

# Fluid Milk Manufacturing: 2002

Issued December 2004

EC02-311-311511 (RV)

## 2002 Economic Census

*Manufacturing*

Industry Series



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U.S. Department of Commerce  
Economics and Statistics Administration  
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## ACKNOWLEDGMENTS

This report was prepared in the Manufacturing and Construction Division under the direction of **Judy M. Dodds**, Assistant Division Chief for Census and Related Programs who was responsible for the overall planning, management, and coordination. **Robert Reinard**, Chief, Consumer Goods Industries Branch, assisted by **Suzanne Conard**, **Susan DiCola**, and **James Hinckley**, and **Raphael Corrado**, **Tom Flood**, **Robert Miller**, and **Robert Rosati**, Special Assistants, performed the planning and implementation. **Bill Baldwin**, **Phillip Brown**, **Chris Cunningham**, **Karen Harshbarger**, **Tom Ickes**, **Evelyn Jordan**, **Cathy Knudsen**, **Robert Lee**, **Jennifer Leotta**, **Michael Perkinson**, **LaTanya Steele**, **Arona Stovall**, **Susan Sundermann**, **Dora Thomas**, and **Ronanne Vinson**, provided primary staff assistance. **Mendel D. Gayle**, Chief, Census and Related Programs Support Branch, assisted by **Kimberly DePhillip**, Section Chief, performed overall coordination of the publication process. **Patrick Duck**, **Michael Flaherty**, **Taylor C. Murph**, **Wanda Sledd**, and **Veronica White** provided primary staff assistance.

Mathematical and statistical techniques, as well as the coverage operations, were provided by **Paul Hsen**, Assistant Division Chief for Research and Methodology Programs, assisted by **Stacey Cole**, Chief, Manufacturing Methodology Branch, and **Robert Struble**, Section Chief. **Jeffrey Dalzell** and **Cathy Gregor** provided primary staff assistance.

**Eddie J. Salyers**, Assistant Division Chief of Economic Planning and Coordination Division, was responsible for overseeing the editing and tabulation procedures and the interactive analytical software. **Dennis Shoemaker** and **Kim Wortman**, Special Assistants, **John D. Ward**, Chief, Analytical Branch, and **Brandy L. Yarbrough**, Chief, Edit Branch, were responsible for developing the systems and procedures for data collection, editing, review, and correction. **Donna L. Hambric**, Chief of the Economic Planning Staff, was responsible for overseeing the systems and information for dissemination. **Douglas J. Miller**, Chief, Tables and Dissemination Branch, assisted by **Lisa Aispuro**, **Jamie Fleming**, **Keith Fuller**, **Andrew W. Hait**, and **Kathy G. Padgett** were responsible for developing the data dissemination systems and procedures.

The Geography Division staff, **Robert LaMacchia**, Chief, developed geographic coding procedures and associated computer programs.

The Economic Statistical Methods and Programming Division, **Howard R. Hogan**, Chief, developed and coordinated the computer processing systems. **Barry F. Sessamen**, Assistant Division Chief for Post Collection, was responsible for design and implementation of the processing system and computer programs. **Gary T. Sheridan**, Chief, Macro Analytical Branch, assisted by **Apparao V. Katikineni** and **Edward F. Johnson** provided computer programming and implementation.

The Systems Support Division provided the table composition system. **Robert Joseph Brown**, Table Image Processing System (TIPS) Senior Software Engineer, was responsible for the design and development of the TIPS, under the supervision of **Robert J. Bateman**, Assistant Division Chief, Information Systems.

The staff of the National Processing Center performed mailout preparation and receipt operations, clerical and analytical review activities, and data entry.

**Margaret A. Smith**, **Bernadette J. Beasley**, **Michael T. Browne**, and **Alan R. Plisch** of the Administrative and Customer Services Division, **Walter C. Odom**, Chief, provided publication and printing management, graphics design and composition, and editorial review for print and electronic media. General direction and production management were provided by **James R. Clark**, Assistant Division Chief, and **Susan L. Rappa**, Chief, Publications Services Branch.

Special acknowledgment is also due the many businesses whose cooperation contributed to the publication of these data.

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-- Not applicable for this report.

# Introduction to the Economic Census

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## **PURPOSES AND USES OF THE ECONOMIC CENSUS**

The economic census is the major source of facts about the structure and functioning of the nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in "2" and "7."

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the federal government use the data to monitor economic activity and to assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## **INDUSTRY CLASSIFICATIONS**

Data from the 2002 Economic Census are published primarily according to the 2002 North American Industry Classification System (NAICS). NAICS was first adopted in the United States, Canada, and Mexico in 1997. The 2002 Economic Census covers the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Food Services
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), largely covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 100 subsectors (three-digit codes), 317 industry groups (four-digit codes), and, as implemented in the United States, 1,179 industries (six-digit codes).

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## **RELATIONSHIP TO HISTORICAL INDUSTRY CLASSIFICATIONS**

Prior to the 1997 Economic Census, data were published according to the Standard Industrial Classification (SIC) system. While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The 1997 Economic Census *Bridge Between NAICS and SIC* demonstrates the relationships between NAICS and SIC industries. Where changes are significant, it may not be possible to construct time series that include data for points both before and after 1997.

Most industry classifications remained unchanged between 1997 and 2002, but NAICS 2002 includes substantial revisions within the construction and wholesale trade sectors, and a number of revisions for the retail trade and information sectors. These changes are noted in industry definitions and will be demonstrated in the *Bridge Between NAICS 2002 and NAICS 1997*.

For 2002, data for enterprise support establishments (those functioning primarily to support the activities of their company's operating establishments, such as a warehouse or a research and development laboratory) are included in the industry that reflects their activities (such as warehousing). For 1997, such establishments were termed auxiliaries and were excluded from industry totals.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company. (For selected industries, only payroll, employment, and classification are collected for individual establishments, while other data are collected on a consolidated basis.)

## **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for states, metropolitan and micropolitan statistical areas, counties, and corporate municipalities (places) including cities, towns, townships, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from administrative sources is used as a basis for coding.

## **AVAILABILITY OF ADDITIONAL DATA**

All results of the 2002 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on digital versatile discs (DVD-ROMs) for sale by the Census Bureau. The American FactFinder system at the Internet site allows selective retrieval and downloading of the data. For more information, including a description of reports being issued, see the Internet site, write to the U.S. Census Bureau, Washington, DC 20233-6100, or call Customer Services at 301-763-4100.

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart

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from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some service trades in 1933. Censuses of construction, manufacturing, and the other business censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated, providing comparable census data across economic sectors and using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census report forms.

The range of industries covered in the economic census expanded between 1967 and 2002. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. New for 2002 is coverage of four industries classified in the agriculture, forestry, and fishing sector under the SIC system: landscape architectural services, landscaping services, veterinary services, and pet care services.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. Reports for 1997 were published primarily on the Internet and copies of 1992 reports are also available there. CD-ROMs issued from the 1987, 1992, and 1997 Economic Censuses contain databases that include all or nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### **SOURCES FOR MORE INFORMATION**

More information about the scope, coverage, classification system, data items, and publications for the 2002 Economic Census and related surveys is published in the *Guide to the 2002 Economic Census* at [www.census.gov/econ/census02/guide](http://www.census.gov/econ/census02/guide). More information on the methodology, procedures, and history of the census will be published in the *History of the 2002 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).



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# Manufacturing

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## SCOPE

The Manufacturing sector (sector 31-33) comprises establishments engaged in the mechanical, physical, or chemical transformation of materials, substances, or components into new products. The assembling of component parts of manufactured products is considered manufacturing, except in cases where the activity is appropriately classified in Sector 23, Construction.

Establishments in the manufacturing sector are often described as plants, factories, or mills and characteristically use power-driven machines and materials-handling equipment. However, establishments that transform materials or substances into new products by hand or in the worker's home and those engaged in selling to the general public products made on the same premises from which they are sold, such as bakeries, candy stores, and custom tailors, may also be included in this sector. Manufacturing establishments may process materials or may contract with other establishments to process their materials for them. Both types of establishments are included in manufacturing.

The materials, substances, or components transformed by manufacturing establishments are raw materials that are products of agriculture, forestry, fishing, mining, or quarrying, as well as products of other manufacturing establishments. The materials used may be purchased directly from producers, obtained through customary trade channels, or secured without recourse to the market by transferring the product from one establishment to another, under the same ownership. The new product of a manufacturing establishment may be finished in the sense that it is ready for utilization or consumption, or it may be semifinished to become an input for an establishment engaged in further manufacturing. For example, the product of the alumina refinery is the input used in the primary production of aluminum; primary aluminum is the input to an aluminum wire drawing plant; and aluminum wire is the input for a fabricated wire product manufacturing establishment.

The subsectors in the manufacturing sector generally reflect distinct production processes related to material inputs, production equipment, and employee skills. In the machinery area, where assembling is a key activity, parts and accessories for manufactured products are classified in the industry of the finished manufactured item when they are made for separate sale. For example, a replacement refrigerator door would be classified with refrigerators and an attachment for a piece of metal working machinery would be classified with metal working machinery. However, components, input from other manufacturing establishments, are classified based on the production function of the component manufacturer. For example, electronic components are classified in Subsector 334, Computer and Electronic Product Manufacturing; and stampings are classified in Subsector 332, Fabricated Metal Product Manufacturing.

Manufacturing establishments often perform one or more activities that are classified outside the manufacturing sector of NAICS. For instance, almost all manufacturing has some captive research and development or administrative operations, such as accounting, payroll, or management. These captive services are treated the same as captive manufacturing activities. When the services are provided by separate establishments, they are classified to the NAICS sector where such services are primary, not in manufacturing.

The boundaries of manufacturing and the other sectors of the classification system can be somewhat blurry. The establishments in the manufacturing sector are engaged in the transformation of materials into new products. Their output is a new product. However, the definition of what constitutes a new product can be somewhat subjective. As clarification, the following activities are

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considered manufacturing in NAICS: milk bottling and pasteurizing; water bottling and processing; fresh fish packaging (oyster shucking, fish filleting); apparel jobbing (assigning of materials to contract factories or shops for fabrication or other contract operations); as well as contracting on materials owned by others; printing and related activities; ready-mixed concrete production; leather converting; grinding of lenses to prescription; wood preserving; electroplating, plating, metal heat treating, and polishing for the trade; lapidary work for the trade; fabricating signs and advertising displays; rebuilding or remanufacturing machinery (i.e., automotive parts); ship repair and renovation; machine shops; and tire retreading.

**Exclusions.** There are activities that are sometimes considered manufacturing, but for NAICS are classified in another sector. These activities include logging, classified in Sector 11, Agriculture, Forestry, Fishing and Hunting is considered a harvesting operation; the beneficiating of ores and other minerals, classified in Sector 21, Mining, is considered part of the activity of mining; the construction of structures and fabricating operations performed at the site of construction by contractors, is classified in Sector 23, Construction; establishments engaged in breaking of bulk and redistribution in smaller lots, including packaging, repackaging, or bottling products, such as liquors or chemicals; the customized assembly of computers; sorting of scrap; mixing paints to customer order; and cutting metals to customer order, classified in Sector 42, Wholesale Trade or Sector 44-45, Retail Trade, produce a modified version of the same product, not a new product; and publishing and the combined activity of publishing and printing, classified in Sector 51, Information, perform the transformation of information into a product where as the value of the product to the consumer lies in the information content, not in the format in which it is distributed (i.e., the book or software diskette).

The tabulations for this sector do not include central administrative offices, warehouses, or other establishments that serve manufacturing establishments within the same organization. Data for such establishments are classified according to the nature of the service they provide. For example, separate headquarters establishments are reported in NAICS Sector 55, Management of Companies and Enterprises.

The reports described below exclude establishments of firms with no paid employees. These “nonemployers,” typically self-employed individuals or partnerships operating businesses that they have not chosen to incorporate, are reported separately in Nonemployer Statistics. The contribution of nonemployers, relatively small for this sector, may be examined at [www.census.gov/nonemployerimpact](http://www.census.gov/nonemployerimpact).

The reports described below cover all manufacturing establishments with one or more paid employees.

**Definitions.** Industry categories are defined in Appendix B, NAICS Codes, Titles, and Descriptions. Other terms are defined in Appendix A, Explanation of Terms.

## REPORTS

The following reports provide statistics on this sector:

**Industry Series.** There are 473 reports, each covering a single NAICS industry (six-digit code). These reports include such statistics as number of establishments, employment, payroll, value added by manufacture, cost of materials consumed, value of shipments, capital expenditures, etc. The industry reports also include data for states with 100 employees or more in the industry. The data in industry reports are preliminary and subject to change in the following reports.

**Geographic Area Series.** There are 51 separate reports, one for each state and the District of Columbia. Each state report presents similar statistics at the “all manufacturing” level for each state and its metropolitan and micropolitan areas with 250 employees or more, and for counties, consolidated cities, and places with 500 employees or more. The state reports also include six-digit NAICS level data for industries with 100 employees or more in the state.

### Subject Series:

x Manufacturing

2002 Economic Census

- **Industry-Product Analysis Summary.** This report presents value of shipments, value of product shipments, percentage of product shipments of the total value of shipments, and percentage of distribution of value of product shipments on the NAICS six-digit industry level and by the six- and seven-digit product code levels. It also includes miscellaneous receipts at the six- and seven-digit product code levels by NAICS six-digit industry levels.
- **General Summary.** This report contains industry and geographic area statistics summarized in one report. It includes higher levels of aggregation than the industry and state reports, as well as revisions to the data made after the release of the industry and state reports.
- **Product Summary.** This report summarizes the products data published in the industry reports. This report also includes a table with data for products that are primary to more than one industry, which are not in the industry reports.
- **Materials Summary.** This report summarizes the materials data published in the industry reports.
- **Concentration Ratio Summary.** This report publishes data on the percentage of value of shipments and value added accounted for by the 4-, 8-, 20-, and 50-largest companies for each manufacturing industry. Also shown in this report are Herfindahl-Herschmann indexes for each industry.
- **Location of Manufacturing Plants Summary.** This report contains statistics on the number of establishments for the three- and six-digit NAICS industry by state, county, place, and ZIP Code by employment-size of the establishment.

**ZIP Code Statistics.** This report contains statistics on the number of establishments for the three- and six-digit NAICS industry by employment-size of the establishment by ZIP Code.

**Other reports.** Data for this sector are also included in reports with multisector coverage, including Nonemployer Statistics, Comparative Statistics, Bridge Between 2002 NAICS and 1997 NAICS, Business Expenses, and the Survey of Business Owners reports.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Maps are available at [www.census.gov/econ2002maps](http://www.census.gov/econ2002maps). Notes specific to areas in the state are included in Appendix D, Geographic Notes.

1. The United States as a whole.
2. States and the District of Columbia.
3. Metropolitan and micropolitan statistical areas with 250 employees or more. A core based statistical areas (CBSA) contains a core area with a substantial population nucleus, together with adjacent communities having a high degree of social and economic integration with that core. CBSAs are differentiated into metropolitan and micropolitan statistical areas based on size criteria. Both metropolitan and micropolitan areas are defined in terms of entire counties, and are listed in Appendix E, Metropolitan and Micropolitan Statistical Areas.
  - a. Metropolitan Statistical Areas (metro areas). Metro areas have at least one urbanized area of 50,000 or more population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
  - b. Micropolitan Statistical Areas (micro areas). Micro areas have at least one urban cluster of at least 10,000 but less than 50,000 population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
  - c. Metropolitan Divisions (metro divisions). If specified criteria are met, a metro area containing a single core with a population of 2.5 million or more may be subdivided to form smaller groupings of counties referred to as Metropolitan Divisions.

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- d. Combined Statistical Areas (combined areas). If specified criteria are met, adjacent metro and micro areas, in various combinations, may become the components of a new set of areas called Combined Statistical Areas. The areas that combine retain their own designations as metro or micro areas within the larger combined area.
4. Counties and county equivalents defined as of January 1, 2002, with 500 employees or more. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs, census areas, and city and boroughs. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
  5. Economic places with 500 employees or more.
    - a. Municipalities of 2,500 inhabitants or more defined as of January 1, 2002. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 2000 Census of Population. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
    - b. Consolidated cities defined as of January 1, 2002. Consolidated cities are consolidated governments that consist of separately incorporated municipalities.
    - c. Townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 2000 Census of Population).
    - d. Balance of county. Areas outside the entities listed above, including incorporated municipalities with populations of fewer than 2,500, town and townships not qualifying as noted above, and the remainders of counties outside places are categorized as "Balance of county."

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 2002 data are expressed in 2002 dollars, and 1997 data, in 1997 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **COMPARABILITY OF THE 1997 AND 2002 ECONOMIC CENSUSES**

Both the 2002 Economic Census and the 1997 Economic Census present data based on the North American Industry Classification System (NAICS). While there were revisions to selected industries for 2002, this sector is not affected by those revisions.

For 2002, there have been several additional data tables added, which did not exist in 1997. These tables for 2002 include products primary to more than one industry, industry-product analysis, e-commerce value of shipments, and leased and nonleased detail employment statistics by subsectors.

## **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. Selected data in tables titled "Detailed Statistics" are based on the Annual Survey of Manufactures and are subject to sampling errors as well as nonsampling errors.

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No direct measurement of these effects has been obtained except for estimation for missing or misreported data, as by the percentages shown in the tables. Precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. More information on the reliability of the data is included in Appendix C, Methodology.

## **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or company. However, the number of establishments in a specific industry or geographic area is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at [www.census.gov/epcd/ec02/disclosure.htm](http://www.census.gov/epcd/ec02/disclosure.htm).

The disclosure analysis for "industry statistics" files is based on the total value of shipments. When the total value of shipments cannot be shown without disclosing information for individual companies, the complete line is suppressed except for capital expenditures. Nonetheless, the suppressed data are included in higher-level totals. A separate disclosure analysis is performed for capital expenditures, which can be suppressed even though value of shipments data are published.

## **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Annual Survey of Manufactures (ASM) in each of the 4 years between the economic censuses. The ASM is a probability-based sample of approximately 55,000 establishments and collects many of the same industry statistics (including employment, payroll, value of shipments, etc.) as the economic census. However, there are selected statistics not included in the ASM. Among these are the number of companies and establishments, detailed product and materials data, and substate geographic data. In addition to the ASM, the Census Bureau conducts the Current Industrial Reports (CIR) program. The CIR program publishes selected detailed product statistics for selected manufacturing industries at the U.S. level annually and, in some cases, monthly and/or quarterly. The Census Bureau also conducts the monthly Manufacturers' Shipments, Inventories, and Orders (M3) Program, which publishes detailed statistics for manufacturing industries at the U.S. level.

In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county, and Statistics of U.S. Businesses provides annual statistics classified by the employment size of the enterprise, further classified by industry for the United States, and by broader categories for states and metropolitan areas.

## **CONTACTS FOR DATA USERS**

Questions about these data may be directed to the U.S. Census Bureau, Manufacturing & Construction Division, Information Services Center, 301-763-4673 or [ask.census.gov](mailto:ask.census.gov).

## **ABBREVIATIONS AND SYMBOLS**

The following abbreviations and symbols are used with these data:

A	Standard error of 100 percent or more
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue
N	Not available or not comparable
S	Withheld because estimates did not meet publication standards
X	Not applicable
Z	Less than half the unit shown
a	0 to 19 employees
b	20 to 99 employees
c	100 to 249 employees

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e	250 to 499 employees
f	500 to 999 employees
g	1,000 to 2,499 employees
h	2,500 to 4,999 employees
i	5,000 to 9,999 employees
j	10,000 to 24,999 employees
k	25,000 to 49,999 employees
l	50,000 to 99,999 employees
m	100,000 employees or more
p	10 to 19 percent estimated
q	20 to 29 percent estimated
r	Revised
s	Sampling error exceeds 40 percent
nsk	Not specified by kind
-	Represents zero (page image/print only)
(CC)	Consolidated city
(IC)	Independent city

**Table 1. Historical Statistics for the Industry: 2002 and Earlier Years**

[Data based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). For information on confidentiality protection, sampling error, nonsampling error, and explanation of terms, see note at end of table. For meaning of abbreviations and symbols, see introductory text]

Industry and year <sup>1</sup>	Com-panies <sup>2</sup>	All estab-lish-ments <sup>3</sup>	All employees		Production workers			Value added (\$1,000)	Total cost of materials (\$1,000)	Total value of shipments (\$1,000)	Total capital expendi-tures (\$1,000)
			Number <sup>4</sup>	Payroll (\$1,000)	Number <sup>4</sup>	Hours (1,000)	Wages (\$1,000)				
311511, Fluid milk manufacturing . . . . . 2002..	315	524	55 354	2 158 118	30 136	63 848	1 076 812	7 935 299	16 311 825	24 181 778	'589 822
2001..	N	N	57 222	2 116 153	30 580	65 640	1 047 786	8 229 673	16 667 720	24 893 015	692 226
2000..	N	N	57 862	2 062 439	30 278	64 379	1 019 787	7 787 221	16 005 487	23 764 079	542 800
1999..	N	N	57 815	1 974 296	30 582	65 394	972 108	7 244 851	16 264 146	23 440 007	556 195
1998..	N	N	57 413	1 907 404	30 290	65 585	945 398	6 715 279	16 542 485	23 247 151	474 903
1997..	402	608	57 638	1 897 820	30 017	64 775	931 111	6 284 684	15 718 803	21 995 148	423 487

<sup>1</sup>Statistics presented for years ending in 2 and 7 are census data. Interim census years are derived in a representative sample of manufacturing establishments canvassed in the Annual Survey of Manufactures (ASM).

<sup>2</sup>For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

<sup>3</sup>Includes establishments with payroll at any time during the year.

<sup>4</sup>Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

Note: The data in this table are based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.



**Table 2. Industry Statistics for Selected States: 2002**

[States that are a disclosure or with less than 100 employees are not shown. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, explanation of terms, and geographical definitions, see note at end of table. For information on geographic areas followed by \*, see Appendix D. For meaning of abbreviations and symbols, see introductory text]

Industry and geographic area	E <sup>1</sup>	All establishments <sup>2</sup>		All employees		Production workers			Value added (\$1,000)	Total cost of materials (\$1,000)	Total value of shipments (\$1,000)	Total capital expenditures (\$1,000)
		Total	With 20 employees or more	Number <sup>3</sup>	Payroll (\$1,000)	Number <sup>3</sup>	Hours (1,000)	Wages (\$1,000)				
<b>311511, Fluid milk manufacturing</b>												
United States.....	1	524	371	55 354	2 158 118	30 136	63 848	1 076 812	7 935 299	16 311 825	24 181 778	'589 822
California .....	1	56	39	6 944	313 741	3 788	7 818	152 283	1 098 976	2 848 541	3 950 768	'79 423
Florida .....	1	9	9	1 103	45 895	690	1 502	26 534	182 929	400 896	582 994	'13 322
Illinois .....	—	19	14	1 440	61 342	968	2 084	38 733	187 652	513 913	702 761	'20 138
Iowa .....	—	11	9	1 274	42 260	648	1 511	22 417	161 117	375 332	535 324	'14 742
Kentucky .....	—	8	8	1 526	57 527	846	1 880	28 623	161 625	405 072	571 003	'9 014
Maine .....	—	7	3	552	21 952	413	882	15 967	56 757	123 681	180 279	'7 418
Michigan .....	—	16	11	1 909	79 748	1 110	2 312	41 079	273 728	520 137	796 453	'34 387
Minnesota .....	—	34	15	1 631	65 304	1 016	2 181	38 296	261 001	682 432	945 441	'12 807
New Jersey .....	1	10	7	1 527	74 334	864	1 993	40 497	283 450	496 574	782 980	'14 280
New York .....	—	37	26	2 890	114 374	1 892	3 977	71 474	429 247	850 859	1 278 025	'32 538
North Carolina .....	4	9	8	1 029	31 199	635	1 303	15 279	175 077	438 177	616 616	'14 443
Ohio .....	—	24	17	2 495	96 919	1 464	3 031	52 272	372 026	648 093	1 020 735	'29 991
Oregon .....	2	13	12	1 010	38 852	579	1 175	20 370	168 742	324 775	494 079	'10 035
Pennsylvania .....	—	40	23	3 750	158 428	1 791	3 896	68 130	401 002	882 359	1 282 973	'30 380
Tennessee .....	1	9	7	1 157	44 138	575	1 292	21 039	153 917	307 920	461 642	'9 749
Texas .....	1	26	25	4 832	176 075	2 077	4 290	66 941	817 813	1 223 159	2 045 537	'42 095
Utah .....	—	8	5	793	29 506	482	1 098	16 303	124 034	196 086	317 089	'26 891
Wisconsin .....	—	17	10	1 028	40 771	660	1 407	25 066	219 991	482 146	700 502	'10 865

<sup>1</sup>Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown where estimated data account for 10 percent or more of the figures shown: 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

<sup>2</sup>Includes establishments with payroll at any time during the year.

<sup>3</sup>Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C. For geographical definitions, see Appendix D.

**Table 3. Detailed Statistics by Industry: 2002**

[Data based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). For information on confidentiality protection, sampling error, nonsampling error, and explanation of terms, see note 2 at end of table. For meaning of abbreviations and symbols, see introductory text]

Item	Value
<b>311511, Fluid milk manufacturing</b>	
Companies <sup>1</sup> .....	number.. 315
All establishments <sup>2</sup> .....	number.. 524
Establishments with 1 to 19 employees .....	number.. 153
Establishments with 20 to 99 employees .....	number.. 158
Establishments with 100 employees or more .....	number.. 213
All employees <sup>3</sup> .....	number.. 55 354
Total compensation .....	\$1,000.. 2 769 875
Annual payroll .....	\$1,000.. 2 158 118
Total fringe benefits .....	\$1,000.. 611 757
Production workers, average for year .....	number.. 30 136
Production workers on March 12 .....	number.. 30 065
Production workers on May 12 .....	number.. 30 063
Production workers on August 12 .....	number.. 30 153
Production workers on November 12 .....	number.. 30 127
Production worker hours .....	1,000.. 63 848
Production worker wages .....	\$1,000.. 1 076 812
Total cost of materials .....	\$1,000.. 16 311 825
Materials, parts, containers, packaging, etc., used .....	\$1,000.. 14 182 907
Resales .....	\$1,000.. 1 795 251
Purchased fuels .....	\$1,000.. 95 429
Purchased electricity .....	\$1,000.. 188 708
Contract work .....	\$1,000.. 49 530
Quantity of electricity purchased for heat and power .....	1,000 kWh.. 3 009 376
Quantity of electricity generated less sold for heat and power .....	1,000 kWh.. 8 586
Total value of shipments .....	\$1,000.. 24 181 778
Primary products value of shipments .....	\$1,000.. 18 929 180
Secondary products value of shipments .....	\$1,000.. 3 073 065
Total miscellaneous receipts .....	\$1,000.. 2 179 533
Value of resales .....	\$1,000.. 2 145 497
Contract receipts .....	\$1,000.. 1 368
Other miscellaneous receipts .....	\$1,000.. 32 668
Primary products specialization ratio .....	percent.. 86
Value of primary products shipments made in all industries .....	\$1,000.. 20 858 213
Value of primary products shipments made in this industry .....	\$1,000.. 18 929 180
Value of primary products shipments made in other industries .....	\$1,000.. 1 929 033
Coverage ratio .....	percent.. 91
Value added .....	\$1,000.. 7 935 299
Total inventories, beginning of year .....	\$1,000.. 572 240
Finished goods inventories .....	\$1,000.. 299 230
Work-in-process inventories .....	\$1,000.. 19 133
Materials and supplies inventories .....	\$1,000.. 253 877
Total inventories, end of year .....	\$1,000.. 626 465
Finished goods inventories .....	\$1,000.. 364 388
Work-in-process inventories .....	\$1,000.. 19 321
Materials and supplies inventories .....	\$1,000.. 242 756
Gross value of depreciable assets (acquisition costs) at beginning of year .....	\$1,000.. '5 626 869
Total capital expenditures (new and used) .....	\$1,000.. '589 822
Buildings and other structures (new and used) .....	\$1,000.. '135 995
Machinery and equipment (new and used) .....	\$1,000.. '453 827
Automobiles, trucks, etc., for highway use .....	\$1,000.. '40 842
Computers and peripheral data processing equipment .....	\$1,000.. '19 091
All other expenditures for machinery and equipment .....	\$1,000.. '393 894
Total retirements .....	\$1,000.. '258 467
Gross value of depreciable assets at end of year .....	\$1,000.. '5 958 224
Depreciation charges during year .....	\$1,000.. '399 717
Total rental payments .....	\$1,000.. 206 323
Buildings and other structures .....	\$1,000.. 74 388
Machinery and equipment .....	\$1,000.. 131 935
Total other expenses <sup>4</sup> .....	\$1,000.. 1 200 039
Response coverage ratio <sup>5</sup> .....	percent.. 91
Repair and maintenance services of buildings and/or machinery <sup>4</sup> .....	\$1,000.. 202 266
Communications services <sup>4</sup> .....	\$1,000.. 21 469
Legal services <sup>4</sup> .....	\$1,000.. 9 865
Accounting, auditing, and bookkeeping services <sup>4</sup> .....	\$1,000.. 5 284
Advertising and promotional services <sup>4</sup> .....	\$1,000.. 93 025
Expensed computer hardware and supplies and purchased computer services <sup>4</sup> .....	\$1,000.. 9 188
Refuse removal (including hazardous waste) services <sup>4</sup> .....	\$1,000.. 62 684
Management consulting and administrative services <sup>4</sup> .....	\$1,000.. 10 950
Taxes and license fees <sup>4</sup> .....	\$1,000.. 54 889
All other expenses <sup>4</sup> .....	\$1,000.. 730 419

<sup>1</sup>For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

<sup>2</sup>Includes establishments with payroll at any time during the year.

<sup>3</sup>Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

<sup>4</sup>Based on Annual Survey of Manufactures (ASM) sample data.

<sup>5</sup>A response coverage ratio is derived for this item by calculating the ratio of the weighted employment (establishment data multiplied by sample weight) for those Annual Survey of Manufactures (ASM) establishments that reported to the weighted total employment for all ASM establishments classified in this industry.

Note 1: The amounts shown for other expenses reflect only those services that establishments purchase from other companies.

Note 2: The data in this table are based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

**Table 4. Industry Statistics by Employment Size: 2002**

[Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note at end of table. For meaning of abbreviations and symbols, see introductory text]

Employment size class	E <sup>1</sup>	All establishments <sup>2</sup>	All employees		Production workers			Value added (\$1,000)	Total cost of materials (\$1,000)	Total value of shipments (\$1,000)	Total capital expenditures (\$1,000)
			Number <sup>3</sup>	Payroll (\$1,000)	Number <sup>3</sup>	Hours (1,000)	Wages (\$1,000)				
<b>311511, Fluid milk manufacturing</b>											
All establishments .....	1	524	55 354	2 158 118	30 136	63 848	1 076 812	7 935 299	16 311 825	24 181 778	'589 822
Establishments with—											
1 to 4 employees .....	9	90	185	6 512	111	194	3 181	22 049	43 008	65 058	'1 426
5 to 9 employees .....	8	29	192	7 343	103	221	3 587	23 734	54 819	78 722	'4 047
10 to 19 employees .....	6	34	437	16 553	220	486	7 958	51 693	125 367	176 931	'2 837
20 to 49 employees .....	3	65	2 223	75 512	1 367	2 745	43 196	353 985	812 040	1 162 248	'39 636
50 to 99 employees .....	1	93	6 625	254 400	4 028	8 426	142 482	1 156 703	2 518 415	3 682 694	'71 058
100 to 249 employees .....	1	158	25 535	988 761	15 204	32 688	546 466	3 862 921	7 789 347	11 593 022	'284 792
250 to 499 employees .....	—	46	14 961	602 141	7 056	14 830	258 524	1 877 378	3 525 369	5 404 096	'155 389
500 to 999 employees .....	—	9	5 196	206 896	2 047	4 258	71 418	586 836	1 443 460	2 019 007	'30 637
1,000 to 2,499 employees .....	—	—	—	—	—	—	—	—	—	—	—
2,500 employees or more .....	—	—	—	—	—	—	—	—	—	—	—
Administrative records <sup>4</sup> .....	9	132	923	34 951	507	1 061	16 947	114 061	253 327	367 388	'8 077

<sup>1</sup>Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown where estimated data account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more.

<sup>2</sup>Includes establishments with payroll at any time during the year.

<sup>3</sup>Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

<sup>4</sup>Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. Data are also included in respective size classes shown.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

**Table 5. Industry Statistics by Primary Product Class Specialization: 2002**

[Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note at end of table. For meaning of abbreviations and symbols, see introductory text]

Industry or product class code	Industry or primary product class	All establishments <sup>1</sup>	All employees		Production workers			Value added (\$1,000)	Total cost of materials (\$1,000)	Total value of shipments (\$1,000)	Total capital expenditures (\$1,000)
			Number <sup>2</sup>	Payroll (\$1,000)	Number <sup>2</sup>	Hours (1,000)	Wages (\$1,000)				
311511	Fluid milk manufacturing.....	524	55 354	2 158 118	30 136	63 848	1 076 812	7 935 299	16 311 825	24 181 778	'589 822
3115111	Fluid milk and cream, bulk sales ....	40	4 100	160 829	2 667	5 591	97 629	714 199	2 164 130	2 874 007	'62 874
3115115	Fluid milk and related products, packaged (including cartons, bottles, cans, and dispenser cans), except U.H.T. ....	271	43 452	1 696 244	22 427	47 439	805 952	5 569 593	12 045 476	17 549 680	'384 010
3115117	Cottage cheese (including bakers', pot, and farmers' cheese) .....	11	1 079	41 335	789	1 679	26 852	201 935	299 856	502 304	'10 840
311511A	Yogurt, except frozen .....	16	2 402	99 639	1 641	3 612	59 806	787 400	645 053	1 428 763	'89 206
311511D	Perishable dairy product substitutes.....	17	1 516	59 589	1 022	2 137	32 835	297 319	512 549	814 139	'21 842
311511G	Other packaged milk products.....	4	630	21 037	397	891	12 486	124 677	116 404	247 350	'3 654

<sup>1</sup>Includes establishments with payroll at any time during the year.

<sup>2</sup>Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

**Table 6a. Products Statistics: 2002 and 1997**

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note 2 at end of table. For meaning of abbreviations and symbols, see introductory text]

Product code	Product	Number of companies with shipments of \$100,000 or more	Quantity of production for all purposes	Product shipments	
				Quantity	Value (\$1,000)
311511	Fluid milk manufacturing .....	2002.. N 1997.. N	X X	X X	20 858 213 19 468 685
3115111	Fluid milk and cream, bulk sales .....	2002.. N 1997.. N	X X	X X	3 683 205 3 115 437
31151111	Fluid milk, whole, bulk sales .....	2002.. N 1997.. N	X X	X X	1 785 830 1 665 606
3115111111	Fluid milk, whole, bulk sales .....	2002.. 86 1997.. 114	X X	S S	1 785 830 1 665 606
31151112	Fluid milk and cream, other types (except whole), bulk sales .....	2002.. N 1997.. N	X X	X X	1 889 341 1 427 104
3115111221	Fluid milk, skim, bulk sales .....	2002.. 25 1997.. 41	X X	S S	352 870 186 627
3115111231	Fluid cream and buttermilk, bulk sales .....	2002.. 115 1997.. 181	X X	S S	1 320 647 1 094 280
3115111241	Other fluid milk and cream (eggnog, lowfat, etc.), bulk sales .....	2002.. 21 1997.. 31	X X	S S	215 824 146 197
3115111Y	Fluid milk and cream, bulk sales, nsk .....	2002.. N 1997.. N	X X	X X	8 034 22 727
3115111YWV	Fluid milk and cream, bulk sales, nsk .....	2002.. N 1997.. N	X X	X X	8 034 22 727
3115115	Fluid milk and related products, packaged (including cartons, bottles, cans, and dispenser cans), except U.H.T. ....	2002.. N 1997.. N	X X	X X	12 184 178 N
31151151	Fluid milk, whole, packaged, except U.H.T. ....	2002.. N 1997.. N	X X	X X	4 579 018 N
3115115111	Fluid milk, whole, packaged, except U.H.T. ....	2002.. 116 1997.. N	X X	S N	4 579 018 N
31151152	Fluid milk, lowfat, packaged, except U.H.T. ....	2002.. N 1997.. N	X X	X X	4 173 651 N
3115115211	Fluid milk, lowfat, packaged, except U.H.T. ....	2002.. 106 1997.. N	X X	S N	4 173 651 N
31151153	Fluid milk, skim, packaged, except U.H.T. ....	2002.. N 1997.. N	X X	X X	1 395 292 N
3115115311	Fluid milk, skim, packaged, except U.H.T. ....	2002.. 101 1997.. N	X X	S N	1 395 292 N
31151154	Other fluid milk related products, packaged (including cartons, bottles, cans, and dispenser cans) .....	2002.. N 1997.. N	X X	X X	1 889 048 N
3115115441	Heavy cream (whipping cream containing 36 percent butterfat or more), packaged .....	2002.. 59 1997.. N	X X	S N	351 328 N
3115115451	Light cream (coffee cream containing less than 36 percent butterfat), packaged .....	2002.. 31 1997.. N	X X	S N	184 077 N
3115115461	Sour cream, unflavored, packaged .....	2002.. 64 1997.. N	X X	S N	743 553 N
3115115471	Half and half, packaged .....	2002.. 60 1997.. N	X X	S N	459 575 N
3115115481	Whipped topping, butterfat base, packaged .....	2002.. 13 1997.. N	X X	S N	150 515 N
3115115Y	Fluid milk and related products, packaged (including cartons, bottles, cans, and dispenser cans), except U.H.T., nsk .....	2002.. N 1997.. N	X X	X X	147 169 N
3115115YWV	Fluid milk and related products, packaged (including cartons, bottles, cans, and dispenser cans), except U.H.T., nsk .....	2002.. N 1997.. N	X X	X X	147 169 N
3115117	Cottage cheese (including bakers', pot, and farmers' cheese) .....	2002.. N 1997.. N	X X	X X	770 882 720 202
31151171	Cottage cheese (including bakers', pot, and farmers' cheese) .....	2002.. N 1997.. N	X X	X X	743 775 708 721
3115117111	Cottage cheese (including bakers', pot, and farmers' cheese), manufactured and creamed in same establishment .....	2002.. 39 1997.. 66	X X	S S	623 011 603 866
3115117121	Cottage cheese (including bakers', pot, and farmers' cheese), manufactured in same establishment, sold as curd (not creamed) .....	2002.. 13 1997.. 13	X X	S S	75 359 72 517
3115117131	Cottage cheese (including bakers', pot, and farmers' cheese), creamed in same establishment from purchased curd .....	2002.. 7 1997.. 8	X X	S S	45 405 32 338
3115117Y	Cottage cheese (including bakers', pot, and farmers' cheese), nsk .....	2002.. N 1997.. N	X X	X X	27 107 11 481
3115117YWV	Cottage cheese (including bakers', pot, and farmers' cheese), nsk .....	2002.. N 1997.. N	X X	X X	27 107 11 481
311511A	Yogurt, except frozen .....	2002.. N 1997.. N	X X	X X	1 438 245 1 334 927
311511A1	Yogurt, except frozen .....	2002.. N 1997.. N	X X	X X	1 360 903 1 217 336
311511A111	Yogurt, regular and lowfat, except frozen .....	2002.. 43 1997.. 38	X X	S S	1 128 250 1 023 329
311511A121	Yogurt, nonfat, except frozen .....	2002.. 22 1997.. 20	X X	S S	232 653 194 007
311511AY	Yogurt, except frozen, nsk .....	2002.. N 1997.. N	X X	X X	77 342 117 591
311511AYWV	Yogurt, except frozen, nsk .....	2002.. N 1997.. N	X X	X X	77 342 117 591
311511D	Perishable dairy product substitutes .....	2002.. N 1997.. N	X X	X X	768 337 477 766
311511D1	Perishable dairy product substitutes .....	2002.. N 1997.. N	X X	X X	738 537 477 309
311511D111	Perishable flavored dip substitutes .....	2002.. 10 1997.. 9	X X	S S	104 559 40 523

See footnotes at end of table.

**Table 6a. Products Statistics: 2002 and 1997—Con.**

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note 2 at end of table. For meaning of abbreviations and symbols, see introductory text]

Product code	Product	Number of companies with shipments of \$100,000 or more	Quantity of production for all purposes	Product shipments	
				Quantity	Value (\$1,000)
311511	Fluid milk manufacturing—Con.				
311511D	Perishable dairy product substitutes—Con.				
311511D1	Perishable dairy product substitutes—Con.				
311511D121	Perishable whipped topping (including pressure can type), nonbutterfat base .....	2002.. 10	X	P40.8	47 637
		1997.. 16	X	P26.2	28 960
311511D131	Perishable coffee whitener substitutes .....	2002.. 16	X	Q214.5	375 642
		1997.. 23	X	S	244 462
311511D141	Perishable sour cream substitutes .....	2002.. 9	X	X	14 291
		1997.. 10	X	X	11 274
311511D151	Perishable flavored milk drink substitutes (chocolate, etc.) .....	2002.. 15	X	S	69 616
		1997.. 21	X	Q111.9	57 757
311511D161	Other perishable dairy product substitutes .....	2002.. 9	X	X	126 792
		1997.. 18	X	X	94 333
311511DY	Perishable dairy product substitutes, nsk .....	2002.. N	X	X	29 800
		1997.. N	X	X	457
311511DYWV	Perishable dairy product substitutes, nsk .....	2002.. N	X	X	29 800
		1997.. N	X	X	457
311511G	Other packaged milk products .....	2002.. N	X	X	1 467 528
		1997.. N	X	X	1 054 079
311511G1	Other packaged milk products .....	2002.. N	X	X	1 421 384
		1997.. N	X	X	1 050 772
311511G111	Flavored sour cream dips .....	2002.. 26	X	S	131 363
		1997.. 40	X	S	120 344
311511G121	Flavored milks (chocolate, etc.) .....	2002.. 70	X	P1 279.8	885 704
		1997.. 122	X	Q985.2	620 137
311511G131	Other milk products (eggnog, buttermilk, acidophilus milk, reconstituted milk, etc.) .....	2002.. 69	X	S	404 317
		1997.. 100	X	P453.7	310 291
311511GY	Other packaged milk products, nsk .....	2002.. N	X	X	46 144
		1997.. N	X	X	3 307
311511GYWV	Other packaged milk products, nsk .....	2002.. N	X	X	46 144
		1997.. N	X	X	3 307
311511W	Fluid milk manufacturing, nsk, total .....	2002.. N	X	X	545 838
		1997.. N	X	X	298 236
311511WY	Fluid milk manufacturing, nsk, total .....	2002.. N	X	X	545 838
		1997.. N	X	X	298 236
311511WYWW	Fluid milk manufacturing, nsk, for nonadministrative-record establishments .....	2002.. N	X	X	208 963
		1997.. N	X	X	201 311
311511WYWY	Fluid milk manufacturing, nsk, for administrative-record establishments .....	2002.. N	X	X	336 875
		1997.. N	X	X	96 925

Note 1: For some establishments, data have been estimated from central unit values that are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: p-10 to 19 percent estimated; q-20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.

Note 2: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

**Table 6b. Product Class Shipments for Selected States: 2002 and 1997**

[Product classes covered are those that are economically significant and whose production is geographically dispersed, provided dispersion is not approximated by data in Table 2. Also, product classes are not shown if they are miscellaneous or "not specified by kind" classes. Statistics for some states are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 2002. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, explanation of terms, and geographic definitions, see note at end of table. For information on geographic areas followed by \*, see Appendix D. For meaning of abbreviations and symbols, see introductory text]

NAICS product class code	Product class and geographic area	Value of product shipments (\$1,000)	
3115111	Fluid milk and cream, bulk sales		
	United States .....	2002.. 3 683 205 1997.. 3 115 437	
	California .....	2002.. 763 968 1997.. 865 205	
	Florida .....	2002.. 28 524 1997.. 18 097	
	Illinois .....	2002.. 60 257 1997.. 50 253	
	Iowa .....	2002.. 137 966 1997.. 156 703	
	Kentucky .....	2002.. 46 572 1997.. 44 611	
	Michigan .....	2002.. 76 661 1997.. 65 395	
	Minnesota .....	2002.. 452 552 1997.. 277 806	
	New Jersey .....	2002.. 88 612 1997.. 61 049	
	New York .....	2002.. 123 491 1997.. 67 939	
	North Carolina .....	2002.. 18 897 1997.. 15 829	
	Ohio .....	2002.. 134 583 1997.. 87 708	
	Oregon .....	2002.. 70 467 1997.. 92 542	
	Pennsylvania .....	2002.. 241 120 1997.. 220 252	
	Tennessee .....	2002.. 19 430 1997.. 35 063	
	Texas .....	2002.. 111 843 1997.. 108 124	
	Utah .....	2002.. 9 926 1997.. 23 081	
	Wisconsin .....	2002.. 421 324 1997.. 412 165	
	3115115	Fluid milk and related products, packaged (including cartons, bottles, cans, and dispenser cans), except U.H.T.	
		United States .....	2002.. 12 184 178 1997.. N
		California .....	2002.. 1 500 256 1997.. N
		Florida .....	2002.. 455 698 1997.. N
		Illinois .....	2002.. 394 874 1997.. N
		Iowa .....	2002.. 232 161 1997.. N
		Kentucky .....	2002.. 304 936 1997.. N
Michigan .....		2002.. 513 545 1997.. N	
Minnesota .....		2002.. 272 703 1997.. N	
New Jersey .....		2002.. 513 269 1997.. N	
New York .....		2002.. 726 030 1997.. N	
North Carolina .....		2002.. 300 325 1997.. N	
Ohio .....		2002.. 391 498 1997.. N	
Oregon .....		2002.. 252 612 1997.. N	
Pennsylvania .....		2002.. 679 420 1997.. N	
Tennessee .....		2002.. 362 161 1997.. N	
Texas .....		2002.. 1 095 668 1997.. N	
Wisconsin .....		2002.. 251 410 1997.. N	
3115117		Cottage cheese (including bakers', pot, and farmers' cheese)	
		United States .....	2002.. 770 882 1997.. 720 202
		California .....	2002.. 34 821 1997.. 89 487
		Illinois .....	2002.. 44 289 1997.. 59 077
		Iowa .....	2002.. 22 800 1997.. 18 175
		New York .....	2002.. 189 037 1997.. 181 297
		Ohio .....	2002.. 114 062 1997.. 36 699
		Oregon .....	2002.. 8 117 1997.. 14 982
	Tennessee .....	2002.. 13 686 1997.. 8 383	
	Texas .....	2002.. 31 853 1997.. 20 730	
	Wisconsin .....	2002.. 30 161 1997.. 29 684	
	311511A	Yogurt, except frozen	

See footnotes at end of table.

**Table 6b. Product Class Shipments for Selected States: 2002 and 1997—Con.**

[Product classes covered are those that are economically significant and whose production is geographically dispersed, provided dispersion is not approximated by data in Table 2. Also, product classes are not shown if they are miscellaneous or "not specified by kind" classes. Statistics for some states are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 2002. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, explanation of terms, and geographic definitions, see note at end of table. For information on geographic areas followed by \*, see Appendix D. For meaning of abbreviations and symbols, see introductory text]

NAICS product class code	Product class and geographic area	Value of product shipments (\$1,000)
311511A	Yogurt, except frozen—Con.	
	United States .....	2002.. 1 438 245
	California .....	1997.. 1 334 927
	Iowa .....	2002.. 459 416
	New York .....	1997.. 206 532
	Oregon .....	2002.. 9 083
	Wisconsin .....	1997.. N
	Wisconsin .....	2002.. 111 899
	Wisconsin .....	1997.. 115 912
	Wisconsin .....	2002.. 28 181
311511D	Perishable dairy product substitutes	
	United States .....	1997.. N
	California .....	2002.. 768 337
	New York .....	1997.. 477 766
	North Carolina .....	2002.. 206 873
	Ohio .....	1997.. 142 892
	Pennsylvania .....	2002.. 21 765
	Texas .....	1997.. N
	Texas .....	2002.. 36 410
	Texas .....	1997.. N
311511G	Other packaged milk products	
	United States .....	2002.. 1 467 528
	California .....	1997.. 1 054 079
	Illinois .....	2002.. 96 921
	Iowa .....	1997.. 74 773
	Michigan .....	2002.. 26 900
	Minnesota .....	1997.. 26 408
	New Jersey .....	2002.. 39 308
	New York .....	1997.. 56 696
	North Carolina .....	2002.. 38 848
	Ohio .....	1997.. 34 257
	Oregon .....	2002.. 35 098
	Pennsylvania .....	1997.. 25 450
	Tennessee .....	2002.. 45 954
	Texas .....	1997.. 6 274
	Utah .....	2002.. 94 722
	Utah .....	1997.. 51 471
	Utah .....	2002.. 36 510
	Utah .....	1997.. 32 239
	Utah .....	2002.. 101 938
	Utah .....	1997.. 68 601
	Utah .....	2002.. 17 537
Utah .....	1997.. 10 804	
Utah .....	2002.. 70 510	
Utah .....	1997.. 41 152	
Utah .....	2002.. 46 989	
Utah .....	1997.. 61 158	
Utah .....	2002.. 182 175	
Utah .....	1997.. 62 991	
Utah .....	2002.. 26 164	
Utah .....	1997.. 11 462	

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C. For geographical definitions, see Appendix D.



**Table 7. Materials Consumed by Kind: 2002 and 1997**

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note 2 at end of table. For meaning of abbreviations and symbols, see introductory text]

Material code	Material consumed	Quantity	Delivered cost (\$1,000)
311511	Fluid milk manufacturing		
0090001	Total materials .....	X	14 182 907
	.....2002..	X	13 694 229
	.....1997..	X	8 947 291
11212000	Whole milk .....	S	8 790 146
	.....mil cwt.,2002..	P622.1	619 811
	.....1997..	S	642 487
31151101	Fluid skim milk .....	S	
	.....mil cwt.,2002..	952.4	
	.....1997..		
31151103	Cream .....	95.5	392 910
	.....mil cwt.,2002..	96.4	390 102
	.....1997..	D	D
31151200	Butter .....	D	10 302
	.....mil lb.,2002..	S	93 512
	.....1997..	S	90 553
31151401	Condensed and evaporated milk .....	9177.6	
	.....mil lb.,2002..		
	.....1997..		
31151407	Dry milk .....	9113.3	107 703
	.....mil lb.,2002..	P149.3	153 852
	.....1997..	S	8 151
31151301	Natural cheese (excluding cottage cheese) .....	S	8 661
	.....mil lb.,2002..	5.9	43 049
	.....1997..	S	40 123
31152001	Ice cream mixes (excluding lowfat and nonfat) .....	P16.2	
	.....mil gal.,2002..		
	.....1997..		
31152003	Sherbet mix .....	D	D
	.....mil gal.,2002..	.7	1 035
	.....1997..	S	13 213
31152005	Ice cream mix, lowfat .....	S	21 836
	.....mil gal.,2002..	11.4	1 029
	.....1997..	D	D
31152009	Ice cream mix, nonfat .....	S	
	.....mil gal.,2002..		
	.....1997..		
31152007	Yogurt mix .....	D	D
	.....mil gal.,2002..	S	10 930
	.....1997..	S	22 144
31100019	Fats and oils, all types, purchased .....	961.6	20 024
	.....mil lb.,2002..	960.4	104 380
	.....1997..	S	103 406
31122103	High fructose corn syrup (HFCS) (solids) .....	P908.1	
	.....mil lb.,2002..		
	.....1997..		
31122117	Crystalline fructose (dry fructose) .....	S	4 559
	.....mil lb.,2002..	17.0	4 073
	.....1997..	S	24 582
31122119	Dextrose and corn syrup, including corn syrup solids (dry weight) .....	S	23 785
	.....mil lb.,2002..	P136.0	99 054
	.....1997..	P242.5	
31131001	Sugar, cane and beet (sugar solids) .....	N	N
	.....1,000 s tons.,2002..		
	.....1997..		
31151403	Whey (liquid, concentrated, and dried) and modified whey products .....	S	62 274
	.....mil lb.,2002..	P244.0	64 544
	.....1997..	98.6	13 910
00190035	Casein and caseinates .....	D	D
	.....mil lb.,2002..	S	58 045
	.....1997..	961.8	54 636
31132001	Chocolate (compounds, cocoa, chocolate liquor, coatings, chocolate flavoring, etc.) .....	S	
	.....mil lb.,2002..		
	.....1997..		
00190036	Flavorings (natural, imitation, etc.), excluding chocolate .....	X	338 903
	.....2002..	X	334 655
	.....1997..	X	203 128
32521105	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc. ....	X	195 813
	.....2002..	X	205 429
	.....1997..	X	247 045
001900A1	Packaging paper and plastics film, coated and laminated .....	X	
	.....2002..	X	
	.....1997..	X	
001900A3	Bags (plastics, foil, and coated paper) .....	X	27 287
	.....2002..	X	24 757
	.....1997..	X	110 926
32610013	Plastics products consumed in the form of sheets, rods, tubes, film, and other shapes .....	X	49 192
	.....2002..	X	11 611
	.....1997..	X	2 974
32721301	Glass containers .....	X	
	.....2002..	X	
	.....1997..	X	
32610028	Plastics containers (excluding bags) .....	X	499 006
	.....2002..	X	N
	.....1997..	X	
32221001	Paperboard containers, boxes, and corrugated paperboard .....	X	466 423
	.....2002..	X	495 779
	.....1997..	X	35 172
33243101	Metal cans, lids, and ends .....	X	17 761
	.....2002..	X	
	.....1997..	X	
00970099	All other materials and components, parts, containers, and supplies .....	X	881 415
	.....2002..	X	1 230 529
	.....1997..	X	734 655
00971000	Materials, ingredients, containers, and supplies, nsk .....	X	656 052
	.....2002..	X	
	.....1997..	X	

Note 1: For some establishments, data have been estimated from central unit values that are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: p-10 to 19 percent estimated; q-20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.

Note 2: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

# Appendix A.

## Explanation of Terms

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### **BEGINNING- AND END-OF-YEAR INVENTORIES**

Respondents were asked to report their beginning-of-year and end-of-year inventories at cost or market. Effective with the 1982 Economic Census, this change to a uniform instruction for reporting inventories was introduced for all sector reports. Prior to 1982, respondents were permitted to value inventories using any generally accepted accounting method (FIFO, LIFO, market, to name a few). Beginning in 1982, LIFO users were asked to first report inventory values prior to the LIFO adjustment and, then, to report the LIFO reserve and the LIFO value after adjustment for the reserve.

### **Inventory data by stage of fabrication**

Total inventories and three detailed components (1)finished goods, (2)work-in-process, and (3)materials, supplies, fuels, etc., were collected.

When using inventory data by stage of fabrication for “all industries” and at the three-digit subsector level, it should be noted that an item treated as a finished product by an establishment in one industry may be reported as a raw material by an establishment in a different industry. For example, the finished-product inventories of a steel mill would be reported as raw materials by a stamping plant. Such differences are present in the inventory figures by stage of fabrication shown for all publication levels.

### **COST OF MATERIALS**

This term refers to direct charges actually paid or payable for items consumed or put into production during the year, including freight charges and other direct charges incurred by the establishment in acquiring these materials. It includes the cost of materials or fuel consumed, whether purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.

Included in this item are:

1. Cost of parts, components, containers, etc. Includes all raw materials, semifinished goods, parts, containers, scrap, and supplies put into production or used as operating supplies and for repair and maintenance during the year.
2. Cost of products bought and sold in the same condition.
3. Cost of fuels consumed for heat and power. Includes the cost of materials or fuel consumed, whether purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.
4. Cost of purchased electricity. The cost of purchased electric energy represents the amount actually used during the year for heat and power. In addition, information was collected on the quantity of electric energy generated by the establishment and the quantity of electric energy sold or transferred to other plants of the same company.
5. Cost of contract work. This term applies to work done by others on materials furnished by the manufacturing establishment. The actual cost of the material is to be reported on the cost of materials, parts, and containers line of this item. The term “Contract Work” refers to the fee a company pays to another company to perform a service.

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## **Specific materials consumed**

In addition to the total cost of materials, which every establishment was required to report, information also was collected for most manufacturing industries on the consumption of major materials used in manufacturing. The inquiries were restricted to those materials that were important parts of the cost of production in a particular industry and for which cost information was available from manufacturers' records. If less than \$25,000 of a listed material was consumed by an establishment, the cost data could be reported in the "Cost of all other materials" Census material code 00970099.

Also, the cost of materials for small establishments for which administrative records or short forms were used was imputed into the "Materials not specified by kind" Census materials code 00971000.

## **Duplication in cost of materials and value of shipment**

The aggregate of the cost of materials and value of shipments figures for industry groups and for all manufacturing industries includes large amounts of duplication since the products of some industries are used as materials by others. This duplication results, in part, from the addition of related industries representing successive stages in the production of a finished manufactured product. Examples are the addition of flour mills to bakeries in the food group and the addition of pulp mills to paper mills in the paper and allied products group of industries.

Estimates of the overall extent of this duplication indicate that the value of manufactured products exclusive of such duplication (the value of finished manufactures) tends to approximate two-thirds of the total value of products reported in the survey.

Duplication of products within individual industries is significant within a number of industry groups, e.g., machinery and transportation industries. These industries frequently include complete machinery and their parts. In this case, the parts made for original equipment are materials consumed for assembly plants in the same industry.

Even when no significant amount of duplication is involved, value of shipments figures are deficient as measures of the relative economic importance of individual manufacturing industries or geographic areas because of the wide variation in ratio of materials, labor, and other processing costs of value of shipments, both among industries and within the same industry.

Before 1962, cost of materials and value of shipments were not published for some industries which included considerable duplication. Since then, these data have been published for all industries at the U.S. level and beginning in 1964, for all geographic levels.

## **SELECTED PURCHASED SERVICES**

Annual Survey of Manufactures (ASM) establishments were requested to provide information on the cost of selected purchased services for the repair and maintenance services of buildings and/or machinery; communication services; legal services; accounting, auditing, and bookkeeping services; advertising and promotional services; expensed computer hardware and supplies and purchased computer services; refuse removal services; management consulting and administrative services; taxes and license fees; and all other expenses not previously stated. Each of these items reflects the costs paid directly by the establishment and excludes salaries paid to employees of the establishment for these services. These expenses are normally considered as nonproduction related costs purchased from other companies.

Included in the cost of selected purchased services for the repair and maintenance services of buildings and/or machinery are payments made for all maintenance and repair work on buildings and equipment. Payments made to other establishments of the same company and for repair and maintenance of any leased property also are included. Excluded from this item are extensive repairs or reconstruction that was capitalized, which is considered capital expenditures; costs incurred directly by the establishment in using its own work force to perform repairs and maintenance work; and repairs and maintenance provided by the building or machinery owner as part of the rental contract.

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Included in the cost of selected purchased services for communication is the actual expense incurred or payable during the year for any type of communication. Such types of communication include telephone, data transmission, telegraph, Internet, connectivity, FAX, telex, photo transmission, paging, cellular telephone, on-line access and related services, etc.

Included in the cost of selected purchased services for legal services are payments made to other companies for these services that were paid directly by the establishment. Excluded are the salaries paid to employees of the establishment for these services.

Included in the cost of selected accounting, auditing, and bookkeeping services are payments made to other companies for these services that were paid directly by the establishment. Excluded are the salaries paid to employees of this establishment for these services.

Included in the cost of selected advertising and promotional services are payments made to other companies for these services that were paid directly by the establishment. These include payments for printing, media coverage, and other services and materials. Excluded are the salaries paid to employees of this establishment for these services.

Included in the cost of selected expensed computer hardware and supplies and purchased computer services are actual expenses incurred or payable during the year for this item. Purchases for computer hardware and supplies, computer services (software, data transmission, processing services, Web design, etc.) are all included. Excluded are services provided by other establishments of the same company (such as a separate central data processing unit).

Included in the cost of selected purchased refuse removal services are payments made to other companies for these services that were paid directly by the establishment, including costs for hazardous waste removal or treatment. Excluded are all costs included in rental payments or as capital expenditures and the salaries paid to employees of the establishment for these services.

Included in the cost of selected purchased management consulting and administrative services are payments made to other companies for these services that were paid directly by the establishment. Excluded are the salaries paid to employees of this establishment for these services.

Included in the cost of selected purchased taxes and license fees are payments made to other companies for these services that were paid directly by the establishment, excluding income, sales, payroll, and excise taxes. Excluded are also the salaries paid to employees of this establishment for these services.

### **Response coverage ratio**

A response coverage ratio is a measure of the extent to which respondents report for an item. The estimate is made by calculating the ratio value of the weighted total employment data for all the ASM establishments that report the item to the weighted total employment data for all ASM establishments classified in an industry (reporters and nonreporters).

### **DEPRECIATION CHARGES FOR FIXED ASSETS**

This item includes depreciation and amortization charged during the year against assets. Depreciation charged against fixed assets acquired since the beginning of the year and against assets sold or retired during the year are components of this category. Respondents were requested to make certain that they did not report accumulated depreciation.

### **NUMBER OF EMPLOYEES**

This item includes all full-time and part-time employees on the payrolls of operating manufacturing establishments during any part of the pay period that included the 12th of the months specified on the report form. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses.

These individuals comprise of all full-time and part-time employees who are on the payrolls of establishments who worked or received pay for any part of the pay period including the 12th of March, May, August, and November.

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The “all employees” number is the average number of production workers plus the number of other employees in mid-March. The number of production workers is the average for the payroll periods including the 12th of March, May, August, and November

### **Production Workers**

The “production workers” number includes workers (up through the line-supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, janitorial and guard services, product development, auxiliary production for plant’s own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations at the establishment covered by the report. Employees above the working-supervisor level are excluded from this item.

### **All Other Employees**

The “other employees” covers nonproduction employees of the manufacturing establishment including those engaged in factory supervision above the line-supervisor level. It includes sales (including driver-salespersons), sales delivery (highway truck drivers and their helpers), advertising, credit, collection, installation and servicing of own products, clerical and routine office functions, executive, purchasing, financing, legal, personnel (including cafeteria, medical, etc.), professional, and technical employees. Also included are employees on the payroll of the manufacturing establishment engaged in the construction of major additions or alterations utilized as a separate work force.

### **TOTAL FRINGE BENEFITS**

This item is the employer’s costs for social security tax, unemployment tax, workmen’s compensation insurance, state disability insurance pension plans, stock purchase plans, union-negotiated benefits, life insurance premiums, and insurance premiums on hospital and medical plans for employees.

Fringe benefits are divided into legally required expenditures and payments for voluntary programs. The legally required portion consists primarily of federal old age and survivors’ insurance, unemployment compensation, and workers’ compensation. Payments for voluntary programs include all programs not specifically required by legislation, whether they were employer initiated or the result of collective bargaining. They include the employer portion of such plans as insurance premiums, premiums for supplemental accident and sickness insurance, pension plans, supplemental unemployment compensation, welfare plans, stock purchase plans on which the employer payment is not subject to withholding tax, and deferred profit-sharing plans. They exclude such items as company-operated cafeterias, in-plant medical services, free parking lots, discounts on employee purchases, and uniforms and work clothing for employees.

### **GROSS VALUE OF DEPRECIABLE ASSETS (ACQUISITION COSTS) AT BEGINNING OF YEAR (BOY) AND END OF YEAR (EOY)**

Total value of depreciable assets is collected on all census forms.

It shows the value of depreciable assets for the beginning of year (BOY) and end of year (EOY). The data encompass all fixed depreciable assets on the books of establishments. The values shown (book value) represent the actual cost of assets at the time they were acquired, including all costs incurred in making the assets usable (such as transportation and installation). Included are all buildings, structures, machinery, and equipment (production, office, and transportation equipment) for which depreciation reserves are maintained. Excluded are nondepreciable capital assets including inventories and intangible assets, such as timber and mineral rights.

The definition of fixed depreciable assets is consistent with the definition of capital expenditures. For example, expenditures include actual capital outlays during the year rather than the final value of equipment put in place and buildings completed during the year.

Accordingly, the value of assets at the end of the year includes the value of construction in progress.

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In addition, respondents were requested to make certain that assets at the beginning of the year plus capital expenditures, less retirements, equaled assets at the end of the year.

## **ESTABLISHMENT**

An establishment is a single physical location where business is conducted or where services or industrial operations are performed. Data in this sector includes those establishments where manufacturing is performed. A separate report was required for each manufacturing establishment (plant) with one employee or more that were in operation at any time during the year.

An establishment not in operation for any portion of the year was requested to return the report form with the proper notation in the "Operational Status" section of the form. In addition, the establishment was requested to report data on any employees, capital expenditures, inventories, or shipments from inventories during the year.

## **Company**

A company or ("enterprise") is comprised of all the establishments that operate under the ownership or control of a single organization. A company may be a business, service, or membership organization; consist of one or several establishments; and operate at one or several locations. It includes all subsidiary organizations, all establishments that are majority-owned by the company or any subsidiary, and all the establishments that can be directed or managed by the company or any subsidiary.

A company may have one or many establishments. Examples include product and service sales offices (retail and wholesale), industrial production plants, processing or assembly operations, mines or well sites, and support operations (such as an administrative office, warehouse, customer service center, or regional headquarters). Each establishment should receive, complete, and return a separate census form.

If the company operated at different physical locations, even if the individual locations were producing the same line of goods, a separate report was requested for each location. If the company operated in two or more distinct lines of manufacturing at the same location, a separate report was requested for each activity.

## **PAYROLL**

This item includes the gross earnings of all employees on the payrolls of operating manufacturing establishments paid in the calendar year. Respondents were told they could follow the definition of payrolls used for calculating the federal withholding tax. It includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, and compensation in kind, prior to such deductions as employees' social security contributions, withholding taxes, group insurance, union dues, and savings bonds. The total includes salaries of officers of corporations; it excludes payments to proprietors or partners of unincorporated concerns. Also excluded are payments to members of Armed Forces and pensioners carried on the active payrolls of manufacturing establishments.

The census definition of payrolls is identical to that recommended to all federal statistical agencies by the Office of Management and Budget. It should be noted that this definition does not include employers' social security contributions or other nonpayroll labor costs, such as employees' pension plans, group insurance premiums, and workers' compensation.

The ASM provides estimates of employers' total supplemental labor costs (those required by federal and state laws and those incurred voluntarily or as part of collective bargaining agreements).

## **PRODUCT CODES AND CLASSES OF PRODUCTS**

NAICS United States industries are identified by a six-digit code. The longer code accommodates the large number of sectors and allows more flexibility in designing subsectors. Each product or service is assigned a ten-digit code. The product coding structure represents an extension by the Census Bureau of the six-digit industry classifications of the manufacturing and mining sectors. The classification system operates so that the industrial coverage is progressively narrower with the successive addition of digits.

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As in previous censuses, data were collected for most industries on the quantity and value of individual products shipped. Since the 1997 census programs, information is collected on the output of almost 10,000 individual product items.

In the manufacturing sector for 2002, there are 21 subsectors (three-digit NAICS), 86 industry groups (four-digit NAICS), 184 NAICS industries (five-digit NAICS) that are comparable with Canadian and Mexican classification, and 473 U.S. industries (six-digit NAICS). Product classes and products of the manufacturing industries have been assigned codes based on the industry from which they originate. There are 1,450 product classes (seven-digit codes), 5,674 census products, and an additional 3,746 ten-digit product codes. The ten-digit products are considered the primary products of the industry with the same first six digits.

The list of products for which separate information was collected was prepared after consultation with industry and government representatives.

Comparability with previous figures was given considerable weight in the selection of product categories, so that comparable 1992 information is presented for most products.

Typically, both quantity and value of shipments information were collected. However, if quantity was not significant or could not be reported by manufacturers, only value of shipments was collected.

Shipments include both commercial shipments and transfers of products to other plants of the same company. For industries in which a considerable portion of the total shipments is transferred to other plants of the same company, separate information on interplant transfers also was collected. Moreover, for products that are used to a large degree within the same establishment as materials or components in the fabrication of other products, total production and often consumption of the item within the plant (quantity produced and consumed) was collected. Typically, the information on production also was collected for products for which there are significant differences between total production and shipments in a given year because of wide fluctuations in finished goods inventories. Other measures of output of products with long production cycles were used as appropriate and feasible.

### **PRODUCTION-WORKER HOURS**

This item covers all hours worked or paid for at the manufacturing plant, including actual overtime hours (not straight-time equivalent hours). It excludes hours paid for vacations, holidays, or sick leave when the employee was not at the establishment.

### **QUANTITY OF ELECTRICITY PURCHASED FOR HEAT AND POWER**

Data on the cost of purchased electric energy were collected on all census forms. However, data on the quantity of purchased electric energy were collected only on the Annual Survey of Manufactures (ASM) form. In addition, information is collected on the quantity of electric energy generated by the establishment and the quantity of electric energy sold or transferred to other plants of the same company.

### **RENTAL PAYMENTS**

Total rental payments are collected on all census forms. However, the breakdown between rental payments for buildings and other structures and rental payments for machinery and equipment is collected only on the ASM forms. This item includes rental payments for the use of all items for which depreciation reserves would be maintained, if they were owned by the establishment, e.g., structures and buildings, and production, office, and transportation equipment. Excluded are royalties and other payments for the use of intangibles and depletable assets and land rents where separable.

When an establishment of a multiestablishment company was charged rent by another part of the same company for the use of assets owned by the company, it was instructed to exclude that cost from rental payments.

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However, the book value (original cost) of these company-owned assets was to be reported as assets of the establishment at the end of the year.

If there were assets at an establishment rented from another company and the rents were paid centrally by the head office of the establishment, the company was instructed to report these rental payments as if they were paid directly by the establishment.

### **RETIREMENTS OF DEPRECIABLE ASSETS**

Included in this item is the gross value of assets sold, retired, scrapped, destroyed, etc., during the calendar year. When a complete operation or establishment changed ownership, the respondent was instructed to report the value of the assets sold at the original cost as recorded in the books of the seller. The respondent also was requested to report retirements of equipment or structures owned by a parent company that the establishment was using as if it were a tenant.

### **CAPITAL EXPENDITURES FOR NEW AND USED PLANT AND EQUIPMENT**

Represents the total new and used capital expenditures reported by establishments in operation and any known plants under construction.

These data include expenditures for:

1. Permanent additions and major alterations to manufacturing and mining establishments.
2. New and used machinery and equipment used for replacement and additions to plant capacity, if they are of the type for which depreciation, depletion, or (for mining establishments) Office of Minerals Exploration accounts are ordinarily maintained. In addition, for mining establishments, these data include expenditures made during the year for development and exploration of mineral properties. For manufacturing establishments, these data are broken down into three types.
  - a. Automobiles, trucks, etc. for highway use. These include vehicles acquired under a lease-purchase agreement and excludes vehicles leased or normally designed to transport materials, property, or equipment on mining, construction, petroleum development, and similar projects. These vehicles are of such size or weight as to be normally restricted by state laws or regulations from operating on public highways. It also excludes purchases of vehicles that are purchased by a company for highway use.
  - b. Computers and peripheral data processing equipment. This item include all purchases of computers and related equipment.
  - c. All other expenditures for machinery and equipment excluding automobiles and computer equipment.

Capital expenditures include work done by contract, as well as by the establishment's own workforce.

These data exclude expenditures for land and mineral rights and cost of maintenance and repairs charged as current operating expenses.

### **VALUE ADDED**

This measure of manufacturing activity is derived by subtracting the cost of materials, supplies, containers, fuel, purchased electricity, and contract work from the value of shipments (products manufactured plus receipts for services rendered). The result of this calculation is adjusted by the addition of value added by merchandising operations (i.e., the difference between the sales value and the cost of merchandise sold without further manufacture, processing, or assembly) plus the net change in finished goods and work-in-process between the beginning- and end-of-year inventories.



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For those industries where value of production is collected instead of value of shipments, value added is adjusted only for the change in work-in-process inventories between the beginning and end of year. For those industries where value of work done is collected, the value added does not include an adjustment for the change in finished goods or work-in-process inventories.

“Value added” avoids the duplication in the figure for value of shipments that results from the use of products of some establishments as materials by others. Value added is considered to be the best value measure available for comparing the relative economic importance of manufacturing among industries and geographic areas.

### **VALUE OF SHIPMENTS**

This item covers the received or receivable net selling values, f.o.b. plant (exclusive of freight and taxes), of all products shipped, both primary and secondary, as well as all miscellaneous receipts, such as receipts for contract work performed for others, installation and repair, sales of scrap, and sales of products bought and sold without further processing. Included are all items made by or for the establishments from material owned by it, whether sold, transferred to other plants of the same company, or shipped on consignment. The net selling value of products made in one plant on a contract basis from materials owned by another was reported by the plant providing the materials.

In the case of multiunit companies, the manufacturer was requested to report the value of products transferred to other establishments of the same company at full economic or commercial value, including not only the direct cost of production but also a reasonable proportion of “all other costs” (including company overhead) and profit.

In addition to the value for NAICS defined products, aggregates of the following categories of miscellaneous receipts are reported as part of a total establishment’s value of product shipments: Reported contract work — receipts for work or services that a plant performed for others on their materials. Value of resales — sales of products brought and sold without further manufacture, processing, or assembly. Other miscellaneous receipts — such as repair work, installation, sales of scrap, etc.

Industry primary product value of shipments represents one of the three components of value of shipments. These components are: Primary products value of shipments. Secondary product value of shipments. Total miscellaneous receipts.

Primary product shipments is used in the calculations of industry specialization ratio and industry coverage ratio. The term “Value of primary products shipments made in this industry” is used in this publication and refers to the same data.

### **Duplication in cost of materials and value of shipment**

The aggregate of the cost of materials and value of shipments figures for industry groups and for all manufacturing industries includes large amounts of duplication since, the products of some industries are used as materials by others. This duplication results, in part, from the addition of related industries representing successive stages in the production of a finished manufactured product. Examples are the addition of flour mills to bakeries in the food group and the addition of pulp mills to paper mills in the paper and allied products group of industries.

Estimates of the overall extent of this duplication indicate that the value of manufactured products exclusive of such duplication (the value of finished manufactures) tends to approximate two-thirds of the total value of products reported in the annual survey.

Duplication of products within individual industries is significant within a number of industry groups, e.g., machinery and transportation industries. These industries frequently include complete machinery and their parts. In this case, the parts made for original equipment are materials consumed for assembly plants in the same industry.

Even when no significant amount of duplication is involved, value of shipments figures are deficient as measures of the relative economic importance of individual manufacturing industries or geographic areas because of the wide variation in ratio of materials, labor, and other processing costs of value of shipments, both among industries and within the same industry.

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Before 1962, cost of materials and value of shipments were not published for some industries that included considerable duplication. Since then, these data have been published for all industries at the U.S. level and beginning in 1964, for all geographic levels.

### **Specialization and coverage ratio**

These items are not collected on the report forms, but are derived from the data shown in Table 3. An establishment is classified in a particular industry, if its shipments of primary products of that industry exceed in value its shipments of the products of any other single industry.

An establishment's shipments include those products assigned to an industry (primary products), those considered primary to other industries (secondary products), and receipts for miscellaneous activities (merchandising, contract work, resales, etc.).

Specialization and coverage ratio have been developed to measure the relationship of primary product shipments to the data on shipments for the industry shown in Tables 1 through 5 and data on product shipments shown in Tables 6a and 6b.

Specialization ratio represents the ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for the establishments classified in the industry.

Coverage ratio represents the ratio of primary products shipped by the establishments classified in the industry to the total shipments of such products that are shipped by all manufacturing establishments wherever classified.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **311511 FLUID MILK MANUFACTURING**

This U.S. industry comprises establishments primarily engaged in one of the following:

1. Manufacturing processed milk products, such as pasteurized milk or cream and sour cream and/or
2. Manufacturing fluid milk dairy substitutes from soybeans and other nondairy substances.

# Appendix C.

## Methodology

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### SOURCES OF THE DATA

The manufacturing sector includes approximately 350,000 establishments. This number includes those industries in the North American Industry Classification System (NAICS) definition of manufacturing. The amount of information requested from manufacturing establishments was dependent upon a number of factors. The more important considerations were the size of the company and whether it was included in the Annual Survey of Manufactures (ASM).

Establishments in the 2002 Economic Census are divided into those sent report forms and those not sent report forms. The coverage of and the method of obtaining census information from each are described below:

1. Establishments sent a report form:

- a. ASM sample establishments. This group accounts for approximately 15 percent of all manufacturing establishments. The ASM panel covers all the units of large manufacturing establishments, as well as a sample of the medium and smaller establishments. The probability of selection was proportionate to size. For more information, see the Description of the ASM Survey Sample.

In an economic census year, the ASM report form (MA-10000) replaces the first page of the regular census form for those establishments included in the ASM. In addition to information on employment, payroll, and other items normally requested on the regular census form, establishments in the ASM sample were requested to supply additional information on gross book value of assets and capital expenditures. ASM establishments were also requested to provide information on retirements, depreciation, rental payments, and supplemental labor costs. For establishments not included in the ASM, these additional items were estimated using relationships observed in the ASM establishment data. The census statistics for these variables are a sum of the ASM establishment data and the estimated data for non-ASM establishments. ASM establishments were also requested to provide information for selected purchased services. The census statistics for the purchased service items were derived solely from the ASM establishments. See Appendix A. Explanation of Terms, for an explanation of these items. The census part of the report form is 1 of 220 versions containing product, material, and special inquiries. The diversity of manufacturing activities necessitated the use of this many forms to canvass the 473 manufacturing industries. Each form was developed for a group of related industries.

Appearing on each form was a list of products primary to the group of related industries, as well as secondary products and miscellaneous services that establishments classified in these industries were likely to perform. Respondents were requested to identify the products, the value of each product, and, in certain cases, the quantity of the product shipped during the survey year. Space also was provided for the respondent to describe products not specifically identified on the form.

The report form also contained a materials-consumed inquiry, which varied from form to form depending on the industries being canvassed. The respondents were asked to review a list of materials generally used in their production processes. From this list, each establishment was requested to identify those materials consumed during the survey year, the cost of each, and, in certain cases, the quantity consumed. Once again, space was provided

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for the respondent to describe significant materials not listed on the form.

A wide variety of special inquiries were included to measure activities peculiar to a given industry, such as operations performed and equipment used.

- b. Large and medium establishments (non-ASM). Approximately 30 percent of all manufacturing establishments were included in this group. A variable cutoff, based on administrative-record payroll data and determined on an industry-by-industry basis, was used to select those establishments that were to receive 1 of the 220 economic census — manufacturing regular forms. The first page, requesting establishment data for items such as employment and payroll, was standard but did not contain the detailed statistics included on the ASM form. The product, material, and special inquiry sections supplied were based on the historical industry classification of the establishment.
- c. Small single-establishment companies (non-ASM). This group includes approximately 15 percent of all manufacturing establishments. For those industries where application of the variable cutoff for administrative-record cases resulted in a large number of small establishments being included in the mail canvass, an abbreviated “short form” was used. These establishments received 1 of the 31 versions of the short form, which requested summary product and material data and totals but no details on employment, payroll, cost of materials, inventories, and capital expenditures.

Use of the short form has no adverse effect on published totals for the industry statistics, because the same data were collected on the short form as on the long form. However, detailed information on products and materials consumed was not collected on the short form; thus, its use would increase the value of the “not specified by kind” (nsk) categories.

## 2. Establishments not sent a report form:

- a. Small single-establishment companies not sent a report form. Approximately 40 percent of the manufacturing establishments were small single-establishment companies that were excused from filing a census report. Selection of these establishments was based on two factors: annual payroll and the Census Bureau’s ability to assign the correct six-digit NAICS industry classification to the establishment. For each six-digit NAICS industry code, an annual payroll cutoff was determined. These cutoffs were derived so that the establishments with payroll less than the cutoff were expected to account for no more than 3 percent of the value of shipments for the industry. Generally, all single-establishment companies with less than 5 employees were excused, while all establishments with more than 20 employees were mailed forms. Establishments below the cutoff that could not be directly assigned a six-digit NAICS code were mailed a classification report that requested information for assigning NAICS industry codes. Establishments below the cutoff that could be directly assigned a six-digit NAICS code were excused from filing any report. For below cutoff establishments, information on the physical location, payroll, and receipts was obtained from the administrative records of other federal agencies under special arrangements that safeguarded their confidentiality.

Estimates of data for these small establishments were developed using industry averages in conjunction with the administrative information. The value of shipments and cost of materials were not distributed among specific products and materials for these establishments, but were included in the product and material “not specified by kind” (nsk) categories.

The industry classification codes included in the administrative-record files were assigned on the basis of brief descriptions of the general activity of the establishment. As a result, an indeterminate number of establishments were erroneously coded to a six-digit NAICS industry. This was especially true whenever there was a relatively fine line of demarcation between industries or between manufacturing and nonmanufacturing activity.

Sometimes the administrative-record cases had only two- or three-digit NAICS group classification codes available in the files. For manufacturing, these establishments were sent a

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separate classification form, which requested information on the products and services of the establishment. This form was used to code many of these establishments to the appropriate six-digit NAICS level. Establishments that did not return the classification form were coded later to those six-digit NAICS industries identified as “All other” industries within the given subsector.

As a result of these situations, a number of small establishments may have been misclassified by industry. However, such possible misclassification has no significant effect on the statistics, other than on the number of companies and establishments.

The total establishment count for individual industries should be viewed as an approximation rather than a precise measurement. The counts for establishments with 20 employees or more are far more reliable than the count of total number of establishments.

- b. All nonemployers, i.e., all firms subject to federal income tax, with no paid employees, during 2002 are excluded as in previous censuses. Data for nonemployers are not included in this report, but are released in the annual *Nonemployer Statistics* series.

The report forms used to collect information for establishments in this sector are available at [help.econ.census.gov/econhelp/resources/](http://help.econ.census.gov/econhelp/resources/).

A more detailed examination of census methodology is presented in the *History of the Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## **INDUSTRY CLASSIFICATION OF ESTABLISHMENTS**

The classifications for all establishments covered in the 2002 Economic Census — Manufacturing are classified in 1 of 473 industries in accordance with the industry definitions in the *North American Industry Classification System (NAICS), United States, 2002* manual. There were no changes between the 2002 edition and the 1997 edition affecting this sector. When applicable, Appendix F of this report shows the product class and product comparability between the two systems for data in this report.

In the NAICS system, an industry is generally defined as a group of establishments that have similar production processes. To the extent practical, the system uses supply-based or production-oriented concepts in defining industries. The resulting group of establishments must be significant in terms of number, value added by manufacture, value of shipments, and number of employees.

The coding system works in such a way that the definitions progressively become narrower with successive additions of numerical digits. In the manufacturing sector for 2002, there are 21 subsectors (three-digit NAICS), 86 industry groups (four-digit NAICS), 184 NAICS industries (five-digit NAICS) that are comparable with Canadian and Mexican classification, and 473 U.S. industries (six-digit NAICS). Product classes and products of the manufacturing industries have been assigned codes based on the industry from which they originate. There are 1,450 product classes (seven-digit codes), 5,674 census products, and an additional 3,746 ten-digit product codes. The ten-digit products are considered the primary products of the industry with the same first six digits.

For the 2002 Economic Census — Manufacturing, all establishments were classified in particular industries based on the products they produced. If an establishment made products of more than one industry, it was classified in the industry with the largest product value. For 2002, there were no “resistance rules” or “frozen industries.”

In ASM years, establishments included in the ASM sample with certainty weights are reclassified by industry only if the change in the primary activity from the prior year is significant or if the change has occurred for 2 successive years. This procedure prevents reclassification when there are minor shifts in product mix.

In ASM years, establishments included in the ASM sample with noncertainty weight are not shifted from one industry classification to another. They are retained in the industry where they were classified in the base census year. However, in the following census year, these ASM plants are allowed to shift from one industry to another.

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The results of these rules covering the switching of plants from one industry classification to another are that some industries comprise different mixes of establishments in different survey years. Hence, comparisons between prior-year and current-year published totals, particularly at the six-digit NAICS level, should be viewed with caution. This is particularly true for the comparison between the data shown for a census year versus the data shown for the previous ASM year.

As previously noted, the small establishments that may have been misclassified by industry are usually administrative-record cases whose industry codes were assigned on the basis of incomplete descriptions of the general activity of the establishment. Such possible misclassifications have no significant effect on the statistics other than on the number of companies and establishments.

Establishments frequently make products classified both in their industry (primary products) and other industries (secondary products). Industry statistics (employment, payroll, value added by manufacture, value of shipments, etc.) reflect the activities of the establishments that may make both primary and secondary products. Product statistics, however, represent the output of all establishments without regard for the classification of the producing establishment. For this reason, when relating the industry statistics, especially the value of shipments, to the product statistics, the composition of the industry's output should be considered.

The extent to which industry and product statistics may be matched with each other is measured by the primary product specialization ratio and the coverage ratio. The primary product specialization ratio is the proportion of industry shipments accounted for by the primary products of establishments classified in the industry. The coverage ratio is the proportion of product shipments accounted for by establishments classified in the industry.

#### **ESTABLISHMENT BASIS OF REPORTING**

The 2002 Economic Census — Manufacturing is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each location or establishment. The ASM also is conducted on an establishment basis, but separate reports are filed for just those establishments selected in the sample. Companies engaged in distinctly different lines of activity at one location are requested to submit separate reports, if the plant records permit such a separation and if the activities are substantial in size.

In 2002, as in earlier years, a minimum size limit was set for inclusion of establishments in the census. All establishments employing one person or more at any time during the census year are included. The same size limitation has applied since 1947 in censuses and annual surveys of manufactures. In the 1939 and earlier censuses, establishments with less than \$5,000 value of products were excluded. The change in the minimum size limit in 1947 does not appreciably affect the historical comparability of the census figures, except for data on number of establishments for a few industries.

The 2002 Economic Census — Manufacturing excludes data for central administrative offices (CAOs). These would include separately operated administrative offices, warehouses, garages, and other auxiliary units that service manufacturing establishments of the same company. These data are published in a separate report series.

#### **DESCRIPTION OF THE ASM SURVEY SAMPLE**

The ASM sample is drawn for the second survey year after a census. The most recent sample was drawn for the 1999 survey year based on the 1997 Economic Census — Manufacturing. This sample will be in place through the 2003 ASM.

In 1997, there were approximately 370,000 individual manufacturing establishments. For sample efficiency and cost considerations, the establishments in the 1997 manufacturing population were partitioned into two components for developing estimates within the ASM. The details of each are described below:

1. Mail stratum. The mail stratum of the survey is comprised of larger single-location manufacturing companies and all manufacturing establishments of multiunit companies (companies

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that operate at more than one physical location). Approximately 200,000 of the 370,000 establishments in the 1997 census were assigned to the mail stratum. On an annual basis, the mail stratum is supplemented with larger, newly active single-location companies identified from a list provided by the Internal Revenue Service (IRS) and new manufacturing locations of multiunit companies identified from the Census Bureau's Company Organization Survey (COS).

For the 1999 survey, a new sample of approximately 58,000 individual establishments was selected from the mail stratum assembled from the 1997 census. Supplemental samples representing both 1998 and 1999 births (newly active establishments that were not included in the 1997 census) were also selected. Establishments selected for the sample are mailed an ASM survey questionnaire for each year through 2003.

The 1999-2003 ASM sample design is similar to the one used since 1984. Companies in the 1997 Economic Census — Manufacturing with manufacturing shipments of at least \$500 million were defined as company certainties. For these large companies, each manufacturing establishment is included in the mail sample. For the 1999-2003 sample, there are approximately 500 certainty companies collectively accounting for over 18,000 establishments.

For the remaining portion of the mail component of the survey, the establishment was defined as the sample unit. All establishments with 250 employees or more were defined as employment certainties. Across these arbitrary certainty classes, there were approximately 25,000 establishments included in the sample with certainty. Collectively, these certainty establishments accounted for approximately 80 percent of the total value of shipments in the 1997 Economic Census — Manufacturing.

Smaller establishments in the remaining portion of the mail stratum were sampled with probabilities ranging from .02 to 1.00. The initial probabilities of selection assigned to these establishments were proportionate to a measure-of-size determined for each establishment. The measure-of-size was a function of the establishment's 1997 industry classification and its 1997 product class data. For each product class (1,755) and six-digit industry (473), a desired reliability constraint was specified. Using a technique developed by Dr. James R. Chromy of the Research Triangle Institute, the initial establishment probabilities were optimized such that the expected sample satisfied all industry and product class reliability constraints, while the sample size was minimized. This technique reduces the likelihood of selecting nonrepresentative samples for individual product classes or industries.

This method of assigning probabilities based on product class shipments is motivated by the Census Bureau's primary desire to produce reliable estimates of both product class and industry shipments. The high correlation between shipments and employment, value-added, and other general statistics assures that these variables will also be well represented by the sample. The actual sample selection procedure uses an independent chance of selection method (Poisson sampling) that permits us to prevent small establishments from being selected in consecutive samples without introducing a bias into the survey estimates.

2. Nonmail stratum. The initial nonmail component of the survey was comprised of approximately 170,000 small, single-establishment companies that were tabulated as administrative records in the 1997 Economic Census — Manufacturing. The nonmail stratum is also supplemented annually using the list of newly active single-location companies provided by the Internal Revenue Service (IRS) and payroll cutoffs. Companies with payroll below the payroll cutoff are added to the nonmail stratum. For this portion of the population, sampling is not used. The data for this group are estimated based on selected information obtained annually from the administrative records of the IRS and Social Security Administration (SSA). This administrative information, which includes payroll, total employment, industry classification, and physical location, is obtained under conditions which safeguard the confidentiality of both tax and census records.

## **RELIABILITY OF DATA**

All data compiled in the economic census are subject to nonsampling errors. Nonsampling errors can be attributed to many sources during the development or execution of the census. The following are two ways that further explain this method: ASM Estimating Procedure. Most of the ASM



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estimates derived for the mail stratum are computed using a difference estimator. At the establishment level, there is a strong correlation between the current-year data values and the corresponding 1997 (base) data values. Therefore, within the mailed stratum, for each item at each level of aggregation, an estimate of the “difference” between the current year and the base year is computed from sample cases and added to the corresponding base-year values. For the 1998-2002 ASM estimates, the 1997 Economic Census — Manufacturing values serve as the base year. For the 2003 ASM, the base will be updated to be the 2002 Economic Census — Manufacturing.

Due to the positive year-to-year correlation, estimates derived using this methodology are generally more reliable than comparable estimates developed from the current sample data alone. Estimates for the capital expenditures variables are not generated using the difference estimator because the year-to-year correlations are considerably weaker. The standard linear estimator is used for these variables.

For the nonmail stratum, estimates for payroll and employment are directly tabulated from the administrative-record data provided by IRS and SSA. Estimates of data other than payroll and employment are developed from industry averages. Although the nonmail stratum contained approximately 170,000 individual establishments in 1999, it accounts for less than 2 percent of the estimate for total value of shipments at the total manufacturing level.

Corresponding estimates for the mail and nonmail components are combined to produce the estimates included in this publication. ASM Data Qualifications. The estimates developed from the sample are apt to differ somewhat from the results of a survey covering all companies in the sample lists, but otherwise conducted under essentially the same conditions as the actual sample survey. The estimates of the magnitude of the sampling errors (the difference between the estimates obtained and the results theoretically obtained from a comparable, complete-coverage survey) are provided by the standard errors of estimates.

The particular sample selected for the ASM is one of many similar probability samples that, by chance, might have been selected under the same specifications. Each of the possible samples would yield somewhat different sets of results, and the standard errors are measures of the variation of all the possible sample estimates around the theoretically comparable, complete-coverage values.

Estimates of the standard errors have been computed from the sample data for selected ASM statistics in this report. They are represented in the form of relative standard errors (the standard errors divided by the estimated values to which they refer).

In conjunction with its associated estimate, the relative standard error may be used to define confidence intervals (ranges that would include the comparable, complete-coverage value for specified percentages of all the possible samples).

The complete-coverage value would be included in the range:

- From one standard error below to one standard error above the derived estimate for about two-thirds of all possible samples.
- From two standard errors below to two standard errors above the derived estimate for about 19 out of 20 of all possible samples.
- From three standard errors below to three standard errors above the derived estimate for nearly all samples.

An inference that the comparable, complete-survey result would be within the indicated ranges would be correct in approximately the relative frequencies shown. Those proportions, therefore, may be interpreted as defining the confidence that the estimates from a particular sample would differ from complete-coverage results by as much as one, two, or three standard errors, respectively.

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For example, suppose an estimated total is shown at 50,000 with an associated relative standard error of 2 percent, that is, a standard error of 1,000 (2 percent of 50,000). There is approximately 67 percent confidence that the interval 49,000 to 51,000 includes the complete-coverage total, about 95 percent confidence that the interval 48,000 to 52,000 includes the complete-coverage total, and almost certain confidence that the interval 47,000 to 53,000 includes the complete-coverage total.

In addition to the sample errors, the estimates are subject to various response and operational errors: errors of collection, reporting, coding, transcription, imputation for nonresponse, etc. These operational errors also would occur if a complete canvass were to be conducted under the same conditions as the survey. Explicit measures of their effects generally are not available. However, it is believed that most of the important operational errors were detected and corrected during the Census Bureau's review of the data for reasonableness and consistency. The small operational errors usually remain. To some extent, they are compensating in the aggregated totals shown. When important operational errors were detected too late to correct the estimates, the data were suppressed or were specifically qualified in the tables.

As derived, the estimated standard errors included part of the effect of the operational errors. The total errors, which depend upon the joint effect of the sampling and operational errors, are usually of the order of size indicated by the standard error, or moderately higher. However, for particular estimates, the total error may considerably exceed the standard errors shown. Any figures shown in the tables in this publication having an associated standard error exceeding 15 percent may be combined with higher level totals, creating a broader aggregate, which then may be of acceptable reliability.

#### **DUPLICATION IN COST OF MATERIALS AND VALUE OF SHIPMENTS**

Data for cost of materials and value of shipments include varying amounts of duplication, especially at higher levels of aggregation. This is because the products of one establishment may be the materials of another. The value added statistics avoid this duplication and are, for most purposes, the best measure for comparing the relative economic importance of industries and geographic areas.

#### **VALUE OF INDUSTRY SHIPMENTS COMPARED WITH VALUE OF PRODUCT SHIPMENTS**

The 2002 Economic Census — Manufacturing shows value of shipments data for industries and products. In the industry statistics tables and files, these data represent the total value of shipments of all establishments classified in a particular industry. The data include the shipments of the products classified in the industry (primary to the industry), products classified in other industries (secondary to the industry), and miscellaneous receipts (repair work, sale of scrap, research and development, installation receipts, and resales). Value of product shipments shown in the products statistics tables and files represent the total value of all products shipped that are classified as primary to an industry regardless of the classification of the producing establishment.

#### **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or company. However, the number of establishments in a specific industry or geographic area is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at [www.census.gov/epcd/ec02/disclosure.htm](http://www.census.gov/epcd/ec02/disclosure.htm).

The disclosure analysis for the industry statistics files is based on the total value of shipments. When the total value of shipments cannot be shown without disclosing information for individual companies, the complete line is suppressed except for capital expenditures. Nonetheless, the suppressed data are included in higher-level totals. A separate disclosure analysis is performed for capital expenditures, which can be suppressed even though value of shipments data are published.

# Appendix D. Geographic Notes

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Not applicable for this report.

# Appendix E. Metropolitan Areas and Micropolitan Statistical Areas

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Not applicable for this report.

# Appendix F.

## Comparability of Product Classes and Product Codes: 2002 to 1997

2002 published	2002 collected	1997 published	2002 published	2002 collected	1997 published	2002 published	2002 collected	1997 published
3111111	3111111	3111111	3112111	3112111	3112111	3112214	3112214	3112214
311111111	311111111	311111111	311211111	311211111	311211111	311221411	311221411	311221411
311111121	311111121	311111121	311211121	311211121	311211121	311221421	311221421	311221421
311111231	311111231	311111231	311211331	311211331	311211331	311221431	311221431	311221431
311111341	311111341	311111341	311211441	311211441	311211441	3112214YVW	3112214YVW	3112214YVW
311111YVW	311111YVW	311111YVW	311211551	311211551	311211551	3112218	3112218 pt	3112217 pt
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311422WYWW	311422WYWW pt	311422WYWW pt	311513A	311513A	311513A	311611D	311611D	311611D
3114231	3114231	3114231	311513A100	311513A100	311513A100	311611D111	311611D111	311611D111
3114231113	3114231113	3114231111 pt	311513W	311513W	311513W	311611D121	311611D121	311611D121
3114231115	3114231115	3114231111 pt	311513WYWW	311513WYWW	311513WYWW	311611DYWW	311611DYWW	311611DYWW
3114231115	3114231115	3114231111 pt	311513WYWW	311513WYWW	311513WYWW	311611G	311611G	311611G
3114231121	3114231121	3114231121	3115141	3115141	3115141	311611G111	311611G111	311611G111
3114231YWW	3114231YWW	3114231YWW	3115141111	3115141111	3115141111	311611G121	311611G121	311611G121
3114235	3114234 pt	3114234 pt	3115141221	3115141221	3115141221	311611G131	311611G131	311611G131
3114235111	3114234111	3114234111	3115141331	3115141331	3115141331	311611G141	311611G141	311611G141
3114235121	3114234121	3114234121	3115141441	3115141441	3115141441	311611G151	311611G151	311611G151
3114235131	3114234131	3114234131	3115141551	3115141551	3115141551	311611G161	311611G161	311611G161
3114235143	3114234143	3114234141 pt	3115141661	3115141661	3115141661	311611G171	311611G171	311611G171
3114235151	3114234151	3114234151	3115141671	3115141671	3115141671	311611GYWW	311611GYWW	311611GYWW
3114235161	3114234161	3114234161	3115141681	3115141681	3115141681	311611J	311611J	311611J
3114235181	3114234181	3114234181	3115141791	3115141791	3115141791	311611J111	311611J111	311611J111
3114235YWW	3114234YWW pt	3114234YWW pt	31151418A1	31151418A1	31151418A1	311611J121	311611J121	311611J121
3114237	311999A pt	311999A pt	311514191	311514191	311514191	311611J131	311611J131	311611J131
3114237100	311999A117	311999A111 pt	31151418A1	31151418A1	31151418A1	311611J141	311611J141	311611J141
3114237211 pt	311999A127 pt	311999A121 pt	3115141YWW	3115141YWW	3115141YWW	311611J151	311611J151	311611J151
3114237211 pt	311999A127 pt	311999A131 pt	3115145 pt	3115116	3115114 pt	311611JYWW	311611JYWW	311611JYWW
3114237311	311999A137	311999A141 pt	3115145 pt	3115144	3115144	311611M	311611M	311611M
3114237411 pt	311999A147 pt	311999A151 pt	3115145111	3115144111	3115144111	311611M100	311611M100	311611M100
3114237411 pt	311999A147 pt	311999A161 pt	3115145121	3115144121	3115144121	311611P	311611P	311611P
3114237YWW	311999A147 pt	311999A161 pt	3115145131	3115144131	3115144131	311611P111	311611P111	311611P111
3114238	311999F	311999D pt	3115145241	3115144241	3115144241	311611P121	311611P121	311611P121
3114238111	311999F111	311999D131 pt	3115145351	3115144351	3115144351	311611P131	311611P131	311611P131
3114238121	311999F121	311999D141 pt	3115145441	3115144441	3115144441	311611P141	311611P141	311611P141
3114238131	311999F131	311999D151 pt	3115145442	3115144421	3115144421 pt	311611PYWW	311611PYWW	311611PYWW
3114238YWW	311999FYWW	311999DYWW pt	3115145443	3115144431	3115144431 pt	311611R pt	311119T pt	311119T pt
311423W	311423W pt	311423W pt	3115145444	3115144441	3115144441	311611R pt	311611T pt	311611T pt
311423W pt	311999W pt	311999W pt	3115145445	3115144451	3115144451	311611R111	311611T111	311611T111
311423WYWW pt	311423WYWW pt	311423WYWW pt	3115145446	3115144461	3115144461	311611R121	311611T121	311611T121
311423WYWW pt	311999WYWW pt	311999WYWW pt	3115145447	3115144471	3115144471	311611R131	311611T131	311611T131
311423WYWW pt	311423WYWW pt	311423WYWW pt	3115145448	3115144481	3115144481	311611R141	311611T141	311611T141
311423WYWW pt	311999WYWW pt	311999WYWW pt	3115145449	3115144491	3115144491	311611R151	311611T151	311611T151
3115111	3115111	3115111	3115145450	3115144501	3115144501	311611R161	311611T161	311611T161
3115111111	3115111111	3115111111	3115145451	3115144511	3115144511	311611R171	311611T171	311611T171
3115111221	3115111221	3115111221	3115145452	3115144521	3115144521	311611R181 pt	311119T111	311119T111
3115111231	3115111231	3115111231	3115145453	3115144531	3115144531	311611R181 pt	311611T181	311611TYWW pt
3115111241	3115111241	3115111241	3115145454	3115144541	3115144541	311611RYWW pt	311119TYWW pt	311119TYWW pt
3115111YWW	3115111YWW	3115111YWW	3115145455	3115144551	3115144551	311611RYWW pt	311611TYWW	311611TYWW
3115115	3115115	3115114 pt	3115145456	3115144561	3115144561	311611W pt	311119W pt	311119W pt
3115115111	3115115111	3115114111 pt	3115145457	3115144571	3115144571	311611WYWW pt	311119WYWW pt	311119WYWW pt
3115115211	3115115211	3115114221 pt	3115145458	3115144581	3115144581	311611WYWW pt	311611TYWW pt	311611TYWW pt
3115115311	3115115311	3115114331 pt	3115145459	3115144591	3115144591	311611WYWW pt	311119WYWW pt	311119WYWW pt
3115115441	3115115441	3115114441	3115145460	3115144601	3115144601	311611WYWW pt	311611TYWW	311611TYWW
3115115451	3115115451	3115114451	3115145461	3115144611	3115144611	3116121	3116121	3116121
3115115461	3115115461	3115114461	3115145462	3115144621	3115144621	3116121111	3116121111	3116121111
3115115471	3115115471	3115114471	3115145463	3115144631	3115144631	311612121	311612121	311612121
3115115481	3115115481	3115114481	3115145464	3115144641	3115144641	311612131	311612131	311612131
3115115YWW	3115115YWW	3115114YWW pt	3115145465	3115144651	3115144651	311612141	311612141	311612141
3115117	3115117	3115117	3115145466	3115144661	3115144661	311612151	311612151	311612151
3115117111	3115117111	3115117111	3115145467	3115144671	3115144671	311612161	311612161	311612161
3115117121	3115117121	3115117121	3115145468	3115144681	3115144681	311612171	311612171	311612171
3115117131	3115117131	3115117131	3115145469	3115144691	3115144691	311612181	311612181	311612181
3115117YWW	3115117YWW	3115117YWW	3115145470	3115144701	3115144701	3116121YWW	3116121YWW	3116121YWW
311511A	311511A	311511A	3115145471	3115144711	3115144711	3116121781	3116121781	3116121781
311511A111	311511A111	311511A111	3115145472	3115144721	3115144721	3116121YWW	3116121YWW	3116121YWW
311511A121	311511A121	311511A121	3115145473	3115144731	3115144731	3116124	3116124	3116124
311511AYWW	311511AYWW	311511AYWW	3115145474	3115144741	3115144741	311612411	311612411	311612411
311511D	311511D	311511D	3115145475	3115144751	3115144751	311612421	311612421	311612421
311511D111	311511D111	311511D111	3115145476	3115144761	3115144761	311612431	311612431	311612431
311511D121	311511D121	311511D121	3115145477	3115144771	3115144771	311612441	311612441	311612441
311511D131	311511D131	311511D131	3115145478	3115144781	3115144781	311612445	311612445	311612445
311511D141	311511D141	311511D141	3115145479					

2002 published	2002 collected	1997 published	2002 published	2002 collected	1997 published	2002 published	2002 collected	1997 published
311612W	311612W	311612W	3117122	3117122	3117122	311812D	311812D	311812D
311612WYWW	311612WYWW	311612WYWW	311712211	311712211	311712211	311812D11	311812D11	311812D11
311612WYWY	311612WYWY	311612WYWY	311712221	311712221	311712221	311812D131	311812D131	311812D131
3116131	3116131	3116131	311712231	311712231	311712231	311812D151	311812D151	311812D151
311613111	311613111	311613111	311712241	311712241	311712241	311812D181	311812D181	311812D181
3116131121	3116131121	3116131121	311712251	311712251	311712251	311812D191	311812D191	311812D191
3116131YVW	3116131YVW	3116131YVW	311712261	311712261	311712261	311812DYVW	311812DYVW	311812DYVW
3116135 pt.	3112251 pt.	3112251 pt.	311712271	311712271	311712271	311812W pt.	311812W	311812W
3116135 pt.	3116134	3116134	311712281	311712281	311712281	311812W pt.	311812W pt.	311812W pt.
3116135111	3116134111	3116134111	3117122881	3117122881	3117122881	311812WYVW pt.	311812WYVW pt.	311812WYVW pt.
3116135221	3116134221	3116134221	3117122891	3117122891	3117122891	311812WYVW pt.	311812WYVW pt.	311812WYVW pt.
3116135243 pt.	3116134241 pt.	3116134241	311712291	31171227B1	3117122991	311812WYVW pt.	311812WYVW pt.	311812WYVW pt.
3116135243 pt.	3116134241 pt.	3116134241	3117122AA1	31171228C1	3117122AA1	311812WYVW pt.	311812WYVW pt.	311812WYVW pt.
3116135251	3116134251	3116134251	3117122AB1	31171228D1	3117122AB1	311812WYVW pt.	311812WYVW pt.	311812WYVW pt.
3116135261	3116134261	3116134261	3117122BC1	31171229E1	3117122BC1	3118130	3118130	3118130
3116135271	3116134271	3116134271	3117122CD1	3117122AF1	3117122CD1	3118130111	3118130111	3118130111
3116135YVW pt.	3112251YVW pt.	3112251YVW pt.	3117122CE1	3117122AG1	3117122CE1	3118130221	3118130221	3118130221
3116135YVW pt.	3116134YVW	3116134YVW	3117122YVW	3117122YVW	3117122YVW	3118130331	3118130331	3118130331
311613W pt.	311225W pt.	311225W pt.	3117123	3117123	3117123	3118130341	3118130341	3118130341
311613WYVW pt.	311613W	311613W	311712311	311712311	311712311	3118130351	3118130351	3118130351
311613WYVW pt.	311225WYVW pt.	311225WYVW pt.	3117123121	3117123121	3117123121	3118130361	3118130361	3118130361
311613WYVW pt.	311613WYVW	311613WYVW	3117123131	3117123131	3117123131	3118130371	3118130371	3118130371
311613WYVW pt.	311225WYVW pt.	311225WYVW pt.	3117123141	3117123141	3117123141	3118130391	3118130391	3118130391
311613WYVW pt.	311613WYVW	311613WYVW	311712321	311712321	311712321	31181303V1	31181303V1	31181303V1
311613WYVW pt.	311225WYVW pt.	311225WYVW pt.	3117123261	3117123261	3117123261	3118130YVW	3118130YVW	3118130YVW
311613WYVW pt.	311613WYVW	311613WYVW	3117123271	3117123271	3117123271	3118130YVW	3118130YVW	3118130YVW
3116151	3116151	3116151	3117123281	3117123281	3117123281	3118212	3118212 pt.	3118212 pt.
311615111	311615111	311615111	3117123291	3117123291	3117123291	311821211	311821211	311821211
3116151221	3116151221	3116151221	31171232A1	31171232A1	31171232A1	311821221	311821221	311821221
3116151331	3116151331	3116151331	31171232B1	31171232B1	31171232B1	3118212331	3118212331	3118212331
3116151441	3116151441	3116151441	31171232C1	31171232C1	31171232C1	3118212341	3118212341	3118212341
3116151551	3116151551	3116151551	31171232D1	31171232D1	31171232D1	3118212391	3118212391	3118212391
3116151YVW	3116151YVW	3116151YVW	31171232E1	31171232E1	31171232E1	3118212YVW	3118212YVW pt.	3118212YVW pt.
3116154	3116154	3116154	3117123YVW	3117123YVW	3117123YVW	3118214	3118214	3118214
3116154111	3116154111	3116154111	3117124	3117124	3117124	3118214111	3118214111	3118214111
3116154121	3116154121	3116154121	311712411	311712411	311712411	3118214221	3118214221	3118214221
3116154YVW	3116154YVW	3116154YVW	3117124121	3117124121	3117124121	3118214331	3118214331	3118214331
3116157	3116157	3116157	3117124131	3117124131	3117124131	3118214341	3118214341	3118214341
3116157111	3116157111	3116157111	3117124141	3117124141	3117124141	3118214351	3118214351	3118214351
3116157221	3116157221	3116157221	3117124211	3117124211	3117124211	3118214361	3118214361	3118214361
3116157331	3116157331	3116157331	3117124221	3117124221	3117124221	3118214371	3118214371	3118214371
3116157341	3116157341	3116157341	3117124231	3117124231	3117124231	3118214381	3118214381	3118214381
3116157YVW	3116157YVW	3116157YVW	3117124311	3117124311	3117124311	3118214391	3118214391	3118214391
311615A	311615A	311615A	3117124YVW	3117124YVW	3117124YVW	3118214YVW	3118214YVW	3118214YVW
311615A111	311615A111	311615A111	311712W	311712W	311712W	311821W	311821W pt.	311821W pt.
311615A121	311615A121	311615A121	311712WYVW	311712WYVW	311712WYVW	311821WYVW	311821WYVW pt.	311821WYVW pt.
311615AYVW	311615AYVW	311615AYVW	311712WYVW	311712WYVW	311712WYVW	311821WYVW	311821WYVW pt.	311821WYVW pt.
311615D	311615D	311615D	3118110	3118110	3118110	3118220	3118220	3118220
311615D111	311615D111	311615D111	3118110111	3118110111	3118110111	3118220121	3118220121	3118220121
311615D121	311615D121	311615D121	3118110121	3118110121	3118110121	3118220211	3118220211	3118220211
311615D131	311615D131	311615D131	3118110131	3118110131	3118110131	3118220231	3118220231	3118220231
311615D141	311615D141	311615D141	3118110141	3118110141	3118110141	3118220241	3118220241	3118220241
311615D151	311615D151	311615D151	3118110151	3118110151	3118110151	3118220251	3118220251	3118220251
311615D161	311615D161	311615D161	3118110161	3118110161	3118110161	3118220261	3118220261	3118220261
311615D171	311615D171	311615D171	31181101V1	31181101V1	31181101V1	3118220271	3118220271	3118220271
311615DYVW	311615DYVW	311615DYVW	3118110YVW	3118110YVW	3118110YVW	3118220YVW	3118220YVW	3118220YVW
311615W	311615W	311615W	3118110YVW	3118110YVW	3118110YVW	3118220YVW	3118220YVW	3118220YVW
311615WYVW	311615WYVW	311615WYVW	3118110YVW	3118110YVW	3118110YVW	3118220YVW	3118220YVW	3118220YVW
311615WYVW	311615WYVW	311615WYVW	3118110YVW	3118110YVW	3118110YVW	3118220YVW	3118220YVW	3118220YVW
3117110	3117110	3117110	3118121	3118121	3118121	3118230 pt.	3118230 pt.	3118230 pt.
3117110111	3117110111	3117110111	3118121111	3118121111	3118121111	3118230 pt.	311999A pt.	311999A pt.
3117110221	3117110221	3117110221	3118121121	3118121121	3118121121	3118230 pt.	311999W pt.	311999W pt.
3117110331	3117110331	3117110331	3118121231	3118121231	3118121231	3118230111	3118230111	3118230111
3117110341	3117110341	3117110341	3118121241	3118121241	3118121241	3118230121	3118230121	3118230121
3117110351	3117110351	3117110351	3118121351	3118121351	3118121351	3118230211	311999A115	311999A115 pt.
3117110461	3117110461	3117110461	3118121361	3118121361	3118121361	3118230231	311999A135	311999A141 pt.
3117110471	3117110471	3117110471	3118121471	3118121471	3118121471	3118230YVW pt.	3118230YVW pt.	3118230YVW pt.
3117110481	3117110481	3117110481	3118121481	3118121481	3118121481	3118230YVW pt.	311999AYVW pt.	311999AYVW pt.
3117110591	3117110591	3117110591	3118121491	3118121491	3118121491	3118230YVW pt.	311999WYVW pt.	311999WYVW pt.
31171106A1	31171106A1	31171106A1	31181214A1	31181214A1	31181214A1	3118230YVW pt.	3118230YVW pt.	3118230YVW pt.
31171107B1	31171107B1	31171107B1	31181214G1	31181214G1	31181214G1	3118230YVW pt.	311999WYVW pt.	311999WYVW pt.
31171107C1	31171107C1	31171107C1	31181214J1	31181214J1	31181214J1	3118230YVW pt.	311999WYVW pt.	311999WYVW pt.
31171107D1	31171107D1	31171107D1	3118121YVW	3118121YVW	3118121YVW	3118300	3118300	3118300
31171107E1	31171107E1	31171107E1	3118125 pt.	3118125	3118125	3118300100	3118300100	3118300100
3117110YVW	3117110YVW	3117110YVW	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
3117110YVW	3117110YVW	3117110YVW	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
3117121	3117121	3117121	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
3117121111	3117121111	3117121111	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
3117121121	3117121121	3117121121	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
3117121131	3117121131	3117121131	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
3117121141	3117121141	3117121141	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
3117121151	3117121151	3117121151	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
3117121161	3117121161	3117121161	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
3117121171	3117121171	3117121171	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
3117121181	3117121181	3117121181	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
3117121191	3117121191	3117121191	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
31171211A1	31171211A1	31171211A1	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
31171211B1	31171211B1	31171211B1	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
31171211C1	31171211C1	31171211C1	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
31171211D1	31171211D1	31171211D1	3118125 pt.	3118125	3118125	3118300YVW	3118300YVW	3118300YVW
31171211E1	31171211E1	31171211E1	3118					



2002 published	2002 collected	1997 published	2002 published	2002 collected	1997 published	2002 published	2002 collected	1997 published
3119197	3119197	3119197	3119414	3119414	3119414	3119910YWW pt	311999AYWV pt	311999AYWV pt
3119197111	3119197111	3119197111	3119414111	3119414111	3119414111	3119910YWW pt	311999AYWV pt	311999AYWV pt
3119197221	3119197221	3119197221	3119414221	3119414221	3119414221	3119910YWW pt	311999AYWV pt	311999AYWV pt
3119197YWW	3119197YWW	3119197YWW	3119414YWW	3119414YWW	3119414YWW	3119910YWW pt	311999AYWV pt	311999AYWV pt
311919W	311919W	311919W	3119417	3119417	3119417	3119911	3119991	3119991
311919WYWW	311919WYWW	311919WYWW	3119417111	3119417111	3119417111	3119911111	3119991111	3119991111
311919WYWWY	311919WYWWY	311919WYWWY	3119417221	3119417221	3119417221	3119911121	3119991121	3119991121
3119201	3119201	3119201	3119417331	3119417331	3119417331	3119911131	3119991131	3119991131
3119201111	3119201111	3119201111	3119417441	3119417441	3119417441	3119911141	3119991141	3119991141
3119201211	3119201211	3119201211	3119417YWW	3119417YWW	3119417YWW	3119911151	3119991151	3119991151
3119201331	3119201331	3119201331	311941W	311941W	311941W	3119911YWW	3119991YWW	3119991YWW
3119201YWW	3119201YWW	3119201YWW	311941WYWW	311941WYWW	311941WYWW	3119994	3119994	3119994
3119205 pt	3119204	3119204	311941WYWWY	311941WYWWY	311941WYWWY	3119994111	3119994111	3119994111
3119205 pt	3119424 pt	3119424 pt	3119421	3119421	3119421	3119994121	3119994121	3119994121
3119205111	3119204111	3119204111	3119421111	3119421111	3119421111	3119994YWW	3119994YWW	3119994YWW
3119205121	3119204121	3119204121	3119421121	3119421121	3119421121	3119997	3119997	3119997
3119205131	3119424141	3119424141	3119421131	3119421131	3119421131	3119997111	3119997111	3119997111
3119205YWW pt	3119204YWW	3119204YWW	3119421241	3119421241	3119421241	3119997121	3119997121	3119997121
3119205YWW pt	3119424YWW pt	3119424YWW pt	3119421351	3119421351	3119421351	3119997131	3119997131	3119997131
3119207	3119207	3119207	3119421YWW	3119421YWW	3119421YWW	3119997141	3119997141	3119997141
3119207111	3119207111	3119207111	3119425 pt	3119307 pt	3119307 pt	3119997YWW	3119997YWW	3119997YWW
3119207221	3119207221	3119207221	3119425 pt	3119425 pt	3119425 pt	311999B pt	311999A pt	311999A pt
3119207231	3119207231	3119207231	3119425111	3119425111	3119425111	311999B pt	311999B pt	311999D pt
3119207YWW	3119207YWW	3119207YWW	3119425121	3119425121	3119425121	311999B11 pt	311999A113 pt	311999A111 pt
311920W pt	311920W	311920W	3119425131	3119425131	3119425131	311999B111 pt	311999B111 pt	311999D131 pt
311920W pt	311942W pt	311942W pt	3119425151	3119307131	3119307131	311999B121 pt	311999A123 pt	311999A121 pt
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311920WYWW pt	311942WYWW	311942WYWW	3119427	3119427	3119427	311999B131 pt	311999B121 pt	311999D141 pt
311920WYWWY pt	311920WYWWY	311920WYWWY	3119427111	3119427111	3119427111	311999B131 pt	311999B131 pt	311999D141 pt
311920WYWWY pt	311942WYWWY	311942WYWWY	3119427121	3119427121	3119427121	311999B141 pt	311999B131 pt	311999D151 pt
3119301	3119301	3119301	3119427131	3119427131	3119427131	311999B141 pt	311999B143 pt	311999A151 pt
3119301111	3119301111	3119301111	3119427241	3119427241	3119427241	311999B141 pt	311999A143 pt	311999A161 pt
3119301121	3119301121	3119301121	3119427251	3119427251	3119427251	311999B1YWW pt	311999AYWV pt	311999AYWV pt
3119301YWW	3119301YWW	3119301YWW	3119427YWW	3119427YWW	3119427YWW	311999BYWW pt	311999BYWW pt	311999DYWW pt
3119304	3119304	3119304	311942W pt	311930W pt	311930W pt	311999G	311999G	311999G
3119304111	3119304111	3119304111	311942W pt	311942W pt	311942W pt	311999G111	311999G111	311999G111
3119304121	3119304121	3119304121	311942WYWW pt	312120W pt	312120W pt	311999G121	311999G121	311999G121
3119304131	3119304131	3119304131	311942WYWW pt	311930WYWW pt	311930WYWW pt	311999G131	311999G131	311999G131
3119304141	3119304141	3119304141	311942WYWWY pt	311942WYWWY pt	311942WYWWY pt	311999G141	311999G141	311999G141
3119304151	3119304151	3119304151	311942WYWWY pt	311930WYWWY pt	311930WYWWY pt	311999G151	311999G151	311999G151
3119304161	3119304161	3119304161	311942WYWWY pt	311942WYWWY pt	311942WYWWY pt	311999G161	311999G161	311999G161
3119304YWW	3119304YWW	3119304YWW	3119910 pt	3118231 pt	3118230 pt	311999G171	311999G171	311999G171
3119305	3121117	3121117	3119910 pt	311823W	3118230 pt	311999G181	311999G181	311999G181
3119305111	3121117111	3121117111	3119910 pt	3119910	3119910	311999G181	311999G181	311999G181
3119305121	3121117121	3121117121	3119910 pt	311999A pt	311999A pt	311999G181	311999G181	311999G181
3119305YWW	3121117YWW	3121117YWW	3119910 pt	311999W pt	311999W pt	311999G181	311999G181	311999G181
3119308	3119307 pt	3119307 pt	3119910111	3119910111	3119910111	311999G181	311999G181	311999G181
3119308111	3119307111	3119307111	3119910221	3119910221	3119910221	311999G181	311999G181	311999G181
3119308121	3119307121	3119307121	3119910331	3119910331	3119910331	311999G181	311999G181	311999G181
3119308141	3119307141	3119307141	3119910441	3119910441	3119910441	311999G181	311999G181	311999G181
3119308YWW	3119307YWW pt	3119307YWW pt	3119910551	3119910551	3119910551	311999G181	311999G181	311999G181
311930W pt	311930W pt	311930W pt	3119910561	3119910561	3119910561	311999G181	311999G181	311999G181
311930W pt	312111W pt	312111W pt	3119910671	3119910671	3119910671	311999G181	311999G181	311999G181
311930WYWW pt	311930WYWW pt	311930WYWW pt	3119910781	3119910781	3119910781	311999G181	311999G181	311999G181
311930WYWW pt	312111WYWW pt	312111WYWW pt	3119910811 pt	3118231211 pt	3118230221	311999G181	311999G181	311999G181
311930WYWWY pt	311930WYWWY pt	311930WYWWY pt	3119910811 pt	3118231211 pt	3118230331	311999G181	311999G181	311999G181
311930WYWWY pt	312111WYWWY pt	312111WYWWY pt	3119910911 pt	3118231321 pt	3118230451	311999G181	311999G181	311999G181
3119411	3119411	3119411	3119910911 pt	3118231321 pt	3118230461	311999G181	311999G181	311999G181
3119411111	3119411111	3119411111	3119910A11 pt	311999A125 pt	311999A121 pt	311999G181	311999G181	311999G181
3119411121	3119411121	3119411121	3119910A11 pt	311999A125 pt	311999A131 pt	311999G181	311999G181	311999G181
3119411131	3119411131	3119411131	3119910A21 pt	311999A145 pt	311999A151 pt	311999G181	311999G181	311999G181
311941YWW	311941YWW	311941YWW	3119910A21 pt	311999A145 pt	311999A161 pt	311999G181	311999G181	311999G181
			3119910YWW pt	311823WYWW pt	3118230YWW pt	311999G181	311999G181	311999G181
			3119910YWW	3119910YWW	3119910YWW	311999G181	311999G181	311999G181

