

FINANCIAL & OPERATING STATEMENTS







January, FY 2006 January 1 – January 31, 2006

Prepared by: Financial Reporting and Analysis

										HIGHLIGHTS January 2006 - FY 2006 (Millions)											
	Actual		Budget		Current I Var. to Budget		d udget	SPLY	% SPLY			Actual		nr-to-Date Budget		ober 1, 20 Var. to Judget		Januar udget	<u>,</u>	2006) SPLY	% SPLY
\$ \$ \$ \$	6,411.6 5,917.1 494.5 250.0 244.5	\$ \$	6,274.7 <u>5,924.1</u> 350.6	\$	136.9 <u>- 7.0</u> 143.9		2.2 - 0.1 NM	\$ 5,815.4 5,672.8 142.6	10.3 4.3 NM	Total Revenue Total Expense Net Income Before Escrow Allocation * Escrow Allocation * Net Gain After Escrow Allocation *	\$ \$ \$ \$	24,944.6 23,728.0 1,216.6 1,000.0 216.6	\$ \$	24,967.4 23,735.8 1,231.6	[\$ [\$	- 22.8] <u>- 7.8</u> - 15.0]	[- 0.1] - 0.0 NM	\$ 2	24,602.0 22,810.2 1,791.8	1.4 4.0 NM
\$	151.7 120.4	\$	131.0 117.8	\$ [20.7 2.6]	[15.8 2.2]	\$ 106.4 119.7	42.6 0.6	Capital Commitments Total Workhours	\$	304.4 495.4	\$	323.7 486.7	[\$ [- 19.3] 8.7]	[[- 6.0] 1.8]	\$	528.4 495.7	- 42.4 - 0.1

[] = Unfavorable variance to budget

Actual Number Of:	Current Period	Last Period	SPLY
Post Offices	27,343	27,352	27,495
Postal Owned Vehicles In Use			
Administrative	6,266	6,282	5,752
Operations	209,177	209,012	206,703
Total Deliveries (000)	144,976	144,844	142,969
City Delivery Routes	164,295	164,312	164,607
Rural Routes	73,260	73,166	71,278
Career Employees (excludes Inspector General)	697,885	701,715	702,291
Casual Employees (includes Christmas Casuals) **	20,587	36,619	21,898
Transitional Employees	6,542	8,682	10,087

*Public Law (PL) 108-18, The Postal Civil Service Retirement System Funding Reform Act of 2003 requires that the U. S.Postal Service, beginning in FY 2006 hold in escrow an amount equal to the difference between the CSRS retirement costs before and after the implementation of this law. The Office of Personnel Management (OPM) calculates this amount and based on their latest estimate we are allocating \$250 million per month for purposes of assessing our financial position.

**Note: Christmas Casuals for current period and SPLY equals zero.

							STATEMENT OF INCOME & EXPEN January 2006 - FY 2006 (\$ Millions)	SE						
			Current Pe	eriod]				Year-to-D	ate		
Actual	Budge	t	Var. to Budget	% Budget	SPLY	% SPLY		Actual	Budget		/ar. to udget	% Budget	SPLY	% SPLY
\$ 6,400.8	\$ 6,26 1	.8	\$ 139.0	2.2	\$ 5,809.6	10.2	Operating Revenue	\$ 24,906.9	\$ 24,923.2	[\$	- 16.3]	[-0.1]	\$ 24,585.5	1.3
5,895.3	5,902	.2	- 6.9	- 0.1	 5,654.7	4.3	Operating Expense	23,639.4	23,646.8		- 7.4	-	22,736.3	4.0
\$ 505.5	\$ 359	.6	\$ 145.9	NM	\$ 154.9	NM	Income/(Loss) From Operations	\$ 1,267.5	\$ 1,276.4	[\$	- 8.9]	NM	\$ 1,849.2	NM
10.8	12	.9	[- 2.1]	[- 16.3]	5.8	86.2	Investment Income	37.7	44.2	[- 6.5]	[- 14.7]	16.5	128.5
-	(.1	- 0.1	- 100.0	-	NM	Interest Expense	1.4	1.8		- 0.4	- 22.2	1.5	- 6.7
21.8	21	.8		-	 18.1	20.4	Interest on Deferred Retirement Obligations	87.2	87.2		<u> </u>	-	72.4	20.4
\$ 494.5	\$ 350	.6	\$ 143.9	NM	\$ 142.6	NM	Net Income Before Escrow Allocation *	\$ 1,216.6	\$ 1,231.6	[\$	- 15.0]	NM	\$ 1,791.8	NM
250.0							Escrow Allocation *	1,000.0						
\$ 244.5							Net Gain After Escrow Allocation *	\$ 216.6						

[]=Unfavorable variance to budget

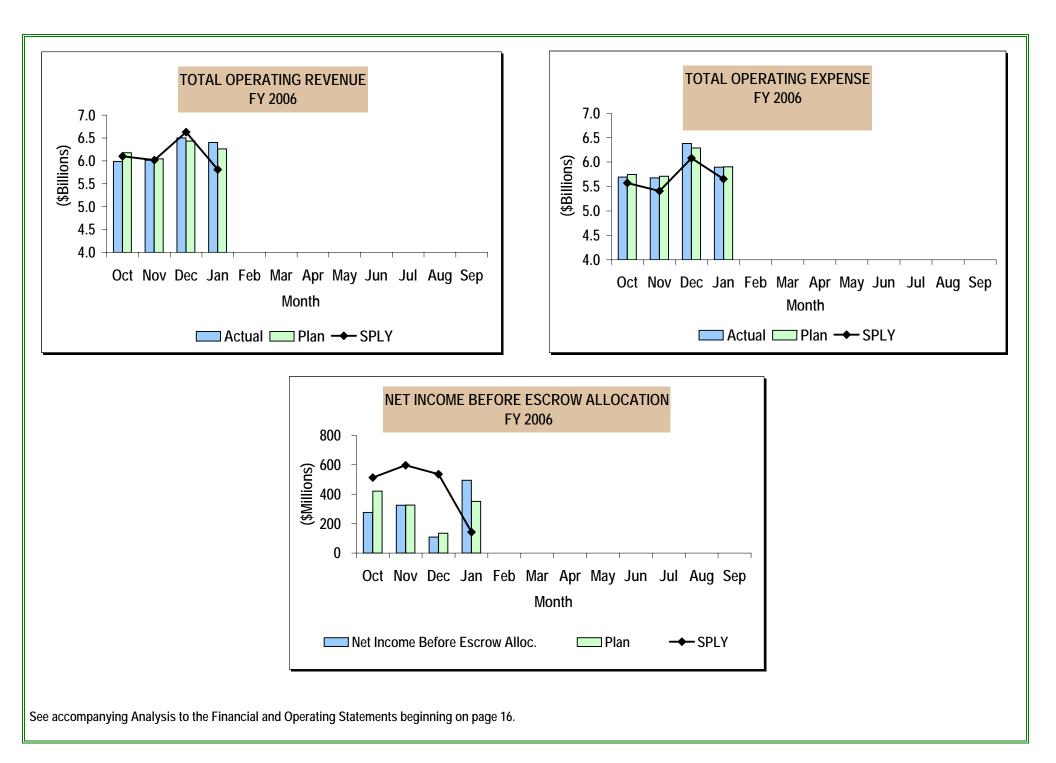
* See footnote on page 1.

(Data in Thousands) Year-to-Date * CATEGORY January 31, FY 2006 FY 2005 % SPLY FIRST-CLASS VOLUME 34,507,206 35,069,155 - 1.6 REVENUE \$ 12,794,448 \$ 12,903,038 - 0.8 REV/PC. \$ 0.3708 \$ 0.3679 0.8 PRIORITY-MAIL VOLUME 332,203 309,127 7.5 REVENUE \$ 1,808,930 \$ 1,657,609 9.1 REV/PC. \$ 5,4453 \$ 5.3622 1.5 EXPRESS MAIL VOLUME 18,831 17,851 5.5 REVENUE \$ 305,292 \$ 285,285 7.0 REV/PC. \$ 16,2122 \$ 15,9815 1.4	
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REV/PC. \$ 0.3708 \$ 0.3679 0.8 PRIORITY-MAIL 332,203 309,127 7.5 VOLUME 332,203 309,127 7.5 REVENUE \$ 1,808,930 \$ 1,657,609 9.1 REV/PC. \$ 5.4453 \$ 5.3622 1.5 EXPRESS MAIL UOLUME 18,831 17,851 5.5 REVENUE \$ 305,292 \$ 285,285 7.0 REV/PC. \$ 16.2122 \$ 15.9815 1.4	
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VOLUME332,203309,1277.5REVENUE\$1,808,930\$1,657,6099.1REV/PC.\$5.4453\$5.36221.5EXPRESS MAIL5.45135.5VOLUME18,83117,8515.55.5REVENUE\$305,292\$285,2857.0REV/PC.\$16.2122\$15.98151.4	
REVENUE\$1,808,930\$1,657,6099.1REV/PC.\$5.4453\$5.36221.5EXPRESS MAIL </td <td></td>	
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VOLUME18,83117,8515.5REVENUE\$ 305,292\$ 285,2857.0REV/PC.\$ 16.2122\$ 15.98151.4	
REVENUE\$ 305,292\$ 285,2857.0REV/PC.\$ 16.2122\$ 15.98151.4	
REV/PC. \$ 16.2122 \$ 15.9815 1.4	
PERIODICALS	
VOLUME 3,025,896 3,026,200 - 0.0	
REVENUE \$ 727,645 \$ 724,633 0.4	
REV/PC. \$ 0.2405 \$ 0.2395 0.4	
STANDARD MAIL	
VOLUME 35,240,259 34,713,774 1.5	
REVENUE \$ 6,666,165 \$ 6,517,230 2.3	
REV/PC. \$ 0.1892 \$ 0.1877 0.8	
PACKAGE SERVICES	
VOLUME 433,279 416,021 4.1	
REVENUE \$ 826,621 \$ 838,442 - 1.4	
REV/PC. \$ 1.9078 \$ 2.0154 - 5.3	
INTERNATIONAL	
VOLUME 307,963 314,691 - 2.1	
REVENUE \$ 686,357 \$ 648,458 5.8	
REV/PC. \$ 2.2287 \$ 2.0606 8.2	
ALL OTHER	
VOLUME 291,353 268,544 8.5	
ALL MAIL	
VOLUME 74,156,991 74,135,362 0.0	
REVENUE \$ 23,815,457 \$ 23,574,694 1.0	
REV/PC. \$ 0.3211 \$ 0.3180 1.0	

NOTE: Totals may not sum due to rounding.

When interpreting RPW SPLY changes under monthly reporting, users must factor in the number and composition of business days in the relevant time periods.

* Note: Due to the impacts from the rate change effective January 8, 2006, the year-to-date volume and revenue data is considered to be more representative of overall performance. As with all unaudited data, this information should be viewed as preliminary.



					REVENUE BY SOURCE January 2006 - FY 2006 (\$ Millions)				
		Curre	ent Period					Year-to-Date	
	Actual		SPLY	% SPLY			Actual	SPLY	% SPLY
\$	2,266.9	\$	2,175.9	4.2	Operating Revenue: Metered Postage	\$	8,525.5	\$ 8,615.0	- 1.0
	1,083.2		859.9	26.0	Stamps and Stamped Paper		4,103.9	4,177.4	- 1.8
	1,485.6		1,368.9	8.5	Permit Imprint		6,281.6	6,108.0	2.8
	172.5		159.7	8.0	Periodicals & Standard		721.5	718.0	0.5
	76.3		77.6	- 1.7	Official Mail		298.8	294.4	1.5
	1,023.0		912.9	12.1	Presort First-Class & Package Svc./Permit Imprint		3,870.4	3,647.7	6.1
	71.8		68.7	4.5	Box Rents		272.2	266.0	2.3
	17.1		17.6	- 2.8	Money Order Fees		69.4	70.8	- 2.0
_	190.8		162.5	17.4	Other		712.0	664.6	7.1
\$	6,387.2	\$	5,803.7	10.1	Subtotal	\$	24,855.3	\$ 24,561.9	1.2
	13.6		5.9	130.5	Government Appropriations		51.6	23.6	118.6
\$	6,400.8	\$	5,809.6	10.2	Total Operating Revenue	\$	24,906.9	\$ 24,585.5	1.3
	10.8		5.8	86.2	Investment Income		37.7	16.5_	128.5
<u>\$</u>	<u>6,411.6</u>	<u>\$</u>	5,815.4	10.3	Total Revenue	<u>\$</u>	24,944.6	<u>\$ 24,602.0</u>	1.4

						REVENUE BY CATEGORY January 2006 - FY 2006 (\$ Millions)						
		Curre	ent Period						Yea	r-to-Date		
	Actual		Budget	%	Budget			Actual		Budget	%	Budget
\$	2,741.8	\$	2,769.5	[- 1.0]	Commercial Revenue Permit Revenue	\$	11,127.9	\$	11,015.7		1.0
\$	1,936.4 4,678.2	\$	1,971.3 4,740.8	[[- 1.8] - 1.3]	Other Commercial Accounts Revenue Total Commercial Revenue	\$	7,005.9 18,133.8	\$	7,517.2 18,532.9	[[- 6.8] - 2.2]
	1,251.3		1,114.9		12.2	Retail Revenue Retail Postage Revenue		4,952.3		4,756.3		4.1
	112.0		104.7		7.0	Retail Services Revenue		412.2		419.1	[- 1.6]
	15.8		16.2	[- 2.5]	Retail Products Revenue		76.6		68.4		12.0
\$	276.5 1,655.6	\$	227.1 1,462.9		21.8 13.2	Other Retail Channels Revenue Total Retail Revenue	\$	1,083.9 6,525.0	\$	913.7 6,157.5		18.6 6.0
\$	6,333.8	\$	6,203.7		2.1	Total Commercial & Retail Revenue	\$	24,658.8	\$	24,690.4	[- 0.1]
	53.4		46.2		15.6	Other Income		196.5		176.6		11.3
	13.6		11.9		14.3	Government Appropriations	_	51.6		56.2	[- 8.2]
\$	6,400.8	\$	6,261.8		2.2	Total Operating Revenue	\$	24,906.9	\$	24,923.2	[- 0.1]
	10.8		12.9	[- 16.3]	Investment Income	_	37.7		44.2	[- 14.7]
<u>\$</u>	<u>6,411.6</u>	<u>\$</u>	6,274.7		2.2	Total Revenue	<u>\$</u>	24,944.6	<u>\$</u>	24,967.4	[- 0.1]
[]	=Unfavora	ble v	ariance to l	bud	get							
Se	ee accomp	anyir	ng Analysis	to t	he Financ	ial and Operating Statements beginning on	n pag	j e 16.				

							EXPENSE ANALYSIS January 2006 - FY 2006 (\$ Millions)]			
			Current F	Period]			Year-to-E	Date		
	Actual	Budget	Var. to Budget	% Budget	SPLY	% SPLY		Actual	Budget	Var. to Budget	% Budget	SPLY	% SPLY
\$	4,577.7	\$ 4,565.3	[\$ 12.4]	[0.3]	\$ 4,488.4	2.0	Personnel Compensation	\$ 18,657.0	\$ 18,539.6	[\$ 117.4]	[0.6]	\$ 18,128.7	2.9
							Non-Personnel Expense:						
	547.9	501.0	[46.9]	[9.4]	470.8	16.4	Transportation	2,054.9	2,073.3	- 18.4	- 0.9	1,907.5	7.7
	216.9	224.1	- 7.2	- 3.2	196.8	10.2	Supplies & Services	742.3	817.2	- 74.9	- 9.2	675.4	9.9
_	552.8	611.8	- 59.0	- 9.6	498.7	10.9	Other	2,185.2	2,216.7	- 31.5	- 1.4	2,024.7	7.9
<u>\$</u>	1,317.6	<u>\$ 1,336.9</u>	\$ <u>-19.3</u>	- 1.4	<u>\$ 1,166.3</u>	13.0	Subtotal	<u>\$ 4,982.4</u>	<u>\$ 5,107.2</u>	<u>\$-124.8</u>	- 2.4	<u>\$ 4,607.6</u>	8.1
\$	5,895.3	\$ 5,902.2	\$ - 6.9	- 0.1	\$ 5,654.7	4.3	Total Operating Expense	\$ 23,639.4	\$ 23,646.8	\$ - 7.4	- 0.0	\$ 22,736.3	4.0
	0.0	0.1	- 0.1	- 100.0	- 0.0	NM	Interest Expense	1.4	1.8	- 0.4	- 22.2	1.5	- 6.7
-	21.8	21.8	0.0	0.0	18.1	20.4	Interest on Deferred Retirement Obligations	87.2	87.2	0.0	0.0	72.4	20.4
<u>\$</u>	5,917.1	<u>\$ 5,924.1 </u>	<u>\$ - 7.0</u>	- 0.1	<u>\$ 5,672.8</u>	4.3	Total Expense	<u>\$ 23,728.0</u>	<u>\$ 23,735.8</u>	<u>\$-7.8</u>	- 0.0	<u>\$ 22,810.2</u>	4.0

[]=Unfavorable variance to budget

										A	NALYSIS OF OPERATING EXPE Personnel Compensation January 2006 - FY 2006 (\$ Millions)	:NS	ES									
				С	urrent Pe	riod											Year-to-D	ate				
				١	/ar. to											١	/ar. to					
	Actual	E	Budget	E	Budget	%	Budget		SPLY	% SPLY	Total Compensation		Actual	В	udget	E	Budget	% E	Budget		SPLY	% SPLY
											Operations:											
\$		\$	34.9	[\$	2.4]		6.9]	\$	33.6	11.2	-Support	\$	144.5	\$	138.0	[\$	6.5]	-	4.7]	\$	131.2	10.1
	990.3		966.9	[23.3]	[2.4]		973.9	1.7	-Mail Processing		4,062.8		3,956.7	[106.1]	[2.7]		,972.9	2.3
	423.3		439.2		- 15.9		- 3.6		406.6	4.1	-Rural Delivery		1,787.1		1,789.1		- 1.9		- 0.1		,664.4	7.4
	1,402.2		1,409.9	,	- 7.7	,	- 0.5		1,375.2	2.0	-City Delivery		5,761.9		5,731.3	ļ	30.7]		0.5]	5	,608.9	2.7
	102.0		101.7	l	0.3]	l	0.3]		98.3	3.8	-Vehicles Services		414.7		413.1	l	1.5]	l	0.4]		400.4	3.6
	258.8		266.2	r	- 7.4	r	- 2.8		251.2	3.0	-Plant & Equip Maint		1,038.4		1,065.3	r	- 26.9	r	- 2.5		,002.7	3.6
	692.8		669.5	l	23.3]	l	3.5]		663.4	4.4	-Customer Services		2,811.9		2,748.3	l	63.6]	l	2.3]	2	,725.8	3.2
	18.0		19.0		- 0.9		- 5.0		17.2	4.7	Finance Human Resources		71.1		75.7		- 4.6		- 6.1		67.8	4.8
	30.1 44.1		30.5 44.7		- 0.5 - 0.6		- 1.6 - 1.3		31.3 42.2	- 4.1 4.4	Customer Service & Sales		118.5 174.1		120.6 178.4		- 2.1 - 4.3		- 1.7 - 2.4		121.9 169.1	- 2.8 2.9
	215.4		210.0	r	- 0.8 5.4]	r	2.6]		42.2 209.0	4.4 3.1	Administration - Field		837.9		858.1		- 4.3 - 20.2		- 2.4 - 2.3		822.1	2.9 1.9
	215.4 111.4		110.3	ſ	1.1		1.0]		116.8	- 4.6	Other Salaries & Benefits		422.7		437.0		- 20.2 - 14.4		- 2.3 - 3.3		445.0	- 5.0
\$		\$	4,302.8	[\$	22.8]	ſ	0.5]	\$	4,218.8	2.5	Total Salaries & Benefits	¢	17,645.6	\$ 1	17,511.5	[\$	134.1]	ſ	0.8]	¢ 17	,132.2	3.0
Ψ		Ψ		ĮΨ		L	_	Ψ	-			Ψ		Ψ		ĮΨ		L	-	ψ 17	-	
	99.6		99.7		- 0.1		- 0.1		95.6	4.2	Workers' Compensation		398.7		398.9		- 0.2		- 0.1		408.1	- 2.3
	4.4		4.4	[0.0]	[0.2]		5.4	- 18.8	Unemployment Compensation		24.6		24.6	[0.0]	[0.1]		19.0	29.8
	2.4		2.4		0.0		0.0		1.9	26.3	Deferred Retirement Cost		9.6		9.6		0.0		0.0		7.6	26.3
	137.0		141.7		- 4.7		- 3.3		125.4	9.3	Annuitant Health Benefits		531.5		544.1		- 12.6		- 2.3		479.1	10.9
_	8.7		14.3		- 5.7		- 39.5		41.2	- 79.0	Other Compensation		46.9		50.9	_	- 4.0		- 7.8		82.7	- 43.3
\$	4,577.7	\$	4,565.3	[\$	12.4]	[0.3]	\$	4,488.4	2.0	Total Personnel Compensation	\$	18,657.0	\$ 1	8,539.6	[\$	117.4]	[0.6]	\$ 18	,128.7	2.9

[]=Unfavorable variance to budget Totals may not sum due to rounding.

							ANAI	YSIS OF NON-PERSONNEL EXP January 2006 - FY 2006 (\$ Millions)	ENSES							
				urrent Per	iod]				Year-to-	-Date)		
А	Actual	Budget		r. to dget %	Budget	SPLY	% SPLY	Description	Actual	Budget		Var. to Budget	% E	Budget	SPLY	% SPLY
\$	547.9	\$ 501.0	[\$	46.9] [9.4]	\$ 470.8	16.4	Transportation	\$ 2,054.9	\$ 2,073.3	\$	- 18.4		- 0.9	\$ 1,907.5	7.7
	216.9	224.1		- 7.2	- 3.2	196.8	10.2	Supplies & Services	742.3	817.2		- 74.9		- 9.2	675.4	9.9
	182.5	175.4	[7.1] [4.0]	167.3	9.1	Depreciation	715.2	726.1		- 10.9		- 1.5	669.7	6.8
	88.8	86.9	[1.8] [2.1]	88.4	0.4	Rent	343.1	347.1		- 4.0		- 1.1	347.1	- 1.1
	64.6	56.5	[8.2] [14.4]	51.0	26.7	Utilities & Heating Fuel	212.8	199.4	[13.4]	[6.7]	175.1	21.5
	33.2	35.5		- 2.2	- 6.3	30.9	7.7	Rural Carrier Equip Maint Allowance	144.8	147.9		- 3.1		- 2.1	129.8	11.6
	58.7	49.4	[9.3] [18.7]	44.0	33.3	Vehicle Maintenance Services	228.4	205.9	[22.5]	[10.9]	181.7	25.7
	35.4	35.9		- 0.5	- 1.3	27.4	29.1	Information Technology	124.5	149.6		- 25.1		- 16.8	97.9	27.2
	17.7	18.2		- 0.5	- 2.6	17.1	4.0	Building Projects Expensed	75.4	76.5		- 1.1		- 1.4	83.5	- 9.7
	7.7	8.5		- 0.9	- 10.2	9.2	- 16.9	Contract Job Cleaners	32.6	30.3	[2.2]	[7.4]	29.8	9.5
	12.8	19.3		- 6.6	- 33.9	11.9	7.0	Travel & Relocation	73.7	65.3	[8.4]	[12.9]	65.3	12.9
	20.4	17.8	[2.6][14.6]	17.8	14.8	Communications	71.7	65.9	[5.8]	[8.8]	69.6	3.0
	7.3	7.2	[0.1] [1.5]	7.2	1.2	Contract Stations	24.8	27.1		- 2.3		- 8.6	25.6	- 3.1
	2.9	3.6		- 0.6	- 18.1	1.8	62.7	Printing	7.6	9.0		- 1.4		- 15.3	9.8	- 21.9
	3.2	4.7		- 1.5	- 31.1	3.8	- 16.5	Training	13.3	19.2		- 6.0		- 31.0	15.2	- 12.7
	2.1	2.8		- 0.7	- 24.6	2.2	- 5.2	Carfare & Tolls	9.6	10.4		- 0.7		- 7.2	9.5	1.7
	1.2	1.4		- 0.3	- 18.0	1.0	11.7	Vehicle Hire	5.0	5.4		- 0.4		- 6.7	4.8	4.7
	3.8	3.2	[0.6] [17.6]	4.6	- 17.6	Accident Costs	17.6	14.1	[3.5]	[25.1]	18.0	- 2.5
	10.5	85.5		75.0	- 87.7	12.9	- 18.8	Miscellaneous	85.0	117.7		- 32.7		- 27.8	92.4	- 8.0
\$	1,317.6	\$ 1,336.9	\$ -	19.3	- 1.4	\$ 1,166.3	13.0	Total Non-Personnel Expenses	\$ 4,982.4	\$ 5,107.2	\$	- 124.8		- 2.4	\$ 4,607.6	8.1

[]=Unfavorable variance to budget Totals may not sum due to rounding.

	STATEMENT OF FINANC January 2006 - F (\$ Millions	Y 2006				
Assets		uary 31, 2006		nuary 31, 2005		ember 30, 2005*
Current Assets:						
Cash and cash equivalents _1/	\$	1,720	\$	1,080	\$	930
Receivables:						
Foreign countries		598		678		590
U.S. Government		331		308		280
Other		216		177_		188
Receivables before allowances		1,145		1,163		1,058
Less allowances		49		114		50
Total receivables, net		1,096		1,049		1,008
Supplies, advances and prepayments		158_		172_		200
Fotal Current Assets		2,974		2,301		2,138
Other Assets, principally revenue forgone appropriations receivable		384		361		376
Property and Equipment, at Cost:						
Buildings		20,752		20,237		20,480
Equipment		18,826		17,630		18,664
Land		2,878		2,807		2,878
Leasehold improvements		1,200		1,111		1,172
		43,656		41,785		43,194
Less allowances for depreciation and amortization		22,975		21,264		22,400
		20,681		20,521		20,794
Construction in progress		1,984		2,041		1,895
Total property and equipment, net		22,665		22,562		22,689
Total Assets	<u>\$</u>	26,023	<u>\$</u>	25,224	<u>\$</u>	25,203

_1/ Includes securities with maturities of 90 days or less in accordance with Statement of Financial Accounting Standards (SFAS) No. 95.

* Audited year-end data.

Certain reclassifications have been made to previously reported Balance Sheet amounts.

Liabilities and Net Capital Current Liabilities: Compensation and benefits Estimated prepaid postage Payables and accrued expenses: Commercial vendors & accrued expenses	January 31, 2006 \$ 2,374 1,281	January 31, 2005 \$ 2,405	September 30, 2005*
Current Liabilities: Compensation and benefits Estimated prepaid postage Payables and accrued expenses:		¢ 2.405	
Estimated prepaid postage Payables and accrued expenses:		¢ 2,405	
Payables and accrued expenses:	1,281		\$ 2,852
		1,242	1,20
Commercial venuors & accided expenses	1,347	1,786	1,56
Foreign countries	610	782	68
U.S. government	56_	68_	7
Total payables and accrued expenses	2,013	2,636	2,33
Customer deposit accounts	1,718	1,665	1,72
Outstanding postal money orders	855	870	83
Prepaid box rent & other deferred revenue	442	412	47
Total Current Liabilities	8,683	9,230	9,41
Non-Current Liabilities:			
Workers' compensation costs	7,079	7,059	6,69
Employees' accumulated leave	1,966	1,922	2,01
Deferred revenue	692	288	69
Long-term portion capital lease obligations	654	654	64
Other	356	348	36
Total Non-Current Liabilities	10,747	10,271	10,41
Total Liabilities	19,430	19,501	19,822
Net Capital:			
Capital contributions of the U.S. government	3,034	3,034	3,03
Retained earnings since reorganization	3,559	2,689	2,34
Total Net Capital	6,593	5,723	5,37
Total Liabilities and Net Capital	<u>\$ 26,023</u>	<u>\$ 25,224</u>	<u>\$ 25,20</u>

STATEMENT OF CASH FLOWS Fiscal Year 2006 through January 31, (\$ Millions)	2006					
		uary 31, 2 006		nuary 31, 2 005	-	ember 3 2005*
Cash flows from operating activities:	¢	4.047	^	4 700	¢	
Net Income Adjustments to recognize not income to not each provided by operating activities:	\$	1,217	\$	1,792	\$	1,44
Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and amortization		710		665		2,08
Loss on disposals of property and equipment, net		2		7		2,00
Increase in revenue forgone appropriations receivable		(8)		,		(*
Increase (decrease) in workers' compensation liability		384		408		(
(Decrease) increase in employees' accumulated leave		(50)		(84)		(
Increase (decrease) in long-term portion capital lease liability		(30)		(8)		
(Decrease) increase in other non-current liabilities		(13)		(0)		(1 <i>1</i>
Changes in current assets and liabilities:		(10)		0		()
(Increase) decrease in receivables, net		(88)		(25)		
Decrease in supplies, advances and prepayments		42		48		:
(Decrease) increase in compensation and benefits		(478)		(235)		3
Increase (decrease) in estimated prepaid postage		81		(14)		(
(Decrease) increase in payables and accrued expenses		(319)		28		(1
(Decrease) increase in customers' deposit accounts		(2)		59		1
Increase in outstanding postal money orders		25		103		(
(Decrease) increase in prepaid box rent & other deferred revenue		(35)		(9)		!
Net cash provided by operating activities		1,478		2,740		3,6
Cash flows from investing activities:						
Purchase of property and equipment		(697)		(740)		(2,3 ⁻
Proceeds from sale of property and equipment		9		3		
Net cash used in investing activities		(688)		(737)		(2,2
Cash flows from financing activities:						
U.S. government appropriation - received		-		-		50
U.S. government appropriation - expended		-		-		(4
Issuance of debt		-		-		
Payments on debt		-		(1,800)		(1,80
Net cash used in financing activities		-		(1,800)		(1,34
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year		790 930		203 877		87
Cash and cash equivalents at end of period	\$	1,720	\$	1,080	\$	9:

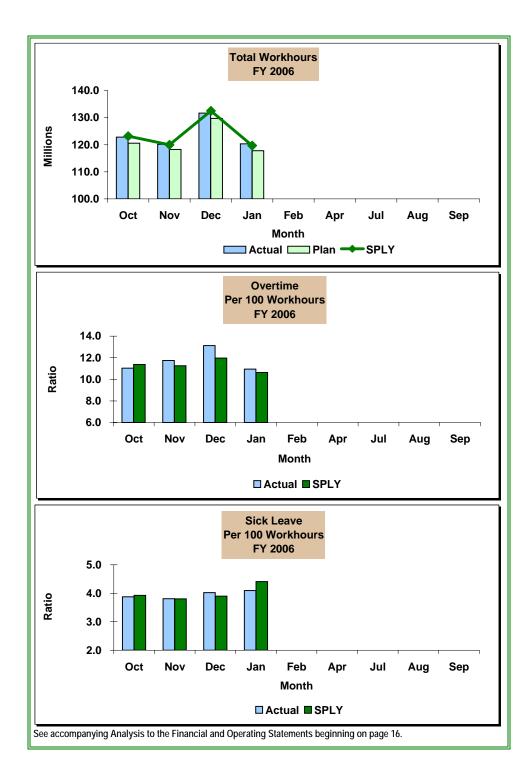
CAPITAL INVESTMENTS January 2006 - FY 2006 (\$ Millions)												
	COMMITMENTS					CASH OUTLAYS						
	Year-to-Date									-to-Date		
MAJOR CATEGORIES	A	CTUAL		PLAN		SPLY	A	CTUAL	F	PLAN		SPLY
CONSTRUCTION AND BUILDING PURCHASE BUILDING IMPROVEMENTS MAIL PROCESSING EQUIPMENT VEHICLES RETAIL EQUIPMENT POSTAL SUPPORT EQUIPMENT	\$	108.9 93.4 77.6 5.0 0.0 19.4	\$	109.0 122.2 63.7 5.3 0.1 23.4	\$	36.4 39.2 65.5 2.0 3.6 381.8	\$	59.5 150.9 269.7 58.5 0.1 <u>158.1</u>	\$	67.1 117.3 274.4 42.0 6.9 219.9	\$	76.1 129.1 241.3 84.5 45.7 163.3
TOTAL COMMITMENTS/CASH OUTLAYS Note: Totals may not sum due to rounding.	\$	528.4	\$	696.7	\$	727.5	\$	740.0				
RESOURCES ON ORDER (\$ Millions)												
MAJOR CATEGORIES					January 31, 2006			September 30, 2005				
CONSTRUCTION AND BUILDING PURCHASE BUILDING IMPROVEMENTS MAIL PROCESSING EQUIPMENT VEHICLES RETAIL EQUIPMENT POSTAL SUPPORT EQUIPMENT				\$ 194.5 357.4 1,831.3 149.2 38.4 436.2			\$ 149.0 419.5 2,017.9 202.7 38.5 <u>579.8</u>					
TOTAL RESOURCES ON ORDER See accompanying Analysis to the Financial and Operat	16.		\$	3,007.0			\$	3,407.4				

WORKHOURS & OVERTIME/SICK LEAVE RATIOS												
January 2006 - FY 2006												
(Data in Thousands)												
Current Period					1	Year-to-Date						
	Var. to						Var. to					
Actual	Budget	% Budget	SPLY *	% SPLY	Total Workhours	Actual	Budget	% Budget	SPLY *	% SPLY		
					Operations:							
807	[55]		751	7.5	-Support	3,168	[140]		2,989	6.0		
28,515	[1,540]		28,313	0.7	-Mail Processing	118,189	[5,126]		118,632	- 0.4		
14,550	[62]		14,036	3.7	-Rural Delivery	60,862 [896]			58,770	3.6		
37,798	[76]		38,269	- 1.2	-City Delivery	157,347	[1,914]		158,211	- 0.5		
2,668	[32]		2,624	1.7	-Vehicles Services		[25]		10,760	0.5		
6,859	- 65	- 0.9	6,764	1.4	-Plant & Equip Maint	27,169	- 846	- 3.0	27,074	0.3		
19,577	[817]	[4.4]	19,160	2.2	-Customer Services	79,830	[2,252]	[2.9]	79,731	0.1		
408	- 43	- 9.5	403	1.2	Finance	1,622	- 201	- 11.0	1,614	0.5		
670	- 4	- 0.6	727	- 7.7	Human Resources	2,704	- 2	- 0.1	2,891	- 6.5		
1,128	- 3	- 0.3	1,109	1.7	Customer Service & Sales	4,458	- 99	- 2.2	4,460	- 0.0		
5,439	[95]	[1.8]	5,444	- 0.1	Administration	21,865	- 187	- 0.8	22,200	- 1.5		
1,933	[9]	[0.5]	2,073	- 6.8	Other	7,383	- 313	- 4.1	8,331	- 11.4		
120,353	[2,570]	[2.2]	119,673	0.6	Total Workhours	495,413	[8,704]	[1.8]	495,664	- 0.1		
					Overtime							
	Actual	Budget	SPLY			Actual	Budget	SPLY				
	11.0%	8.4%	10.6%		Overtime Ratio Per 100 Workhours	11.7%	8.8%	11.3%				
Sick Leave												
	Actual		SPLY			Actual		SPLY				
	4.1%	4.1% 4.4%			Sick Leave Ratio Per 100 Workhours			4.0%				
[]=Unfavorabl	e variance to buc	laet										

[]=Unfavorable variance to budget

Note: Totals may not sum due to rounding.

 $^{\ast}\text{SPLY}$ data may differ from previous reports due to subsequent adjustments.



January 2006 - FY 2006

Information: For the month, there was an equal number of delivery days as compared to same period last year (SPLY). Additionally, January contained an equal number of weekdays and Saturdays as SPLY.

Analysis of the Financial and Operating Statements

Revenue - Pages 1, 2, 3, 4, 5 and 6

For January, Total Revenue was \$137 million or 2.2% over plan, and \$596 million or 10.3% over same period last year (SPLY). Commercial Revenue was under plan by \$63 million or 1.3% and Retail Revenue was over plan \$193 million or 13.2%. In January, Total Commercial Revenue and Retail Revenue combined were \$566 million more than SPLY. The bulk of the increase to SPLY for total revenue was reflected in Stamps and Stamped Paper, Permit Revenue, Presort First and Package Services/Permit Imprint and Metered Postage. Contributing to this performance was the new postage rate structure implemented on January 8, 2006, which provided a 5.4% revenue increase in order to fulfill the requirement of Public Law (PL) 108-18, The Postal Civil Service Retirement System Act, enacted in 2003. This law requires the Postal Service to place \$3.1 billion in an escrow account by October 1, 2006.

Year-to-date (YTD), Total Revenue is \$23 million or 0.1% under plan with the largest contributor being Other Commercial Accounts Revenue at \$511 million or 6.8% less than plan. YTD, Total Revenue is \$343 million or 1.4% over SPLY. Most of the revenue increase to SPLY, \$397 million, exists in Permit Revenue.

Expenses - Pages 1, 2, 4, 7, 8 and 9

For January, Total Expenses were \$7 million or 0.1% below plan. Personnel costs were \$12 million or 0.3% above plan, but non-personnel costs were below plan by \$19 million or 1.4%. Transportation costs exceeded plan by \$47 million or 9.4%, but were basically countered by combined plan savings of \$89 million, in Supplies and Services, Travel and Relocation and Miscellaneous. This month's Total Expenses were above SPLY by \$244 million or 4.3% primarily due to increases in deliveries, fuel prices, health benefits and COLA costs.

Year-to-date, Total Expenses are \$8 million below plan. Personnel costs are \$117 million or 0.6% above plan, while non-personnel expenses are \$125 million or 2.4% below plan. Supplies and Services YTD at \$75 million or 9.2% below plan is a major contributor to the non-personnel plan underrun. YTD, Total Expenses are \$918 million or 4.0% above SPLY.

Analysis of the Financial and Operating Statements (Continued)

Mail Volume and Revenue - Page 3

Year-to-date, Total Mail Volume is 22 million pieces more than SPLY. The most significant mail volume increase over SPLY for YTD is in the lower revenue-perpiece Standard Mail category, which increased 526 million pieces or 1.5%. YTD, First-Class Mail volume is 562 million pieces or 1.6% less than SPLY generating \$109 million less revenue than SPLY.

Capital Investments - Pages 1 and 13

The Fiscal Year 2006 Capital Commitments YTD through January 2006 are \$304 million compared to a plan of \$324 million. This represents a plan underrun of \$19 million or 6.0%.

The Cash Outlays YTD are \$697 million versus a plan of \$728 million, representing a \$31 million underrun to plan.

Workhours - Pages 1, 14 and 15

Total Workhours for January 2006 were 2.6 million hours or 2.2% above plan, and 0.7 million hours or 0.6% above January 2005. Together, Mail Processing, Delivery Services and Customer Services increased 0.7 million hours over SPLY. This month's increase in workhours above SPLY was a reflection of the increase in workload.

Total Workhours for January 2006 YTD are 8.7 million hours or 1.8% above plan and 0.3 million hours below SPLY or 0.1%. The most significant plan overruns exist in Mail Processing by 5.1 million hours, Delivery Services by 2.8 million hours, and Customer Services by 2.3 million hours. These overruns in workhours are a reflection of growth in mail volume above plan and continued growth in delivery points. YTD, major contributors to the workhours decrease to SPLY are City Delivery and Mail Processing workhours. Combined, these operations workhours are 1.3 million hours below SPLY.