

FINANCIAL & OPERATING

STATEMENTS

September, FY 2005

September 1 - September 30, 2005

Prepared by: Financial Reporting and Analysis

								HIGHLIGHTS September 2005 - FY 2005 (Millions)										
			Current Var. to	Peric	bd					Y	ear-	to-Date (O	ctober 1, 200 Var. to)4 - 9	Septemb	ber 3	80, 2005)	
Actual	Budget		Budget	% B	Budget	SPLY	% SPLY			Actual		Budget	Budget	% E	Budget		SPLY	% SPLY
\$ 5,824.1	\$ 5,591.7	\$	232.4		4.2	\$ 5,844.8	- 0.4	Total Revenue	\$	69,992.9	\$	68,340.1	\$ 1,652.8		2.4	\$	69,028.6	1.4
 6,153.7	 5,813.4	[340.3]	[5.9]	 5,849.3	5.2	Total Expense	<u> </u>	68,547.5		68,532.5	[15.0]	[0.0]		65,964.0	3.9
\$ (329.6)	\$ ` '	[\$	- 107.9]		NM	\$ (4.5)	NM	Net Income/(Loss)	\$	1,445.4	\$	· /	\$ 1,637.8		NM	\$	3,064.6	NM
\$ 1,268.0 120.2	\$ 646.6 120.1	\$ [621.4 0.1]	[96.1 0.1]	\$ 715.2 120.0	77.3 0.1	Capital Commitments Total Workhours	\$	2,920.7 1,463.3	\$	3,276.3 1,446.1	[\$ - 355.6] [17.2]	[[- 10.9] 1.2]	\$	2,122.2 1,452.3	37.6 0.8

[] = Unfavorable variance to budget

Actual Number Of:	Current Period	Last Period	SPLY
Post Offices	27,385	27,388	27,505
Postal Owned Vehicles In Use			
Administrative	6,366	6,319	5,793
Operations	206,808	206,420	206,345
Total Deliveries (000)	144,326	144,173	142,320
City Delivery Routes	164,419	164,435	164,412
Rural Routes	72,695	72,489	70,801
Career Employees (Excludes Inspector General)	703,873	702,946	706,703
Casual Employees	19,182	19,861	20,529
Transitional Employees	8,460	8,504	9,884

STATEMENT OF INCOME & EXPENSE September 2005 - FY 2005

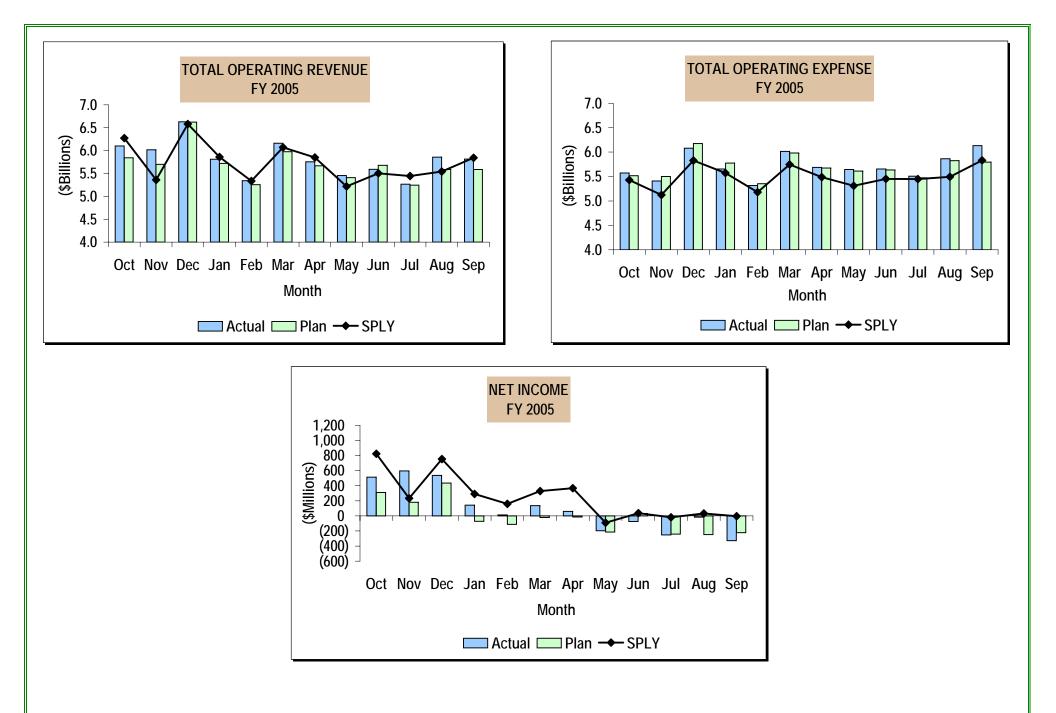
(\$ Millions)

		Current Pe	eriod]				Year-to-	Date		
Actual	Budget	Var. to Budget	% Budget	SPLY	% SPLY		A	ctual	Budget	Var. to Budget	% Budget	SPLY	% SPLY
\$ 5,815.9	\$ 5,588.6	\$ 227.3	4.1	\$ 5,842.0	- 0.4	Operating Revenue	\$6	9,907.4	\$ 68,289.7	\$ 1,617.7	2.4	\$ 68,996.0	1.3
6,132.9	5,793.8	[<u>339.1</u>]	[5.9]	 5,831.8	5.2	Operating Expense	6	8,282.9	68,308.9	- 26.0	- 0.0	 <u>65,851.0</u>	3.7
\$ (317.0) \$ (205.2)[[\$ - 111.8]	NM	\$ 10.2	NM	Income/(Loss) From Operations	\$	1,624.5	\$ (19.2)	\$ 1,643.7	NM	\$ 3,145.0	NM
8.2	3.1	5.1	164.5	2.8	192.9	Investment Income		85.5	50.4	35.1	69.6	32.6	162.3
0.0	1.5	- 1.5	- 100.0	\$ 0.3	- 100.0	Interest Expense		1.6	6.4	- 4.8	- 75.0	10.0	- 84.0
20.8	18.1 [[2.7]	[14.9]	 17.2	20.9	Interest on Deferred Retirement Obligations		263.0	217.2	[45.8]	[21.1]	 103.0	155.3
\$ (329.6) \$ (221.7)[[\$ - 107.9]	NM	\$ (4.5)	NM	Net Income/(Loss)	\$	1,445.4	\$ (192.4)	\$ 1,637.8	NM	\$ 3,064.6	NM

[]=Unfavorable variance to budget

	MAIL VOLUME - MAIL REVENUE (Data in Thousands)	
	Current Period	Year-to-Date
CATEGORY	Quarter 4 Quarter 4 FY 2005 FY 2004 % SPLY	September 30, September 30, FY 2005 FY 2004 % SPLY
FIRST-CLASS		
VOLUME	23,343,049 23,493,833 - 0.6	98,070,956 97,926,396 0.1
REVENUE	\$ 8,565,075 \$ 8,680,962 - 1.3	\$ 36,061,780 \$ 36,376,845 - 0.9
REV/PC.	\$ 0.3669 \$ 0.3695 - 0.7	\$ 0.3677 \$ 0.3715 - 1.0
PRIORITY-MAIL		
VOLUME	211,384 199,170 6.1	887,477 848,633 4.6
REVENUE	\$ 1,091,806 \$ 1,022,842 6.7	\$ 4,633,607 \$ 4,421,431 4.8
REV/PC.	\$ 5.1650 \$ 5.1355 0.6	\$ 5.2211 \$ 5.2101 0.2
EXPRESS MAIL	10 70/ 10 2/7 4.0	FE 476 E4 100 0 F
VOLUME REVENUE	13,796 13,267 4.0 \$ 215,237 \$ 207,277 3.8	55,475 54,123 2.5
REVENUE REV/PC.	\$215,237 \$207,277 3.8 \$15.6014 \$15.6235 -0.1	\$ 872,282 \$ 852,842 2.3 \$ 15.7239 \$ 15.7575 - 0.2
REV/PC.	ə 13.0014 ə 13.0233 - U.T	\$ 10.7237 \$ 10.7070 - U.Z
PERIODICALS		
VOLUME	2,156,027 2,228,634 - 3.3	9,070,003 9,135,272 - 0.7
REVENUE	\$ 516,029 \$ 538,191 - 4.1	\$ 2,160,763 \$ 2,191,758 - 1.4
REV/PC.	\$ 0.2393 \$ 0.2415 - 0.9	\$ 0.2382 \$ 0.2399 - 0.7
STANDARD MAIL		
VOLUME	25,538,424 24,460,625 4.4	100,942,091 95,563,521 5.6
REVENUE	\$ 4,778,685 \$ 4,624,609 3.3	\$ 18,953,471 \$ 18,122,525 4.6
REV/PC.	\$ 0.1871 \$ 0.1891 - 1.0	\$ 0.1878 \$ 0.1896 - 1.0
PACKAGE SERVICES		
VOLUME	297,189 287,568 3.3	1,165,534 1,131,928 3.0
REVENUE REV/PC.	\$ 512,126 \$ 520,869 - 1.7 \$ 1.7232 \$ 1.8113 - 4.9	\$ 2,201,085 \$ 2,206,874 - 0.3 \$ 1.8885 \$ 1.9497 - 3.1
REV/PC.	\$ 1.7232 \$ 1.8113 - 4.9	\$ 1.8885 \$ 1.9497
INTERNATIONAL		
VOLUME	195,888 192,371 1.8	851,631 843,814 0.9
REVENUE	\$ 418,325 \$ 399,566 4.7	\$ 1,769,713 \$ 1,695,756 4.4
REV/PC.	\$ 2.1355 \$ 2.0771 2.8	\$ 2.0780 \$ 2.0096 3.4
ALL OTHER		
VOLUME	160,589 162,981 - 1.5	699,544 602,056 16.2
REVENUE	\$ 135 \$ 163 - 17.0	\$ 791 \$ 700 12.9
	φ 133 φ 103 17.0	ψ //1 ψ /00 12./
ALLMAIL		
VOLUME	51,916,346 \$ 51,038,446 1.7	211,742,711 206,105,744 2.7
REVENUE	\$ 16,097,419 \$ 15,994,479 0.6	\$ 66,653,491 \$ 65,868,732 1.2
REV/PC. NOTE: Totals may not sum due to rounding.	\$ 0.3101 \$ 0.3134 - 1.1	\$ 0.3148 \$ 0.3196 - 1.5

NOTE: Totals may not sum due to rounding.



					REVENUE BY SOURCE September 2005 - FY 2005 (\$ Millions)				
	(Curre	ent Period					Year-to-Date	
	Actual		SPLY	% SPLY			Actual	SPLY	% SPLY
\$	1,963.6	\$	1,972.0	- 0.4	Operating Revenue: Metered Postage	\$	24,490.0	\$ 25,046.2	- 2.2
	849.8		862.4	- 1.5	Stamps and Stamped Paper		11,044.6	11,350.9	- 2.7
	1,622.2		1,586.5	2.3	Permit Imprint		17,842.6	16,975.4	5.1
	169.4		197.3	- 14.1	Periodicals & Standard		2,141.7	2,172.0	- 1.4
	72.7		59.0	23.2	Official Mail		817.0	844.6	- 3.3
	854.5		805.2	6.1	Presort First-Class & Package Svc./Permit Imprint		10,378.3	9,535.4	8.8
	69.3		58.3	18.9	Box Rents		791.5	779.9	1.5
	17.2		68.5	- 74.9	Money Order Fees		208.2	230.7	- 9.8
	182.5		228.5	- 20.1	Other	_	2,039.4	1,932.9	5.5
\$	5,801.2	\$	5,837.7	- 0.6	Subtotal	\$	69,753.3	\$ 68,868.0	1.3
	14.7		4.3	241.9	Government Appropriations	_	154.1	128.0	20.4
\$	5,815.9	\$	5,842.0	- 0.4	Total Operating Revenue	\$	69,907.4	\$ 68,996.0	1.3
	8.2		2.8	192.9	Investment Income	_	85.5	32.6	162.3
<u>\$</u>	<u>5,824.1</u>	<u>\$</u>	5,844.8	- 0.4	Total Revenue	<u>\$</u>	<u>69,992.9</u>	<u>\$ 69,028.6</u>	1.4

						REVENUE BY CATEGORY September 2005 - FY 2005 (\$ Millions)					
	(Curre	ent Period						Yea	r-to-Date	
	Actual		Budget	%	Budget			Actual		Budget	% Budget
\$	2,704.5	\$	2,487.7		8.7	Commercial Revenue Permit Revenue	\$	31,043.6	\$	29,270.9	6.1
	1,688.9		1,756.0	[- 3.8]	Other Commercial Accounts Revenue		20,802.2		21,734.8	[- 4.3]
\$	4,393.4	\$	4,243.7		3.5	Total Commercial Revenue	\$	51,845.8	\$	51,005.7	1.6
	1,008.7		1,026.5	[- 1.7]	Retail Revenue Retail Postage Revenue		13,484.8		13,385.1	0.7
	100.6		89.2		12.8	Retail Services Revenue		1,179.4		1,138.8	3.6
	14.4		10.4		38.5	Retail Products Revenue		204.5		166.0	23.2
	214.7		180.1		19.2	Other Retail Channels Revenue		2,460.6		2,082.5	18.2
\$	1,338.4	\$	1,306.2		2.5	Total Retail Revenue	\$	17,329.3	\$	16,772.4	3.3
\$	5,731.8	\$	5,549.9		3.3	Total Commercial & Retail Revenue	\$	69,175.1	\$	67,778.1	2.1
	69.4		33.6		106.5	Other Income		578.2		449.9	28.5
	14.7		5.1		188.2	Government Appropriations	_	154.1		61.7	149.8
\$	5,815.9	\$	5,588.6		4.1	Total Operating Revenue	\$	69,907.4	\$	68,289.7	2.4
	8.2		3.1		164.5	Investment Income		85.5		50.4	69.6
<u>\$</u>	5,824.1	<u>\$</u>	<u>5,591.7</u>		4.2	Total Revenue	<u>\$</u>	<u>69,992.9</u>	<u>\$</u>	<u>68,340.1</u>	2.4
	=Unfavoral				-						
Se	ee accompa	anyir	ng Analysis	s to t	he Financ	cial and Operating Statements beginning of	n paç	ge 16.			

							EXPENSE ANALYSIS September 2005 - FY 2005 (\$ Millions)							
			Current P	eriod]				Year-to-[Date		
	Actual	Budget	Var. to Budget	% Budget	SPLY	% SPLY		Actual	Budget		/ar. to udget	% Budget	SPLY	% SPLY
\$	4,597.1	\$ 4,499.1	[\$ 98.0]		\$ 4,381.0	4.9	Personnel Compensation	\$ 53,931.5	\$ 53,875.5	[\$	56.0]		\$ 52,134.0	3.4
							Non-Personnel Expense:							
	486.7	445.0	[41.7]	[9.4]	444.6	9.5	Transportation	5,436.8	5,272.2	[164.6]	[3.1]	4,968.9	9.4
	391.0	331.2	[59.8]	[18.1]	374.6	4.4	Supplies & Services	2,416.0	2,647.1		- 231.1	- 8.7	2,414.0	0.1
_	658.1	518.5	[139.6]	[26.9]	631.6	4.2	Other	6,498.6	6,514.1		- 15.5	- 0.2	6,334.1	2.6
<u>\$</u>	1,535.8	<u>\$ 1,294.7</u>	[<u>\$_241.1</u>]	[18.6]	<u>\$ 1,450.8</u>	5.9	Subtotal	<u>\$ 14,351.4</u>	<u>\$ 14,433.4</u>	<u>\$</u>	- 82.0	- 0.6	<u>\$ 13,717.0</u>	4.6
\$	6,132.9	\$ 5,793.8	[\$ 339.1]	[5.9]	\$ 5,831.8	5.2	Total Operating Expense	\$ 68,282.9	\$ 68,308.9	\$	- 26.0	- 0.0	\$ 65,851.0	3.7
	0.0	1.5	- 1.5	- 100.0	0.3	- 100.0	Interest Expense	1.6	6.4		- 4.8	- 75.0	10.0	- 84.0
_	20.8	18.1	[2.7_]	[14.9]	17.2	20.9	Interest on Deferred Retirement Obligations	263.0	217.2	[45.8]	[21.1]	103.0	155.3
<u>\$</u>	<u>6,153.7</u>	<u>\$ 5,813.4 </u>	<u>[\$ 340.3]</u>	[5.9]	<u>\$ 5,849.3 </u>	5.2	Total Expense	<u>\$ 68,547.5</u>	<u>\$ 68,532.5</u>	<u>[\$</u>	<u> 15.0]</u>	[0.0]	<u>\$ 65,964.0</u>	3.9

[]=Unfavorable variance to budget

								A	NALYSIS OF OPERATING EXPE Personnel Compensation September 2005 - FY 2005 (\$ Millions)	ENS	ES							
			С	urrent Pe	erio	d								Year-to-D	ate			
				Var. to										Var. to				
Actual	E	Budget	E	Budget	%	Budget	SPLY	% SPLY	Total Compensation		Actual	Budget	I	Budget	%	Budget	SPLY	% SPLY
									Operations:									
\$ 37.3	\$	36.1	[\$	1.1]		3.1]	\$ 33.1	12.7	-Support	\$	425.3	\$ 413.6	[\$	11.6]		2.8]	\$ 384.5	10.6
958.7 439.5		953.9 441.5	l	4.7] - 2.1	l	0.5] - 0.5	928.3 400.1	3.3 9.9	-Mail Processing -Rural Delivery		11,518.5 5,139.8	11,413.5 5,145.4	l	105.0] - 5.7	l	0.9] - 0.1	11,246.7 4,738.1	2.4 8.5
439.5 1,421.4		441.5 1,396.2	ſ	- 2.1 25.2]	ſ	- 0.5	400.1 1,346.2	9.9 5.6	-City Delivery		5,139.6 16,807.5	5,145.4 16,549.2	ſ	- 5.7 258.3]	ſ	1.6	4,738.1	6.5 4.8
101.3		98.1	ſ	3.2]	ſ	3.2]	96.3	5.2	-Vehicles Services		1,200.2	1,187.3	ſ	12.8		1.1]	1,156.8	3.7
255.3		259.7	L	- 4.4	L	- 1.7	242.5	5.3	-Plant & Equip Maint		3,021.8	3,077.6	L	- 55.8	L	- 1.8	2,907.2	3.9
680.5		678.0	[2.4]	[0.4]	654.0	4.1	-Customer Services		8,086.3	8,018.0	[68.3]	[0.9]	7,805.4	3.6
18.2		19.3		- 1.1		- 5.6	17.0	7.2	Finance		211.6	233.9		- 22.2		- 9.5	200.5	5.5
32.5		33.6		- 1.1		- 3.2	30.9	4.9	Human Resources		383.2	375.5	[7.7]	[2.1]	359.6	6.6
44.6		44.8		- 0.2		- 0.4	47.9	- 6.8	Customer Service & Sales		517.3	526.5		- 9.2		- 1.7	560.0	- 7.6
215.3		217.6		- 2.4		- 1.1	207.2	3.9	Administration - Field		2,533.5	2,533.2	[0.3]	[0.0]	2,457.7	3.1
 113.1		80.0	[33.1]	[41.4]	 109.3	3.5	Other Salaries & Benefits		1,449.7	 1,370.5	[<u>79.2</u>]	[5.8]	1,337.7	8.4
\$ 4,317.7	\$	4,259.1	[\$	58.6]	[1.4]	\$ 4,112.8	5.0	Total Salaries & Benefits	\$	51,294.8	\$ 50,844.3	[\$	450.5]	[0.9]	\$ 49,191.5	4.3
69.8		87.6		- 17.8		- 20.3	108.2	- 35.5	Workers' Compensation		838.3	1,250.4		- 412.1		- 33.0	1,239.5	- 32.4
4.3		6.1		- 1.8		- 30.1	- 4.8	189.2	Unemployment Compensation		41.5	62.2		- 20.7		- 33.4	46.1	- 10.1
3.3		1.9	[1.4]	[73.7]	2.0	65.0	Deferred Retirement Cost		27.0	22.8	[4.2]	[18.4]	12.2	121.3
132.7		129.7	[3.0]	[2.3]	120.8	9.9	Annuitant Health Benefits		1,516.0	1,514.0	[2.0]	[0.1]	1,313.0	15.5
 69.4		14.8	[54.6]	[369.6]	 42.0	65.2	Other Compensation		214.0	 181.8	[32.2]	[17.7]	331.7	- 35.5
\$ 4,597.1	\$	4,499.1	[\$	98.0]	[2.2]	\$ 4,381.0	4.9	Total Personnel Compensation	\$	53,931.5	\$ 53,875.5	[\$	56.0]	[0.1]	\$ 52,134.0	3.4

[]=Unfavorable variance to budget Totals may not sum due to rounding.

							ANAI	LYSIS OF NON-PERSONNEL EXF September 2005 - FY 2005 (\$ Millions)	PENSES						
				ent Pe	riod]				Year-to-	Date		
	Actual	Budget	Var. te Budge		6 Budget	SPLY	% SPLY	Description	Actual	Budget		Var. to Budget	% Budget	SPLY	% SPLY
\$	486.7	\$ 445.0	ŭ	.7] [9.4]		9.5	<u> </u>	\$ 5,436.8			164.6]			9.4
\$			•		-			Transportation			[\$	-			
	391.0 172.8	331.2 192.7	[59 - 19	.8] [18.1] - 10.3	374.6 179.4	4.4 - 3.7	Supplies & Services	2,416.0 2,105.1	2,647.1 2,140.9		- 231.1 - 35.8	- 8.7 - 1.7	2,414.0 2,217.6	0.1 - 5.1
	83.9	88.6	- 19 - 4		- 10.3 - 5.3	92.3	- 3.7 - 9.1	Depreciation Rent	2,105.1	2,140.9		- 35.8 - 35.2	- 1.7 - 3.4	2,217.6 995.7	- 5.1 0.9
	63.9 62.1	65.8	- 4		- 5.3 - 5.7	92.3 61.1		Utilities & Heating Fuel	584.6	1,040.2 590.0		- 35.2 - 5.5	- 3.4 - 0.9	561.5	0.9 4.1
							1.6	ő							
	54.2	53.0	•	.2] [2.3]	45.5	19.1	Rural Carrier Equip Maint Allowance	449.3	478.9	r	- 29.5	- 6.2	404.1	11.2
	54.5	55.1	- 0		- 1.2	55.7	- 2.2	Vehicle Maintenance Services	586.2	559.2	l	27.0]	[4.8]	517.9	13.2
	68.8	82.8	- 14		- 16.9	74.1	- 7.2	Information Technology	398.4	531.5	r	- 133.1	- 25.0	476.8	- 16.4
	42.1	25.4	[16		65.8]	62.3	- 32.5	Building Projects Expensed	263.4	228.7	l	34.7]		294.9	- 10.7
	7.5	7.6	- 0		- 1.1	6.9	8.9	Contract Job Cleaners	90.0	0.88	l	2.0]	[2.3]	85.3	5.5
	25.3	20.1	-	.3] [26.3]	29.5	- 14.1	Travel & Relocation	190.5	217.8	_	- 27.2	- 12.5	219.3	- 13.1
	45.3	23.6	-	.7] [92.1]	18.2	148.6	Communications	253.5	228.0	[25.5]	[11.2]	218.0	16.3
	5.9	6.6	- 0		- 10.5	6.0	- 0.7	Contract Stations	73.8	79.7		- 5.9	- 7.4	71.4	3.4
	3.0	4.0	- 0		- 23.6	1.8	73.4	Printing	24.1	31.1		- 7.0	- 22.5	18.9	27.1
	6.9	8.8	- 1	.9	- 21.4	5.0	37.9	Training	57.5	75.2		- 17.6	- 23.4	46.4	24.1
	2.6	3.3	- 0	.8	- 22.7	0.6	317.4	Carfare & Tolls	30.0	34.4		- 4.3	- 12.6	31.7	- 5.3
	- 0.3	2.0	- 2	.3	- 116.1	2.3	- 113.9	Vehicle Hire	13.4	18.6		- 5.2	- 27.9	19.4	- 30.7
	5.6	5.2	[0	.3] [6.4]	5.0	11.7	Accident Costs	51.1	48.3	[2.8]	[5.8]	50.2	1.8
_	18.0	- 126.1	[144	.1]	NM	- 14.1	227.9	Miscellaneous	322.6	123.9	[198.7]	[160.4]	105.1	206.9
\$	1,535.8	\$ 1,294.7	[\$ 241	.1] [18.6]	\$ 1,450.8	5.9	Total Non-Personnel Expenses	\$ 14,351.4	\$ 14,433.4	\$	- 82.0	- 0.6	\$ 13,717.0	4.6

[]=Unfavorable variance to budget Totals may not sum due to rounding.

September	INANCIAL POSITION 2005 - FY 2005 Iillions)	
Acesta	September 30 2005	0, September 30, 2004*
Assets Current Assets:	2005	2004
Cash and cash equivalents _1/	\$	930 \$ 87
Receivables:		
Foreign countries		590 62
U.S. Government		280 32
Other		18818
Receivables before allowances	1	1,058 1,13
Less allowances		50 11
Total receivables, net	1	1,008 1,024
Supplies, advances and prepayments		200 220
Total Current Assets	2	2,138 2,12
Other Assets, principally revenue forgone appropriations receivable		376 36
Property and Equipment, at Cost:		
Buildings	20	0,480 20,17
Equipment		3,664 17,27
Land		2,878 2,810
Leasehold improvements		1,172 1,103
		3,194 41,36
Less allowances for depreciation and amortization		2,400 20,650
	20),79420,70!
Construction in progress	1	I,895 <u> </u>
Total property and equipment, net	22	2,689 22,49
Total Assets	<u>\$ 25</u>	5 <u>,203 \$ 24,97</u> 9

_1/ Includes securities with maturities of 90 days or less in accordance with Statement of Financial Accounting Standards (SFAS) No. 95.

* Audited year-end data.

Certain reclassifications have been made to previously reported Balance Sheet amounts.

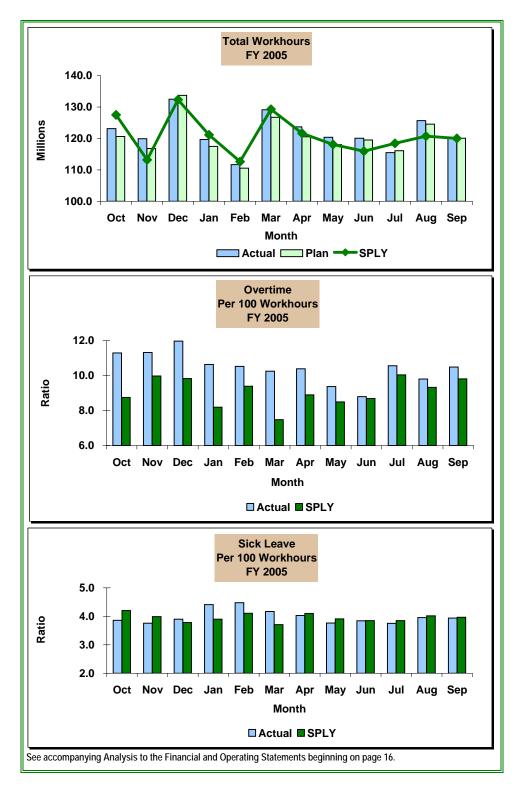
Liabilities and Net Capital	September 30, 2005	September 30, 2004*
Current Liabilities:		
Compensation and benefits Estimated prepaid postage	\$ 2,852 1,200	\$ 2,640 1,250
	1,200	1,20
Payables and accrued expenses:		
Commercial vendors & accrued expenses	1,568	1,71
Foreign countries	688	77
U.S. government		8
Total payables and accrued expenses	2,332	2,57
Customer deposit accounts	1,720	1,60
Outstanding postal money orders	830	76
Prepaid box rent & other deferred revenue Debt	477	42
Dept	<u> </u>	1,80
Fotal Current Liabilities	9,411	11,07
Non-Current Liabilities:		
Workers' compensation costs	6,695	6,65
Employees' accumulated leave	2,016	2,00
Deferred revenue	692	28
Long term portion capital lease obligations	644	65
Other	369_	38
Fotal Non-Current Liabilities	10,416	9,97
Total Liabilities	19,827	21,04
Net Capital:	2.024	0.00
Capital contributions of the U.S. government Retained earnings since reorganization	3,034 2,342	3,03 89
Total Net Capital	5,376	
	5,370	3,93
Total Liabilities and Net Capital	<u>\$ 25,203</u>	<u>\$ 24,97</u>

Fiscal Year 2005 through September 30, (\$ Millions)	2005	
	September 30, 2005	September 2004*
Cash flows from operating activities:		
Net Income	\$ 1,445	\$ 3,0
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	2,089	2,7
Loss on disposals of property and equipment, net	5	
(Increase) decrease in revenue forgone appropriations receivable	(15)	
(Decrease) increase in workers' compensation liability	(58)	:
Increase in employees' accumulated leave	10	
(Decrease) increase in other liabilities	(119)	
Changes in current assets and liabilities:		
Decrease in receivables, net	16	
Decrease in supplies, advances and prepayments	20	
Increase in compensation and benefits	314	
(Decrease) in estimated prepaid postage	(56)	
(Decrease) in payables and accrued expenses	(199)	
Increase in customers deposit accounts	114	
Increase (decrease) in outstanding postal money orders	63	
Increase (decrease) in prepaid box rent & other deferred revenue	52	
Net cash provided by operating activities	3,681	5,3
Cash flows from investing activities:		
Purchase of property and equipment	(2,317)	(1,0
Proceeds from sale of property and equipment	31	
Net cash used in investing activities	(2,286)	(1,
Cash flows from financing activities:		
U.S. government appropriation - received	503	
U.S. government appropriation - expended	(45)	
Issuance of debt	-	
Payments on debt	(1,800)	(5,4
Net cash used in financing activities	(1,342)	(5,5
Net Increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year	53 877	(1,; 2;
Cash and cash equivalents at end of year	\$ 930	\$

	ASH OUTLAYS					
		COMMITMENTS Year-to-Date			Year-to-Date	
MAJOR CATEGORIES	ACTUAL	PLAN	SPLY	ACTUAL	PLAN	SPLY
CONSTRUCTION AND BUILDING PURCHASE BUILDING IMPROVEMENTS MAIL PROCESSING EQUIPMENT VEHICLES RETAIL EQUIPMENT POSTAL SUPPORT EQUIPMENT TOTAL COMMITMENTS/CASH OUTLAYS Note: Totals may not sum due to rounding.	 \$ 193.3 515.2 1,174.9 240.6 1.2 795.5 \$ 2,920.7 	\$ 579.4 465.3 995.1 328.2 26.4 881.9 \$ 3,276.3	 \$ 129.3 508.6 797.2 184.9 28.7 473.5 \$ 2,122.2 	 \$ 229.8 448.3 734.9 157.9 57.7 619.5 \$ 2,248.0 	 \$ 250.1 225.1 1,018.5 120.9 52.4 366.0 \$ 2,032.9 	 \$ 160.8 295.6 620.8 130.4 112.0 364.9 \$ 1,684.7
		RCES ON ORDI \$ Millions)	ER			
		φ minoris)				
MAJOR CATEGORIES	Septembe	er 30, 2005	September 30, 2004			
CONSTRUCTION AND BUILDING PURCHASE BUILDING IMPROVEMENTS MAIL PROCESSING EQUIPMENT VEHICLES RETAIL EQUIPMENT POSTAL SUPPORT EQUIPMENT				\$ 149.0 419.5 2,017.9 202.7 38.5 579.8		\$ 192.0 380.5 1,601.1 126.0 94.9 413.9
TOTAL RESOURCES ON ORDER				\$ 3,407.4		\$ 2,808.4

WORKHOURS & OVERTIME/SICK LEAVE RATIOS September 2005 - FY 2005 (Data in Thousands)											
Current Period					Year-to-Date						
	Var. to						Var. to				
Actual	Budget	% Budget	SPLY *	% SPLY	Total Workhours	Actual	Budget	% Budget	SPLY *	% SPLY	
					Operations:						
822	[0]		777	5.9	-Support	9,606	[207]		9,077	5.8	
27,299	[173]		27,438	- 0.5	-Mail Processing	336,210	[7,738]		336,737	- 0.2	
15,068	[234]		14,281	5.5	-Rural Delivery	179,549	[1,710]		171,628	4.6	
38,566	[202]		38,555	0.0	-City Delivery	471,071	[7,481]		464,683	1.4	
2,614	[32]		2,615	0.0	-Vehicles Services	31,880	[180]		31,947	- 0.2	
6,632	- 351	- 5.0	6,692	- 0.9	-Plant & Equip Maint	80,867	- 2,214	- 2.7	81,302	- 0.5	
19,108	- 61	- 0.3	19,367	- 1.3	-Customer Services		[3,179]		233,237	0.3	
418	- 56	- 11.9	415	0.7	Finance	4,981	- 615	- 11.0	4,911	1.4	
759	- 10	- 1.4	753	0.8	Human Resources	8,989	[152]		8,772	2.5	
1,138	- 21	- 1.8	1,260	- 9.6	Customer Service & Sales	13,559	- 338	- 2.4	14,860	- 8.8	
5,648	- 13	- 0.2	5,758	- 1.9	Administration	67,865	[573]		68,051	- 0.3	
2,088	- 49	- 2.3	2,118	- 1.4	Other	24,722	- 856	- 3.3	27,116	- 8.8	
120,161	[79]	[0.1]	120,029	0.1	Total Workhours	1,463,253	[17,197]	[1.2]	1,452,321	0.8	
					Overtime						
	Actual	Budget	SPLY		e vortime	Actual	Budget	SPLY			
	10.5%	8.0%	9.8%		Overtime Ratio Per 100 Workhours	10.5%	8.2%	9.5%			
					Sick Leave						
	Actual		SPLY			Actual		SPLY			
	3.9%		4.0%		Sick Leave Ratio Per 100 Workhours	4.0%		4.2%			
	e variance to budg ay not sum due to										

 $^{\ast}\text{SPLY}$ data may differ from previous reports due to subsequent adjustments.



<u>September 2005 - FY 2005</u>

Information: For the month there was an equal number of delivery days and business days as same period last year. Year-to-date there was one more weekday than last year due to the National Day of Mourning for former President Ronald Reagan that occurred in Fiscal Year 2004.

Analysis of the Financial and Operating Statements

Revenue - Pages 1, 2, 3, 4, 5 and 6

For September, Total Revenue was \$232 million or 4.2% over plan, and \$21 million or 0.4% under same period last year (SPLY). Commercial Revenue was over plan by \$150 million or 3.5% and Retail Revenue was over plan \$32 million or 2.5%. In September, combined Total Commercial Revenue and Retail Revenue were \$24 million more than SPLY. Most of the increase in revenue to SPLY for September was reflected in Permit Imprint and Presort First and Packages Services/Permit Imprint, \$36 million and \$49 million over SPLY, respectively.

Year-to-date, Total Revenue is \$1.7 billion or 2.4% over plan with the largest contributor being Permit Revenue at \$1.8 billion or 6.1% more than plan. Conversely, Other Commercial Accounts, \$933 million or 4.3% less than plan, is negatively impacting the Total Revenue performance to plan. YTD, Total Revenue is \$964 million over SPLY.

Beginning in FY 2005, money order escheatments are being reported on a monthly basis as opposed to reporting them on an annual basis at the end of year. This month's money order escheatments were \$3 million. YTD, they are \$39 million.

Expenses - Pages 1, 2, 4, 7, 8 and 9

For September, Total Expenses were \$340 million or 5.9% above plan. Personnel costs were \$98 million or 2.2% above plan and non-personnel costs were above plan by \$241 million or 18.6%. Most of the non-personnel plan over run was in Supplies and Services at \$60 million above plan or 18.1% and Transportation costs at \$42 million above plan or 9.4%. Communications and Building Projects Expensed also contributed to the plan over run. Combined, these items were \$38 million above plan. Compared to SPLY, this month's Total Expenses were increased by \$304 million or 5.2%.

Year-to-date, personnel costs are \$56 million or 0.1% above plan, while non-personnel expenses are \$82 million or 0.6% below plan. The largest contributors to the nonpersonnel plan underrun are Information Technology, \$133 million below and Supplies and Services, \$231 million below. Conversely, Transportation was \$165 million or 3.1% above plan. YTD Total Expenses are \$2.6 billion or 3.9% above SPLY. The drivers of this increase over SPLY, included an increase in volume and deliveries, increased fuel prices, labor contract increases, health benefits and COLA costs.

Analysis of the Financial and Operating Statements (Continued)

Mail Volume and Revenue - Page 3

Total Mail Volume for Quarter 4, FY 2005 was 878 million pieces or 1.7% above SPLY. Standard Mail volumes, at 1.1 billion pieces or 4.4% over SPLY, continue to be positive. This was primarily the result of the increasing strength of direct marketing channels. Conversely, First-Class Mail volumes and Periodicals were below their Quarter 4, 2004 levels.

Year-to-date, Total Mail Volume is 2.7% or 5.6 billion pieces over SPLY. Over 2.4 billion of the 5.6 billion pieces increase occurred in November 2004. The most significant mail volume increase over SPLY for YTD is in the lower revenue-per-piece Standard Mail category, which increased 5.4 billion pieces or 5.6%. YTD, First-Class Mail volume is 0.1% more than SPLY generating \$315 million or 0.9% less revenue than SPLY.

Capital Investments - Pages 1 and 13

The Fiscal Year 2005 Capital Commitments YTD through September 2005 are \$2,921 million compared to a plan of \$3,276 million. This represents a plan underrun of about \$356 million or 10.9%. This plan underrun can be attributed to delays in the development of programs.

The Cash Outlays YTD are \$2,248 million versus a plan of \$2,033 million, representing a \$215 million overrun to plan. The plan overrun in Cash Outlays can be attributed to projects such as the Ventilation Filtration System and Biohazard Detection System projects, as well as repair and alterations to older postal facilities.

Workhours - Pages 1, 14 and 15

Total Workhours for September 2005 were 0.1 million hours or 0.1% above plan, and 0.1 million hours or 0.1% above September 2004. Together, City Delivery and Rural Delivery increased 0.8 million hours over SPLY. This month's increase in workhours above SPLY was a reflection of the increase in workload and the occurrence of one additional delivery day than last year.

Total Workhours for September 2005 YTD are 17.2 million hours or 1.2% above plan, and 10.9 million hours above SPLY. The most significant plan overruns lie in Delivery Services by 9.2 million hours, Mail Processing by 7.7 million hours, and Customer Services by 3.2 million hours. These overruns in workhours are a reflection of growth in mail volume above plan and continued growth in delivery points. YTD, major contributors to the workhours growth to SPLY are City Delivery and Rural Delivery workhours. Combined these operations workhours are 14.3 million hours above SPLY.