

**TABLE 1**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1**  
**FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003**  
(Data in Thousands) 1/

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Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters, Flats, & Parcels	5,665,959	5,766,060	(100,100)	(1.7)	12,677,381	12,766,854	(89,473)	(0.7)	598,416	617,097	(18,680)	(3.0)
Nonautom. Presort Letters, Flats, & Parcels	236,890	302,543	(65,653)	(21.7)	576,253	762,978	(186,724)	(24.5)	32,435	32,490	(55)	(0.2)
Automation Presort Letters and Flats	3,324,704	3,292,410	32,293	1.0	11,016,955	10,948,351	68,604	0.6	486,040	401,008	85,032	21.2
Automation Carrier Route Presort Letters	59,319	60,083	(764)	(1.3)	208,128	212,867	(4,739)	(2.2)	9,722	7,640	2,083	27.3
Total Presort Letters, Flats, & Parcels	3,620,913	3,655,037	(34,124)	(0.9)	11,801,337	11,924,196	(122,859)	(1.0)	528,197	441,137	87,060	19.7
Single-Piece Cards	156,328	151,126	5,203	3.4	655,257	639,174	16,083	2.5	4,151	3,955	196	5.0
Nonautomation Presort Cards	22,344	21,626	718	3.3	105,361	102,023	3,337	3.3	757	776	(19)	(2.4)
Automation Presort Cards	114,428	108,524	5,904	5.4	628,320	595,869	32,452	5.4	6,183	5,050	1,133	22.4
Automation Carrier Route Presort Cards	3,408	3,619	(211)	(5.8)	20,046	21,286	(1,240)	(5.8)	160	168	(8)	(4.8)
Total Presort Cards	140,179	133,768	6,411	4.8	753,727	719,178	34,549	4.8	7,100	5,994	1,106	18.5
Domestic Mail Fees	78,252	64,184	14,068	21.9	-	-	-	-	-	-	-	-
Total First-Class Mail	9,661,632	9,770,174	(108,543)	(1.1)	25,887,702	26,049,402	(161,700)	(0.6)	1,137,865	1,068,183	69,682	6.5
<b>Priority Mail</b>												
Priority Mail	1,272,130	1,281,748	(9,618)	(0.8)	233,920	234,706	(786)	(0.3)	492,238	480,015	12,223	2.5
Domestic Mail Fees	401	950	(549)	(57.8)	-	-	-	-	-	-	-	-
Total Priority Mail	1,272,530	1,282,698	(10,168)	(0.8)	233,920	234,706	(786)	(0.3)	492,238	480,015	12,223	2.5
<b>Express Mail</b>												
Express Mail	216,850	230,196	(13,346)	(5.8)	13,432	14,121	(688)	(4.9)	14,502	15,400	(899)	(5.8)
<b>Mailgrams</b>												
Mailgrams	159	311	(152)	(48.8)	371	656	(285)	(43.4)	-	-	-	-
<b>Periodicals:</b>												
In-County	18,807	19,265	(458)	(2.4)	194,453	203,452	(8,999)	(4.4)	64,611	59,353	5,258	8.9
Regular	447,857	463,291	(15,434)	(3.3)	1,624,924	1,663,054	(38,130)	(2.3)	846,990	844,273	2,717	0.3
Special Nonprofit	86,191	90,565	(4,374)	(4.8)	484,751	507,342	(22,591)	(4.5)	132,826	132,721	105	0.1
Classroom	3,927	4,072	(145)	(3.6)	12,054	12,915	(861)	(6.7)	9,420	9,182	237	2.6
Domestic Mail Fees	5,244	5,172	72	1.4	-	-	-	-	-	-	-	-
Total Periodical Mail	562,025	582,364	(20,339)	(3.5)	2,316,182	2,386,762	(70,581)	(3.0)	1,053,846	1,045,529	8,317	0.8
<b>Standard Mail:</b>												
Regular - Nonautomation Presort	323,585	360,652	(37,068)	(10.3)	897,503	1,010,485	(112,981)	(11.2)	166,110	185,845	(19,735)	(10.6)
- Automation Presort	2,420,320	2,322,421	97,899	4.2	11,592,223	11,034,156	558,067	5.1	1,075,371	1,022,442	52,930	5.2
Enhanced Carrier Route	1,423,297	1,447,490	(24,193)	(1.7)	8,253,636	8,444,634	(190,998)	(2.3)	1,485,403	1,436,729	48,674	3.4
Total Regular and ECR	4,167,202	4,130,563	36,639	0.9	20,743,363	20,489,275	254,088	1.2	2,726,884	2,645,016	81,868	3.1
Nonprofit - Nonautomation Presort	89,742	104,364	(14,622)	(14.0)	548,683	644,618	(95,935)	(14.9)	35,142	37,453	(2,311)	(6.2)
- Automation Presort	334,901	333,991	909	0.3	2,686,392	2,665,748	20,644	0.8	192,907	176,030	16,878	9.6
Nonprofit Enhanced Carrier Route	63,481	99,700	(36,218)	(36.3)	685,220	1,039,994	(354,774)	(34.1)	58,960	68,945	(9,986)	(14.5)
Total Nonprofit and Nonprofit ECR	488,124	538,055	(49,931)	(9.3)	3,920,295	4,350,360	(430,066)	(9.9)	287,009	282,428	4,581	1.6
Domestic Mail Fees	30,604	26,265	4,339	16.5	-	-	-	-	-	-	-	-
Total Standard Mail	4,685,930	4,694,883	(8,953)	(0.2)	24,663,658	24,839,635	(175,978)	(0.7)	3,013,893	2,927,444	86,449	3.0
<b>Package Services:</b>												
Parcel Post	408,222	413,783	(5,561)	(1.3)	124,847	125,603	(756)	(0.6)	667,545	716,525	(48,980)	(6.8)
Bound Printed Matter	147,966	146,937	1,029	0.7	138,941	134,614	4,327	3.2	340,159	333,783	6,376	1.9
Media Mail	93,740	84,336	9,403	11.1	50,794	45,560	5,233	11.5	94,655	81,553	13,101	16.1
Library Mail	8,263	8,531	(268)	(3.1)	4,488	4,664	(176)	(3.8)	7,823	7,980	(157)	(2.0)
Domestic Mail Fees	734	643	91	14.1	-	-	-	-	-	-	-	-
Total Package Services	658,925	654,231	4,695	0.7	319,071	310,442	8,628	2.8	1,110,182	1,139,841	(29,659)	(2.6)



**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1  
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RPW SUMMARY REPORT FOOTNOTES

- 1/ RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FY 2003 data have been recast to reflect these reporting changes. The recast of FY 2003 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty.
- 2/ Global Direct Entry Inbound (GDEI) mail activity from private mailers is now reported in Domestic mail categories. These data were formerly reported as International mail. FY 2003 RPW data have been recast to reflect this change.
- 3/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

**TABLE 2-A  
LETTER MAIL  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1  
FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003  
(Data in Thousands)**

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Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	4,454,358	4,459,124	(4,766)	(0.1)	11,584,779	11,571,733	13,047	0.1	349,611	350,775	(1,164)	(0.3)
Nonautom. Presort Letters	191,317	250,176	(58,859)	(23.5)	518,789	690,604	(171,815)	(24.9)	22,089	22,881	(792)	(3.5)
Automation Presort Letters	3,221,269	3,188,970	32,299	1.0	10,857,373	10,783,747	73,626	0.7	463,374	380,244	83,130	21.9
Automation Carrier Route Presort Letters	59,319	60,083	(764)	(1.3)	208,128	212,867	(4,739)	(2.2)	9,722	7,640	2,083	27.3
Single-Piece Cards	156,328	151,126	5,203	3.4	655,257	639,174	16,083	2.5	4,151	3,955	196	5.0
Nonautomation Presort Cards	22,344	21,626	718	3.3	105,361	102,023	3,337	3.3	757	776	(19)	(2.4)
Automation Presort Cards	114,428	108,524	5,904	5.4	628,320	595,869	32,452	5.4	6,183	5,050	1,133	22.4
Automation Carrier Route Presort Cards	3,408	3,619	(211)	(5.8)	20,046	21,286	(1,240)	(5.8)	160	168	(8)	(4.8)
Domestic Mail Fees												
<b>Total First-Class Mail</b>	<b>8,222,771</b>	<b>8,243,247</b>	<b>(20,476)</b>	<b>(0.2)</b>	<b>24,578,054</b>	<b>24,617,303</b>	<b>(39,249)</b>	<b>(0.2)</b>	<b>856,048</b>	<b>771,489</b>	<b>84,559</b>	<b>11.0</b>
<b>Priority Mail</b>	<b>18,500</b>	<b>18,983</b>	<b>(483)</b>	<b>(2.5)</b>	<b>4,832</b>	<b>4,684</b>	<b>148</b>	<b>3.2</b>	<b>724</b>	<b>647</b>	<b>77</b>	<b>11.9</b>
Domestic Mail Fees												
<b>Total Priority Mail</b>	<b>18,500</b>	<b>18,983</b>	<b>(483)</b>	<b>(2.5)</b>	<b>4,832</b>	<b>4,684</b>	<b>148</b>	<b>3.2</b>	<b>724</b>	<b>647</b>	<b>77</b>	<b>11.9</b>
<b>Express Mail</b>												
<b>Mailgrams</b>												
<b>Periodicals:</b>												
In-County	1,237	1,393	(156)	(11.2)	16,111	18,521	(2,410)	(13.0)	630	604	26	4.3
Regular	3,402	3,973	(571)	(14.4)	14,942	18,433	(3,491)	(18.9)	1,245	1,414	(169)	(12.0)
Special Nonprofit	2,510	3,779	(1,269)	(33.6)	12,980	18,853	(5,872)	(31.1)	1,219	3,165	(1,945)	(61.5)
Classroom	9	8	1	15.8	35	30	5	15.3	5	2	3	207.8
Domestic Mail Fees												
<b>Total Periodical Mail</b>	<b>7,158</b>	<b>9,153</b>	<b>(1,995)</b>	<b>(21.8)</b>	<b>44,068</b>	<b>55,836</b>	<b>(11,768)</b>	<b>(21.1)</b>	<b>3,098</b>	<b>5,184</b>	<b>(2,085)</b>	<b>(40.2)</b>
<b>Standard Mail:</b>												
Regular - Nonautomation Presort	126,717	141,583	(14,867)	(10.5)	503,378	561,845	(58,468)	(10.4)	21,971	24,772	(2,801)	(11.3)
- Automation Presort	1,604,916	1,512,276	92,639	6.1	8,765,824	8,228,945	536,879	6.5	388,325	357,239	31,086	8.7
Enhanced Carrier Route	270,682	303,698	(33,016)	(10.9)	1,855,308	2,021,958	(166,651)	(8.2)	90,317	109,786	(19,469)	(17.7)
<b>Total Regular and ECR</b>	<b>2,002,315</b>	<b>1,957,558</b>	<b>44,757</b>	<b>2.3</b>	<b>11,124,509</b>	<b>10,812,749</b>	<b>311,760</b>	<b>2.9</b>	<b>500,613</b>	<b>491,797</b>	<b>8,816</b>	<b>1.8</b>
Nonprofit - Nonautomation Presort	68,550	79,858	(11,308)	(14.2)	457,803	537,155	(79,352)	(14.8)	19,346	20,247	(900)	(4.4)
- Automation Presort	257,725	256,227	1,497	0.6	2,256,452	2,227,721	28,730	1.3	114,805	104,120	10,685	10.3
Nonprofit Enhanced Carrier Route	25,663	37,347	(11,684)	(31.3)	312,146	420,459	(108,313)	(25.8)	12,552	15,584	(3,032)	(19.5)
<b>Total Nonprofit and Nonprofit ECR</b>	<b>351,938</b>	<b>373,433</b>	<b>(21,495)</b>	<b>(5.8)</b>	<b>3,026,401</b>	<b>3,185,336</b>	<b>(158,935)</b>	<b>(5.0)</b>	<b>146,703</b>	<b>139,951</b>	<b>6,753</b>	<b>4.8</b>
Domestic Mail Fees												
<b>Total Standard Mail</b>	<b>2,354,253</b>	<b>2,330,991</b>	<b>23,262</b>	<b>1.0</b>	<b>14,150,910</b>	<b>13,998,084</b>	<b>152,826</b>	<b>1.1</b>	<b>647,317</b>	<b>631,748</b>	<b>15,569</b>	<b>2.5</b>
<b>Package Services:</b>												
Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
<b>Total Package Services</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>
<b>Total Domestic Mail</b>	<b>10,602,682</b>	<b>10,602,374</b>	<b>308</b>	<b>0.0</b>	<b>38,777,864</b>	<b>38,675,908</b>	<b>101,956</b>	<b>0.3</b>	<b>1,507,187</b>	<b>1,409,068</b>	<b>98,119</b>	<b>7.0</b>
<b>U.S. Postal Service Mail</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>	<b>102,113</b>	<b>81,734</b>	<b>20,379</b>	<b>24.9</b>	<b>2,571</b>	<b>2,049</b>	<b>522</b>	<b>25.5</b>
<b>Free Mail for the Blind</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>	<b>2,975</b>	<b>5,644</b>	<b>(2,670)</b>	<b>(47.3)</b>	<b>174</b>	<b>211</b>	<b>(37)</b>	<b>(17.5)</b>

**NOTE: Cards cannot be separated from letters except for First-Class Mail.**

**TABLE 2-B  
FLAT MAIL  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1  
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Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Flats	1,021,305	1,129,278	(107,972)	(9.6)	961,361	1,074,974	(113,612)	(10.6)	205,478	226,510	(21,032)	(9.3)
Nonautom. Presort Flats	43,753	50,465	(6,712)	(13.3)	55,640	69,363	(13,723)	(19.8)	9,919	9,296	623	6.7
Automation Presort Flats	103,434	103,440	(6)	(0.0)	159,582	164,604	(5,022)	(3.1)	22,666	20,763	1,902	9.2
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonautomation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	1,168,493	1,283,183	(114,690)	(8.9)	1,176,583	1,308,941	(132,358)	(10.1)	238,063	256,570	(18,507)	(7.2)
<b>Priority Mail</b>												
Domestic Mail Fees	263,096	338,479	(75,383)	(22.3)	65,298	79,981	(14,682)	(18.4)	58,849	79,823	(20,974)	(26.3)
Total Priority Mail	263,096	338,479	(75,383)	(22.3)	65,298	79,981	(14,682)	(18.4)	58,849	79,823	(20,974)	(26.3)
<b>Express Mail</b>												
<b>Mailgrams</b>												
<b>Periodicals:</b>												
In-County	17,567	17,866	(299)	(1.7)	178,331	184,898	(6,567)	(3.6)	63,971	58,730	5,240	8.9
Regular	444,315	459,185	(14,870)	(3.2)	1,609,760	1,644,426	(34,667)	(2.1)	845,409	842,552	2,858	0.3
Special Nonprofit	83,593	86,419	(2,826)	(3.3)	471,691	488,207	(16,515)	(3.4)	131,245	127,976	3,268	2.6
Classroom	3,916	4,063	(147)	(3.6)	12,016	12,883	(867)	(6.7)	9,406	9,176	230	2.5
Domestic Mail Fees												
Total Periodical Mail	549,391	567,533	(18,142)	(3.2)	2,271,798	2,330,414	(58,616)	(2.5)	1,050,031	1,038,434	11,596	1.1
<b>Standard Mail:</b>												
Regular - Nonautomation Presort	89,618	106,437	(16,819)	(15.8)	250,860	301,947	(51,087)	(16.9)	62,867	75,555	(12,688)	(16.8)
- Automation Presort	815,404	810,144	5,260	0.6	2,826,400	2,805,211	21,189	0.8	687,046	665,202	21,844	3.3
Enhanced Carrier Route	1,152,188	1,143,682	8,506	0.7	6,397,283	6,422,472	(25,189)	(0.4)	1,394,895	1,326,860	68,035	5.1
Total Regular and ECR	2,057,210	2,060,264	(3,053)	(0.1)	9,474,542	9,529,630	(55,087)	(0.6)	2,144,808	2,067,618	77,190	3.7
Nonprofit - Nonautomation Presort	17,578	21,383	(3,806)	(17.8)	84,453	102,234	(17,781)	(17.4)	12,976	14,757	(1,780)	(12.1)
- Automation Presort	77,176	77,764	(588)	(0.8)	429,940	438,026	(8,086)	(1.8)	78,102	71,909	6,192	8.6
Nonprofit Enhanced Carrier Route	37,724	62,072	(24,348)	(39.2)	372,789	618,615	(245,826)	(39.7)	46,288	53,012	(6,724)	(12.7)
Total Nonprofit and Nonprofit ECR	132,477	161,219	(28,742)	(17.8)	887,182	1,158,875	(271,694)	(23.4)	137,366	139,678	(2,312)	(1.7)
Domestic Mail Fees												
Total Standard Mail	2,189,688	2,221,483	(31,795)	(1.4)	10,361,724	10,688,505	(326,781)	(3.1)	2,282,174	2,207,296	74,878	3.4
<b>Package Services:</b>												
Parcel Post	3,110	3,637	(526)	(14.5)	977	1,015	(38)	(3.7)	1,488	1,271	217	17.1
Bound Printed Matter	47,871	49,721	(1,850)	(3.7)	53,348	54,589	(1,241)	(2.3)	73,265	80,296	(7,031)	(8.8)
Media Mail	13,801	13,328	473	3.5	8,925	8,598	327	3.8	7,386	7,181	205	2.9
Library Mail	2,019	2,001	17	0.9	1,321	1,396	(75)	(5.4)	1,144	998	146	14.6
Domestic Mail Fees												
Total Package Services	66,801	68,687	(1,886)	(2.7)	64,572	65,598	(1,026)	(1.6)	83,283	89,746	(6,463)	(7.2)
<b>Total Domestic Mail</b>	<b>4,237,469</b>	<b>4,479,364</b>	<b>(241,895)</b>	<b>(5.4)</b>	<b>13,939,976</b>	<b>14,473,439</b>	<b>(533,463)</b>	<b>(3.7)</b>	<b>3,712,400</b>	<b>3,671,869</b>	<b>40,530</b>	<b>1.1</b>
U.S. Postal Service Mail	0	0	0	0.0	18,535	14,473	4,062	28.1	3,423	3,446	(23)	(0.7)
Free Mail for the Blind	0	0	0	0.0	2,307	2,782	(475)	(17.1)	549	833	(284)	(34.1)

**NOTE: Cards cannot be separated from letters except for First-Class Mail.**

**TABLE 2-C  
PARCEL MAIL  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1  
FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003  
(Data in Thousands)**

02/02/2004  
PAGE 1

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent
<b>First-Class Mail:</b>												
Single-Piece Parcels	190,296	177,658	12,638	7.1	131,241	120,148	11,093	9.2	43,327	39,812	3,516	8.8
Nonautom. Presort Parcels	1,820	1,903	(83)	(4.3)	1,824	3,010	(1,186)	(39.4)	427	313	114	36.4
Automation Presort Letters and Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonautomation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Automation Carrier Route Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Mail Fees												
Total First-Class Mail	192,116	179,561	12,555	7.0	133,065	123,158	9,907	8.0	43,754	40,124	3,630	9.0
<b>Priority Mail</b>												
Domestic Mail Fees	990,534	924,286	66,247	7.2	163,790	150,042	13,748	9.2	432,665	399,545	33,120	8.3
Total Priority Mail	990,534	924,286	66,247	7.2	163,790	150,042	13,748	9.2	432,665	399,545	33,120	8.3
<b>Express Mail</b>												
<b>Mailgrams</b>												
<b>Periodicals:</b>												
In-County	3	5	(3)	(51.9)	11	33	(22)	(67.1)	11	19	(8)	(42.7)
Regular	140	133	7	5.3	222	194	27	13.9	336	308	29	9.3
Special Nonprofit	88	366	(279)	(76.1)	79	282	(203)	(72.0)	361	1,580	(1,218)	(77.1)
Classroom	3	1	1	75.3	4	2	1	62.1	8	4	4	89.0
Domestic Mail Fees												
Total Periodical Mail	233	506	(273)	(54.0)	315	512	(197)	(38.5)	717	1,911	(1,194)	(62.5)
<b>Standard Mail:</b>												
Regular - Nonautomation Presort	107,250	112,632	(5,382)	(4.8)	143,266	146,693	(3,427)	(2.3)	81,272	85,518	(4,246)	(5.0)
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Enhanced Carrier Route	427	110	317	289.0	1,046	203	842	414.9	191	83	108	130.0
Total Regular and ECR	107,677	112,741	(5,065)	(4.5)	144,311	146,896	(2,585)	(1.8)	81,463	85,601	(4,138)	(4.8)
Nonprofit - Nonautomation Presort	3,614	3,123	492	15.7	6,427	5,229	1,198	22.9	2,819	2,450	369	15.1
- Automation Presort	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Nonprofit Enhanced Carrier Route	94	280	(186)	(66.4)	285	920	(635)	(69.1)	120	349	(229)	(65.6)
Total Nonprofit and Nonprofit ECR	3,708	3,403	305	9.0	6,712	6,149	563	9.1	2,939	2,799	140	5.0
Domestic Mail Fees												
Total Standard Mail	111,385	116,145	(4,759)	(4.1)	151,023	153,045	(2,022)	(1.3)	84,403	88,400	(3,998)	(4.5)
<b>Package Services:</b>												
Parcel Post	404,726	410,045	(5,319)	(1.3)	123,869	124,588	(719)	(0.6)	666,058	715,254	(49,197)	(6.9)
Bound Printed Matter	100,032	97,207	2,826	2.9	85,593	80,026	5,568	7.0	266,894	253,487	13,407	5.3
Media Mail	79,827	70,835	8,992	12.7	41,868	36,962	4,906	13.3	87,269	74,372	12,897	17.3
Library Mail	6,237	6,530	(293)	(4.5)	3,167	3,268	(101)	(3.1)	6,679	6,982	(303)	(4.3)
Domestic Mail Fees												
Total Package Services	590,822	584,616	6,206	1.1	254,498	244,844	9,654	3.9	1,026,899	1,050,095	(23,196)	(2.2)
<b>Total Domestic Mail</b>												
	1,885,089	1,805,114	79,976	4.4	702,692	671,601	31,091	4.6	1,588,438	1,580,075	8,362	0.5
<b>U.S. Postal Service Mail</b>												
Free Mail for the Blind	0	0	0	0.0	4,345	3,492	853	24.4	21,166	15,179	5,987	39.4
	0	0	0	0.0	13,236	9,662	3,574	37.0	8,691	6,397	2,294	35.9

**NOTE: Cards cannot be separated from letters except for First-Class Mail.**

**TABLE 3-A  
RPW REVENUE FOR FIRST QUARTER FY 2004 -- BY INDICIA -- IN THOUSANDS**

***** CLASS/SUBCLASS *****	STAMP REVENUE	METER REVENUE	PVI REVENUE	PERMIT REVENUE
FIRST-CLASS MAIL				
SINGLE PIECE LETTERS FLATS AND PARCELS	2,917,270	2,322,554	142,457	283,678
NONAUTO PRESORT LETTERS, FLATS AND PARC	3,602	131,854	0	101,434
AUTOMATION PRESORT LETTERS AND FLATS	60,984	1,614,932	0	1,648,787
AUTOMATION CARRIER ROUTE LETTERS	1,012	14,880	0	43,428
SINGLE-PIECE CARDS	85,938	44,807	60	25,523
NONAUTOMATION PRESORT CARDS	177	537	0	21,629
AUTOMATION PRESORT CARDS	2,746	895	0	110,787
AUTOMATION CARRIER ROUTE PRESORT CARDS	8	27	0	3,373
TOTAL FIRST-CLASS MAIL	3,071,736	4,130,487	142,517	2,238,640
PRIORITY MAIL	67,450	418,263	575,514	210,902
PERIODICALS	0	0	0	556,782
STANDARD MAIL				
REGULAR - NONAUTOMATION PRESORT	7,716	16,147	0	299,722
REGULAR - AUTOMATION PRESORT	88,645	159,922	0	2,171,753
REGULAR - ENHANCED CARRIER ROUTE	4,771	12,193	0	1,406,333
NONPROFIT - NONAUTO PRESORT	5,513	5,562	0	78,666
NONPROFIT - AUTOMATION PRESORT	52,731	36,726	0	245,443
NONPROFIT - ENHANCED CARRIER RT	1,671	295	0	61,515
TOTAL STANDARD MAIL	161,048	230,845	0	4,263,432
PACKAGE SERVICES				
PARCEL POST	5,731	33,173	156,253	213,065
BOUND PRINTED MATTER	555	9,840	2,124	135,447
MEDIA MAIL	4,544	26,922	30,835	31,439
LIBRARY MAIL	362	6,092	637	1,172
TOTAL PACKAGE SERVICES	11,192	76,027	189,850	381,123
TOTAL ALL CATEGORIES	3,311,426	4,855,623	907,880	7,650,879

**TABLE 3-B  
RPW VOLUME FOR FIRST QUARTER FY 2004 -- BY INDICIA -- IN THOUSANDS**

***** CLASS/SUBCLASS *****	STAMP VOLUME	METER VOLUME	PVI VOLUME	PERMIT VOLUME
FIRST-CLASS MAIL				
SINGLE PIECE LETTERS FLATS AND PARCELS	7,445,004	4,583,106	127,610	521,662
NONAUTO PRESORT LETTERS, FLATS AND PARC	9,060	311,924	0	255,269
AUTOMATION PRESORT LETTERS AND FLATS	197,798	5,529,582	0	5,289,575
AUTOMATION CARRIER ROUTE LETTERS	3,559	53,119	0	151,450
SINGLE-PIECE CARDS	357,210	185,927	224	111,897
NONAUTOMATION PRESORT CARDS	834	2,535	0	101,991
AUTOMATION PRESORT CARDS	15,118	4,911	0	608,291
AUTOMATION CARRIER ROUTE PRESORT CARDS	48	160	0	19,839
TOTAL FIRST-CLASS MAIL	8,028,631	10,671,264	127,835	7,059,973
PRIORITY MAIL	15,700	86,777	94,495	36,948
PERIODICALS	0	0	0	2,316,182
STANDARD MAIL				
REGULAR - NONAUTOMATION PRESORT	29,190	57,175	0	811,139
REGULAR - AUTOMATION PRESORT	469,323	848,385	0	10,274,516
REGULAR - ENHANCED CARRIER ROUTE	31,480	78,320	0	8,143,837
NONPROFIT - NONAUTO PRESORT	34,992	34,751	0	478,940
NONPROFIT - AUTOMATION PRESORT	447,567	306,671	0	1,932,154
NONPROFIT - ENHANCED CARRIER RT	19,889	2,939	0	662,392
TOTAL STANDARD MAIL	1,032,440	1,328,240	0	22,302,978
PACKAGE SERVICES				
PARCEL POST	1,093	5,979	23,838	93,937
BOUND PRINTED MATTER	283	4,639	950	133,069
MEDIA MAIL	2,606	14,531	15,041	18,616
LIBRARY MAIL	202	3,379	299	609
TOTAL PACKAGE SERVICES	4,183	28,528	40,128	246,231
TOTAL ALL CATEGORIES	9,080,954	12,114,808	262,458	31,962,312



**TABLE 3-C  
RPW WEIGHT FOR FIRST QUARTER FY 2004 -- BY INDICIA -- IN THOUSANDS**

***** CLASS/SUBCLASS *****	STAMP WEIGHT	METER WEIGHT	PVI WEIGHT	PERMIT WEIGHT
FIRST-CLASS MAIL				
SINGLE PIECE LETTERS FLATS AND PARCELS	226,384	301,585	29,600	40,848
NONAUTO PRESORT LETTERS, FLATS AND PARC	415	18,933	0	13,087
AUTOMATION PRESORT LETTERS AND FLATS	8,187	211,250	0	266,603
AUTOMATION CARRIER ROUTE LETTERS	150	2,279	0	7,294
SINGLE-PIECE CARDS	2,233	1,162	1	755
NONAUTOMATION PRESORT CARDS	10	70	0	677
AUTOMATION PRESORT CARDS	186	112	0	5,885
AUTOMATION CARRIER ROUTE PRESORT CARDS	0	1	0	158
TOTAL FIRST-CLASS MAIL	237,565	535,391	29,601	335,308
PRIORITY MAIL	17,122	145,133	235,491	94,492
PERIODICALS	0	0	0	1,053,846
STANDARD MAIL				
REGULAR - NONAUTOMATION PRESORT	1,631	4,415	0	160,064
REGULAR - AUTOMATION PRESORT	21,136	36,113	0	1,018,123
REGULAR - ENHANCED CARRIER ROUTE	1,164	3,126	0	1,481,112
NONPROFIT - NONAUTO PRESORT	1,787	1,869	0	31,485
NONPROFIT - AUTOMATION PRESORT	24,434	14,787	0	153,686
NONPROFIT - ENHANCED CARRIER RT	671	132	0	58,157
TOTAL STANDARD MAIL	50,824	60,442	0	2,902,627
PACKAGE SERVICES				
PARCEL POST	3,729	24,633	111,769	527,415
BOUND PRINTED MATTER	365	10,116	2,406	327,272
MEDIA MAIL	3,021	22,434	30,303	38,897
LIBRARY MAIL	314	5,498	643	1,367
TOTAL PACKAGE SERVICES	7,430	62,681	145,121	894,951
TOTAL ALL CATEGORIES	312,941	803,647	410,212	5,281,223

**TABLE 4**  
**PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR STAMP AND METER MAIL**  
**KNOWN POSTMARK DATE**  
**QUARTER 1 FY-2004**

GROUP	AVG	DAYS TO DELIVERY								
		1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS
All First-class Single Piece	1.7	56.4	82.1	94.6	97.7	98.9	99.3	99.6	99.7	99.8
Letters	1.7	57.4	83.2	95.3	98.1	99.1	99.5	99.6	99.8	99.8
Cards	1.5	71.3	87.2	94.6	97.1	98.4	99.1	99.4	99.6	99.7
Flats	2.2	37.8	67.4	86.6	94.0	96.9	98.2	98.9	99.3	99.5
Parcels/IPPS	2.6	25.7	57.0	80.6	91.6	95.8	97.7	98.5	99.1	99.4
All First-class Presort/Auto	2.2	27.1	65.8	89.1	96.3	98.6	99.3	99.6	99.8	99.9
Letters	2.2	27.2	66.0	89.2	96.4	98.6	99.3	99.6	99.8	99.9
Cards	2.2	39.4	72.0	86.5	92.3	96.2	96.8	97.4	98.8	98.9
Flats	2.7	18.6	51.8	78.2	90.4	95.3	97.7	98.6	99.2	99.5
Parcels/IPPS	2.5	26.5	50.8	81.5	95.2	98.6	99.1	99.8	99.8	99.8
All First-class Combined	1.9	46.7	76.7	92.7	97.2	98.8	99.3	99.6	99.7	99.8
Letters	1.9	46.7	77.1	93.1	97.5	98.9	99.4	99.6	99.8	99.9
Cards	1.6	70.4	86.8	94.4	96.9	98.4	99.0	99.3	99.6	99.7
Flats	2.3	35.9	65.9	85.8	93.6	96.7	98.1	98.8	99.3	99.5
Parcels/IPPS	2.6	25.8	56.8	80.7	91.7	95.8	97.8	98.6	99.1	99.4
All Priority	2.2	25.4	75.4	89.7	95.4	97.8	98.8	99.2	99.5	99.7
Identified	2.2	22.0	75.6	90.1	95.7	98.1	99.0	99.4	99.7	99.8
Nonidentified	2.1	38.9	74.5	87.9	94.3	96.5	97.7	98.4	98.9	99.3
All Package Services	4.5	10.8	27.4	42.3	57.9	70.4	80.3	86.8	92.2	95.2
Parcel Post	4.5	9.5	26.1	40.5	57.0	70.5	81.3	87.8	93.1	95.9
Bound Printed Matter	4.0	18.1	41.0	57.2	69.2	78.0	84.5	88.2	92.3	94.4
Media Mail	4.7	9.2	24.3	39.6	55.2	67.9	78.0	85.2	91.3	94.6
Library	3.8	23.1	43.3	57.8	71.3	80.3	86.2	90.3	92.6	95.2

**TABLE 5**  
**INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR STAMP AND METER MAIL**  
**INCLUDES MAIL WITH KNOWN POSTAGE DATE AND ORIGIN**  
**QUARTER 1 FY-2004**

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC		INTER-PDC	
		AVG DELIVERY DAYS	% INTER-PDC VOLUME	AVG DELIVERY DAYS	
FIRST-CLASS SINGLE PIECE	40.6	1.1	59.4	2.1	
FIRST-CLASS PRESORT/AUTO	16.5	1.2	83.5	2.4	
ALL FIRST-CLASS MAIL	32.6	1.1	67.4	2.2	
PRIORITY	11.5	1.3	88.5	2.3	
PARCEL POST SINGLE PIECE	8.9	2.0	91.1	4.8	
BOUND PRINTED MATTER	18.9	2.2	81.1	4.4	
MEDIA MAIL	9.2	1.9	90.8	5.0	
LIBRARY RATE	22.0	1.6	78.0	4.4	

**QUARTER 1      FY-2004**  
**TABLE 6**  
**FIRST-CLASS SINGLE PIECE SERVICE**  
**COMMITMENT ACHIEVEMENT SERVICE**  
**STAMPED MAIL**

	EACH AREA AS -----	ORIGIN -----	EACH AREA AS -----	DESTINATION -----	-----	-----
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NEW YORK METRO	95	95	88	95	93	81
NORTHEAST AREA	96	92	86	96	93	78
EASTERN AREA	96	92	88	96	93	89
WESTERN AREA	97	93	86	97	93	87
PACIFIC AREA	97	95	84	97	95	90
SOUTHWEST AREA	96	92	86	96	91	87
SOUTHEAST AREA	96	91	90	96	92	85
GREAT LAKES	96	92	88	96	92	89
CAPITAL METRO	93	92	88	93	87	81
NATIONAL	96	93	87	96	93	87

**QUARTER 1      FY-2004**  
**TABLE 7**  
**FIRST-CLASS SINGLE PIECE SERVICE**  
**COMMITMENT ACHIEVEMENT SERVICE**  
**METERED MAIL**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NEW YORK METRO	86	84	76	86	85	73
NORTHEAST AREA	88	84	79	88	85	75
EASTERN AREA	86	82	77	86	83	78
WESTERN AREA	91	89	77	91	89	78
PACIFIC AREA	88	87	75	88	87	80
SOUTHWEST AREA	86	84	76	85	83	79
SOUTHEAST AREA	85	84	82	85	84	77
GREAT LAKES	88	86	80	88	85	79
CAPITAL METRO	80	81	80	80	77	76
NATIONAL	87	84	78	87	84	78

**QUARTER 1      FY-2004**  
**TABLE 8**  
**FIRST-CLASS SINGLE PIECE SERVICE**  
**COMMITMENT ACHIEVEMENT SERVICE**  
**STAMPED AND METERED MAIL**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NEW YORK METRO	91	90	82	91	90	77
NORTHEAST AREA	93	89	83	93	89	77
EASTERN AREA	92	88	83	92	89	85
WESTERN AREA	95	91	83	95	91	84
PACIFIC AREA	93	92	81	93	92	86
SOUTHWEST AREA	92	89	82	92	88	83
SOUTHEAST AREA	92	88	87	92	89	81
GREAT LAKES	93	90	85	93	90	85
CAPITAL METRO	87	88	84	88	83	79
NATIONAL	93	89	83	93	89	83

**QUARTER 1      FY-2004**  
**TABLE 9**  
**FIRST-CLASS PRESORT SERVICE**  
**COMMITMENT ACHIEVEMENT SERVICE**  
**METERED MAIL**

	EACH AREA AS -----	ORIGIN -----	EACH AREA AS -----	DESTINATION -----		
-----	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT
DELIVERED	DELIVERED	DELIVERED	DELIVERED	DELIVERED	DELIVERED	DELIVERED
WITHIN	WITHIN	WITHIN	WITHIN	WITHIN	WITHIN	WITHIN
OVERNIGHT	TWO-DAY	THREE-DAY	OVERNIGHT	TWO-DAY	THREE-DAY	THREE-DAY
COMMITMENT	COMMITMENT	COMMITMENT	COMMITMENT	COMMITMENT	COMMITMENT	COMMITMENT
-----	-----	-----	-----	-----	-----	-----
NEW YORK METRO	70	76	69	70	79	72
NORTHEAST AREA	88	84	77	88	82	79
EASTERN AREA	61	78	78	61	78	78
WESTERN AREA	91	91	81	91	91	79
PACIFIC AREA	85	86	69	85	87	83
SOUTHWEST AREA	86	91	82	86	90	75
SOUTHEAST AREA	85	89	85	85	87	78
GREAT LAKES	82	84	82	82	85	79
CAPITAL METRO	79	73	78	80	72	79
NATIONAL	80	83	79	80	83	79