GSA

U.S. General Services Administration

Connections

Implementing National Telecommunications Infrastructure

- Firm fixed ceiling price contract
- Task order driven competitive process
- Three Categories (equipment, services & solutions)
- Supports performance based contracting

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Connections
Category 1 - Equipment & Services

Contractor provides the hardware you specify.

Typical Features of Category 1
- **Bill of Materials**
- **Equipment Specifications**
- **Maintenance, Installation, Testing, Operations, Training**

Samples

Enterprise Architecture
- 50 edge routers
- Set up remote configuration manager
- Wiring of 5 locations
- 5 VoIP gateways
- 500 SIP phones
- Install & test

Web Hosting Redundancy
- Web server
- Network server
- Ethernet cables
- Firewall
- Gigabit ethernet hub
- Install & test

Secured Remote Access
- Switch
- Modem banks
- 100 ft Cat5 cabling
- Firewall
- Install & test

Case Study **McConnell AFB**

The GSA Great Lakes Region awarded a Category 1 CONNECTIONS order for providing the McConnell Air Force Base in Kansas with an optically based backbone infrastructure. This backbone will be capable of supporting current and future telecommunications interconnectivity (voice, data, video) for both on-base and off-base services via dual points of presence to commercial providers and the Defense Information System Network. The infrastructure will consolidate the various McConnell Air Force Base Networks (inter and intra base circuits).

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Connections:

An excellent match,
whatever your telecom infrastructure needs

- MAIQ 8 yrs (3 base years and 5 one-year options)
- High degree of flexibility and customer choice
- No project too big or too small
- COTS, custom, mix
- 17 prime contractors and the subs
- Dovetails well with GSA transport contracts
- GSA value add with assisted service

Connections
Category 2 - Support Services

Contractor provides supporting resources you need to accomplish a task.

Typical Features of Category 2
- **Labor Hours, Level of Effort**
- **E-business, Professional, Technical**

Samples

Enterprise Architecture
- Complete exhibit 300
- Business process analysis
- Assess network infrastructure
- Determine a remote configuration solution
- Gather agency/end user requirements
- Staff help desk
- Provide cost estimate & recommendation

Web Hosting Redundancy
- Provide risk assessment
- Configure network load sharing
- Manage content/updates
- Provide cost estimate & recommendation

Secured Remote Access
- 0% intrusion susceptibility
- 99.99% availability
- 24x7 support
- 2 Hr MTTR
- Implement within 6 months

Case Study **Pacific Rim Region**

A five-year task order for PBX maintenance and support services at 26 California locations achieved great time and cost savings through a competitive award. The Pacific Rim Region implemented the task and work was underway in just two months with virtually no impact on the customer. They achieved a savings of 61.9 percent over five years.

Similar task orders have taken up to a year to award and longer to implement.

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Procuring Through Connections:
- Gather requirements
- Develop Delivery Order / Task Order request (Statement of Work)
- Conduct "Fair Opportunity"
- Negotiate as needed
- Issue order
- Manage delivery

More ordering information can be found on the Web site http:www.gsa.gov|connections

Connections
Category 3 - Solutions

Contractor implements a specific solution after you describe a general requirement.

Typical Features of Category 3
- **Results-oriented**
- **Performance-based**

Samples

Enterprise Architecture
- Ubiquitous inter-operability between all 50 locations and 3 agencies
- Seamless migration to VoIP technology
- Efficient management capabilities
- Secure network infrastructure
- Billing management

Web Hosting Redundancy
- Provide a pilot
- 100% Web site availability
- Real-time replication
- Accessible via internet and private network

Secured Remote Access
- 0% intrusion susceptibility
- 99.99% availability
- 24x7 support
- 2 Hr MTTR
- Implement within 6 months

Case Study **US Department of State**

The Department of State competitively awarded a task order for support to operate, manage and maintain their existing domestic Enterprise Telecommunications Network for voice, data and video teleconferencing. Services also included cabling and wiring as well as special projects.

They discovered how Connections saves time and money putting together a full or partial solution.

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Connections Solutions To Match These Industry Trends:

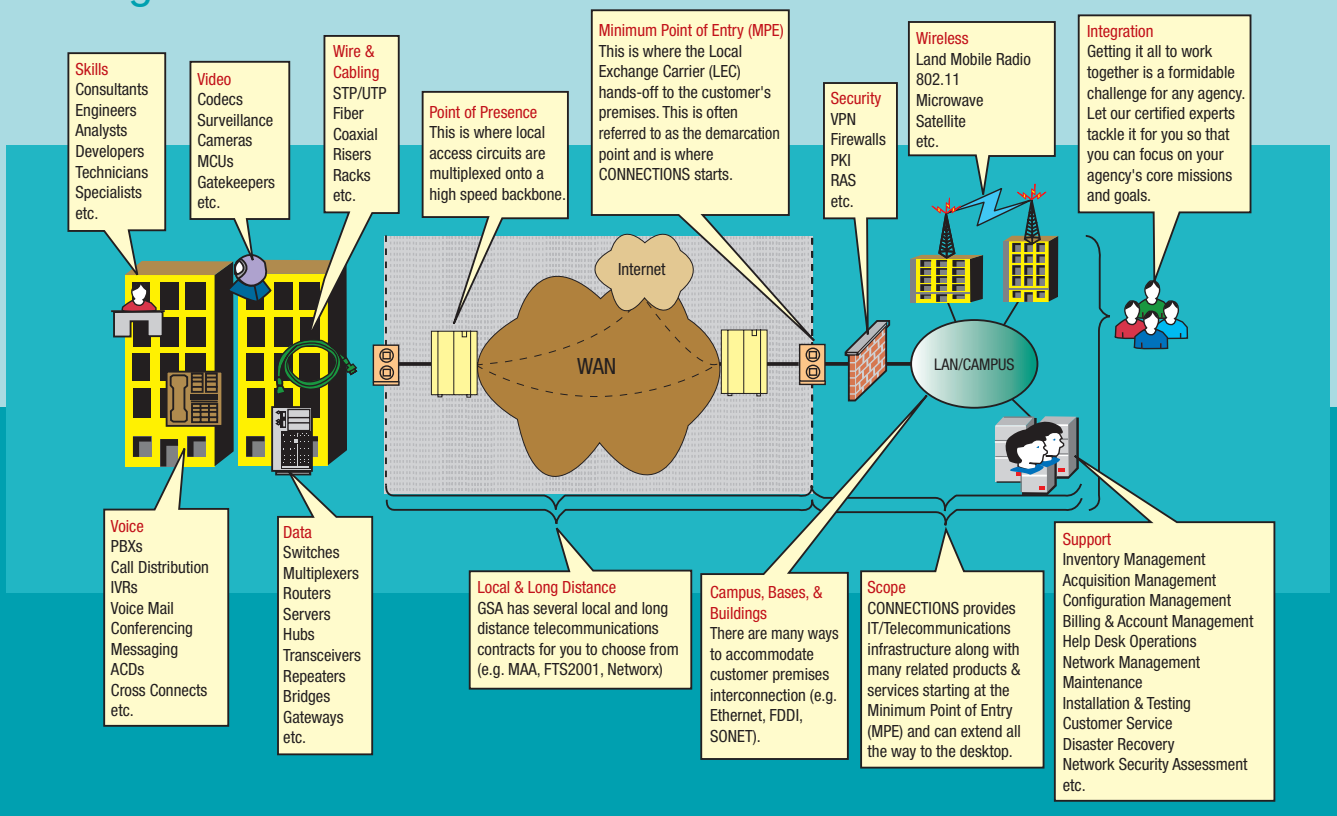
- Enterprise Architecture
  - – Interoperability
  - – Centralization
- Integration
  - - Coordination of your other vehicles
  - - Network operations and help desks
  - - Consolidation of billing
- Security
  - – Protecting the IT infrastructure
  - – COOP / disaster recovery
- Information Management
  - – Storage
  - – System integration

Connections Prime Contractors

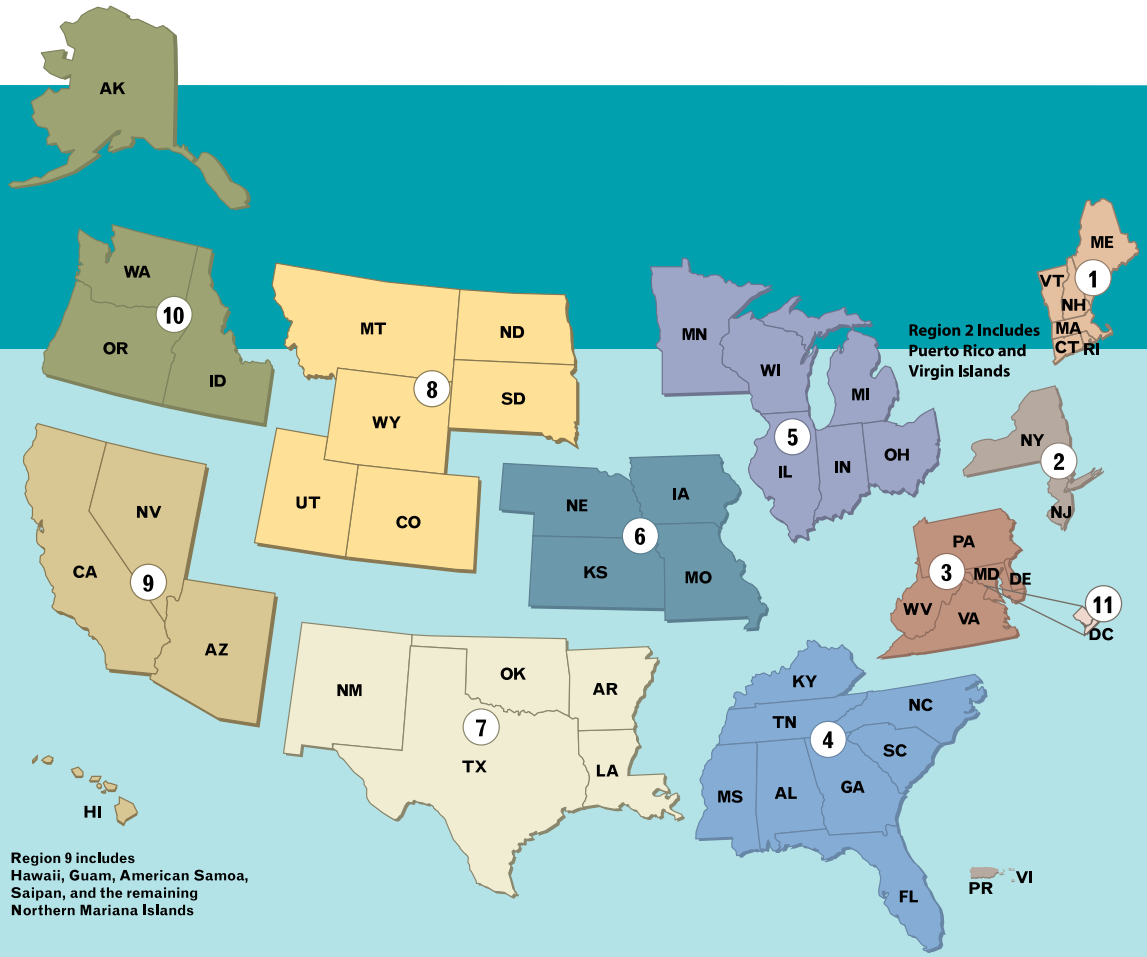
Connections Contractor	Category 1 Equipment	Category 2 Support Services	Category 3 Solutions
A&T Systems	•	•	•
Booz Allen Hamilton		•	
American Systems	•	•	•
Electronic Data Systems		•	•
Engineering and Professional Services	•	•	•
Government Telecommunications Inc.	•	•	
CACI - ISS	•	•	•
M.C. Dean		•	
Management Applications Inc.		•	
ManTech		•	
NextiraOne Federal	•		
Omega Technologies		•	
Science Applications International Corp.		•	•
SBC Federal Solutions	•	•	•
Apptis		•	
General Dynamics IT		•	
Verizon Federal	•	•	•

Connections contractors can add sub-contractors at any time.
Please see http://www.gsa.gov/connections for updated vendor contact information.

The Big Picture



Close To The Customer



Connections Assisted Services Available

- Value-added GSA support
- Dedicated customer service representative
- Assistance identifying project requirements
- Full support in developing the SOW and other acquisition documentation
- Full understanding of FAR and Connections contract
- Full support in vendor negotiations
- Fair Opportunity compliance
- Full support in account maintenance and vendor communications
- Simplified billing and payment/verification of funds

Region 1	New England
Region 2	Northeast and Caribbean
Region 3	Mid-Atlantic
Region 4	Southeast Sunbelt
Region 5	Great Lakes
Region 6	Heartland
Region 7	Greater Southwest
Region 8	Rocky Mountain
Region 9	Pacific Rim
Region 10	Northwest/Arctic
Region 11	National Capital

Connections One-Stop-Shop Web Site

The Office of Integrated Technology Services
Network Services
www.gsa.gov/connections

- Key information on portal
- GSA points of contact
- Industry partner points of contact
- Connections contract
- Roles and responsibilities
- Fair Opportunity guideline
- Statement of Work (SOW) examples
- E-mail addresses to vendors for orders

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