

POSTAL NEWS

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Top Suppliers Receive Postal Performance Awards

Supply Management Recognizes Industry Achievers

WASHINGTON, DC— Postmaster General John Potter has recognized 12 leaders in the supply industry for helping the U.S. Postal Service operate at its best in delivering superior products and service to the American public.

Susan Brownell, vice president of Supply Management, presented the 2007 Supplier Performance Awards at an April 22 ceremony in Washington, DC. "The high-quality equipment, products and services these companies provide," said Brownell, "along with the professional manner with which they deliver, go a long way toward helping the Postal Service make a real difference for the nation we serve."

Brownell added that new approaches, new tools and new information continually help the Postal Service Supply Management teams rethink what is possible. "We're very fortunate to work with such a dedicated group of suppliers," said Brownell. "This year's award winners have gone the extra mile to deliver excellence in supply chain management best practices."

Those practices led to more than \$1 billion in cost benefits to the Postal Service in FY07, according to Brownell. In FY07, the Postal Service spent more than \$13.1 billion for transportation, facilities, supplies, services and equipment with a supplier base of more than 25,000.

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An independent federal agency, the **U.S. Postal Service** is the only delivery service that visits every address in the nation – 146 million homes and businesses. It has 37,000 retail locations and relies on the sale of postage, products and services to pay for operating expenses, not tax dollars. The Postal Service has annual revenues of \$75 billion and delivers nearly half the world's mail.

The 2007 Supplier Performance Award winners, categories and individual quotes are:

SUPPLIER PERFORMANCE AWARDS

Eligibility for this award category is reserved for suppliers designated by the USPS category management centers as "key suppliers" (based on business impact segmentation analysis) that have demonstrated outstanding supply chain management performance and positive business relationships with USPS.

ABM Security Services

Houston, TX

Provides security and related services

"ABM is extremely pleased and honored to receive the USPS Supplier Performance Award for the outstanding work provided by ABM Security Services. This award highlights ABM Security's positive ongoing relationship with USPS and underscores the traditional values we share with our valued customers, and the mutual benefits of visionary thinking leading to innovative solutions. ABM Security Services and all our employees are proud to support USPS in its critical mission to constantly improve the process of mail delivery to the more than 146 million homes and businesses that depend on the postal service annually. We are grateful for this recognition."

— Henrik Slipsager, President and CEO, ABM Industries

American Bank Note (ABN) Company

Trevose, PA

Provides Stamps on Consignment and related services

"It is with great pleasure that I accept this high honor on behalf of the outstanding men and women of the American Bank Note Company. It stands as a testament to their unwavering dedication to our valued - more -

customer of long-standing, the U.S. Postal Service. However, this award is not ABN's alone. Without the vision, diligence and hard work of our counterparts on the USPS Stamps on Consignment (SoC) team, this great success story could not have happened. In a word, SoC's success is the direct result of teamwork. By fostering a spirit of collaboration and sharing its unique vision for SoC, USPS created the impetus for 'our' success."

— Joseph Caffarella, President and CEO

Cartus Corporation

Danbury, CT

Provides relocation and related services

"We deeply appreciate this award. This is the result of the strong partnership we have had with USPS over the past 16 years. Together we find new ways to make the relocation experience smooth, deliver high levels of service to USPS stakeholders and provide ongoing recommendations to drive down the cost of relocation. We view ourselves as an extension of USPS, providing the needed mobility for your key employees and allowing them to stay focused on their roles, while we handle their relocation. We appreciate the great trust placed upon us and are delighted to serve those who serve all of us so faithfully."

- Kevin Kelleher, President and CEO

Cleanwise, Inc.

Marlborough, MA

Provides custodial supplies and related services

"We are truly honored to accept the Supplier Performance Award from the U.S. Postal Service. I must confess that any success that has been achieved during our relationship with USPS can be credited almost entirely to the strong partnership and resulting trust that has been forged between the Dallas CMC and our Cleanwise Team."

— Keith Alsheimer, President and CEO

Computer Sciences Corporation (CSC)

Falls Church, VA

Manages and operates seven Mail Transport Equipment Service Centers

"CSC is honored to receive the prestigious 2007 Supplier Performance Award, which reflects the dedication of our CSC employees who are focused on supporting the USPS mission. CSC is proud that the Postal Service continues to count on us to support last-mile delivery and the direct mailing industry, and we look forward to supporting its continued future efforts."

- James Sheaffer, President, CSC North American Public Sector

Matheson Trucking, Inc.

Elk Grove, CA

Transports mail across the nation and provides terminal handling and ground support services "On behalf of Matheson Postal Services, Matheson Flight Extenders and our 1,360 dedicated employees across the United States, it is an honor to accept the 2007 USPS Supplier Performance Award. Receiving this award reflects recognition of the Matheson commitment, dedication, and performance to our partner, USPS. Our Matheson team has not only met the standards of excellence of USPS, but additionally, the high level of performance goals we set for ourselves. Matheson is fully supportive of the USPS 2007 updated Strategic Transformation Plan to generate revenue, increase efficiency, improve service, create a customer-focused culture and enhance sustainability. We are proud to be a recipient of this award and we thank you. Congratulations to our management and employees at Matheson Postal Services and Matheson Flight Extenders!"

— Mark Matheson, President

Omega World Travel

Fairfax, VA

Provides travel management and related services

"What a lovely surprise! Omega World Travel is committed to providing service excellence and so much of this is dependent on the relationships we keep with our clients. Over the years, our partnership with the U.S. Postal Service continues to grow because of the dedicated professionals on both sides working to improve the relationship and ultimately the service we provide to these customers."

— Gloria Bohan, President

SUPPLIER EXCELLENCE AWARDS

This award category is open to all suppliers (except those designated as "key suppliers" and, therefore, eligible for the Supplier Performance Award category) that have demonstrated outstanding supply chain management performance and positive business relationships with USPS.

Accu-Sort Systems, Inc.

Hatfield, PA

Supports the Integrated Dispatch and Receipt (IDR) Program and related products and services "On behalf of all the associates of Accu-Sort Systems, we would like to express our pride in winning the 2007 USPS supplier performance award. Accu-Sort Systems is proud to have been awarded USPS Quality Supplier three times in the past. Today, it means so much more because Accu-Sort has won in the Supplier Excellence category, which is given to key suppliers who have demonstrated outstanding supply-chain management performance and a positive business relationship with USPS. Our company was founded on the philosophy that we would build lasting partnerships with both our customer and suppliers and this continues today as one of our core values is 'Customers Talk, We Listen.' This award represents Accu-Sort's commitment to the highest standards of customer support and satisfaction and demonstration of our core values. USPS is a very important customer to Accu-Sort and the Danaher Corporation family. We are honored to receive this prestigious recognition and vow to continue to meet the high requirement standards set by USPS."

- Greg Branning, President, and Stan Sroka, Senior Vice President, Integrated Systems

Boneal Inc.

Means, KY

Manufactures a diverse array of automation equipment spares and provides integration services in support of maintenance efforts

"A passion for the long-term well being of each customer, including USPS, fuels Boneal's commitment to performance excellence. This USPS supplier award is proudly and gratefully accepted on behalf of the entire Boneal team. We continue to stand ready to serve."

— David Ledford, President

Rand-Whitney Container and Recycling

Foxboro, MA

Provides corrugated fiberboard pallet boxes and manages recycling and trash programs in 636 locations

"I take great pride in accepting the Supplier Excellence Award on behalf of our talented team at Rand-Whitney. This award recognizes Rand-Whitney's dedication to service excellence and underscores our long-standing commitment to environmental sustainability. We place tremendous value on our partnership with USPS, and it is especially gratifying to be a repeat winner of this award. It has been our privilege to contribute to the success of the USPS in 2007 and we look forward to building on our strong partnership in the years to come."

- Robert Kraft, Chairman and CEO, Kraft Group

SUPPLIER INNOVATION AWARDS

This award category is open to all suppliers for significant innovation efforts that have served to benefit USPS in a special way.

Cleanwise, Inc.

Marlborough, MA

Provides custodial supplies and related services

"Since day one of our partnership back in 2001, we have enjoyed a magnificent collaboration with our Postal Service leaders to identify opportunities, devise manageable strategies for driving improvements

and continuously measure results. We take great pride in accepting the Supplier Innovation Award today." — *Kevin Alsheimer, President and CEO*

CompX Security Products

Greenville, SC

Manufactures cabinet-style locks for centralized delivery equipment

"CompX Security Products is honored to be a part of a project to utilize parcel locker components once deemed useless, recycle them and produce much needed field replacement parts for NDCBUs and CBUs all over the country. If we can keep these parts out of the landfill and get them back in the service of USPS, then job well done."

- Scott James, President

SUPPLIER DIVERSITY AWARDS

This award category is open to all suppliers for outstanding efforts in promoting diversity throughout the supply chain.

Cleanwise, Inc.

Marlborough, MA

Provides custodial supplies and related services

"I can say without hesitation that the high quality and effectiveness of our partnership with the Dallas CMC team is remarkable when compared to any other industry or organization I know, and is unequivocally the driving force behind the improvements we have made in servicing the Postal Service. Thank you for your trust, your partnership and your gracious recognition of the role we play in our continued success together."

— Keith Alsheimer, President and CEO

POSTAL SUPPLIER COUNCIL EXCELLENCE AWARDS

This award category recognizes individuals or teams from participating suppliers who have made the biggest annual impact on the success of Postal Supplier Council efforts.

Ashton Potter

Williamsville, NY

Manufactures postage stamps and provides security printing services for the Postal Service

"The USPS Postal Supplier Council has been an important initiative for Ashton Potter since being selected in 1999. Recent efforts by Susan Brownell and Craig Partridge, along with the collective supply management organization and PSC Board of Advisors (led by Dave Dailey), have invigorated this group and enabled a path of mutual success. This wonderful recognition in the new forum is a direct reflection of the collaborative capabilities between supply management and our formidable peers. We are pleased to accept this award on everyone's behalf."

— Barry Switzer, President and CEO

INDUSTRY PARTNERSHIP AWARD (Special Recognition)

During this year's SPA Ceremony, we will present a special "Industry Partnership Award" to the Air Transport Association (ATA) and Letters of Commendation to four of its member airlines: American, Continental, Delta and United.

Air Transport Association (ATA)

Washington, DC

The Air Transport Association, its member air carriers, and the Postal Service have a strong history of working together to improve airmail for the benefit of our customers and the industry as a whole.

"For years, U.S. airlines have partnered with the United States Postal Service to ensure swift delivery of mail to our mutual customers. We share the common goal of achieving even higher levels of excellence in the service we provide. I am honored to accept this award on behalf of every airline employee who works hard in all weather conditions to ensure timely delivery of the U.S. Mail."

- James May, President