

1 UNITED STATES COURT OF APPEALS
2 FOR THE SECOND CIRCUIT

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5
6 August Term, 2004

7
8 (Argued September 28, 2004 Decided April 26, 2005
9 Amended June 27, 2005)

10
11 Docket No. 03-40977

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15 EDWARD JOHN MCCARTHY,

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17 Petitioner,

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19 v.

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21 SECURITIES AND EXCHANGE COMMISSION,

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23 Respondent.

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27 Before:

28 CARDAMONE, POOLER, and WESLEY,
29 Circuit Judges.

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33 Edward John McCarthy petitions for review of the September
34 26, 2003 order of the Securities and Exchange Commission
35 upholding the New York Stock Exchange Board's determination that
36 he was guilty of violations of the Securities Exchange Act of
37 1934 and related brokerage rules. Appellant claims the
38 Commission's determination is not supported by substantial
39 evidence and violates his right to due process. He also
40 challenges the penalty of a two-year suspension imposed by the
41 Stock Exchange Board and affirmed by the Commission.

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43 Petition denied, in part, granted, in part, and penalty
44 vacated and remanded, in part.
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GEORGE BRUNELLE, New York, New York (Suzanne E. Auletta, Brunelle & Hadjikow, P.C., New York, New York, of counsel), for Petitioner.

MICHAEL A. CONLEY, Washington, D.C. (Giovanni P. Prezioso, Eric Summergrad, Mark Pennington, Meyer Eisenberg, Securities and Exchange Commission, Washington, D.C., of counsel), for Respondent.

1 CARDAMONE, Circuit Judge:

2 Congress passed the Securities Exchange Act of 1934 (Act) so
3 that investors might have confidence in the integrity of floor
4 traders operating on the New York Stock Exchange (NYSE or Stock
5 Exchange), who by virtue of their position enjoy advantages that
6 the investing public does not. This appeal brings before us a
7 conviction against a floor broker for violating various
8 provisions of the Act and its related regulations. Insofar as
9 the broker's petition challenges his conviction, the petition is
10 denied. But the two-year suspension upheld by the Securities and
11 Exchange Commission (SEC or Commission), although a matter within
12 the SEC's discretion, presents a case where the Commission gave
13 no meaningful reasons in support of its decision. With respect
14 to the suspension imposed, therefore, the petition is granted,
15 and the SEC's affirmance of that portion of the sanction is
16 vacated and the case remanded to the Commission for further
17 proceedings consistent with this opinion. In all other respects,
18 the petition is denied.

19 Edward John McCarthy (petitioner or appellant) petitions
20 from the September 26, 2003 order of the Securities and Exchange
21 Commission upholding the New York Stock Exchange Board's (Board)
22 determination that he was guilty of numerous violations of the
23 Securities Exchange Act of 1934 and related brokerage rules.
24 McCarthy contends that the SEC's decision is not supported by
25 substantial evidence and violates his right to due process. He
26 also challenges the penalty of a two-year suspension, imposed by

1 the Stock Exchange Board and affirmed by the SEC, on the ground
2 that the penalty is inappropriately punitive under the
3 circumstances of his case. McCarthy petitions this Court to
4 reverse the Commission's determination of his guilt and vacate
5 the two-year suspension imposed upon him.

6 For the reasons set forth below, we conclude that McCarthy's
7 evidentiary and due process claims are procedurally barred, hence
8 his petition challenging the Commission's decision finding him
9 guilty of violating the Securities Exchange Act is denied.
10 Insofar as the petition challenges the Commission's decision to
11 uphold McCarthy's two-year suspension imposed by the Stock
12 Exchange Board, we grant the petition and remand this case to the
13 Commission for further proceedings consistent with this opinion.

14 BACKGROUND

15 A. The Oakford Trades

16 The facts presented by this petition bring before us another
17 chapter in the criminal and regulatory prosecution of those
18 involved in the so-called "Oakford scandal" in the 1990s. The
19 Oakford Corporation (Oakford) was a Manhattan-based securities
20 trading company that conspired with several floor traders at the
21 NYSE by giving the brokers a beneficial interest in the Oakford
22 account -- that is, a share of net profits from trades made in
23 the account -- in return for which the brokers used their
24 investment discretion for Oakford's benefit. See United States
25 v. Oakford Corp., 79 F. Supp. 2d 357, 358-59 (S.D.N.Y. 1999).
26 Several Oakford principals and brokers were found criminally

1 liable for their role in the scheme. See id. In this case, we
2 are concerned with an actor whose role in the scheme was of a
3 relatively minor nature.

4 We recite briefly the relevant facts. McCarthy is an
5 independent broker trading on the floor of the Stock Exchange.
6 In June 1995, 16 months after he began operating as an
7 independent broker, and at that time age 31, he began executing
8 trades for Oakford. Petitioner consistently billed Oakford for
9 his brokerage services in an amount equal to 70 percent of the
10 net profits of these trades, and Oakford consistently paid him
11 close to that amount. When Oakford began paying McCarthy less
12 than 70 percent -- as a result of previously undisclosed clearing
13 fees that Oakford deducted from McCarthy's fee prior to payment
14 -- McCarthy called one of Oakford's principals, Bill Killeen, and
15 asked why the payment was less than what McCarthy thought he was
16 entitled to. Following this, at Killeen's instruction, McCarthy
17 billed Oakford for an amount equal to the total net profit on his
18 trades. The actual amount Oakford paid him continued to be about
19 70 percent of the net profit. Oakford was not billed for trades
20 that resulted in a net loss.

21 Some of the particulars of McCarthy's trading transgressions
22 are as follows. Of the 21 days of trading records contained in
23 the record on appeal, there is evidence that on four occasions
24 petitioner executed trades without objection from Oakford even
25 though the trades were not authorized by Oakford. This conduct
26 indicates that McCarthy exercised his own discretion when trading

1 for the Oakford account. On numerous occasions McCarthy
2 benefitted Oakford by "crossing trades" -- that is, he executed
3 another customer's order by buying or selling securities from the
4 Oakford account for Oakford's benefit -- and "trading ahead" --
5 that is, McCarthy held orders for Oakford and another customer
6 for the same stock and fulfilled the Oakford order first to allow
7 Oakford to reap the benefit of the increase in price caused by
8 the subsequent execution of the other customer's order.

9 Petitioner also failed to keep adequate records, especially
10 by not time-stamping some order tickets and, on seven occasions,
11 time-stamping the order tickets after the trades had been placed,
12 suggesting that he may have executed the trades before receiving
13 the orders to make such trades. McCarthy's records also lacked
14 certain information on the Oakford account required by federal
15 securities law and NYSE rules, such as the number of shares
16 traded, the price of those shares, and whether the transfers were
17 purchases or sales. Although petitioner employed a clerk to
18 prepare bills for his other clients, he prepared the Oakford
19 bills himself. He stopped handling trades for Oakford in March
20 1996, after performing that service for nine months.

21 B. Proceedings Below

22 On June 30, 2000 the Stock Exchange's Division of
23 Enforcement brought charges against petitioner alleging that he
24 had violated the following statutes and regulations governing the
25 conduct of brokers: (1) Section 11a(1) of the Securities
26 Exchange Act of 1934, 15 U.S.C. § 78k(a)(1) (1994), SEC Rule 11a-

1 1(a) (codified at 17 C.F.R. § 240.11a-1(a)), and NYSE Rule 95(a),
2 which collectively prohibit trading on an account in which a
3 broker has an impermissible interest, or on an account over which
4 the broker exercises investment discretion; (2) SEC Rules 17a-3
5 and 17a-4 (codified at 17 C.F.R. §§ 240.17a-3 and 240.17a-4) and
6 NYSE Rules 123 and 440, which require brokers to make and
7 preserve certain records; and (3) NYSE Rules 91 and 92, which
8 prohibit a broker from "crossing trades" and "trading ahead,"
9 respectively.

10 Specifically, the Enforcement Division alleged that
11 McCarthy: (1) had an impermissible interest in the Oakford
12 account because he was paid a percentage of the net profits; (2)
13 engaged in discretionary trading by placing orders without
14 Oakford's consent and placing orders before time-stamping an
15 order ticket; (3) crossed trades and traded ahead for Oakford's
16 benefit; and (4) violated Stock Exchange record keeping
17 requirements by failing to time-stamp several of his Oakford
18 trades and neglecting to record and preserve other necessary
19 information.

20 A Stock Exchange Hearing Panel took testimony in the matter
21 and issued a decision on September 10, 2001 finding McCarthy not
22 guilty on all charges filed against him, except those charging
23 him with failing to keep proper records. In re Edward John
24 McCarthy, Decision 01-106, 2001 WL 34056013, at *4-*5 (N.Y.S.E.
25 Hearing Panel Sept. 10, 2001). The Hearing Panel concluded that
26 the Enforcement Division had failed to sustain its burden of

1 proof with respect to the charges of discretionary trading and
2 trading on an account in which McCarthy had an interest. Id. at
3 *4. It was of the view that McCarthy was an inexperienced floor
4 broker who "simply received whatever his clients were willing to
5 pay for his services," not realizing that his compensation was
6 directly linked to net profits. Id.

7 The Hearing Panel also concluded that the meaning of having
8 an impermissible "interest" in an account was unclear at the time
9 of the violations. On October 6, 1998 the Stock Exchange,
10 prompted by an August 21, 1998 letter from SEC Director of Market
11 Regulation Richard Lindsey, issued NYSE Information Memo 98-34,
12 stating that an impermissible "interest" for purposes of Rule
13 11a-1(a) was "any compensation arrangement that results in the
14 member's sharing in the trading profits or trading losses of a
15 customer's account, however structured and regardless of the
16 extent of sharing in such profits or losses." The Hearing Panel
17 determined that at the time McCarthy was trading for Oakford in
18 1995-96 it was generally understood by members of the Stock
19 Exchange that simply being paid more by a customer based on
20 greater profitability of trades, absent an express agreement to
21 do so or some kind of ownership interest in the account, was not
22 prohibited under Rule 11a-1(a). Id. at *3-*4.

23 The Hearing Panel further held there was insufficient
24 evidence to conclude that McCarthy had engaged in discretionary
25 trading, especially since there were other possible explanations
26 for his behavior, including inadequate record keeping. Id. at

1 *4. It therefore found petitioner guilty only of record keeping
2 violations, censured him, and fined him \$7,500. Id. at *5.

3 The Enforcement Division appealed the Panel's decision to
4 the Stock Exchange Board on October 23, 2001. After hearing
5 further testimony by McCarthy, the Board's Committee for Review
6 reversed the Hearing Panel's not-guilty findings and remanded the
7 case to the Hearing Panel for a new penalty determination. In re
8 Edward John McCarthy, 2002 WL 31895284, at *1 (N.Y.S.E. Apr. 4,
9 2002). On remand, the Hearing Panel repeated its belief that
10 petitioner was a relatively young and inexperienced broker at the
11 time of the violative conduct, which occurred at "a time of
12 regulatory confusion concerning commissions and interest in
13 accounts." In re Edward John McCarthy, Decision 01-106, 2002 WL
14 31874859, at *1 (N.Y.S.E. Hearing Panel July 9, 2002). The
15 Hearing Panel once again concluded that McCarthy's wrongdoing was
16 more a function of his inexperience than a deliberate decision to
17 violate Exchange rules. Id. Thus, the Hearing Panel retained
18 the penalty of censure, but it increased the fine from \$7,500 to
19 \$75,000. Id.

20 The Enforcement Division again appealed to the Board, which
21 sustained the penalty of censure and the \$75,000 fine and added a
22 two-year suspension from membership in the NYSE and employment on
23 the Stock Exchange floor. In re Edward John McCarthy, 2002 WL
24 31895283, at *1 (N.Y.S.E. Dec. 5, 2002). The Board offered no
25 explanation for its decision to suspend McCarthy, other than to
26 explain that it thought the penalty appropriate "in light of

1 Exchange precedent and the particular facts and circumstances of
2 this case." Id.

3 Petitioner then appealed to the SEC. The Commission
4 reviewed the extensive record developed by the Hearing Panel and
5 the Board and affirmed the finding of guilty on all charges and
6 the penalty. In re Edward John McCarthy, Exchange Act Release
7 No. 48,554, 81 S.E.C. Docket 465, 2003 WL 22233276 (Sept. 26,
8 2003). The Commission found appellant "shared with Oakford in
9 the economic risk of the trades," and rejected his explanation
10 that "he simply complied with a customer's request to calculate
11 the customer's profits, . . . [and] although he billed Oakford
12 based on the profits generated by his trading for the account, he
13 believed he would be paid whatever Oakford wanted to pay." Id.
14 at *5. Rather, the Commission concluded that McCarthy had an
15 actual agreement with Oakford to share in profits and losses, id.
16 at *5-*6, and that this constituted an ownership interest in the
17 account that McCarthy knew, or should have known, was
18 impermissible, even under pre-1998 interpretations of Rule 11a-
19 1(a). Id. at *10.

20 The SEC also ruled that appellant engaged in discretionary
21 trading. It based this finding on his practice of executing
22 trades contrary to Oakford's instructions and executing trades
23 before time-stamping orders from Oakford. The SEC concluded that
24 petitioner used a floor broker's advantage to execute profitable
25 trades for Oakford at opportune times. Id. at *6. The
26 Commission also concluded that because McCarthy had an

1 impermissible interest in the Oakford account, his practice of
2 crossing trades and trading ahead for Oakford's benefit was a
3 violation of the Securities Exchange Act. Id. at *7. Moreover,
4 the Commission upheld the Hearing Panel's and the Board's
5 findings that McCarthy was guilty of record keeping violations.
6 Id. at *7-*8. McCarthy concedes the record keeping violations,
7 but appeals the guilty findings made on the other charges.

8 Finally, the Commission, acting under § 19(e) of the
9 Securities Exchange Act, 15 U.S.C. § 78s(e), upheld the sanctions
10 imposed by the Stock Exchange Board, including the censure, fine,
11 and two-year suspension. The Commission determined that the
12 suspension and fine were justified to "hold . . . floor brokers
13 to the highest standards of honesty and integrity," id. at *9, in
14 particular because

15 McCarthy violated the principles of
16 commercial honor and trust that are the
17 hallmark of the exchange auction market
18 system. His violations go to the heart of
19 the duties a floor broker owes a customer.
20 He used the time and place advantages
21 available to him in his position as a floor
22 broker to advantage the Oakford account, an
23 account in which he had an interest and over
24 which he exercised investment discretion. He
25 placed his own interest above the interests
26 of his customers [through] numerous improper
27 trades that occurred over the course of
28 nearly a year.

29
30 Id. at *10-*11. The Commission found that in light of the
31 seriousness of McCarthy's misconduct and the temporary nature of
32 the trading ban, further consideration of mitigating factors was
33 unwarranted. Id. at *11.

1 DISCUSSION

2 Appellant asks us to consider whether the Commission: (1)
3 erred in not overturning the Board's summary reversals of the
4 Hearing Panel and in not remanding the case to compel the Board
5 to give a reasoned opinion; (2) denied him due process by
6 applying its 1998 interpretation of Rule 11a-1(a) to conduct that
7 occurred in 1995 and 1996; (3) incorrectly concluded that he
8 traded on an account in which he held an impermissible interest
9 based on a finding not supported by substantial evidence; and (4)
10 abused its discretion by affirming the sanctions meted out by the
11 Board.

12 I Failure to Challenge the Discretionary Trading Conviction

13 A. Obligations of Appellate Counsel

14 In his opening brief before this Court, petitioner did not
15 challenge the SEC's determination that he engaged in
16 discretionary trading. He commented on the discretionary trading
17 charge in his recitation of the factual background, but did not
18 dispute the Commission's discretionary trading findings as
19 unsupported by substantial evidence, violating due process, or on
20 any other ground. Instead, the charge of discretionary trading
21 is made the centerpiece of appellant's reply brief.

22 We think it reasonable to hold appellate counsel to a
23 standard that obliges a lawyer to include his most cogent
24 arguments in his opening brief, upon pain of otherwise finding
25 them waived. See D'Alessio v. Sec. & Exch. Comm'n, 380 F.3d 112,
26 120 n.11 (2d Cir. 2004); Booking v. Gen. Star Mgmt. Co., 254 F.3d

1 414, 418 (2d Cir. 2001). Thus, arguments not raised in an
2 appellant's opening brief, but only in his reply brief, are not
3 properly before an appellate court even when the same arguments
4 were raised in the trial court. See Knipe v. Skinner, 999 F.2d
5 708, 711 (2d Cir. 1993). Compliance with Rule 28(a)(9) of the
6 Federal Rules of Appellate Procedure requires an appellant to
7 state his contentions and provide reasons for them. Adhering to
8 this Rule promotes the orderly briefing and consideration of
9 appeals. See Mitchell v. Fishbein, 377 F.3d 157, 164 (2d Cir.
10 2004).

11 In his reply brief petitioner contends that the challenge to
12 his trading conviction was "subsumed" within his overall
13 challenge to the procedural fairness and evidentiary basis of the
14 Commission's decision. Quite the contrary, the due process and
15 evidentiary challenges raised in the opening brief related solely
16 to his contention that he did not have an impermissible interest
17 in the Oakford account. To the extent that an unexpressed
18 challenge to the discretionary trading conviction may have been
19 hidden between the lines of petitioner's brief, it is not our
20 obligation to ferret out a party's arguments. That, after all,
21 is the purpose of briefing.

22 Discretionary trading is an independent violation under Rule
23 11a-1(a), and thus we need not reach McCarthy's due process and
24 evidentiary challenges because an independent ground for the
25 Commission's decision remains unchallenged. Of course, we may
26 excuse an appellant's failure to make an argument in his opening

1 brief and give a further opportunity to the parties to address
2 the issue. Mitchell, 377 F.3d at 165. McCarthy insists that, at
3 most, he simply "de-emphasized" the discretionary trading issue
4 in his opening brief and asks us to exercise our discretion to
5 overlook this lapse.

6 B. No Manifest Injustice Present

7 We are inclined to overlook a party's failure to properly
8 raise an issue on appeal if manifest injustice would otherwise
9 result. Frank v. United States, 78 F.3d 815, 833 (2d Cir. 1996),
10 vacated on other grounds, 521 U.S. 1114 (1997); United States v.
11 Babwah, 972 F.2d 30, 34-35 (2d Cir. 1992). No injustice would
12 result in this case because McCarthy's due process and
13 evidentiary challenges -- which were waived due to his failure
14 properly to challenge the discretionary trading conviction on
15 appeal -- are without merit.

16 Since we do not reach or decide the merits of McCarthy's
17 claims -- but simply discuss them as a predicate to finding the
18 absence of manifest injustice in our refusal to overlook his
19 failure to challenge an independent ground of decision -- our
20 review shall be brief. First, we note that we have no occasion
21 to consider alleged error in the Board's summary reversals of the
22 Hearing Panel so long as the Commission conducted a thorough de
23 novo review of the record and reached an independent decision
24 that was not "infected" by the Board's alleged error. R.H.
25 Johnson & Co. v. Sec. & Exch. Comm'n, 198 F.2d 690, 695 (2d Cir.
26 1952). The Commission independently evaluated the extensive

1 factual record developed by the Hearing Panel and the Board and
2 provided a lengthy analysis of McCarthy's case, ultimately
3 reaching a reasoned decision upholding the Board's decision.
4 There is thus no need for us to review the lack of reasons for
5 the Board's decision, because the due process afforded McCarthy
6 before the Commission cured any alleged defect.

7 Second, we have no occasion to consider whether petitioner's
8 due process rights were violated by the application of the
9 impermissible interest standard announced in NYSE Information
10 Memo 98-34 (1998) to conduct that occurred in 1995 and 1996, when
11 regulatory requirements had not yet been defined with precision.
12 We note that McCarthy testified that he knew it would be a
13 violation of Rule 11a-1(a), as that rule was understood in 1995
14 and 1996, for him to have an agreement to link his compensation
15 to net profits. The Commission had substantial evidence before
16 it to find that McCarthy's testimony that he had no expectation
17 as to what Oakford would pay him was not credible because he
18 consistently billed and received 70 percent of the net profits on
19 the Oakford account. Thus, the proof before the Commission
20 established that McCarthy knew or should have known, even in 1995
21 and 1996, that his actions were prohibited by Rule 11a-1(a).

22 Third, we have little trouble concluding that the Commission
23 had sufficient evidence of McCarthy's impermissible interest in
24 the Oakford account. We review the SEC's factual decisions for
25 sufficiency of the evidence. Upton v. Sec. & Exch. Comm'n, 75
26 F.3d 92, 96 (2d Cir. 1996). As we just observed, the SEC had

1 sufficient proof before it to conclude that McCarthy knew he was
2 being compensated from the Oakford account's net profits and that
3 he consented to this arrangement. Petitioner's testimony that he
4 had no idea how much Oakford was going to pay him and had no idea
5 why Oakford wanted him to bill for 70 percent of the net profits
6 on the account suggests a level of naivety on McCarthy's part
7 that, even for a somewhat inexperienced broker, strains credulity
8 and was properly discounted by the Commission.

9 In sum, we see no reason to excuse petitioner's failure to
10 challenge properly his discretionary trading conviction. An
11 independent ground of decision must be expressly challenged on
12 appeal and McCarthy did not do so. We conclude, therefore, that
13 petitioner's substantive claims with respect to his conviction
14 are procedurally barred and, in any event, without merit.

15 II The Two-Year Suspension

16 Appellant does not challenge the Hearing Panel's decision to
17 censure him and fine him \$75,000. He does attack the Board's
18 imposition of a two-year suspension from Stock Exchange
19 membership and trading on the Stock Exchange floor, which the
20 Commission subsequently upheld.

21 An appeals court reviews the SEC's affirmance of Stock
22 Exchange sanctions for abuse of discretion, and will only
23 overturn sanctions if they are "unwarranted in law [or] without
24 justification in fact." Markowski v. Sec. & Exch. Comm'n, 34
25 F.3d 99, 105 (2d Cir. 1994) (alteration in original). Such
26 review receives only limited benefit from comparison to sanctions

1 imposed in other cases due to the highly fact-dependent nature of
2 the propriety of sanctions. See D'Alessio, 380 F.3d at 119.

3 "Typically, such an abuse of discretion will involve either a
4 sanction palpably disproportionate to the violation or a failure
5 to support the sanction chosen with a meaningful statement of
6 'findings and conclusions, and the reasons or basis therefor, on
7 all the material issues of fact, law, or discretion presented on
8 the record.'" Reddy v. Commodity Futures Trading Comm'n, 191
9 F.3d 109, 124 (2d Cir. 1999) (quoting 5 U.S.C. § 557(c)(3)(A)).¹

10 We review each case on its own facts, and, if we conclude that
11 the sanction is excessive or does not serve its intended
12 purposes, we have discretion to reduce or eliminate it. See
13 Arthur Lipper Corp. v. Sec. & Exch. Comm'n, 547 F.2d 171, 184-85
14 (2d Cir. 1976) (finding the penalty of expulsion from trading
15 "too severe" in light of the nature of petitioner's
16 transgressions and mitigating factors, and reducing the sanction
17 to a one-year suspension that had already expired).

18 It is familiar law that the purpose of expulsion or
19 suspension from trading is to protect investors, not to penalize
20 brokers. In Wright v. Securities & Exchange Commission, we noted
21 that the Securities Exchange Act "authorizes an order of

¹ Although Reddy concerned sanctions imposed under the Administrative Procedure Act (APA), it accurately states our standard for finding an abuse of discretion in the imposition of sanctions by the SEC. See Arthur Lipper Corp. v. Sec. & Exch. Comm'n, 547 F.2d 171, 183-84 (2d Cir. 1976) (stating that this Court's review of sanction imposed by the SEC is governed by the APA).

1 expulsion not as a penalty but as a means of protecting
2 investors, if in the Commission's opinion such action is
3 necessary or appropriate to that end. . . . [T]he purpose of the
4 order is remedial, not penal." 112 F.2d 89, 94 (2d Cir. 1940);
5 Assoc. Sec. Corp. v. Sec. & Exch. Comm'n, 283 F.2d 773, 775 (10th
6 Cir. 1960) ("Exclusion from the securities business is a remedial
7 device for the protection of the public."). The Commission
8 itself has recognized this. See, e.g., In re Howard F. Rubin,
9 Exchange Act Release No. 35,179, 58 S.E.C. Docket 1426, 1994 WL
10 730446, at *1 (Dec. 30, 1994) ("It is well-settled that such
11 administrative proceedings are not punitive but remedial. When
12 we suspend or bar a person, it is to protect the public from
13 future harm at his or her hands."). Our foremost consideration
14 must therefore be whether McCarthy's sanction protects the
15 trading public from further harm. We also note that deterrence
16 has sometimes been relied upon as an additional rationale for the
17 imposition of sanctions. See, e.g., Steadman v. Sec. & Exch.
18 Comm'n, 603 F.2d 1126, 1142 (5th Cir. 1979) ("[T]he Commission
19 . . . may consider the likely deterrent effect its sanctions will
20 have on others in the industry."). We have suggested that
21 sanctions such as temporary trading bans may be appropriate to
22 "secure compliance with the rules, regulations, and policies"
23 governing traders, Boruski v. Sec. & Exch. Comm'n, 289 F.2d 738,
24 740 (2d Cir. 1961), and the SEC has expressly adopted deterrence,
25 both specific and general, as a component in analyzing the
26 remedial efficacy of sanctions. See In re Investment Planning,

1 Inc., Exchange Act Release No. 32,687, 54 S.E.C. Docket 1362,
2 1993 WL 289728, at *5 (July 28, 1993) ("[T]o be truly remedial
3 . . . sanctions must deter the applicants before us and others
4 who may be tempted to engage in similar violations."). Although
5 general deterrence is not, by itself, sufficient justification
6 for expulsion or suspension, we recognize that it may be
7 considered as part of the overall remedial inquiry.

8 Here, however, the SEC made no findings regarding the
9 protective interests to be served by removing McCarthy from the
10 floor of the Stock Exchange, nor did it even provide a deterrence
11 rationale for its decision. Rather, the Commission decided that
12 McCarthy's violations "go to the heart of the duties a floor
13 broker owes a customer" and believed that "[h]e placed his own
14 interests above the interests of his customers" in "ongoing,
15 numerous improper trades that occurred over the course of nearly
16 a year." In re Edward John McCarthy, Exchange Act Release No.
17 48,554, 81 S.E.C. Docket 465, 2003 WL 22233276, at *10-*11 (Sept.
18 26, 2003). We note that the Commission's justification for
19 upholding the suspension merely recites, in general terms, the
20 reasons why McCarthy's conduct is illegal. Moreover, the entire
21 passage justifying the Commission's decision to uphold the
22 suspension appears to be a nearly verbatim copy of the reasons
23 given for upholding different sanctions in other cases involving
24 different violations, circumstances, mitigating factors, and harm
25 to the trading public. See In re Richard Kwiatkowski, Exchange
26 Act Release No. 48,707, 81 S.E.C. Docket 1385, 2003 WL 22438810,

1 at *8 (Oct. 28, 2003); In re John R. D'Alessio, Exchange Act
2 Release No. 47,627, 79 S.E.C. Docket 2786, 2003 WL 1787291, at
3 *13 (April 3, 2003). This in itself suggests that the Commission
4 did not devote individual attention to the unique facts and
5 circumstances of this case.

6 Nonetheless, if the purpose of suspension was punitive, we
7 would have little trouble upholding the two-year suspension on
8 these grounds. But the Commission did not address the fact that
9 McCarthy was a minor participant in the Oakford scheme whose
10 actions caused the trading public less harm than other members,
11 his violations were of relatively short duration and ended in
12 1996, and by all accounts he has been lawfully trading ever
13 since. Indeed, McCarthy has been trading on the floor of the
14 Stock Exchange for the past 11 years (the two-year suspension was
15 stayed pending appeal to the SEC and this Court), and the SEC
16 does not dispute McCarthy's contention that, with the exception
17 of his involvement with Oakford in 1995 and 1996, he has operated
18 lawfully and within the rules. Thus, for nine years McCarthy has
19 proven himself to be a rule-abiding trader. Even at the time the
20 Board summarily imposed the two-year suspension, McCarthy had
21 been trading without incident for six years.

22 Moreover, the regulations prohibiting the activity in which
23 McCarthy engaged, together with whatever ambiguities and
24 uncertainties may have been present in 1996, have since been made
25 clear. The entire billing process at the Stock Exchange has been
26 reformed as a result. The Commission made no findings that would

1 indicate any additional protection the trading public would
2 receive, especially in light of the current regulatory climate,
3 from the suspension of a trader who has operated successfully and
4 lawfully for the past nine years. Since the SEC did not address
5 the compelling facts in the record that suggest the sanction may
6 be excessive and punitive, we have no basis from which to
7 determine that the sanction was not arbitrary.

8 To be sure, characteristics of the offense will often be
9 relevant to remedial justifications for suspension. The
10 seriousness of the offense, the corresponding harm to the trading
11 public, the potential gain to the broker for disobeying the
12 rules, the potential for repetition in light of the current
13 regulatory and enforcement regime, and the deterrent value to the
14 offending broker and others are all relevant factors to be
15 considered in deciding whether the sanction is appropriately
16 remedial and not excessive and punitive. In this case, the
17 record contains mitigating facts and circumstances from which a
18 compelling argument can be made that suspending McCarthy now will
19 not serve remedial interests and will work an excessive and
20 punitive result -- namely, the destruction of the brokerage
21 practice McCarthy has built during several years of rule-abiding
22 trading. We express no opinion on whether these circumstances in
23 fact render the suspension irretrievably excessive and punitive,
24 and we thus decline McCarthy's invitation to reverse the penalty
25 outright. We do, however, believe that the Commission's decision
26 simply to copy language from other cases -- which merely recites

1 general reasons why the challenged conduct is illegal -- is not
2 responsive to the mitigating facts and circumstances unique to
3 this case, does not address the remedial and protective efficacy
4 of the chosen sanction, does not provide a reasoned basis from
5 which we can conclude that the decision is not arbitrary, and
6 therefore constitutes an abuse of discretion.

7 We do not, of course, hold that the Commission is required
8 to make any sort of "ritualistic incantation" regarding remedial
9 effect. See Reddy, 191 F.3d at 125. Some explanation addressing
10 the nature of the violation and the mitigating factors presented
11 in the record of each case is required, however. See id.

12 Although we have accepted Commission findings similar to those
13 noted here in other cases, see, e.g., D'Alessio, 380 F.3d at 123-
14 24, we reiterate that each case must be considered on its own
15 facts, and the SEC should not take our willingness to accept its
16 findings in one case as an indication that those findings will
17 necessarily be sufficient in other cases that present different
18 violations, mitigating factors, sanctions, and harm to the
19 trading public. It is inherent in the nature of abuse of
20 discretion review that as the circumstances in a case suggesting
21 that a sanction is excessive and inappropriately punitive become
22 more evident, the Commission must provide a more detailed
23 explanation linking the sanction imposed to those circumstances
24 if it wishes to uphold the sanction. As already explained, we
25 think the facts of this case merit vacatur of the SEC's decision
26 upholding the suspension.

