

**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4
FISCAL YEAR 2003 (May 17, 2003-Sep. 5, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2002
(Agency and Franked Mail Distributed - Data in Thousands)**

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Service Category	REVENUE				PIECES				WEIGHT			
	Postal Quarter 4		Change 2003 over 2002		Postal Quarter 4		Change 2003 over 2002		Postal Quarter 4		Change 2003 over 2002	
	2003	2002	Amount	Percent	2003	2002	Amount	Percent	2003	2002	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	6,083,226	6,358,887	(275,661)	(4.3)	13,286,240	14,219,879	(933,638)	(6.6)	650,156	700,315	(50,159)	(7.2)
Nonautom. Presort Letters, Flats, & Parcels	323,828	345,625	(21,797)	(6.3)	821,580	904,792	(83,211)	(9.2)	40,602	38,104	2,498	6.6
Automation Presort Letters and Flats	3,881,460	3,691,006	190,454	5.2	12,880,190	12,683,325	196,866	1.6	569,041	471,998	97,043	20.6
Automation Carrier Route Presort Letters	65,460	75,557	(10,098)	(13.4)	229,335	279,360	(50,024)	(17.9)	11,192	10,560	632	6.0
Single-Piece Cards	178,175	183,635	(5,460)	(3.0)	747,563	798,845	(51,282)	(6.4)	4,673	4,993	(320)	(6.4)
Nonautomation Presort Cards	25,016	26,316	(1,300)	(4.9)	118,003	130,616	(12,614)	(9.7)	964	1,081	(118)	(10.9)
Automation Presort Cards	121,222	117,925	3,297	2.8	664,675	670,691	(6,016)	(0.9)	6,792	5,583	1,209	21.7
Automation Carrier Route Presort Cards	3,006	3,958	(952)	(24.1)	17,682	24,635	(6,953)	(28.2)	145	193	(48)	(24.8)
Domestic Mail Fees	67,736	60,990	6,746	11.1	-	-	-	-	-	-	-	-
Total First-Class Mail	10,749,129	10,863,900	(114,771)	(1.1)	28,765,269	29,712,143	(946,873)	(3.2)	1,283,565	1,232,829	50,736	4.1
Priority Mail												
Domestic Mail Fees	1,223,888	1,295,526	(71,638)	(5.5)	238,554	265,911	(27,358)	(10.3)	440,865	478,301	(37,436)	(7.8)
Total Priority Mail	1,225,616	1,296,483	(70,867)	(5.5)	238,554	265,911	(27,358)	(10.3)	440,865	478,301	(37,436)	(7.8)
Express Mail												
	261,401	273,537	(12,136)	(4.4)	16,667	17,904	(1,237)	(6.9)	14,911	16,365	(1,454)	(8.9)
Mailgrams												
	197	342	(144)	(42.2)	435	629	(194)	(30.9)	-	-	-	-
Periodicals:												
In-County	22,288	23,565	(1,278)	(5.4)	237,218	254,105	(16,887)	(6.6)	69,997	71,672	(1,675)	(2.3)
Regular	514,860	513,334	1,527	0.3	1,917,869	2,000,833	(82,963)	(4.1)	941,762	929,448	12,313	1.3
Special Nonprofit	100,900	98,320	2,580	2.6	557,735	557,898	(163)	(0.0)	149,299	153,124	(3,825)	(2.5)
Classroom	3,766	3,950	(184)	(4.7)	16,301	16,886	(585)	(3.5)	6,569	7,668	(1,099)	(14.3)
Domestic Mail Fees	6,116	5,709	407	7.1	-	-	-	-	-	-	-	-
Total Periodical Mail	647,931	644,878	3,053	0.5	2,729,123	2,829,722	(100,598)	(3.6)	1,167,627	1,161,913	5,714	0.5
Standard Mail:												
Regular - Nonautomation Presort	374,464	407,714	(33,249)	(8.2)	1,019,461	1,171,911	(152,451)	(13.0)	195,512	215,822	(20,310)	(9.4)
- Automation Presort	2,626,747	2,446,580	180,168	7.4	12,575,491	11,979,802	595,689	5.0	1,133,591	1,111,100	22,491	2.0
Enhanced Carrier Route	1,361,782	1,376,102	(14,320)	(1.0)	8,185,323	8,529,418	(344,095)	(4.0)	1,368,325	1,348,911	19,414	1.4
Total Regular and ECR	4,362,994	4,230,396	132,598	3.1	21,780,274	21,681,131	99,143	0.5	2,697,428	2,675,834	21,594	0.8
Nonprofit - Nonautomation Presort	94,286	102,129	(7,842)	(7.7)	585,613	640,833	(55,220)	(8.6)	34,313	39,020	(4,706)	(12.1)
- Automation Presort	320,510	314,699	5,811	1.8	2,513,321	2,508,846	4,474	0.2	183,531	181,625	1,906	1.0
Nonprofit Enhanced Carrier Route	69,694	74,692	(4,998)	(6.7)	761,544	831,393	(69,849)	(8.4)	65,285	72,587	(7,302)	(10.1)
Total Nonprofit and Nonprofit ECR	484,490	491,520	(7,030)	(1.4)	3,860,478	3,981,072	(120,594)	(3.0)	283,129	293,231	(10,102)	(3.4)
Domestic Mail Fees	21,531	20,809	722	3.5	-	-	-	-	-	-	-	-
Total Standard Mail	4,869,015	4,742,724	126,290	2.7	25,640,752	25,662,203	(21,451)	(0.1)	2,980,558	2,969,065	11,492	0.4
Package Services:												
Parcel Post	316,052	323,223	(7,171)	(2.2)	98,438	100,252	(1,814)	(1.8)	517,197	545,051	(27,854)	(5.1)
Bound Printed Matter	177,454	173,703	3,751	2.2	176,997	171,697	5,300	3.1	413,703	410,276	3,428	0.8
Media Mail	102,299	92,589	9,710	10.5	54,880	50,226	4,654	9.3	102,761	88,972	13,789	15.5
Library Mail	9,240	10,216	(977)	(9.6)	5,115	5,468	(353)	(6.5)	8,476	10,062	(1,586)	(15.8)
Domestic Mail Fees	794	657	137	20.9	-	-	-	-	-	-	-	-
Total Package Services	605,839	600,388	5,451	0.9	335,430	327,642	7,787	2.4	1,042,137	1,054,360	(12,223)	(1.2)

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- 1/ Activity for this category that would normally appear in the Quarter 4 RPW report is not included this year due to the transition from a Postal to a Government Fiscal Year (GFY). The activity will be included in the GFY 2003 RPW report.
- 2/ Not included elsewhere in this report.
- 3/ Quarter 4 FY 2003 Other Revenue includes a \$176.8 million appropriation for emergency preparedness.

- Report totals may not sum due to rounding.

**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR POSTAL QUARTER 4 YEAR-TO-DATE
FISCAL YEAR 2003 (Sep. 7, 2002-Sep. 5, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2002
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Service Category	REVENUE				PIECES				WEIGHT			
	Postal		Change		Postal		Change		Postal		Change	
	Quarter 4 YTD	2003 over 2002	2003 over 2002	Percent	Quarter 4 YTD	2003 over 2002	2003 over 2002	Percent	Quarter 4 YTD	2003 over 2002	2003 over 2002	Percent
	2003	2002	Amount	Percent	2003	2002	Amount	Percent	2003	2002	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	21,291,340	21,181,336	110,004	0.5	46,714,905	48,735,049	(2,020,144)	(4.1)	2,276,697	2,436,133	(159,436)	(6.5)
Nonautom. Presort Letters, Flats, & Parcels	1,160,970	1,215,576	(54,606)	(4.5)	2,936,026	3,285,034	(349,008)	(10.6)	133,992	139,680	(5,688)	(4.1)
Automation Presort Letters and Flats	13,058,013	12,198,812	859,201	7.0	43,380,672	43,275,495	105,177	0.2	1,735,129	1,608,665	126,464	7.9
Automation Carrier Route Presort Letters	228,333	263,966	(35,633)	(13.5)	805,465	1,018,503	(213,038)	(20.9)	33,425	38,439	(5,014)	(13.0)
Single-Piece Cards	612,311	585,977	26,334	4.5	2,580,573	2,650,939	(70,365)	(2.7)	16,130	16,571	(440)	(2.7)
Nonautomation Presort Cards	81,596	85,002	(3,406)	(4.0)	384,907	442,196	(57,289)	(13.0)	2,961	3,465	(504)	(14.5)
Automation Presort Cards	401,221	383,235	17,986	4.7	2,200,682	2,261,842	(61,161)	(2.7)	20,357	18,694	1,663	8.9
Automation Carrier Route Presort Cards	11,840	13,113	(1,273)	(9.7)	69,645	85,667	(16,021)	(18.7)	592	658	(65)	(9.9)
Domestic Mail Fees	250,305	209,906	40,399	19.2	-	-	-	-	-	-	-	-
Total First-Class Mail	37,095,929	36,136,923	959,005	2.7	99,072,875	101,754,725	(2,681,850)	(2.6)	4,219,284	4,262,304	(43,020)	(1.0)
Priority Mail												
Domestic Mail Fees	4,522,831	4,689,858	(167,027)	(3.6)	865,095	996,302	(131,208)	(13.2)	1,635,204	1,875,249	(240,045)	(12.8)
Total Priority Mail	4,522,831	4,689,858	(167,027)	(3.6)	865,095	996,302	(131,208)	(13.2)	1,635,204	1,875,249	(240,045)	(12.8)
Express Mail												
Express Mail	887,831	911,082	(23,251)	(2.6)	55,913	61,561	(5,648)	(9.2)	53,342	59,498	(6,156)	(10.3)
Mailgrams												
Mailgrams	1,238	1,357	(119)	(8.8)	2,843	2,788	54	2.0	-	-	-	-
Periodicals:												
In-County	75,016	77,953	(2,937)	(3.8)	792,453	847,175	(54,722)	(6.5)	229,970	241,644	(11,673)	(4.8)
Regular	1,779,659	1,707,243	72,415	4.2	6,518,997	6,765,270	(246,272)	(3.6)	3,227,244	3,195,490	31,754	1.0
Special Nonprofit	350,732	339,449	11,284	3.3	1,949,671	1,994,602	(44,931)	(2.3)	519,541	543,252	(23,710)	(4.4)
Classroom	16,264	14,930	1,335	8.9	60,765	60,408	357	0.6	33,119	32,864	255	0.8
Domestic Mail Fees	20,238	19,631	607	3.1	-	-	-	-	-	-	-	-
Total Periodical Mail	2,241,909	2,159,205	82,704	3.8	9,321,886	9,667,455	(345,569)	(3.6)	4,009,874	4,013,250	(3,375)	(0.1)
Standard Mail:												
Regular - Nonautomation Presort	1,335,078	1,395,998	(60,921)	(4.4)	3,666,168	4,184,669	(518,501)	(12.4)	705,808	772,386	(66,577)	(8.6)
- Automation Presort	8,932,680	7,852,424	1,080,256	13.8	42,359,820	39,022,993	3,336,827	8.6	4,056,290	3,830,985	225,305	5.9
Enhanced Carrier Route	4,890,315	4,699,504	190,812	4.1	29,072,561	29,655,828	(583,267)	(2.0)	4,962,324	4,734,494	227,829	4.8
Total Regular and ECR	15,158,073	13,947,926	1,210,147	8.7	75,098,548	72,863,489	2,235,059	3.1	9,724,422	9,337,865	386,557	4.1
Nonprofit - Nonautomation Presort	358,668	370,912	(12,243)	(3.3)	2,222,857	2,388,428	(165,570)	(6.9)	128,879	142,386	(13,507)	(9.5)
- Automation Presort	1,161,713	1,083,443	78,270	7.2	9,186,654	8,915,395	271,260	3.0	649,374	622,527	26,846	4.3
Nonprofit Enhanced Carrier Route	277,845	233,398	44,447	19.0	2,983,317	2,657,749	325,568	12.2	230,849	219,730	11,120	5.1
Total Nonprofit and Nonprofit ECR	1,798,227	1,687,753	110,474	6.5	14,392,829	13,961,571	431,257	3.1	1,009,102	984,643	24,459	2.5
Domestic Mail Fees	92,927	85,353	7,574	8.9	-	-	-	-	-	-	-	-
Total Standard Mail	17,049,227	15,721,032	1,328,195	8.4	89,491,377	86,825,061	2,666,316	3.1	10,733,524	10,322,508	411,015	4.0
Package Services:												
Parcel Post	1,271,170	1,186,440	84,729	7.1	387,999	370,057	17,942	4.8	2,146,504	2,099,864	46,640	2.2
Bound Printed Matter	586,424	533,197	53,227	10.0	540,752	503,433	37,319	7.4	1,295,371	1,241,835	53,536	4.3
Media Mail	330,378	301,493	28,886	9.6	177,994	169,349	8,645	5.1	325,006	287,501	37,504	13.0
Library Mail	32,529	36,696	(4,167)	(11.4)	17,740	20,126	(2,387)	(11.9)	30,408	37,093	(6,685)	(18.0)
Domestic Mail Fees	2,508	2,129	379	17.8	-	-	-	-	-	-	-	-
Total Package Services	2,223,009	2,059,955	163,054	7.9	1,124,485	1,062,966	61,519	5.8	3,797,289	3,666,294	130,996	3.6

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