



U.S. TRADE AND DEVELOPMENT AGENCY

Annual Report 2007

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A MESSAGE FROM THE ACTING DIRECTOR

Leocadia I. Zak

It is my pleasure to present this report on the U.S. Trade and Development Agency's activities and achievements during fiscal year 2007. The agency continued and strengthened its partnership with the private sector to jointly craft solutions to development challenges around the world and to open markets for trade and increased U.S. exports. A compelling measure of our success is represented by the \$1.6 billion in exports of U.S. manufactured goods and services directly attributable to our program. Just as importantly, USTDA's activities also had a significant impact in developing and middle income countries ranging from the provision of potable water in Sri Lanka and power in Ethiopia to the reduction of transportation costs for trucked goods in Jordan. It is this duality of our mission, to facilitate developmental impact abroad and commercial benefit in the United States, that makes the agency's brand of foreign assistance both unique and highly successful.

Director Thelma J. Askey, who led the U.S. Trade and Development Agency for almost six years, understood the dynamics and challenges of providing effective assistance to the developing world. She possessed the vision, dedication and drive to move the agency in new directions. When she accepted the position of Deputy Secretary General of the Organization for Economic Cooperation and Development in April 2007, she left behind an expanded program that included a significant new trade capacity building component and a strategic focus on aligning agency activities with major U.S. trade and foreign policy initiatives.

Director Askey's imprint on current agency activities is reflected in continuing USTDA-sponsored integration initiatives in the countries that are signatories to the Dominican Republic-Central America Free Trade Agreement. Originally launched in 2005, the integration effort continues. This year alone, USTDA sponsored assistance for port infrastructure development, electric power generation, and information and communications technology applications for emergency management. These



"USTDA's broad-based infrastructure development and capacity building experience has established a highly successful model of assistance that produces consistent results."

efforts fulfill individual country needs, promote regional cooperation, and facilitate integration of the region into the global economy. They also exemplify Director Askey's emphasis on supporting important U.S. trade initiatives such as trade promotion agreements.

The Country of the Year Award, created during Director Askey's tenure, annually recognizes the country that has made important strides in development, trade and sustainable economic growth through engaging USTDA's program. Using these criteria, I am pleased to announce Colombia as this year's recipient of the Country of the Year Award. This award reflects the commitment Colombia demonstrated in working with USTDA to achieve significant successes in key infrastructure sectors such as energy, aviation, information and



In April 2007, USTDA saw the departure of Director Thelma J. Askey after nearly six years of leading the agency.

communications technology, and ports improvement. More broadly, Colombia has consistently achieved a growth rate of over five percent during the past several years and, through implementation of market opening policies, has attracted approximately \$4 billion in direct foreign investment during the first half of 2007 and \$6.7 billion in U.S. exports in 2006. When implemented, the recently concluded U.S.-Colombia Trade Promotion Agreement will result in further economic growth and expand the bilateral commercial relationship between our two countries. The details of the USTDA program in Colombia are set out separately in this report.

Of special note, USTDA sponsored two highly successful, large scale conferences: one to promote aviation cooperation between India and the United States and the other to promote a dialogue on the development of the information and communications technology

sector, which is vital to continued African economic development. Both conferences attracted large participation from the public and private sectors. They brought together the policy and procurement decision makers with U.S. business representatives to exchange information about procurement opportunities in the sectors and possibilities for overcoming impediments to business entry into the respective markets. The two conferences generated great enthusiasm for follow-on activities to enlarge and strengthen these public-private dialogues that have great promise for increased mutual benefit. USTDA will continue to sponsor these cooperative efforts and search for ways to replicate them in other areas where they can efficiently facilitate development priorities through commercial solutions.

USTDA's broad-based infrastructure development and capacity building experience has established a highly successful model of assistance that produces consistent results. USTDA's strategic plan for the coming year builds upon the Agency's past successes and strikes a balance among U.S. government foreign policy initiatives, host country development priorities and U.S. industry trade interests. As I look forward, I am certain that USTDA will continue to provide significant benefits to U.S. citizens, as well as those of our partner countries.

A handwritten signature in blue ink that reads "Leocadia I. Zak". The signature is fluid and cursive.

Leocadia I. Zak

Acting Director, U.S. Trade and Development Agency

OVERVIEW

In fiscal year (FY) 2007, the U.S. Trade and Development Agency supported a dynamic portfolio of activities that advanced host country development priorities, U.S. industry trade interests, and U.S. government foreign policy objectives.

Throughout the year, public-private partnerships were the centerpiece of the agency's results-oriented foreign assistance program. In addition, trade capacity building continued to be a defining characteristic, accounting for over one-half of the agency's global activities.

Overall, USTDA investments in FY 2007 were targeted in four strategic categories where trade, development, and policy all meet: (1) Promoting Global Energy Security; (2) Applying Environmental Technologies; (3) Ensuring Secure and Safe Trade; and (4) Enhancing Regional Integration Initiatives.

Promoting Global Energy Security

During the year, USTDA prioritized activities designed to identify, develop, and transport new oil and gas reserves to help diversify sources of supply. The agency also applied its program in promoting the use of alternative fuels and in improving energy efficiency. As the global need for energy has grown, so has the demand for USTDA assistance. As a result, the agency's commitments in the energy and power sector have increased each year since FY 2004 and represented nearly one-third of total program obligations in FY 2007.

A highlight of the year was the award of a \$1.7 million grant, the largest single grant in the agency's history, to the State Oil Company of the Azerbaijan Republic (SOCAR). The grant will help to diversify Europe's oil and gas supplies by funding a study on the development of pipelines that will bring Central Asian oil and gas across the Caspian Sea and through Azerbaijan, Georgia and Turkey to European markets.

Another focus of USTDA's global energy security strategy in 2007 was the development of renewable and other alternative energy sources. In Asia, the agency funded

a grant to develop a 5–10 megawatt waste-to-energy plant near Karachi, Pakistan, while in Indonesia, USTDA supported the development of an integrated biodiesel processing and energy production plant in North Sumatra Province. Similarly, in sub-Saharan Africa, USTDA funded a study in Tanzania on the viability of using ethanol as a fuel source for a combined heat and power plant that will contribute 40 megawatts to the national grid.

USTDA also understands the role that favorable regulatory environments play in the development of alternative fuels. For this reason, USTDA funded an orientation visit to the United States to familiarize Brazilian regulators with the U.S. regulatory framework governing the natural gas and biofuels industries.

Applying Environmental Technologies

Many developing and middle-income countries are seeking foreign assistance that utilizes U.S. private sector input and technology in meeting their environmental needs. In FY 2007, USTDA furthered the application of environmental technologies in these markets through private sector partnerships in areas such as resource management, water treatment, air quality, and hazardous waste management. For example, in South Africa, the agency developed an innovative program for Rand Water Services that will combine an in-country needs assessment and an orientation visit to the United States to help the company identify and evaluate the most appropriate U.S. technologies to meet water services demands in South Africa.

Environmental technologies are also a priority for USTDA in the Middle East and North Africa, where the agency awarded a grant on the feasibility of implementing a system to monitor and operate the water well network and pumping system that serves Aqaba, Jordan.



In Morocco, the agency is funding a technical analysis and procurement plan for an upgraded and expanded national weather radar network.

Countries in Central and Eastern Europe are also preparing to apply a variety of environmental technologies in their emergency management and response systems. To support these efforts, USTDA organized a conference, which attracted over 200 participants, to foster a dialogue on regional approaches and system interoperability.

Ensuring Secure and Safe Trade

Ensuring secure and safe trade is an essential factor for economic growth. For this reason, USTDA is focusing significant resources on harnessing new technologies and best practices for passenger and cargo facilitation.

A leading example of this strategy in FY 2007 was the agency's Global Customs Initiative, a \$4 million program designed to address critical customs training needs. The Initiative has an initial emphasis on Southeast Asia, Mexico, and Brazil, and is being implemented through a public-private partnership. It will consist of a series

of training programs and senior-level policy dialogues on port and supply chain security, intellectual property rights licensing and enforcement, anti-counterfeiting and anti-piracy measures, customs valuation, rules of origin, and bilateral and multilateral agreement compliance.

USTDA also recognizes the importance of physical infrastructure in facilitating trade and the movement of people. To this end, USTDA sponsored the U.S.-India Aviation Partnership Summit in New Delhi. The event brought together more than 250 senior representatives of the U.S. and Indian public and private sectors to focus on the safety, security, and infrastructure needs of the rapidly growing Indian aviation sector. The Summit served as a platform for launching the U.S.-India Aviation Cooperation Program (ACP), a public-private partnership between USTDA, the Federal Aviation Administration, and U.S. aviation companies. Modeled after the highly successful U.S.-China ACP, the new program is designed to foster cooperation between the Indian and U.S. public and private sectors in identifying and supporting India's civil aviation sector modernization priorities.



Enhancing Regional Integration Initiatives

USTDA's flexible program tools allow it to engage in a variety of bilateral, regional, and global development assistance activities. A number of agency activities focus on integration initiatives that promote regional stability and economic linkages. Each of the agency's regional integration activities in FY 2007 were coordinated closely with the technical and policy agencies of the U.S. Government, the U.S. private sector, and multilateral development organizations.

Examples include the agency's South and Central Asia Regional Initiative and Dominican Republic-Central America Free Trade Agreement (DR-CAFTA) Regional Trade Integration Initiative, which support upgrades to each region's energy and transportation corridors. In Central Asia, USTDA funded investment analysis on a proposal that will allow Kyrgyzstan to export power to Afghanistan and Pakistan through a new north-south transmission line. Under the DR-CAFTA Regional Trade Integration Initiative, USTDA has helped to promote trade capacity and transportation infrastructure. Specific agency activities included grants to develop a more efficient and secure customs transit system in Guatemala and a framework for a national law to attract private investment in Nicaragua's port sector.

Elsewhere in Latin America, USTDA supported the Security and Prosperity Partnership of North America through a series of transportation and security initiatives. In FY 2007, USTDA funded a conference, which will take place in early 2008, to highlight infrastructure projects that represent near-term export opportunities for U.S. firms.

In Southeast Asia, USTDA promoted the U.S. Government's security and economic priorities through regional development and integration activities with the Association of Southeast Asian Nations and the Asia-Pacific Economic Cooperation forum (APEC). The information and communications technology (ICT) sector is a focus of many of these activities. For example, USTDA funded a series of ICT orientation visits to the United States for senior-level government and industry representatives from the region. The visits provided opportunities for regional decision makers to better understand U.S.

experiences and for U.S. companies to highlight their capabilities for potential procurement opportunities totaling \$1.5 billion over the next two years. In another example, USTDA sponsored a regional workshop to promote natural gas use among APEC economies.

Finally, in sub-Saharan Africa, USTDA recognizes the importance of developing the infrastructure and institutional capacity necessary to support the trade expansion objectives of the African Growth and Opportunity Act. To this end, USTDA funded complementary activities in Burkina Faso that were designed to meet this goal. Specifically, USTDA assisted a fruit and vegetable exporter with improving its pest and pathogen treatment system and conducting investment analysis on a proposed fruit processing and packaging facility. To maximize the benefits of these investments, USTDA also provided corresponding support to the Government of Burkina Faso in improving its regulatory regime in the area of sanitary and phytosanitary inspection.

USTDA also furthered the objectives of the African Global Competitiveness Initiative (AGCI) with a grant to establish the legal and regulatory framework to support an autonomous civil aviation authority in Malawi. Another grant was awarded to strengthen the Namibian Electricity Control Board's ability to perform the regulatory functions necessary to issue licenses for independent power producer projects. These latter two activities were funded, in part, with AGCI funds.

Looking Ahead

By continuing to focus on these priority areas and remaining flexible to the needs of our partners, USTDA is well-positioned to continue its support of quality commercially oriented foreign assistance activities. Moving forward, the agency will continue to balance the commercial objectives established by the U.S. private sector, the development priorities established by our host country project sponsors, and U.S. foreign policy interests.

USTDA SUCCESS STORIES

USTDA utilizes private sector expertise and technology to implement its program of advancing priority development projects that support U.S. trade and foreign policy objectives. In fiscal year 2007, USTDA identified successes associated with its program in developing and middle-income countries around the world in a broad range of sectors.



EAST ASIA

Since USTDA established the U.S.-China Aviation Cooperation Program (ACP) in 2004, the ACP has succeeded in facilitating an estimated \$700 million in U.S. exports. By promoting bilateral technical cooperation and increasing awareness of U.S. technology in the aviation sector, the program has led to the sale of avionics equipment for regional aircraft by Parker Aerospace and General Electric, an avionics system test rig by Rockwell Collins, and two helicopters by United Technology Corporation.

The ACP, a public-private partnership linking USTDA, the Federal Aviation Administration, the General Administration of Civil Aviation of China, and U.S. industry, is an outstanding example of the way the agency brings together the right technical expertise to meet development challenges. ACP membership includes 25 corporate members, including leading U.S. aviation manufacturers and service providers.

EUROPE AND EURASIA

The State Oil Fund of Azerbaijan (SOFAZ) won the 2007 United Nations Public Service Award for improving transparency, accountability and responsiveness in public service largely as a result of implementing the recommendations of a USTDA-funded technical assistance program. The recommendations helped to establish the proper foundations for an investment strategy and operational structure for SOFAZ and led to the selection of the Bank of New York as the global custodian. In addition, Thomson Financial was selected as the vendor for the portfolio management and ledger accounting systems.

Building on this success, USTDA approved an additional grant to SOFAZ in 2007. The new assistance will focus on migrating existing portfolios to the new investment systems and strengthening investment oversight.



LATIN AMERICA AND THE CARIBBEAN

The San Bartolomé silver mine in Bolivia is expected to begin production in early 2008 following construction based on the results of a USTDA-funded study. Coeur d'Alene Mining Company of Coeur d'Alene, ID, has invested in the mining operations, utilizing political risk insurance from the Overseas Private Investment Corporation. The company has also repaid the USTDA grant under a success fee agreement.

Already, U.S. exports associated with the project total \$34 million. It is expected that the mine, which will support up to 850 direct and indirect jobs, will have a broad developmental impact in terms of road construction and the use of advanced technologies to protect the environment and clean-up past contaminants. Coeur d'Alene has also established a development fund that will invest in economic and social projects in Bolivia.



SOUTH AND SOUTHEAST ASIA

An undersea fiber optic cable that became operational in 2006 presented an opportunity for the sponsor, Transworld Associates Ltd. (TWA), to connect Pakistan to the major international telecommunications hubs in offering quality, end-to-end international bandwidth solutions to its customers. The project was implemented based on the outcomes of a USTDA-funded study that advised TWA on the routing of the cable, as well as its economic and financial viability.

To implement the project, TWA awarded a multimillion dollar contract to Tyco Telecommunications Inc. of Morristown, NJ, to manage and implement the project. In addition to Tyco, Corning of Corning, NY, Lucent Technologies of Murray Hill, NJ, C&C Technologies of Lafayette, LA, Sonsub Inc. and Smith-Oceanengineering Intl., both of Houston, TX, and ADEX Corporation of Alpharette, GA, all benefited from the contract as sub-suppliers to Tyco.

MIDDLE EAST AND NORTH AFRICA

A 20 percent reduction in the cost of trucking goods from the Port of Aqaba to Amman, Jordan, is helping to support expanded trade relations under the U.S.-Jordan Free Trade Agreement. The cost reduction is an early result of USTDA-funded investment analysis and a pilot program on a national freight information and transportation hub project. Based on the success of the pilot program, the Ministry of Transportation has awarded a contract to FreightDesk Technologies of McLean, VA, to provide the systems to coordinate truck traffic in and around Aqaba.

The new system has succeeded in reducing costs and traffic congestion in the area and in helping to preserve the area's viability as a tourist destination. It may increase Jordan's competitiveness in the region through implementation at Jordan's ten land border crossings.

SUB-SAHARAN AFRICA

A geothermal power plant in Aluto Langano, Ethiopia, is serving as a model for the sector's development by increasing access to electricity. Already, the plant is producing 3 megawatts (MW) of electricity as a result of a USTDA-funded technical assistance program for the Ethiopian Electric Power Company (EEPKO).

The USTDA-funded consultant worked with EEPKO in revising its tendering process and on bid and contract evaluation. Following a thorough technical review of the bids, EEPKO chose Geothermal Development Associates of Reno, NV, to carry out the improvements under a \$3 million contract. When the rehabilitation is complete in early 2008, the plant will produce approximately 7MW of electricity. Moreover, it will make an important contribution toward the goal of increasing the percentage of the population with access to electricity from 16 to 50 percent by 2009.



COUNTRY OF THE YEAR:

COLOMBIA

A Record of Success

USTDA's program in Colombia best illustrates how the agency's partnerships with host countries and the private sector effectively advance mutual economic benefits and U.S. development objectives. Over the years, USTDA investments in Colombia have produced over \$350 million in U.S. exports related to the implementation of energy, aviation, information and communications technology (ICT), and ports projects that have had an important impact on Colombia's economic development. Reflecting the success and diversity of this country portfolio, the importance of U.S.-Colombian relations, and the significant economic and broad development gains that have been achieved, USTDA recognizes Colombia as its 2007 Country of the Year.

A vital commercial and strategic partner of the United States, Colombia has enjoyed strong economic growth, averaging more than 5.2 percent annually in recent years. As a result of the market opening policies it has implemented, Colombia attracted \$6.7 billion in U.S. exports in 2006 and \$4 billion in new foreign direct investment during the first half of 2007. The recently concluded U.S.-Colombia Trade Promotion Agreement represents an opportunity to further economic growth and expand the bilateral commercial relationship through increased trade and investment.

Plaza de Bolivar and the Primate Cathedral in Bogotá, Colombia

© Krzysztof Bydinski / Lonely Planet Images

USTDA has seen success in Colombia in a number of key infrastructure sectors. For example, in 2007 USTDA recorded \$80 million in U.S. exports related to the expansion of the Cartagena refinery that were influenced by the recommendations of two USTDA-funded feasibility studies and an orientation visit for Ecopetrol. The continued expansion of this refinery is expected to generate more than \$790 million in U.S. exports. Another success resulted in over \$48 million in U.S. exports linked to the construction of Ecopetrol's Cusiana Gas Treatment Plant, which began operations in 2005 following USTDA-funded investment analysis. USTDA has funded other activities to further the development of new natural gas and petroleum resources and expanded refining capacity in Colombia, including technical assistance to the National Hydrocarbons Agency in its upstream licensing capabilities and tender responsibilities, and investment analysis for Ecopetrol in modernizing its refining capacity in Barrancabermeja.

USTDA is also working to diversify Colombia's energy supply and promote the development of clean energy resources by assisting ISAGEN S.A. E.S.P. in developing a 50 megawatt geothermal power plant. As a result of a USTDA grant, ISAGEN will contract with a U.S. company to analyze prospective sites and address key issues, including financing options, associated with the project.

USTDA has also seen success from its partnerships with AeroCivil, Colombia's civil aviation agency. In particular, an agreement was concluded to increase flights between the United States and Colombia following USTDA-funded assistance to AeroCivil in strengthening its meteorology systems for air traffic management (ATM) and developing a communication, navigation, surveillance/ATM transition plan. More recently, the agency funded assistance to AeroCivil in converting the power supply for its air traffic control and weather monitoring facilities in remote areas from diesel generators to renewable energy sources. The result will increase the reliability of AeroCivil's power supply infrastructure, lower costs, and help to protect the environment.

In the ICT sector, USTDA-funded technical assistance to the Ministry of Communications in telecommunications

market liberalization resulted in the Ministry publishing a decree on telecommunications convergence. The decree has generated requests for operating licenses to offer services ranging from long distance telephony to value-added services, such as internet and data transmission. USTDA built on this success in 2007 by organizing an orientation visit to the United States for Colombian officials on the regulatory framework necessary for the introduction of new technologies, including broadband service and digital television.

Another highlight of USTDA's program in Colombia in 2007 was the designation of the Port of Cartagena under the Container Security Initiative (CSI). This certification followed USTDA-funded technical assistance on the chain-of-custody at the Port. Already, over one-quarter of the Port's total container shipping volume is destined for the United States, including weekly shipments to 17 U.S. ports. With its CSI designation in place, the Port is well-positioned to play a critical role in broader U.S.-Colombia commercial relations.

USTDA's program in Colombia demonstrates a record of success in bringing U.S. technology and expertise to bear in establishing the infrastructure necessary for economic growth. Looking ahead, USTDA will continue to respond to Colombia's development priorities that represent targeted opportunities for U.S. companies and further U.S. policy objectives.



The Port of Cartagena received its CSI designation due, in part, to USTDA-funded technical assistance on the chain-of-custody security at the port.

ASIA:

Enhancing Trade Partnerships for Mutual Benefit



Asia is a dynamic region of tremendous strategic, economic and commercial importance to the United States. Its continued emergence offers significant opportunities for U.S. companies to engage with regional partners in meeting important developmental objectives.

Fiscal year (FY) 2007 was notable for the identification of nearly \$1 billion in new U.S. exports that were associated with USTDA investments in Asia and several project development success stories. In the Philippines, an electricity distribution project stemming from USTDA technical assistance proceeded with significant U.S. exports. Clean energy and environmental improvement projects yielded similar successes in Vietnam and Thailand, and increased exports to China of aircraft and aviation equipment and agricultural products derived from advanced biotechnology methods were also facilitated.

During the year, USTDA pursued a diversified portfolio of both country projects and regional initiatives to deepen the successful U.S. trade relationship in the fast-growing economies of China and Southeast Asia. Agency investments spanned strategic priorities in energy development and security, aviation modernization, the environment, and new trade capacity efforts in standards cooperation and customs modernization. Reflecting the growing importance of the cross-sectoral applications for information and communications technology (ICT), USTDA invested in the modernization of both private sector and government operations.

Throughout the year, the agency's China portfolio continued to exhibit a diverse combination of trade policy and capacity-building initiatives and infrastructure development projects. In the aviation sector, USTDA supported an expansion of the highly successful Aviation Cooperation Program, a model public-private partnership that continues to promote enhanced dialogue in this rapidly expanding market.

Support for cleaner energy and environmental improvement projects was another focus for the agency. USTDA sponsored a technical workshop in southern China to promote increased usage of natural gas throughout the Asia Pacific Economic Cooperation (APEC) region and projects to improve water quality in Shandong Province and the Yangtze River. Finally, successful USTDA initiatives in China in the areas of standards development, intellectual property rights protection and agricultural biotechnology regulatory policies continued under ongoing programs, and new initiatives on government transparency and procurement practices were launched.

In Indonesia, USTDA played a significant role in strengthening the bilateral economic relationship through support for infrastructure development objectives in the energy, transportation and ICT sectors. For example, the agency assisted Indonesia in developing biofuels in northern Sumatra and coalbed methane resources at key sites throughout the country. In the port sector, USTDA addressed energy security, port efficiency and additional post-tsunami reconstruction efforts with a study to examine a strategically located oil and container transfer facility in Aceh Province. Another key U.S. foreign policy priority in the region, improving transportation and border security, was the focus of USTDA assistance towards modernizing the ICT systems of Indonesia's Immigration Department.

Following a productive year serving as APEC host, acceding to the World Trade Organization and receiving USTDA's 2006 Country of the Year honor, Vietnam again represented a significant portion of the Southeast



SPOTLIGHT ON

Indonesia

*Ulundanu Temple
on Lake Bratan*

Indonesia is a key strategic and economic partner in Southeast Asia. USTDA has played a significant role in strengthening the relationship by implementing a broad portfolio of activities in the energy, ICT and transportation sectors.

Faced with declining petroleum reserves and a desire to diversify supplies, Indonesia has prioritized the development of its vast alternative energy resources. USTDA has supported this strategy with grants for the development of an integrated biodiesel processing/energy production facility in North Sumatra and coalbed methane resources at several key sites. In addition, USTDA hosted an orientation visit for key officials interested in expanding Indonesia's biofuels production capabilities.

Improving transportation and border security is another key U.S. foreign policy priority in the region. USTDA furthered these efforts by assisting Indonesia's Directorate General of Immigration in modernizing its ICT systems. In the port sector, a USTDA grant is furthering the Weh Island transshipment port project, a strategically located oil and container transfer facility that will serve regional markets.

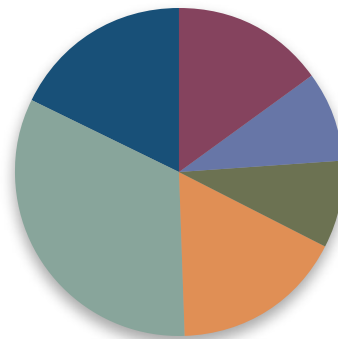
USTDA will continue to build on the success of this country portfolio with additional activities in 2008 designed to reinforce the strength of the bilateral relationship.

Asia portfolio. Leading USTDA investments in FY 2007 included energy, ICT, customs and standards development activities. For instance, USTDA supported legal advisory services needed to advance a second phase of the Mong Duong power plant. In the ICT sector, the agency provided a grant to the State Capital Investment Corporation to identify the technology requirements to improve its management and oversight capabilities over state-owned enterprises as they adjust to the country's market-oriented reforms. In addition, USTDA supported activities to modernize customs operations and assist in the development of a transparent and market-driven standards system.

USTDA also re-engaged several partners in FY 2007 with which the agency had been less active in recent years. In the Philippines, USTDA furthered government priorities in the ICT and environmental hazard sectors, with activities to facilitate the creation of a national registry and identification system and enhance Petron Corporation's capabilities to respond to potential oil spills. USTDA also provided assistance in Mongolia in standards development and in expanding air transportation services, while in Malaysia, USTDA fostered increased dialogue with U.S. companies in the ICT sector.

USTDA will continue to work collaboratively with the U.S. private sector, its U.S. government counterparts, and overseas project sponsors in implementing its results-oriented program. The creation of USTDA's new East Asia and South and Southeast Asia regions at the start of fiscal year 2008 will lead to increased agency resources related to the significant opportunities present in this rapidly growing part of the world.

USTDA Activities in Asia
By Economic Sector and Percent of Obligation



Sector	Percent	Amount
Energy & Power	15.1%	\$1,524,569
Multi-Sector & Other	9.0%	\$912,664
Services	8.6%	\$870,714
Telecommunications	16.9%	\$1,707,707
Transportation	32.7%	\$3,303,753
Water & Environment	17.7%	\$1,795,125
	100.0%	\$10,114,532

USTDA obligated **over 30 percent** of its Asia program budget during FY 2007 to promote the use of **U.S. environmental and clean energy technologies.**

ASIA HIGHLIGHTS



Dr. Laura Beer, Post-Doctoral Fellow at the Colorado School of Mines Algal Bioenergy Lab, Golden, Colorado, speaks to delegates from Indonesia on a USTDA-sponsored orientation visit that introduced them to U.S. technology and government programs to assist in the development of biofuels resources.



The Asian Development Bank has awarded a loan to the State Bank of Vietnam and Vietnam's Ministry of Finance that will finance information technology systems upgrades at the Hanoi Securities Trading Center (HASTC). The system requirements were determined by a USTDA-funded study that is helping to support market reforms and private sector development in Vietnam by establishing a roadmap for expanding the HASTC's current operating system.



As part of the agency's ongoing program of support for activities that advance commercial opportunities for U.S. firms in China, former USTDA Director Thelma J. Askey (right) met with Vice Minister of Commerce Ma Xiuhong (left) to discuss potential areas for cooperation.



Mr. Joseph Ma Jia Ning (left), IBM Client Executive, demonstrates the capabilities of the U.S. Mint and State of New York websites, which were developed using IBM technology, to Chinese delegates on a USTDA-sponsored orientation visit to the United States.

EUROPE AND EURASIA: *Regional Solutions to Development Priorities*



Regional economic integration and energy security remained key elements in USTDA's program across Europe and Eurasia in fiscal year (FY) 2007. The agency expanded its South and Central Asia Regional Initiative, and continued its assistance in the information and communications technology (ICT) and civil aviation sectors, where U.S. companies are particularly competitive. More than \$172 million in new U.S. exports were associated with USTDA's program in the region.

The expansion of the agency's South and Central Asia Regional Initiative, which had initially targeted the power sector, to include telecommunications was significant in focusing discussion on another critical infrastructure sector. To this end, USTDA sponsored a major regional forum in 2007 on telecommunications policy to bring together officials from Central Asia, Azerbaijan, Afghanistan and Turkey, as well as Pakistan, to share their experience and common problems in developing the telecommunications sector.

One important outcome of the event was an agreement on pursuing a regional fiber optic line. The proposed project will connect to the fiber optic ring now under construction in Afghanistan (based on earlier USTDA assistance) and reach eastward into Pakistan and northward into Central Asia and into Europe through Azerbaijan and Turkey. USTDA is considering agency follow-on assistance in the development of the project to ensure its success.

In FY 2007, Azerbaijan was the largest recipient of USTDA funds in Europe and Eurasia. The country's economy is booming, with Caspian oil and gas now flowing through the Baku-Tbilisi-Ceyhan oil pipeline and the South Caucasus gas pipeline (both supported in their early stages by USTDA funding) and its role as a hub for oil and gas transport is growing. Among the agency's activities there was a grant for a major new study on oil and gas

pipelines to bring Central Asian resources across the Caspian Sea to Europe through Azerbaijan, Georgia, and Turkey. In addition, the agency continued its support for the State Oil Fund of Azerbaijan's efforts to preserve and protect oil revenues for future generations through a grant on establishing new investment systems and strengthening investment oversight.

Beyond Azerbaijan, USTDA was involved in energy development and security through activities in Turkey (underground gas storage), Ukraine (coalbed methane), and Turkmenistan (oil and gas). Of particular note is the interest by the new government in Turkmenistan in expanding that country's economic relations with the West. With vast untapped gas reserves, Turkmenistan has the potential to attract very large investments and ultimately to enhance worldwide energy security by serving as an alternative source of gas to Europe. In 2007, USTDA assisted U.S. energy companies in exploring potential business opportunities in Turkmenistan by sponsoring an orientation visit to the United States for key decision makers to meet with U.S. industry.

As the economies in the region have improved, civil aviation has become a growth industry, and in 2007, USTDA supported important airport studies in Russia and Ukraine. Specifically, the study in Russia is helping to transform Krasnoyarsk International Airport in eastern Siberia into a multimodal transportation hub,



SPOTLIGHT ON

Azerbaijan

Off-shore production platform constructed at J. Ray McDermott's shipyard in Baku, Azerbaijan

In 2007, USTDA supported Azerbaijan's potential to serve as a key facilitator in diversifying global oil and gas supplies by awarding a \$1.7 million grant to the country's state oil company. The grant is funding a study on the development of pipelines that will bring Central Asian oil and gas across the Caspian Sea and through Azerbaijan, Georgia and Turkey to markets in Europe.

As a result of the revenue that Azerbaijan is generating in the oil and gas sector, the Government has focused on preserving a major portion of it for future generations through the establishment of the State Oil Fund of Azerbaijan (SOFAZ). USTDA has

contributed to this effort with two grants to SOFAZ for institutional capacity building. Based on the steps taken to implement the recommendations of the first USTDA-funded technical assistance program, SOFAZ was named as the 2007 recipient of the United Nations Public Service Award.

While mindful of the opportunity that revenues from the oil and gas sector present in the country's development, the Government of Azerbaijan has also prioritized the diversification of the economy. USTDA has helped to further this effort through grants for strategic planning in the tourism and ICT sectors.

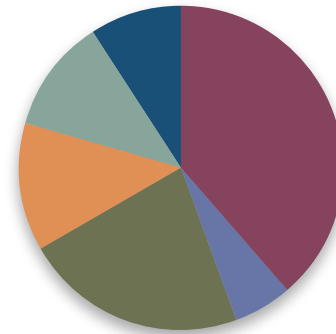
while the study in Ukraine is supporting the rehabilitation of the Bila Tserkva airport and construction of new cargo facilities.

In Europe, USTDA had a primary focus during FY 2007 on emergency management and response and the ICT sector. A major regional emergency management and response conference was organized during the year, and the agency awarded a grant to modernize meteorological and hydrological observational networks and other weather, water and environmental monitoring and forecasting infrastructure in Croatia.

Romania's accession to the European Union (EU) in early 2007 did not diminish that country's interest in working with the U.S. private sector, and USTDA continued to provide assistance in the environmental and ICT sectors. USTDA is helping Romania to comply with the EU Water Framework Directive by funding technical assistance on the design of an integrated coastal zone modeling system. Through a separate grant, the agency is helping to upgrade existing information technology networks to meet the competitiveness goals specified in Romania's National Development Plan.

Across the dynamic Europe and Eurasia region, there is a strong potential for U.S. involvement in key economic sectors. USTDA continues to support the establishment of commercial partnerships with U.S. firms by tailoring its program to meet the challenges of a still-evolving economic and political environment.

USTDA Activities in Europe and Eurasia
By Economic Sector and Percent of Obligation



Sector	Percent	Amount
■ Agribusiness (not shown in chart)	< 0.1%	\$24,470
■ Energy & Power	38.6%	\$3,946,795
■ Multi-Sector & Other	5.7%	\$555,997
■ Services	22.3%	\$2,296,848
■ Telecommunications	12.8%	\$1,297,261
■ Transportation	11.6%	\$1,174,382
■ Water & Environment	9.0%	\$915,926
	100%	\$10,211,679

USTDA is helping to diversify and secure global energy sources through a **\$1.7 million grant** to further the development of pipelines to bring **Central Asia oil and gas** to markets in Europe.

EUROPE AND EURASIA HIGHLIGHTS



Accounting students at Kabul University in Afghanistan are seen in a computer lab following USTDA-funded technical assistance to further the establishment of an Accountancy Training Center at the University. The Center opened in early 2007 to address the critical need for accountants in Afghanistan's reconstruction and overall development.



Tom Harvey (left), CDX Drilling Manager, explains the workings of a downhole mud motor to Andriy Oleksyuk, Chief Engineer of the Bazhenov Mine Company, and other members of a USTDA-sponsored delegation from Ukraine. The delegates visited the United States as part of their efforts to expand Ukraine's coal bed methane sector.



USTDA awarded a \$1.7 million grant in FY 2007 on the development of pipelines to bring Central Asian oil and gas across the Caspian Sea and through Azerbaijan, Georgia and Turkey to markets in Europe. The grant is helping to foster global energy security and growth throughout the Caspian region.



USTDA supported efforts to implement an integrated decision and informational system to forecast severe hydrological events and reduce water emergencies in Romania. The project marked a milestone in FY 2007 with the opening of the National Hydrological Forecast Center and continues to be implemented under a contract with Lockheed Martin Corporation.

LATIN AMERICA AND THE CARIBBEAN: *Supporting Sustainable Development*



USTDA's activities in Latin America and the Caribbean in fiscal year (FY) 2007 focused on support for U.S. policy, especially the trade agreements that have been concluded to liberalize trade and expand U.S. relationships in the region. USTDA recognizes the ability of these agreements to serve as foundations and catalysts in the region's growth.

For this reason, the agency prioritized activities designed to foster U.S. private sector participation in the development of the physical infrastructure, as well as the institutional and regulatory frameworks, that are necessary to support trade and investment. Across all sectors, over \$430 million in U.S. exports associated with USTDA's program in Latin America and the Caribbean were identified since the start of FY 2007.

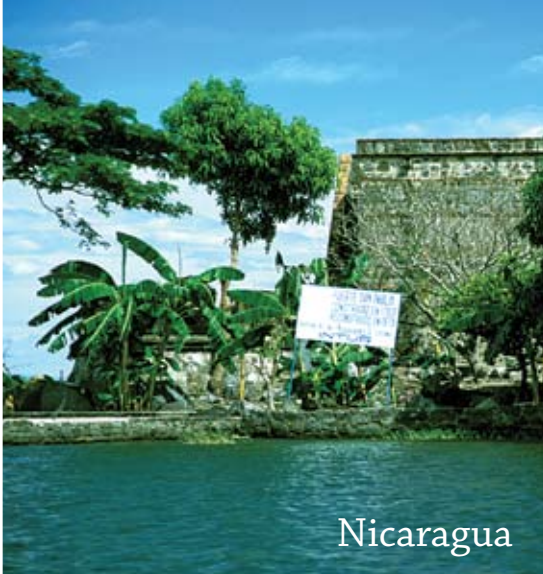
A highlight of the year was the certification of the Port of Cartagena in Colombia as a Container Security Initiative (CSI) port (see Country of the Year feature on p. 6). USTDA supported efforts at the Port to meet CSI standards by improving the chain-of-custody security. With its CSI status now in place, the Port is poised to play a central role in expanding U.S.-Colombia commercial relations.

During FY 2007, USTDA also built on its strong portfolio of activities designed to increase trade capacity in Latin America and the Caribbean in support of the U.S.-Dominican Republic-Central America Free Trade Agreement (DR-CAFTA) and the pending U.S.-Panama Trade Promotion Agreement. For instance, the agency funded a technical assistance grant to develop the systems necessary to track commercial goods being transported within and through Guatemala. In the transportation sector, USTDA is helping to create the framework for private sector investment in port infrastructure in Nicaragua. Similarly, a USTDA grant to the Panama Maritime Authority is strengthening its ability

to administer the Panamanian-registered fleet, national and international fishing fleets, ports, safety, security and environmental management.

Energy security and sustainable energy development are priorities throughout the Latin American and Caribbean region. USTDA has responded by providing support for projects focused on increasing energy production, diversifying energy supplies, and expanding electrical generation capacity. The development of renewable energy resources was a focus of activities in Chile and Colombia. Specifically, USTDA organized an orientation visit for Chilean government officials and private companies to meet with the U.S. geothermal industry to learn firsthand about U.S. experiences in this sector. In Colombia, USTDA is funding a detailed site evaluation and plan for the development of a proposed 50 megawatt geothermal power plant.

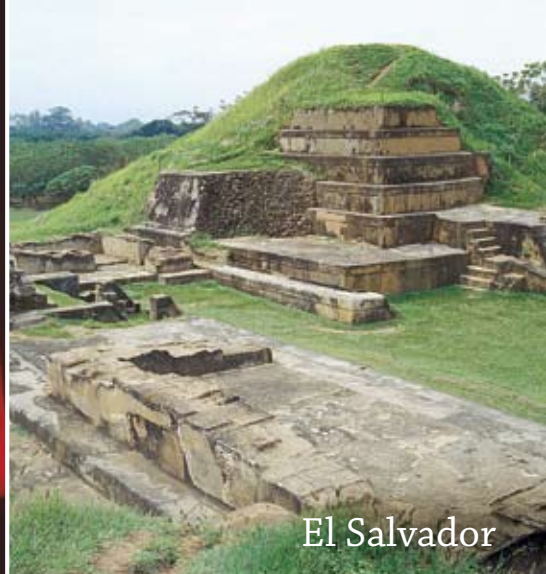
USTDA also funded activities to meet the electric power needs of Central America. In Costa Rica, for instance, the agency co-sponsored the Central American Energy and Competitiveness Conference to bring together policy makers, regulators, electric utilities, investors and businesses from across the region to discuss the strengthening of national and regional electricity markets. In addition, a USTDA grant in Costa Rica is funding geotechnical and financial analysis in the planning of the El Diquis hydroelectric power project, which is intended to help meet national and regional electricity demands.



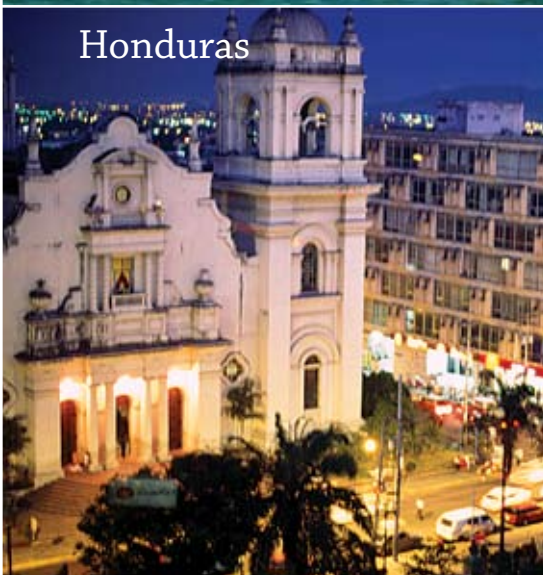
Nicaragua



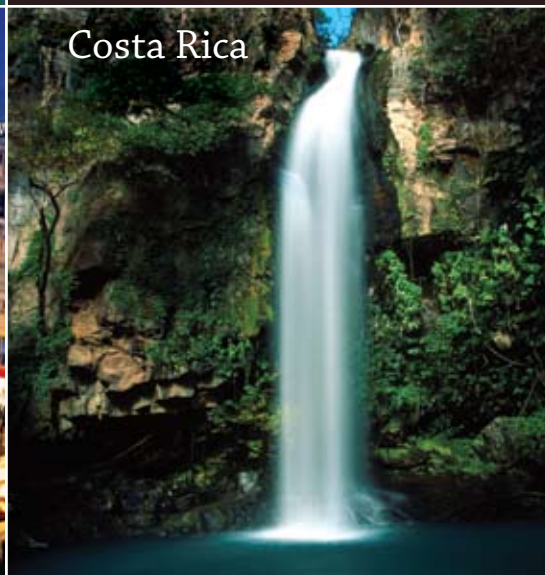
Guatemala



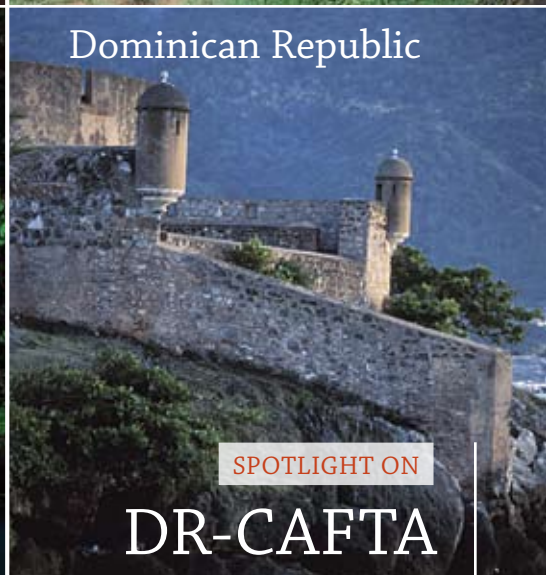
El Salvador



Honduras



Costa Rica



Dominican Republic

SPOTLIGHT ON

DR-CAFTA

Clockwise from upper left: San Pablo Fortress, Las Isletas, Lake Nicaragua; Maya jade mask, Abaj Takalik, Guatemala; San Andres ruins, El Salvador; La Fortalega, Puerto Plata, Dominican Republic; Ricon de Vieja National Park, Guanacaste, Costa Rica; main plaza of San Pedro Sula, Honduras

Through its DR-CAFTA Trade Integration Initiative, USTDA is strengthening economic development and regional cooperation among the DR-CAFTA countries. The Initiative focuses on sectors that support trade and investment, including transportation, energy, and information and communications technology (ICT).

During FY 2007, USTDA's commitments in support of the Initiative's objectives totaled approximately \$2 million. For example, USTDA helped to position the Port of Corinto to play a key role in DR-CAFTA trade through a grant to develop the framework for private sector investment in Nicaragua's port infrastructure.

USTDA also worked to meet the electric power needs of the region through a grant to further the El Diquis

hydropower project in Costa Rica. In addition, the agency co-sponsored a regional conference to promote the emergence of national and regional electricity markets.

In the ICT sector, USTDA helped to develop the systems to track commercial goods being transported within and through Guatemala. A separate grant in the Dominican Republic furthered the creation of an integrated national emergency management system.

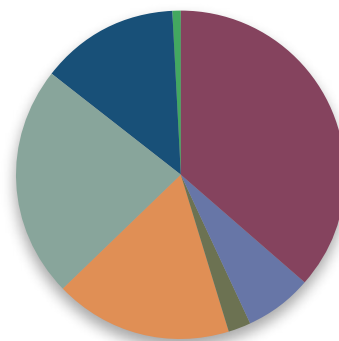
DR-CAFTA envisages an expanded commercial relationship among all of the signatory countries. USTDA's tailored programs are helping to establish the necessary infrastructure to support that objective.

In Uruguay, where hydroelectric resources have reached their capacity, USTDA is supporting efforts to explore the use of clean coal technology to increase the installed generation capacity. USTDA is also furthering the objectives of the U.S.-Brazil Biofuels Partnership and the two countries' commitment to provide technical assistance to third countries. To this end, USTDA funded a definitional mission to El Salvador, the Dominican Republic, and Haiti to develop the technical assistance programs necessary for specific projects to move forward.

Environmental infrastructure was another focus of USTDA's activities in FY 2007. In Peru, a USTDA grant is developing a comprehensive municipal solid waste collection and management plan for Lima. In addition, USTDA is funding a study that will identify the investments needed to develop a flood control system for the La Leche River watershed in northern Peru that will also improve water conservation and storage for irrigation and potable water. Similarly, in the Dominican Republic, the design of an ICT-based national emergency management system is moving forward as a result of a USTDA grant.

Overall, USTDA's results-oriented programs are strengthening the capacity for trade and economic development in Latin America and the Caribbean, and expanding commercial opportunities for U.S. firms. The agency's successful track record is the result of its work with many strong partners in the region and with U.S. industry in implementing a program that advances local priorities and key U.S. policy initiatives.

USTDA Activities in Latin America and the Caribbean By Economic Sector and Percent of Obligation



Sector	Percent	Amount
Energy & Power	36.4%	\$2,377,847
Multi-Sector & Other	6.7%	\$435,064
Services	2.4%	\$156,489
Telecommunications	17.3%	\$1,125,613
Transportation	23.0%	\$1,502,682
Water & Environment	13.6%	\$886,884
Agriculture	0.6%	\$39,883
	100%	\$6,524,462

Recognizing that infrastructure is critical for the benefits of trade agreements to be realized, USTDA **invested 35 percent** of its regional program budget in FY 2007 in **enhancing trade capacity in DR-CAFTA countries**, as well as Chile, Panama, and Peru.

LATIN AMERICA AND THE CARIBBEAN HIGHLIGHTS



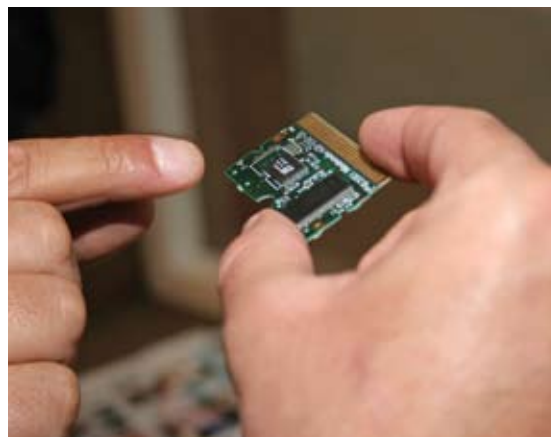
Former USTDA Country Manager Kate Maloney (second from left) and other participants in a U.S. delegation visit to Panama led by Transportation Secretary Mary E. Peters (far right) discuss opportunities to develop the necessary infrastructure to support expanded U.S.-Panama commercial relations. During the trip, USTDA awarded a grant to the Panama Maritime Authority for early investment analysis on a proposed port and maritime sector monitoring and control center.



USTDA sponsored an orientation visit for Brazilian officials to familiarize them with the U.S. regulatory environment and natural gas and biofuels industries. The Brazilian delegates are seen here discussing the truck weighing area at Clean Energy's Pickens Plant in Willis, Texas, with Koby Knight (right), Liquefied Natural Gas Facilities Manager.



USTDA sponsored a delegation from Peru on a visit to the United States to attend the 2007 NAPE Expo. Here, Promotion and Planning Manager Ronald Eguasquiza speaks to visitors at the PeruPetro booth at the NAPE Expo.



During FY 2007, USTDA sponsored a training session for Brazilian officials on intellectual property rights protection that was designed to strengthen the officials' enforcement capabilities. Pictured here is a sample of the pirated electronics that were on display as part of the training session.

MIDDLE EAST, NORTH AFRICA AND SOUTH ASIA:

Fostering Partnerships for Growth



USTDA's fiscal year (FY) 2007 portfolio in the Middle East, North Africa and South Asia (MENASA) reflected the agency's unique ability to respond to individual project sponsor needs to meet their priority development goals. Priority areas for USTDA investments included modernizing transport infrastructure, diversifying energy supplies, and improving water resource management.

The agency also continued its support for information and communications technology (ICT) and disaster preparedness and recovery projects, and identified more than \$50 million in U.S. exports associated with its program in the MENASA region.

Recognizing the positive links between strong transportation infrastructure and economic growth, USTDA focused particular attention on transportation activities. A centerpiece of the agency's program was a conference that USTDA, the Federal Aviation Administration, and the Indian Ministry of Civil Aviation hosted in New Delhi, the U.S.-India Aviation Partnership Summit. The event provided a forum for a high-level U.S.-India policy dialogue and the presentation of near-term infrastructure development projects. The highlight of the Summit was the conclusion of a Memorandum of Understanding on aviation cooperation in establishing the U.S.-India Aviation Cooperation Program (ACP). USTDA subsequently approved funding for an Air Traffic Management Training Program, the first activity under the ACP, to support the Government of India's ongoing efforts to modernize the country's air traffic control and air space management systems.

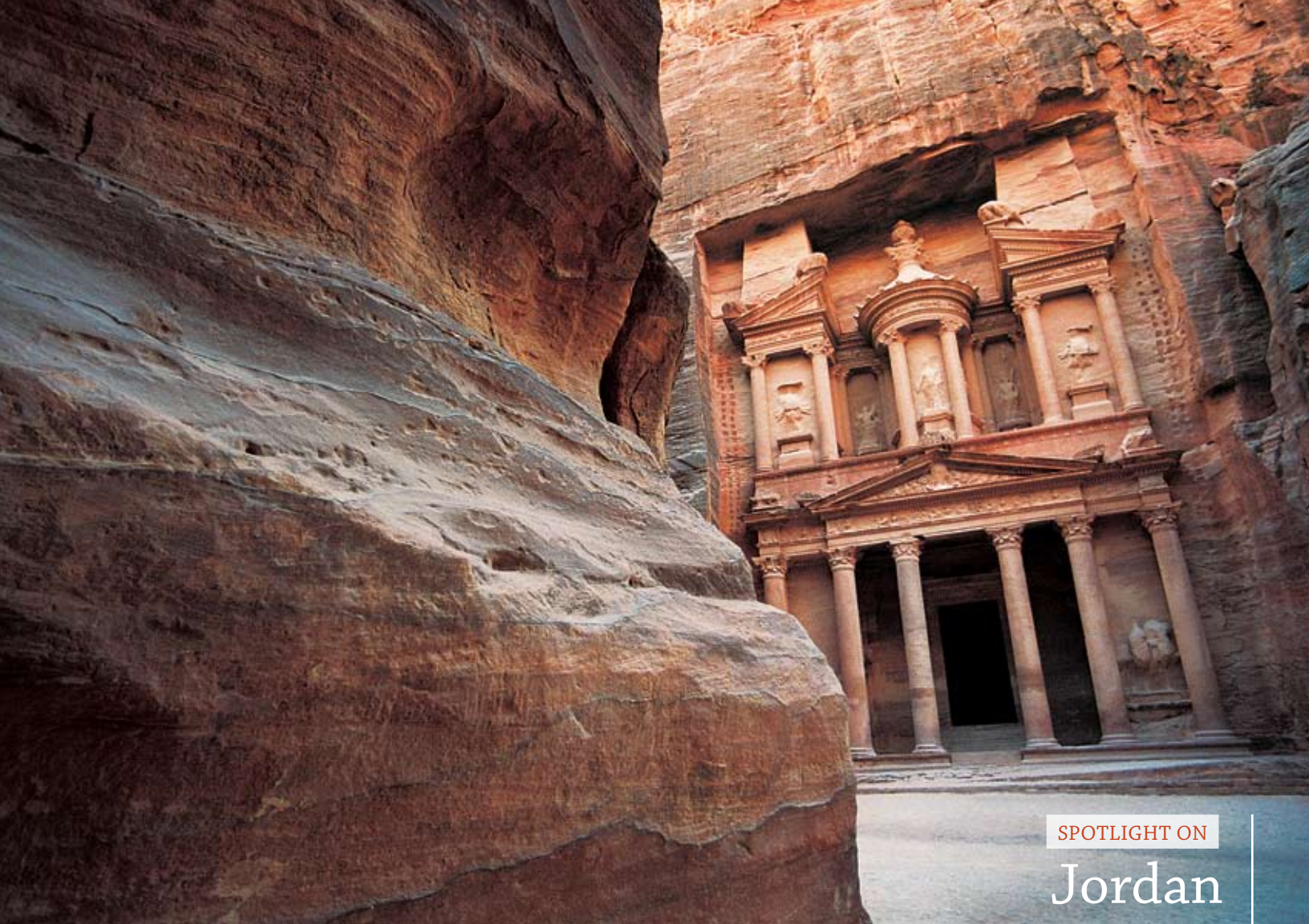
Transportation was also a focus of the agency's program in Egypt, where USTDA is supporting the Ministry of Transportation's efforts to modernize the nation's rail system. USTDA provided a grant that is being used to

design a national traffic management master plan, and assist in the creation of an independent railway safety, oversight, and enforcement authority.

During 2007, USTDA also continued its concentration on energy projects in the MENASA region. For example, the agency funded a \$1.4 million package of energy-related grants in support of the U.S.-Pakistan Energy Dialogue, which aim to strengthen Pakistan's renewable energy and coal resources sectors. USTDA also awarded a grant to the Ministry of Electricity and Energy in Yemen to increase energy supply and reliability. The USTDA-funded study will develop the legal and regulatory framework necessary to support national rural electrification policy. In Sri Lanka, an agency grant is funding technical assistance on the establishment of the necessary regulatory structure to support Sri Lankan efforts to open offshore oil and gas blocks to exploration and development.

Acknowledging the important role that water resource management plays in infrastructure development, USTDA awarded grants in Morocco and Jordan totaling more than \$1.7 million to advance priority projects in this critical sector. The projects supported by the USTDA grants focus on industrial and municipal wastewater treatment capacity to sustain increased infrastructure development in these growing economies.

USTDA also continued its emphasis in FY 2007 on



SPOTLIGHT ON

Jordan

*Al Khazneh
(The Treasury) in
Petra, Jordan*

USTDA's portfolio in Jordan reflects the agency's response to the Kingdom's ambitious economic development goals in water resource development, energy supply expansion, and trade infrastructure modernization. In FY 2007, the agency focused in particular on water resource development, committing over \$1.1 million to the establishment of wastewater treatment systems and safe drinking water facilities across the Kingdom.

USTDA also continued its support of Jordan's efforts to expand its domestic energy supply and modernize its trade infrastructure. Examples include an agency-supported study aimed at reducing Jordan's electrical

transmission losses, and analysis of Jordan's potential to establish an oil shale sector that could significantly reduce the country's reliance on imported oil. Additionally, USTDA has seen early success in reducing traffic congestion and trucking costs at the Port of Aqaba through a study and pilot program that the agency funded on the national freight information and transportation hub project.

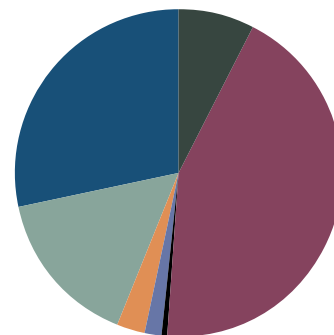
Looking forward, USTDA will continue to focus its investments on projects in each of these vital sectors, which promote expanded U.S.-Jordan trade relations and Jordan's priority infrastructure development goals.

strengthening ICT infrastructure in the region by sponsoring an orientation visit to the United States to introduce delegates from the Middle East and North Africa to U.S. equipment, technology, and expertise in establishing and maintaining e-government systems. The visit was an outcome of the agency's successful 2006 Middle East and North Africa ICT conference, and was designed to increase government efficiency and transparency and enhance overall government functions in the region.

The ICT sector also featured prominently in the agency's on-going implementation of its tsunami relief and disaster preparedness program in Sri Lanka. This assistance focuses on disaster management and emergency communications infrastructure, water supply and sanitation, and transportation corridor improvements. USTDA tsunami relief investments in Sri Lanka have totaled more than \$3 million since 2006.

Overall, the breadth of USTDA's portfolio in the MENASA region reflects the agency's ability to respond quickly to diverse development needs in the region. With the creation of a new region at the start of FY 2008 focused on the Middle East and North Africa and the incorporation of South Asia into a new South and Southeast Asia region, USTDA will continue to expand its portfolio in ways that will have strong developmental impacts and foster commercial opportunities for U.S. firms.

USTDA Activities in MENASA
By Economic Sector and Percent of Obligation



Sector	Percent	Amount
■ Agribusiness	7.6%	599,904
■ Energy & Power	43.6%	3,437,244
■ Mining & Natural Resources	0.5%	40,000
■ Multi-Sector & Other	1.7%	132,720
■ Telecommunications	2.9%	230,797
■ Transportation	15.4%	1,215,792
■ Water & Environment	28.3%	2,229,900
	100%	7,886,357

USTDA played a pivotal role in launching the **U.S.-India Aviation Cooperation Program**, an innovative **public-private partnership** designed to promote U.S. commercial participation in the development of **India's aviation sector**.

MENASA HIGHLIGHTS



USTDA hosted a delegation from the Middle East and North Africa on a visit to the United States to look at technologies to support e-government initiatives. Here Jamal Salaheddine, Head of Information Systems Division at the Moroccan Ministry of Public Sector Modernization, examines the capabilities of systems available from Hewlett Packard.



A USTDA-supported water disinfection and purification system is delivering clean water to a hospital in a tsunami-affected region of Sri Lanka. "Before we had difficulty with our clean water supply, but this system is working very well and we have a consistent supply," said Karapitiya Hospital Deputy Director Shelton Penera.



The first segment of the undersea fiber optic cable between Karachi, Pakistan, and Fajairah, United Arab Emirates, is seen here. The project, the first major private sector venture in basic telecommunications in Pakistan, was implemented following USTDA-funded assistance on the cable's routing and economic and financial viability.



Alternative Energy Development Board Chairman Air Marshal (Retd) Shahid Hamid (seated left) and National Electric Power Regulatory Authority Chairman Lt. Gen. (Retd) Saeed uz Zafar (H.I) M. (seated right) joined U.S. Ambassador to Pakistan Anne W. Patterson (seated center) in signing USTDA grants promoting the development of the renewable energy sector in Pakistan.

SUB-SAHARAN AFRICA:

Building the Infrastructure and Capacity for Trade



USTDA's fiscal year (FY) 2007 program in sub-Saharan Africa exemplified the agency's ability to respond to the development goals of countries in the region by engaging the U.S. private sector in formulating solutions. In addition to improving infrastructure, many countries in the region are seeking to improve their investment climate and increase their capacity to trade.

These objectives present an opportunity for U.S. private sector participation in many of the emerging markets in the region. In fact, more than \$68 million in U.S. exports associated with USTDA's program in sub-Saharan Africa were identified during FY 2007.

USTDA recognizes that a strong infrastructure is essential to a strengthened business environment and the ability to trade. As such, the agency's investments in FY 2007 supported infrastructure development in the region by focusing on increasing energy supply through clean and efficient energy technologies and modernizing transportation methods. In addition, because of the potential for information and communications technology (ICT) to serve as a catalyst for development in other areas, USTDA supported a number of activities designed to further the growth of that sector in sub-Saharan Africa.

A focal point of USTDA's investments was a regional ICT conference in San Francisco that the agency sponsored in partnership with the State Department's Digital Freedom Initiative. The conference brought delegates from 20 countries in sub-Saharan Africa (including public- and private-sector project sponsors) together with sector leaders and key decision makers, and a range of U.S. equipment and service providers. The agenda examined issues, challenges and opportunities in the development of the ICT sector in Africa. Following the conference, the agency focused on specific national needs by funding studies to examine the technical and financial viability of ICT backbone networks in Burkina Faso and Rwanda.

USTDA also funded a program that will provide training in the United States to approximately 20 delegates from various African countries on ICT management and regulatory frameworks.

Access to electric power is still a challenge in sub-Saharan Africa and, in FY 2007, USTDA funded several activities to promote the use of clean and efficient energy technologies to address this priority. For example, the agency invested a total of \$1.7 million in energy-related activities in Angola, the Democratic Republic of Congo and Liberia. Specifically, in Angola, the agency supported technical assistance to develop master plans for two interior cities in implementing modern distribution systems. In the Democratic Republic of Congo, the agency funded a pre-feasibility study to examine the technical and economic viability of constructing the Nzilo 2 hydropower facility in the Katanga province. In Liberia, the agency granted funds for the rehabilitation of the hydropower facility at Mt. Coffee. In addition, USTDA funded technical assistance that will facilitate the establishment of commercially viable independent power producer projects by assisting the Namibian Electricity Control Board in developing the capacity to perform the regulatory functions necessary to issue licenses for such projects.

In the transportation sector, USTDA activities in FY 2007 included funding expansion and modernization plans for an airport in Mozambique and technical assistance to Malawi in the establishment of an autonomous civil



SPOTLIGHT ON

Rwanda

Crops cultivated on shores of Lake Kivu, Gisenyi, Rwanda

After re-engaging Rwanda in 2006, USTDA continued to build on the agency's portfolio in FY 2007 by responding to development priorities in the ICT and energy sectors.

The Government of Rwanda is committed to transforming the country's predominantly agricultural economy into a knowledge-based economy by 2020. To further this goal, USTDA funded a study on a proposed communications infrastructure backbone network. The grant assistance followed a regional USTDA-sponsored ICT conference in 2007, which included a Rwandan delegation headed by President Paul Kagame. In 2008, Rwandan delegates will be among those receiving training in effective ICT management, regulatory frameworks and privatization, under an agency grant.

In the energy sector, USTDA provided a grant for technical assistance in the design of an ownership structure and financing plan for the Nyaborogo and Rukarara hydropower projects. The implementation of these projects will provide much-needed new energy sources to support growth in Rwanda and the East African region.

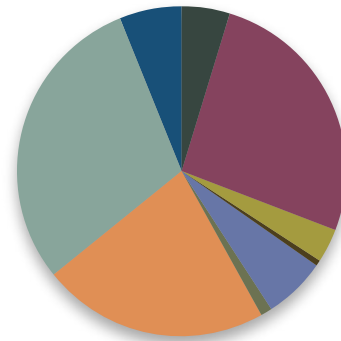
As U.S. investors continue to be drawn to Rwanda, USTDA will work to support priority infrastructure projects designed to promote sustained economic growth and foster an environment ripe for trade and investment.

aviation authority. In addition, the agency funded a study that will provide the Ghanaian government with updated and expanded master plans for two of their major ports, Tema and Takoradi.

Other USTDA investments in FY 2007 have encouraged: economic growth beyond dominant sectors in countries seeking such diversification; the growth of an already-existing market; and private sector participation. These efforts included financing investment analysis on new business operations for a fruit and vegetable exporter in Burkina Faso; a sustainable forestry and wood products manufacturing project in Angola; a waste stream commercialization strategy for a Tanzanian sugar company; and the development of a land-based ocean industry in Mauritius. In addition, the agency provided the East African Development Bank (EADB) with a grant for technical assistance in establishing a venture capital fund targeted at supplying financial resources to small and medium enterprises in EADB member countries.

Through its investments in sub-Saharan Africa, USTDA effectively responded to the diverse needs of the countries in the region. In the coming year, the agency will continue to encourage sustainable development in sub-Saharan Africa, while at the same time promoting commercial opportunities for U.S. firms. The agency will also maintain its ability to react quickly to new opportunities and utilize the flexibility and creativity of its program to maximize its impact.

USTDA Activities
in Sub-Saharan Africa
By Economic Sector and Percent of Obligation



Sector	Percent	Amount
Agribusiness	5.0%	480,954
Energy & Power	26.0%	2,513,162
Manufacturing	3.3%	320,320
Mining & Natural Resources	0.4%	34,992
Multi-Sector & Other	6.1%	586,968
Services	1.1%	102,469
Telecommunications	22.4%	2,157,848
Transportation	29.6%	2,854,416
Water & Environment	6.1%	590,197
	100.0%	9,641,326

Over the past two years, USTDA has invested **over 20 percent** of its program budget in sub-Saharan Africa to promote the development of **ICT infrastructure** to serve as a catalyst for growth in the region.

SUB-SAHARAN AFRICA HIGHLIGHTS



Former USTDA Director Thelma J. Askey (left) and Her Excellency Ellen Johnson-Sirleaf (right), President of Liberia, discussed the development of the power sector in Liberia prior to the signing of a USTDA grant agreement on the reconstruction and expansion of the Mount Coffee Hydropower Station.



Construction is underway at the Port of Tema in Ghana, where USTDA is supporting the Ghana Ports and Harbors Authority (GPHA) as it completes its multi-year terminal enhancement program to increase container terminal capacity and operating efficiencies. USTDA's grant to the GPHA will be used, in part, to fund an updated master plan for the Port of Tema's development of container facilities.



His Excellency Paul Kagame, President of Rwanda, delivered a keynote address at USTDA's regional conference on the emergence of the ICT sector in Africa. The event attracted participation by delegates from 20 countries and a range of U.S. equipment and service providers to examine issues, challenges and opportunities in the sector's development.



USTDA funded early investment analysis and an orientation visit to help Botswana develop its coal bed methane sector. With the support of a loan from the Overseas Private Investment Corporation, project implementation is moving forward and has resulted in \$5 million in U.S. exports to date.

USTDA REGIONAL REORGANIZATION

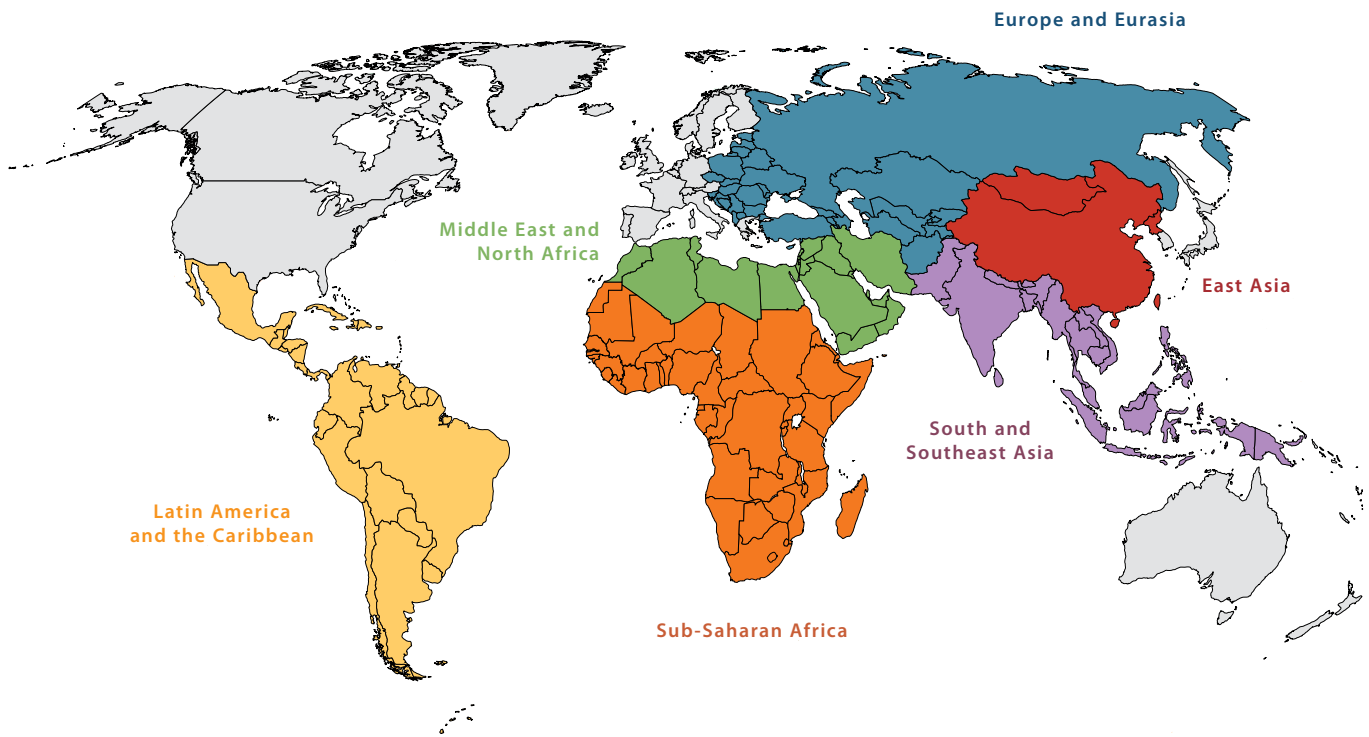
Responding to a Changing World

In order to better serve the needs of U.S. industry and the agency's overseas partners, USTDA announced a reorganization of its regional structure effective October 1, 2007. This realignment presents an exciting opportunity to strengthen the overall impact of USTDA's global program.

USTDA's program activity is now organized under six regions:

- East Asia;
- Europe and Eurasia;
- Latin America and the Caribbean;
- Middle East and North Africa;
- South and Southeast Asia; and
- Sub-Saharan Africa

The reorganization has a number of primary features. Through the creation of an East Asia region and a South and Southeast Asia region, USTDA has placed increased emphasis on two important markets for U.S. exporters, China and India. In so doing, USTDA has simultaneously created a more focused region in the Middle East and North Africa, reflecting the importance that the agency places on economic development and integration in this important area of the world. USTDA's Europe and Eurasia, Latin America and the Caribbean, and Sub-Saharan Africa regions will remain as they were prior to the restructuring, but with renewed emphasis on support for U.S. policy and the promotion of infrastructure necessary to support economic growth and trade.



In certain nations, statutory and policy constraints limit USTDA programs. Contact USTDA directly to determine the availability of assistance.

USTDA STRATEGIC FOCUS

USTDA Eligibility Criteria

Proposals submitted to USTDA for funding consideration are evaluated primarily on the following criteria:

- Priority of the projects to the sponsors and the countries where they are located and the likelihood that they will receive implementation financing or, in the case of USTDA's trade capacity-building work, advance trade liberalization efforts; and
- Whether they offer mutual economic benefit for the host country and the United States, including opportunities for commercial cooperation with U.S. firms.

Due to the high demand for USTDA funding, not all proposals that meet USTDA funding criteria can be supported. USTDA's program is dependent on the commitment of the host country to trade reform or infrastructure development, U.S. policy interests, and available funding.

Each year, USTDA supports activities aimed at furthering countries' economic development by providing foreign project sponsors with access to U.S. private sector technologies, expertise and best practices. USTDA pursues the Administration's trade and development priorities by focusing on four major areas: promoting global energy security, applying environmental technologies, ensuring secure and safe trade, and enhancing regional integration initiatives.



The USTDA Program

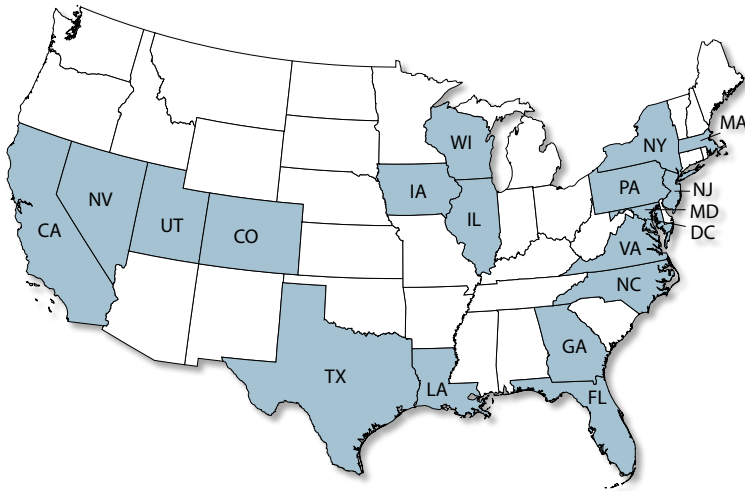
USTDA is a foreign assistance agency that delivers its program commitments through overseas grants, contracts with U.S. firms, and the use of its trust funds at several multilateral development banks. The projects supported by USTDA activities represent strong and measurable development priorities in host countries and offer opportunities for commercial participation by U.S. firms. Public and private sector project sponsors in developing and middle-income countries request USTDA support to assist them in implementing their development priorities.

USTDA's program is designed to help countries establish a favorable trading environment and a modern infrastructure that promotes sustainable economic development. To this end, the agency funds overseas project sponsor access to U.S. private sector expertise in the areas of: 1) trade capacity-building and sector development; and 2) project definition and investment analysis.

Program Activities

Trade Capacity-Building and Sector Development

- **Sector Development Technical Assistance:** USTDA provides technical assistance to facilitate the development of sector strategies, industry standards, and legal and regulatory frameworks. This assistance helps to create a favorable business and trade environment. Transportation safety and security and standards development are particularly important areas of USTDA's technical assistance work.
- **Trade Agreement Support:** USTDA works closely with the Office of the U.S. Trade Representative, private industry and others to deliver trade capacity-building technical assistance. This assistance is normally associated with the negotiation and implementation of trade agreements and compliance with important international market access requirements. Areas of assistance may include customs processing and valuation, intellectual property rights (IPR), government procurement, technical barriers to trade, and trade



In FY 2007, USTDA-sponsored orientation visits and training programs brought senior officials from developing and middle-income countries to 18 states and Washington, D.C. to meet with industry experts, view U.S. technology in operation, and receive training.

in services. In fiscal year (FY) 2007, USTDA support for trade capacity-building activities associated with existing and proposed trade agreements included the U.S.-Dominican Republic-Central America Free Trade Agreement (DR-CAFTA), the U.S.-Jordan Free Trade Agreement (FTA), the U.S.-Morocco FTA, the U.S.-Colombia Trade Promotion Agreement (TPA), the U.S.-Panama TPA, and the U.S.-Peru TPA. USTDA also provided assistance in support of the African Growth and Opportunity Act (AGOA) framework.

- **Training:** USTDA provides training for foreign decision-makers in economic sectors where there are opportunities for the sale of U.S. equipment and services. The training is normally focused on technology or regulatory issues and is designed to give project sponsors a better understanding of U.S. experience and capabilities. Training is conducted in the United States and/or in the host country.
- **Trade and Industry Advisors:** Foreign government entities may obtain USTDA grants for trade and industry advisors. These advisors are typically located in ministries or municipalities where they can help with capacity-building activities relevant to trade regulations, standards or the import of technology and additional expertise.

Project Definition and Investment Analysis

- **Project Definitional Missions and Desk Studies:** One of the earliest stages of project planning is the development of the scope of an activity that must be addressed before an investment decision can be made. USTDA helps to ensure that a project is appropriately conceived by contracting with technical specialists to perform this due diligence. Using U.S. private sector resources and expertise, these activities provide preliminary assessments of the economic viability of proposed projects and determine whether they meet USTDA's funding criteria.
- **Early Investment Analysis and Sector Development:** USTDA provides grants for overseas infrastructure project planning assistance, such as technical assistance and feasibility studies. These grants assist in the development of market-oriented reforms undertaken by overseas governments and the evaluation of the technical, financial, environmental, legal, and other critical aspects of infrastructure development projects that are of interest to potential lenders and investors. Further, USTDA supports procurement assistance to overseas partners as they undertake fair and open competitive bidding on international tenders for infrastructure development projects. Host country project sponsors select the U.S. companies, normally through open competitions that perform USTDA-funded activities.
- **Orientation Visits:** Orientation visits bring foreign project sponsors to the United States to observe the design, manufacture, demonstration and operation of U.S. products and services that can potentially help them achieve their development goals. USTDA uses U.S. firms to assist in the preparation and management of these customized visits.
- **Workshops and Conferences:** USTDA organizes workshops, conferences and technical symposia worldwide. These events are sector or project-oriented and are aimed at connecting overseas project sponsors with U.S. firms and entities that supply project finance, technology and industry expertise that may be useful in project implementation.

Building Alliances with Other Agencies

As a foreign assistance agency that delivers commercially-based results for trade and development initiatives, USTDA works in coordination with numerous U.S. government agencies. In addition, USTDA's inter-agency cooperation continues in the reconstruction of Afghanistan and Iraq. USTDA also participates in the Trade Policy Coordinating Committee process, working closely with the USTR in delivering trade capacity-building assistance in connection with ongoing free trade and World Trade Organization negotiations and agreements.

Office of the U.S. Trade Representative (USTR):

USTDA coordinates with USTR on trade capacity-building activities designed to support bilateral and multilateral negotiations, such as DR-CAFTA, the U.S.-Colombia TPA, the U.S.-Peru TPA; implementation of the U.S.-Chile FTA and AGOA; and Trade and Investment Framework Agreement discussions around the world.

Department of State:

USTDA coordinates with the Department of State and U.S. embassies and consulates around the world. In particular, USTDA continues coordinating its work in Afghanistan and Iraq reconstruction.

U.S. Agency for International Development (USAID)

USTDA and USAID maintain a mutually beneficial relationship. USAID is an important overseas source for USTDA project leads and ideas, while many USTDA activities complement and enhance the success of USAID investments.

Export-Import Bank of the United States (Ex-Im Bank):

USTDA researchers have found that 30-40 percent of U.S. exports associated with USTDA-funded activities are financed by Ex-Im Bank loans and guarantees. USTDA reports are designed to facilitate financing by Ex-Im Bank and other financial entities accessible to foreign project sponsors interested in purchasing equipment in the United States.

Department of Commerce:

Combining USTDA activities with the Department of Commerce's local contacts and expertise through the U.S. Commercial Service provides U.S. companies with an enhanced level of service.

Overseas Private Investment Corporation (OPIC):

USTDA activities at the front end of potential projects help to create a favorable investment climate for U.S. companies and facilitate access to OPIC financing and insurance programs.

Department of Transportation (DOT):

USTDA draws upon private sector resources and DOT technical expertise, including the Federal Aviation Administration (FAA) in the area of aviation safety. USTDA and the FAA serve as co-chairs of the inter-agency Committee on International Aviation Safety and Security.

Department of Homeland Security (DHS):

Joint activities with DHS include programs on customs and IPR training, and transportation and supply chain security.

Department of the Treasury:

USTDA and the Department of the Treasury engage in cooperative efforts on economic and trade issues to encourage sound economic development and greater transparency in developing markets.

Performance and Development Measurement

USTDA has taken several steps to ensure that its program remains results-oriented and successful in delivering commercial foreign assistance. In particular, the agency has taken on an increasingly visible role in providing trade capacity-building assistance around the world. Moreover, the adoption of the Program Assessment Rating Tool (PART) performance measures for developmental impact and closer inter-agency coordination are additional efforts taken by the agency to promote the Administration's foreign policy goals. These results benefit developing countries and enhance U.S. national security by fostering stronger and more stable countries and regions. Through the successful implementation of the PART goals, USTDA received a 93.5% effectiveness rating.

Developmental Impact:

Through PART, USTDA adopted a series of measurement criteria focused on: 1) infrastructure improvements; 2) the adoption of market-oriented reform; 3) human capacity-building; and 4) the transfer of advanced technology or increased productivity. Implemented

USTDA-funded projects are evaluated based on results in all four categories.

The Hit Rate:

The hit rate consists of the proportion of USTDA activities that produce U.S. exports. Currently, USTDA's hit rate is approximately 35%, meaning that 35% of USTDA activities resulted in U.S. exports.

The Export Multiplier Ratio:

The export multiplier ratio measures U.S. exports associated with foreign projects that USTDA has assisted relative to the amount invested in USTDA activities. Currently, USTDA's export multiplier is approximately 39, meaning that the agency's projects have resulted in U.S. companies exporting 39 dollars in goods and services for every 1 dollar of USTDA funds invested.

CLIENT RESOURCES

Internet — www.ustda.gov

USTDA has redesigned its website to provide comprehensive information on its program, current business opportunities, upcoming events, completed reports, agency news, and recent publications.

Requests for Proposals (RFP)

USTDA posts links to RFP announcements about current business opportunities with the agency and its overseas grant recipients on its website at www.ustda.gov. RFP packages may now be requested electronically via USTDA's website.

On-Line Consultant Database

Many USTDA activities are reserved exclusively for small businesses. Small U.S. businesses interested in being considered for contracting opportunities with USTDA can register with the agency's On-line Consultant Database on the agency's website. Businesses should also register with the U.S. Government's Central Contractor Registration website at www.ccr.gov.

Library

The library maintains final reports of USTDA activities and can provide details on purchasing copies of completed studies, which may also be available through the National Technical Information Services (www.ntis.gov). Requests for library reports can be made by sending an e-mail to library@ustda.gov.

Business Center

USTDA hosts briefings for U.S. firms on overseas procurement opportunities in its Business Center adjacent to the USTDA library.

Publications

The agency has a printed quarterly newsletter and a biweekly *eNewsletter* to provide information about USTDA activities and events. The quarterly newsletter is available on the agency's website. You may also sign-up on the agency's website for a free subscription to USTDA's *eNewsletter*, and request copies of printed publications.

Questions about USTDA

General inquiries about USTDA's program can be made by calling (703) 875-4357, sending a fax to (703) 875-4009 or an e-mail to info@ustda.gov, or completing the Contact Form on the agency's website.

To contact USTDA's program staff, send an e-mail to your region of interest:

- East Asia: East_Asia@ustda.gov
- Europe and Eurasia: Europe_Eurasia@ustda.gov
- Latin America and the Caribbean: LAC@ustda.gov
- Middle East and North Africa: MENA@ustda.gov
- South and Southeast Asia:
South_Southeast_Asia@ustda.gov
- Sub-Saharan Africa: Africa@ustda.gov

SUMMARY OF FY 2007 PROGRAM ACTIVITIES

FY 2007 BASIC STATISTICS

Program Budget:	\$45.85 million
# of Activities*	236
# of Projects**	205
# of New Projects***	139
# of Countries	65

* See chart below for a breakdown of USTDA activities.

** In some cases, more than one USTDA activity during the covered fiscal year supported the same project.

*** The majority of USTDA activities involve projects that have not received USTDA support in prior fiscal years.

USTDA ACTIVITIES

By Type and Number of Activities

	2005		2006		2007	
DM/Desk Studies	131	38.0%	99	36.9%	95	39.4%
Feasibility Studies	57	16.5%	40	14.9%	43	17.8%
Orientation Visits	31	9.0%	19	7.1%	31	12.9%
Technical Assistance	109	31.6%	91	34.0%	63	27.8%
Trade-Related Training	4	1.2%	7	2.6%	3	1.2%
Procurement Assistance	1	0.3%	0	0.0%	0	0.0%
Conferences	12	3.4%	12	4.5%	0	0.0%
Other	0	0.0%	0	0.0%	1	0.8%
Totals	345	100%	268	100%	236	100%

USTDA ACTIVITIES

By Value of Obligations

	2005		2006		2007	
DM/Desk Studies	\$2,044,239	3.6%	\$1,991,956	4.1%	\$1,846,201	4.0%
Feasibility Studies	\$23,493,962	41.3%	\$14,686,222	30.4%	\$18,843,510	41.1%
Orientation Visits	\$3,300,344	5.8%	\$2,225,761	4.6%	\$5,165,388	11.3%
Technical Assistance	\$23,242,559	40.8%	\$25,198,438	52.2%	\$18,424,377	40.2%
Trade-Related Training	\$2,490,920	4.4%	\$2,162,508	4.5%	\$1,533,100	3.3%
Procurement Assistance	\$1,070	0.0%	\$0	0.0%	\$0	0.0%
Conferences	\$2,381,570	4.2%	\$2,026,598	4.2%	\$0	0.0%
Other	\$0	0.0%	\$0	0.0%	\$34,508	0.1%
Totals	\$56,171,539	100%	\$56,954,664	100%	\$45,847,084	100%

USTDA ACTIVITIES BY ECONOMIC SECTOR

By Number of Activities

	2005		2006		2007	
Agribusiness	11	3.2%	7	2.6%	7	3.0%
Energy & Power	62	18.0%	51	19.0%	67	28.2%
Human Resources	9	2.6%	6	2.2%	1	0.4%
Manufacturing	14	4.1%	9	3.4%	2	0.8%
Mining & Natural Resources	27	7.8%	19	7.0%	2	0.8%
Multi-Sector & Other	45	13.0%	34	12.6%	25	10.6%
Services	43	12.5%	38	14.1%	22	9.3%
Telecommunications	20	5.8%	21	7.8%	30	12.7%
Transportation	75	21.7%	55	20.5%	50	21.2%
Water & Environment	39	11.3%	28	10.4%	30	12.7%
Totals	345	100%	268	100%	236	100%

FY 2007 USTDA PROGRAM FUNDS

By Region

	Core Budget	*Additional Funds	Total Funds
Asia	\$10,114,532	\$0	\$10,114,532
Europe and Eurasia	\$4,920,545	\$5,291,134.00	\$10,211,679
Latin American and the Caribbean	6,524,462	\$0	\$6,524,462
MENASA	\$7,886,357	\$0	\$7,886,357
Sub-Saharan Africa	\$8,806,326	\$835,000	\$9,641,326
Multi-Regional	\$1,468,728	\$0	\$1,468,728
Total	\$39,720,950	\$6,126,134	\$45,847,084

* USTDA receives transfers from other agencies to supplement its program. This also includes No Year funds.

USTDA ACTIVITIES BY REGION

By Number of Activities

	2005		2006		2007	
Asia	75	21.7%	45	16.8%	44	19%
Europe and Eurasia	76	22.0%	68	25.4%	50	21%
Latin America and the Caribbean	60	17.4%	44	16.4%	45	19%
MENASA	68	19.7%	42	15.7%	38	16%
Sub-Saharan Africa	62	18.0%	62	23.1%	53	22%
Multi-Regional	4	1.2%	7	2.6%	6	3%
Totals	345	100%	268	100%	236	100%

USTDA ACTIVITIES BY REGION

By Funding Levels

	2005		2006		2007	
Asia	\$14,010,776	24.6%	\$8,904,171	18.4%	\$10,114,532	22.1%
Europe and Eurasia	\$10,756,348	18.9%	\$7,999,610	16.6%	\$10,211,679	22.3%
Latin America and the Caribbean	\$10,894,522	19.1%	\$10,438,892	21.6%	\$6,524,462	14.2%
MENASA	\$11,204,066	19.7%	\$9,667,843	20.0%	\$7,886,357	17.2%
Sub-Saharan Africa	\$9,350,404	16.4%	\$10,621,231	22.0%	\$9,641,326	21.0%
Multi-Regional	\$738,548	1.3%	\$659,736	1.4%	\$1,468,728	3.2%
Totals	\$56,954,664	100%	\$48,291,483	100%	\$45,847,084	100%

USTDA ACTIVITIES BY ECONOMIC SECTOR

By Value of Obligations

	2005		2006		2007	
Agribusiness	\$2,265,067	4.0%	\$1,088,512	2.2%	\$1,145,211	2.5%
Energy & Power	\$10,799,517	19.0%	\$11,513,223	23.8%	\$13,890,947	30.3%
Human Resources	\$1,300,625	2.3%	\$228,405	0.4%	\$153,878	0.3%
Manufacturing	\$2,457,685	4.3%	\$2,639,830	5.5%	\$320,320	0.7%
Mining & Natural Resources	\$6,587,928	11.5%	\$2,824,187	5.8%	\$74,992	0.2%
Multi-Sector & Other	\$3,293,274	5.8%	\$2,608,517	5.4%	\$2,833,933	6.2%
Services	\$7,091,394	12.5%	\$7,350,139	15.2%	\$4,426,520	9.6%
Telecommunications	\$3,403,598	6.0%	\$3,308,777	6.8%	\$6,519,226	14.2%
Transportation	\$13,367,342	23.5%	\$11,764,814	24.3%	\$10,064,025	22.0%
Water & Environment	\$6,388,234	11.2%	\$4,965,079	10.2%	\$6,418,032	14.0%
Totals	\$56,954,664	100%	\$48,291,483	100%	\$45,847,084	100%

FY 2007 ACTIVITIES LISTED BY REGION

COUNTRY	TITLE	ACTIVITY	U.S. FIRM	CITY	STATE	FUNDS OBLIGATED
ASIA						
China	Chongqing Intelligent Transportation Systems (ITS)	Technical Assistance	T.Y. Lin International	Coral Gables	FL	450,000
China	Shandong Water Quality Improvement	Feasibility Study	BioChem Technology, Inc.	King of Prussia	PA	343,480
China	GE Aircraft Engine Procurement	Desk Study	Montgomery Consulting Group, Inc.	Winter Park	FL	2,500
China	MOFCOM E-Government Capacity Program	Orientation Visit	Business Council for International Understanding (BCIU)	New York	NY	195,753
China	Shanxi Coal Bed Methane Liquefaction	Desk Study	S.H. Lucas & Associates, Inc.	Pasadena	CA	4,800
China	Yangtze River Non-Point Source Monitoring and Decision Support System	Desk Study	AJGB International Incorporated	Bellevue	WA	4,985
China	Yangtze River Non-Point Source Monitoring and Decision Support System	Feasibility Study	Maplech, Inc.	Blacksburg	VA	532,692
China	Banking Technology Capacity Building	Orientation Visit	Koepfen, Elliott & Associates, Ltd. (KEA)	Washington	DC	199,995
China	U.S.—China Aviation Cooperation Program—Phase III	Desk Study	Montgomery Consulting Group, Inc.	Winter Park	FL	6,500
China	U.S.—China Aviation Cooperation Program—Phase III	Technical Assistance	Selection in progress			1,688,805
China	U.S.—China Aviation Cooperation Program—Phase III (FAA)	Technical Assistance	Federal Aviation Administration (FAA)	Washington	DC	86,023
China	Water Monitoring Information Technology	Orientation Visit	Global Marketing & Communications	Boston	MA	211,011
China	Government Procurement Technical Cooperation Initiative	Orientation Visit	Koepfen, Elliott & Associates, Ltd. (KEA)	Washington	DC	231,170
Indonesia	Alternative Energy Sector—Biodiesel Processing and Energy Production Plant	Feasibility Study	Selection in progress			540,000
Indonesia	Weh Island Transshipment Port	Desk Study	Tusk, LLC	Washington	DC	4,000
Indonesia	Weh Island Transshipment Port	Feasibility Study	Selection in progress			512,950
Indonesia	Biofuels Sector	Orientation Visit	Meridian International Center	Washington	DC	166,413
Indonesia	Immigration Data ICT Systems	Desk Study	Global Resources, Inc.	Irvine	CA	5,000
Indonesia	Immigration Data ICT Systems	Feasibility Study	Emergence Group Advisors, LLC	Washington	DC	585,869
Indonesia	Coalbed Methane Development	Technical Assistance	Pendawa U.S.A.	Houston	TX	476,256
Laos	Hydropower Environmental and Project Management Standards	Orientation Visit	Global Marketing & Communications	Boston	MA	19,944
Malaysia	National Broadband Program & ICT Procurement	Orientation Visit	MFM Group, Inc.	Miami	FL	196,705
Mongolia	Air Traffic Management Project—Change of Scope Review	Desk Study	Transportation & Economic Research Associates, Inc. (TERA)	Sterling	VA	2,975
Mongolia	Airline Expansion Plan	Desk Study	Montgomery Consulting Group, Inc.	Winter Park	FL	5,000
Mongolia	Airline Expansion Plan	Technical Assistance	Selection in progress			500,000
Mongolia	Standards Development Trade Capacity Building	Orientation Visit	Meridian International Center	Washington	DC	174,458
Mongolia	Railway Development	Desk Study	William F. Hennessey Transportation	Exeter	NH	5,000
Philippines	Bay City Desalination Plant	Feasibility Study	Black & Veatch International	Overland Park	KS	416,567
Philippines	Unified Multi-Purpose ID System	Feasibility Study	Unisys Phil.	Blue Bell	PA	502,534
Philippines	Oil Spill Response	Desk Study	Intratech, Inc.	McLean	VA	6,000
Philippines	Oil Spill Response	Technical Assistance	Selection in progress			255,646
Philippines	Renewable Energy Platform Pilot	Desk Study	Enviromation Incorporated	Spotsylvania	VA	5,000
Philippines	Meteorological and Hydrological Telecommunications Network Upgrade Project	Desk Study	Enviromation Incorporated	Spotsylvania	VA	4,000
Vietnam	Sub-Sovereign Urban and Infrastructure Financing—Phase II—TOR Change Review	Desk Study	Mayflower Partners LLC	Menlo Park	CA	3,000
Vietnam	Mong Duong Coal-Fired Power Project Phase II Legal Advisory Services	Technical Assistance	DLA Piper U.S., LLP	Chicago	IL	332,900
Vietnam	Dong Nai Gas-Fired Independent Power Plant—Ong Keo	Desk Study	Intratech, Inc.	McLean	VA	4,000
Vietnam	Customs Cooperation and Trade Facilitation	Orientation Visit	Decision / Analysis Partners	Vienna	VA	173,398
Vietnam	U.S.—Vietnam Standards Development Program	Desk Study	Allen F. Johnson & Associates	Washington	DC	7,000
Vietnam	U.S.—Vietnam Standards Development Program	Technical Assistance	American National Standards Institute	Washington	DC	465,526
Vietnam	Financial Sector IT	Definitional Mission	ICD Corporation	Williamstown	MA	40,921
Vietnam	Financial Sector IT—State Capital Investment Corporation IT System Project	Feasibility Study	Selection in progress			453,400
Vietnam	Port Sector	Definitional Mission	Leonard Sugin, C.E.	New York	NY	40,000
Vietnam	USTDA Projects Coordinator	Other	US and Foreign Commercial Service (USFCS)	Washington	DC	34,510
Regional Asia	ASEAN E-Government & ICT Projects	Orientation Visit	Business Council for International Understanding (BCIU)	New York	NY	217,846

Total for Asia

\$10,114,532

EUROPE/EURASIA

Afghanistan	Telecommunications Development Fund	Technical Assistance	ASTRO Systems, Inc.	Bethesda	MD	404,500
Albania	Agribusiness Sector	Definitional Mission	SPI USA, Inc.	Baltimore	MD	24,470
Azerbaijan	Capacity Building for State Oil Fund—Phase II	Technical Assistance	Overture Financial Services, LLC	New York	NY	855,075
Azerbaijan	EBRD Baku Port—TOR Revision	Desk Study	Leonard Sugin C. E.	New York	NY	1,000
Azerbaijan	SSPF Pension Program Development	Desk Study	Mayflower Partners LLC	Menlo Park	CA	10,000
Bosnia & Herzegovina	Broadband Metropolitan Network	Definitional Mission	Pythia International Inc.	Halifax	VA	23,023
Bulgaria	Information and Communications Technology	Orientation Visit	Koepfen, Elliott & Associates, Ltd. (KEA)	Washington	DC	225,380
Croatia	Meteorological and Hydrological Service Modernization	Feasibility Study	Selection in progress			495,760
Georgia	Tourism Development and Investment Plan	Technical Assistance	America—Georgia Business Council (AGBC)	Washington	DC	450,000
Georgia	Tkibuli—Shaori Coal Basin Coal Bed and Coal Mine Methane	Desk Study	Brooks Howell and Co, LLC	Pungototeague	VA	6,000
Kyrgyzstan	Datka—Kermin Transmission Line Project	Feasibility Study	Selection in progress			537,595
Latvia	Integrated Master Port Security Plan	Technical Assistance	Selection in progress			390,740
Macedonia	Emergency Management	Orientation Visit	Koepfen, Elliott & Associates, Ltd. (KEA)	Washington	DC	200,330
Poland	Kedzierzyn Methanol Production Facility—Final Report Review	Desk Study	Intratech, Inc.	McLean	VA	2,950

COUNTRY	TITLE	ACTIVITY	U.S. FIRM	CITY	STATE	FUNDS OBLIGATED
Poland	Warsaw and Gdansk Integrated Municipal Emergency Management System	Desk Study	Network Dynamics Associates, LLC	Brooklyn	NY	6,000
Romania	National Emergency Management System	Technical Assistance	Decision / Analysis Partners, LLC	Fairfax	VA	268,170
Romania	IT/E-Learning	Definitional Mission	Service Associates International, Inc.	Silver Spring	MD	21,204
Romania	IT/E-Learning—Integrated Network for Education and Technologies (INET)	Technical Assistance	Selection in progress			366,841
Romania	Black Sea Coastal Erosion Control Program	Desk Study	AJGB International Incorporated	Bellevue	WA	5,950
Romania	Black Sea Coastal Erosion Control Program—ICZMS Phase I	Technical Assistance	Selection in progress			385,772
Romania	Energy Sector Projects	Definitional Mission	U.S. Power Consult	Maywood	NJ	40,000
Russia	Kranoyarsk Air Transport Hub Development	Technical Assistance	Simat, Heliessen & Eichner Inc. (SH&E)	Cambridge	MA	513,800
Russia	Krasnoyarsk Municipal Wireless Broadband	Desk Study	Network Dynamics Associates, LLC	Brooklyn	NY	5,000
Russia	Dubrovskaya Power Plant Modernization	Desk Study	Brooks Howell and Co, LLC	Pungoteague	VA	7,000
Tajikistan	Three Hydropower Plants Rehabilitation	Desk Study	U.S. Power Consult	Maywood	NJ	3,000
Turkey	Energy Hub	Orientation Visit	Millennium Science & Engineering, Inc. (MSE)	Chantilly	VA	37,169
Turkey	WB Istanbul Seismic Risk Mitigation and Emergency Preparedness Consultant	Desk Study	Enviroment Incorporated	Spotsylvania	VA	2,500
Turkey	Energy Hub Orientation Visit	Orientation Visit	Global Marketing & Communications	Boston	MA	133,954
Turkey	Underground Natural Gas Storage Project	Desk Study	Brooks Howell and Co, LLC	Pungoteague	VA	6,000
Turkey	Underground Natural Gas Storage Project	Feasibility Study	Universal Enso	Houston	TX	562,761
Turkmenistan	Natural Gas Sector	Orientation Visit	Millennium Science & Engineering, Inc. (MSE)	Chantilly	VA	216,813
Turkmenistan	Oil and Gas	Definitional Mission	Intratech, Inc.	McLean	VA	34,925
Ukraine	Coal Bed Methane / Coal Mine Methane	Orientation Visit	Millennium Science & Engineering, Inc. (MSE)	Chantilly	VA	23,384
Ukraine	Energy Efficiency—Yuzhmashenergo CHP Modernization	Feasibility Study	Broad Street Capital Group	New York	NY	556,929
Ukraine	Civil Aviation Security	Definitional Mission	Travis Design Associates, Inc.	Lexington	SC	29,999
Ukraine	Chernobyl Aftermath and Emergency Management	Definitional Mission	Culmen International, LLC	Alexandria	VA	28,444
Ukraine	Bila Tserkva Cargo Hub Airport	Feasibility Study	Solid Team LLC	Claremont	CA	238,843
Uzbekistan	Small and Medium Enterprise Project	Desk Study	Mayflower Partners LLC	Menlo Park	CA	6,000
Regional Europe/Eurasia	USTDA Program Development	Technical Assistance	USTDA Program Staff	Washington	DC	183,767
Regional Europe/Eurasia	Trans Caspian Pipelines Alternatives	Technical Assistance	S.H. Lucas & Associates, Inc.	Pasadena	CA	54,949
Regional Europe/Eurasia	Trans Caspian Pipelines	Feasibility Study	Selection in progress			1,700,000
Regional Europe/Eurasia	Custom/Border Control—Cross-Border Trade Facilitation (BUL, MAC, and SER)	Technical Assistance	Inner Circle Logistics, Inc.	St. Louis	MO	549,070
Regional Europe/Eurasia	Central Asia Regional Telecommunications Policy Forum	Technical Symposium	Development and Training Services, Inc.	Arlington	VA	67,548
Regional Europe/Eurasia	Energy Sector (BUL and ROM)	Definitional Mission	Peter Borgo	Santa Fe	NM	23,366
Regional Europe/Eurasia	Emergency Management and Emergency Response Technologies Conference	Technical Symposium	Business Council for International Understanding (BCIU)	New York	NY	355,703
Regional Europe/Eurasia	Project Analyst	Technical Assistance	Michael DeRenzo	Arlington	VA	49,997
Regional Europe/Eurasia	Project Analyst	Technical Assistance	Karl M. Von Brauchitsch	Washington	DC	50,000
Regional Europe/Eurasia	Emergency Management and Response (CRO and ROM)	Definitional Mission	James T. Reilly	Red Bank	NJ	50,000

Total for Europe/Eurasia

\$10,211,679

LATIN AMERICA AND CARIBBEAN

Brazil	State of Rio de Janeiro Emergency Operations Center	Technical Assistance	Lockheed Martin Mission Services	Alexandria	VA	60,000
Brazil	Business Registration	Orientation Visit	Global Marketing & Communications	Boston	MA	62,963
Brazil	Intelligent Transportation System	Desk Study	Hernan E. Pena, Jr.	Charleston	SC	8,000
Brazil	Belo Horizonte Intelligent Transportation System	Feasibility Study	Selection in progress			294,000
Brazil	Natural Gas and Biofuels Regulatory Policies	Orientation Visit	Meridian International Center	Washington	DC	121,574
Brazil	Civil Aviation Safety and Air Traffic Control	Orientation Visit	Technical Resources International, Inc. (TRI)	Bethesda	MD	237,705
Chile	Hospital Salvador Final Report Review	Desk Study	Barrer Group	Washington	DC	2,900
Chile	Pharmaceutical Regulatory Policies	Orientation Visit	Technical Resources International, Inc. (TRI)	Bethesda	MD	100,800
Chile	Power Sector	Definitional Mission	GreenMax Capital Advisors	Brooklyn	NY	45,000
Chile	Geothermal Power	Orientation Visit	Millennium Science & Engineering, Inc. (MSE)	Chantilly	VA	146,441
Colombia	Agroindustrial Inspection and Distribution	Desk Study	The Peoples Group	Arlington	VA	5,000
Colombia	Geothermal Energy Development	Definitional Mission	U.S. Power Consult	Maywood	NJ	28,000
Colombia	Geothermal Power Generation	Feasibility Study	Selection in progress			599,310
Colombia	Telecom Regulatory Policies and Standards	Orientation Visit	Computer Frontiers, Inc.	Germantown	MD	113,429
Costa Rica	Highway Intelligent Transportation Systems	Definitional Mission	Hernan E. Pena, Jr.	Charleston	SC	17,995
Costa Rica	Hydroelectric Power Project	Desk Study	Commonwealth Power Corporation	Wachapreague	VA	7,930
Costa Rica	Geotechnical Analysis of the El Diquis Hydroelectric Power Project	Feasibility Study	Selection in progress			300,000
Costa Rica	Financial Analysis of the El Diquis Hydroelectric Power Project	Feasibility Study	Selection in progress			200,000
Dominican Republic	National Emergency Response Management System	Feasibility Study	Selection in progress			600,000
El Salvador	BMI Venture Capital Investment Fund	Definitional Mission	Finadize Incorporated	Alexandria	VA	33,526
Guatemala	Customs Transit Control System	Desk Study	Decision / Analysis Partners, LLC	Fairfax	VA	3,000
Guatemala	Customs Transit Control System	Technical Assistance	Selection in progress			387,500
Honduras	Biodiesel Bus Conversion Project	Definitional Mission	Econergy International Corporation (EIC)	Washington	DC	20,000
Honduras	CONATEL Telecommunications Regulatory Capacity Building	Definitional Mission	Martin Morell	New York	NY	21,684
Mexico	Invitational Travel to the U.S. Export-Import Bank Annual Conference	Technical Assistance	Gerardo Mejia Moreno	Mexico City	Mexico	1,958
Mexico	Power Sector Environmental Remediation Projects	Definitional Mission	RKR Enterprises	Rego Park	NY	24,999
Mexico	Municipal Water Supply and Wastewater Treatment Projects	Definitional Mission	AJGB International Incorporated	Bellevue	WA	29,984
Mexico	Airport Expansion	Definitional Mission	Aviat Design Incorporated	Orlando	FL	34,898
Mexico	U.S. and Mexico: Building Partnership in Infrastructure	Technical Symposium	MFM Group, Inc.	Miami	FL	369,567

COUNTRY	TITLE	ACTIVITY	U.S. FIRM	CITY	STATE	FUNDS OBLIGATED
Nicaragua	National Ports Law	Definitional Mission	Leonard Sugin C. E.	New York	NY	20,000
Nicaragua	National Ports Law	Technical Assistance	Selection in progress			510,000
Panama	Panama City Traffic Signalization	Desk Study	Transportation & Economic Research Associates, Inc. (TERA)	Sterling	VA	2,950
Panama	Port and Maritime Monitoring Sector and Control Center	Feasibility Study	Selection in progress			331,341
Panama	Transportation Sector Projects	Definitional Mission	Travis Design Associates, Inc.	Lexington	SC	39,993
Peru	Onshore Hydrocarbon Exploration Opportunities	Orientation Visit	Princeton Energy Resources International, LLC (PERI)	Rockville	MD	148,690
Peru	Onshore Hydrocarbon Exploration Opportunities	Technical Assistance	Gustavson Associates, Inc.	Boulder	CO	6,000
Peru	Lambayeque Flood Control System	Feasibility Study	Selection in progress			394,940
Peru	Lima Integrated Solid Waste Management	Technical Assistance	Selection in progress			441,960
Peru	Agricultural Infrastructure Development	Definitional Mission	The Peoples Group	Arlington	VA	34,883
Trinidad	Piarco Aviation Services Modernization	Desk Study	Aviation Infrastructure Group	Jacksonville	FL	5,800
Uruguay	Power Generation Projects	Definitional Mission	Bröxpö, LLC	Washington	DC	34,976
Uruguay	Power Generation Projects—UTE Coal Fired Power Plant	Feasibility Study	Selection in progress			419,729
Regional LAC	Project Analyst	Technical Assistance	Jorge Eduardo Esteban	Washington	DC	60,639
Regional LAC	Central American Energy and Competitiveness Conference	Technical Symposium	Advanced Engineering Associates International, Inc.	Cambridge	MA	74,424
Regional LAC	Biofuels Development Projects	Definitional Mission	Winrock International	Little Rock	AR	119,974

Total for Latin America and Caribbean

\$6,524,462

MIDDLE EAST, NORTH AFRICA, SOUTH ASIA

Egypt	Sadat City Wastewater Treatment	Desk Study	Performance Technology, Inc.	Lewiston	ME	1,000
Egypt	Railways Sector	Technical Assistance	The Louis Berger Group, Inc.	Washington	DC	600,000
India	Gujarat Industrial and Municipal Wastewater	Desk Study	Performance Technology, Inc.	Lewiston	ME	4,900
India	Energy Sector—National Gas Grid	Feasibility Study	Selection in progress			690,000
India	Refineries Modernization	Orientation Visit	Koepfen, Elliott & Associates, Ltd. (KEA)	Washington	DC	44,570
India	Cold Chain System Improvement	Technical Assistance	The Peoples Group	Arlington	VA	599,904
India	2007 U.S.—India Aviation Cooperation Summit	Technical Symposium	American Association of Airport Executives (AAAAE)	Alexandria	VA	53,000
India	USTDA Country Representative	Technical Assistance	U.S. Department of State	Washington	DC	80,000
India	Aviation Sector	Definitional Mission	Travis Design Associates, Inc.	Lexington	SC	34,992
India	Oil & Gas Sector	Definitional Mission	MT Energy Associates	Vienna	VA	36,000
India	Standard and Conformity assessment program	Desk Study	Allen F. Johnson & Associates	Washington	DC	2,800
India	Air Traffic Management Training Program	Orientation Visit	Elan International, Inc.	Wheaton	MD	402,789
Iraq	Women's ICT Center Project: Review of Work Completed	Desk Study	Washington Strategic Advisors	New York	NY	2,000
Iraq	Oil Training Program—Technical	Training	Telecom/Telematique, Inc.	Washington	DC	33,100
Iraq	Airport Issues Conference Delegation	Technical Symposium	U.S. Department of State	Washington	DC	1,228
Jordan	Zarqa River Wastewater Treatment	Feasibility Study	Selection in progress			335,000
Jordan	Wastewater Treatment	Feasibility Study	Selection in progress			450,000
Jordan	Disi Aquifer & SCADA System Analysis	Technical Assistance	Selection in progress			319,000
Lebanon	BCTC Integrated Port Security Project	Desk Study	TERA International Group, Inc. (TERA)	Sterling	VA	6,850
Morocco	Meat Processing Facility Wastewater Treatment	Technical Assistance	Selection in progress			378,000
Morocco	Weather Radar Network	Feasibility Study	Selection in progress			350,000
Morocco	National Port Master Plan Project	Desk Study	Decision / Analysis Partners, LLC	Fairfax	VA	7,000
Morocco	Renewable Energy Sector	Definitional Mission	Econergy International Corporation (EIC)	Washington	DC	34,990
Morocco	Aviation Sector	Definitional Mission	Airline Capital Associates, Inc.	New York	NY	28,354
Morocco	ONEP Industrial Wastewater Treatment	Feasibility Study	Selection in progress			392,000
Pakistan	Power Sector	Definitional Mission	U.S. Power Consult	Maywood	NJ	38,499
Pakistan	Power Sector—NEPRA Capacity Building	Technical Assistance	Selection in progress			263,000
Pakistan	Natural Resources Sector	Definitional Mission	Moseley Horizon, Inc.	Washington	DC	40,000
Pakistan	Natural Resources Sector—Habibullah Integrated Coal Mining/ Power Generation Pr	Feasibility Study	Selection in progress			810,000
Pakistan	5-10 MW Waste-to-Energy Plant	Feasibility Study	Selection in progress			325,000
Sri Lanka	Oil and Gas Regulatory	Technical Assistance	Selection in progress			474,000
Yemen	National Rural Electrification Program	Desk Study	GreenMax Capital Advisors	Brooklyn	NY	7,000
Yemen	National Rural Electrification Program	Technical Assistance	Selection in progress			515,214
Regional MENASA	E-Government Orientation Visit	Orientation Visit	Koepfen, Elliott & Associates, Ltd. (KEA)	Washington	DC	228,797
Regional MENASA	Project Analyst	Technical Assistance	Tareq Bremer	Falls Church	VA	49,920
Regional MENASA	Refineries Modernization	Orientation Visit	Global Marketing & Communications	Boston	MA	157,161
Regional MENASA	Egypt and Jordan Renewable Energy Sector	Definitional Mission	Peter Borgo	Santa Fe	NM	43,700
Regional MENASA	Aviation Sector	Definitional Mission	Airline Capital Associates, Inc.	New York	NY	46,589

Total for MENASA

\$7,886,357

SUB-SAHARAN AFRICA

Angola	Particleboard Production	Desk Study	SEVE	Springfield	VA	4,770
Angola	Particleboard Production	Feasibility Study	Global Emerging Markets Forestry Investors, LLC	Washington	DC	315,550
Angola	Electricity Distribution & Hydropower Development	Technical Assistance	Selection in progress			626,850
Botswana	Mmamabula Coal-Fired Power Plant	Definitional Mission	Econergy International Corporation (EIC)	Washington	DC	15,000
Burkina Faso	National ICT Backbone Network	Feasibility Study	Selection in progress			350,000

COUNTRY	TITLE	ACTIVITY	U.S. FIRM	CITY	STATE	FUNDS OBLIGATED
Burkina Faso	SOBFEL Fruit and Vegetable Processing Facility	Feasibility Study	Selection in progress			151,521
Burkina Faso	Sanitary and Phytosanitary	Technical Assistance	Selection in progress			320,000
Burkina Faso	Invitational Travel to Accra, Ghana	Technical Assistance	Sidikki Sanogo	Ouagadougou	Burkina Faso	327
Cameroon	Power Sector	Definitional Mission	Merklein & Associates, Inc.	Washington	DC	35,000
Dem. Republic of Congo	Power Sector	Definitional Mission	EESD, LLC	Vienna	VA	35,000
Dem. Republic of Congo	Transportation Sector	Definitional Mission	The Peoples Group	Arlington	VA	44,999
Dem. Republic of Congo	Nzilo 2 Hydropower	Feasibility Study	Selection in progress			553,534
Ghana	Ports of Tema & Takoradi Master Plans	Feasibility Study	Selection in progress			698,150
Kenya	Lake Victoria South Water/Wastewater	Desk Study	Solana Incorporated	Portland	ME	4,850
Kenya	Water Supply and Wastewater Sector	Definitional Mission	Performance Technology, Inc.	Lewiston	ME	34,852
Liberia	Mount Coffee Hydro Power	Feasibility Study	Selection in progress			531,500
Liberia	Mount Coffee Hydro Power	Desk Study	CORE International	Washington	DC	3,000
Malawi	Implementation Plan for the Modernization of Civil Aviation	Desk Study	Travis Design Associates, Inc.	Lexington	SC	2,500
Malawi	Implementation Plan for the Modernization of the Malawi Department of Civil Aviat	Technical Assistance	Selection in progress			460,000
Mauritius	Land Based Ocean Industry	Definitional Mission	The Peoples Group	Arlington	VA	29,981
Mauritius	Land based Ocean Industry	Technical Assistance	Selection in progress			375,000
Mozambique	Expansion & Modernization of Airport	Feasibility Study	AAROTEC Infrastructure Group, Inc.	Bunker Hill	WV	444,806
Namibia	IPP and Investment Market Framework—Phase II DS Review	Desk Study	MT Energy Associates	Vienna	VA	5,000
Namibia	IPP and Investment Market Framework	Technical Assistance	CORE International	Washington	DC	423,790
Namibia	Biomass Power Generation	Desk Study	MT Energy Associates	Vienna	VA	4,200
Nigeria	Polmaz Financial Structuring	Technical Assistance	Tusk, LLC	Washington	DC	17,569
Nigeria	Mining Sector	Definitional Mission	KVH Carbon Incorporated	Plano	TX	34,992
Rwanda	Communication Infrastructure Backbone	Feasibility Study	Selection in progress			390,000
South Africa	Western Cape E-Education—Phase I	Feasibility Study	Total Service Solutions	Lanham	MD	87,969
South Africa	Transport Sector	Orientation Visit	The Cornell Group, Inc.	Fairfax	VA	181,864
South Africa	New Spoornet Locomotives	Training	Selection in progress			500,000
South Africa	Rand Water Services New Technology Implementation	Orientation Visit	The Cornell Group, Inc.	Fairfax	VA	250,715
Tanzania	Waste Stream Commercialization	Feasibility Study	Selection in progress			299,780
Tanzania	National ICT Backbone Network	Feasibility Study	Selection in progress			550,000
Uganda	Power Sector	Desk Study	The Peoples Group	Arlington	VA	5,000
Uganda	Oil and Gas Sector	Definitional Mission	RKR Enterprises	Rego Park	NY	39,999
Reg'l Sub-Saharan Africa	Reg'l Trade and Development Office	Technical Assistance	JK Moving & Storage, Inc.	Sterling	VA	3,200
Reg'l Sub-Saharan Africa	Reg'l Trade and Development Office	Technical Assistance	Douglas M. Shuster			56,531
Reg'l Sub-Saharan Africa	NEPAD Transaction and Financial Advisory Technical Assistance Infrastructure	Desk Study	Tusk, LLC	Washington	DC	2,000
Reg'l Sub-Saharan Africa	Project Analyst	Technical Assistance	Melissa Schweinberg	Washington	DC	23,960
Reg'l Sub-Saharan Africa	Information and Communications Technology Conference	Technical Symposium	MFM Group, Inc.	Miami	FL	114,874
Reg'l Sub-Saharan Africa	COMESA CNS/ATM—Phase II	Technical Assistance	DORS, Inc.	Washington	DC	443,300
Reg'l Sub-Saharan Africa	Venture Capital Fund for East Africa	Technical Assistance	Structured Credit International Corporation (SCIC)	New York	NY	473,050
Reg'l Sub-Saharan Africa	Venture Capital Fund for East Africa	Technical Assistance	Rudo International Advisors	Washington	DC	8,000
Reg'l Sub-Saharan Africa	Agriculture Sector (Burkina Faso and Gabon)	Definitional Mission	The Peoples Group	Arlington	VA	9,433
Reg'l Sub-Saharan Africa	IFC Community Phone	Technical Assistance	International Finance Corporation (IFC)	Washington	DC	49,836
Reg'l Sub-Saharan Africa	Southern Africa Power Sector	Orientation Visit	The Louis Berger Group, Inc.	East Orange	NJ	190,289
Reg'l Sub-Saharan Africa	Financial Sector	Definitional Mission	Project Finance Advisors, LLC	Bethesda	MD	74,900
Reg'l Sub-Saharan Africa	Telecommunications Training Program	Technical Assistance	U.S. Telecommunications Training Institute (USTTI)	Washington	DC	258,350
Reg'l Sub-Saharan Africa	Travel to San Francisco	Technical Assistance	Melissa Schweinberg	Washington	DC	1,488
Reg'l Sub-Saharan Africa	Energy Sector	Definitional Mission	GreenMax Capital Advisors	Brooklyn	NY	45,000
Reg'l Sub-Saharan Africa	USTDA Program Development	Technical Assistance	USTDA Program Staff	Washington	DC	10,000
Reg'l Sub-Saharan Africa	Southern Africa Rail Sector	Definitional Mission	David Robert Burns	River Forest	IL	49,047

Total for Sub-Saharan Africa

\$9,641,326

WORLDWIDE

Worldwide	CNS/ATM—Central Asia	Desk Study	TERA International Group, Inc. (TERA)	Sterling	VA	3,000
Worldwide	Travel Insurance	Technical Assistance	Travel Insurance Services	Walnut Creek	CA	10,000
Worldwide	Regional Manager for Asia	Technical Assistance	Gregory M. Walters	Arlington	VA	210,520
Worldwide	APEC Natural Gas Utilization Workshop	Technical Symposium	Koepfen, Elliott & Associates, Ltd. (KEA)	Washington	DC	91,330
Worldwide	Global Customs Modernization Initiative	Training	Management Options, Inc.	Washington	DC	1,000,000
Worldwide	Health Sector IT Standards (BRA/MAY)	Orientation Visit	Computer Frontiers, Inc.	Germantown	MD	153,878

Total for Worldwide

\$1,468,728

GRAND TOTAL

\$45,847,084



KPMG LLP
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Independent Auditors' Report on Compliance and Other Matters

The Director
U.S. Trade and Development Agency:

We have audited the balance sheets of the U.S. Trade and Development Agency (USTDA) as of September 30, 2007 and 2006, and the related statements of net cost, changes in net position, and statements of budgetary resources (hereinafter referred to as "financial statements") for the years then ended, and have issued our report thereon dated November 9, 2007.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and Office of Management and Budget (OMB) Bulletin No. 07-04, *Audit Requirements for Federal Financial Statements*. Those standards and OMB Bulletin No. 07-04 require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

The management of the USTDA is responsible for complying with laws, regulations, contracts, and grant agreements applicable to the USTDA. As part of obtaining reasonable assurance about whether the USTDA's financial statements are free of material misstatement, we performed tests of the USTDA's compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of the financial statement amounts, and certain provisions of other laws and regulations specified in OMB Bulletin No. 07-04, including certain provisions referred to in the *Federal Financial Management Improvement Act of 1996* (FFMIA). We limited our tests of compliance to the provisions described in the preceding sentence, and we did not test compliance with all laws, regulations, contracts, and grant agreements applicable to the USTDA. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion.

The results of our tests of compliance described in the preceding paragraph of this report, exclusive of those referred to in FFMIA, disclosed no instances of noncompliance or other matters that are required to be reported herein under *Government Auditing Standards* or OMB Bulletin No. 07-04.

Under OMB Bulletin No. 07-04 and FFMIA, we are required to report whether the USTDA's financial management systems substantially comply with (1) Federal financial management systems requirements, (2) applicable Federal accounting standards, and (3) the United States Government Standard General Ledger at the transaction level. To meet this requirement, we performed tests of compliance with FFMIA Section 803(a) requirements.



The results of our tests of FFMIA disclosed no instances in which the USTDA's financial management systems did not substantially comply with the three requirements discussed in the preceding paragraph.

We noted certain additional matters that we have reported to management of the USTDA in a separate letter dated November 9, 2007.

This report is intended solely for the information and use of the USTDA's management, OMB, the U.S. Government Accountability Office, and the U.S. Congress and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

November 9, 2007



KPMG LLP
2001 M Street, NW
Washington, DC 20036

Independent Auditors' Report on Internal Control

The Director
U.S. Trade and Development Agency:

We have audited the balance sheets of the U.S. Trade and Development Agency (USTDA) as of September 30, 2007 and 2006 and the related statements of net cost, changes in net position, and statements of budgetary resources (hereinafter referred to as "financial statements") for the years then ended, and have issued our report thereon dated November 9, 2007.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and Office of Management and Budget (OMB) Bulletin No. 07-04, *Audit Requirements for Federal Financial Statements*. Those standards and OMB Bulletin No. 07-04 require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of the USTDA is responsible for establishing and maintaining effective internal control. In planning and performing our fiscal year 2007 audit, we considered the USTDA's internal control over financial reporting by obtaining an understanding of the USTDA's internal control, determining whether internal controls had been placed in operation, assessing control risk, and performing tests of controls as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements. We limited our internal control testing to those controls necessary to achieve the objectives described in *Government Auditing Standards* and OMB Bulletin No. 07-04. We did not test all internal controls relevant to operating objectives as broadly defined by the *Federal Managers' Financial Integrity Act of 1982*. The objective of our audit was not to express an opinion on the effectiveness of the USTDA's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the USTDA's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph of this section and would not necessarily identify all deficiencies in the internal control over financial reporting that might be significant deficiencies or material weaknesses.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the USTDA's ability to initiate, authorize, record, process, or report financial data reliably in accordance with U.S. generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the USTDA's



financial statements that is more than inconsequential will not be prevented or detected by the USTDA's internal control over financial reporting. A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the USTDA's internal control.

In our fiscal year 2007 audit, we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

INTERNAL CONTROL OVER PERFORMANCE MEASURES

As required by OMB Bulletin No. 07-04 in our fiscal year 2007 audit, with respect to internal control related to performance measures determined by management to be key and reported in the Management's Discussion and Analysis section, we obtained an understanding of the design of internal controls relating to the existence and completeness assertions and determined whether these internal controls had been placed in operation. We limited our testing to those controls necessary to report deficiencies in the design of internal control over key performance measures in accordance with OMB Bulletin No. 07-04. However, our procedures were not designed to provide an opinion on internal control over reported performance measures and, accordingly, we do not provide an opinion thereon. In our fiscal year 2007 audit, we noted no deficiencies involving the design of the internal control over the existence and completeness assertions related to key performance measures.

We noted certain additional matters that we reported to management of the USTDA in a separate letter dated November 9, 2007.

This report is intended solely for the information and use of the USTDA's management, OMB, the U.S. Government Accountability Office, and the U.S. Congress and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

November 9, 2007



Office of Finance

LEFT TO RIGHT

Michele Bivins, *Financial Analyst*
David Whittle, *Finance Assistant**
Noreen St. Louis, *Financial Manager*
Evelyn Gudger, *Finance Specialist*
Rosa Jackson, *Financial Specialist*



Office of the Director

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Leocadia I. Zak, *Acting Director*
Geoffrey Jackson, *Director for Policy and Program*
Micheal Hillier, *Resource Advisor*
Paul Marin, *Assistant Director for Policy and Program*



Office of the General Counsel

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Silvia Ortiz, *Administrative Assistant*
Enoch T. Ebong, *Assistant General Counsel*
James A. Wilderotter, *General Counsel*
Kendra Link, *Assistant General Counsel*
David Hester, *Assistant General Counsel*

USTDA Program Staff

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Andrea Lupo, *Country Manager*

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Tareq Bremer, *Project Analyst**

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Melissa Schweinberg, *Project Analyst**

Enoh T. Ebon, *Acting Regional Director for Sub-Saharan Africa (seated)*

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Geoffrey Jackson, *Director for Policy and Program, and Regional Director for East Asia*

Jason Nagy, *Country Manager*

Anne McKinney, *Former Regional Director for Latin America and the Caribbean*

Gabrielle Mandel, *Country Manager*

Carl B. Kress, *Regional Director for Middle East and North Africa*

Keith Eischeid, *Country Manager*

Stacey Chow, *Country Manager*

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Scott Greenip, *Country Manager*

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Deena Elkadi, *Information Resources Center
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Evangela Kunene, *Procurement Data Manager**

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Michael Davies, *Project
 Information Specialist**



Office of Grants Administration

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Pat Daughetee, *Grants Administrator*



Office of Administration / IT

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Tyrone Johnson, *Administrative Assistant*
Amy Sue Bean, *Administrative Program Analyst*
Eatrice James, *Administrative Assistant*
Salim Khoury, *IT Program Manager**

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Carolyn Hum, *Administrative Officer*
Paul Cecchini, *Administrative Assistant*
Alleean Newby, *Help Desk Technician**

* Contractor working for USTDA

MISSION

The U.S. Trade and Development Agency (USTDA) advances economic development and U.S. commercial interests in developing and middle income countries. The agency funds various forms of technical assistance, early investment analysis, training, orientation visits and business workshops that support the development of a modern infrastructure and a fair and open trading environment.

USTDA's strategic use of foreign assistance funds to support sound economic policy and decision-making in host countries creates an enabling environment for trade, investment and sustainable economic development. Operating at the nexus of foreign policy and commerce, USTDA is uniquely positioned to work with U.S. firms and host countries in achieving the agency's trade and development goals. In carrying out its mission, USTDA gives emphasis to economic sectors that may benefit from U.S. exports of goods and services.



U.S. TRADE AND DEVELOPMENT AGENCY

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