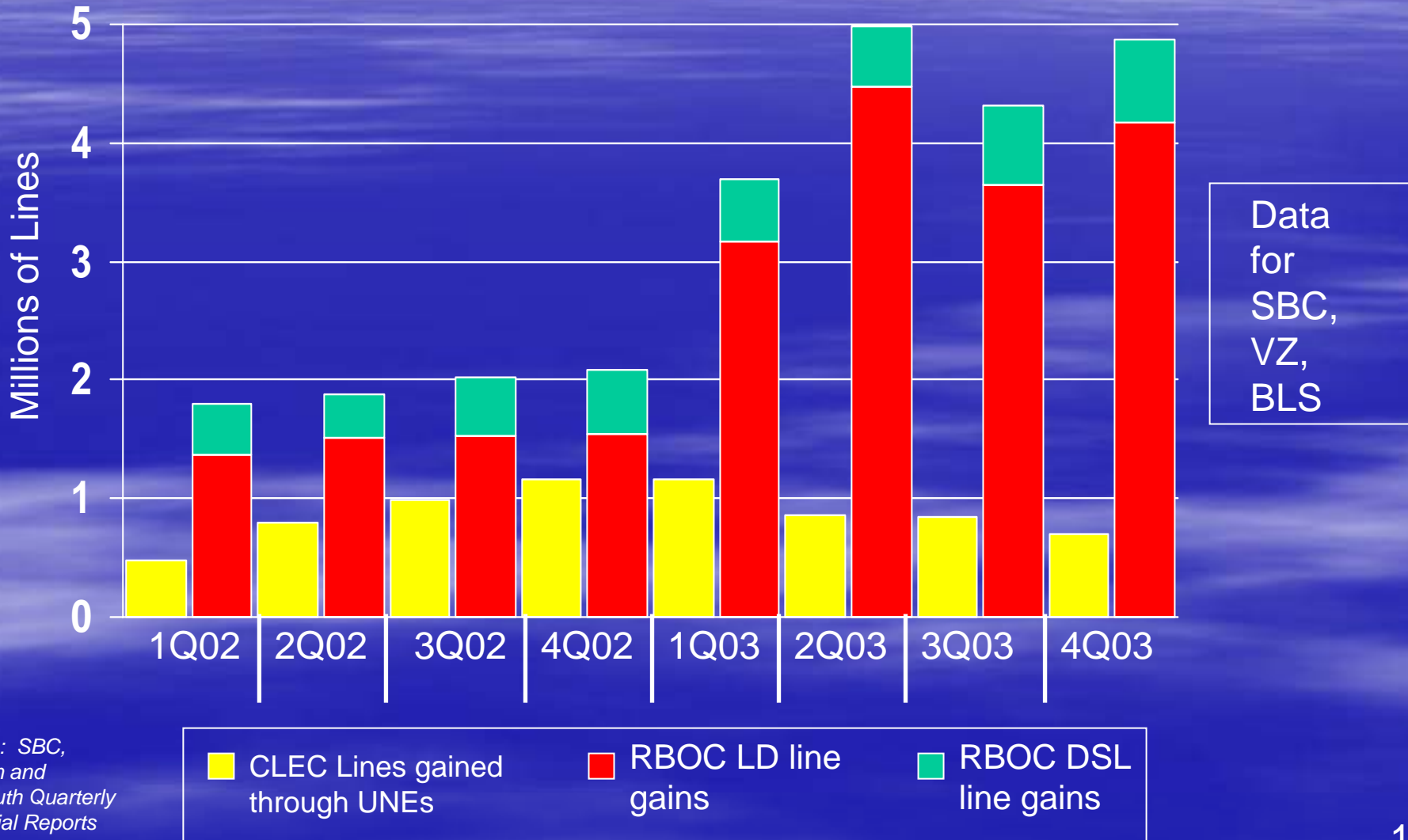




Commissioner Kevin J. Martin
NARUC Commissioners Subcommittee on
Telecommunications
March 8, 2004
Washington, DC

CLEC vs. RBOC New Customer Adds

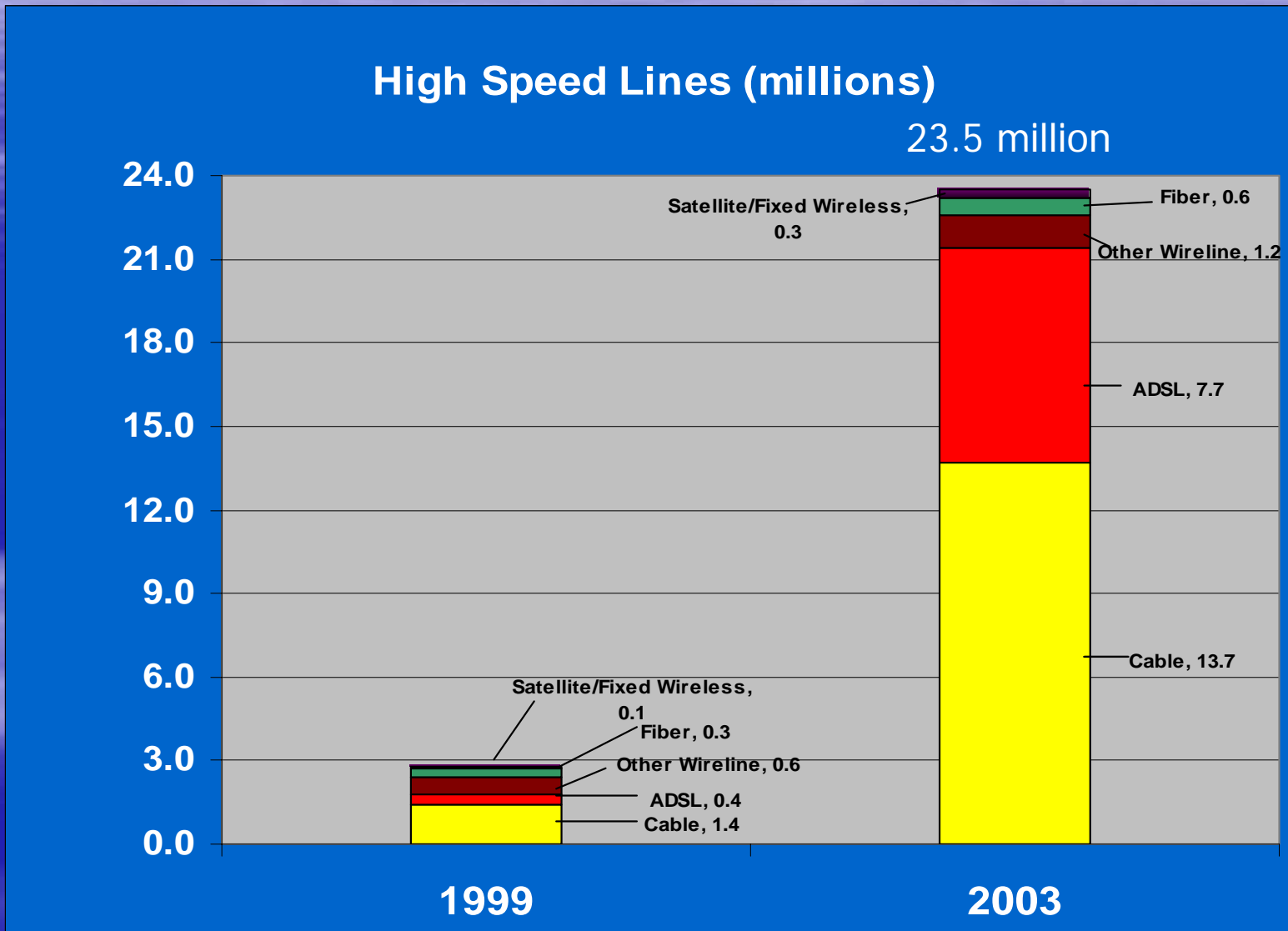


Source: SBC, Verizon and BellSouth Quarterly Financial Reports

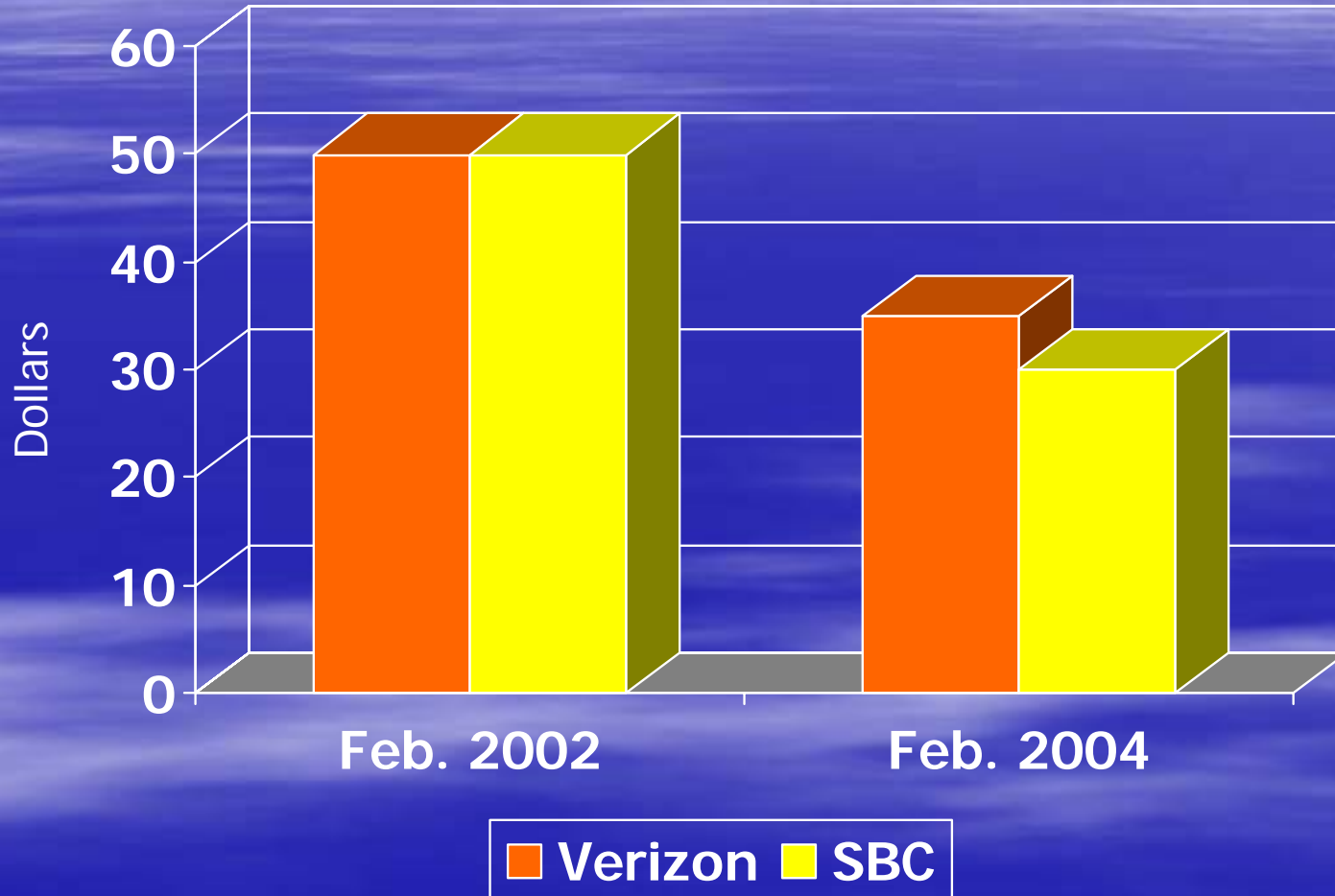
Increased Bundles



High Speed Line Growth 1999-2003

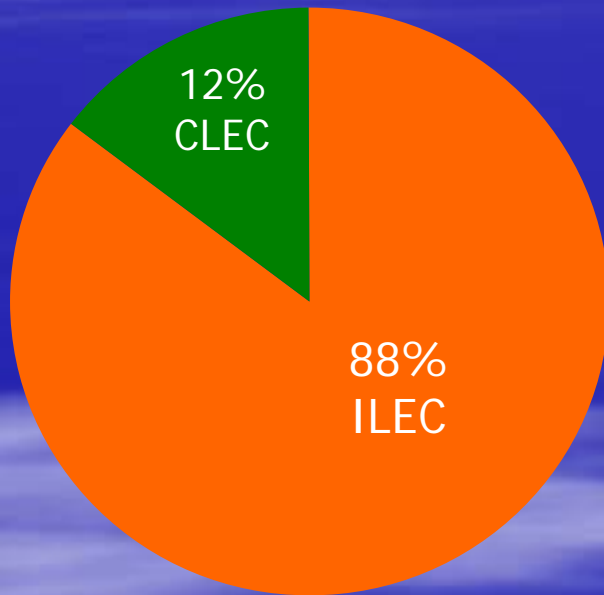


DSL Price Drop



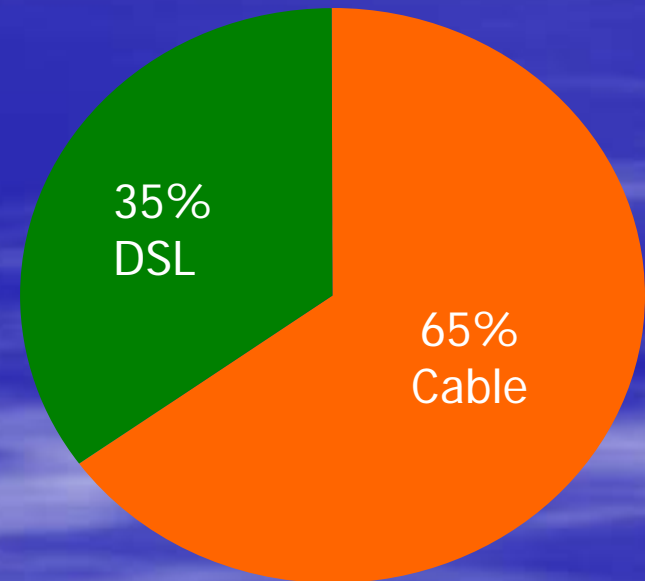
Voice & Broadband Competition

ILEC vs. CLEC Market
Share of Residential and
Small Business Lines



138.7 million total residential
and small business lines

Cable vs. DSL
broadband subscribers



23.5 million total
broadband lines