other Work Hours were 1.2 million below same period last year. These hours are now accounted for in the Customer Service and Sales line.

Total work hours for AP 3 YTD were reduced 16.5 million hours or 4.5% below SPLY. This reduction in work hours reflects the continuation of cost containment activities through the installation of more efficient mail processing equipment and other efficiency improvements.