

[Fwd: [Fwd: Netscape POS Report Due]]

Subject: [Fwd: [Fwd: Netscape POS Report Due]]
Date: Mon, 15 Sep 1997 14:23:12 -0700
From: poppy@netscape.com (Poppy Davies)
Organization: Netscape Communications
To: amman@netscape.com

Subject: [Fwd: Netscape POS Report Due]
Date: Mon, 15 Sep 1997 12:43:05 -0700
From: jared@netscape.com (Jared Camp)
Organization: Netscape Communications Corporation
To: poppy@netscape.com, kk@netscape.com

Jared Camp
Channel Renewals Representative
Netscape Communications Corporation
Phone: 415.937.2482
Fax: 415.937.2112
Email: jared@netscape.com

Subject: Re: Netscape POS Report Due
Date: Mon, 15 Sep 1997 15:36:14 -0400
From: Jim Gile <jim@wsg.net>
To: jared@netscape.com

>Date: Mon, 12 May 1997 11:58:36 -0400
>To: justin@netscape.com
>From: Jim Gile <jim@wsg.net>
>Subject: Re: Netscape POS Report Due
>
>Justin,
>
>Unfortunately, we have decided to stop distributing Netscape Navigator as
our dialup kit. For a smaller service provider like ourselves, it has
become difficult to justify the cost of Netscape (\$20 per copy) as compared
to IE at \$0.00 a copy. As of my last POS report, we had distributed a total
of 80 licenses, with 20 remaining. I will submit the final count to you by
June, and then pay for any licenses beyond the prepaid 100.
>
>At this point we will no longer distribute any Netscape Navigator software.
>
>Thank you for help up to this point. And again, we regret that we have to
make this decision and will continue to root for Netscape as it competes
with Bill Gates crew....
>
>Sincerely,
>
>Jim Gile
>Webmaster
>Web Services Group
>



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