

Tuesday May 28, 1996

# Part II

# Office of Management and Budget

Economic Classification Policy Committee: Standard Industrial Classification Replacement—The North American Industry Classification System Proposed Industry Classification

Structure; Notice

# OFFICE OF MANAGEMENT AND BUDGET

Economic Classification Policy Committee: Standard Industrial Classification Replacement—The North American Industry Classification System Proposed Industry Classification Structure

**AGENCY:** Office of Management and Budget, Executive Office of the President.

**ACTION:** Notice of solicitation of comments for North American Industry Classification System industries.

SUMMARY: Under Title 44 U.S.C. 3504, the Office of Management and Budget (OMB) is seeking public comment on a series of notices documenting the development of the new North American Industry Classification System (NAICS), the industry classification system being proposed to replace the current Standard Industrial Classification (SIC) system. All Federal agencies that collect establishment-based data are expected to utilize the new system.

This notice, the fifth related to preparation of NAICS and the third in a series seeking comment on proposed industry structures, presents the proposed industry structure for the NAICS subsectors listed in the Supplementary Information section below. This notice also presents alternatives for the NAICS coding system.

OMB is seeking comments on the usefulness and advisability of the proposed new NAICS subsectors submitted by the Economic Classification Policy Committee (ECPC), an interagency committee established by OMB, and on the NAICS coding system.

The next Federal Register notice will present the entire structure of NAICS and seek comment on that structure and other industry sectors and subsector proposals. NAICS is being developed in cooperation with Statistics Canada and Mexico's Instituto Nacional de Estadística, Geografía e Informatíca (INEGI). The new NAICS system provides common industry definitions for Canada, Mexico, and the United States to facilitate economic analyses that cover the economies of the three North American countries. The three country collaboration on an industry classification system for North America was announced for public comment in the Federal Register, July 26, 1994, pp. 38092-38096.

The July 26, 1994 Federal Register notice includes the concepts for the new system, as developed by Statistics Canada, Mexico's INEGI, and the ECPC. It also includes a copy of the joint statement of the three countries' statistical agencies regarding the development of NAICS. That agreement includes the following principles:

(1) NAICS will be erected on a production-oriented, or supply-based, conceptual framework. This means that producing units that use identical or similar production processes will be grouped together in NAICS.

(2) The system will give special attention to developing production-oriented classifications for (a) new and emerging industries, (b) service industries in general, and (c) industries engaged in the production of advanced technologies.

(3) Time series continuity will be maintained to the extent possible. However, changes in the economy and proposals from data users must be considered. In addition, adjustments will be required for sectors where the United States, Canada, and Mexico presently have incompatible industry classification definitions in order to produce a common industry system for all three North American countries.

(4) The system will strive for compatibility with the 2-digit level of the International Standard Industrial Classification of All Economic Activities (ISIC, Rev. 3) of the United Nations.

ECPC Report No. 3, Summary of Public Responses to the Proposed New North American Industry Classification System, provides a summary of public comments received in response to the July 26, 1994, Federal Register notice.

A notice was published in the Federal Register, July 26, 1995, pp. 38436-38452, requesting comment on proposed industry structures for petroleum and coal product manufacturing, chemical manufacturing, and rubber and plastic manufacturing; for broadcasting and telecommunications; and for food services and drinking places and accommodations. A Federal Register notice was published on February 6, 1996, pp. 4524-4578, requesting comment on proposed industry structures for crop production, animal production, forestry and logging, fishing, hunting, and trapping, and support activities for agriculture and forestry; textile mills, textile product mills, apparel manufacturing, and leather and allied product manufacturing; food manufacturing and beverage and tobacco product manufacturing; fabricated metal product manufacturing; machinery manufacturing; electrical equipment, appliance, and component manufacturing; and transportation equipment manufacturing.

**DATES:** To ensure consideration and response to all comments on the proposals set forth in this notice, comments must be in writing and should be submitted as soon as possible, but no later than July 29, 1996. This proposed industry system would become effective in the U.S. on January 1, 1997.

ADDRESSES: Correspondence about the industry proposals of the NAICS structure announced in this Federal Register notice should be sent to: Carole A. Ambler, Coordinator, Economic Classification Policy Committee, Bureau of the Census, U.S. Department of Commerce, Room 2633–3, Washington, DC 20233, telephone number: (301) 457–2668, FAX number: (301) 457–1343.

Correspondence about the NAICS numbering system should be sent to: Jack E. Triplett, Chairman, Economic Classification Policy Committee, Bureau of Economic Analysis (BE-42), U.S. Department of Commerce, Washington, DC 20230, telephone number: (202) 606–9615, FAX number: (202) 606–5311. Copies of all ECPC issues papers, previous Federal Register notices, and ECPC reports are available from the same address.

ELECTRONIC AVAILABILITY AND COMMENTS: This document is available on the Internet from the Census Bureau via WWW browser, ftp, and E-mail.

To obtain this document via WWW browser, connect to "http://www.census.gov" then select "Economy," then select "Economy-Wide Programs," then select "NAICS Documents."

To obtain this document via ftp, log in to ftp.census.gov as anonymous, and retrieve the file "prop01.txt" from the "/pub/epcd/naics" directory. (That directory also contains previous NAICS Federal Register Notices and related documents.)

To obtain this document via Internet E-mail, send a message to majordomo@census.gov with the body text as follows: "get gatekeeper prop01.txt". The document will be delivered as a message attachment.

Comments may be sent via Internet E-mail to the Census Bureau at naics@census.gov (do not include any capital letters in the address).

Comments received at this address by the dates specified above will be included as part of the official record.

FOR FURTHER INFORMATION CONTACT:

FOR FURTHER INFORMATION CONTACT: Carole A. Ambler, Coordinator, Economic Classification Policy Committee, Bureau of the Census, U.S. Department of Commerce, Room 2633– 3, Washington, DC 20233, telephone number: (301) 457–2668, FAX number: (301) 457–1343.

#### SUPPLEMENTARY INFORMATION:

#### Structure of Notice

There are 20 parts to this notice. Part I includes the proposals for health and social assistance; Part II includes educational services; Part III includes computer and electronic product manufacturing; Part IV includes furniture manufacturing; Part V includes printing and related support activities; Part VI includes professional, scientific, and technical services: Part VII includes performing arts, spectator sports and related industries, museums, historical sites and similar institutions, and recreation, amusement, and gambling; Part VIII includes information; Part IX includes wood product manufacturing, except furniture; Part X includes rental and leasing; Part XI includes repair and maintenance; Part XII includes management and support; Part XIII includes transportation; Part XIV includes retail and wholesale trade; Part XV includes mining; Part XVI includes paper manufacturing; Part XVII includes nonmetallic mineral manufacturing; Part XVIII includes primary metal manufacturing; Part XIX includes miscellaneous manufacturing; and Part XX includes postal service and couriers.

Each of the 20 parts of the notice is organized into two sections. The first section includes a copy of the proposed agreement signed by the ECPC, Statistics Canada, and INEGI; the structure of NAICS; and an explanation of the structure. For a number of reasons, NAICS industries do not always provide as much industry detail as has been present in the U.S. SIC. Each country may add additional detailed industries, below the industry level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a NAICS industry in order to ensure full comparability among the three countries. The proposed United States NAICS system would include U.S. national industries. These represent important industries in the U.S. that cannot be recognized in the statistical systems of either Canada or Mexico because of size restrictions, confidentiality or other reasons. The

second section of each part includes the U.S. detailed industries within NAICS and two comparison tables showing the differences between the 1987 SIC and the 1997 NAICS with United States detail.

The NAICS numbering system is still under development; therefore the hierarchical structure is displayed in this document with X's representing the following:

X Industry Sector XX Industry Subsector XXX Industry Group XXXX Industry XXXXX U.S. National Industry

The terms "Industry Sector" and "Industry Subsector" are changes from the terms "Division" and "Major Group" used in the 1987 SIC manual.

NAICS Coding System: Issue for Comment

The ECPC is requesting public comment on two alternatives for a NAICS coding system—a 5-character alphanumeric system and a 6-character, all numeric system. In the initial stages of its review, the ECPC was informed that the computer systems of some U.S. statistical agencies could not accommodate six characters, which ruled out consideration of a 6-character system. Further investigation has indicated, however, that 6-character fields are possible and may offer certain advantages.

# Background

NAICS is organized in a hierarchical structure, much like the existing U.S. SIC. The 1987 SIC employed a 4-digit coding system, in which the first two digits designate what in NAICS is known as a "subsector," the third digit designates the industry group, and the fourth digit designates the industry. For example, in the 1987 SIC, the two digits 26 designate the manufacture of "Paper and Allied Products," within which the digits 262 designate an industry group titled "Paper Mills," which contains one 4-digit industry, SIC 2621, also titled "Paper Mills."

The NAICS coding system must be expanded beyond the four digits used in the SIC for two reasons. First, the NAICS agreements among the ECPC, INEGI, and Statistics Canada permit each country to designate detailed

industries, below the level of a NAICS industry, to meet national needs. The United States will have such national industry detail in many places in the new classification, and this national detail can only be accommodated by expanding the coding system to at least five characters. This national industry detail has been shown schematically in previous Federal Register notices.

Second, it is desirable that the first character or characters in a coding system designate the sector (the term "industry sector" is replacing the term "division" used in the 1987 SIC). A modern economy is too complex to be described adequately if the first character of the coding system restricts the number of sectors to nine or ten. The ECPC, INEGI, and Statistics Canada are proposing that NAICS have 18 industry sectors. Accordingly, either the first character of the coding system must be a letter, rather than a number, or two digits must be used to designate the sector in NAICS.

The foregoing considerations lead to two options for the coding system in NAICS:

- (1) A 5-character, alphanumeric coding system, in which the first character (a letter) designates the NAICS sector, and the second, third, fourth, and fifth numerical characters designate, respectively, the subsector, industry group, NAICS industry, and U.S. national industry (if any).
- (2) A 6-character, all numeric coding system, in which the first two digits designate the NAICS sector, and the third, fourth, fifth, and sixth digits designate, respectively, the subsector, industry group, NAICS industry, and U.S. national industry (if any).

To illustrate the differences between the two coding systems, the following table shows a portion of the proposed NAICS structure, with U.S. national detail, for two manufacturing subsectors, and for one non-manufacturing subsector. In the example, hypothetical 5-character and 6-character coding systems are displayed for illustration (the actual positions of these subsectors in the classification system, and hence the actual codes to be assigned to them, will be determined later).

ILLUSTRATIVE PORTION OF THE NAICS STRUCTURE, SHOWING HYPOTHETICAL ALTERNATIVE CODING SYSTEMS

	5-character alphanumeric system	6-character all numeric system
Manufacturing	E, F, G	21, 22, 23
Food Manufacturing	E1	211
Animal Food Manufacturing	E11	2111

# ILLUSTRATIVE PORTION OF THE NAICS STRUCTURE, SHOWING HYPOTHETICAL ALTERNATIVE CODING SYSTEMS— Continued

	5-character alphanumeric system	6-character all numeric system
Animal Food Manufacturing	E111	21111
Dog and Cat Food Manufacturing	E1111	211111
Other Animal Food Manufacturing	E1112	211112
Grain and Oilseed Milling	E12	2112
Flour Milling and Malt Manufacturing	E121	21121
Flour Milling	E1211	211211
Rice Milling	E1212	211212
Malt Manufacturing	E1213	211213
	E1213	211213
Starch and Vegetable Fats and Oils Manufacturing	E1221	211221
,		
Wet Corn Milling	E1222	211222
Other Oilseed Processing	E1223	211223
Edible Fats and Oils Manufacturing	E1224	211224
Breakfast Cereal Manufacturing	E123	21123
Sugar and Confectionery Product Manufacturing	E13	2113
(Classification continues)		
Textile Mills	E2	212
Fibre, Yarn, and Thread Mills	E21	2121
Fiber, Yarn, and Thread Mills	E211	21211
Yarn Spinning Mills	E2111	212111
Yarn Texturing, Throwing, and Twisting Mills	E2112	212112
Thread Mills	E2113	212113
Fabric Mills	E22	2122
Broadwoven Fabric Mills	E221	21221
Narrow Fabric Mills and Schiffli Machine Embroideries	E222	21222
Narrow Fabric Mills	E2221	212221
Schiffli Machine Embroideries	E2222	212222
Nonwoven Fabric Mills	E223	21223
Knit Fabric Mills	E224	21223
	E224 E2241	212241
Weft Knit Fabric Mills		
Other Knit Fabric and Lace Mills	E2242	212242
(Classification continues)		
Computer and Electronic Product Manufacturing	F1	221
Computer and Peripheral Equipment Manufacturing	F11	2211
Computer and Peripheral Equipment Manufacturing	F111	22111
Electronic Computer Manufacturing	F1111	221111
Computer Storage Device Manufacturing	F1112	221112
Computer Terminal Manufacturing	F1113	221113
Other Computer Peripheral Equipment Manufacturing	F1114	221114
Communication Equipment Manufacturing	F12	2212
Telephone Apparatus Manufacturing	F121	22121
Broadcast and Studio Equipment for Radio, TV, and.		
Cable Manufacturing	F122	22122
Other Communication Equipment Manufacturing	F123	22123
Audio and Video Equipment Manufacturing	F13	2213
(Classification continues)		
Information	J	71
Publishing	J1	711
Newspaper, Periodical, Book and Database Publishing	J11	7111
Newspaper Publishing	J111	71111
Periodical Publishing	J112	71112
Book Publishing	J113	71112
Database Publishing	J114	71113
	J115	71114
Other Publishing	J115 J1151	_
Greeting Card Publishing		711151
All Other Publishing	J1152	711152
(Classification continues)	•••	

Advantages and Disadvantages of the Two Options

6-Character All Numeric System

## Advantages

• An all numeric code can be keypunched more efficiently, i.e., more

quickly and accurately. First, a 6character all numeric code can be keyed faster than a 5-character alphanumeric one. Second, an all numeric code can more readily be verified by the computer system with a check-digit. Third, an all numeric code is less subject to misinterpretation since

numerals are more distinct than certain letters (e.g., E & F, M & N, or U & V) even if letters such as I, O, and S are omitted because of their similarity to certain numerals. These productivity advantages reduce the cost of keypunching, compared with a 5-character alphanumeric system. This is the

primary advantage of a 6-character, all numeric system to Government agencies.

- Using an all numeric system allows more flexibility for future expansion of NAICS industry sectors. Under a 5character alphanumeric system, NAICS would use 22 letters of the alphabet (18 NAICS industry sectors, plus four extra letters for industry sectors, such as Manufacturing, that contain more than ten subsectors). Eliminating the three or four letters that are similar to numerals leaves essentially no room for expansion of the number of NAICS industry sectors under the 5-character alphanumeric proposal, whereas the 6-character all numeric system would permit future expansion of NAICS industry sectors.
- Most other industry classification systems used throughout the world are all numeric, though most of them are 4or 5-digit systems.

#### Disadvantages

- · Some of the numerical codes used in the 1987 SIC would be reused for NAICS, but they would describe different levels of aggregation of different industries compared to their use in the 1987 SIC. Even though at any given number of digits, the codes will designate different levels in the two classification systems, reusing codes could lead to some initial confusion about the meaning of a given code. For example, using the hypothetical codes shown above, NAICS code 2111 could represent the industry group for Animal Food Manufacturing, which contains one NAICS industry and two U.S. national industries, while the 1987 SIC code 2111 represents the 4-digit industry for the manufacture of cigarettes.
- Because expanding a field can be expensive for existing database systems, some users may prefer a 5-character field to one that requires 6-characters, especially since, of the 99 available initial two-digits in a 6-character system, NAICS will only use 22 of them (18 NAICS sectors, plus four extra initial digit pairs for industry sectors, such as Manufacturing, that contain more than ten subsectors).

#### 5-Character Alphanumeric System

## Advantages

• Only 5-character fields must be carried in government and nongovernment data bases thereby potentially lessening database-related transition costs to the new system. However, since the field would need to be changed from a numeric to an alphanumeric one, the extent of potential savings is not clear.

• A 5-character system beginning with a letter provides for unique codes as compared to the 1987 SIC. This will help minimize initial confusion between the new and old systems.

#### Disadvantages

- A 5-character alphanumeric system is expected to impose substantially higher data entry costs on the U.S. statistical agencies responsible for industry coding. Key-punching of 5-character alphanumeric industry codes takes longer and is less accurate than a 6-character all numeric system for the reasons discussed above under advantages of the 6-character system.
- Using a 5-character alphanumeric system permits essentially no flexibility for future expansion of NAICS industry sectors. Under a 5-character alphanumeric system, NAICS would use 22 letters of the alphabet (18 NAICS industry sectors, plus four more letters for industry sectors, such as Manufacturing, that contain more than ten subsectors). Eliminating the three or four letters that are similar to numerals leaves essentially no room for expansion of the number of NAICS industry sectors under the 5-character alphanumeric proposal, whereas the 6-character all numeric system would permit future expansion of NAICS industry sectors.

#### Disadvantages of Both Systems

- With either coding system, multiple initial characters must be used for large sectors, such as manufacturing, transportation, and wholesale and retail trade. Manufacturing, for example, has 21 subsectors in NAICS, so that the 5character alphanumeric system will require three letters to designate manufacturing and the 6-character all numeric system will require three sets of 2-digit codes. This is an inconvenience in working with the system because tabulating manufacturing will require entering three letters or three 2-digit codes, rather than just one. However, this characteristic is also present in the 1987 SIC system (where initial digits 2 and 3 designate manufacturing).
- In public comments to the ECPC, some users have requested a more "user friendly" coding system than the present 4-digit SIC. Neither of the two systems is an improvement in this respect.

#### **ECPC Proposal: Request for Comment**

The ECPC is proposing the adoption of the 6-character, all numeric coding system for NAICS. The principal reasons for this proposal are the additional key-punching costs to Government agencies if an

alphanumeric system were to be adopted as well as the flexibility for future expansion that a 6-character system permits. Other advantages and disadvantages of one coding system over the other seem less compelling because they are more or less offsetting. Of the other countries that are partners in NAICS, Statistics Canada has indicated a strong preference for an all numeric system, and INEGI (which now uses a 6character numeric system for its industry classification system) has indicated that either system would be acceptable. The ECPC requests comments on its proposal to adopt the 6-digit coding system.

#### Time Series Summary

The standard approach to preserving time series continuity after classification revisions is to create linkages where the series break. This is accomplished by producing the data series using both the old and new classifications for a given period of transition. With the dual classifications of data, the full impact of the revision can be assessed. Data producers then may measure the reallocation of the data at aggregate industry levels and develop a concordance between the new and old series for that given point in time. The concordance creates a crosswalk between the old and new classification systems. This link between the 1987 U.S. SIC and NAICS (with U.S. national detail) will be developed by the statistical agencies in the U.S.

# **Outreach Activities**

OMB and the Economic Classification Policy Committee (ECPC) are seeking comments on the proposed NAICS structure for the industries described in this notice. In carrying out its mandate to ensure maximum public participation in the process of constructing NAICS, the ECPC has already discussed many of these industry proposals with industry and user groups and will continue to do so. In addition, the ECPC is replying, on a flow basis as soon as the work is completed for industry subsectors, to respondents to previous Federal Register notices. Thus, this Federal Register notice supplements other ECPC public outreach activities in the development of NAICS.

Part I—Proposed New Industry Structure for Ambulatory Health Care Services, Hospitals, Nursing and Residential Care Facilities, and Social Assistance

#### Section A—NAICS Structure

North American Industry Classification System (NAICS)

Agreement Number 11

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following industries:

Ambulatory Health Care Services Hospitals

Nursing and Residential Care Facilities Social Assistance

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on September 27, 1995—September 29, 1995 in Mexico City, Mexico.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique	9/29/95 9/29/95
United States	Ordaz. /S/ Jack E. Triplett.	9/29/95

## Attachment 1—NAICS Structure

XX Ambulatory Health Care Services XXX Offices of Physicians

XXXX Offices of Physicians

XXX Offices of Dentists

XXXX Offices of Dentists

XXX Offices of Other Health Practitioners

XXXX Offices of Chiropractors XXXX Offices of Optometrists

XXXX Offices of Mental Health

Practitioners, except Physicians

XXXX Offices of Physical, Occupational, and Speech Therapists and Audiologists

XXXX Offices of All Other Health Practitioners

XXX Outpatient Care Facilities XXXX Family Planning Centers

XXXX Outpatient Mental Health Facilities

XXXX Other Outpatient Care Facilities XXX Medical and Diagnostic Laboratories

XXXX Medical and Diagnostic Laboratories

XXX Home Health Care Services

XXXX Home Health Care Services

XXX Miscellaneous Ambulatory Health

Care Services

XXXX Ambulance Services

XXXX Other Miscellaneous Ambulatory

Health Care Services

XX Hospitals XXX General Medical and Surgical Hospitals

XXXX General Medical and Surgical Hospitals

XXX Psychiatric and Substance Abuse Hospitals

XXXX Psychiatric and Substance Abuse Hospitals

XXX Specialty Hospitals, Except Psychiatric and Substance Abuse Hospitals

XXXX Specialty Hospitals, Except Psychiatric and Substance Abuse Hospitals

XX Nursing and Residential Care Facilities XXX Nursing Care Facilities

XXXX Nursing Care Facilities

XXX Mental Health, Mental Retardation, and Substance Abuse Facilities

XXXX Mental Retardation Facilities XXXX Mental Health and Substance Abuse Facilities

XXX Community Care Facilities for the Elderly

XXXX Community Care Facilities for the Elderly

XXX Other Residential Care Facilities XXXX Other Residential Care Facilities XX Social Assistance

XXX Individual and Family Services

XXXX Child and Youth Services XXXX Services for the Elderly and Persons with Disabilities

XXXX Other Individual and Family Services

XXX Community Food, Shelter, and Emergency and Relief Services

XXXX Community Food Services **Community Housing Services** 

XXXX Emergency and Other Relief Services XXX Job Training and Vocational

Rehabilitation Services XXXX Job Training and Vocational Rehabilitation Services

XXX Child Day-care Services XXXX Child Day-care Services

Attachment 2—North American **Industry Classification System** 

Draft Classification for:

Ambulatory Health Care Services **Hospitals** 

Nursing and Residential Care Facilities Social Assistance

Representatives of the statistical agencies of Canada, Mexico and the United States agree to a draft classification for these industries.

The draft classification constitutes the sector Health and Social Assistance. The sector is subdivided into 4 subsectors, 18 industry groups, and 30 industries.

#### A General Outline

The health and social services industries provide health care and social assistance for individuals. Because it is sometimes difficult to distinguish between the boundaries of health care and social assistance, these industries are grouped together in a new Health and Social Assistance sector. The industries are arranged in order from those providing the most intensive type of health care to those providing minimal health care with social

assistance to those providing only social assistance to individuals.

Industries in the Ambulatory Health Care Services subsector provide health care services directly or indirectly to ambulatory patients and do not usually provide inpatient overnight services. Health practitioners in this subsector provide outpatient services, with the facilities and equipment not usually being the most significant part of the

production process.

The Hospitals subsector includes establishments that provide medical, diagnostic, and treatment services that include physician, nursing and other health services to inpatients and the specialized accommodation services required by inpatients. Hospitals also may provide outpatient services as a secondary activity. Establishments in the Hospitals subsector provide inpatient health services, many of which can only be provided using the specialized facilities and equipment that form a significant and integral part of the production process.

The Nursing and Residential Care Facilities subsector includes establishments that provide residential care combined with either nursing, supervisory or other types of care as required by the residents. In this subsector, the facilities are a significant part of the production process and the care provided is a mix of health and social services with the health services being largely some level of nursing

services.

The Social Assistance subsector includes establishments that provide a wide variety of assistance services directly to their clients. These services do not include residential or accommodation services except on a short stay basis.

#### Limitations and Constraints of the Classification

The draft classification avoids the problem of the delineation of the boundary between health and social services by incorporating both into a continuum.

General Medical and Surgical Hospitals is a very large industry group. NAICS developers considered subdividing this NAICS industry; however, research indicated a wide range of services are typically provided at general medical and surgical hospitals. Some hospitals provide specific advanced medical procedures such as organ transplants that require skilled specialists and special equipment for the operating and recovery phases of the procedures. Other hospitals may offer the same or different advanced medical procedures

with their corresponding technologies, along with the less specialized services and less sophisticated technologies that are offered by virtually all hospitals. The mix of services and technologies among hospitals varies significantly along this continuum, but no clear basis for differentiating among general and surgical hospitals based on their mix of services or technological threshold was found.

#### Relationship to ISIC

All of the 30 industries included in these subsectors are contained within Division 85, Health and Social Work, in the current International Standard Industrial Classification of All Economic Activities (ISIC, Revision 3) of the United Nations. ISIC Division 85, however, includes veterinary services; in NAICS, veterinary services are in the Professional, Scientific, and Technical Services subsector.

# Some Changes to the National Classifications

Changes to the Canadian SIC include splitting CSIC 8621, Homes for Personal and Nursing Care, into Nursing Care Facilities and Community Care Facilities for the Elderly, and expanding CSIC 8646, Meal Services (Non-Commercial), to include a broader range of food services in the new industry Community Food Services. Community Housing Services and Emergency and Other Relief Services are essentially new industries for Canada. Air ambulance services move out of CSIC 4513, Non-Scheduled Air Transport, Specialty Industry, to Ambulance Services. CSIC 8689, Other Health Laboratories, moves out of this sector. CSIC 8693, Health Care Research Agencies, moves out of this sector.

For Mexico, the new Health and Social services sector represents the grouping of medical and social assistance classified in CMAP groups 9231, Medical, Dental, and Veterinary Services (Private Sector); 9232, Medical, Dental, and Veterinary Services (Public Sector); 9241, Social Security Services (Private Sector); and 9242, Social Security Services (Public Sector). Veterinary services are no longer included in this sector. A distinction is made between the public and private

sector in CMAP for both health and social services. Because this distinction is not maintained in NAICS, it will be made by Mexico at the national industry level.

For the United States, there is a major change to 1987 SIC's 8011, Offices and Clinics of Doctors of Medicine, and 8031, Offices and Clinics of Doctors of Osteopathy. NAICS industry Offices of Physicians now includes both doctors of medicine and doctors of osteopathy. The 1987 distinction between the two types of doctors has been eliminated to recognize the convergence of the two types of medical service. The training and the specialties in which the doctors of medicine and doctors of osteopathy are engaged in many cases are the same and it is more and more common for the two types of doctors to practice together. The U.S. will define a separate national industry for physicians who practice mental health specialties. In addition to this change to 1987 SIC's 8011 and 8031, HMO medical centers and ambulatory surgical and free-standing emergency centers have been moved to **NAICS** industry Other Outpatient Care Facilities. The U.S. will recognize separate industries for these activities in its national detail. Another major change is the transfer of ambulance services from 1987 SIC's 4119, Local Passenger Transportation, Not Elsewhere Classified, and 4522, Air Transportation, Nonscheduled, into Ambulatory Health Care Services. The medical services included in the Ambulance Services industry are judged to be of greater significance than the vehicle used and the significance of the medical service dwarfs the transportation service also provided. Dental Laboratories, 1987 SIC 8072, are moved from the medical subsector to the Miscellaneous Manufacturing subsector, because making dentures, crowns, bridgework and artificial teeth is similar to other manufacturing processes classified there.

#### Achievements of Objectives

The classification meets the objectives for the North American Industry Classification System (NAICS). It is comprised of industries that group establishments with similar production processes, that is, it applies the

production-oriented economic concept. In the main, the hierarchical structure of the classification also follows the production concept.

The classification achieves comparability for the three participating countries. All countries agree on the definitions of the industries.

Other objectives of the NAICS project have also been met. New industries that recognize current health and social service establishments have been established. New and emerging service industries have been created, especially in the area of social assistance.

The industries are economically significant. Some NAICS industries are much larger than others, but this was necessary to ensure comparability among the countries or because it was not possible to further subdivide large industries.

Finally, disruptions to time series, while they exist, have been minimized to the extent possible. Most of the changes to time series reflect the changing structure of health care across the three countries. For the U.S., additional changes have been made to the national detail to reflect these changes.

# Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the four NAICS industry subsectors presented in Part 1, Section A—Attachment 1, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the four NAICS industry subsectors covered in Part I of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

#### TABLE 1

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XX XXX XXXX	Ambulatory Health Care Services: Offices of Physicians: Offices of Physicians:			

# TABLE 1—Continued

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XXXXX	Offices of Physicians except Mental Health Specialists.	N	*8011	Offices and Clinics of Doctors of Medicine (except mental health specialists).
	·		*8031	Offices and Clinics of Doctors of Osteopathy (except mental health specialists).
XXXXX	Offices of Physicians, Mental Health Specialists.	N	*8011	Offices and Clinics of Doctors of Medicine (mental health specialists).
			*8031	Offices and Clinics of Doctors of Osteopathy (mental health specialists).
XXX	Offices of Dentists: Offices of Dentists	E	8021	Offices and Clinics of Dentists.
XXX	Offices of Other Health Practitioners:	_		
XXXX	Offices of Chiropractors	E	8041	Offices and Clinics of Chiropractors.
XXXX	Offices of Optometrists	E N	8042 *8049	Offices and Clinics of Optometrists.  Offices and Clinics of Health Practitioners, NEC (mental health
	Offices of Mental Health Practitioners, except Physicians.			practitioners except physicians).
XXXX	Offices of Physical, Occupational, and Speech Therapists and Audiologists. Offices of All Other Health Practitioners:	N	*8049	Offices and Clinics of Health Practitioners, NEC (physical, occupational, speech therapists, and audiologists).
XXXXX	Offices of Podiatrists	E	8043	Offices and Clinics of Podiatrists.
XXXXX	Miscellaneous Health Practitioners	N	*8049	Offices and Clinics of Health Practitioners, NEC (except mental health practitioners, physical, occupational, speech therapists, and audiologists).
XXX	Outpatient Care Facilities: Family Planning Centers	N	*8093	Speciality Outpatient Facilities, NEC (family planning centers).
^^^	raining centers	IN .	*8099	Health and Allied Services, NEC (childbirth preparation).
XXXX XXXX	Outpatient Mental Health Facilities	N	*8093	Specialty Outpatient Facilities, NEC (mental health facilities).
XXXXX	HMO Medical Centers	N	*8011	Offices and Clinics of Doctors of Medicine (HMO Medical Centers).
XXXXX	Kidney Dialysis Centers	E	8092	Kidney Dialysis Centers.
XXXXX	Ambulatory Surgical and Freestanding Emergency Centers.	N	*8011	Offices and Clinics of Doctors of Medicine (surgical and emergency centers).
XXXXX	All Other Outpatient Care Facilities	N	*8093	Specialty Outpatient Facilities, NEC (except family planning and mental health centers).
XXX	Medical and Diagnostic Laboratories:			,
XXXX	Medical and Diagnostic Laboratories:			
XXXXX	Medical Laboratories	R	*8071	Medical Laboratories (except diagnostic imaging centers).
XXXXX XXX	Diagnostic Imaging Centers  Home Health Care Services:	N	*8071	Medical Laboratories (diagnostic imaging centers).
XXXX	Home Health Care Services:			
XXXXX	Home Health Agencies	N	*8082	Home Health Care Services (home health agencies).
XXXXX	Other Home Health Care Services	N	*8082	Home Health Care Services (except home health agencies).
XXX	Miscellaneous Ambulatory Health Care Services:			
XXXX	Ambulance Services	N	*4119	
XXXX	Other Miscellaneous Health Care Services:		*4522	Air Transportation, Nonscheduled (air ambulance).
XXXXX	Blood and Organ Banks	N	*8099	Health and Allied Services, NEC (blood and organ banks).
XXXXX	All Other Miscellaneous Health Care Services.	N	*8099	Health and Allied Services, NEC (except blood and organ banks).
XX	Hospitals:			
XXX	General Medical and Surgical Hospitals: General Medical and Surgical Hospitals	R	8062	General Medical and Surgical Hospitals.
			*8069	Specialty Hospitals, Except Psychiatric (childrens' hospitals).
XXX	Psychiatric and Substance Abuse Hospitals: Psychiatric and Substance Abuse Hospitals	D	9063	Povohiatria Hagnitala
XXXX		R	8063 *8069	Psychiatric Hospitals Specialty Hospitals, Except Psychiatric (substance abuse hospitals).
XXX	Specialty Hospitals, except Psychiatric and Substance Abuse Hospitals:			
XXXX	Specialty Hospitals, except Psychiatric and Substance Abuse Hospitals.	R	*8069	Specialty Hospitals, Except Psychiatric (except childrens' and substance abuse hospitals).
XX	Nursing and Residential Care Facilities:			
XXX	Nursing Care Facilities:  Nursing Care Facilities	N	*8051	Skilled Nursing Care Facilities (except continuing care retire-
,,,,,,,	rationing Care i admittee	IN		ment communities).
			*8052	Intermediate Care Facilities (except continuing care retirement communities and mental retardation facilities).
			*8059	Nursing and Personal Care Facilities, NEC (except continuing care retirement communities).

# TABLE 1—Continued

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XXX	Mental Health, Mental Retardation, and Substance Abuse Facilities:			
XXXX	Mental Retardation Facilities	N	*8052	Intermediate Care Facilities (mental retardation facilities).
XXXX	Mental Health and Substance Abuse Facilities.	N	*8361	Residential Care (mental health and substance abuse facilities).
XXX	Community Care Facilities for the Elderly: Community Care Facilities for the Elderly:			
XXXXX	Continuing Care Retirement Communities	N	*8051	Skilled Nursing Care Facilities (continuing care retirement communities).
			*8052	Intermediate Care Facilities (continuing care retirement communities).
			*8059	Nursing and Personal Care Facilities, NEC (continuing care retirement communities).
XXXXX XXX	Homes for the Elderly Other Residential Care Facilities:	N	*8361	Residential Care (homes for the elderly).
XXXX	Other Residential Care Facilities	N	*8361	Residential Care (except mental health and substance abuse facilities, homes for the elderly).
XX	Social Assistance:			•
XXX	Individual and Family Services:			
XXXX	Child and Youth Services	N	*8322	Individual and Family Social Services (child and youth services).
XXXX	Services for the Elderly and Persons with Disabilities.	N	*8322	Individual and Family Social Services (services for the elderly and disabled).
XXXX	Other Individual and Family Services	N	*8322	Individual and Family Social Services (except services for children, youth, elderly, disabled; food, housing, emergency and relief).
XXX	Community Food, Shelter, and Emergency Relief Services:			
XXXX	Community Food Services	N	*8322	Individual and Family Social Services (food services).
XXXX	Community Housing Services:			
XXXXX	Temporary Shelter	N	*8322	Individual and Family Social Services (temporary shelter).
XXXXX	Other Community Housing Services	N	*8322	Individual and Family Social Services (housing services except temporary shelter).
XXXX	Emergency and Other Relief Services	N	*8322	Individual and Family Social Services (emergency and relief services).
XXX	Job Training and Vocational Rehabilitation Services:			
XXXX	Job Training and Vocational Rehabilitation Services.	E	8331	Job Training and Vocational Rehabilitation Services.
XXX	Child Day Care Services:	_		
XXXX	Child Day-care Services	Е	8351	Child Day Care Services.

The definitions of status codes are as follows: E—existing industry; N—new industry; R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
4119@	Local Passenger Transportation, NEC	Ambulance Services (pt.).
4522@	Air Transportation, Nonscheduled	Ambulance Services (pt.).
8011@	Offices and Clinics of Doctors of Medicine:	
	Clinics of Physicians, Surgical and Emergency Centers.	Ambulatory Surgical and Freestanding Emergency Centers.
	HMO Medical Centers	HMO Medical Centers.
	Offices of Physicians, Mental Health Specialists	Offices of Physicians, Mental Health Specialists (pt.).
	Other Offices of Physicians	Offices of Physicians, Except Mental Health Specialists (pt.).
8021	Offices and Clinics of Dentists	Offices of Dentists.
8031@	Offices and Clinics of Doctors of Osteopathy:	
	Offices of Doctors of Osteopathy, Except Mental Health.	Offices of Physicians, Except Mental Health Specialists (pt.).
	Offices of Doctors of Osteopathy, Mental Health Specialists.	Offices of Physicians, Mental Health Specialists (pt.).
8041	Offices and Clinics of Chiropractors	Offices of Chiropractors.
8042	Offices and Clinics of Optometrists	Offices of Optometrists.
8043	Offices and Clinics of Podiatrists	Offices of Podiatrists.
8049	Offices and Clinics of Health Practitioners, Not	
	Elsewhere Classified:	
	Mental Health Practitioners, Except Physicians	Offices of Mental Health Practitioners, Except Physicians.

## TABLE 2—Continued

1987 SIC code	1987 SIC description	1997 U.S. description
	Offices of Physical, Occupational, and Speech Therapists and Audiologists. Other Offices of Heath Practitioners	Offices of Physical, Occupational, and Speech Therapists and Audiologists.  Miscellaneous Health Practitioners.
8051@	Skilled Nursing Care Facilities: Continuing Care Retirement Communities All Other Skilled Nursing Care Facilities	Continuing Care Retirement Communities (pt.). Nursing Care Facilities (pt.).
8052@	Intermediate Care Facilities: Continuing Care Retirement Communities Mental Retardation Facilities	Continuing Care Retirement Communities (pt.). Mental Retardation Facilities.
8059@	Other Intermediate Care Facilities  Nursing and Personal Care Facilities, Not Else-	Nursing Care Facilities (pt.).
	where Classified: Continuing Care Retirement Communities Other Nursing and Personal Care Facilities	Continuing Care Retirement Communities (pt.). Nursing Care Facilities (pt.).
8062@	General Medical and Surgical Hospitals	General Medical and Surgical Hospitals (pt.).
		Doughistria and Substance Abuse Hearitals (pt.)
8063@	Psychiatric Hospitals	Psychiatric and Substance Abuse Hospitals (pt.).
8069@	Specialty Hospitals, Except Psychiatric:.	
	Children's Hospitals	General Medical and Surgical Hospitals (pt.).
	Psychiatric and Substance Abuse Hospitals	Psychiatric and Substance Abuse Hospitals (pt.).
0074	Other Specialty Hospitals	Specialty Hospitals, Except Psychiatric and Substance Abuse Hospitals.
8071	Medical Laboratories:	
	Diagnostic Imaging Centers	Diagnostic Imaging Centers.
	Medical Laboratories, Except Diagnostic Imaging Centers.	Medical Laboratories.
8072     8082	Dental Laboratories	Dental Laboratories (Included in Miscellaneous Manufacturing subsector).
0002	Home Health Care Services:	Harra Haalth Amaraian
	Home Health Agencies  Home Health Care Services, Except Home Health Agencies.	Home Health Agencies. Other Home Health Care Services.
8092	Kidney Dialysis Centers	Kidney Dialysis Centers.
8093	Specialty Outpatient Facilities, Not Elsewhere Classified:	Thanley Dialysis Contains.
	Family Planning Centers	Family Planning Centers.
	Outpatient Mental Health Facilities	Outpatient Mental Health Facilities.
	Other Specialty Outpatient Facilities	All Other Outpatient Care Facilities.
8099	Health and Allied Services, Not Elsewhere Classi- fied:	7 in Other Surpations Sure Fusimiles.
	Blood and Organ Banks	Blood and Organ Banks.
	Medical artists	Graphic Design Services (pt.) (Included in Professional, Scientific, and Technical Services subsector).
	Medical Photography	Commercial Photography (pt.) (Included in Professional, Scientific, and Technical Services subsector).
0000	Other Health and Allied Services	All Other Miscellaneous Health Care Services.
8322	Individual and Family Social Services:	
	Child and Youth Services	Child and Youth Services.
	Community Food Services	Community Food Services.
	Community Housing Services, Except Temporary Shelters.	Other Community Housing Services.
	Emergency and Other Relief ServicesServices for the Elderly and Persons with Disabilities.	Emergency and Other Relief Services. Services for the Elderly and Persons with Disabilities.
	Temporary Shelter Other Individual and Family Services	Temporary Shelter. Other Individual and Family Services.
8331	Job Training and Vocational Rehabilitation Services.	Job Training and Vocational Rehabilitation Services.
8351 8361	Child Day-care Services	Child Day Care Services.
	Homes for the Elderly	Homes for the Elderly.
	Mental Health and Substance Abuse Facilities Other Residential Care	Mental Health and Substance Abuse Facilities.  Other Residential Care Facilities.

The abbreviation "pt" mean "part of". @ means a time series break has been created that is greater than 3% of the 1992 revenues for the 1987 SIC industry.

Description of Changes to the U.S. System

1. Ambulatory Health Care Services— Sixteen new NAICS or national industries were added to the 1997 industry structure for this subsector to better describe the growing and changing U.S. Ambulatory Health Care Services industries. A number of these new industries were created from 1987 Not Elsewhere Classified (NEC) industries. The new industries are: Offices of Physicians, except Mental Health Specialists from part of 1987 SIC code 8011, Offices and Clinics of Doctors of Medicine, and part of 1987 SIC code 8031, Offices and Clinics of Doctors of Osteopathy. In most cases, these two types of physicians provide the same services.

Offices of Physicians, Mental Health Specialists from Part of 1987 SIC code 8011, Offices and Clinics of Doctors of Medicine, and part of 1987 SIC code 8031, Offices and Clinics of Doctors of Osteopathy. Mental health is separated from other physicians because the production process they use most differs from that used by other physicians.

Offices of Mental Health Practitioners, Except Physicians from part of 1987 SIC 8049, Offices of Health Practitioners, NEC. This new industry was created because it had a unique production

process.

Offices of Physical, Occupational, and Speech Therapists and Audiologists from part of 1987 SIC 8049, Offices of Health Practitioners, NEC. This new industry was created because it had a unique production process.

Miscellaneous Health Practitioners from part of 1987 SIC 8049, Offices and Clinics of Health Practitioners, NEC. This is one of two new residual categories from the current NEC category. It includes only offices of practitioners.

Family Planning Centers from part of 1987 SIC 8093, Specialty Outpatient Clinics, NEC, and part of 1987 SIC 8099, Health and Allied Services, NEC. This new industry was created because it had a unique production process.

a unique production process. Outpatient Mental Health Facilities from part of 1987 SIC 8093, Specialty Outpatient Clinics, NEC. This new industry was created because it had a

unique production process.

HMO Medical Centers from part of 1987 SIC 8011, Offices and Clinics of Doctors of Medicine. The range of services provided in these centers are generally greater than in physician offices.

Ambulatory Surgical and Freestanding Emergency Centers from part of 1987 SIC 8011, Offices and Clinics of Doctors of Medicine. This new industry was created because it had a unique production process.

All Other Outpatient Care Facilities from part of 1987 SIC 8049, Offices and Clinics of Health Practitioners, NEC. This is the second residual category from the current NEC. It contains only

outpatient care facilities.

Diagnostic Imaging Centers from part of 1987 SIC 8071, Medical Laboratories. This new industry was created because it had a unique production process. Home Health Agencies from part of 1987 SIC 8082, Home Health Care Services. This industry provides skilled nursing, physical and other therapy, and other services provided in the home.

Other Home Health Care Services from part of 1987 SIC 8082, Home Health Care Services. This residual of the current industry includes, for example, home inhalation, infusion, and perfusion therapy.

Ambulance Services from parts of 1987 SIC 4119, Local Passenger Transportation, Not Elsewhere Classified, and 1987 SIC 4522, Air Transportation, Nonscheduled. The medical service provided by ambulance personnel is more important than the transportation.

Blood and Organ Banks from part of 1987 SIC 8099, Health and Allied Services, NEC. The new industry was created because it had a unique production process.

All Other Miscellaneous Health Care Services from part of 1987 SIC 8099, Health and Allied Services, NEC. This is the new residual category for the current 8099.

2. Hospitals—There are no new industries, but some content changes were made to achieve comparability among the three countries. These are:

Children's hospitals were moved from 1987 SIC 8069, Specialty Hospitals, except Psychiatric, to General Medical and Surgical Hospitals. These hospitals provide the wide variety of services found in general hospitals.

Alcohol and drug abuse hospitals were moved from 1987 SIC 8069, Speciality Hospitals, except Psychiatric, to form part of Psychiatric and Substance Abuse Hospitals to recognize the growing number of these hospitals.

3. Nursing and Residential Care Facilities—The three industries in 1987 SIC Industry Group 805, Nursing and Personal Care Facilities, and 1987 SIC 8361, Residential Care, have been redistributed into five NAICS industries and two additional National industries to better describe this growing activity and to eliminate the distinction made in 1987 based on the Medicare/Medicaid programs. The new industries are:

Nursing Care Facilities from parts of 1987 SIC 8051, Skilled Nursing Care Facilities; 1987 SIC 8052, Intermediate Care Facilities; and 1987 SIC 8059, Nursing and Personal Care Facilities, NEC. These industries were combined because many establishments provide care for persons needing varying levels of health care.

Mental Retardation Facilities from part of 1987 SIC 8052, Intermediate Care Facilities. This new industry was created because it had a production process not found in nursing homes.

Mental Health and Substance Abuse Facilities from part of 1987 SIC 8361, Residential Care. This new industry was created because it had a unique production process.

Continuing Care Retirement
Communities from parts of 1987 SIC
8051, Skilled Nursing Care Facilities;
1987 SIC 8052, Intermediate Care
Facilities; and 1987 SIC 8059, Nursing
and Personal Care Facilities, NEC. This
new industry was created to handle the
growing number of establishments
having facilities for various levels of
care at one facility, including nursing
care, housekeeping, meal service, and
other services to assist elderly persons
in daily living.

Homes for the Elderly from part of SIC 1987 8361, Residential Care. This new industry was created to provide data on establishments known as retirement homes or assisted living facilities, where medical care is incidental.

Other Residential Care Facilities from part of 1987 SIC 8361, Residential Care. This is a new residual category from the current 8361, Residential Care.

4. Social Assistance—1989 SIC 8322, Individual and Family Social Services, has been split into seven new industries in two industry groups. These new industries reflect the growing and changing character of social assistance industries. Additional industries for social assistance were requested by several organizations interested in activities of not for profit organizations. These new industries were created to fill that need and because the new industries had different production processes.

The industries included in the industry group Individual and Family Services are:

Child and Youth Services Services for the Elderly and Persons with Disabilities Other Individual and Family Services

The industries under the new industry group Community Food, Shelter, and Emergency Relief Services are:

Community Food Services Temporary Shelter (U.S. national industry)

Other Community Housing Services (U.S. national industry) Emergency and Other Relief Services

Part II—Proposed New Industry Structure for Educational Services

Section A-NAICS Structure

North American Industry Classification System (NAICS) Agreement Number 12

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following subsector: Educational Services

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on September 27, 1995–September 29, 1995 in Mexico City, Mexico.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz	9/29/95 9/29/95
United States	/S/ Jack E. Triplett.	9/29/95

#### Attachment 1-NAICS Structure

X Educational Services XXX Elementary and Secondary Schools

XXXX Elementary and Secondary Schools

XXX Junior Colleges

XXXX Junior Colleges

XXX Colleges, Universities, and Professional Schools

XXXX Colleges, Universities, and Professional Schools

XXX Business, Computer and Management Training Schools

XXXX Business and Secretarial Schools

XXXX Computer Training Schools XXXX Professional and Management Development Training Schools

XXX Technical and Trade Schools

XXXX Technical and Trade Schools

XXX Miscellaneous Schools and Instruction

XXXX Fine Arts Schools

XXXX Athletic Instruction

XXXX Language Schools

XXXX Other Miscellaneous Schools and Instruction

XXX Educational Support Services XXXX Educational Support Services Attachment 2—North American Industry Classification System

Draft Classification for: Educational Services

Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industry classification for these industries.

This draft classification applies to the subsector Educational Services. This subsector is subdivided into 7 industry groups and 12 industries.

#### A General Outline

Educational services industries provide instruction and training in a wide variety of subjects. The industry groups within this subsector (Elementary and Secondary Schools; Junior Colleges; Colleges, Universities, and Professional Schools; Business, Computer and Management Training Schools; Technical and Trade Schools; Miscellaneous Schools and Instruction; and Educational Support Services) are based on the level of educational services provided, and therefore on the level and types of training that are required of the instructors and teachers.

The Elementary and Secondary Schools industry group includes establishments that furnish courses that comprise each country's basic preparatory education. Included are parochial schools and military academies furnishing basic preparatory academic courses and secondary schools that furnish both academic and technical courses.

Junior Colleges furnish academic or academic and technical courses and grant associate or equivalent academic degrees, diplomas, or certificates that are below the college or university level. This grouping includes community colleges that offer associate degrees. The requirement for admission to an associate or equivalent degree program is at least a high school diploma or equivalent general academic training. Schools having junior college grades in conjunction with secondary grades are classified in Elementary and Secondary Schools.

Colleges, Universities, and Professional Schools furnish academic courses and grant academic degrees at the baccalaureate or postgraduate level. The requirement for admission is at least a high school diploma or equivalent general academic training.

Business, Computer and Management Training Schools include establishments that provide training in business, secretarial, computer, and related fields. This industry group contains three industries. Business and Secretarial Schools offer courses in office procedures and secretarial and stenographic skills and may offer courses in basic computer skills, word processing, spreadsheet, and desktop publishing. In addition, they offer such classes as office machine operation, reception, communications, and other skills designed for individuals pursuing a clerical or secretarial career or a career in court reporting. Colleges of business within universities are excluded. The Computer Training Schools industry reflects the increasing demand for onsite and specialized computer training. Establishments included in this industry conduct training on all phases of computer activities including computer programming, software packages, computerized business systems, computer electronics technology, computer operations, and local area network management. Establishments that design custom computer systems and then provide training in the use of these custom systems are excluded; these establishments are included in the Professional, Scientific and Technical Services subsector. Professional and Management Development Training Schools include establishments that offer an array of short duration courses and seminars for career development. These establishments may customize or modify their courses to meet the special needs of customers. The courses typically focus on executive management and professional development and may be provided directly to individuals or through employers' training programs. The courses may be offered on-site or off-

Technical and Trade Schools provide training in a wide variety of technical subjects and trades. Because the nature of technical training varies so widely among the three countries, only one NAICS 4-digit industry is defined within this industry group. Each country may provide national industry detail below the NAICS industry level to reflect technical and trade schools found within each country.

The Miscellaneous Schools and Instruction industry group includes 4-digit industries for Fine Arts Schools, Athletic Instruction, and Language Schools. Fine Arts Schools include art schools, drama schools, music schools, professional dance schools, other dance schools and studios. However, schools that offer high school diplomas or academic degrees are placed in the other appropriate industry groups, even if they specialize in fine arts. Athletic Instruction includes establishments that provide training in athletic activities such as baseball, basketball, golf, martial

arts, and skiing. Language Schools are establishments that teach foreign languages. They are designed to offer language instruction ranging from conversational skills for personal enrichment to intensive training courses for career or educational opportunities. Skills taught by these establishments may include speaking, reading, and writing in another language.

Educational Support Services include educational consultants, educational test development and evaluation services, educational testing services, student exchange programs, educational curriculum development, and other non-instructional services that support educational processes or systems. Establishments primarily engaged in providing job training for the unemployed, underemployed, persons with disabilities, and persons who have a job market disadvantage because of a lack of education, job skills, or experience are classified in the Health and Social Assistance sector.

# Limitations and Constraints of the Classification

Defining educational services industries that are economically significant and homogeneous was often difficult due to lack of data. Some industries that were considered when establishing NAICS industries for educational services are either too small or not specialized in all three countries, for example correspondence schools. It is not possible to use the proposed system to identify specific fields of study because many establishments offer a wide range of courses. Further, it is not possible to differentiate careeroriented training from training taken for personal development as many types of establishments provide both kinds of training.

The way activities are defined in establishments differs in the three countries, preventing the establishment of additional NAICS industries. For example, in Mexico there are separate establishments that provide special educational instruction for elementary and secondary school students with learning disabilities while in the United States and Canada, special educational instruction is generally provided by schools serving all students. Also in the United States, establishments providing trade apprenticeship training are separately identifiable, whereas in the other countries this type of training generally occurs "on the job."

Changes were required in each country's national classification to reach international comparability. The production principle was applied whenever these changes were required.

#### Relationship to ISIC

Most 4-digit NAICS industries in this sector are contained within Division 80. Education, of the current International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) of the United Nations. Therefore, data tabulated using NAICS also can be tabulated according to ISIC with the following exceptions: (1) Informal education activities below kindergarten (or preschool in Mexico) are often combined with day-care, and are classified with the Child Day-care industry in the NAICS subsector for Social Assistance and (2) NAICS classifies athletic instruction in Educational Services, but ISIC classifies it in 924, Sporting and Other Recreational Activities. There are five 4digit industries covering educational services in ISIC while NAICS is more detailed, providing for twelve industries. The NAICS industries for Junior Colleges and Colleges, Universities, and Professional Schools are directly comparable to ISIC industry, 8030, Higher Education. In ISIC, Elementary and Secondary Schools are separate industries, while in NAICS they are combined, because in the U.S. data on schools are usually collected from school systems that operate both levels.

# Some Changes to National Classification

In Canada CSIC 8521, Post-Secondary Non-University Education, has been split into Junior Colleges, Business and Secretarial Schools, Computer Training, Technical and Trade Schools, and Fine Arts Schools, Aviation Schools have been moved out of CSIC 4513, Non-Scheduled Air Transport Specialty Industry, to this subsector because they primarily provide instruction, even though aircraft may be required in some portions of the instruction process. Sports instruction has been moved out of CSIC 96, Amusement and Recreational Service Industries, and becomes NAICS industry, Athletic Instruction. CSIC 8599, Other Educational Services, has been split into Language Schools, Other Miscellaneous **Instruction and Educational Support** Services. Two industries have been moved from Educational Service Industries. These are CSIC 8541, Library Services, to the new Information sector, and CSIC 8551 Museums and Archives, to the new Museums, Historical Sites and Similar Institutions subsector. Both will be published separately.

The Mexican CMAP groups 9211, Education Services (Private), and CMAP 9212, Education Services (Public), are combined in the NAICS Educational Services subsector. The NAICS Educational Services subsector does not distinguish between establishments in the private and public sectors. Mexico will make this distinction in its national detail. The only activities that came from another CMAP subsector are athletic instruction and educational support services.

For the United States, cosmetology and barber schools moved into Educational Services from 1987 SIC's 7231, Beauty Shops, and 7241, Barber Shops. Dance schools move into **Educational Services from 1987 SIC** 7911, Dance Studios, Schools, and Halls. A dancing school is not closely related to a ballroom, though both may have dance floors. Athletic instruction moves from 1987 SIC 7999. Amusement and Recreation Services. Not Elsewhere Classified, to Educational Services. Libraries, 1987 SIC 8231, have been moved from Educational Services to the new Information sector, to be published separately.

#### Achievement of Objectives

The classification meets the objectives for the North American Industry Classification System (NAICS). It is comprised of industries that group establishments with similar production processes, that is, it applies the production-oriented economic concept. In the main, the hierarchical structure of the classification also follows the production concept.

The classification achieves comparability for the three participating countries. All countries agree on the detailed definitions of the industries. However, each country will use terminology that reflects its own educational system.

Other objectives of the NAICS project have also been met. New industries have been added to reflect trends in adult education and professional training.

The industries are highly specialized and economically significant. This enhances the classification's suitability for sampling and other aspects of survey operations. Finally, disruptions to time series, while they exist, have been minimized and generally result from subdividing existing "not elsewhere classified" industries. The major changes are well-defined and can be taken into account in linking time series.

## Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the

NAICS industry subsector presented in Part II, Section A—Attachment 1, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions

that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.
The ECPC is proposing U.S. 5-digit

industry detail for the NAICS industry

subsector covered in Part II of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

#### TABLE 1

		.,		
	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XX	Educational Services:			
XXX	Elementary and Secondary Schools:			
XXXX	Elementary and Secondary Schools	E	8211	Elementary and Secondary Schools.
XXX	Junior Colleges:			, , , , , , , , , , , , , , , , , , , ,
XXXX	Junior Colleges	E	8222	Junior Colleges and Technical Institutes.
XXX	Colleges, Universities, and Professional Schools:			
XXXX	Colleges, Universities, and Professional Schools.	E	8221	Colleges, Universities, and Professional Schools.
XXX	Business, Computer, and Management Training Schools.			
XXXX	Business and Secretarial Schools	E	8244	Business and Secretarial Schools.
XXXX	Computer Training Schools	E	8243	Data Processing Schools.
XXXX	Professional and Management Development Training Schools.	N	*8299	Schools and Educational Services, Not Elsewhere Classified (professional and management development training).
XXX	Technical and Trade Schools:			
XXXX	Technical and Trade Schools:			
XXXXX	Cosmetology and Barber Schools	N	*7231	Beauty Shops (beauty and cosmetology schools).
xxxxx	Vocational and Technical Schools	N	*7241 *8249	Barber Shops (barber colleges).  Vocational Schools, Not Elsewhere Classified (vo-tech
XXXXX	Aviation and Flight Training	N	*8249	schools, except high schools).  Vocational Schools, Not Elsewhere Classified (aviation schools, excluding flying instruction).
			*8299	Schools and Educational Services, Not Elsewhere Classified (flying instruction).
XXXXX	Apprenticeship Training	N	*8249	Vocational Schools, Not Elsewhere Classified (vocational apprenticeship training).
XXXXX	Other Technical and Trade Schools	N	*8249	Vocational Schools, Not Elsewhere Classified (except vo-tech schools, aviation and flight training, apprenticeship training, and driving schools).
XXX	Miscellaneous Schools and Instruction:			and anning concess,
XXXX	Fine Arts Schools	N	*8299	Schools and Educational Services, Not Elsewhere Classified
				(art, drama, and music schools).
			*7911	Dance Studios, Schools, and Halls (dance instructors, and
XXXX	Athletic Instruction	N	*7999	professional and other dance schools).  Amusement and Recreation Services, Not Elsewhere Classified (baseball, basketball, bowling, gymnastic, judo, karate, parachute, scuba and skin diving, skating, ski, swimming,
				tennis, and other sports instruction; and sports instructional schools and camps).
XXXX	Language Schools	N	*8299	Schools and Educational Services, Not Elsewhere Classified (language schools).
XXXX	Other Miscellaneous Schools and Instruction:.			
XXXXX	Exam Preparation and Tutoring	N	*8299	Schools and Educational Services, Not Elsewhere Classified (exam preparation and tutoring).
XXXXX	Automobile Driving Schools	N	*8249	Vocational Schools, Not Elsewhere Classified (truck driving schools).
			*8299	Schools and Educational Services, Not Elsewhere Classified (automobile driving instruction).
XXXXX	All Other Miscellaneous Schools and Instruction.	N	*8299	Schools and Educational Services, Not Elsewhere Classified (except professional and management training, aviation and flight training, fine arts schools, language schools, exam preparation and tutoring, automobile driving schools, and educational support services).
XXX	Educational Support Services:	N.	*0000	Cahaala and Educational Comittee Net Flaguiters Office Cont
XXXX	Educational Support Services	N	*8299	Schools and Educational Services Not Elsewhere Classified (except instruction).

#### TABLE 1—Continued

1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
		*8748	Business Consulting Services, Not Elsewhere Classified (educational test development and evaluation services, educational testing services, and educational consultants).

The definitions of status codes are as follows: E—existing industry; N—new industry R—revised industry; and \*means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
7231@	Beauty Shops:	
	Beauty Shops	Beauty Shops (Included in Consumer Services subsector).
	Beauty and Cosmetology Schools	Cosmetology and Barber Schools (pt.).
7241	Barber Shops:	
	Barber Shops	Barber Shops (Included in Consumer Services subsector).
	Barber Colleges	Cosmetology and Barber Schools (pt.).
7911@	Dance Studios, Schools, and Halls:	
	Dance Studios and Halls	Miscellaneous Operators of Sports and Recreation Facilities
		(Included in Recreation, Amusement, and Gambling subsec-
		tor).
	Dance Schools	Fine Arts Schools (pt.).
7999	Amusement and Recreation Services, Not Else-	Athletic Instruction.
	where Classified.	
8211	Elementary and Secondary Schools	Elementary and Secondary Schools.
8221	Colleges, Universities, and Professional Schools	Colleges, Universities, and Professional Schools.
8222	Junior Colleges and Technical Schools	Junior Colleges.
8231	Libraries	Libraries and Archives (Included in Information subsector).
8243	Data Processing Schools	Computer Training Schools.
8244	Business and Secretarial Schools	Business and Secretarial Schools.
8249@	Vocational Schools, Not Elsewhere Classified:	
	Trade Schools	Apprenticeship Training.
	Truck Drivers Schools	Automobile Driving Schools (pt.).
	Aviation Schools	Aviation and Flight Training (pt.).
	Vocational Schools	Vocational and Technical Schools.
	Other Technical and Trade Schools	Other Technical and Trade Schools.
8299@	Schools and Educational Services, Not Elsewhere	
	Classified:	
	Flying Instruction	Aviation and Flight Training (pt.).
	Automobile Driving Instruction	Automobile Driving Schools (pt.).
	Curriculum Development, Educational	Educational Support Services (pt.).
	Exam Preparation and Tutoring	Exam Preparation and Tutoring.
	Art Schools	Fine Arts Schools (pt.).
	Language Schools	Language Schools.
	Personal Development Schools	Professional and Management Development Training (pt.).
	All Other Schools and Educational Services, Not	All Other Miscellaneous Instruction.
	Elsewhere Classified.	
8748@	Business Consulting Services, Not Elsewhere	Educational Support Services (pt.).
	Classified.	

The abbreviation "pt" meams "part of" @ means time series break has been created that is greater than 3% of the 1992 revenues for the 1987 SIC industry.

Description of Changes to the U.S. System

Educational Services—Thirteen new industries are added to the 1997 industry structure for this industry subsector. Most of these new industries have been formed by breaking apart old Not Elsewhere Classified (NEC) industries in the 1987 U.S. SIC. New industries are as follows:

Professional and Management Development Training Schools from part of 1987 SIC 8299, Schools and Educational Services, NEC. This new industry was created because it had a unique production function.

Cosmetology and Barber Schools from part of 1987 SIC 7231, Beauty Shops, and 1987 SIC 7241, Barber Shops. This was moved to this sector because the primary activity is education, even though these schools give hair cuts.

Vocational and Technical Schools from part of 1987 SIC 8249, Vocational Schools, NEC. This new industry was created because it had a unique production function.

Aviation and Flight Training from parts of 1987 SIC 8249, Vocational

Schools NEC, and 1987 Industry Code 8299, Schools and Educational Services, NEC. This new industry was created because it had a unique production function.

Apprenticeship Training from part of 1987 SIC 8249, Vocational Schools, NEC. This new industry was created because it had a unique production function.

Other Technical and Trade Schools from part of 1987 SIC 8249, Vocational Schools, NEC. This is the residual five digit category for the four digit industry Technical and Trade Schools.

Fine Arts Schools from parts of 1987 SIC 8299, Schools and Educational Services, NEC, and 1987 SIC 7911, Dance Studios, Schools, and Halls. This new industry was created because it had a unique production function.

Athletic Instruction from part of 1987 SIC 7999, Amusement and Recreation Services, NEC. This was moved to this sector because the primary activity is education, rather than entertainment.

Language Schools from part of 1987 SIC 8299, Schools and Educational Services, NEC. This new industry was created because it had a unique production function.

Exam Preparation and Tutoring from part of 1987 SIC 8299, Schools and Educational Services, NEC. This new industry was created because it had a unique production function.

Automobile Driving Schools from parts of 1987 SIC 8249, Vocational Schools, NEC, and SIC 8299, Schools and Educational Services, NEC. This new industry was created because it had a unique production function.

All Other Miscellaneous Schools and Instruction from part of 1987 SIC 8299, Schools and Educational Services, NEC. This is the residual category for the subsector.

Educational Support Services from parts of 1987 SIC 8299, Schools and Educational Services, NEC, and 1987 SIC 8748, Business Consulting Services, NEC. This new industry differs from the others in that it provides support to educational industries, rather than providing instruction.

A major change to the 1987 Major Group, Educational Services, is the movement of 1987 SIC 8231, Libraries, to the new Information sector.

The number of Educational Services industries increased from 8 to 18. For time series linkage, six of the eight 1987 industries are comparable within three percent of the 1997 industries.

Part III—Proposed New Industry Structure for Computer and Electronic Product Manufacturing

Section A—NAICS Structure

North American Industry Classification System (NAICS)

Agreement Number 13

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following subsector: Computer and Electronic Product Manufacturing

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the

proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on September 27, 1995-September 29, 1995 in Mexico City, Mexico.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	9/29/95 9/29/95
United States	/S/ Jack E. Triplett.	9/29/95

#### Attachment 1—NAICS Structure

XX Computer and Electronic Product Manufacturing

XXX Computer and Peripheral Equipment Manufacturing

XXXX Computer and Peripheral Equipment Manufacturing

XXX Communications Equipment Manufacturing

XXXX Telephone Apparatus Manufacturing XXXX Broadcast and Studio Equipment for Radio, TV, and Cable Manufacturing

XXXX Other Communications Equipment Manufacturing

XXX Audio and Video Equipment Manufacturing

XXXX Audio and Video Equipment Manufacturing

XXX Semiconductor and Electronic Component Manufacturing

XXXX Semiconductor and Electronic Component Manufacturing

XXX Navigational, Measuring, Medical and Control Instrument Manufacturing XXXX Navigational, Measuring, Medical and Control Instrument Manufacturing

XXX Manufacturing and Reproduction of Magnetic and Optical Media

XXXX Manufacturing and Reproduction of Magnetic and Optical Media (Includes the manufacturing of blank audio and video tapes, diskettes and CD–ROMs, and reproduction of software, audio, video, and multimedia products)

Attachment 2—North American Industry Classification System

Draft Classification for: Computer and Electronic Product Manufacturing

Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industrial classification for these industries.

The draft classification provides for the subsector, Computer and Electronic

Product Manufacturing. This subsector is further subdivided into six industry groups and eight industries. The subsector will be part of the Manufacturing sector of the classification.

#### A General Outline

The Computer and Electronic Product Manufacturing industries produce computers, computer peripherals, communications equipment, and similar electronic products, together with components for such products. The treatment of this subsector in NAICS differs substantially from past national classifications in all three countries, and also from other international classifications.

First, in NAICS the computer and electronic product manufacturing industries have been elevated to a separate subsector that brings together in the classification the manufacture of electronic products and their components. In previous national classification systems, and in the International Standard Industrial Classification of All Economic Activities (ISIC. Revision 3) of the United Nations. these industries are placed in machinery industries or with electrical equipment. Computer and electronic product manufacturing industries have been elevated in the hierarchy of NAICS because of the economic importance they have attained, because their rapid growth suggests that they will become even more important in the economies of all three North American countries in the future, and because their manufacturing processes are fundamentally different from the manufacturing processes of other machinery and electrical components with which they have been grouped in the past, and are grouped in ISIC.

Computers, communications equipment, and other electronic devices can of course be regarded as types of machines, which has been the view embodied in past classification systems. However, in NAICS the application of mechanical principles defines the Machinery subsector, because it describes the production processes (gear cutting and so forth) that must be used to manufacture machinery that functions on mechanical principles. Mechanical principles are not significant in the operation of computers and other electronic devices, and the production of computers, communications equipment and other electronic devices is not characterized by the processes that are used in the Machinery subsector.

Instead, the design and use of integrated circuits and the application

of highly specialized miniaturization technologies are common elements in the production technologies of the Computer and Electronic Product Manufacturing subsector. The production processes are in a constant state of technological development, such that heavy research and development expenditures are necessary to cope with rapid obsolescence of tangible and intangible assets. The manufacture of these products is grouped together because similar production processes are used.

A second substantive difference between NAICS and most other classification systems involves the grouping itself. In NAICS, the manufacture of integrated circuits and related electronic components is placed in the same subsector as the manufacturing of computers, communications equipment and other end products for which these components are an essential part of the end-product technology. Moreover, NAICS combines in the same subsector end products that have different usesfor example, computers, communications equipment, and audio equipment—but have similar and converging technologies.

Convergence of technology motivates the NAICS groupings. Digitalization of sound recording, for example, causes both the medium (the "compact disk") and the equipment to resemble the technologies for recording, storing, transmitting and manipulating data. Communications technology and equipment have been converging with computer technology. Machines already exist that can send fax messages, copy electronically, and print documents. Transmission technology may take the form of a dedicated, separately-housed machine (end product), or the same technology may be incorporated into a board mounted inside a computer (in which case it is technically an electronic component); thus, the component/end product distinction no longer justifies separating electronic components in a separate part of the classification system from electronic end products. Combining in the same subsector the production of equipment designed for different end uses, and also combining in the same subsector the components with the end-use equipment, is justified by rapid convergence in the production technologies and by the expected continued convergence of technology.

When technologically related components are in the same sector, it makes it easier to adjust the classification for future changes, without needing to redefine its basic

structure. The creation of the Computer and Electronic Product Manufacturing subsector will assist in delineating new and emerging industries because the activities that will serve as the probable sources of new industries—such as computer manufacturing and communications equipment manufacturing, or computers and audio equipment—are brought together. As new activities emerge, they are less likely therefore to cross the subsector boundaries of the classification.

In addition, the three countries put a priority in NAICS on the delineation of industries engaged in the production of advanced technologies. The creation of this subsector is a response to that priority. It groups activities that are constantly developing and applying new scientific and engineering

knowledge.

Though the three countries' statistical agencies agree that the growth of computer and electronic components in all three countries is likely to be significant in the future, and that accordingly it merits treatment as a subsector in NAICS, many differences currently exist in the degrees of specialization and differentiation in the three countries. The United States has more diversification and more specialization in these high technology sectors than does either Canada or Mexico. For this reason, it was necessary to specify NAICS 4-digit industries in this sector at a relatively broad level of detail. By setting up a forward-looking classification, it will be easier to subdivide NAICS 4-digit industries in the future, as the sector expands in all three countries, without requiring major shifts in the classification system. This is especially important in view of the fact that the technologies that are common across all of the industries in this subsector may converge in the future as well as differentiate.

The Computer and Electronic Product Manufacturing subsector is subdivided into six industry groups. Computer and Peripheral Equipment Manufacturing comprises the production of computers and associated products such as storage devices and monitors. Communication Equipment Manufacturing includes the manufacture of telephone apparatus and radio and television studio and broadcast equipment. Audio and Video **Equipment Manufacturing covers** household and commercial radios, televisions, video equipment and similar articles. Semiconductor and Electronic Component Manufacturing includes the manufacture of a broad range of components used as parts in this subsector. The loading of circuit

boards is classified here. Navigational, Measuring, Medical and Control Instrument Manufacturing includes the manufacture of such products as radar and sonar equipment and industrial process control equipment.

The sixth industry group, Manufacturing and Reproduction of Magnetic and Optical Media, includes the production of media such as video tapes and CD-ROMs, and the mass duplication of these media. It should be noted that the manufacture of packaged software is placed in this sector; however, the publishing of software, and its distribution electronically, is placed in the new NAICS Information sector, to be published separately, while traditional custom applications of software to client specification are in the Professional, Scientific and Technical Services subsector. These changes were made to represent better the different ways that software is produced and distributed. Sources within the industry and without have noted that the attempt, in past classification systems, to locate all software in a single portion of the classification system (the Services sector, or the Manufacturing sector) obliterates useful distinctions in software production and distribution, and tends, whatever the decision, to become rapidly obsolete as the nature and use of software changes. The NAICS structure is intended to facilitate the production of data on such changes, rather than obliterating them.

Consideration was given to subdividing this industry. Two possibilities were considered. Establishments could be distinguished based on the type of media, for example, CD-ROMs and diskettes or on the type of application, for example software and entertainment. This was not done for two reasons. First, the production process is often the same for a particular medium regardless of the application. For example, a blank CD-ROM can be used for recording music or for recording software. The format used for recording music CD-ROMs is also commonly used in multimedia software applications. Secondly, some establishments combine the production of the possible subdivisions. Establishments exist that produce both diskettes and CD-ROMs. These technological and establishment organization issues precluded a subdivision of the industry for NAICS. It is also the case that any subdivisions would be very small in Canada and Mexico.

Limitations and Constraints of the Classification

In the Computer and Electronic Product Manufacturing subsector, most activities that were identified in one country exist in the others. However, as noted above, often an activity is not economically significant to the same degree in all countries. For example, a broad NAICS Computer and Peripheral Equipment Manufacturing industry was created because in Canada and Mexico establishments that primarily manufacture computers also produce peripherals to a significant degree. In Canada, a computer manufacturing industry would have a specialization ratio of only 70%. In addition, there is evidence that the lines between computer and peripheral equipment manufacturing are becoming less precise even in the U.S. The U.S. specialization ratio for computer manufacturing declined from 87% to 82% between 1987 and 1992. As another example, a relatively broad NAICS industry was created for Semiconductor and Electronic Component Manufacturing, partly because any possible subdivisions are small or confidential in Canada and Mexico.

Each country may publish additional national industries that comprise subdivisions of NAICS industries, to present data for activities that are nationally significant. Though these national industries are also constrained by the desire to preserve time series comparability within each country's statistics, so far as possible, the three countries are committed to increased international comparability of industrial statistics in these high technology sectors, as development in the three economies makes it feasible.

Bringing electronic components and end products together in the classification has inevitably produced some anomalies at the boundary of the sector. For example, most of the traditional instrument industries have been located in this subsector because electronic measuring devices and instruments have rapidly displaced mechanical and electrical types that served similar functions. It was, however, not practical to split off all of the traditional forms of instruments, partly for the sake of preserving time series, partly because the establishments themselves have shifted from the old to the new technology, and partly because the rapid eclipse of some traditional instrument types may mean that an industry or industries for mechanical instrument manufacturing (in Miscellaneous Manufacturing) would soon become obsolete, even if it were

established in NAICS. As a consequence, however, some activities that are neither electronic nor "high tech" (watch springs, for example) appear anomalously in this subsector.

For those users requiring detailed commodity information, each country will publish information on the products of these industries. Efforts are also underway to harmonize the commodity classifications to allow for greater comparability of these statistics.

#### Relationship to ISIC

The Computer and Electronic Product Manufacturing subsector does not closely match any existing Division of the current International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) of the United Nations. Computers and peripherals are classified in ISIC Division 30, Manufacture of Office, Accounting and Computing Machinery. Communications equipment, audio and video equipment and most electronic components are in ISIC Division 32, Manufacture of Radio, Television and Communication Equipment and Apparatus. Navigational, measuring and controlling equipment are included in ISIC Division 33, Manufacture of Medical, Precision and Optical Instruments, Watches and Clocks, Other activities in this subsector are classified in three additional ISIC Divisions.

However, of the eight NAICS 4-digit industries in this subsector, six of them are each contained entirely within a single ISIC Division. The other two NAICS industries cross two ISIC Divisions: Semiconductor and **Electronic Component Manufacturing is** largely included in ISIC Division 32, but includes the manufacture of electronic coils, transformers, connectors and switches that are classified in ISIC Division 31, Manufacture of Electrical Machinery and Apparatus, NEC. Manufacturing and Reproduction of Magnetic and Optical Media is split between ISIC Division 24, Manufacture of Chemicals and Chemical Products (the manufacture of media) and ISIC Division 22, Publishing, Printing and Reproduction of Recorded Media (mass duplication); in North America, these activities take place in the same establishments, so they are combined in NAICS.

Most of ISIC Division 32 is included in this subsector. However, the other ISIC Divisions (31, 24 and 22) linked to the Computer and Electronic Component Manufacturing subsector all have significant activities that are classified elsewhere in NAICS.

Some Changes to the National Classifications

For all countries, the creation of the Computer and Electronic Product Manufacturing subsector represents a significant change to the structure of the current national classifications.

For Canada, the subsector is largely the sum of three industry groups in Electrical and Electronic Products Industries (CSIC 334, 335 and 336) and instruments now in Other Manufacturing Industries (part of 391). The amount of detail of this NAICS subsector is less than that contained in the Canadian classification.

For Mexico, the Computer and Electronic Product Manufacturing subsector has coverage similar to the Mexican classification's Manufacture and Assembly of Electronic Radio, Television, Communications and Medical Equipment (CMAP 3832), combined with the computers and peripherals activities from Manufacture and Assembly of Office Calculating and Data Processing Machines (3823). The amount of detail of this NAICS subsector is similar to that of these areas of the Mexican classification.

For the United States, this subsector includes activities from three major groups. Computers and peripherals are now in Computer and Office Equipment, 1987 Industry Group 357; instruments are now a large part of 1987 SIC Major Group 38, Measuring, Analyzing, and Controlling Instruments: Photographic, Medical and Optical Goods; Watches and Clocks; and the remaining NAICS activities in this subsector are largely classified in 1987 Major Group 36, Electronic and Other Electric Equipment (especially 365, 366 and 367). NAICS provides much less industry detail than the 1987 U.S. SIC. However, the U.S. national industries will provide similar detail below the NAICS industry level.

## Achievement of Objectives

The classification meets the objectives for the North American Industry Classification System (NAICS). It includes industries that group establishments with similar production processes, that is, it applies the production-oriented economic concept. The hierarchical structure of the classification also follows the production concept. For example, computer peripherals and electronic components are both used in the manufacture of computers; however, components are separated from peripherals in the hierarchy because the production process used in the manufacture of peripherals is more like

that of computers, with assembly of parts being important, while the manufacture of electronic components is driven by miniaturization techniques.

The industries have high specialization ratios, and they are economically significant. Some are much larger than others, but this was necessitated by the considerations discussed above under Limitations and Constraints of the Classification. The classification is still suitable for sampling, data-publishing and other aspects of survey operations. Finally, while disruptions to time series exist, they are mostly at the level of the aggregation structure. The statistical agencies can develop statistical ''links''

to enable the re-tabulation of time series on the new NAICS classification structure.

The classification achieves comparability for the three participating countries. Based on existing data, all three countries expect to be able to publish data regularly at the industry (4-digit) level of the structure. All countries agree on the detailed definitions of the industries.

Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the NAICS industry subsector presented in Part III, Section A—Attachment 1,

contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the NAICS subsector covered in Part III of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

TABLE 1

		1711	JLL 1	
	1997 NAICS & U.S. description	Status code	1987 SIC code	1987 SIC description
XX XXX	Computer and Electronic Product Manufacturing: Computer and Peripheral Equipment Manufacturing:			
XXXX	Computer and Peripheral Equipment Manufacturing:			
XXXXX XXXXX XXXXX	Electronic Computer Manufacturing	E E R	3571 3572 3575 3577	Electronic Computers. Computer Storage Devices. Computer Terminals. Computer Peripheral Equipment, NEC.
	Manufacturing.		*3578	Calculating and Accounting Machines, Except Electronic.
			*3699	Computers (point of sale terminals and fund transfer devices).  Electrical Machinery Equipment and Supplies, NEC (bar code scanners).
XXX	Communication Equipment Manufacturing: Telephone Apparatus Manufacturing	R	*3661	Telephone and Telegraph Apparatus (except telephone transformers and external PC consumer modems).
XXXX	Broadcast and Studio Equipment for Radio, TV, and Cable Manufacturing.	R	3663	Radio and Television Broadcasting and Communication Equipment.
XXXX	Other Communication Equipment Manufac-	E	*3679 3669	Electronic Components, NEC (communication equipment). Communications Equipment, NEC.
XXX XXXX XXX	turing.  Audio and Video Equipment Manufacturing:  Audio and Video Equipment Manufacturing  Semiconductor and Electronic Component Manufacturing:	E	3651	Household Audio and Video Equipment.
XXXX	Semiconductor and Electronic Component Manufacturing: Electron Tube Manufacturing	E	3671	Electron Tubes.
XXXXX	Printed Circuit Board Manufacturing Semiconductor and Related Device Manufacturing.	E E	3672 3674	Printed Circuit Boards. Semiconductors and Related Devices.
XXXXX XXXXX XXXXX	Electronic Capacitor Manufacturing Electronic Resistor Manufacturing Electronic Coil, Transformer, and Other Inductor. Manufacturing.	E E R	3675 3676 *3661	Electronic Capacitors. Electronic Resistors. Telephone and Telegraph Apparatus (telephone transformers).
	addit Mandada III g.		3677 *3825	Electronic Coils, Transformers, and Other Inductors. Instruments for Measuring and Testing of Electricity and Elec-
XXXXX	Electronic Connector Manufacturing Other Electronic Component Manufacturing	E R	3678 *3661	trical Signals (portable instrument transformers).  Electronic Connectors.  Telephone and Telegraph Apparatus (external PC consumer modems).
			*3679	Electronic Components, NEC (other electronic components including loaded printed circuit boards).
XXX	Navigational, Measuring, Medical, and Control Instrument Manufacturing:			, , , , , , , , , , , , , , , , , , , ,
XXXX	Navigational, Measuring, Medical, and Control Instrument Manufacturing:			

# TABLE 1—Continued

	1997 NAICS & U.S. description	Status code	1987 SIC code	1987 SIC description
XXXXX	Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing.	E	3812	Search, Detection, Navigation, Guidance, Aeronautical, and Nautical Systems and Instruments.
XXXXX	Automatic Control for Regulating Residential and Commercial Environment and Appliance Manufacturing.	E	3822	Automatic Controls for Regulating Residential and Commercial Environments and Appliances.
XXXXX	Industrial Instrument for Measurement, Display, and Control of Process Variables, and Related Products.	E	3823	Industrial Instruments for Measurement, Display, and Control of Process Variables; and Related Products.
XXXXX	Totalizing Fluid Meter and Counting Device Manufacturing.	E	3824	Totalizing Fluid Meters and Counting Devices.
XXXXX	Instruments for Measuring and Testing of Electricity and Electrical Signal Manufacturing.	R	*3825	Instruments for Measuring and Testing of Electricity and Electrical Signals (except portable instrument transformers).
XXXXX	Analytical Instrument Manufacturing	E	3826	Laboratory Analytical Instruments.
XXXXX	Other Measuring and Controlling Device Manufacturing.	R	*3829	Measuring and Controlling Devices, NEC (except medical thermometers).
XXXXX	Watch, Clock, and Part Manufacturing	R	*3495 *3579	Wire Springs (clock and watch springs). Office Machines, NEC (time clocks and other time recording devices).
xxxxx	X-Ray Apparatus and Tubes and Related Irradiation Apparatus.	Е	3873 3844	Watches, Clocks, Clockwork Operated Devices, and Parts. X-Ray Apparatus and Tubes and Related Irradiation Apparatus.
XXXXX	Electromedical and Electrotherapeutic Apparatus.	R	*3842	Orthopedic, Prosthetic, and Surgical Appliances and Supplies (electronic hearing aids).
XXX	Manufacturing and Reproduction of Magnetic and Optical Media:		3845	Electromedical and Electrotherapeutic Apparatus.
XXXX	Manufacturing and Reproduction of Magnetic and Optical Media:			
XXXXX	Reproduction of Software	R	*7372	Prepackaged Software (reproduction of software).
XXXXX	Prerecorded Compact Disk, Except Software, Tape, and Record Manufacturing.	N	*3652	Phonograph Records and Prerecorded Audio Tapes and Disks (reproduction of all other media except video).
	, , ,		*7819	Services Allied to Motion Picture Production (Reproduction of video).
XXXXX	Magnetic and Optical Recording Media Manufacturing.	E	3695	Magnetic and Optical Recording Media.

The definitions of status codes are as follows: E—existing; N—new industry; R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
3495	Wire Springs:	
	Clock and Watch Springs	Watch, Clock and Part Manufacturing (pt).
	Wire Springs, Except Clock and Watch Springs	Wire Spring Manufacturing (Included in Fabricated Metal Product Manufacturing subsector).
3571	Electronic Computers	Electronic Computer Manufacturing.
3572	Computer Storage Devices	Computer Storage Device Manufacturing.
3575	Computer Terminals	Computer Terminal Manufacturing.
3577	Computer Peripheral Equipment, NEC	Other Computer Peripheral Equipment Manufacturing (pt).
3578@	Calculating and Accounting Machines, Except	
	Electronic Computers:	
	Point of Sales Terminals and Fund Transfer De-	Other Computer Peripheral Equipment Manufacturing (pt).
	vices.	
	Calculating and Accounting Machines, Except	
	Point of Sales Terminals and Fund Transfer	Manufacturing subsector).
	Devices.	
3579@	Office Machines, NEC:	l
	Pencil Sharpeners and Staplers	Lead Pencils, Crayons and Artists' Supplies (pt) (Included in Miscellaneous Manufacturing subsector).
	Timeclocks and Other Time Recording Devices	Watch, Clock, and Part Manufacturing (pt).
	Other	Office Machinery Manufacturing (pt) (Included in Machinery Manufacturing subsector).
3651	Household Audio and Video Equipment	Audio and Video Equipment Manufacturing.
3652@	Phonograph Records and Prerecorded Audio	
	Tapes and Disks:	
	Record Publishing	(Included in Information subsector).

# TABLE 2—Continued

1987 SIC code	1987 SIC description	1997 U.S. description
	Reproduction of All Other Media Except Video	Prerecorded Compact Disk, Tape and Record Manufacturing
	External PC Consumer Modems	(pt). Other Electronic Component Manufacturing (pt).
	Telephone Transformers	Electronic Coil, Transformer, and Other Inductor Manufacturing
		(pt) (Included in Electrical Equipment, Appliance and Compo
		nent Manufacturing subsector).
	Telephone and Telegraph Apparatus, Except	Telephone Apparatus Manufacturing.
	Telephone Transformers and Consumer Ex-	
000	ternal Modems.	Broadcast and Ctudio Equipment for Dadio TV and Cable (at
663	Radio and Television Broadcasting and Communication Equipment.	Broadcast and Studio Equipment for Radio, TV, and Cable (programme Manufacturing).
669		Other Communication Equipment Manufacturing.
3671		Electron Tube Manufacturing.
672		Printed Circuit Board Manufacturing.
8674	Semiconductors and Related Devices	Semiconductor and Related Device Manufacturing.
675		Electronic Capacitor Manufacturing.
8676		Electronic Resistor Manufacturing.
677		Electronic Coil, Transformer, and Other Inductor Manufacturing
0670	tors.	(pt).
8678 8679		Electronic Connector Manufacturing.
075	Communication Equipment	Broadcast and Studio Equipment for Radio, TV and Cable
	Communication Equipment	Manufacturing (pt).
	Electronic Control Modular Chips for Motor Ve-	Electrical Equipment for Internal Combustion Engine Manufac
	hicles.	turing (pt) (Included in Transportation Equipment Manufactur
		ing subsector).
	Other Electronic Components Including Loaded	Other Electronic Component Manufacturing (pt).
.005	PC Boards.	Managia and Onitaal December Madia Managia (control o
8695		Magnetic and Optical Recording Media Manufacturing,
699@	Electrical Machinery, Equipment, and Supplies, NEC:	
	Bar Code Scanners	Other Computer Peripheral Equipment Manufacturing (pt).
	Christmas Tree Lighting Sets and Electric Insect	Other Lighting Equipment Manufacturing (pt) (To Be Included
	Lamps.	in Electrical Equipment, Appliance and Component Manufac
		turing subsector).
	Electric Outboard Motor;	Other Engine Manufacturing (pt) (Included in Machinery Manu
		facturing subsector).
	Lasers	Classified according to function.
	Other Electrical Machinery, Equipment, and	Other Electrical Industrial Apparatus Manufacturing (pt) (In
	Supplies.	cluded in Electrical Equipment, Appliance, and Componen
3812	Search, Detection, Navigation, Guidance, Aero-	Manufacturing subsector).  Search, Detection, Navigation, Guidance, Aeronautical, and
	nautical, and Nautical Systems and Instruments.	Nautical System and Instrument Manufacturing.
8822		Automatic Control for Regulating Residential and Commercia
	Commercial Environment and Appliances.	Environment and Appliance Manufacturing.
3823		Industrial Instrument for Measurement, Display, and Control of
	and Control of Process Variables; and Related	Process Variables; and Related Product Manufacturing.
	Products.	
8824		Totalizing Fluid Meter and Counting Device Manufacturing.
8825	<ul> <li>Instruments for Measuring and Testing of Electricity and Electrical Signals:</li> </ul>	
	Portable Instrument Transformers	Electronic Coil, Transformer, and Other Inductor Manufacturing
	i orabic instrument transformers	(pt).
	Except Portable Instrument Transformers	Instruments for Measuring and Testing of Electricity and Elec
		trical Signal Manufacturing.
8826	Laboratory Analytical Instruments	Analytical Instrument Manufacturing.
8829	1 3	
	Medical Thermometers	Surgical Appliance and Supply Manufacturing (pt) (Included in
		Miscellaneous Manufacturing Subsector).
20.40.	Except Medical Thermometers	Other Measuring and Controlling Device Manufacturing.
8842@	1	
	and Supplies:	Electromodical and Electrothoranoutic Apparatus (pt.)
	Electronic Hearing Aids Other	Electromedical and Electrotherapeutic Apparatus (pt.). Surgical Appliance and Supply Manufacturing (pt.) (To be In
	Outer	cluded in Miscellaneous Manufacturing subsector).
3844	X-Ray Apparatus and Tubes and Related Irradia-	X-Ray Apparatus and Tubes and Related Irradiation Appara
· · · · · · · · · · · · · · · · · · ·	tion Apparatus.	tus.
8845	Electromedical and Electrotherapeutic Apparatus	Electromedical and Electrotherapeutic Apparatus (pt.).
8873		Watch, Clock, and Part Manufacturing (pt).
	and Parts.	
	Description of Coffman	
7372@	Prepackaged Software: Reproduction of Software	Reproduction of Software.

## TABLE 2—Continued

1987 SIC code 1987 SIC description		1997 U.S. description	
7819@	Other	(Included in Information subsector).  Prerecorded Compact Disk, Tape and Record Manufacturing (pt). (Included in Services subsector).	

The abbreviation "pt" means "part of", @ means time series break has been created that is greater than 3% of the 1992 value of shipments for the 1987 SIC industry. The abbreviation NEC is used for Not Elsewhere Classified.

Description of Changes to the U.S. System

A number of the changes listed in this section were made for reasons of international comparability. Where one or more of the three North American countries had different definitions of an industry classification, adjustments to the definitions in one or more countries were required. In constructing NAICS, the three countries agreed to move, where change was required to attain international comparability, in the direction of the country or countries whose existing classification definitions most closely corresponded to the production-oriented concept adopted for NAICS. Cases where the U.S. changed are listed below; other cases where Canada Mexico moved toward the U.S. classification are not, of course, listed in this section.

This is a new subsector for 1997. Computer and Electronic Product Manufacturing is composed of industries from 1987 Major Group 35, Industrial Commercial Machinery and Computer Equipment; 1987 Major Group 36, Electronic and Other Electrical Equipment and Components, Except Computer Equipment; and 1987 Major Group 38, Measuring, Analyzing and Controlling Instruments; Photographic, Medical and Optical Goods; Watches and Clocks.

The following four complete industries were transferred into this subsector from 1987 Major Group 35, Industrial Commercial Machinery and Computer Equipment:

SIC 3571, Electronic Computers SIC 3572, Computer Storage Devices SIC 3575, Computer Terminals SIC 3577, Computer Peripheral

Equipment, NEC
The following twelve complete industries were transferred into this

subsector from 1987 Major Group 36, Electronic and Other Electrical Equipment and Components, Except Computer Equipment:

SIC 3651, Household Audio and Video Equipment

SIC 3661, Telephone and Telegraph Apparatus SIC 3663, Radio and Television Broadcasting and Communication Equipment

SIC 3669, Communications Equipment, NEC

SIC 3671, Electron Tubes

SIC 3672, Printed Circuit Boards

SIC 3674, Semiconductors and Related Devices

SIC 3675, Electronic Capacitors

SIC 3676, Electronic Resistors

SIC 3677, Electronic Coils,

Transformers, and Other Inductors SIC 3678, Electronic Connectors SIC 3695, Magnetic and Optical Recording Media

Eight complete industries were transferred into this subsector from 1987 Major Group 38, Measuring, Analyzing and Controlling Instruments; Photographic, Medical and Optical Goods; Watches and Clocks. Those industries are:

SIC 3812, Search, Detection, Navigation, Guidance, Aeronautical, and Nautical Systems and Instruments

SIC 3822, Automatic Controls for Regulating Residential and Commercial Environments and Appliances

SIC 3823, Industrial Instruments for Measurement, Display, and Control of Process Variables; and Related Products

SIC 3824, Totalizing Fluid Meters and Counting Devices

SIC 3826, Laboratory Analytical Instruments

SIC 3844, X-Ray Apparatus and Tubes and Related Irradiation Apparatus SIC 3845, Electromedical and

Electrotherapeutic Apparatus SIC 3873, Watches, Clocks, Clockwork Operated Devices, and Parts

These 34 complete industries were transferred into this new subsector for one or more of the following reasons: (1) the changes were in response to public requests; (2) the changes were supported by similar processes; and (3) the changes produced international comparability.

One industry, SIC 3825, Instruments for Measuring and Testing of Electricity and Electrical Signals, moved in its entirety to this subsector, but was split;

portable instrument transformers to NAICS industry, Electronic Coil, Transformer, and other Inductor Manufacturing, and the rest going to NAICS industry, Instruments for Measuring and Testing of Electricity and Electrical Signal Manufacturing.

Two new industries were formed from very similar activities that were formerly partly included in manufacturing and partly in services.

Prerecorded Compact Disk, Except Software, Tape, and Record Manufacturing was formed from part of 1987 SIC 3652, Phonograph Records and Prerecorded Audio Tapes and Disks, and from part of 1987 SIC 7819, Services Allied to Motion Picture Production.

Reproduction of Software was created from part of 1987 SIC 7372, Prepackaged Software. The ECPC recognizes that some establishments combine the production of prepackaged software and the production of other prerecorded compact disks, tapes, and records and that the production process is often the same. Therefore, it may be necessary to combine these activities into one industry. The ECPC requests specific comments on this proposal. (The publishing portions of these three 1987 SIC industries have been moved to the new NAICS Information sector.) These changes are made in response to an industry proposal, to improve international comparability, and to recognize that the production of prepackaged software is a manufacturing, not a services, activity.

Eleven activities were transferred into 1997 Computer and Electronic Product Manufacturing.

Point of sales terminals and fund transfer devices were transferred from 1987 SIC 3578, Calculating and Accounting Machines, Except Electronic Computers, into Other Computer Peripheral Equipment Manufacturing, in response to a proposal from the industry and to create a better production-oriented industry.

Time clocks and other time recording devices were transferred from 1987 SIC 3579, Office Machines, NEC, into Watch, Clock and Part Manufacturing. This improves international comparability and is supported by similarity in production processes.

Phonograph records and prerecorded audio tapes and disks, except record publishing, were transferred from 1987 SIC 3652, Phonograph Records and Prerecorded Audio Tapes and Disks, into Prerecorded Compact Disk, Tape, and Record Manufacturing. This improves international comparability and is supported by similarity in production processes.

Telephone and telegraph apparatus, except telephone transformers and consumer external PC modems, were transferred from 1987 SIC 3661, Telephone and Telegraph Apparatus, into Telephone Apparatus Manufacturing. This improves international comparability and is supported by similarity in production processes.

The communication equipment formerly in 1987 SIC 3679, Electronic Components, NEC, was transferred into Broadcast and Studio Equipment Manufacturing for Radio, TV, and Cable. This improves international comparability and is supported by similarity in production processes.

Other electronic components, including loaded printed circuit boards, were transferred from 1987 SIC 3679, Electronic Components, NEC, into Other Electronic Component Manufacturing. This improves international comparability and is supported by similarity in production processes.

Other measuring and controlling devices, except medical thermometers, were transferred from 1987 SIC 3829, Measuring and Controlling Devices, NEC, into Other Measuring and Controlling Device Manufacturing. This improves international comparability and is supported by similarity in production processes.

Bar code scanners were transferred from 1987 SIC 3699, Electrical Machinery, Equipment and Supplies, NEC, into Other Computer Peripheral Equipment Manufacturing. This improves international comparability and is supported by similarity in production processes.

Reproduction of software was transferred from 1987 SIC 7372, Prepackaged Software, into Reproduction of Software. This improves international comparability and is supported by similarity in production processes.

Reproduction of video was transferred from 1987 SIC 7819, Services Allied to Motion Picture Production, into Magnetic and Optical Media Manufacturing. This improves international comparability and is supported by similarity in production processes.

Clock and watch springs were transferred from 1987 SIC 3495, Wire Springs, into Watch, Clock, and Part Manufacturing. This improves international comparability with Mexico, Canada, and the ISIC.

There are 29 industries in this new subsector. For time series linkage 19 of the 29 1997 industries are comparable within three percent of the old 1987 industries.

Part IV—Proposed New Industry Structure for Furniture Manufacturing

Section A-NAICS Structure

North American Industry Classification System (NAICS)

Agreement Number 14

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following subsector:

Furniture Manufacturing

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on September 27, 1995 -September 29, 1995 in Mexico City, Mexico.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	9/29/95 9/29/95
United States	/S/ Jack E. Triplett.	9/29/95

## Attachment 1—NAICS Structure

XX Furniture Manufacturing
XXX Furniture Manufacturing
XXXX Mattress Manufacturing
XXXX Blind and Shade Manufacturing
XXXX Wood Furniture Manufacturing
XXXX Metal Furniture Manufacturing
XXXX Other Furniture Manufacturing

Attachment 2—North American Industry Classification System

Draft Classification for:

Furniture Manufacturing

Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industrial classification for these industries.

The draft classification applies to the subsector, Furniture Manufacturing. This subsector contains one industry group and five industries. The subsector will be part of the Manufacturing sector of the classification.

#### A General Outline

Furniture Manufacturing includes establishments that produce articles such as chairs, beds, mattresses, dressers, tables and desks for human comfort, convenience and utility. Processes used in the manufacture of furniture include the cutting, bending, molding, laminating and assembly of such materials as wood, metal, glass, plastics, and rattan. In addition, design and fashion trends play an important part in the production of furniture. The production process for furniture is not solely bending metal, cutting and shaping wood, or extruding and molding plastic. The integrated design of the article for esthetic qualities, and to carry out its function efficiently, is also a major part of the process of manufacturing furniture, though design services are also sometimes purchased by furniture manufacturers from industrial designers.

Furniture manufacturing establishments tend to specialize in making articles primarily from one material, such as wood or metal, because the production processes required to make a wooden table, for example, are quite different from the production processes for metal tables. However, it is unusual to make furniture exclusively from a single input. A wooden table might have metal brackets and a wooden chair a fabric or plastic seat

Some of the processes used in furniture manufacturing are similar to processes that are used in other segments of manufacturing. For example, cutting and assembly occurs in the production of wood trusses that are classified in the Wood Product Manufacturing, Except Furniture subsector. However, the multiple processes that distinguish wood furniture manufacturing from wood product manufacturing warrant inclusion of wooden furniture manufacturing in the Furniture Manufacturing subsector. Metal furniture manufacturing uses techniques that are also employed in the manufacturing of roll formed products in the Fabricated Metal Product Manufacturing sector. The molding

process for plastic furniture is similar to the molding of other plastic products. However, plastic furniture producing establishments tend to specialize in furniture.

Though the production processes, products, and industry practices in furniture manufacturing are relatively mature ones, the existing classification structures in the three North American countries differed so extensively that substantial restructuring in all three countries was required in order to achieve international comparability. Even so, international comparability could be achieved only at a relatively high level of aggregation (for example, wood furniture manufacturing). Barriers to further expansion in NAICS detail are discussed in the following section, and additional information may be provided by countries in discussions of their own national industries.

# Limitations and Constraints of the Classification

In the Furniture Manufacturing industries, most activities that were identified in one country exist in the others. However, often an activity is not economically significant to the same degree in all countries. For example, wood office furniture manufacturing in Canada is too small to publish, and wood store furniture manufacturing is too small to publish in both Canada and Mexico.

It is not always possible to separately identify production process industries for end use categories. For example, United States manufacturers tend to specialize in household furniture or office furniture because differences in uses require differences in production. However, in Mexico household and office furniture are often produced in the same establishment, and some blurring of the household/office distinction is apparent even in the U.S.

For these reasons, only broad categories for wood and metal furniture and furniture made from other materials were created for NAICS. Each country will publish additional categories that comprise subdivisions of NAICS industries to present data for activities that are nationally significant.

For those users requiring detailed commodity information, each country will publish information on the products of these industries. Efforts are also underway to harmonize the commodity classifications to allow for greater comparability of these statistics.

#### Relationship to ISIC

Most 4-digit NAICS industries in this subsector are contained within Class 3610, Manufacture of Furniture, of the

current International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) of the United Nations. A notable exception is the manufacture of blinds and shades that ISIC classifies into different ISIC divisions by type of input material. In North America, production of blinds and shades of multiple materials occurs in a single establishment, so it is neither possible nor desirable to separate them by type of material in the classification system. For this reason, both Mexico and the United States currently classify all blind and shade manufacturing in a single industry. Other differences between NAICS and ISIC include the classification of wood and metal partitions and serving carts, which are placed in the respective wood or metal products divisions of ISIC. In NAICS, these manufacturing activities are placed in Furniture Manufacturing since the manufacturing processes are essentially identical to those used for

In spite of these differences, this NAICS subsector is substantially the same as ISIC Class 3610, because most of the production in this subsector occurs in the industries that are compatible with this ISIC class.

# Some Changes to the National Classifications

For Canada, the NAICS Furniture Manufacturing subsector restructures the existing classification from an end use classification to a production process and input form, i.e., into wood, metal, and other furniture industries. In the case of wood furniture, the Canadian classification was structured both by input raw material (wood) and by end use, i.e., wooden household and upholstered household furniture. For furniture of metal and other materials, Canadian industries were restructured to the NAICS pattern. Other Canadian changes include the movement of wooden kitchen cabinets and bathroom vanities from the Wood Industries major group to this subsector, and the grouping of all kinds of shades, blinds and window hardware into a single NAICS industry.

For Mexico, the significant change is one of concept. Formerly, Mexico had no separately identified furniture subsector. Thus, this subsector will be entirely new. Changes at the industry level are relatively small, as the current structure in Mexico classifies wood furniture in the wood product manufacturing industries, metal furniture in the fabricated metal manufacturing industries, etc.

For the United States, changes parallel those in Canada. The existing

U.S. structure classifies furniture by both inputs and end use in some detail. Like Canada, the U.S. structure has considerable detail for wood furniture, but unlike Canada, the U.S. also has substantial detail for metal furniture. A considerable amount of internal restructuring was required to achieve the NAICS design. However, the U.S. will retain substantial national industry detail below the level of the NAICS Furniture Manufacturing industries, e.g., wood household furniture is distinguished from wood office furniture at the 5-digit national detail level.

Another important change for the United States is the inclusion of custom furniture in this sector. The manufacture of custom furniture was formerly classified in the retail sector. The change was made to agree with the Canadian and Mexican classification of the activity because the Canadian and Mexican treatment meets the production-oriented criterion for NAICS. Other changes include the movement of wood kitchen cabinets and wooden chair frames from the 1987 SIC Lumber and Wood Products, Except Furniture major group because the production processes are essentially identical to those for furniture.

#### Achievement of Objectives

The classification meets the objectives for the North American Industry Classification System (NAICS). It includes industries that group establishments with similar production processes, that is, it applies the production-oriented economic concept. In the main, the hierarchical structure of the classification also follows the production concept.

The classification achieves comparability for the three participating countries. Based on existing data, all three countries expect to be able to publish data regularly at the industry (4-digit) level of the structure. All countries agree on the detailed definitions of the industries.

Other objectives of the NAICS project are not as relevant in this area of the classification as in others. These objectives are the delineation of new and emerging industries, service industries and industries engaged in the production of advanced technologies. The industrial sector in question is relatively mature, generally produces goods and has employed relatively stable technology. Therefore, the emphasis is on the objectives listed above.

The industries have high specialization ratios, and they are economically significant. The detail (4digit) level and structures of the classification are balanced in size. This enhances the classification's suitability for sampling and other aspects of survey operations. Finally, though disruptions to time series exist, the major changes are well identified and can be taken into account in linking time series.

Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number

of reasons 4-digit industries in the NAICS industry subsector presented in Part IV, Section A—Attachment 1, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS

classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the NAICS industry subsector covered in Part IV of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

TABLE 1

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XX	Furniture Manufacturing:			
XXX	Furniture Manufacturing:			
XXXX	Mattress Manufacturing	E	2515	Mattresses and Bedsprings.
XXXX	Blind and Shade Manufacturing	E	2591	Drapery Hardware and Blinds and Shades.
XXXX	Wood Furniture Manufacturing:			
XXXXX	Wood Household Furniture Manufacturing, Except Upholstered.	R	*2426	Hardwood Dimension and Flooring Mills (wooden chair frames and chair seats).
			*2499	Wood Products, NEC (wood laundry hampers).
			2511	Wood Household Furniture, Except Upholstered.
			2517	Wood TV and, Radio Cabinets.
			*5712	Furniture Stores (custom made furniture except cabinets).
XXXXX	Wood Kitchen Cabinet Manufacturing	R	2434	Wood Kitchen Cabinets.
			*5712	Furniture Stores (custom wood cabinets).
XXXXX	Upholstered Wood Household Furniture Manufacturing	E	2512	Wood Household Furniture, Upholstered.
XXXXX	Wood Office and Public Building Furniture Manufacturing.	R	*2426	Hardwood Dimension and Flooring Mills (office chair frames and chair seats).
	g.		*2521	Wood Office Furniture.
			*2531	Public Building and Related Furniture (wood furniture for public buildings).
			*2599	Furniture and Fixtures, NEC (wood industrial work benches and stools, and other wood furniture such as ship furniture).
			*3952	Lead Pencils, Crayons, and Artists' Materials (wood drafting tables and boards).
XXXXX	Wood Office and Store Fixture, Partition, Shelving, and Locker Manufacturing.	R	*2541	Wood Office and Store Fixtures, Partitions, Shelving, and Lockers (except custom architectural woodwork, millwork, and fixtures).
XXXXX	Custom Architectural Woodwork, Millwork, and Fixtures.	N	*2541	Wood Office and Store Fixtures, Partitions, Shelving, and Lockers (architectural woodwork, millwork, and fixtures).
XXXX	Metal Furniture Manufacturing:			
XXXXX	Metal Household Furniture Manufacturing	R	2514	Metal Household Furniture.
	-		*3499	Fabricated Metal Products, NEC (metal household frames and furniture parts).
XXXXX	Metal Office and Public Building Furniture Manufacturing.	R	*2522	Office Furniture, Except Wood (metal office furniture).
			*2531	Public Building and Related Furniture (metal furniture for public buildings).
			*2599	Furniture and Fixtures, NEC (metal industrial work benches and stools, and other metal furniture such as ship furniture).
			*3499	Fabricated Metal Products, NEC (metal frames and furniture parts).
			*3952	Lead Pencils, Crayons, and Artists' Materials (metal drafting tables and boards).
			*3999	Manufacturing Industries, NEC (barber and beauty chairs).
XXXXX	Metal Office and Store Fixture, Partition, Shelving and Locker Manufacturing.	R	*2542	Except Wood (metal office and store fixtures, partitions,
XXXX	Other Furniture Manufacturing	R	*2499	shelving, and lockers).  Wood Products, NEC (laundry hampers made from rattan,
			2510	reed or willow)
			2519 *2522	Household Furniture, NEC.  Office Furniture, Except Wood (office furniture not made of wood or metal).
			*2531	,

# TABLE 1—Continued

1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
		*2542 *2599	Except Wood (office and store fixtures, partitions, shelving, and lockers not made of metal).

The definitions of status codes are as follows: E—existing industry; N—new industry; R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

# TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
2426	Hardwood Dimension and Flooring Mills:	
	Hardwood Flooring	Millwork Manufacturing, Including Flooring (pt) (Included in the
		Wood Product Manufacturing, Except Furniture subsector).
	Stock and Turnings	Other Wood Product Manufacturing (pt) (Included in the Wood
	Office Chair France and Chair Coate	Product Manufacturing, Except Furniture subsector).
	Office Chair Frames and Chair Seats	Wood Office and Public Building Furniture Manufacturing (pt). Wood Household Furniture Manufacturing, Except Upholstered
	Chair Frames for Nonupholstered Furniture (Household).	(pt).
	Chair Frames for Upholstered Furniture (House-	Upholstered Wood Household Furniture Manufacturing (pt).
	hold).	priorition would reduce the armital of warranted that the state of the
	Hardwood Dimension Except Flooring	Hardwood Dimension Mills (Included in the Wood Product
		Manufacturing, Except Furniture subsector).
2434	Wood Kitchen Cabinets	Wood Kitchen Cabinet Manufacturing (pt).
2499	Wood Products, NEC:	
	Wood Tubs and Vats, Jewelry and Cigar Boxes	Other Wood Container Manufacturing (pt) (Included in the
		Wood Product Manufacturing, Except Furniture subsector).
	Wood Laundry Hampers	Wood Household Furniture Manufacturing, Except Upholstered
	Laundry Hampers Made from Rattan, Reed or	(pt). Other Furniture Manufacturing (pt).
	Willow.	Other Furniture Manufacturing (pt).
2511@	Wood Household Furniture, Except Upholstered	Wood Household Furniture Manufacturing, Except Upholstered
	, , , , , , , , , , , , , , , , , , , ,	(pt).
2512	Wood Household Furniture, Upholstered	Upholstered Wood Household Furniture Manufacturing.
2514	Metal Household Furniture	Metal Household Furniture Manufacturing (pt).
2515	Mattresses and Bedsprings	Mattress Manufacturing.
2517@	Wood TV and, Radio Cabinets	Wood Household Furniture Manufacturing, Except Upholstered
0540@	Llavachald Comitons NEC	(pt).
2519@ 2521	Household Furniture, NEC	Other Furniture Manufacturing (pt).  Wood Office and Public Building Furniture Manufacturing (pt).
2522@	Office Furniture, Except Wood:.	wood Office and Fublic Building Furniture Mandiacturing (pt).
2022	Metal Office Furniture	Metal Office Furniture Manufacturing (pt).
	Office Furniture Not Made of Wood or Metal	Other Furniture Manufacturing (pt).
2531@	Public Building and Related Furniture:	3 (1 /
	Blackboards	All Other Miscellaneous Manufacturing (pt) (To Be Included in
		Miscellaneous Manufacturing subsector).
	Seats for Motor Vehicles	Motor Vehicle Fabric Accessory and Seat Manufacturing (pt)
		(Included in Transportation Equipment Manufacturing sub-
	Metal Furniture for Public Building	sector).  Metal Office and Public Building Furniture Manufacturing (pt).
	Wood Furniture for Public Building	Wood Office and Public Building Furniture Manufacturing (pt).
	Other Furniture Not Made of Wood or Metal for	Other Furniture Manufacturing (pt).
	Public Buildings.	3 (1 /
2541@	Wood Office and Store Fixtures, Partitions, Shelv-	
	ing, and Lockers:	
	Except Architectural Woodwork, Millwork and	Wood Office and Store Fixture, Partition, Shelving and Locker
	Fixtures.	Manufacturing (pt.).
	Custom Architectural Woodwork, Millwork and	Custom Architectural Woodwork, Millwork, and Fixtures.
2542@	Fixtures. Partitions and Fixtures, Except Wood:	
2542 @	Metal Office and Store Fixtures, Partitions,	Metal Office and Store Fixture, Partition, Shelving and Locker
	Shelving, and Lockers.	Manufacturing (pt).
	Office and Store Fixtures, Partitions, Shelving,	Other Furniture Manufacturing (pt).
	and Lockers Not Made of Metal.	
2591	Drapery Hardware and Blinds and Shades	Blind and Shade Manufacturing.
2599@	Furniture and Fixtures, NEC:	
	Hospital Beds	Orthopedic, Prosthetic and Surgical Appliance and Supply
		Manufacturing (pt) (To Be Included in Miscellaneous Manufacturing subsector)
	I	facturing subsector).

# TABLE 2—Continued

1987 SIC code	1987 SIC description	1997 U.S. description
	Metal Industrial Work Benches and Stools, and Other Metal Furniture Such As Ship Furniture. Wood Industrial Work Benches and Stools, and Other Wood Furniture Such As Ship Furniture.	Metal Office and Public Building Furniture Manufacturing (pt).  Wood Office and Public Building Furniture Manufacturing (pt).
3499	Other Furniture and Fixtures	Other Furniture Manufacturing (pt).
0400	Metal Frames and Furniture Parts, Household Metal Frames and Furniture Parts, Office Powder Metallurgy	Metal Household Furniture Manufacturing (pt).  Metal Office and Public Building Furniture Manufacturing (pt).  Metal Stamping and Powder Metallurgy Manufacturing (pt) (Included in Fabricated Metal Product Manufacturing subsec-
	Metal Boxes	tor).  Metal Shipping Container, Barrel, Drum, Keg, Pail, Bin, Box, etc. Manufacturing (pt) (Included in Fabricated Metal Product Manufacturing subsector).
Safe and Vault Locks	Hardware Manufacturing, Including Locks (pt) (Included in Fabricated Metal Product Manufacturing subsector)	Manufacturing Subsector).
	Metal Aerosol Valves  Other Metal Products	Other Valve and Pipe Fitting Manufacturing (pt) (Included in Fabricated Metal Product Manufacturing subsector).  All Other Miscellaneous Fabricated Metal Product Manufacturing (pt) (Included in Fabricated Metal Product Manufacturing subsector).
3952@	Lead Pencils, Crayons, and Artist's Materials:	,
	Metal Drafting Tables and Boards	Metal Office and Public Building Furniture Manufacturing (pt). Wood Office and Public Building Furniture Manufacturing (pt). Printing Ink Manufacturing (pt) (Included in Chemical Manufacturing subsector).
	Other	Lead Pencil and Art Goods Manufacturing (pt) (To be included in Miscellaneous Manufacturing subsector).
3999	Manufacturing Industries, NEC:.	, ,
	Beauty and Barber Chairs  Burnt Wood Articles	Metal Office and Public Building Furniture Manufacturing (pt).  Other Wood Product Manufacturing (pt) (Included in Wood Product Manufacturing, Except Furniture subsector).
	Fur Bleaching, Currying, Scraping, Tanning and Dyeing.	Leather and Hide Tanning and Finishing Manufacturing (pt) (Included in Leather and Allied Product Manufacturing subsector)
	Lamp Shades of Paper and Textile	Other Lighting Equipment Manufacturing (pt) (Included in Electrical Equipment, Appliance and Component Manufacturing subsector).
	Matches	Other Miscellaneous Chemical Product Manufacturing (pt) (Included in Chemical Manufacturing subsector).
	Metal Products, Such As Combs, Hair Curlers, Etc	All Other Fabricated Metal Product Manufacturing (pt) (Included in Fabricated Metal Product Manufacturing subsector).
	Curlers, Etc	All Other Plastic Product Manufacturing (pt) (Included in Rubber and Plastic Product Manufacturing subsector).
	Flexographic Printing Eyeglass Frames for the Trade.  Gravure Printing Eyeglass Frames for the Trade	Commercial Flexographic Printing (pt) (Included in Printing and Related Support Activities subsector).  Commercial Gravure Printing (pt) (Included in Printing and Re-
	Lithographic Printing Eyeglass Frames for the	lated Support Activities subsector).  Commercial Lithographic Printing (pt) (Included in Printing and
	Trade.  Screen Printing Eyeglass Frames for the Trade	Related Support Activities subsector).  Commercial Screen Printing (pt) (Included in Printing and Re-
	Other Printing Eyeglass Frames for the Trade	lated Support Activities subsector).  Other Commercial Printing (pt) (Included in Printing and Relat-
	Tape Measures	ed Support Activities subsector). Hand and Edge Tool Manufacturing (pt) (Included in Fabricated
	Other	Metal Product Manufacturing subsector).  All Other Miscellaneous Manufacturing (pt) (To Be Included in Miscellaneous Manufacturing subsector).
5712	Furniture Stores: Custom Made Furniture, Except Cabinets	Wood Household Furniture Manufacturing, Except Upholstered
	Custom Wood Cabinets Other Than Custom Made Furniture	(pt). Wood Kitchen Cabinet Manufacturing (pt). To Be Included in the Retail sector.

The abbreviation "pt" means "part of", @ means time series break has been created that is greater than 3% of the 1992 value of shipments for the 1987 SIC industry. The abbreviation NEC is used for Not Elsewhere Classified.

Description of Changes to the U.S. System

A number of the changes listed in this section were made for reasons of international comparability. Where one or more of the three North American countries had different definitions of an industry classification, adjustments to the definitions in one or more countries were required. In constructing NAICS, the three countries agreed to move, where change was required to attain international comparability, in the direction of the country or countries whose existing classification definitions most closely corresponded to the production-oriented concept adopted for NAICS. Cases where the U.S. changed are listed below; other cases where Canada or Mexico moved toward the U.S. classification are not, of course. listed in this section.

Three activities were transferred out of 1987 SIC Furniture major group.

Motor vehicle seats were transferred from part of 1987 SIC 2531, Public Building and Related Furniture, into Motor Vehicle Fabric Accessory and Seat Manufacturing in the 1997 NAICS subsector for Transportation Equipment Manufacturing. This change was made for international comparability and because there is very little production similarity between the manufacture of automobile seats and the products that are in 1987 SIC 2531.

Hospital beds were transferred from part of 1987 SIC 2599, Furniture and Fixtures, NEC, into Orthopedic, Prosthetic, and Surgical Appliance and Supply Manufacturing in the 1997 NAICS subsector for Miscellaneous Manufacturing. This change was necessary to align the U.S. classification to that of Canada and Mexico.

Blackboards were transferred from part of 1987 SIC 2531, Public Building and Related Furniture, into All Other Miscellaneous Manufacturing in the 1997 NAICS subsector for Miscellaneous Manufacturing. This change was necessary to align the U.S. classification system with that of Mexico.

Eight activities were transferred into the 1997 NAICS Furniture Manufacturing subsector. Three of the eight were transformed from 1987 SIC NEC industries.

Wooden chair frames and seats were transferred from part of 1987 SIC 2426, Hardwood Dimension and Flooring Mills, and classified in this subsector. This change was necessary to align the U.S. classification with that of Mexico and Canada, and because the production processes are similar.

Wood laundry hampers were transferred from part of 1987 SIC 2499, Wood Products, NEC, and placed by component material in their respective NAICS industries. This change was necessary to align the U.S. classification with that of Canada.

Custom wood household furniture was transferred from part of 1987 Retail Industry SIC 5712, Furniture Stores, into Wood Household Furniture. This change was necessary to align the U.S. classification with that of Mexico and Canada, and because the production process is essentially that of furniture manufacturing and the retailing activity is subsidiary.

Wood kitchen cabinets were transferred from 1987 SIC Major Group 24, Lumber and Wood Products, Except Furniture. This change reflects production processes that are essentially identical with those for furniture. The change also facilitated and increased the international comparability with Canada and Mexico.

Custom wood kitchen cabinets were transferred from part of 1987 Retail SIC 5712, Furniture Stores, into Wood Kitchen Cabinet Manufacturing, for international comparability, as noted above.

Drafting tables and boards were transferred from 1987 SIC 3952, Lead Pencils, Crayons, and Artists' Materials, and classified in the Furniture Manufacturing subsector. This change was necessary to align the U.S. classification with that of Canada and Mexico, and because the production process is similar to other furniture manufacturing.

Metal frames and furniture parts were transferred from 1987 SIC 3499, Fabricated Metal Products, NEC, and classified in the Furniture Manufacturing subsector. This change was necessary to align the U.S. classification with that of Canada.

Barber and beauty chairs were transferred from 1987 SIC 3999, Manufacturing Industries, NEC, into Metal Office Furniture Manufacturing. This change was necessary to reflect the common production processes and similarities between beauty and barber shop chair manufacturers and other furniture manufacturers.

A new industry was created for Custom Architectural Woodwork, Millwork, and Fixtures from part of SIC 2541, Wood Office and Store Fixtures, Partitions, Shelving and Lockers.

Also several activities were transferred within the Furniture Manufacturing subsector.

In addition, 1987 SIC 2517, Wood TV and Radio Cabinets, was combined with Wood Household Furniture

Manufacturing because production in 1987 SIC 2517 has declined in the U.S. and the production processes are similar in both industries.

The number of Furniture Manufacturing industries declined from 13 in 1987 to 12 in 1997. For time series linkage, seven of the 13 1987 industries are comparable within three percent of the 1997 industries.

Part V—Proposed New Industry Structure for Printing and Related Support Activities.

Section A—NAICS Structure

North American Industry Classification System (NAICS)

Agreement Number 15

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following subsector:

Printing and Related Support Activities

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on September 27, 1995-September 29, 1995 in Mexico City, Mexico.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	9/29/95 9/29/95
United States	/S/ Jack E. Triplett.	9/29/95

Attachment 1—NAICS Structure

XX Printing and Related Support Activities XXX Printing and Related Support Activities

XXXX Printing

XXXX Support Activities for Printing

Attachment 2—North American Industry Classification System

Draft Classification for: Printing and Related Support Activities

Representatives of the statistical agencies of Canada, Mexico, and the

United States agree to a draft industrial classification for these industries.

The draft classification applies to the subsector, Printing and Related Support Activities. The subsector is subdivided into a single industry group and two industries. The subsector will be part of the Manufacturing sector of the classification.

#### A General Outline

Printing and Related Support
Activities industries print products such
as newspapers, books, periodicals,
business forms, greeting cards, and
other material. Support activities, such
as bookbinding, plate making, and data
imaging are also included in this
subsector. These activities are an
integral part of the printing industry,
and a product (a printing plate, a bound
book, or a computer disk or file) that is
an integral part of the printing industry
is almost always provided by these
operations.

Processes used in printing include a variety of methods used to transfer an image from a plate, screen, or computer file to some medium, such as paper, plastic, metal, textile articles or wood. The most prominent of these methods is to transfer the image from a plate or screen to the medium (lithographic, gravure, screen and flexographic printing). A rapidly growing new technology uses a computer file to "drive" the printing mechanism directly to create the image (non-impact printing). A number of important boundary issues involving printing and other sectors are noted in the Some Changes to National Classifications

In contrast to many other classification systems that locate publishing of printed materials in manufacturing, NAICS locates the publishing of printed products in a separate subsector, Publishing, which is part of the new NAICS Information sector, to be published separately. Though printing and publishing are often carried out by the same enterprise (a newspaper, for example), it is less and less the case that these distinct activities are carried out in the same establishment. More information on this change is contained in the text to the proposed NAICS Information sector.

# Limitations and Constraints of the Classification

Most of the printing activities that take place in one country exist in the others. It is not possible in all countries to identify separately production process industries or specialized end use production categories. For example, in Canada and the United States, unique production establishments exist for the printing of books and business forms, and these processes can be recognized in the U.S. classification. In Mexico, however, book or business forms printers also print other types of products. Similarly, printing in Canada and the United States occurs largely in establishments that use a single printing process, such as lithographic or screen printing; in Mexico, diverse types of printing equipment are used in the same establishment.

For these reasons, only broad categories for printing (of all types) and support activities for printing were created for NAICS. Each country will publish additional categories that comprise subdivisions of NAICS industries, to present data for activities that are nationally significant.

For those users requiring detailed commodity information, each country will publish information on the products of these industries. Efforts are also underway to harmonize the commodity classifications to allow for greater comparability of these statistics.

#### Relationship to ISIC

Both 4-digit industries in this subsector are contained within Division 22, Publishing Printing, and Reproduction of Recorded Media, of the current Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) of the United Nations. However, two activities that are included in the NAICS Printing and Related Support Activities subsector are classified elsewhere in ISIC. Printing on textile articles is included in ISIC 1729, Manufacture of Other Textiles, NEC. Lithographic and gravure commercial printing of labels and tags is included in ISIC 2109, Manufacture of Other Articles of Paper and Paperboard.

# Some Changes to the National Classifications

For all three countries, publishing, including integrated publishing and printing establishments, has been moved out of the Printing and Related Support Activities subsector into the new NAICS Information sector.

For Canada, a major change to the Printing and Related Support Activities subsector is to move printing on purchased fabric articles (mostly "T" shirts) from the Clothing Industries major group to this subsector. The production process involved here is printing, and not the manufacture of clothing. Another change is the redefinition of certain types of printing, sometimes referred to as "quick printing." This printing is done in relatively small, often "store front"

establishments; these establishments use small printers, and usually bundle printing with other services, such as mailing, fax and similar types of activities. Because printing is only one of a number of services performed in the same establishment, "quick printers" have been located in the NAICS Management, Employment, Administrative and Support Services subsector. This redefinition must be carefully constructed to ensure that commercial printing is not misclassified in the Management, Employment, Administrative and Support Services subsector.

For Mexico, changes to this subsector are minor.

For the United States, changes parallel those made for Canada. Printing on purchased fabric articles and the redefinition of quick printing were made for the United States, as they were in Canada. Printing on signs and advertising specialties was also moved here from its current U.S. classification in Miscellaneous Manufacturing in order to attain comparability with Canada and Mexico, and because the production process is primarily printing. A similar change, made for the identical reasons, involves printing on tags and labels.

## Achievement of Objectives

The classification meets the objectives for the North American Industry Classification System (NAICS). It includes industries that group establishments with similar production processes, that is, it applies the production-oriented economic concept. In the main, the hierarchical structure of the classification also follows the production concept.

Other objectives of the NAICS project are not as relevant in this area of the classification as in others. These objectives are the delineation of new and emerging industries, service industries and industries engaged in the production of advanced technologies. The industrial sector in question is relatively mature, generally produces goods and has employed relatively stable technology. An evolving new technology in the printing industry involves the creation of a computer file that directly drives printing equipment. Thus, no printing plate is needed. This technology, however, does not yet account for a significant share of production in any of the three countries, and therefore has not been separated in the classification.

The industries have high specialization ratios, and they are economically significant. While disruptions to time series exist, they have been minimized. The statistical agencies can develop statistical "links," to enable the re-tabulation of time series on the new NAICS classification structure.

The classification achieves comparability for the three participating countries. Based on existing data, all three countries expect to be able to publish data regularly at the industry (4-digit) level of the structure. All countries agree on the detailed definitions of the industries.

Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the NAICS industry subsector presented in Part V, Section A—Attachment 1, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national

detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the NAICS industry subsector covered in Part V of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

TABLE 1

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XX XXX XXXX XXXXX XXXXX	Printing and Related Support Activities: Printing and Related Support Activities: Printing: Book Printing Commercial Lithographic Printing	E R	2732 *2752 *2771 *2782	Book Printing.  Commercial Printing, Lithographic (Except Quick Printing).  Greeting Cards (lithographic printing of greeting cards).  Blankbooks, Loose-leaf Binders and Devices (lithographic printing of checkbooks).
xxxxx	Commercial Gravure Printing	R	*3993 *3999 2754 *2771 *2782	Signs and Advertising Specialties (lithographic printing of advertising specialties).  Manufacturing Industries, NEC (lithographic printing of eyeglass frames for the trade).  Commercial Printing, Gravure.  Greeting Cards (gravure printing of greeting cards).  Blankbooks, Loose-leaf Binders and Devices (gravure printing of checkbooks).
xxxxx	Commercial Screen Printing	N	*3993 *3999 *2759 *2771 *2782	Signs and Advertising Specialties (gravure printing of advertising specialties).  Manufacturing Industries, NEC (gravure printing of eyeglass frames for the trade).  Commercial Printing, NEC (screen printing).  Greeting Cards (screen printing of greeting cards).  Blankbooks, Loose-leaf Binders and Devices (screen printing of checkbooks).
xxxxx	Commercial Flexographic Printing	N	*3993 *3999 *2759 *2771 *2782	Signs and Advertising Specialties (screen printing of advertising specialties).  Manufacturing Industries, NEC (screen printing of eyeglass frames for the trade).  Commercial Printing, NEC (flexographic printing).  Greeting Cards (flexographic printing of greeting cards).  Blankbooks, Loose-leaf Binders and Devices (flexographic printing of checkbooks).
xxxxx	Other Commercial Printing	R	*3993 *3999 *2759 *2771 *2782 *3993	Signs and Advertising Specialties (flexographic printing of advertising specialties).  Manufacturing Industries, NEC (flexographic printing of eyeglass frames for the trade).  Commercial Printing, NEC (other commercial printing).  Greeting Cards (other printing of greeting cards).  Blankbooks, Loose-leaf Binders and Devices (other printing of checkbooks).  Signs and Advertising Specialties (other printing of advertising specialties for the trade).
xxxxx xxxxx	Manifold Business Form PrintingBankbook, Loose-leaf Binder and Device	E R	*3999 2761 *2782	Manufacturing Industries, NEC (other printing of eyeglass frames for the trade).  Manifold Business Forms.  Blankbooks, Loose-leaf Binders and Devices (except checkbooks).
XXXXX XXXX XXXXX XXXXX	Manufacturing: Printing on Apparel  Support Activities for Printing: Tradebinding and Related Work	N E	*2396 2789 2791	Automotive Trimmings, Apparel Findings, and Related Products (Printing and Embossing on Fabric Articles).  Bookbinding and Related Work. Typesetting.

# TABLE 1—Continued

1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
		2796	Platemaking and Related Services.

The definitions of status codes are as follows: E—existing industry; L—null industry for the U.S.; N—new industry; R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
2711	Newspapers: Publishing, or Publishing and Printing.	Included in new Information sector.
2721	Periodicals: Publishing, or Publishing and Printing	Included in new Information sector.
2731	Books: Publishing, or Publishing and Printing	Included in new Information sector.
2732	Book Printing	Book Printing.
2741	Miscellaneous Publishing	Included in new Information sector.
2752	Commercial Printing, Lithographic (Except Quick Printing):	Commercial Lithographic Printing (pt.).
	Quick Printing	Included in Other Services sector.
2754	Commercial Printing, Gravure	Commercial Gravure Printing (pt).
2759@	Commercial Printing, NEC: Flexographic Printing Other Commercial Printing (pt)	Commercial Screen Printing (pt).
2761	Manifold Business Forms	Manifold Business Form Printing (pt).
2771@	Greeting Cards:	warmore beenless i offit i finding (pt).
21116	Lithographic Printing of Greeting Cards	Commercial Lithographic Printing (pt).
	Gravure Printing of Greeting Cards	Commercial Gravure Printing (pt).
	Flexographic Printing of Greeting Cards	Commercial Flexographic Printing (pt).
	Screen Printing of Greeting Cards	Commercial Screen Printing (pt).
	Other Printing of Greeting Cards	Other Commercial Printing (pt).
	Publishing Greeting Cards	Included in new Information Sector.
2782@	Blankbooks, Loose-leaf Binders and Devices:	morado in non microación codo.
	Lithographic Printing of Checkbooks	Commercial Lithographic Printing (pt).
	Gravure Printing of Checkbooks	Commercial Gravure Printing (pt).
	Flexographic Printing of Checkbooks	Commercial Flexographic Printing (pt).
	Screen Printing of Checkbooks	Commercial Screen Printing (pt).
	Other Printing of Checkbooks	Other Commercial Printing (pt).
	Blankbooks, Loose-leaf Binders and Devices	Blankbook, Loose-leaf Binder and Device Manufacturing.
2789	Bookbinding and Related Work	Tradebinding and Related Work.
2791@	Typesetting	Prepress Services (pt).
2796@	Platemaking and Related Services	Prepress Services (pt).
3993@	Signs and Advertising Specialties:	. ",
	Lithographic Printing of Advertising Specialties	Commercial Lithographic Printing (pt).
	Gravure Printing of Advertising Specialties	Commercial Gravure Printing (pt).
	Flexographic Printing of Advertising Specialties	Commercial Flexographic Printing (pt).
	Screen Printing of Advertising Specialties	Commercial Screen Printing (pt).
	Other Printing of Advertising Specialties	Other Commercial Printing (pt).
	Electric Signs	Electric Signs (Included in Electrical Equipment, Appliance, and
	Non-Electric Wood Signs	Component Manufacturing subsector).  Other Wood Product Manufacturing (pt) (Included in Wood Product Manufacturing, Except Furniture subsector).
	Non-Electric Metal Signs	All Other Fabricated Metal Product Manufacturing (pt) (Included in Fabricated Metal Product Manufacturing subsec-
	Non-Electric Plastics Signs	tor). All Other Plastic Product Manufacturing (pt) (Included in Rubber and Plastic Product Manufacturing subsector).
3999@	Manufacturing Industries, NEC:	ber and readile reductivialidiacturing subsectory.
3999@	Lithographic Printing of Eyeglass Frames for the Trade.	Commercial Lithographic Printing (pt).
	Gravure Printing of Eyeglass Frames for the Trade.	Commercial Gravure Printing (pt).
	Flexographic Printing of Eyeglass Frames for the Trade.	Commercial Flexographic Printing (pt).
	Screen Printing of Eyeglass Frames for the Trade.	Commercial Screen Printing (pt).
	Other Printing of Eyeglass Frames for the Trade Other	Other Commercial Printing (pt). Other Miscellaneous Manufacturing (pt) (To Be Included in Miscellaneous Manufacturing subsector).
2396@	Automotive Trimmings, Apparel Findings, and Related Products:	data data data da data da

# TABLE 2—Continued

1987 SIC code	1987 SIC description	1997 U.S. description
	Printing and Embossing on Fabric Articles Automotive Trimmings	Printing on Apparel.  Motor Vehicle Fabric Accessory and Seat Manufacturing (pt) (Included in Transportation Equipment Manufacturing subsector).
	Apparel Findings and Trimmings	Apparel Belts, Apparel Accessories, and Other Apparel Manufacturing (pt) (Included in Apparel Manufacturing subsector).
	Other Apparel Trimmings	All Other Miscellaneous Textile Product Mills (pt) (Included in Textile Product Mills subsector).

The abbreviation "pt" means "part of". @ means time series break has been created that is greater than 3% of the 1992 revenues for the 1987 SIC industry.

Description of Changes to the U.S. System

Three new industries were added to the 1997 industry structure for this industry subsector.

Commercial Screen Printing was created from part of 1987 SIC 2759, Commercial Printing, NEC; part of 1987 SIC 2771, Greeting Cards; part of 1987 SIC 2782, Blankbooks, Loose-leaf Binders, and Devices; part of 1987 SIC 3993, Signs and Advertising Specialties; and part of 1987 SIC 3999, Manufacturing Industries, NEC. This change was made in response to a proposal from the industry and it corresponds to the production-oriented industry concept accepted for NAICS.

Commercial Flexographic Printing was created from part of 1987 SIC 2759. Commercial Printing, NEC; part of 1987 SIC 2771, Greeting Cards; part of 1987 SIC 2782, Blankbooks, Loose-leaf Binders, and Devices; and part of 1987 SIC 3993, Manufacturing Industries, NEC, and part of 1987 SIC 3999, Manufacturing Industries, NEC. This change corresponds to the productionoriented industry concept accepted for NAICS.

Printing on Apparel was created from part of 1987 SIC 2396, Automotive Trimmings, Apparel Findings, and Related Products. This change was made for international comparability, and because the process involved is printing, not apparel manufacture.

Four industries were removed from this industry group and transferred to the new NAICS Information sector. They are:

1987 SIC 2711, Newspapers: Publishing, or Publishing and Printing. 1987 SIC 2721, Periodicals:

Publishing, or Publishing and Printing. 1987 SIC 2731, Books: Publishing, or Publishing and Printing.

1987 SIC 2741, Miscellaneous Publishing.

These four industries were transferred to the newly created Information sector in response to the increased use of electronic and other means for

information transformation, manipulation, and dissemination, and because the production processes that characterize publishing are neither printing nor manufacturing. Where printing of newspapers, periodicals and books take place in a separate establishment (increasingly the case), these printing activities remain in manufacturing. More information is contained in the text for the NAICS Information sector, published separately.

Two activities were transferred into the 1997 NAICS Printing and Related Support Activities subsector.

Advertising specialty manufacturing transferred from part of 1987 SIC 3993, Signs and Advertising Displays, into Commercial Printing, depending on the printing process.

Printing eyeglasses for the trade transferred from part of 1987 SIC 3999, Manufacturing Industries, NEC, into Commercial Printing, depending on the printing process. Transferring these two activities into the Printing and Related Support Activities subsector was necessary to align the U.S. classification with those of Canada and Mexico, and because the activities are printing processes.

One activity was transferred out of the 1977 NAICS subsector for Printing and Allied Industries.

Quick printing, 1987 industry code 2752 was transferred to the Other Services subsectors. This change was made to better conform with production services

Also, several activities were transferred within the Printing and Related Support Activities subsector. The number of printing industries decreased from 14 in 1987 to 11 in 1997. For time series linkage, 5 of the 14 1987 industries are comparable within three percent of the 1997 industries.

Part VI—Proposed New Industry Structure for Professional, Scientific and Technical Services

Section A—NAICS Structure

North American Industry Classification System

(NĂICS)

Agreement Number 16

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following industries: Professional, Scientific and Technical Services.

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on September 27, 1995-September 29, 1995 in Mexico City, Mexico.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	9/29/95 9/29/95
United States	/S/ Jack E. Triplett.	9/29/95

#### Attachment 1-NAICS Structure

XX Professional, Scientific and Technical Services

XXX Legal Services

XXXX Offices of Lawyers

Offices of Notaries XXXX

XXXX Other Legal Services

XXX Accounting, Tax Preparation, Bookkeeping and Payroll Services

XXXX Offices of Accountants

XXXX Tax Preparation, Bookkeeping and Payroll Services

XXX Architectural, Engineering and Related Services

XXXX Architectural Services

XXXX Engineering Services

XXXX Drafting Services XXXX **Building Inspection Services** 

XXXX Landscape Architecture Services

XXXX Surveying and Mapping Services

XXXX Geophysical Surveying Services

XXXX **Testing Laboratories** 

XXX Specialized Design Services

XXXX Interior Design Services XXXX **Industrial Design Services** 

XXXX Graphic Design Services

XXXX Other Specialized Design Services XXX Computer Systems Design and Related

XXXX Computer Systems Design and Related Services

XXX Management, Scientific and Technical Consulting Services

XXXX Management Consulting Services XXXX **Environmental Consulting Services** 

XXXX Other Scientific and Technical Consulting Services

XXX Scientific Research and Development Services

XXXX Research and Development in the Physical and Engineering Sciences

XXXX Research and Development in the Life Sciences

XXXX Research and Development in the Social Sciences and Humanities

XXX Advertising and Related Services

XXXX Advertising Agencies

XXXX Public Relations Services

XXXX Media Buying Agencies

XXXX Media Representatives

XXXX Display Advertising

XXXX Direct Mail Advertising

Advertising Material Distribution XXXX

XXXX Other Services Related to

Advertising

XXX Other Professional, Scientific and Technical Services

XXXX Market Research and Public Opinion Polling

XXXX Photography Services

XXXX Translation and Interpretation Services

XXXX Veterinary Services

XXXX All Other Professional, Scientific and Technical Services

Attachment 2—North American Industry Classification System

#### **Draft Classification for:**

Professional, Scientific, and Technical Services

Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industry classification for the Professional, Scientific, and Technical Service industries.

The subsector is further subdivided into nine industry groups and 37 industries. The placement of this subsector within the NAICS structure is not yet determined.

#### A General Outline

The statistical agencies of Canada, Mexico, and the United States have agreed to place major emphasis on improved services classifications in NAICS. In their July 26, 1994 statement of concept for NAIČS (FR, Vol. 59, No. 142, p. 38094), they stated: "Statistical agencies of the three countries agree to give special attention to developing production-oriented classifications for (a) new and emerging industries, (b) service industries in general \* \* \*.''

Past industry classifications have two analytical inadequacies. First, individual services industries are too few in number, which is another way of saying that they have been defined too broadly to be useful—they have combined too many disparate activities into a single industry definition. This criticism has been heard even in the U.S., which had more services industry detail in its 1987 Standard Industrial Classification Manual than was the case for most other classification systems. As indicated later in this outline, the detail problem has been addressed in NAICS by breaking out new services industries from many of the broad and heterogeneous industries in the former systems of all three countries.

A second problem in past services industry classifications is a general lack of a coherent structure. To take the 1987 U.S. SIC system as an example, though it had what in NAICS would be called a "subsector" for "Business Services," it was difficult to discern an organizational principle in this subsector, or the relation that the industries included in it had to each other or to the subsector as a whole. Moreover, engineering and architecture were not defined as business services at all, and were located in a different part of the classification. Again, this lack of coherent structure has been criticized.

In NAICS, organizing principles have been sought that will give coherence to NAICS services sectors and subsectors. The organizing principle of the Professional, Scientific, and Technical Services subsector is human capital, the knowledge and skills of the employees in the subsector.

A services firm is often in the business of selling the skills of its workers. When this is the case, the production process of a services producer depends essentially on the abilities and capabilities of its employees. Of course, human capital is important in other areas of services as well—medicine, for example. A broad interpretation of the principles of human capital could have led to the inclusion of other industries in this

subsector. For example, investment advisors and real estate appraisers also make available the particular knowledge and skills of their human capital

The distinguishing feature of the Professional, Scientific, and Technical Services subsector is the fact that most of the industries grouped in it have production processes that are almost wholly dependent on worker skills. In most of these industries, equipment and materials are not of major importance, unlike health care, for example, where "high tech" machines and materials are important collaborating inputs to labor skills in the production of health care. Thus, the establishments classified in this subsector are expertise sellers. Much of the expertise requires degrees, though not in every case. Moreover, differences in expertise and in training distinguish the industries that are classified in this subsector.

Because of the importance of services industries, and their rapid growth in North America, the three countries' statistical agencies have created a forward looking classification for this subsector that is intended to provide a framework for measuring services as they expand throughout the entire North American economy. For this reason, many NAICS industries in this subsector have been created even when they cannot at present be supported by all three countries. This is a different rule than the one followed in most of the traditional goods producing sectors. The following paragraphs provide a brief description of the content of each industry group and observations on issues that are of particular interest.

The Legal Services industry group includes Offices of Lawyers, Offices of Notaries and Other Legal Services. Offices of Lawyers are by far the largest industry in this group. Though many law firms specialize in particular forms of law practice, no acceptable way was found to further disaggregate this industry into more detailed industries that would be collectible in all three countries, and would apply to the operations of the industry in all three countries. In Canada and Mexico, Offices of Notaries are empowered to draft, approve, and execute legal documents and contracts. Such establishments do not exist in the United States. The Other Legal Services industry actually groups legal activities that are noncomparable in the three countries. In Canada, this industry includes offices of bailiffs that are involved in a mixture of activities, including enforcing court orders, serving writs and summonses, repossession of property and providing court house security. Bailiffs in Mexico

and the United States are employees of the courts and normally provide security, and serve court documents. For this reason, offices of bailiffs do not exist as establishments in the U.S. and Mexico. The Other Legal Services industry includes offices of paralegals in the United States. Though most paralegals in the U.S. are employees of other legal firms, separate establishments of paralegals are emerging, and are placed in the Other Legal Services industry. The Other Legal Services industry does not exist in Mexico, because neither bailiffs nor paralegals exist as independent establishments.

The Accounting, Tax Preparation, Bookkeeping and Payroll Services industry group includes establishments providing auditing, accounting, tax preparation, bookkeeping and billing, and payroll accounting services. The dominant expertise in this industry group is expertise in accounting. However, other activities that are sometimes done in accounting firms and sometimes in more specialized establishments (tax preparation, for example) are also located here. The United States will subdivide the Offices of Accountants industry to distinguish auditing accountants (Certified Public Accountants (CPAs)) from non-auditing accountants (non-CPAs).

The Architectural, Engineering and Related Services industry group includes establishments providing architectural, engineering, drafting, building inspection and surveying services. All of the proposed industries within this industry group are specialized and economically significant in Canada and the United States. However, three industries (Drafting Services, Surveying and Mapping Services and Geophysical Surveying Services) do not exist in Mexico. The Testing Laboratories industry includes establishments engaged in the provision of laboratory sampling and technical testing services, such as chemical analysis and nondestructive testing. It is located in this subsector because the industries in this industry group are major users of testing laboratory services and because of the processes used in the laboratories.

The Specialized Design Services industry group includes establishments providing interior, industrial, graphic and other specialized design services. It should be noted that the Architectural and Engineering Services industries also include establishments that are engaged in providing design services.

The Computer Systems Design and Related Services industry group includes establishments providing expertise in the field of information technologies. These establishments provide services such as custom programming services, systems design services, data center management services and technical consulting services. Though custom computer programming is in this sector, the reproduction of packaged software is in the NAICS Manufacturing sector, and software publishing and on-line retrieval services are in the new NAICS Information sector, to be published separately.

The Management, Scientific and **Technical Consulting Services industry** group includes establishments that advise and counsel clients on virtually all aspects of corporate operations, as well as those offering technical advice and counsel on non-management issues. Many kinds of consulting exist in a modern economy. This industry group brings together those consultants who, while having specific expertise, offer a wide range of services to their prospective clients. It is not the clients' business on which the consultants in this industry group have expertise, but rather, they have specialized knowledge with potential applications in a broad range of industries. Accordingly, those establishments that provide consulting services that are closely tied to a specific industry are classified in the sector or group of industries to which they are related. For example, agricultural consultants are included in the Agriculture sector. In addition, establishments that provide consulting services in conjunction with other services as part of an integrated process, or in conjunction with other sales, are excluded. For example, the provision of advice and counsel on financial matters is often related to or incidental to the sale of financial products, and is therefore included in the Finance and Insurance sector.

The Scientific Research and Development Services industry group includes establishments engaged in original investigation undertaken on a systematic basis to gain new knowledge (research) and/or in the application of research findings or other scientific knowledge for the creation of new or significantly improved products or processes (experimental development). The industries within this industry group are defined on the basis of the domain of research; that is, on the scientific expertise of the establishment.

The Advertising and Related Services industry group includes Advertising Agencies, Public Relations Services, Media Buying Agencies, Media Representatives, Display Advertising, Direct Mail Advertising, Advertising Material Distribution and Other Services Related to Advertising. These establishments are primarily engaged in preparing advertising campaigns, placing advertisements, or the delivery of advertising material to the general public.

The Other Professional, Scientific, and Technical Services industry group represents a residual grouping that includes Market Research and Public Opinion Polling, Photography Services, Translation and Interpretation Services, Veterinary Services and other activities that could not be placed within other industry groups.

# Limitations and Constraints of the Classification

Differences in the organization of activities within establishments, and differences in the economic significance of individual industries from country to country, were the major issues faced in the development of a common classification structure for this subsector. These issues were dealt with by grouping activities in a manner that recognized the different levels of integration and diversification of establishments while allowing each country to add industries where necessary to reflect the greater level of specialization or economic significance of particular industries in its national economy. Still, in some instances, proposed NAICS industries in this subsector do not exist in all countries.

Establishments that offer services to a broad spectrum of industries, and therefore do not require particular expertise in the client's own industry, are classified in this sector. However, the narrower interpretation imposes limits on studies of a more broadly defined "professional or knowledge-based sector." Uses requiring such a broad definition will require regrouping of NAICS industries in other sectors.

The identification of new and emerging industries is one of the principal goals of the NAICS project. Many users have expressed the wish that this goal be achieved while minimizing breaks in time series. However, these two objectives are more often than not conflicting, and the degree to which proposed NAICS industries relate to existing national classification systems varies from country to country.

#### Relationship to ISIC

Each of the NAICS industries created in this subsector can be assigned to a division of the current International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) of the United Nations. The majority of the NAICS industries are contained within ISIC Division 74, Other Business Activities. Other NAICS industries in this sector relate to ISIC Divisions 72, Computer and Related Activities and ISIC Division 73, Research and Development.

Changes to the National Classification

For Canada, the identification of a significant number of new industries represents the most important change to the 1980 Canadian Standard Industrial Classification (CSIC). Twenty-seven of the 37 proposed NAICS industries applicable in Canada are new. The industries of this sector are, for the most part, currently classified in CSIC 77, Business Service Industries. The expansion is particularly important for legal services (CSIC 7761), computer services (CSIC 7721), advertising services (CSIC 774), scientific and technical services (CSIC 7759) and other business services (CSIC 7799).

The Legal Services industry group now contains three industries compared to one in the existing Canadian system. The Offices of Notaries and Other Legal Services industries are new.

The current Computer Services industry (CSIC 7721) is split into five industries. The computer systems design and related services component is part of this subsector. The newly created Information sector contains three industries, namely, Software Publishing, On-line Retrieval Services and Data Transaction Processing Services, that were formerly contained in CSIC 7721, but are not placed in the NAICS Professional, Scientific and Technical Services subsector. Computer rental and leasing is now classified in the Rental and Leasing subsector of NAICS.

The Advertising Services industry group (CSIC 774) expands to eight industries from the current four. The new industries are Public Relations Services, Media Buying Agencies, Direct Mail Advertising, and Advertising Material Distribution.

Nine of the proposed NAICS industries are components of the Other Scientific and Technical Services Industry (CSIC 7759). This includes Drafting Services, Landscape Architecture Services, Surveying and Mapping Services, Geophysical Surveying Services, Environmental Consulting Services, Testing Laboratories and the three proposed Scientific Research and Development Services industries.

The proposed industries for Interior Design Services, Translation and Interpretation Services, Document Preparation Services, Telephone Call Centers and Packaging and Labeling Services are components of CSIC 7799, Other Business Services n.e.c. Various parts of this industry are reassigned to new NAICS industries.

Other significant changes include the creation of two industries from CSIC 7771, Management Consulting Services (Management Consulting and Management Services) and the splitting of a Graphic Design Services industry from CSIC 7749, Other Advertising Services.

The majority of proposed NAICS industries (22) relate to only one existing CSIC industry. In those cases, the task of linking statistics based on the old and new systems is relatively easy. For the remaining classes, this task is much more difficult since they are defined in terms of components of existing industries for which no data are available. However, many of these partial relationships are marginal in terms of economic activity.

For Mexico, 24 CMAP industries are included in this subsector: four industries have one-to-one correspondence with NAICS; four CMAP industries were combined to form one NAICS industry class; two other industries were merged with parts of other industry classes to form two new NAICS industries; and of the remaining fourteen CMAP industry classes, 27 industries were created for this subsector in the NAICS. Some of the new or revised industries reflect an increasing degree of specialization in this subsector in Mexico. Services that were offered in combination within the same establishment, even when one of these services was a secondary activity, are now provided separately by establishments that specialize in only one activity. Therefore, in this new classification system there are industries that were not even mentioned in CMAP, because they were formerly either secondary activities or included with other activities.

The activities that are incorporated into this subsector are currently classified in branch 9510 of the CMAP, Provision of Professional Services, Technical and Specialized. However, to fill out the new subsector some activities were relocated that were found in other CMAP branches or subsectors or even from other activity sectors.

From CMAP Subsector 92, Services of Education, Investigation, Medicine, Welfare and Civil and Religious Associations, the scientific investigation services performed by the private sector and the public sector (CMAP classes 922100 and 922200, respectively) were reclassified into three classes: Research

and Development in the Physical and Engineering Services; Research and Development in the Life Sciences; and Research and Development in the Social Sciences and Humanities.

CMAP Subsector 94, Cultural, Recreational, and Sports Services, included establishments that are devoted to personnel contracting for theatrical and cinematographic works (CMAP classes: 941101, Private Production of Cinematographic Movies; 941106, Private Promotion Services, Assembly and Artistic Spectacles Presentation; and in 941204, Promotion and Assembly Public Service and Artistic Spectacles Presentation). These contracting agencies are joined to the agencies of personnel placement to form a single NAICS class.

CMAP Class 952002, Various Personal Services, Photographic Services is reclassified to NAICS Photography Services

Two classes of CMAP Branch 9510 are not included in this subsector: CMAP class 951014, News Agency Services, and CMAP 951016, Photograph and Movies Developing Services. The first is reclassified to the sector for Information and the second is included in the Arts, Entertainment and Recreation subsector.

For the rest of the classes of CMAP Branch 9510, the most important changes are the separations of the CMAP classes 951005, Services of Advising and Technical Studies of Engineering and Architecture; 951008, Services of Advertising and Related Activities; 951010, Advising Services in Administration and Organization of Businesses, and 951023, Other Professional Services, Technical and Specialized, not mentioned previously. The creation of new product classes resulting from the separation is based on two fundamental criteria: on the one hand, the specificity concerning production function and, additionally, the perspective of growth in the future.

The CMAP class 951005, Services of Engineering and Architecture Consulting and Mechanical Studies, is split into six parts; the first five are identified by their very specific production functions: Architectural Services, Engineering Services, Surveying and Mapping Services, Geophysical Surveying Services and Testing Laboratories. The sixth part (prototypes design) is combined with the services of urban planners and with the services of mode designers (located within the current CMAP class 951023), to become NAICS industry Other Specialized Design Services.

The current class Advertising and Related Activities (CMAP 951008) is split into eight NAICS industries:

Advertising Agencies, Media Purchasing Agencies, Media Representation Agencies, Advertising Agencies, Direct Mail Agencies, Direct Mail Advertising Agencies, Commercial Event and Convention Organizers, and Other Services Related to Advertising.

The current CMAP class 951010, Administration and Organization Advising Services, is split into five NAICS industries: Administrative Consultants, Public Relations Services, Translation and Interpretation Services, Organizing Services, and Other Scientific and Technical Consultancy Services.

Finally, certain activities in current CMAP class 951023, Other Professional Services, Technical and Specialized Not Mentioned Previously, are now NAICS industries.

For the United States, of the 37 proposed NAICS industries, 23 are new. Of the 23 new industries in this subsector, eight were created from 1987 SIC 7389, Business Services, Not Elsewhere Classified. This former NEC industry had become a "catch-all" category that included some of the fastest growing services in the U.S. economy, in a grouping that had no natural interpretation or usefulness. Its size is significantly reduced by the creation of the new industries in this subsector. Examples of new industries that were created from 1987 SIC 7389 are: Other Legal Services, Drafting Services, Building Inspection Services, Interior Design Services, Industrial Design Services, and Translation and Interpretation Services. In addition, other activities formerly included in SIC 7389 were redistributed among the industries to create homogeneous industries or industry groupings. The redistributions out of 1987 SIC 7389 will reduce its overall size by approximately 40% of the establishments and receipts. In addition, the remainder are redistributed into NAICS industry groups that have more logic and coherence than the 1987 SIC 73 major group.

The NAICS industry group Accounting, Tax Preparation, Bookkeeping and Payroll Services includes the services of accountants, tax preparers, bookkeepers, and payroll services. The inclusion of tax preparation services represents a significant change; these services are currently included in 1987 SIC Major Group 72, Personal Services. Accounting services were previously grouped with bookkeeping; the NAICS structure separates these two activities.

The NAICS industry group Architectural, Engineering and Related Services groups three previously existing services industries (1987 SICs 8711, 8712, 8713), one previously existing industry from Agriculture (1987 SIC 0781) and includes two new industries.

The NAICS industry group Other Specialized Design Services includes new industries for Interior Design Services, Industrial Design Services and Graphic Design Services.

The NAICS industry group Management, Scientific and Technical Consulting includes one significant change. It includes a separate industry for Environmental Consulting Services. This service is included in 1987 SIC 8999, Services Not Elsewhere Classified.

The NAICS industry group for Scientific Research and Development Services changes the focus from the source of funding (commercial versus non commercial) to the domain of research, that is, physical sciences, life sciences, and social sciences.

The NAICS industry group Other Professional, Scientific and Technical Services includes Photography Services that are in 1987 SIC's 7221, Photographic Studios, Professional, and 7335, Commercial Photography. The U.S. will continue to separate these industries in its 5-digit industry detail.

## Achievement of Objectives

The proposed classification meets the objectives for the North American Industry Classification System. It is

comprised of industries that group establishments with similar production processes, that is, it applies the production-oriented economic concept. The hierarchical structure of the classification also follows the production concept.

The classification achieves comparability for the three participating countries. Based on existing data, all three countries expect to be able to publish data regularly at most industry levels of the NAICS structure, though a number of exceptions exist, as noted in the "Limitations and Constraints of Classification" above. The proposed NAICS structure also introduces a number of new and emerging industries by expanding the current classification systems of each country for business and professional service industries. All countries agree on the detailed definitions of the industries.

## Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the NAICS industry subsector presented in Part VI, Section A—Attachment 1, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the NAICS industry subsector covered in Part VI of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

TABLE 1

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC descriptions
XX XXX XXXX XXXX XXXX	Professional, Scientific and Technical Services: Legal Services: Offices of Lawyers Offices of Notaries Other Legal Services	E L N	8111 *7389	Legal Services.  Null Set for U.S.  Business Services, NEC (process services, patent agents, notaries public, paralegal services).
XXX	Accounting, Tax Preparation, Bookkeeping and Payroll Services:			
XXXX	Offices of Accountants:			

# TABLE 1—Continued

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC descriptions
XXXXX	Offices of Certified Public Accountants	N	*8721	Accounting, Auditing, and Bookkeeping Services (certified public accountants).
XXXXX	Offices of Accountants, Except Certified	N	*8721	Accounting, Auditing, and Bookkeeping Services (accountants, except certified public accountants).
XXXX	Tax Preparation, Bookkeeping and Payroll Services:			
XXXXX	Tax Preparation ServicesBookkeeping and Billing Services	E N	7291 *8721	Tax Return Preparation Services. Accounting, Auditing, and Bookkeeping Services (bookkeeping and billing).
XXXXX	Payroll Services	N	*7819	Services Allied to Motion Picture Production (talent payment services).
V004			8721	Accounting, Auditing, and Bookkeeping Services (payroll services).
XXX	Architectural, Engineering and Related Services:			
XXXX	Architectural Services	E	8712	Architectural Services.
XXXX	Engineering Services	E	8711	Engineering Services.
XXXX	Drafting Services	N	*7389	Business Services, NEC (drafting service).
XXXX	Building Inspection Services	N	*7389	Business Services, NEC (home and building inspection services).
XXXX	Landscape Architecture Services	E	0781	Landscape Counseling and Planning.
XXXX	Surveying and Mapping Services	N	*7389	Business Services, NEC (map making services).
			*8713	Surveying Services (except geophysical surveying).
XXXX	Geophysical Surveying Services	N	*8713	Surveying Services (geophysical surveying).
XXXX	Testing Laboratories	R	*8734	Testing Laboratories (except veterinary testing laboratories).
XXX	Specialized Design Services:			
XXXX	Interior Design Services	N	*7389	Business Services, NEC (interior design).
XXXX	Industrial Design Services	N	*7389	Business Services, NEC (industrial design).
XXXX	Graphic Design Services	R	7336 *8099	Commercial Art and Graphic Design. Health and Allied Services, NEC (medical artists).
XXXX	Other Specialized Design Services:			
XXXXX	Land Use Planners Services	N	*8748	Business Consulting Services, NEC (planners of land use).
XXXXX	All Other Design Services	N	*7389	Business Services, NEC (fashion, furniture, and other design services).
XXX	Computer Systems Design and Related Services:			
XXXX	Computer Systems Design and Related Services:			
XXXXX	Custom Computer Programming Services	E	7371	Computer Programming Services.
XXXXX	Systems Design Services	N	7373 *7379	Computer Integrated Systems Design. Computer Related Services, NEC (computer systems consultants).
XXXXX	Computer Facilities Management Services	E	7376	Computer Facilities Management Services.
XXXXX	Other Computer Systems Design and Related Services.	R	*7379	Computer Related Services, NEC (except computer systems consultants).
XXX	Management, Scientific and Technical Consulting Services:  Management Consulting Services:			
XXXXX	Administrative and General Management Consulting.	N	*8742	Management Consulting Services (administrative management and general management consulting).
XXXXX	Human Resources Consulting	N	*8742	Management Consulting Services (human resources and personnel management consulting).
VVVVVV	Marketter O 18		*7361	Employment Agencies (executive placement services).
XXXXX	Marketing Consulting  Process, Physical, Distribution and Logistica Consulting	N N	*8742 *8742	Management Consulting Services (marketing consulting).  Management Consulting Services (manufacturing management, physical distribution, and site location consulting).
XXXXX	tics Consulting. Other Management Consulting Services	N	*4731	Arrangement of Transportation of Freight and Cargo (tariff consulting).
			*8748	Business Consulting Services, NEC (safety consulting).
XXXX	Environmental Consulting Services	N	*8999	Services, NEC (environmental consultants).
XXXX	Other Scientific and Technical Consulting Services.	N	*8748	Business Consulting Services, NEC (economic, radio, and traffic consultants).
	COTTICUO.		*8999	Services, NEC (nuclear consultants, geologists, physicists and actuarial consulting).
XXX	Scientific Research and Development Services:		****	
XXXX	Research and Development in the Physical and Engineering Sciences.	N	*8731	Commercial Physical and Biological Research (physical and engineering sciences).
			*8733	Noncommercial Research Organizations (physical and engineering services).

## TABLE 1—Continued

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC descriptions
XXXX	Research and Development in the Life Sciences.	N	*8731	Commercial Physical and Biological Research (life sciences).
XXXX	Research and Development in the Social Sciences and Humanities.	N	*8733 *8732 *8733	Noncommercial Research Organizations (life sciences). Commercial Economic, Sociological, and Educational Research (social sciences and humanities). Noncommercial Research Organizations (social sciences and humanities).
XXX	Advertising and Related Services:			
XXXX	Advertising Agencies	E	7311	Advertising Agencies.
XXXX	Public Relations Services	E	8743	Public Relations Services.
XXXX	Media Buying Agencies	N	*7319	Advertising, NEC (media buying services).
XXXX	Media Representatives	E	7313	Radio, Television, and Publishers' Advertising Representatives.
XXXX	Display Advertising	N	7312 *7319	Outdoor Advertising Services. Advertising, NEC (display advertising, except outdoor).
XXXX	Direct Mail Advertising	E	7331	Direct Mail Advertising Services.
XXXX	Advertising Material Distributors	N	*7319	Advertising, NEC (advertising materials distributor).
XXXX	Other Services Related to Advertising	N	*7319 *5199	Advertising, NEC (except media buying, display advertising, except outdoor; and advertising material distributors).  Nondurable Goods, NEC (advertising specialities goods dis-
			0.00	tributors).
XXX	Other Professional, Scientific and Technical Services:			a Balotoj.
XXXX	Market Research and Public Opinion Polling	N	*8732	Commercial Economic, Sociological, and Educational Research (market research and opinion research).
XXXX	Photography Services:			
XXXXX	Photography Studios, Portrait	E	7221	Photographic Studios, Portrait.
XXXXX	Commercial Photography	R	7335	Commercial Photography.
	3 1 7		*8099	Health and Allied Services, NEC (medical photography).
XXXX	Translation and Interpretation Services	N	*7389	Business Services, NEC (translation and interpretation services).
XXXX	Veterinary Services	E	0741 *0742	Veterinary Services for Livestock.
XXXX	All Other Professional, Scientific and Technical Services	N	7389	Business Services, NEC (appraisers, except insurance and real estate, and miscellaneous professional, scientific, and technical services).

The definitions of status codes are as follows: E—existing industry; L—null industry for the U.S.; N—new industry; R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
0741	Veterinary Services for Livestock	Veterinary Services (pt.).
0742	Veterinary Services for Animal Specialties	Veterinary Services (pt.).
0781	Landscape Counseling and Planning	Landscape Architecture Services.
4731	Arrangement of Transportation of Freight and	
	Cargo:	
	Tariff Consulting	Other Management Consulting Services (pt.).
5199	Nondurable Goods, NEC:	
	Advertising Specialities Goods Distributors	Other Services Related to Advertising (pt.).
7221	Photographic Studios, Portrait	Photographic Studios, Portrait.
7291	Tax Return Preparation Services	Tax Preparation Services.
7311	Advertising Agencies	Advertising Agencies.
7312	Outdoor Advertising Services	Display Advertising (pt.).
7313	Radio, Television, and Publishers' Advertising	Media Representatives.
	Representatives.	
7319@	Advertising, NEC:	
	Media Buying Services	Media Buying Agencies.
	Display Advertising, Except Outdoor	Display Advertising (pt.).
	Advertising Materials Distributor	Advertising Material Distributors.
	Other	Other Services Related to Advertising (pt.).
7331	Direct Mail Advertising Services	Direct Mail Advertising.
7335	Commercial Photography	Commercial Photography (pt.).
7336	Commercial Art and Graphic Design	Graphic Design Services (pt.).
7361	Employment Agencies:	
	Executive Placement Services	Human Resources Consulting (pt.).
7371	Computer Programming Services	Custom Computer Programming Services.
7373	Computer Integrated Systems Design	Systems Design Services (pt.).
7376	Computer Facilities Management Services	Computer Facilities Management Services.

## TABLE 2—Continued

1987 SIC code	1987 SIC description	1997 U.S. description
7379	Computer Related Services, NEC:	
	Computer Systems Consultants	Systems Design Services (pt.).
	Except Computer Systems Consultants	Other Computer Systems Design and Related Services.
7389@	Business Services, Not Elsewhere Classified:	i , ,
	Process Services, Patent Agents, Notaries Pub-	Other Legal Services.
	lic and Paralegal Services.	
	Mapmaking Services	Surveying and Mapping Services (pt.).
	Interior Design	Interior Design Services.
	Industrial Design	Industrial Design Services.
	Drafting Service	Drafting Services.
	Fashion, Furniture and Other Design Services	All Other Design Services.
	Translation and Interpretation Services	Translation and Interpretation Services.
	Home and Building Inspection Services	Building Inspection Services.
	Appraisers, Except Insurance and Real Estate,	All Other Professional, Scientific and Technical Services.
	Miscellaneous Professional, Scientific, and	All Other Floressional, Scientific and Technical Services.
	Technical Services.	
'819	Services Allied to Motion Picture Production:	
019		Daywell Comises (nt)
2000	Talent Payment Services	Payroll Services (pt.).
099	Health and Allied Services, NEC:	
	Medical Artists	Graphic Design Services (pt.).
	Medical Photography	Commercial Photography (pt.).
3111	Legal Services	Offices of Lawyers.
3711	Engineering Services	Engineering Services.
3712	Architectural Services	Architectural Services.
3713	Surveying Services:	
	Except Geophysical Surveying	Surveying and Mapping Services (pt.).
	Geophysical Surveying Services	Geophysical Surveying Services.
3721@	Accounting, Auditing, and Bookkeeping Services:	
	Certified Public Accountants	Offices of Certified Public Accountants.
	Accountants, Except Certified Public Account-	Offices of Accountants, except Certified.
	ants.	
	Payroll Services	Payroll Services.
3731@	Commercial Physical and Biological Research:	", " " " " " " " " " " " " " " " " " "
	Physical and Engineering Sciences	Research and Development in the Physical and Engineeri
	in the same and any and any area in the same and any area in the same and any area in the same and area in the same area.	Sciences (pt.).
	Life Sciences	Research and Development in the Life Sciences (pt).
8732@	Commercial Economic, Sociological, and Edu-	(pt).
07.02	cational Research:	
	Social Sciences and Humanities	Research and Development in the Social Sciences and H
		manities (pt.).
	Market Research and Opinion Research	Market Research and Public Opinion Polling.
8733@	Noncommercial Research Organizations:	warket research and rubile Opinion rolling.
0700@	Physical and Engineering Services	Research and Development in the Physical and Engineering
	Triysical and Engineering dervices	Sciences (pt.).
	Life Sciences	
	Social Sciences and Humanities	Research and Development in the Social Sciences and H
	Social Sciences and Humanities	· ·
0724	Testing Laboratories	manities (pt.).
3734 3742@	Testing Laboratories	Testing Laboratories.
5/42@		Administrative and Coneral Management Consulting
	Administrative Management and General Man-	Administrative and General Management Consulting.
	agement Consulting.	Liveran Danaviran Caravitina (at )
	Human Resources and Personnel Management	Human Resources Consulting (pt.).
	Consulting.	Made Can Occasión
	Marketing Consulting	Marketing Consulting.
	Manufacturing Management, Physical Distribu-	Process, Physical, Distribution, and Logistics Consulting.
	tion, and Site Location Consulting.	
3743	Public Relations Services	Public Relations Services.
3748@	Business Consulting Services, Not Elsewhere	
	Classified:	l <u>-</u>
	Planners of Land Use	Land Use Planners Services.
	Safety Consulting	Other Management Consulting Services.
	Economic Consultants, Radio Consultants, Traf-	Other Scientific and Technical Consulting Services (pt.).
	fic Consultants.	
8999@	Services, NEC:	
	Nuclear Consultants, Consulting Geologists,	Other Scientific and Technical Consulting Services (pt.).
	Consulting Physicists, and Actuarial Consult-	(F.11).
	ing.	
	Environmental Consultants	Environmental Consulting.

The abbreviation "pt" means "part of". @ means time series break has been created that is greater than 3% of the 1992 revenues for the 1987 SIC Industry. The abbreviation NEC is used for Not Elsewhere Classified.

Description of Changes to the U.S. System

Forty-eight U.S. industries are included in the NAICS Professional, Scientific, and Technical Services subsector. Thirty-one of these are new industries (Offices of Notaries, as defined, do not exist in the U.S.); four are revised 1987 SIC industries; and 13 are industries that existed in 1987. The primary focus of this subsector is to group together establishments that make available the particular knowledge, expertise or skills of their employees to a wide range of business and individual clients. The activities included here can be utilized throughout all sectors of the economy. Other activities that do not meet this criteria are generally included in the particular subsector they serve. The industries within this subsector have similar production processes. The changes also help to better achieve comparability with Mexico and Canada. The following new industries were added for 1997:

Other Legal Services from part of 1987 SIC 7389, Business Services, NEC.

Offices of Certified Public Accountants from part of 1987 SIC 8721, Accounting, Auditing, and Bookkeeping Services.

Offices of Accountants, Except Certified from part of 1987 SIC 8721, Accounting, Auditing, and Bookkeeping Services.

Bookkeeping and Billing Services from part of 1987 SIC 8721, Accounting, Auditing, and Bookkeeping Services.

Payroll Services from part of 1987 SIC 7819, Service Allied to Motion Picture Production, and part of 1987 SIC 8721, Accounting, Auditing, and Bookkeeping Services.

Drafting Services from part of 1987 SIC 7389, Business Services, NEC.

Building Inspection Services from part of 1987 SIC 7389, Business Services. NEC.

Surveying and Mapping Services from part of 1987 SIC 8713, Surveying Services, and part of 1987 SIC 7389, Business Services, NEC.

Geophysical Surveying Services from part of 1987 SIC 8713, Surveying Services.

Interior Design Services from part of 1987 SIC 7389, Business Services, NEC.

Industrial Design Services from part of 1987 SIC 7389, Business Services, NEC.

Land Use Planners Services from part of 1987 SIC 8748, Business Consulting Services, NEC.

All Other Design Services from part of 1987 SIC 7389, Business Services, NEC. Systems Design Services from 1987

SIC 7373, Computer Integrated Systems

Design, and part of 1987 SIC 7379, Computer Related Services, NEC.

Administrative and General Management Consulting from part of 1987 SIC 8742, Management Consulting Services.

Human Resources Consulting from part of 1987 SIC 8742, Management Consulting Services, and part of 1987 SIC 7361, Employment Agencies.

Marketing Consulting from part of 1987 SIC 8742, Management Consulting Services

Process, Physical Distribution, and Logistics Consulting from part of 1987 SIC 8742, Management Consulting Services.

Other Management Consulting Services from part of 1987 SIC 4731, Arrangement of Transportation of Freight and Cargo, and part of 1987 SIC 8748, Business Consulting Services, NEC.

Environmental Consulting from part of 1987 SIC 8999, Services NEC.

Other Scientific and Technical Consulting Services from part of 1987 SIC 8748, Business Consulting Services, NEC, and part of 1987 SIC 8999, Services, NEC.

Research and Development in the Physical and Engineering Sciences from part of 1987 SIC 8731, Commercial Physical and Biological Research, and part of 1987 SIC 8733, Noncommercial Research Organizations.

Research and Development in the Life Sciences from part of 1987 SIC 8731, Commercial Physical and Biological Research, and part of 1987 SIC 8733, Noncommercial Research Organizations.

Research and Development in the Social Sciences and Humanities from part of 1987 SIC 8732, Commercial Economic, Sociological, and Educational Research, and part of 1987 SIC 8733, Noncommercial Research Organizations.

Media Buying Agencies from part of 1987 SIC 7319, Advertising, NEC.

Display Advertising from 1987 SIC 7312, Outdoor Advertising Services, and part of 1987 SIC 7319, Advertising, NEC.

Advertising Material Distributors from part of 1987 SIC 7319, Advertising, NEC.

Other Services Related to Advertising from part of 1987 SIC 5199, Nondurable Goods, NEC, and part of 1987 SIC 7319, Advertising, NEC.

Market Research and Public Opinion Polling from part of 1987 SIC 8732, Commercial Economic, Sociological, and Educational Research.

Translation and Interpretation Services from part of 1987 SIC 7389, Business Services, NEC.

All Other Professional, Scientific and Technical Services from part of 1987

SIC 7389, Miscellaneous Business Services.

The following four NAICS industries were modified from their 1987 definitions:

Testing Laboratories from 1987 SIC 8734, Testing Laboratories. This industry was modified by moving veterinary laboratories to the Support Services for Agriculture subsector. This move was made to improve comparability with Canada and Mexico and because the production process of this type of laboratory was so different from the others that are included.

Graphic Design Services from 1987 SIC 7336, Commercial Art and Graphic Design, and part of 1987 SIC 8099, Health and Allied Services, NEC. Medical artists of 1987 SIC 8099 were combined here because of the similarity of the production process with graphic designers and to improve comparability with Mexico and Canada.

Other Computer Systems Design and Related Services from part of 1987 SIC 7379, Computer Related Services, NEC. This industry was modified by moving computer systems consultants to NAICS industry Systems Design Services to improve comparability with Mexico and Canada.

Commercial Photography from 1987 SIC 7335, Commercial Photography, and from part of 1987 SIC 8099, Health and Allied Services, NEC. Medical photography from 1987 SIC 8099 was combined with commercial photography because of the similarity of their production processes.

Part VII—Proposed New Industry Structure for Performing Arts, Spectator Sports and Related Industries; Museums, Historical Sites and Similar Institutions; and Recreation, Amusement and Gambling

Section A—NAICS Structure

North American Industry Classification System (NAICS)

Agreement Number 17

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following industries:

Performing Arts, Spectator Sports and Related Industries

Museums, Historical Sites and Similar Institutions

Recreation, Amusement and Gambling

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be

shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on September 27, 1995–September 29, 1995 in Mexico City, Mexico.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	9/29/95 9/29/95
United States	/S/ Jack E. Triplett.	9/29/95

### Attachment 1—NAICS Structure

XX Performing Arts, Spectator Sports and Related Industries

XXX Performing Arts Companies

XXXX Theater Companies

XXXX Dance Companies

XXXX Musical Groups and Artists

XXXX Other Performing Arts Companies

XXX Spectator Sports XXXX Spectator Sports

XXX Promoters of Arts, Sports and Similar **Events** 

XXXX Promoters of Arts, Sports and Similar Events with Facilities

XXXX Promoters of Arts, Sports and Similar Events without Facilities

XXX Agents and Managers for Artists,

Athletes and Other Entertainers XXXX Agents and Managers for Artists,

Athletes and Other Entertainers XXX Independent Artists, Writers and Performers

XXXX Independent Artists, Writers and Performers

XX Museums, Historical Sites and Similar

XXX Museums, Historical Sites and Similar Institutions

XXXX Museums

XXXX Historical Sites

Botanical and Zoological Gardens

XXXX Nature Parks and Similar Institutions XX Recreation, Amusement and Gambling Industries

XXX Sports and Recreation Facilities

XXXX Golf Courses

XXXX Skiing Facilities

XXXX Marinas

XXXX Recreational, Sports and Fitness Centers

XXXX Bowling Centers

XXX Amusement Facilities

XXXX Amusement and Theme Parks

XXXX Amusement Arcades and Other Coin-operated Amusement Devices

XXX Gambling Industries

XXXX Casinos, except Hotel Casinos

XXXX Other Gambling Industries

XXX Other Recreation and Amusement Services

XXXX Other Recreation and Amusement

Attachment 2—North American **Industrial Classification System** 

Draft Classification for:

Performing Arts, Spectator Sports and Related Industries

Museums, Historical Sites and Similar Institutions

Recreation, Amusement and Gambling **Industries** 

Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industry classification for these industries.

The draft classification contains three subsectors, Performing Arts, Spectator Sports and Related Industries; Museums, Historical Sites and Similar Institutions; and Recreation, Amusement and Gambling Industries. These are further subdivided into ten industry groups and twenty-three industries.

### A General Outline

The Performing Arts, Spectator Sports and Related Industries subsector includes establishments that produce or organize live presentations involving the performances of actors and actresses, singers, dancers, musical groups and artists, athletes and other entertainers. It also includes independent entertainers and the establishments that manage their careers. The classification recognizes four basic processes: producing events; presenting and promoting events; managing and representing entertainers; and finally, providing the artistic, creative and technical skills necessary to the production of these live events. Four industries are proposed for performing arts, each defined on the basis of the particular skills of the entertainers involved in the presentations. Promoters that own and operate their facilities are distinguished from those that do not, thereby emphasizing significant differences in cost structures.

The proposed structure makes a clear distinction between performing arts companies and performing artists (independents). Although not unique to arts and entertainment, freelancing is a particularly important phenomenon in the Performing Arts, Spectator Sports, and Related Industries subsector. Distinguishing this activity from the production activity is a meaningful process differentiation. This approach, however, is difficult to implement in the case of musical groups (companies) and artists, especially pop groups. These establishments tend to be more loosely organized and it can be difficult to

distinguish companies from freelancers. For those reasons, NAICS includes one industry that covers both musical groups and musical artists.

The proposed NAICS structure contains two industries for Promoters of Arts, Sports and Similar Events, one for those that operate facilities and another for those that do not. It is therefore necessary for users interested in information by type of event (e.g. performing arts as opposed to sports) to rely on product data.

The Museums, Historical Sites and Similar Institutions subsector includes establishments engaged in the preservation and exhibition of objects, sites and natural wonders of historical, cultural and educational value. The four industries of this subsector are Museums; Historic Sites; Botanical and Zoological Gardens; and Nature Parks and Similar Institutions.

The Recreation, Amusement and Gambling Industries subsector comprises three industry groups. The Sports and Recreation Facilities industry group includes establishments that operate and provide access to facilities where patrons can actively participate in sports and recreational activities. The six industries of this industry group represent the most important types of facilities found in North America. The Amusement Facilities industry group contains establishments that operate and provide access to sites and facilities primarily used for amusement purposes. Finally, the Gambling Industries industry group includes operators of casinos, lotteries, bingo halls and other establishments primarily engaged in gambling activities.

#### Limitations and Constraints of the Classification

The most important limitation of the proposed structure is the incomplete coverage of recreational activities.

Providers of recreational services are often engaged in processes classified in other sectors of NAICS. For example, operators of resorts and hunting and fishing camps provide both accommodation and recreational facilities and services. It is proposed to classify these establishments in the Accommodation Services subsector, partly to reflect the significant costs associated with the provision of accommodation services and partly to ensure consistency with international standards. Similarly, some night clubs present live entertainment on a regular basis and it can be argued that they could be classified in the Promoters of Arts, Sports and Similar Events With Facilities industry. However, since most of these establishments function as any other drinking place when they do not stage entertainment and furthermore because most of their revenue is derived from sale of food and beverages, it is proposed to classify them with other drinking places. Finally, establishments using transportation equipment to provide sightseeing and pleasure cruises are classified in the Transportation sector

The proposed Gambling Industries group does not provide for full coverage of gambling activities. It only includes those establishments specializing in such activities. Casino hotels are classified in the Accommodation Services subsector while horse and dog racing tracks are classified in the Spectator Sports industry group.

#### Relationship to ISIC

Each of the NAICS industries created in these subsectors can be assigned to a division of the current International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) of the United Nations. Nineteen of the twenty-four proposed industries are contained within ISIC Division 92, Recreational, Cultural, and Sporting Activities. The five industries not in ISIC Division 92 are small pieces of ISIC Division 60, Land Transport, Transport Via Pipelines; ISIC Division 63, Supporting and Auxiliary Transport Activities, Activities of Travel Agencies; ISIC Division 70, Real Estate Activities; and ISIC Division 74, Other Business Activities. The discrepancies between these proposed NAICS industries and ISIC are minor and do not have a significant impact on the comparability of the data.

# Some Changes to the National Classifications

For Canada, the proposed NAICS structure constitutes a restructuring and expansion of industries currently found in major group 96, Amusement and Recreational Service Industries, of the 1980 Canadian Standard Industrial Classification (CSIC). A few activities classified in other areas of the classification are now included in this structure and industry groups CSIC 961, Motion Picture, Audio and Video Production and Distribution, and CSIC 962, Motion Picture Exhibition are moved to the proposed Information sector.

The activities included in the Performing Arts Companies industry group are all part of CSIC 9631, Entertainment Production Companies, except for circuses (CSIC 9692) and dinner theaters (CSIC 9211). The remaining components of CSIC 9631,

Promoters of Artistic Events and Independent Artists, are assigned to different NAICS industries.

The NAICS Spectator Sports industry corresponds to CSIC 964, Commercial Spectator Sports, except for promoters of sports events that are now classified in a newly created industry group for Promoters (presenters) of Arts, Sports and Similar Events.

In the CSIC, promoters are closely associated to the type of event they are promoting (arts, sports, fairs, etc.) and are classified in different industries. The approach adopted for NAICS, that of combining all promoters in the same group, therefore represents a significant change to the current practice.

A similar approach is proposed for Agents and Managers for Artists, Athletes and Other Entertainers and for Independent Artists, Writers and Performers. Agents and managers, currently classified in arts, sports or business service depending on the type of client they represent, are grouped in a single NAICS industry. Similarly, independent artists, writers and performers, currently found in four industries, are combined in one class.

The Museums, Historical Sites and Similar Institutions industry group includes activities that are classified in Education (Museums, Heritage and Historic Sites) and Amusement and Recreation (botanical gardens, zoological gardens, nature parks, exhibition centers, etc.).

Three of the five industries proposed for the operators of Sports and Recreational Facilities industry group already exist in the CSIC. The most significant change in this area is the adoption of a Recreational, Sports and Fitness Centers industry that includes components of three existing classes, namely, CSIC 9652, Curling clubs; CSIC 9659, Other Sports and Recreation Clubs; and CSIC 9799, Other Personal and Household Services.

Finally, the proposed Gambling Industries categories are components of CSIC 9961, Gambling Industries. At the national level, an additional industry will be created for Lotteries.

For Mexico, the contents of these subsectors essentially stem from the CMAP subsector 94, Entertainment, Culture, Recreation and Sports, although an important restructuring has occurred. In addition, some classes of CMAP subsector 94 related to motion pictures, radio and television went into the proposed NAICS Information sector, and those related to the teaching of gymnastics and martial arts moved to the proposed NAICS Education Services subsector.

In order to accommodate this proposed structure of new subsectors, Mexico included some activities from other subsectors such as tour guide services, marinas, and the retail sale of lottery tickets.

For the United States, the proposed NAICS structure represents a significant change from the current Standard Industrial Classification System (SIC) system. The NAICS industries are more clearly defined than those in the current system and ambiguous distinctions such as "membership" criteria have been eliminated in NAICS industries.

New industries are established for various types of performing arts companies, spectator sports, museums, historical sites and similar institutions, gambling services and operators of sports and recreation facilities. Overall, there are nine new industries in the NAICS structure for amusement, recreation, museums and botanical and zoological gardens.

Separate industries are established for promoters of events, agents and managers of artists, athletes, and entertainers, as well as a new industry for artists and entertainers who normally work independently or on a contract basis. These types of establishments are included in many different industries in the SIC system, including some in 1987 SIC 8999, Services, Not Elsewhere Classified (NEC), as well as in other NEC categories, such as 1987 SIC 7999, Amusement and Recreation Services, Not Elsewhere Classified.

The "not elsewhere classified (NEC)" industries in the 1987 SIC system are significantly reduced in NAICS, because many types of establishments in this category are assigned to more specific, process-based categories.

#### Achievement of Objectives

The proposed classification structure meets the objectives for the North American Industry Classification System (NAICS). It is comprised of industries that group establishments with similar production processes, that is, it applies the production oriented economic concept. The hierarchical structure of the classification generally follows the production concept at each level.

The classification achieves comparability for the three participating countries. Based on existing data, each country expects to be able to publish data regularly or in the near future at the industry (4-digit) level of this structure. All countries agree on the definitions of the industries.

Other objectives of the NAICS project have also been met. The inclusion of

new and emerging services industries are introduced in this proposed structure. These classifications reflect changes in the arts, entertainment, and recreation industries that have occurred in the past but have never been identified in the existing classification systems of the three countries.

The industries in most cases are economically significant in all three countries. Smaller industries are present because comparability is given priority over size.

Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the three NAICS industry subsectors presented in Part VII, Section A—Attachment 1, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national

detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the three NAICS industry subsectors covered in Part VII of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

TABLE 1

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XX	Performing Arts, Spectator Sports and Related Industries:			
XXX XXXX	Performing Arts Companies: Theater Companies	N	*5812 *7922	Eating Places (dinner theaters). Theatrical Producers (except Motion Pictures) and Miscellaneous Theatrical Services (theater companies, opera companies).
XXXX	Dance Companies	N	*7922	Theatrical Producers (except Motion Pictures) and Miscellaneous Theatrical Services (ballet and dance companies).
XXXX	Musical Groups and Artists	N	*7929	Bands, Orchestras, Actors, and Entertainment Groups (musical groups and artists).
XXXX	Other Performing Arts Companies	N	*7929 *7999	Bands, Orchestras, Actors, and Entertainment Groups (except musical groups and artists).  Amusement and Recreation Services, Not Elsewhere Classi-
XXX	Spectator Sports:			fied (circus companies).
XXXX XXXXX	Spectator Sports: Sports Clubs	N	*7941	Professional Sports Clubs and Promoters (professional sports clubs).
XXXXX	Race Tracks Other Spectator Sports	N N	*7948 *7941	Racing, Including Track Operations (track operations). Professional Sports Clubs and Promoters (except sports clubs, stadium operators, sports promoters and agents).
VVV	December of Arts County and Civiles Founds		*7948 *7999	Racing, Including Track Operations (except track operators).  Amusement and Recreation Services, NEC (professional athletes).
XXX	Promoters of Arts, Sports and Similar Events: Promoters of Arts, Sports and Similar Events with Facilities.	N	*6512 *7922	Operators of Nonresidential Buildings (stadium and arena owners).  Theatrical Procedures (except Motion Pictures) and Mis-
			*7941	cellaneous Theatrical Services (theater operators). Professional Sports Clubs and Promoters (stadium operators).
XXXX	Promoters of Arts, Sports and Similar Events without Facilities.	N	*7922 *7941	Theatrical Producers (except Motion Pictures) and Miscellane- ous Theatrical Services (theatrical promoters). Professional Sports Clubs and Promoters (sports promoters).
XXX	Agents and Managers for Artists, Athletes and Other Entertainers:		7341	Trolessional Sports Clubs and Fromoters (sports promoters).
XXXX	Agents and Managers for Artists, Athletes, and Other Entertainers.	N	*7389	Business Services, NEC (agents and brokers for authors and artists).
			*7922 *7941	Theatrical Producers (except Motion Pictures) and Miscellane- ous Theatrical Services (theatrical agents). Professional Sports Clubs and Promoters (sports agents).
XXX	Independent Artists, Writers, and Performers: Independent Artists, Writers, and Performers	N	*7819	Services Allied to Motion Picture Production (film directors and
			*7929	related motion picture production services, independent).  Bands, Orchestras, Actors, and Other Entertainers and Entertainment Services (actors and actresses).
VAV			*8999	Services, Not Elsewhere Classified (authors, artists, and related technical services independent).
XX	Museums, Historical Sites and Similar Institutions: Museums, Historical Sites and Similar Institutions:			
XXXX	Museums	R	*8412	Museums and Art Galleries (except historic and heritage sites).
XXXX	Historical Sites	N	*8412	Museums and Art Galleries (historic and heritage sites).

## TABLE 1—Continued

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XXXX	Botanical and Zoological Gardens	R	*8422	Arboreta and Botanical and Zoological Gardens (except nature parks and reserves).
XXXX	Nature Parks and Similar Institutions	N	*7999 *8422	Amusement and Recreation Services, NEC (caverns and miscellaneous commercial parks).  Arboreta and Botanical and Zoological Gardens (nature parks and reserves).
XX	Recreation, Amusement and Gambling Industries: Operators of Sports and Recreation Facilities:			·
XXXX	Golf Courses	N	7992 *7997	Public Golf Courses.  Membership Sports and Recreation Clubs (golf clubs).
XXXX	Skiing Facilities	N E	*7999 4493	Amusement and Recreation Services, NEC (skiing facilities). Marinas.
XXXX	Recreational, Sports and Fitness Centers	N	7991 *7997	Physical Fitness Facilities.  Membership Sports and Recreation Clubs (recreation clubs with facilities).
			*7999	Amusement and Recreation Services, NEC (nonmembership recreation facilities).
XXXX XXX	Bowling Centers	E	7933	Bowling Centers.
XXXX XXX		E R	7996 *7993	Amusement Parks. Coin-Operated Amusement Devices (except slot machine operators).
XXXX	Casinos, except Hotel Casinos	N	*7999	Amusement and Recreation Services, NEC (casinos, except hotel casinos).
XXXX	Other Gambling Industries	N	*7993 *7999	Coin-Operated Amusement Devices (slot machine operators).  Amusement and Recreation Services, NEC (lottery, bingo, bookie, and other gambling operations).
XXX	Other Recreation and Amusement Services:			
XXXX	Other Recreation and Amusement Services	N	*7911 *7997	Dance Studios, Schools, and Halls (except instruction).  Membership Sports and Recreation Clubs (recreation clubs without facilities).
			*7999	Amusement and Recreation Services, NEC (except circuses, professionals, athletes, caverns and other commercial parks, skiing facilities, casinos and other gambling operations, amusement and recreation facilities, sports instruction, sports equipment rental, and amusement or scenic transport operations).

The definitions of status codes are as follows: E—existing industry; N—new industry; R—revised industry; and \* means "part of." The abbreviation NEC is used for Not Elsewhere Classified.

TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
4493	Marinas	Marinas.
5812@	Eating Places (Dinner theatres)	Theater Companies (pt.).
6512@	Operators of Nonresidential Buildings:	
	Stadium and Arena Owners	Promoters of Arts, Sports and Similar Events with Facilities (pt.).
7389@	Business Services, NEC:	
	Agents and Brokers for Authors and Artists	Agents and Managers for Artists, Athletes, and Other Entertainers (pt.).
	Other	(Has been distributed among other service related subsectors).
7819@	Services Allied to Motion Picture Production:.	
	Film Directors and Related Motion Picture Production Services, Independent.	Independent Artists, Writers, and Performers (pt.).
7911@	Dance Studios, Schools and Halls:	
	Ballroom and Dance Hall Operations	Other Recreation and Amusement Services (pt.).
	Instruction Studios and Schools, Professional Dancing Schools.	Fine Arts Schools (pt.) (Included in Educational Services subsector).
7922@	Theatrical Producers (Except Motion Picture) and	,
	Miscellaneous Theatrical Services:	
	Theater and Opera Companies	Theater Companies (pt.).
	Theatrical Agents	Agents and Managers for Artists, Athletes and Other Entertainers (pt.).
	Ballet and Dance Companies	Dance Companies.
	Theater Operators	Promoters of Arts, Sports, and Similar Events with Facilities (pt.).

## TABLE 2—Continued

1987 SIC code	1987 SIC description	1997 U.S. description
	Theatrical Promoters	Promoters of Arts, Sports, and Similar Events without Facilities (pt.).
	Theatrical Agents	Agents and Managers for Artists, Athletes, and Other Entertainers (pt.).
7929@	Bands, Orchestras, Actors, and Other Entertainers and Entertainment Groups:	tainers (pt.).
	Musical Groups and Artists, Orchestras	Musical Groups and Artists.
	Actors and Actresses	Independent Artists, Writers, and Performers (pt.).
	Except Musical Groups and Artists, Actors and Actresses:.	Other Performing Arts Companies (pt.).
933	Bowling Centers	Bowling Centers.
941@	Professional Sports Clubs and Promoters:	
	Professional Sports Clubs	Sports Clubs.
	Sports Agents	Agents and Managers of Artists, Athletes, and other Entertainers (pt.).
	Sports Promoters	Promoters of Arts, Sports and Similar Events without Facilities (pt.).
	Stadium Operators	Promoters of Arts, Sports, and Similar Events with Facilities (pt.).
	Except Sports Clubs, Stadium Operators, Sports Promoters, and Agents.	Other Spectator Sports (pt.).
948@	Racing, Including Track Operations:	
	Racetracks	Race Tracks.
204 @	Racing, except Track Operators	Other Spectator Sports (pt.).
991@	Physical Fitness Facilities	Recreational, Sports and Fitness Centers (pt.).
92@ 93@	Public Golf Courses  Coin Operated Amusement Devices:	Golf Courses (pt.).
	Except Gambling (Slot Machine) Operators	Amusement Arcades and Other Coin Operated Amusement Devices.
	Gambling (Slot Machine) Operators	Other Gambling Industries (pt.).
96	Amusement Parks	Amusement and Theme Parks.
997@	Membership Sports and Recreation Clubs:	
	Golf Clubs	Golf Courses (pt.).
	Recreation Clubs with Facilities	Recreational Sports and Fitness Centers (pt.).
	Recreation Clubs Without Facilities	Other Recreation and Amusement Services (pt.).
999@	Amusement and Recreation Services, NEC:	
	Circus Companies	Other Performing Arts Companies (pt.).
	Professional Athletes	Other Spectator Sports (pt.).
	Skiing Facilities	Skiing Facilities.
	Nonmembership Recreation Facilities	Recreation Sports and Fitness Centers (pt.). Casinos, except Hotel Casinos.
	Lottery, Bingo, Bookie and Other Gaming Oper-	Other Gambling Industries (pt.).
	ations.	Other Gambling industries (pt.).
	Caverns and Miscellaneous Commercial Parks	Nature Parks and Similar Institutions (pt.).
	Sports Instruction	Athletic Instruction (Included in Educational Services subsector).
	Sports Equipment Rental	Rental of Recreation Goods (Included in Rental and Leasing subsector).
	Scenic Transport Operations, Land	Scenic and Sightseeing Transportation, Land (Included in Scenic and Sightseeing Transportation subsector).
	Scenic Transport Operations, Water	Scenic and Sightseeing Transportation, Water (Included in Scenic and Sightseeing Transportation subsector.
	Amusement and Recreation Services, NEC (ex-	Other Recreation and Amusement Services (pt.).
	cept circuses, professional athletes, caverns, and other commercial parks, skiing facilities,	
	casinos and other gambling operations,	
	amusement and recreation facilities).	
412	Museums and Art Galleries:	
	Museums	Museums.
	Historical and Heritage Sites	Historical Sites.
100	Antonosta and Datania Lan 7 1 1 10 1	
122	Arboreta and Botanical or Zoological Gardens:	Patarias and Zantarias I Oand
122	Botanical and Zoological Gardens	Botanical and Zoological Gardens.
	Botanical and Zoological Gardens Nature Parks and Reserves	Botanical and Zoological Gardens. Nature Parks and Similar Institutions (pt.).
999	Botanical and Zoological Gardens	

The abbreviation "pt." means "part of". @ means time series break has been created that is greater than 3% of the 1992 revenues for the 1987 SIC industry. The abbreviation NEC is used for Not Elsewhere Classified.

Description of Changes to the U.S. System

The industries included in the following subsectors were primarily created from the twelve 1987 SICs of Major Group 79, Amusement and Recreation Services. For time series linkage, a time series break greater than three percent of their 1992 revenue is estimated for ten of these industries.

1. Performing Arts, Spectator Sports and Related Industries—There were eleven new industries added to the 1997 industry structure in this subsector to group those activities with the same production process and to improve overall comparability with Mexico and Canada. The underlying focus of this subsector was to group together those entertainment activities that are more visual and non-participatory. The following new industries were created:

Theater Companies from part of 1987 SIC 5812, Eating Places, and part of 1987 SIC 7922, Theatrical Producers (Except Motion Picture) and Miscellaneous Theatrical Services.

Dance Companies from part of 1987 SIC 7922, Theatrical Producers (Except Motion Picture) and Miscellaneous Theatrical Services.

Musical Groups and Artists from part of 1987 SIC 7929 Bands, Orchestras, Actors, and Other Entertainers and Entertainment Groups.

Other Performing Arts Companies from part of 1987 SIC 7929, Bands, Orchestras, Actors, and Other Entertainers and Entertainment Groups, and part of 1987 SIC 7999, Amusement and Recreation Services, NEC.

Sports Clubs from part of 1987 SIC 7941, Professional Sports Clubs and Promoters.

Race Tracks from part of 1987 SIC 7948, Racing, Including Track Operation.

Other Spectator Sports from part of 1987 SIC 7941, Professional Sports Clubs and Promoters; part of 1987 SIC 7948, Racing, Including Track Operation; and part of 1987 SIC 7999, Amusement and Recreation Services, NEC.

Promoters of Arts, Sports and Similar Events With Facilities from part of 1987 SIC 6512, Operators of Nonresidential Buildings; part of 1987 SIC 7922, Theatrical Producers (Except Motion Picture) and Miscellaneous Theatrical Services; and part of 1987 SIC 7941, Professional Sports Clubs and Promoters.

Promoters of Arts, Sports and Similar Events without Facilities from part of 1987 SIC 7922, Theatrical Producers (Except Motion Picture) and Miscellaneous Theatrical Services, and part of 1987 SIC 7941, Professional Sports Clubs and Promoters.

Agents and Managers for Artists, Athletes and Other Entertainers from part of 1987 SIC 7389, Business Services, NEC; part of 1987 SIC 7922, Theatrical Producers (Except Motion Picture) and Miscellaneous Theatrical Services; and part of 1987 SIC 7941, Professional Sports Clubs and Promoters.

Independent Artists, Writers, and Performers from part of 1987 SIC 7819, Services Allied to Motion Picture Production; part of 1987 SIC 7929, Bands, Orchestras, Actors, and other Entertainers and Entertainment Groups; and part of 1987 SIC 8999, Services, NEC.

2. Museums, Historic Sites and Similar Institutions—The NAICS industries within this subsector were essentially created from the two industries of 1987 Major Group 84, Museums, Art Galleries, and Botanical, and Zoological Gardens. Two new industries were added for this 1997 industry subsector and two industries reflect content changes from their 1987 definitions. These changes were made to better represent the production process differences among these activities. The following industries were added for 1997:

Historical Sites from part of 1987 SIC 8412, Museums and Art Galleries.

Nature Parks and Similar Institutions from part of SIC 7999, Amusement and Recreation Services, NEC; and part of 1987 SIC 8422, Arboreta and Botanical or Zoological Gardens.

The following two industries represent content changes from 1987: Museums from part of 1987 SIC 8412, Museums and Art Galleries.

Botanical and Zoological Gardens from part of 1987 SIC 8422, Arboreta and Botanical Gardens.

3. Recreation, Amusement and Gambling Industries—This subsector consists of 10 industries. Six new industries were added to the 1997 structure for this subsector, one industry represents a 1987 industry with content changes, and three industries from 1987 were included without any changes. The NAICS industries within this subsector represent an effort to group those activities with the same production process and to improve comparability with Mexico and Canada. The basis for developing this subsector was to group together entertainment activities that are participatory in nature and to eliminate industry distinctions based on membership. The following new industries were created:

Golf Courses from 1987 SIC 7992, Public Golf Courses, and part of 1987 SIC 7997, Membership Sports and Recreation Clubs.

Skiing Facilities from part of 1987 SIC 7999, Amusement and Recreation Services. NEC.

Recreational, Sports and Fitness Centers from 1987 SIC 7991, Physical Fitness Facilities; part of 1987 SIC 7997, Membership Sports and Recreation Clubs; and part of 1987 SIC 7999, Amusement and Recreation Services, NEC.

Casinos, Except Hotel Casinos from part of 1987 SIC 7999, Amusement and Recreation Services, NEC.

Other Gambling Industries from part of 1987 SIC 7993, Coin-Operated Amusement Devices, and part of 1987 SIC 7999, Amusement and Recreation Services, NEC.

Other Recreation and Amusement Services from part of 1987 SIC 7911, Dance Studios, Schools, and Halls; part of 1987 SIC 7997, Membership Sports and Recreation Clubs; and part of 1987 SIC 7999, Amusement and Recreation Services, NEC.

The following industry represents a change in content from 1987:

Amusement Arcades and Other Coin-Operated Amusement Devices from part of 1987 SIC 7993, Coin-Operated Amusement Devices.

Part VIII—Proposed New Industry Structure for Information

Section A—NAICS Structure

North American Industry Classification System (NAICS)

Agreement Number 18

This Document represents the proposed agreement for the North American Industry Classification System (NAICS) on the boundaries of the following sector and the 4-digit industries of which it is composed: Information, to be described as:

Information and Cultural Industries in Canada

Informacion en Medios Masivos in Mexico

Information in the United States

It also displays an aggregation structure that is accepted by all three countries, along with a brief description of the structure and its details (Attachments 1 and 2).

Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so

long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on September 27, 1995-September 29, 1995 in Mexico City, Mexico.

Accepted	Signature	Date
Canada	/S/ Jacob Ryten	9/29/95
Mexico	/S/ Enrique	9/29/95
	Ordaz.	
United States	/S/ Jack E.	9/29/95
	Triplett.	

#### Attachment 1—NAICS Structure

XX Publishing

XXX Newspaper, Periodical, Book, and Data Base Publishing

XXXX Newspaper Publishing XXXX Periodical Publishing

XXXX Book Publishing

XXXX Database Publishing

XXXX Other Publishing

XXX Software Publishing

XXXX Software Publishing

XX Motion Picture and Sound Recording XXX Motion Picture and Video Industries

XXXX Motion Picture and Video Production

XXXX Motion Picture and Video Distribution

XXXX Teleproduction and Other Post-

**Production Services** XXXX Motion Picture and Video Exhibition

XXXX Other Motion Picture and Video

XXX Sound Recording Industries

XXXX Record Production Companies

XXXX **Integrated Record Companies** 

Music Publishing XXXX

XXXX Sound Recording Studios

XXXX Other Sound Recording Industries

XX Broadcasting and Telecommunications XXX Radio and Television Broadcasting

XXXX Radio Broadcasting

Television Broadcasting XXXX

XXX Cable Networks and Program Distribution

XXXX Cable Networks

XXXX Cable and Program Distribution

XXX Telecommunications

XXXX Wired Telecommunications Carriers

XXXX Wireless Telecommunications

Carriers, Except Satellite

XXXX Telecommunications Resellers XXXX Satellite Telecommunications

XXXX Other Telecommunications

XX Information Services and Data and

Transaction Processing

XXX Information Services

XXXX News Syndicates XXXX Libraries and Archives

XXXX Other Information Services

XXX Data and Transaction Processing

XXXX Data and Transaction Processing

Attachment 2—North American Industry Classification System

**Draft Classification For:** 

Information and Cultural Industries in Canada

Information en Medios Masivos in Mexico

Information in the United States

Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industry classification for these industries.

The draft classification includes four subsectors, Publishing; Motion Picture and Sound Recording; Broadcasting and Telecommunications; and Information Services and Data and Transaction Processing Services. These are further subdivided into 9 industry groups and 29 industries.

#### A General Outline

The expressions "information age" and "global information economy" are used with considerable frequency today. The general idea of an "information economy" includes both the notion of industries primarily producing, processing, and distributing information, as well as the idea that every industry is using available information and information technology to reorganize and make themselves more productive.

For the purpose of developing NAICS, it is the transformation of information into a commodity that is produced, manipulated and distributed by a number of growing industries that is at issue. The proposed Information sector groups three types of establishments: those engaged in producing, manipulating and distributing information and cultural products; those that provide the means to transmit or distribute these products as well as data or communications; and those that process data or transactions. (Cultural products are those that directly express attitudes, opinions, ideas, values, and artistic creativity; provide entertainment; or offer information and analysis concerning the past and present. Included in this definition are popular, mass-produced, products as well as cultural products that normally have a more limited audience, such as poetry books, literary magazines or classical records.) These activities are currently classified throughout the existing national classifications; traditional publishing is in manufacturing, broadcasting in communications, software production in business services, film production in amusement services, etc.

The unique characteristics of information and cultural products, and of the processes involved in their production and distribution, justify the creation of an Information sector, distinct from the goods-producing and

service-producing sectors. Some of these characteristics are:

- 1. Unlike traditional goods, an "information or cultural product" such as a newspaper or television program does not necessarily have tangible qualities, nor is it necessarily associated with a particular form. A movie can be shown at a movie theater, on a television broadcast, through video on demand or rented at a local video store. A sound recording can be aired on radio, embedded in multi-media products or sold at a record store.
- Unlike traditional services, the delivery of these products does not require direct contact between the supplier and the consumer.
- 3. The value of these products to the consumer does not lie in their tangible qualities but in their information, educational, cultural or entertainment content
- 4. Unlike goods or services, information and cultural products can be copied easily. The law has long recognized this; copyright law protects the intangible property of intellectual creations such as books and sound recordings. Copyright applies to all original literary, dramatic, musical, and artistic works, including databases and computer programs.
- 5. The intangible property aspect of information and cultural products makes the processes involved in their production and distribution very different from goods and services. Only those possessing the rights to these works are authorized to reproduce, alter, improve and distribute them. Acquiring and using these rights often involves significant costs. In addition, technology is revolutionizing the distribution of these products. It is possible to distribute them in a physical form, via broadcast or on line.
- 6. Distributors of information and cultural products can easily add value to the products they distribute. For instance, broadcasters add advertising not contained in the original product. This capacity means that unlike traditional distributors, they derive revenue not from sale of the distributed product to the final consumer, but from those who pay for the privilege of adding information to the original product. Similarly, a CD-ROM publisher can acquire the rights to thousands of previously published newspaper and periodical articles and add new value by providing search and software and organizing the information in a way that facilitates research and retrieval. These products often command a much higher price than the original information.

The distribution modes for information commodities may either eliminate the necessity for traditional manufacture, or reverse the conventional order of manufacturedistribute: A newspaper distributed on line, for example, can be printed locally or by the final consumer. Similarly, it is anticipated that packaged software, which today is mainly bought through the traditional retail channels, will soon be available mainly on line. The NAICS Information sector is designed to make such economic changes transparent as they occur, or to facilitate designing surveys that will monitor the new phenomena and provide data to analyze the changes. Other classification systems tend to obscure economic changes of this kind.

Many of the industries in the NAICS information sector are engaged in producing and manipulating products protected by copyright law, or in distributing them (other than distribution by traditional wholesale and retail methods). Examples are traditional publishing industries, software and database publishing industries and film and sound industries. Broadcasting and telecommunication industries, and information providers and processors, are also included in the information sector, because their technologies are so closely linked to other industries in the information sector.

Although many new industries have been created for this sector, most of the activities it contains have existed for some time and are distributed throughout the existing classifications. The following paragraphs provide a brief description of the individual components of this sector.

The Publishing subsector groups establishments engaged in the publishing of newspapers, periodicals, and books, as well as database and software publishing. In general, publishers issue copies of works for which they possess copyright for sale to the general public, in one or more formats including traditional print form, CD–ROM or on line. Publishers may publish works originally created by others for which they have obtained the rights, and/or works that they have created in-house.

In most other classification systems, publishing is treated as a subsidiary activity to a manufacturing activity—book and newspaper publishing, for example, are depicted as subsidiary activities to printing, and placed with printing in the classification. In NAICS, publishing—the reporting, writing, editing, and other processes that are required to create an edition of a

newspaper, for example—is treated as a major economic activity in its own right, and classified in the Information sector, whereas printing remains in the NAICS Manufacturing sector. In part, the NAICS classification reflects the fact that publishing increasingly takes place in establishments that are physically separate from the associated printing establishments. More crucially, the NAICS classification of book and newspaper publishing is intended to portray their roles in a modern economy, in which they do not resemble manufacturing activities.

Software publishing is included here because the activity—creation of a copyrighted product and bringing it to market—is equivalent to the creation process for other types of intellectual products. Reproduction of pre-packaged software is treated in NAICS as a manufacturing activity; on-line distribution of software products is in the Information sector, and custom design of software to client specifications remains in business services. These distinctions arise because of the different ways that software is created, reproduced, and distributed.

The Motion Picture and Sound Recording subsector groups establishments involved in the production and distribution of motion pictures and sound recordings (those involved exclusively in the wholesaling of sound recordings are classified in Wholesale Trade). While motion picture and sound recordings are also "published," the processes involved are sufficiently different from those traditional publishing industries to warrant placing them in the Motion Picture and Sound Recording subsector. The production and distribution of these products involves a complex process and several distinct industries.

The Motion Picture and Video Industries industry group includes separate industries for Motion Picture and Video Production, Motion Picture and Video Distribution, Teleproduction and Other Post-Production Services, Motion Picture and Video Exhibition, and Other Motion Picture and Video Industries. The distribution industry includes establishments primarily engaged in acquiring the distribution rights (major input) for films and programs, and charging such clients as movie theaters and broadcasters to show them; those engaged in wholesaling videos to retail stores and rental outlets are classified in Wholesale Trade.

The Sound Recording Industries industry group contains new classes for Record Production Companies, Integrated Record Companies, Music

Publishing, Sound Recording Studios, and Other Sound Recording Industries. Record production companies are primarily engaged in searching out, identifying and contracting artists for which they arrange and finance the production of master tapes for which they hold the reproduction rights. Establishments in this industry do not own duplication facilities or have distribution capabilities, so they commercialize these rights through leasing/licensing agreements with third parties. Integrated record production companies (major record labels) integrate the production, manufacturing and/or distribution functions, commercializing reproduction rights through these vertically integrated operations. While establishments engaged in record production derive most of their revenues from leasing/ licensing the reproduction rights of master recordings and from mechanical royalties, integrated record companies derive most of their revenues from the exploitation of their rights to distribute duplicate sound recordings. The industrial structure proposed for this area is a major revision of existing classifications; the purpose of this restructuring is to reflect the actual activity structure of the sound recording industry, which is not well articulated in current classifications.

The structure of the Broadcasting and Telecommunications subsector was decided upon in a previously signed preliminary agreement (Number 2), but at the time, the sector in which it would be included had not been determined. The three countries have agreed to place it in the Information sector. The following is a summary of the previously signed agreement.

The Broadcasting and Telecommunications subsector includes establishments providing point-to-point communications and the services related to that activity. The industry groups (Radio and Television Broadcasting, Cable Networks and Program Distribution, and Telecommunications) are based on differences in the methods of communication and in the nature of services provided. The Radio and Television Broadcasting industry group includes establishments that operate broadcasting studios and facilities for over the air or satellite delivery of radio and television programs of entertainment, news, talk, and the like. These establishments are often engaged in the production and purchase of programs and generating revenues from the sale of air time to advertisers, and from donations, subsidies, and/or the sale of programs. The Cable Network

and Program Distribution industry group includes two types of establishments. Cable Networks establishments operate studios and facilities for the broadcasting of programs that are typically narrow cast in nature (limited format such as news, sports, education, and youth-oriented programming). The services of these establishments are typically sold on a subscription or fee basis. Delivery of the programs to customers is handled by other establishments, in the Cable and Program Distribution industry, that operate cable systems, direct-to-home satellite systems, or other similar systems. The Telecommunications industry group is primarily engaged in operating, maintaining, and/or providing access to facilities for the transmission of voice, data, text, sound, and full motion picture video between network termination points. A transmission facility may be based on a single technology or a combination of technologies.

The Information Services and Data and Transaction Processing subsector is subdivided into two industry groups. The Information Services industry group includes establishments that provide, store, or provide access to information. The Data and Transaction Processing industry group includes establishments that process data and transactions.

# Limitations and Constraints of the Classification

The concept of an Information sector is new and for that reason its definition could be very broad or very narrow. For instance, it can be argued that establishments engaged in activities such as advertising, marketing research, public opinion polling and credit reporting should be included here since they are, in one way or another, engaged in producing, manipulating and distributing information and/or cultural products. These establishments, however, also share characteristics with establishments found in the Professional, Scientific and Technical Services subsector and it is proposed to classify them in that sector. Similarly, independent artists, writers, and performers could be classified here since they provide the creative input essential to the production of many of the industries found in this sector. However, it has been decided to classify all such establishments in a single industry in the Performing Arts, Spectator Sports, and Related Industries subsector.

The Information sector is largely a restructuring of existing classifications. For example, many of the activities that

are classified in Publishing and in Sound Recording Industries are currently classified in the Manufacturing sectors in the existing national classifications. As a result, the definition of existing broad aggregates such as manufacturing or business services have changed.

The identification of new and emerging industries is one of the principle goals of the NAICS project, and in this case many such industries are introduced in the classification (the extent varies by country.) However, many users have expressed the wish that this goal be achieved while minimizing breaks in time series. These two objectives are often conflicting and the degree to which proposed NAICS industries relate to existing national classification systems varies from country to country. This issue is elaborated in the Changes to the National Classification section.

#### Relationship to ISIC

Twenty-six of the 29 proposed NAICS industries are contained within Divisions 22, Publishing, Printing and Reproduction of Recorded Media; 64, Post and Telecommunications; 72, Computer and Related Activities; and 92, Recreational, Cultural and Sporting Activities of the Current International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) of the United Nations. The following NAICS industries cannot be assigned to an ISIC division without being subdivided: Other Publishing; Radio Broadcasting; and Television Broadcasting. However, the discrepancies between these proposed NAICS industries and ISIC are minor and do not have a significant impact on the comparability of data. Accordingly, most of the NAICS Information sector can be retabulated to reach consistency at the two-digit level of ISIC.

### Changes to the National Classification

For Canada, the most fundamental change to the 1980 Canadian Standard Industrial Classification (CSIC) is the grouping in one sector of industries currently classified in several sectors. Publishing has been moved from Manufacturing (CSIC 28), broadcasting and telecommunication industries from Communication Industries (CSIC 48), film industries from Amusement and Recreational Service Industries (CSIC 96), record companies from Manufacturing (CSIC 39), libraries from **Educational Services Industries (CSIC** 85), and software publishing and data processing from Business Service Industries (CSIC 77).

The current classification for traditional publishing separates establishments engaged in publishing only from those engaged in publishing and printing. In the proposed NAICS classification, these establishments are classified to five different 4-digit industries according to the type of publishing (newspaper, book, database, etc.) whether or not they are also engaged in printing activities. Software publishing, currently a component of the Computer Services industry (CSIC 7721), is now classified in this subsector.

The classification of video wholesaling to the existing Motion Picture and Video Distribution class (CSIC 9612) is changed; video wholesaling is now assigned to the Wholesale Trade area. Establishments primarily engaged in videotaping are moving from the Motion Picture and Video Production industry (CSIC 9611) to the NAICS class for Photography in the Management, Employment, Administrative and Support Services subsector. The three existing classes for motion picture and video exhibition (CSIC 9621, 9622, 9629) are collapsed into one NAICS class. Independent motion picture directors, currently classified to the Motion Picture and Video Production industry, are moving to the Performing Arts, Spectator Sports and Related Industries subsector of NAICS

Sound recording activities are now classified to a separate industry group in five newly created 4-digit industries. This is significantly different from the current practice of assigning these activities in different areas of the CSIC, the most important being wholesale trade and manufacturing.

Other significant changes include the movement of libraries (part of CSIC 8541) and archives (part of CSIC 8551) from Educational Service Industries to this sector and of news syndicates (part of CSIC 7799), on-line information services (part of CSIC 7799) and data processing services (part of CSIC 7721) from the Business Services division to this sector.

For Mexico, economic activities emanating from various CMAP sectors have been reclassified into the new Information sector. Editing and a combination of editing and printing were taken from the Manufacturing Sector, group CMAP 3420, corresponding to printing and editing. From group CMAP 3832, Manufacture and/or Assembly of Electronic Radio, Television, Communications and Medical Equipment, recording, editing and record reproducing studios were

transferred when these studios are integrated in this manner.

The following classes were reclassified from the current Transportation and Communications Sector; CMAP classes 720003, Telephone Services; 720004, Public Telephone Services; 720005, Telegraph Services; and 720006, Other Telecommunications Services, except for facsimile services in the latter category, found under the Organization Services subsector, together with Business Centers.

Services related to cinematography, radio and television were taken from the current Recreation, Cultural and Sports Services (CMAP classes 941101, 941102, 941103, 941104, 941105, 941201, 941202 and 941203), both from the public and private sectors. Library services, currently classified by the CMAP together with museums, botanical gardens and the like, under CMAP branches 9421 and 9422, were also reclassified under this new sector.

Finally, from the current CMAP 9510 branch, Provision of Professional, Technical and Specialized Services, the following CMAP classes were taken: from CMAP 951004, Systems Analysis and Information Processing Services, the corresponding parts to software editing services, on-line consulting services and rented computer time; CMAP 951014, News Agencies' Services; and CMAP 951023, Other Professional, Technical and Specialized Services previously mentioned, prerecorded telephone information services.

For the United States, the Information sector is a new grouping and includes industries that were included in different divisions of the 1987 SIC. The concepts underlying the creation of this sector and the industry descriptions address the increasing use of electronic means of dissemination that is not considered in the 1987 SIC.

The Newspaper, Periodical, Book and Database Publishing industry group is currently included in the Manufacturing division of the 1987 SIC (Industry Groups 271, 272, 273, 274 and part of 1987 SIC 2771). The industries included in the NAICS Information sector are those involved in publishing, or publishing and printing combined. Establishments engaged in printing only remain in the Manufacturing sector of NAICS.

The Software Publishing industry is part of the 1987 SIC 7372, Prepackaged

Software, in the 1987 SIC in the Business Services major group. The reproduction of prepackaged software only is included in the Computer and Electronic Components subsector in the NAICS Manufacturing sector.

The Motion Picture and Video Industries industry group includes industries classified in the Motion Pictures major group of the 1987 SIC. Parts of 1987 SIC 7819, Services Allied Motion Pictures, were reclassified in other sectors to create more homogeneous, production based categories. A new industry is created for Teleproduction and Other Postproduction Services from 1987 SIC 7819, Services Allied to Motion Picture Production, and the remainder of 1987 SIC 7819 was combined with 1987 SIC 7829. Services Allied to Motion Picture Distribution.

Five new industries are created within the Sound Recording Industries industry group. None of these industries exist in the 1987 SIC and, in most instances, there is no indication in the 1987 SIC Manual of the appropriate industry in which they should be included. Because of this, it is difficult to predict the impact of this change, though in most instances it is expected to have a minor effect on existing time series.

Changes to the U.S. SIC system for the Broadcasting and Telecommunications industries subsector were addressed in a previous NAICS agreement (Agreement number 2).

The Information Services and Data and Transaction Processing subsector includes a number of information service-related industries. The News Syndicates and Libraries and Archives industries correspond to 1987 SIC 7383, News Syndicates, and 8231, Libraries. News Syndicates were previously located in the Business Services major group and Libraries were located in the Educational Services major group. The Other Information Services industry primarily includes establishments classified in 1987 SIC 7375, Information Retrieval Services. U.S. national detail preserves this industry and provides a residual class for all other information services. The Data and Transaction Processing industry corresponds to 1987 SIC 7374, Computer Processing and Data Preparation and Processing Services. Both Information Retrieval Services and Computer Processing and Data Preparation and Processing

Services were located in the Business Services major group.

Achievement of Objectives

The classification meets the objectives for the North American Industry Classification System. It is comprised of industries that group establishments with similar production processes, that is, it applies the production-oriented economic concept. The hierarchical structure also follows the production concept.

The classification achieves comparability for the three participating countries. All countries agree on the definitions of the industries. The classification improves comparability with other countries. Based on existing data, each country expects to be able to publish data regularly, or in the near future, at the 4-digit NAICS level of this structure.

Other objectives of the NAICS project have also been met. The classification meets the objectives of an industry classification. In an effort to identify high technology and new emerging industries, new industries in the Sound Recording industry group and the Broadcasting and Telecommunications subsector have been identified. The classifications are homogeneous and account for most of the activities that define them. In addition, they are economically significant.

Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the NAICS industry sector presented in Part VIII, Section A—Attachment 1, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the NAICS industry sector covered in Part VIII of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

# TABLE 1

		IAL	JLL 1	
	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
	D. LE. L.			
XX	Publishing Newspaper, Periodical, Book and Database Publishing:			
XXXX	Newspaper Publishing	E	2711	Newspapers: Publishing, or Publishing and Printing.
XXXX	Periodical Publishing		2721	Periodicals: Publishing, or Publishing and Printing.
XXXX	Book Publishing	E	2731	Books: Publishing, or Publishing and Printing.
XXXX	Database Publishing	N	*2741	Miscellaneous Publishing (database publishers).
XXXX	Other Publishing:			
XXXXX	Greeting Card Publishing	R	*2771	Greeting Cards.
XXXXX	All Other Publishing	R	*2741	Miscellaneous Publishing (except database publishing).
XXX	Software Publishing:	_	*7070	Drangelia and Coffware
XXXX XX	Software Publishing	R	*7372	Prepackaged Software.
XXX	Motion Picture and Video Industries:			
XXXX	Motion Picture and Video Production	E	7812	Motion Picture and Video Tape Production.
XXXX	Motion Picture and Video Distribution	Ē	*7822	Motion Picture and Video Tape Distribution (except video tape and cassette wholesalers).
XXXX	Teleproduction and Other Post-Production Services.	N	*7819	Services Allied to Motion Picture Production (teleproduction and post-production services).
XXXX	Motion Picture and Video Exhibition:			
XXXXX	Motion Picture Theaters, except Drive-Ins	E	7832	Motion Picture Theaters, Except Drive-In.
XXXXX	Drive-In Motion Picture Theaters	E	7833	Drive-In Motion Picture Theaters.
XXXX	Other Motion Picture and Video Industries	N	*7819	Services Allied to Motion Picture Production (except casting bureaus, wardrobe and equipment rental, talent payment services, teleproduction and other post-production services).
VVV	County December 1 Industries		7829	Services Allied to Motion Picture Distribution.
XXX	Sound Recording Industries: Record Production Companies	N	*6794	Patent Owners and Lessors (music royalties, sheet and record).
XXXX	Integrated Record Companies	N	*3652	Phonograph Records and Prerecorded Audio Tapes and Disks (integrated record companies, except duplication only).
XXXX	Music Publishing	N	*6794	Patent Owners and Lessors (music publishing).
XXXX	Sound Recording Studios	N	*7389	Business Services, NEC (recording studios).
XXXX	Other Sound Recording Industries	N	*7389 *7922	Business Services, NEC (audio taping services). Theatrical Producers (Except Motion Picture) and Miscellaneous Theatrical Services (producers of radio programs).
XX	Broadcasting and Telecommunications: Radio and Television Broadcasting:			
XXXX	Radio Broadcasting: Radio Networks	N	*4000	Radio Drandonting Stations (naturalis)
XXXXX			*4832 *4832	Radio Broadcasting Stations (networks).
XXXX	Radio Stations Television Broadcasting	N E	4833	Radio Broadcasting Stations (except networks). Television Broadcasting Stations.
XXX	Cable Networks and Program Distribution:	-	4033	Television broadcasting stations.
XXXX	Cable Networks	N	*4841	Cable and Other Pay Television Services (cable networks).
XXXX	Cable and Program Distribution		*4841	Cable and Other Pay Television Services (except cable networks).
XXX	Telecommunications: Wired Telecommunications Carriers	N	*4813	Telephone Communications, Except Radiotelephone (except
			4000	resellers).
XXXX	Wireless Telecommunications Carriers, Except Satellite:		4822	Telegraph and Other Message Communications.
XXXXX	Paging	N	*4812	Radiotelephone Communications (paging carriers).
XXXXX	Cellular and Other Wireless Telecommunications.	N	*4812	Radiotelephone Communications (cellular carriers).
XXXX	Telecommunications Resellers	N	*4899 *4812	Communications Services, NEC (radio dispatch). Radiotelephone Communications (paging and cellular resellers).
			*4813	Telephone Communications, Except Radiotelephone (resellers).
XXXX	Satellite Telecommunications Other Telecommunications	N N	*4899 *4899	Communications Services, NEC (Satellite communications). Communications Services, NEC (except radio dispatch, satellite communications).
XX	Information Services and Data and Transaction Processing:			,
XXX	Information Services:	_	7000	News Cyndicates
XXXX	News Syndicates Libraries and Archives		7383 8231	News Syndicates. Libraries.
XXXX	Other Information Services:	_	0231	LIDIGIICS.
XXXXX	On-Line Information Services	E	7375	Information Retrieval Services.
		. –		

## TABLE 1—Continued

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XXXXX XXX	All Other Information Services  Data and Transaction Processing:	N	*8999	Services, NEC (miscellaneous information providers).
XXXX	Data and Transaction Processing	E	7374	Computer Processing and Data Preparation and Processing Services.

The definitions of status codes are as follows: E—existing industry; N—new industry; R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
2711	Newspapers: Publishing, or Publishing and Print-	Newspaper Publishing.
2721	ing. Periodicals: Publishing, or Publishing and Printing	Periodical Publishing.
2731	Books: Publishing, or Publishing and Printing	Book Publishing.
2741@	Miscellaneous Publishing:	Book i dbliothing.
2741@	Database Publishing	Database Publishing.
	Miscellaneous Publishing, Except Database	All Other Publishing.
2771		
4812@	Greeting Cards	Greeting Card Publishing.
4812@	Radiotelephone Communications:	Davids a
	Paging Carriers	Paging.
	Cellular Carriers	Cellular and Other Wireless Telecommunications
10.100	Paging and Cellular Resellers	Telecommunications Resellers (pt.).
4813@	Telephone Communications, Except Radio-	
	telephone:	
	Except Resellers	Wired Telecommunications Carriers (pt.).
	Resellers	Telecommunications Resellers (pt.).
4822@	Telegraph and Other Message Communications	Wired Telecommunications Carriers (pt.).
4832	Radio Broadcasting Stations:	" ·
	Networks	Radio Networks.
	Stations	Radio Stations.
4833	Television Broadcasting Stations	Television Broadcasting.
4841	Cable and Other Pay Television Services:	<b>3</b>
	Cable Networks	Cable Networks.
	Except Cable Networks	Cable and Program Distribution.
4899	Communications Services, Not Elsewhere Classi-	Cable and Fregram Blombattern.
4000	fied:	
	Radio Dispatch	Cellular and Other Wireless Telecommunications (pt.).
	Satellite Communications	Satellite Telecommunications.
	Except Radio Dispatch and Satellite	Other Telecommunications.
	Except Radio Dispatch and Satellite	Other releconfindincations.
7372	Prepackaged Software:	
1312	Software Publishing	Software Bublishing
	Reproduction of Software	Software Publishing. Reproduction of Software.
7374		
7374	Computer Processing and Data Preparation and	Data and Transaction Processing.
7075	Processing Services.	On the defendation Combine
7375	Information Retrieval Services	On-Line Information Services.
7383	News Syndicates	New Syndicates.
7389	Business Services, Not Elsewhere Classified:	
	Sound Recording Studios	Sound Recording Studios.
	Audio Taping Services	Other Sound Recording Industries (pt.).
7812	Motion Picture and Video Tape Production	Motion Picture and Video Production.
7819	Services Allied to Motion Picture Production:	
	Teleproduction and Post-Production Services	Teleproduction and Other Post-Production Services.
	Casting Bureaus	Employment Agencies (pt.) (Included in Management, Employ-
	-	ment, Administrative and Support Services subsector).
	Wardrobe Rental (Motion Pictures)	Rental and Leasing of Formal Wear and Costumes (pt.) (In-
	,	cluded in Rental and Leasing subsector).
	Rental of Motion Picture Equipment	Rental and Leasing of Machinery and Equipment (pt.) (In-
		cluded in Rental and Leasing subsector).
	Talent Payment Services	Payroll Services (Included in Professional Scientific and Tech-
	Latera i agricola del victor	nical Services subsector).
	Except Casting Bureaus, Wardrobe and Equip-	Other Motion Picture and Video Services (pt.).
	, , , , , , , , , , , , , , , , , , , ,	Other Motion Florate and Video Services (pt.).
	ment Rental, Teleproduction and Other Post-	
7000	Production Services.	
7822	Motion Picture and Video Tape Distribution:	Markey Blattons and Mides Blate?
	Distribution, Except Video Tape and Cassette	Motion Picture and Video Distribution.
	Wholesalers.	I
		l
7829	Video Tape and Cassette Wholesalers Services Allied to Motion Picture Distribution	(Included in Wholesale Trade Sector). Other Motion Picture and Video Services (pt.).

### TABLE 2—Continued

1987 SIC code	1987 SIC description	1997 U.S. description
7832	Motion Picture Theaters, Except Drive-Ins	Motion Picture Theaters, Except Drive-In.
7833	Drive-In Motion Picture Theaters	Drive-In Motion Picture Theaters.
7922@	Theatrical Producers (Except Motion Picture) and	
	Miscellaneous Theatrical Services:	
	Producers of Radio Programs:	Other Sound Recording Industries (pt.).
8231	Libraries	Libraries and Archives.
6794@	Patent Owners and Lessors:	
	Record Production Companies	Record Production Companies.
	Music Publishing	Music Publishing.
3652@	Phonograph Records and Prerecorded Audio	-
	Tapes and Disk.	
	Integrated Record Companies, Except Duplica-	Integrated Record Companies.
	tion Only.	
8999@	Services, Not Elsewhere Classified.	
	Miscellaneous Information Providers	All Other Information Services.

The abbreviation "pt." means "part of". @ means time series break has been created that is greater than 3% of the 1992 revenues for the 1987 SIC industry. The abbreviation NEC is used for Not Elsewhere Classified.

Note: Detail for SIC's 7389, 7922, 6794, 3652 and 8999 only represent those parts applicable to the Information Sector.

Description of Changes to the U.S. System

1. One new industry was created in the Publishing subsector.

Database Publishing was created from part of 1987 SIC 2741, Miscellaneous Publishing. It was established because of the growth of this type of publishing and is supported by the production process.

All Other Publishing was revised from part of 1987 SIC 2741, Miscellaneous Publishing, by the removal of database publishing.

Software Publishing was created from part of 1987 SIC 7372 Prepackaged Software. Reproduction of software only is included in the Computer and Electronic Component Manufacturing subsector.

Four of the five 1987 publishing industries remained largely unchanged and time series will not be significantly affected.

2. Seven new industries were created in the Motion Picture and Sound Recording subsector. The Teleproduction and Other Post-Production Services industry was created from part of 1987 SIC 7819, Services Allied to Motion Picture Production, based upon a request by the industry and is supported by production based principles.

Other Motion Picture and Video Industries was created from part of 1987 SIC 7819, Services Allied to Motion Picture Production, and 1987 SIC 7829, Services Allied to Motion Picture Distribution, to form a residual industry containing establishments that provide specialized services in support of the motion picture production and distribution industries.

The Record Production Companies industry was created from part of 1987

SIC 6794, Patent Owners and Lessors. This industry was created to include establishments that perform a specialized role in searching out and contracting musical artists. This industry is supported by the production process.

The Integrated Record Companies industry was created from part of 1987 SIC 3652, Phonograph Records and Prerecorded Audio Tapes and Disks. This industry was established to include establishments that reproduce and distribute musical recordings. This industry is supported by the production process.

The Music Publishing industry was created from part of 1987 SIC 6794, Patent Owners and Lessors, to recognize the specialized role it has in promoting the use of musical works in recordings, film, television, and other media. Music publishers are primarily engaged in owning the copyright of musical compositions, and administering the exploitation of the bundle of rights that flow from the ownership of this copyright. The industry is supported by production based principles.

The Sound Recording Studios industry was created from part of 1987 SIC 7389, Business Services, Not Elsewhere Classified. This industry was established to include establishments that perform a specialized role in providing facilities and expertise in recording performances, and is supported by production based principles.

Other Sound Recording Services was created from part of 1987 SIC 7922, Theatrical Producers (Except Motion Picture) and Miscellaneous Theatrical Services, and part of 1987 SIC 7389, Business Services, NEC. This industry was created as a residual to include

establishments that provide specialized audio and sound related services. It is supported by production based principles.

3. There are 11 new industries in the Broadcasting and Telecommunications subsector. These were published in the Federal Register on July 26, 1995. Please refer to page 38448 for details.

4. There is one new industry in the Information Services and Data and Transaction Processing subsector. The All Other Information Services industry was created to include a variety of information service related establishments not included in other industries in this sector. While this class is expected to be very small at the present time, it represents a residual industry that may contain new types of establishments in the future as more advanced information technologies emerge and grow. The U.S. national On-Line Information Services industry (1987 SIC 7375, Information Retrieval Services) includes establishments that provide access to, and distribution of, information that has been stored electronically for retrieval.

Part IX—Proposed New Industry Structure for Wood Product Manufacturing, Except Furniture

Section A—NAICS Structure

North American Industry Classification System (NAICS)

Agreement Number 19

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following subsector:

Wood Product Manufacturing, Except Furniture

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on September 27, 1995-September 29, 1995 in Mexico City, Mexico.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	9/29/95 9/29/95
United States	/S/ Jack E. Triplett.	9/29/95

## Attachment 1—NAICS Structure

XX Wood Product Manufacturing, Except Furniture

XXX Sawmill Product and Wood Preservation Manufacturing XXXX Sawmill Product and Wood

Preservation Manufacturing XXX Laminated Wood Product Manufacturing

XXXX Laminated Wood Product Manufacturing

XXX Other Wood Product Manufacturing XXXX Wood Construction Product Manufacturing

XXXX Wood Container and Package Product Manufacturing

XXXX All Other Wood Product Manufacturing

Attachment 2—North American Industry Classification System

Draft Classification for:

Wood Product Manufacturing, Except Furniture

Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industry classification for these industries.

The draft classification provides for the subsector Wood Product Manufacturing, Except Furniture. This subsector is further subdivided into three industry groups and five industries.

#### A General Outline

The Wood Product Manufacturing, Except Furniture industries produce wood products such as lumber, hardwood and softwood plywood and veneers, wood containers, wood flooring and trusses, mobile homes, and prefabricated wood buildings.

The production processes of the Wood Product Manufacturing, Except Furniture industries include sawing, planing, shaping, laminating and sometimes assembly of wood, starting from logs that are cut into bolts, planks, or boards that then may be further cut, or shaped by lathes or other shaping tools. The boards or other shapes also may be subsequently planed or smoothed, and assembled into finished products such as wooden containers.

The Sawmill Product and Wood Preservation Manufacturing industries include establishments whose production process begins with wooden logs that are then transformed into boards, poles, ties, and beams. Establishments that process wood to prevent rotting by impregnation with creosote or other chemical compounds also are included in this industry group.

The Laminated Wood Product
Manufacturing industries include
establishments that produce hardwood
and softwood plywood, particle board,
oriented strand board, and glue
laminated wood products, including
plywood covered with other materials
such as plastic and metals. Plywood and
particle board products that are
included in this industry group are
generally produced by a process
involving high-pressure compression
and through the use of glues either in
combination or separately.

There are three NAICS industries in the Other Wood Product Manufacturing industry group. The Wood Construction Product Manufacturing industry includes establishments that manufacture doors, windows, closets, wall coverings, parquet flooring, staves, partitions, and general products for woodwork. Excluded from this industry is the manufacture of wooden houses and furniture.

Establishments in the Wood Container and Package Product Manufacturing industries manufacture products for packing and packaging, such as pallets, barrels, casks, crates, vats, containers, jewelry boxes, and decorative and ornamental boxes.

Finally, establishments in the All Other Wood Product Manufacturing industries produce cork and cork products, manufactured wooden houses, plaiting materials, such as wicker, reeds, etc., turned items, etc.

# Limitations and Constraints of the Classification

Developing an industry classification for Wood Product Manufacturing, Except Furniture industries was difficult for the three countries. First, the wood industry in Mexico is small and relatively unspecialized. Therefore the NAICS industries are quite aggregated to ensure that information can be published in all three countries. For example, in Mexico the treatment and preservation of wood generally takes place at sawmills as part of the production of poles and ties. There are few establishments where it is the primary activity. Therefore, NAICS combines these activities into one industry.

Another factor that limited the formulation of classes in this subsector are differences in climate among the three countries. The climate has led to higher levels of development and specialization in the wood industry in the United States and Canada, particularly with regard to construction and construction materials. Mexico does not grow hardwood trees. Each country may, however, publish additional national industries that comprise subdivisions of NAICS industries to present data for activities that are nationally significant.

#### Relationship to ISIC

Most four-digit NAICS industries in this subsector are contained within Division 20. Manufacture of Wood Products, of the current International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) of the United Nations. The following NAICS industry cannot be assigned to an ISIC Division: All Other Wood Product Manufacturing. This industry includes the manufacture of wooden heels that are classified in ISIC Division 19, Manufacture of Leather, Leather Products, and Footwear. However, this is a very small activity and should not significantly affect the comparability between this NAICS subsector and ISIC Division 20.

#### Changes to the National Classifications

The changes to the current national classifications were varied in nature. In some cases, changes applied to all three countries while in others the changes affected only one or two of the countries.

For Canada, the major structural change entailed moving the production of building board (CSIC 2714) to the Wood Product Manufacturing, Except Furniture subsector both to achieve international comparability and to better meet the production process principle. CSIC 2542, Kitchen Cabinet and Bathroom Vanities, was moved from the Canadian Wood major group to better adhere to the production process, and ultimately to achieve three country

comparability. In addition, sawmills were redefined to exclude wood and wood products made from purchased lumber. Wooden coffins were moved from this subsector to Miscellaneous Manufacturing because establishments tend to make this product from plastic and metal as well as wood. Other structural changes for Canada, such as the movement of the manufacture of wooden cigar cases and jewelry boxes, wooden boot and shoe heels, billboards, and other wooden signs and cork gaskets, etc. are minor.

For Mexico, the major change is the movement of wood furniture from CMAP Subsector, Wood and Wood Products, Including Furniture, to the new NAICS Furniture Manufacturing subsector. In the current Mexican structure, the manufacture of furniture is classified in groups allocated to the type of input material, that is, wood, metal, plastic, etc. Furniture is more and more being made of multiple materials and design is an important component of its production process. Thus, a separate NAICS subsector was created for the manufacture of furniture from all types of material.

For the United States, the major change is the movement of 1987 SIC 2411, Logging, from the Lumber and Wood Products, Except Furniture major group to the Forestry and Logging subsector. The move was made to better meet production principles, and to match Canada's and Mexico's classification of this activity. Another

important structural change was to move the manufacture of 1987 SIC 2434, Wood Kitchen Cabinets, from this group to the NAICS Furniture Manufacturing subsector for production principles. The manufacture of wooden chair frames was also moved from here to the Furniture Manufacturing subsector to reach international comparability. Other structural changes include the movement of cork gaskets, wood heels, wood signs, and burnt wood articles to this group from various other manufacturing subsectors.

#### Achievement of Objectives

The classification meets the objectives for the North American Industry Classification System (NAICS). It includes industries that group establishments with similar production processes, that is, it applies the production-oriented economic concept. The hierarchical structure of the classification also follows the production concept.

The industries have high specialization ratios, and they are economically significant. The NAICS industries are large aggregations, but this was necessitated by the considerations discussed above under Limitations and Constraints of the Classification. The classification is suitable for sampling, data-publishing, and other aspects of survey operations. Finally, while disruptions to time series exist, they are not generally significant. The statistical agencies can develop

statistical "links," to enable the retabulation of time series on the NAICS classification structure.

The classification achieves comparability for the three participating countries. Based on existing data, all three countries expect to be able to publish data regularly at the industry (4-digit) level of the structure. All countries agree on the detailed definitions of the industries.

# Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the NAICS industry subsector presented in Part IX, Section A—Attachment 1, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the NAICS industry subsector covered in Part IX of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

TABLE 1

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XX	Wood Product Manufacturing, Except Furniture: Sawmill Product and Wood Preservation Manufacturing:			
XXXX	Sawmill Product and Wood Preservation  Manufacturing:			
XXXXX	Sawmills and Planing Mills	R	2421 2429	Sawmills and Planing Mills, General. Special Product Sawmills, NEC.
XXXXX XXX XXXX	Wood PreservingLaminated Wood Product Manufacturing: Laminated Wood Product Manufacturing:	E	2491	Wood Preserving.
XXXXX	Hardwood Veneer and Plywood Manufacturing.	E	2435	Hardwood Veneer and Plywood.
XXXXX	Softwood Veneer and Plywood Manufactur- ing.	E	2436	Softwood Veneer and Plywood.
XXXXX	Structural Wood Member Manufacturing, Except Trusses.	R	*2439	Structural Wood Members, NEC (except trusses).
XXXXX XXX XXXX	Reconstituted Wood Product Manufacturing Other Wood Product Manufacturing: Wood Construction Product Manufacturing:	E	2493	Reconstituted Wood Products.
XXXXX	Hardwood Dimension Mills	R	*2426	Hardwood Dimension and Flooring Mills (except flooring).
XXXXX	Wood Window and Door Manufacturing	N	*2431	Millwork.
XXXXX	Other Millwork Manufacturing, Including Flooring.	R	*2426	Hardwood Dimension and Flooring Mills (hardwood flooring).
			*2431	Millwork.
XXXXX	Truss Manufacturing	N	*2439	Structural Wood Members, NEC (trusses).

## TABLE 1—Continued

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XXXX	Wood Container and Package Product Manufacturing.			
XXXXX	Wood Container and Package Product Manufacturing.	N	2441	Nailed and Lock Corner Wood Boxes and Shook.
	ivianulacturing.		2448 2449 *2499	Wood Pallets and Skids. Wood Containers, NEC. Wood Products, NEC (wood tubs and vats, jewelry and cigar boxes).
XXXX	All Other Wood Product Manufacturing:			,
XXXXX	Manufactured Homes (Mobile) Manufacturing.	E	2451	Mobile Homes.
XXXXX	Prefabricated Wood Building and Component Manufacturing.	E	2452	Prefabricated Wood Buildings and Components.
XXXXX	Other Wood Product Manufacturing	R	*2426	Hardwood Dimension and Flooring Mills (wood stock and turnings).
			*2499 *3053	Wood Products, NEC (other wood products). Gaskets, Packing, and Sealing Devices (cork gaskets, packaging, and sealing devices).
			*3131 *3993	Boot and Shoe Cut Stock and Findings (wood heels).

The definitions of status are as follows: E—existing industry; N—new industry; R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
2411	Logging	Logging Operations (Included in Support Activities for Forestry subsector).
2421@	Sawmills and Planing Mills, General	Sawmills and Planing Mills (pt).
2426@	Hardwood Dimension and Flooring Mills:	3 1 (1 )
	Hardwood Flooring	Millwork Manufacturing, Including Flooring (pt)
	Wood Stock and Turnings	Other Wood Product Manufacturing (pt).
	Office Chair Frames	Wood Office Furniture Manufacturing (pt) (Included in Furniture
		Manufacturing subsector).
	Chair Frames for Nonupholstered Furniture	Wood Household Furniture Manufacturing, Except Upholstered
	(Household).	(pt) (Included in Furniture Manufacturing subsector).
	Chair Frames for Upholstered Furniture (House-	Upholstered Wood Household Furniture Manufacturing (pt) (In-
	hold).	cluded in Furniture Manufacturing subsector).
	Other Hardwood Dimension Except Flooring	Hardwood Dimension Mills.
2429@	Special Product Sawmills NEC	Sawmills and Planing Mills (pt).
2431@	Millwork:	,,,
	Wood Window and Door Manufacturing	Other Millwork Manufacturing, Including Flooring (pt).
2434	Wood Kitchen Cabinets	Wood Kitchen Cabinet Manufacturing (Included in Furniture
		Manufacturing subsector).
2435	Hardwood Veneer and Plywood	Hardwood Veneer and Plywood Manufacturing
2436	Softwood Veneer and Plywood	Softwood Veneer and Plywood Manufacturing
2439@	Structural Wood Members, NEC:	,
	Except Trusses	Structural Wood Member Manufacturing, Except Trusses.
	Trusses	Truss Manufacturing.
2441	Nailed and Lock Corner Wood Boxes and Shook	Wood Containers and Package Product Manufacturing (pt).
2448	Wood Pallets and Skids	Wood Containers and Package Product Manufacturing (pt).
2449	Wood Containers, NEC	Wood Containers and Package Product Manufacturing (pt).
2451	Mobile Homes	Manufactured Homes, (Mobile Manufacturing
2452	Prefabricated Wood Buildings and Components	Prefabricated Wood Building and Component Manufacturing.
2491	Wood Preserving	Wood Preserving.
2493	Reconstituted Wood Products	Reconstituted Wood Product Manufacturing.
2499	Wood Products, NEC:	
	Wood Tubs and Vats, Jewelry and Cigar Boxes	Other Wood Container Manufacturing (pt).
	Wood Laundry Hampers	Household Wood Furniture Manufacturing, Except Upholstered
		(pt) (Included in Furniture Manufacturing subsector).
1	Laundry Hampers Made from Rattan, Reed or	Other Furniture Manufacturing (pt) (Included in Furniture Manu-
	Willow Mirror and Picture Frames.	facturing subsector) All Other Miscellaneous Manufacturing (pt) (To Be Included in Miscellaneous Manufacturing subsector).
	Other Wood Products	Other Wood Product Manufacturing (pt).
3053@	Gaskets, Packing, and Sealing Devices:	Other Wood Froduct Manufacturing (pt).

## TABLE 2—Continued

1987 SIC code	1987 SIC description	1997 U.S. description
	Metal Gaskets, Packing, and Sealing Devices	Other Miscellaneous Fabricated Metal Product Manufacturing (pt) (Included in Fabricated Metal Product Manufacturing subsector).
	Plastics Gaskets, Packing, and Sealing Devices	All Other Plastic Product Manufacturing (pt) (Included in Rubber and Plastic Product Manufacturing subsector).
	Rubber Gaskets, Packing, and Sealing Devices	All Other Rubber Product Manufacturing (pt) (Included in Rubber and Plastic Product Manufacturing subsector).
3131@	Boot and Shoe Cut Stock and Findings:	Other Wand Bradust Manufacturing (nt)
	Wood Heels	Other Wood Product Manufacturing (pt).  Fastener, Button, Needle, and Pin Manufacturing (pt) (To be Included in Miscellaneous Manufacturing subsector).
	Other Footwear Cut Stock	Miscellaneous Leather and Allied Product Manufacturing (pt (Included in Leather and Allied Product Manufacturing sub sector).
3993@	Signs and Advertising Specialties:	
	Wood Signs	Other Wood Product Manufacturing (pt).  Electric Sign Manufacturing (Included in Electrical Equipment
		Appliance, and Component Manufacturing subsector).
	Metal Signs	All Other Fabricated Metal Product Manufacturing (pt) (Included in Fabricated Metal Product Manufacturing subsector).
	Flexographic Printing of Advertising Specialties	Commercial Flexographic Printing (pt) (Included in Printing and Related Support Activities subsector).
	Gravure Printing of Advertising Specialties	Commercial Gravure Printing (pt) (Included in Printing and Related Support Activities subsector).
	Lithographic Printing of Advertising Specialties	Commercial Lithographic Printing (pt) (Included in Printing and Related Support Activities subsector).
	Screen Printing of Advertising Specialties	Commercial Screen Printing (pt) (Included in Printing and Related Support Activities subsector).
	Other Printing of Advertising Specialties	Other Commercial Printing (pt) (Included in Printing and Relat ed Support Activities subsector).
3999	Manufacturing Industries, NEC:	Other Mand Bradust Manufacturing (pt)
	Burnt Wood Articles  Beauty and Barber Chairs	Other Wood Product Manufacturing (pt).  Metal Office and Public Building Furniture Manufacturing (pt (Included in Furniture Manufacturing subsector).
	Fur Bleaching, Currying, Scraping, Tanning and Dyeing.	Leather and Hide Tanning and Finishing Manufacturing (pt) (In cluded in Leather and Allied Product Manufacturing subsector).
	Lamp Shades of Paper and Textile	1 ,
	Matches	,
	Metal Products, Such As Combs, Hair Curlers, Etc	
	Plastics Products, Such As Combs, Hair Curlers, Etc	All Other Plastic Product Manufacturing (pt) (Included in Rub ber and Plastic Product Manufacturing subsector).
	Flexographic Printing Eyeglass Frames for the Trade.	Commercial Flexographic Printing (pt) (Included in Printing and Related Support Activities subsector).
	Gravure Printing Eyeglass Frames for the Trade	Commercial Gravure Printing (pt) (Included in Printing and Related Support Activities subsector).
	Lithographic Printing Eyeglass Frames for the Trade.	Commercial Lithographic Printing (pt) (Included in Printing and Related Support Activities subsector).
	Screen Printing Eyeglass Frames for the Trade	Commercial Screen Printing (pt) (Included in Printing and Re lated Support Activities subsector).
	Other Printing Eyeglass Frames for the Trade	Other Commercial Printing (pt) (Included in Printing and Related Support Activities subsector).
	Tape Measures	Hand and Edge Tool Manufacturing (pt) (Included in Fabricate Metal Product Manufacturing subsector).
	Other	All Other Miscellaneous Manufacturing (pt) (To Be Included in Miscellaneous Manufacturing subsector).

The abbreviation "pt." means "part of", @ means time series break has been created that is greater than 3% of the 1992 value of shipments for the 1987 SIC industry. The abbrevision NEC is used for Not Elsewhere Classified.

Description of Changes to the U.S. System

A number of changes listed in this section were made for reasons of

international comparability. Where one or more of the three North American countries had different definitions of an industry classification, adjustments to the definitions in one or more countries were required. In constructing NAICS, the three countries agreed to move, where change was required to attain international comparability, in the direction of the country or countries whose existing classification definitions most closely corresponded to the production-oriented concept adopted for NAICS. Cases where the U.S. changed are listed below; other cases where Canada or Mexico moved toward the U.S. classification are not, of course, listed in this section.

Two new industries were added to the 1997 industry structure for this industry subsector. Truss Manufacturing was created from part of 1987 SIC 2439, Structural Wood Members, NEC. This change was in response to an industry proposal and also groups similar production processes together.

Wood Window and Door Manufacturing was created from part of 1987 SIC 2431, Millwork. The change was in response to an industry proposal, and conforms to production concepts.

Two complete industries were transferred out of 1987 Major Group 24, Lumber and Wood Products.

1987 SIC 2411, Logging, was transferred into the Support Activities for Forestry subsector. This change was necessary to align the U.S. classification with Canada and Mexico, and because logging is not a production process that is similar to the manufacture of wood products from logs.

1987 SIC 2484, Wood Kitchen Cabinets, was transferred into the Furniture Manufacturing subsector. This change reflects production processes that are essentially identical with those for furniture.

Three activities were transferred out of 1987 Major Group Lumber and Wood Products.

Wood chair frames and wood chair seats were transferred from 1987 SIC 2426, Hardwood Dimension and Flooring Mills, to (1) Wood Office Furniture Manufacturing, (2) Wood Household Furniture Manufacturing, and (3) Upholstered Wood Household Furniture Manufacturing. This change was necessary to align the U.S. classification with Canada and Mexico.

Laundry hampers were transferred from 1987 SIC 2499, Wood Products, NEC, and placed by component material in their respective industries within the Furniture Manufacturing subsector. This change was necessary to align the U.S. classification with Canada and Mexico.

Mirror and picture frames were transferred 1987 SIC 2499, Wood Products, NEC, into the All Other Miscellaneous Manufacturing subsector. This change promotes international comparability with Canada and reflects similar production functions regardless of material.

Four activities were transferred into the Wood Product Manufacturing, Except Furniture subsector.

Cork gaskets were transferred 1987 SIC 3053, Gaskets, Packing and Sealing Devices, into Other Wood Product Manufacturing. This change promotes international comparability with Mexico, and reflects similar production functions regardless of material.

Wood heels were transferred from 1987 SIC 3131, Boot and Shoe Cut Stock and Findings, into Other Wood Product Manufacturing. This change promotes international comparability with Mexico, while reflecting similar production functions.

Wood signs were transferred from 1987 SIC 3993, Signs and Advertising Specialities, into Other Wood Product Manufacturing. This change promotes international comparability with Mexico, while reflecting similar production functions.

Burnt wood articles were transferred from 1987 SIC 3999, Manufacturing Industries, NEC, into Other Wood Product Manufacturing. This change was necessary to align the U.S. classification with Canada and Mexico.

Also several activities were transferred within the Lumber and Wood Products Major Group. The number of industries decreased from 17 in 1987 to 14 in 1997. For time series linkage 11 of the 17 1987 industries are comparable within the three percent of the 1997 industries.

Part X—Proposed New Industry Structure for Rental and Leasing

Section A—NAICS Structure

North American Industry Classification System

(NAICS)

Agreement Number 20

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following industries:

Rental and Leasing

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three

countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on November 8 and November 9, 1995 in Washington, D.C.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	11/9/95 11/9/95
United States	/S/ Triplett Jack E	11/9/95

#### Attachment 1—NAICS Structure

XX Rental and Leasing Services
XXX Rental and Leasing of Automotive
Equipment Without Drivers

XXXX Rental and Leasing of Passenger Cars Without Drivers

XXXX Rental and Leasing of Trucks Without Drivers, Utility Trailers, and Recreation Vehicles

XXX Rental and Leasing of Consumer Goods

XXXX Rental of Consumer Electronics, Appliances and Home and Garden Tools

XXXX Rental of Formal Wear and Costumes XXXX Rental of Video Tapes

XXXX Other Rental and Leasing of Consumer Goods

XXX Rental and Leasing of Machinery and Equipment

XXXX Rental and Leasing of Heavy Construction, Transportation, Mining and Forestry Machinery and Equipment

XXXX Rental and Leasing of Office Machinery and Equipment XXXX Rental and Leasing of Other Machinery and Equipment

Attachment 2—North American Industrial Classification System

Draft Classification for: Rental and Leasing

Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industry classification for these industries.

The draft classification provides for the subsector Rental and Leasing. This subsector is further subdivided into three industry groups and nine industries. The placement of this subsector within the NAICS structure is not yet decided.

### A General Outline

The Rental and Leasing subsector includes establishments that acquire and own a wide variety of tangible goods, such as machinery, equipment, computers and consumer goods, and rent or lease these goods to customers, businesses or individuals in return for a periodic rental or lease payment.

The subsector includes two main types of establishments: those that provide rental of various consumer goods and equipment and those that provide longer term leases for machinery and equipment generally used in business operations. The first type generally provide short-term rentals and operate from a retail-like facility. The latter type typically have direct contact with individual clients, work with the clients to determine their individual needs, and tailor the lease arrangement to those specific ends. They often restructure the lease to provide clients with more appropriate equipment as the clients' needs change and they have expertise in remarketing or disposing of previously leased equipment and typically do not operate a retail-like facility.

Rental and leasing activities are currently dispersed throughout the classification systems of the three countries. This grouping brings together those activities with similar production

processes.

Establishments that act as a third party in providing financing or credit to enable the acquisition of the equipment through a lease arrangement, such as banks or credit subsidiaries of manufacturing companies, are excluded from this subsector. They are classified in the Finance and Insurance sector. Also excluded are those establishments primarily engaged in renting or leasing real property (land and buildings). They are classified in the Real Estate subsector. Those establishments that primarily engage in renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the service provided (for example, Transportation or Construction). These activities are excluded from this subsector since the lessee is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as the rental of heavy construction equipment, the operator is essential to operate the equipment. Likewise, because the provision of crop harvesting services includes both the equipment and operator, it is included in the agriculture subsector. The rental or leasing of intangibles or intellectual property is, for the most part, classified in the following proposed subsectors or sectors: Information; Professional, Scientific and Technical Services; and Arts, Entertainment and Recreation. The choice of industry is based on the nature and origin of the intangible property being made available for rental or leasing.

This subsector is subdivided into three industry groups. Establishments primarily engaged in rental and leasing of passenger cars, trucks and utility trailers comprise one industry group. This reflects the increasingly common practice of leasing these types of equipment, particularly passenger cars. These establishments generally operate a retail-like facility, some offer only short term rental, others only longer term leases, and some provide both type of services.

The second industry group includes establishments primarily engaged in renting and leasing personal and household goods. Establishments classified in this industry group often operate from a retail like or storefront facility and normally offer rental and leasing of goods for relatively short periods of time.

The third industry group includes establishments primarily engaged in renting and leasing machinery and equipment. The types of establishments included in this industry group are generally involved in providing capital or investment type equipment that clients use in their business operations. These operations are typically characterized by a business to business relationship and do not generally involve a retail like facility or operation.

# Limitations and Constraints of the Classification

The proposed classification structure does not provide for complete coverage of all rental and leasing activity. There are a number establishments engaged in rental, leasing and related activities included in other areas of the classification. The most important are establishments renting and leasing transportation equipment with operators, establishments providing financing for lease arrangements (Finance and Insurance sector) and those renting and leasing real estate (Real Estate subsector). In addition, the structure excludes the distribution arm of manufacturers that use leasing as an alternative means of distributing their parent company's products. These establishments' production processes are more like the sector to which they have been assigned than to the production process of establishments included in the Rental and Leasing subsector.

The categories in this subsector are based on production processes. Because of this it does not allow for the analysis of rental and leasing activities by market segment. Some of the industries in the proposed structure cater primarily to businesses and others cater primarily to households; many establishments cater to both businesses and households. Establishments renting passenger cars and those renting home and garden tools are perhaps the best examples.

Relationship to ISIC

Four of the nine proposed industries are contained within Division 71, Renting of Machinery and Equipment without Operator, of the current International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) of the United Nations. The following NAICS industry cannot be assigned to an ISIC division without being subdivided: Other Rental and Leasing of Consumer Goods industry that includes components of Division 71, Renting of Machinery and Equipment without Operator and of Personal and Household Goods and Division 92, Recreational, Cultural and Sporting Activities (rental of recreational equipment). However, these are small activities and should not significantly affect comparability between this NAICS subsector and ISIC Division 71. The remaining five proposed industries are contained within ISIC Division 71 and ISIC Division 65, Financial Intermediation, **Except Insurance and Pension Funding** (financial leasing). All establishments involved in direct leasing are classified in the Rental and Leasing subsector in NAICS regardless of the type of lease contract.

### Changes to National Classifications

For Canada, the adoption of a Rental and Leasing subsector represents a significant departure from its current practice. Although the 1980 Canadian Standard Industrial Classification (CSIC) contains two industry groups for this type of activity, CSIC 991, Machinery and Equipment Rental and Leasing Services, and CSIC 992, Automobile and Truck Rental and Leasing Services, many rental and leasing activities are distributed throughout the classification. The proposed NAICS structure consolidates most rental and leasing activities here.

The most important structural change is the transfer to this subsector of the following activities: rental and leasing, without operators, of airplanes, ships and railway equipment from the transportation subsector (CSIC's 4522, 4532, 4544); rental and leasing of computer and related equipment from the computer services industry (CSIC 7721); and rental and leasing of a variety of recreational equipment from the Amusement and Recreational Services major group (CSIC 96). Since many of these activities are components of existing industries, there is a significant number of partial relationships between the proposed and existing classifications.

The content of existing rental and leasing industries has also been distributed among the proposed industries. For example, it is proposed to classify the rental and leasing of passenger automobiles and of trucks and recreational vehicles in different industries; these activities are currently classified in the same industry CSIC 9921, Automobile and Truck Rental and Leasing Services. Similarly, the major components of CSIC 9912, Rental and Leasing of Audiovisual Equipment (consumer electronics, home movies and audiovisual equipment for the trade), are assigned to three different NAICS industries.

For Mexico, this subsector includes 13 classes of CMAP: one of these classes is the equivalent of one NAICS industry; five CMAP classes make up four NAICS industries, and seven of the remaining CMAP classes are combined to create six NAICS industries. These final classes are not new but rather represent combinations of existing CMAP classes.

The rental and leasing subsector presents two important changes with respect to CMAP. The first is the reclassification of the services of buses rented without chauffeur that was classified in CMAP 711318, Scholastic Transportation Services and Tourism, and the rental of automobiles without chauffeur that was classified in CMAP 711319, Rental Services of Automobiles.

The second change refers to the separation of the CMAP 831121, Services of Television Rental, Sound Equipment, Videocassettes and Musical Instruments, that is divided into three parts: video rental centers and rental centers for appliances and electronics are in the same industry in NAICS, and

the third part of the CMAP rental class, rental of musical instruments, has been combined with the rental of compact disks to create another NAICS industry.

For the United States, the proposed NAICS structure includes 1987 SIC Industry Group 751, Automotive Rental and Leasing, Without Drivers; 1987 SIC Industry Group 735, Miscellaneous Equipment Rental and Leasing; 1987 SIC 7377, Computer Rental and Leasing; 1987 SIC 7841, Video Tape Rental; 1987 SIC 4741, Rental of Railroad Cars; and components of other transportation, personal, motion picture, amusement service, and miscellaneous business credit institutions industries. These changes are designed to bring together establishments that primarily rent or lease a wide variety of machinery or goods to individuals or businesses. While in most of these cases, the whole 1987 industry group is moving to the new NAICS subsector, selected 1987 4digit industries are split to better define rental and leasing activities. This is particularly true in the case of 1987 SIC 7359, Equipment Rental and Leasing, NEC, that has been substantially reduced in size by the redistribution of activities formerly classified there.

### Achievement of Objectives

The proposed classification structure meets the objectives for the North American Industry Classification System (NAICS) in that it comprises industries that group establishments with similar production processes and achieves comparability for the three participating countries. The NAICS structure consolidates rental and leasing of equipment and goods in one subsector and provides a structure, as

well as individual industries, that recognizes specialized segments within the subsector.

The industries are economically significant. Some NAICS industries are larger than others, but this was necessary to ensure comparability among the countries or because it was not possible to subdivide large industries.

Finally, disruptions to time series, while they exist, have been minimized to the extent possible. Most of the changes reflect the regrouping of diverse residual categories to create new industries that better define the activities.

### Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the NAICS industry subsector presented in Part X, Section A—Attachment I, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the NAICS industry subsector covered in Part X of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

TABLE 1

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XX XXX	Rental and Leasing Services: Rental and Leasing of Automotive Equipment Without Drivers: Rental and Leasing of Passenger Cars With-			
	out Drivers:			
XXXXX	Rental of Passenger Cars Without Drivers	E	7514	Passenger Car Rental.
XXXXX	Leasing of Passenger Cars Without Drivers	R	*6159 7515	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
XXXX	Rental and Leasing of Trucks Without Drivers, Utility Trailers and Recreational Vehicles.	N	*6159	Miscellaneous Business Credit Institutions (truck leasing).
			7513	
			7519	Utility Trailers and Recreational Vehicle Rental.
XXX	Rental and Leasing of Consumer Goods:			
XXXX	Rental of Consumer Electronics, Appliances and Home and Garden Tools:			
XXXXX	Rental of Consumer Electronics and Appliances.	N	*7359	Equipment Rental and Leasing, NEC (appliances, TV, VCR, and electronic equipment rental).
XXXXX	Rental and Leasing of Home and Garden Equipment.	N	*7359	Equipment Rental and Leasing, NEC (home and garden tool rental).

## TABLE 1—Continued

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XXXX	Rental of Formal Wear and Costumes	N	*7299	Miscellaneous Personal Services, NEC (costume, dress suit, and tuxedo rental).
			*7819	Services Allied to Motion Picture Production (wardrobe rental
XXXX	Rental of Video Tapes	E	7841	for motion picture film production). Video Tape Rental.
XXXX	Other Rental and Leasing of Consumer Goods:	_	7041	video Tape Normal.
XXXXX	Rental and Leasing of Home Health Fur- niture and Equipment.	N	*7352	Medical Equipment Rental and Leasing (home health furniture and equipment rental and leasing).
XXXXX	Rental of Recreational Goods	N	*7999	Amusement and Recreation Services, NEC (canoe, pleasure boats, bicycles, motorcycles, moped, go carts, etc. rental).
XXXXX	All Other Rental and Leasing of Consumer Goods.	R	*7299	Miscellaneous Personal Services, NEC (locker rental, except cold storage).
			*7359	Equipment Rental and Leasing, NEC (except transportation equipment, industrial equipment, and consumer electronics, appliances and home and garden equipment).
XXX	Rental and Leasing of Machinery and Equipment:			-
XXXX	Rental and Leasing of Heavy Construction, Transportation, Mining and Forestry Ma- chinery and Equipment:			
XXXXX	Rental and Leasing of Commercial Air, Rail, and Water Transportation Equipment.	N	*4499	Water Transportation Services, NEC (ship rental, commercial).
			*4741 *6159	Rental of Railroad Cars (rental of railroad cars).  Miscellaneous Business Credit Institutions (other heavy transportation equipment finance leasing, except automotive).
			*7359	Equipment Rental and Leasing, NEC (airplane rental and leasing).
XXXXX	Rental and Leasing of Heavy Construction, Mining and Forestry Machinery and Equipment.	R	*6159	Miscellaneous Business Credit Institutions (heavy machinery and equipment finance leasing).
	141		7353 *7359	Heavy Construction Equipment Rental and Leasing. Equipment Rental and Leasing, NEC (oil field and well drilling equipment).
XXXX	Rental and Leasing of Office Machinery and Equipment.	N	*6159	Miscellaneous Business Credit Institutions (office equipment).
	= 10F		*7359	Equipment Rental and Leasing (office machine rental and leasing).
xxxx	Rental and Leasing of Other Machinery and Equipment.	N	7377 *6159	Computer Rental and Leasing. Miscellaneous Business Credit Institutions (other).
	<u> Е</u> чогріпопі.		*7352	Medical Equipment Rental and Leasing (except invalid supplies and home health furniture and equipment).
			*7359	Equipment Rental and Leasing, NEC (industrial truck and equipment rental and leasing).
			*7819	Services Allied to Motion Picture Production (motion picture equipment rental).
			*7922	Theatrical Producers (except motion picture) and Miscellane- ous Theatrical Services (theatrical equipment rental).

The definitions of status codes are as follows: E—existing industry; N—new industry; R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

## TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
4499	Water Transportation Services, NEC Ship Rental, Commercial.	Rental and Leasing of Commercial Air, Rail, and Water Transportation Equipment (pt).
4741@	Rental of Railroad Cars	Rental and Leasing of Commercial Air, Rail, and Water Transportation Equipment (pt).
6159@	Miscellaneous Business Credit Institution: Automobile Fleet Finance Leasing Truck Finance Leasing	Leasing of Passenger Cars Without Drivers (pt). Rental and Leasing of Trucks Without Drivers, Utility Trailers, and Recreational Vehicles (pt).
	Air, Rail, and Water Equipment Finance Leasing	Rental and Leasing of Commercial Air, Rail, and Water Transportation Equipment (pt).
	Heavy Machinery and Equipment Finance Leasing.	Rental and Leasing of Heavy Construction, Mining, and Forestry Machinery and Equipment (pt).

## TABLE 2—Continued

1987 SIC code	1987 SIC description	1997 U.S. description
	Office Machinery and Equipment Finance Leasing.	Rental and Leasing of Office Machinery and Equipment (pt).
	Other Machinery and Equipment Finance Leasing.	Rental and Leasing of Other Machinery and Equipment (pt).
7299	Miscellaneous Personal Services:	
	Formal Wear and Costume Rental	Rental of Formal Wear and Costumes (pt).
7050	Locker Rental, Except Cold Storage	All Other Rental and Leasing of Consumer Goods (pt).
7352@	Medical Equipment Rental and Leasing: Home Health Furniture and Equipment Rental	Pontol and Logging of Home Health Furniture and Equipment
	and Leasing.	Rental and Leasing of Home Health Furniture and Equipment.
7050	Medical Machinery Rental and Leasing	Rental and Leasing of Other Machinery and Equipment (pt).
7353	Heavy Construction Equipment Rental and Leasing.	Rental and Leasing of Heavy Construction, Mining and Forestry Machinery and Equipment pt).
7359@	Equipment Rental and Leasing, NEC:	Pontal of Canaumar Floatranias and Applianaes
	Consumer Electronics and Appliances Rental and Leasing.	Rental of Consumer Electronics and Appliances.
	Home and Garden Tools and Equipment Rental and Leasing.	Rental and Leasing of Home and Garden Equipment.
	Residential Furniture, Party Supplies, and All Other Miscellaneous.	All Other Rental and Leasing of Consumer Goods (pt).
	Consumer Goods Rental and Leasing:	
	Oilfield and Well Drilling Machinery and Equipment Rental and.	Rental and Leasing of Heavy Construction, Mining and Forestry Machinery and Equipment (pt).
	Airplane Rental and Leasing.	
		Rental and Leasing of Commercial Air, Rail, and Water Transportation Equipment (pt).
	Office Machinery and Equipment Rental and Leasing.	Rental and Leasing of Office Machinery and Equipment (pt).
	Industrial Trucks Rental and Leasing	Rental and Leasing of Other Machinery and Equipment (pt).
7377	Computer Rental and Leasing	Rental and Leasing of Office Machinery and Equipment (pt).
7513	Truck Rental and Leasing, Without Drivers	Rental and Leasing of Trucks Without Drivers, Utility Trailers and Recreational Vehicles (pt).
7514	Passenger Car Rental	Rental of Passenger Cars Without Drivers.
7515	Passenger Car Leasing	Leasing of Passenger Cars Without Drivers (pt).
7519	Utility Trailer and Recreational Vehicle Rental	Rental and Leasing of Trucks Without Drivers, Utility Trailers and Recreational Vehicles (pt).
7819	Services Allied to Motion Picture Production: Wardrobe Rental for Motion Picture Film Pro-	Rental of Formal Wear and Costumes (pt).
	duction.  Motion Picture Equipment Rental	Rental and Leasing of Other Machinery and Equipment (pt).
	Talent Payment Services	Payroll Services (pt) (Included in Professional, Technical, and Scientific Services subsector).
7841	Video Tape Rental	Rental of Video Tapes.
7922@	Theatrical Producers (Except Motion Picture) and Miscellaneous Theatrical Services.	Rental and Leasing of Other Machinery and Equipment (pt).
	Theatrical Equipment Rental	Rental and Leasing of Other Machinery and Equipment (pt).
7999@	Amusement and Recreation, NEC:	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
	Recreational Goods Rental Including Pleasure Boats.	Rental of Recreational Goods (pt).

The definitions of status codes are as follows: E—existing industry; N—new industry; R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

Description of Changes to the U.S. System

Rental and Leasing Services— Fourteen industries are included in this NAICS subsector. Nine of these are new industries; three are revised 1987 SIC industries; and two are industries that existed in 1987. The primary focus of this subsector is to bring together, in one subsector, those establishments that primarily rent or lease a wide variety of machinery or goods to individuals or businesses. This subsector is significantly shaped by the splitting apart and/or regrouping of activities of 1987 SIC Industry Group 735, Miscellaneous Equipment Rental and Leasing. Additionally, activities from other 1987 major groups are included here because of the similarity of their production processes and to better achieve comparability with Mexico and Canada. The following new industries were added for 1997:

Rental and Leasing of Trucks Without Drivers, Utility Trailers and Recreational Vehicles from 1987 SIC 7513, Truck Rental and Leasing Without Drivers; 1987 SIC 7519, Utility Trailers and Recreational Vehicles Rental; and part of 1987 SIC 6159, Miscellaneous Business Credit Institutions. Rental of Consumer Electronics and Appliances from part of 1987 SIC 7359, Equipment Rental and Leasing, NEC.

Rental and Leasing of Home and Garden Equipment from part of 1987 SIC 7359, Equipment Rental and Leasing, NEC.

Rental of Formal Wear and Costumes from part of 1987 SIC 7299, Miscellaneous Personal Services, NEC, and part of SIC 7819, Services Allied to Motion Picture Production.

Rental and Leasing of Home Health Furniture and Equipment from part of 1987 SIC 7352, Medical Equipment Rental and Leasing. Rental of Recreational Goods from part of 1987 SIC 7999, Amusement and Recreation Services, NEC.

Rental and Leasing of Commercial Air, Rail, and Water Transportation Equipment from part of 1987 SIC 4499, Water Transportation Services, NEC; part of 1987 SIC 4741, Rental of Railroad Cars; part of 1987 SIC 6159, Miscellaneous Business Credit Institutions; and part of 1987 SIC 7359, Equipment Rental and Leasing, NEC.

Rental and Leasing of Office Machinery and Equipment from part of 1987 SIC 6159, Miscellaneous Business Credit Institutions; 1987 SIC 7377, Computer Rental and Leasing; and part of 1987 SIC 7359, Equipment Rental and Leasing, NEC.

Rental and Leasing of Other Machinery and Equipment from part of 1987 SIC 6159, Miscellaneous Business Credit Institutions; part of 1987 SIC 7352, Medical Equipment Rental and Leasing; part of 1987 SIC 7359, Equipment Rental and Leasing, NEC; part of 1987 SIC 7819, Services Allied to Motion Picture Production; and part of 1987 SIC 7922, Theatrical Producers (Except Motion Picture) and Miscellaneous Theatrical Services

The following three 1997 industries were modified from their 1987 definitions:

Leasing of Passenger Cars Without Drivers from part of 1987 SIC 6159, Miscellaneous Business Credit Institutions and 1987 SIC 7515, Passenger Car Leasing.

All Other Rental and Leasing of Consumer Goods from part of 1987 SIC 7299, Miscellaneous Personal Services, NEC, and part of 1987 SIC 7359, Equipment Rental and Leasing, NEC. This industry brings together all miscellaneous rental and leasing of equipment and goods not specified in any of the other NAICS industries because of the similarity of production process among all of these activities

Rental and Leasing of Heavy Construction, Mining, and Forestry Machinery and Equipment from part of 1987 SIC 6159, Miscellaneous Business Credit Institutions; 1987 SIC 7353, Heavy Construction Equipment Rental and Leasing; and part of 1987 SIC 7359, Equipment Rental and leasing, NEC. This industry was modified for comparability with Canada and Mexico.

The number of rental and leasing industries increased from 10 in 1987 to 14 in 1997. For time series linkage, 6 of the 10 1987 industries are comparable within three percent of the 1997 industries. Most of the changes reflect the regrouping of diverse residual categories to create new industries that better define the activities. For example,

new industries have been created from 1987 SIC 7359, Equipment Rental and Leasing, NEC; 1987 SIC 7299, Miscellaneous Personal Services, NEC; and 1987 SIC 7999, Amusement and Recreation Services, NEC. These new industries include, among others, Rental and Leasing of Heavy Construction, Transportation, Mining and Forestry Machinery and Equipment; Rental and Leasing of Office Machinery and Equipment; and Rental of Consumer Electronics and Appliances.

Part XI—Proposed New Industry Structure for Repair and Maintenance

Section A—NAICS Structure

North American Industry Classification System

(NAICS)

Agreement Number 21

This document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following industries:

Repair and Maintenance

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on November 8 and November 9, 1995 in Washington, D.C.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	11/9/95 11/9/95
United States	/S/ Jack E. Triplett.	11/9/95

#### Attachment 1—NAICS Structure

XX Repair and Maintenance
XXX Automotive Repair and Maintenance
XXXX Automotive Mechanical and
Electrical Repair and Maintenance
XXXX Automotive Body, Paint and Interior
Repair
XXXX Other Automotive Repair and

XXXX Other Automotive Repair and Maintenance

XXX Heavy and Industrial Machinery and Equipment Repair and Maintenance

XXXX Heavy and Industrial Machinery and Equipment Repair and Maintenance

XXX Electronic and Precision Equipment Repair and Maintenance

XXXX Electronic and Precision Equipment Repair and Maintenance

XXX Personal or Household Goods Repair and Maintenance

XXXX Home and Garden Equipment and Appliance Repair and Maintenance XXXX Reupholstery and Furniture Repair

XXXX Footwear and Leather Goods Repair XXXX Other Personal or Household Goods Repair and Maintenance

Attachment 2—North American Industrial Classification System

Draft Classification for: Repair and Maintenance

Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industry classification for these industries.

The draft classification provides for the subsector Repair and Maintenance. This subsector is further sub-divided into four industry groups and nine industries. The placement of this subsector within the NAICS structure has not yet been decided.

#### A General Outline

In the current classification systems of the three countries, repair and maintenance establishments are included in many different categories based on the type of item being repaired. Further, repair and maintenance industries are dispersed among many industry categories in ISIC. The NAICS structure brings together most types of repair and maintenance establishments and categorizes them based on production processes, that is, on the type of repair and maintenance activity performed, and the necessary skills, expertise and processes that are found in different repair and maintenance establishments.

Establishments included in the Repair and Maintenance subsector apply skill and knowledge to restoring machinery, equipment and other products to working order for customers. These establishments also typically perform general or routine maintenance on such products to ensure that they work efficiently and to prevent breakdown and unnecessary repairs.

This subsector includes four industry groups, each based on the type of repair and maintenance services provided and on the operating characteristics of the establishments classified in the component industries.

The Automotive Repair and Maintenance industry group includes establishments involved in the repair and maintenance of motor vehicles, both cars and trucks. Establishments classified in the Automotive Mechanical and Electrical Repair and Maintenance industry employ mechanics with specialized technical skills to diagnose and repair the mechanical and electrical systems of motor vehicles. The Automotive Body, Paint and Interior Repair industry includes establishments with staff skilled in repairing or painting automotive exteriors, or in repairing interiors. The Other Automotive Repair and Maintenance industry includes establishments that provide a variety of automotive care services that help to maintain vehicles but that do not normally require the technical skill levels that establishments in the other industries possess.

The Heavy and Industrial Machinery and Equipment Repair and Maintenance industry group includes establishments that repair and maintain transportation equipment, except motor vehicles, and other heavy and industrial machinery and equipment.

The Electronic and Precision Equipment Repair and Maintenance industry group includes establishments that repair electronic equipment, such as computers and communications equipment, and other highly specialized precision instruments. These establishments typically have staff skilled in repairing items having complex, electronic components.

The last industry group, Personal or Household Goods Repair and Maintenance, includes establishments that repair a wide variety of goods, most of which are personal and household goods such as garden tools and home appliances.

The proposed subsector does not include all establishments that do repair and maintenance. For example, a substantial amount of repair is done by establishments that also manufacture machinery, equipment and other goods. These establishments are included in the Manufacturing sector in NAICS. Rebuilding of machinery and equipment for resale is considered manufacturing in NAICS and therefore not included in this subsector. In addition, repair of transportation equipment is often provided by or based at transportation facilities (airports, seaports) and these activities are included in the Transportation sector.

A particularly unique situation exists with repair of buildings. Plumbing, electrical installation and repair, painting and decorating and other construction-related establishments are often involved in performing installation or other work on new construction as well as providing repair services on existing structures. While some specialize in repair, it is difficult

to distinguish between the two types and all have been included in the Construction sector.

This classification also does not delineate between repair services provided to businesses versus those that serve households. Although some industries primarily serve businesses and other households, separation by class of customer is limited by the fact that many establishments serve both businesses and households. Establishments repairing computers and consumer electronics products are two examples of such overlap.

# Limitations and Constraints of the Classification

In the Repair and Maintenance subsector, most activities identified in one country exist in the others. The way activities are combined in establishments differs to some extent in the different countries. Therefore, the NAICS structure contains somewhat less detail than the existing classification systems of the three countries. The level of specialization for repair services varies significantly among the three countries and the NAICS levels reflect those for which common classes can be established. For example, there are a significant number of establishments in Mexico specializing in rebuilding automotive engines as a repair service, and these are located in this subsector. In the United States and Canada, owners of cars that need rebuilt engines typically buy a factory rebuilt engine that is installed at an automotive repair shop.

#### Relationship to ISIC

The approach adopted for NAICS, that of regrouping most repair activities in a single subsector, is significantly different from the approach employed in the current International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) of the United Nations. The most important difference is that ISIC classifies establishments primarily engaged in the repair of most types of machinery and equipment in the same industry as those manufacturing the equipment. For example, the repair of printing equipment is included in ISIC, 2929, Manufacture of Other Special Purpose Machinery. Repair activities can be found in twenty-seven manufacturing industries spanning seven 2-digit groups in ISIC. Repair activities also are found in ISIC Division 50, Sale, Maintenance and Repair of Motor Vehicles and Motorcycles, Retail Sales of Automotive Fuel; Division 52, Retail Trade, Except of Motor Vehicles and Motorcycles, Repair of Personal and Household

Goods; and Division 72, Computer and Related Activities.

Largely as a result of the conceptual difference, four of the nine proposed NAICS industries relate to more than one 2-digit ISIC. These are: Heavy and Industrial Machinery & Equipment Repair and Maintenance (three 2-digit ISIC's); Electronic and Precision Equipment Repair and Maintenance (six 2-digit ISIC's); Home and Garden Equipment and Appliance Repair and Maintenance (four 2-digit ISIC's); and Other Personal or Household Goods Repair and Maintenance (seven 2-digit ISIC's).

### Changes to National Classification

For Canada, the adoption of a Repair and Maintenance subsector represents a major departure from its current practice. The 1980 Canadian Standard Industrial Classification (CSIC) assigns repair and maintenance activities to many subsectors including Retail Trade, Wholesale Trade, Business Services and Personal and Household Services. The proposed NAICS structure consolidates most repair and maintenance activities in this subsector.

The most important structural change is the transfer to this subsector of the following activities: the repair and maintenance of automobiles, home appliances, consumer electronics, furniture, recreational vehicles, bicycles, musical instruments and watches and jewelry from retail trade; the repair and maintenance of a wide range of machinery and equipment from wholesale trade; the repair and maintenance of computer and related equipment from business services; and the repair of shoes, leather goods and clothing from personal services. Since many of these activities are components of existing industries, there are a significant number of partial relationships between the proposed and existing classifications, in particular for wholesale trade industries. In practice, however, the number of establishments moving from the Wholesale Trade sector to the Repair and Maintenance subsector is small. The repair and maintenance of machinery and equipment is often a secondary activity of wholesalers of the machinery and equipment and the number of establishments specializing in repairs is relatively small.

More often than not, the repair and maintenance activities currently found in retail trade, business services and personal services are classified in separate industries. As a result, the relationship between the new and old classifications is more straightforward. Furthermore, a number of the existing

industries will be retained in the national classification, thereby facilitating the comparison between statistics compiled on the basis of the two systems.

For Mexico, there were fewer changes since CMAP class 96, Repair and Maintenance Services, was the basis upon which NAICS was established. Changes to CMAP included CMAP classes 951023, Other Professional Technical Specialized Services not previously mentioned; 961203, Automotive Body Repair Services; and part of CMAP 961309, Furniture Upholstery Services. These classes were merged to form a single NAICS industry, Automotive Body, Paint and Interior Repair.

Finally, computer repair, CMAP 961106, Repair and Maintenance of Machinery not previously mentioned, was combined with Electronic and Precision Equipment Repair and Maintenance in NAICS.

For the United States, the proposed NAICS structure consolidates most types of repair establishments into this NAICS subsector. The structure primarily includes those industries covered by 1987 SIC Major Group 76, Miscellaneous Repair Services, and 1987 SIC Industry Group 753, Automotive Repair Services. The new structure also includes establishments classified in 1987 SIC 7542, Car Washes; part of 1987 SIC 7549, Automotive Services, Except Repair and Carwashes (oil change and lubricating services, rustproofing services); 1987 SIC 7378, Computer Maintenance and Repair; 1987 SIC 7251, Shoe Repair Shops and

Shoeshine Parlors; part of 1987 SIC 7219, Laundry and Garment Services, NEC (repair of furs and apparel and reweaving of textiles); and part of 1987 SIC 3732, Boat Building and Repairing (repair services). Tire retreading and electric motor rebuilding on a factory basis are manufacturing activities and are now included in the Manufacturing sector in NAICS.

The NAICS structure and U.S. national industry detail provide new industry classifications for various types of industrial machinery and equipment repair, electronic and precision equipment repair, and other specialized repair and maintenance. Many of the new industries were created by breaking apart 1987 SIC 7629, Electrical and Electronic Repair Shops, NEC, and 1987 SIC 7699, Repair Shops and Related Services, N.E.C.

### Achievement of Objectives

The proposed classification structure meets the objectives for the North American Industry Classification System (NAICS) in that it comprises industries that group establishments with similar production processes and achieves comparability for the three participating countries. The NAICS structure consolidates repair and maintenance in one subsector and provides a structure that includes specialized segments within the subsector.

Other objectives of the NAICS project have also been met. New industries that recognize new and emerging activities have been established, particularly in the area of electronic and precision equipment repair and maintenance.

The industries are economically significant. Some NAICS industries are much larger than others, but this was necessary to ensure comparability among the countries or because it was not possible to subdivide large industries.

Finally, disruptions to time series, while they exist, have been minimized to the extent possible. Most of the changes reflect the regrouping of diverse residual categories to create new industries that better define the activities.

Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the NAICS industry subsector presented in Part XI. Section A—Attachment 1. contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the NAICS industry subsector covered in Part XI of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

TABLE 1

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XX	Repair and Maintenance:			
XXX	Automotive Repair and Maintenance:			
XXXX	Automotive Mechanical and Electrical Re-			
	pair and Maintenance:			
XXXXX	General Automotive Repair	E	7538	General Automotive Repair Shops.
XXXXX	Automotive Exhaust System Repair	E	7533	Automotive Exhaust System Repair Shops.
XXXXX	Automotive Transmission Repair	E	7537	Automotive Transmission Repair Shops.
XXXXX	Other Automotive Mechanical and Elec-	E	7539	Automotive Repair Shops, NEC.
	trical Repair and Maintenance.			
XXXX	Automotive Body, Paint, and Interior Repair:			
XXXXX	Automotive Body, Paint and Upholstery Repair and Maintenance.	E	7532	Top, Body, and Upholstery Repair Shops and Paint Shops.
XXXXX	Automotive Glass Replacement Shops	E	7536	Automotive Glass Replacement Shops.
XXXX	Other Automotive Repair and Maintenance:			
XXXXX	Automotive Oil Change and Lubrication Shops.	N	*7549	Automotive Services, Except Repair and Carwashes (lubricating service, automotive).
XXXXX	Car Washes	E	7542	Carwashes.
XXXXX	All Other Automotive Repair and Mainte- nance.	R	*7534	Tire Retreading and Repair Shops (repair).
			*7549	Automotive Services, Except Repair and Carwashes (except lubricating and towing).

## TABLE 1—Continued

	17	ADLE I	-Contini	ueu
	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XXX	Heavy and Industrial Machinery and Equipment			
xxxx	Repair and Maintenance: Heavy and Industrial Machinery and Equip-			
xxxxx	ment Repair and Maintenance: Transportation Equipment Repair and Maintenance.	N	*3732	Boat Building and Repairing (boat repair).
	Mantenance.		*7699	Repair Shops and Related Services, NEC (other non-auto-
XXXXX	Other Industrial Machinery and Equipment Repair and Maintenance.	R	*7623	motive transportation equip.).  Refrigerator and Air-Conditioning Service and Repair Shops (commercial refrigerator equipment repair).
	repair and Maintenance.		*7694 *7699	Armature Rewinding Shops (repair). Repair Shops and Related Services, NEC (industrial machines and equipment).
XXX	Electronic and Precision Equipment Repair and Maintenance:			
XXXX	Electronic and Precision Equipment Repair and Maintenance:			
XXXXX	Consumer Electronics Repair and Maintenance.	N	*7622	Radio and Television Repair Shops (stereo, TV, VCR, and other consumer electronics equipment).
			*7629	Electrical and Electronic Repair Shops, NEC (consumer equipment except computer).
XXXXX	Computer and Office Machine Repair and Maintenance.	N	7378	Computer Maintenance and Repair.
			*7629	Electrical and Electronic Repair Shops, NEC (business and office machine repair, electrical).
xxxxx	Communication Equipment Repair and Maintenance.	N	*7699 *7622	Repair Shops and Related Services, NEC (typewriter repair). Radio and Television Repair Shops (telecommunication equipment repair).
			*7629	Electrical and Electronic Repair Shops, NEC (telephone set repair).
XXXXX	Other Electronic and Precision Equipment Repair and Maintenance.	N	*7629 *7699	Electrical and Electronic Repair Shops, NEC (electrical measuring instrument repair and calibration, medical equipment repair, electrical).  Repair Shops and Related Services, NEC (dental instrument
			7039	repair, laboratory instrument repair, medical equipment and other electronic and precision equipment repair, except typewriters).
XXX	Personal or Household Goods Repair and Maintenance:			
XXXX	Home and Garden Equipment and Appliance Repair and Maintenance:			
XXXXX	Home and Garden Equipment Repair and Maintenance.	N	*7699	Repair Shops and Related Services, NEC (lawnmower repair shops, sharpening and repairing knives, saws and tools).
XXXXX	Appliance Repair and Maintenance	N	*7623	
			*7629	Electrical and Electronic Repair Shops, NEC (appliance repair, electrical; washing machine repair; Electric razor repair).
			*7699	Repairs Shops and Related Services, NEC (gas appliance repair service, sewing machine repair, stove repair shops, and other non-electrical appliance).
XXXX	Reupholstery and Furniture RepairFootwear and Leather Goods Repair	E R	7641 7251	Reupholstery and Furniture Repair. Shoe Repair and Shoeshine Parlors.
			*7699	Repair Shops and Related Services (leather goods repair shops, luggage repair shops, pocketbook repair shops).
XXXX	Other Personal or Household Goods Repair and Maintenance.	N	*7219	Laundry and Garment Services, NEC (alteration and repair).
			7631 7692	Watch, Clock, and Jewelry Repair. Welding Repair.
			*7699	Repair Shops and Related Services, NEC (except industrial, electronic, home and garden, appliance, and leather goods).

The definitions of status codes are as follows: E—existing industry; N—new industry; R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

## TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
3732@ Boat Building and Repairing (Boat repair)		Transportation Equipment Repair and Maintenance (pt).

# TABLE 2—Continued

1987 SIC code	1987 SIC description	1997 U.S. description
7219	Laundry and Garment Services, NEC (Alteration and Repair).	Other Personal or Household Goods Repair and Maintenance (pt).
7251	Shoe Repair Shops and Shoeshine Parlors	Footwear and Leather Goods Repair (pt).
7378	Computer Maintenance and Repair	Computer and Office Machine Repair and Maintenance (pt).
7532	Top, Body, and Upholstery Repair Shops and Paint Shops.	Automotive Body, Paint, and Upholstery Repair and Maintenance.
7533	Automotive Exhaust System Repair Shops	Automotive Exhaust System Repair.
7534@	Tire Retreading and Repair Shops:  Remanufacturing	Manufacturing Sector.
	Repair	All Other Auto Repair and Maintenance (pt).
7536	Automotive Glass Replacement Shops	Automotive Glass Replacement Shops.
7537	Automotive Transmission Repair Services	Automotive Transmission Repair.
7538	General Automotive Repair Services	General Automotive Repair.
7539	Automotive Repair shops, NEC	Other Automotive Mechanical and Electrical Repair and Main-
7000	, ratemente repair enepe, reze	tenance.
7542	Carwashes	Car Washes.
7549@	Automotive Services, Except Repair and Car-	
	washes:	
	Lubricating Services, Automotive	Automotive Oil Change and Lubrication Shops.
	Towing	Towing Services (Included in Transportation sector).
	Automotive Services, Except Repair and Car-	All Other Automotive Repair and Maintenance (pt).
	washes (except lubricating and towing).	
7622	Radio and Television Repair Shops:	
	Stereo, TV, VCR, and Other Consumer Elec-	Consumer Electronics Repair and Maintenance (pt).
	tronics Equipment.	Occupanies for Emission of Boneis and Maintenance (a)
7000@	Telecommunication Equipment Repair	Communication Equipment Repair and Maintenance (pt).
7623@	Refrigeration and Air-Conditioning Services and Repair Shops:	
	Commercial Refrigerator Equipment Repair	Other Industrial Machinery and Equipment Repair and Mainte-
	Commercial Remigerator Equipment Repair	nance (pt).
	Except Commercial	Appliance Repair and Maintenance (pt).
7629@	Electrical and Electronic Repair Shops, NEC:	
	Business and Office Machine Repair, Electrical	Computer and Office Machine Repair and Maintenance (pt).
	Telephone Set Repair	Communication Equipment Repair and Maintenance (pt).
	Electrical Measuring Instrument Repair and	Other Electronic and Precision Equipment Repair and Mainte-
	Calibration, Medical Equipment Repair, Elec-	nance (pt).
	trical.	
	Appliance Repair, Electrical; Washing Machine	Appliance Repair and Maintenance (pt).
	Repair; Electric Razor Repair.  Consumer Electronic Equipment Repair Except	Consumer Electronics Repair and Maintenance (pt).
	Computer.	Consumer Electronics Repair and Maintenance (pt).
7631@	Watch, Clock, and Jewelry Repair	Other Personal or Household Goods Repair and Maintenance
	Traisin, crossin, and contemp responsibilities	(pt).
7641	Reupholstery and Furniture Repair	Reupholstery and Furniture Repair.
7692@	Welding Repair	Other Personal or Household Goods Repair and Maintenance
		(pt).
7694@	Armature Rewinding Shops:	
	Repair	Other Industrial Machinery and Equipment Repair and Mainte-
	Demonufacturing	nance (pt).
7699@	RemanufacturingRepair Shops and Related Services, NEC:	Included in Manufacturing Sector.
7699@	Other Non-Automotive Transportation Equip-	Transportation Equipment Repair and Maintenance (pt).
	ment.	Transportation Equipment (Vepail and Maintenance (pt).
	Industrial Machines and Equipment	Other Industrial Machinery and Equipment Repair and Mainte-
	and Equipment information	nance (pt).
	Typewriter Repair	Computer and Office Machine Repair and Maintenance (pt).
	Dental Instrument Repair, Laboratory Instrument	Other Electronic and Precision Equipment Repair and Mainte-
	Repair, Medical Equipment and Other Elec-	nance (pt).
	tronic and Precision.	
	Equipment Repair, Except Typewriters:	
	Lawnmower Repair Shops, Sharpening and	Home and Garden Equipment Repair and Maintenance (pt).
	Repairing Knives, Saws and Tools.  Gas Appliance Repair Service, Sewing Ma-	Appliance Repair and Maintenance.
	chine Repair, Stove Repair Shops, and	Appliance Nepali and Maintenance.
	Other Non-Electrical Appliances.	
	Leather Goods Repair Shops, Luggage Re-	Footwear and Leather Goods Repair (pt).
	pair Shops, Pocketbook Repair Shops.	
	Lock Parts Made to Order and Locksmith	(Included in Management and Support Services subsector).
	Shops.	

### TABLE 2—Continued

1987 SIC code	1987 SIC description	1997 U.S. description	
	Except Industrial, Electronic, Home and Garden, Appliance, Locksmith, and Leather Goods.	Other Personal or Household Goods Repair and Maintenance.	

The abbreviation "pt" means "part of". @ means time series break has been created that is greater than 3% of the 1992 revenues for the 1987 SIC industry. The abbreviation NEC is used for Not Elsewhere Classified.

Description of Changes to the U.S. System

Repair and Maintenance—Nine new NAICS or national industries were created in this new subsector for 1997 to better describe the activities associated with the subsector and to bring together activities with similar production functions. A number of these industries were created from parts of two 1987 Not Elsewhere Classified (NEC) industries. The new industries are:

Automotive Oil Change and Lubrication Shops from part of 1987 SIC 7549, Automotive Services, Except Repair and Carwashes.

Transportation Equipment Repair and Maintenance from part of 1987 SIC 3732, Boat Building and Repairing, and part of 1987 SIC 7699, Repair Shops and Related Services, NEC.

Consumer Electronics Repair and Maintenance from part of 1987 SIC 7622, Radio and Television Repair Shops, and part of 1987 SIC 7629, Electrical and Electronic Repair Shops, NEC.

Computer and Office Machine Repair and Maintenance from 1987 SIC 7378, Computer Maintenance and Repair; part of 1987 SIC 7629, Electrical and Electronic Repair Shops, NEC; and part of 1987 SIC 7699, Repair Shops and Related Services, NEC.

Communication Equipment Repair and Maintenance from part of 1987 SIC 7622, Radio and Television Repair Shops, and part of 1987 SIC 7629, Electrical and Electronic Repair Shops, NEC.

Other Electronic and Precision Equipment Repair and Maintenance from part of 1987 SIC 7629, Electrical Electronic Repair Shops, NEC, and part of 1987 SIC 7699, Repair Shops and Related Services, NEC.

Home and Garden Equipment Repair and Maintenance from part of 1987 SIC 7699, Repair Shops and Related Services, NEC.

Appliance Repair and Maintenance from part of 1987 SIC 7623, Refrigeration and Air-Conditioning Service and Repair Shops; part of 1987 SIC 7629, Electrical and Electronic Repair Shops, NEC; and part of 1987 SIC 7699, Repair Shops and Related Services, NEC.

Other Personal or Household Good Repair and Maintenance from part of 1987 SIC 7219, Laundry and Garment Services, NEC; 1987 SIC 7631, Watch, Clock, and Jewelry Repair; 1987 SIC 7692, Welding Repair; and part of 1987 SIC 7699, Repair Shops and Related Services, NEC.

The 1987 SIC Major Group 76, Miscellaneous Repair Services, was split into 3 new industry groups: Heavy and **Industrial Machinery and Equipment** Repair and Maintenance; Electronic and Precision Equipment Repair and Maintenance; and Personal and Household Goods Repair and Maintenance. Of the 8 industries in 1987 Major Group 76 only two, Radio and Television Repair and Reupholstery and Furniture Repair, will not have a time series break. There will be time series breaks for the other six 1987 SIC industries. These changes were made to break up the miscellaneous industries and to more clearly define industries with similar production functions.

There will also be a time series break for 1987 SIC's 7534 and 7549. The time series break for 1987 SIC 7534, Tire Retreading and Repair Shops, is the result of moving the remanufacturing portion of retreading to the manufacturing sector and the repair to All Other Auto Repair and Maintenance. The time series break for 1987 SIC 7549 is the result of splitting oil change and lubrication shops and towing services from all other automotive repair, Automotive Services, Except Repairs and Carwashes, and maintenance.

Part XII—Proposed New Industry Structure for Management and Support Services

Section A—NAICS Structure

North American Industry Classification System (NAICS)

Agreement Number 22

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following industries: Management and Support Services.

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on November 8 and November 9, 1995 in Washington, D.C.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	11/9/95 11/9/95
United States	/S/ Jack E. Triplett.	11/9/95

#### Attachment 1—NAICS Structure

XX Management and Support Services XXX Management and Facilities Support Services

XXXX Management Services

XXXX Facilities Support Management Services

XXX Employment Services

XXXX Employment Placement Agencies

XXXX Temporary Help Services

XXXX Employee Leasing Services

XXX Administrative Support Services

XXXX Document Preparation Services XXXX Telephone Call Centers

XXXX Business Service Centers

XXXX Collection Agencies

XXXX Credit Bureaus

XXXX Other Administrative Support Services

XXX Travel Arrangement and Reservation Services

XXXX Travel Agencies

XXXX Tour Operators

XXXX Other Travel Arrangement and Reservation Services

XXX Security and Investigation Services XXXX Investigation, Guard and Armored Car Services

XXXX Security Systems Services

XXX Services to Buildings and Dwellings

XXXX Exterminating and Pest Control Services

XXXX Janitorial Services

XXXX Carpet and Upholstery Cleaning Services

XXXX Landscaping Care and Maintenance Services

XXXX Other Services to Buildings and Dwellings

XXX Miscellaneous Support Services XXXX Packaging and Labeling Services XXXX Convention and Trade Show Organizers

XXXX Other Miscellaneous Support Services

Attachment 2—North American Industry Classification System

Draft Classification for:

Management and Support Services Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industry classification for these industries.

The draft classification provides for the Management and Support Services subsector. This subsector is further subdivided into seven industry groups and 24 industries. The placement of this subsector within the NAICS structure is not yet determined.

### A General Outline

The statistical agencies of Canada, Mexico, and the United States have agreed to place major emphasis on improved services classifications in NAICS, and to give special attention to developing production-oriented classifications for new and emerging industries and service industries in general.

Most past services classifications, including the International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) have two analytical inadequacies. First, individual services industries have been too aggregated to be useful. They have combined too many disparate activities into a single industry definition. This criticism has been heard even in the U.S., where the 1987 Standard Industrial Classification has more services industries detail than is the case for other classification systems. As indicated later in this outline, the detail problem has been addressed in NAICS by breaking out new services industries from many of the broad and heterogeneous industry definitions in the former systems of all three countries. These new industries reflect the increasing degree of specialization in the economy as businesses and other organizations increasingly contract out for services that have historically been done in house. In order to meet this objective, a number of industries were established that are presently small or

nonexistent in Canada or Mexico. Many of the establishments in these new industries are included in miscellaneous classes in current classification systems and the NAICS structure will substantially reduce the size of such residual classes.

A second problem in past services industry classifications is a general lack of a coherent structure. To take the 1987 U.S. SIC system as an example, though it has a major group (2-digit) for Business Services, it is difficult to discern an organizational principle in this subsector, or the relation the industries included in it had to each other or to the division as a whole. The Canadian classification also includes a grouping for Business Services, but its coverage is different. Again, this lack of a coherent structure has been criticized.

Currently, activities included in the Management and Support Services subsector are scattered throughout the existing classification systems; their grouping into a single area has allowed for the creation of more homogeneous aggregates for these service-producing industries. This, however, has been achieved at the expense of creating a subsector less homogeneous across all industry groups contained in it than in other proposed NAICS subsectors. However, the fundamental objective of NAICS is to define industries and industry aggregates on the basis of similarity in production process. This objective is largely met in the case of the individual industries (4-digit) and industry groups (3-digit) of this subsector, even though the subsector includes industry groups that cover a diverse set of activities.

The Management and Support Services subsector groups establishments that are engaged in activities that support the day-to-day operations of other organizations. The processes employed in this sector are often integral parts of the activities of establishments found in all sectors of the economy (general management, personnel administration, clerical activities, cleaning activities, etc.). The establishments classified in this subsector have specialized in one or more of these administrative and support activities, and can therefore provide services to clients in a variety of industries and, in some cases, to households. The individual industries of this subsector are defined on the basis of the particular process in which they are engaged and the particular service(s) they provide.

This proposed subsector includes a mix of well established and emerging industries. The number of new classes varies from country to country; approximately half of the proposed industries are new or redefined in the Canadian and U.S. systems while most are new in the Mexican system. The following paragraphs provide a brief description of the content of each industry group and observations on issues that are of particular interest.

The Management and Facilities Support Services industry group includes two industries. The first, Management Services, includes those establishments that provide management services to clients on a day-to-day basis. For example, establishments in this industry may provide management services to oversee and coordinate the office operations of a physician's practice. This might include personnel management, bookkeeping, and other administrative services. The second NAICS industry, **Facilities Support Management** Services, includes establishments that provide managerial and operating staff to deliver a wide range of services that are essential to support the operations of an establishment or facility. Such establishments provide food service, janitorial service, guard service and so forth to support the operations of facilities such as hospitals or government reservations. If each of the services were provided by different establishments, these different establishments would be included in the appropriate industries. However, these facility management establishments are unique in that they provide a broad mix of services that involve multiple production processes. This industry is significant in the United States with the largest operations being establishments that serve government facilities or reservations. It is not significant in Canada and Mexico.

The Employment Services industry group includes three industries. **Employment Placement Agencies are** establishments engaged in listing employment vacancies and in selecting, referring and placing applicants in employment on either a permanent or temporary basis. A separate industry, Temporary Help Services, is included for establishments that supply workers to client businesses for limited periods of time to supplement the work force of the client. Another industry, Employee Leasing Services, is included for establishments that acquire all or part of a client's work force and "lease back" the employees to the client organization. Both industries are large and growing in the United States, reflecting the increasing specialization and complexity of the U.S. economy. Employee leasing is not significant in Canada and Mexico.

The Administrative Support Services industry group includes establishments engaged in document preparation, telephone call center operation, copy or quick printing services, and mail center operation, bill collection and similar activities. These activities are those ongoing routine, administrative support functions that all businesses and organizations must do and that they have traditionally done for themselves. Recent trends are to contract or purchase such services from businesses that specialize in such activities and can therefore provide the services more efficiently. While most of the industries in this group are relatively small, some are growing rapidly and are expected to continue to grow.

The Travel Arrangement and Reservation Services industry group includes travel agents, tour operators and providers of other travel arrangement services such as hotel and restaurant reservations, and arranging the purchase of tickets. Establishments in this industry serve many types of clients, including individual consumers, and the industries in this group cannot be viewed as strictly "support. However, this industry group was placed in this subsector because the services are often of the "support" nature (for example, travel arrangement) and businesses and other organizations are increasingly the ones purchasing such services.

The Security and Investigation Services industry group includes establishments engaged in a range of security related activities such as guard and patrol services and alarm monitoring services. The desire to contract out for such services and the impact of new, sophisticated electronic security systems has contributed to the size and growth of the industries in this industry group.

The Services to Buildings and Dwellings industry group includes establishments engaged in a range of general cleaning and upkeep services in and around buildings and dwellings. As in other subgroups, growth in this industry group is primarily from the increasing reliance of businesses and other organizations to contract out for building cleaning services.

Finally, Miscellaneous Support
Services includes establishments
engaged in such activities as packaging
and labeling services, organizing
conventions, etc. Establishments in the
Packaging and Labeling Services
industry are primarily engaged in
packaging client owned materials such
as food products, pharmaceuticals,
household cleaners, toilet preparations
and hardware using a variety of

automated or manual packaging techniques, including blister forming and packaging, shrink or skin wrapping, form filling and sealing, pouch filling and aerosol packaging. The packaging service may include the labeling or imprinting of the package. Although the types of establishments in this industry group are not similar in nature, each industry in its own way provides some form of support service to businesses and organizations.

# Limitations and Constraints of the Classification

Differences in the organization of activities within establishments, and differences in the economic significance of individual industries from country to country were the major issues faced in the development of a common classification structure for this sector. These issues were dealt with by grouping activities in a manner that recognized the different levels of integration and diversification of establishments while allowing each country to add industries where necessary to reflect the greater level of specialization or economic significance of particular industries in their national economy. Still, in some instances, proposed NAICS industries do not exist in all countries.

This subsector is not as homogeneous across all industry groups as other proposed subsectors in NAICS.

The identification of new and emerging industries is one of the principle goals of the NAICS project. Many users have expressed the wish that this goal be achieved while minimizing breaks in time series. However, these two objectives are more often than not conflicting, and the degree to which proposed NAICS industries relate to existing national classification systems varies from country to country.

### Relationship to ISIC

Seventeen of the NAICS industries in this subsector can be assigned entirely to ISIC Division 74, Other Business Activities, of the current International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) of the United Nations. Landscaping Care and Maintenance Services are included in ISIC Division 01, Agriculture, Hunting and Related Service Activities; the Travel Arrangement and Reservation Services industries are included in ISIC Division 63, Supporting and Auxiliary Transport Activities; and Carpet and Upholstery Cleaning Services are included in ISIC Division 93, Other Service Activities. The following NAICS industries cannot be assigned to an ISIC

division without being subdivided: Employment Placement Agencies (casting bureaus are in Division 92, Recreational, Cultural and Sporting Activities in ISIC) and Miscellaneous Support Services. However, the discrepancies between NAICS and ISIC are minor and do not have a significant impact on the comparability of data at 2-digit ISIC level.

#### Changes to the National Classification

For Canada, the proposed NAICS structure constitutes a restructuring and expansion of industries that are, for the most part, currently found in Major Group 77, Business Service Industries; Industry Group 995, Services to Buildings and Dwellings; and Industry Group 996, Travel Services, of the 1980 Canadian Standard Industrial Classification (CSIC). A few activities classified in other areas of the classification are now included in this subsector. Fifteen of the twenty-two NAICS industries applicable in Canada are new or redefined. The most important new industries are: Management Services; Document Preparation Services; Telephone Call Centers; Business Service Centers; Investigation, Guard and Armored Car Services; Security Systems Services, Landscaping Care and Maintenance Services; Packaging and Labeling Services; and Convention and Trade Show Organizers.

The majority of proposed NAICS industries (15) relate to only one existing CSIC industry. In those cases, the task of linking statistics based on the old and new systems is relatively easy. For the remaining classes, this task is much more difficult since they are defined in terms of components of existing industries for which no data are available. However, many of these partial relationships are marginal in terms of economic activity.

For Mexico, this subsector that includes 24 industries contains 17 of the current CMAP classes. This increase in the number of classes results from the fact that there is now more specialization in Mexico in many service activities. Services that used to be performed in combination with others within a single establishment, including those performed as a secondary activity of the establishment, are now beginning to be carried out as a principal activity in establishments specializing in that particular service. For that reason, this new classification includes classes that were not even mentioned in the CMAP owing to their secondary status, and classes that had been included with other activities.

The activities being incorporated into this subsector are currently classified, for the most part, in CMAP Branch 9510, Provision of Professional, Technical, and Specialized Services, excluding Agricultural Services. Nevertheless, in order to create the new subsector, some activities that had been in other branches or subsectors, and even in a different sector of activity, were relocated.

From CMAP Sector 7, Transportation and Communications, fax services that had been classified under CMAP Class 720006, Other Telecommunications Services, were reclassified. They were combined with Photocopying Services and Business Center Services to form a new NAICS industry.

From CMAP Subsector 94, Entertainment, Cultural, Recreational, and Athletic Services, there was a reclassification of establishments engaged in the hiring of personnel for cinematographic and theatrical production that had been included under CMAP Classes 941101, Private Production of Cinematographic Films; 941106 Private Services for the Promotion, Staging and Presentation of Artistic Productions; and 941204 Public Services of Promotion, Staging, and Presentation of Artistic Productions. These recruitment agencies were combined with personnel placement agencies to form a single NAICS

From CMAP Subsector 97, Services Related to Agriculture, Stockraising, Construction, Transportation, Finance and Commerce, there was a reclassification of telemarketing establishments and establishments engaged in advance sales of tickets, that had been under class 975000, Financial Intermediary Services. Telemarketing services combined with establishments that make and receive telephone calls were placed in a single NAICS industry under the Administrative Support Services industry group. Services of establishments that sell tickets in advance gave rise to a new NAICS industry when these services were combined with hotel reservations that had been classified under CMAP 951023, Professional, Technical, and Specialized Services Not Previously Mentioned.

From CMAP Branch 9530, Drycleaning and Laundering Services, there was a reclassification of carpet cleaning and furniture cleaning services that had previously been in CMAP Class 953002, Cleaning and Dyeing of Carpets and Curtains. This branch was combined with carpet cleaning that had been under CMAP 951021, Building Cleaning Services, to form a new NAICS class called Carpet and Upholstery Cleaning Services.

The current CMAP Class 951018, Services of Personnel Placement and Selection Agencies, was subdivided into three parts. Two of them resulted in the same number of NAICS industries, those being Temporary Help Services and Employee Leasing Services. The other part was combined with agencies for placement of personnel from television works, cinematography, and theaters, that had been classified under CMAP Subsector 94, Entertainment, Cultural, Recreational, and Athletic Services, to form a new NAICS industry called Employment Placement Agencies.

CMAP Class 951021, Building Cleaning Services, was subdivided into four parts. Three of them resulted in the same number of industries in NAICS, and another part was combined with Carpet and Upholstery Cleaning Services that had been classified in CMAP 953002, Cleaning and Dyeing of Carpets and Curtains, to create a new NAICS industry.

CMAP Class 951023, Other Professional, Technical, and Specialized Services Not Previously Mentioned, that had contained several very different types of services underwent a major realignment. The services of CMAP Class 951023 relating to this subsector were combined with activities that were similar in terms of their forms of production, and each combination produced a new NAICS class. Telephone answering services were combined with telemarketing services (the latter had been classified in the CMAP under 975000, Financial Intermediary Services); business center services were combined with photocopying establishments (the latter had been classified under CMAP Class 951017, Photocopying and Similar Services); and financial solvency agencies were combined with credit information offices. Finally, a NAICS industry was formed for Packaging and Labeling Services.

For the United States, eleven of the twenty-four proposed NAICS industries are new. Of the eleven new industries in this sector, eight were created from 1987 SIC 7389, Business Services, Not Elsewhere Classified. 1987 SIC 7389 was a "catchall" category that included some of the fastest growing services in the U.S. economy, and that had no natural interpretation or usefulness. This former NEC industry is significantly reduced by the creation of new industries. Examples of the new industries that were created from 1987 SIC 7389 are: Telephone Call Centers; Packaging and Labeling Services; and Convention and Trade Show Organizers. In addition, other activities formerly included in 1987 SIC 7389 were redistributed among the industries to create homogeneous industries or industry groupings. The redistributions out of 1987 SIC 7389 will reduce its overall size by approximately 40% of the establishments and receipts. In addition, the remainder are redistributed into NAICS industry groups that have more logic and coherence than the 1987 SIC 73 major group, Business Services.

The NAICS industry group for Management and Facilities Support Services groups activities with similar production processes previously classified in 1987 SIC 8741, Management Services, and 1987 SIC 8744, Facilities Support Management Services. Separate industries are created for each.

The NAICS industry group for Employment Services includes one significant change for the United States by including Temporary Help Services and Employee Leasing Services as new industries. These services are included in 1987 SIC 7363, Help Supply Services.

The NAICS industry group for Administrative Support Services includes Document Preparation Services, Telephone Call Centers, Business Service Centers and Other Administrative Support Services as new industries. These services are included in 1987 SIC 7338, Secretarial and Court Reporting Services, and 1987 SIC 7389, Business Services, Not Elsewhere Classified.

The NAICS industry group for Services to Buildings and Dwellings includes one previously existing industry from 1987 SIC Major Group 72, Personal Services (1987 SIC 7217, Carpet and Upholstery Cleaning) and two industries from 1987 SIC Major Group 07, Agriculture Services (1987 SIC 0782, Lawn and Garden Services; and 1987 SIC 0783, Ornamental Shrub and Tree Services). A new industry for Other Services to Buildings and Dwellings has been created from part of 1987 SIC's 7389, Business Services, Not Elsewhere Classified, and 1987 SIC 7699, Repair Shops and Related Services, Not Elsewhere Classified.

The NAICS industry group for Miscellaneous Support Services includes three new industries formed from part of 1987 SIC 7389, Business Services, Not Elsewhere Classified.

## Achievement of Objectives

The classification meets the objectives for the North American Industry Classification System (NAICS). It is comprised of industries that group establishments with similar production processes, that is, it applies the production-oriented economic concept.

The classification achieves comparability for the three participating countries. Based on existing data, all three countries expect to be able to publish data regularly or in the near future at the industry (4-digit) level of the structure. All countries agree on the detailed definitions of the industries.

Other objectives of the NAICS project have been met. A significant number of new industries are established which is consistent with the goal of recognizing new and emerging industries. The industries are economically significant. Some NAICS industries are much larger than others, but this was necessary to ensure comparability among the three countries.

Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the NAICS industry subsector presented in Part XII, Section A—Attachment 1, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical

requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the NAICS industry subsector covered in Part XII of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

TABLE 1

		ı	1	
	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XX	Management and Support Services:			
XXX	Management and Facilities Support Services:			
XXXX	Management Services	R	*8741	Management Services (except construction management).
XXXX	Facilities Support Management Services	E	8744	Facilities Support Management Services.
XXX	Employment Services:	_		- administration and administration administration and administration administra
XXXX	Employment Placement Agencies	R	*7361	Employment Agencies (except executive placing services).
70001		``	*7819	Services Allied to Motion Pictures Production (casting bureaus).
			*7922	Theatrical Producers and Miscellaneous Theatrical Services (casting agencies).
XXXX	Temporary Help Services	N	*7363	Help Supply Services (except employee leasing service ).
XXXX	Employee Leasing Services	N	*7363	Help Supply Services (except temporary help service ).
XXX	Administrative Support Services:			
XXXX	Document Preparation Services	N	*7338	Secretarial and Court Reporting (except court reporting).
XXXX	Telephone Call Centers:			
XXXXX	Telephone Answering Services	N	*7389	Business Services, Not Elsewhere Classified (telephone answering).
XXXXX	Telemarketing Bureaus	N	*7389	Business Services, Not Elsewhere Classified (telemarketing bureaus and telephone soliciting).
XXXX	Business Service Centers:			
XXXXX	Photocopying and Duplicating Services	R	*2752	Commercial Printing, Lithographic (electrostatic, digital, and nonimpact quick printing).
			7334	Photocopying and Duplicating Services,
XXXXX	Private Mail Centers	N	*7389	Business Services, Not Elsewhere Classified (private mail box centers and mail box rental).
XXXX	Collection Agencies	R	*7322	Adjustment and Collection Services (except adjustment bureaus).
XXXX	Credit Bureaus	E	7323	Credit Reporting Services.
XXXX	Other Administrative Support Services:			
XXXXX	Repossession Services	N	*7322 *7389	Adjustment and Collection (adjustment bureaus).  Business Services, Not Elsewhere Classified (recovery and repossession services).
XXXXX	Court Reporting and Stenotype Services	N	*7338	Secretarial and Court Reporting (except secretarial).
XXXXX	All Other Administrative Support Services	N	*7389	Business Services, Not Elsewhere Classified (administrative support services except telephone answering, telemarketing bureaus, private mail centers and repossession services).
XXX	Travel Arrangement and Reservation Services:			and any production and representation of the section of the sectio
XXXX	Travel Agencies	E	4724	Travel Agencies.
XXXX	Tour Operators	Ē	4725	Tour Operators.
XXXX	Other Travel Arrangement and Reservation Services.		4729	Arrangement of Passenger Transportation, Not Elsewhere Classified.
XXXXX	Convention and Visitor Bureaus	N	*7389	Business Services, Not Elsewhere Classified (convention and visitor bureaus, tourist information bureaus).
XXXXX	All Other Travel Arrangement and Reservation Services.	N	*7389	Business Services, Not Elsewhere Classified (reservation systems: hotel & restaurants).
			*7999	Amusement and Recreation Services, Not Elsewhere Classified (ticket agencies).
XXX	Security and Investigation Services:			
XXXX	Investigation, Guard and Armored Car Services:			

			4007	
	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XXXXX XXXXX XXXXX XXXX	Investigation Services	N N N	*7381 *7381 *7381	Detective and Armored Car Services (detective services). Detective and Armored Car Services (guard services). Detective and Armored Car Services (armored car services).
XXXXX	Security Systems Services, except Locksmiths.	E	7382	Security Systems Services.
XXXXX	Locksmiths	N	*7699	Repair Shops and Related Services, Not Elsewhere Classified (locksmith shops).
XXX	Services to Buildings and Dwellings: Exterminating and Pest Control Services	R	*7342	Disinfecting and Pest Control Services (exterminating and pest control).
XXXX	Janitorial Services	R	*7342 7349 *4581	Disinfecting and Pest Control Services (except exterminating). Building Maintenance Services, Not Elsewhere Classified. Airports, Flying Fields, and Airport Terminal Services (airplane cleaning and janitorial services).
XXXX	Landscaping Care and Maintenance Services:			
XXXXX	Lawn and Garden Services	E	0782	Lawn and Garden Services.
XXXXX	Ornamental Shrub and Tree Services	E	0783	Ornamental Shrub and Tree Services.
XXXX	Carpet and Upholstery Cleaning Services	E	7217	Carpet and Upholstery Cleaning.
XXXX	Other Services to Buildings and Dwellings	N	*7389	Business Services, Not Elsewhere Classified (swimming pool cleaning and maintenance).
			*7699	Repair Shops and Related Services, Not Elsewhere Classified (furnace, duct, chimney cleaning and furnace cleaning services).
XXX				, '
XXXX	Packaging and Labeling Services	N	*7389	Business Services, Not Elsewhere Classified (packaging and labeling services).
XXXX	Convention and Trade Show Organizers		*7389	Business Services, Not Elsewhere Classified (convention and trade show services).
XXXX	Other Miscellaneous Support Services	N	*7389	Business Services, Not Elsewhere Classified (business support services except packaging and labeling, convention and trade shows services, convention and visitor bureaus, tourist information bureaus).

The definitions of status codes are as follows: E-existing industry; N-new industry; R-revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

TABLE 2

1987 SIC code	1987 SIC description	1997 U. S. description
0782	Lawn and Garden Services	Lawn and Garden Services.
0783	Ornamental Shrub and Tree Services	Ornamental Shrub and Tree Services.
2752@	Commercial Printing, Lithographic:	
	Electrostatic Digital and Nonimpact Quick Print-	Photocopying and Duplicating Services (pt).
	ing.	
4581	Airport, Flying Fields, and Airport Terminal Serv-	
	ices:	
	Aircraft Cleaning and Janitorial Services	Janitorial Services (pt).
4724	Travel Agencies	Travel Agencies.
4725	Tour Operators	Tour Operators.
4729	Arrangement of Passenger Transportation, Not	Other Travel Arrangement and Reservation Services (pt).
	Elsewhere Classified.	
7217	Carpet and Upholstery Cleaning	Carpet and Upholstery Cleaning.
7322	Adjustment and Collection Services:	
	Collection Services	Collection agencies.
	Adjustment Bureaus	Repossession Services (pt).
7323	Credit Reporting Services	Credit Bureaus.
7334@	Photocopying and Duplicating Services	Photocopying and Duplicating Services (pt).
7338	Secretarial and Court Reporting Services:	
	Secretarial Services	Document Preparation Services.
	Court Reporting Services	Court Reporting and Stenotype Services.
7342	Disinfecting and Pest Control Services:	
	Disinfecting Services	Janitorial Services (pt).
	Exterminating and Pest Control Services	Exterminating and Pest Control Services.
7349	Building Cleaning and Maintenance Services, Not	Janitorial Services (pt).
	Elsewhere Classified.	
7361@	Employment Agencies:	
	Executive Placing Services	Human Resources Consulting (pt) (Included in Professional, Scientific and Technical Services Subsector)

1987 SIC code	1987 SIC description	1997 U. S. description
	Except Executive Placing Services	Employment Placement Agencies (pt).
7363	Help Supply Services:	
	Temporary Help Supply	Temporary Help Services.
	Employee Leasing Services	Employee Leasing Services.
7381	Detective, Guard, and Armored Car Services:	
	Detective Services	Investigation Services.
	Guard Services	Security Guards and Patrol Services.
	Armored Car Services	Armored Car Services.
7382	Security Systems Services	Security Systems Services.
7389@	Business Services, Not Elsewhere Classified:	
	Telephone Answering Services	Telephone Answering Services.
	Telemarketing Bureaus and Telephone Solicit-	Telemarketing Bureaus.
	ing Services.	
	Private Mail Centers and Mail Box Rental	Private Mail Centers.
	Recovery and Repossess	Repossession Services (pt).
	Packaging and Labeling Services	Packaging and Labeling Services.
	Swimming Pool Cleaning and Maintenance	Other Services to Dwellings and Buildings (pt).
	Hotel and Restaurant Reservation Services	Other Travel Arrangement and Reservation Services.
	Convention and Trade Show Services	Trade Show and Convention Organizers.
	Convention and Visitors Bureaus and Tourist In-	Convention and Visitors Bureaus.
	formation Service.	
	Administrative Support Services, Except Tele-	All Other Administrative Support Services.
	phone Answering, Telemarketing Bureaus,	
	Private Mail Centers, and Repossession Serv-	
	ices.	
	Business Support Services, Except Packaging	Other Miscellaneous Support Services.
	and Labeling Services.	
	Convention and Trade Show Services	Convention and Trade Show Organizers.
7699	Repair Shops and Related Services, Not Else-	
	where Classified:	
	Locksmith Shops	Locksmiths.
	Furnace Ducts, Chimney and Gutter Cleaning	Other Services to Dwellings and Buildings (pt).
	Services.	
7819	Services Allied to Motion Pictures:	
	Casting Bureaus	Employment Placement Agencies (pt.).
7922	Theatrical Producers and Services:	
	Casting Agencies	Employment Placement Agencies (pt.).
7999	Amusement and Recreation Services, Not Else-	
	where Classified:	
	Ticket Agencies	Other Travel Arrangement and Reservation Services (pt).
8741@	Management Services:	
	Construction Management	Construction Sector.

The abbreviation "pt." means "part of". @ means times series break has been created that is greater than 3% of the 1992 revenues for the 1987 SIC industry. The abbreviation NEC is used for Not Elsewhere Classified.

Description of Changes to the U.S. System

Nineteen new industries are included in this subsector. Ten of the new industries were created by breaking apart old U.S. SIC 7389, Business Services, Not Elsewhere Classified. These are new and growing industries. New industries were created for:

Temporary Help Services from part of 1987 SIC 7363, Help Supply Services. This was requested by the industry and is supported by production process principles.

Employee Leasing Services from part of 1987 SIC 7363, Help Supply Services. This was requested by the industry and is supported by production process principles.

Document Preparation Services from part of 1987 SIC 7338, Secretarial and Court Reporting Services. This split provides for a better production process based industry.

Telephone Answering Services from part of 1987 SIC 7389, Business Services, Not Elsewhere Classified. This industry is based on production process principles.

Telemarketing Bureaus from part of 1987 SIC 7389, Business Services, Not Elsewhere Classified. This industry is based on production process principles.

Private Mail Centers from part of 1987 SIC 7389, Business Services, Not Elsewhere Classified. This industry is based on production process principles.

Repossession Services from part of 1987 SIC 7322, Adjustment and Collection Services, and part of 1987 SIC 7389, Business Services, Not Elsewhere Classified. This industry is based on production process principles.

Court Reporting and Stenotype Services from part of 1987 SIC 7338, Secretarial and Court Reporting Services. This split provides for a better production process industry.

All Other Administrative Support Services from part of 1987 SIC 7389, Business Services, Not Elsewhere Classified. This provides for a residual industry that includes related activities.

Other Travel Arrangement and Reservation Services from part of 1987 SIC 7389, Business Services, Not Elsewhere Classified; part of 1987 SIC 7999, Amusement and Recreation Services, Not Elsewhere Classified; and all of 1987 SIC 4729, Arrangement of Passenger Transportation, Not Elsewhere Classified. This change combines activities having similar production processes.

Investigation Service from part of 1987 7381, Detective and Armored Car Services. This split provides for a better production process industry.

Security Guard and Patrol Services from part of 1987 SIC 7381, Detective and Armored Car Services. This split provides for a better production process industry.

Armored Car Services from part of 1987 SIC 7381, Detective and Armored Car Services. This split provides for a better production process industry.

Locksmiths from part of 1987 SIC 7699, Repair Ships and Related Services, NEC. This split was requested by the industry and is supported by production process based principles.

Other Services to Buildings and Dwellings from part of 1987 SIC 7389, Business Services, Not Elsewhere Classified, and 1987 SIC 7699, Repair Shops and Related Services, Not Elsewhere Classified. This industry is supported by production process principles and improves international comparability.

Packaging and Labeling Services from part of 1987 SIC 7389, Business Services, Not Elsewhere Classified. This industry is supported by production process principles.

Trade Show and Convention Organizers from part of 1987 SIC 7389, Business Services, Not Elsewhere Classified. This industry is supported by production process principles.

Convention and Visitors Bureaus from part of 1987 SIC 7389, Business Services, Not Elsewhere Classified. This was requested by the industry and is supported by production process principles.

Other Miscellaneous Support Services from part of 1987 SIC 7389, Business Services, Not Elsewhere Classified. This provides for a residual industry that includes related activities.

Six industries included in this subsector were revised:

Construction management services were transferred from 1987 SIC 8741, Management Services, to the Construction Sector. This change was made to achieve international comparability and to combine activities having similar inputs.

Casting services were transferred from 1987 SIC 7819, Services Allied to Motion Picture Production, and from 1987 SIC 7922, Theatrical Producers and Miscellaneous Theatrical Services, to Employment Placement Agencies to form a better production process industry.

Quick printers that primarily use electrostatic, digital and nonimpact technologies were transferred from 1987 SIC 2752, Commercial Printing, Lithographic, based on industry requests. The activity was placed with Photocopying and Duplicating Services because the technologies were similar.

Adjustment services were transferred from 1987 SIC 7322, Adjustment and Collection Services, to Repossession Services to form a better production process industry.

Exterminating services were transferred from 1987 SIC 7342, Disinfecting and Exterminating Services, to Exterminating and Pest Control Services to form a better production process industry.

Disinfecting services, part of 1987 SIC 7342, Disinfecting and Exterminating Services, was combined with 1987 SIC 7349, Building Cleaning and Maintenance Services, Not Elsewhere Classified, to form a production process industry titled Janitorial Services.

Part XIII—Proposed New Industry Structure for Air Transportation, Rail Transportation, Water Transportation, Truck Transportation, Transit and Ground Passenger Transportation, Pipeline Transportation, Scenic and Sightseeing Transportation, and Support Activities for Transportation

#### Section A-NAICS Structure

North American Industry Classification System (NAICS)

Agreement Number 23

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following subsectors:

Air Transportation Rail Transportation Water Transportation Truck Transportation Transit and Ground Passenger

Transportation
Pipeline Transportation
Scenic and Sightseeing Transportation
Support Activities for Transportation

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on November 8 and November 9, 1995 in Washington, D.C.

Accepted	Signature	Date
Canada Mexico United States	/S/ Jacob Ryten /S/ Enrique Ordaz. /S/ Jack E. Triplett.	11/9/95 11/9/95 11/9/95

#### Attachment 1—NAICS Structure

XX Air Transportation
XXX Scheduled Air Transportation
XXXX Scheduled Air Transportation
XXX Nonscheduled Air Transportation
XXXX Nonscheduled Chartered Air
Transportation

XXXX Nonscheduled Specialty Air Transportation

XX Rail Transportation XXX Rail Transportation XXXX Rail Transportation XX Water Transportation

XXX Deep Sea, Coastal and Great Lakes Water Transportation

XXXX Deep Sea, Coastal and Great Lakes Water Transportation

XXX Inland Water Transportation XXXX Inland Water Transportation XX Truck Transportation

XXX General Freight Trucking XXXX General Freight Trucking, Local XXXX General Freight Trucking, Long Distance

XXX Specialized Freight Trucking
XXXX Used Household and Office Goods
Moving

XXXX Specialized Freight (except Used Goods) Trucking, Local

XXXX Specialized Freight (except Used Goods) Trucking, Long Distance

XX Transit and Ground Passenger Transportation

XXX Urban Transit Systems
XXXX Urban Transit Systems
XXX Interurban and Rural Bus Lines

XXXX Interurban and Rural Bus Lines

XXX Taxi and Limousine Service

XXXX Taxi Service

XXXX Limousine Service

XXX School and Employee Bus Industry XXXX School and Employee Bus Industry

XXX Charter Bus Industry

XXXX Charter Bus Industry

XXX Other Transit and Ground Passenger Transportation

XXXX Other Transit and Ground Passenger Transportation

XX Pipeline Transportation

XXX Pipeline Transportation of Crude Oil
XXXX Pipeline Transportation of Crude Oil
XXX Pipeline Transportation of Natural Gas
XXXX Pipeline Transportation of Natural
Gas

XXX Other Pipeline Transportation XXXX Pipeline Transportation of Refined Petroleum Products

XXXX All Other Pipeline Transport XX Scenic and Sightseeing Transportation

XXX Scenic and Sightseeing Transportation, Land

XXXX Scenic and Sightseeing Transportation, Land

XXX Scenic and Sightseeing Transportation, Water

XXXX Scenic and Sightseeing Transportation, Water XXX Scenic and Sightseeing Transportation, Other

XXXX Scenic and Sightseeing Transportation, Other

XX Support Activities for Transportation

XXX Support Activities for Air Transportation

XXXX Airport Operations
XXXX Other Support Activities for Air
Transportation

XXX Support Activities for Rail Transportation

XXXX Support Activities for Rail Transportation

XXX Support Activities for Water Transportation

XXXX Port and Harbor Operations XXXX Marine Cargo Handling

XXXX Navigational Services to Shipping

XXXX Other Support Activities for Water Transportation

XXX Support Activities for Road Transportation

XXXX Motor Vehicle Towing

XXXX Other Support Activities for Road Transportation

XXX Freight Transportation Arrangement XXXX Freight Transportation Arrangement

XXX Storage Facilities

XXXX Refrigerated Storage Facilities

XXXX Farm Product Storage Facilities XXXX Other Storage Facilities

XXX Other Support Activities for Transportation

XXXX Other Support Activities for Transportation

Attachment 2—North American Industry Classification System Draft Classification for:

Air Transportation Rail Transportation Water Transportation Truck Transportation Transit and Ground Passenger

Transportation
Pipeline Transportation
Scenic and Sightseeing Transportation
Support Activities for Transportation

Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industrial classification for these industries.

The draft classification provides for the subsectors Air Transportation, Rail Transportation, Water Transportation, Truck Transportation, Transit and Ground Passenger Transportation, Pipeline Transportation, Scenic and Sightseeing Transportation and Support Activities for Transportation. These subsectors are further subdivided into twenty-six industry groups and thirtynine industries.

#### A General Outline

Establishments in the Transportation sector transport people and goods, and provide services to these establishments. The structure distinguishes these two basic types of activities, providing a subsector for each mode of transportation and a subsector for establishments providing support activities for transportation. In addition, there is a subsector for establishments that provide passenger transportation for scenic and sightseeing purposes.

The modes of transportation are air, rail, water, trucking, transit and ground passenger, and pipeline. These are further subdivided according to the way in which businesses in each mode organize their establishments. The structure also reflects the degree of similarity of the industrial structures of the three countries.

An alternative structure was considered that would group services to a mode of transportation in the same subsector as the establishments carrying out the modal transportation activity. For example, support activities for air transportation would be an industry group in the same subsector as scheduled and nonscheduled air transportation. It was decided not to adopt this approach, because, first, many support activities for transportation are inherently multimodal, such as freight transportation arrangement, or have multi-modal aspects. Secondly, there are production process similarities among the support activities. In any case, the structure allows the re-aggregation of the modal services with the modes of transportation.

In Air Transportation, the classification distinguishes scheduled from nonscheduled air transportation. Establishments included in Scheduled Air Transportation must operate flights even if only partially loaded. Nonscheduled operations also have more freedom to take off and land during non-peak time slots at busy airports. Nonscheduled Air Transportation is subdivided into charter and specialty activities. The former comprises fairly specialized establishments engaged in transporting freight and people, using equipment designed for those purposes. Specialty air transportation establishments use small, general purpose aircraft to provide a variety of specialized flying services, with none predominating (if the establishment is specialized in one activity, it is placed elsewhere in the classification, e.g., a specialist crop dusting establishment is classified in support activities for agriculture). Consideration was given to separating passenger from freight in each of the air transportation industries, but too many establishments provide both services to allow this distinction in a NAICS establishment classification; it is preferable to collect such data using the commodity classification or at the

national detail level as the United States will do.

The classification does not provide for any subdivision of Rail Transportation. In Mexico, most rail services are currently provided by a large national rail company that cannot be subdivided into establishments carrying out various processes. This is likely to change in the future, but the eventual establishment structure cannot be predicted now. This prevents the definition of any detail in Rail Transportation.

In Water Transportation, the underlying industrial structures in the three countries are quite different. In addition, the existing concepts used in national classifications are dissimilar. The only breakdown of water transportation that could be agreed to was inland (other than Great Lakes) and all other. This is a meaningful production process distinction in all countries, but inland shipping is an economically significant activity only in the United States. Each country can use national detail to define additional industrial detail.

The Truck Transportation subsector is first subdivided into general freight trucking and specialized freight trucking. Specialized freight transportation is the transportation of articles that, because of size, weight, shape or other inherent characteristics require specialized equipment for transportation. Each of these industry groups is further subdivided based on distance traveled. Local trucking establishments primarily carry goods within a single metropolitan area and its hinterland. Long distance establishments carry goods between metropolitan areas. This distinction reflects differences in equipment used, type of load carried, and scheduling, terminal and other networking services. Long-distance trucking is of particular interest in the context of North American free trade, since it is this group of establishments that will be able to compete internationally. The Specialized Freight Trucking industry group provides an additional industry for the transportation of used household and office goods, whether local or long distance, because such establishments do not specialize on a distance basis, but on the transport of such goods.

The Transit and Ground Passenger Transportation subsector includes a variety of passenger transportation activities, such as urban transit systems, taxis and so on. These activities are distinguished based on such process factors as whether routes are scheduled, run over fixed routes, and charged on a per-seat or per-vehicle basis. The Pipeline Transportation subsector is subdivided along product lines because pipelines are designed to carry specific products. Industries have been created to cover the pipeline transportation of crude oil, natural gas, refined petroleum products, and other products.

The Scenic and Sightseeing Transportation subsector activities have a production process distinct from passenger transportation carried out for the purpose of transportation. The process does not emphasize efficient transportation; in fact, such activities often use obsolete vehicles such as steam trains, to provide some extra ambience. The activity is local in nature, usually involving a same-day return to the point of departure. Some examples are steam train excursions. urban horse-drawn tourist excursions and hot air balloons. Activities that are sporting in nature, and involve participation by the customer, such as white-water rafting, are generally excluded unless they impose a significant impact on the transportation infrastructure, such as charter fishing, which is included in the Scenic and Sightseeing Transportation, Water

The Support Activities for Transportation subsector includes an industry group for services specific to each mode of transportation, and for the multi-modal activities of freight transportation arrangement, storage facilities and other support activities for transportation. The rental and leasing of transportation equipment, without operator, is included in a separate sector in NAICS.

# Limitations and Constraints of the Classification

In the transportation industries proposed structure, most activities that were identified in one country exist in the others. However, often an activity is not carried out by specialized establishments in all countries. For example, a broad NAICS industry was created for Rail Transportation, because the various activities included here are carried out by the same establishments in Mexico.

For those users requiring detailed commodity information, each country will publish information on the products of these industries. Efforts are also underway to harmonize the commodity classifications to allow for greater comparability of these statistics.

#### Relationship to ISIC

Most of the NAICS 4-digit industries in these subsectors are contained in ISIC Divisions 60, Land Transport; Transport via Pipelines; Division 61, Water Transport; Division 62, Air Transport; Division 63, Supporting and Auxiliary Transport Activities; Activities of Travel Agencies; and Division 64, Post and Telecommunication Activities, of the current International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) of the United Nations. Thirty-two of the thirty-nine NAICS 4-digit industries in these subsectors are contained entirely within these divisions. There are, however, some differences between the two systems.

NAICS includes the storage of natural gas with the pipeline transportation of natural gas, because the storage is usually done by the pipeline establishments, and because a pipeline is inherently a network in which all the nodes are inter-dependent. ISIC includes the storage of natural gas in Storage and Warehousing. NAICS includes ship repair and maintenance, not done in a shipyard, in Other Support Activities for Water Transportation. An example would be a floating drydock service in a harbour. ISIC includes these in the Building and Repairing of Ships Industry in Manufacturing. The five other NAICS industries that cannot be assigned to an ISIC Division without being sub-divided are Nonscheduled Specialty Air Transportation; Scenic and Sightseeing Transportation, Water; Other Support Activities for Air Transportation; Support Activities for Rail Transportation and Navigational Services to Shipping.

ISIC includes some activities in Supporting and Auxiliary Transport Activities that NAICS classifies in other sectors. These include the operation of parking lots and garages and the operation of travel agencies and tour operators.

# Some Changes to the National Classifications

For Canada, the coverage of the NAICS Transportation sector is largely the same as the current Canadian classification's Division G, Transportation and Storage Industries. Air courier activities, in Air Transport Industries in the Canadian Classification, are in the Postal Service and Couriers subsector of NAICS. Scenic and Sightseeing Transportation includes some activities, such as charter fishing, now found in Services. Other Support Activities for Water Transportation includes non-factory ship repairing, now classified in the Shipbuilding and Repair industry in Manufacturing. The Motor Vehicle Towing Industry, in Transportation in

NAICS, is in Retail Trade in the Canadian classification. Customs Brokers are in Freight Transportation Arrangement in NAICS but in Business Services in the Canadian classification. The contract maintenance of roads. bridges and tunnels is in Other Service Industries Incidental to Transportation in the Canadian classification, but not in NAICS. Rental and leasing, without operator, of transportation equipment other than motor vehicles is in Transportation in the Canadian classification, but is grouped with the rental and leasing of other equipment in NAICS. The structure of this NAICS subsector is similar to that of the Canadian classification, except that services to transportation are arranged modally in the latter. The amount of detail is similar.

For Mexico, the Transportation subsectors are largely the same as the current Mexican classification's Transportation subsector, CMAP 71; which includes Services Related to Land Transport, CMAP 9731; Services Related to Water Transport, CMAP 9732; Services Related to Air Transport, CMAP 9733; and Storage and Refrigeration Services, CMAP 979002. Pipeline Transportation of Crude Oil and Natural Gas is included in CMAP 220000, Extraction of Crude Oil and Natural Gas. Other Pipeline Transportation is included in Manufacturing (parts of CMAP's 351100, Manufacture of Basic Petrochemicals, and 353000, Petroleum Refining). Non-factory repair and maintenance of aircraft is included in Repair and Maintenance in CMAP 961104, Transport Equipment Repair and Maintenance. Customs Brokers are in Freight Transportation Arrangement in NAICS but in subsector 9510, Professional, Technical and Specialized Services, excluding Agricultural Services, in the Mexican classification. The contract maintenance of roads, bridges and tunnels is in Services Related to Land Transport in the Mexican classification, but not in NAICS. Rental and leasing, without operator, of transportation equipment is in Transportation in the CMAP, but is grouped with the rental and leasing of other equipment in NAICS. The structure of NAICS adds pipelines and services to transportation to the Transportation Sector. These activities are in other sectors in CMAP. The amount of detail of these NAICS subsectors is similar to that of the corresponding areas of the Mexican classification.

For the United States, the coverage of the Transportation subsectors is largely contained in Division E, Transportation and Public Utilities of the 1987 SIC. While NAICS industries are much broader than the 1987 SIC, the U.S. has maintained most of the 1987 SIC industries in its NAICS 5-digit detail. Air transportation has been separated into industries based on the type of operation—scheduled, charter, specialty. This involves adding an industry for Nonscheduled Specialty Air Transportation that is included in 1987 SIC 4522, Air Transportation, Nonscheduled. This is being added by the U.S. to improve the comparability with Canada and Mexico. NAICS also classifies air ambulance activity in the health sector rather than these subsectors.

Marina establishments that are included in 1987 SIC 4493, Marinas, are included in the NAICS Recreation, Amusement, and Gambling subsector. These changes are agreed to by the U.S. to improve international comparability with Mexico and Canada.

Truck Transportation is separated first into general freight and specialized freight. This distinction is principally based on the type of vehicle with general freight being hauled by standard vans and containers. General Freight Trucking is then broken down between local and long-distance. Specialized Freight Trucking is separated into Used Household and Office Goods Moving; Specialized Freight (except Used Goods) Trucking, Local; and Specialized Freight (except Used Goods) Trucking, Long-Distance. The household and office goods movers are separated because of the substantial network of establishments that has developed to deal with local and long-distance moving and the associated storage. In this area, the same establishment provides both local and long-distance services. Other specialized freight establishments generally limit their services to either local or long-distance hauling. This is a change from the existing classifications (1987 SIC 4212, Local Trucking Without Storage; 4213, Trucking, Except Local; and 4214, Local Trucking With Storage) that include storage as a criteria in the classifications. The collection of refuse and garbage is included in 1987 SIC 4212, Local Trucking Without Storage, but this activity will be included in the Utilities subsector.

The activities included in 1987 SIC 4215, Courier Services, Except by Air; 1987 SIC 4311, United States Postal Service; and SIC 4513, Air Courier Services, will be included in the NAICS subsectors, Postal Services and Couriers.

The remaining mode-specific subsector, Transit and Ground Passenger Transportation, includes commuter transportation and highwaybased passenger transportation. In this subsector, the principal splits identify scheduled transportation as separate from nonscheduled transportation. The scheduled transportation industry groups are Urban and Suburban Transit Systems, Interurban and Rural Bus Lines, School and Employee Bus Industry. The nonscheduled industry groups are Charter Bus Industry; Taxi and Limousine Service; and Other Transit and Ground Passenger Transportation. The School and Employee Bus Industry was changed from 1987 SIC 4151, School Buses, to introduce the employee transport that is included in 1987 SIC 4119, Local Passenger Transportation, Not Elsewhere Classified. The Charter Bus industry combines the local and longdistance industries of the existing classification system, 1987 SIC 4141, Local Bus Charter Service, and 4142 Bus Charter Service, Except Local, because the production process and the equipment are similar. The change includes classifying ambulance services, included in 1987 SIC 4119, Local Passenger Transportation, Not Elsewhere Classified, as health services in NAICS.

The Scenic and Sightseeing Transportation subsector is separated into three industries based on the mode—land, water, and other.

The Support Activities for Transportation subsector includes all services to transportation but is separated by type of mode serviced. In the 1987 SIC, support activities were included in the same major group as the type of mode serviced.

The Support Activities for Rail Transportation industry is changed to include all of the services to the rail industry. This classification includes rail related activities included in 1987 SIC 4013, Railroad Switching and Terminal Establishments; SIC 4741, Rental of Railroad Cars; and SIC 4789, Transportation Services, Not Elsewhere Classified.

Travel agents and tour operators, currently included in 1987 SIC 4724, Travel Agencies, and SIC 4725, Tour Operators, respectively, will be included in the Management and Support Services subsector in NAICS.

### Achievement of Objectives

The classification meets the objectives for the North American Industry

Classification System (NAICS). It includes industries that group establishments with similar production processes, that is, it applies the production-oriented economic concept. The hierarchical structure of the classification also follows the production concept at each level.

Another objective of the NAICS project is the delineation of service industries. The transportation industries subsectors provide services, so the achievement of a common North American classification, with a reasonable amount of detail, satisfies that objective.

The objective of delineating new and emerging industries is not as relevant in this sector as in others, as it is relatively mature in its industrial structure.

The industries have high specialization ratios, and they are, in most cases, economically significant in all three countries. The detail (4-digit) level and structure of the classification are balanced in size. This enhances the classification's suitability for sampling, data-publishing and other aspects of survey operations. Finally, while disruptions to time series exist, they have been minimized.

The classification achieves comparability for the three participating countries. All countries agree on the detailed definitions of the industries.

Section B—Annex United States National Industry Detail

As explained in the structure presentation of this notice, for a number of reasons 4-digit industries in the eight NAICS industry subsectors in Part XIII, Section A—Attachment I, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. SIC system. The three country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the eight NAICS subsectors covered in Part XIII of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

# TABLE 1

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XX XXX	Air Transportation Scheduled Air Transportation:			
XXXX XXXXX XXXXX XXX	Scheduled Air Transportation: Scheduled Passenger Air Transportation Scheduled Freight Air Transportation Nonscheduled Air Transportation:	N N	*4512 *4512	Air Transportation, Scheduled (passenger). Air Transportation, Scheduled (freight).
XXXXX	Nonscheduled Chartered Air Transportation: Nonscheduled Chartered Passenger Air Transportation.	N	*4522	Air Transportation, Nonscheduled (passenger).
XXXXX	Nonscheduled Chartered Freight Air Transportation.	N	*4522	Air Transportation, Nonscheduled (freight).
XXXX	Nonscheduled Specialty Air Transportation	N	*0721 *0851 *1382 *4522 *7319 *7335 *7997	Establishments that use small, general purpose aircraft to provide a variety of specialized flying services, with none of them predominating, such as the following: Crop Planting, Cultivating, and Protecting (crop dusting). Forestry Services (aerial forest fighting). Oil and Gas Field Exploration Services (aerial geophysical exploration). Air Transportation, Nonscheduled (mixed operations). Advertising, Not Elsewhere Classified (aerial advertising). Commercial Photography (aerial photography). Membership Sports and Recreation Clubs (membership aviation clubs).
			*8299	Schools and Educational Services, Not Elsewhere Classified (flight school).
XX XXX	Rail Transportation: Rail Transportation:		*8713	Surveying Services (aerial surveying).
XXXX XXXXX XXXXX	Rail Transportation: Line-Haul RailroadsShort Line Railroads	E N	4011 *4013	Railroads, Line-Haul Operating. Railroad Switching and Terminal Establishments (belt line and logging railroads).
XX	Water Transportation: Deep Sea, Coastal and Great Lakes Water Transportation:			
XXXX	Deep Sea, Coastal and Great Lakes Water Transportation:	_	4440	Door Con Foreign Transportation of Freight
XXXXX	Deep Sea Freight Transportation Deep Sea Passenger Transportation	E R	*4412 *4481	Deep Sea Foreign Transportation of Freight.  Deep Sea Transportation of Passengers, Except by Ferry  (deep sea activities).
XXXXX	Coastal and Great Lakes Freight Transportation.	R	4424	Deep Sea Domestic Transportation of Freight.
			4432	Freight Transportation on the Great Lakes—St. Lawrence Seaway.
XXXXX	Coastal and Great Lakes Passenger Transportation.	R	*4492 *4481	Towing and Tugboat Services (coastal barge operations).  Deep Sea Transportation of Passengers, Except by Ferry (coastal activities).
XXX	Inland Water Transportation: Inland Water Transportation:		*4482	Ferries (coastal and Great Lakes).
XXXXX	Inland Water Freight Transportation	R	4449 *4492	Water Transportation of Freight, Not Elsewhere Classified. Towing and Tugboat Services (inland barge operations).
XXXXX	Inland Water Passenger Transportation	R	*4482 *4489	Ferries (inland). Water Transportation of Passengers, Not Elsewhere Classified (water taxi).
XX	Truck Transportation: General Freight Trucking:			
XXXX	General Freight Trucking, Local	N	*4212 *4214	Local Trucking without Storage (general freight). Local Trucking with Storage (general freight).
XXXX	General Freight Trucking, Long-Distance: General Freight Trucking, Long-Distance, Truckload.	N	*4213	Trucking, Except Local (general freight, truckload).
XXXXX	General Freight Trucking, Long-Distance, Less Than Truckload.	N	*4213	Trucking, Except Local (general freight, less than truckload).
XXX	Specialized Freight Trucking: Used Household and Office Goods Moving	N	*4212 *4213	Local Trucking Without Storage (household goods moving). Trucking, Except Local (household goods moving).
XXXX	Specialized Freight (except Used Goods) Trucking, Local.	N	*4214 *4212	Local Trucking With Storage (household goods moving). Local Trucking without Storage (specialized freight).

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XXXX	Specialized Freight (except Used Goods)	N	*4214 *4213	Local Trucking with Storage (specialized freight). Trucking, Except Local (specialized freight).
XX	Trucking, Long-Distance. Transit and Ground Passenger Transportation: Urban Transit Systems:			
XXXX	Urban Transit Systems:	N.	*4444	Local and Cuburban Transit (mixed mode)
XXXXX XXXXX	Mixed Mode Transit Systems  Commuter Rail Systems	N N	*4111 *4111	Local and Suburban Transit (mixed mode). Local and Suburban Transit (commuter rail).
XXXXX	Bus and Motor Vehicle Transit Systems Other Urban Transit Systems	N N	*4111 *4111	Local and Suburban Transit (bus and motor vehicle).  Local and Suburban Transit (other than mixed mode, commuter rail, and bus and motor vehicle).
XXX XXXX	Interurban and Rural Bus Lines: Interurban and Rural Bus Lines Taxi and Limousine Service:	E	4131	Intercity and Rural Bus Transportation.
XXXX	Taxi Service	E	4121	Taxicabs.
XXXX	Limousine Service	N	*4119	Local Passenger Transportation, Not Elsewhere Classified (limousine rental with driver and automobile rental with driver).
XXX	School and Employee Bus Industry: School and Employee Bus Industry	В	*4151	School Buses
	, ,	R	*4151 4119	School Buses. Local Passenger Transportation, Not Elsewhere Classified (employee transportation).
XXX	Charter Bus Industry: Charter Bus Industry	R	4141 4142	Local Bus Charter Service. Bus Charter Services, Except Local.
XXX	Other Transit and Ground Passenger Transportation:			
XXXX	Other Transit and Ground Passenger Transportation:	N	*4440	Local December Transportation Not Flouribors Classification
xxxxx	Special Needs Transportation  All Other Transit and Ground Passenger	N R	*4119 *4111	Local Passenger Transportation, Not Elsewhere Classified (special needs transportation).  Local and Suburban Transit (airport transportation service).
	Transportation.		*4119	Local Passenger Transportation, Not Elsewhere Classified (hearse rental with driver and carpool and vanpool operation).
XX	Pipeline Transportation:			
XXX XXXX	Pipeline Transportation of Crude Oil: Pipeline Transportation of Crude Oil Pipeline Transportation of Natural Gas:	E	4612	Crude Petroleum Pipelines.
XXXX XXX	Pipeline Transportation of Natural Gas  Other Pipeline Transportation:	E	4922	Natural Gas Transmission.
XXXX	Pipeline Transportation of Refined Petroleum Products.	E	4613	Refined Petroleum Pipelines.
XXXX XX XXX	All Other Pipeline Transport	E	4619	Pipelines, Not Elsewhere Classified.
XXXX	Scenic and Sightseeing Transportation, Land: Scenic and Sightseeing Transportation, Land	N	*4119	Local Passenger Transportation, Not Elsewhere Classified (cable cars and cog railways, except scenic and amusement and sightseeing buses).
			*4789	Transportation Services, Not Elsewhere Classified (horse-drawn cabs and carriages).
VVV	Coopie and Cightocoing Transportation Water		*7999	Amusement and Recreation Services, Not Elsewhere Classified (scenic railroads).
XXX	Scenic and Sightseeing Transportation, Water: Scenic and Sightseeing Transportation, Water.	N	*4489	Water Transportation of Passengers, Not Elsewhere Classified (airboats, excursion boats, and sightseeing boats).
XXX XXXX	Scenic and Sightseeing Transportation, Other: Scenic and Sightseeing Transportation, Other	N	*4522 *7999	Air Transportation, Non-Scheduled (sightseeing planes). Amusement and Recreation Services, Not Elsewhere Classified (aerial tramways, scenic and amusement).
XX XXX XXXX	Support Activities for Transportation: Support Activities for Air Transportation: Airport Operations:			
XXXXX	Air Traffic Control	N	*4581	Airports, Flying Fields, and Airport Terminal Services (private air traffic control).
			*9621	Regulation and Administration of Transportation Programs (government air traffic control).

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XXXXX	Air Operations, Except Air Traffic Control	N	*4581 *4959	Airports, Flying Fields, and Airport Terminal Services (airfreight handling at airports, hangar operations, airport terminal services, aircraft storage, airports, and flying fields). Sanitary Services, Not Elsewhere Classified (vacuuming of
xxxx	Other Support Activities for Air Transportation	N	*4581	runways).  Airports, Flying Fields, and Airport Terminal Services (aircraft servicing and repairing).
XXX	Support Activities for Rail Transportation: Support Activities for Rail Transportation	R	*4013	Railroad Switching and Terminal Establishments (all but short line railroads).
			*4741	Rental of Railroad Cars (grain leveling in railroad cars, grain trimming for railroad equipment, procooling of fruits and vegetables in connection with transportation, and railroad car cleaning, icing, ventilating, and heating).
			*4789	Transportation Services, Not Elsewhere Classified (car loading and unloading; cleaning of railroad ballasts; dining, parlor, sleeping, and other car operations; and railroad maintenance).
XXX XXXX	Support Activities for Water Transportation: Port and Harbor Operations	N	*4491 *4499	Marine Cargo Handling (dock and pier operations). Water Transportation Services, Not Elsewhere Classified (seaway and lighthouse operations).
XXXX	Marine Cargo Handling  Navigational Services to Shipping	R N	*4491 *4492 *4499	Marine Cargo Handling (all but dock and pier operations). Towing and Tugboat Services (all but barge operations). Water Transportation Services, Not Elsewhere Classified (piloting vessels in and out of harbors and marine salvage).
XXXX	Other Support Activities for Water Transportation	R	*4499 *4785	Water Transportation Services, Not Elsewhere Classified (all but seaway and lighthouse operations, piloting vessels in and out of harbors, and marine salvage).  Fixed Facilities and Inspection and Weighing Services for Motor Vehicle Transportation (marine cargo checkers).
VVV	Ourseld Activities for Board Transportation		*7699	Repair Shops and Related Services, Not Elsewhere Classified (ship scaling).
XXX XXXX XXXX	Support Activities for Road Transportation:  Motor Vehicle Towing  Other Support Activities for Road Transportation.	N R	*7549 4173	Automotive Services, Except Repair and Carwashes (towing). Terminal and Service Facilities for Motor Vehicle Passenger Transportation.
	anon.		4231 *4795	Terminal and Joint Terminal Maintenance Facilities for Motor Freight Transportation.
V007			*4785	Fixed Facilities and Inspection and Weighing Services for Motor Vehicle Transportation (all but marine cargo checkers).
XXX XXXX	Freight Transportation Arrangement: Freight Transportation Arrangement Storage Facilities:		4731	Arrangement of Transportation of Freight and Cargo.
XXXX	Refrigerated Storage Facilities	R	4222 *4226	Refrigerated Warehousing and Storage.  Special Warehousing and Storage, Not Elsewhere Classified (fur storage).
XXXX	Farm Product Storage Facilities Other Storage Facilities:	E	4221 *4225	Farm Product Warehousing and Storage.
xxxxx	General Storage Facilities	R R	*4225 4226	General Warehousing and Storage (all but self-storage miniwarehouse warehousing).  Special Warehousing and Storage, Not Elsewhere Classified
XXX	Other Support Activities for Transportation: Other Support Activities for Transportation:			(all but fur storage).
XXXX XXXXX XXXXX	Other Support Activities for Transportation: Packing and Crating	E R	4783 *4729 *4789	Packing and Crating.  Arrangement of Passenger Transportation, Not Elsewhere Classified (arrangement of carpools and vanpools).  Transportation Services, Not Elsewhere Classified (pipeline

The definitions of status codes are as follows: E—existing industry; N—new industry; R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

# TABLE 2

1987 SIC code	1987 SIC description	1997 NAICS and U.S. description
0721 Crop Planting, Cultivating and Protecting:		

1987 SIC code	1987 SIC description	1997 NAICS and U.S. description
	Crop dusting when combined with a variety of aircraft-based services.	Nonscheduled Speciality Air Transportation.
0851	Other	(Included in the Crop Production subsector).
0031	Aerial forest fighting when combined with a variety of aircraft-based services.	Nonscheduled Speciality Air Transportation.
1000	Other	(Included in the Forestry subsector).
1382	Oil and Gas Field Exploration Services:  Aerial geophysical exploration combined with a variety of aircraft-based services.	Nonscheduled Speciality Air Transportation.
4011	OtherRailroads, Line-haul Operating	(Included in the Mining subsector).  Line-Haul Railroads.
4013@	Railroad Switching and Terminal Establishments:	Line Hadi Namodds.
	Beltline and logging railroads	Short Line Railroads.
4111@	Other Local and Suburban Transit:	Support Activities for Rail Transportation (pt.).
71110	Mixed mode transit systems	Mixed Mode Transit Systems.
	Commuter rail systems	Commuter Rail Systems.
	Bus and motor vehicle transit systems Other urban transit systems	Bus and Motor Vehicle Transit Systems.  Other Urban Transit Systems.
	Airport limousine transportation	All Other Transit and Ground Passenger Transportation (pt).
4119@	Local Passenger Transportation, Not Elsewhere	(p)
	Classified: Ambulances	Ambulance Service (Included in Health and Social Assistance
	Ambulances	sector).
	Employee transportation	School and Employee Bus Industry (pt.). Scenic and Sightseeing Transportation, Land (pt.).
	Special needs transportation	Special Needs Transportation. All Other Transit and Ground Passenger Transportation (pt).
	pool operations.  Automobile rental with driver and limousine rental with driver.	Limousine Service.
4121	Taxicabs:	
4131	TaxicabsIntercity and Rural Bus Transportation	Taxi Service. Interurban and Rural Bus Lines.
4141@	Local Charter Bus Service:	intertriban and Narai bus Lines.
	Local charter bus service	Charter Bus Industry (pt.).
4142@	Bus Charter Service, Except Local: Long-distance charter bus service	Charter Bus Industry (pt.).
4151	School Buses	School and Employee Bus Industry (pt.).
4173@	Terminal and Service Facilities for Motor Vehicle Passenger Transportation:	
4212@	Independent bus terminals	Other Support Activities for Road Transportation (pt.).
7212@	Garbage collection	Garbage Collection (Included in subsector related to sanitary services).
	Local general freight trucking without storage Household goods moving without storageLocal specialized freight trucking without stor-	General Freight Trucking, Local (pt.). Used Household and Office Goods Moving (pt.). Specialized Freight (except Used Goods) Trucking, Local (pt.).
4213@	age. Trucking, Except Local:	
7210@	Long-distance truckload general freight trucking Long-distance less than truckload general freight trucking.	General Freight Trucking, Long-Distance, Truckload. General Freight Trucking, Long-Distance, Less Than Truckload.
	Long-distance household goods moving Long-distance specialized freight trucking	Used Household and Office Goods Moving (pt.). Specialized Freight (except Used Goods) Trucking, Long-Dis-
4214@	Local Trucking with Storage:	tance.
	Local general freight trucking with storage  Local household goods moving  Local specialized freight trucking with storage	General Freight Trucking, Local (pt.). Used Household and Office Goods Moving (pt.). Specialized Freight (except Used Goods) Trucking, Local.
4215@	Couriers Services Except by Air: Courier services Except by Air	
4221	Farm Product Warehousing and Storage	Courier Services (Included in Couriers subsector).  Farm Product Storage Facilities.
4222	Refrigerated Warehousing and Storage	Refrigerated Storage Facilities (pt.).
4225	General Warehousing and Storage:	, ,
	General Warehousing and Storage Self-Storage Miniwarehouse Warehousing	General Storage Facilities (pt). Operators of Miniwarehouses (included in Real Estate subsector).
4226	Special Warehousing and Storage, Not Elsewhere	
	Classified:	

1987 SIC code	1987 SIC description	1997 NAICS and U.S. description
	Fur storage	Refrigerated Storage Facilities (pt.).
1001 @	Other	All Other Storage Facilities.
4231@	Terminal and Joint Terminal Maintenance Facili-	
	ties for Motor Freight Transportation: Independent truck terminals	Other Support Activities for Road Transportation (pt.).
4311@	United States Postal Service:	Other Support Activities for Road Transportation (pt.).
40116	United States Postal Service	Postal Services (Included in Postal Services subsector).
4412	Deep Sea Foreign Transportation of Freight	Deep Sea Freight Transportation.
4424@	Deep Sea Domestic Transportation of Freight:	
	Coastal freight operations	Coastal and Great Lakes Freight Transportation (pt.).
4432@	Freight Transportation on the Great Lakes-St.	
	Lawrence Seaway:	Constal and Creat Lakes Freight Transportation (pt.)
4449	Great Lakes freight operations	Coastal and Great Lakes Freight Transportation (pt.). Inland Water Freight Transportation (pt.).
4449	Classified.	Illiand Water Freight Transportation (pt.).
4481	Deep Sea Transportation of Passengers, Except	
-	by Ferry:	
	Deep sea passenger transportation	Deep Sea Passenger Transportation.
	Coastal and Great Lakes passenger transpor-	Coastal and Great Lakes Passenger Transportation (pt.).
_	tation.	
4482@	Ferries:	Occasion and Occasional December Transportation (ct.)
	Coastal and Great Lakes ferries	Coastal and Great Lakes Passenger Transportation (pt.).
4489	Water Transportation of Passengers, Not Else-	Inland Water Passenger Transportation (pt.)
4469	where Classified:	
	Water taxis	Inland Water Passenger Transportation (pt.).
	Airboats, excursion boats, and sightseeing	Scenic and Sightseeing Transportation, Water.
	boats.	
4491	Marine Cargo Handling:	
	Dock and pier operations	Port and Harbor Operations (pt.)
4400	Other	Marine Cargo Handling.
4492@	Towing and Tugboat Services:	Constal and Creat Lakes Freight Transportation (pt)
	Coastal and Great Lakes barge operations  Inland water barge operations	Coastal and Great Lakes Freight Transportation (pt.). Inland Water Freight Transportation (pt.).
	Other	Navigational Services to Shipping (pt.).
4493@	Marinas:	Travigational octrices to emplify (pt.).
	Marinas	Marinas (Included in Recreation, Amusement, and Gambling
		subsector).
4499@	Water Transportation Services, Not Elsewhere	
	Classified:	
	Boat rental	Boat rental (Included in Rental and Leasing subsector)
	Seaway and lighthouse operations  Marine salvage and piloting vessels in and out	Port and Harbor Operations (pt.). Navigational Services to Shipping (pt.).
	of harbors.	Navigational Services to Shipping (pt.).
	Other	Other Supporting Activities for Water Transportation (pt.).
4512	Air Transportation, Scheduled:	Suiter Supporting / tearnings for vivaler managemation (pt.).
	Scheduled passenger air transportation	Scheduled freight air transportation.
	Scheduled Passenger Air Transportation	Scheduled Freight Air Transportation.
4513@	Air Courier Services:	
4500@	Air courier operations	Couriers and Messengers (Included in Couriers subsector).
4522@	Air Transportation, Nonscheduled:	Ambulance Canicos (Included in Lleghts and Carint Assistance
	Air ambulance	Ambulance Services (Included in Health and Social Assistance sector).
	Nonscheduled charter freight air transportation	Nonscheduled Chartered Freight Air Transportation.
	Nonscheduled charter passenger air transpor-	Nonscheduled Chartered Passenger Air Transportation.
	tation.	
	Nonscheduled specialty air transportation	Nonscheduled specialty air transportation.
	Sightseeing airplanes	Scenic and Sightseeing Transportation, Other (pt.).
4581	Airports, Flying Fields, and Airport Terminal Serv-	
	ices:	
	Air traffic control	Air Traffic Control.
	Airfreight handling at airports, hangar oper-	Airport Operations, Except Air Traffic Control.
	ations, airport terminal services, aircraft stor-	
	age, airports, and flying fields. Other	Other Support Activities for Air Transportation.
4612	Crude Petroleum Pipelines	Pipeline Transportation of Crude Oil.
4613	Refined Petroleum Pipelines	Pipeline Transportation of Refined Petroleum Products.
4619	Pipelines, Not Elsewhere Classified	All Other Pipeline Transport.
4724@	Travel Agents:	
	Travel agents	Travel Agencies (Included in Management and Support Serv-
		ices subsector).
4725@	Tour Operators:	

1987 SIC code	1987 SIC description	1997 NAICS and U.S. description
	Tour operators	Tour Operators (Included in Management and Support Services subsector)
4729@	Arrangement of Passenger Transportation, Not Elsewhere Classified:	loss subscalery
	Arrangement of carpools and vanpools Other	All Other Support Activities for Transportation (pt.). (Included in Management and Support Services subsector).
4731	Arrangement of Transportation of Freight and Cargo:	Other Management Consulting Conjugation (Included in Duction
	Freight rate auditors and tariff consultants  Other	Other Management Consulting Services (Included in Profes sional, Scientific, and Technical Services subsector).  Freight Transportation Arrangement.
4741@	Rental of Railroad Cars:	Railroad Car Rental (Included in Rental and Leasing subsec
	Other	tor). Support Activities for Rail Transportation (pt.).
4783	Packing and Crating	Packing and Crating.
4785	Fixed Facilities and Inspection and Weighing Services for Motor Vehicle Transportation:  Marine cargo checkers	Other Support Activities for Water Transportation (pt.)
4789	Other  Transportation Services, Not Elsewhere Classified	Other Support Activities for Water Transportation (pt.). Other Support Activities for Road Transportation (pt.).
	Pipeline terminals and stockyards for transportation.	All Other Support Activities for Transportation (pt.)
	Horse-drawn cabs and carriages Other	Scenic and Sightseeing Transportation, Land (pt.). Support Activities for Rail Transportation (pt.).
4922	Natural Gas Transmission	Pipeline Transportation of Natural Gas.
4959	Sanitary Services, Not Elsewhere Classified: Vacuuming of airport runways Other	Airport Operations, Except Air Traffic Control. (Included in subsector related to sanitary services).
7319	Advertising, Not Elsewhere Classified:  Aerial advertising when combined with a variety of aircraft-based services.	Nonscheduled Specialty Air Transportation.
	Other	(Included in the Professional, Scientific and Technical Services subsector).
7335	Commercial Photography:  Aerial photography when combined with a variety of aircraft-based services.	Nonscheduled Specialty Air Transportation.
	Except when combined with a variety of aircraft-based services.	Commercial Photography (Included in the Professional, Scientific and Technical Services subsector).
7549	Automotive Services, Except Repair and Carwashes:  Motor Vehicle Towing	Motor Vehicle Towing.
	Except Motor Vehicle Towing	(Included in the Repair and Maintenance subsector).
7699	Repair Shops and Related Services, Not Elsewhere Classified:	
7007	Ship scaling	Other Supporting Activities for Water Transportation. (Included in Repair and Maintenance subsector).
7997	Membership Sports and Recreation Clubs:  Membership aviation clubs when combined with a variety of aircraft-based services	Nonscheduled Specialty Air Transportation.
	Other	(Included in the Recreation, Amusement, and Gambling subsector).
7999	Amusement and Recreation Services, Not Elsewhere Classified:	Scenic and Sightseeing Transportation, Other.
	Aerial tramways, scenic and amusement Scenic railroads	Scenic and Sightseeing Transportation, Other.  Scenic and Sightseeing Transportation, Land.  (Included in the Recreation, Amusement, and Gambling sub-
8299	Schools and Educational Services, Not Elsewhere	sector).
	Classified: Flight schools when combined with a variety of aircraft-based services.	Nonscheduled Specialty Air Transportation.
8713	Other	(Included in the Education Services subsector).  Nonscheduled Specialty Air Transportation.
	Other	(Included in the Professional, Scientific and Technical Services subsector).
9621	Regulation and Administration of Transportation Programs:	,

1987 SIC code	1987 SIC description	1997 NAICS and U.S. description
	Other	(Included in Public Administration subsector).

The abbreviation "pt." means "part of". @ means time series break has been created that is greater than 3% of the 1992 revenues for the 1987 industry. The abbreviation NEC is used for Not Elsewhere Classified.

Description of Changes to the U.S. System

1. Air Transportation—There are five new classifications added to the 1997 industry structure for this subsector. New industries are the following:

Scheduled Passenger Air Transportation from part of 1987 SIC 4512, Air Transportation, Scheduled.

Scheduled Freight Air Transportation from part of 1987 SIC 4512, Air Transportation, Scheduled.

Nonscheduled Chartered Passenger Air Transportation from part of 1987 SIC 4522, Air Transportation, Nonscheduled.

Nonscheduled Chartered Freight Air Transportation from part of 1987 SIC 4522, Air Transportation, Nonscheduled.

Nonscheduled Specialty Air Transportation establishments that use small, general purpose aircraft to provide a variety of specialized flying services, with none of them predominating, from parts of 1987 SIC 0721, Crop Planting, Cultivating, and Protecting; 1987 SIC 0851, Forestry Services; 1987 SIC 1382, Oil and Gas Field Exploration Services; 1987 SIC 4522, Air Transportation, Nonscheduled; 1987 SIC 7319, Advertising, Not Elsewhere Classified; 1987 SIC 7335, Commercial Photography; 1987 SIC 7997, Membership Sports and Recreation Clubs; 1987 SIC 8299, Schools and Educational Services, Not Elsewhere Classified; and 1987 SIC 8713, Surveying Services. The changes to air transportation to separate passenger transportation from freight transportation were requested by the industry and are supported by production-based principles.

- 2. One new industry has been added for Rail Transportation. Short Line Railroads was created from part of 1987 SIC 4013, Railroad Switching and Terminal Establishments. This change was made because of the differences in the production process between short line and line-haul railroads.
- 3. Water Transportation—The Water Transportation subsector now includes six industries, five of which have been revised from 1987.

Deep Sea Passenger Transportation now excludes coastal activities.

Coastal and Great Lakes Freight Transportation includes 1987 SIC 4424, Deep Sea Domestic Transportation of Freight; 1987 SIC 4432, Freight Transportation on the Great Lakes-St. Lawrence Seaway; and part of 1987 SIC 4492, Towing and Tugboat Services.

Coastal and Great Lakes Passenger Transportation now includes part of 1987 SIC 4481, Deep Sea Transportation of Passenger, Except by Ferry, and part of 1987 SIC 4482, Ferries.

Inland water transportation has been split between freight and passenger transportation. These changes were made to achieve international comparability with Canada and Mexico and to also recognize the split between freight and passenger transportation.

3. Truck Transportation—The trucking industry has been redefined in terms of the type of equipment used. This regroups 1987 SIC 4212, Local Trucking Without Storage; 1987 SIC 4213, Trucking, Except Local; and 1987 SIC 4214, Local Trucking with Storage. The new classifications are: General Freight Trucking Local; General Freight Trucking, Long-Distance, Truckload; General Freight Trucking, Long-Distance, Less than Truckload; Used Household and Office Goods Moving; Specialized Freight (except Used Goods) Trucking, Local; and Specialized Freight (except Used Goods) Trucking, Long-Distance. This change was requested by the industry and is supported on production-based principles.

4. Transit and Ground Passenger
Transportation—There were four
industries created from 1987 SIC 4111,
Local and Suburban Transit. They are:
Mixed Mode Transit Systems,
Commuter Rail Systems, Bus and Motor
Vehicle Transit Systems, and Other
Urban Transit Systems. These
classifications were identified to
separate the industry based on the mode
of transportation.

Limousine Service was created from part of 1987 SIC 4119, Local Passenger Transportation, Not Elsewhere Classified. This industry was created from an NEC industry to recognize its production process and to group it in the same industry group as taxis, an industry that provides similar services, with a similar production process.

Special Needs Transportation was created from part of 1987 SIC 4119,

Local Passenger Transportation, Not Elsewhere Classified. This industry identifies a separate process involving the use of specially equipped vehicles and special services not found in other passenger transportation.

A residual industry, All Other Transit and Ground Passenger Transportation, was created from part of 1987 SIC 4111, Local and Suburban Transit; and part of 1987 SIC 4119, Local Passenger Transportation, Not Elsewhere Classified.

5. Pipeline Transportation—There were no changes to these industries for NAICS.

6. Scenic and Sightseeing Transportation—Three new industries were created for this subsector as follows:

Scenic and Sightseeing
Transportation, Land from part of 1987
SIC 4119, Local Passenger
Transportation, Not Elsewhere
Classified; part of 1987 SIC 4789,
Transportation Services Not Elsewhere
Classified; and part of 1987 SIC 7999,
Amusement and Recreation Services,
Not Elsewhere Classified.

Scenic and Sightseeing Transportation, Water from 1987 SIC 4489, Water Transportation of Passengers, Not Elsewhere Classified.

Scenic and Sightseeing
Transportation, Other from part of 1987
SIC 4522, Air Transportation, nonscheduled, and part of 1987 SIC 7999,
Amusement and Recreation Services,
Not Elsewhere Classified. These
industries were agreed to by the U.S. to
improve international comparability
with Mexico and Canada, and because
scenic and sightseeing involves different
activities from other forms of
transportation, as noted in Section A.

7. Support Activities for Transportation—Three new industries have been created for Support Activities for Air Transportation. Activities included in 1987 SIC 4581, Airports, Flying Fields and Airport Terminal Services, are now included in three new industries: Air Traffic Control also including government operations included in 1987 SIC 9621, Regulation and Administration of Transportation Programs; Air Operations, Except Air Traffic Control; and Other Support Activities for Air Transportation. Air Operations, Except Air Traffic Control

also includes runway vacuuming included in 1987 SIC 4959, Sanitary Services, Not Elsewhere Classified. These changes improve comparability with Mexico and Canada and are supported based on production principles.

Two new industries are included in Support Activities for Water Transportation. These are Port and Harbor Operations and Navigational Services to Shipping. Port and Harbor Operations is a combination of dock and pier activities formerly included in 1987 SIC 4491, Marine Cargo Handling, and part of 1987 SIC 4499, Water Transportation Services, Not Elsewhere Classified (lighthouse and seaway operations). Navigational Services to Shipping is a combination of the activities from 1987 SIC 4492, Towing and Tugboat Services (all but the barge activities), and 1987 SIC 4499, Water Transportation Services, Not Elsewhere Classified (piloting vessels in and out of harbors and marine salvage). These changes were made to improve international comparability.

In Support Activities for Road Transportation, Motor Vehicle Towing has been created from part of 1987 SIC 7549, Automotive Services, Except Repair and Carwashes. This activity was moved from automotive services because the processes are similar to transportation activities. Other changes include the combination of activities from 1987 SIC 4173, Terminal and Service Facilities for Motor Vehicle Passenger Transportation; other road services from 1987 SIC 4231, Terminal and Joint Terminal Maintenance Facilities for Motor Freight Transportation; and most of the activities included in 1987 SIC 4785, Fixed Facilities and Inspection and Weighing Services for Motor Vehicle Transportation (all but marine cargo checkers). The new industry, Other Support Activities for Road Transportation, was created because the production process of these activities is similar regardless of the input that produces these services.

The number of industries in this sector has increased from forty-five in 1987 to fifty-four in 1997. For time series linkage twelve of the forty-five 1987 industries are directly comparable. Another twelve are comparable within three percent of the 1997 industries. Yet another four 1987 industries have changes that resulted in twelve 1997 NAICS industries that can be summed for comparable classifications.

Part XIV—Proposed New Industry Structure for Retail Trade and Wholesale Trade

Section A—NAICS Structure (NAICS)

Agreement Number 25

This Document represents the proposed agreement on the boundaries of the North American Industry Classification System (NAICS) for the following sectors:

Retail Trade Wholesale Trade

A brief description of the boundaries for Retail Trade and Wholesale Trade is attached. Each country agrees to release a copy of the proposed NAICS boundaries to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the boundaries is made. The structure and detailed definitions of the industries within the boundaries will be determined by each country's national requirements. The NAICS boundaries for these sectors were presented and provisionally accepted at the NAICS Committee meeting held on November 8 and November 9, 1995 in Washington D.C.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	11/9/95 11/9/95
United States	/S/ Jack E. Triplett.	11/9/95

Attachment 1—NAICS Structure Attachment 2—North American Industry Classification System

Draft Classification For:

Retail Trade Wholesale Trade

#### Summary

In most sectors of the North American Industry Classification System (NAICS), the statistical agencies of Canada, Mexico, and the United States have agreed to a detailed structure that includes subsectors, industry groups, and detailed industry definitions. However, in the cases of the Retail Trade sector and the Wholesale Trade sector, the three statistical agencies have agreed that only the boundaries of the sectors will be made comparable internationally at the present time. The structure and detailed definitions of the industries within the boundaries will be determined by national requirements.

For the Retail Trade and Wholesale Trade sectors, determining internationally comparable boundaries

was vital. Internationally comparable boundaries make it possible to compare the relative size of the Retail Trade and Wholesale Trade sectors in the economies of the three countries. Moreover, achieving international comparability on the boundaries of the Retail Trade and Wholesale Trade sectors was necessary to obtain internationally comparable data for the other sectors of NAICS. For example, previously the three countries had different and inconsistent boundaries between retail trade and manufacturing for some activities, between retail trade and services for others, and between retail trade and wholesale trade for still others.

Because resources and time for constructing NAICS were limited, the three countries decided to place priority on determining internationally comparable boundaries for the Retail Trade and Wholesale Trade sectors. This agreement does not preclude further work toward internationally comparable retail trade and wholesale trade industries in the future.

#### General Outline

The NAICS definitions of Retail Trade and Wholesale Trade differ from the previous definitions in all three countries. The new definitions of Retail Trade and Wholesale Trade follow. They result from a new criterion to separate these sectors.

Retail establishments are primarily engaged in selling merchandise, generally without transformation, for end use. These establishments attract customers using methods such as advertising, point-of-sale location, and display of merchandise for ease of selection.

Two type of retailers are distinguished:

- (1) Store retailers attempt to attract a high volume of walk-in customers through site location and/or advertising. In general, retail stores have extensive merchandise displays to promote product accessibility and sales. Other store retailers include catalog sales showrooms, gasoline service stations, and mobile home dealers.
- (2) Non-store retailers—those selling by other means—include: Mail order houses Vending machine operators Telemarketing sales Home delivery (e.g., milk, newspapers) Door-to-door sales Party plans Electronic shopping

Sales through temporary stands or stalls

Sales of capital or durable nonconsumer goods used in the

production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, as well as the sale of raw materials used in production, are included in wholesale trade. These goods are virtually never sold through the methods outlined above.

Wholesale establishments are primarily engaged in selling or arranging the purchase or sale of a) goods for resale, b) capital or durable nonconsumer goods, and c) raw and intermediate materials and supplies used in production. Wholesale establishments have most or all of the following characteristics:

Wholesalers normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include internet and other electronic means.

While sales are normally in large volumes, durable nonconsumer goods may be sold in single units.

Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, as well as the sale of raw materials used in production, are always included in wholesale trade.

Two types of wholesalers may be distinguished:

(1) Establishments selling goods, generally without transformation, on their own account are known as "merchant wholesalers" or "distributors." Sales of products may include integral services such as sorting, packaging and labeling, and marketing. Merchant wholesalers typically maintain their own warehouses. Merchant wholesalers also include drop shippers and import/export merchants.

(2) Establishments arranging for the purchase or sale of goods owned by others or purchasing on a commission basis are known as "agents and brokers." Agents and brokers operate from offices and rarely own and handle goods. Commission merchants, auction agents, import/export agents, and manufacturers' representatives are included in agents and brokers.

The redefinition of the criterion to separate retail trade and wholesale trade is a change for all three countries. In the past, the criterion was based on the class of customer (though specific

exceptions were listed). That is, if the business was primarily engaged in selling merchandise for personal or household consumption, the establishment was classified in Retail Trade. If the establishment was primarily selling to business or farm customers for business use, the establishment was included in Wholesale Trade. This led to anomalies. for example, the classification into wholesale trade of businesses perceived to be retail trade, the classification of similar businesses to different sectors, and contrary interpretations of the rule by the various statistical agencies.

The new wholesale-retail definition emphasizes what the establishment does, rather than to whom it sells. A store retailer, for example, has the attributes of a store: A selling place open to the public, merchandise on display or available through sales clerks. facilities for making cash or credit card transactions, and services provided to retail customers. The store provides a place to purchase commodities and is a location where customers may go to obtain information about commodities that are available in retail markets. The new rule is an implementation of the production-oriented criterion for classification adopted for NAICS. But it also agrees with common sense and the normal usage of the word "retailing" among the public and by business within the sector itself. The old class of customer rule did not correspond to the usual meaning of the word "retailing."

## Relationship to ISIC

The International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) does not include separate aggregates for Retail Trade and Wholesale Trade. Rather, it combines these activities into three ISIC divisions as follows: Division 50. Sale. Maintenance and Repair of Motor Vehicles and Motorcycles; Retail Sale of Automotive Fuel; Division 51, Wholesale Trade and Commission Trade, Except of Motor Vehicles and Motorcycles; and Division 52, Retail Trade, Except of Motor Vehicles and Motorcycles; Repair of Personal and Household Goods. The Retail Trade and Wholesale Trade sectors proposed for NAICS are equivalent to those ISIC divisions minus class 5020, Maintenance and Repair of Motor Vehicles; class 5260, Repair of Personal and Household Goods; and part of class 5040, Sale, Maintenance and Repair of Motorcycles and Related Parts and Accessories.

Some Changes to the National Classifications

For Canada, the agreement on new definitions for retail trade and wholesale trade results in the transfer of a number of establishments from wholesale trade to retail trade, manufacturing, and services, and from retail trade to manufacturing and services. The most important of these changes are outlined below.

Although the main criterion to distinguish Retail Trade establishments from Wholesale Trade in the 1980 Standard Industrial Classification (SIC) is the class of customer, particular types of trade establishments are assigned to wholesale trade irrespective of their main class of customer. The most important of these are building materials dealers, computer and software stores, office supplies stores and home fuel dealers. NAICS assigns many of these establishments in Retail Trade, that is, those establishments that meet the conditions specified in the Retail Trade definition. Establishments that supply these products to retailers will remain in Wholesale Trade.

The Wholesale Trade division currently includes some activities that are moved to the NAICS manufacturing sector. These activities are tire retreading, the rebuilding on a factory basis of some automotive parts and the converting of fabric (piece goods converters). Piece goods converters are establishments primarily engaged in purchasing fabric in the grey and arranging to have a separate establishment dye the fabric on a contract basis. As well, establishments primarily engaged in the repair of various types of machinery and equipment are transferred from Wholesale Trade to a newly created Repair and Maintenance subsector. These changes affect a relatively small number of establishments currently found in sixteen wholesale industries.

A number of activities currently in Retail Trade in the Canadian classification are assigned to other sectors in NAICS, including establishments engaged in the transformation and sale of products on the premises. Therefore, retail bakeries and candy shops that produce most of their products on the premises and tailor shops that produce custom garments are being moved to manufacturing. Also, the repair and maintenance of automobiles, home appliances, consumer electronics, furniture, recreational vehicles, bicycles, musical instruments and watches and jewelry is transferred from Retail Trade to the newly created Repair and Maintenance subsector. This change implies the relocation of entire industries, CSIC 6213, Furniture Refinishing and Repair Shops; CSIC 6223, Appliance, Television, Radio and Stereo Repair Shops; CSIC 635, Motor Vehicle Repair Shops; most of CSIC 639, Other Motor Vehicle Services; CSIC 6562, Watch and Jewelry Repair Shops; and parts of CSIC 6323, Motorcycle and Snowmobile Dealers; CSIC 6542, Bicycle Shops; and CSIC, 6551, Musical Instrument Stores.

For Mexico, the change from class of customer to production characteristics changes a number of industries. These include such things as office supplies, farm supplies, building materials, paint, and hardware that existed only in wholesale in CMAP. In NAICS these activities, are in both Wholesale Trade and Retail Trade . The biggest change in this area is including the sales of computers and office furniture in Retail Trade. CMAP does not include classifications in Retail Trade for these activities.

There are a number of activities that will be included in Retail Trade and Wholesale Trade for NAICS that are included in other areas of CMAP. These include vending operations and establishments selling on a commission basis. The vending machine operators are included in CMAP 931011, Restaurants and Eateries.

Commissionaires are included in CMAP 97500, Business Intermediation.

The sales of lottery tickets that is included in CMAP 623089, Retail Trade in Lottery Tickets, Etc., will be excluded from Retail Trade in NAICS.

For the United States, restaurants and bars, formerly included in retail trade in the U.S., have been moved and combined with hotels and other accommodations (See Agreement No. 3). This affects all of 1987 SIC Major Group 58 and part of the retail food industry, including such establishments as doughnut shops, cookie shops, pretzel shops, etc. that are primarily engaged in the preparation of food and drink for immediate consumption. These establishments were previously classified in 1987 SIC 5461, Retail Bakeries, and 1987 SIC 5499, Miscellaneous Food Stores. It also includes mobile food services that were previously included in 1987 SIC 5963. Direct Selling Establishments.

The handling of the combination of sales and service is also a change. In the past, establishments that were primarily engaged in service activities were included in Services. This resulted in many businesses that engaged in both sales and service changing classification from year to year based on the condition

of the market for the sales of the product. This was particularly evident in the area of bicycle sales and service. In NAICS, establishments that are selling and providing services for the products sold will be included in retail trade even if more of their revenue is in service receipts. An establishment that only has incidental sales or that provides services for products they do not sell such as automobile repair by an independent repair shop are still classified in NAICS as a service establishment.

Another example of change is the print and frame shop. Establishments that frame pictures usually also sell prints and framing materials to their customers. Such an establishment was classified either in Services or Retail based on the share of revenue derived from the framing activity versus the sales activity. NAICS specifies that these establishments are to be classified in Retail Trade.

There is also a change in the classification of some activities involving making and selling goods to the public at the same location. Establishments engaged in producing candy, baked goods, custom clothing, furniture, cabinets, and crafts are included in the Manufacturing sector of NAICS. These activities are included in Division G, Retail Trade, of the 1987 SIC.

The change from class of customer to production characteristics will affect establishments in industries such as computer stores, office furniture dealers, and office suppliers which will move from wholesale to retail.

Another change to Wholesale Trade is the treatment of piece goods converters. In the past, these piece goods converters have been included in Wholesale Trade. But in NAICS, converters will be included in Manufacturing.

#### Achievement of Objectives

The classification meets the objectives for the North American Industrial Classification System (NAICS). It groups establishments with similar production processes, that is, it applies production-oriented economic concepts. It achieves comparability for the three participating countries. Based on the existing data, all three countries expect to be able to publish data regularly at the total level for Retail and Wholesale trade sectors.

Other objectives of the NAICS project were not as relevant in this area of the classification as in others. These objectives are the delineation of new and emerging industries, expansion of the service industries, and industries engaged in the production of advanced

technologies. Therefore, the emphasis was on the objectives listed above.

Section B—Annex: United States National Industry Detail

The U.S. national detail industries will be shown in the next Federal Register notice.

Part XV—Proposed New Industry Structure for Oil and Gas Extraction; Mining, except Oil and Gas; Support Activities for Mining

Section A—Structure

North American Industry Classification System (NAICS)

Agreement Number 26

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following industries:

Oil and Gas Extraction Mining, Except Oil and Gas Support Activities for Mining

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on November 8 and November 9, 1995 in Washington, D.C.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	11/9/95 11/9/95
United States	/S/ Jack E. Triplett.	11/9/95

#### Attachment 1—NAICS Structure

XX Oil and Gas Extraction XXX Oil and Gas Extraction XXXX Oil and Gas Extraction XX Mining, Except Oil and Gas XXX Coal Mining XXXX Coal Mining XXXX Metal Ore Mining

XXX Metal Ore Min XXXX Iron Mining

XXXX Gold and Silver Mining
XXXX Copper, Nickel, Lead, and Zinc

Mining
XXXX Other Metal Ore Mining

XXX Non-Metallic Mineral Mining and Quarrying

XXXX Stone Mining and Quarrying
XXXX Sand, Gravel, Clay, Ceramic, and
Refractory Mineral Mining and Quarrying
XXXX Other Non Metallic Mineral Mining
and Quarrying

XX Support Activities for Mining XXX Support Activities for Mining XXXX Support Activities for Mining

Attachment 2—North American Industry Classification System

Draft Classification for: Mining

Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industry classification for these industries.

This draft classification applies to the sector Mining. This sector is subdivided into three subsectors and five industry groups: Oil and Gas Extraction, Coal Mining, Metal Ore Mining, Non-Metallic Mineral Mining and Quarrying, and Support Activities for Mining. The five industry groups are subdivided into 10 industries.

#### A General Outline

The Mining sector includes the extraction of liquids and gases such as petroleum and natural gas by the operation of wells and the extraction of naturally occurring minerals through underground or surface mining. Also included is the beneficiating of the ores by crushing, grinding, washing, drying, leaching, and other means. The sector is divided into three subsectors, two being based on the types of minerals extracted and beneficiated and one being support activities for the extraction.

The existing industry classifications of Canada, Mexico, and the United States were remarkably similar in their overall structure for mining. There were significant differences in the classifications at the detailed level, as the detailed level varied because of the specific mineral deposits that were significant to each country. The existing classifications were for the most part inherently production oriented and satisfactory to data users. The structure maximizes the comparability between the three countries and makes modest enhancements to the production orientation of the classification.

# Limitations and Constraints of the Classification

The extraction of any mineral is conditional on the presence of a suitable mineral deposit. Generally, the extraction method varies according to the type of deposit mined as does the beneficiating process.

An approach that distinguished surface and underground mining as a

basis for defining industry groups was considered but in the case of many metals and non-metals the activity in each was too small to permit separation. On the other hand the difference in the beneficiating processes (agglomerating, crushing, chemical, leaching etc.) required for different ores provided the basis for distinguishing production processes. The type of mineral deposit was therefore considered to be a good proxy for the production process in most cases of metal mining. However, these deposits vary significantly among the three countries. For many types of minerals the number of deposits in any one country may be too small to permit publishing data on that industry for that country. This limited the number of possible industries. The industries are therefore based on the type of minerals that generally occur together in a mineral deposit in all three countries. For example, the occurrence of combinations of copper, lead, zinc and nickel in the same mineral deposit is common among the three countries. In the case of non-metal mining, the quarrying of stone, above ground. requires precision cutting of large blocks of stone which is a process very different from the process of extracting sand, gravel, clay, ceramic and refractory minerals.

#### Relationship to ISIC

Most 4-digit industries in this sector are contained within Divisions 10-14, Mining and Quarrying, of the current International Standard Industrial Classification of all Economic Activities (ISIC Revision 3) of the United Nations. Generally, the industries can be reaggregated to the ISIC divisions. However, there are some differences: ISIC includes peat with coal in Division 10, Mining of Coal and Lignite, Extraction of Peat, whereas peat extraction is included in NAICS industry Non Metallic Mineral Mining and Quarrying. Although peat is similar to coal in that it can be used as a fuel, the extraction and beneficiating processes are distinctly different from coal and are similar to the processes involved with non metallic minerals. It should be noted that in North America peat is seldom used as fuel but rather as a soil conditioner. ISIC Division 12, Mining of Uranium and Thorium Ores, is not supportable as a NAICS industry.

# Some Changes to the National Classifications

For Canada, CSIC 0611, Gold Mines, has been combined with the silver part of CSIC 0614, Silver-Lead-Zinc Mines, to form the NAICS four digit industry Gold and Silver Mining. Gold mining

and silver mining are separated at the national five digit level. Silver mining becomes a null set as it does not exist in Canada. Silver is mined only as a by product of lead and zinc mining in Canada.

CSIC 0612, Copper and Copper-Zinc Mines, has been combined with CSIC 0613, Nickel-Copper Mines, plus the lead and zinc part of CSIC 0614 to form NAICS industry Copper, Nickel, Lead, and Zinc Mining.

CSIC 0615, Molybdenum Mines, was combined with CSIC 0616, Uranium Mines, and CSIC 0619, Other Metal Mines, to form NAICS Other Metal Mining.

CSIC 0811, Granite Quarries; CSIC 0812, Limestone Quarries; CSIC 0813, Marble Quarries; and CSIC 0814, Sandstone Quarries, becomes NAICS industry Mining and Quarrying of Stone. However these 4 digit industries are restored for national detail.

CSIC 0821, Sand and Gravel Pits, has been combined with CSIC 0815, Shale Quarries, and the crude clays from clay pits part of CSIC 3511, Clay Products, to form NAICS industry Sand, Gravel, Clay, Ceramic and Refractory Mineral Mining and Quarrying. However, CSIC 0821, Sand and Gravel Pits, is restored at the level of national detail. There are no known establishments primarily engaged in extracting clay in Canada, although extraction of clay exists by the manufacturers of clay products.

For Mexico, peat mining has been split from CMAP 210000, Mining and/or Beneficiation of Coal, to be included in NAICS industry Non-Metallic Mineral Mining and Quarrying. The remaining portion of CMAP 21000 is equivalent to NAICS industry Coal Mining. Peat extraction is of little statistical significance in Mexico.

For Mexico, the nickel part of CMAP 232006, Mining and/or Beneficiation of Other Nonferrous Metallic Ores, has been split out. This split will have little statistical impact as there is only a very small amount of nickel mining in Mexico. The split is combined with CMAP 232003, Mining and/or Beneficiation of Industrial Ore with a High Lead and Zinc Content, and CMAP 232005, Mining and/or Beneficiation of Ore with a High Copper Content, to form the NAICS four digit industry Copper, Nickel, Lead, and Zinc Mining.

The creation of the Support Activities for Mining subsector in is an important change for Mexico, since such activities are not represented in the Mexican classification. However, the coverage of the mining sector is very close to the current mining sector in CMAP.

For the United States, a structural change involved moving the support

activity industries from their respective 1987 SIC Major Groups and bringing them all together in the NAICS structure under the subsector Support Activities for Mining.

The nickel ore mining part of 1987 SIC 1061, Ferroalloy Ores, Except Vanadium, has been combined with 1987 SIC 1021, Copper Ores, at the national level. This has a small statistical impact as production is relatively insignificant. This national level industry plus 1987 SIC 1031, Lead and Zinc Ores, also maintained at the national level, form NAICS industry Copper, Nickel, Lead, and Zinc Mining.

The bituminous limestone and bituminous sandstone part of 1987 SIC 1499, Miscellaneous Nonmetallic Minerals, Except Fuels, is moved out of Non Metallic Minerals Mining to NAICS industry Mining and Quarrying of Stone.

## Achievement of Objectives

The classification meets the objectives for the North American Industry

Classification System (NAICS). It includes industries that group establishments with similar production processes, that is, it applies the production-oriented economic concept. In the main, the hierarchical structure of the classification also follows the production concept.

Other objectives of the project are not as relevant in this area of the classification as in others. These objectives are the delineation of new and emerging industries, service industries and industries engaged in the production of advanced technologies. The industrial sector in question is relatively mature and uses relatively stable technology for extraction.

The industries are highly specialized, and they are economically significant. Disruptions to time series are minimal. The classification achieves comparability for the three participating countries. All countries agree on the detailed definitions of the industries.

Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the three NAICS industry subsectors presented in Part XV, Section A—Attachment 1, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the three NAICS industry subsectors covered in Part XV of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

TABLE 1

	TABLE I				
	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description	
XX	Oil and Gas Extraction:				
XXX	Oil and Gas Extraction:				
XXXX	Oil and Gas Extraction:				
XXXXX	Crude Petroleum and Natural Gas Extrac-	E	1311	Crude Petroleum and Natural Gas.	
	tion.	_			
XXXXX	Natural Gas Liquid Extraction	E	1321	Natural Gas Liquids.	
XX	Mining except Oil and Gas:			'	
XXX	Coal Mining:				
XXXX	Coal Mining:				
XXXXX	Bituminous Coal and Lignite Surface Min-	E	1221	Bituminous Coal and Lignite Surface Mining.	
	ing.				
XXXXX	Bituminous Coal Underground Mining	E	1222	Bituminous Coal Underground Mining.	
XXXXX	Anthracite Mining	E	1231	Anthracite Mining.	
XXX	Metal Ore Mining:				
XXXX	Iron Mining	E	1011	Iron Ores.	
XXXX	Gold and Silver Mining:				
XXXXX	Gold Mining	E	1041	Gold Ores.	
XXXXX	Silver Mining	E	1044	Silver Ores.	
XXXX	Copper, Nickel, Lead and Zinc Mining:				
XXXXX	Copper and Nickel Mining	R	1021	Copper Ores.	
			*1061	Ferroalloy Ores, Except Vanadium (nickel).	
XXXXX	Lead and Zinc Mining	E	1031	Lead and Zinc Ores.	
XXXX	Other Metal Ore Mining:				
XXXXX	Uranium-Radium-Vanadium Ores Mining	E	1094	Uranium-Radium-Vanadium Ores.	
XXXXX	Other Metal Ore Mining	R	*1061	Ferroalloy Ores, Except Vanadium (other ferroalloys except nickel).	
			1099	Miscellaneous Metal Ores, NEC.	
XXX	Non-Metallic Mineral Mining and Quarrying:				
XXXX	Stone Mining and Quarrying:				
XXXXX	Dimension Stone Mining and Quarrying	E	1411	Dimension Stone.	
XXXXX	Crushed and Broken Limestone Mining and Quarrying.	E	1422	Crushed and Broken Limestone.	
XXXXX	Crushed and Broken Granite Mining and	E	1423	Crushed and Broken Granite.	
	Quarrying.	_			
XXXXX	Other Crushed and Broken Stone Mining and Quarrying.	R	1429	Crushed and Broken Stone, NEC.	
	and Quarrying.		*1499	Miscellaneous Nonmetallic Minerals, Except Fuels (bituminous	
			1499	limestone and bituminous sandstone).	
XXXX	Sand, Gravel, Clay, Ceramic and Refractory			innostorio and bituminous sanustorioj.	
,,,,,,,	Mineral Mining and Quarrying:				
	wind a willing and Quarrying.	1	'	I	

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XXXXX	Construction Sand and Gravel Mining	Е	1442	Construction Sand and Gravel.
XXXXX	Industrial Sand Mining	E	1446	Industrial Sand.
XXXXX	Kaolin and Ball Clay Mining	E	1455	Kaolin and Ball Clay.
XXXXX	Clay, Ceramic, and Refractory Mineral Mining.	E	1459	Clay, Ceramic, and Refractory Minerals, NEC.
XXXX	Other Non-Metallic Mineral Mining and Quarrying:			
XXXXX	Potash, Soda, and Borate Mineral Mining	E	1474	Potash, Soda, and Borate Minerals.
XXXXX	Phosphate Rock Mining	E	1475	Phosphate Rock.
XXXXX	Other Chemical and Fertilizer Mineral Mining.	E	1479	Chemical and Fertilizer Mineral Mining, NEC.
XXXXX	All Other Non-Metallic Mineral Mining	R	*1499	Miscellaneous Non-Metallic Minerals, Except Fuels (except bituminous limestone and bituminous sandstone).
XX	Support Activities for Mining:			, in the second of the second
XXX	Support Activities for Mining:			
XXXX	Support Activities for Mining:			
XXXXX	Support Activities for Metal Mining	E	1081	Metal Mining Services.
XXXXX	Support Activities for Coal Mining	E	1241	Coal Mining Services.
XXXXX	Drilling Oil and Gas Wells	E	1381	Drilling Oil and Gas Wells.
XXXXX	Support Activities for Oil and Gas Field Exploration.	E	1382	Oil and Gas Field Exploration Services.
XXXXX	Other Oil and Gas Field Support Activities	E	1389	Oil and Gas Field Services, NEC.
XXXXX	Support Activities for Non-Metallic Minerals Except Fuels.	E	1481	Non-Metallic Minerals Services, except Fuels.

The definitions of status codes are as follows: E—existing industry; N—new industry; R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
1011	Iron Ores	Iron Ore Mining.
1021	Copper Ores	Copper Mining.
1031	Lead and Zinc Ores	Lead and Zinc Mining.
1041	Gold Ores	Gold Mining.
1044	Silver Ores	Silver Mining.
1061	Ferroalloy Ores, Except Vanadium:	
	Nickel Ore Mining	Copper and Nickel Mining (pt).
	Other Ferroalloys	Other Metal Ore Mining (pt).
1081	Metal Mining Services	Support Activities for Metal Mining.
1094	Uranium-Radium-Vanadium Ores	Uranium-Radium-Vanadium Ore Mining.
1099	Miscellaneous Metal Ores, NEC	Other Metal Ore Mining (pt).
1221	Bituminous Coal and Lignite Surface Mining	Bituminous Coal and Lignite Surface Mining.
1222	Bituminous Coal Underground Mining	Bituminous Coal Underground Mining.
1231	Anthracite Mining	Anthracite Mining.
1241	Coal Mining Services	Support Activities for Coal Mining.
1311	Crude Petroleum and Natural Gas	Crude Petroleum and Natural Gas Extraction.
1321	Natural Gas Liquids	Natural Gas Liquid Extraction.
1381	Drilling Oil and Gas Wells	Drilling Oil and Gas Wells.
1382	Oil and Gas Field Exploration Services	Support Activities for Oil and Gas Field Exploration.
1389	Oil and Gas Field Services, NEC	Other Oil and Gas Field Support Activities.
1411	Dimension Stone	Dimension Stone Mining or Quarry.
1422	Crushed and Broken Limestone	Crushed and Broken Limestone Mining or Quarrying.
1423	Crushed and Broken Granite	Crushed and Broken Granite Mining or Quarrying.
1429	Crushed and Broken Stone, NEC	Other Crushed and Broken Stone Mining or Quarrying (pt).
1442	Construction Sand and Gravel	Construction Sand and Gravel Mining.
1446	Industrial Sand	Industrial Sand Mining.
1455	Kaolin and Ball Clay	Kaolin and Ball Clay Mining.
1459	Clay, Ceramic, and Refractory Minerals, NEC	Clay, Ceramic, and Refractory Mineral Mining.
1474	Potash, Soda, and Borate Minerals	Potash, Soda, and Borate Mineral Mining.
1475	Phosphate Rock	Phosphate Rock Mining.
1479	Chemical and Fertilizer Mineral Mining, NEC	Other Chemical and Fertilizer Mineral Mining.
1481	Non-Metallic Mineral Services, Except Fuels	Support Activities for Non-Metallic Minerals, Except Fuels.
1499	Miscellaneous Non-Metallic Minerals, Except Fuels	
	Bituminous Limestone and Bituminous Sandstone	Other Crushed and Broken Stone Mining or Quarrying (pt).

1987 SIC code	1987 SIC description	1997 U.S. description
	Except Bituminous Limestone and Bituminous Sandstone.	All Other Non-Metallic Mineral Mining.

The abbreviation "pt." means "part of". @ means time series break has been created that is greater than 3% of the 1992 revenues for the 1987 SIC industry.

Description of Changes to the U.S. System

There were no new industries added to the 1997 industry structure for this industry sector.

Oil and Gas Extraction—All oil and gas field services (1987 SIC's 1381, 1382, 1389) were transferred to the new 1997 subsector Services Incidental to Mining. There were no changes in the existing 1987 industries.

Coal Mining—1987 SIC 1241, Coal Mining Services, was transferred to the new 1997 subsector Services Incidental to Mining. There were no changes in the existing 1987 industries.

Metal Ore Mining—1987 SIC 1061, Ferroalloy Ores, Except Vanadium, has been split into two new industries, Copper and Nickel Mining and Other Metal Ore Mining. 1987 SIC 1081, Metal Mining Services, was transferred to the 1997 subsector Services Incidental to Mining. There were no changes in the other existing 1987 industries.

Non-Metallic Mineral Mining and Quarrying—1987 SIC 1499, Miscellaneous Non-Metallic Minerals, except Fuels, has been split between Other Crushed and Broken Stone Quarrying and Mining (bituminous limestone and bituminous sandstone) and All Other Non-Metallic Mineral Mining (all other miscellaneous non-metallic minerals). 1987 SIC 1481, Non-Metallic Mineral Services, except Fuels, was transferred to the 1997 subsector Services Incidental to Mining. There were no changes in the other existing 1987 industries.

Support Activities for Mining—This new subsector was created to include all incidental mining services. No new industries were created within this subsector; however, six existing industries were transferred out of the 1987 SIC industry groups based upon the mineral/ore mined into this subsector.

The number of Mining Industries decreased from 31 in 1987 to 30 in 1997. For time series linkage 30 of the 31 1987 industries are comparable within three percent of the 1997 industries.

Part XVI—Proposed New Industry Structure for Paper Manufacturing

Section A—NAICS Structure

North American Industry Classification System

(NAICS)

Agreement Number 27

This document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following industries: Paper Manufacturing

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on November 8 and November 9, 1995 in Washington, D.C.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	11/9/95 11/9/95
United States	/S/ Jack E.Triplett.	11/9/95

## Attachment 1—NAICS Structure

XX Paper Manufacturing

XXX Pulp, Paper, and Paperboard Mills

XXXX Pulp Mills

XXXX Paper Mills

XXXX Paperboard Mills

XXX Converted Paper Product

Manufacturing

XXXX Paperboard Container Manufacturing XXXX Paper Bag and Coated and Treated

Paper Manufacturing

XXXX Stationery Product Manufacturing XXXX Other Converted Paper Product Manufacturing Attachment 2—North American Industry Classification System

Draft Classification for:

Paper Manufacturing

Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industrial classification for these industries.

The draft classification provides for the subsector, Paper Manufacturing. This subsector is further subdivided into two industry groups and seven industries. The subsector will be part of the Manufacturing sector of the classification.

#### A General Outline

The Paper Manufacturing industries produce pulp, paper and converted paper products. The manufacture of these products is grouped together because they constitute a series of vertically connected processes. More than one is often carried out in a single establishment. There are essentially three activities. The manufacture of pulp involves separating the cellulose fibers from other impurities in wood or used paper. The manufacture of paper involves matting these fibers into a sheet. Converted paper products are produced from paper and other materials by various cutting and shaping techniques.

The Paper Manufacturing subsector is subdivided into two industry groups, the first for the manufacture of pulp and paper and the second for the manufacture of converted paper products. Paper making is treated as the core activity of the subsector. Therefore, any establishment that makes paper (including paperboard), either alone or in combination with pulp manufacture or paper converting, is classified as a Paper or Paperboard Mill. Establishments that make pulp but no paper are classified as Pulp Mills. Pulp Mills, Paper Mills and Paperboard Mills comprise the first industry group.

Establishments that make products from purchased paper and other materials make up the second industry group, Converted Paper Product Manufacturing. This general activity is then subdivided based, for the most part, on process distinctions. Paperboard Container Manufacturing

uses corrugating and cutting machinery to form paperboard into containers. Paper Bag and Coated and Treated Paper Manufacturing establishments cut and coat paper. Stationery Product Manufacturing establishments produce a variety of paper products used for writing, filing and similar applications. Other Converted Paper Product Manufacturing includes in particular the conversion of sanitary paper stock into such things as tissue paper and disposable diapers.

An important process used in the Paper Bag and Coated and Treated Paper Manufacturing industry is lamination, often combined with coating. Lamination and coating produces a composite material with improved properties of strength, impermeability and so on. The laminated materials may be paper, metal foil or plastic film. While paper is often one of the components, it is not always. However, lamination of plastic film to plastic film is classified in Rubber and Plastic Product Manufacturing because establishments that do this often first produce the film. The same situation holds with respect to bags. The manufacture of bags from plastic only, whether or not laminated, is classified in Rubber and Plastic Product Manufacturing, but all other bag manufacturing is classified in this industry.

# Limitations and Constraints of the Classification

In the Paper Manufacturing industry, most activities that were identified in one country exist in the others. However, often an activity is not economically significant to the same degree in all three countries. For example, a relatively broad NAICS industry was created for Paper Mills, because the possible subdivisions are small in Mexico.

An operating rule has therefore been adopted for this industry subsector that the NAICS industries must be economically significant and publishable in all three countries. Each country will publish additional categories that comprise subdivisions of NAICS industries, to present data for activities that are nationally significant.

For those users requiring detailed commodity information, each country will publish information on the products of these industries. Efforts are also underway to harmonize the commodity classifications to allow for greater comparability of these statistics.

### Relationship to ISIC

Most 4-digit NAICS industries in this subsector are contained in Division 21,

Manufacture of Paper and Paper Products, of the current International Standard Industrial Classification of all Economic Activities (ISIC, Revision 3) of the United Nations. Four of the seven NAICS 4-digit industries in this subsector are contained entirely in this Division. There are, however, some differences between the two systems.

NAICS includes the manufacture of some products that are made from non-paper materials, such as multi-web plastic bags, in Paper Bag and Coated and Treated Paper Manufacturing, because the production processes are similar regardless of the material. ISIC classifies these articles according to their principal component material.

The other differences with ISIC are minor, but they do result in the following NAICS industries not being entirely contained within ISIC Division 21. Paper Mills in NAICS includes the manufacture of saturated papers, if the paper is made in the same establishment. ISIC treats this activity in manufacture of Non-Metallic Mineral Products. It is a minor difference. Other Converted Paper Product Manufacturing includes some minor activities, such as the manufacture of paper novelties, that are classified elsewhere in ISIC.

# Some Changes to the National Classifications

For Canada, the Paper Manufacturing subsector is largely the same as the current Canadian classification's Paper and Allied Products Industries major group. There are two major differences. The Canadian classification includes the manufacture of building board in Paper Manufacturing, whereas NAICS includes it in Wood Manufacturing, except Furniture because it is in fact made from wood fibers and not paper. The saturation of paper products with asphalt is classified in NAICS Petroleum and Coal Product Manufacturing, because the saturation process is more important to the activity than the material being saturated. The structure of this NAICS subsector is similar to that of the Canadian classification, but there is less detail.

For Mexico, the Paper Manufacturing subsector is largely the same as the current Mexican classification's Manufacture of Pulp, Paper and Paper Products. The main difference is the classification of some sanitary products, such as disposable paper diapers, in Textile Products. The structure and amount of detail of this NAICS subsector is similar to that of the corresponding area of the Mexican classification.

For the United States, there is little difference between the Paper

Manufacturing subsector of NAICS and the current Paper and Allied Products Major Group. Converted foil containers are included in the NAICS subsector; they are classified in Metal Fabricating in the 1987 SIC.

### Achievement of Objectives

The classification meets the objectives for the North American Industry Classification System (NAICS). It includes industries that group establishments with similar production processes, that is, it applies the production-oriented economic concept. The hierarchical structure of the classification also follows the production concept. Pulp and paper manufacturing are much more capital intensive operations than paper converting, and the material inputs are different.

Other objectives of the NAICS project are not as relevant in this area of the classification as in others. These objectives are the delineation of new and emerging industries and service industries. The industrial sector in question is relatively mature and generally produces goods. At the product level, there are numerous developments, such as the use of recycled paper in pulp making; however, these do not form the basis of establishment organization and hence of industries. Therefore, the emphasis is on the objectives listed above.

The industries have high specialization ratios, and they are economically significant. The detail (4-digit) level and structure of the classification are balanced in size. This enhances the classification's suitability for sampling, data-publishing and other aspects of survey operations. Finally, while disruptions to time series exist, they have been minimized. The statistical agencies can develop statistical "links" to enable the retabulation of time series on the new NAICS classification structure.

The classification achieves comparability for the three participating countries. Based on existing data, all three countries expect to be able to publish data regularly at the industry (4-digit) level of the structure. All countries agree on the detailed definitions of the industries.

## Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the NAICS industry subsector presented in Part XVI, Section A—Attachment 1, contain less detail than is currently in the U.S. SIC system, and less detail than

is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national

detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the NAICS industry subsector covered in Part XVI of this

notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

## TABLE 1

	1997 NAICS and U.S. description	Status code	1987 SIC code	1987 SIC description
XX	Paper Manufacturing:			
XXX	Pulp, Paper and Paperboard Mills:			
XXXX	Pulp Mills	R	*2611	Pulp Mills (pulp producing mills only).
XXXX	Paper Mills:			. ark (kark karan3
XXXXX	Paper Mills, except Newsprint Mills	R	*2611	Pulp Mills (pulp mills producing paper).
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	T upo: mino, oxoopt nonopiint mino minimi		*2621	Paper Mills (pt) (except newsprint mills).
XXXXX	Newsprint Mills	N	*2621	Paper Mills (pt) (newsprint mills).
XXXX	Paperboard Mills	E	*2631	Paperboard Mills.
XXX	Converted Paper Product Manufacturing:	_	2001	r aporboard willio.
XXXX	Paperboard Container Manufacturing:			
XXXXX	Setup Paperboard Box Manufacturing	Е	2652	Setup Paperboard Boxes.
XXXXX	Corrugated and Solid Fiber Box Manufacturing	E	2653	Corrugated and Solid Fiber Boxes.
	turing.			
XXXXX	Fiber Can, Tube, Drum, and Similar Prod- uct.  Manufacturing:	E	2655	Fiber Cans, Tubes, Drums, and Similar Products.
XXXXX	Non-Folding Sanitary Food Container Manufacturing.	R	2656	Sanitary Food Containers, Except Folding.
	Wandlactaring.		*2679	Converted Paper and Paperboard Products, NEC (egg cartons
VVVVV	Folding Department Day Many forty vings	_	0057	and other containers from purchased paper).
XXXXX	Folding Paperboard Box Manufacturing Paper Bag and Coated and Treated Paper Manufacturing:	E	2657	Folding Paperboard Boxes, Including Sanitary.
XXXXX	Coated and Laminated Packaging Paper and Plastic Film Manufacturing.	R	*2671	Packaging Paper and Plastics Film, Coated and Laminated (single-web paper, paper multiweb laminated rolls and sheets for packaging uses).
XXXXX	Coated and Laminated Paper Manufactur- ing.	R	2672	Coated and Laminated Paper, NEC.
	-		*2679	Converted Paper and Paperboard Products, NEC (wallpaper and gift wrap paper).
XXXXX	Plastic, Foil, and Coated Paper Bag Manufacturing.	R	*2673	Plastics, Foil, and Coated Paper Bags (coated or multiweb laminated bags).
XXXXX	Uncoated Paper and Multiwall Bag Manufacturing.	E	2674	Uncoated Paper and Multiwall Bags.
XXXXX	Laminated Aluminum Foil Manufacturing for Flexi- ble Packaging Uses. Stationery Product Manufacturing:	N	*3497	Metal Foil and Leaf (laminated aluminum foil rolls and sheets for flexible packaging uses).
XXXXX	Die-Cut Paper and Paperboard Office Sup- ply Manufacturing.	N	*2675	Die-Cut Paper and Paperboard and Cardboard (file folders, tabulating cards, and other paper and paperboard office supplies)
			*2679	Converted Paper and Paperboard Products, NEC (paper supplies for business machines and other paper office supplies).
XXXXX	Envelope Manufacturing	E	2677	Envelopes.
XXXXX	Stationery, Tablet, and Related Product Manufacturing.	E	2678	Stationery, Tablets, and Related Products.
XXXX	Other Converted Paper Product Manufactur- ing:			
XXXXX	Surface-Coated Paperboard Manufacturing	N	*2675	Die-Cut Paper and Paperboard and Cardboard (pasted, lined, laminated, or surface-coated paperboard).
XXXXX	Sanitary Paper Product Manufacturing	E	2676	Sanitary Paper Products.
XXXXX	Other Converted Paper and Paperboard Product Manufacturing.	R	*2675	Die-Cut Paper and Paperboard and Cardboard (die-cut paper and paperboard products, except office supplies).
			*2679	Converted Paper and Paperboard Products, NEC (Other converted paper and paperboard products such as paper filters, crepe paper, and laminated and tiled wallboard).

The definitions of status codes are as follows: E—existing industry; L—null industry for the U.S.; N—new industry R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

## TABLE 2

1987 SIC code	1987 SIC code	1997 U.S. description
2611	Pulp Mills:	
2011	Pulp Producing Mills Only	Pulp Mills.
	Pulp and Paper Producing Mills	Paper Mills, except Newsprint Mills (pt).
2621@	Paper Mills:	Tapor Willo, except Newsprint Willo (pt).
2021@	Except Newsprint Mills	Paper Mills, except Newsprint Mills (pt).
	Newsprint Mills	Newsprint Mills.
2631	Paperboard Mills	Paperboard Mills.
2652	Setup Paperboard Boxes	Setup Paperboard Box Manufacturing.
2653	Corrugated and Solid Fiber Boxes	Corrugated and Solid Fiber Box Manufacturing.
2655	Fiber Cans, Tubes, Drums, and Similar Products	Fiber Can, Tube, Drum, and Similar Product Manufacturing.
2656	Sanitary Food Containers, Except Folding	Non-Folding Sanitary Food Container Manufacturing (pt).
2657	Folding Paperboard Boxes, Including Sanitary	Folding Paperboard Box Manufacturing.
2671@	Packaging Paper and Plastics Film, Coated and	Coated and Laminated Packaging Paper and Plastic Film Man-
	Laminated Single-Web Paper, Paper Multiweb	ufacturing.
	Laminated Rolls and Sheets for Packaging	
	Uses.	
	Plastic Packaging Film and Sheet	Unsupported Plastic Packaging Film and Sheet Manufacturing
		(Included in Rubber and Plastic Product Manufacturing sub-
		sector).
2672		Coated and Laminated Paper Manufacturing (pt).
2673@	Plastics, Foil, and Coated Paper Bags:	Coated and Laminated Paper Manufacturing (pt).
	Coated or Multiweb Laminated Bags	Plastic, Foil, and Coated Paper Bag Manufacturing.
	Plastics Bags	Unsupported Plastic Bag Manufacturing (Included in Rubber
		and Plastic Product Manufacturing subsector).
2674	Uncoated Paper and Multiwall Bags	Uncoated Paper and Multiwall Bag Manufacturing.
2675@	Die-Cut Paper and Paperboard and Cardboard:	
	File Folders, Tabulating Cards, and Other Paper	Die-Cut Paper and Paperboard Office Supply Manufacturing
	and Paperboard Office Supplies.	(pt).
	Pasted, Lined, Laminated, or Surface-Coated	Surface-Coated Paperboard Manufacturing.
	Paperboard.	·
	Die-Cut Paper and Paperboard Products, Except	Other Converted Paper and Paperboard Product Manufacturing
	Office Supplies.	(pt).
2676	Sanitary Paper Products	Sanitary Paper Product Manufacturing.
2677	Envelopes	Envelope Manufacturing.
2678		Stationery, Tablet, and Related Product Manufacturing.
2679@	Converted Paper and Paperboard Products, NEC:	3
	Egg Cartons and Other Containers from Pur-	Non-Folding Sanitary Food Container Manufacturing (pt).
	chased Paper.	1
	Wallpaper and Gift Wrap Paper	Coated and Laminated Paper Manufacturing (pt).
	Paper Supplies for Business Machines and	Die-Cut Paper and Paperboard Office Supply Manufacturing
	Other Paper Office Supplies.	(pt).
	Other Converted Paper and Paperboard Prod-	Other Converted Paper and Paperboard Product Manufacturing
	ucts such as Paper Filters, Crepe Paper, and	(pt).
	Laminated and Tiled Wallboard.	\r\.
3497@	Metal Foil and Leaf:	
0-107 @	Laminated Aluminum Foil Rolls and Sheets for	Laminated Aluminum Foil Manufacturing for Flexible Packaging
	Flexible Packaging Uses.	Uses.
	Foil and Foil Containers	All Other Fabricated Metal Product Manufacturing (pt) (In-
	Toli and Full Cultainers	cluded in Fabricated Metal Product Manufacturing (pt) (III-
		tor).

The abbreviation "pt." means "part of". @ means time series break has been created that is greater than 3% of the 1992 revenues for the 1987 SIC industry.

Description of Changes to the U.S. System

Four new industries were added to the 1997 industry structure for this industry subsector. The industries created were:

Newsprint Mills from part of 1987 SIC 2621, Paper Mills, to achieve international comparability with Canada.

Laminated Aluminum Foil Manufacturing for Flexible Packaging Uses from part of 1987 SIC 3497, Metal Foil and Leaf, to achieve international comparability, and because the production processes are similar, regardless of the material used. This is the lamination, not creation of foil. Canada has this in CSIC 27, Paper and Allied Products.

Die-Cut Paper and Paperboard Office Supply Manufacturing from part of 1987 SIC 2675, Die-Cut Paper and Paperboard and Cardboard, and 1987 SIC 2679, Converted Paper and Paperboard Products, NEC. These two 1987 SIC industries (SIC 2675 and SIC 2679) were split and recombined in order to achieve international comparability with Canada and Mexico; as a result of this split, it was possible for the U.S. to form this new industry, which is justified on the production-oriented criterion and has the effect of reducing the size of an "NEC" category in the 1987 SIC.

Surface-Coated Paperboard Manufacturing from part of 1987 SIC 2675, Die-Cut Paper and Paperboard and Cardboard, to achieve international comparability.

Two activities were transferred out of 1987 Major Group 26, Paper and Allied Products, into the 1997 NAICS Rubber and Plastic Product Manufacturing subsector, because of similarities of production process. These were:

Plastic packaging film and sheet from 1987 SIC 2671, Packaging Paper and Plastics Film, Coated and laminated plastic bags from 1987 SIC 2673, Plastics, Foil, and Coated Paper Bags.

Also, several activities were transferred within the Paper Manufacturing subsector. The number of paper manufacturing industries increased from 17 in 1987 to 20 in 1997. For time series linkage, 13 of the 17 1987 industries are comparable within three percent of the 1997 industries.

Part XVII—Proposed New Industry Structure for Nonmetallic Mineral Product Manufacturing

Section A—NAICS Structure

North American Industry Classification System (NAICS)

Agreement Number 28

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following industries:

Nonmetallic Mineral Product Manufacturing

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on November 8 and November 9, 1995 in Washington, D.C.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	11/9/95 11/9/95
United States	/S/ Jack E. Triplett.	11/9/95

## Attachment 1—NAICS Structure

XX Nonmetallic Mineral Product Manufacturing

XXX Clay Product and Refractories Manufacturing

XXXX Pottery, Ceramics, and Plumbing Fixture Manufacturing XXXX Clay Building Material and Refractories Manufacturing

XXX Glass, Glass Product and Glass Container Manufacturing

XXXX Glass and Glass Product Manufacturing

XXXX Glass Container Manufacturing XXX Cement and Concrete Product Manufacturing

XXXX Hydraulic Cement Manufacturing
XXXX Ready-Mix Concrete Manufacturing
XXXX Concrete Pipe, Brick, and Block
Manufacturing

XXXX Other Precast Concrete Product Manufacturing

XXX Lime, Gypsum and Gypsum Product Manufacturing

XXXX Lime Manufacturing

XXXX Gypsum and Gypsum Product Manufacturing

XXX Miscellaneous Nonmetallic Mineral Product Manufacturing

XXXX Abrasive Product Manufacturing XXXX Other Miscellaneous Nonmetallic Mineral Product Manufacturing

Attachment 2—North American Industry Classification System

Draft Classification for: Nonmetallic Mineral Product Manufacturing

Representatives of the statistical agencies of Canada, Mexico, and the United States agree to a draft industrial classification for these industries.

The draft classification provides for the subsector Nonmetallic Mineral Product Manufacturing. The subsector is sub-divided into five industry groups and twelve industries. This subsector will be part of the Manufacturing sector of the classification.

## A General Outline

The Nonmetallic Mineral Product Manufacturing industries produce such products as bricks, refractories, and ceramic products, and glass and glass products, such as plate glass, fiberglass and containers. Also included are cement and concrete products, lime, gypsum and other nonmetallic mineral products, including abrasive products, cut stone and mineral wool. The products are used in a wide range of activities from construction and heavy and light manufacturing to articles for personal consumption.

Processes used in the Nonmetallic Mineral Product Manufacturing industries include grinding, mixing, cutting, shaping, and honing sand, stone, ceramic, and other nonmetallic raw material inputs. Heat often is used in the process, and chemicals are frequently mixed to change the composition, purity, and chemical properties of the intended product. For example, glass is produced by heating silica sand to the melting point (sometimes combined with cullet or

recycled glass) and then drawn or blow molded to the desired shape or thickness. Refractory materials are heated and then formed to brick or other shapes for use in industrial applications.

# Limitations and Constraints of the Classification

A few factors constrained the structure and detail of the classification in the area under consideration. Most of the activities that take place in one country exist in the others. However, often an activity is not economically significant to the same degree in all countries. Another constraint is the small number of producers in some countries. For example, separate NAICS industries could not be created for refractories or concrete pipe because of confidentiality problems in Canada. Similar limitations prevent creation of more detailed industries for glass and glass products, mineral wool and other nonmetallic minerals products. Each country will publish additional categories that comprise subdivisions of NAICS industries, to present data for activities that are nationally significant.

For those users requiring detailed commodity information, each country will publish information on the products of these industries. Efforts are also underway to harmonize the commodity classifications to allow for greater comparability of these statistics.

## Relationship to ISIC

All NAICS 4-digit industries in this subsector are contained in Division 26, Manufacture of Nonmetallic Mineral Products, of the current International Standard Industrial Classification of All Economic Activities (ISIC, Revision 3) of the United Nations. This means that one can combine the industries of this NAICS subsector and be comparable to ISIC Division 26.

# Some Changes to the National Classifications

For Canada, the production of glass yarn was moved from CSIC 1811, Man-Made Fiber and Filament Yarn, and mirrors from CSIC 3259, Other Motor Vehicle Accessories and Parts. Other changes consist of a restructuring of the existing Canadian subsector for Nonmetallic Minerals Product Manufacturing. For example, the production of glass products was separated for establishments producing glass, and those that purchase glass, then manufacture glass products.

For Mexico, all changes are within the existing CMAP class for Nonmetallic Minerals. Changes include the separation of glass fibers (in primary

glass production in NAICS) from glass insulation; moving the production of dead burned dolomite from the refractory industry to the NAICS Lime Manufacturing industry; separating decorative glass from glass containers; and moving articles made from plaster of Paris to the Other Nonmetallic Mineral Product Manufacturing industry.

For the United States, little change was made to this subsector. The most important change was the elimination of the all but non-existent asbestos product industry. Two remaining products are made by establishments formerly classified in this industry: (1) Brake linings were moved to the brake parts industry in the Transportation **Equipment Manufacturing subsector** and (2) gaskets were moved to the Other Nonmetallic Mineral Product Manufacturing industry. Other changes within the subsector were to move dry mix cement from the concrete products industry, to move steel wool from the abrasives industry, to move some plaster work into the NAICS industry for Gypsum and Gypsum Product Manufacturing, and to create new industries for cast concrete products.

### Achievement of Objectives

The classification meets the objectives for the North American Industry

Classification System (NAICS). It includes industries that group establishments with similar production processes, that is, it applies the production-oriented economic concept. In the main, the hierarchical structure of the classification also follows the production concept.

Other objectives of the NAICS project are not as relevant in this area of the classification as in others. These objectives are the delineation of new and emerging industries, service industries and industries engaged in the production of advanced technologies. The industrial sector in question is relatively mature, generally produces goods, and has employed relatively stable technology. Therefore, the emphasis is on the objectives listed above.

The industries have high specialization ratios, and they are economically significant. The detail (4-digit) level and structures of the classification are balanced in size. This enhances the classification's suitability for sampling, data publishing and other aspects of survey operations. Finally, while disruptions to time series exist, they have been minimized.

The classification achieves comparability for the three participating countries. Based on existing data, all three countries expect to be able to publish data regularly at the industry (4digit) level of the structure. All countries agree on the detailed definitions of the industries.

Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the NAICS industry subsector presented in Part XVII, Section A—Attachment 1, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the NAICS industry subsector covered in Part XVII of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

TABLE 1

	1997 NAICS & U.S. description	Status code	1987 SIC code	1987 SIC description
XX	Nonmetallic Mineral Product Manufacturing: Clay Product and Refractories Manufacturing Pottery, Ceramics and Plumbing Fixture:			
XXXX XXXXX	Manufacturing: Vitreous China Plumbing Fixture and China and Earthenware Fitting and Bathroom Accessory Manufacturing.	E	3261	Vitreous China Plumbing Fixtures and China and Earthenware Fittings and Bathroom Accessories.
XXXXX	Vitreous China, Fine Earthenware and Other Pottery Product Manufacturing.	N	3262	Vitreous China Table and Kitchen Articles.
	Called Foxely Freder managed mg.		3263 3269	
XXXXX XXXX	Porcelain Electrical Supply Manufacturing Clay Building Material and Refractories Man- ufacturing:	E	3264	
XXXXX	Brick and Structural Clay Tile Manufacturing.	E	3251	Brick and Structural Clay Tile.
XXXXX	Ceramic Wall and Floor Tile Manufacturing	E	3253	Ceramic Wall and Floor Tile.
XXXXX	Other Structural Clay Product Manufactur- ing.	E	3259	Structural Clay Products, NEC.
XXXXX XXXXX XXX	Clay Refractory Manufacturing	E E	3255 3297	Clay Refractories. Nonclay Refractories.
XXXX	Glass and Glass Product Manufacturing:			
XXXXX	Flat Glass Manufacturing	E	3211	Flat Glass.
XXXXX	Other Pressed and Blown Glass and Glassware Manufacturing.	E	3229	Pressed and Blown Glass and Glassware, NEC.
XXXXX	Glass Product Manufacturing Made of Purchased Glass.	E	3231	Glass Products, Made of Purchased Glass.
XXXX	Glass Container Manufacturing	E	3221	Glass Containers.

	1997 NAICS & U.S. description	Status code	1987 SIC code	1987 SIC description
XXXX XXXX XXXX	Hydraulic Cement Manufacturing Ready-Mix Concrete Manufacturing Concrete Pipe, Brick and Block Manufactur- ing:	E E	3241 3273	Cement, Hydraulic. Ready-Mixed Concrete.
XXXXX XXXXX XXXX	Concrete Block and Brick Manufacturing Concrete Pipe Manufacturing Other Precast Concrete Product Manufacturing	E N N	3271 *3272 *3272	Concrete Block and Brick. Concrete Products, Except Block and Brick (concrete pipe). Concrete Products, Except Block and Brick (concrete products, except dry mix concrete, pipe, bricks and blocks).
XXX	Lime, Gypsum and Gypsum Product Manufac- turing:			
XXXX	Lime Manufacturing	E	3274	Lime.
XXXX	Gypsum and Gypsum Product Manufacturing	R	3275 *3299	Gypsum Products.  Nonmetallic Mineral Products, NEC (moldings, ornamental and architectural plaster work).
XXX	Miscellaneous Nonmetallic Mineral Product Manufacturing:			
XXXX	Abrasive Product Manufacturing	R	*3291	Abrasive Products (except metallic scouring sponges and scouring pads).
XXXX	Other Miscellaneous Nonmetallic Mineral Product Manufacturing:			cooding pado).
xxxxx	Cut Stone and Stone Product Manufactur- ing.	E	3281	Cut Stone and Stone Products.
XXXXX	Ground or Treated Mineral and Earth Man- ufacturing.	E	3295	Minerals and Earths, Ground or Otherwise Treated.
XXXXX	Mineral Wool Manufacturing	E R	3296 *3272	Mineral Wool. Concrete Products, Except Block and Brick (dry mixture concrete).
	J		*3292 *3299	Asbesto's Products (except brake pads and linings). Nonmetallic Mineral Products, NEC (except moldings, ornamental and architectural plaster work).

The definitions of status codes are as follows: E—existing industry; L-null industry for the U.S.; N—new industry; R-revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

# TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
3211	Flat Glass	Flat Glass Manufacturing.
3221	Glass Containers	Glass Container Manufacturing.
3229	Pressed and Blown Glass and Glassware, NEC	Other Pressed and Blown Glass and Glassware Manufacturing.
3231	Glass Products, Made of Purchased Glass	Glass Product Manufacturing Made of Purchased Glass.
3241	Cement, Hydraulic	Hydraulic Cement Manufacturing.
3251	Brick and Structural Clay Tile	Brick and Structural Clay Tile Manufacturing.
3253	Ceramic Wall and Floor Tile	Ceramic Wall and Floor Tile Manufacturing.
3255	Clay Refractories	Clay Refractory Manufacturing.
3259	Structural Clay Products, NEC	Other Structural Clay Product Manufacturing.
3261	Vitreous China Plumbing Fixtures and China and	Vitreous China Plumbing Fixture and China and Earthenware
	Earthenware Fittings and Bathroom Accessories.	Fitting and Bathroom Accessory Manufacturing.
3262	Vitreous China Table and Kitchen Articles	Vitreous China, Fine Earthenware and Other Pottery Product
		Manufacturing (pt).
3263	Fine Earthenware (Whiteware) Table and Kitchen	Vitreous China, Fine Earthenware and Other Pottery Product
	Articles.	Manufacturing (pt).
3264	Porcelain Electrical Supplies	Porcelain Electrical Supply Manufacturing.
3269	Pottery Products, NEC	Vitreous China, Fine Earthenware, and Other Pottery Product
		Manufacturing (pt).
3271	Concrete Block and Brick	Concrete Block and Brick Manufacturing.
3272@	Concrete Products, Except Block and Brick:	
	Dry Mixture Concrete	Other Miscellaneous Nonmetallic Mineral Product Manufactur-
		ing (pt).
	Concrete Pipes	Concrete Pipe Manufacturing.
	Other Concrete Products	Other Precast Concrete Product Manufacturing.
3273	Ready-Mixed Concrete	Ready-Mix Concrete Manufacturing.
3274	Lime	Lime Manufacturing.
3275	Gypsum Products	Gypsum and Gypsum Product Manufacturing (pt).
3281	Cut Stone and Stone Products	Cut Stone and Stone Product Manufacturing.
3291	Abrasive Products:	
	Metallic Scouring Sponges and Scouring Pads	Other Metal Product Manufacturing (pt) (Included in Fabricated
		Metal Product Manufacturing subsector).
	Other Abrasive Products	Abrasive Product Manufacturing.
3292@	Asbestos Products	

1987 SIC code	1987 SIC description	1997 U.S. description
	Asbestos Brake Linings and Pads	Motor Vehicle Brake System Manufacturing (pt) (Included in Transportation Equipment Manufacturing subsector).
	Other Asbestos Products	Other Miscellaneous Nonmetallic Mineral Product Manufacturing.
3295	Minerals and Earths, Ground or Otherwise Treated.	Ground or Treated Mineral and Earth Manufacturing.
3296	Mineral Wool	Mineral Wool Manufacturing.
3297 3299@	Nonclay Refractories	Nonclay Refractory Manufacturing.
	Moldings, Ornamental and Architectural Plaster Work.	Gypsum and Gypsum Product Manufacturing (pt).
	Other Nonmetallic Mineral Products	Other Miscellaneous Nonmetallic Mineral Product Manufacturing (pt).

The abbreviation "pt." means "part of". @ means time series break has been created that is greater than 3% of the 1992 revenues for the 1987 SIC industry.

Description of Changes to the U.S. System

1987 SIC 3272, Concrete Products, Except Block and Brick, was split into three new industries in the 1997 structure for this industry subsector as follows:

Concrete Pipe Manufacturing for international comparability.

Other Precast Concrete Product Manufacturing.

Other Miscellaneous Nonmetallic Mineral Product Manufacturing.

Two activities were transferred out of 1987 Major Group 32, Stone, Clay, Glass and Concrete Products:

Metallic scouring sponges and scouring pads from 1987 SIC 3291, Abrasive Products, were moved into the 1997 NAICS Fabricated Metal Product Manufacturing subsector to achieve comparability with Canada and Mexico and to better meet production concept criteria.

Asbestos brake linings and pads from 1987 SIC Code 3292, Asbestos Products, were moved into the 1997 NAICS Transportation Equipment Manufacturing subsector to match Canada and Mexico, and because the production of brake linings from asbestos and non-asbestos materials are similar processes.

1987 SIC 3262, Vitreous China Table and Kitchen Articles; 1987 SIC 3263, Fine Earthenware (Whiteware) and Kitchen Articles; and 1987 SIC 3269, Pottery Products, Not Elsewhere Classified, were combined into the new Vitreous China, Fine Earthenware and Other Pottery Product Manufacturing national industry. The combination was made because the 1987 SIC's were too small to warrant separation. The new national industry, however, shows strong production concept characteristics.

Also, some activities were transferred within the Nonmetallic Mineral Product

Manufacturing subsector. The number of nonmetallic mineral product manufacturing industries decreased by two to 24, from the 1987 SIC. For time series linkage, 23 of the 26 1987 industries are comparable within three percent of the 1997 industries.

Part XVIII—Proposed New Industry Structure for Primary Metal Manufacturing

Section A—NAICS Structure

North American Industry Classification System (NAICS)

(NAICS) Agreement Number 29

This Document represents the proposed agreement on the structure of the North American Industry Classification System (NAICS) for the following industry:

Primary Metal Manufacturing

The detailed NAICS structure along with a brief description of the structure is attached (Attachments 1 and 2). Each country agrees to release a copy of the proposed NAICS structure to interested data users. Comments received will be shared among the countries and additional discussions will be held before a final decision on the structure is made. Each country may add additional detailed industries, below the 4-digit level of NAICS, as necessary to meet national needs, so long as this additional detail aggregates to a 4-digit NAICS level in order to ensure full comparability among the three countries. This NAICS structure was presented and provisionally accepted at the NAICS Committee meeting held on November 8 and November 9, 1995 in Washington, D.C.

Accepted	Signature	Date
Canada Mexico	/S/ Jacob Ryten /S/ Enrique Ordaz.	11/9/95 11/9/95

Accepted	Signature	Date
United States	/S/ Jack E. Triplett.	11/9/95

### Attachment 1—NAICS Structure

XX Primary Metal Manufacturing XXX Iron and Steel Mills and Ferroalloy Manufacturing

XXXX Iron and Steel Mills and Ferroalloy Manufacturing

XXX Steel Products Made from Purchased Steel

XXXX Iron and Steel Pipe and Tube
Manufacturing from Purchased Steel
XXXX Polling and Drawing of Purchase

XXXX Rolling and Drawing of Purchased Steel

XXX Smelting, Refining, Rolling, Drawing, and Extruding of Aluminum

XXXX Smelting, Refining Rolling, Drawing and Extruding of Aluminum

XXX Smelting, Refining, Rolling, Drawing, and Extruding of Other Nonferrous Metal XXXX Smelting and Refining of Nonferrous Metal Except Aluminum

XXXX Rolling, Drawing and Extruding Copper

XXXX Rolling, Drawing and Extruding of Nonferrous Metal Except Copper or Aluminum

XXX Metal Castings XXXX Ferrous Castings XXXX Nonferrous Castings

Attachment 2—North American Industry Classification System

Draft Classification for: Primary Metal Manufacturing

Representatives of the statistical agencies of Canada, Mexico and the United States agree to a draft industry classification for these industries.

The draft classification provides for the subsector, Primary Metal Manufacturing. This subsector is divided into five industry groups and nine industries. The subsector is part of the Manufacturing sector.

#### A General Outline

The Primary Metal Manufacturing industries are well defined and include

the production of steel and steel products; the smelting, refining, and rolling of nonferrous metals; and the production of metal castings. The processes employed in these industries include the use of blast furnaces to produce iron, and the use of basic oxygen and other steel making furnaces to produce steel. Rolling, drawing, and extruding processes to produce such products as pipe and tube, wire, and sheet are also used in this subsector. Similar processes are used to produce the nonferrous metal and metal products also included in this subsector.

A structure along the lines of function or process (refining and smelting, or rolling, drawing, and extruding) for all metals was considered for this subsector. It was not adopted, because: (1) The processes, although they have some similarity, are clearly distinct for steel versus nonferrous metals. Within nonferrous metal manufacturing, the processes are also different. For example, the primary reduction of aluminum involves the massive use of electricity, where the primary reduction of copper is accomplished by using heat and chemicals; (2) establishments that roll, draw or extrude are highly specialized by type of nonferrous metal; (3) due to the combination of process activities in aluminum manufacture in Mexico, a separate trilateral NAICS industry could not be created that would split primary aluminum from aluminum, rolling, drawing, and extrusion. For this reason, a separate NAICS 3-digit and 4-digit industry group and industry was created for Smelting, Refining, Rolling, Drawing and Extruding Aluminum, and a 3-digit NAICS group, Smelting, Refining, Rolling, Drawing, and Extruding of Other Nonferrous Metal, that parallels the 3-digit structure for Aluminum. The "Other" nonferrous group, however, contains 4-digit levels for process industries for copper and for nonferrous metals, except aluminum and copper.

The Iron and Steel Mills and Ferroalloy Manufacturing industry group comprises establishments that produce steel products, beginning with the treatment of iron ore, using furnaces or direct reduction techniques and establishments that begin their process with the purchase of iron, pig iron, or scrap. Establishments that produce ferroalloys are also included in this subsector. Establishments classified in the NAICS industry Rolling and Drawing of Purchased Steel produce sheet and plate, pipe and tube, and wire drawn from purchased steel. The subsector also includes establishments that produce wire rods, bars, plates,

sheet, and wire from purchased primary shapes.

The Smelting, Refining, Rolling, Drawing, and Extruding of Aluminum and Other Nonferrous Metal industry groups include establishments that produce primary nonferrous metals and those that produce nonferrous metal products such as sheet, foil, shapes, etc.

Limitations and Constraints of the Classification

In the Primary Metal Manufacturing subsector, most activities that were identified in one country exist in the others. However, the combination of activities within establishments varied across the three countries resulting in higher aggregations of some NAICS industries. For example, broad NAICS classes were created for nonferrous castings, due to production overlap in Mexico. Similarly, often an activity is not economically significant to the same degree in all countries. For example, a separate NAICS industry cannot be created for the smelting and refining of copper, because the resulting industries are too small in Canada.

Each country may publish additional national industries that comprise subdivisions of NAICS industries, to present data for activities that are nationally significant. For those users requiring detailed commodity information, each country will publish information on the products of these industries. Efforts are also underway to harmonize the commodity classifications to allow for greater comparability of these statistics.

### Relationship to ISIC

Each of the NAICS industries created in this subsector can be assigned without any subdivision to Division 27, Manufacture of Basic Metals, of the current International Standard Industrial Classification of all Economic Activities (ISIC Revision 3) of the United Nations. The movement of steel and nonferrous wire drawing (CSIC's 3052 & 3381), and precious metal refining (CSIC 3922), for Canada; of molding of metal castings (CMAP 381100) for Mexico; and of the production of alumina (1987 SIC 2819 pt), for the United States are all changes that enhance the NAICS/ISIC relationship. This means that one can combine the industries of this subsector and be comparable to ISIC Division 27.

Some Changes to the National Classifications

For Canada, an important improvement for both production precepts and for international comparability was the movement of ferrous and nonferrous wire drawing to this subsector from other areas. Smelting and refining of precious metals was moved for the same reasons. Other changes for Canada were internal to the existing subsector structure. These changes generally involved realignment of industries to achieve three country comparability, as well as to better meet the production process principle. Some examples are the split of the Other Primary Steel industry to match the NAICS industries for Iron and Steel Mills and Ferroalloy Manufacturing and Rolling and Drawing of Purchased Steel, and the separation of various types of castings from other ferrous or nonferrous manufacturing to match agreed upon NAICS classes.

For Mexico, the only structural modification was to move the production of ferrous and nonferrous castings from the current CMAP classes for machinery. This change allows for three country comparability, and improves the production definition of this subsector. Other changes are internal to the existing Mexican structure, but like those made for Canada above, they were made to both achieve an international NAICS level, while at the same time, they are sound production industry moves. An example is splitting the production of rods and structural shapes, pipe and tube and wire made in a steel making facility from those made from purchased primary steel shapes.

In the United States, a significant structural change was to move the production of alumina from the Chemical Product Manufacturing subsector. This change both matches the Canadian and Mexican treatment, and groups the basic reduction of this ore with metal manufacturing rather than in a chemical processing group. Other changes entailed the realignment of internal nonferrous smelting, rolling and drawing, mostly to achieve three country compatibility.

## Achievement of Objectives

The classification meets the objectives for the North American Industry Classification System. It includes industries that group establishments with similar production processes, that is, it applies the production-oriented economic concept. The hierarchical structure of the classification also follows the production concept.

The classification achieves comparability for the three participating countries. Based on existing data, all three countries expect to be able to publish data regularly at the industry (4-digit) level of the structure. All countries agree on the definitions of industries.

Other objectives of the NAICS project are not as relevant in this area of the classification as in others. These objectives are the delineation of new and emerging industries, service industries and industries engaged in the production of advanced technologies. The industrial sector in question is relatively mature, generally produces goods and employs relatively stable technology. Therefore, the emphasis is on the objectives listed above.

The industries have high specialization ratios, and they are

economically significant. The classification is suitable for sampling, data-publishing, and other aspects of survey operations.

Section B—Annex: United States National Industry Detail

As explained in the Structure presentation of this notice, for a number of reasons 4-digit industries in the NAICS industry subsector presented in Part XIX, Section A—Attachment 1, contain less detail than is currently in the U.S. SIC system, and less detail than is required to meet important analytical requirements in the U.S. The three

country agreement on NAICS envisions that each country may develop national detailed industries below the NAICS industry level, so long as the national detail can be aggregated to the NAICS classification, thus assuring full North American comparability.

The ECPC is proposing U.S. 5-digit industry detail for the NAICS industry subsector covered in Part XIX of this notice. For cases where no 5-digit detail is shown, the ECPC is proposing that the NAICS 4-digit industries will also represent the most detailed U.S. industries.

TABLE 1

	1997 NAICS & U.S. description	Status code	1987 SIC code	1987 SIC description
XX	Primary Metal Manufacturing: Iron and Steel Mills and Ferroalloy Manufacturing:			
XXXX	ing: Iron and Steel Mills and Ferroalloy Manufacturing:			
XXXXX	Iron and Steel Mills	N	3312 *3399	Steel Works, Blast Furnaces, and Rolling Mills (except stand- alone cake ovens).  Primary Metal Products, NEC (ferrous powder, paste, flakes,
XXXXX	Electrometallurgical Ferroalloy Product	R	*3313	etc.).  Electrometallurgical Products, except Steel (ferroalloys).
XXX	Manufacturing. Steel Products Made from Purchased Steel:			
XXXX	Iron and Steel Pipe and Tube Manufacturing from Purchased Steel. Rolling and Drawing of Purchased Steel:	E	3317	Steel Pipe and Tubes.
XXXXX XXXXX	Cold-Rolled Steel Shape Manufacturing Steel Wire Drawing	E R	3316 *3315	Cold-Rolled Steel Sheet, Strip, and Bars. Steel Wiredrawing and Steel Nails and Spikes (steel wire drawing).
XXX	Smelting, Refining, Rolling, Drawing and Extruding of Aluminum: Smelting, Refining, Rolling, Drawing and Ex-			
XXXXX	truding of Aluminum:  Primary Refining of Aluminum	E	3334	Primary Production of Aluminum.
XXXXX	Secondary Smelting of Aluminum	N	*3341	Secondary Smelting and Refining of Nonferrous Metals (aluminum).  Primary Metal Products, NEC (aluminum powder, paste,
				flakes, etc.)
XXXXX	Alumina ManufacturingAluminum Sheet, Plate, and Foil Manufacturing.	N E	*2819 3353	Industrial Inorganic Chemicals, NEC (alumina). Aluminum Sheet, Plate, and Foil.
XXXXX	Aluminum Extruded Product Manufacturing Other Aluminum Rolling and Drawing	E R	3354 3355 *3357	Aluminum Extruded Products. Aluminum Rolling and Drawing, NEC. Drawing and Insulating of Nonferrous Wire (aluminum wire drawing).
XXX	Smelting, Refining, Rolling, Drawing, and Extruding of Other Nonferrous Metal:			
XXXX	Smelting and Refining of Nonferrous Metal Except Aluminum:			
XXXXX	Primary Smelting and Refining of Copper Primary Smelting and Refining of Non- ferrous Metal, Except Copper and Alu- minum.	E	3331 3339	Primary Smelting and Refining of Copper. Primary Smelting and Refining of Nonferrous Metals, Except Copper and Aluminum.
XXXXX	Secondary Smelting and Refining of Non- ferrous Metals.	R	*3313	Electrometallurgical Products, Except Steel (except ferrous alloys).  Secondary Smelting and Refining of Nonferrous Metals (ex-
<b>1000</b>			*3399	cept aluminum).  Primary Metal Products, NEC (nonferrous powders, flakes, paste, etc., except aluminum).
XXXX XXXXX	Rolling, Drawing and Extruding Copper: Rolling, Drawing and Extruding Copper Drawing of Copper Wire	R N	3351 *3357	Rolling, Drawing, and Extruding of Copper. Drawing and Insulating of Nonferrous Wire (copper wire drawing).

	1997 NAICS & U.S. description	Status code	1987 SIC code	1987 SIC description
XXXX	Rolling, Drawing, and Extruding of Non- ferrous Metal Except Copper or Alu- minum.	R	3356	Rolling, Drawing, and Extruding of Nonferrous Metals, Except Copper and Aluminum.
			3357*	Drawing and Insulating of Nonferrous Wire (wire drawing except copper or aluminum).
XXX	Metal Castings:			, ,,
XXXX	Ferrous Castings:			
XXXXX	Gray, Malleable, and Ductile Iron Foundries.	R	3321	Gray and Ductile Iron Foundries.
			3322	Malleable Iron Foundries.
XXXXX	Steel Investment Foundries	E	3324	Steel Investment Foundries.
XXXXX	Steel Foundries	E	3325	Steel Foundries, NEC.
XXXX	Nonferrous Castings:			, ,
XXXXX	Aluminum Die-Castings	E	3363	Aluminum Die-Castings.
XXXXX	Nonferrous Die-Castings, Except Aluminum	E	3364	Nonferrous Die-Castings, Except Aluminum.
XXXXX	Aluminum Foundries	E	3365	Aluminum Foundries.
XXXXX	Copper Foundries	Ē	3366	Copper Foundries.
XXXXX	Nonferrous Foundries, Except Aluminum and Copper.	Ē	3369	Nonferrous Foundries, Except Aluminum and Copper.

The definitions of status codes are as follows: E—existing industry; N—new industry; R—revised industry; and \* means "part of". The abbreviation NEC is used for Not Elsewhere Classified.

# TABLE 2

1987 SIC code	1987 SIC description	1997 U.S. description
2819@	Industrial Inorganic Chemicals, NEC:	
	Alumina	Alumina Manufacturing (pt).
	Activated Carbon and Charcoal	Other Miscellaneous Chemical Preparation Manufacturing (pt)
		(Included in Chemical Product Manufacturing subsector).
	Inorganic Dyes	Inorganic Dyes and Pigments Manufacturing (pt) (Included in
		Chemical Product Manufacturing subsector).
	Other	Other Miscellaneous Inorganic Chemical Manufacturing (pt) (In-
2242@	Charl Warks Black Francisco (Including Cales	cluded in Chemical Manufacturing subsector).
3312@	Steel Works, Blast Furnaces (Including Coke	Iron and Steel Mills.
	Ovens), and Rolling Mills.	Other Betseless and Oral Breduct Manufacturies (a) (b)
	Coke Ovens, not Integrated With Steel Mills	Other Petroleum and Coal Product Manufacturing (pt) (In-
		cluded in Petroleum and Coal Product Manufacturing sub-
3313@	Electrometallurgical Products, Except Steel:	sector).
3313@	Ferroalloys	Electrometallurgical Ferroalloy Product Manufacturing.
	Nonferrous Alloys	Secondary Smelting and Refining of Nonferrous Metal (pt).
3315@	Steel Wiredrawing and Steel Nails and Spikes:	Secondary Smelling and Remning of Nomerous Metal (pt).
3313@	Steel Wire Drawing	Steel Wire Drawing.
	Nails, Spikes, Paper clips, Wire,	Miscellaneous Fabricated Wire Product Manufacturing (pt) (In-
	Not Made in Wire Drawing Plants	cluded in Fabricated Metal Product Manufacturing (pt) (in-
	Thot made in while brawing riants	tor).
3316	Cold-Rolled Steel Sheet, Strip, and Bars	Cold-Rolled Steel Shape Manufacturing.
3317	Steel Pipe and Tubes	Iron and Steel Pipe and Tube Manufacturing from Purchased
		Steel.
3321	Gray and Ductile Iron Foundries	Gray, Malleable, and Ductile Iron Foundries (pt).
3322	Malleable Iron Foundries	Gray Malleable and Ductile Iron Foundries (pt).
3324	Steel Investment Foundries	Steel Investment Foundries.
3325	Steel Foundries, NEC	Steel Foundries (pt).
3331	Primary Smelting and Refining of Copper	Primary Smelting and Refining of Copper (pt).
3334	Primary Production of Aluminum	Primary Refining of Aluminum.
3339	Primary Smelting and Refining of Nonferrous Met-	Primary Smelting and Refining of Nonferrous Metals, Except
	als, Except Copper and Aluminum.	Copper and Aluminum (pt).
3341@	Secondary Smelting and Refining of Nonferrous	
	Metals:	
	Aluminum	Secondary Smelting of Aluminum (pt).
	Except Aluminum	Secondary Smelting and Refining of Nonferrous Metals (pt).
3351	Rolling, Drawing, and Extruding of Copper	Rolling, Drawing, and Extruding of Copper.
3353	Aluminum Sheet, Plate, and Foil	Aluminum Sheet, Plate, and Foil Manufacturing.
3354	Aluminum Extruded Products	Aluminum Extruded Product Manufacturing.
3355	Aluminum Rolling and Drawing, NEC	Other Aluminum Rolling and Drawing, (pt).
3356	Rolling, Drawing, and Extruding of Nonferrous	Rolling, Drawing, and Extruding of Nonferrous Metals Except
2057.0	Metals, Except Copper and Aluminum.	Copper or Aluminum (pt).
3357@	Drawing and Insulating of Nonferrous Wire:	