

Domestic Trade

This section presents statistics relating to the distributive trades, specifically wholesale trade and retail trade. Data shown for the trades are classified by kind of business and cover sales or receipts, establishments, employees, payrolls, and other items. The principal sources of these data are from the Census Bureau and include the *1997 Economic Census* reports, annual survey reports, and the *County Business Patterns* program. These data are supplemented by several tables from trade associations, such as the National Automobile Dealers Association (Table 1027). Several notable research groups are also represented, such as Claritas (Table 1025), National Research Bureau and the International Council of Shopping Centers (Tables 1040 and 1041), Jupiter Media Matrix (Table 1037), and Forrester Research, Inc. (Table 1036).

Data on retail and wholesale trade appear in several other sections. For instance, labor force employment and earnings data appear in Section 12, Labor Force, Employment, and Earnings; gross domestic product of the industry (Table 642) appear in the Section 13, Income, Expenditures, and Wealth; financial data (several tables) from the quarterly *Statistics of Income Bulletin*, published by the Internal Revenue Service, appear in Section 15, Business Enterprise.

Censuses—Censuses of retail trade and wholesale trade have been taken at various intervals since 1929. Beginning with the 1967 census, legislation provides for a census of each area to be conducted every 5 years (for years ending in “2” and “7”). For more information on these censuses, see the *History of the 1997 Economic Census* found at <<http://www.census.gov/prod/ec97/pol00-hec.pdf>>. The industries covered in the censuses and surveys of business are those classified in 13 sectors defined in the *North American Industry Classification System*, called NAICS (see below). *Retail trade* refers to places of business primarily

engaged in retailing merchandise generally in small quantities to the general public; and *wholesale trade*, to establishments primarily engaged in selling goods to other businesses and normally operate from a warehouse or office that have little or no display of merchandise. All Census Bureau tables in this section are utilizing the new NAICS codes, which replaced the Standard Industrial Classification (SIC) system. NAICS makes substantial structural improvements and identifies over 350 new industries. At the same time, it causes breaks in time series far more profound than any prior revision of the previously used SIC system. For information on this system and how it affects the comparability of retail and wholesale statistics historically, see text, Section 15, Business Enterprise, and especially the Census Bureau Web site at <<http://www.census.gov/epcd/www/naics.html>>. In general, the 2002 Economic Census has two series of publications and documents for these two sectors subject series with reports on such as commodity line sales and establishment and firm sizes and geographic reports with individual reports for each state. For information on these series, see the Census Bureau Web site at <<http://www.census.gov/econ/census02/>>.

Current surveys—Current sample surveys conducted by the Census Bureau cover various aspects of the retail and wholesale trade. Its *Monthly Retail Trade and Food Services* contains monthly estimates of sales, inventories, and inventory/sales ratios, purchases, and accounts receivable for the United States, by kind of business. Annual figures on sales, year-end inventories, and inventory/sales ratios, purchases, and accounts receivable, by kind of business, appear in the *Annual Benchmark Report for Retail Trade and Food Services*. Statistics from the Bureau’s monthly wholesale trade survey include national estimates of merchant wholesalers’ sales, inventories, and inventory/sales ratios by major summary groups “durable and nondurable,”

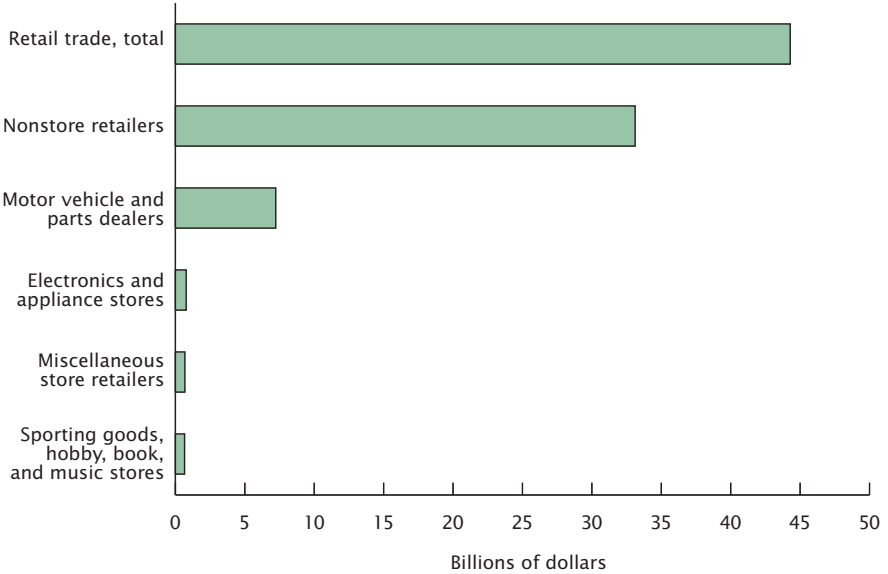
and four-digit NAICS industry groups. Merchant wholesalers are those wholesalers who take title to the goods they sell (e.g., jobbers, exporters, importers, industrial distributors). These data, based on reports submitted by a sample of firms, appear in the *Monthly Wholesale Trade Report*. Annual figures on sales, inventory/sales ratios, year-end inventories, and purchases appear in the *Annual Benchmark Report for Wholesale Trade*. The reports just mentioned may appear in print in some cases, but principally are available as documents on the Census Bureau Web site at <<http://www.census.gov/econ/www/retmenu.html>>.

E-commerce—Electronic commerce (or e-commerce) are sales of goods and services over the Internet and extranet, electronic data interchange (EDI), or other online systems. Payment may or may not be made online. This edition has several tables on e-commerce sales, such as Tables 1036 to 1039 in this section, 980

in Section 21, Manufactures, and 1267 in Section 27, Accommodation, Food Services, and Other Services. Also, there are several private sources for similar data such as Forrester Research Inc., Cambridge MA; BizRate.com, Los Angeles, CA; and Jupiter Media Matrix, New York, NY. These sources show estimated and projected online retail sales by key categories from business to consumers or to other businesses. Their methods of collecting the data vary widely between the sources and consequently these estimates of this activity vary also. Users of these estimates may want to contact the sources for descriptions of their methodology. Methodology for Census Bureau estimates can be found at <www.census.gov/estats>.

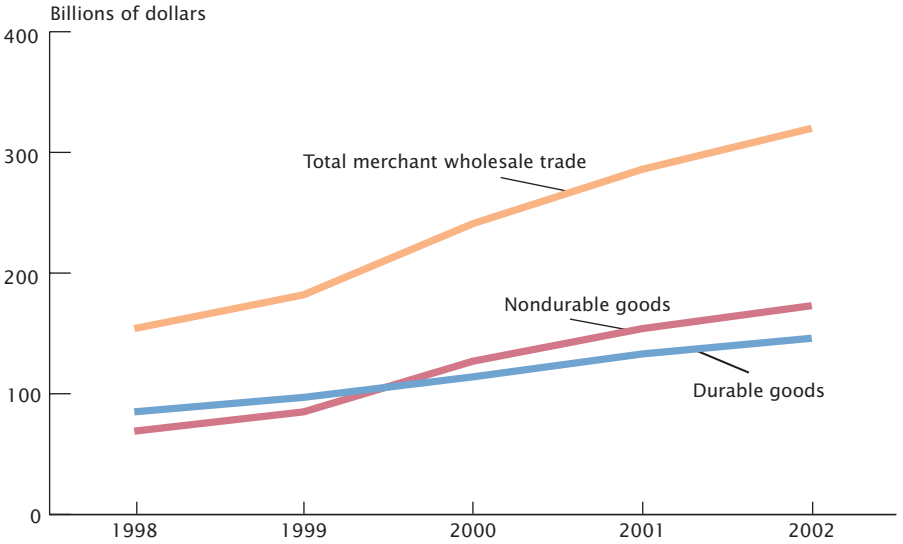
Statistical reliability—For a discussion of statistical collection and estimation, sampling procedures, and measures of statistical reliability applicable to Census Bureau data, see Appendix III.

Figure 22.1
Retail E-Commerce Sales: 2002



Source: Chart prepared by U.S. Census Bureau. For data, see Table 1039.

Figure 22.2
Merchant Wholesale E-Commerce Trade Sales: 1998 to 2002



Source: Chart prepared by U.S. Census Bureau. For data, see Table 1043.

No. 1016. Wholesale and Retail Trade—Establishments, Sales, Payroll and Employees: 2002

[4,376 represents 4,376,000,000,000 except as indicated. Covers establishments with payroll. These data are preliminary and are subject to change. For statement on methodology, see Appendix III]

Kind of business	NAICS code ¹	Establishments	Sales, receipts, revenue, or shipments (bil. dol.)	Annual payroll (bil. dol.)	Paid employees (1,000)
Wholesale trade	42	438,301	4,376	255	6,011
Durable goods wholesalers (except agents, broker, and electronic markets)	423	262,751	2,086	153	3,404
Nondurable goods wholesalers (except agents, brokers, and electronic markets)	424	143,274	1,838	93	2,382
Wholesale trade, agents, brokers, and electronic markets	425	32,276	452	9	225
Retail trade	44-45	1,115,092	3,173	307	15,053
Motor vehicle and parts dealers	441	126,201	814	65	1,907
Furniture and home furnishings stores	442	65,088	94	13	554
Electronics and appliance stores	443	46,724	88	10	418
Building material and garden equipment and supplies dealers	444	(S)	(S)	(S)	(S)
Food and beverage stores	445	149,802	488	49	2,896
Health and personal care stores	446	79,360	183	21	1,043
Gasoline stations	447	(S)	(S)	(S)	(S)
Clothing and clothing accessories stores	448	149,318	170	21	1,425
Sporting goods, hobby, book, and music stores	451	63,033	78	9	633
General merchandise stores	452	39,846	451	43	2,549
Miscellaneous store retailers	453	129,070	95	14	849
Nonstore retailers	454	55,764	171	18	587

S Figure does not meet publication standards. ¹ North American Industry Classification System, 2002; see text, Section 15.

Source: U.S. Census Bureau, 2002 Economic Census, Advance Summary Statistics for the United States, issued March 2004. See also: <<http://www.census.gov/econ/census02/advance/TABLE1.HTM>>

No. 1017. Wholesale and Retail Trade—Establishments, Sales, Payroll and Employees: 1997 and 2002

[4,060 represents \$4,060,000,000,000 except as indicated. Covers establishments with payroll. The 2002 data are preliminary and are subject to change. For statement on methodology, see Appendix III]

Kind of business	NAICS code ¹	1997			2002				
		Establishments	Sales, receipts, revenue, or shipments (bil. dol.)	Annual payroll (bil. dol.)	Paid employees (1,000)	Establishments	Sales, receipts, revenue, or shipments (bil. dol.)	Annual payroll (bil. dol.)	Paid employees (1,000)
Wholesale trade	42	453,470	4,060	215	5,797	441,810	4,379	256	6,035
Wholesale trade, durable goods	421	290,629	2,180	133	3,398	288,286	2,354	159	3,565
Wholesale trade, nondurable goods	422	162,841	1,880	82	2,398	153,524	2,025	97	2,470
Retail trade	44-45	1,118,447	2,461	237	13,991	1,111,583	3,171	306	15,029
Motor vehicle and parts dealers	441	122,633	645	50	1,719	122,692	812	64	1,884
Furniture and home furnishings stores	442	64,725	72	10	483	65,088	94	13	554
Electronics and appliance stores	443	43,373	69	7	345	46,724	88	10	418
Building material and garden equipment and supplies dealers	444	93,117	228	26	1,118	(S)	(S)	(S)	(S)
Food and beverage stores	445	148,528	402	41	2,893	149,802	488	49	2,896
Health and personal care stores	446	82,941	118	15	904	79,360	183	21	1,043
Gasoline stations	447	126,889	198	11	922	(S)	(S)	(S)	(S)
Clothing and clothing accessories stores	448	156,601	136	17	1,280	149,318	170	21	1,425
Sporting goods, hobby, book, and music store	451	69,149	62	7	561	63,033	78	9	633
General merchandise stores	452	36,171	330	31	2,508	39,846	451	43	2,549
Miscellaneous store retailers	453	129,838	78	10	753	129,070	95	14	849
Nonstore retailers	454	44,482	123	12	506	55,764	171	18	587

S Figure does not meet publication standards. ¹ North American Industry Classification System, 1997; see text, Section 15.

Source: U.S. Census Bureau, 2002 Economic Census, Advance Comparative Statistics for the United States, issued March 2004. See also: <<http://www.census.gov/econ/census02/advance/TABLE2.HTM>>.

No. 1018. Wholesale and Retail Trade—Establishments, Employees, and Payroll by State: 2000 and 2001

[6,112 represents 6,112,000. Covers establishments with payroll. Employees are for the week including March 12. Excludes most government employees, railroad employees, and self-employed persons. Kind-of-business classification based on North American Industry Classification System (NAICS) 1997; see text, Section 15. For statement on methodology, see Appendix III]

State	Wholesale establishments (NAICS 42)						Retail establishments (NAICS 44,45)					
	Number of establishments		Number of employees (1,000)		Annual payroll (mil. dol)		Number of establishments		Number of employees (1,000)		Annual payroll (mil. dol)	
	2000	2001	2000	2001	2000	2001	2000	2001	2000	2001	2000	2001
U.S. . . .	446,237	438,924	6,112	6,142	270,122	275,899	1,113,573	1,119,950	14,841	14,890	302,553	314,757
AL	6,132	5,984	82	80	2,892	2,866	19,723	19,654	230	227	4,074	4,193
AK	752	716	7	7	281	292	2,733	2,696	33	33	790	825
AZ	6,731	6,620	86	88	3,627	3,824	16,911	17,182	255	266	5,694	6,080
CA	3,505	3,479	45	44	1,402	1,443	12,211	12,250	135	137	2,268	2,373
AR	58,326	57,975	808	830	40,011	41,903	107,987	109,405	1,491	1,532	36,073	37,999
CO	7,452	7,352	97	99	4,906	5,014	18,748	19,046	252	261	5,883	5,993
CT	5,076	4,979	77	79	4,481	4,493	14,111	14,053	191	187	4,540	4,775
DE	1,009	989	19	24	1,117	1,433	3,742	3,778	52	52	1,048	1,116
DC	372	345	5	6	282	289	1,945	1,903	19	18	431	417
FL	30,671	29,958	315	311	12,536	12,493	67,396	69,077	903	915	18,044	18,942
GA	13,892	13,629	199	202	9,064	9,447	33,788	34,179	464	465	9,365	9,583
HI	1,809	1,803	19	20	627	652	4,924	5,012	63	65	1,313	1,342
ID	2,012	1,958	24	25	845	854	5,871	5,897	70	72	1,347	1,399
IL	21,509	20,975	344	343	16,683	16,482	43,800	43,716	637	609	12,992	13,119
IN	8,642	8,573	120	120	4,607	4,605	24,261	24,274	354	351	6,332	6,468
IA	5,155	5,020	65	65	2,173	2,171	14,382	14,239	184	182	3,169	3,288
KS	4,876	4,811	62	59	2,333	2,283	12,261	12,206	153	152	2,747	2,813
KY	4,939	4,803	74	74	2,536	2,616	16,988	16,852	221	221	3,804	3,934
LA	6,192	6,035	79	78	2,723	2,839	17,755	17,862	232	229	4,032	4,162
ME	1,740	1,723	22	22	744	776	7,015	7,040	77	80	1,436	1,540
MD	6,098	5,967	95	95	4,526	4,543	19,539	19,659	285	285	6,062	6,397
MA	9,735	9,627	156	162	9,114	9,220	25,813	25,539	353	352	7,729	8,408
MI	13,576	13,226	191	189	8,887	8,888	38,862	39,097	545	544	10,667	11,094
MN	9,294	9,159	137	140	6,399	6,705	20,862	21,196	304	316	5,980	6,711
MS	3,116	3,054	40	37	1,222	1,145	12,794	12,649	141	140	2,384	2,467
MO	9,072	8,841	146	141	5,458	5,088	23,911	23,812	318	317	6,258	6,453
MT	1,537	1,523	15	15	433	453	5,101	5,179	52	53	920	969
NE	3,061	2,981	41	39	1,346	1,320	8,248	8,256	110	109	1,895	1,979
NV	2,556	2,512	31	32	1,238	1,311	6,940	7,065	108	112	2,533	2,660
NH	2,105	2,069	25	24	1,184	1,161	6,545	6,570	93	93	1,930	2,054
NJ	17,157	16,791	279	281	14,724	15,163	34,841	35,071	439	434	9,897	10,461
NM	2,162	2,088	22	22	753	750	7,249	7,256	91	89	1,745	1,789
NY	36,606	36,019	422	427	20,941	21,246	75,500	75,910	844	841	18,116	18,937
NC	12,364	12,187	173	172	7,153	7,235	35,785	35,889	450	441	8,739	8,768
ND	1,543	1,518	18	17	532	534	3,435	3,460	42	41	719	754
OH	16,646	16,502	261	263	10,437	10,707	42,708	42,868	644	638	11,903	12,299
OK	5,005	4,868	62	62	2,126	2,194	14,147	14,087	168	169	2,913	3,027
OR	5,836	5,840	79	81	3,266	3,535	14,256	14,246	193	194	4,126	4,165
PA	16,796	16,447	243	244	10,287	10,679	48,518	48,597	668	670	12,556	13,155
RI	1,530	1,504	21	19	768	727	4,342	4,288	53	54	1,149	1,226
SC	5,091	4,991	65	62	2,353	2,266	18,619	18,629	224	219	4,083	4,025
SD	1,390	1,324	16	16	472	478	4,181	4,231	50	50	879	924
TN	8,006	7,823	127	130	4,848	5,173	24,624	24,337	311	310	5,908	6,025
TX	32,631	32,174	458	457	20,176	20,538	74,758	75,834	1,021	1,049	21,846	22,758
UT	3,294	3,310	44	44	1,583	1,670	7,952	8,189	124	126	2,455	2,474
VT	889	876	11	11	401	414	3,974	3,989	38	39	750	801
VA	7,893	7,756	110	111	4,651	4,799	28,794	28,998	399	399	7,949	8,252
WA	9,869	9,771	125	125	5,412	5,518	22,700	22,711	313	317	7,181	7,246
WV	1,869	1,800	22	22	698	698	7,788	7,713	92	88	1,493	1,497
WI	7,928	7,832	119	120	4,636	4,707	21,354	21,465	322	316	5,891	6,078
WY	790	817	7	7	229	260	2,881	2,839	28	29	515	543

Source: U.S. Census Bureau, *County Business Patterns*, annual. See also <<http://www.census.gov/prod/2003pubs/01cbp/cbp01-1.pdf>> (issued April 2003).

No. 1019. Retail Trade—Establishments, Employees, and Payroll: 2000 and 2001

[1,113.6 represents 1,113,600 except as indicated. Covers establishments with payroll. Employees are for the week including March 12.] Most government employees are excluded. For statement on methodology, see Appendix III]

Kind of business	NAICS code ¹	Establishments (1,000)		Employees (1,000)		Payroll (bil. dol.)	
		2000	2001	2000	2001	2000	2001
Retail trade, total	44,45	1,113.6	1,120.0	14,841	14,890	302.6	314.8
Motor vehicle & parts dealers ²	441	124.5	125.7	1,866	1,850	63.9	66.6
Automobile dealers	4411	50.9	51.6	1,225	1,225	47.8	50.1
New car dealers	44111	26.2	26.4	1,112	1,112	44.8	46.9
Used car dealers	44112	24.7	25.1	110	113	3.1	3.2
Automotive parts, accessories & tire stores	4413	59.1	59.1	517	493	12.2	12.4
Furniture & home furnishing stores	442	64.8	65.7	549	567	13.4	13.6
Electronics & appliance stores	443	45.6	47.7	407	425	11.2	11.5
Appliance, TV & all other electronics stores	44311	29.6	31.6	279	295	6.6	7.2
Computer & software stores	44312	12.9	13.0	106	109	4.2	3.8
Camera & photographic supplies stores	44313	3.1	3.0	22	22	0.4	0.4
Bldg material & garden equip & supp dealers	444	91.9	94.1	1,235	1,249	32.5	34.7
Building material & supplies dealers	4441	70.9	71.8	1,055	1,062	28.4	30.3
Lawn & garden equip & supplies stores	4442	21.0	22.2	180	186	4.0	4.3
Food & beverage stores	445	154.5	156.2	3,004	2,963	48.4	49.3
Grocery stores	4451	98.3	99.3	2,717	2,665	44.0	44.6
Grocery (except convenience) stores	44511	68.8	68.7	2,544	2,487	41.8	42.3
Convenience stores	44512	29.5	30.5	173	178	2.2	2.3
Specialty food stores	4452	27.8	28.2	154	161	2.4	2.5
Meat markets	44521	6.5	6.6	41	42	0.6	0.7
Fish & seafood markets	44522	1.9	1.9	8	9	0.1	0.1
Fruit & vegetable markets	44523	3.2	3.3	18	21	0.3	0.4
Other specialty food stores	44529	16.2	16.2	86	90	1.3	1.3
Beer, wine & liquor stores ³	4453	28.5	28.6	134	136	2.1	2.1
Health & personal care stores	446	81.2	81.9	914	958	19.3	20.6
Pharmacies & drug stores	44611	40.6	40.0	680	699	14.5	15.4
Cosmetics, beauty supplies & perfume stores	44612	9.6	10.6	61	76	0.8	1.0
Optical goods stores	44613	14.3	14.0	74	75	1.7	1.7
Other health & personal care stores	44619	16.7	17.2	98	109	2.2	2.4
Food (health) supplement stores	446191	8.7	9.0	49	59	0.7	0.8
All other health & personal care stores	446199	8.0	8.2	49	50	1.5	1.6
Gasoline stations	447	119.6	118.8	937	927	13.3	13.4
Gasoline stations with convenience stores	44711	80.5	81.1	653	655	8.9	9.0
Other gasoline stations	44719	39.1	37.7	284	271	4.4	4.4
Clothing & clothing accessories stores	448	150.9	151.7	1,369	1,393	20.2	21.1
Clothing stores	4481	90.0	92.7	1,015	1,033	13.7	14.5
Men's clothing stores	44811	10.7	10.7	85	86	1.6	1.6
Women's clothing stores	44812	35.6	35.5	302	305	3.9	4.0
Children's & infants' clothing stores	44813	5.6	5.7	59	57	0.7	0.7
Family clothing stores	44814	20.6	21.8	453	470	5.9	6.4
Clothing accessories stores	44815	5.7	5.9	28	29	0.4	0.4
Other clothing stores	44819	11.8	12.0	88	87	1.2	1.3
Shoe stores	4482	29.7	28.2	185	188	2.6	2.7
Jewelry, luggage & leather goods stores	4483	31.3	31.8	168	172	3.9	3.9
Jewelry stores	44831	29.3	29.8	156	159	3.6	3.7
Luggage & leather goods stores	44832	2.0	2.0	12	12	0.2	0.2
Sporting goods, hobby, book & music stores	451	65.0	64.5	616	622	8.8	9.2
Sporting goods, hobby, musical instrument stores	4511	43.6	43.2	389	408	6.0	6.3
Book, periodical & music stores	4512	21.4	21.3	228	214	2.8	2.9
Prerecorded tape, CD & record stores	45122	7.7	7.7	76	70	0.9	0.9
General merchandise stores	452	39.6	41.2	2,526	2,526	39.8	42.2
Department stores	4521	10.4	10.4	1,766	1,727	27.2	28.6
Other general merchandise stores	4529	29.2	30.8	760	799	12.6	13.6
Warehouse clubs & superstores	45291	2.0	2.1	478	495	8.7	9.3
All other general merchandise stores	45299	27.2	28.7	283	303	3.8	4.3
Miscellaneous store retailers ²	453	131.0	129.3	850	842	13.8	13.9
Used merchandise stores	4533	17.5	17.4	114	116	1.6	1.7
Other miscellaneous store retailers	4539	46.4	45.5	264	262	5.4	5.3
Nonstore retailers	454	44.8	42.9	567	566	18.1	18.3
Electronic shopping & mail-order houses	4541	11.8	11.0	277	281	10.4	10.4
Vending machine operators	4542	6.2	6.0	67	64	1.5	1.5
Direct selling establishments	4543	26.8	26.0	223	221	6.1	6.4
Fuel dealers	45431	11.8	11.6	106	105	3.1	3.3
Other direct selling establishments	45439	15.0	14.2	117	116	3.0	3.1

¹ North American Industry Classification System 1997; see text, Section 15. ² Includes other kinds of business not shown separately. ³ Includes government employees.

Source: U.S. Census Bureau, *County Business Patterns*, annual. See also <<http://www.census.gov/prod/2003pubs/01cbp/cbp01-1.pdf>> (issued April 2003).

No. 1020. Retail Trade and Food Services—Sales by Kind of Business: 1992 to 2003

[In billions of dollars (2,062.5 represents \$2,062,500,000,000)]

Kind of business	NAICS code ¹	1992	1995	1998	1999	2000	2001	2002	2003
Retail and food services sales, total . . .	44, 45, 72	2,062.5	2,502.0	2,917.4	3,164.8	3,376.6	3,476.0	3,563.6	3,756.7
Retail sales, total	44, 45	1,859.1	2,268.3	2,644.8	2,878.9	3,070.2	3,156.8	3,230.1	3,399.5
GAFO, total ²		536.9	653.0	762.5	823.0	872.4	894.0	926.8	961.1
Motor vehicle and parts dealers	441	427.6	588.0	699.5	779.8	816.6	841.1	846.2	895.7
Automobile and other motor vehicle dealers	4411, 4412	377.2	528.7	631.9	707.9	742.0	767.4	769.2	814.5
Automobile dealers	4411	359.1	502.5	597.5	669.5	699.3	723.9	724.3	758.5
New car dealers	44111	333.8	464.6	545.1	611.5	638.8	662.3	659.5	685.9
Used cars dealers	44112	25.3	37.8	52.3	57.9	60.5	61.7	64.8	72.7
Auto parts, access., and tire stores	4413	50.4	59.3	67.6	71.9	74.6	73.7	77.1	81.2
Furniture, home furnishings, electronics and appliance stores	442, 443	97.8	130.4	154.6	167.1	178.0	176.6	183.6	192.5
Furniture and home furnishings stores	442	55.0	65.5	78.6	85.2	91.7	91.4	93.7	98.0
Furniture stores	4421	31.6	37.0	44.1	47.0	50.5	50.4	51.1	52.1
Home furnishings stores	4422	23.4	28.5	34.4	38.2	41.1	41.0	42.6	45.8
Electronics and appliance stores ³	443	42.8	64.9	76.0	81.9	86.4	85.2	89.9	94.6
Appl. T.V., and other elect. stores	44311	29.0	42.1	46.3	51.4	56.9	58.5	61.3	64.7
Computer and software stores	44312	11.5	20.5	27.2	27.7	26.4	24.0	26.1	27.3
Building mat. garden equip. & supply stores	444	160.2	199.1	243.5	263.2	276.0	287.2	299.9	321.1
Building mat. & supply dealers	4441	135.5	172.3	210.0	229.6	241.3	251.5	265.4	283.4
Food and beverage stores ⁴	445	371.5	391.3	421.6	443.2	459.2	481.4	489.4	505.9
Grocery stores	4451	337.9	356.9	382.4	402.5	415.3	434.9	441.7	455.5
Beer, wine and liquor stores	4453	21.8	22.1	25.7	27.0	29.2	30.5	31.1	32.1
Health and personal care stores	446	90.8	102.5	130.2	143.6	156.9	168.1	181.1	192.2
Pharmacies and drug stores	44611	77.8	85.9	108.3	121.1	130.9	141.8	153.5	163.9
Gasoline stations	447	156.6	181.3	191.7	211.3	247.2	247.0	244.8	268.5
Clothing and clothing access. stores ³	448	120.3	131.6	149.4	160.1	167.9	167.3	171.8	178.4
Clothing stores ⁵	4481	85.9	91.4	104.9	112.4	118.6	119.5	122.6	127.1
Men's clothing stores	44811	10.2	9.3	10.6	10.5	10.8	10.3	10.2	10.5
Women's clothing stores	44812	31.8	28.7	28.7	30.3	32.5	32.9	33.0	33.8
Family clothing stores	44814	33.2	40.0	49.5	53.8	56.4	56.8	59.9	62.7
Shoe stores	4482	18.1	19.8	21.5	22.0	22.1	22.1	22.3	22.6
Jewelry stores	44831	15.2	19.2	21.5	24.1	25.3	24.2	25.3	27.1
Sporting goods, hobby, book & music stores ⁶	451	49.3	60.9	69.5	74.0	78.1	79.8	80.2	79.4
Sporting goods stores	45111	15.7	20.0	22.6	24.2	26.0	27.1	27.2	26.8
Book stores	451211	8.3	11.2	13.4	14.5	15.4	15.7	16.3	16.8
General merchandise stores	452	248.0	300.6	351.7	381.4	406.2	430.1	451.4	471.1
Department stores (excl. L.D.) ⁴	4521	177.1	205.9	223.7	231.0	233.6	229.9	222.6	214.1
Department stores (incl. L.D.) ⁴	4521	181.3	210.9	228.5	236.1	238.7	234.0	225.9	216.8
Other general merchandise stores	4529	70.9	94.7	128.1	150.4	172.6	200.2	228.7	256.9
Warehouse clubs and superstores	45291	40.0	65.1	98.6	119.1	140.2	165.6	192.6	217.5
Miscellaneous stores retail	453	55.8	77.2	99.8	105.8	108.5	105.1	104.4	104.9
Nonstore retailers	454	81.3	105.4	133.3	149.5	175.7	173.0	177.3	189.7
Electronic shopping and mail order	4541	35.3	52.7	79.5	92.4	110.1	109.2	114.5	121.2
Fuel dealers	45431	19.3	21.6	19.7	20.7	27.8	27.1	24.8	29.8
Food services and drinking places ⁷	722	203.4	233.6	272.6	285.9	306.4	319.2	333.5	357.1
Full service restaurants	7221	86.5	99.4	119.7	124.9	132.9	138.9	145.9	158.4
Limited service eating places	7222	87.4	103.1	116.8	122.2	131.4	137.7	144.6	155.3
Drinking places	7224	12.4	12.5	14.1	14.8	15.8	16.1	16.8	17.1

¹ North American Industry Classification System, 1997; see text, Section 15, Business Enterprise. ² GAFO represents store classified in the following NAICS codes: 442,443,448,451,452, and 4532. ³ Includes other kinds of business not shown separately. ⁴ L.D. represents leased departments.

Source: U.S. Census Bureau, *Current Business Reports, Annual Benchmark Report for Retail Trade and Food Services*, January 1992 Through March 2003, Series BR/01-A.

No. 1021. Retail Trade Corporations—Sales, Net Profit, and Profit Per Dollar of Sales: 2002

[Represents North American Industry Classification System, 1997 (NAICS) groups 44 and 45. Profit rates are averages of quarterly figures at annual rates. Covers corporations with assets of \$50,000,000 or more.]

Item	Unit	Food and beverage stores (NAICS 445)			Clothing and general merchandise stores (NAICS 448 and 452)	All other retail stores
		Total retail trade	Food and beverage stores (NAICS) 445	NAICS 448 and 452		
Sales	Bil. dol	1,415.5	311.9	586.1	517.5	
Net profit:						
Before income taxes	Bil. dol	58.7	10.3	25.8	22.6	
After income taxes	Bil. dol	37.0	6.6	16.2	14.3	
Profits per dollar of sales:						
Before income taxes	Cents	4.2	3.3	4.3	4.4	
After income taxes	Cents	2.6	2.1	2.7	2.8	
Profits on stockholders' equity:						
Before income taxes	Percent	22.5	26.4	20.2	23.8	
After income taxes	Percent	14.2	16.9	12.6	15.1	

Source: U.S. Census Bureau, *Quarterly Financial Report for Manufacturing, Mining and Trade Corporations*, annual.

No. 1022. Retail Trade and Food Services—Estimated Per Capita Sales by Selected Kinds of Business: 1992 to 2002

[As of Dec. 31. In dollars. Based on estimated resident population estimates as of July 1] For statement on methodology, see Appendix III.]

Kind of business	NAICS code [†]	1992	1994	1995	1996	1997	1998	1999	2000	2001	2002
		Retail sales, total	44-45	7,290	8,283	8,631	9,097	9,412	9,787	10,556	11,264
Total (Excluding motor vehicle and parts dealers)	44-45 ex 441	5,613	6,170	6,394	6,702	6,945	7,199	7,696	8,270	8,106	8,297
Motor vehicle and parts dealers	441	1,677	2,113	2,237	2,395	2,467	2,588	2,860	2,995	2,946	2,957
Furniture, home furnishings	442	216	241	249	262	277	291	313	336	320	329
Electronics and appliance stores	443	168	221	247	258	262	281	300	317	299	312
Building material and garden equipment and supply stores	444	628	733	757	802	857	901	964	1,013	1,007	1,042
Food and beverage stores	445	1,456	1,480	1,489	1,516	1,532	1,560	1,623	1,689	1,684	1,702
Health and personal care stores	446	356	374	390	415	445	482	527	576	587	625
Gasoline stations	447	614	658	690	734	746	710	775	905	860	835
Clothing and clothing accessories stores	448	472	497	501	516	525	553	587	616	586	596
Sporting goods, hobby, book, and music stores	451	193	221	232	242	245	257	272	286	278	284
General merchandise stores	452	972	1,096	1,144	1,189	1,238	1,302	1,399	1,490	1,508	1,580
Miscellaneous store retailers	453	219	271	294	317	342	369	388	398	368	362
Nonstore retailers	454	319	378	401	451	476	493	549	646	607	627
Food services and drinking places	722	798	867	889	916	964	1,009	1,049	1,123	1,116	1,160

[†] North American Industry Classification System, 1997; see text, Section 15.

Source: U.S. Census Bureau, *Current Business Reports, Annual Benchmark Report for Retail Trade and Food Services: January 1992 Through March 2003, Drinking Places Series (BR/01-A)* and Population Division, *Population Estimates Program*.

No. 1023. Retail Trade—Estimated Purchases by Kind of Business: 1992 to 2002

[In billions of dollars. (1,351.1 represents \$1,351,100,000,000)]

Kind of business	NAICS code [†]	1992	1995	1997	1998	1999	2000	2001	2002
		Total	44,45	1,351.1	1,650.0	1,834.9	1,923.0	2,102.0	2,242.1
Total (excl. motor vehicle and parts dealers)	44,45	1,008.4	1,178.6	1,300.1	1,353.4	1,464.6	1,571.0	1,610.9	1,658.3
Motor vehicle and parts dealers	441	342.6	471.4	534.8	569.6	637.5	671.2	690.3	691.2
Furniture and home furnishings stores	442	32.1	38.3	43.0	45.2	48.8	52.2	51.4	52.8
Electronics and appliance stores	443	30.8	49.0	52.1	56.6	61.0	63.3	62.2	65.9
Building material, garden equipment and supplies dealers	444	115.9	145.2	169.8	177.9	192.5	197.0	203.1	214.1
Food and beverage stores	445	279.2	290.3	303.6	309.9	323.6	334.6	345.9	349.9
Health and personal care stores	446	63.7	72.3	83.0	90.6	101.9	110.3	119.3	127.3
Gasoline stations	447	125.4	140.1	155.7	149.6	166.4	198.6	198.1	197.7
Clothing and clothing accessories stores	448	71.7	78.3	83.5	87.2	92.7	98.6	96.6	98.9
Sporting goods, hobby, book, and music stores	451	31.1	39.2	41.1	44.4	47.2	49.7	49.3	48.5
General merchandise stores	452	182.0	223.1	243.4	256.8	280.2	299.0	322.1	341.8
Miscellaneous store retailers	453	31.5	44.8	53.1	58.7	62.7	63.4	61.2	60.0
Nonstore retailers	454	45.1	58.0	71.8	76.4	87.7	104.3	101.8	101.5
Electronic shopping and mail order	4541	19.3	30.1	41.2	47.7	57.2	67.8	66.9	68.8

[†] North American Industry Classification System, 1997; see text, Section 15.

Source: U.S. Census Bureau, *Current Business Reports, Annual Benchmark Report for Retail Trade and Food Services, January 1992 Through March 2003 Series (BR/01-A)* and unpublished data.

No. 1024. Retail Trade—Merchandise Inventories and Inventory/Sales Ratio by Kind of Business: 2000 to 2003

[Inventories in billions of dollars (417.7 represents \$417,700,000,000). As of Dec. 31. Estimates exclude food services. Includes warehouses. Adjusted for seasonal variations. Sales data also adjusted for holiday and trading-day differences]

Kind of business	NAICS code [†]	Inventories				Inventory/Sales Ratio			
		2000	2001	2002	2003	2000	2001	2002	2003
Total	44,45	417.7	406.0	436.3	451.5	1.62	1.53	1.57	1.55
Excluding motor vehicle and parts dealers	44,45 ex 441	285.9	282.8	289.9	299.1	1.49	1.46	1.44	1.39
Motor vehicle and parts dealers	441	131.8	123.2	146.5	152.4	2.00	1.74	1.91	1.98
Furniture, home furnishings, electronics, and appliance stores	442,443	25.5	24.1	26.5	27.2	1.79	1.57	1.64	1.63
Building material and garden equipment and supplies dealers	444	40.6	40.6	43.3	47.5	1.73	1.72	1.77	1.70
Food and beverage stores	445	33.0	34.3	34.3	34.7	0.84	0.84	0.84	0.82
Clothing and clothing accessories stores	448	36.5	35.2	36.1	37.2	2.58	2.49	2.51	2.42
General merchandise stores	452	65.3	65.3	66.3	67.7	1.87	1.74	1.76	1.68
Department stores	4521	43.0	40.9	37.6	37.4	2.17	2.13	2.18	2.10

[†] North American Industry Classification System, 1997; see text, Section 15.

Source: U.S. Census Bureau, *Current Business Reports, Annual Benchmark Report for Retail Trade and Food Services: January 1992 Through December 2003 Series BR/01-A*, and unpublished data.

No. 1025. Retail Trade and Food Services—Sales by Type of Store and State: 2002

[In millions of dollars (3,367,086 represents \$3,367,086,000,000) except as indicated. Kind-of-business classification based on North American Industry Classification System (NAICS), 1997; see text, Section 15. Data are estimates]

State	All retail stores (NAICS 44, 45)	Total retail sales + food and drink	Motor vehicle and parts dealers (NAICS 441)	Furniture and home furnishings (NAICS 442)	Electronics and appliances (NAICS 443)	Building material & garden equip. & supp. dealers (NAICS 444)	Food and beverage stores (NAICS 445)	Health and personal care (NAICS 446)
U.S. . . .	3,367,086	3,724,992	889,259	98,993	98,775	330,901	489,332	198,080
AL	43,234	47,715	11,724	1,093	704	4,311	5,761	2,454
AK	7,389	8,348	1,592	112	151	930	1,294	118
AZ	65,581	72,096	18,535	2,105	1,985	5,604	8,560	3,591
AR	27,531	29,921	7,845	593	470	2,742	3,065	1,196
CA	413,238	462,002	109,959	12,647	20,537	38,764	64,889	24,860
CO	59,450	65,964	15,874	2,393	1,905	6,711	8,921	1,825
CT	46,651	51,264	11,423	1,410	1,353	4,760	7,982	3,063
DE	11,149	12,399	2,914	522	369	1,259	1,324	805
DC	2,657	4,431	110	125	87	236	625	372
FL	200,009	218,991	61,063	5,938	5,686	16,280	31,331	13,271
GA	100,254	111,249	28,449	3,313	2,401	12,549	14,867	4,230
HI	13,680	15,952	2,116	233	210	848	2,569	1,154
ID	16,137	17,416	4,275	447	410	2,128	2,183	461
IL	137,124	153,674	34,848	3,918	4,052	13,157	21,035	9,880
IN	69,538	76,635	18,699	1,688	1,510	7,526	8,454	4,119
IA	35,870	38,721	9,502	884	896	5,001	4,935	1,794
KS	33,664	36,512	8,726	954	1,042	3,296	4,760	1,411
KY	39,519	44,343	9,874	812	642	4,468	5,340	2,532
LA	44,995	50,074	12,140	979	680	4,460	6,190	2,806
ME	18,127	19,559	4,074	351	233	1,833	3,520	688
MD	64,219	70,943	16,394	1,961	2,204	5,735	11,966	3,988
MA	80,287	91,025	19,887	2,139	1,821	7,108	13,896	5,351
MI	119,825	131,501	33,013	3,414	2,881	10,663	14,597	9,254
MN	71,046	77,438	17,059	2,381	2,183	9,022	8,983	3,157
MS	26,897	29,355	7,439	748	402	3,057	3,729	1,376
MO	64,900	71,787	17,765	1,601	1,442	6,358	7,833	3,207
MT	8,851	9,921	2,174	207	176	1,215	1,551	275
NE	20,459	22,420	4,773	1,036	450	2,598	2,887	941
NV	27,602	31,338	6,477	890	781	2,702	3,953	1,320
NH	23,743	25,535	6,967	628	815	1,919	3,330	915
NJ	109,105	118,760	27,829	3,892	3,539	8,365	17,201	9,213
NM	19,795	21,818	4,733	605	394	1,639	2,515	1,022
NY	195,874	218,324	42,587	6,055	5,780	16,897	31,131	16,921
NC	91,712	101,778	25,456	3,378	2,154	11,368	12,447	4,885
ND	8,085	8,759	1,865	204	187	1,604	801	452
OH	133,937	147,920	35,401	3,868	3,982	13,213	17,310	9,851
OK	36,828	40,657	10,971	873	995	2,902	4,276	1,929
OR	42,625	47,148	11,073	1,130	1,016	4,767	6,202	1,317
PA	135,599	149,811	35,624	3,349	2,781	12,338	21,544	10,216
RI	9,932	11,687	2,397	276	219	692	1,712	1,061
SC	43,237	48,208	11,431	1,161	726	5,834	6,290	2,011
SD	14,724	15,579	2,466	208	179	1,434	1,352	393
TN	70,166	77,277	19,075	1,875	1,247	6,545	11,472	3,514
TX	274,981	303,468	81,868	8,141	9,036	22,842	33,264	11,452
UT	26,134	28,368	6,882	987	834	3,292	4,201	426
VT	7,712	8,394	2,050	173	177	964	1,338	375
VA	86,194	94,674	21,741	3,067	3,060	9,160	11,878	4,084
WA	71,587	80,394	16,180	1,983	1,911	8,167	10,474	3,591
WV	17,288	18,930	4,419	315	201	1,677	2,422	1,563
WI	71,360	77,365	17,940	1,803	1,787	9,327	10,137	3,257
WY	6,585	7,141	1,578	126	89	634	1,035	134

See footnotes at end of table.

No. 1025. Retail Trade and Food Services—Sales by Type of Store and State: 2002—Con.

[See headnote, page 659]

State	Gasoline stations (NAICS 447)	Clothing and clothing accessories (NAICS 448)	Sporting goods, hobby, book & music stores (NAICS 451)	General merchandise (NAICS 452)	Miscellaneous stores (NAICS 453)	Nonstore retailers (NAICS 454)	Food services & drinking places (NAICS 722)
U.S. . . .	228,063	179,674	93,052	483,234	113,481	164,242	357,906
AL	3,859	1,986	836	8,231	1,452	823	4,480
AK	451	348	212	1,672	212	298	959
AZ	5,048	2,368	1,773	9,792	3,019	3,202	6,514
AR	2,659	1,079	566	5,827	924	564	2,390
CA	23,963	24,650	13,897	53,823	13,954	11,294	48,764
CO	3,801	2,568	2,532	8,354	2,375	2,190	6,514
CT	2,277	2,877	1,373	3,783	1,403	4,947	4,613
DE	531	643	407	1,550	404	420	1,250
DC	216	364	210	95	169	47	1,774
FL	11,499	11,415	4,712	24,786	6,616	7,412	18,982
GA	8,310	4,860	2,016	13,901	3,139	2,220	10,995
HI	918	1,629	412	2,806	681	105	2,272
ID	1,087	477	530	2,561	604	974	1,279
IL	7,829	8,792	3,419	17,190	4,004	9,001	16,550
IN	5,608	2,416	1,384	11,845	1,982	4,308	7,097
IA	3,689	1,239	754	5,202	876	1,099	2,850
KS	2,751	1,579	852	6,567	1,055	669	2,848
KY	3,953	1,438	769	7,388	1,531	771	4,824
LA	4,298	2,101	837	8,440	1,321	745	5,079
ME	1,380	790	429	2,099	528	2,203	1,432
MD	3,606	4,314	2,218	7,874	2,061	1,898	6,724
MA	4,295	5,688	2,677	8,859	2,759	5,809	10,738
MI	6,855	5,139	4,272	21,583	5,041	3,113	11,676
MN	5,489	2,815	2,508	9,253	2,279	5,916	6,392
MS	2,781	954	385	4,738	829	459	2,458
MO	6,277	2,314	1,497	10,836	2,165	3,604	6,887
MT	686	258	314	1,530	281	184	1,070
NE	1,630	857	450	2,907	472	1,459	1,961
NV	1,608	2,148	719	3,330	1,494	2,180	3,736
NH	1,270	1,049	731	3,219	663	2,237	1,793
NJ	4,920	7,180	3,934	12,283	3,550	7,199	9,655
NM	1,749	794	575	3,389	1,261	1,118	2,022
NY	9,526	19,450	6,788	22,260	8,279	10,199	22,450
NC	6,733	4,336	1,839	12,527	3,788	2,801	10,066
ND	626	233	274	1,266	238	334	674
OH	8,731	5,964	3,008	22,346	3,718	6,545	13,983
OK	3,592	1,046	862	7,314	1,251	817	3,830
OR	2,350	1,661	1,450	7,641	1,752	2,264	4,524
PA	8,449	7,454	3,244	15,798	3,554	11,247	14,212
RI	614	636	303	1,002	297	723	1,755
SC	3,857	2,153	702	6,643	1,767	662	4,972
SD	874	304	242	1,315	298	5,658	856
TN	5,718	3,564	1,454	12,049	2,293	1,360	7,111
TX	20,070	13,651	6,658	42,052	8,836	17,110	28,487
UT	1,843	1,098	906	4,089	538	1,040	2,234
VT	633	301	229	543	222	709	681
VA	7,137	4,679	2,238	12,925	2,270	3,955	8,480
WA	3,808	2,998	2,660	12,725	2,916	4,173	8,807
WV	1,714	676	304	3,158	520	318	1,642
WI	5,499	2,175	1,539	10,702	1,609	5,584	6,005
WY	999	167	152	1,165	234	274	556

¹ Includes other types of stores, not shown separately.

Source: Market Statistics, a division of Claritas Inc., Arlington, VA, *The Survey of Buying Power Data Service*, annual (copyright).

No. 1026. Retail Trade—Nonemployer Establishments and Receipts by Kind of Business: 1999 to 2001

[1,761 represents 1,761,000. Includes only firms subject to federal income tax. Nonemployers are businesses with no paid employees. Based on the North American Industry Classification System (NAICS), 1997, see text, Section 15]

Kind of business	NAICS code	Establishments (1,000)			Receipts (mil. dol.)		
		1999	2000	2001	1999	2000	2001
Retail trade, total	44-45	1,761	1,743	1,739	73,314	73,810	73,675
Motor vehicle & parts dealers	441	121	122	127	17,184	17,355	17,404
Used car dealers	44112	74	74	76	13,212	13,255	13,197
Motorcycle & boat & other MV dealers	44122	20	21	23	1,874	1,969	2,062
Automotive parts, accessories, & tire stores	4413	24	25	25	1,839	1,872	1,885
Furniture & home furnishings stores	442	37	37	37	2,542	2,574	2,592
Furniture stores	4421	14	14	14	1,026	1,034	1,054
Home furnishings stores	4422	23	23	23	1,516	1,540	1,538
Electronics & appliance stores	443	30	29	28	1,741	1,688	1,658
Bldg material & garden equip & supp dealers	444	28	28	28	2,165	2,182	2,197
Building material & supplies dealers	4441	20	20	20	1,685	1,677	1,691
Food & beverage stores	445	84	82	82	8,465	8,493	8,505
Grocery stores	4451	40	39	39	4,597	4,609	4,591
Specialty food stores	4452	34	33	33	2,141	2,135	2,149
Beer, wine, & liquor stores	4453	10	10	10	1,727	1,749	1,765
Health & personal care stores	446	89	92	97	1,813	1,915	2,012
Gasoline stations	447	10	10	10	1,713	1,721	1,665
Clothing & clothing accessories stores	448	88	89	91	4,389	4,464	4,472
Clothing stores	4481	60	63	64	2,647	2,718	2,724
Jewelry stores	44831	23	23	24	1,406	1,416	1,419
Sporting goods, hobby, book, & music stores	451	98	96	94	3,775	3,761	3,733
Sporting goods stores	45111	24	23	23	1,330	1,340	1,337
Book, periodical, & music stores	4512	34	32	31	1,030	1,007	982
General merchandise stores	452	26	28	28	1,250	1,291	1,318
Miscellaneous store retailers	4523	350	339	329	13,169	12,963	12,617
Gift, novelty, & souvenir stores	45322	72	73	72	2,130	2,104	2,097
Used merchandise stores	4533	80	76	72	2,243	2,115	1,927
Nonstore retailers	454	799	792	787	15,109	15,401	15,504
Electronic shopping & mail-order houses	4541	45	49	50	1,260	1,391	1,531
Direct selling establishments	4543	717	708	704	12,860	13,047	13,019

¹ Includes other kinds of business not shown separately.

Source: U.S. Census Bureau, "Nonemployer Statistics"; published 28 March 2003; <<http://www.census.gov/epcd/nonemployer/>>.

No. 1027. Franchised New Car Dealerships—Summary: 1980 to 2003

[130.5 represents \$130,500,000,000]

Item	Unit	1980	1985	1990	1995	1998	1999	2000	2001	2002	2003
Dealerships	Number	27,900	24,725	24,825	22,800	22,600	22,400	22,250	21,800	21,725	21,650
Sales	Bil. dol.	130.5	251.6	316.0	456.2	546.3	606.5	650.3	690.4	679.5	699.2
New cars sold	1,000	8,979	11,042	9,300	8,635	8,137	8,699	8,847	8,423	8,103	7,609
Used vehicles sold	Millions	9.72	13.30	14.18	18.48	19.33	20.07	20.45	21.39	19.42	19.5
Employment	1,000	745	856	924	996	1,048	1,081	1,114	1,130	1,130	1,130
Annual payroll	Bil. dol.	11.0	20.1	24.0	33.1	39.8	42.5	46.1	48.0	48.8	50.0
Advertising expenses	Bil. dol.	1.2	2.8	3.7	4.6	5.3	5.6	6.4	6.6	7.5	8.5
Dealer pretax profits as a percentage of sales	Percent	0.6	2.2	1.0	1.4	1.7	1.8	1.6	2.0	1.9	1.7
Inventory:											
Domestic:											
Total	1,000	2,112	2,339	2,537	2,974	2,732	2,901	3,183	2,824	2,727	3,085
Days' supply	Days	57	60	73	71	63	62	68	63	63	63
Imported:											
Total	1,000	269	345	707	445	350	378	468	508	521	618
Days' supply	Days	31	30	72	72	54	47	50	51	49	49

¹ At beginning of year. ² Data provided by "Ward's Automotive Reports". ³ Annual average. Includes light trucks.

⁴ Classification based on where automobiles are produced (i.e., automobiles manufactured by foreign companies but produced in the U.S. are classified as domestic).

Source: National Automobile Dealers Association, McLean, VA, *NADA Data*, annual.

No. 1028. Retail Sales—New Passenger Cars: 1990 to 2001

[In thousands, except as indicated (9,300 represents 9,300,000)].

Item	1990	1994	1995	1996	1997	1998	1999	2000	2001
Total retail new passenger car sales	9,300	8,991	8,635	8,527	8,272	8,142	8,698	8,847	8,423
Domestic	6,897	7,255	7,129	7,254	6,917	6,762	6,979	6,831	6,325
Imports	2,403	1,735	1,506	1,273	1,355	1,380	1,719	2,016	2,098
Japan	1,719	1,239	982	727	726	691	758	863	837
Germany	265	192	207	238	297	367	467	517	523
Other	419	303	317	308	332	322	494	637	738

¹ Retail new car sales include both sales to individuals and to corporate fleets. It also includes leased cars. ² Includes cars produced in Canada and Mexico.

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics 2003*. Data supplied by following sources: 1970: American Automobile Manufacturers Association, *Motor Vehicle Facts & Figures, 1992 and 1997*, Southfield, MI; *Ward's Motor Vehicle Facts & Figures, 2002*, Southfield, MI: 2002. See also: <<http://www.bts.gov>>.

No. 1029. Retail Sales of New Cars by Sector: 1990 to 2002

[In thousands (9,300 represents 9,300,000, except as indicated)]

Item ¹	1990	1995	1996	1997	1998	1999	2000	2001	2002
Total, Sales of new cars ²	9,300	8,687	8,527	8,265	8,142	8,697	8,852	8,422	8,082
Consumer	5,677	4,351	4,079	3,905	3,980	4,389	4,696	4,640	4,486
Business	3,477	4,186	4,273	4,213	3,991	4,135	3,989	3,617	3,434
Government.	147	151	176	147	170	173	167	166	163
Percentage of total sales									
Consumer	61.0	50.1	47.8	47.3	48.9	50.5	53.0	55.1	55.5
Business	37.4	48.2	50.1	51.0	49.0	47.5	45.1	42.9	42.5
Government.	1.6	1.7	2.1	1.8	2.1	2.0	1.9	2.0	2.0

¹ Includes imported cars, but not vans, trucks, or sport utility vehicles. ² Numbers may not add to totals due to rounding.

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics 2003*. Data supplied by following source: U.S. Department of Commerce, Bureau of Economic Analysis, National Income and Wealth Division, unpublished data. See also <http://www.bts.gov>.

No. 1030. New and Used Car Sales and Leases: 1990 to 2002

[In thousands, except as indicated (46,830 represents 46,830,000)]

Item	1990	1995	1996	1997	1998	1999	2000	2001	2002
Total car sales	46,830	50,393	49,327	49,509	48,983	49,437	50,467	51,047	(NA)
New passenger car sales ¹	9,300	8,635	8,526	8,272	8,142	8,698	8,847	8,423	(NA)
Used passenger car sales ²	37,530	41,758	40,801	41,237	40,841	40,739	41,620	42,624	43,025
Value of transactions (bil. dol.)	220	319	329	336	335	350	356	376	372
Average price (dol.)	5,857	7,644	8,073	8,139	8,211	8,587	8,547	8,618	8,655
New passenger car leases ³	534	1,795	1,806	2,062	2,174	2,301	2,272	2,015	1,732

NA Not available. ¹ Includes leased cars. ² Used car sales include sales from franchised dealers, independent dealers, and casual sales. ³ Consumer leases only.

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics 2003*. Data supplied by following sources: New passenger car sales: 1994-98, American Automobile Manufacturers Association, *Motor Vehicle Facts & Figures, 2002*, Southfield, MI; Ward's Motor Vehicle Facts & Figures, 2002, Southfield, MI: 2002; Used passenger car sales: ADT Automotive, 2003 *Used Car Market Report* Nashville, TN; Leased passenger cars: CNW Marketing/Research, Bandon, OR, personal communication.

No. 1031. New Motor Vehicle Sales and Expenditures by Model Year: 1990 to 2002

[In thousands of units (14,169 represents 14,169,000), except as indicated. A model year begins on Oct. 1 and ends on Sept. 30. It covers the fourth quarter of one calendar year and the first three quarters of the next calendar year]

Sales and expenditures	1990	1995	1997	1998	1999	2000	2001	2002
New motor vehicle sales	14,169	15,204	15,498	15,963	17,414	17,817	17,472	17,118
New-car sales	9,436	8,687	8,273	8,142	8,697	8,852	8,422	8,082
Domestic	6,790	7,178	6,906	6,764	6,982	6,833	6,323	5,854
Import	2,645	1,510	1,366	1,378	1,715	2,019	2,100	2,228
New-truck sales	4,733	6,517	7,226	7,821	8,717	8,965	9,050	9,036
Light	4,428	6,089	6,797	7,297	8,072	8,387	8,607	8,633
Domestic	3,996	5,694	6,226	6,651	7,310	7,546	7,629	7,572
Import	432	395	571	646	763	841	978	1,061
Other.	306	429	429	524	645	578	443	402
Domestic-car production	6,231	6,351	5,927	5,547	5,637	5,540	4,879	5,016
Avg. expenditure per new car ¹ (dollar)	14,371	17,959	19,531	20,370	20,673	20,909	21,258	21,440
Domestic (dollar)	13,936	16,864	17,907	18,485	18,639	18,884	19,039	19,126
Import (dollar)	15,510	23,202	27,722	29,615	28,951	27,766	27,941	27,524

¹ BEA estimate based on the manufacturer's suggested retail price.

Source: U.S. Bureau of Economic Analysis, *Survey of Current Business*, February 2002 and unpublished data. Data on unit sales and production are mainly from "Ward's Automotive Reports" published by Ward's Communications, Southfield, MI.

No. 1032. Annual U.S. Motor Vehicle Production and Factory (Wholesale) Sales: 1990 to 2001

[In thousands, except as indicated (9,783 represents 9,783,000)]

Item	1990	1994	1995	1996	1997	1998	1999	2000	2001
Production, total ¹	9,783	12,263	11,985	11,833	12,119	12,003	13,025	12,774	11,425
Passenger cars	6,077	6,614	6,351	6,083	5,927	5,554	5,638	5,542	4,879
Commercial vehicles ²	3,706	5,649	5,635	5,749	6,192	6,448	7,387	7,231	6,546
Factory (wholesale) sales, total	9,775	12,189	12,023	11,916	12,223	12,112	12,127	12,527	11,108
Passenger cars	6,050	6,549	6,310	6,140	6,070	5,677	5,428	5,504	4,884
Commercial vehicles ²	3,725	5,640	5,713	5,776	6,153	6,435	6,699	7,022	6,224

¹ Factory sales can be greater than production total because of sales from previous year's inventory. ² Includes trucks under 10,000 pounds gross vehicle weight rating (GVWR), such as compact and conventional pickups, sport utility vehicles, minivans and vans, and trucks and buses.

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics 2003*. Data supplied by following sources: *Motor Vehicle Facts & Figures, 2002*, Southfield, MI; *Ward's Motor Vehicle Facts & Figures, 2002*, Southfield, MI: 2002; See also <http://www.bts.gov>.

No. 1033. Retail Foodstores—Number and Sales by Type: 1990 to 2002

[282.6 represents 282,600. Beginning with 2001 data based on North American Industry Classification System (NAICS), 1997. All other years based on Standard Industrial Classification (SIC) codes]

Type of foodstore	Number ¹ (1,000)					Sales ² (bil. dol.)					Percent distribution			
	1990		1995		2000		2001		2002		Number		Sales	
	1990	1995	2000	2001	2002	1990	1995	2000	2001	2002	1990	2002	1990	2002
Total	282.6	264.4	243.8	219.5	224.6	368.3	402.5	483.7	442.0	458.4	100.0	100.0	100.0	100.0
Grocery stores	190.3	176.9	163.2	145.4	146.4	348.2	382.2	458.3	425.4	441.7	67.3	65.2	94.5	96.4
Supermarkets ³	24.5	25.3	24.6	23.9	24.1	261.7	300.4	337.3	354.5	359.1	8.7	10.7	71.1	78.3
Conventional	13.2	12.3	9.9	8.9	8.3	92.3	76.4	63.4	65.8	74.0	4.7	3.7	25.1	16.1
Superstore ⁴	5.8	6.8	7.9	7.9	7.9	87.6	116.7	142.4	152.1	147.1	2.1	3.5	23.8	32.1
Warehouse ⁵	3.4	2.7	2.4	2.7	2.7	33.1	20.7	22.0	24.2	24.0	1.2	1.2	9.0	5.2
Combination food and drug ⁶	1.6	2.7	3.7	3.9	4.5	29.3	59.3	81.8	83.8	85.7	0.6	2.0	8.0	18.7
Superwarehouse	0.3	0.6	0.5	0.5	0.5	12.6	17.8	17.4	17.7	17.1	0.1	0.2	3.4	3.7
Hypermarket ⁷	0.1	0.2	0.2	0.2	0.3	6.8	9.5	10.3	11.0	11.2	(2)	0.1	1.8	2.4
Convenience stores ⁸	93.0	86.9	81.9	56.2	66.1	37.0	42.4	48.5	19.5	24.3	32.9	29.4	10.0	5.3
Superette ¹⁰	72.8	64.7	56.7	65.2	56.2	49.5	39.4	72.5	51.4	58.3	25.8	25.0	13.4	12.7
Specialized food stores ¹¹	92.3	87.5	80.6	74.1	78.2	20.1	20.3	25.4	16.6	16.7	32.7	34.8	5.5	3.6

¹ Less than 0.05 percent. ² Estimated. ³ Includes nonfood items. ⁴ A grocery store, primarily self-service in operation, providing a full range of departments, and having at least \$2.5 million in annual sales in 1985 dollars. ⁵ Contains greater variety of products than conventional supermarkets, including specialty and service departments, and considerable nonfood (general merchandise) products. ⁶ Contains limited product variety and fewer services provided, incorporating case lot stocking and shelving practices. ⁷ Contains a pharmacy, a nonprescription drug department, and a greater variety of health and beauty aids than that carried by conventional supermarkets. ⁸ A larger warehouse store that offers expanded product variety and often service meat, deli, or seafood departments. ⁹ A very large store offering a greater variety of general merchandise—like clothes, hardware, and seasonal goods—and personal care products than other grocery stores. ¹⁰ A small grocery store selling a limited variety of food and nonfood products, typically open extended hours. ¹¹ A grocery store, primarily self-service in operation, selling a wide variety of food and nonfood products with annual sales below \$2.5 million (1985 dollars). ¹² Primarily engaged in the retail sale of a single food category such as meat and seafood stores and retail bakeries.

Source: U.S. Dept. of Agriculture, Economic Research Service, *Food Marketing Review*, annual.

No. 1034. Percent of Supermarkets Offering Selected Services and Product Lines: 1990 to 2002

[In percent. Based on a sample survey of chain and independent supermarkets and subject to sampling variability; for details, see source]

Service or product line offered	1990	1993	1996	1997	1998	1999	2000	2001	2002
Service delicatessen	73	79	80	81	81	81	81	80	80
Service bakery	60	62	69	69	69	69	71	72	72
Service meat	42	47	74	60	59	60	62	66	66
Service seafood	33	37	46	43	43	45	45	51	43
Specialty cheese department	33	34	31	30	31	32	33	42	36
Salad bar	18	19	27	24	24	24	25	22	22
Automated teller machines (ATM's)	20	38	60	62	62	63	64	65	68
Banking in store	(NA)	(NA)	14	22	21	22	21	20	22
Pharmacy	15	20	26	26	32	30	32	36	34
Warehouse aisle	(NA)	(NA)	10	16	17	17	16	14	14

NA Not available.

Source: Progressive Grocer, New York, NY, *Progressive Grocer 70th Annual Report* (copyright). Used by permission of Progressive Grocer magazine (A VNU company).

No. 1035. Food and Alcoholic Beverage Sales by Sales Outlet: 1990 to 2002

[In billions of dollars (556.6 represents \$556,600,000,000)]

Sales outlet	1990	1994	1995	1996	1997	1998	1999	2000	2001	2002
Food sales, total ¹	556.6	635.3	654.7	679.9	705.3	737.2	779.7	825.5	861.7	900.1
Food at home. ²	308.1	344.1	352.7	367.8	377.3	391.6	417.6	439.8	463.6	485.2
Food stores ³	256.4	274.0	276.1	285.6	289.6	296.1	309.3	326.8	347.1	356.3
Other stores ³	32.3	47.8	53.1	57.3	61.8	69.7	80.7	84.2	87.7	99.4
Home-delivered, mail order	5.3	8.0	8.6	10.0	10.6	10.6	11.4	12.2	11.8	12.4
Farmers, manufacturers, wholesalers.	6.3	7.2	7.8	8.1	8.8	8.6	9.0	9.4	9.6	9.8
Home production and donations.	7.7	7.1	7.0	6.8	6.4	6.6	7.2	7.2	7.3	7.3
Food away from home ⁴	248.5	291.2	302.0	312.1	328.0	345.6	362.0	385.7	398.1	415.0
Alcoholic beverage sales, total.	72.6	78.3	80.5	83.9	86.9	92.5	98.1	102.8	105.9	112.3
Packaged alcoholic beverages.	38.0	40.4	41.6	43.7	44.9	48.6	52.1	54.1	55.6	59.2
Liquor stores.	18.6	19.0	19.0	20.1	20.9	22.3	23.4	25.3	26.4	27.2
Food stores	10.8	11.8	12.3	13.0	12.8	13.8	14.5	14.9	15.3	16.2
All other	8.6	9.7	10.3	10.6	11.2	12.5	14.2	13.9	13.9	15.8
Alcoholic drinks.	34.5	37.9	38.9	40.2	42.0	43.9	46.0	48.8	50.3	53.2
Eating and drinking places ⁵	26.6	29.4	30.3	31.6	33.7	35.2	36.8	39.2	40.4	43.2
Hotels and motels ⁵	3.8	3.9	3.9	3.9	4.1	4.1	4.4	4.6	4.7	4.7
All other.	4.1	4.7	4.7	4.7	4.3	4.5	4.8	5.0	5.2	5.3

¹ Includes taxes and tips. ² Excludes sales to restaurants and institutions. ³ Includes eating and drinking establishments, trailer parks, commissary stores, and military exchanges. ⁴ Includes food furnished and donations. ⁵ Includes tips.

Source: U.S. Department of Agriculture, Economic Research Service, "food cpi, prices, and expenditures: food expenditure tables"; published 2 June 2003; <<http://www.ers.usda.gov/briefing/CPIFoodAndExpenditures/Data/>>.

No. 1036. U.S. Online Retail E-Commerce Projections: 2002 to 2004

[In millions of dollars (110.7 represents \$110,700,000,000), except as indicated]

Online product or service	Projected online sales			Percent change	
	2002	2003	2004	2002-2003	2003-2004
Retail trade, total ¹	110.7	95.7	122.6	-13.6	28.1
Event tickets	2.0	3.3	5.2	66.2	57.6
Flowers	1.8	0.8	1.2	-55.8	50.0
Apparel	14.5	8.6	10.7	-40.5	24.4
Leisure travel	21.0	27.3	33.6	30.0	23.1
Automobiles	9.4	7.2	8.1	-23.1	12.5
Home products	8.3	10.6	16.7	28.4	57.5
Pet supplies	2.5	0.3	0.4	-88.1	33.3
Health and beauty	4.5	1.5	2.4	-66.4	60.0
Food and beverage	5.1	3.7	5.2	-26.9	40.5

¹ Includes items sold to consumers in product categories not shown separately.

Source: Forrester Research, Inc., Cambridge, MA, *Online Retail Ripple Effect* (copyright).

No. 1037. Online Consumer Spending Forecast by Kind of Business: 2002 to 2004

[Forecast data: October 2003. (41.2 represents \$41,200,000,000). Figures below reflect a partial revision of the Jupiter Internet Shopping Model]

Category	Online retail spending (bil.dol.)			Percentage of spending online			Number of online buyers (mil.)		
	2002	2003	2004	2002	2003	2004	2002	2003	2004
Total	41.2	52.6	65.1	(X)	(X)	(X)	(X)	(X)	(X)
PCs	7.6	8.9	9.8	32.1	36.6	39.1	6.9	8.7	10.2
Peripherals	2.3	2.6	2.7	23.7	25.5	26.3	13.5	16.0	18.1
Software	2.6	3.0	3.3	32.0	35.9	38.3	25.5	29.3	32.5
Consumer electronics	2.1	2.6	3.3	4.6	5.6	7.1	7.9	10.3	13.9
Books	2.8	3.2	3.5	11.9	13.1	14.2	41.5	50.2	57.8
Music	0.8	0.8	1.1	5.9	7.0	9.7	29.6	34.8	39.5
Videos	0.9	1.2	1.5	6.2	7.3	8.3	18.6	23.4	29.4
Movie tickets	0.3	0.4	0.5	3.3	4.3	5.2	9.0	13.2	17.8
Event tickets	2.2	2.7	3.3	12.0	14.5	16.5	18.7	22.1	25.2
Over-the-counter drugs	0.1	0.2	0.3	0.6	0.9	1.5	6.7	9.7	13.1
Nutraceuticals	0.1	0.2	0.4	0.8	1.2	2.2	11.4	13.9	16.5
Medical supplies and contact lenses	0.2	0.3	0.4	1.2	2.0	3.0	6.6	9.0	11.6
Personal care	0.2	0.4	0.8	0.5	1.0	1.7	12.2	15.2	18.2
Apparel	4.8	6.2	7.5	2.4	3.0	3.5	36.3	45.7	54.7
Footwear	0.8	1.0	1.3	1.4	1.7	2.2	10.5	14.7	20.9
Jewelry	1.2	1.4	1.6	3.6	4.2	4.8	6.9	9.0	10.9
Grocery	1.1	1.7	2.4	0.2	0.3	0.4	1.6	2.4	3.3
Pets	0.2	0.4	0.5	1.1	1.6	2.3	3.9	5.2	6.8
Toys	0.7	0.8	0.8	3.6	3.7	3.8	16.0	18.7	21.0
Sporting goods	0.9	1.3	1.6	4.0	5.3	6.4	11.3	15.4	19.0
Flowers	0.8	1.0	1.2	5.0	6.2	7.1	16.9	21.4	25.9
Specialty gifts	0.8	1.1	1.4	2.2	2.8	3.6	14.3	17.5	20.6
Furniture	0.3	0.5	0.6	0.4	0.7	0.9	1.2	2.5	4.1
Large appliances	0.5	0.7	0.9	2.3	3.0	3.9	0.9	1.2	1.7
Housewares/small appliances	1.1	1.9	2.9	1.6	2.7	4.0	8.7	14.1	20.1
Art and collectibles	0.5	0.6	0.8	1.6	2.2	2.8	2.1	3.0	4.0
Home improvement	0.6	1.0	1.5	0.4	0.6	0.9	6.3	9.3	12.5
Garden supplies	0.2	0.3	0.5	0.5	0.8	1.1	3.7	5.9	8.5
Office products	1.2	1.8	2.6	3.6	5.2	7.3	13.0	17.7	25.5
Auto parts	0.1	0.3	0.6	0.3	0.8	1.4	1.0	2.7	4.3
Other	2.7	3.7	4.6	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)

NA not available. X Not applicable.

Source: Jupiter Research, Inc., New York, NY Unpublished data.

No. 1038. Electronic Shopping and Mail-Order Houses—Total and E-commerce Sales by Merchandise Line: 2002

[114,480 represents \$114,480,000,000 in sales. Represents NAICS code 454110. Covers establishments with payroll. Based on 2002 Annual Retail Trade Survey.]

Merchandise line	Value of sales		E-commerce as percent of total sales	Percent distribution of total sales	Percent distribution of E-commerce sales
	Total (mil.dol.)	E-commerce (mil.dol.)			
Electronic shopping and mail-order houses, total ¹	114,480	32,191	28.1	100	100
Books and magazines	4,017	1,848	46.0	3.5	5.7
Clothing and clothing accessories (includes footwear)	14,020	4,272	30.5	12.2	13.3
Computer hardware	21,203	5,873	27.7	18.5	18.2
Computer software	4,433	1,456	32.8	3.9	4.5
Drugs, health aids, beauty aids	20,709	1,446	7.0	18.1	4.5
Electronics and appliances	4,419	2,030	45.9	3.9	6.3
Food, beer and wine	1,869	639	34.2	1.6	2.0
Furniture and home furnishings	7,116	2,447	34.4	6.2	7.6
Music and videos	3,862	1,454	37.6	3.4	4.5
Office equipment and supplies	6,114	2,450	40.1	5.3	7.6
Sporting Goods	2,687	910	33.9	2.3	2.8
Toys, hobby goods, and games	3,458	1,250	36.1	3.0	3.9
Other merchandise ²	15,651	3,858	24.7	13.7	12.0
Nonmerchandise receipts ³	4,922	2,258	45.9	4.3	7.0

¹ This industry comprises businesses primarily engaged in retailing all types of merchandise through catalogs, television, and the internet. Data are preliminary and, therefore, subject to revision. ² Includes other merchandise such as jewelry, collectibles, souvenirs, auto parts and accessories, hardware, and lawn and garden equipment and supplies. ³ Includes nonmerchandise receipts such as auction commissions, shipping and handling, customer training, customer support, and online advertising.

Source: U.S. Census Bureau, *2002 Annual Retail Trade Survey*, "2002 E-Commerce Multi-Sector Report"; published April 2004. See also: <<http://www.census.gov/eos/www/ebusiness614.htm>>

No. 1039. Retail Trade Sales-Total and E-Commerce by Kind of Business: 2002

[3,230,122 represents \$3,230,122,000,000. Covers retailers with and without payroll. Based on 2001 Annual Retail Trade Survey, See Appendix III.]

Kind of business	NAICS code ¹	Value of sales (mil. dol.)		E-commerce as percent of total sales	Percent distribution of E-commerce sales
		Total	E-commerce		
Retail trade, total	44,45	3,230,122	44,287	1.4	100
Motor vehicle and parts dealers	441	846,248	7,231	0.9	16.3
Furniture and home furnishings stores	442	93,689	(S)	(S)	(S)
Electronics and appliance stores	443	89,930	778	0.9	1.8
Building material and garden equipment supplies stores	444	299,893	603	0.2	1.4
Food and beverage stores	445	489,445	(S)	(S)	(S)
Health and personal care stores	446	181,111	(S)	(S)	(S)
Gasoline stations	447	244,796	(Z)	(Z)	(Z)
Clothing and clothing acces. stores	448	171,759	487	0.3	1.1
Sporting goods, hobby, book and music stores	451	80,222	662	0.8	1.5
General merchandise stores	452	451,365	(S)	(S)	(S)
Miscellaneous store retailers	453	104,400	684	0.7	1.5
Nonstore retailers	454	177,264	33,117	18.7	74.8
Electronic shopping and mail-order houses	454110	114,480	32,191	28.1	72.7

S Data do not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction should be used with caution and not be attributed to the U.S. Census Bureau. For more information on methodology visit <www.census.gov/estats>. Z Less than \$500,000 or 0.05 percent. ¹ North American Industry Classification System, 1997; see text, Section 15.

Source: U.S. Census Bureau, *2002 Annual Retail Trade Survey*, "2002 E-Commerce Multi-Sector Report"; published April 2004. See also: <<http://www.census.gov/eos/www/ebusiness614.htm>>

No. 1040. Shopping Centers—Number, Gross Leasable Area, and Retail Sales by Gross Leasable Area: 1990 to 2003

[4,390 represents 4,390,000,000. As of December 31. A shopping center is a group of architecturally unified commercial establishments built on a site that is planned, developed, owned, and managed as an operating unit related in its location, size, and type of shops to the trade area that the unit serves. The unit provides on-site parking in definite relationship to the types and total size of the stores. The data base attempts to include all centers with three or more stores. Estimates are based on a sample of data available on shopping center properties; for details, contact source]

Year	Gross leasable area (sq. ft.)						
	Total	Less than 100,001	100,001-200,000	200,001-400,000	400,001-800,000	800,001-1,000,000	More than 1 million
NUMBER							
1990	36,515	23,231	8,756	2,781	1,102	288	357
1995	41,235	26,001	9,974	3,345	1,234	301	380
2000	45,115	28,062	10,958	3,935	1,424	326	410
2001	45,827	28,474	11,100	4,038	1,466	329	420
2002	46,438	28,819	11,220	4,137	1,507	332	424
2003	47,104	29,234	11,336	4,233	1,540	334	427
Percent distribution	100.0	62.1	24.1	9.0	3.3	0.7	0.9
Percent change, 2002-2003	1.4	1.4	1.0	2.3	2.2	0.6	0.7
GROSS LEASABLE AREA							
1990 (mil. sq. ft.)	4,390	1,125	1,197	734	618	259	457
1995 (mil. sq. ft.)	4,967	1,267	1,368	886	689	271	486
2000 (mil. sq. ft.)	5,566	1,383	1,514	1,059	790	294	526
2001 (mil. sq. ft.)	5,679	1,406	1,534	1,091	812	296	539
2002 (mil. sq. ft.)	5,774	1,424	1,552	1,119	836	299	544
2003 (mil. sq. ft.)	5,865	1,446	1,569	1,147	854	301	548
Percent distribution	100.0	24.6	26.8	19.6	14.6	5.1	9.3
Percent change, 2002-2003	1.6	1.5	1.1	2.5	2.2	0.6	0.6
RETAIL SALES							
1990 (bil. dol.)	706.4	205.1	179.5	108.0	91.7	45.1	77.0
1995 (bil. dol.)	893.8	259.6	227.1	136.4	115.8	57.0	97.8
2000 (bil. dol.)	1,181.1	342.8	300.0	180.5	152.8	75.2	129.8
2001 (bil. dol.)	1,221.7	354.5	310.3	186.8	158.0	77.8	134.4
2002 (bil. dol.)	1,277.2	370.6	324.4	195.3	165.1	81.3	140.6
2003 (bil. dol.)	1,339.2	388.5	340.1	204.8	173.1	85.2	147.5
Percent distribution	100.0	29.0	25.4	15.3	12.9	6.4	11.0
Percent change, 2001-02	4.5	4.5	4.5	4.6	4.5	4.5	4.6
Percent change, 2002-03	4.9	4.8	4.8	4.9	4.8	4.8	4.9

No. 1041. Shopping Centers—Gross Leasable Area and Retail Sales, by State: 2003

[5,865 represents 5,865,000,000. See headnote, Table 1040.]

State	Gross leasable area, (mil. sq. ft.)	Retail sales, (bil. dol.)	Percent change, 2001-2002		State	Gross leasable area, (mil. sq. ft.)	Retail sales, (bil. dol.)	Percent change, 2001-2002			
			Retail sales per sq. ft. (dol.)	Gross leasable area				Retail sales	Gross leasable area		
U.S. . . .	5,865	1,339.2	228	1.6	4.9	MO	125	29.1	232	2.8	4.6
AL	82	19.4	237	1.0	4.1	MT	10	2.6	256	-	4.8
AK	8	2.8	364	0.3	6.1	NE	38	7.3	194	0.3	4.5
AZ	144	32.1	223	3.2	5.0	NV	61	8.8	146	6.5	5.3
AR	38	9.2	245	1.0	3.8	NH	27	6.3	236	4.9	7.0
CA	736	160.4	218	1.4	4.8	NJ	185	37.8	205	1.8	5.5
CO	116	30.5	262	3.7	5.4	NM	32	8.1	252	0.3	4.3
CT	99	25.4	257	0.4	5.9	NY	261	57.3	220	1.7	4.7
DE	23	5.9	259	0.1	5.8	NC	194	37.1	191	2.8	4.6
DC	10	2.2	221	0.7	4.8	ND	10	2.7	275	-	4.8
FL	469	124.6	266	1.8	5.4	OH	263	52.9	202	1.3	4.5
GA	199	40.2	202	1.9	4.5	OK	61	16.1	262	0.2	3.6
HI	21	6.1	297	0.9	7.2	OR	61	12.4	203	0.5	5.2
ID	20	4.1	204	1.3	4.0	PA	262	52.3	199	1.3	4.9
IL	275	55.1	201	1.4	5.1	RI	22	4.9	227	5.2	4.9
IN	129	27.2	211	1.5	4.4	SC	91	19.8	217	1.8	4.4
IA	47	9.6	203	1.5	4.5	SD	7	1.6	235	-	4.5
KS	60	14.8	245	0.6	4.5	TN	139	29.5	212	0.5	4.7
KY	70	17.5	251	0.7	4.4	TX	396	111.9	283	1.5	4.6
LA	89	23.8	268	0.6	4.5	UT	39	8.1	205	2.0	4.0
ME	19	5.7	307	-	6.1	VT	9	2.4	271	-	5.8
MD	133	32.2	242	0.5	4.8	VA	183	41.6	227	1.9	5.1
MA	119	30.9	260	0.5	5.3	WA	105	23.2	221	0.9	5.1
MI	152	32.5	214	1.1	4.7	WV	23	4.6	195	2.8	3.7
MN	75	18.1	243	2.9	4.9	WI	80	19.0	238	0.6	4.9
MS	45	10.0	221	-	3.5	WY	6	1.7	275	-	4.2

- Represents zero.

Source of Tables 1040 and 1041: National Research Bureau, Chicago, IL (copyright, 2004).

No. 1042. Merchant Wholesalers—Summary: 1992 to 2003

[In billions of dollars (1,731.6 represents \$1,731,600,000,000) except ratios. Inventories and stock/sales ratios, as of December. Data reflect latest revision. Based on Annual Trade Survey; see Appendix III]

Kind of business	NAICS code ¹	1992	1994	1996	1998	2000	2002	2003
SALES								
Merchant wholesalers	(X)	1,731.6	1,933.6	2,239.8	2,379.8	2,743.6	2,742.3	2,885.0
Durable goods	(X)	832.8	1,004.2	1,156.6	1,265.8	1,421.5	1,334.1	1,369.3
Motor vehicles, parts, and supplies	4211	149.6	163.4	165.7	173.2	199.5	215.4	222.0
Furniture and homefurnishings	4212	28.5	31.3	36.5	40.4	46.7	43.6	45.0
Lumber and construction materials	4213	45.8	56.0	59.1	63.7	70.9	77.9	87.5
Professional and commercial equipment, computer, peripheral equipment and software	4214	133.5	165.4	220.2	254.1	269.9	249.4	252.9
Metals and minerals, except petroleum	42143	(NA)	(NA)	(NA)	150.8	150.8	113.5	110.3
Electrical goods	4215	76.7	89.1	94.5	97.1	102.7	89.8	89.7
Hardware, plumbing and heating equipment	4216	98.2	141.3	171.5	186.7	240.4	204.4	209.4
Machinery, equipment and supplies	4217	41.3	49.2	54.3	60.4	67.1	66.1	66.4
Miscellaneous durable goods	4218	147.5	174.4	206.6	242.5	252.1	223.3	230.4
	4219	111.5	134.0	148.2	147.7	172.1	164.2	165.9
Nondurable goods	(X)	898.8	929.4	1,083.2	1,114.1	1,322.1	1,408.2	1,515.7
Paper and paper products	4221	48.1	55.4	64.8	69.9	80.6	76.7	77.1
Drugs, proprietaries, and sundries	4222	67.1	76.4	94.3	124.6	168.5	233.2	260.9
Apparel, piece goods, and notions	4223	62.7	68.5	73.1	84.2	88.3	91.1	86.0
Groceries and related products	4224	274.8	289.9	317.8	344.4	383.9	402.7	417.9
Farm-product raw materials	4225	106.2	99.1	137.5	108.0	107.0	111.3	125.2
Chemicals and allied products	4226	39.2	43.3	53.6	55.1	59.0	60.4	62.9
Petroleum and petroleum products	4227	137.5	125.4	143.5	116.4	187.7	181.1	226.9
Beer, wine, and distilled beverages	4228	50.4	52.0	55.9	61.8	71.6	79.8	84.4
Miscellaneous nondurable goods	4229	112.8	119.4	142.5	149.7	175.6	171.9	174.5
INVENTORIES								
Merchant wholesalers	(X)	194.5	219.8	238.8	268.5	302.9	291.4	298.2
Durable goods	(X)	119.8	138.4	153.2	171.5	190.9	171.3	173.8
Motor vehicles, parts, and supplies	4211	21.4	21.5	21.6	22.2	25.7	25.0	26.0
Furniture and homefurnishings	4212	4.2	4.4	4.8	4.9	5.7	5.3	5.7
Lumber and construction materials	4213	4.8	5.4	5.7	5.8	6.8	7.1	7.9
Professional and commercial equipment, computer, peripheral equipment and software	4214	16.9	21.0	24.6	26.2	27.1	23.3	23.8
Metals and minerals, except petroleum	42143	(NA)	(NA)	(NA)	12.3	10.6	7.1	7.1
Electrical goods	4215	10.3	12.6	12.7	14.3	14.8	13.9	14.2
Hardware, plumbing and heating equipment	4216	14.9	18.5	21.3	22.5	28.8	22.4	21.6
Machinery, equipment and supplies	4217	6.4	7.8	8.6	9.4	10.6	10.1	10.1
Miscellaneous durable goods	4218	28.0	31.6	37.7	47.8	50.0	45.0	43.4
	4219	12.9	15.5	16.3	18.5	21.3	19.2	21.2
Nondurable goods	(X)	74.6	81.4	85.6	97.0	112.0	120.0	124.4
Paper and paper products	4221	4.5	4.9	5.3	6.0	7.1	6.4	6.7
Drugs, proprietaries, and sundries	4222	9.3	10.8	11.9	15.7	23.3	31.0	31.6
Apparel, piece goods, and notions	4223	10.5	12.0	12.0	13.6	12.7	12.4	11.8
Groceries and related products	4224	18.0	17.9	18.2	19.4	22.1	22.4	23.0
Farm-product raw materials	4225	8.1	9.9	9.5	11.7	12.6	12.4	14.9
Chemicals and allied products	4226	3.8	4.6	5.3	5.7	5.8	6.0	6.1
Petroleum and petroleum products	4227	3.9	4.2	4.5	3.7	4.7	5.1	5.7
Beer, wine, and distilled beverages	4228	4.3	4.6	5.1	5.6	6.4	6.9	7.1
Miscellaneous nondurable goods	4229	12.2	12.5	13.9	15.7	17.4	17.5	17.6
STOCK/SALES RATIO								
Merchant wholesalers	(X)	1.34	1.29	1.26	1.31	1.35	1.26	1.16
Durable goods	(X)	1.68	1.55	1.57	1.59	1.72	1.59	1.43
Motor vehicles, parts, and supplies	4211	1.72	1.57	1.56	1.44	1.55	1.35	1.27
Furniture and homefurnishings	4212	1.70	1.55	1.50	1.46	1.61	1.61	1.51
Lumber and construction materials	4213	1.28	1.10	1.13	1.18	1.40	1.37	1.16
Professional and commercial equipment, computer, peripheral equipment and software	4214	1.44	1.37	1.33	1.12	1.25	1.05	0.99
Metals and minerals, except petroleum	42143	(NA)	(NA)	(NA)	0.93	0.91	0.70	0.64
Electrical goods	4215	1.58	1.58	1.59	1.93	1.99	2.23	1.94
Hardware, plumbing and heating equipment	4216	1.72	1.44	1.57	1.45	1.51	1.39	1.21
Machinery, equipment and supplies	4217	1.84	1.76	1.84	1.95	2.19	2.12	1.96
Miscellaneous durable goods	4218	2.23	2.04	2.09	2.33	2.54	2.43	2.06
	4219	1.32	1.30	1.25	1.51	1.58	1.48	1.43
Nondurable goods	(X)	1.01	1.01	0.94	0.99	0.99	0.97	0.92
Paper and paper products	4221	1.11	0.94	0.98	1.02	1.11	1.01	1.01
Drugs, proprietaries, and sundries	4222	1.63	1.66	1.43	1.30	1.53	1.47	1.28
Apparel, piece goods, and notions	4223	1.94	2.16	1.79	2.43	2.18	2.14	1.82
Groceries and related products	4224	0.78	0.71	0.70	0.65	0.68	0.66	0.65
Farm-product raw materials	4225	0.94	1.12	0.86	1.11	1.25	1.02	1.08
Chemicals and allied products	4226	1.13	1.16	1.20	1.31	1.25	1.33	1.21
Petroleum and petroleum products	4227	0.36	0.40	0.35	0.39	0.27	0.30	0.28
Beer, wine, and distilled beverages	4228	1.04	1.03	1.09	0.89	0.95	0.85	0.82
Miscellaneous nondurable goods	4229	1.39	1.19	1.19	1.14	1.20	1.24	1.15

NA Not available. X Not applicable. ¹ North American Industry Classification System, 1997; see text, Section 15, Business Enterprise.

Source: U.S. Census Bureau, *Current Business Reports, Annual Benchmark Report for Wholesale Trade, January 1992 through January 2004, Series BW/01-A.*

No. 1043. Merchant Wholesale Trade Sales-Total and E-Commerce: 2002

[2,742,285 represents \$2,742,285,000,000. Covers only businesses with paid employees. Based on 2002 Annual Trade Survey, see Appendix III.]

Kind of business	NAICS code ¹	Value of sales (mil. dol.)		E-commerce as percent of total sales	Percent distribution of E-commerce sales
		Total	E-commerce		
Merchant wholesale trade, total	42	2,742,285	319,755	11.7	100.0
Durable goods ²	421	1,334,066	146,287	11.0	45.7
Motor vehicles, parts and supplies	4211	215,437	53,348	24.8	16.7
Furniture and home furnishings	4212	43,611	4,690	10.8	1.5
Professional & commercial equipment & supplies	4214	249,419	32,897	13.2	10.3
Computer, peripheral equipment and software	42143	113,541	15,032	13.2	4.7
Electrical goods	4216	204,350	19,263	9.4	6.0
Hardware, and plumbing and heating equipment and supplies	4217	66,088	7,706	11.7	2.4
Machinery, equipment and supplies	4218	223,295	8,645	3.9	2.7
Miscellaneous durable goods	4219	164,176	15,752	9.6	4.9
Nondurable goods ²	422	1,408,219	173,468	12.3	54.3
Drugs and druggists' sundries	4222	233,188	110,745	47.5	34.6
Apparel, piece goods and notions	4223	91,071	13,664	15.0	4.3
Groceries and related products	4224	402,691	21,357	5.3	6.7
Farm product raw materials	4225	111,302	3,697	3.3	1.2

¹ North American Industry Classification System, 1997; see text, Section 15, Business Enterprise. ² Includes kinds of business not shown separately.

Source: U.S. Census Bureau, 2002 E-Commerce Multi-Sector Report; published April 2004; <<http://www.census.gov/eos/www/ebusiness614.htm>>.

No. 1044. Wholesale Trade—Establishments, Employees, and Payroll: 2000 and 2001

[446.2 represents 446,200. Covers establishments with payroll. Employees are for the week including March 12. Excludes most government employees, railroad employees, and self-employed persons. Kind-of-business classification based on North American Industry Classification System (NAICS) 1997; see text, Section 15, Business Enterprise. For statement on methodology, see Appendix III]

Kind of business	NAICS code	Establishments (1,000)		Employees (1,000)		Payroll (bil. dol.)	
		2000	2001	2000	2001	2000	2001
Wholesale trade	42	446.2	438.9	6,112	6,142	270.1	275.9
Wholesale trade, durable goods	421	288.6	283.4	3,625	3,633	171.8	173.2
Motor vehicle/motor vehicle pt & supply whsle	4211	28.4	27.6	402	387	14.1	14.1
Furniture & home furnishing whsle	4212	14.9	14.5	167	166	6.6	6.6
Lumber & other construction materials whsle	4213	15.1	15.5	184	185	7.2	7.5
Professional & commercial equip & supp whsle	4214	44.4	43.1	763	777	44.9	45.1
Metal & mineral (except petroleum) whsle	4215	12.1	11.9	173	166	7.6	7.2
Electrical goods whsle	4216	38.3	37.8	535	559	33.9	34.8
Hardware, & plumb & heating equip & sup whsle	4217	21.4	21.3	249	248	10.4	10.7
Machinery, equipment, & supplies whsle	4218	73.7	72.1	796	797	34.2	34.3
Miscellaneous durable goods whsle	4219	40.2	39.6	355	347	12.9	12.9
Wholesale trade, nondurable goods	422	157.7	155.5	2,487	2,509	98.4	10.3
Paper & paper product whsle	4221	14.9	14.4	232	226	8.9	8.9
Drugs & druggists' sundries whsle	4222	7.4	7.2	210	235	12.0	13.7
Apparel, piece goods & notions whsle	4223	20.0	19.5	214	212	8.9	9.0
Grocery & related product whsle	4224	39.7	39.2	875	871	31.6	33.0
Farm product raw material whsle	4225	9.5	9.3	92	91	2.5	2.6
Chemical & allied products whsle	4226	15.3	15.8	166	164	8.3	8.3
Petroleum & petroleum products whsle	4227	10.7	10.4	132	129	5.2	5.6
Beer/wine/distilled alcoholic beverage whsle	4228	4.6	4.6	157	161	6.8	7.1
Miscellaneous nondurable goods whsle	4229	35.4	35.1	409	420	14.3	14.6

Source: U.S. Census Bureau, *County Business Patterns*, annual. See also <<http://www.census.gov/prod/2003pubs/01cbp/cbp01-1.pdf>> (issued April 2002).