Workshop on ENERGY STAR Electronics Program Design September 24, 2008 – Long Beach, CA



The Manufacturer Perspective

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Presentation

- CEA and the consumer electronics market
- Vision for energy efficiency
- Value of ENERGY STAR for the CE industry
- Opportunities for partnership and collaboration



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Consumer Electronics Association

- Over 2,300 corporate members
- International CES
- Research
- Industry standards
- Public Policy
- Education
- Executive conferences



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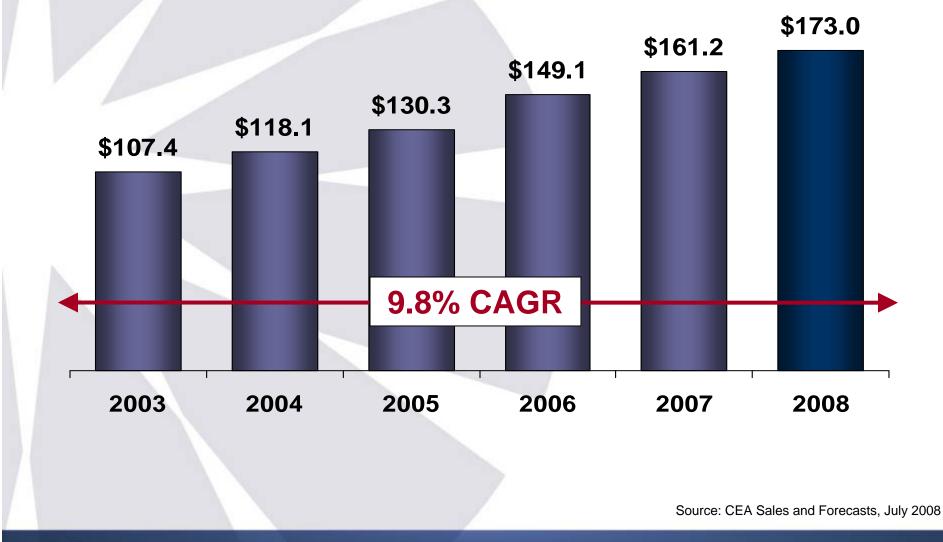
Consumer Electronics

- Televisions and set-top boxes
- Video recorders and players
- Home audio and home theater products
- Portable audio and video products
- Desktop and notebook computers and computer accessories
- Video games
- Mobile phones and accessories
- PDAs and handhelds
- In-car information, communication and entertainment products
- Cameras and camcorders
- Cordless telephones and accessories
- Home networking and home office products



CE Industry Overview: The Era of Growth

U.S. CE Shipment Revenue in Billions

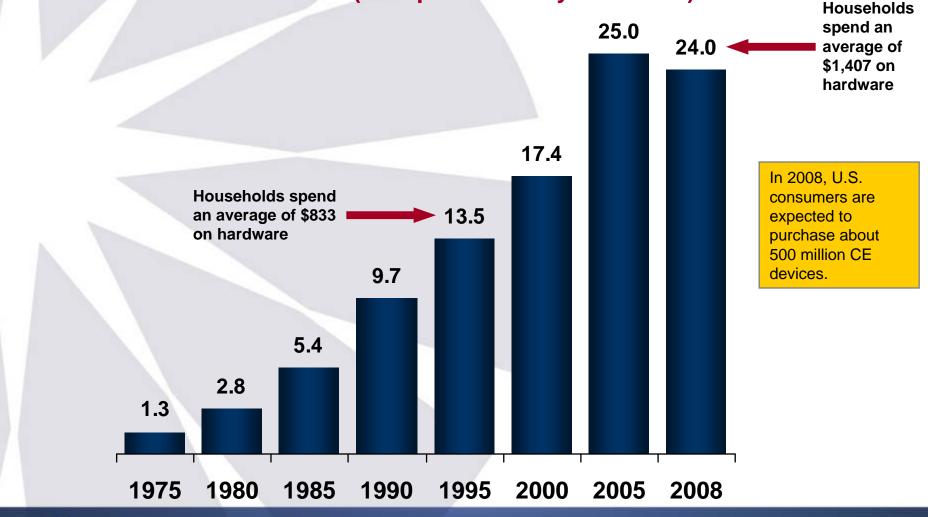




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Consumers Eagerly Embrace CE

Total non-discrete average ownership per U.S. household (Multiple units may be owned)





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Key Trends and Growth Drivers

- Convergence of device and content
- Greater realism: Higher resolution displays, images and audio
- Greater connectivity: Wireless takes center stage

2007 Fastest Growing Products (based on U.S. shipments)	
Next Gen DVD Players	521%
Head Units w/HD Radio Capability	421%
Full HD (1080p) TVs	264%
8+ megapixel Digital Cameras	190%
Portable Navigation	145%
MP3 Players + Video Playback	83%
LCD TVs	72%
O/E Integration (in-vehicle connectivity)	58%
DVD Players (non-recording, non-portable)	52%
Gaming Hardware	50%



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Source: CEA

Consumer Electronics Market

- Rapid innovation
- Dynamic marketplace
- Highly competitive industry
- Significant time-to-market pressures
- Significant cost pressures
- Rapid rates of market penetration
- Rapid transition from one technology to another



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Vision for energy efficiency



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Key Question

• What is the best way to encourage and support energy efficiency in the consumer electronics sector while protecting innovation, competition and consumer choice?



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CE Industry Approaches & Initiatives

- Research and analysis
- Standards developed by industry
- Consumer education
- Promotion of energy-efficient products
- Voluntary, market-oriented programs



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Drivers for Market Transformation

Key drivers of energy efficiency in consumer electronics:

1. Innovation, technological advances

2.Voluntary, market-oriented programs and initiatives



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Trends

Major industry trends which naturally drive, support and sustain the energy efficiency of electronics:

- Convergence
- Miniaturization
- Transition from analog to digital technology
- Innovation



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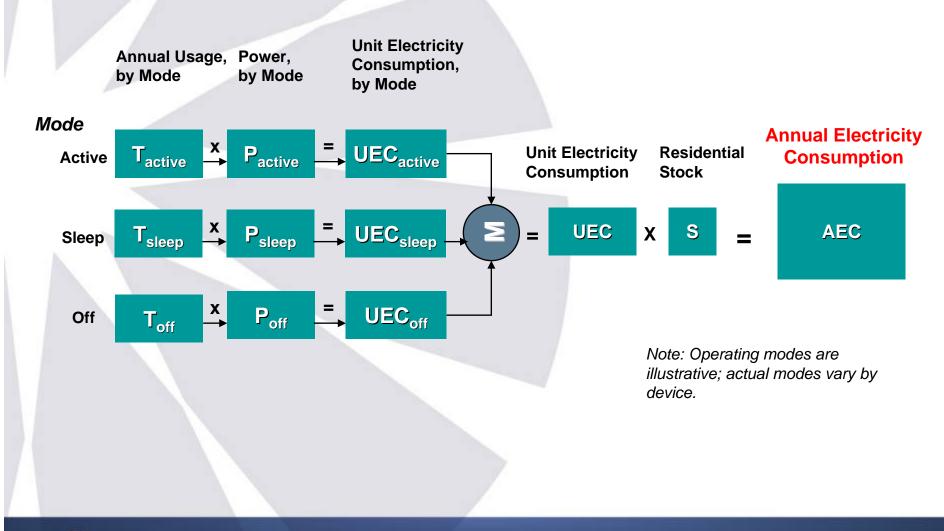
CEA-Commissioned Study

- Goal: Current analysis and good data for all variables
- Focus on key equipment types (16 products that account for approximately 90% of residential CE energy consumption)
- Peer-reviewed publicly-available final report from TIAX LLC issued in 2007



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Bottom-up Approach

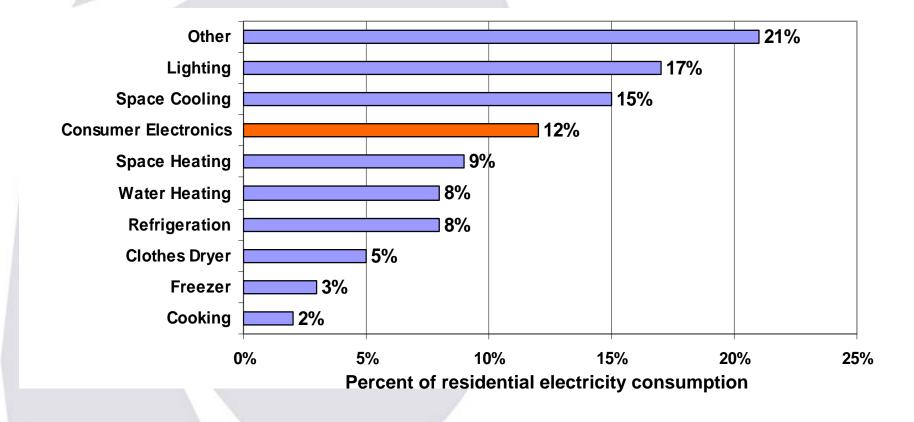




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Study Findings: Energy Use

Residential consumer electronics consumes 12% of U.S. residential electricity...

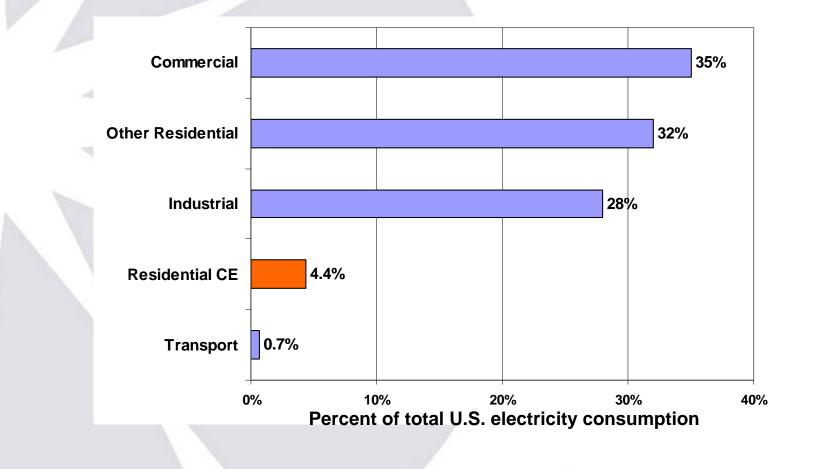




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Study Findings: Energy Use

...and 4.4% of total U.S. electricity.





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Study Findings: Trends

- Higher installed base for many devices, and many new devices (installed base of key equipment types is about twice that of circa 1997)
- Apparent greater usage of TVs and PCs (increased accuracy from usage surveys)
- Increase in active mode power draw for several devices (analog TVs, PCs)
- Decrease in active mode power draw for monitors
- Decrease in standby mode power draw for many devices (Large portion have met Energy Star criteria); Exception: complex set-top boxes.



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Conclusions from Study

- Consumer electronics energy use is not as high as many reports we read in the U.S.
- Energy use has gone up but so has efficiency
- More products are in use
- TVs and PCs are on more hours per day
- This study demonstrates the effectiveness of voluntary energy efficiency programs



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Next Steps with Energy Use Study

- Revise entire study every three years
- Study and methodology could/should be duplicated in other countries
- Full report at www.ce.org/energy



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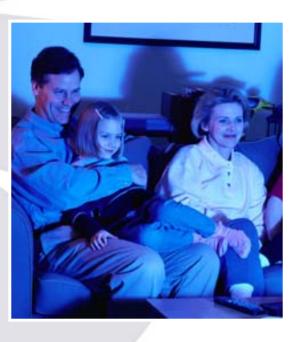
New Study Commissioned by CEA

- Electronics significantly reduce energy use and CO2 emissions.
- Using electronics to telecommute saves the equivalent of 9 to 14 billion kilowatt-hours of electricity per year the same amount of energy used by roughly 1 million U.S. households every year.
- The estimated 3.9 million telecommuters in the United States reduced gasoline consumption by about 840 million gallons, while curbing CO₂ emissions by nearly 14 million metric tons (equal to removing 2 million vehicles from the road every year).



New Study Commissioned by CEA

 If half of all current video/DVD rentals transitioned to video-on-demand, this would save the equivalent of 2.4 billion kWh of electricity – the same amount of energy used by roughly 200,000 U.S. households every year.





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CE Industry Approaches & Initiatives

- Research and analysis
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- Promotion of energy-efficient products
 - Voluntary, market-oriented programs



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- Recent industry-led standards projects supporting energy efficiency:
 - Standards developed by CEA Video Systems Committee "R4" for **set-top boxes** (STBs): CEA-2013-A (Digital STB Background Power Consumption); and CEA-2022 (Digital STB Active Power Consumption Measurement)
 - International industry standard for measuring TV power consumption [IEC 62087:2008(E)]



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- American National Standards Institute (ANSI) accreditation
- More than 70 committees, subcommittees and working groups
- www.ce.org/standards



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Advantages of industry-led standards:

- Market-oriented
- Strong industry participation
- Credible and flexible
- Open to all stakeholders
- Performance neutral
- International



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• Opportunity for stakeholders to influence industry standards to save energy while protecting innovation and consumer choice.



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Consumer Education

Enjoy Your Electronics Protect the Environment

Find Recycling

GreenElectronics™

60

Y

Find Green Electronics

Product Type(s): Computers (96) DVD Flayers (71) Han Hachimes (19) Herme Theater (316) Laptops (910) Macellancous (47) Macellancous (47) Menitors - Mat Panel (365) Portable Audie (10) Printers - Large (10)

Legal Disclaimer

Recycling is easy! Many retailers offer free recycling of used electronics, so it's easy to be green. Locate corporate recycling programs. Electronics improve the way we live, work and play. But, there's one place where electronics should have no impact—the environment. Through responsible use, reuse and recycling of electronics, the consumer electronics industry and consumers can protect and preserve the environment—together.

Learn About the 4 R's and Electronics:





CALCULATE YOUR ENERGY CONSUMPTION



Use our <u>Energy Calculator</u> to see what your electronics' use means for your wallet by the minute, day, month and year.

RETHINK





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Energy Saving Tips & Energy Use Calculator for Consumers





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Promotion of Energy Efficiency

- 2008 International CES:
 - Energy efficient products and technology on display
 - Conference session on energy efficiency
 - International CES Innovations award for eco-design





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Value of ENERGY STAR for the CE industry



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ENERGY STAR: Advantages

- Voluntary, market-driven and international
- Government-industry partnership
- Captures broad range of CE product categories
- Strong participation by manufacturers
- Well-recognized by consumers



- Competitive incentive for energy savings
- Consideration of active mode power in addition to standby mode power



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ENERGY STAR: Achievements

• Electronics are an ENERGY STAR success story

Energy STAR	ENERGY SAVED 2006 (BILLION KWH)	EMISSIONS AVOIDED 2006 (MILLION METRIC TONS OF CARBON EQUIVALENT)
Consumer Electronics	12.3	2.4
Residential Appliances	0.6	0.1
Residential Office Equipment	6.3	1.2
Lighting	11.3	2.2
Heating and Cooling	7.6	2.4
Commercial Appliances	1.3	0.3
Office Equipment	28.5	5.6
Commercial Lighting	1.7	0.3
Other	5.5	1.0

Source: U.S. Environmental Protection Agency's latest ENERGY STAR Annual Report



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ENERGY STAR

- Growing and more active than ever
- Product specifications recently completed:
 - Televisions
 - Set-top boxes
 - External power supplies
- Product specifications under revision:
 - Computers
 - Monitors
 - Imaging equipment



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ENERGY STAR

- The ENERGY STAR program for consumer electronics has proven to be the best and most effective approach for saving energy and reducing greenhouse gas emissions.
- The ENERGY STAR program effectively drives energy use down to the lowest levels possible without harming innovation, sacrificing consumer choice, or impeding product convergence.



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Regulatory Approaches

- Establish mandatory requirements
- Limit energy use in one or more operating modes
- Present regulatory burdens and costs (for industry and government)
- Structured and relatively inflexible



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The Problems with Regulation

- Government regulation and mandatory limits never keep pace with technology
- Product definitions change
- Products converge, new product categories emerge
- Technical complexities with consumer electronics
- Operating modes and functions change



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2008 CEA Initiatives

- Common approach for conveying product energy usage information to consumers
- Energy consumption measurement standards for major CE products
- CE industry energy efficiency design principles



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Opportunities for partnership and collaboration



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Opportunities for Collaboration

- Support and enhancement of voluntary approaches and programs
- Industry-led standards (e.g. measurement)
- Harmonization of test procedures
- Harmonization of specifications underlying voluntary programs
- Common approach for external power supplies



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Opportunities for Collaboration

- Research and analysis
- Consumer education
- Energy use disclosures



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Promotion of ENERGY STAR for TVs

- New specification for TVs
- Consumer education campaign
- Raise consumer awareness of ENERGY STAR for TVs; support and encourage purchases of TVs meeting the new specification
- Three upcoming major sales periods
- Partnership opportunity



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Utility Rebates

- Voluntary, market-oriented, incentive-based approach
- CE market is complex and fast-moving; adding layers of advanced specifications could be problematic



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Structuring a Program for CE

- A successful market-oriented efficiency program should rely heavily on the ENERGY STAR program
- Key considerations and opportunities:
 - National/international focus

- Collaboration (consumer education, industry standards, etc.)



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