

FINANCIAL & OPERATING STATEMENTS







Accounting Period 2, PFY 2003 October 5 – November 1, 2002

Prepared by: Financial Reporting and Analysis

Highlights Accounting Period 2, FY 2003 (Millions)

		Acc	ount	ing Perio	od 2						Ye	ar-t	o-Date (S	epte	mber 7, 2	002 -	Noven	nbe	r 1, 2002)	
Var. to															Var. to					
Actual		Budget	E	Budget	% E	Budget		SPLY	% SPLY		Actual		Budget		Budget	% E	Budget		SPLY *	% SPLY
\$ 5,631.3	\$	5,665.4	[\$	- 34.1]	[- 0.6]	\$	5,222.8	7.8	Total Revenue	\$ 11,073.7	\$	11,146.2	[\$	- 72.5]	[- 0.7]	\$	10,319.1	7.3
 5,172.7		5,268.4		- 95.7		- 1.8		5,087.0	1.7	Total Expense	 10,261.4		10,543.1		- 281.7		- 2.7		9,972.2	2.9
\$ 458.6	\$	397.0	\$	61.6		-	\$	135.8	-	Income/(Loss)	\$ 812.3	\$	603.1	\$	209.2		-	\$	346.9	-
49.5		44.6	[\$	4.9]	[11.0]		178.8	- 72.3	Capital Commitments	\$ 62.1	\$	425.4	\$	- 363.3		- 85.4	\$	212.7	- 70.8
116.0		117.0		- 1.0		- 0.9		121.4	- 4.4	Total Work Hours	234.2		236.5		- 2.3		- 1.0		245.2	- 4.5

[] = Unfavorable variance to budget

Note: Totals may not sum due to rounding.

Note: Mail Volume numbers are preliminary numbers and are subject to change.

*SPLY data may differ from previous reports due to subsequent adjustments.

See accompanying Notes to the Financial and Operating Statements beginning on page 16.

Actual Number Of:	Current Period	Last Period	SPLY
Post Offices	27,732	27,791	27,871
Active Postal Owned Vehicles			
Administrative	5,424	5,444	5,563
Operations	201,443	201,591	203,263
Possible City Deliveries (000)	84,297	84,279	83,847
City Delivery Routes	165,714	165,839	167,602
Rural Routes	69,360	69,358	69,203
Career Employees (Excludes Inspector General)	748,390	750,542	772,008
Casual Employees	18,471	18,494	29,710
Transitional Employees	13,590	12,882	14,317

Statement of Income & Expense Accounting Period 2, FY 2003 (\$ Millions)

				Current P	erioc	l								Y	ear-to-Date)			
Actual		Budget		Var. to Budget	% E	Budget	SPLY*	% SPLY			Actual		Budget		Var. to Budget	% Budget		SPLY*	% SPLY
\$ 5,628.7	\$	5,663.1	[\$	- 34.4]	[- 0.6]	\$ 5,220.5	7.8	Operating Revenue	\$	11,065.2	\$	11,138.2	[\$	- 73.0]	[-0.7]	\$	10,313.3	7.3
5,016.8	_	5,110.6	_	- 93.8	_	- 1.8	 4,931.9	1.7	Operating Expense	_	9,950.5	_	10,228.8	_	- 278.3	- 2.7	_	9,665.7	2.9
\$ 611.9	\$	552.5	\$	59.4		-	\$ 288.6	-	Income (Loss) From Operations	\$	1,114.7	\$	909.4	\$	205.3	-	\$	647.6	-
2.6		2.3		0.3		14.1	2.3	17.0	Investment Income		8.5		8.0		0.5	6.7		5.8	47.5
- 32.1		- 34.0		1.9		- 5.7	- 29.1	10.2	Interest Expense		- 63.2		- 66.6		3.4	- 5.1		- 54.3	16.3
- 123.8		- 123.8	_	0.0	_	0.0	 - 126.1	- 1.8	Interest on Deferred Ret. Liabilities		- 247. <u>7</u>	_	- 247.7	_	0.0	0.0	_	- 252.2	- 1.8
\$ 458.6	\$	397.0	\$	61.6		-	\$ 135.7	_	Income/(Loss)	\$	812.3	\$	603.1	\$	209.2		\$	346.9	-

[]=Unfavorable variance to budget

Note: Totals may not sum due to rounding.

^{*}SPLY data may differ from previous reports due to subsequent adjustments.

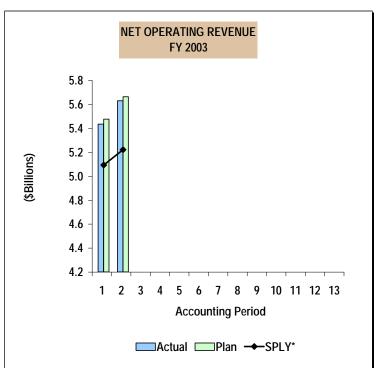
MAIL VOLUME - MAIL REVENUE

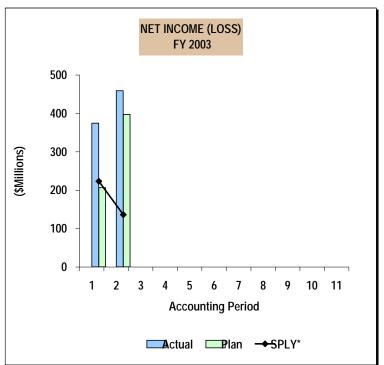
(Data in Thousands)

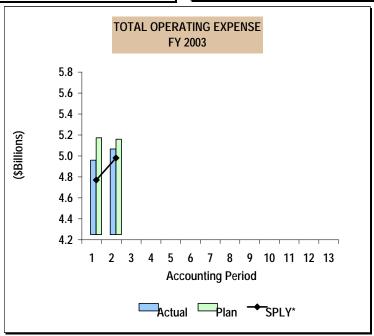
	CL	IRRE	NT PERIOD			Υ	EAR	R-TO-DATE	
CATEGORY	AP 02		AP 02			AP 02		AP 02	
	FY 2003		FY 2002	% SPLY		FY 2003		FY 2002	% SPLY
FIRST-CLASS VOLUME REVENUE REV/PC.	\$ 7,667,654 2,874,447 0.3749	\$	7,745,295 2,719,167 0.3511	- 1.0 5.7 6.8	\$	15,297,287 5,742,347 0.3754	\$	15,542,483 5,452,469 0.3508	- 1.6 5.3 7.0
PRIORITY-MAIL VOLUME REVENUE REV/PC.	\$ 64,591 339,615 5.2579	\$	77,674 358,756 4.6187	- 16.8 - 5.3 13.8	\$	133,350 694,671 5.2094	\$	152,855 698,325 4.5685	- 12.8 - 0.5 14.0
EXPRESS MAIL VOLUME REVENUE REV/PC.	\$ 4,225 67,591 15.9979	\$	4,647 67,702 14.5690	- 9.1 - 0.2 9.8	\$	8,640 137,715 15.9392	\$	8,916 129,841 14.5627	- 3.1 6.1 9.5
PERIODICALS VOLUME REVENUE REV/PC.	\$ 770,731 192,487 0.2497	\$	820,002 182,273 0.2223	- 6.0 5.6 12.4	\$	1,512,067 379,449 0.2509	\$	1,536,895 348,647 0.2269	- 1.6 8.8 10.6
STANDARD MAIL VOLUME REVENUE REV/PC.	\$ 8,811,737 1,660,176 0.1884	\$	7,819,128 1,414,487 0.1809	12.7 17.4 4.1	\$	16,385,324 3,112,898 0.1900	\$	14,934,152 2,700,466 0.1808	9.7 15.3 5.1
PACKAGE SERVICES VOLUME REVENUE REV/PC.	\$ 88,105 174,293 1.9782	\$	84,763 161,738 1.9081	3.9 7.8 3.7	\$	171,702 337,912 1.9680	\$	167,654 320,297 1.9105	2.4 5.5 3.0
INTERNATIONAL VOLUME REVENUE REV/PC.	\$ 68,207 122,123 1.7905	\$	81,749 132,869 1.6253	- 16.6 - 8.1 10.2	\$	140,442 245,255 1.7463	\$	152,691 248,123 1.6250	- 8.0 - 1.2 7.5
ALL OTHER VOLUME REVENUE	\$ 39,625 81	\$	65,151 137	- 39.2 - 41.1	\$	79,195 161	\$ \$	100,472 235	- 21.2 - 31.7
ALL MAIL _1/ VOLUME REVENUE REV/PC.	\$ 17,514,876 5,430,812 0.3101	\$	16,698,409 5,037,129 0.3017	4.9 7.8 2.8	\$	33,728,008 10,650,404 0.3158	\$	32,596,119 9,898,403 0.3037	3.5 7.6 4.0

_ 1/ Totals may not sum due to rounding.

_2/ Numbers are preliminary and are subject to change.







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See accompanying Notes to the Financial and Operating Statements beginning on page 16.

REVENUE BY SOURCE Accounting Period 2, FY 2003 (\$ Millions)

	С	urrei	nt Period				١	ear-	to-Date	
	Actual		SPLY	% SPLY			Actual		SPLY	% SPLY
\$	1,984.9	\$	1,882.3	5.5	Operating Revenue: Metered Postage	\$	3,990.5	\$	3,794.4	5.2
	881.8		835.1	5.6	Stamps and Stamped Paper		1,741.5		1,654.0	5.3
	1,569.6		1,340.0	17.1	Permit Imprint		2,939.9		2,558.2	14.9
	191.0		180.7	5.7	Periodicals & Standard		376.7		346.2	8.8
	56.1		59.9	- 6.3	Official Mail		123.5		133.3	- 7.4
	740.5		735.6	0.7	Presort First-Class & Package Svc./Permit Imprint		1,475.1		1,426.7	3.4
	51.0		47.0	8.4	Box Rents		107.6		98.7	9.0
	14.2		15.0	- 5.3	Money Order Fees		29.4		31.5	- 6.7
	137.1	_	121.2	13.1	Other		276.1		262.8	5.1
\$	5,626.2	\$	5,216.8	7.8	Subtotal	\$	11,060.3	\$	10,305.8	7.3
_	2.5		3.7	- 34.3	Government Appropriation: Revenue Forgone	_	4.9	_	7.5	- 34.3
\$	5,628.7	\$	5,220.5	7.8	Total Operating Revenue	\$	11,065.2	\$	10,313.3	7.3
	2.6	_	2.3	17.0	Investment Income		8.5		5.8	47.5
<u>\$</u>	5,631.3	<u>\$</u>	5,222.8	7.8	Total Revenue	<u>\$</u>	11,073.7	<u>\$</u>	10,319.1	7.3

Note: Totals may not sum due to rounding.

REVENUE BY CATEGORY Accounting Period 2, FY 2003 (\$ Millions)

	C	Curre	nt Period						Year	-to-Date		
	Actual		Budget	%	Budget			Actual		Budget	%	Budget
\$	2,550.1	\$	2,478.5		2.9	Commercial Revenue Permit Revenue	\$	4,894.4	\$	4,798.6		2.0
\$	1,777.4 4,327. 5	\$	1,910.1 4,388.6	[6.9]	Other Commercial Accounts Revenue Total Commercial Revenue	\$	3,586.7 8,481.1	\$	3,816.5 8,615.1	[6.0] 1.5]
	1,048.1		1,020.5		2.7	Retail Revenue Retail Postage Revenue		2,086.6		2,024.1		3.1
	71.9		71.2		0.9	Retail Services Revenue		150.9		144.7		4.3
	10.4		8.0		30.5	Retail Products Revenue		21.7		15.7		37.9
	135.0		139.6	[3.3]	Other Retail Channels Revenue		254.2		269.9	[5.8]
<u>\$</u>	1,265.4	<u>\$</u>	1,239.3		2.1	Total Retail Revenue	<u>\$</u>	2,513.4	<u>\$</u>	2,454.4		2.4
\$	5,592.9	\$	5,627.9	[0.6]	Total Commercial & Retail Revenue	\$	10,994.5	\$	11,069.5	[0.7]
	33.3		32.8		1.3	Other Income		65.8		62.8		4.8
_	2.5		2.4		3.5	Revenue Forgone	_	4.9		5.9	[15.8]
\$	5,628.7	\$	5,663.1	[0.6]	Total Operating Revenue	\$	11,065.2	\$	11,138.2	[0.7]
	2.6		2.3		14.1	Investment Income		8.5		8.0		6.7
<u>\$</u>	5,631.3	<u>\$</u>	5,665.4	[0.6]	Total Revenue	<u>\$</u>	11,073.7	<u>\$</u>	11,146.2	[0.7]

^{[]=}Unfavorable variance to budget

Note: Totals may not sum due to rounding.

EXPENSE ANALYSIS Accounting Period 2, FY 2003 (\$ Millions)

			Current P	eriod								Year-to-l	Date			
Λ.	ctual	Dudgot	Var. to	9/ Pudgot	SPLY*	% SPLY			Actual		Budget	Var. to	0/ Pudget		SPLY *	% SPLY
A	ctual	Budget	Budget	% Budget	SPLI	% SPL1			Actual		buugei	Budget	% Budget		SPLT	% SPLY
\$	3,992.6	\$ 4,030.1	\$ - 37.5	- 0.9	\$ 3,934.2	1.5	Personnel Compensation	\$	8,040.8	\$	8,109.7	\$ -68.9	- 0.8	\$	7,750.1	3.8
							Non-Personnel Expense:									
	377.8	389.4	- 11.6	- 3.0	377.3	0.1	Transportation		751.5		775.8	- 24.3	- 3.1		747.9	0.5
	181.9	177.2	[4.7]	[2.7]	154.1	18.1	Supplies & Services		281.5		362.4	- 80.9	- 22.3		245.3	14.7
	464.5	513.9	- 49.4	- 9.6	466.3	- 0.4	Other	_	876.7		980.9	- 104.2	- 10.6		922.4	- 5.0
\$	1,024.2	\$ 1,080.5	<u>\$ - 56.3</u>	- 5.2	\$ 997.7	2.7	Subtotal	<u>\$</u>	1,909.7	<u>\$</u>	2,119.1	<u>\$ - 209.4</u>	- 9.9	<u>\$</u>	1,915.6	- 0.3
\$	5,016.8	\$ 5,110.6	\$ - 93.8	- 1.8	\$ 4,931.9	1.7	Total Operating Expense	\$	9,950.5	\$	10,228.8	\$ - 278.3	- 2.7	\$	9,665.7	2.9
	32.1	34.0	- 1.9	- 5.7	29.1	10.2	Interest Expense		63.2		66.6	- 3.4	- 5.1		54.3	16.3
	123.8	123.8	0.0	0.0	126.1	- 1.8	Interest on Deferred Ret. Liabilities		247.7		247.7	0.0	0.0		252.2	- 1.8
<u>\$</u>	<u>5,172.7</u>	<u>\$ 5,268.4</u>	<u>\$ - 95.7</u>	- 1.8	<u>\$ 5,087.0</u>	1.7	Total Expense	<u>\$</u>	10,261.4	<u>\$</u>	10,543.1	<u>\$ - 281.7</u>	- 2.7	<u>\$</u>	9,972.2	2.9

^{[]=}Unfavorable variance to budget

Note: Totals may not sum due to rounding.

^{*}SPLY data may differ from previous reports due to subsequent adjustments.

ANALYSIS OF OPERATING EXPENSES Accounting Period 2, FY 2003 Personnel Compensation (\$ Millions)

		Current	Period						,	Year-to-I	Date				
		Var. to								Var. to					
Actual	Budget	Budget	% Budget	SPLY *	% SPLY	<u>Total Compensation</u>	Actual	Budget	В	Budget	% B	udget	S	SPLY *	% SPLY
						Operations:									
\$ 26.9	\$ 26.5	[\$ 0.3]			2.5	-Support	\$ 55.0	\$ 54.0	[\$	1.0]	l	1.9]	\$	53.6	2.6
853.0	864.0	- 11.0	- 1.3	859.8	- 0.8	-Mail Processing	1,711.4	1,725.9		- 14.5		- 0.8		1,741.4	- 1.7
327.4	332.8	- 5.3	- 1.6	316.1	3.6	-Rural Delivery	663.1	675.4		- 12.3	_	- 1.8		648.6	2.2
1,156.6	1,145.1	[11.5]	-	1,125.1	2.8	-Other Delivery	2,324.4	2,289.8		34.6]	l	1.5]		2,124.1	9.4
81.0	81.2	- 0.1	- 0.2	79.8	1.5	-Vehicles Services	164.2	163.3	[0.8]	[0.5]		162.0	1.3
204.2	208.5	- 4.3	- 2.1	196.6	3.8	-Plant & Equip Maint	412.2	420.7		- 8.5		- 2.0		399.2	3.3
558.9	562.6	- 3.6	- 0.6	561.9	- 0.5	-Customer Services	1,130.2	1,132.7		- 2.5		- 0.2		1,138.5	- 0.7
18.3	21.3	- 3.0	- 14.2	19.6	- 6.9	Finance	37.4	43.2		- 5.8	-	13.5		40.4	- 7.4
24.5	25.4	- 1.0	- 3.8	24.3	8.0	Human Resources	49.8	51.3		- 1.6		- 3.1		49.4	8.0
39.1	41.6	- 2.4	- 5.9	31.9	22.6	Customer Service & Sales	79.3	84.3		- 5.1		- 6.0		64.9	22.1
167.5	164.3	[3.2]		151.3	10.7	Administration	341.2	334.0	[7.1]	[2.1]		318.5	7.1
131.9	152.3	- 20.4	- 13.4	186.0	- 29.1	Other Salaries & Benefits	 266.6	 326.3		- 59.7	-	18.3		532.0	- 49.9
\$ 3,589.3	\$ 3,625.5	\$ - 36.2	- 1.0	\$ 3,578.8	0.3	Total Salaries & Benefits	\$ 7,234.6	\$ 7,301.0	\$	- 66.5		- 0.9	\$	7,272.6	- 0.5
119.6	119.8	- 0.3	- 0.2	78.4	52.5	Workers' Compensation	239.4	239.7		- 0.3		- 0.1		156.9	52.6
7.7	7.7	[0.0]	[0.1]	6.8	12.7	Unemployment Compensation	15.4	15.4	[0.0]	[0.0]		11.6	32.1
107.9	107.9	0.0	0.0	107.9	0.0	Deferred Retirement Cost	215.7	215.7		0.0		0.0		215.8	- 0.0
69.3	69.3	0.0	0.0	69.3	0.0	CSRS Annuitant COLA	138.6	138.6		0.0		0.0		138.5	0.1
89.4	89.4	0.0	0.0	80.5	11.0	Annuitant Health Benefits	178.8	178.8		0.0		0.0		161.1	11.0
9.4	10.5	<u>- 1.1</u>	- 10.2	12.4	- 24.3	Other Compensation	 18.4	 20.5	_	- 2.1	-	10.4		- 206.4	- 108.9
\$ 3,992.6	\$ 4,030.1	\$ - 37.5	- 0.9	\$ 3,934.2	1.5	Total Personnel Compensation	\$ 8,040.8	\$ 8,109.7	\$	- 68.9		- 0.8	\$	7,750.1	3.8

[]=Unfavorable variance to budget

Note: Totals may not sum due to rounding.

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ANALYSIS OF NON-PERSONNEL EXPENSES Accounting Period 2, FY 2003 (\$ Millions)

		Current F	Period						Year-to			
Actual	Budget	Var. to Budget	% Budget	SPLY *	% SPLY	<u>Description</u>	Actual	Budget	Var. to Budge		SPLY *	% SPLY
\$ 377.8	\$ 389.4	\$ - 11.6	- 3.0	\$ 377.3	0.1	Transportation	\$ 751.5	\$ 775.8	\$ - 24.3	3 - 3.1	\$ 747.9	0.5
181.9	177.2	[4.7]	[2.7]	154.1	18.1	Supplies & Services	281.5	362.4	- 80.0	- 22.3	245.3	14.7
174.9	188.9	- 14.0	- 7.4	175.9	- 0.6	Depreciation	349.7	374.4	- 24.	- 6.6	346.3	1.0
75.6	77.4	- 1.8	- 2.3	72.5	4.4	Rent	150.6	154.0	- 3.5	- 2.2	151.5	- 0.6
38.8	39.7	- 0.9	- 2.3	37.3	4.0	Fuel & Utilities	64.2	72.5	- 8.3	3 - 11.5	64.2	0.1
30.2	31.0	- 0.8	- 2.6	29.9	1.1	Rural Carrier Equip Maint Allowance	61.7	63.9	- 2.3	3.5	62.1	- 0.7
33.3	32.3	[1.0]	[3.1]	32.0	4.3	Vehicle Maintenance	61.6	62.1	- 0.!	- 0.8	60.5	1.9
35.7	61.3	- 25.6	- 41.8	31.1	14.7	Information Technology	41.8	96.1	- 54.3	3 - 56.5	40.6	3.0
9.7	12.2	- 2.6	- 21.0	9.6	0.4	Building Projects Expensed	18.9	21.0	- 2.1	- 10.2	24.4	- 22.9
5.6	5.4	[0.2]	[4.0]	5.2	8.1	Contract Job Cleaners	11.0	10.7	[0.3	3 [2.6]	10.2	6.9
8.3	10.6	- 2.3	- 21.4	8.9	- 6.7	Travel & Relocation	16.4	19.5	- 3.2	- 16.2	16.0	2.5
14.0	13.9	[0.1]	[1.1]	10.9	28.9	Communications	24.5	23.4	[1.1	1] [4.7]	14.8	65.8
5.4	6.2	- 0.8	- 12.4	5.9	- 8.3	Contract Stations	11.5	12.4	- 0.0	- 7.3	12.8	- 9.7
1.5	2.3	- 0.8	- 33.8	1.1	33.4	Printing	1.5	3.9	- 2.3	- 60.3	1.4	8.5
3.6	5.5	- 1.9	- 33.8	3.8	- 5.2	Training	7.2	11.5	- 4.3	3 - 37.4	7.5	- 4.4
3.9	4.5	- 0.6	- 12.3	4.4	- 10.8	Carfare & Tolls	8.2	9.0	- 0.8	- 8.5	9.0	- 8.6
1.4	2.4	- 0.9	- 39.6	2.9	- 49.7	Vehicle Hire	3.5	5.4	- 1.8	34.1	6.0	- 41.0
4.0	3.1	[0.9]	[27.4]	4.3	- 7.3	Accident Cost	6.5	5.9	[0.6	5] [9.4]	5.4	19.0
- 1.7	- 3.6	[1.9]	[53.5]	- 3.1	47.1	Capitalized Interest	- 4.3	- 7.1	[2.9	9] [39.9]	- 7.3	41.5
20.2	20.8	- 0.6	- 3.0	33.8	-	Miscellaneous	 42.3	42.3	- 0.	<u> </u>	97.1	- 56.5
\$ 1,024.2	\$ 1,080.5	\$ - 56.3	- 5.2	\$ 997.7	2.7	Total Other Operating Expenses	\$ 1,909.7	\$ 2,119.1	\$- 209.4	- 9.9	\$ 1,915.6	- 0.3

^{[]=}Unfavorable variance to budget

*SPLY data may differ from previous reports due to subsequent adjustments.

See accompanying Notes to the Financial and Operating Statements beginning on page 16.

STATEMENT OF FINANCIAL POSITION Accounting Period 2, FY 2003 (\$ Millions)

Assets		mber 1, 002		ober 4, 2002		ember 30, 002 *
Current Assets:		002		-002		002
Cash and cash equivalents _1/	\$	842	\$	855	\$	1,150
U.S. Government securities, at amortized	Ψ	042	Ψ	033	Ψ	1,130
cost which approximates market		6		6		6
Receivables:		Ü		Ü		Ü
Foreign countries		636		615		592
U.S. Government		85		162		125
Other		209		208		192
		930		985	-	909
Less allowances		113		112		112
		817		873		797
Supplies, advances and prepayments		321		325		327
Total Current Assets		1,986		2,059		2,280
Other assets _2/		369		369		368
Property and equipment, at cost:						
Buildings		19,535		19,528		19,513
Equipment		16,467		16,434		16,421
Land		2,777		2,777		2,776
		38,779		38,739		38,710
Less allowances for depreciation		16,558		16,416		16,401
		22,221		22,323		22,309
Construction in progress		1,221		1,187		1,223
Leasehold improvements, net		604		613		604
		24,046		24,123		24,136
Deferred Retirement Costs _3/		33,602		33,778		32,231
Total Assets	\$	60,003	<u>\$</u>	60,329	<u>\$</u>	59,015

_1/ Includes securities with maturities of 90 days or less in accordance with Statement of Financial Accounting Standards (SFAS) No. 95.

_2/ Includes \$367 million as of September 30, 2002, October 4, 2002, and November 1, 2002 for appropriation receivable for revenue forgone.

_3/ Represents the Postal Service's deferred retirement liability to OPM for increases in basic pay and annuitants' COLAs. Amounts applicable to future periods are capitalized as deferred retirement costs and amortized over 30 years for basic pay and 15 years for annuitants' COLAs.

^{*} Audited year-end data

STATEMENT OF FINANCIAL POSITION Accounting Period 2, FY 2003 (\$ Millions)

Liabilities and Equities		rember 1, 2002	Od	ctober 4, 2002		tember 30, 2002 *
**Current Liabilities:						
Compensation and employees' benefits	\$	4,587	\$	4,851	\$	5,113
Estimated prepaid postage		1,503		1,501		1,500
Payables and accrued expenses:						
Foreign countries		798		771		748
U.S. Government		294		259		246
Other - Including Emergency Preparedness Appropriations		2,264		2,205		1,167
		3,356		3,235		2,161
Appropriation for free & reduced rate mail		29		32		0
Prepaid permit mail and box rentals		2,077		2,017		2,011
Outstanding postal money orders		901		983		986
Current portion of debt		1,851		2,608		3,815
Total Current Liabilities		14,304		15,227		15,586
Long-term debt, less current portion		7,300		7,300		7,300
Other Liabilities:						
Amounts payable for retirement benefits _3/		31,495		31,495		30,046
Workers' compensation claims		5,987		5,867		5,815
Employees' accumulated leave		1,980		1,949		2,088
Other		1,454		1,446		1,182
Total Other Liabilities		40,916		40,757		39,131
Capital Contributions of the US Government		3,034		3,034		3,034
Deficit Since Reorganization		- 5,551		- 5,989		- 6,036
Equity/Capital Deficiency		- 2,517		- 2,955		- 3,002
Total Liabilities and Equity	<u>\$</u>	60,003	<u>\$</u>	60,329	<u>\$</u>	59,015

_3/ Represents the Postal Service's deferred retirement liability to OPM for increases in basic pay and annuitants' COLAs. Amounts applicable to future periods are capitalized as deferred retirement costs and amortized over 30 years for basic pay and 15 years for annuitants' COLAs.

^{*} Audited year-end data

STATEMENT OF CASH FLOWS

Fiscal Year 2003 (\$ Millions)

For the Fiscal Year through November 1, 2002

For the Fiscal Year through November 1, 2002		
Cook flows from an author cokinities		
Cash flows from operating activities:	•	405
Net income/(loss) (Government Fiscal Year Basis)	\$	485
Adjustments to reconcile net income/(loss) to net		
cash provided/(used) by operating activities:		
Depreciation and amortization		165
Increase/(decrease) in other liabilities		272
Increase/(decrease) in employees' accumulated leave		(108)
Increase/(decrease) in non-current workers'		
compensation claims		172
Increase/(decrease) in retirement, net		78
Changes in current assets and liabilities:		
Increase/(decrease) in accrued compensation and benefits		(526)
Increase/(decrease) in deferred revenue		98
Increase/(decrease) in payables and accrued expenses		1,195
(Increase)/decrease in receivables		(21)
(Increase)/decrease in supplies, advances and prepayments		6
Increase/(decrease) in outstanding postal money orders		(85)
Net cash provided by operating activities		1,731
Cash flows from investing activities:		
Sale/(purchase) of U.S. Government securities, net		0
Purchase of property and equipment, net		(75)
Net cash used in investing activities		(75)
Cash flows from financing activities:		
Increase/(decrease) in debt		(1,964)
(Increase)/decrease in other non-current assets		0
Net cash used by financing activities		(1,964)
Net (decrease)/increase in cash and cash equivalents		(308)
Cash and cash equivalents at beginning of period		1,150
Cash and cash equivalents at end of period	\$	842

CAPITAL INVESTMENTS FY 2003 (\$ Millions)

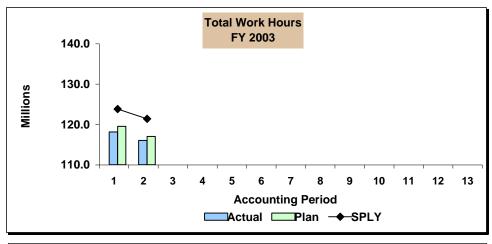
	COMMITMENTS					CASH OUTLAYS						
		A/P 2 Year-to-Date					A/P 2 Year-to-Date					
MAJOR CATEGORIES	AC	ACTUAL		PLAN		SPLY		ACTUAL		PLAN		SPLY
CONSTRUCTION AND BUILDING PURCHASE	\$	7.3	\$	2.5	\$	4.8	\$	16.4	\$	20.0	\$	74.5
BUILDING IMPROVEMENTS		8.6		32.9		13.2		11.8		18.0		36.4
MAIL PROCESSING EQUIPMENT		26.6		320.1		174.8		75.8		82.0		147.8
VEHICLES	[- 3.4]		0.2		1.6		2.5		3.0		48.4
RETAIL EQUIPMENT	[- 0.3]		0.0		5.2		1.2		2.0		14.7
POSTAL SUPPORT EQUIPMENT	I	23.4		69.6		13.1		18.8		20.0		39.3
TOTAL COMMITMENTS/CASH OUTLAYS *	\$	62.1	\$	425.4	\$	212.7	\$	126.5	\$	145.0	\$	361.1

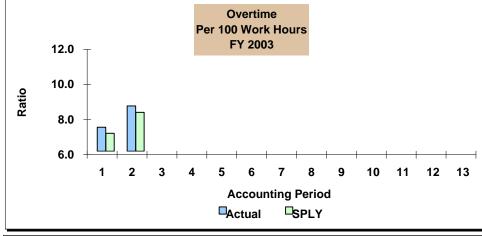
Note: Totals may not sum due to rounding.

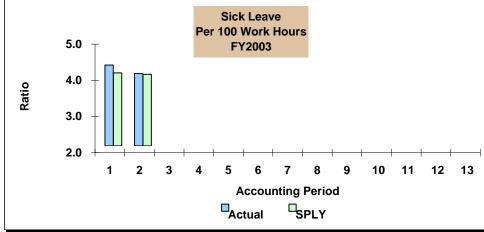
RESOURCES ON ORDER (\$ Millions)

MAJOR CATEGORIES	November 1, 2002	September 30, 2002		
CONSTRUCTION AND BUILDING PURCHASE BUILDING IMPROVEMENTS MAIL PROCESSING EQUIPMENT VEHICLES RETAIL EQUIPMENT POSTAL SUPPORT EQUIPMENT	\$ 121.9 138.5 915.3 140.0 39.4 99.5	\$ 132.3 157.1 964.6 145.8 40.9 95.2		
TOTAL RESOURCES ON ORDER	\$ 1,454.6	\$ 1,536.0		

Note: Totals may not sum due to rounding.







See accompanying Notes to the Financial and Operating Statements

WORK HOURS & OVERTIME/SICK LEAVE RATIOS Accounting Period 2, FY 2003 (Data in Thousands)

	Cı	urrent Period					\	/ear-to-Date		
	Var. to						Var. to			
Actual	Budget	% Budget	SPLY *	% SPLY	Total Work Hours	Actual	Budget	% Budget	SPLY *	% SPLY
					Operations:					
720	[14]	[2.0]	727	- 1.0	-Support	1,480	[34]	[2.3]	1,493	- 0.9
28,235	- 657	- 2.3	30,141	- 6.3	-Mail Processing	56,453	- 1,427	- 2.5	60,771	- 7.1
12,649	- 147	- 1.2	13,145	- 3.8	-Rural Delivery	25,704	- 369	- 1.4	26,864	- 4.3
36,425	[317]	[0.9]	36,707	- 0.8	-Other Delivery	73,481	[492]	[0.7]	74,571	- 1.5
2,486	- 6	- 0.2	2,548	- 2.4	-Vehicles Services	5,038	- 12	- 0.2	5,179	- 2.7
6,388	- 153	- 2.3	6,379	0.1	-Plant & Equip Maint	12,919	- 359	- 2.7	13,003	- 0.6
18,179	- 225	- 1.2	19,081	- 4.7	-Customer Services	36,816	- 443	- 1.2	38,757	- 5.0
530	- 88	- 14.3	587	- 9.8	Finance	1,087	- 176	- 13.9	1,219	- 10.8
673	- 21	- 3.0	693	- 2.9	Human Resources	1,375	- 36	- 2.5	1,416	- 2.9
1,173	- 58	- 4.8	1,017	15.3	Customer Service & Sales	2,390	- 120	- 4.8	2,075	15.2
5,168	[113]	[2.2]	5,126	8.0	Administration	10,548	[223]	[2.2]	10,476	0.7
3,382	- 103	- 3.0	<u>5,215</u>	- 35.1	Other	6,943	<u>- 107</u>	- 1.5	9,337	- 25.6
116,007	- 1,016	- 0.9	121,367	- 4.4	Total Work Hours	234,235	- 2,301	- 1.0	245,160	- 4.5

			Overtime			
Actual	Budget	SPLY		Actual	Budget	SPLY
8.6%	8.6%	8.2%	Overtime Ratio Per 100 Work Hours	8.0%	8.0%	7.6%
			Sick Leave			
Actual	Budget	SPLY		Actual	Budget	SPLY
4.0%		4.0%	Sick Leave Ratio Per 100 Work Hours	4.1%		4.0%

^{[]=}Unfavorable variance to budget

Note: Totals may not sum due to rounding.

^{*}SPLY data may differ from previous reports due to subsequent adjustments.

Accounting Period 2, FY 2003

Notes to the Financial and Operating Statements

Analysis of performance to SPLY may be skewed due to the events during this period last year. The aftermath of the events of September 11th impacted virtually all aspects of the Postal Service operations.

Revenue - Pages 1, 2, 3, 4, 5 and 6

Total Revenue was 0.6%, or \$34 million under plan. Although Total Revenue was slightly under plan, it grew by 7.8% over the same period last year fueled by a rante hange on June 30, 2002 and a volume increase of 4.9%. There was an underrun to plan in Commercial Revenue which was partially offset by an overrun in Retail Revenue. Total Commercial Revenue was 1.3%, or \$61 million, under plan. The biggest driver of the underrun was in Customer Meters, \$111 million under plan; however, revenue from Standard mail was strong at \$157 million over plan. First Class Permit Revenue was \$59 million under plan. Retail Revenue was 2.1%, or \$26 million, over plan. The biggest drivers of the overrun were in Stamps - Walk In and Post Office Meters, \$14 million and \$13 million over plan, respectively.

Expenses - Page 1, 2, 4, 7, 8 and 9

Total Expenses were \$96 million, or 1.8%, under plan. Both personnel and non-personnel costs were below plan. The biggest drivers of the \$38 million underrun to plan in personnel costs was a continuation of cost containment activities. Work hours were 0.9% below plan (see page 15) in both operation and non-operational areas. The biggest drivers of the \$58 million underrun in non-personnel costs were in Information Technology, which was \$26 million below plan, and in Depreciation, which was \$14 million below plan. Supply chain management, our Advanced Computing Environment and general belt tightening has assisted in this area. Transportation costs were also \$12 million below plan.

Mail Volume and Revenue - Page 3

Total Mail Volume for Accounting Period (AP) 2, Fiscal Year (FY) 2003, was 4.9% or 0.8 billion pieces above SPLY. Standard and Package Services were the only classes of mail, above their AP 2, FY 2002, levels. It should be noted that annual drives conducted by non-profit organizations resulted in a considerable increase in non-profit mailings above that recorded for the same period last year. This accounting period, total mail volume is 1.3 billion pieces or 8.0% more than the prior accounting period.

Year-to-date, total mail volumes were 1.1 billion or 3.5% more than reported for the same period last year. Mail volume increases in the Standard and Package Services categories is contributing favorably to the year-to-date results. It is believed that, in general, these mail volumes performed better than the same period last year because of slowing improving United States economy, a renewed confiderence by our customers in the USPS and a weak performing period last year. Because of the latter reason, this improved volume scenario may not continue. Some of the increase in volume could also be a result of an improvement reflected in service performance and safety measures implemented following the September 11th and anthrax events.

The total mail revenue reported in AP 2, FY 2003, was 7.8% above that reported during the same period last year (SPLY). It is noted that last year was affected by the September 11th and anthrax events. Also contributing to this performance was the new postage rate structure implemented on June 30, 2002, which provided a 7.7% revenue increase across all mail categories.

Accounting Period 2, FY 2003

Notes to the Financial and Operating Statements

Capital Commitments - Pages 1 and 13

AP 2, FY 2003 YTD capital commitments are lower than planned due to the Automated Package Processing Systems project, which was scheduled to be committed in AP 1 but was delayed to AP 3.

Work Hours - Pages 1, 14, and 15

Other Work Hours relate to Limited Duty, Rehabilitation, and Headquarters General Management hours. For AP 2, FY 2003 YTD, Other Work Hours were approximately 2.4 million hours below same period last year. These hours are now accounted for in the Customer Service and Sales line.

Total work hours for the AP 2 were 1.0 million hours below plan and 5.4 million hours below SPLY. This reduction in work hours reflects the continuation of cost containment activities through the installation of more efficient mail processing equipment and other efficiency improvements. Primary contributors to the underrun to same period last year were Mail Processing and Other work hours, 1.9 million hours and 1.8 million hours below, respectively.

Total work hours for AP 2 YTD were reduced 10.9 million hours or 4.5% below SPLY. This reduction in work hours reflects the installation of more efficient mail processing equipment and a decline of 24,033 in career complement from the same period last year.