

# FINANCIAL & OPERATING

## **STATEMENTS**

### August, FY 2005

August 1 - August 31, 2005

Prepared by: Financial Reporting and Analysis

							HIGHLIGHTS August 2005 - FY 2005 (Millions)							
	Actual	Budget	Current Var. to Budget	t Period % Budget	SPLY	% SPLY	]		Actual	Year-to-Date Budget	<mark>(October 1, 2</mark> Var. to Budget	2 <mark>004 - August</mark> % Budget	31, 2005) SPLY	% SPLY
\$ \$ \$	5,867.4 <u>5,885.1</u> ( 17.7) 142.6 125.7	\$ 5,593.7 <u>5,841.0</u> \$ ( 247.3 \$ 1,134.4 124.6	<u>[ 44.1]</u> ) \$ 229.6 [\$ - 991.8]	4.9 \$ [ 0.8] NM \$ [ -87.4] \$ [ 0.9]	5,544.7 <u>5,512.5</u> 32.2 162.1 120.8	5.8 6.8 NM - 12.0 4.1	Total Revenue Total Expense Net Income/(Loss) Capital Commitments Total Workhours	\$ \$ \$	64,145.3 62,678.0 1,467.3 1,652.7 1,343.0	\$ 62,748.4 62,719.2 \$ 29.2 \$ 2,629.7 1,327.3	\$ 1,396.9 - 41.2 \$ 1,438.1 [\$ -977.0] [ 15.7]	2.2 - 0.1 NM [ - 37.2] [ 1.2]	\$ 63,109.3 60,296.1 \$ 2,813.2 \$ 1,407.0 1,332.2	1.6 4.0 NM 17.5 0.8

[] = Unfavorable variance to budget

Actual Number Of:	Current Period	Last Period	SPLY
Post Offices	27,388	27,401	27,513
Postal Owned Vehicles In Use			
Administrative	6,319	6,307	5,805
Operations	206,420	206,676	206,486
Total Deliveries (000) *	144,173	143,908	142,126
City Delivery Routes	164,435	164,412	164,452
Rural Routes	72,489	72,119	70,711
Career Employees (Excludes Inspector General)	702,946	702,978	706,767
Casual Employees	19,861	20,121	20,128
Transitional Employees	8,504	8,708	9,638

\* At the end of 2004, we adjusted our reporting of rural and highway contract deliveries to customers who have their mail forwarded to a Post Office Box as an alternative to a physical address. Prior to 2004, we included both addresses in our count of "possible" delivery points. We also no longer count a vacant delivery point on rural and highway routes as "possible" delivery points. The real growth of deliveries did not change, however, these adjustments reduced our total delivery points. Monthly SPLY deliveries are estimated based on this new methodology. For further information, please see the 2004 Annual Report on USPS.com.

#### STATEMENT OF INCOME & EXPENSE August 2005 - FY 2005 (\$ Millions)

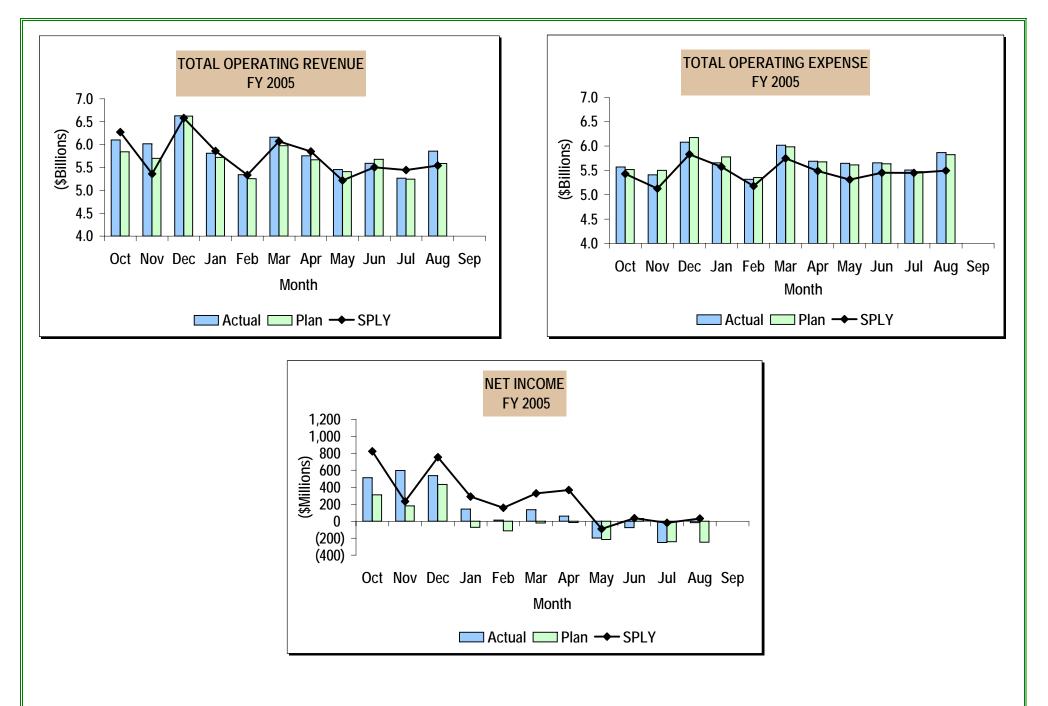
				С	Current Pe	eriod										Year-to-D	Date			
	Actual		Budget		/ar. to Sudget	% Budge	et	SPLY	% SPLY		Ĩ	Actual		Budget		Var. to Budget	% Bud	get	SPLY	% SPLY
:	\$ 5,857.0	\$	5,588.5	\$	268.5	4.8	8	\$ 5,541.1	5.7	Operating Revenue	\$	64,068.1	\$	62,701.0	\$	1,367.1		2.2	\$ 63,079.5	1.6
-	5,864.2	· _	5,822.6	[	41.6]	[ 0.7	7]	 5,494.2	6.7	Operating Expense		62,434.2		<u>62,515.2</u>		- 81.0	- (	0.1	 60,200.5	3.7
:	\$ (7.2)	) \$	(234.1)	\$	226.9	NM	Л	\$ 46.9	NM	Income/(Loss) From Operations	\$	1,633.9	\$	185.8	\$ 7	1,448.1	1	M	\$ 2,879.0	NM
	10.4		5.2		5.2	100.0	0	3.6	188.9	Investment Income		77.2		47.4		29.8	6	2.9	29.8	159.1
	0.1		0.3		- 0.2	- 66.7	7	\$ 1.1	- 90.9	Interest Expense		1.6		4.9		- 3.3	- 6	7.3	9.5	- 83.2
	20.8	_	18.1	[	2.7]	[ 14.9	9]	 17.2	20.9	Interest on Deferred Retirement Obligations	_	242.2	_	199.1	[	43.1]	[ 2	1.6]	 86.1	181.3
	\$ ( 17.7	) \$	(247.3)	\$	229.6	NM	Л	\$ 32.2	NM	Net Income/(Loss)	\$	1,467.3	\$	29.2	\$ 1	1,438.1	ſ	MM	\$ 2,813.2	NM

[]=Unfavorable variance to budget

				IME - MAIL in Thousar			
			•	ent Period	1437	Year-to-Date	
CATEGORY		August FY 2005	ourre	August FY 2004	% SPLY	August August	% SPLY
FIRST-CLASS							
VOLUME		7,983,391		7,727,736	3.3	90,265,262 90,120,261	0.2
REVENUE	\$	2,946,764	\$	2,873,595	2.5	\$ 33,182,260 \$ 33,500,141	- 0.9
REV/PC.	\$	0.3691	\$	0.3719	- 0.7	\$ 0.3676 \$ 0.3717	- 1.1
PRIORITY-MAIL							
VOLUME		74,601		67,614	10.3	815,300 781,876	4.3
REVENUE	\$	387,229	\$	349,758	10.7	\$ 4,261,932 \$ 4,079,257	4.5
REV/PC.	\$	5.1907	\$	5.1729	0.3	\$ 5.2274 \$ 5.2173	0.2
EXPRESS MAIL							
VOLUME		4,847		4,474	8.3	50,951 49,787	2.3
REVENUE	\$	75,464	\$	69,829	8.1	\$ 801,319 \$ 784,843	2.1
REV/PC.	\$	15.5692	\$	15.6077	- 0.2	\$ 15.7272 \$ 15.7640	- 0.2
PERIODICALS							
VOLUME		811,371		724,033	12.1	8,447,955 8,338,601	1.3
REVENUE	\$	196,136	\$	174,913	12.1	\$ 2,003,568 \$ 1,992,774	0.5
REV/PC.	\$	0.2417	\$	0.2416	0.1	\$ 0.2372 \$ 0.2390	- 0.8
STANDARD MAIL							
VOLUME		8,690,655		8,063,173	7.8	91,792,969 86,693,551	5.9
REVENUE	\$	1,632,873	\$	1,532,311	6.6	\$ 17,230,106 \$ 16,445,686	4.8
REV/PC.	\$	0.1879	\$	0.1900	- 1.1	\$ 0.1877 \$ 0.1897	- 1.1
PACKAGE SERVICES		114 4/1		05.040	20.4		2.0
VOLUME REVENUE	\$	114,461 191,436	\$	95,049 179,791	20.4 6.5	1,073,775 1,033,077 \$ 2,029,622 \$ 2,031,919	3.9 - 0.1
REV/PC.	۵ ۶	191,430	۵ \$	1.8916	0.5 - 11.6	\$ 2,029,022 \$ 2,031,919 \$ 1.8902 \$ 1.9669	- 0.1 - 3.9
KEVI C.	ψ	1.0725	Ψ	1.0710	- 11.0	φ 1.0702 φ 1.7007	- 5.7
INTERNATIONAL							
VOLUME		63,727		62,718	1.6	781,058 777,174	0.5
REVENUE	\$	144,665	\$	145,292	- 0.4	\$ 1,646,152 \$ 1,577,514	4.4
REV/PC.	\$	2.2701	\$	2.3166	- 2.0	\$ 2.1076 \$ 2.0298	3.8
ALL OTHER							
VOLUME		55,073		54,805	0.5	639,020 544,272	17.4
REVENUE	\$	39	\$	53	- 25.4	\$ 746 \$ 643	16.0
ALL MAIL							
VOLUME		17,798,126	\$	16,799,601	5.9	193,866,291 188,338,599	2.9
REVENUE	\$	5,574,607	\$	5,325,543	4.7	\$ 61,155,704 \$ 60,412,778	1.2
REV/PC.	\$	0.3132	\$	0.3170	- 1.2	\$ 0.3155 \$ 0.3208	- 1.7
NOTE: Totals may not sum due to rounding							

NOTE: Totals may not sum due to rounding.

NOTE: RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FV 2004 data have been recast to reflect these reporting changes. The recast of FY 2004 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty. Analysts should use the FY 2005 quarterly reports for SPLY analysis when they are available. When interpreting RPW SPLY changes under monthly reporting, users must factor in the number and composition of business days in the relevant time periods.



					REVENUE BY SOURCE August 2005 - FY 2005 (\$ Millions)				
	(	Curre	ent Period					Year-to-Date	
	Actual		SPLY	% SPLY			Actual	SPLY	% SPLY
\$	2,021.1	\$	1,982.1	2.0	Operating Revenue: Metered Postage	\$	22,526.4	\$ 22,994.7	- 2.0
	891.9		873.4	2.1	Stamps and Stamped Paper		10,194.8	10,483.0	- 2.7
	1,562.3		1,449.4	7.8	Permit Imprint		16,220.4	15,388.9	5.4
	194.9		173.2	12.5	Periodicals & Standard		1,988.8	1,974.7	0.7
	61.3		66.4	- 7.7	Official Mail		743.1	785.6	- 5.4
	854.2		766.5	11.4	Presort First-Class & Package Svc./Permit Imprint		9,523.8	8,730.2	9.1
	64.7		61.7	4.9	Box Rents		722.3	732.6	- 1.4
	17.6		14.1	24.8	Money Order Fees		191.0	162.2	17.8
	178.5		150.5	18.6	Other	_	1,866.1	1,703.9	9.5
\$	5,846.5	\$	5,537.3	5.6	Subtotal	\$	63,976.7	\$ 62,955.8	1.6
	10.5		3.8	176.3	Government Appropriations		91.4	123.7	- 26.1
\$	5,857.0	\$	5,541.1	5.7	Total Operating Revenue	\$	64,068.1	\$ 63,079.5	1.6
	10.4		3.6	188.9	Investment Income		77.2	29.8_	159.1
<u>\$</u>	5,867.4	<u>\$</u>	5,544.7	5.8	Total Revenue	<u>\$</u>	64,145.3	<u>\$ 63,109.3</u>	1.6

					REVENUE BY CATEGORY August 2005 - FY 2005 (\$ Millions)					
	(	Curre	ent Period					Yea	r-to-Date	
	Actual		Budget	% Budget			Actual		Budget	% Budget
\$	2,660.8	\$	2,470.5	7.7	Commercial Revenue Permit Revenue	\$	28,355.7	\$	26,783.2	5.9
	1,714.7		1,769.5	[ - 3.1]	Other Commercial Accounts Revenue		19,112.0		19,978.8	[ - 4.3]
\$	4,375.5	\$	4,240.0	3.2	Total Commercial Revenue	\$	47,467.7	\$	46,762.0	1.5
	1,092.4		1,018.9	7.2	Retail Revenue Retail Postage Revenue		12,476.2		12,358.6	1.0
	99.1		89.3	11.0	Retail Services Revenue		1,078.8		1,049.6	2.8
	15.5		13.9	11.5	Retail Products Revenue		190.1		155.5	22.3
	200.9		159.3	26.1	Other Retail Channels Revenue		2,254.4	_	1,902.4	18.5
\$	1,407.9	\$	1,281.4	9.9	Total Retail Revenue	\$	15,999.5	\$	15,466.1	3.4
\$	5,783.4	\$	5,521.4	4.7	Total Commercial & Retail Revenue	\$	63,467.2	\$	62,228.1	2.0
	63.1		62.0	1.8	Other Income		509.5		416.3	22.4
	10.5		5.1	105.9	Government Appropriations		91.4		56.6	61.5
\$	5,857.0	\$	5,588.5	4.8	Total Operating Revenue	\$	64,068.1	\$	62,701.0	2.2
	10.4		5.2	100.0	Investment Income		77.2		47.4	62.9
<u>\$</u>	5,867.4	<u>\$</u>	<u>5,593.7</u>	4.9	Total Revenue	<u>\$</u>	64,145.3	<u>\$</u>	62,748.4	2.2
	l=Unfavoral									
S	ee accompa	anyir	ng Analysis	to the Financ	ial and Operating Statements beginning of	on pag	e 16.			

							EXPENSE ANALYSIS August 2005 - FY 2005 (\$ Millions)							
			Current P	Period			]			Year	-to-Da	te		
	Actual	Budget	Var. to Budget	% Budget	SPLY	% SPLY		Actual	Budget	Var. to Budge		% Budget	SPLY	% SPLY
\$	4,617.0	\$ 4,709.2	\$-92.2	- 2.0	\$ 4,293.8	7.5	Personnel Compensation	\$ 49,513.5	\$ 49,459.7	[\$ 53	.8] [	0.1]	\$ 47,827.5	3.5
							Non-Personnel Expense:							
	479.6	444.2	[ 35.4]	[ 8.0]	422.0	13.6	Transportation	4,943.1	4,810.6	[ 132	.5] [	[ 2.8]	4,522.6	9.3
	226.7	242.6	- 15.9	- 6.6	206.0	10.0	Supplies & Services	2,165.7	2,322.5	- 156	.8	- 6.8	2,058.9	5.2
_	540.9	426.6	[ 114.3]	[ 26.8]	572.4	- 5.5	Other	5,811.9	5,922.4	- 110	.5	- 1.9	5,791.5	0.4
<u>\$</u>	1,247.2	<u>\$ 1,113.4</u>	[ <u>\$ 133.8</u> ]	[ 12.0]	<u>\$ 1,200.4</u>	3.9	Subtotal	<u>\$ 12,920.7</u>	<u>\$ 13,055.5</u>	<u>\$-134</u>	.8_	- 1.0	<u>\$ 12,373.0</u>	4.4
\$	5,864.2	\$ 5,822.6	[\$ 41.6]	[ 0.7]	\$ 5,494.2	6.7	Total Operating Expense	\$ 62,434.2	\$ 62,515.2	\$-81	.0	- 0.1	\$ 60,200.5	3.7
	0.1	0.3	- 0.2	- 66.7	1.1	- 90.9	Interest Expense	1.6	4.9	- 3	.3	- 67.3	9.5	- 83.2
_	20.8	18.1	[]	[ 14.9]	17.2	20.9	Interest on Deferred Retirement Obligations	242.2	199.1	[43	. <u>1</u> ] [	[ 21.6]	86.1	181.3
<u>\$</u>	5,885.1	<u>\$ 5,841.0</u>	<u>[\$ 44.1]</u>	[ 0.8]	<u>\$    5,512.5  </u>	6.8	Total Expense	<u>\$ 62,678.0</u>	<u>\$ 62,719.2</u>	<u>\$ - 41</u>	.2	- 0.1	<u>\$ 60,296.1</u>	4.0

[]=Unfavorable variance to budget

						A	NALYSIS OF OPERATING EXP Personnel Compensation August 2005 - FY 2005 (\$ Millions)	SES							
		C	Current Pe	riod							Year-to-D	ate			
			Var. to								Var. to				
Actual	Budget		Budget	% Budget	SPLY	% SPLY	Total Compensation	Actual	Budget	ł	Budget	% E	Budget	SPLY	% SPLY
							Operations:								
\$ 38.0	\$ 38.5	\$	- 0.4	- 1.1	\$ 32.7	16.5	-Support	\$ 388.1	\$ 373.3	[\$	14.8]		4.0]	\$ 351.4	10.5
947.4	956.0		- 8.6	- 0.9	898.0	5.5	-Mail Processing	10,557.7	10,493.3	l	64.4]	l	0.6]	10,318.1	2.3
455.9	464.3		- 8.4	- 1.8	404.6	12.7	-Rural Delivery	4,699.4	4,705.9	r	- 6.5	r	- 0.1	4,337.5	8.3
1,442.6 102.8	1,465.2 103.5		- 22.6 - 0.6	- 1.5	1,324.3 95.9	8.9 7.3	-City Delivery -Vehicles Services	15,384.3 1,098.4	15,169.9	l	214.4]	l	1.4]	14,688.6	4.7
102.8 257.7	267.5		- 0.6 - 9.8	- 0.6 - 3.7	95.9 242.6	7.3 6.2	-Venicies Services -Plant & Equip Maint	1,098.4 2,765.8	1,092.9 2,816.5	l	5.5 ] - 50.7	l	0.5 ] - 1.8	1,060.7 2,664.8	3.6 3.8
688.0	706.4		- 9.0 - 18.4	- 3.7 - 2.6	242.0 643.8	6.9	-Customer Services	2,705.8	7,350.2	r	- 50.7 53.1 ]	r	0.7]	2,004.8 7,150.5	3.0 3.5
18.9	20.9		- 18.4 - 2.1	- 2.0 - 9.9	16.9	11.6	Finance	193.4	215.0	l	- 21.7		- 10.1	183.6	5.3
34.2	35.5		- 1.3	- 3.7	30.6	11.0	Human Resources	350.6	344.3	ſ	6.3]		1.8	328.7	6.7
45.3	48.5		- 3.1	- 6.4	47.5	- 4.6	Customer Service & Sales	472.6	485.4	L	- 12.8	L	- 2.6	512.1	- 7.7
226.0	234.0		- 8.0	- 3.4	211.5	6.9	Administration - Field	2,319.8	2,329.2		- 9.4		- 0.4	2,248.1	3.2
119.0	114.5	[	4.5]	[ 3.9]	106.8	11.5	Other Salaries & Benefits	1,216.6	1,292.7		- 76.1		- 5.9	1,227.5	- 0.9
\$	\$ 4,454.6	\$		- 1.8	\$	7.9	Total Salaries & Benefits	\$ 46,849.8	\$ 46,668.5	[\$	181.3]	[	0.4]	\$ 45,071.4	3.9
95.8	104.9		- 9.1	- 8.7	124.0	- 22.7	Workers' Compensation	1,049.5	1,162.8		- 113.3		- 9.7	1,364.1	- 23.1
- 1.4	6.0		- 7.4	- 123.0	- 7.3	81.1	Unemployment Compensation	37.2	56.1		- 18.9		- 33.7	50.9	- 26.9
3.3	1.9	[	1.4]	[ 73.7]	2.0	65.0	Deferred Retirement Cost	23.7	20.9	[	2.8]	[	13.4]	10.2	132.4
130.3	129.7	[	0.6]	[ 0.5]	110.2	18.2	Annuitant Health Benefits	1,383.3	1,384.3		- 1.0		- 0.1	1,211.8	14.2
 13.1	 12.1	[	1.0]	[ 8.2]	 9.8	33.7	Other Compensation	 170.0	167.1	[	2.9]	[	1.7]	118.9	42.9
\$ 4,617.0	\$ 4,709.2	\$	- 92.2	- 2.0	\$ 4,293.8	7.5	Total Personnel Compensation	\$ 49,513.5	\$ 49,459.7	[\$	53.8]	[	0.1]	\$ 47,827.3	3.5

[]=Unfavorable variance to budget Totals may not sum due to rounding.

						ANAI	YSIS OF NON-PERSONNEL EXP August 2005 - FY 2005 (\$ Millions)	PENSES						
		Cu	urrent Per	iod			]				Year-to-	Date		
0 . I I	Dedact		r. to	Destant			Description	Ashaal	Destaut		Var. to	0/ <b>D</b>		
 Actual	Budget	BUC	dget %	Budget	SPLY	% SPLY	Description	Actual	Budget	1	Budget	% Budge	t SPLY	% SPLY
\$ 479.6	\$ 444.2	[\$	35.4 ] [	8.0]	\$ 422.0	13.6	Transportation	\$ 4,943.1	\$ 4,810.6	[\$	132.5]	[ 2.8	] \$ 4,522.6	9.3
226.7	242.6	-	15.9	- 6.6	206.0	10.0	Supplies & Services	2,165.7	2,322.5		- 156.8	- 6.8	2,058.9	5.2
182.5	179.5	[	3.0] [	1.7]	192.7	- 5.3	Depreciation	1,911.2	1,966.5		- 55.3	- 2.8	2,038.1	- 6.2
84.7	84.9		- 0.2	- 0.2	79.4	6.6	Rent	938.0	955.1		- 17.0	- 1.8	903.4	3.8
56.2	50.2	[	6.0] [	11.9]	52.6	6.9	Utilities & Heating Fuel	522.5	512.3	[	10.1 ]	[ 2.0	] 500.5	4.4
37.2	37.9		- 0.7	- 1.9	31.9	16.6	Rural Carrier Equip Maint Allowance	395.1	427.4		- 32.2	- 7.5	358.6	10.2
59.6	40.3	[	19.3] [	48.0]	48.6	22.7	Vehicle Maintenance Services	531.8	483.7	[	48.0]	[ 9.9	] 462.2	15.1
53.2	62.4		- 9.2	- 14.8	66.4	- 19.8	Information Technology	329.7	450.6		- 120.9	- 26.8	402.8	- 18.1
31.3	22.4	[	8.9] [	39.6]	20.1	55.6	Building Projects Expensed	221.3	201.1	[	20.3]	[ 10.1	] 232.7	- 4.9
9.9	7.3	[	2.6][	35.5]	6.5	52.0	Contract Job Cleaners	82.5	79.5	[	3.0]	[ 3.7	] 78.3	5.4
22.7	21.3	[	1.4 ] [	6.6]	19.5	16.6	Travel & Relocation	212.0	197.2	[	14.8]	[ 7.5	] 189.8	11.7
22.6	19.5	[	3.1] [	16.0]	22.8	- 0.6	Communications	208.2	204.3	[	3.9]	[ 1.9	] 199.7	4.2
5.7	6.7		- 1.0	- 15.0	5.9	- 3.2	Contract Stations	67.9	72.0		- 4.1	- 5.7	65.4	3.9
1.8	2.4		- 0.6	- 24.2	1.5	24.3	Printing	21.0	27.2		- 6.2	- 22.8	17.2	22.4
3.3	7.1		- 3.8	- 53.2	4.6	- 27.4	Training	50.6	66.7		- 16.1	- 24.1	41.3	22.5
2.4	3.0		- 0.6	- 20.5	2.5	- 6.1	Carfare & Tolls	27.4	31.5		- 4.1	- 13.0	31.0	- 11.8
0.9	1.6		- 0.8	- 47.1	0.9	- 8.4	Vehicle Hire	13.5	16.8		- 3.3	- 19.8	16.9	- 20.4
5.0	3.4	[	1.6] [	47.8]	3.4	47.5	Accident Costs	45.5	43.1	[	2.5]	[ 5.7		0.6
 - 38.1	- 123.2	[	85.1]	NM	13.3	- 386.4	Miscellaneous	233.7	187.4	[	46.3]	[ 24.7	]208.5	12.1
\$ 1,247.2	\$ 1,113.4	[\$ 1]	33.8] [	12.0]	\$ 1,200.5	3.9	Total Non-Personnel Expenses	\$ 12,920.7	\$ 13,055.5	\$	- 134.8	- 1.0	\$ 12,373.0	4.4

[]=Unfavorable variance to budget Totals may not sum due to rounding.

	STATEMENT OF FINANC August 2005 - F (\$ Millions	Y 2005				
Assets		gust 31, 2005		igust 31, 2004		ember 30, 2004*
Current Assets:						
Cash and cash equivalents _1/	\$	1,972	\$	166	\$	877
Receivables:						
Foreign countries		621		620		621
U.S. Government		244		293		327
Other		173		188		187
Receivables before allowances		1,038		1,101		1,135
Less allowances		58		97		111
Total receivables, net		980		1,004		1,024
Supplies, advances and prepayments		172_		369_		220
Fotal Current Assets		3,124		1,539		2,121
Other Assets, principally revenue forgone appropriations receivable		361		364		361
Property and Equipment, at Cost:						
Buildings		20,391		20,169		20,171
Equipment		18,648		17,252		17,277
Land		2,808		2,822		2,810
Leasehold improvements		1,148		1,131		1,103
		42,995		41,374		41,361
Less allowances for depreciation and amortization		22,280		20,529		20,656
		20,715		20,845		20,705
Construction in progress		1,848		1,560		1,792
Total property and equipment, net		22,563		22,405		22,497
Total Assets	<u>\$</u>	26,048	<u>\$</u>	24,308	<u>\$</u>	24,979

\_1/ Includes securities with maturities of 90 days or less in accordance with Statement of Financial Accounting Standards (SFAS) No. 95.

\* Audited year-end data.

Certain reclassifications have been made to previously reported Balance Sheet amounts.

	STATEMENT OF FINANCIAL POSITION August 2005 - FY 2005 (\$ Millions)		
Liebilities and Net Carital	August 31,	August 31,	September 30,
Liabilities and Net Capital Current Liabilities:	2005	2004	2004*
Compensation and benefits	\$ 2,802	\$ 2,641	\$ 2,640
Estimated prepaid postage	1,231	1,349	¢ 2,810 1,256
Payables and accrued expenses:			
Commercial vendors & accrued expenses	1,308	1,736	1,739
Foreign countries	708	738	778
U.S. government	63_	79_	87
Total payables and accrued expenses	2,079	2,553	2,604
Customer deposit accounts	1,721	1,621	1,606
Outstanding postal money orders	768	834	767
Prepaid box rent & other deferred revenue	405	385	397
Debt	<u> </u>	452	1,800
Total Current Liabilities	9,006	9,835	11,070
Non-Current Liabilities:			
Workers' compensation	7,694	7,690	6,651
Employees' accumulated leave	2,116	2,032	2,006
Other	1,834_	1,072	1,321
Total Other Non-Current Liabilities	11,644	10,794	9,978
Total Liabilities	20,650	20,629	21,048
Net Capital:			
Capital contributions of the U.S. government	3,034	3,034	3,034
Retained earnings since reorganization	2,364	645	897
Total Net Capital	5,398	3,679	3,931
Total Liabilities and Net Capital	<u>\$ 26,048</u>	<u>\$ 24,308</u>	<u>\$ 24,97'</u>

Certain reclassifications have been made to previously reported Balance Sheet amounts.

\* Audited year-end data.

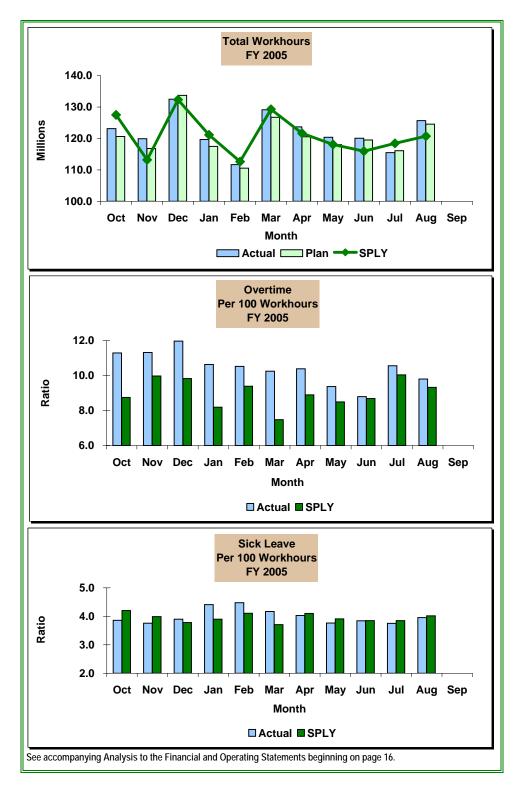
STATEMENT OF CASH FLOWS Fiscal Year 2005 through August 31, 20 (\$ Millions)	05					
		gust 31, 2 <b>005</b>	-	gust 31, 2 <b>004</b>	-	embei 2004*
Cash flows from operating activities:						
Net Income	\$	1,467	\$	2,813	\$	3,
Adjustments to reconcile net income to net cash provided by operating activities:						
Depreciation and amortization		1,896		1,976		2,
Loss on disposals of property and equipment, net		6		59		
Decrease in revenue forgone appropriations		-		1		
Increase in USPS workers' compensation liability		1,043		1,342		
Increase in employees' accumulated leave		110		100		
Increase in other liabilities		513		45		
Changes in current assets and liabilities:						
Decrease in receivables, net		44		187		
Decrease (increase) in supplies, advances and prepayments		48		(3)		
Increase in compensation and benefits		162		147		
(Decrease) in estimated prepaid postage		(25)		-		
(Decrease) in payables and accrued expenses		(525)		(679)		(
Increase in customers deposit accounts		116		55		
Increase (decrease) in outstanding postal money orders		1		66		
Increase (decrease) in prepaid box rent & other deferred revenue		8		(2)		
Net cash provided by operating activities		4,864		6,107		5,
Cash flows from investing activities:						
Purchase of property and equipment		(1,996)		(1,400)		(1,
Proceeds from sale of property and equipment		27		14		
Net cash (used in) investing activities		(1,969)		(1,386)		<b>(1</b> ,
Cash flows from financing activities:						
U.S. government appropriation - expended		-		-		
Issuance of debt		-		-		
Payments on debt		(1,800)		(6,821)		(5,
Net cash (used in) financing activities		(1,800)		(6,821)		(5,
Net Increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year		1,095 877		(2,100) 2,266		(1, 2,
Cash and cash equivalents at end of period	\$	1,972	\$	166	\$	

CAPITAL INVESTMENTS August 2005 - FY 2005 (\$ Millions)												
	COMMITMENTS	TMENTS C			ASH OUTLAYS							
		Year-to-Date	1		Year-to-Date							
MAJOR CATEGORIES	ACTUAL	PLAN	SPLY	ACTUAL	PLAN	SPLY						
CONSTRUCTION AND BUILDING PURCHASE BUILDING IMPROVEMENTS MAIL PROCESSING EQUIPMENT VEHICLES RETAIL EQUIPMENT POSTAL SUPPORT EQUIPMENT TOTAL COMMITMENTS/CASH OUTLAYS	\$ 180.2 303.1 319.7 239.8 1.2 608.7 \$ 1,652.7	\$ 331.9 358.4 948.1 326.5 24.5 640.2 \$ 2,629.7	\$ 82.5 293.8 623.4 171.2 28.9 207.2 \$ 1,407.0	\$ 206.1 406.0 645.3 133.3 56.6 548.4 \$ 1,995.8	\$ 205.3 200.9 851.7 115.0 49.6 <u>306.7</u> \$ <b>1,729.3</b>	\$ 141.3 264.1 598.2 117.9 87.1 <u>198.2</u>						
Note: Totals may not sum due to rounding.	۶ I,002. <i>I</i>	¢ ∠,029.1	۵ I,407.0	۵.5797,1 \$	¢ ۱,129.3	\$ 1,406.7						
RESOURCES ON ORDER (\$ Millions)												
MAJOR CATEGORIES		August	31, 2005	September 30, 2004								
CONSTRUCTION AND BUILDING PURCHASE BUILDING IMPROVEMENTS MAIL PROCESSING EQUIPMENT VEHICLES RETAIL EQUIPMENT POSTAL SUPPORT EQUIPMENT			\$ 160.6 253.9 1,249.1 226.4 39.6 475.5		\$ 192.0 380.5 1,601.1 126.0 94.9 413.9							
TOTAL RESOURCES ON ORDER		\$ 2,405.1		\$ 2,808.4								
See accompanying Analysis to the Financial and Operating Statements beginning on page 16.												

WORKHOURS & OVERTIME/SICK LEAVE RATIOS August 2005 - FY 2005												
(Data in Thousands)												
Current Period				Year-to-Date								
	Var. to						Var. to					
Actual	Budget	% Budget	SPLY *	% SPLY	Total Workhours	Actual	Budget	% Budget	SPLY *	% SPLY		
0/4	0		77/	10.0	Operations:	0.70/			0.000	5.0		
861	- 2	- 0.2	776	10.9	-Support	8,786	[ 245]		8,300	5.9		
27,562	[ 561]		26,872	2.6	-Mail Processing	308,892	[ 6,841]		309,339	- 0.1		
15,969	[ 129]		14,849	7.5	-Rural Delivery	164,474	[ 1,567]		157,345	4.5		
40,768	[ 405]		38,912	4.8	-City Delivery	432,451	[ 6,879]		426,098	1.5		
2,748	[ 49]		2,660	3.3	-Vehicles Services	29,263	[ 90]		29,340	- 0.3		
6,944 10.040	- 219	- 3.1	6,834	1.6	-Plant & Equip Maint	74,229	- 1,843	- 2.4	74,627	- 0.5		
19,960	[ 119]		19,369	3.1	-Customer Services Finance		[ 3,193]		213,860	0.4		
449	- 59	- 11.7	418	7.4		4,562	- 585	- 11.4	4,497	1.5		
801	- 2	- 0.3	748	7.1	Human Resources	8,228	[ 137]		8,022	2.6		
1,200	- 43	- 3.4	1,268	- 5.4	Customer Service & Sales	12,418	- 391	- 3.1	13,600	- 8.7		
6,069	- 14	- 0.2	5,900	2.9	Administration	62,260	[ 422]		62,211	0.1		
2,327	165	[ 7.7]	2,153	8.1	Other	22,621	- 876	- 3.7	24,974	- 9.4		
125,658	[ 1,088]	[ 0.9]	120,758	4.1	Total Workhours	1,342,980	[ 15,678]	[ 1.2]	1,332,212	0.8		
	Overtime											
	Actual	Budget	SPLY			Actual	Budget	SPLY				
		•			Overtime Ratio		•	<u> </u>				
	9.8%	8.0%	9.3%		Per 100 Workhours	10.4%	8.2%	9.5%				
	Sick Leave											
	Actual		SPLY			Actual		SPLY				
	4.0%		4.0%		Sick Leave Ratio Per 100 Workhours	4.0%		4.2%				
	e variance to buc hay not sum due t	•										

Note: Totals may not sum due to rounding.

 $^{\ast}\text{SPLY}$  data may differ from previous reports due to subsequent adjustments.



#### <u>August 2005 - FY 2005</u>

Information: For the month there was one more weekday than last year.

#### Analysis of the Financial and Operating Statements

#### Revenue - Pages 1, 2, 3, 4, 5 and 6

For August, Total Revenue was \$274 million or 4.9% over plan, and \$323 million or 5.8% over same period last year (SPLY). Commercial Revenue was over plan by \$136 million or 3.2% and Retail Revenue was over plan \$127 million or 9.9%. In August, combined Total Commercial Revenue and Retail Revenue were \$262 million more than SPLY. Most of the increase in revenue to SPLY for August was reflected in Permit Imprint and Presort First and Packages Services/Permit Imprint, \$113 million and \$88 million over SPLY, respectively.

Year-to-date, Total Revenue is \$1.4 billion or 2.2% over plan with the largest contributor being Permit Revenue at \$1.6 billion or 5.9% more than plan. Conversely, Other Commercial Accounts, \$867 million or 4.3% less than plan, is negatively impacting the Total Revenue performance to plan. YTD, Total Revenue is \$1.0 billion over SPLY.

Beginning in FY 2005, money order escheatments are being reported on a monthly basis as opposed to reporting them on an annual basis at the end of year. This month's money order escheatments were \$3 million. YTD, they are \$36 million.

#### Expenses - Pages 1, 2, 4, 7, 8 and 9

For August, Total Expenses were \$44 million or 0.8% above plan. Personnel costs were \$92 million or 2.0% below plan. However, non-personnel costs were above plan by \$134 million or 12.0%. Supplies and Services were \$16 million below plan or 6.6%, while Transportation costs were \$35 million above plan or 8.0%. Compared to SPLY, this month's Total Expenses were increased by \$373 million or 6.8%. The drivers of this increase over SPLY, in addition to the extra business day, included an increase in volume and deliveries, increased fuel prices, health benefits and COLA costs.

Year-to-date, personnel costs are \$54 million or 0.1% above plan and non-personnel expenses are \$135 million or 1.0% below plan. The largest contributor to the nonpersonnel plan underrun was Supplies & Services at \$157 million or 6.8% below plan. Transformation Plan initiatives, Supply Chain Management, and other cost containment initiatives are continuing to drive most of our savings. Non-personnel expense cost containment activities have assisted in offsetting cost increases in personnel compensation, which has resulted in a \$ 41 million below plan YTD savings in Total Expense. YTD Total Expenses are \$2.4 billion or 4.0% above SPLY.

#### Analysis of the Financial and Operating Statements (Continued)

#### Mail Volume and Revenue - Page 3

Total Mail Volume for August, FY 2005 was 999 million pieces or 5.9% above SPLY. First-Class Mail volume increased by 256 million pieces or 3.3%. Standard Mail volumes, at 627 million pieces or 7.8% over SPLY, continue to be positive primarily because of the increasing strength of direct marketing channels. Additionally, Periodicals were 87 million or 12.1% over SPLY.

Year-to-date, Total Mail Volume is 2.9% or 5.5 billion pieces over SPLY. Over 2.4 billion of the 5.5 billion pieces increase occurred in November 2004. The most significant mail volume increase over SPLY for YTD is in the lower revenue-per-piece Standard Mail category, which increased 5.1 billion pieces or 5.9%. YTD, First-Class Mail volume is 0.2% more than SPLY generating \$318 million or 0.9% less revenue than SPLY.

#### Capital Investments - Pages 1 and 13

The Fiscal Year 2005 Capital Commitments YTD through August 2005 are \$1,653 million compared to a plan of \$2,630 million. This represents a plan underrun of about \$977 million or 37.2%.

The Cash Outlays YTD are \$1,996 million versus a plan of \$1,729 million, representing a \$267 million overrun to plan. The plan overrun in Cash Outlays can be attributed to projects such as the Ventilation Filtration System and Biohazard Detection System projects, as well as repair and alterations to older postal facilities.

#### Workhours - Pages 1, 14 and 15

Total Workhours for August 2005 were 1.1 million hours or 0.9% above plan, and 4.9 million hours or 4.1% above August 2004. Together, City Delivery and Rural Delivery increased 3.0 million hours over SPLY. This month's increase in workhours above SPLY was a reflection of the increase in workload and the occurrence of one additional delivery day than last year.

Total Workhours for August 2005 YTD are 15.7 million hours or 1.2% above plan, and 10.8 million hours above SPLY. The most significant plan overruns lie in Delivery Services by 8.4 million hours, Mail Processing by 6.8 million hours, and Customer Services by 3.2 million hours. These overruns in workhours are a reflection of growth in mail volume above plan and continued growth in delivery points. YTD, major contributors to the workhours growth to SPLY are City Delivery and Rural Delivery workhours. Combined these operations workhours are 13.5 million hours above SPLY.