



ENERGY STAR Leaders

September 9, 2004

Call-in Number: 800-914-3396

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Overview



- Recognizing “Leaders” in Energy Management
- What Is ENERGY STAR Leaders?
- The Details
- How to Apply for ENERGY STAR Leaders

The Path to Leadership through Superior Energy Performance



ENERGY STAR
Guidelines for
Energy
Management



Distinguishing “Leaders”



- Recognizing Achievements is a critical part of good energy management
- EPA provides recognition that distinguishes leading organizations
 - ENERGY STAR label for buildings
 - ENERGY STAR Partner of the Year award
 - And now . . . **ENERGY STAR Leaders**

What Is ENERGY STAR Leaders?



- Objective way to distinguish organizations for achievement in energy management and performance
- Based on organization-wide achievement *documented with EPA's national energy performance rating system*
- EPA recognition for superior energy management and performance

Who Is Eligible?



- Must be an ENERGY STAR Partner
- For initial launch:
 - At least 50% of owned square footage must be eligible for rating
 - Eligible portfolio must include 2 or more buildings
- EPA intends to expand eligibility to more partners in the future

Building Types Eligible for Rating



- Office Buildings
 - General administrative offices
 - Courthouses
 - Bank branches
 - Financial centers
- Supermarkets
- Hospitals (acute care and children's)
- Medical Offices
- Hotels and Motels
- K-12 Schools
- Residence Halls
- Warehouses

How Do I Become an ENERGY STAR Leader?



- Join ENERGY STAR
- Use EPA's energy performance rating system for all eligible facilities
- Demonstrate portfolio-wide improvement of 10, 20, or 30 points, or
- Achieve a portfolio-wide average rating of 75 or better

Value of Becoming an ENERGY STAR Leader



- Gain public recognition for your accomplishments
- Motivate staff
- Inform your stakeholders
- EPA recognizes Leaders through:
 - Certificates
 - Letters of congratulations
 - List of ENERGY STAR Leaders published on energystar.gov
 - Yearly event(s) and press release
 - Emails to institutional investors
 - ENERGY STAR pins and pens

Public Service Announcement



3M
 David Powers Homes
 Eastman Kodak Company
 e3 Corporation
 Enco Homes
 Energy Services Group
 Engle Homes Colorado, a division of TUSA Homes, Inc.
 Ford Lin, LLC
 Fremont Unified School District
 GE Consumer Products
 General Motors Corporation
 Giant Eagle, Inc.
 Good Earth Lighting, Inc.
 Sunell Enterprises, Inc.
 Hilti
 Lennox Industries Inc.
 Levco's Companies, Inc.
 Malvern Associates
 Nevada ENERGY STAR Partners
 Pioneer Homes
 Providence Health System
 Public Health Nevada Operations
 Sea-Bull Lighting Products, Inc.
 Servpro Systems, LLC
 SHAWNEE
 Transwestern Commercial Services
 University of Michigan
 USA Real Estate Company
 Veridian Homes
 D.R. Woodhill, LLC
 Wolpoff Corporation

WE THANK THESE LEADERS FOR BEING A PART OF THE BIGGER PICTURE.

Ace Hardware Corporation
 American Hotel & Lodging Association
 CenterPoint Energy
 Efficiency Network and Partners
 The Home Depot
 The Institute for Sustainable Energy of Eastern Connecticut State University
 Hublog Corporation
 Minnesota Power, an ALLETE Company
 Nevada Power Company
 New England Joint Management Committee
 New York State Energy Research and Development Authority
 Northwest Energy Efficiency Alliance
 Oncor Electric Delivery Company

Pacific Gas and Electric Company
 Panasonic
 Sacramento Municipal Utility District
 San Diego Gas and Electric
 Sears, Roebuck and Co.
 Sierra Pacific Power Company
 Southern California Edison
 Southern California Gas Company
 Southern Minnesota Municipal Power Agency
 Sponsoring Organizations of NEEP
 Vermont Energy Investment Corporation
 Wisconsin Gas Systems
 Wisconsin's Focus on Energy Program

CONGRATULATIONS TO THE 2004 ENERGY STAR® AWARD WINNERS
 For helping Americans prevent the greenhouse gas emissions equivalent to about 18 million cars and for protecting our environment for future generations, ENERGY STAR is a program administered by the US Environmental Protection Agency and the US Department of Energy, designed to help businesses and individuals protect the environment through superior energy efficiency.

How to Apply



- Create an ENERGY STAR Leader's account through EPA's Portfolio Manager
- Baseline all your eligible facilities using EPA's energy performance rating system found in Portfolio Manager
- Submit a Letter of Qualification to EPA, signed by your CEO (or equivalent)
- Apply for ENERGY STAR Leaders recognition as you achieve each milestone

The Details



- Baseline energy data can begin as early as January 1, 2000
- Portfolio-wide rating is weighted by square footage
- Milestones can be achieved at any time
- As buildings are bought/sold, ratings are added to/subtracted from baseline

Rating System Documents Achievement



ENERGY STAR Leaders -- FACILITY SUMMARY REPORT

Partner Account: Leaders Partner
 Reporting For: 100% Baseline

Facility Summary Report Generated: AUGUST 17, 2004

ENERGY STAR Partner Organization:

Leaders Partner
 1310 L St. NW
 Washington DC 20002

Previous Recognition Levels Received:

Leaders Primary Contact:

Leaders Contact
 1310 L St. NW
 Washington DC 20002
 202-343-9045

threeerd@hotmail.com

Leaders Sponsor:

Leaders Contact
 1310 L St. NW
 Washington DC 20002
 202-343-9045

threeerd@hotmail.com

Summary

Number of Facilities	8
Total Floor Area (ft ²)	1,430,000
Number of Facilities Added Since 100% Baseline	N/A
Number of Facilities in Account Not Eligible	0
Last Recognition Awarded	

Performance

	Leaders Baseline Period	Current Period	Net Change
Avg. Energy Performance Rating	59	Not Yet Available	

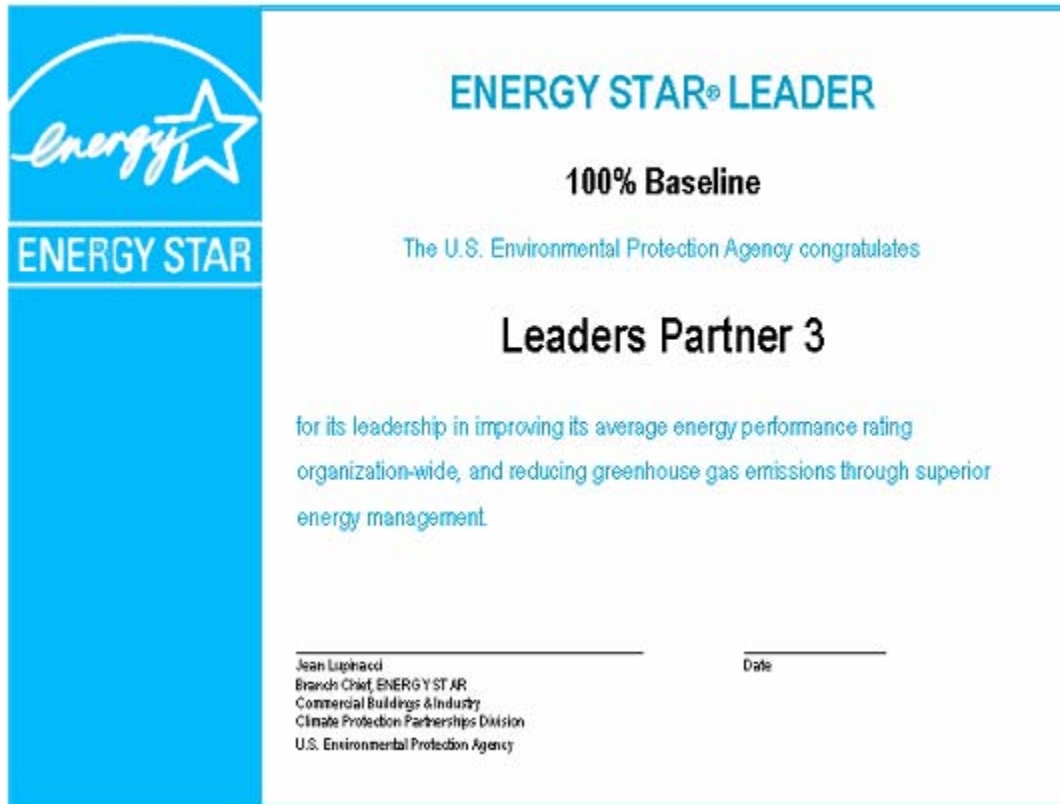


ENERGY STAR Leaders -- FACILITY LIST

Partner Account: Leaders Partner
10% Baseline

Facility Name	Gross Floor Area (ft ²)	Leaders Baseline Period Ending Date	Leaders Baseline Rating	Leaders Baseline Energy Intensity	Current Period Ending Date	Current Rating	Current Energy Intensity
Hospital	500,000	06/30/2003	59	122.8	06/30/2004	80	98.3
Hotel	400,000	06/30/2003	62	30.7	06/30/2004	78	25.6
Medical Office	20,000	06/30/2003	74	51.2	06/30/2004	84	40.9
Office	300,000	06/30/2003	48	68.2	06/30/2004	84	40.9
Residence Hall	30,000	06/30/2003	64	43.7	06/30/2004	81	34.1
School	30,000	06/30/2003	50	19.1	06/30/2004	85	13.6
Supermarket	100,000	06/30/2003	67	71.7	06/30/2004	79	61.4
Warehouse	50,000	06/30/2003	73	36.8	06/30/2004	86	28.7

Certificate from EPA



ENERGY STAR® LEADER

100% Baseline

The U.S. Environmental Protection Agency congratulates

Leaders Partner 3

for its leadership in improving its average energy performance rating organization-wide, and reducing greenhouse gas emissions through superior energy management.

Jean Lupinacci
Branch Chief, ENERGY STAR
Commercial Buildings & Industry
Climate Protection Partnerships Division
U.S. Environmental Protection Agency

Date

Congratulations Letter



UNITED STATES ENVIRONMENTAL PROTECTION AGENCY
WASHINGTON, D.C. 20460
July 27, 2004

OFFICE OF FAIR AND ADMINISTRATION

Clean Air Act
U.S. EPA 6002
Washington, DC 20460

September 9, 2004
Company CEO
1310 L St. NW
Washington, DC 20002

Dear Partner:


Congratulations! Leaders Partner has completed a critical step in fulfilling its commitment as an ENERGY STAR partner to continuous improvement of its energy performance: establishing an energy performance baseline. This important accomplishment sets the stage for smart energy performance improvements and the environmental and financial benefits that accompany sound energy management.

It is essential that an organization understand where it uses energy in order to manage it effectively. Leaders Partner's efforts to compile this information will help to create and implement an effective plan to increase the energy efficiency of your organization.

We hope that you will share these pins with those who contributed to this effort and will work on achieving energy performance improvements.

Thank you for your efforts. I look forward to recognizing Leaders Partner as an ENERGY STAR leader for improving its energy performance.

Sincerely,


Jean M. Luginacci
Director Commercial and Industrial Branch
Enclosures: Pins (5)

Demonstration in Portfolio Manager



- Establishing a Leaders account
- Qualifying 100% baseline
- Applying for recognition

Questions?



- Information available at energystar.gov and in Portfolio Manager “Help” energystar.gov/benchmark
- Leaders account help: Email - buildings@energystar.gov
- For general information: Email - Susan Bailey at bailey.marysusan@epa.gov
- Contact your account manager