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NORTH AMERICAN SECURITIES ADMINISTRATORS ASSOCIATION, INC.

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CHAIRMAN'S
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June 18, 2007

VIA HAND

The Honorable Christopher Cox
Chairman
U.S. Securities & Exchange Commission
100 F Street, NE
Washington, DC 20007

Dear Chairman Cox:

We appreciate the time you gave us today to discuss the regulation of broker-dealers who offer investment advice outside the protections of the Investment Advisers Act. As we indicated, this issue is a major priority for NASAA and the Consumer Federation of America (CFA), and hope our meeting today was an important step forward to further dialogue with the Commission during its deliberations on the nature and scope of potential rulemaking or interpretations.

As a follow up to our meeting, we look forward to having our staff working together with SEC staff. In this regard, you recommended we enter into more detailed discussions with one representative from the Division of Investment Management (Robert Plaze) and one person from the Division of Market Regulation that you would designate at a later time, as well as secondary contacts with each Division. The NASAA staff representatives who will be our primary participants are Rex Staples, General Counsel, and Joey Brady, Associate General Counsel. Please inform us of the names of any additional SEC staff with whom Rex and Joey should meet with on this important issue.

We appreciate your attention to this request and look forward to working with the Commission to help resolve the array of investor protection issues associated with fee-based brokerage accounts.

I'll look forward to meeting with you again in the near future as we continue plans for the Senior Summit in September.

With kindest regards,

Joseph P. Borg, Esq.
President

cc: Karen Tyler, NASAA President-elect
Patricia D. Struck, NASAA Past President
Barbara Roper, CFA Director of Investor Protection