



Nevada District Office
 Quarterly News
 February 2008

Building our communities one small business at a time...

February 2008

Issue #10

U.S. Small Business Administration
 Nevada District Office

John E. Scott, District Director

400 S. Fourth Street, Suite 250

Las Vegas, NV 89101

702-388-6611 (general information)

702-388-6469 (facsimile)

All of the SBA's programs and services are provided to the public on a nondiscriminatory basis.

In this issue:

National Ombudsman Visits Nevada District Office.....p 1
 SCORE Calendar..... p 1
 SBA & Resource Partners News p 2
 Free 2008 IRS Tax Calendar..... p 2
 President Announces Proposed 2009 SBA Budgetp 2
 Entrepreneur Week.....p 3
 Jump Start Your Businessp 4
 Financial Watch.....p 5 & . p 6



Service Corps of Retired Executives

(SCORE) offers a monthly seminar entitled "How to Really Start Your Own Business." This four-hour seminar is for individuals considering starting a new business. Topics include business ideas, structuring the business, finding money, marketing, cash flow, and business plans. All seminars are held at City Centre Place, 400 South Fourth Street, Las Vegas. Call (702) 388-6104 to register.

- 9:00 A.M., Thursday, March 13, 2008
- 9:00 A.M., Saturday, March 22, 2008



SBA Nevada District Director, John E. Scott, Zainul Abedin, Ph.D., Chair of Region IX RegFair Board, and National Ombudsman, Nicholas N Owens.

National Ombudsman Visits Nevada District Office

U.S. Small Business Administration National Ombudsman, Nicholas N. Owens visited the Nevada District Office on Thursday, February 7, 2008. He was greeted by small business owners, community leaders and federal executives, in a roundtable setting.

The National Ombudsman Commitment is as follows:

- Limiting unfair regulatory enforcement actions
- Waiving or reducing civil penalties
- Increasing compliance assistance
- Saving small businesses time and money

Ombudsman Owens acts as a "trouble shooter" between small business concerns and federal agencies. Help is available if you are a small business, small government entity, or small non-profit organization; have comments on federal regulations affecting small businesses; and are a small business or entity involved in federal compliance or enforcement.

Please contact the Office of the National Ombudsman at (888) 734-3247 or send an e-mail to Ombudsman@sba.gov.

SBA & Resource Partners NEWS

Nevada Small Business Development Center

Nevada Small Business Development Center (NSBDC) Business Start-Up Orientation is designed specifically for the first time business owner. This class allows participants to meet with a business advisor and prepares them to be entrepreneurs. This class is held every Thursday. Space is limited. Call (702) 895-4270 for times, location, and to reserve a seat.



Women's Business Center

Nevada Microenterprise Initiative (NMI) and Women's Business Center (WBC)

Loan Information & Orientation Sessions are held on the 2nd and 4th Thursday of each month at 4:00 p.m. "Ask The Experts" Workshops are held on the 3rd Wednesday of each month from 12:30 p.m.–5:00 p.m. NMI/WBC is dedicated to improving economic self-sufficiency of business owners.

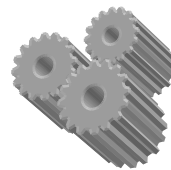
Get Your FREE 2008 IRS Tax Calendar for Small Businesses and the Self-Employed

The 2008 IRS Tax Calendar for Small Businesses and the Self-Employed (Pub 1518 and Pub 1518SP, Catalog 12350Z) is a ready resource to help small business owners meet their tax obligations. The 36 page, 12-month wall calendar, available in English (<http://www.irs.gov/pub/irs-pdf/p1518.pdf>) and Spanish (<http://www.irs.gov/pub/irs-pdf/p1518sp.pdf>), is chocked full with useful information on general business taxes, electronic filing and paying options, retirement plans, business publications and forms, common tax filing-dates, and much more.

Each page highlights different tax issues and tips that may be relevant to small-business owners, with room on each month to add notes, state tax dates or business appointments. As an added feature for 2008, you can now import the tax calendar into Microsoft Outlook and iCal.

For an online version of the tax calendar, visit [www.IRS.gov](http://www.irs.gov), keyword: tax calendar or go to: <http://www.irs.gov/businesses/small/article/0,,id=176080,00.html>. Copies of the tax calendar can also be ordered online at <http://www.irs.gov/businesses/small/article/0,,id=101169,00.html> or by calling the National Distribution Center at (800) 829-3676.

To learn about other IRS products and services, subscribe to e-News for Small Businesses. To view a representative sample and to start your FREE subscription to e-News, just go to [IRS.gov](http://www.irs.gov) at <http://www.irs.gov/businesses/small/content/0,,id=154826,00.html>, type in your e-mail address and submit.



PRESIDENT ANNOUNCES PROPOSED 2009 SBA BUDGET

The proposed budget would authorize more than \$28 billion in its primary small business financing programs, including a level of \$17.5 billion for 7(a) and \$7.5 billion for 504.

For more information, visit:

http://www.sba.gov/idc/groups/public/documents/sba_program_office/sba_news_08_09.pdf

ENTREPRENEUR WEEK

NCET | eWeek

eWeek - Entrepreneur Week - celebrates and encourages Nevada entrepreneurs

Las Vegas eWeek > February 23 - March 2, 2008

- February 25 – Microsoft Bus – UNLV Campus
- February 25 – Entrepreneur Week Kick-Off Event - Palace Station
- February 27 – NCET’s Wi-Fi Wednesday
- February 28 – SBA Resource Partners Mini-Expo
- March 1 – NCET’s Entrepreneur Expo - Palace Station

Greater Reno-Tahoe eWeek > March 8 - 16, 2008

- March 10 – Entrepreneur Week Kick-Off Event - Desert Research Institute
- March 11 – NNDA eWeek Event - Carson City
- March 11 – NCET’s Tech Tuesday
- March 12 – NCET’s Wi-Fi Wednesday
- March 13 – EDAWN Business Buzz
- March 15 – NCET’s Entrepreneur Expo - Reno Sparks Convention Center

All events are free to the public...

Exhibitor information is available through NCET.

For additional information, please contact Emily Lowe at 775-337-3328 or Emily@NCET.org



“Jump Start Your Business”

NCET | ENTREPRENEUREXPO



**Date. Thursday -
February 28, 2007**

Time: 10:00am -3:00pm

**Where: 1600 E. Desert Inn
#203
Las Vegas, NV 89169**



Advisors from:

NMI

SCORE

NSBDC

SBA

Plan to join us on Thursday, February 28, from 10:00 to 3:00 at 1600 E. Desert Inn Rd. #203 as we continue the events of eWeek Nevada, a week-long celebration of Nevada's entrepreneurs and small businesses.

Our mid-week event features advisors from various agencies that can help you “Jump Start” your business and provide you with one-on-one counseling and training..

U.S. Small Business Administration



America's Small Business Resource

NCET Week

Location:
1600 E. Desert Inn Rd #203
Las Vegas, NV 89169

Phone: (702) 734-3555
WWW//4microbiz.org

NCET | ENTREPRENEUREXPO

Jump Start Your Business

FINANCIAL WATCH – FISCAL YEAR 2008 (OCTOBER 1 – FEBRUARY 19) SBA LOAN STATISTICS

FY	Lender Name	# of Loans	Loan \$
2008			
	1ST COMMERCE BANK	1	\$80,000
	ACCESS NATIONAL BANK	1	\$150,000
	AMERICA FIRST FCU	3	\$150,000
	BANK OF AMERICA, NATIONAL ASSOCIATION	33	\$1,062,000
	BANK OF NORTH LAS VEGAS	1	\$750,000
	BLACK MOUNTAIN COMMUNITY BANK	1	\$40,000
	BORREGO SPRINGS BANK, N.A.	5	\$490,000
	BUSINESS LOAN CENTER, LLC	4	\$200,000
	CALIFORNIA BANK & TRUST	2	\$472,000
	CAPITAL ONE BANK	19	\$935,000
	CAPITAL ONE, NATIONAL ASSOCIATION	5	\$285,000
	CDC SMALL BUSINESS FINANCE CORPORATION	8	\$3,304,000
	CIT SMALL BUSINESS LENDING CORPORATION	10	\$5,176,000
	CITIBANK, N.A.	12	\$692,000
	COMERICA BANK	6	\$3,126,000
	COMMUNITY BANK OF NEVADA	3	\$715,000
	DESERT COMMUNITY BANK	3	\$263,500
	EDF RESOURCE CAPITAL, INC.	5	\$3,611,000
	EXCEL NATIONAL BANK	1	\$500,000
	FIRST ASIAN BANK	2	\$130,000
	FIRST NATIONAL BANK OF ARIZONA	1	\$265,000
	FIRST SAVINGS BANK	2	\$300,000
	FULLERTON COMMUNITY BANK, FSB	4	\$1,583,200
	GREAT BASIN BANK OF NEVADA	4	\$152,000
	INNOVATIVE BANK	15	\$590,000
	IRWIN FRANCHISE CAPITAL CORPORATION	1	\$475,000
	IRWIN UNION BANK AND TRUST COMPANY	1	\$100,000
	LA JOLLA BANK, FSB	2	\$350,000
	MORTGAGE CAPITAL DEVELOPMENT CORPORATION	12	\$6,370,000
	MOUNTAIN AMERICA FCU	5	\$220,000
	MOUNTAIN WEST SMALL BUSINESS FINANCE	8	\$6,944,000
	NARA BANK	2	\$565,000
	NATIVE AMERICAN BANK, NATIONAL ASSOCIATION	3	\$741,000
	NEVADA STATE BANK	3	\$381,500
	NEVADA STATE DEVELOPMENT CORPORATION	28	\$19,582,000
	NEW VENTURES CAPITAL DEVELOPMENT COMPANY	3	\$1,622,000
	PACIFIC CITY BANK	2	\$447,500
	PLUMAS BANK	1	\$150,000
	RED ROCK COMMUNITY BANK	2	\$450,000

FINANCIAL WATCH – FISCAL YEAR 2008 (OCTOBER 1 – FEBRUARY 19) SBA LOAN STATISTICS

FY	Lender Name	# of Loans	Loan \$
2008			
	SECURITY PACIFIC BANK	1	\$512,200
	SILVER STATE BANK	10	\$1,813,500
	SOUTHWEST COMMUNITY FCU	1	\$416,500
	SUPERIOR FINANCIAL GROUP, LLC	4	\$42,500
	TEMECULA VALLEY BANK	2	\$1,395,700
	U.S. BANK NATIONAL ASSOCIATION	64	\$5,081,500
	UMPQUA BANK	1	\$769,400
	UNITED CENTRAL BANK	1	\$568,000
	WACHOVIA SBA LENDING, INC.	4	\$2,938,900
	WASHINGTON MUTUAL BANK	25	\$800,000
	WEBBANK	1	\$295,000
	WELLS FARGO BANK, NATIONAL ASSOCIATION	38	\$4,947,400
	ZIONS FIRST NATIONAL BANK	2	\$65,000
2008 Total		378	\$83,065,300