

Concentric Network Corporation

Microsoft referral reporting

Period of 03/01/98-03/31/98

5/12/98

Microsoft North American Collections

P.O. Box 844505

Dallas, TX 75284-4505

Microsoft License #: 200AT-7087

Referral fee calculation:

A.	Total new ISP subscriber for the month	3025	x	\$ 35.00	=	\$ 105,875.00
B.	Previously reported ISP subscriber accounts lasting <60 days which terminate during the month	-3173	x	\$ 35.00	=	\$(111,055.00)
C.	Total fees dues					\$ (5,180.00)
D.	Less deductions for "competitive upgrades" of Internet Explorer					0

E.	Total number of non MS web browsers distributed monthly through all channels:	(1,345)
F.	Total number of copies of Internet Explorer distributed through all channels were Internet Explorer is distributed as the only web browser:	37,855
G.	Total number of "competitive upgrade" copies of Internet Explorer shipped - external media:	-
H.	Total number of "competitive upgrade" copies of Internet Explorer shipped - electronic:	-

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Revenue Manager

408/343-2235



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Concentric Network Corporation

Microsoft referral reporting

Period of 04/01/98-04/10/98

5/12/98

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P.O. Box 844505

Dallas, TX 75284-4505

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Referral fee calculation:			
A.	Total new ISP subscriber for the month	888 x \$ 35.00 =	\$ 31,080.00
B.	Previously reported ISP subscriber accounts lasting <60 days which terminate during the month	-1157 x \$ 35.00 =	\$ (40,495.00)
C.	Total fees dues		\$ (9,415.00)
D.	Less deductions for "competitive upgrades" of Internet Explorer		0

E.	Total number of non MS web browsers distributed monthly through all channels:	(506)
F.	Total number of copies of Internet Explorer distributed through all channels were Internet Explorer is distributed as the only web browser:	907
G.	Total number of "competitive upgrade" copies of Internet Explorer shipped - external media:	-
H.	Total number of "competitive upgrade" copies of Internet Explorer shipped - electronic:	-

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Revenue Manager

408/343-2235

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Period of 04/11/98-04/30/98

5/12/98

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P.O. Box 844505

Dallas, TX 75284-4505

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Referral fee calculation:	
A. Total new ISP subscriber for the month	<u>1327 x \$ 10.00 = \$ 13,270.00</u>
B. Previously reported ISP subscriber accounts lasting <60 days which terminate during the month	<u>-1667 x \$ 10.00 = \$ (16,670.00)</u>
C. Total fees dues	<u>\$ (3,400.00)</u>
D. Less deductions for "competitive upgrades" of Internet Explorer	<u>0</u>

E. Total number of non MS web browsers distributed monthly through all channels:	<u>(391)</u>
F. Total number of copies of Internet Explorer distributed through all channels were Internet Explorer is distributed as the only web browser:	<u>1,534</u>
G. Total number of "competitive upgrade" copies of Internet Explorer shipped - external media:	<u>-</u>
H. Total number of "competitive upgrade" copies of Internet Explorer shipped - electronic:	<u>-</u>

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Revenue Manager

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