

**From:** Yusuf Mehdi  
**Sent:** Thursday, April 16, 1998 7:53 PM  
**To:** Randy Haas; Robert Bennett  
**Subject:** RE: IE share

*we've been quoting 40-45%. the latter is not well understood as most think it is 40.*

*48 is a big number and implies that we have caught netscape (barring my seeing the other data.) obviously this is huge news that i want to deliver in the most impactful and timely way. in addition there is some legal issues that i must synch with heiner before doing any of this.*

*so in the absence of my talking to him, you should tell maffei to say the following:*

*"we're well above 40% now and our share has continued to grow inspite of nscp's move to offer nav for free." and nothing more.*

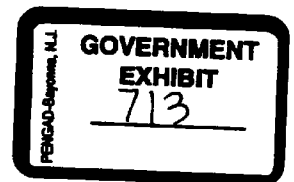
-----Original Message-----

**From:** Randy Haas  
**Sent:** Thursday, April 16, 1998 2:08 PM  
**To:** Yusuf Mehdi; Robert Bennett  
**Subject:** IE share  
**Importance:** High

I've gotten the IE share figures from Kumar. Including AOL, our share from call-downs is 48% (assuming 92% of AOL is upgraded) and the hits to top web sites is 45%. I just want to confirm with you that I will communicate this range to Greg Maffei in a prep meeting for next week's earnings release. What have you been quoting for browser share in PR lately?

**Randy**

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