

# FINANCIAL & OPERATING

## **STATEMENTS**

### June, FY 2005

June 1 – June 30, 2005

**Prepared by: Financial Reporting and Analysis** 

								HIGHLIGHTS June 2005 - FY 2005 (Millions)										
			Current Var. to	Perio	od					Y	ear-to-Date		ctober 1, Var. to	2004	I - June	30,	2005)	
Actual	Budget		Budget	% B	Budget	SPLY	% SPLY		Actual		Budget		Budget	% E	Budget		SPLY	% SPLY
\$ 5,600.1	\$ 5,683.6	[\$	- 83.5 ]	[	- 1.5 ]	\$ 5,505.3	1.7	Total Revenue	\$ 52,986.9	\$	51,905.1	\$	1,081.8		2.1	\$	52,113.9	1.7
 5,675.1	 5,651.7	[	23.4]	[	0.4]	 5,470.3	3.7	Total Expense	 51,269.8		51,386.5		- 116.7		- 0.2		49,297.4	4.0
\$ (75.0)	\$ 31.9	[\$	- 106.9 ]		NM	\$ 35.0	NM	Net Income/(Loss)	\$ 1,717.1	\$	518.6	\$	1,198.5		NM	\$	2,816.5	NM
\$ 168.8	\$ 154.8	\$	14.0		9.0	\$ 123.0	37.2	Capital Commitments	\$ 1,157.7	\$	1,244.9	[\$	- 87.2 ]	[	- 7.0]	\$	1,078.2	
120.1	119.5	[	0.6]	[	0.5]	116.0	3.6	Total Workhours	1,101.7		1,086.3	[	15.4]	[	1.4]		1,092.8	0.8

[] = Unfavorable variance to budget

Note: Totals may not sum due to rounding.

Actual Number Of:	Current Period	Last Period	SPLY
Post Offices	27,421	27,445	27,530
Postal Owned Vehicles In Use			
Administrative	6,155	5,881	5,901
Operations	206,781	206,798	206,631
Total Deliveries (000) *	143,724	143,545	141,704
City Delivery Routes	164,442	164,594	164,448
Rural Routes	71,841	71,513	70,342
Career Employees (Excludes Inspector General)	702,960	702,274	708,805
Casual Employees	22,358	21,408	20,662
Transitional Employees	8,985	9,224	9,640

\* At the end of 2004, we adjusted our reporting of rural and highway contract deliveries to customers who have their mail forwarded to a Post Office Box as an alternative to a physical address. Prior to 2004, we included both addresses in our count of "possible" delivery points. We also no longer count a vacant delivery point on rural and highway routes as "possible" delivery points. The real growth of deliveries did not change, however, these adjustments reduced our total delivery points. Monthly SPLY deliveries are estimated based on this new methodology. For further information, please see the 2004 Annual Report on USPS.com.

#### STATEMENT OF INCOME & EXPENSE June 2005 - FY 2005

(\$ Millions)

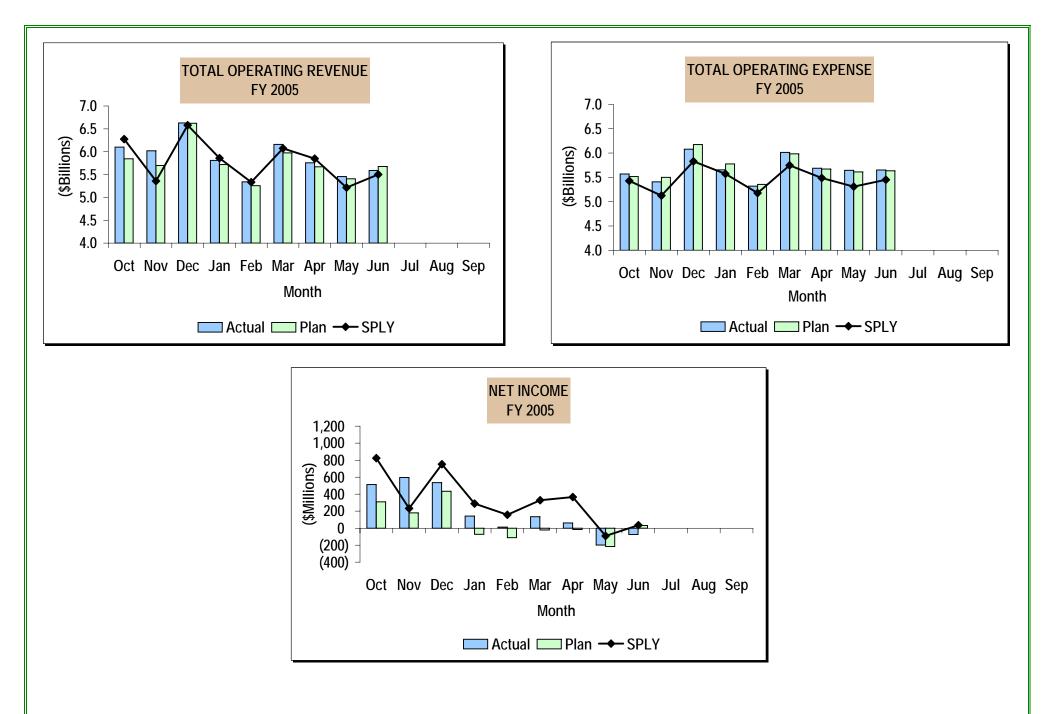
				С	Current Pe	eriod									Year-to-Da	)ate				
	Actual	E	Budget		Var. to Budget	% B	Budget		SPLY	% SPLY		Actual	Budget		Var. to Budget	% Bı	udget		SPLY	% SPLY
\$	5,590.7	\$	5,678.1	[\$	- 87.4 ]	[	- 1.5 ]	\$	5,502.5	1.6	Operating Revenue	\$ 52,929.3	\$ 51,868.6	\$	1,060.7		2.0	\$	52,090.6	1.6
_	5,652.8		5,633.3	[	<u> 19.5 ]</u>	[	0.3]	_	5,451.7	3.7	Operating Expense	 <u>51,067.5</u>	 <u>51,219.4</u>	_	- 151.9		- 0.3	_	49,235.9	3.7
\$	\$ ( 62.1 )	\$	44.8	[\$ -	- 106.9 ]		NM	\$	50.8	NM	Income/(Loss) From Operations	\$ 1,861.8	\$ 649.2	\$	1,212.6		NM	\$	2,854.7	NM
	9.4		5.5		3.9		70.9		2.8	235.7	Investment Income	57.6	36.5		21.1		57.8		23.3	147.2
	-		0.3		- 0.3	-	100.0		-	NM	Interest Expense	1.6	4.2		- 2.6	-	61.9		10.4	- 84.6
-	22.3		18.1	[	4.2]	[	23.2 ]		18.6	\$ 19.9	Interest on Deferred Retirement Obligations	 200.7	 162.9	[	<u>37.8</u> ]	[	23.2 ]		51.1	292.8
\$	\$ (75.0)	\$	31.9	[\$ -	- 106.9 ]		NM	\$	35.0	NM	Net Income/(Loss)	\$ 1,717.1	\$ 518.6	\$	1,198.5		NM	\$	2,816.5	NM

[]=Unfavorable variance to budget Note: Totals may not sum due to rounding.

				IME - MAIL in Thousar			
				ent Period		Year-to-Date	
CATEGORY		Qtr. III FY 2005		Qtr. III FY 2004	% SPLY	Qtr. III Qtr. III FY 2005 FY 2004	% SPLY
FIRST-CLASS							
VOLUME	¢	23,631,379	¢	23,573,127	0.2	74,716,210 74,432,564	0.4
REVENUE REV/PC.	\$ \$	8,683,906 0.3675	\$ \$	8,752,252 0.3713	- 0.8 - 1.0	\$27,490,990 \$27,695,883 \$0.3679 \$0.3721	- 0.7 - 1.1
	Ψ	0.3073	Ψ	0.5715	- 1.0	φ 0.5077 φ 0.5721	- 1.1
PRIORITY-MAIL		017 (00		000 500	7.5		
VOLUME REVENUE	¢	217,628 1,117,560	¢	202,508	7.5 8.3	676,064 649,463 \$ 3,541,369 \$ 3,398,590	4.1 4.2
REV/PC.	\$	5.1352	\$ \$	1,031,944 5.0958	0.8	\$ 3,541,369	4.z 0.1
	Ψ	5.1552	Ψ	5.0750	0.0	ψ 3.2302 ψ 3.2327	0.1
EXPRESS MAIL				10.015	4.0	44 / 70 40 957	
VOLUME	¢	14,403	¢	13,845	4.0	41,679 40,857	2.0
REVENUE REV/PC.	\$ \$	224,307 15.5736	\$ \$	216,066 15.6061	3.8 - 0.2	\$  657,045  \$  645,565 \$  15.7644  \$  15.8006	1.8 - 0.2
REVIPO.	φ	10.0730	φ	13.0001	- 0.2	\$ 15.7044 \$ 15.6000	- 0.2
PERIODICALS							
VOLUME		2,285,286		2,281,162	0.2	6,915,939 6,906,638	0.1
REVENUE REV/PC.	\$	539,403 0.2360	\$ \$	546,619 0.2396	- 1.3 - 1.5	\$ 1,643,361	- 0.6 - 0.8
REV/PC.	\$	0.2300	\$	0.2390	- 1.5	\$ 0.2376 \$ 0.2394	- 0.8
STANDARD MAIL							
VOLUME		24,129,374		23,064,197	4.6	75,411,198 71,102,896	6.1
REVENUE	\$	4,520,866	\$	4,360,302	3.7	\$ 14,172,508 \$ 13,497,916	5.0
REV/PC.	\$	0.1874	\$	0.1891	- 0.9	\$ 0.1879 \$ 0.1898	- 1.0
PACKAGE SERVICES							
VOLUME		265,326		246,248	7.7	868,264 844,361	2.8
REVENUE	\$	491,504	\$	478,485	2.7	\$ 1,688,335 \$ 1,686,005	0.1
REV/PC.	\$	1.8525	\$	1.9431	- 4.7	\$ 1.9445 \$ 1.9968	- 2.6
INTERNATIONAL							
VOLUME		205,597		200,889	2.3	655,727 651,443	0.7
REVENUE	\$	438,271	\$	403,019	8.7	\$ 1,369,078 \$ 1,296,190	5.6
REV/PC.	\$	2.1317	\$	2.0062	6.3	\$ 2.0879 \$ 1.9897	4.9
ALL OTHER							
VOLUME		173,256		148,714	16.5	538,867 439,077	22.7
REVENUE	\$	222	\$	204	8.8	\$ 655 \$ 537	22.0
ALL MAIL							
VOLUME		50,922,249	\$	49,730,688	2.4	159,823,948 155,067,297	3.1
REVENUE	\$	16,016,040	\$	15,788,893	1.4	\$ 50,563,342 \$ 49,874,252	1.4
REV/PC.	\$	0.3145	\$	0.3175	- 0.9	\$ 0.3164 \$ 0.3216	- 1.6

NOTE: Totals may not sum due to rounding.

NOTE: RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FY 2004 data have been recast to reflect these reporting changes. The recast of FY 2004 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty. Analysts should use the FY 2005 quarterly reports for SPLY analysis when they are available. When interpreting RPW SPLY changes under monthly reporting, users must factor in the number and composition of business days in the relevant time periods.



				REVENUE BY SOURCE June 2005 - FY 2005 (\$ Millions)			
	(	Current Period				Year-to-Date	
	Actual	SPLY	% SPLY		Actual	SPLY	% SPLY
\$	1,999.4	\$ 2,035.5	- 1.8	Operating Revenue: Metered Postage	\$ 18,628.3	\$ 18,950.9	- 1.7
	843.0	898.1	- 6.1	Stamps and Stamped Paper	8,516.9	8,764.2	- 2.8
	1,382.1	1,306.2	5.8	Permit Imprint	13,310.3	12,601.6	5.6
	185.0	185.1	- 0.1	Periodicals & Standard	1,630.9	1,638.8	- 0.5
	68.2	61.1	11.6	Official Mail	616.5	657.3	- 6.2
	854.1	757.4	12.8	Presort First-Class & Package Svc./Permit Imprint	7,868.4	7,190.3	9.4
	77.1	92.5	- 16.6	Box Rents	591.2	601.1	- 1.6
	17.2	14.3	20.3	Money Order Fees	156.4	133.6	17.1
_	154.9	147.5	5.0	Other	1,538.0	1,444.6	6.5
\$	5,581.0	\$ 5,497.7	1.5	Subtotal	\$ 52,856.9	\$ 51,982.4	1.7
	9.7	4.8	102.1	Government Appropriations	72.4_	108.2	- 33.1
\$	5,590.7	\$ 5,502.5	1.6	Total Operating Revenue	\$ 52,929.3	\$ 52,090.6	1.6
	9.4	2.8	235.7	Investment Income	57.6	23.3	147.2
<u>\$</u>	5,600.1	<u>\$    5,505.3  </u>	1.7	Total Revenue	<u>\$ 52,986.9</u>	<u>\$    52,113.9 </u>	1.7

Note: Totals may not sum due to rounding.

						REVENUE BY CATEGORY June 2005 - FY 2005 (\$ Millions)						
	(	Curre	ent Period						Yea	r-to-Date		
	Actual		Budget	%	Budget			Actual		Budget	% E	Budget
\$	2,474.8	\$	2,405.2		2.9	Commercial Revenue Permit Revenue	\$	23,341.4	\$	22,043.1		5.9
	1,723.3		1,868.0	[	- 7.7]	Other Commercial Accounts Revenue		15,779.4		16,509.5	[	- 4.4]
\$	4,198.1	\$	4,273.2	[	- 1.8 ]	Total Commercial Revenue	\$	39,120.8	\$	38,552.6		1.5
	1,028.6		1,091.8	[	- 5.8]	Retail Revenue Retail Postage Revenue		10,442.5		10,365.0		0.7
	112.3		104.6		7.4	Retail Services Revenue		881.6		870.8		1.2
	16.6		13.3		24.8	Retail Products Revenue		158.4		128.5		23.3
	193.6		171.0		13.2	Other Retail Channels Revenue		1,851.0		1,585.8		16.7
\$	1,351.1	\$	1,380.7	[	- 2.1 ]	Total Retail Revenue	\$	13,333.5	\$	12,950.1		3.0
\$	5,549.2	\$	5,653.9	[	- 1.9 ]	Total Commercial & Retail Revenue	\$	52,454.3	\$	51,502.7		1.8
	31.8		19.1		66.5	Other Income		402.6		319.6		26.0
	9.7		5.1		90.2	Government Appropriations		72.4		46.3		56.4
\$	5,590.7	\$	5,678.1	[	- 1.5 ]	Total Operating Revenue	\$	52,929.3	\$	51,868.6		2.0
	9.4		5.5		70.9	Investment Income		57.6		36.5		57.8
<u>\$</u>	5,600.1	<u>\$</u>	5,683.6	[	- 1.5 ]	Total Revenue	<u>\$</u>	52,986.9	<u>\$</u>	51,905.1		2.1
	=Unfavoral ote: Totals					g.						
Se	ee accompa	anyir	ng Analysis	s to t	he Financ	cial and Operating Statements beginning c	on pag	je 16.				

								EXPENSE ANALYSIS June 2005 - FY 2005 (\$ Millions)							
			Curren	t Period	ł						Year-t	o-Date	!		
	Actual	Budget	Var. to Budget	% B	Budget	SPLY	% SPLY		Actual	Budget	Var. to Budget		Budget	SPLY	% SPLY
\$	4,426.9	\$ 4,542.1	\$- 115.2		- 2.5	\$ 4,279.0	3.5	Personnel Compensation	\$ 40,504.9	\$ 40,402.5	[\$ 102.4		0.3]	\$ 39,147.0	3.5
								Non-Personnel Expense:							
	436.5	392.9	[ 43.6	] [	11.1 ]	411.8	6.0	Transportation	4,055.2	3,873.7	[ 181.	5][	4.7]	3,682.0	10.1
	212.2	208.8	[ 3.4	] [	1.6]	209.3	1.4	Supplies & Services	1,725.2	1,947.5	- 222.	3	- 11.4	1,681.7	2.6
	577.2	489.5	[ 87.7	][	17.9]	551.6	4.6	Other	4,782.2	4,995.7	- 213.	5_	- 4.3	4,725.2	1.2
<u>\$</u>	1,225.9	<u>\$ 1,091.2</u>	<u>[\$ 134.7</u>	1[	12.3 ]	<u>\$ 1,172.7</u>	4.5	Subtotal	<u>\$ 10,562.6</u>	<u>\$ 10,816.9</u>	<u>\$ - 254.3</u>	<u>3</u>	- 2.4	<u>\$ 10,088.9</u>	4.7
\$	5,652.8	\$ 5,633.3	[\$ 19.5	] [	0.3]	\$ 5,451.7	3.7	Total Operating Expense	\$ 51,067.5	\$ 51,219.4	\$ - 151.	9	- 0.3	\$ 49,235.9	3.7
	-	0.3	- 0.3	-	100.0	-	-	Interest Expense	1.6	4.2	- 2.	6	- 61.9	10.4	- 84.6
	22.3	18.1	[4.2	] [	23.2 ]	18.6	19.9	Interest on Deferred Retirement Obligations	200.7	162.9	[37.5	<u>8</u> ] [	23.2 ]	51.1	292.8
<u>\$</u>	5,675.1	<u>\$    5,651.7  </u>	<u>[\$ 23.4</u>	][	0.4]	<u>\$   5,470.3  </u>	3.7	Total Expense	<u>\$    51,269.8  </u>	<u>\$    51,386.5 </u>	<u>\$ - 116.</u>	<u>1_</u>	- 0.2	<u>\$ 49,297.4</u>	4.0

[]=Unfavorable variance to budget Note: Totals may not sum due to rounding.

_							A	NALYSIS OF OPERATING EXP Personnel Compensation June 2005 - FY 2005 (\$ Millions)	SES									
			(	Current Pe	riod							Y	/ear-to-Da	ate				
				Var. to									ar. to					
	Actual	Budget		Budget	% Budget	SPLY	% SPLY	Total Compensation	Actual	Budget		B	udget	%	Budget	S	SPLY	% SPLY
								Operations:						_				
\$	36.5	\$ 36.8	\$	- 0.3	- 0.7	\$ 32.5	12.2	-Support	\$ 315.8	\$ 303.1		[\$	12.7]		4.2]		286.3	10.3
	904.5	916.8		- 12.4	- 1.3	885.0	2.2	-Mail Processing	8,678.7	8,630.8		[\$	48.0]	ļ	0.6]		494.0	2.2
	430.7	447.7		- 17.0	- 3.8	394.5	9.2	-Rural Delivery	3,815.2	3,809.9		[\$	5.2]	l	0.1]		522.5	8.3
	1,377.7 99.4	1,401.6 100.2		- 23.9 - 0.9	- 1.7 - 0.9	1,328.7 96.1	3.7 3.4	-City Delivery -Vehicles Services	12,554.3 898.4	12,350.6 895.4		[\$ [¢	203.8]		1.6]		988.7 866.9	4.7 3.6
	99.4 249.6	257.0		- 0.9 - 7.3	- 0.9 - 2.8	90.1 239.4	3.4 4.3	-Plant & Equip Maint	898.4 2,261.8	895.4 2,299.9		[\$ \$	2.9 ] - 38.2	l	0.3 ] - 1.7		800.9 177.8	3.0 3.9
	249.0 657.6	237.0 681.4		- 23.7	- 2.0 - 3.5	239.4 642.9	4.3 2.3	-Customer Services	2,201.0 6,062.0	2,299.9 6,000.1		э [\$	- 30.2 61.9 ]	ſ	1.0		853.6	3.9 3.6
	18.2	20.6		- 2.5	- 12.0	17.1	6.3	Finance	157.5	178.5		ιΨ \$	- 21.0		- 11.8		149.7	5.2
	33.5	34.5		- 1.0	- 2.8	30.9	8.4	Human Resources	285.9	281.9		φ [\$	4.0]	ſ	1.4		268.1	6.7
	43.8	46.6		- 2.8	- 6.0	47.1	- 7.1	Customer Service & Sales	386.3	395.7		\$	- 9.4	L	- 2.4		417.8	- 7.5
	214.2	227.4		- 13.2	- 5.8	206.6	3.7	Administration - Field	1,894.3	1,884.9		\$	9.4]	[	0.5]		833.0	3.3
	121.2	118.4	[	2.9]	[ 2.4]	107.3	13.0	Other Salaries & Benefits	1,018.5	1,091.7		\$	- 73.2		- 6.7		016.8	0.2
\$	4,187.0	\$ 4,289.0	\$	- 102.0	- 2.4	\$ 4,028.2	3.9	Total Salaries & Benefits	\$ 38,328.7	\$ 38,122.6	,	[\$	206.1]	[	0.5]	\$ 36,	875.1	3.9
	95.8	104.9	\$	- 9.1	- 8.7	124.0	- 22.7	Workers' Compensation	857.9	953.0	)	\$	- 95.1		- 10.0	1,	116.0	- 23.1
	2.6	4.7		- 2.1	- 43.9	6.3	- 58.4	Unemployment Compensation	34.3	44.1		\$	- 9.8		- 22.2		60.8	- 43.6
	1.9	1.9		0.0	0.0	1.5	26.7	Deferred Retirement Cost	17.1	17.1		\$	0.0		0.0		4.1	317.1
	128.0	129.7		- 1.7	- 1.3	110.2	16.2	Annuitant Health Benefits	1,121.9	1,125.0	)	\$	- 3.1		- 0.3		991.5	13.2
	11.6	 12.0		- 0.4	- 3.3	 8.7	32.5	Other Compensation	 145.0	140.7	_	[\$	4.3]	[	3.1]		99.6	45.6
\$	4,426.9	\$ 4,542.1		- 115.2	- 2.5	\$ 4,279.0	3.5	Total Personnel Compensation	\$ 40,504.9	\$ 40,402.5		[\$	102.4]	[	0.3]	\$ 39,	147.0	3.5

[]=Unfavorable variance to budget Note: Totals may not sum due to rounding.

								ANAL	YSIS OF NON-PERSONNEL EXPI June 2005 - FY 2005 (\$ Millions)	ENSES								
				Current	t Pe	riod			]					Year-to-	-Date			
Actual	Bu	dget		/ar. to udget	%	Budget	SPLY	% SPLY	Description	Actu	ادر	Budget		Var. to Budget	% Buc	aot	SPLY	% SPLY
Actual	Du	uyei	D	uuyei	/0	Duuyei	JELI	/0 JFL1	Description	AUI	Jai	Buuyei		Buuyei	/0 Dut	yeı	JELI	/0 JFLI
\$ 436.5	\$	392.9	[\$	43.6]	[	11.1 ]	\$ 411.8	6.0	Transportation	\$ 4,0	)55.2	\$ 3,873.7	[\$	181.5]	[ 4	.7]	\$ 3,682.0	10.1
212.2		208.8	[	3.4]	[	1.6]	209.3	1.4	Supplies & Services	1,7	25.2	1,947.5		- 222.3	- 11	.4	1,681.7	2.6
172.5		177.1		- 4.6		- 2.6	182.3	- 5.4	Depreciation	1,5	643.0	1,608.8		- 65.8	- 4	.1	1,633.0	- 5.5
84.7		84.6	[	0.1]	[	0.1]	82.5	2.6	Rent	7	71.4	781.9		- 10.5	- 1	.3	742.8	3.8
47.3		44.6	[	2.7]	[	6.0]	52.7	- 10.1	Utilities & Heating Fuel	4	21.0	416.9	[	4.2]	[ 1	.0]	411.1	2.4
34.1		37.9		- 3.8		- 10.0	28.2	20.7	Rural Carrier Equip Maint Allowance	3	323.0	355.9		- 32.9	- 9	.2	296.5	8.9
47.4		45.0	[	2.4]	[	5.3]	51.7	- 8.4	Vehicle Maintenance Services	4	26.2	398.7	[	27.5]	[ 6	.9]	379.6	12.3
47.1		34.8	[	12.2]	[	35.2]	35.2	33.6	Information Technology	2	251.6	339.9		- 88.3	- 26	.0	314.5	- 20.0
19.6		20.1		- 0.6		- 2.8	25.9	- 24.4	Building Projects Expensed	1	70.9	158.9	[	12.0]	[ 7	.6]	190.2	- 10.1
7.2		7.4		- 0.3		- 3.4	6.6	9.2	Contract Job Cleaners		65.4	65.6		- 0.2	- (	.3	63.5	3.0
23.2		15.8	[	7.4]	[	46.7]	19.6	18.4	Travel & Relocation	1	71.3	157.1	[	14.2]	[ 9	.0]	153.6	11.5
20.5		18.9	[	1.6]	[	8.5]	21.4	- 4.3	Communications	1	67.5	167.2	[	0.4]	[ (	.2]	160.7	4.3
6.1		6.6		- 0.5		- 7.5	5.9	2.9	Contract Stations		56.1	58.7		- 2.6	- 4	.4	53.5	4.8
2.3		2.4		- 0.1		- 3.9	2.5	- 9.6	Printing		18.2	22.5		- 4.3	- 19	.0	14.3	27.4
6.2		6.1	[	0.1]	[	1.4]	3.2	90.1	Training		43.4	52.2		- 8.8	- 16	.9	32.7	32.6
2.4		2.8		- 0.4		- 12.8	3.9	- 37.3	Carfare & Tolls		22.5	26.5		- 4.0	- 15	.0	25.3	- 11.0
0.8		1.6		- 0.7		- 48.0	1.2	- 30.7	Vehicle Hire		11.3	14.1		- 2.8	- 20	.1	14.3	- 21.4
4.4		3.7	[	0.7]	[	18.4]	4.4	1.6	Accident Costs		36.7	35.1	[	1.6]	[ 4	.6]	39.1	- 6.3
 51.5		- 20.0	[	71.5]		NM	24.3	111.9	Miscellaneous	2	82.7	335.8		- 53.1	- 15	.8	200.4	41.1
\$ 1,225.9	\$1,	,091.2	[\$	134.7]	[	12.3 ]	\$ 1,172.7	4.5	Total Non-Personnel Expenses	\$ 10,5	62.6	\$ 10,816.9	\$	- 254.3	- 2	.4	\$ 10,088.9	4.7

[]=Unfavorable variance to budget Totals may not sum due to rounding.

	STATEMENT OF FINAN June 2005 - FY (\$ Millions	2005				
Assets		une 30, 2005		une 30, 2004		tember 30, 2004*
Current Assets:						
Cash and cash equivalents _1/	\$	3,004	\$	533	\$	877
Receivables:						
Foreign countries		666		655		621
U.S. Government		251		224		327
Other		170		202		187
Receivables before allowances		1,087		1,081		1,135
Less allowances		112		97		111
Total receivables, net		975		984		1,024
Supplies, advances and prepayments		155_		348		220
Fotal Current Assets		4,134		1,865		2,121
Other Assets, principally revenue forgone appropriations receivable		361		365		361
Property and Equipment, at Cost:						
Buildings		20,344		20,098		20,171
Equipment		18,221		17,256		17,277
Land		2,806		2,819		2,810
Leasehold improvements		1,138		1,117		1,103
		42,509		41,290		41,361
Less allowances for depreciation and amortization		22,035		20,219		20,656
		20,474		21,071		20,705
Construction in progress		2,008		1,428		1,792
Total property and equipment, net		22,482		22,499		22,497
Total Assets	<u>\$</u>	26,977	<u>\$</u>	24,729	<u>\$</u>	24,979

\_1/ Includes securities with maturities of 90 days or less in accordance with Statement of Financial Accounting Standards (SFAS) No. 95.

\* Audited year-end data.

Certain reclassifications have been made to previously reported Balance Sheet amounts.

	STATEMENT OF FINANCIAL POSITI June 2005 - FY 2005 (\$ Millions)	ON	
Linkitting and Net Constal	June 30,	June 30,	September 30,
Liabilities and Net Capital Current Liabilities:	2005	2004	2004*
Compensation and benefits	\$ 3,786	\$ 3,836	\$ 2,640
Estimated prepaid postage	1,258	1,349	1,256
Payables and accrued expenses:			
Commercial vendors & accrued expenses	1,105	1,315	1,739
Foreign countries	799	751	778
U.S. government	54		87
Total payables and accrued expenses	1,958	2,171	2,604
Customer deposit accounts	1,649	1,549	1,606
Outstanding postal money orders	765	783	767
Prepaid box rent & other deferred revenue Debt	405		
Total Current Liabilities	9,821	10,085	11,070
Non-Current Liabilities:			
Workers' compensation	7,502	7,442	6,651
Employees' accumulated leave	2,141	2,127	2,006
Other	1,865	1,393	1,321
Total Other Non-Current Liabilities	11,508	10,962	9,978
Total Liabilities	21,329	21,047	21,048
Net Capital:			
Capital contributions of the U.S. government	3,034	3,034	3,034
Retained earnings since reorganization	2,614	648	897
Total Net Capital	5,648	3,682	3,931
Total Liabilities and Net Capital	<u>\$ 26,977</u>	<u>\$ 24,729</u>	<u>\$ 24,979</u>

Certain reclassifications have been made to previously reported Balance Sheet amounts.

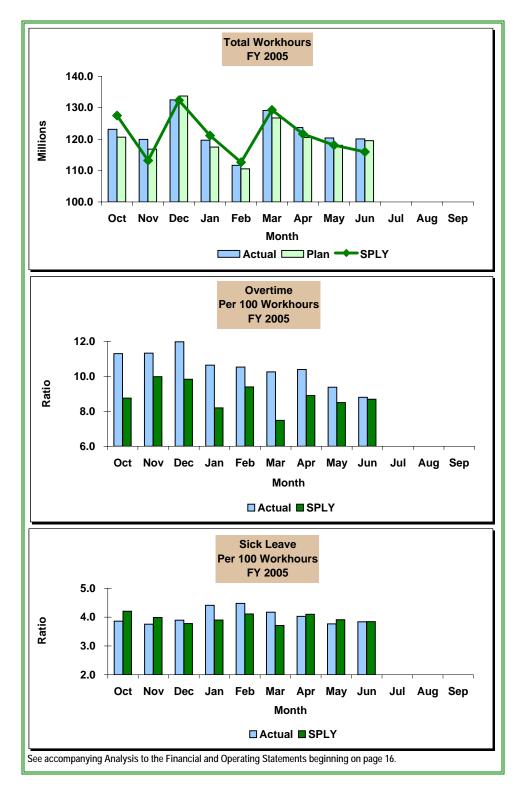
\* Audited year-end data.

STATEMENT OF CASH FLOWS Fiscal Year 2005 through June 30, 200 (\$ Millions)	5				
		une 30, 2005	une 30, 2004	Sept	embe 2004*
Cash flows from operating activities:					
Net Income	\$	1,717	\$ 2,816	\$	3,
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization		1,543	1,633		2,
Loss on disposals of property and equipment, net		2	27		
Decrease in revenue forgone appropriations		-	-		
Increase in USPS workers' compensation liability		851	1,118		
Increase in employees' accumulated leave		135	195		
Increase in other liabilities		544	242		
Changes in current assets and liabilities:					
Decrease in receivables, net		49	207		
Decrease in supplies, advances and prepayments		65	18		
Increase in compensation and benefits		1,146	1,318		
Increase (decrease) in estimated prepaid postage		2	-		
(Decrease) in payables and accrued expenses		(646)	(937)		(
Increase (decrease) in customers deposit accounts		43	(17)		
(Decrease) increase in outstanding postal money orders		(2)	15		
Increase in prepaid box rent & other deferred revenue		8	10		
Net cash provided by operating activities		5,457	6,645		5
Cash flows from investing activities:					
Purchase of property and equipment		(1,554)	(1,116)		(1
Proceeds from sale of property and equipment		24	 11		
Net cash (used in) investing activities		(1,530)	(1,105)		(1
Cash flows from financing activities:					
U.S. government appropriation - expended		-	-		
Issuance of debt		-	-		
Payments on debt		(1,800)	 (7,273)		(5
Net cash (used in) provided by financing activities		(1,800)	 (7,273)		(5
Net Increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year		2,127 877	(1,733) 2,266		(1 2
Cash and cash equivalents at end of period	\$	3,004	\$ 533	\$	

			ne 20	INVESTM 005 - FY 2 Millions)		S							
	COMMITMENTS				CASH OUTLAYS								
		Year-to-Date							Year-to-Date		-		
MAJOR CATEGORIES	A	CTUAL	PLAN		SPLY		ACTUAL		PLAN		SPLY		
CONSTRUCTION AND BUILDING PURCHASE BUILDING IMPROVEMENTS MAIL PROCESSING EQUIPMENT VEHICLES RETAIL EQUIPMENT POSTAL SUPPORT EQUIPMENT TOTAL COMMITMENTS/CASH OUTLAYS	\$ <b>\$</b>	152.2 208.0 242.9 32.4 1.0 521.2 1,157.7	\$ \$	273.6 287.7 122.2 17.1 20.2 524.1 <b>1,244.9</b>	\$ <b>\$</b>	60.7 160.2 596.1 170.3 30.0 61.3 <b>1,078.6</b>	\$ <b>\$</b>	162.6 310.6 513.8 128.6 55.4 383.2 1,554.3	\$ \$	165.9 171.4 659.3 99.9 43.8 268.4 <b>1,408.6</b>	\$ <b>\$</b>	111.2 185.4 506.4 91.5 69.9 <u>151.9</u> 1,116.3	
		RESOU	RCE	S ON ORDI	ER								
			(\$ Mil	lions)									
MAJOR CATEGORIES					June 30, 2005				September 30, 2004				
CONSTRUCTION AND BUILDING PURCHASE BUILDING IMPROVEMENTS MAIL PROCESSING EQUIPMENT					271.9 380.				192.0 380.5 1,601.1				

Bolebino iminito remento	27117	000.0						
MAIL PROCESSING EQUIPMENT	1,304.9	1,601.1						
VEHICLES	23.7	126.0						
RETAIL EQUIPMENT	40.6	94.9						
POSTAL SUPPORT EQUIPMENT	556.3	413.9						
TOTAL RESOURCES ON ORDER	\$ 2,375.3	\$ 2,808.4						
Note: Totals may not sum due to rounding.								
See accompanying Analysis to the Financial and Operating Statements beginning on page 16.								

				WORKHO	URS & OVERTIME/SICK LI June 2005 - FY 2005 (Data in Thousands)	EAVE RATIO	)S			
Current Period Year-to-Date										
Var. to			Var. to							
Actual	Budget	% Budget	SPLY *	% SPLY	Total Workhours	Actual	Budget	% Budget	SPLY *	% SPLY
					Operations:					
828	[ 8]		741	11.6	-Support	7,179	[ 230]		6,780	5.9
26,234	[ 452]		25,832	1.6	-Mail Processing	255,033	[ 5,691]		256,052	- 0.4
15,097	- 106	- 0.7	13,835	9.1	-Rural Delivery	133,641	[ 1,617]		127,621	4.7
39,226	[ 623]		37,668	4.1	-City Delivery	353,791	[ 6,709 ]		348,448	1.5
2,656	[ 39]		2,599	2.2	-Vehicles Services	24,024	[ 56]		24,084	- 0.2
6,724	- 114	- 1.7	6,566	2.4	-Plant & Equip Maint	60,913	- 1,330	- 2.1	61,239	- 0.5
19,088	- 8	- 0.0	18,754	1.8	-Customer Services	176,494	[ 3,329]		175,622	0.5
429 793	- 73	- 14.5	407 733	5.5 8.1	Finance Human Resources	3,727 6,745	- 571 [ 125 ]	- 13.3	3,679 ( 572	1.3 2.6
793 1,157	[ 16] - 32	[ 2.0] - 2.7	733 1,219	8.1 - 5.1	Customer Service & Sales	6,745 10,187	ر 125 <u>-</u> 279 -	[ 1.9] - 2.7	6,572 11,135	2.0 - 8.5
5,675	- 32 - 178	- 2.7 - 3.0	5,489	- 5.1 3.4	Administration	50,926	[ 726]		50,779	- 8.5
2,167	- 67	- 3.0 - 3.0	2,107	3.4 2.8	Other	50,920 19,007	- 887	- 4.5	20,785	- 8.6
			· · · · · · · · · · · · · · · · · · ·							
120,074	[ 560]	[ 0.5]	115,951	3.6	Total Workhours	1,101,666	[ 15,415]	[ 1.4]	1,092,795	0.8
					Overtime					
	Actual	Budget	SPLY			Actual	Budget	SPLY		
			Overtime Ratio Per 100 Workhours	10.5% 8.2%		6 9.4%				
					Sick Leave					
	Actual		SPLY			Actual		SPLY		
	3.8% 3.8%		Sick Leave Ratio Per 100 Workhours			4.3%				
Note: Totals	ble variance to b may not sum du nay differ from p		ue to subsequ	ent adjustmer	nts.					



#### June 2005 - FY 2005

Information: There was one more *delivery* day and one more *business* day in June 2005 as compared to June of last year, because of the National Day of Mourning for former President Ronald Reagan, which occurred on Friday, June 11, 2004. Year-to-date (YTD), the number of delivery days in 2005 compared to 2004 are the same.

#### Analysis of the Financial and Operating Statements

#### Revenue - Pages 1, 2, 3, 4, 5 and 6

For June, Total Revenue was \$84 million or 1.5% under plan, and \$95 million or 1.7% over same period last year (SPLY). Commercial Revenue was under plan by \$75 million or 1.8% and Retail Revenue was under plan \$30 million or 2.1%. In June, combined Total Commercial Revenue and Retail Revenue were \$83 million more than SPLY. Most of the decreased revenue to SPLY for June was in Metered Postage and Stamps and Stamped Paper, which declined by \$91 million. Permit Imprint and Presort First and Package Services/Permit Imprint reflect a combined increase of \$173 million more than SPLY.

Year-to-date, Total Revenue is \$1.1 billion or 2.1% over plan with the largest contributor being Permit Revenue at \$1.3 billion or 5.9% more than plan. Conversely, Other Commercial Accounts, \$730 million or 4.4% less than plan, is negatively impacting the Total Revenue performance to plan. YTD, Total Revenue is \$873 million over SPLY.

Beginning in FY 2005, money order escheatments are being reported on a monthly basis as opposed to reporting them on an annual basis at the end of year. YTD, they are \$29 million.

#### Expenses - Pages 1, 2, 4, 7, 8 and 9

For June, Total Expenses were \$23 million or 0.4% above plan. Personnel costs were \$115 million or 2.5% below plan. Non-personnel costs were above plan by \$135 million or 12.3%. A major portion of the plan overrun occurred in transportation costs caused by increased fuel prices. Transportation costs were above plan by \$44 million. For SPLY, Total Expenses were increased by \$205 million or 3.7%. The drivers of this increase over SPLY included additional volume and deliveries, increased fuel prices, health benefits and COLA costs.

Year-to-date, personnel costs are \$102 million or 0.3% above plan and non-personnel expenses are \$254 million or 2.4.% below plan. The largest contributor to the nonpersonnel plan underrun was Supplies & Services at \$222 million or 11.4% below plan. Some of this underrun YTD is due to deferral of some planned spending for future months and reprioritization of funds, which will result in some plan shifts in the upcoming months. Transformation Plan initiatives, Supply Chain Management, and other cost containment initiatives are continuing to drive most of our savings. Non-personnel expense cost containment activities have assisted in offsetting cost increases in personnel compensation, which has resulted in a \$117 million below plan YTD savings in Total Expense. YTD Total Expenses are \$2.0 billion or 4.0% above SPLY.

#### Analysis of the Financial and Operating Statements (Continued)

#### Mail Volume and Revenue - Page 3

Quarter III volume was 1.2 billion pieces or 2.4% above same quarter last year, with all mail classes increasing over last year and the most significant increase being reflected in Standard Mail, at 1.1 billion pieces above Quarter III of last year.

Year-to-date, Total Mail Volume is 3.1% or 4.8 billion pieces over SPLY. Over 2.4 billion of the 4.8 billion pieces increase occurred in November 2004. The most significant mail volume increase over SPLY for YTD is in the lower revenue-per-piece Standard Mail category, which increased 4.3 billion pieces or 6.1%. YTD, First-Class Mail volume is 0.4% more than SPLY generating \$205 million or 0.7% less revenue than SPLY.

#### Capital Investments - Pages 1 and 13

The Fiscal Year 2005 Capital Commitments YTD through June 2005 are \$1,158 million compared to a plan of \$1,245 million. This represents a plan underrun of about \$87 million or 7.0%.

The Cash Outlays YTD are \$1,554 million versus a plan of \$1,409 million, representing a \$146 million overrun to plan.

#### Workhours - Pages 1, 14 and 15

Total Workhours for June 2005 were 0.6 million hours or 0.5% above plan, and 4.1 million hours or 3.6% above June 2004. The Rural Delivery and City Delivery operations posted the most significant workhour growth to SPLY, 1.3 million hours and 1.6 million hours, respectively. In comparing workhours for June 2005 to the previous year, it should be noted that the National Day of Mourning (NDM) on June 11, 2004 in honor of former President Reagan lowered the number of workhours used during June 2004, as it was a paid holiday for the Federal Government, including the United States Postal Service. The estimated effect of the NDM in 2004 reduced 2.2 million hours in delivery functions, 0.6 million hours in distribution functions and 0.4 million hours in all other (including administrative) functions.

Total Workhours for June 2005 YTD are 15.4 million hours or 1.4% above plan, and 8.9 million hours above SPLY. The most significant plan overruns lie in City Delivery by 6.7 million hours, Mail Processing by 5.7 million hours and Customer Services by 3.3 million hours. These overruns in workhours are a reflection of growth in mail volume above plan and continued growth in delivery points. YTD, major contributors to the workhours growth to SPLY are City Delivery and Rural Delivery workhours. Combined these operations workhours are 11.4 million hours above SPLY. YTD, our workload increased. Without productivity improvement, this workload would have required the equivalent of 9.4 million additional workhours. Continued cost control kept workhour usage to an increase of 8.9 million workhours over the comparable period last year, even after accounting for the 3.2 million workhour increase over last year due to the National Day of Mourning.