

**From:** Mauricio Gonzalez de la Fuente  
**Sent:** Tuesday, December 09, 1997 7:04 PM  
**To:** Cameron Myhrvold; Thomas Koll  
**Cc:** Georges Nahon; Paul Sciame; Jeff Dossett; Ken Goetsch; Ron Wollum; Michael Gray; Stephen Wu; Nancy Ritzenthaler; Kevin Cherry; Mark Hayes  
**Subject:** RE: SUN and top isps, telcos

Thomas, AOL has virtually no SUN. Most of the operation is run with DEC and HP boxes. Perhaps the below is helpful for other parts of your slide deck. Let me know if I can help in any other way.

Contents:

1. Server Platforms for hosting at AOL
2. IE Share (Forecast for FY98) at AOL

**1. Serve Platforms for Content Hosting (AOL)**  
**Content Hosting Server Platforms At America Online**

AOL Content Property	URL	Audience	Server
<b>Microsoft Servers</b>			
ABC News at AOL	www.abcnews.aol.com	News	Microsoft-IIS/2.0
The Motley Fool	www.fool.com	Personal Finance	Microsoft-IIS/3.0
InterZine	www.interzine.com	Sports	Microsoft-IIS/3.0
The Knot	www.theknot.com	Womens	Microsoft-IIS/3.0
<b>Proprietary Servers (Unix)</b>			
PrimeHost	www.primehost.com	Web Hosting	NaviServer/2.0 AOLserver/2.1
Hecklers Online	www.hecklers.com	Webzine	NaviServer/2.0 AOLserver/2.11
Multimedia Showcase AOL	multimedia.aol.com	Commerce	NaviServer/2.0 AOLserver/2.2
Digital Cities	digitalcity.com	Lifestyle	NaviServer/2.0 AOLserver/2.2.1
<b>Apache (Share Ware)</b>			
The Hub	www.thehub.com	Lifestyle	Apache/1.1.0
Astronet	www.astronet.com	Lifestyle	Apache/1.2.1
World Play	www.worldplay.com	Entertainment	Apache/1.2b7
<b>Competing Servers</b>			
Real Fans	www.realfans.com	Sports	Netscape-Enterprise/2.01
Preview Travel	www.previewtravel.com	Travel	Netscape-Enterprise/3.0
Entertainment Asylum	www.asylum.com	Entertainment	Netscape-Enterprise/3.01a
Thrive	www.thriveonline.com	Lifestyle	Open-Market-Secure-WebServer/V2.
AOL NetMarket (CUC)	www.netmarket.com	Commerce	Open-Market-Secure-WebServer/V2.1.

**2. IE Share (Forecast for FY98) at AOL**



MS98 0112742  
 CONFIDENTIAL

**Browser Usage**

	Forecast					
	Q3-FY97	Q4-FY97	Q1-FY98	Q2-FY98	Q3-FY98	Q4-FY98
Win32	35%	40%	60%	65%	70%	75%
Win16	55%	51%	35%	30%	26%	21%
Mac	10%	9%	5%	5%	4%	4%
	100%	100%	100%	100%	100%	100%

**Internet Explorer Status**

	Forecast					
	Q3-FY97	Q4-FY97	Q1-FY98	Q2-FY98	Q3-FY98	Q4-FY98
AOL Subscriber Base	7,700,000	8,630,000	9,000,000	10,000,000	14,000,000	15,000,000
Distributed	1,985,496	938,182	4,576,322	1,000,000	<del>4,000,000</del>	1,000,000
IE Share (Users)	1,985,496	2,923,678	7,500,000	8,500,000	12,500,000	13,500,000
Win32	694,924	1,169,471	4,500,000	5,525,000	8,750,000	10,125,000
Win16	1,092,023	1,491,076	2,625,000	2,550,000	3,250,000	2,835,000
Mac	198,550	263,131	375,000	425,000	437,500	472,500
IE Share (%)	26%	34%	83%	85%	89%	90%

AOL force led the browser to subscriber base

CompuServe acquisition

-----Original Message-----

From: Cameron Myhrvold  
 Sent: Tuesday, December 08, 1997 5:17 PM  
 To: Thomas Koll  
 Cc: Georges Nahon; Paul Sciamé; Jeff Dosssett; Ken Goetsch; Ron Wollum; Michael Gray; Stephen Wu; Nancy Ritzenthaler; Kevin Cherry; Mark Hayes; Mauricio Gonzalez de la Fuente  
 Subject: RE: SUN and top isps, telcos  
 Importance: High

Everything seems to need to be done this week and many of people are out...

Jeff, Paul, George, guys, I would really love to help out Thomas. Can we please help by supplying information on which of our accounts are big Sun users.

I know AT&T runs their Internet stuff on Sun and I would guess that most Software.Com customers run on Sun machines. We had heard that the Swedish Post was one of their larger customers.

I know this is short notice but we should try and help. I REALLY appreciate the effort. Going forward we should know this kind of info.

Thanks!  
 Cam

-----Original Message-----

From: Thomas Koll  
 Sent: Tuesday, December 09, 1997 2:09 PM  
 To: Cameron Myhrvold  
 Subject: SUN and top isps, telcos

I am still pretty much in the dark who the big ISPs and telcos are that are hardcore SUN users (except in the most general terms). Do you have a top account overview or can you have that done as part of your telco market view. It would be very helpful to be included in the SUN analysis. Dan Bourgoin is also trying to write a slide for me on the overall ISP market.

I need to close the presentation basically Thursday night.

I appreciate your help.

MS98 0112743  
 CONFIDENTIAL