



ENERGY STAR

# 2007 ENERGY STAR<sup>®</sup> AWARDS

Hosted by: U.S. Environmental Protection Agency and  
U.S. Department of Energy





# 2007 ENERGY STAR® Awards Ceremony

*Hosted by the U.S. Environmental Protection Agency and the U.S. Department of Energy*

5:30 p.m.

**Reception**

*Hosted by The Home Depot, Inc.*

6:30 p.m.

**Welcome and Opening Remarks**

**Presentation of Sustained Excellence Awards**

**Dinner**

*Wine Selection Courtesy of Sears Holdings and Whirlpool Corporation*

**Presentation of Awards**

Kathleen Hogan, *Director*  
Climate Protection Partnerships Division  
U.S. Environmental Protection Agency

Steven Chalk, *Acting Building Technologies Program Manager*  
Office of Energy Efficiency and Renewable Energy  
U.S. Department of Energy

**Excellence in Energy Management**

**Excellence in Efficient Products**

**Excellence in Efficient Homes**

**Excellence in Energy Efficiency and Environmental Education**

9:45 p.m.

**Conclusion of Evening**



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**Kathleen Hogan***Director**Climate Protection Partnerships Division*

U.S. Environmental Protection Agency

Kathleen Hogan is the Director of the Climate Protection Partnerships Division of the U.S. Environmental Protection Agency. There she manages many of the Agency's industry partnership programs designed to reduce greenhouse gas emissions while saving businesses and consumers money, including the ENERGY STAR Program.

Recognizing the environmental benefits to be gained from government-industry partnerships, Kathleen has helped the ENERGY STAR program grow from a partnership with product manufacturers to one with major retailers, utilities, and states. She has helped make the ENERGY STAR available for products in more than 50 product categories and bring national recognition of the ENERGY STAR to more than 65 percent of the public, as well as help bring the benefits of energy efficiency to schools, hospitals, and commercial buildings.

Prior to this, she managed partnership programs designed to reduce emissions of the more potent greenhouse gases. She developed and managed programs with the U.S. natural gas industry and the U.S. primary aluminum industry as well as a joint effort with the Russian natural gas industry.

Hogan has been with the EPA for more than 15 years. Prior to EPA, she worked in consulting and for a water resources planning commission for the Potomac River. She received her doctorate in systems analysis and environmental engineering from the Johns Hopkins University and a Bachelor of Science in Chemistry from Bucknell University.



**Steven Chalk**

*Acting Building Technologies Program Manager  
Office of Energy Efficiency and Renewable Energy*

U.S. Department of Energy

Steve Chalk is the U.S. Department of Energy's (DOE) Solar Energy Program Manager. He has led the solar program at DOE for about six months, and as of November 2006, Steve has also been appointed as the "Acting" Program Manager for DOE's Building Technologies Program.

Steve is responsible for planning and implementing the new Solar America Initiative which is part of President Bush's Advanced Energy Initiative announced in last year's State of the Union Address. The goal of the Solar America Initiative is to make solar technologies cost competitive in most applications by 2015.

In the building technologies area, Mr. Chalk is leading DOE efforts towards net zero energy homes and buildings. The portfolio includes component research such as solid state lighting, market transformation activities such as Energy Star, and regulations such as appliance standards.

Before this, Steve led the President's Hydrogen Fuel Initiative where he oversaw President's Bush's 5-year, \$1.2 billion research investment in hydrogen production, delivery, storage, and fuel cells. This portfolio also included hydrogen safety, codes and standards, and education activities.

Earlier in his career at DOE, Steve managed technology development programs in fuel cells, diesel emissions control, and materials for DOE's advanced automotive technology office. Steve also worked in the nuclear energy field where he oversaw DOE test programs for tritium production. Steve started his career with the Navy developing propellants and explosives for conventional weapons.

He holds a Bachelor of Science in Chemical Engineering from the University of Maryland and a Master of Science in Mechanical Engineering from the George Washington University.



**Samuel W. Bodman***Secretary of Energy*

U.S. Department of Energy

Samuel Wright Bodman was sworn in as the 11th Secretary of Energy on February 1, 2005 after the United States Senate unanimously confirmed him on January 31, 2005. He leads the Department of Energy with a budget in excess of \$23 billion and over 100,000 federal and contractor employees.

Previously, Secretary Bodman served as Deputy Secretary of the Treasury beginning in February 2004. He also served the Bush Administration as the Deputy Secretary of the Department of Commerce beginning in 2001. A financier and executive by trade, with three decades of experience in the private sector, Secretary Bodman was well suited to manage the day-to-day operations of both of these cabinet agencies.

Born in 1938 in Chicago, he graduated in 1961 with a B.S. in chemical engineering from Cornell University. In 1965, he completed his ScD at Massachusetts Institute of Technology. For the next six years he served as an Associate Professor of Chemical Engineering at M.I.T. and began his work in the financial sector as Technical Director of the American Research and Development Corporation, a pioneer venture capital firm. He and his colleagues provided financial and managerial support to scores of new business enterprises located throughout the United States.

From there, Secretary Bodman went to Fidelity Venture Associates, a division of the Fidelity Investments. In 1983 he was named President and Chief Operating Officer of Fidelity Investments and a Director of the Fidelity Group of Mutual Funds. In 1987, he joined Cabot Corporation, a Boston-based Fortune 300 company with global business activities in specialty chemicals and materials, where he served as Chairman, CEO, and a Director. Over the years, he has been a Director of many other publicly owned corporations.

Secretary Bodman has also been active in public service. He is a former Director of M.I.T.'s School of Engineering Practice and a former member of the M.I.T. Commission on Education. He also served as a member of the Executive and Investment Committees at M.I.T., a member of the American Academy of Arts & Sciences, and a Trustee of the Isabella Stewart Gardner Museum and the New England Aquarium.

Secretary Bodman is married to M. Diane Bodman. He has three children, two stepchildren, and eight grandchildren.

**Bill Wehrum**

*Acting Assistant Administrator for Air & Radiation*

U.S. Environmental Protection Agency

As Acting Assistant Administrator for EPA's Office of Air and Radiation (OAR), Bill Wehrum is in charge of programs addressing industrial and vehicle pollution, acid rain, stratospheric ozone depletion, radiation protection, indoor air quality and global climate change.

Mr. Wehrum has extensive experience with the Clean Air Act and EPA air programs. From 2001 to 2005, he served as Counsel to OAR Assistant Administrator Jeffrey Holmstead, where he provided policy and legal advice on a wide variety of air issues, including New Source Review reform, the Clean Air Interstate Rule and the Clean Air Mercury Rule. Before joining EPA, Mr. Wehrum specialized in Clean Air Act issues as an environmental attorney at the law firms of Latham & Watkins and Swidler & Berlin, Chtd. Mr. Wehrum, who is a Registered Professional Chemical Engineer, has also worked for AlliedSignal, Inc. in Delaware and New Jersey as production team leader, environmental supervisor and environmental engineer.

Mr. Wehrum holds a B.S. in chemical engineering from Purdue University in Indiana and a J.D. from Widener University School of Law in Delaware.





**Stephen L. Johnson***Administrator*

U.S. Environmental Protection Agency

Stephen L. Johnson was sworn in as the 11<sup>th</sup> Administrator of the U.S. Environmental Protection Agency on May 2, 2005. He assumed the position with the stated goal of promoting and maintaining the utilization of sound science while using collaborative, innovative approaches to solving environmental problems. The EPA implements and enforces the nation's federal environmental laws and regulations; the Agency has over 18,000 employees nationwide and an annual budget of \$8.6 billion.

Prior to becoming Administrator, Mr. Johnson had served as the Acting Administrator (since January 2005), Deputy Administrator (from August 2004 to January 2005) and Acting Deputy Administrator of the Agency (from July 2003 to August 2004).

Mr. Johnson has been a part of the EPA for 25 years. He was Assistant Administrator of EPA's Office of Prevention, Pesticides, and Toxic Substances (OPPTS) from June 2001 to July 2003. The OPPTS office has responsibility for implementing the nation's pesticide, toxic substances, and pollution prevention laws.

Mr. Johnson had been OPPTS Acting Assistant Administrator since January 2001, and had held top leadership positions in that office since January 1999, first serving as Acting Deputy Assistant Administrator. He was named Deputy Assistant Administrator in April 2000, and then was reassigned as Principal Deputy Assistant Administrator.

He had also served as Deputy Director of the Office of Pesticide Programs (OPP) since May 1997. And he served for three years in OPP as Director of the Registration Division, where he administered the pesticide registration program, establishing or revoking pesticide tolerances and exemptions and making decisions on emergency exemptions, experimental use permits, new active ingredients, new uses, and state registrations for special local needs.

Other senior level positions held by Mr. Johnson at the EPA include: Director of OPP's Field Operations Division, Deputy Director of OPP's Hazard Evaluation Division and Executive Secretary of the Scientific Advisory Panel for the Federal Insecticide, Fungicide, and Rodenticide Act. Mr. Johnson also has represented the EPA in various national and international pesticide forums sponsored by the United Nations' World Health Organization and the Organization for Economic Cooperation and Development. He has held staff and management positions in the EPA's Office of Research and Development and Office of Toxic Substances.

Prior to joining the EPA, Mr. Johnson served as the Director of Operations at Hazelton Laboratories Corporation and Litton Bionetics, Inc.

He has received numerous awards and commendations, capped in 2001 when Mr. Johnson received the Presidential Rank Award for distinguished executives for sustained extraordinary accomplishments. This is the highest award that can be given to a civilian federal employee. In 1997 he was awarded the Presidential Rank Award for meritorious executives for sustained accomplishments, which is the second highest federal employee award.

Mr. Johnson also received the EPA's Excellence in Management Award, seven bronze medals, and the silver medal for superior service as well as the Vice President's Hammer Award for streamlining the pesticide registration program.

Mr. Johnson was born on March 21, 1951 in Washington, DC. He received a B.A. in Biology from Taylor University in Indiana, an M.S. in Pathology from George Washington University, Washington, DC., and was awarded an honorary doctorate of science by Taylor University.

## **ENERGY STAR Award for Sustained Excellence— Energy Management**

# **3M**

**3M**

*St. Paul, Minnesota*

3M, a diversified technology company with a worldwide presence in many markets, has a long-term commitment to energy management excellence that improves its energy performance year after year. Since first recognized as a Partner of the Year for Energy Management in 2004, 3M has consistently improved its energy performance and the quality of its energy program. In 2006 alone, 3M implemented more than 200 energy projects worldwide, yielding improvements in energy efficiency of 9 percent and saving more than \$10 million. 3M also expanded its energy program by engaging employees in the ENERGY STAR “Change a Light, Change the World” campaign, and launching new initiatives to integrate energy efficiency into new product development and new capital investments through life-cycle cost analyses. As an ENERGY STAR partner, 3M continues to promote and demonstrate leadership in sharing best practices with other manufacturers and the communities where it operates.



### **California Portland Cement Company**

*Glendora, California*

California Portland Cement Company (CPC) manufactures cement, concrete, concrete products, and aggregates in the western United States. The company has achieved impressive energy savings since 2003, when it instituted a corporation-wide energy program at the behest of its CEO. Key strategies in 2006 include investment in new energy-efficient plant technologies, wholesale employee energy education, and plant benchmarking of energy using the ENERGY STAR cement plant energy performance indicator. CPC was among the inaugural group of companies to receive the ENERGY STAR. Now a three-time ENERGY STAR Award winner, two of CPC's three plants scored in the top quartile of energy use for cement plants nationally in 2006. Compared to 2005, CPC saved 224 billion British thermal units (BTUs) in 2006, equivalent to powering about 3,000 American homes. The company continues to lead as a strong proponent of energy efficiency in the cement and concrete manufacturing industries.



### **Food Lion, LLC**

*Salisbury, North Carolina*

Food Lion, LLC, part of the Delhaize Group, offers quality products in more than 1,200 stores in 11 states in the Southeast and Mid-Atlantic. Reaching increasingly higher levels of energy efficiency becomes more challenging each year, but Food Lion continues to achieve the mark. Since 2000, energy savings are now equal to the energy needed to power 457 virtual Food Lion stores—as if 37 percent of the chain uses no energy at all. In 2006, energy reductions totaled more than 2 percent and saved nearly \$2.5 million. Every dollar saved in energy in the supermarket industry equals nearly \$31 in sales. For 2006, Food Lion's savings were equivalent to selling nearly \$78 million in grocery products.

Food Lion earned the ENERGY STAR designation for 200 more stores in 2006, bringing its total to 600 stores, or about 50 percent of its portfolio. Food Lion also launched a deli department load control and associate energy awareness program in 2006. Early indications are that on a per store basis, energy consumption in the deli was reduced by an average of 8 percent. Food Lion also participated in the 2006 ENERGY STAR "Change a Light, Change the World" campaign, exceeding its pledge goal by 27 percent. Food Lion, along with other leading organizations, announced its support and active participation in the National Action Plan for Energy Efficiency.



### **Giant Eagle, Inc.**

*Pittsburgh, Pennsylvania*

Giant Eagle ranks 32 on Forbes magazine's largest private corporations list and is now a four-time ENERGY STAR Award winner. It received the ENERGY STAR for 19 stores in 2006, bringing its total to 116 ENERGY STAR labeled stores, or 82 percent of its store portfolio. Giant Eagle uses a comprehensive Energy Management Program across its operations. This emphasizes energy-saving strategies and technology, benchmarking facility energy use, energy commissioning, power monitoring, and energy procurement. Giant Eagle participated in the ENERGY STAR "Change a Light, Change the World" campaign, encouraging employees and its 150,000 customers to take the energy-saving pledge.

Giant Eagle also introduced an online program called Headline News for regularly reporting energy and environmental information to all levels of the organization. Monthly utility and refrigerant loss data are combined into an index number for each site, normalized for store size, then translated into an Environmental Footprint. One management report in Headline News lists the stores with the 20 best and 20 worst Environmental Footprints. In addition, service vendors are measured using Key Performance Indicators (KPI) against corporate standards for energy and refrigerant loss variances. Vendors have access to the system to track their own KPIs.

**Marriott International, Inc.***Washington, District of Columbia*

Marriott's energy management practices continue to save millions of dollars in energy costs while reducing greenhouse gas emissions. In 2006, savings totaled almost \$6 million. This equates to a reduction in operating costs of \$.10 per occupied room night and a nearly 2 percent reduction in greenhouse gas emissions per available room. This achievement is moving Marriott closer to its Climate Leader goal of achieving a 6 percent per room reduction by 2010.

By the end of 2006, more than 90 Marriott properties had earned the ENERGY STAR label for top performance, and nearly all its properties were rated on its energy use. Marriott's successful practices include promoting standard operating procedures for energy efficiency. Examples include expansion of the Marriott Retro-Commissioning process (MRCx) across the entire company, extending the Group Re-Lamp campaign that replaced 450,000 light bulbs with compact fluorescent light bulbs (CFLs), installing Alternative Laundry Systems, replacing more than 6,500 HVAC units with more efficient models, installing about 6,000 electronic digital thermostats, and introducing a company-wide smoke-free policy that is expected to reduce energy use related to air circulation and purification by 30 percent.

Marriott also actively promotes its participation and success in the ENERGY STAR program, including coverage in the company's annual report, a dedicated environmental Web page, and promotion of ENERGY STAR labeled properties both onsite and through the online reservation system. In addition, upon winning the Partner of the Year Award in 2006, Marriott's CFO announced and explained this achievement during the second-quarter earnings call with financial analysts. Finally, ENERGY STAR is included as a component of Marriott's "Spirit to Serve in Action" communications campaign, which promotes the company's social responsibility initiatives.

**┌ NewYork-Presbyterian****└** The University Hospital of Columbia and Cornell**New York-Presbyterian Hospital***New York, New York*

An ENERGY STAR Award winner for the third consecutive year, New York-Presbyterian Hospital (NYPH), a leading academic medical center affiliated with the Columbia University College of Physicians and Surgeons and Weill Cornell Medical College, delivers comprehensive medical services to residents of New York City and the surrounding area. NYPH's commitment to energy management comes from the top, with a CEO who recognizes that every dollar saved in energy is a dollar that can go to improving healthcare for patients. A dedicated director of energy programs and an energy team, with representatives from departments across the organization, work hard to achieve high energy performance goals. Energy improvement projects undertaken over the past year are estimated to increase annual savings to almost \$2 million, more than the savings from 2004 and 2005 combined and equivalent to generating \$35 million in new revenue. As an ENERGY STAR "Change a Light, Change the World" campaign pledge driver, NYPH partnered with GE Supply to give away free compact fluorescent light bulbs (CFLs) to employees who took the pledge, which in turn brought hundreds of pledges to change light bulbs.





## **Toyota Motor Engineering & Manufacturing North America, Inc.**

*Erlanger, Kentucky*

Toyota Motor Engineering & Manufacturing North America (TEMA), the North American manufacturing headquarters for Toyota vehicles, embodies the principle “Use only what you need, when you need it, in the amount needed.” Toyota’s energy management program is a sought-after textbook for many U.S. companies that want to benchmark themselves against the auto maker. Toyota had another strong year in 2006, with sustained energy savings of 8 percent per vehicle produced. Since 2002, Toyota has reduced energy consumption per vehicle produced by more than 24 percent. This achievement is based on its consistent deployment of actions from its “kaizen” database of more than 11,000 potential energy projects; expansion of energy audits, or “treasure hunts,” to all plants once per quarter—up from once per year; and extensive use of the ENERGY STAR auto assembly plant energy performance indicator. By the end of 2006, six assembly plants operated by Toyota in the United States had scored in the top quartile of energy use nationally and had earned the ENERGY STAR. Toyota’s long-term commitment to energy management has enabled the company to reduce carbon dioxide emissions per vehicle by 20 percent since 2002.



## **TRANSWESTERN**

*The Performance Advantage in Real Estate*

### **Transwestern**

*Houston, Texas*

Transwestern, a national, full-service real estate company, continues to excel in energy management, generating impressive returns for its clients and building greater industry-wide energy efficiency awareness. Since 2002, Transwestern’s energy management practices have consistently reduced operating costs by 20 to 30 percent portfolio-wide and have increased the asset value of its eligible portfolio of more than 30 million square feet by at least \$340 million, the company estimates. Its Energy Team attributes this increase in value in part to streamlined benchmarking and energy performance improvements. Its integrated approach allows Transwestern to quickly evaluate the performance of new buildings and, despite the shortening ownership windows of today’s investors, enables continuous improvement in its properties’ energy performance. Since 2005, Transwestern has increased the efficiency of more than 50 buildings by better than 10 percent on average, and most of these buildings now qualify for the ENERGY STAR.

In 2006, Transwestern invested more than \$12 million in energy efficiency upgrades, for an average of 25 percent savings across the portfolio. Transwestern also views protection of the environment as a bona fide business strategy. The company regularly educates real estate owners and investors on the extreme importance of energy conservation, participates on the leadership teams of several energy organizations, and provides training and greater awareness to its 1,400 employees, 83,000 tenants, and thousands of global industry peers.





**USAA Real Estate Company**  
*Investor · Developer · Manager*

**USAA Real Estate Company**  
*San Antonio, Texas*

USAA Real Estate Company, which owns and manages more than 22 million square feet of real estate, is being recognized as an ENERGY STAR Award winner for the fourth consecutive year. Through its long-term commitment to continuous improvement in energy performance, USAA is reaping benefits year after year. In 2006, USAA focused on operational and management practices, low-cost improvements, and better communications. These efforts resulted in reducing energy consumption by more than 6 percent across the portfolio in 2006, for a total savings of nearly 23 percent over the past 6 years. The company has attained the prestigious ENERGY STAR Leaders recognition for the third straight year for an average portfolio rating above 75. USAA estimates that it has increased the asset value of its portfolio by more than \$30 million and prevented 89 million pounds of carbon dioxide from entering the atmosphere. USAA's senior management continues to demonstrate its commitment to promoting industry change by sharing real estate best practices, designing and implementing industry association-based market transformation programs, and communicating the value of energy efficiency to internal and external stakeholders.

## ENERGY STAR Award for Sustained Excellence— Energy Management: Service and Product Provider



### **Advantage IQ**

*Spokane, Washington*

Advantage IQ, a three-time ENERGY STAR Award winner, provides outsourced bill payment, auditing, and reporting services for multisite companies nationwide. In 2006, many Advantage IQ clients received ENERGY STAR ratings for their buildings via the patented Facility IQ<sup>SM</sup> reporting platform. Advantage IQ seamlessly incorporates ENERGY STAR into client reports. As part of its ongoing commitment to ENERGY STAR, Advantage IQ benchmarks more than 4,000 buildings monthly and delivered nearly 30,000 individual ratings in 2006. Several clients that use Advantage IQ's automated benchmarking services have been recognized as ENERGY STAR Partners of the Year or ENERGY STAR Leaders. Roughly 45 percent of all newly ENERGY STAR labeled buildings in 2006 belonged to clients that benefited from Advantage IQ's benchmarking services.



### **Save More Resources**

*Grand Junction, Colorado*

Save More Resources (SMR) is an energy and utility management company dedicated to helping organizations reduce utility costs through software and service solutions. SMR's Utility Manager (UM) software helps large multi-site retail clients, school districts, municipalities, and smaller companies—organizations that traditionally have faced challenges in managing their building portfolios—manage their energy bills.

In 2006, SMR continued to demonstrate its commitment to ENERGY STAR and to helping customers save on energy bills by dedicating additional staff and more than 200 hours of programming time to enhance and promote the automated benchmarking feature in its UM software. As a result of its efforts, SMR delivered more than 11,000 individual ratings in 2006. This service helped several of its customers earn recognition as ENERGY STAR Leaders and achieve the ENERGY STAR Partner of the Year Award.

## ENERGY STAR Award for Sustained Excellence—New Homes

[www.ASTORIAHOMES.com](http://www.ASTORIAHOMES.com)

More for Your Money.®

### **Astoria Homes**

*Las Vegas, Nevada*

Astoria Homes, an ENERGY STAR Award winner for the fourth consecutive year, is being recognized for its continued outstanding commitment to ENERGY STAR in the Las Vegas market. Astoria Homes, the largest locally owned homebuilder, has built 100 percent of its homes to ENERGY STAR specifications since 2000. The company uses the ENERGY STAR logo on each and every ad, sign, billboard, Web site, and direct mail piece. Sales agents are continuously trained on the features and benefits of ENERGY STAR. In 2006, Astoria maintained its leadership role in the Nevada ENERGY STAR partners group, a consortium of organizations that pools funds for education and advertising. The philosophy of Astoria Homes is to build the highest quality and most attainable homes in Las Vegas by offering "More for Your Money."®



### **David Powers Homes**

*Houston, Texas*

David Powers Homes, winner of the ENERGY STAR Award for the fourth time, is being recognized for its continued outstanding commitment to delivering and promoting ENERGY STAR qualified homes in the Houston market. The company has been building 100 percent ENERGY STAR qualified homes since 2000. It has a multifaceted energy marketing program that focuses on educating consumers as well as employees. ENERGY STAR remains a part of the ongoing sales training process and is part of every new home sales counselor's education. The benefits of ENERGY STAR are realized by everyone from corporate office team members to construction superintendents, project managers, and sales counselors. Every homebuyer receives a video at closing that details all of the home's energy features. The company's air conditioning contractor notes 40 percent fewer service calls from owners of homes built by David Powers Homes. ENERGY STAR is viewed as more than a label by the company—it shapes the way every home is constructed.





### **Ence Homes**

*St. George, Utah*

Ence Homes is a five-time ENERGY STAR Award winner for its outstanding achievements in the Utah market. Ence Homes has been a partner since 1998, building 100 percent of its homes to ENERGY STAR standards. In 2006, 281 Ence homes earned the ENERGY STAR label, bringing the company total to more than 1,700 homes. The ENERGY STAR logo is featured prominently on the company Web site, advertising, brochures, and billboards. Ence puts a brass plaque with the ENERGY STAR logo and company name on all new homes and puts an ENERGY STAR sign in front of every model home and field model. It promotes ENERGY STAR in the Annual Parade of Homes, local builders' expositions, and the International Builders Show. Ence collaborated with Utah Power & Light to create a case study about ENERGY STAR and the role it has played in homes built by the company. Ence provides training seminars for its sales staff, participated in the Energy Efficient Launch by the Fannie Mae Foundation of Utah, encourages lenders to use energy-efficient mortgages, and includes information on ENERGY STAR in its homeowner's manual.



**VERIDIAN**  
HOMES

### **Veridian Homes**

*Madison, Wisconsin*

Veridian Homes, winner of the ENERGY STAR Award for the fourth time, is being recognized for its continued outstanding commitment to delivering and promoting ENERGY STAR qualified homes in Wisconsin. The company promotes ENERGY STAR throughout the State by sponsoring conferences on energy savings and conservation, such as the Better Buildings: Better Business conference coordinated by the Energy Center of Wisconsin. Being energy efficient is part of Veridian's vision and mission statement. In a recent customer survey, 77 percent of people said energy efficiency was an important factor in selecting Veridian as their homebuilder. The company is committed to building 100 percent of its homes to ENERGY STAR standards. In 2006 it built 450 ENERGY STAR homes, bringing the company total to 2,480. Veridian uses the ENERGY STAR logo in all print ads, brochures, billboards, direct mail, radio ads, on its Web site, and in its model homes. This year it kicked off a new ENERGY STAR campaign, "Are You Seeing Stars?" to promote awareness and consumer recognition. The campaign was supported by print ads, a new brochure, a billboard, flash module on the Web site, window decals for every Veridian home, pins for the sales team, and energy-related gifts at each furnished model.

## ENERGY STAR Award for Sustained Excellence— Product Manufacturer



**Consumer & Industrial**

### **GE Consumer & Industrial**

*Louisville, Kentucky*

GE Consumer & Industrial has consistently demonstrated its commitment to the sale and promotion of ENERGY STAR qualified products over the past several years. In 2006, as part of its “ecomagination” initiative, GE Consumer & Industrial aggressively increased its focus on energy-efficient products and its line of ENERGY STAR qualified appliances and compact fluorescent light bulbs (CFLs), with impressive results. For instance, the company increased its number of ENERGY STAR qualified appliances by 31 percent over the previous year and increased its total sales by 16 percent. The efforts included GE adding to its offerings of ENERGY STAR qualified CFLs by introducing smaller T2 bare lamps, better performing reflector products, and more dimmable bulbs. Now, more than 90 percent of GE’s CFLs are ENERGY STAR qualified. The company was also a leader in the Department of Energy’s appliance activities, such as the 2006 Clothes Washer campaign. In addition to these promotional efforts, GE took the initiative to generate more consumer awareness for ENERGY STAR qualified products by integrating ENERGY STAR messaging into its ecomagination materials and developing the online “Catch the Savings” sweepstakes.



### **Gorell Enterprises, Inc.**

*Indiana, Pennsylvania*

Four-time ENERGY STAR Award winner Gorell Enterprises demonstrates that continuous improvement and innovation, with a focus on energy efficiency, can really pay off. This Sustained Excellence Award winner boasts more than 93 percent of its total sales as ENERGY STAR qualified, a tremendous accomplishment in the window industry. Those sales didn’t happen by accident—Gorell’s use of ENERGY STAR as the pillar of its marketing strategy certainly had a positive effect. Extensive efforts to label products and educate consumers using print, direct mail, point-of-purchase, and Web media prove that Gorell is committed to providing highly energy-efficient windows and doors to its customers. In addition, Gorell emphasizes training its wide network of dealers to ensure sales representatives are knowledgeable about ENERGY STAR. Gorell’s commitment to energy efficiency goes beyond sales of its products. In 2006 the company supported the ENERGY STAR “Change a Light, Change the World” campaign by encouraging employees to take the pledge and change at least one incandescent bulb to an ENERGY STAR bulb.

## **SYLVANIA**

### **OSRAM SYLVANIA**

*Danvers, Massachusetts*

SYLVANIA continues as a leading manufacturer in the ENERGY STAR program with wider use of ENERGY STAR qualified compact fluorescent light bulbs (CFLs) that it makes available to consumers. In 2006, SYLVANIA increased its number of ENERGY STAR qualified CFLs and now has the highest percentage of qualified CFLs of any major manufacturer. SYLVANIA also significantly expanded its line of ENERGY STAR qualified CFLs, introducing smaller T2 bare lamps, brighter and longer lasting reflector products, and a line of higher wattage bulbs. In addition, SYLVANIA continued its commitment to support ENERGY STAR programs and partner promotions, including efforts that were key to making the 2006 ENERGY STAR “Change a Light, Change the World” campaign the most successful ever. SYLVANIA successfully executed a media campaign, public relations events, extensive community outreach, and promotional partnerships with retailers and energy efficiency program sponsors in every part of the country.





### **Sea Gull Lighting Products, LLC—A Generation Brands Company**

*Riverside, New Jersey*

Sea Gull Lighting is a leader in the marketplace for fashionable, affordable, and efficient lighting products. For the third year, Sea Gull has distinguished itself through ENERGY STAR as an innovative company by bringing products to the marketplace that meet consumers' practical needs while reducing their electricity bills. In 2006 the company continued to see record sales of ENERGY STAR qualified fixtures, with unit sales increasing 160 percent over 2005. Sea Gull also invested heavily in new product development, with an offering of more than 100 new qualified fixture models. To educate builders at the Pacific Coast Builders' Show, Sea Gull dedicated 100 percent of its booth space to displays featuring ENERGY STAR qualified fixtures. Consumer education is another Sea Gull strength, and in 2006 the company printed more than 100,000 ENERGY STAR catalogs and actively participated in the "Change a Light, Change the World" campaign. The company also installed more than 500 kilowatts (KW) of solar electricity generation at its corporate headquarters.



### **Whirlpool Corporation**

*Benton Harbor, Michigan*

Whirlpool Corporation continued its dedication to the ENERGY STAR program in 2006 and has now received a Partner of the Year Award for 8 of the 9 years since it became an ENERGY STAR partner in 1998. In 2006, Whirlpool took the initiative to integrate ENERGY STAR into every segment of its appliance business, and it has designed, produced, and marketed a full line of ENERGY STAR qualified appliances under the brand names of Whirlpool, Kenmore, Kitchen Aid, and others. Whirlpool manufactured 590 ENERGY STAR qualified appliances in 2006 and actively promotes its ENERGY STAR qualified products through print, radio, direct mail, and Web advertising. Whirlpool's integration of ENERGY STAR into sales associate training materials in 2006 was outstanding. Whirlpool successfully communicated the value and benefits of its ENERGY STAR qualified appliances to sales associates and trade partners all over the country. Whirlpool also reached out to energy efficiency program sponsors by developing and circulating its Resource Innovations newsletter, which highlighted its numerous ENERGY STAR promotions and partner collaboration opportunities. Whirlpool has continued to demonstrate a strong corporate commitment to the environment, seen in its use of energy and water savings messaging in several environment-themed community outreach events throughout the country.

## **ENERGY STAR Award for Sustained Excellence— Program Delivery**



### **Austin Energy** *Austin, Texas*

For the third year in a row, Austin Energy is being recognized for its success under Home Performance with ENERGY STAR. Austin Energy's strong efforts serve as a model for many developing programs throughout the country as they work to deliver a comprehensive "whole house" set of energy improvements, develop effective contractor recruitment and training, and market the value of whole house improvements to homeowners. In 2006 the company continued to develop contractors' expertise through National Comfort Institute and Building Performance Institute training, offering certification and accreditation under these two nationally recognized programs. In addition, Austin Energy reached out to its community through realtor groups and new home buyers, and promoted ENERGY STAR to the Spanish-speaking community through its "Eficiencia en Casa con ENERGY STAR" effort. Recognizing the importance of this market, the PBS program "This Whole House" spotlighted a home-renovation project in Austin where Austin Energy provided the energy efficiency improvements. Surveys confirm homeowners' satisfaction with Austin Energy's program, with the approval rating near 80 percent. The company reported that nearly 2,000 Austin households participated in this growing program in 2006 and that it saved more than 4.4 megawatts (MW) of energy, preventing release of more than 2 tons of carbon to the atmosphere.



### **CenterPoint Energy** *Houston, Texas*

CenterPoint Energy is being recognized for outstanding efforts to improve energy efficiency in new residential construction in the Houston market. CenterPoint has sponsored the Houston area's ENERGY STAR Home Performance program since 2000. The goal of this program is to create sustainable market conditions for delivery of energy-efficient residential homes and to spur consumer demand that will encourage builders to continually improve the energy performance of their homes. To that end, CenterPoint set a goal of equipping 10,000 homes to ENERGY STAR standards. The company exceeded that goal, qualifying 10,842 homes and providing energy savings of 20 MW and 23 megawatt-hours (MWh). To support the objectives of the program, CenterPoint provided training; builder outreach; improved advertising and communications, including Web site updates; enhanced impact evaluation tools; and improved tracking and reporting procedures. The company also built an impressive advertising campaign and provided monetary incentives for qualified homes.

## NEVADA ENERGY STAR PARTNERS

**Nevada ENERGY STAR Partners***Las Vegas, Nevada*

This coalition of local homebuilders, home energy raters, utilities, trade companies, and local media is being recognized for the fifth time for its outstanding commitment to promoting ENERGY STAR qualified homes in the Las Vegas market through a 13-week promotional campaign. The campaign included multimedia advertising on billboards and in print, a Web site, construction/trade seminars, and agent seminars. For the sixth consecutive year, this group has collaborated to promote ENERGY STAR homebuilding and increase consumer awareness of the ENERGY STAR label. The coalition has grown from 5 partners at its inception to 55 today. The consumer awareness rate in the Las Vegas market has risen to 90 percent, and the penetration rate of new homes being built in Las Vegas is now at 67 percent.

**New York State Energy Research and Development Authority***Albany, New York*

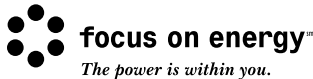
For the fifth time, the New York State Energy Research and Development Authority (NYSERDA) is recognized for its tradition of excellence and leadership in delivering energy efficiency across many sectors of the New York economy. New York is one of the leading states in construction of energy-efficient new homes, with nearly 15 percent of new homes built in 2006 earning the ENERGY STAR and helping to save residents more than \$5 million a year on energy bills. The State is a leader in energy efficiency retrofits for existing homes, with more than 13,000 participants in the Home Performance with ENERGY STAR Program. NYSEDA estimates that in 2006, this program will help New York families save more than \$8 million per year. NYSEDA leads efforts to promote energy efficiency products with its successful "Take the Change a Light Challenge and Save!" and "Stay Cool!" consumer campaigns. NYSEDA is leading innovative efforts to advance energy efficiency in the commercial buildings sector as well. In 2006 the agency expanded its efforts to leverage ENERGY STAR throughout its portfolio of consumer and industrial programs. It now uses EPA's energy performance rating to set the foundation for a longer term relationship with customers as an entryway to programs and as the basis for measuring efficiency improvements over time. NYSEDA actively promotes the use of ENERGY STAR qualified products in commercial settings, including offering rebates for commercial food service equipment. Some highlights of this work include: more than 25 percent of New York schools benchmarked, with 17 school buildings qualifying for the ENERGY STAR label; more than \$1 million in energy savings expected to be realized through retrocommissioning projects; and more than 60,000 ENERGY STAR compact fluorescent light bulbs (CFLs) installed in small hotels, delivering more than \$1 million in savings.



## **TXU Electric Delivery**

*Dallas, Texas*

TXU Electric Delivery, an ENERGY STAR Award winner for the sixth consecutive time, is being recognized for its outstanding commitment to transforming the Dallas new construction market to ENERGY STAR standards. In 2006, TXU conducted 45 homebuilder sales staff training courses and presented a training course to more than 100 real estate agents. The ENERGY STAR mark is used in all recruitment materials, marketing communication, training, and outreach activities. ENERGY STAR qualified homes accounted for approximately 31 percent of the total new home market in the Dallas/Ft. Worth area in 2006, a 6 percent increase over 2005. In addition, 2,000 ENERGY STAR qualified homes were built in the Austin, Temple, Killeen, and Tyler areas, more than double the amount constructed in those areas in 2005. Overall, more than 100 homebuilders constructed and sold more than 14,000 ENERGY STAR qualified homes in the TXU Electric Delivery service territory in 2006. These homes will yield more than 30 MW and approximately 26 million kilowatt-hours (kWh) of annual energy savings.



## **Wisconsin Focus on Energy**

*Madison, Wisconsin*

Wisconsin Focus on Energy, which is an innovative partnership of organizations that works to help the State increase its energy efficiency, has been a longstanding partner with ENERGY STAR. Its outstanding efforts promoting ENERGY STAR New Homes, Home Performance with ENERGY STAR, and ENERGY STAR qualified products make Wisconsin a national leader in energy efficiency. In 1999, the partnership launched the Wisconsin ENERGY STAR Homes Program, which is a statewide energy efficiency initiative that has effectively accelerated the market transformation to energy-efficient new homes. Nearly 230 builders across the State are building homes to the Wisconsin ENERGY STAR Homes guidelines. In 2006, Wisconsin Focus on Energy reported more than 1,360 ENERGY STAR homes built by 313 builders, bringing the grand total to about 7,670 ENERGY STAR homes built since the program's inception. Under Wisconsin's Home Performance with ENERGY STAR, nearly 6,000 existing homes have been improved, including 1,600 in 2006. Existing homeowners benefit from third-party verification of all home improvements performed by qualified contractors under the program. Extensive marketing campaigns underpin the programs focusing on both new homes and home improvement projects. For ENERGY STAR New Homes, Wisconsin Focus on Energy sponsored 20 market-based training events for builders, contractors, and consultants with more than 1,200 attendees. Marketing efforts include print advertising, a Web site, window clings, trade shows, an infomercial, yard signs, participation in the parade of homes, and a cooperative advertising campaign. Through similar efforts for Home Performance with ENERGY STAR, Wisconsin Focus on Energy's marketing efforts in 2006 have helped to reach more than one million people. The program also continued to promote ENERGY STAR qualified lighting and appliances, saving 50 million kWh and preventing the release of more than 60,000 tons of carbon dioxide in 2006.

## ENERGY STAR Partner of the Year—Energy Management



### **Davenport Community School District**

*Davenport, Iowa*

With 35 separate sites serving nearly 16,000 K–12 students in four communities, the Davenport Community School District is the third largest school district in Iowa. An ENERGY STAR partner since 1998, the district has assessed the energy performance of 100 percent of its schools, undertaken improvements, elevated the average rating across the portfolio by 10 percent, and achieved a portfolio-wide average rating of 75 or better. The benefits of the district's energy program include reducing costs per student to \$88.46 per school year (compared to the national average of \$181.53 per student in 2004–2005) and realizing energy savings of more than \$1 million over 3 years. The success starts with leadership at the top—the superintendent and school board. It also includes school principals, custodians, administrators, teachers, and students. The district's energy program concentrates on typical investments in building systems, but it also believes that a very strong component of responsible energy use is changing behavior. By participating in activities such as the ENERGY STAR "Change a Light, Change the World" campaign and awarding high-performing schools ENERGY STAR qualified computers, the district believes that modeling responsible energy efficiency to students will help bring a better environment for future generations.



### **Ford Motor Company**

*Dearborn, Michigan*

Ford Motor Company, a two-time recipient of the ENERGY STAR Partner of the Year Award for Energy Management, took big steps in 2006 to advance strategic energy management in the corporation. In 2006 Ford expanded its energy management program to include 13 auto component plants and strengthened its energy management commitment for 15 million square feet of corporate and research facilities. Key strategies for moving energy management ahead included using ENERGY STAR plant and building benchmarking to assess facilities' energy performance, working with suppliers to address the embedded energy burden upstream of the company, and establishing a critical link between energy management and actual process management by working directly with vehicle painting process engineers to reduce energy use in this energy-intensive stage of auto assembly. In 2006 four of Ford's U.S. assembly plants were among the first to be awarded the ENERGY STAR for superior energy performance. Ford's energy savings in 2006 equate to 5 million MMBTUs, or 486,000 metric tons of carbon dioxide emissions prevented, which is equivalent to the energy required to assemble almost 300,000 Ford Escape hybrids.

**J.C. Penney Company, Inc.***Plano, Texas*

J.C. Penney, a Fortune 500 company with 1,080 stores in all but one state, has made a long-term commitment to its Energy Conservation Culture. As a result, in 2006 it reduced energy use by more than 2 percent across its stores, 3 percent across its 17 distribution centers, and about 1.4 percent across its 10 support facilities. This is even more noteworthy considering that store operating hours increased by 5 percent, square footage increased by 2.3 percent with the addition of 28 new stores, and the country experienced one of the hottest summers on record. Energy management is supported at all levels. Starting at the top, J.C. Penney's executive leadership is increasing financial investment in energy efficiency, improving lighting and HVAC equipment throughout stores, and expanding the Energy Team. The substantial progress made in 2006 is a result of a site ownership program that encourages responsibility for energy savings at each store. Expanding a one-month energy contest to a year-round program in 2006 caused energy captains to develop efforts that reduce energy consumption and developing best practices tailored to each store. An online J.C. Penney Energy Center was developed to promote energy conservation, educate associates, evaluate retrofit projects, and communicate with vendor partners. J.C. Penney also participated in the 2006 ENERGY STAR "Change a Light, Change the World" campaign, and it's planning to obtain 20,000 pledges for 2007 by launching a Change a Light portal at the Energy Center to help its 150,000 associates participate. J.C. Penney has also been a leading participant in the ENERGY STAR Retail Networking Group, a forum to exchange best energy management practices with other retailers, tap into ENERGY STAR tools and resources, and develop and test the upcoming ENERGY STAR rating for retail benchmarking.

**Jones Lang LaSalle***Chicago, Illinois*

Jones Lang LaSalle is an international real estate services and investment management firm with a portfolio of client accounts consisting of more than 90 million square feet of commercial real estate. Jones Lang LaSalle's highly successful Energy Management Program provides clients with integrated energy services based on ENERGY STAR and industry best practices, targeting a reduction in client costs while increasing environmental benefits. In 2006 alone, Jones Lang LaSalle estimates it has reduced electricity consumption at its managed properties by 117 million kWh, reduced natural gas consumption by 121,000 MMBTU, and saved clients \$17 million. Jones Lang LaSalle's energy services include facilitating client executive leadership, communicating the value of energy efficiency, and establishing a dedicated energy manager to assess opportunities and implement client-specific energy management plans. These services are offered to clients in the context of Jones Lang LaSalle's larger mission—being the leading real estate services company in terms of environmental sustainability and energy management. The firm has established a mandatory policy requiring all facilities it manages to follow ENERGY STAR recommended best practices, even as it manages properties with multiple tenants and differing goals. Jones Lang LaSalle conducts outreach to the real estate industry regarding energy efficiency, promotes ENERGY STAR resources, and has a corporate Energy and Environmental Sustainability Board to manage progress towards environmental objectives.





## **McDonald's USA**

*Oak Brook, Illinois*

McDonald's is the world's largest restaurant system, with more than 30,000 restaurants serving more than 50 million people in 119 countries each day. McDonald's joined ENERGY STAR in 1993 and has aggressively pursued efforts to reduce energy consumption by focusing on energy awareness, energy-efficient buildings, energy-efficient equipment, and energy-sensitive operations and maintenance. To effectively assess and manage its energy performance, the corporate energy team maintains a comprehensive 10-year energy plan, uses an internal Web site as a resource for communicating with its U.S. owner/operators, and collaborates with a host of ENERGY STAR partners including utility companies, commercial food service and HVAC equipment suppliers, and other service and product providers. In 2006 McDonald's was able to reduce energy consumption by 3.75 percent despite increased operating hours across its system and increased refrigeration requirements from a more diverse menu. This represents an annual savings of 286,000 MWh across its 13,700-restaurant system in the United States and is the equivalent of removing 200,000 tons of carbon dioxide emissions from the atmosphere. McDonald's remains committed to continuous improvement by communicating its energy management program successes and best practices at division leadership meetings, owner/operator meetings, and its Worldwide Convention.



## **Merck & Co., Inc.**

*Whitehouse Station, New Jersey*

Merck & Co., Inc., a global, research-driven pharmaceutical company, has made energy efficiency a priority. It leads its industry and has achieved tremendous results. At the start of 2006, Merck's three most senior executives issued a call to action for all employees to do their part in making the company the "most competitive energy steward in the pharmaceutical industry" by reducing energy use by 25 percent by 2008. Since then, Merck's Global Energy Team has embarked on aggressive initiatives to increase accountability for energy use, inform and engage employees, and upgrade facilities. These efforts have paid off, with a 9.4 percent decrease in energy intensity in 2006 alone. As an ENERGY STAR partner, Merck demonstrates leadership in the ENERGY STAR Pharmaceutical Manufacturing Focus, promotes ENERGY STAR to employees through energy efficiency education materials, and shares best practices with other manufacturers.



## **PEPSICO**

### **PepsiCo**

*Purchase, New York*

PepsiCo, a global snack and beverage company with a corporate vision to continuously improve the world in which it operates, incorporates energy and ENERGY STAR as a key component of its sustainability strategy. In 2006 PepsiCo expanded its ENERGY STAR Award-winning energy program from within its Frito-Lay division to all of its companies—Pepsi-Cola beverages, Gatorade, Tropicana juices, and Quaker Foods—as part of its commitment to corporate energy management. At the same time, PepsiCo worked "upstream" to reduce the embedded energy of inputs to its business by requesting that suppliers establish energy goals, demonstrate energy management activities, and join the ENERGY STAR partnership. As an ENERGY STAR partner, PepsiCo has been an active supporter and contributor to ENERGY STAR initiatives and the ENERGY STAR "Change a Light, Change the World" campaign. Through its corporate-wide energy program and initiatives, PepsiCo reduced energy intensity by 6 percent in 2006, avoiding an estimated \$14 million in energy and utility costs. The company's energy savings represent the equivalent sales of 33 million bottles of Gatorade, 14 million boxes of cereal, or 25 million bags of Lay's potato chips.



# Raytheon

## Raytheon Company

*Waltham, Massachusetts*

Raytheon Company, an aerospace defense and systems supplier, launched its Energy Conservation for a Competitive Advantage program in 2006, resulting in energy savings of more than 200 billion BTUs. If normalized for business revenue, this is equivalent to a 9 percent improvement over 2005. This impressive achievement was a result of Raytheon's CEO establishing an aggressive, company-wide electricity reduction goal of 10 percent and a greenhouse gas emission reduction goal of 33 percent over 5 years as part of EPA's Climate Leaders program. To reach these impressive goals, Raytheon employed the strategies of corporate-wide energy planning, energy management, employee education, goal setting, and aggressive tracking and measurement. The company established an extensive network of 600 energy champions who manage energy efficiency in specific work areas and motivate and serve as role models for the company's employees. To build capacity across the entire corporation and to motivate change, performance tracking scorecards were used for rewarding good performers, Success Stories helped highlight specific energy reduction measures, and monthly raffles were instituted to give away, among other things, ENERGY STAR qualified products. These and other incentives enhance awareness and drive change throughout Raytheon.



## San Diego Unified School District

*San Diego, California*

The San Diego Unified School District (SDUSD) educates nearly 133,000 K–12 students in more than 200 educational facilities, 144 of which, or 72 percent, have earned the ENERGY STAR label. SDUSD is the eighth largest urban school district in the country and the second largest school district in California. It has assessed the energy performance of 80 percent of its buildings using ENERGY STAR's Portfolio Manager tool and has undertaken many improvements since first partnering with EPA in 1996. With a portfolio-wide rating of 84, the district has saved close to \$12 million per year, and more than \$90 million over the past 12 years. Efforts with San Diego Gas and Electric and the California Public Utility Commission have brought new lighting, new controls, and new ENERGY STAR qualified refrigerators into the schools. Further, the district continues to lead in clean energy with the installation of more than 3.6 MW of flexible amorphous crystal photovoltaic panels bonded to new single-ply white cool roofs, grants for hydrogen refueling stations, and innovative energy education programs. SDUSD highlights the ENERGY STAR program on its Web page and places stickers with the SDUSD and ENERGY STAR logo on light switches, air conditioners, and next to computer monitors to help make faculty and students more aware of the importance of energy efficiency. In addition, SDUSD provides educational resources to teachers wanting to incorporate energy efficiency and conservation into their lesson plans.



Seaford School District

### **Seaford School District** *Seaford, Delaware*

The Seaford School District, with full support of the superintendent and school board, fast tracked efforts to have all 6 of its schools surpass the high performance ENERGY STAR threshold rating of 75 and earn the ENERGY STAR for each school. Energy benchmarking has become a backbone of the district's Energy Management Program. Building improvements flow from this critical first step of finding energy waste within its schools and eliminating it. By focusing on its least efficient school, Seaford quickly pinpointed hot water heating as an area for improvement, implemented changes, and has now earned an ENERGY STAR. Having all ENERGY STAR qualified schools has not slowed down the Seaford School District's energy management program. Investments to upgrade lighting to the most efficient on the market; replacement of windows in older schools; and new technology demonstrations, including onsite solar panels, continue to improve energy performance. Seaford school officials have also become mentors for other school districts, their program will help serve as a model for the State Department of Education's guidance on the issue, and the local media has spread the word throughout the community that the district is helping the environment and being fiscally responsible through its impressive energy management program.



### **Shriners Hospitals for Children—Houston** *Houston, Texas*

The Houston Shriners Hospital is a 40-bed pediatric hospital providing comprehensive orthopedic care to children at no cost. Shriners' CEO in Houston recognizes that every dollar saved enables the hospital to treat a greater number of children, purchase new medical technology, and fund more research. Shriners-Houston joined ENERGY STAR in 2003 after learning its energy performance was less than the industry average. The director of engineering and maintenance created an internal energy team with one goal: to achieve the ENERGY STAR for the facility utilizing in-house labor and without increasing the operations budget. The hospital succeeded dramatically, winning the ENERGY STAR four years in a row and raising its energy performance rating by 49 points. Last year the hospital continued lighting retrofits, installed occupancy sensors and high efficiency motors, replaced inefficient computers, improved operations, and saved another \$21,500 in energy costs. Its performance rating climbed to 91. Shriners-Houston shares best practices through association conferences, newsletters, local magazines, and industry trade publications.

## ENERGY STAR Partner of the Year—Service and Product Provider



### **Schools for Energy Efficiency from Hallberg Engineering, Inc.**

*White Bear Lake, Minnesota*

The Schools for Energy Efficiency (SEE) Program from Hallberg Engineering, Inc., is a comprehensive initiative designed to support K–12 schools in Minnesota with ideas and methods to reduce energy use and related expenses. Partnering with ENERGY STAR to help achieve these goals, SEE is making its mark. Nine school districts were named ENERGY STAR Leaders in Minnesota by the end of 2006. Minnesota is also home to the most ENERGY STAR school partners, and more than 30 school buildings have earned the ENERGY STAR label. Since SEE began in 2003, more than 250 schools have participated, with a combined average annual energy savings of 11 percent and a total of \$5.7 million in avoided utility costs. The program employs a number of ENERGY STAR tools and systems to help deliver these savings, including the national benchmarking system to help communicate district-wide energy performance for business officials, track changes in energy use over time, and help set energy-saving goals. The environmental and financial benefits from the SEE program are expected to continue to grow throughout Minnesota in the coming years. The SEE program also goes beyond offering ways to save on energy and helps create a healthy learning environment and a generation of energy-conscious students.

## ENERGY STAR Partner of the Year—Retailer



### **The Home Depot, Inc.**

*Atlanta, Georgia*

The Home Depot's second Retail Partner of the Year Award is well deserved. In 2006 The Home Depot raised the bar by carrying more ENERGY STAR products than ever and increasing qualifying product sales to 82 million. This leading home improvement retailer also leveraged its prowess to increase the presence of ENERGY STAR through every possible channel—from store signage and brochures to advertising and online media. Highlights include a high-profile partnership with AOL to promote ENERGY STAR products and projects, a Change a Light sweepstakes complete with a Ford Escape hybrid as a prize, February Energy Innovation Month, and the launch of the At-Home Services Insulation Installation Program. All these efforts were supported by a 450 percent increase in ENERGY STAR-related end-cap signage, ongoing print features, numerous television and radio spots, and dedicated ENERGY STAR messaging on homedepot.com. With impressive sales results and billions of impressions, The Home Depot has helped its customers save more than \$300 million and prevented greenhouse gas emissions equivalent to those from more than 400,000 cars.

## ENERGY STAR Partner of the Year—Product Manufacturer



### **AGA Foodservice Equipment**

*Cherry Hill, New Jersey*

AGA Foodservice Equipment's component companies and parent organization have demonstrated a multiyear commitment to building products that are category leaders in energy efficiency. AGA's flagship company, Victory Refrigeration, is the leader in ENERGY STAR qualified commercial refrigerators and freezers with more than 420 qualified models. AGA's other companies, Infinity Fryers and Stellar Steam, are also ENERGY STAR partners for their respective product categories. Along with a fourth company, Eloma Combi-ovens, all AGA companies produce kitchen equipment that uses advanced technology and design to reduce energy and water or oil consumption for end users. AGA is also committed to conveying the ENERGY STAR message to customers, restaurant designers, distribution channel partners, and employees through participation in numerous professional forums including conferences, training sessions, trade shows, and educational presentations. At these venues, company personnel stress the benefits of owning ENERGY STAR qualified equipment. AGA also devotes significant space in its advertising, marketing, and Internet-based communications to promoting ENERGY STAR's environmental message, while also making this message integral to the company's value proposition.



### **Lennox Industries Inc.**

*Richardson, Texas*

A leading manufacturer of commercial and residential comfort systems for more than a century, Lennox continues its strong commitment to high quality and energy efficiency. In 2006 Lennox demonstrated strong growth in its ENERGY STAR labeled product lines. For the first 10 months, more than 23 percent of all Lennox U.S. residential equipment sales were ENERGY STAR, up 32 percent over 2005. On the commercial side, 58 percent of Lennox split systems and 31 percent of all rooftop units were ENERGY STAR qualified, with a 54 percent increase in ENERGY STAR labeled split systems over 2005. The company's promotional activities for the year included participation in regional efficiency efforts, television advertising, and Web site promotions. In September 2006, Lennox also hosted a conference on HVAC efficiency that brought together 45 market leaders and authorities in energy efficiency. Lennox extensively uses the ENERGY STAR logo in its print and electronic literature. In 2006 Lennox launched a media campaign, "Bad Air," showcasing ENERGY STAR qualified products. It generated nearly 2 billion consumer impressions. In addition to prominently featuring the ENERGY STAR logo and messaging throughout its Web site, Lennox launched a separate micro site, *ItPaysToLiveSmart.com*, that educates consumers on the energy and environmental benefits of purchasing efficient HVAC equipment. Lennox also launched several initiatives aimed at internal education and developed an all new ENERGY STAR Sales Guide that was distributed to its 7,000 dealers nationwide. Lennox has distinguished itself as a leader by embracing ENERGY STAR and its goals and aggressively marketing new qualified products.



## **Progress Lighting**

*Greenville, South Carolina*

Progress Lighting demonstrated outstanding commitment to ENERGY STAR in its pursuit of a comprehensive program for efficient lighting fixtures. Progress employed a number of innovative outreach strategies to promote ENERGY STAR, sponsoring regional events such as the Carolina Green Home Tour and national events including a media breakfast at the International Builders' Show®. Altogether, the company's media outreach resulted in articles with total circulation of more than 1.2 million readers. Builder outreach was another area of accomplishment, as Progress participated in electric utility training programs and promoted efficient fixture packages to builders and developers. On the product development side, Progress launched six new efficient fixture collections, increasing its ENERGY STAR qualified product offerings by 25 percent.



## **Pella Corporation**

*Pella, Iowa*

An ENERGY STAR Windows, Doors, and Skylights partner since the company's inception in 1998, Pella Corporation is being recognized for its dedication and commitment to increasing energy efficiency in American households. Known for its innovation, Pella has made ENERGY STAR a pivotal part of its product design and marketing strategy. In 2006 Pella was able to increase its total sales of ENERGY STAR qualified windows and doors by 112 percent over 2005, despite a downswing in the residential construction market. With its enormous reach through national mass-market media outlets, Pella invests heavily in consumer education, focusing two specific campaigns in 2006 on energy efficiency. In addition, Pella goes to great lengths to educate its roughly 37,000-member sales force on ENERGY STAR to ensure customers receive the comfort and savings they deserve from ENERGY STAR qualified windows and doors.



**Traditionally better doors.**

## **Precision Entry, Inc.**

*Sugarcreek, Ohio*

For the second year in a row, Precision Entry leads the way to energy efficiency in the residential door industry by earning the Partner of the Year Award. Precision Entry boasts an impressive 100 percent ENERGY STAR qualified product line and incorporates an array of ENERGY STAR educational materials into its Web site, product literature, and internal training efforts. In 2006 Precision demonstrated its commitment to ENERGY STAR by improving the weather stripping and seals used in its door fabrication. In addition to excellent incorporation of ENERGY STAR into consumer outreach and marketing materials, the company also developed an online savings calculator to help homeowners estimate savings from its energy-efficient door systems.

## ENERGY STAR Partner of the Year—New Homes



### **Advanced Energy**

*Raleigh, North Carolina*

Advanced Energy is a 501(c)(3) nonprofit energy services provider and ENERGY STAR partner in North Carolina that promotes energy efficiency and alternative energy resources. In 2006 it helped 50 nonprofit homebuilders in 40 counties construct more than 300 ENERGY STAR qualified homes that serve families earning 80 percent or less than the area median income. Advanced Energy has partnered with the North Carolina Housing Finance Authority to bring ENERGY STAR to all new supportive housing and Low Income Housing Tax Credit housing, providing a good example of how local energy groups can provide real solutions and a practical means for housing authorities to implement their energy priorities. The company has also worked with dozens of Habitat for Humanity chapters and community development corporations to change their production processes to incorporate ENERGY STAR guidelines. It is currently working on developing a pilot program to offer Home Performance with ENERGY STAR to existing affordable housing stock.



*You Belong Here.*

### **Anderson Homes, Inc.**

*Cary, North Carolina*

Anderson Homes has made a significant contribution to the growth of ENERGY STAR in North Carolina, an emerging market for ENERGY STAR qualified homes. The company's mission is to be a leader and role model for ENERGY STAR homes in the Raleigh/Durham market. In its efforts to achieve this goal, it became a 100 percent builder in 2006, increasing the number of qualified homes by 250 percent, from 81 in 2005 to more than 300. The ENERGY STAR mark is featured prominently on the Anderson Homes Web site, on billboards, magazines, model displays, corporate folders, business cards, and newspaper and radio ads. The company planned and managed a cooperative advertising campaign and selected marketing outlets geared towards people with active lifestyles, including movie theaters, gyms, restaurants, and select newspapers and radio. In fact, its ENERGY STAR pirate radio spot won a 2006 Communicator Award of Distinction. Sales staff receive monthly training on ENERGY STAR home construction to help them market the homes. According to a 2006 JD Powers and Associates customer survey, Anderson Homes experienced the lowest number of defects per 100 homes in the Raleigh/Durham market. Many ENERGY STAR qualified products are standard in Anderson homes, such as appliances, programmable thermostats, and ceiling fans.





### **Bob Ward Companies**

*Edgewood, Maryland*

A builder in Maryland and Pennsylvania, Bob Ward Companies has been promoting ENERGY STAR homes since 1997. The company built 106 ENERGY STAR homes in 2006, bringing its total to almost 2,000. Its lenders recognize the cost savings of ENERGY STAR homes and offer special financing and credits for homebuyers. The ENERGY STAR mark is featured prominently on all print, media, collateral, trade show, and point-of-sale materials. Bob Ward Companies conducts seminars for subcontractors to explain proper installation techniques of ENERGY STAR, and for sales associates to show them how to effectively communicate the benefits of ENERGY STAR qualified homes to prospective buyers. The company's commitment extends to offering ENERGY STAR appliances, programmable thermostats, and ceiling fans.



### **Bosgraaf Homes**

*Holland, Michigan*

Bosgraaf Homes, a family-owned business in western Michigan, has been a 100 percent ENERGY STAR partner since 1999. In 2006 Bosgraaf built its 1,000<sup>th</sup> ENERGY STAR home, which it promoted by sending "virtual groundbreaking" kits to news media as well as community and industry leaders in western Michigan. When the home was completed, Bosgraaf hosted an open house during the 12<sup>th</sup> Annual Fall Parade of Homes that included a scavenger hunt, media coverage, and free compact fluorescent light bulbs (CFLs) for the first 1,000 visitors. Bosgraaf has incorporated the ENERGY STAR mark and messaging into many aspects of its marketing and sales including radio and newspaper ads, its Web site, and special public relations campaigns. The company also participated in Home Expo 2006, which promoted energy efficiency. In late 2006, Bosgraaf ran an inventory reduction sale, with reductions representing between 1,000 days and 1,000 weeks of free energy. Bosgraaf offers the ENERGY STAR Advanced Lighting Package as an option to buyers as well as ENERGY STAR qualified lighting fixtures and bulbs, HVAC equipment, windows, and appliances.



### **CMH Manufacturing, Inc., a subsidiary of Clayton Homes, Inc.**

*Maryville, Tennessee*

CMH Manufacturing is a subsidiary of Clayton Homes, Inc., a manufactured-home builder. CMH has continually increased consumer awareness nationally by promoting ENERGY STAR at all 34 U.S. Department of Housing and Urban Development plants and more than 1,000 retail locations from coast to coast. The company has incorporated ENERGY STAR into its marketing, including its Web site, consumer brochures, retailer brochures, and training materials for retailers. As a result of its commitment to ENERGY STAR, CMH reports reduced customer callbacks and complaints and overall increased homeowner satisfaction.



**The Commodore Corporation***Goshen, Indiana*

The Commodore Corporation, a manufactured-home builder, made an aggressive commitment to increase production of ENERGY STAR homes in 2005. In less than a year, Commodore has become the largest builder of manufactured homes meeting ENERGY STAR specifications in the Northeast. The company sold nearly 1,700 ENERGY STAR homes in 2006. It promotes the ENERGY STAR program at all 34 U.S. Department of Housing and Urban Development plants and more than 1,000 retail locations from coast to coast. The ENERGY STAR mark is featured prominently on Commodore's Web site, in its brochures and marketing materials to consumers as well as retailers, and in its displays at trade shows. The company created a Retailer Resource that explains the certification process and the steps for ordering an ENERGY STAR home.

**DPIS Engineering, LLC***Tomball, Texas*

DPIS Engineering provides engineering and inspection services to the building industry. An ENERGY STAR partner since 2001, it verified approximately 8,000 ENERGY STAR homes in 2006, representing 25 percent of the ENERGY STAR homes in that market. The company is the first Texas corporation to acquire the status of RESNET Rater Training Provider. DPIS provides marketing, construction, and sales training to help builders achieve success through the ENERGY STAR program.

**Energy Inspectors***Las Vegas, Nevada*

Energy Inspectors, an energy services company that has worked with ENERGY STAR since 2001, provides a variety of marketing, rating, and contracting services to builders, homeowners, and utilities. Operating in four states, Energy Inspectors has verified more than 35,000 ENERGY STAR homes in the past 3 years. In 2006 it verified more than 17,000 homes, a 40 percent increase over the previous year. The company's success allowed it to expand into Utah, where it is responsible for adding 23 new production builders to the ENERGY STAR program.



## **Energy Services Group**

*Wilmington, Delaware*

Energy Services Group has been rating ENERGY STAR homes in the mid-Atlantic region since 1997. The company also provides air-sealing services with an emphasis on thermal bypass elimination, and instrumental diagnostics in both new and existing homes. It verified more than 1,600 homes in 2006. The company sponsored training and educational events such as the "Energy and Environmental Building Association Houses That Work" seminars, participated with builders in a cooperative advertising campaign, and volunteered its services to the Harford Habitat for Humanity Bob Ward Builder Blitz 2006. It also actively promotes ENERGY STAR at builder trade shows throughout the mid-Atlantic.



## **Fox Energy Specialists, The Nelrod Company**

*Fort Worth, Texas*

Fox Energy Specialists, a Division of the Nelrod Company, has been providing ENERGY STAR services in Texas since 2001. Since that time it has verified more than 28,000 homes. In 2006 alone, the company verified more than 9,100 ENERGY STAR homes. Fox's success in the Dallas/Ft. Worth area allowed it to take ENERGY STAR into the Houston market. Fox features and promotes the ENERGY STAR label in all its sales and marketing materials, including ads, brochures, trade show displays, vehicles, staff uniforms, and its Web site. Its development director and division director have been featured guest speakers on the ENERGY STAR program at several local and national events and on local radio shows.

# HAVEN

*Designed for the energy of life.*

## **Haven Properties**

*Alpharetta, Georgia*

Haven Properties, the only Atlanta-based homebuilder building 100 percent of its homes to ENERGY STAR standards, has contributed significantly to the growth of ENERGY STAR in that market. Haven Properties has incorporated ENERGY STAR into all aspects of its marketing, including a weekly 2-minute TV spot that airs on Sunday mornings, weekly print ads, and its Web site. The company participated in the "Change a Light, Change the World" campaign and promoted it at an employee and agent launch, followed by a consumer launch where it encouraged consumers to take the pledge and gave out compact fluorescent light bulbs (CFLs). The company provides homeowners with a home heating and cooling guarantee and offers ENERGY STAR qualified dishwashers, central air conditioners, furnaces, and thermostats in its homes.

**Holton Homes, Inc.***Nampa, Idaho*

This family-owned business is the largest ENERGY STAR builder in Idaho. The company facilitates training for its sales staff as well as real estate professionals. Holton uses the ENERGY STAR logo in all point-of-sale materials and ads, on its Web site, and on company vehicles. ENERGY STAR appliances are standard in all Holton homes. The company provides homeowners with a manual, "the House Book," that contains a chapter on ENERGY STAR. As a result of its commitment to ENERGY STAR, Holton reports reduced customer callbacks and complaints and overall increased customer satisfaction.

**K. Hovnanian Homes—Minnesota Division***Eden Prairie, Minnesota*

The Minnesota division of this national homebuilder has been an ENERGY STAR partner since 2004 and built 324 ENERGY STAR homes in 2006. K. Hovnanian is currently the largest ENERGY STAR builder in Minnesota. The company has incorporated ENERGY STAR into many aspects of its marketing, including the Web site, print advertising, energy-saving tip sheets for new homeowners, and its model homes.

**Palm Harbor Homes***Addison, Texas*

Palm Harbor Homes, a manufactured-home builder, has embraced ENERGY STAR, citing a commitment to "building and selling our customers' dream homes that exceed their expectations." A partner since 1997, Palm Harbor built nearly 470 ENERGY STAR qualified homes in 2006. It consistently uses the ENERGY STAR mark in its advertising, marketing, training materials, and Web site. For two years in a row, the company won the Northwest Energy Efficient Manufactured Home Program award for the display home that best demonstrates and features energy efficiency. It promotes its partnership with ENERGY STAR in the Palm Harbor Homes Factory Tour, which had more than 1,100 visitors in 2006. The company lists ENERGY STAR certification as a "top feature and benefit" of its homes and conducted numerous training sessions with its retail partners throughout the year.



### **Southern Energy Management**

*Raleigh, North Carolina*

Southern Energy Management, an ENERGY STAR partner for four years, is helping bring energy-efficient homes to the Southeast. It has experienced tremendous growth in the past year. In 2006 the company doubled the number of ENERGY STAR ratings performed and increased the number of client builders to 80. Southern Energy prominently features the ENERGY STAR mark in all advertising and marketing as well as showcasing it in its trade show booth. Partnering with ENERGY STAR is good business: Southern Energy's revenues have tripled in the past three years.



### **Southwest Energy Conservation, LLC**

*El Paso, Texas*

Southwest Energy Conservation, an ENERGY STAR partner since 2004, has been instrumental in the growth of ENERGY STAR homes in the El Paso market. In the past year the company has experienced a 45 percent increase in the number of ENERGY STAR homes it verified, from 234 in 2005 to 447 in 2006. In addition, Southwest Energy Conservation's market has seen nearly a doubling of ENERGY STAR builders, to almost 60 in 2006. This growth can be attributed to the company's recruitment efforts, which include builder seminars, training, advertising, marketing materials, and coverage in the local media.



### **Winton/Flair Custom Homes**

*El Paso, Texas*

Winton/Flair Custom Homes has made a significant contribution to the growth of ENERGY STAR in El Paso and southern New Mexico. As a 100 percent partner, it built 182 ENERGY STAR qualified homes in 2006. Winton/Flair homes come standard with a variety of ENERGY STAR qualified products, including windows, lighting, doors, skylights, heating, air conditioning, and appliances. The company uses the ENERGY STAR logo in all road signs, company magazines, flyers, its Web site, letterhead, and sales contracts. Winton/Flair attributes a 53 percent increase in sales revenue to its extensive marketing and sales training. Winton/Flair marketing efforts include road signs, newspaper ads and articles, city bus ads, realtor marketing, direct mail, mall and airport displays, as well as radio and TV advertising. The company also participates as a sponsor in the "Change a Light, Change the World" campaign.

## ENERGY STAR Award for Excellence in Home Improvement



### **Efficiency Vermont**

*Burlington, Vermont*

In 2006 Efficiency Vermont made a committed effort to inform Vermonters, whether homeowners looking to make improvements or contractors looking for ways to improve and expand their businesses, about the value of Home Performance with ENERGY STAR. Efficiency Vermont's primary strategy has been to build and promote a market infrastructure that has the building-science expertise necessary to address consumer needs while raising awareness about the benefits of Home Performance with ENERGY STAR. Building on three years of promoting energy efficiency best practices, Efficiency Vermont sponsored four 8-day contractor training sessions, which have resulted in 18 contractors being certified (by the Building Performance Institute) to deliver whole house services across the State.

## **nationalgrid**

### **National Grid**

*Northborough, Massachusetts*

Under National Grid's leadership, more than 1,100 home improvement retrofits have occurred under the Home Performance with ENERGY STAR banner since 2002, with a total of \$3 million in homeowner investments in energy efficiency. The estimated savings from these retrofits are projected to be close to 50,000 MMBTUs by the end of 2006. National Grid credits its broad energy awareness campaign, targeted mailing, low-interest financing, and strong commitment to customer service for its success under Home Performance with ENERGY STAR. That success is expected to grow in 2007.

## ENERGY STAR Award for Excellence in Energy Efficient Affordable Housing



**Enterprise**  
*Columbia, Maryland*

One of Enterprise's key commitments is to provide quality, affordable housing to the low-income community. Enterprise's Green Communities<sup>SM</sup> initiative is a \$555 million effort that supports construction and rehabilitation of highly sustainable affordable homes by providing developers with grants, financing, training, and technical assistance. The energy-efficiency component of Green Communities construction criteria requires that all new single-family and low-rise construction meet or exceed ENERGY STAR guidelines. Also, all appliances and interior fixtures installed in these homes must be ENERGY STAR qualified. Enterprise also evaluates the real costs and benefits of green building, disseminates best practices, and helps state and local governments enact and implement smarter and healthier housing policies. It has made important contributions in convincing the lending community that "first cost" considerations can be offset by the long-term benefits of high-performance buildings. Enterprise's accomplishments through Green Communities in 2006 included providing vital funding for 2,845 affordable, healthy, energy-efficient homes meeting ENERGY STAR guidelines and adding ENERGY STAR provisions to a number of state and local housing policies. Enterprise's commitment to ENERGY STAR brings energy efficiency to affordable housing residents across the United States.



**New Jersey Green Homes Office—New Jersey Department of Community Affairs**  
*Trenton, New Jersey*

The Green Homes Office of New Jersey's Department of Community Affairs continued to build on past successes using ENERGY STAR as the platform for achieving its green, affordable housing goals. Through its New Jersey Affordable Green program, the Green Homes Office has developed 3,364 ENERGY STAR qualified affordable housing units since 2000, with more than 1,000 built in 2006 alone. The office requires ENERGY STAR qualification for all state-financed new affordable housing and offers technical assistance, training, and financial benefits in the form of grants and low-interest loans. The office has added requirements that only ENERGY STAR qualified appliances are used in state-financed affordable housing and that a qualified lighting fixture be installed in each occupied room. In addition, the office introduced a new Premium program that focuses on developing exceedingly high performance ENERGY STAR qualified affordable housing. Premium housing is required to include ENERGY STAR's Indoor Air Package. The scope of the Green Homes Office's energy polices provides many useful examples for local jurisdictions, state agencies, and housing authorities on how to advance energy and green building requirements. This is the second consecutive year that the office has won Partner of the Year for Excellence in Affordable Housing.



### **Community Housing Partners Corporation**

*Christiansburg, Virginia*

The Community Housing Partners Corporation is a nonprofit community development corporation. Its goal is to create affordable housing that is environmentally and economically sustainable for the long term. As such, Community Housing ensures that all of its housing projects incorporate ENERGY STAR appliances and windows. In 2006 it completed construction of 14 new ENERGY STAR qualified, affordable housing units for first-time, low- to moderate-income homebuyers, and upgraded 182 affordable housing units to include ENERGY STAR appliances and windows. Families who buy Community Housing Partners' homes receive comprehensive homeowner's manuals that include product information and environmental education and service checklists. All buyers are also required to attend home-buyer education classes that emphasize the energy-efficiency features of their new homes.



### **Houston Habitat for Humanity**

*Houston, Texas*

As a proud ENERGY STAR partner, Houston Habitat for Humanity builds all its homes to be ENERGY STAR qualified as part of its mission to provide safe, affordable housing for first-time homebuyers in need. In 2006 alone the group built 288 ENERGY STAR qualified homes. In fact, Houston Habitat for Humanity has been building all of its homes to ENERGY STAR performance guidelines since 2002. In addition, the group provides zero-interest loans to low-income Houstonians who are unable to afford traditional mortgages. Its partnership with ENERGY STAR is an extension of its mission—to build and provide affordable housing.



### **Louisville Metro Housing Authority**

*Louisville, Kentucky*

By utilizing HOPE VI grants from the U.S. Department of Housing and Urban Development, the Louisville Metro Housing Authority (LMHA) has been able to develop a new mixed finance, affordable housing community to replace the oldest public housing complex in Kentucky. In 2006 LMHA completed construction of the first 69 units of this new, 689-unit, rental and homeownership development. Each unit will earn the ENERGY STAR label. The actions of LMHA have inspired the Lexington Housing Authority to include ENERGY STAR guidelines in its HOPE VI competitive grant application criteria. This is an excellent example of what can be accomplished through capital grant programs and a strong commitment to truly affordable housing.





## **Pennsylvania Housing Finance Agency**

*Harrisburg, Pennsylvania*

Created in 1972, the Pennsylvania Housing Finance Agency (PHFA) is the Commonwealth's leading provider of funding for affordable rental housing. As a program administrator, the agency sets criteria used to allocate agency funds and tax credits via a competitive application process that uses points to quantify the merits of each proposal. PHFA made impressive and rapid progress in rewarding development projects that demonstrate a strong energy-efficiency component. In 2005 the agency began offering points to developments featuring ENERGY STAR qualified appliances and mechanical equipment. In 2006 additional points were awarded to developments verified to meet or exceed ENERGY STAR guidelines. The agency recently announced a new demonstration program that will require all new affordable dwellings to bear the ENERGY STAR label.



**Philadelphia Housing Authority**  
Building Beyond Expectations

## **Philadelphia Housing Authority**

*Philadelphia, Pennsylvania*

In 2005 the Philadelphia Housing Authority (PHA) proactively responded to spiraling energy costs by developing a plan to reduce energy consumption at all residential properties and office facilities. One significant element of PHA's plan is an ENERGY STAR Homes demonstration project, which has begun to systematically change the way PHA builds low-income housing. This project includes 64 townhouse units that will qualify for the ENERGY STAR label and save each household an average of more than \$500 per year. The project has also provided PHA staff, architects, engineers, and builders hands-on experience and hard data about energy-efficient construction. In 2006 the Pennsylvania Department of Environmental Protection announced funding for a grant that will help PHA build more ENERGY STAR qualified homes.

## Special Recognitions— U.S. Department of Housing and Urban Development (HUD)

Four HUD Regional Energy Coordinators are receiving certificates for work demonstrating superior leadership in supporting a Memorandum of Understanding (MOU) signed by EPA, DOE, and HUD. The MOU promotes use of ENERGY STAR qualified products and building design and construction, and is the implementation mechanism for specific ENERGY STAR actions in the HUD Energy Action Plan.



### Special Recognition for Excellence in Developing a HUD-EPA Regional Cooperative Agreement

U.S. Department of Housing and Urban Development (HUD) Region VI—Southwest  
Energy Coordinator, Laurence Doxsey

*Field Environmental Officer, Community Planning and Development (CPD) Field Office,  
San Antonio, Texas*

Mr. Doxsey initiated a partnership with EPA's Region VI to formalize HUD and EPA's efforts to improve the energy efficiency of HUD-funded affordable housing. This included forming cooperation mechanisms and integrating outreach activities that assisted implementation of ENERGY STAR in the states within the region. For example, Mr. Doxsey arranged training for HUD community development directors in 20 cities and urban counties, and for HUD staff on ENERGY STAR guidelines for new residential construction. As a result, the City of San Antonio committed to building all affordable housing to ENERGY STAR guidelines this fiscal year. Mr. Doxsey's efforts in promoting the ENERGY STAR "Change a Light, Change the World" campaign to public and assisted housing stakeholders led to the highest participation level in the campaign among all HUD regions.

### Special Recognition for Excellence in Facilitating Bulk Purchase of ENERGY STAR Qualified Products

U.S. Department of Housing and Urban Development (HUD) Region IX—Pacific/Hawaii  
Energy Coordinator, Wayne Waite

*Director, Field Program Management Office, Reno, Nevada*

In partnership with DOE, Mr. Waite developed a national, Web-based ENERGY STAR bulk purchasing tool to increase access to and affordability of ENERGY STAR qualified products, appliances, and lighting among affordable housing owners, developers, administrators, and rehabilitation contractors. By the end of 2006, 85 suppliers of qualified ENERGY STAR appliances, CFLs, and light fixtures had agreed to offer quotes in response to requests from HUD public and multifamily housing providers, affordable housing developers and rehabilitation contractors, and other organizations administering housing programs. The training and outreach completed in Region IX resulted in registration of more than 200 public housing authorities and other organizations looking to buy ENERGY STAR qualified products on the site.

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## **Special Recognition for Excellence in HUD-Wide Promotion of ENERGY STAR's "Change a Light, Change the World" Campaign**

U.S. Department of Housing and Urban Development (HUD) Region IV—  
Southeast/Caribbean

Energy Coordinator, James Chaplin

*Senior Advisor to the Assistant Deputy Secretary for Field Program Management and to the Regional Director of Region IV, Atlanta, Georgia*

Mr. Chaplin served as HUD national director in promoting the 2006 ENERGY STAR "Change a Light, Change the World" campaign. He initiated HUD-wide participation in the outreach campaign, which resulted in proclamations and activities with an estimated 150,000–250,000 ENERGY STAR qualified light bulbs installed over the course of 2006. He also established the mechanism for continued HUD participation in the campaign in future years.

## **Special Recognition for Excellence in Promoting ENERGY STAR to HUD Grantees**

U.S. Department of Housing and Urban Development (HUD) Region I—New England  
Energy Coordinator, Bob Paquin

*Director, CPD Field Office, Boston*

Mr. Paquin has initiated and organized numerous workshops and presentations to promote ENERGY STAR guidelines for new residential construction to HUD grantees throughout New England. Mr. Paquin's work has extended beyond the region, however, with his ENERGY STAR presentations having been adopted and used by all of HUD's CPD field offices around the country. As a direct result, nearly 40 HOME and Community Development Block Grant Program grantee localities have adopted ENERGY STAR residential new construction guidelines in their procurement process for affordable housing. This has led to construction of 5,100 units qualified or to be qualified for ENERGY STAR.

## **Special Recognition for Excellence in Energy Efficient Affordable Housing**

### **Denton Affordable Housing Corp.**

#### **Denton Affordable Housing Corporation**

*Denton, Texas*



#### **Nashville Area Habitat for Humanity**

*Nashville, Tennessee*

Worcester East Side  
Community Development Corporation 

#### **Worcester East Side Community Development Corporation**

*Worcester, Massachusetts*

These three organizations have each made a commitment to ENERGY STAR as the platform for improving the energy efficiency and affordability of their housing. Together these organizations were responsible for developing and building 66 new, affordable, ENERGY STAR qualified homes in 2006. They have collectively demonstrated their commitment to ENERGY STAR in a variety of ways, including qualifying 100 percent of their new affordable housing as ENERGY STAR, installing only ENERGY STAR qualified appliances in new and existing housing, educating low-income residents on using the energy-efficient features of their homes, and working with other organizations to encourage replication of their efforts.

## ENERGY STAR Partner of the Year— Energy Efficiency Program Delivery



### Arizona Public Service (APS)

*Phoenix, Arizona*

Arizona Public Service (APS) became an ENERGY STAR partner in 2005 and launched its ENERGY STAR Residential Lighting Program in October of that year. In 2006 APS further embraced the ENERGY STAR platform as part of its overall conservation campaign, with impressive results. Since the program's launch, more than 1.3 million compact fluorescent light bulbs (CFLs) have been sold—1.1 million in 2006 alone, which APS estimates will save tens of millions of dollars in energy costs—and retailer participation has increased by more than 200 percent. Also as a result of APS's program, Arizona Governor Janet Napolitano proclaimed October 4 to be ENERGY STAR Change a Light Day for the State, Mayor Phil Gordon proclaimed December 1 to be ENERGY STAR Day for Phoenix, and Bank of America incorporated the program into its own environmental activities. APS has also shared energy-efficiency messaging in-house, creating a display in its lobby to help all employees learn how to incorporate energy efficiency into their own lives.



### Building Owners and Managers Association (BOMA) International

*Washington, District of Columbia*

The Building Owners and Managers Association (BOMA) International, which represents more than 9 billion square feet of commercial real estate in the United States, has a long history of education and advocacy for energy efficiency. The group is now addressing climate change by endorsing ENERGY STAR, recognizing environmental achievements in the commercial real estate industry, and delivering effective programs to help members meet the ENERGY STAR Challenge—reducing energy use by 10 percent or more. In 2006, through the BOMA Foundation and in partnership with ENERGY STAR, BOMA International developed the BOMA Energy Efficiency Program (BEEP). By illustrating the value of energy efficiency, BEEP has helped spur an industry movement toward better energy management. In this first year alone, BOMA International trained nearly 5,000 practitioners through BEEP. This innovative operational excellence program trains commercial real estate practitioners on cost-effective strategies to reduce energy use in commercial buildings. It also helps raise awareness for the importance of strategic energy management. Combining Web-based training with in-person sessions, the program promotes industry standards for operational improvement, provides recognition opportunities for successful energy efficiency initiatives, and focuses on the importance of benchmarking and tracking energy use while finding ways to eliminate energy waste. BOMA International estimates that practitioners representing 2 billion square feet of commercial space will adopt best practices as a result of BEEP over the next few years. A 10 percent reduction in energy use for this space has the potential to result in \$400 million in energy savings annually and a \$5 billion increase in asset value. Through its energy efficiency programs, BOMA International aims to reduce the commercial real estate industry's energy consumption and carbon emissions by at least 10 percent annually, and will use EPA's energy performance rating system to help monitor progress toward that goal.



### **Northwest Energy Efficiency Alliance**

*Portland, Oregon*

A longtime champion of ENERGY STAR, in 2006 the Northwest Energy Efficiency Alliance (NEEA) completed a 3-year effort supporting premium efficiency, ENERGY STAR qualified clothes washers under the overall theme of "Best of the Best." NEEA employed a regional, market-based strategy that brought together ENERGY STAR industry partners to provide special discounts, incentives, and self-funded promotions. The program met NEEA's goals to raise awareness, increase market share, and influence the market for premium-efficiency clothes washers within ENERGY STAR. Market share for ENERGY STAR clothes washers in the Northwest rose an estimated 4 percent over 2005, with premium-efficiency machines accounting for more than 50 percent of the ENERGY STAR qualified clothes washers rebated.

### **State of California Investor-Owned Utilities**



### **Pacific Gas and Electric Company**

*San Francisco, California*



### **Southern California Edison**

*Rosemead, California*



A  Semptra Energy utility®

### **Southern California Gas Company**

*Los Angeles, California*

In 2006 the State of California's Investor-Owned Utilities (IOUs) launched a statewide program focused on energy-efficient commercial food service equipment. This program aims to reduce energy use in this energy-intensive part of many businesses. Combining promotion, outreach, training, and incentives, the IOUs promoted energy-efficient technologies and processes to industry decision makers responsible for food service equipment manufacturing, purchasing, and sales. Specific program services included site audits, equipment testing, new restaurant plan review, and regular seminars on energy efficiency for food service industry professionals. Much was accomplished in 2006: 85 food service audits, more than 300 rebates for ENERGY STAR qualified commercial food service equipment, and multiple field visits and design consultations. In addition, the IOUs held more than 100 food service energy efficiency seminars with almost 3,500 attendees, and partnered with EPA on a promotion at the 2006 Western Foodservice & Hospitality Expo in Los Angeles, where more than 3,500 pieces of program information were distributed and 600 program leads were generated.

## ENERGY STAR Award for Excellence in ENERGY STAR Promotion



### **Lowe's Companies, Inc.**

*Mooresville, North Carolina*

Lowe's helped many Americans save energy and money through its implementation of "Energy Savings Month" in October 2006. Through this multimedia campaign, customers were educated and encouraged to "Save Energy, Save Money" through the use of home-sealing products and tips, ENERGY STAR qualified fixtures and compact fluorescent light bulbs (CFLs), and "how-to" clinics nationwide. With the launch of an aggressive direct mail campaign coupled with superbly executed TV advertising, which featured ENERGY STAR products and the ENERGY STAR @ home tool, the "Save Energy, Save Money" promotion garnered millions of impressions and resulted in a nearly 900 percent visitor increase to Lowe's Energy page for the month and an impressive 40 percent increase in sales of energy-efficient products over the previous October.



### **Georgia Power**

*Atlanta, Georgia*

In 2006 Georgia Power led the way in bringing ENERGY STAR to the Southeast. Tying yearlong promotions into the ENERGY STAR "Change a Light, Change the World" campaign, Georgia Power was one of the top five pledge drivers out of 600 organizations participating, highlighting ENERGY STAR qualified compact fluorescent light bulbs (CFLs) as an easy first step for customers to take in learning the value of energy efficiency and incorporating energy-saving activities into their daily lives. Georgia Power kicked off its 2006 promotion with an event for its 2,200 employees that drew local media coverage and featured speakers from the U.S. Department of Energy (DOE) and Georgia's Public Service Commission. Mass media outreach included TV, radio, print, Internet, and billboards, and Georgia Power established cooperative promotions with other ENERGY STAR partners and local organizations yielding retail events, sales training, and other high-visibility community events. Georgia Power drove "Change a Light, Change the World" pledges and delivered energy efficiency messaging through bill inserts, Web site placements, press releases, the employee newsletter, and a toll-free pledge line. Over the year, Georgia Power gave away more than 70,000 CFLs to customers who turned in pledge cards at local offices, and its promotions delivered a 1,200 percent increase in CFL sales.





## **Long Island Power Authority**

*Uniondale, New York*

In 2006 the Long Island Power Authority (LIPA) intensified the spotlight on ENERGY STAR qualified lighting through a yearlong promotion centering on the ENERGY STAR "Change a Light, Change the World" campaign. The promotion was supported by a unique and creative partnership between LIPA and the National Hockey League's New York Islanders. Starting in the spring, with a tie-in to Earth Day, and running through the fall, LIPA conducted retail training, cooperative advertising, in-store promotions, and community events to support the campaign. Results included more than 2.4 million impressions from cooperative advertising, more than 1,000 online pledges, and the sale of more than 780,000 ENERGY STAR qualified compact fluorescent light bulbs (CFLs) by area retailers. LIPA's 2006 campaign could save customers tens of millions in lifetime electricity costs. In addition to these promotional efforts, LIPA has laid the groundwork for an aggressive expansion of Home Performance with ENERGY STAR for its existing homes market and ENERGY STAR New Homes program. A strong framework exists for both programs, which can now build from LIPA's ENERGY STAR marketing campaigns to deliver even more energy savings to LIPA customers.



## **The National Energy Education Development Project**

*Manassas, Virginia*

Dedicated to helping teachers and students understand the scientific, economic, and environmental impacts of energy, the National Energy Education Development (NEED) Project brought the 2006 ENERGY STAR "Change a Light, Change the World" campaign to teachers and students across the country. NEED created a guide to help teachers take a leadership role in driving the campaign at the individual, school, community, state, and national levels. The guide included lesson plan activities for home and school, examples of successful school programs, and a sample pledge sheet. In addition, NEED arranged and participated in conferences, workshops, and teacher trainings nationally, secured recognition at regional and national science teacher conferences, and published a newsletter that reached 22,000 classrooms in 47 states. In 2006 more than 375 teachers participated directly in NEED events.





**Connecticut  
Light & Power**



**nationalgrid**



### **Northeast ENERGY STAR Lighting and Appliance Initiative** *Lexington, Massachusetts*

Sponsors: Cape Light Compact, Connecticut Light & Power, Efficiency Vermont, Long Island Power Authority, National Grid, NSTAR Electric, The United Illuminating Company, Unitil, and Western Massachusetts Electric Company

In the fourth quarter of 2006, the Northeast ENERGY STAR Lighting and Appliance Initiative sponsors implemented a fully integrated advertising and marketing promotion supporting the national ENERGY STAR "Change a Light, Change the World" campaign. Promotional events were held at more than 200 Shaw's Supermarkets, helping to get energy-efficient bulbs into the stores that consumers shop in most frequently. The in-store promotions were accompanied by radio advertising, grassroots events, viral outreach, online pledge hosting, and in-store materials. The promotion yielded more than 19 million media impressions during the month of October alone, and the initiative secured almost 80,000 pledges during the campaign, with estimated savings of more than \$2.2 million in energy costs and avoiding release of 35 million pounds of greenhouse gases.



### **Bosch Home Appliances** *Huntington, California*

Bosch is recognized for its leadership in raising awareness about the environmental and economic benefits of ENERGY STAR qualified appliances through its 2006 promotion "It Pays To Be Green," which ran from February to June 2006. This promotion, which offers consumer rebates for ENERGY STAR qualified appliances, was so successful that Bosch will repeat it annually as the "Annual Green Savings Event." The promotion is featured prominently on the company's Web site, where, in addition to consumer information, Bosch provides resources to help builders, architects, and designers understand the monetary and environmental benefits offered by installing ENERGY STAR qualified products in new building and remodeling projects.



### **Nationwide Marketing Group**

*Winston-Salem, North Carolina*

In 2006 the Nationwide Marketing Group (NMG) delivered ENERGY STAR to nearly 2,800 retail store owners and their 30,000-strong sales staffs. NMG understands that ENERGY STAR helps consumers save money and energy while protecting the environment and offers retailers a unique profit-building opportunity. Using solid relationships and strong influence with multiple vendor partners and local and regional energy-efficiency program sponsors, NMG set out to increase its members' knowledge of ENERGY STAR through consistent messaging and marketing. In a dedicated presentation at its bi-annual "Prime Time!" trade show, NMG debuted the concept of "Independents for Energy Independence." Through exclusive tools such as "Independent Thinking" magazine, the "Membernet Intranet," special financial and service incentives, and free preprint circulars with themes such as "Trade in, Trade up" and "Get Clean, Save Green," NMG retailers achieved ENERGY STAR sales penetrations as much as 11 percent higher than national averages for refrigerators, clothes washers, and dishwashers. In a unique and compelling national promotion that linked the savings of ENERGY STAR appliances and lighting, customers purchasing a suite of GE Profile ENERGY STAR qualified appliances were given \$500 rebates and 36 ENERGY STAR qualified compact fluorescent light bulbs (CFLs), saving them as much as \$2,000 in energy costs. Through these concerted efforts, NMG and its vendor partners plan to continue working with ENERGY STAR to inform, educate, and stimulate sales while protecting the environment in 2007 and beyond.



### **Rocky Mountain Power**

*Salt Lake City, Utah*

Rocky Mountain Power operates PacifiCorp's Utah service territory and, in 2006, built aggressively on its newly launched ENERGY STAR New Homes program with a comprehensive consumer education campaign on the benefits of purchasing an energy-efficient new home. With targeted messaging informed by focus group research, the campaign included TV, radio, and theater advertising; direct mail; and transit and billboard advertisements. Cooperative grand opening events with builders culminated in an event that included a signed proclamation from Governor Jon Huntsman, Jr., who declared May 19 as "ENERGY STAR Day" for Utah. As a result of its promotional efforts, Rocky Mountain Power counts more than 1,750 new ENERGY STAR qualified homes, with resulting savings of nearly 3.5 million kWh, the equivalent of taking about 350 cars off the road for one year.

## ENERGY STAR Award for Excellence in Appliance Retailing



### **Sears Holdings**

*Hoffman Estates, Illinois*

For years, Sears Holdings has successfully developed new ENERGY STAR product offerings through the Kenmore brand resulting in product breakthroughs in many major appliance categories. In 2006 Sears introduced products, such as the top-loading Kenmore Elite Oasis, that met and exceeded the new, more stringent 2007 qualifications for ENERGY STAR. Moreover, the company coupled these launches with superior ENERGY STAR sales associate training. As of November 2006, Sears reported sales of more than 3.7 million units of ENERGY STAR qualified products worth more than \$2.5 billion in sales—an increase of 4.6 percent over the previous year. It also generated approximately 39 billion impressions through advertising, direct mail, online media, in-store signage, and popular TV shows such as “Extreme Makeover.”

## Special Recognition for Excellence in Commercial Food Service Programming



### **Energy Trust of Oregon, Inc.** *Portland, Oregon*

Energy Trust of Oregon is being recognized for an ambitious new program promoting ENERGY STAR qualified commercial food service equipment, which delivered impressive early results through a targeted, strategic marketing approach involving market leaders and local electric and natural gas utilities. Due to the popularity, other Oregon utilities are now considering adopting this program model for coming years.

## Special Recognition for Excellence in Promoting Superior Energy Performance in Building Design

### Innovative Design

*Raleigh, North Carolina*

Innovative Design is recognized for integrating energy-efficient strategies into its building designs and submitting seven projects that achieved the designation Designed to Earn the ENERGY STAR in the past two years. An architecture firm renowned for its expertise in daylighting design, especially in K–12 schools, Innovative also designed 14 daylight projects and consulted on 16 others. Innovative’s design team was able to specify high levels of energy efficiency by using ENERGY STAR tools to set concrete goals during the design process and follow through to check performance of the operating building. The firm’s actions demonstrate leadership and environmental stewardship.

## Special Recognition for Excellence in Lighting Retailing



### **Seattle Lighting**

*Seattle, Washington*

Seattle Lighting is a Northwest lighting retailer with six outlets and is the largest distributor of decorative lighting fixtures in the region's residential building market. Since 2003 the company has been aggressively promoting ENERGY STAR light fixtures and has seen its sales increase every year. In 2006 Seattle Lighting sold more than 6,700 ENERGY STAR light fixtures, representing a 250 percent surge in sales over the previous year. Adding to this accomplishment is the fact that most sales occurred without utility rebates, showing that Seattle Lighting staff truly understand and can effectively promote the benefits of high-efficiency lighting to consumers. Complementing this effort in the areas served by participating utilities, Seattle Lighting engaged in cooperative promotions with Seattle City Light, Puget Sound Energy, Takoma Power, and the Snohomish County Public Utility District. For 2007 Seattle Lighting has set even higher goals, and it expects to increase sales by at least another 100 percent, partially due to its adoption of new lighting technology GU-24, "twist and lock lamps," that will bring down the cost and increase the supply of new lighting fixtures.

**1993****Green Lights®**

Johnson Controls  
*Ally of the Year*

**1994****Green Lights®**

Mobil Corporation  
*Partner of the Year*

Primo Lighting Management  
*Lighting Management Company Ally of the Year*

Cooper Lighting  
*Manufacturing Ally of the Year*

Arizona Public Service Company  
*Utility Company Ally of the Year*

**1995****Green Lights®**

Johnson & Johnson  
*Large Corporate Partner of the Year*

The Washington Times  
*Small Corporate Partner of the Year*

Arlington County Public Schools  
*Government Partner of the Year*

Santa Cruz Valley Union High  
*Government Partner of the Year*

University of Missouri-Columbia  
*University Partner of the Year*

University of Michigan Hospitals  
*Large Hospital Partner of the Year*

Lima Memorial Hospital  
*Hospital Partner of the Year*

Whitaker Newsletters  
*Small Business Partner of the Year*

Sligo Adventist School  
*Non-Profit Partner of the Year*

Honeywell, Inc.  
*Manufacturer Ally of the Year*

Innovative Lighting Services  
*Lighting Management Company Ally of the Year*

**1996****Green Lights®**

USX Corporation  
*Large Corporate Partner of the Year*

Westinghouse Electric Corporation  
*Large Corporate Partner of the Year*

Halliburton Company  
*Corporate Partner of the Year*

City of Philadelphia  
*City Government Partner of the Year*

County of San Diego  
*County Government Partner of the Year*

State of California  
*State Government Partner of the Year*

Larry's Markets  
*Small Corporate Partner of the Year*

University of Texas  
M.D. Anderson Cancer Center  
*Large Hospital Partner of the Year*

St. Charles Medical Center  
*Small Hospital Partner of the Year*

Colonial Pacific Leasing Corporation  
*Small Business Partner of the Year*

Massachusetts Institute  
of Technology  
*University Partner of the Year*

Columbia University  
*University Partner of the Year*

Whitehill Lighting & Supplies, Inc.  
*Lighting Distributor Ally of the Year*

Parke Industries, Inc.  
*Lighting Management Company Ally of the Year*

Philips Lighting Company  
*Lighting Manufacturer Ally of the Year*

Southern California Edison Company  
*Utility Company Ally of the Year*

**ENERGY STAR® Products**

Ricoh Corporation  
*Office Equipment Partner of the Year*

Compaq Computer Corporation  
*Office Equipment PC Partner of the Year*

Samsung Electronics Company  
*Office Equipment Monitor Partner of the Year*

Hewlett-Packard Company  
*Office Equipment Printer  
Partner of the Year*

Canon U.S.A., Inc.  
*Office Equipment Copier Partner of the Year*

Pitney Bowes Facsimile Systems  
*Office Equipment Fax Machine Partner of the Year*

Honeywell Corporation  
*HVAC Large Manufacturer Partner of the Year*

Addison Products Company  
*HVAC Small Manufacturer Partner of the Year*

**1997****ENERGY STAR Buildings<sup>SM</sup>**

University of Missouri-Columbia  
*Partner of the Year*

Honeywell, Inc.  
*Partner of the Year*

**Green Lights®**

Bank of America  
*Large Corporate Partner of the Year*

Siemens Business Communications  
*Small Corporate Partner of the Year*

City and County of Denver  
*Government Partner of the Year*

Columbia/HCA  
*Healthcare Partner of the Year*

University of Cincinnati  
*University Partner of the Year*

University of Rochester  
*University Partner of the Year*

Elks Club of State College  
*Non-Profit Partner of the Year*

WESCO Distribution, Inc.  
*Lighting Distributor Ally of the Year*

Lighting Management Consultants, Inc.  
*Lighting Management Company Ally of the Year*



**ENERGY STAR® Products**

Compaq Computer Corporation  
*Office Equipment Computer Partner of the Year*

Samsung Electronics Corporation  
*Office Equipment Monitor Partner of the Year*

Lexmark International, Inc.  
*Office Equipment Printer Partner of the Year*

Ricoh Corporation  
*Office Equipment Copier Partner of the Year*

Canon U.S.A., Inc.  
*Office Equipment Facsimile Partner of the Year*

Advanced Micro Systems/Hewlett-Packard  
*Office Equipment Best Technical Innovation*

Sun Microsystems  
*Office Equipment Best Internal Promotion*

Pitney Bowes  
*Office Equipment Best External Promotion*

Weil-McLain  
*HVAC Large Manufacturer Partner of the Year*

Addison Products Company  
*HVAC Small Manufacturer Partner of the Year*

**ENERGY STAR® Homes**

North American Insulation Manufacturers Association  
*Outstanding Industry Association*

National Home Energy Resources Organization  
*Outstanding Home Rating/Tech Support*

ConSol, Inc.  
*Outstanding Home Rating/Tech Support*

Greenstone Industries  
*Outstanding Manufacturer*

Energy Design Technologies  
*Outstanding Building Trade Vendor*

**1998****ENERGY STAR Buildings<sup>SM</sup>**

Mobil Corporation  
*Partner of the Year*

The Trane Company  
*Ally of the Year*

Johnson & Johnson  
*Outstanding ENERGY STAR Buildings Upgrade*

**Green Lights®**

Compaq Computer Corporation  
*Corporate Partner of the Year*

Louisville & Jefferson County Metropolitan Sewer District  
*Government Partner of the Year*

St. Joseph's Hospital  
*Healthcare Partner of the Year*

Walt Disney World Company  
*Hospitality Partner of the Year*

Davenport Community Schools  
*School System Partner of the Year*

McDonald's Corporation  
*Retail Partner of the Year*

American Electric Power Company  
*Ally of the Year*

City of Scottsdale  
*Best Promotions*

**ENERGY STAR® Products**

IBM Corporation  
*Office Equipment Computer Partner of the Year*

Samsung Electronics Corporation  
*Office Equipment Monitor Partner of the Year*

Ricoh Corporation  
*Office Equipment Imaging Partner of the Year*

Xerox Corporation  
*Office Equipment Best Partner Promotion*

Lithonia Emergency Systems  
*Exit Sign Partner of the Year*

Maytag Corporation  
*Appliance Partner of the Year*

**ENERGY STAR® Homes**

Energy Rated Homes—Midwest  
*Home Rating/Technical Support Provider Ally of the Year*

Andersen Corporation  
*Manufacturer Ally of the Year*

Gainesville Regional Utilities  
*Utility Ally of the Year*

Southlake Development, Inc.  
*Small Builder of the Year*

Watt Homes  
*Medium Builder of the Year*

Best Homes  
*Medium Builder of the Year*

Pulte Homes  
*Large Builder of the Year*

Palm Harbor Homes, Inc.  
*Manufactured Home Builder of the Year*

**Best Promotions**

AstraLite  
*Best External Promotion*

GDE Systems, Inc.  
*Best Educational Material*

Vermont Star Homes  
*Most Creative Use of Media*





**1999****ENERGY STAR Buildings<sup>SM</sup>**

Polaroid Corporation  
*Corporate Partner of the Year*

Johnson Controls, Inc.  
*Ally of the Year*

CEC Consultants, Inc.  
*Ally of the Year*

Mervyn's California  
*Retail Partner of the Year*

New York State Office of Mental Health  
*Healthcare Partner of the Year*

Broward County Commission  
*Government Partner of the Year*

Wake County Public School System  
*Education Partner of the Year*

**Green Lights<sup>®</sup>**

The Boeing Company  
*Corporate Partner of the Year*

Amtech Lighting Services  
*Ally of the Year*

Staples  
*Retail Partner of the Year*

Northern Illinois Medical Center  
*Healthcare Partner of the Year*

Mercer County  
*Government Partner of the Year*

State of Ohio  
*Government Partner of the Year*

University of Virginia  
*Education Partner of the Year*

**ENERGY STAR<sup>®</sup> Products**

IBM Corporation  
*Office Equipment Computer Partner of the Year*

Ricoh Corporation  
*Office Equipment Imaging Partner of the Year*

Sony Electronics, Inc.  
*Home Electronics Partner of the Year*

Matsushita Electric/Panasonic  
*Home Electronics Partner of the Year*

Lithonia Emergency Systems  
*Exit Sign Partner of the Year*

Whirlpool Corporation  
*Appliance Partner of the Year*

Maytag Appliances  
*Appliance Leadership Award*

Andersen Corporation  
*National Window Partner of the Year*

Windowmaster Products  
*Regional Window Partner of the Year*

Soft-Lite L.L.C.  
*Regional Window Partner of the Year*

The Home Depot  
*National Window Retailer of the Year*

**ENERGY STAR<sup>®</sup> Homes**

New England Joint Management Committee  
*Ally of the Year—Utility*

Conectiv Power Delivery  
*Ally of the Year—Utility*

Andersen Corporation  
*Ally of the Year—Manufacturer*

Energy Rated Homes—Midwest  
*Ally of the Year—Technical Support Provider*

Florida Department of Community Affairs and  
the Florida Solar Energy Center  
*Ally of the Year—State or Local Government  
Agency*

**ENERGY STAR<sup>®</sup> for  
Small Business Award**

Speare Memorial Hospital

The Williams Inn

Inn at Wiccoppee

Petrucelli International

American Academy of Otolaryngology-  
Head and Neck Surgery Foundation

GGs Information Services, Inc.

Penn-Craft Community Association

Weatherbury Farm

Gulf Coast Paper

American Cat Emporium & Wood Products

The Doorstep Homeless Shelter

Lagniappe Banquet Hall

River Run Bed & Breakfast

Subway Sandwiches and Salads

Metropolitan Manufacturers Association

Boulder Book Store

Sycamore Plaza Partnership

Paras, LLC

Centerplex

Larry's Markets

**ENERGY STAR<sup>®</sup> for  
Congregations Award**

Georgetown Gospel Chapel

North Oxnard United Methodist Church



**2000****Excellence in Consumer Education**

New York State Energy Research and  
Development Authority (NYSERDA)

Ricoh Corporation

Northeast Energy Efficiency Partnerships

State of Wisconsin

**Combined Heat and Power Awards**

Dow Chemical Company

Louisiana State University

Trigen, Oklahoma City, OK

Trigen, Tulsa, OK

Trigen, Chicago, IL

Trigen, Trenton, NJ

Trigen, Philadelphia, PA

University of North Carolina

Rutgers University

Malden Mills

All Systems Cogeneration

**ENERGY STAR® Homes**

FirstEnergy Corporation  
*Ally of the Year*

Florida Power Corporation  
*Ally of the Year*

Public Service Electric & Gas Company of  
New Jersey  
*Ally of the Year*

D.R. Wastchak, L.L.C.  
*Ally of the Year*

Bosshardt Realty Services, Inc.  
*Special Recognition Award*

Town & Home, Inc.  
*Special Recognition Award*

**ENERGY STAR® Labeling**

Ricoh Corporation  
*Product Labeling*

Sears, Roebuck and Co.  
*Retail*

Panasonic  
*Home Electronics*

Whirlpool Corporation  
*Appliances*

Ricoh Corporation  
*Office Equipment*

Alside  
*National Window*

Thermal Industries  
*Eastern Regional Window*

Viking Industries, Inc.  
*Western Regional Window*

National Coatings Corporation  
*Roof Products*

Sun Microsystems  
*Outstanding Corporate Commitment*

**ENERGY STAR Buildings<sup>SM</sup> and  
Green Lights®**

Johnson & Johnson  
*Partner of the Year: Corporate*

State of Wisconsin  
*Partner of the Year: Government Buildings*

ShopKo Stores, Inc.  
*Partner of the Year: Retail Buildings*

La Quinta Inns, Inc.  
*Partner of the Year: Hospitality Buildings*

Arden Realty, Inc.  
*Partner of the Year: Commercial Real Estate*

Harwood Management Services  
*Partner of the Year: Commercial Real Estate*

Sachem Central School District,  
New York  
*Partner of the Year: Education Buildings*

North Memorial Health Care  
*Partner of the Year: Healthcare Buildings*

Advance Transformer Co.

*Ally of the Year:*  
*Large Energy Service Provider*

Public Service Company of Colorado—  
Denver District Cooling  
*Ally of the Year: Small Energy Service Provider*

GE Lighting  
*Green Lights: Ally of the Year*

Pitney Bowes, Inc.  
*Green Lights: Partner of the Year*

**ENERGY STAR® for  
Small Business Award**

Thomas Mott Homestead Bed  
and Breakfast

Ye Olde England Inne

YWCA of White Plains & Central  
Westchester

American Environmental  
Outfitters, Inc.

A.O.K Body Shop

British American Autocare Inc.

C.W. Hines and Associates Inc.

Bestway

Cape Canaveral Marine Services, Inc.

Micro MICR Corp

Pizza Hut of Gainesville

The Green Institute

ENCAP L.L.C.

Environmental Law & Policy Center

McDonald's Restaurant

Urban Options

Community Mercantile

Eastdale Plaza

California Family Fitness Centers

Intrepress Technologies

La Paz Electronics International

Laser & Skin Surgery Center



## ENERGY STAR® for Congregations Award

Beth El-Kesser Israel Temple  
Hazon  
Trinity Lutheran Church  
Settlement Lutheran Church  
First Christian Church  
Solana Beach Presbyterian Church  
St. John's Episcopal Parish  
Cheney United Methodist Church

## 2001

### Excellence in Consumer Education

Pacific Gas and Electric Company  
Northwest Energy Efficiency Alliance  
Wisconsin Energy Conservation Corporation  
Sacramento Municipal Utility District  
Participating Electric and Gas Utilities of the  
Northeast Energy Efficiency Partnerships

### Improving Energy Efficiency in Buildings and Business

Hilton Hotels Corporation  
*Partner of the Year*  
Verizon  
*Partner of the Year*  
M.J. Soffe Company  
*Partner of the Year*  
Shaw's Supermarkets, Inc.  
*Partner of the Year*  
Virtua Health  
*Partner of the Year*  
University of Missouri at Columbia  
*Partner of the Year*  
University of Virginia  
*Partner of the Year*  
Kingston City Schools  
*Partner of the Year*

Arden Realty, Inc.  
*Partner of the Year*

Hines  
*Partner of the Year*

Servidyne Systems, Inc.  
*Partner of the Year*

Johnson Controls, Inc.  
*Partner of the Year*

Harrisburg Area Community College  
*Honorable Mention*

Raytheon Company  
*Honorable Mention*

BJ's Wholesale Club, Inc.  
*Honorable Mention*

Bonneville Power Administration  
*Honorable Mention*

Arizona Army National Guard  
*Honorable Mention*

### Energy-Efficient Homes

Southwest Gas Corporation  
*Partner of the Year*  
Guaranteed Watt Saver Systems West, Inc.  
*Partner of the Year*  
The Connecticut Light and  
Power Company  
*Partner of the Year*  
Woods & Associates  
*Partner of the Year*  
Bob Vila  
*Excellence in Home Improvement*  
Atlantic Design and Construction  
*Energy-Efficient Builder Award*  
Barry Andrews Homes  
*Energy-Efficient Builder Award*  
Beazer Homes  
*Energy-Efficient Builder Award*  
Tierra Concrete Homes  
*Energy-Efficient Builder Award*

### Energy-Efficient Products

Canon U.S.A., Inc.  
*Partner of the Year*  
Whirlpool Corporation  
*Partner of the Year*  
Panasonic  
*Partner of the Year*  
Maytag Corporation  
*Partner of the Year*  
National Coatings Corporation  
*Partner of the Year*  
Alside  
*Partner of the Year*  
Harvey Industries  
*Partner of the Year*  
Viking Windows and Patio Doors  
*Partner of the Year*  
Sears, Roebuck and Co.  
*Partner of the Year*  
Pitney Bowes, Inc.  
*Honorable Mention*  
Intel Corporation  
*Technical Innovation in ENERGY STAR*  
AMD  
*Technical Innovation in ENERGY STAR*

### Excellence in Corporate Commitment

IBM Corporation

### Combined Heat and Power Awards

The College of New Jersey



**ENERGY STAR® for  
Small Business Award**

CHW Elementary  
 Aurum Learning Systems  
 Ashe Memorial Hospital  
 Kiddie U  
 Tech Vest, Inc.  
 The Midtown Building  
 Three Rivers Resource Conservation &  
 Development Council, Inc.  
 Schmidt Veterinary Clinic  
 American Air Conditioning  
 Jerry F. Pepper, APLC  
 Community Mercantile  
 Jose Oshea's Café and Cantina  
 Barbara's Bakery  
 Beutler Heating and Air Conditioning  
 Vic's IGA Market  
 Rancho Murieta Association  
 Spaans Cookie Company  
 Turn On To America  
 Watt Executive Plaza  
 Helen Anderson President & CEO (retired),  
 Rayvern Lighting Supply Company, Inc.  
*Special Award Winner*  
 Sacramento Municipal Utility District (SMUD)  
*Special Award Winner*  
 Wisconsin Focus on Energy  
*Special Award Winner*  
 America's Small Business Development  
 Centers (ASBDC)  
*Special Award Winner*

**ENERGY STAR® for  
Congregations Award**

Congregation Beth El-Keser Israel  
 Covington Seventh-Day Adventist Church  
 Sikh Religious Temple  
 Bethesda Lutheran Church

**2002****Corporate Commitment Award**

Verizon Communications Inc.

**Excellence in  
Consumer Education Award**

Participating Electric, Gas and Efficiency  
 Utilities of the Northeast Energy Efficiency  
 Partnerships  
 Sacramento Municipal Utility District  
 Northwest Energy Efficiency Alliance  
 Wisconsin Energy Conservation Corporation

**ENERGY STAR® Award for  
Excellence in Energy Management**

Food Lion, LLC  
 Starwood Hotels & Resorts Worldwide, Inc.  
 Hines  
 Arden Realty, Inc.  
 General Motors Corporation  
 BJ's Wholesale Club, Inc.  
 Jefferson County Public Schools

**ENERGY STAR® Award for  
Excellence in Business and Public  
Education**

Society of Industrial and Office REALTORS®

**ENERGY STAR® Award for  
Excellence in Service Provider  
Performance**

Servidyne Systems, LLC

**ENERGY STAR® Award for  
Excellence in New Homes**

Vermont Energy Investment Corporation  
 D.R. Wastchak, L.L.C.  
 Reliant Energy HL&P  
 Ence Homes  
 New Jersey ENERGY STAR® Homes

**ENERGY STAR® Award for  
Excellence in Manufactured Housing**

Champion Enterprises, Inc.

**ENERGY STAR® Award for  
Excellence in Home Improvement**

New York State Energy Research and  
 Development Authority (NYSERDA)

**Change A Light,  
Change the World Award**

Midwest Energy Efficiency Alliance  
 SYLVANIA  
 GE Lighting

**2003****Special Recognition for Industry  
Leadership**

Hunter Fan Company

**Special Recognition for  
Technical Innovation**

Royal Vendors, Inc.

**Special Recognition for  
Online Information**

Lowe's Home Improvement Warehouse

**ENERGY STAR® Partner of the Year—  
Product Manufacturers**

Panasonic  
 Canon U.S.A., Inc.  
 Good Earth Lighting, Inc.  
 Maytag Corporation  
 Whirlpool Corporation  
 Phillips Lighting Company  
 Alside  
 VELUX America Inc.



**ENERGY STAR® Partner of the Year—Retail**

Sears, Roebuck and Co.

**Corporate Commitment Award**

Eastman Kodak Company

**ENERGY STAR® Partner of the Year—Retail Partner**

Lowé's Home Improvement Warehouse

**ENERGY STAR® Partner of the Year—Product Manufacturers**

Panasonic

Maytag Corporation

Canon U.S.A., Inc.

JELD-WEN, inc.

Lennox Industries Inc.

SYLVANIA

**National Product Promotion Award**

Midwest Energy Efficiency Alliance (MEEA) &amp; Wisconsin Energy Conservation Corporation (WECC)

Westinghouse Lighting Corporation

**ENERGY STAR® Award for Leadership in Energy Management**

Dutchess Community College

Food Lion, LLC

Hines

Poudre School District

Raytheon Company

Starwood Hotels &amp; Resorts Worldwide, Inc.

USAA Real Estate Company

**ENERGY STAR® Award for Excellence in Business and Institutional Outreach**

American Society for Healthcare Engineering of the American Hospital Association (ASHE)

**ENERGY STAR® Award for Excellence in Energy Services**

Servidyne Systems, LLC

**Special Recognition—ENERGY STAR® Million Monitor Drive**

America Online, Inc.

Cisco Systems

Citigroup

Computer Associates

Computer Sciences Corporation

County of Loudoun (VA)

Harvard University—FAS Computer Energy Reduction Program

John F. Kennedy School of Government

Pitney Bowes, Inc.

Watt Watchers of Texas

**ENERGY STAR® Award for Affordable Housing**

U.S. Department of Housing and Urban Development (HUD)

**ENERGY STAR® Partner of the Year—New Homes**

ASTORIA Homes

Clayton Homes, Inc.

Pardee Homes

California Investor-Owned Utilities for the California ENERGY STAR® New Homes Program

CenterPoint Energy

Oncor Electric Delivery Company

Energy Sense

Guaranteed Watt Saver Systems—West, Inc.

**ENERGY STAR® Award for Excellence in Home Improvement**

New York State Energy Research and Development Authority (NYSERDA)

**Special Recognition—ENERGY STAR® New Homes Outreach**

Las Vegas Breakfast Club

**Regional, State, and Community Leadership in Energy Efficiency**

State of California: Flex Your Power and the California Investor-Owned Utilities—Pacific Gas and Electric Company, Southern California Edison, Southern California Gas Company, and San Diego Gas and Electric

Kentucky Division of Energy (KDOE)

Sponsoring Organizations of NEEP

Northwest Energy Efficiency Alliance

Southern Minnesota Municipal Power Agency (SMMMPA)

Wisconsin ENERGY STAR® Homes/ Focus on Energy



**2004****Special Recognition—Excellence in Environmental Education**

KLAS-TV

Today's THV

WCFN UPN 49

WITN-TV

CNN

Fox News Channel

Home &amp; Garden Television (HGTV)

**ENERGY STAR® Award for Sustained Excellence in Energy Management**

Food Lion, LLC

General Motors Corporation

Hines

Servidyne Systems, LLC

**ENERGY STAR® Award for Leadership in Energy Management**

3M

Eastman Kodak Company

Fremont Unified School District

Giant Eagle, Inc.

Providence Health System

Transwestern Commercial Services

University of Michigan

USAA Real Estate Company

**ENERGY STAR® Award for Excellence in Service Provider Performance**

ei3 Corporations

**ENERGY STAR® Award for Excellence in Business Outreach**

American Hotel &amp; Lodging Association

**ENERGY STAR® Partner of the Year—Retail Partner**

Lowe's Companies, Inc.

**ENERGY STAR® Partner of the Year—Product Manufacturers**

GE Consumer Products

Good Earth Lighting, Inc.

Gorell Enterprises, Inc.

Lennox Industries Inc.

Sea Gull Lighting Products, Inc.

SYLVANIA

Whirlpool Corporation

**ENERGY STAR® Award for Excellence in Appliance Retailing**

Sears, Roebuck and Co.

**ENERGY STAR® Award for Excellence in Efficient Homes**

David Powers Homes

D.R. Wastchak, LLC

Ence Homes

Energy Services Group

Engle Homes Colorado, a division of TOUSA Homes, Inc.

MaGrann Associates

Nevada ENERGY STAR® Partners

Pardee Homes

Pulte Homes Nevada Operations

Veridian Homes

**ENERGY STAR® Award for Excellence in Energy Efficiency and Environmental Education**

The California Investor-Owned Utilities—Pacific Gas and Electric Company, San Diego Gas and Electric, Southern California Edison, Southern California Gas Company

CenterPoint Energy

The Institute for Sustainable Energy at Eastern Connecticut State University

Minnesota Power, an ALLETE Company

Nevada Power Company

Sierra Pacific Power Company

New England Joint Management Committee—Bay State Gas, Berkshire Gas, Cape Light Compact, KeySpan Energy Delivery, Massachusetts Electric, Nantucket Electric, Narragansett Electric, New England Gas, NSTAR Electric, NSTAR Gas, Until/Fitchburg Gas and Electric Light Company, and Western Massachusetts Electric Company

New York State Energy Research and Development Authority (NYSERDA)

Northeast Energy Efficiency Partnerships, Inc. (NEEP)—Sponsoring Organizations of NEEP: Cape Light Compact, Connecticut Light &amp; Power/The Northeast Utilities System, Efficiency Vermont, The Long Island Power Authority, National Grid Companies (Massachusetts Electric, Nantucket Electric, Narragansett Electric), NSTAR Electric Company, The United Illuminating Company, Until/Fitchburg Gas &amp; Electric, Western Massachusetts Electric Company/The Northeast Utilities System

Northwest Energy Efficiency Alliance

Oncor Electric Delivery Company

Sacramento Municipal Utility District

Vermont ENERGY STAR® Homes Service—Vermont Energy Investment Corporation, Vermont Gas Systems

Wisconsin's Focus on Energy Program



**National Product Campaign Award**

Ace Hardware Corporation

Efficiency Vermont and Partners—Green Mountain College, the Village of Poultney, Vermont, and Williams Hardware

The Home Depot

Maytag Corporation

Panasonic

Southern Minnesota Municipal Power Agency

**Special Recognition—Technical Excellence**

Architectural Energy Corporation

**Special Recognition—Advancement of PC Energy Efficiency**

Dell, Inc.

Intel Corporation

**Special Recognition—ENERGY STAR® Million Monitor Drive**

Fairfax County Public Schools

Indoor Environmental Services

The Procter and Gamble Company

University of Pittsburgh

VP Buildings, Inc.

Wal-Mart Stores, Inc.

**2005****ENERGY STAR® Award for Corporate Commitment**

New York State Energy Research and Development Authority

**ENERGY STAR® Award for Sustained Excellence—Energy Management**

3M

Eastman Kodak Company

Food Lion, LLC

Servidyne Systems, LLC

USAA Real Estate Company

**ENERGY STAR® Partner of the Year—Leadership in Energy Management**

California Portland Cement Company

Colorado Springs School District 11

Giant Eagle, Inc.

Marriott International, Inc.

New York-Presbyterian Hospital

The Saunders Hotel Group

Toyota Motor Manufacturing North America, Inc.

Transwestern Commercial Services

**ENERGY STAR® Partner of the Year—Excellence in Promoting Superior Energy Performance**

Avista Advantage

NSTAR Electric

**ENERGY STAR® Partner of the Year—Product Manufacturers**

Canon U.S.A., Inc.

GE Consumer and Industrial - Appliances

Gorell Enterprises, Inc.

Lennox Industries Inc.

SYLVANIA

Sea Gull Lighting Products, Inc.

Whirlpool Corporation

**ENERGY STAR® Partner of the Year—Retailer**

Lowe's Companies, Inc.

**ENERGY STAR® Award for Excellence in Appliance Retailing**

Sears, Roebuck and Co.

**ENERGY STAR® Award for Excellence in Product Labeling**

Panasonic

**ENERGY STAR® National Product Campaign Award**

Wisconsin Focus on Energy

GE Consumer and Industrial - Lighting

Maytag Corporation

**ENERGY STAR® Award for Retail Commitment**

The Home Depot

**ENERGY STAR® Award for Sustained Excellence—Efficient Homes**

Ence Homes

Nevada ENERGY STAR Partners

Pardee Homes

**ENERGY STAR® Partner of the Year—Excellence in Efficient Homes**

ASTORIA Homes

Cambridge Homes

D.R. Horton, Inc. – Sacramento Division

David Powers Homes

Energy Sense

Guaranteed Watt Saver Systems - West, Inc.

Veridian Homes





### **ENERGY STAR® Award for Excellence in Energy Efficiency and Environmental Education**

The California Investor-Owned Utilities—Pacific Gas & Electric Company, San Diego Gas & Electric, Southern California Edison Company, and Southern California Gas Company

CenterPoint Energy

TXU Electric Delivery

Governor Robert L. Ehrlich, Jr. and the Maryland Energy Administration

MidAmerican Energy Company

New Jersey Board of Public Utilities, Office of Clean Energy

The Northeast ENERGY STAR Lighting and Appliance Initiative Members

### **ENERGY STAR® Award for Excellence in Home Improvement**

Austin Energy

Wisconsin Focus on Energy

### **Special Recognition—Outstanding Contributions Improving the Quality of Efficient Lighting**

PEARL Board

### **Special Recognition—Innovation in Promoting ENERGY STAR Qualified Lighting Fixtures**

Sacramento Municipal Utility District

### **Special Recognition—Leadership in Hispanic Outreach about ENERGY STAR**

Sierra Pacific Power Company

Nevada Power Company

### **Special Recognition—Advancement of Energy-Efficient Computer Technologies**

AMD

### **Special Recognition—Buying Group Leadership in Promoting ENERGY STAR**

Brand Source / Associated Volume Buyers

### **Special Recognition—Excellence in Promoting Superior Energy Performance in Building Design**

ENSAR Group

### **Special Recognition—Development and Support of the Emerging Home Performance Industry**

California Energy Commission

California Public Utility Commission

### **Special Recognition—Commitment to ENERGY STAR Home Sealing**

Richard Dale, The Home Depot

## **2006**

### **ENERGY STAR Award for Sustained Excellence—Energy Management**

3M

Food Lion, LLC

Giant Eagle, Inc.

Toyota Motor Manufacturing North America, Inc.

Transwestern Commercial Services

USAA Real Estate Company

Servidyne Systems, LLC

### **ENERGY STAR Award for Sustained Excellence—Product Manufacturer**

GE Consumer & Industrial

Gorell Enterprises, Inc.

OSRAM SYLVANIA

Whirlpool Corporation

### **ENERGY STAR Award for Sustained Excellence—New Homes**

Astoria Homes

David Powers Homes

Ence Homes

Pardee Homes

Veridian Homes

### **ENERGY STAR Award for Sustained Excellence—Program Delivery**

The California Investor-Owned Utilities—Pacific Gas and Electric Company, San Diego Gas and Electric, Southern California Edison, Southern California Gas Company

CenterPoint Energy

Nevada ENERGY STAR Partners

New York State Energy Research and Development Authority

Northeast ENERGY STAR Lighting and Appliance Initiative —Sponsoring organizations include: Cape Light Compact, Connecticut Light & Power, Efficiency Vermont, Long Island Power Authority, National Grid (formerly Massachusetts Electric Company, Nantucket Electric Company, and Narragansett Electric Company), NSTAR Electric, The United Illuminating Company, Unitil, and Western Massachusetts Electric Company

TXU Electric Delivery  
ENERGY STAR® Homes Program

Wisconsin Focus on Energy

### **ENERGY STAR Partner of the Year—Energy Management**

California Portland Cement Company

Ford Motor Company

Frito-Lay

Gresham-Barlow School District 10Jt.

Marriott International, Inc.

Merck & Co., Inc.

New York-Presbyterian Hospital





**ENERGY STAR Partner of the Year—  
Service and Product Provider**

Avista Advantage

next&gt;edge

Save More Resources, Inc.

ENERGY STAR Partner of the Year—Retailer

The Home Depot

**ENERGY STAR Partner of the Year—  
Product Manufacturer**

Good Earth Lighting

Lithonia Lighting

Precision Entry, Inc.

Victory Refrigeration

**ENERGY STAR Partner of the Year—  
New Homes**

Anderson Homes

Aspen Homes of Colorado

Bosgraaf Homes

D. R. Horton, Inc. - Sacramento

Haven Properties, Inc.

Segal &amp; Morel

Winton/Flair Custom Homes

Bureau Veritas

Energy Sense

Guaranteed Watt Saver Systems, Inc.

Southwest Home Energy Raters

TexEnergy Solutions, Inc.

**ENERGY STAR Award for  
Excellence in Energy Efficient  
Affordable Housing**New Jersey Green Homes Office – New  
Jersey Department of Community Affairs**ENERGY STAR Partner of the Year—  
Energy Efficiency Program Delivery**

Austin Energy

New Jersey's Clean Energy Program, NJBPU

Puget Sound Energy

**ENERGY STAR Award for Excellence  
in ENERGY STAR Outreach**Governor Robert L. Ehrlich, Jr. and the  
Maryland Energy Administration

Kentucky Office of Energy Policy

National Grid

Alliant Energy/MidAmerican Energy Company

Delta-Montrose Electric Association (DMEA)

Acme Markets, Inc.

Lowe's

Sears, Roebuck and Co.

Maytag Corporation

Nevada Power Company – Sierra Pacific  
Power Company

Energy Trust of Oregon, Inc.

**Special Recognition—Excellence  
in Promoting Superior Energy  
Performance in Building Design**

Innovative Design, Inc.

**Special Recognition—Innovation in  
Retail Displays**

Curtis Lumber Company Incorporated

**Special Recognition—Excellence in  
Efficiency Programs**

Fort Collins Utilities

**Special Recognition—Excellence in  
Product Innovation**

Power Integrations, Inc.

**Special Recognition—Excellence in  
Energy Efficient Affordable Housing**Cathedral Square Corporation, Piedmont  
Housing Alliance, McCreary County  
Community Housing Development Corporation,  
Pinellas County Community Development  
Department

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