

Partner Case Study



Speed Management

Company Profile

Headquarters Location
Lake Forest, Illinois

Contact:
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Number of Employees:
13,000

Strategy Category:
Speed Management

Number of Trailers:
105

Number of Power Units:
35



Hospira Fleet Services, LLC

Every day of the week, Hospira Fleet Services LLC ships specialty pharmaceuticals and medication delivery systems using 35 of its own trucks and 70 contract drivers on two-person teams. Since becoming a SmartWay Partner in November 2005, Hospira has implemented a variety of emission-reduction strategies for its fleet.

For example, Hospira uses speed management to help increase fuel efficiency and promote safety. Hospira trucks are governed at 62 miles per hour with a company speed limit of 59 mph. Hospira's speed management strategies have conserved over 140,000 gallons of fuel, saving \$300,000. Hospira also utilizes aerodynamic strategies, including full-air fairing packages on its tractors. Over 140,000 gallons of fuel has been saved using aerodynamics, saving Hospira \$300,000. Utilizing intermodal transportation, the company has saved 70,000 gallons of fuel, saving \$155,000. Regarding idling-reduction strategies, Hospira trucks are rarely idling due to the efficiencies created by two-man teams—while one driver is sleeping, the other is driving. Through this strategy, Hospira has saved 40,000 gallons of fuel—resulting in a cost savings of \$90,000. Because Hospira leases many of its trucks, the company is able to research new, environmentally friendly technologies each time it signs a new lease. Recently, the company purchased 12 new trailers with automatic tire-inflation systems.

Carl Turner, operations manager for Hospira, comments that “one of our company's commitments is to our communities, and that includes the environment.” One of the ways Hospira demonstrates this commitment is by being an active participant in SmartWay. According to Turner, Hospira joined SmartWay to “share its expertise and to learn from other carriers about how to improve the economic impact of company equipment.”

Hospira cites SmartWay's ability to challenge the company in enhancing environmentally -conscious procedures as being one of the greatest benefits of being a SmartWay partner. One of the tools Hospira uses extensively is the FLEET mode, SmartWay's financial and emissions calculator. Through many different strategies, Hospira is committed to improving the environment and constantly learning about environmentally friendly business practices.

